

DuPage County Procurement Services Division

421 North County Farm Road, Room 3-400
Wheaton, Illinois 60187-3978

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General Email: purchasing@dupageco.org

March 24, 2015

National IPA
725 Cool Springs Boulevard
Suite 100
Franklin, TN 37067
Attn: Christine Salas-Dorantes

Re: Contract CP-002-13

Christine,

We are in receipt of Canon's email dated March 17, 2015 to update the NIPA Agreement for new Large Format Equipment. Please accept this letter of approval to add/replace the items requested to the above noted agreement. Attached is a copy of this email.

Thank you.

Sincerely,

John Meneghini
Procurement Officer

Product					Purchase				Pricing Format			Service Programs Purchase/Lease		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
ADD														
WF	ColorWave500	Machine	0051C001	ColorWave 500 Printer	28,529.00	16%	1,534.00	23,929.00	681.98	557.55	457.04	0	129	0.044
WF	ColorWave500	Machine	0051C001									2500	199	0.041
WF	ColorWave500	Machine	0051C001									5000	299	0.038
WF	ColorWave500	Machine	0051C001									10000	399	0.032
WF	ColorWave500	Machine	0051C001									15000	499	0.026
WF	ColorWave500	Machine	0051C001									25000	699	0.020
WF	ColorWave500	Required	0054C009	ColorWave 500 License	1,575.00	8%	-	1,450.00	41.33	33.79	27.70	0	0	0
WF	ColorWave500	Required	9712276	ColorWave 500 Install Kit	795.00	13%	-	695.00	19.81	16.19	13.27	0	0	0
WF	ColorWave500	Accessory	0053C011	ColorWave 500/700 Receiving Rack	-	0%	†	-	-	-	-	0	0	0
WF	ColorWave500	Accessory	0054C001	CW500 PDF/APPE	2,395.00	21%	†	1,895.00	54.01	44.15	36.19	0	0	0
WF	ColorWave500	Accessory	0053C004	Top Cover Printer	300.00	0%	†	300.00	8.55	6.99	5.73	0	0	0
WF	ColorWave500	Accessories	0053C001	ColorWave 500/700 Drawer 2 Rolls	5,000.00	26%	†	3,700.00	105.45	86.21	70.67	0	0	0
WF	ColorWave500	Accessories	0053C002	ColorWave 500/700 Roll Holder 2"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave500	Accessories	0053C003	ColorWave 500/700 Roll Holder 3"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave500	Accessories	0053C005	ColorWave 700/500 Rear Cover Scanner	185.00	14%	†	160.00	4.56	3.73	3.06	0	0	0
WF	ColorWave500	Scanner	8782B001	Scanner Express II	5,000.00	22%	234.00	3,910.00	111.44	91.10	74.68		40	
WF	ColorWave500	Accessories	8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	ColorWave500	Accessories	8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	ColorWave500	Accessories	1.07E+09	Estefold 2400 Fan Fold	16,995.00	8%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	ColorWave500	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	31,995.00	9%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	ColorWave500	Accessories	1.07E+09	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	†	2,000.00	57.00	46.60	38.20			
WF	ColorWave500	Software	9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	†	1,300.00	37.05	30.29	24.83			
WF	ColorWave500	Software	4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Black	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Magenta	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Yellow	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Cyan	269.00	0%	†	269.00						
WF	ColorWave500	Training Services by Oce	9717867	Océ CW500 Training	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9718090	Océ Custom Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9717679	Onyx Poster Shop User Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%		250.00	7.13	5.83	4.78			
WF	ColorWave500	Implementation Services by Oce	6154011IP	Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	6152203	System Analysis (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152205	System Analysis (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	6152200	Project Management (1 day)	2,750.00	20%		2,200.00	62.70	51.26	42.02			
WF	ColorWave500	Implementation Services by Oce	6152207	Project Management (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Machine	0052C001	ColorWave 700 Printer	41,029.00	12%	1,534.00	36,029.00	1,026.83	839.48	688.15			
WF	ColorWave700	Machine	0051C001	ColorWave 700 Service contract with Imaging Devices								0	199	0.000
WF	ColorWave700	Machine	0051C001	ColorWave 700 Service contract without Imaging Devices								0	299	0.000
WF	ColorWave700	Required	0055C002	ColorWave 700 License	2,800.00	18%	-	2,300.00	65.55	53.59	43.93	0	0	0
WF	ColorWave700	Required	0055C003	CW700 App + Enabler Sy	-	-	-	-	-	-	-	0	0	0
WF	ColorWave700	Accessory	9712277	ColorWave 700 Install Kit	795.00	0%	-	695.00	19.81	16.19	13.27	0	0	0
WF	ColorWave700	Accessory	0053C007	Field Install Packing	950.00	0%	†	950.00	27.08	22.14	18.15	0	0	0
WF	ColorWave700	Accessory	0053C004	Top Cover Printer	300.00	0%	†	300.00	8.55	6.99	5.73	0	0	0
WF	ColorWave700	Accessories	0053C001	ColorWave 500/700 Drawer 2 Rolls	5,000.00	26%	†	3,700.00	105.45	86.21	70.67	0	0	0
WF	ColorWave700	Accessories	0053C002	ColorWave 500/700 Roll Holder 2"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave700	Accessories	0053C003	ColorWave 500/700 Roll Holder 3"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave700	Accessories	8782B001	Scanner Express II	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41	0	40	0
WF	ColorWave700	Scanner	0053C005	ColorWave 700/500 Rear Cover Scanner	185.00	14%	†	160.00	4.56	3.73	3.06	0	0	0
WF	ColorWave700	Accessories	4904977	Receiving Rack	-	0%	†	-	-	-	-			
WF	ColorWave700	Accessories	8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	ColorWave700	Accessories	8932B003	Interface MV Color (CW6x0) (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	ColorWave700	Accessories	1.07E+09	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21			
WF	ColorWave700	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80			
WF	ColorWave700	Software	0053C006	Estefold Connection Color (CW500/CW700)	3,500.00	14%	†	3,000.00	85.50	69.90	57.30			
WF	ColorWave700	Software	0054C001	CW500 PDF/APPE	2,395.00	21%	†	1,895.00	54.01	44.15	36.19			
WF	ColorWave700	Software	4909002	Océ Account Console	1,000.00	0%	†	1,000.00	28.50	23.30	19.10			
WF	ColorWave700	Supplies	29800186	Océ ColorWave 700 Toner Pearls Black X4	756.00	48%	†	396.00	11.29	9.23	7.56			
WF	ColorWave700	Supplies	29800187	Océ ColorWave 700 Toner Pearls Magenta x 4	756.00	48%	†	396.00						
WF	ColorWave700	Supplies	29800189	Océ ColorWave 700 Toner Pearls Yellow x 4	756.00	48%	†	396.00						
WF	ColorWave700	Supplies	29800188	Océ ColorWave 700 Toner Pearls Cyan x 4	756.00	48%	†	396.00						
WF	ColorWave700	Training Services by Oce	9718085	ColorWave 700 Poster Printer User Training	1,295.00	0%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9718090	Océ Custom Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717679	Onyx Poster Shop User Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%		250.00	7.13	5.83	4.78			
WF	ColorWave700	Implementation Services by Oce	6154011IP	Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Implementation Services by Oce	6152203	System Analysis (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152205	System Analysis (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Implementation Services by Oce	6152200	Project Management (1 day)	2,750.00	20%		2,200.00	62.70	51.26	42.02			
WF	ColorWave700	Implementation Services by Oce	6152207	Project Management (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	PlotWave 340/360	Accessories	9713458	PW3x0 Removable Hard Drive Kit	875.00	0%	275.00	875.00	24.94	20.39	16.71			
WF	PlotWave 340/360	Accessories	1.07E+09	Add'l 500GB Hard Drive for PW3x0 Remov. HD Kit(req. 9713458)	225.00	0%	†	225.00	6.41	5.24	4.30			
WF	PlotWave 340/360	Accessories	9774B003	PlotWave 300/500 Series Top Cover	125.00	0%	†	125.00	3.56	2.91	2.39			
WF	Oce Models	Machine	Delivery	Time Stop	150.00	0%		150.00	4.28	3.50	2.87			

WF	PlotWave 500	Accessories	9774B005	PloteWave 500 Climate Control	560.00	0%	260.00	560.00	15.96	13.05	10.70			
WF	PlotWave 500	Accessories	9713464	PlotWave 500 Removable Hard Drive Kit	875.00	0%	275.00	875.00	24.94	20.39	16.71			
WF	PlotWave 500	Accessories	1.07E+09	Additional Hard Drive for PW500 Removable Hard Drive Kit (requires 9713464)	225.00	0%	†	225.00	6.41	5.24	4.30			
WF	PlotWave 500	Supplies	1.07E+09	PW500 Toner Kit (2*450gr bottles)	271.00	0%	†	271.00						
WF	PlotWave 500	Supplies	1.07E+09	Océ PlotWave 300/500 Series Developer (1x1,750g bottle)	455.00	0%	†	455.00						
WF	PlotWave 500	Implementation Services by Océ	6154046IP	Océ Monochrome TDS Series IPAK	2,094.00	20%	†	1,675.00	47.74	39.03	31.99			
WF	PlotWave 500	Implementation Services by Océ	6152206	System Integration (1 day)	2,094.00	20%	†	1,675.00	47.74	39.03	31.99			
WF	PlotWave 500	Implementation Services by Océ	6152202	System Integration (1/2 day)	1,619.00	20%	†	1,295.00	36.91	30.17	24.73			
WF	PlotWave 500	Implementation Services by Océ	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%	†	250.00	7.13	5.83	4.78			
WF	PlotWave 500	Implementation Services by Océ	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%	†	1,295.00	36.91	30.17	24.73			

† Additional delivery and installation may apply if ordered after installation

* Lease rates valid through 5/14/2015

REMOVE

WF	PlotWave 340/360	Accessories	8393B016	PW300/350 Removable HD Kit	600.00	-5%	†	630.00						
WF	PlotWave 340/360	Accessories	8393B025	Add'l Hard Drive for PW300/350 Remov. HD Kit	225.00	-5%	†	236.00						
WF	PlotWave 340/360	Accessories	8778B005	PlotWave 300 series Printer only cover (use 9774B003)	125.00	-5%	†	131.00						

WF	PlotWave 900	Accessories	2255V934	Copy Delivery Tray (New # 8898B001)	1,700.00	0%	†	1,703.00						
WF	PlotWave 900	Accessories	2259V682	Original Copy Tray (New # 8898B001)	1,700.00	0%	†	1,703.00						
WF	Various	Software	7098B001	Océ Account Console - duplicate entry	1,000.00	-15%	†	1,150.00						

WF	ColorWave 650			Remove all items in sub category ColorWave 650 as these items were replaced with the ColorWave 500.										
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Pricing Format														
Product					Purchase				Lease			Service Programs Purchase/Lease		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	PlotWave 500	Engine	9773B001	PlotWave 500 2 Roll Printer	21,268.00	24%	768.00	16,168.00	460.79	376.71	308.81	5000	160	0.025
WF	PlotWave 500		9773B001									10000	248	0.024
WF	PlotWave 500		9773B001									15000	345	0.016
WF	PlotWave 500		9773B001									25000	485	0.014
WF	PlotWave 500		9774B001	PlotWave 500 front covers (2 pack)	250.00	0%	†	250.00	7.13	5.83	4.78			
WF	PlotWave 500		9774B002	PlotWave 500 series Second 2 Roll drawer	4,000.00	25%	†	3,000.00	85.50	69.90	57.30			
WF	PlotWave 500	Engine	9773B003	PlotWave 500 4 Roll Printer	25,268.00	24%	768.00	19,168.00	546.29	446.61	366.11	5000	160	0.025
WF	PlotWave 500		9773B003									10000	248	0.024
WF	PlotWave 500		9773B003									15000	345	0.016
WF	PlotWave 500		9773B003									25000	485	0.014
WF	PlotWave 500		9886B001	PlotWave 500 Controller License	3,295.00	24%	-	2,495.00	71.11	58.13	47.65		61	
WF	PlotWave 500		9774B003	PlotWave 300/500 Series Top Cover	125.00	0%	†	125.00	3.56	2.91	2.39			
WF	PlotWave 500		8782B001	Scanner Express II	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41		40	
WF	PlotWave 500		8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	PlotWave 500		8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	PlotWave 500		4904928	TDS700 Paper Switch (req w/ Folder or Stacker)	-	0%	-	-	-	-	-			
WF	PlotWave 500		1070001710	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	PlotWave 500		1060131321	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	PlotWave 500		1070001711	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	†	2,000.00	57.00	46.60	38.20			
WF	PlotWave 500		9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	†	1,300.00	37.05	30.29	24.83			
WF	PlotWave 500		4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	PlotWave 750		8986B001	Adobe PostScript 3 / PDF for PW750	2,000.00	25%	†	1,500.00	42.75	34.95	28.65			
WF	View Station		4914194	View Station + Batch Bundle	2,500.00	0%	-	2,500.00	71.25	58.25	47.75			
WF	View Station		4914193	View Station	800.00	0%	-	800.00	22.80	18.64	15.28			

† Additional delivery and installaiton may apply if ordered after installation

Updates to Pricing - July 2014

Options/Peripherals/Accessories													
Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overage s Color
Options													
New Item numbers (add)													
8984B001	PW750	Engine	Océ PlotWave 750 2 Roll Print Engine	\$	19,995	23%	\$ 15,330	\$ 492.09	\$ 409.31	\$ 341.86			
8985B011	PW750	Engine	Océ PlotWave 750 Printer Power Cable	\$	-		\$ -	\$ -	\$ -	\$ -			
8985B029	PW750	Software/Controller	Océ PW750 Power Logic Controller (8985B025C)	\$	5,400	47%	\$ 2,872	\$ 92.19	\$ 76.68	\$ 64.05			
8986B008	PW750	Software/Controller	Océ PlotWave 750 PLC Base License	\$	4,500	28%	\$ 3,231	\$ 103.72	\$ 86.27	\$ 72.05			
6429B002	PW750	Accessories	TDS600 Scanner	\$	8,250	28%	\$ 5,923	\$ 190.13	\$ 158.14	\$ 132.08			
6308B004	PW750	Accessories	Climate Control - s/n > 5000 (4904841)	\$	300	18%	\$ 247	\$ 7.93	\$ 6.59	\$ 5.51			
Reassign to PW750 (change)													
6720B002	PW750	Accessories	TCS4 SCANNER 4510	\$	7,995	34%	\$ 5,245	\$ 149.49	\$ 123.26	\$ 100.18			
6308B041	PW750	Accessories	OCE 2 ROLL DRAWER (4904845)	\$	4,500	18%	\$ 3,675	\$ 104.74	\$ 86.36	\$ 70.19			
6308B009	PW750	Accessories	CUT SHEET TRAY FOR TDS750	\$	2,500	27%	\$ 1,822	\$ 51.93	\$ 42.82	\$ 34.80			
6720B003	PW750	Accessories	TCS4XT THICK ORIGINAL SCANNER (4986001)	\$	9,495	31%	\$ 6,563	\$ 187.05	\$ 154.23	\$ 125.35			
8898B001	PW750	Accessories	OCE DELIVERY TRAY BASE UNIT	\$	1,960	0%	\$ 1,960	\$ 58.65	\$ 48.36	\$ 39.31			
8898B002	PW750	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	\$	140	0%	\$ 140	\$ 4.19	\$ 3.45	\$ 2.81			
7089B062	PW750	Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE (151062338)	\$	45	0%	\$ 45	\$ 1.34	\$ 1.10	\$ 0.90			
6720B020	PW750	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER (9718045)	\$	500	0%	\$ 500	\$ 14.96	\$ 12.34	\$ 10.03			
6428B003	PW750	Accessories	OCE STANDDARD CONTROLLER CABINET (4984051)	\$	600	0%	\$ 600	\$ 17.96	\$ 14.81	\$ 12.03			
7089B057	PW750	Accessories	17" FLAT PANEL GUI KIT (154062343)	\$	700	2%	\$ 683	\$ 19.47	\$ 16.05	\$ 13.05			
7089B056	PW750	Accessories	19" FLAT PANEL GUI KIT (150062263)	\$	1,100	0%	\$ 1,100	\$ 32.92	\$ 27.14	\$ 22.06			
6724B017	PW750	Accessories	TDS700 FOLDER LST FOLD SECTION 4904942	\$	15,600	9%	\$ 14,196	\$ 404.59	\$ 333.61	\$ 271.14			
6724B016	PW750	Accessories	TDS700 FOLDER 2ND FOLD SECTION 4904941	\$	14,400	9%	\$ 13,104	\$ 373.46	\$ 307.94	\$ 250.29			
6308B010	PW750	Accessories	DOUBLE DECKER STACKER (4936950)	\$	6,500	10%	\$ 5,828	\$ 166.10	\$ 136.96	\$ 111.31			
6724B002	PW750	Accessories	BELT DELIVERY UNIT	\$	7,000	25%	\$ 5,250	\$ 149.63	\$ 123.38	\$ 100.28			
6308B003	PW750	Accessories	OCE 9600/TDS600/TDS700 LOADER, 2 ROLLS	\$	500	0%	\$ 500	\$ 14.96	\$ 12.34	\$ 10.03			
6428B001	PW750	Accessories	OCE DELUXE CONTROLLER CABINET (4903822)	\$	900	0%	\$ 900	\$ 26.93	\$ 22.21	\$ 18.05			
6308B002	PW750	Accessories	OCE TDS700 PAPER SWITCH (4904928)	\$	226	6%	\$ 213	\$ 6.07	\$ 5.01	\$ 4.07			
6308B006	PW750	Accessories	OCE TDS700 USB/VGA EXTENSION CABLE (4904887)	\$	35	0%	\$ 35	\$ 1.05	\$ 0.87	\$ 0.71			
8400B014	PW750	Software/Controller	Direct Print Manager DVD kit (9712591)	\$	-		\$ -	\$ -	\$ -	\$ -			
2010V164	PW750	Mandatory delivery & install	Install Pack for TDS750	\$	1,922	30%	\$ 1,345	\$ 38.33	\$ 31.61	\$ 25.69			
2202V058	PW750	Mandatory delivery & install	Oce Wide Format Floor Protection	\$	110	0%	\$ 110	\$ 3.14	\$ 2.59	\$ 2.10			
2202V059	PW750	Mandatory delivery & install	Oce Wide Format Stair Crawler	\$	204	0%	\$ 204	\$ 5.81	\$ 4.79	\$ 3.90			
7653B052	PW750	Implementation services by O	Monochrome IPAK Alaska & Hawaii (6154069IP)	\$	6,000	0%	\$ 6,000	\$ 179.55	\$ 148.02	\$ 120.33			
8376B001	PW750	Implementation services by O	Project Management (1 day) (6152200)	\$	2,200	0%	\$ 2,200	\$ 65.84	\$ 54.29	\$ 44.12			
8376B004	PW750	Implementation services by O	System Analysis (1 day) (6152203)	\$	1,675	0%	\$ 1,675	\$ 50.13	\$ 41.34	\$ 33.60			
Reassign to TC4 Stand Alone (change)													
6720B002	TC4 SA	Scanner	TCS4 SCANNER 4510	\$	7,995	34%	\$ 5,245	\$ 149.48	\$ 123.26	\$ 100.18			
6720B003	TC4 SA	Scanner	TCS4XT THICK ORIGINAL SCANNER (4986001)	\$	9,495	31%	\$ 6,563	\$ 187.05	\$ 154.23	\$ 125.35			
6720B026	TC4 SA	Software/Controller	TC4 STAND ALONE PLC IBASE (5986390)	\$	3,600	20%	\$ 2,888	\$ 82.31	\$ 67.87	\$ 55.16			
7595B002	TC4 SA	Software/Controller	TC4 Stand Alone Scanning Features (required w/SA) (4986031)	\$	7,000	10%	\$ 6,325	\$ 180.26	\$ 148.64	\$ 120.81			
8400B002	TC4 SA	Software/Controller	Océ Direct Print Manager (25 fixed seats) (9712255)	\$	500	0%	\$ 500	\$ 16.39	\$ 13.51	\$ 10.98			
7595B003	TC4 SA	Software/Controller	TC4 Stand Alone Account Logic (4986032)	\$	850	31%	\$ 588	\$ 16.76	\$ 13.82	\$ 11.23			
7595B004	TC4 SA	Software/Controller	TC4 Stand Alone Security Level (4986033)	\$	100	0%	\$ 100	\$ 3.28	\$ 2.70	\$ 2.20			
Discontinued Item numbers (remove)													
6824B004	TDS750	Engine	Océ TDS750 2 Roll Print Engine (incl. Cut Sheet Tray)	\$	19,995	23%	\$ 15,330						
6717B001	TDS750	Accessories	Oce TDS750 Power Logic Base License (req w/ every engine)	\$	-		\$ 1,082						
7089B063	TDS750	Software/Controller	TDS7x0 Accy Kit (req w/ every engine)	\$	-		\$ 48						
6717B003	TDS750	Software/Controller	Express Bundle	\$	2,500	8%	\$ 2,300						
6717B005	TDS750	Software/Controller	Professional Bundle	\$	6,500	12%	\$ 5,750						
6717B007	TDS750	Software/Controller	Adobe Postscript 3/PDF	\$	2,000	0%	\$ 2,000						
7089B051	TDS750	Software/Controller	TDS 750 Controller (for Printer Only or with TCS4 Scanner)	\$	5,400	34%	\$ 3,570						
6717B014	TDS750	Software/Controller	Oce TDS750 Advanced Security License	\$	-		\$ -						
6720B034	TDS750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER	\$	1,895	0%	\$ 1,895						
7648B006	TDS750	Accessories	ADD'L ROLL UNIT PACKED - UPGRADE 4903535	\$	1,600	0%	\$ 1,600						

County of DuPage

Contract

For

Multifunctional Device Equipment, Supplies Software and Service Solutions

With

Canon Solutions America

Effective: **October 1, 2013**

The following documents comprise the executed contract between the County of DuPage and Canon Solutions America, effective October 1, 2013:

- I. County of DuPage Board Resolution
- II. Canon Solutions America Response to the Request for Proposal
- III. The Terms and Conditions of the Request for Proposal, incorporated by reference

R E S O L U T I O N

CP-002-13

WHEREAS, the County of DuPage is authorized to exercise its functions with other public entities pursuant to Intergovernmental Cooperation Act (5 ILCS 220/3) and to enter into joint purchasing agreements pursuant to Governmental Joint Purchasing Act (30 ILCS 525/1 et seq.); and

WHEREAS, pursuant to the agreement approved in Resolution #FI-0034-07 the County is authorized to work with National Intergovernmental Purchasing Alliance (National IPA) to secure multi-state volume purchasing contracts; and

WHEREAS, pursuant to that authorization the County issued its Solicitation #13-065 Multifunctional Device Equipment, Supplies Software and Service Solutions National Cooperative Agreement; and

WHEREAS, the County evaluated the responses to the solicitation and Canon Solutions America, Incorporated has been found to meet all minimum qualifications and requirements per Solicitation #13-065; and,

WHEREAS, the solicitation contemplated multiple awards by multiple procurement methods to permit maximum flexibility in ordering.

NOW THEREFORE BE IT RESOLVED, that an award be issued to: Canon Solutions America, Incorporated, Attn: Paul T. Murphy, 425 N. Martingale Road, Schaumburg, IL 60173, at the solicited rates contained herein for procurements entered into during the period of October 1, 2013 through September 30, 2017, with one additional one-year renewal options.

BE IT FURTHER RESOLVED, that the County and other authorized members of the National IPA may order Multifunctional Device Equipment, Supplies Software and Service Solutions pursuant to this award of Solicitation #13-065 from the incorporated agreement. Each County order shall be approved pursuant to the County Procurement Ordinance OFI-005F-99 and any amendments thereto.

BE IT FURTHER RESOLVED, that the County will receive an administrative fee of .125% of the of sales generated by the use of this contract.

BE IT FURTHER RESOLVED, that the County Clerk transmit copies of this resolution and any documents attached and made a part hereof, to the National IPA, Attn: Ken Heckman, 725 Cool Springs Boulevard, Franklin, TN 37067 and to Canon Solutions America, Incorporated, Attn: and to the Procurement Services Division, Attn: Joan M. Morange, CPPB.

Enacted and approved this 8th day of October, 2013, at Wheaton Illinois.



Daniel J. Cronin, Chairman
DuPage County, Board

ATTEST:



Gary A. King, County Clerk

Ayes: 16
Absent: 2

COPY

Prepared for: The County of DuPage

Response to: Request for Multifunction Device Equipment,
Supplies, Software and Service Solutions
Solicitation #13-065

Prepared by: Reed Byhring
Manager, Major Accounts
T: 847.706.3404
C: 630.370.5006
rbyhring@csa.canon.com

Due Date: June 6, 2013



Canon
CANON SOLUTIONS AMERICA

NATIONAL **IPA**

June 5, 2013

Ms. Joan M. Morange, CPPB
DuPage County Procurement Services Division
421 North County Farm Road, Room 3-400
Wheaton, IL 60187

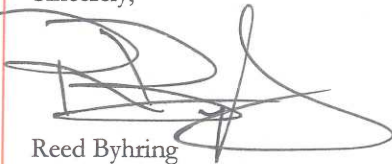
Dear Ms. Morange,

On behalf of Canon Solutions America, I would like to thank The County of DuPage for allowing us to respond to your **Request for Proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions Solicitation #13-065**. I hope that you have found our company, products and services to be of considerable value to your organization.

Furthermore, I wish to express my continuing commitment in providing The County of DuPage, Illinois with the highest level of customer satisfaction.

Enclosed please find our proposal in response to your request. Please do not hesitate to contact me directly at 847.706.3404 or Armand Lanera at 847.706.3150 with any questions or concerns.

Sincerely,



Reed Byhring
Manager, Major Accounts

Enclosed: Response to The County of DuPage NIPA Solicitation #13-065

A Canon U.S.A. Company

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Executive Summary





Executive Summary

Introduction

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing services for the last 8 years. In an effort to demonstrate our continued commitment to earning DuPage/National IPA business once again, we have outlined some unique value added contributions we currently provide the Public Sector, and a specific Go to Market plan.



We would like to take this opportunity to thank the County of DuPage and the National Intergovernmental Purchasing Alliance (National IPA) for creating an opportunity for a cooperative Procurement vehicle that will create value for the Participating Public Agencies (PPA).

The Executive Summary is intended to provide DuPage/National IPA with a clear understanding of our customized offerings and capabilities, support infrastructure resources, scalability, strategic direction and Canon Solutions Americas' unique market leadership. We look to leverage our existing footprint and infrastructure in-place within the United States and establish "one standard" across the Participating Public Agencies.

Why Us?

Corporate Integrity - As a Canon U.S.A. Company, we embrace the corporate philosophy of Kyosei - all people, regardless of race, religion or culture, harmoniously living and working together into the future. While Canon takes an approach to business that is socially and environmentally responsible, we also strive to improve our relationships with local communities and increase our respect for the environment. Canon's commitment to the environment and to the world community is an integral part of its management structure, product design, manufacturing, and corporate culture. This commitment will continue to inspire many special corporate programs throughout its family of companies.



Why Us? (Continued)



What others are saying - Canon ranked #30 on the Best Global Brands in 2012 list by Interbrand, a leading brand management agency. Canon faced multiple difficulties this past year: a stronger yen, Europe's debt crisis, and slow economic recovery in the US. The brand has responded to these

challenges by making product innovation and corporate citizenship top priorities. In 2012, current chairman and CEO, Fujio Mitarai, returned to the role of President and announced his vision for Canon to achieve the number one position in all of its core businesses. This year, the company made its largest acquisition in its history, purchasing Dutch print maker, Océ, for \$1 billion USD. While the integration is still underway, it should boost Canon's product lineup beyond that of competitors like HP and Epson.



A Canon Group Company - Financial Strength - A wholly owned subsidiary of Canon U.S.A., Canon Solutions America, headquartered in Melville, NY, has nearly 7,000 employees in 130 offices across the country. Because we are a wholly owned subsidiary of Canon U.S.A., we offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over \$45 billion in 2012. The financial backing and resources of Canon allow us to continue our operations no matter how difficult the economic climate may be. Not only does our relationship allow us to have one of the largest portfolios of products in the industry, it also allows us to provide superior service to almost every major metropolitan area throughout the United States. In addition, we can support your critical regions outside of our own extensive network through a network of Canon-authorized service centers that stand ready at over 500 domestic locations, with over 9,000 Canon factory-certified and trained technicians to solve your technical and equipment concerns.

Executive Summary

Canon Solutions America, Inc.



PROUD MEMBER OF THE:



Connecting Suppliers with the Public Procurement Community -

NIGP's Business Council comprised of representatives from each company participating in the Institute's Enterprise Sponsor Program. Enterprise Sponsors are leaders in their respective industries and have demonstrated a shared commitment to NIGP's values of: Accountability, Ethics, Impartiality, Professionalism, Service, and Transparency. We have been an established and active member and participant since 2008, and are considered subject matter experts regarding NIGP's Business Council and their activities. The mission of the Business Council is to □ Serve the NIGP membership and procurement profession through the sharing of resources and expertise in support of NIGP's educational, research and advocacy mission.

In essence, the Business Council connects the supplier's perspective with the public procurement community and is dedicated to improving the buyer/supplier relationship.



Environmental Sustainability - *Solving Public Agencies Problems*

To promote sustainability and foster an environmentally sensitive culture within our Partnership, we will commit graphic artist and Wide Format Poster Template resources in an effort to successfully brand and promote a new message around Output Sustainability - □Think GREEN.□ This initiative will be co-developed with DuPage County / National IPA and marketing resources from both organizations to encompass an enterprise reach. We further commit to be responsible for producing posters templates, signage templates, brochures templates and suggested communication messages.

Since 1995 Canon has been creating environmental management systems (EMSs), and acquiring **ISO 14001** certification at individual operational sites around the world. As of 2011, Canon achieved the consolidated certification at its operational sites, manufacturing and marketing subsidiaries in 39 countries around the world. More than 700 other Canon sites worldwide are certified to the ISO 14001 standard.



EPEAT - Canon offers products that are registered in accordance with the recently established Electronic Product Environmental Assessment Tool (IEEE 1680.2 or EPEAT) for Imaging Equipment. This new sustainability tool provides third-party verification of the positive environmental aspects related to the purchase and use of imaging equipment.



Program Overview

(DuPage County / National IPA/PPA with Canon in the United States)

- **Local Account Management Team** - A team will be established for each major PPA to ensure that knowledge transfer of the account is carried throughout every phase of engagement, creating continuity and further growing DuPage County / National IPA/PPA's and Canon's relationship. Our Service Center Account Management Team works strategically to manage and align client expectations, implement strategic initiatives and generate awareness through targeted and consistent communication. We conduct management meetings on a monthly, quarterly and as needed basis; allowing opportunities to present a formal report of the account, review activity and make recommendations.
- **Transitioned Accounts** - The Selected Service Centers our organization will support the transition of legacy public agency accounts that will benefit from a Cooperative Purchasing Agreement. This process will allow National IPA/PPA's to benefit from our and the Selected Service Centers Local Account Management Team's knowledge. The Public Agencies will not have to switch representation to achieve the financial results they desire. The scope of our present footprint within the targeted Public Agencies will provide a stable base for the Cooperative Purchasing Agreement.
- **New Accounts** - Over the past decade, there has been a consolidation in the United States Document Technology marketplace. Vendors have reduced workforce, merged or elected to discontinue operations. We stand in a contrarian position. Over the past decade, we have been in an expansion mode. The opportunity to become a partner in a Cooperative Purchasing Agreement with the National IPA complements our strategy of market-share growth.
- **Quarterly Business Reviews (QBR) and Customized Reports** - In addition to the formal (QBR) presented to DuPage County / National IPA/PPA's Procurement and Procurement Executives, ad hoc reports are generated on short notice and vary based on need. Such reports include weekly service reports, usage and utilization reports, average machine uptime and downtime, historical data, asset inventory by business unit, city or location, lease reports, and service billing. Client reporting is a key component to the services provided to DuPage County / National IPA/PPA's. We will endeavor to create a "One Standard" reporting for all the Selected Service Centers.



Past Performance and Experience

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing services for the last 8 years. It is through this experience and others that we have gained exceptional knowledge of the Public Sector's culture and topology throughout the course of our numerous engagements. It is that knowledge and experience that has allowed us to frame our most comprehensive response. Our strategy and direction will help public agencies drive down costs and help you focus on collective business initiatives; to continue to remain effective in your respective market responsibilities. We believe a partnership with the National IPA through a cooperative purchasing program will enable the Participating Public agencies to acquire the product and services of choice, at an attractive price. In addition, they will receive all of the support and care that they have come to trust. We have outlined four unique value added (see below) aspects of our organization to highlight our strengths; presence in the Public Sector, transition capabilities for larger fleets, Managed Document Services (MDS), and Stability.



Conclusion - Stability

You have presented us with a unique opportunity with to respond to and participate in this process, and we are confident that we are the strategic partner with the resources; technology and customer focus to best help you meet and exceed your goals. As a sales and service subsidiary of Canon U.S.A., we are part of a larger support network and can provide extensive support to you.

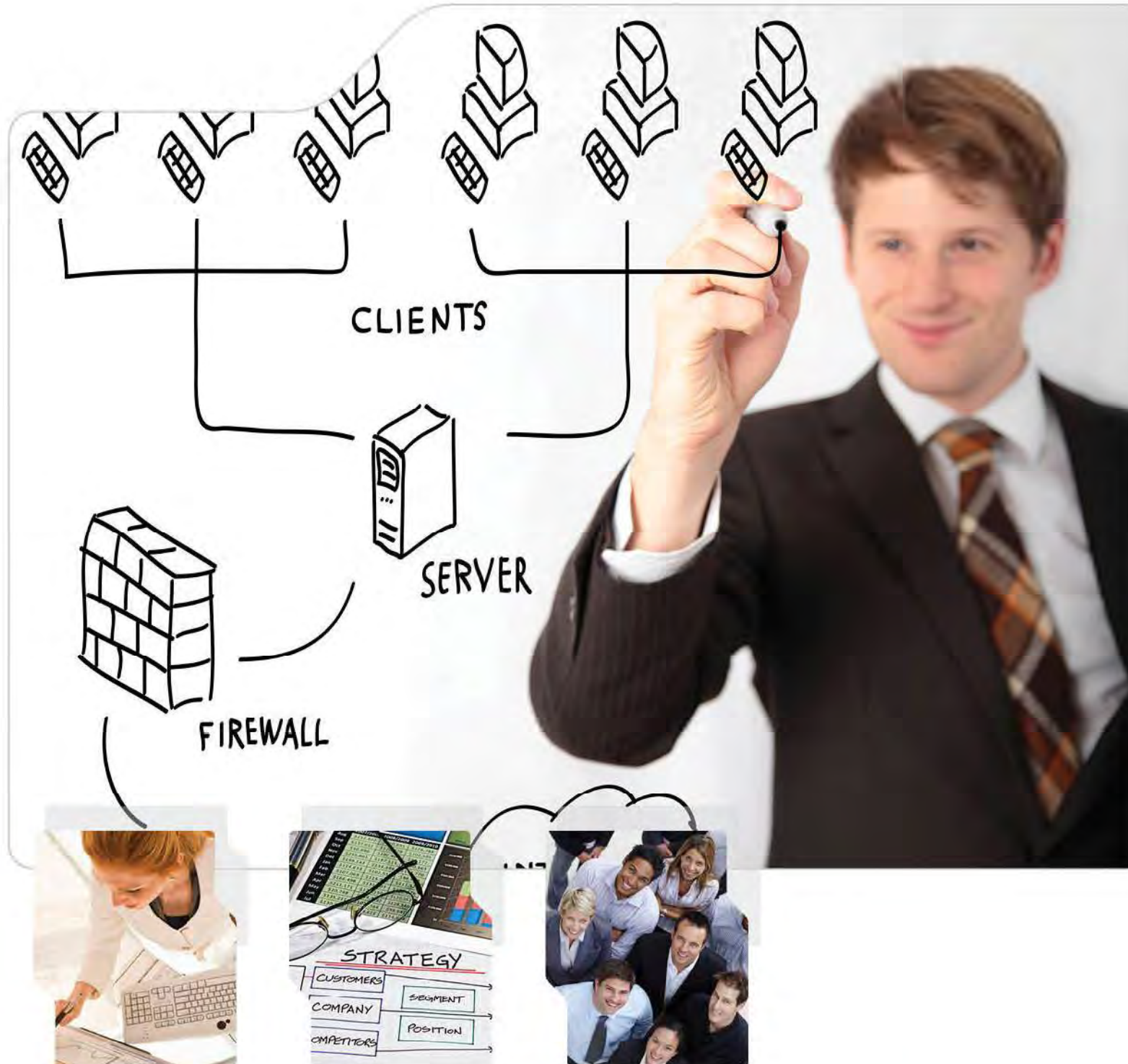


The Print industry has gone through substantial changes since the implementation of the last contract. Acquisitions and mergers have drastically changed the landscape of our industry. Through all the changes, Canon is still the leader in products and technology. Our merger with Océ has broadened our product line and has increased our footprint from not only a sales standpoint, but from a servicing standpoint. We now have direct coverage in all 50 states. We can now directly serve more public sectors accounts than we ever had in the past. This increased footprint has made Canon more powerful but not at the expense of stability and financial strength. Two and one-half years into the merger and our strength in employees, profitability, revenue, are unmatched in our industry.

Thank you again for the opportunity to present our response to the County of DuPage/National IPA RFP. We look forward to continuing our business relationship and growing together.

We believe we are the best-suited company to meet the needs of The County of DuPage, National IPA and the Participating Public Agencies.

A. Methods of Approach





1. National Program

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

1. *National Program*

- a. *Include a detailed response to Attachment A, Exhibit A, National IPA Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to National IPA.*

The following document represents our detailed response to each item listed throughout *Attachment A, Exhibit A, National IPA Response for National Cooperative Contract*. We have included a brief response below each paragraph, bulleted item and or question listed throughout this section. In cases where our response required additional supporting documentation, or could be better understood through use of an existing document or diagram, we have provided the document and a reference to where it is located in our submittal.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

1.0 Scope of National Contract

1.1 Requirement

The County of DuPage (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company ("National IPA"), is requesting proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions. The intent of this Request for Proposal is that any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through National IPA's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with National IPA (an example of which is included as Exhibit D) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with National IPA as a Participating Public Agency in National IPA's cooperative purchasing program. Registration with National IPA as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through National IPA.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither National IPA, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.

These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

Acknowledged

A. Method of Approach

Canon Solutions America, Inc.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.2 Marketing and Administrative Support

During the term of the Master Agreement National IPA intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The National IPA marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, email, presentations)*
- B. Website support*
- C. Trade shows/conferences meetings*
- D. Advertising*

The National IPA sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls*
- B. Joint Sales Calls*
- C. Communications / customer service*
- D. Training sessions for Public Agency teams*
- E. Training sessions for Supplier teams*

Acknowledged



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.2 Marketing and Administrative Support

The National IPA contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing*
- B. Training sessions for Public Agency teams*
- C. Training sessions for Supplier teams*
- D. Regular business reviews to monitor program success*
- E. General contract administration*

Suppliers are required to pay an administrative fee of 2% of the greater of the Contract Sales under the Master Agreement and guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the National IPA Administrative Agreement (refer to Exhibit B).

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the National Intergovernmental Purchasing Alliance Company Administration Agreement between Supplier and National IPA (the "National IPA Administration Agreement")

Acknowledged

1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$50 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and National IPA.

Acknowledged



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will be the basis of award on a national level through National IPA. If multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through National IPA. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier such Participating Public Agency and National IPA shall agree.

Acknowledged

1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through National IPA's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;*
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;*
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;*
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.*

Acknowledged



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

2.0 Representations and Covenants

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transitions existing customers, upon their requires, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement

Acknowledged

2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

We are unable to make this representation due to the specific requirements that exist in this proposal.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through National IPA nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to National IPA in accordance with the National IPA Administration Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

Acknowledged



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.1 Company

A. Brief history and description of your company.

B. Total number and location of sales persons employed by your company.

C. Number and location of support centers (if applicable).

D. Annual sales for the three previous fiscal years.

E. Submit your FEIN and Dunn & Bradstreet report.

Please see details provided in Tab C. Qualifications and Experience and Exhibits under the following headings:

- A. Tab C. Qualifications and Experience, Section 1. Company Brief History and Description
- B. Tab C. Qualifications and Experience, Section 2. Sales Persons Employed
- C. Exhibits, Exhibit iii. CSA technical Support Centers
- D. Tab C. Qualifications and Experience, Section 3. U.S. Annual Sales (2010-2012)
- E. Tab C. Qualifications and Experience, Section 4. FEIN and Dunn & Bradstreet Report



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.2 Distribution, Logistics

- A. Describe how your company proposes to distribute the products/service nationwide.*
- B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.*
- C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.*
- D. State any return and restocking policy and fees, if applicable, associated with returns.*

Please see Distribution, Logistics details provided in Tab C. Qualifications and Experience, Section 1. Company Brief History and Description.

3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company's primary go to market strategy for Public Agencies to your teams nationwide, to include, but not limited to:*
 - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days*
 - ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days*

In addition to the above listed requirements, we will continue to use the resulting Master Agreement as our primary "Go to Market Strategy" for Participating Public Agencies. Pete Kowalczyk, Senior Vice President of ESS Sales has been designated as the *Executive Sponsor* for the program. We will provide the Sales staff with information about the announcement and educate them by utilizing our Marketing and Sales Training Departments. These activities will consist of internal notifications, WebEx courses, a branch seminar series and training for key markets.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

i. Creation and distribution of a co-branded press release to trade publications within first 10 days

We will work with National IPA to create and deliver co-branded press releases, and content specifically geared around the agreement, to publications and associations.

ii. Announcement, contract details and contact information published on the company website within first 30 days

We will provide agreement information on our website at the onset of the agreement and periodically update when appropriate.

iii. Design, publication and distribution of co-branded marketing materials within first 90 days

We will provide a copy of the DuPage Agreement/National IPA Program Marketing Plan by the middle of September 2013 covering the above items, with improvements over previous agreements and additional strategies.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

iv. Commitment to attendance and participation with National IPA at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

We are committed to participating in various national, regional and local trade shows, conferences and educational meetings. Additionally, from time to time we conduct in-branch Lunch & Learns, where the attendees will be introduced to the benefits of this agreement.

v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by National IPA for partner suppliers. Booth space will be purchased and staffed by your company. In addition, you commit to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by National IPA.

We will partner in any future efforts with National IPA as a result of this agreement at the NIGP Annual Forum. Since 2008, we have been a participant on the NIGP Business Council and now are an Enterprise Sponsor. We see the commitment to managing the NIGP Annual Forum in partnership with National IPA as a value to the members and attendees.

vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

We will provide material and content to promote the Master Agreement through trade publications which we believe increase our opportunities.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, etc.)

We will provide ongoing marketing support to present the use and value of the Master Agreement.

3.3 Marketing and Sales

viii. Dedicated National IPA internet web-based homepage with:

- *National IPA standard logo;*
- *Copy of original Request for Proposal;*
- *Copy of contract and amendments between Principal Procurement Agency and Supplier;*
- *Summary of Products and pricing;*
- *Marketing Materials*
- *Electronic link to National IPA's online registration page;*
- *A dedicated toll free number and email address for National IPA*

We will provide all necessary content including the item listed above to support the National IPA internet website.

C. Describe how your company will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through National IPA. Include a list of current cooperative contracts (regional and national) your company holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

During the past DuPage/National IPA Agreement we were able to convert the majority of Public Agency agreement to the use of the National IPA Master Agreement. There are a few legacy agreements that will become available with the awarding of the agreement.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

D. Acknowledge that your company agrees to provide its company/corporate logo(s) to National IPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

We intend to provide our logo's for the purpose of commercially marketing our products and services in conjunction with National IPA's efforts within our standard logo use guidelines.

E. Supplier is responsible for proactive direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Master Agreement was competitively solicited by a Principal Procurement Agency*
- ii. Best government pricing*
- iii. No cost to participate*
- iv. Non-exclusive contract*

Acknowledged and agreed

F. Supplier is responsible for the training of its national sales force on the Master Agreement. At a minimum, sales training should include:

- i. Key features of Master Agreement*
- ii. Working knowledge of the solicitation process*
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA*

Acknowledged and agreed

A. Method of Approach

Canon Solutions America, Inc.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

G. Provide contact information for the person(s), who will be responsible for:

i. Marketing

ii. Sales

iii. Sales Support

iv. Financial Reporting

v. Contracts

Acknowledged and agreed

H. Describe in detail how your company's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Please see Exhibits Section, Exhibit ix. National Sales Structure.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

I. Explain in detail how the sales teams will work with the National IPA team to implement, grow and service the national program.

Initial Roll-Out: We will host an initial Strategy Meeting with National IPA. This meeting will consist of the Sales and Marketing leadership from both organizations. The intent of the meeting is to achieve a regional relationship between the two entities, and review and discuss the "Go to Market Strategy," and review the Marketing Strategy in general.

Zone VP Sales Meetings: In September 2013, the Zone VP of Sales will meet with their respective National IPA Regional Managers. The meeting design is to discuss the Zones Branch structure, meet the regional Sales Planning and Marketing staff, and identify market opportunities and Strategies.

Zone Sales Planning and Marketing Meetings: Hold meeting between National IPA Regional Managers and our respective Zone Sales Planning and Marketing staff members to review, plan and execute regional and local trade shows and conferences.

Key Branch Location Meeting: We will conduct Key Branch training and sales strategy meeting throughout the year with the National IPA Regional Managers. These meetings will be designed to increase the usage and results of the Master Agreement in the larger metropolitan markets in the United States.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

J. Explain in detail how your organization will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, etc.

Canon Solutions America will build on the past successes of managing the National IPA Master Agreement. Moving forward we will continue to focus on achieving the target revenue for this agreement. To that extent, we have added a marketing resource to oversee the marketing and communication related activities with the National IPA. This individual is responsible for the development and execution of the National IPA Marketing Plan.

K. State the amount of your company's Public Agency sales for the previous fiscal year. Provide a list of your top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

We generated \$68 million in Public Agency Sales for fiscal 2012. We will provide a list of our top 10 Public Agencies upon request in a non-public format.

L. Describe your company's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Presently, we are using a customized version of Oracle as our ERP system and are capable of managing all related data/details needed to support the national program.

A. Method of Approach

Canon Solutions America, Inc.



a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company will guarantee each year under the Master Agreement for the initial three years of the Master Agreement.

\$ _____ .00 in year one

\$ _____ .00 in year two

\$ _____ .00 in year three

At the present time, we will not be guaranteeing the sales revenue for the initial three years.

N. Even though it is anticipated that many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation that is for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to National IPA).*
- ii. If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to National IPA under the Master Agreement.*
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement.*
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.*

Detail your strategies under these options when responding to a solicitation.

While we will utilize the National IPA as our primary go-to-market strategy, in no event shall we be liable for any fees to National IPA in the event that we bid or are awarded a contract with any entity not utilizing the National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement.

A. Method of Approach

Canon Solutions America, Inc.



b. Proposed Exceptions to Attachment A, Exhibit B National IPA Administrative Agreement

Customer Name	The County of DuPage, Illinois	Bid Due	Monday, May 31, 2013
City	Wheaton	Branch	Schaumburg, IL
State	Illinois	Rep	Reed Byhring, Manager, Major Accounts

<u>Section Name</u>	<u>Pg</u>	<u>Section</u>	<u>RFP Language</u>	<u>CSA Response</u>
MONTHLY REPORTING & FEES	44	#11	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit.	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit. To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.

A. Method of Approach

Canon Solutions America, Inc.



<u>Section Name</u>	<u>Pg</u>	<u>Section</u>	<u>RFP Language</u>	<u>CSA Response</u>
MONTHLY REPORTING & FEES	44	#13	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12.	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports. and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12. To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.
GENERAL PROVISIONS	45	#16	This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. Supplier may not assign its obligations hereunder without the prior written consent of National IPA.	<p>This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. Supplier may not assign its obligations hereunder without the prior written consent of National IPA.</p> <p>Should require Contractor consent to assignment not to be unreasonably withheld</p>

A. Method of Approach

Canon Solutions America, Inc.



c. Current Distribution Model

c. Describe the current distribution model capable of delivering products nationwide, including the number, size and location of your company's distribution facilities, warehouses and retail network, where applicable. Describe your coverage of the United States.

On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. This gives us the benefit of the rich, diverse histories of both Canon and Océ. Representing the combined strengths of these world-renowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with Canon Authorized Dealers.

Please see Exhibit iii. CSA Technical Support Centers for a complete list of our company distribution facilities, warehouses and retail network offices, which include over 130 offices covering most major metropolitan areas of the United States.

2. Product Offering

2. Product Offering

a. Using Attachment B

- Specification and Pricing Workbook.

Identify the

proposed products available under the contract.

i. If offeror is not proposing the exact equipment specified clearly indicate the deviation in the Offeror's Proposal section. If there are no deviations stated it will be assumed that the equipment specified is being provided.

ii. Offeror may elect to consolidate machine models at any level for its own convenience or volume discounts, etc. For example: if a machine geared to Segment 2 requires different supplies than a Segment 3 machine the offeror may choose to provide one model for both categories provided the machine meets all of the requirements of the higher category model.

a. Proposed Products

Please see proposed products deviations and any proposed machine consolidation recommendations in Required Forms, Attachment B - Specification and Pricing Workbook enclosed.

Canon Inc. products support the pursuit of office productivity and efficiency amid the growing expansion of information networks. Canon Inc. divides its product line into specific categories. Products emphasize a modular architecture that offers organizations products that are easy to upgrade to accommodate growth.

Multifunction Printers/Copiers

Canon's multifunction product line-up includes a full range of products with a combination of copy, print, fax and/or scan functionality.

Large Format Printers

Canon offers state-of-the-art large-format color graphics printing solutions designed with power, speed, flexibility and quality unsurpassed in the industry. With the new acquisition of Océ, Canon now offers a full line of large format printers, copiers and scanners in color or black and white.

Desktop Laser Beam Printers

Canon offers the very best in document quality, reliability and multi-platform network compatibility.

Scanners and Large Format Scanners

Innovative Canon technology makes it easy to quickly scan documents and images right to a computer. The complete line of Océ's standalone large format scanners and aperture card scanners meet the needs of any CAD, engineering, or graphics scanning and copying application.

Facsimile

Canon's LASER CLASS Facsimile plain paper faxes offer high-speed modems, fast scanning, enormous document memories and crisp, laser output.

A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- b. *Provide an overview of the unique technologies that are incorporated into your products.*

b. Canon Unique Technologies

Canon Multifunction Devices operate in environments to provide an easy to use system that integrates into standard business processes to promote Business Process Automation that improves efficiency by making it easier to create, distribute and store documents. We configure each imageRUNNER to your specifications in order to provide security and eliminate unauthorized access while automating other capabilities to make things easier for users.

Canon Technology Highlights for Fleet

imageRUNNER ADVANCE

imageRUNNER ADVANCE systems can help secure data and information while preventing overuse of costly device functions. They can help government and educational organizations to work more efficiently, streamline communication, and address environmental and accessibility concerns.

- i Highly customizable user interface/two menus, and custom features
- i Consistent interfaces and print drivers ensuring simple to use experience
- i Seamless integration with enterprise applications, cloud based services, and mobile devices
- i MEAP enabled, ability run solutions from back-end systems (no additional hardware required)
- i Ability to scan, print, and view files from any UBS flash drive
- i Security features to secure confidential and sensitive information
- i Hardware Disk Drive (HDD) Format, a standard feature, not only deletes files associated with all user areas on the disk, but it also overwrites all user data areas on the hard disk. HDD Data Erase Kit, another standard feature, enables administrators to configure the system to overwrite the internal image server hard disk and erase previous data as part of routine job processing.
- i Ability to control costs by tracking and analyzing printing behavior
- i Promotes environmentally conscious behavior; all systems are ENERGY STAR qualified

A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- b. *Provide an overview of the unique technologies that are incorporated into your products.*

b. Canon Unique Technologies (continued)

Production Color and Monochrome Technologies

imagePRESS

The imagePRESS line of digital color presses delivers excellent performance and pushes print productivity even higher. They deliver practical, real-world productivity, ongoing reliability. The imagePRESS is ideal for creative services looking for a cost effective way to add value and introduce new capabilities into their design that can extend their visual message.

Océ VarioPrint DP 110/120/135

Features next-generation light-to-mid-production monochrome digital presses and leverages the strengths of Canon and Océ production print technologies. It incorporates a clean-sheet design and innovative technologies for optimal image quality and productivity in a highly sustainable system. Customers will benefit from the performance and workflow integration capabilities necessary to satisfy today's competitive quick printing environments. For customers seeking to reduce their environmental impact, the Océ VarioPrint DP Line utilizes Océ HeatXchange technology incorporated into the printer to reduce energy consumption.

Océ VarioPrint 6000 Ultra Line

Is one of the most productive high speed, high volume cutsheet printers in its class. The Océ VarioPrint 6000 Ultra Line uses Océ Gemini Technology to provide cost-effective printing solutions to meet the high demands in Transactional Printing and MICR printing environments.

Océ PRISMAprepare

Océ PRISMAprepare® all-in-one job preparation software simplifies document makeready from composition through production. Whether customers are collecting and cleaning up pages from digital or hard copy sources, enhancing documents, assigning media attributes, creating inserts or optimizing image color brightness and saturation, Océ PRISMAprepare software streamlines prepress workflow from start to finish. Tasks like creating booklets, impositioning, creating single- or double-sided full-bleed tabs, color splitting, merging, and programming jobs with repeating pages are easier than ever. Customers can preview every step in the preparation process on screen, eliminating the need for hard copy proofing.

A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- b. *Provide an overview of the unique technologies that are incorporated into your products.*

b. Canon Unique Technologies (continued)

Large Format Solutions Core Technologies

Large Format Solutions offer the best in class productivity, obtain longer uninterrupted printing, and enable customers to gain complete control of their workflow.

Radiant Fusing

Radiant Fusing technology is designed to provide the most efficient means of fusing toner onto paper. The system provides instant warm-up for instant printing. The no cool-down ventilation ensures quiet operations and reduces energy usage.

Image Logic

High quality scanning with Océ Image Logic automatically compensates for wrinkles and light colors to produce superior results.

Crystal Point Technology

Guarantees robust, high quality color prints on plain paper. Its 100% clean printing ensures no ozone imprint, particle emissions or waste byproduct.

Copy Press Technology

Copy Press technology uses no developer and is 100% toner efficient, thereby reducing waste disposal. The closed toner system keeps toner inside the machine and off hands and clothes. Filters installed in the system help reduce most ozone emissions. The system produces crisp line drawings and clear grayscale reproduction of color originals.

2. Product Offering

- c. *Describe applications or software that enhances the data or information related to the use of equipment requested.*

c. Reporting Software

Remote User Interface (RUI) Data

The Remote User Interface (RUI) lets administrators monitor toner levels, paper supply measurements, and device status from their PCs. RUI offers remote configuration of network settings and authentication. This can generate significant cost savings and efficiency.

imageWARE Remote

imageWARE Remote collects meter reads and provides status, diagnostic information, consumable alerts and meters for an array of Canon devices. In combination with Canon's Content Delivery System (CDS), it allows for offsite firmware upgrades. It also enables better understanding of an organization's fleet and output, which helps with equipment rightsizing.

imageWARE Enterprise Management Console (iWEMC)

imageWARE Enterprise Management Console delivers a streamlined, centralized point of control for all devices installed across your enterprise. This expandable console reduces the downtime of devices by directing low toner, paper jams, and device maintenance alerts via e-mail messages to the network administrator.

It also enables advanced automated task management including discovering new devices, retrieving/distributing device settings, and rebooting devices, retrieving/distributing address books, retrieving device meters, installing/upgrading printer drivers and download font and color profiles.

uniFLOW Output Manager

uniFLOW software is a comprehensive solution delivering secure printing, document output accounting, rules based routing and print analysis. With its modular design and emphasis on security, uniFLOW is particularly attractive to IT managers, who value ease-of-integration and strong level of control within networked environments. uniFLOW is designed to save time and money by providing effective controls over customers' entire printer and Multi-Function Printer (MFP) fleet. uniFLOW solution can be built from several different components depending on a customer's need. uniFLOW Output Manager offers organizations the ability to:

- i Track print and copy costs on networked MFPs, printers as well as locally connected desktop printers
- i Perform secure pull printing at any printer simply by using employee badge or PIN Code
- i Route jobs to the most inexpensive MFPs

A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- c. *Describe applications or software that enhances the data or information related to the use of equipment requested.*

c. Reporting Software (continue)

Pharos

Uniprint for higher education provides enterprise print asset management and print cost recovery solutions.

Universal Login Manager (ULM)

Provides simple, small-medium scale device authentication and tracking capability. ULM also facilitates device personalization.

Job Submission Technology

Océ PRISMAaccess

PRISMAaccess 5.2 software turns CRD/Print for Pay into a print order magnet. It makes submitting jobs as easy and attractive as printing to the local printer.

Digital Storefront

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.

A. Method of Approach

Canon Solutions America, Inc.



d. Remanufactured / Reconditioned Devices

Yes. Since 1993, Canon has extended the lives of thousands of copiers through its remanufacturing efforts. When you choose the Canon Remanufacturing Program, you are buying high-quality office equipment that is good for the environment and your budget. Canon's Copier Remanufacturing Program, based at our U.S. manufacturing facility in Newport News, Virginia, is part of Canon's responsible product life cycle management principles. This program reflects the company's commitment to limit its impact on the environment by extending product life and conserving natural resources through reliable, high-quality remanufactured office equipment.

Canon realizes that from the viewpoint of the entire product lifecycle, the raw materials, parts manufacturing, product usage, and end-of-life stages are significant contributors to the environmental impact. Canon has taken steps to address environmental issues for end-of-life products, such as resource re-utilization (product remanufacturing and recycling) where possible and the proactive prevention of pollution due to disposal of these products in order to support a sustainable society.

Canon offers a remanufacturing program for designated models recovered and collected from the field. We send these models to a Canon facility where company-trained technicians evaluate each unit using rigorous computerized testing procedures prior to entering our production process. We thoroughly inspect, clean, and replace with a prescribed number of parts, all qualifying units to ensure operation and quality to Canon standards. Canon assigns each model a new model name and serial number. We reset every units meter to zero and incorporate new features and/or functions where applicable.

We disassemble and sort parts for reuse when models have reached end-of-life and do not qualify for our remanufacturing program. Remaining materials are sent to approved recycling vendors to ensure compliance with Canon's Environmental Management System (EMS). The Canon EMS ensures that Canon's activities, products, and services have minimal impact on or risk to the environment. By following this process, nothing goes to a landfill. In addition, Canon's EMS helps monitor and improve upon a number of areas that touch on the environment, such as energy efficiency, resource conservation, waste management, chemical control, and toner cartridge recycling.

LANDFILL FACTS!

- Plastics require 100 to 400 years to break down in a landfill.
- Solid waste disposal is the third largest municipal government expense after police protection and education.

Source: Headwaters cooperative Recycling, *Recycling Facts*,
www.headwatersrecycle.com/index.html



A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- e. *Describe in detail any standard or optional document management (e.g. work flow, digital store front) software that is available for use with the equipment that you have proposed.*

e. Document Management Software

Canon devices and compatible partner software applications, are particularly well suited to facilitate government digital workflows and document-driven functions as the "on and off ramps" to the electronic process. By assisting in the goal to develop "paperless" delivery, we provide ways for Public Agencies to manage information more efficiently, while ensuring the privacy and protection of sensitive information.

Digital StoreFront™

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.

eCopyShareScan® and eCopyPDF Pro Office

Converts paper into secure digital documents, and connects user with the applications and digital workflows that run their business. eCopyPDF Pro Office is an alternative to Adobe Acrobat for desktop document applications, such as document mastering, file conversions and portability.

Open Text Right Fax

Provides a centralized fax solution that is scalable and can be integrated into an organization's Voice over IP Network.

EMC Document ApplicationXtender (AX)

Content management solution that allows users to organize, store, and retrieve information quickly.

Prism Forms Manager

A premier variable data printing solution that includes postal certification and digital signatures among its robust features and functions.

i1 Publish

Leading graphic arts industry color management solutions by X-rite.

A. Method of Approach

Canon Solutions America, Inc.



2. Product Offering

- f. Provide detailed pricing for all optional software or equipment in the pricing section - Attachment B Specification and Pricing workbook.

f. Pricing for Optional Software and Equipment

Please see detailed pricing for all optional software or equipment in the pricing section found in Required Forms, Attachment B - Specification and Pricing Workbook.

Canon Managed Document Services (MDS) from Canon Solutions America helps your organization cut costs, get the most out of available technology, simplify your billing, and more. Managed Document Services are designed to not only simplify the management and administration of an organization's print environment, but also seeks to optimize the environment so that better efficiencies, productivity, and cost savings can be realized.



Canon MDS
Managed Document Services

Managed Document Services At A Glance

Simply put, Managed Document Services provides your organization with a turn-key program featuring an all-inclusive, cost-per-print program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet. Deliverables include:

i Discovery and Analysis

Provides a complete inventory of the imaging fleet across your enterprise, including important information about your print environment and the current state of your output devices (copiers, printers, multi-functional devices, and fax machines). Armed with this information, intelligent decisions on fleet optimization can be made with confidence.

i Printer Monitoring and Mapping

Monitors and reports on critical metrics from your imaging fleet including: device inventory, volume capture, supplies alerts, service alerts, and device placement within your office environment.

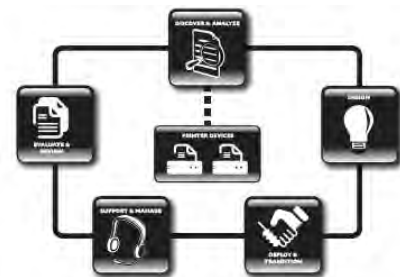
i Proactive Supply Replenishment and Service Response

Provides proactive supplies replenishment and technical support so you achieve maximum uptime on your print devices and enhanced productivity for your organization.

i Quarterly Account Review

On a quarterly basis, the experts from Canon Solutions America will meet with you to review your current print related costs and share insights surrounding:

- Additional ways to reduce spending
- Rightsizing opportunities
- Cost, design, implementation and management strategies
- Current and future technology investments



Through the MDS discovery process, Canon Solutions America provides you with the information needed to understand the current state of your print environment

- enabling you to make informed decisions on fleet optimization that reduce expenses and enhance operational efficiencies.

Additional benefits include:

- Reduced overall spend on print-related activities with potential savings of 10–30%.
- One vendor to manage all document output devices.
- Simplified management and administration of print environments.
- Eliminate unnecessary and wasteful supply ordering, stocking and management.
- Simplified billing with management reports that support easy cost allocation.
- Facilitate “Green” initiatives.

What Managed Document Services Can Do for You

Traditionally, document output costs have been widely distributed across an organization's financial reporting structure. This decentralized approach hides many print related expenses, hindering management's ability to account for the true costs of document output across their company.

All Managed Document Service Engagements are priced based on a completed scope of work. Final proposal will be presented prior to approving the end-user license agreement. Please see Exhibits Section, Exhibit x. Ancillary Form Agreements. Products and services not included in this agreement will be offered at Canon Solutions America's National Cooperative Discount Process.

3. Service Offering

3. Service Offering

- a. Using Attachment B - Specification and Pricing Workbook. Identify the proposed services under the contract.

Please see Attachment B - Specification and Pricing Workbook for proposed services offered under this contract.

To meet the unique needs of the document solutions and office equipment market our services offerings are organized around three primary business lines, Enterprise Services and Solutions (ESS), Large Format Solutions (LFS), and Production Printing Solutions. Below is a brief overview of each service offering:

Managed Document Services (MDS)

Managed Print Services (MPS) is an all-inclusive, cost-per-print program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet.

Business Services Division (BSD) is a full-service outsourcing partner, providing complete, customized on-site staffing and management of office service support functions such as fleet management, mail and reprographic services, inventory and distribution management, electronic records and document management.

Professional Services

Implementation Services (on-site installation support) for large equipment installations/transitions

Training & Education (on-site post-installation support) on hardware and software

Subscription Services (post-sales software support) includes on-site software triage and training

Help Desk (remote triage) from application experts is available from 8:30 AM to 8:00 PM EST

A. Method of Approach

Canon Solutions America, Inc.



4. Subcontractors

4. Identify all other companies that will be involved in processing, handling or shipping the products and services available under the Contract. Include any subsidiaries or company owned affiliates that may included product or service under the Contract.

OFFEROR'S SUBCONTRACTORS

FULL NAME OF OFFEROR:	Canon Solutions America, Inc.
CONTACT PERSON:	Reed Byhring, Manager, Major Accounts, 847.706.3404

SUBCONTRACTORS:

A. Will you employ subcontractors? X
(YES) (NO)

B. If "YES", identify with each firm's name, address, telephone number and work to be subcontracted:

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	
COMPANY NAME:	

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5. Website Capabilities

5. *Describe the offeror's website capabilities. Identify information customers can access via the offeror's website.*

eManage

eManage, a web-based account management tool that is available with an active Maintenance Agreement, allows you to sort account information by serial number, model number, and requisition number. You can then view active service calls and service call history and sort the data by the service call issue, such as paper jam and preventative maintenance.

By providing administrative control over your fleet of Canon devices eManage allows you to:

- i Submit meter reads (Bulk or Individually) and view history
- i Order toner, manage supplies and check status of orders (toner inclusive contracts)
- i Place and check status of service requests
- i Manage user profiles
- i Identify, validate and review device installations by location
- i Retrieve important account information

Financial Designated Accounts Website

Reconciling and reporting on your accounts has never been easier. Through a designated accounts website, available to Canon Financial Services' priority services customers, you can review your account information and manipulate data reporting to fit your needs. Using the Designated Accounts Website you will be able to view, print, sort, and download invoices and invoice information in a variety of file formats. A section in the website offers you the ability to access your invoice information in a MS Excel-friendly invoice file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail.

In addition, you can access your invoice and payment history at the click of a button. You will always know where your checks are applied. By clicking on the invoice number, you can display the full invoice.

Electronic invoice payment is also available through electronic funds transfer (ACH).

6. Return and Restocking Policy

6. *State any return and restocking policies.*

Except in the case of a Lease Schedule containing a \$1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either (i) exercises the purchase option in accordance with the terms hereof, or (ii) sends to Canon Financial Services (CFS) written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below. CFS may cancel the automatic renewal terms by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall at the termination of the respective Schedule, return the Equipment at its sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If, for any reason, Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS, as provided in this Agreement, by the last day of the applicable term, Customer shall pay to CFS upon demand, one billing period's Payment (as specified in the applicable Schedule), for each billing period, or portion thereof that such delivery is delayed.

If you wish to return supplies, you can call the toll free number located on your Canon equipment to reach a Customer Service Representative who will facilitate the return process. We will pick up over shipped or defective supplies at no cost to Customer. Additionally, when Customer upgrades equipment, we will pick up any leftover toner, at no cost to Customer. We will assess other restocking fees on a case-by-case basis based on factors including, but not limited to, reason, type, and locations. Our supply department pre-approves all billable pickups before we issue a Return Merchandise Authorization (RMA).

7. Invoicing Process

7. Describe offeror's invoicing process. Provide a sample invoice.

Billing is comprised of two components: Equipment and Maintenance.

Equipment Billing

If you elect to utilize the retail option, equipment billing will be provided by Canon U.S.A.'s wholly owned leasing company, Canon Financial Services, Inc. (CFS). CFS generates and mails monthly invoices with 19-days lead-time. Payments are due on the 1st, 10th, or 20th of the month, depending on the date of contract commencement and contract type. We offer invoices based on individual contracts or all contracts together, detailing them on one invoice.

Maintenance Billing

We strive to provide billing statements that are rich in information yet easy to understand. We can accommodate most types of billing requests, including but not limited to: summary or detailed billing, mid-month and non-standard billing dates, and custom formatting. Our invoices are prepared in MS Excel, which can easily be imported into SAP and/or PeopleSoft. We will work with you to ensure that the invoice format is compatible with your accounts payable process. All invoice payments are due within 30 days of receipt. CFS can also accommodate maintenance billing if required.

Customizations

When leasing through CFS you will have online access to extensive information/reporting capabilities. Invoicing information is available via an MS Excel - friendly file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail. Individual invoice processing is available with the following features:

- i Print invoice: allows you to view or print one invoice at a time
- i Sort/Print Invoice: allows you to choose a combination of sort options
- i Download Invoice: allows you to export file to ASCII or spreadsheet formats
- i Electronically Pay Invoice: apply online to make a recurring monthly transfer or a one-time transfer electronically

For general leasing questions, you may also contact the CFS Contract Portfolio Management group at 1.800.220.0330 or canoncustomer@cfs.canon.com. You can reach them between the hours of 8:30 am and 8:30 pm EST.

Indicate any customizations that can be made to invoices.

Provide a offeror's representative and contact information for invoicing.



8. Delivery Commitment

8. *Describe
offeror's delivery
commitment.*

All lease and purchase charges quoted are inclusive of delivery and installation of all Canon brand equipment. We will deliver all equipment hardware within fifteen (15) business days from receipt of appropriately signed and executed order document, barring any circumstances outside of our control, such as national backorder. We make every reasonable attempt to meet your requested delivery dates/times. However, because we may be subject, from time to time, to manufacturer production or shipping delays (or both), we may allocate distribution among all of our customers. Unfortunately, at times, this limits the delivery of requested quantities.

Lead times for some products and services, including third-party software solutions and our Managed Print Services offering, are determined by a mutually approved statement of work and formal project plan developed during the discovery phase of the project.

9. Customer Service

9. Customer Service

a. Customer Service Commitment

a. Describe offeror's customer service commitment

Our Customer Service Department focuses on resolving account management-related issues. Our Customer Service Representatives will act as liaisons you and the departments that support you nationwide, including Accounting, Supply Sales, Service, and Dispatch. The relationship between these departments ensures that you will receive a timely and accurate response in order to support your needs.

b. Describe customer support available from the offeror. Include availability of call centers, their locations and hours. Include response time guarantees.

b. Customer Support

You may call the toll free number to reach a Customer Service Representative who will:

- i Answer general inquiries and issues
- i Handle billing questions and rebilling needs
- i Correct address and account information
- i Issue supplies needed for contract fulfillment
- i Resolve a service need
- i Handle meter read questions

Our Customer Support Call Centers are located throughout the United States, and we utilize one number that routes calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Call Centers operate between the hours of 8:30am to 8:00pm EST, Monday through Friday, excluding our recognized holidays. *Also, please see Exhibit ii. Customer Call Centers by Call Type*

The Customer Service Call Center will maintain an average speed of answer (ASA) of less than two (2) minutes. This Dispatch Center will provide you with a confirmation number for reference to the service call placement. We understand that machine downtime can be harmful to your business, so we strive to exceed service call response time expectations. Generally, our basic service standards are as follows:

- i Time between call placed and technician dispatched: Immediately
- i Time between technician dispatched and technician responds to customer via phone: Less than one hour
- i Average time between when customer placed call and technician arrived onsite: Four hours (U.S.)*
- i Average time to service equipment: One hour on all equipment

** Our Managed Print Service program offers an onsite response time of next business day.*

A. Method of Approach

Canon Solutions America, Inc.



c. Dedicated Service Representative

9. *Customer Service*
- c. *Discuss the availability of a dedicated service representative or team, the service they provide and how they help the customer manage their account.*

If you have critical uptime or volume issues, we can also provide a contract for a dedicated technician to be on standby in order to meet your specific business requirements. This service offering is dependent upon your fleet size and ability to meet certain financial criteria. We provide a free-of-charge dedicated technician to companies meeting certain volume and fleet thresholds. If you do not maintain the minimum contracted print/copy volumes to utilize a Dedicated Service Representative, you may elect to pay for this service at then-current labor rates as determined by our service department. A scope of work will be determined based on customer need.

The Dedicated Service Representative currently plays an integral role in achieving customer satisfaction for The County of DuPage. At the price points included in Attachment B - Specification and Pricing Workbook (refer to 48-month rental), The County of DuPage qualifies for a Dedicated Service Representative.

The Dedicated Service Representative is responsible for the following:

- i Maintaining all equipment on site
- i Performing scheduled preventative maintenance calls on all products
- i Handling meter readings to ensure accurate and timely billing
- i Pro-actively replacing parts on an as-needed basis to maintain optimal equipment uptime
- i Working with customer's IT personnel to address any network issues
- i This individual must go through a complete screening process and background check since they need to work in secured areas such as prisons and the County Courts
- i Collecting all revenue from coin-op machines (trustworthiness is a important factor)
- i Communication is a vital component of this position since the Dedicated Service Representative has to interface on-site every day.

We will finalize this offer, and the Dedicated Service Representatives role and responsibilities, in a mutually acceptable scope of work.

d. Customer Disputes

- d. *Describe how the offeror approaches and solves customer disputes.*

Our goal is to resolve all disputes to your complete satisfaction. As a Canon U.S.A. subsidiary, we adhere to a strict escalation procedure in resolving all service related problems in a timely manner, ensuring that your equipment is running when you need it most. If you experience a concern or simply have a question, you can contact a Customer Service or Billing Representative, who will act as a liaison on your behalf between various departments nationwide to provide a resolution to any issue or concern.



e. Customer Service Program Metrics

9. Customer Service
- e. Describe how offeror measures and tracks the success of its customer service program.

Our service department conducts satisfaction surveys and follow-up inspections (Quality Assurance Checks) on a transactional basis with employees through a web-based survey and on-site visit to measure the effectiveness of service calls and our technician's performance. Our Help Desk also conducts customer satisfaction surveys after each service call to evaluate your satisfaction with our service. In addition, we track and measure our performance against the Key Performance Indicators (machine uptime, response time, mean time between service calls and first call fix rate etc.). We use this information to adjust and improve service standards and this will be discussed during Quarterly Business Reviews.

f. Technical Support

- f. Describe technical support available. Include the location of technical support centers and their hours.

Complete Call Process

As part of our contracted service, all parts, labor, supplies and maintenance are included. It is our policy to perform all required preventative maintenance at every service visit. We guarantee that the immediate problem will be resolved and that we will identify and appropriately address any future problems. You can anticipate improved productivity through maximized uptime of your copier equipment, improved Mean Copies Between Failures (MCBF) and overall end-user satisfaction. In addition, our state-of-the-art computerized dispatch system can forecast and generate dedicated preventative maintenance service visits. We forecast visits on period of time and/or volume from the last service visit regardless of the reason. It is through the combination of our preventative maintenance policy/practices and unique systems capabilities, which ensures that all contracted equipment meets or exceeds your performance expectations. Our Post-Sales Engineers and Pre-Sales Analysts will resolve application software and connectivity issues. When purchasing certain software to use with your Canon device we also offer use of our National Technology Solutions Center (NTSC) for access to vendor-trained software application experts to assist with third party and workflow solutions.

Location and Hours of Technical Support Centers

We have over 130 Technical Support Centers covering almost every major metropolitan area within the United States, and continue to expand into cities where state, county governments, public agencies and educational institutions may benefit from working directly with a Canon U.S.A. sales subsidiary.

The standard service hours for each Technical Support Center are Monday through Friday, 8:30am to 5:00pm local time, excluding weekends and our recognized holidays. Service is available outside of these hours on a machine-by-machine and/or location-by-location basis.

Enclosed, please see, Exhibit iii. CSA Technical Support Centers for a complete listing of all offices nationwide.

10. Warranty

10. *Warranty*

b. *Describe the warranty period for proposed products.*

Warranty periods and programs are specific to the products and services delivered under the contract. An example has been included in *Exhibit iv. Example Warranty Statement*.

c. *Submit offeror's warranty program.*

11. Service Call Request Procedures

11. *Describe Service Call Request Procedure.*

There are multiple options for placing a service call. You may place a service call by

- i Calling the toll free number located directly on their Canon equipment
- i Placing a request online at <http://www.csa.canon.com>
- i Logging onto their eManage account

We log your call into our Oracle database and ADS dispatching system. Our system selects the appropriate technician based on skill set and geography and sends a text message to the technician's cell phone. The text message includes the contact information, the history of the last three service visits, as well as the committed time we must respond.

Initially our service technician will attempt to troubleshoot and resolve the technical issue with you over the phone. We will immediately dispatch a service technician to your location if on-site service is necessary. When the call is complete, the technician closes the call with the pertinent information (i.e. meter reading, parts consumed, etc.), and the system time stamps the closure.

12. New Product Notification Process

12. *Describe how the offeror notifies customers of new products.*

You will have access to new product information as posted on Canon U.S.A.'s website at the time of release. In addition, local service centers will inform you of local inventory at a models end-of-life cycle.

13. Help Desk Solutions

13. *Describe offeror's ability to provide Help Desk solutions.*

Our Help Desk Call Center covers a wide spectrum of hardware, software, network connectivity, application and workflow issues. As a standard service with all active Maintenance Agreements, we provide intelligent level 1 phone triage and intelligent troubleshooting for challenging scenarios. You may contact the Help Desk by calling 1.800.355.1385 from 8:30am to 8:00pm EST Monday through Friday, excluding our recognized holidays.

The Help Desk number is the same number for both the Managed Print Services offering and Multifunctional Devices. We handle supplies fulfillment and service through one number, whether you are calling about printers, copiers, scanners or fax machines. We route calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Once the caller has selected, for example, service, the call taker will ticket the call and forward it to the appropriate handler - Service for a break fix issue, Training for a training related issue, Solutions Help Desk for Systems/Solutions calls, Hardware Tech support desk or to the Managed Print Services Operations Desk for stand-alone print devices.

In addition, we have a Specialized Services Help Desk. The National Technology Solutions Center (NTSC) Help Desk provides all support, maintenance and supply-inclusive services provided by our standard Help Desk. The Specialized Services Help Desk has extended hours from Monday through Friday 8:30am to 8:30pm EST, excluding our recognized holidays, and includes direct access to vendor-trained application experts for third-party enabling solutions and knowledge of workflow needs specific to different industries. A dedicated toll-free phone number may be utilized when contracting with us for this service.

Help Desk Services are available outside of the hours listed above. We contract for this service on a machine-by-machine and/or location-by-location basis as requested.

14. Green/Sustainability Program

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein.

Green/Sustainability Policies/Products and Certifications

Canon is a 2010 and 2011 Energy Star Partner of The Year for its outstanding contributions to reducing greenhouse gas emissions and excellence for energy efficient product design. Canon has long been a champion for environmental responsibility. Canon is dedicated to protecting and preserving valuable environmental resources. To meet this commitment, it has put in place one of the world's largest Environmental Management Systems and has earned ISO-14001 certification. At each stage of the product life cycle (produce, use, and recycle) Canon assesses the amount of CO2 emitted and strives to reduce it, always seeking ways to conserve energy and resources, and reduce hazardous substances. Notably in 1990, Canon became one of the first companies to collect and recycle used copier toner cartridges. With the cooperation of our customers, Canon has collected more than 266,000 tons of toner cartridges around the world. Canon's sustainability accomplishments include:

- i Voluntarily partnering with the EPA for more than ten years
 - o Designing over 400 products that meet ENERGY STAR standards
 - o EPA ENERGY STAR Partner of the Year Recipient (2010 and 2011) (only office equipment company to achieve this distinction both years)
- i Achieving and maintaining ISO 14001 certification
 - o Over 700 Canon companies and facilities are ISO-14001 certified (largest in world)
- i Building a toner recycling program to create new cartridges from recycled materials
- i Using plant-based and recycled plastics in our new copier products
 - o The imageRUNNER uses 100% recycled plastics and bio-based plastics exterior parts

Responsible Recycling (R2) Certification

Canon Virginia, Inc. (CVI), is the first original equipment manufacturer (OEM) to achieve Responsible Recycling Practices for Electronics Recyclers (R2) certification. This certification is a result of an independent audit of CVI's facilities in Newport News, Va., confirming that its facilities meet the R2 Standard, a comprehensive set of best management practices governing the environmental, health, safety and security aspects of the electronics recycling industry. This certification, covering the Canon facilities in Virginia responsible for the testing, refurbishment and repair of returned copiers, printers and cameras, is one example of Canon's dedication to maximizing sound environmental practices.

R2 is a U.S. Environmental Protection Agency-recognized accreditation standard that helps to ensure electronics recyclers remain accountable for their processes while also helping to protect supply chain employees, and others, who are exposed to e-waste. The R2 audit involves a seven-step process.

A. Method of Approach

Canon Solutions America, Inc.



EPEAT® Matrix

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein.

Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.

15. Security Levels

15. Describe how offeror will maintain a variety of security levels (network, device, employee, document etc.). Discuss if this proposal has been tested and if it is currently utilized in a production environment.

Canon's security capabilities fall into three main areas: standard device security, network and print protection, and data overwrite protection. The following options will offer you advanced data protection. Some of these options come standard on our new imageRUNNER ADVANCE devices, where others are options available at an additional cost.

Security Features

Feature	Active	End of Term	Comments
Initialize Data/Settings Function		⌚	This hard disk format feature performs a one-pass overwrite of customer data on the hard disk drive (i.e. image data, settings, address book, MEAP applications, job history, mailbox data, etc). While this function can be executed at any time, the deletion of device settings, MEAP applications, etc, is not practical for daily application.
HDD Erase Kit	⌚	⌚	Actively overwrites image data on the hard disk drive as part of routine job processing tasks. Administrators can set three levels of overwrite protection including: overwrite once with null data, overwrite once with random data, or overwrite three time with random data. When utilized in conjunction with the "initialize Data/Settings" function, the kit enables enhanced overwrite protection for end of lease situations (i.e. Initialize Data/Settings function will overwrite up to three times with random data).
HDD Encryption Kit	⌚		Encrypts the data on the hard disk drive with either 256 bit AES encryption or 168 bit 3DES encryption, depending on the device model...rendering the data unreadable.
Removable HDD Kit	⌚		Enables the standard internal HDD to be mounted externally so it can be secured by the customer. Typically, this option is employed in very secure environments (DoD, intelligence community, DoE, government contractors, etc.) where the HDD from end user computers are removed and locked in a vault at the end of every business day. This option enables customers to address the imageRUNNER HDD in the same fashion.
HDD Replacement		⌚	Provides users with removal and replacement of the hard disk drive. Includes reinstallation of system software so the device is returned to operational status. Original hard disk is provided to the customer for either storage or destruction in accordance with their specific security policies. This process is a fee-based service and can be initiated by contacting your Branch Service Manager. This service will be conducted by our Service Organization.

16. Additional Agreements

Reference to the Agreement

Notwithstanding any provision of this agreement to the contrary, the use of a Customer provided Purchase Order shall be for the Customer's administrative convenience only, and any terms and conditions on said Purchase Order which conflict with, vary from, or supplement the terms contained in an eventual Contract between Canon Solutions America, Inc. and the Customer, shall be deemed null and void.

Venue

By submitting this response, for The County of DuPage only, we have agreed that the venue for all disputes, arising out of the solicitation process, including but not limited to judicial review of any protest decision, will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage, Illinois and that Illinois law will control. For all other Customers purchasing or leasing cooperatively off this agreement, disputes that may result between the Customer and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

Fiscal Funding Out Clause

When Municipalities are allowed by their state or local laws to cancel an equipment lease obligation if the Municipality's legislative body or funding authority elects not to appropriate funding for a new fiscal year the Leases and Service Agreements resulting for this agreement allows for termination due to fiscal funding, provided the Customer can: 1) Provide proof that funding was requested; 2) Provide proof funding was denied; And 3) that no similar service will be provided by another vendor for a period of one (1) year.



16. Additional Agreements

(continued)

End of Lease Option

Except in the case of a Lease Schedule containing a \$1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either;

- (i) Exercises the purchase option in accordance with the terms hereof, or;
- (ii) Sends to CFS written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below.

CFS may cancel the automatic renewal term by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall, at the termination of the respective Schedule, return the Equipment in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If for any reason Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS as provided in this Agreement by the last day of the applicable term, Customer shall pay to CFS upon demand one billing period's Payment (as specified in the applicable Schedule) for each.

Products not offered on the National IPA website (Open Market)

Canon Solutions America's intent is to offer the majority of our Canon and Alliance products, software and services within the published pricing list. There will always be items that are not listed on the National IPA website. These items will be known as "open market items." These Open Market items can include but are not be limited to; products, software, services subscription services, trade-ins, etc. Open Market items are subject to best available discounting that would be given to governmental customer following our national cooperative discount process.

16. Additional Agreements

(continued)

Replacement of Canon Branded Equipment

Notwithstanding any provision of this agreement and specifically for units not placed at the County of DuPage, Canon Solutions America warrants the Canon Brand equipment it supplies will be free from defects in material and workmanship for ninety (90) days from the date of delivery. In addition, after such ninety (90) day period, Canon Solutions America will maintain such equipment in good operating order per manufacturer's specifications provided subject to normal use.

Within five (5) years for purchase or the term of the lease, of original installation of any newly installed Canon brand equipment covered by this Agreement, Canon Solutions America will at Customer's written request, replace such equipment with a like unit if Customer meets the following three conditions:

- (1) The equipment is continuously and exclusively serviced by Canon Solutions America from and including the date of original installation;
- (2) Customer fulfills all terms of this Agreement;
- (3) Before requesting a replacement unit, Customer gives Canon Solutions America the opportunity to cure any service problems which Customer may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, Canon Solutions America will supply a loaner unit until the machine is restored to good working order.



16. Additional Agreements

(continued)

Technical On-site Response Time

Response time for Fleets with Dedicated On-Site Technicians (including The County of DuPage): We will commit to a fleet average response of two (2) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the Customer call is placed with Canon Solutions America's dispatch department, until the time the technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the technician's arrival shall stop the response time calculation for all open service calls at that location.

Response Time for Public Agencies

Canon Solutions America will commit to a fleet average response of four (4) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the customer call is placed with Canon Solutions America's Dispatch department, until the time the Technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the Technician's arrival shall stop the response time calculation for all open service calls at that location.

16. Additional Agreements

(continued)

The County of DuPage Solicitation #13-065 Referenced Sections

Although not responded to specifically in Canon Solutions America's response to *The County of DuPage, Illinois, Solicitation #13-065, Submittal Requirements Specific to Evaluation Criteria, Required Forms and Exhibits*, which constitute the required response, we have read, understood and agreed to the remaining sections in their entirety, except as previously noted in the *Exceptions to Request for Proposal Language*, submitted on April 29th, 2013, and understand that said sections will be referenced in an eventual agreement resulting from this solicitation:

- Section 1 - Project Information
- Section 2 - Instructions to Offerors
(We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)
- Section 3 - General Conditions
- Section 4 - Special Conditions
(We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)
- Section 5 - Insurance Requirements
(We will endeavor to notify The County of DuPage of any changes within thirty (30) days of receiving such notice from our insurers.)
- Section 6 - Scope of Work and Specifications

Ancillary Form Agreements

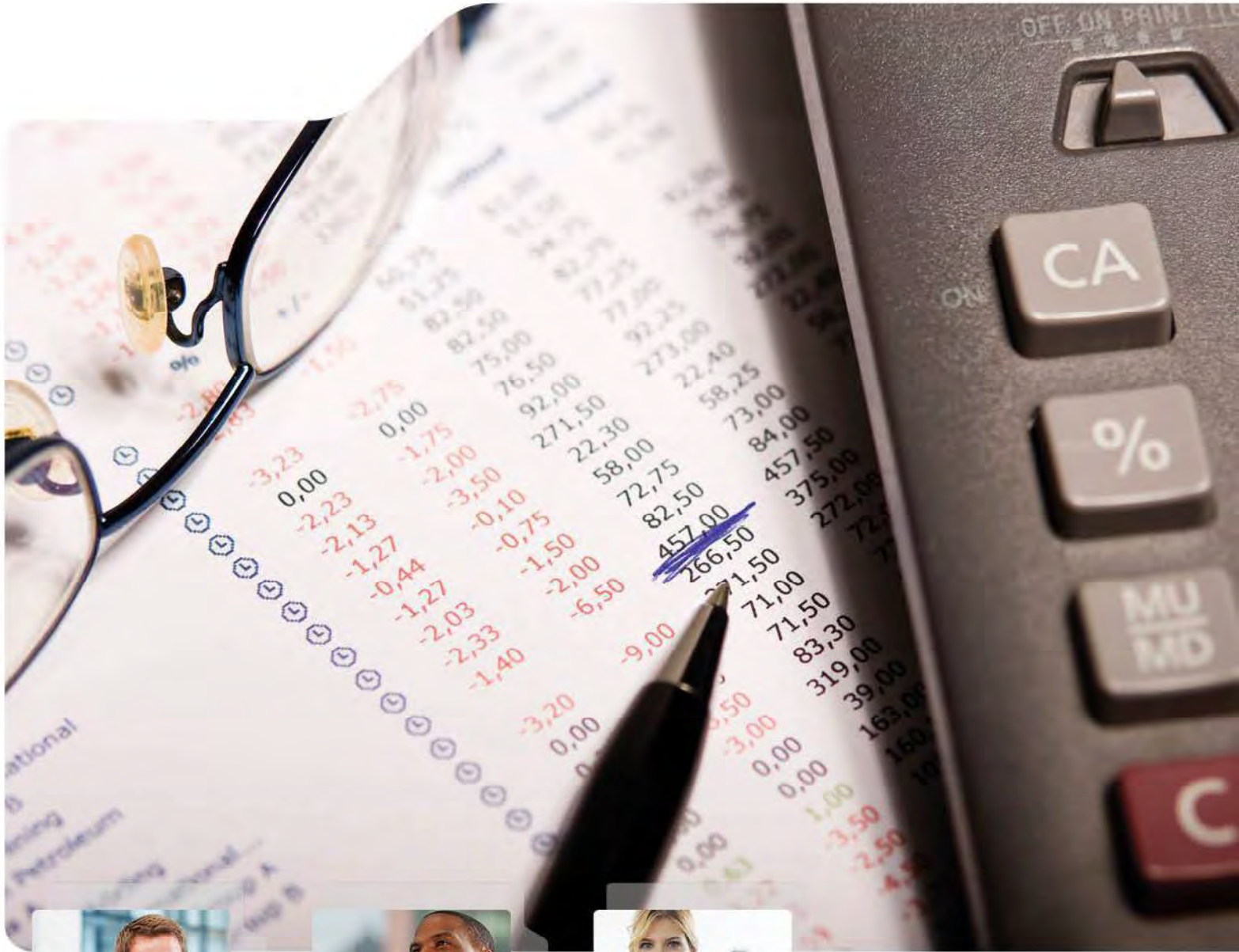
From time to time, the Attached agreements are used in conjunction with this agreement for administrative purposes and to provide additional contract terms. Please see Exhibit x. Ancillary Form Agreements.

Section Name	Page	Section	Verbiage	Response	Accepted
SECTION 3 – GENERAL CONDITIONS	7	INDEMNITY	<p>The Contractor shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the County and its officers, agents, and employees from and against any and all claims and demands, actions, causes of action, and cost and fees of any character whatsoever made by anyone whomsoever on account of or in any way growing out of the performance of this contract by the Contractor and its employees, or because of any act or omission, neglect or misconduct of the Contractor, its employees and agents or its subcontractors including, but not limited to, any claims that may be made by the employees themselves for injuries to their person or property or otherwise, and any claims that may be made by the employees themselves or by the Illinois Department of Labor for the Contractor's violation of the Illinois Prevailing Wage Act (820 ILCS 130/1 et seq.).</p> <p>Such indemnity shall not be limited by reason of the enumeration of any insurance coverage or bond herein provided.</p> <p>Nothing contained herein shall be construed as prohibiting the County, its officers, agents, or its employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, actions or suits brought against them. The Contractor shall likewise be liable for the cost, fees and expenses incurred in the County's or the Contractor's defense of any such claims, actions, or suits.</p> <p>The Contractor shall be responsible for any damages incurred as a result of its errors, omissions or negligent acts and for any losses or costs to repair or remedy construction as a result of its errors, omissions or negligent acts.</p> <p>The County does not waive its defenses or immunities under the Local Government and Governmental Employees Tort Immunity Act, 745 ILCS 10/1 et seq. by reason of indemnification or insurance.</p>	<p>Previously agreed to in existing Agreement</p> <p>To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the County of DuPage, its agents, representatives, officers, directors, officials and employees from and against all third party allegations, demands, proceedings, suits, actions, claims, including claims of US patent or copyright infringement by Canon brand equipment, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any negligent actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. In all instances requiring indemnification Contractor shall receive prompt notification, receive reasonable assistance from County at Contractor's expense for the defense of any such actions.</p>	Yes
SECTION 3 – GENERAL CONDITIONS	8	PATENTS	<p>Contractor undertakes and agrees to defend at Contractor's own expense, all suits, actions, or proceedings in which the County of DuPage, its Officers, agents or employees are made defendants for actual or alleged infringement of any U.S. or foreign letters patent resulting from the use or sale of the items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County representative. Contractor further agrees to pay and discharge any and all judgments or decrees, which may be rendered in any such suit, action or proceedings against the County of DuPage, its Officers, agents or employees therein.</p>	<p>Previously agreed to in existing Agreement</p> <p>Contractor undertakes and agrees to defend at Contractor's own expense all third party suits, actions, or proceedings in which the County of DuPage, its Officers, agents or employees are made defendants for actual or alleged infringement of any U.S. or foreign letters patent resulting from the use or sale of the Canon brand items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County representative. Indemnification shall only be for Contractor's negligence. Contractor further agrees to pay and discharge any and all judgments or decrees, which may be rendered in any such suit, action or proceedings against the County of DuPage, its Officers, agents or employees therein. In all instances requiring indemnification Contractor shall receive prompt notification, received reasonable assistance from County at Contractor's expense for the defense of any such actions.</p>	Yes
SECTION 3 – GENERAL CONDITIONS	8	PAYMENT	<p>Original invoices must be presented for payment in accordance with instructions contained on the Purchase Order including reference to Purchase Order number and submitted to the correct address for processing. The County shall pay all invoices pursuant to 50 ILCS 505, "Local Government Prompt Payment Act". Invoices containing charges for work subject to the Illinois Prevailing Wage Act (820 ILCS 130/) are required to be accompanied by the applicable Certified Transcript of Payroll form(s) for acceptance. Payment will not be made on invoices submitted later than six-months (180 days) after delivery of goods and any statute of limitations to the contrary is hereby waived.</p>	<p>Previously agreed to in existing Agreement</p> <p>Canon Solutions America, Inc. will agree to this provision provided delay in invoicing is not caused by customer.</p>	

<u>Section Name</u>	<u>Page</u>	<u>Section</u>	<u>Verbiage</u>	<u>Response</u>	<u>Accepted</u>
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County terminates this Contract because of the Contractor's breach or default, the County shall have the right to purchase items or services elsewhere and to charge the Contractor with any additional cost incurred, including but not limited to the cost of cover, incidental and consequential damages and the cost of re-soliciting. The County may offset these additional costs against any sums otherwise due to the Contractor under this solicitation or any unrelated contract.	<p>Previously agreed to in existing Agreement</p> <p>The County will allow a 10 day cure period following notice, unless otherwise specified in the notice. If non-compliance creates a special need such that 10 days is not, in the sole opinion of the County, reasonable, the cure period will be reduced or eliminated. If the County determines that a longer cure period will not interfere with its needs and interests, a longer period may be allowed.</p> <p>All terminations by the County for breach shall require a material default by Contractor as reasonably determined by County. Contractor shall only be liable for direct cost incurred in the purchase of replacement items or services elsewhere. In no event shall Contractor be liable for any indirect or consequential damages under any theory of law.</p> <p>Incidental and consequential damages, as used herein, shall mean the cost incurred in the purchase of replacement items or services elsewhere.</p>	Yes
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County of DuPage fails to appropriate funds to enable continued payment of multi-year Contracts the County may cancel, without termination charges provided Contractor received at least thirty (30) days prior written notice of termination.	<p>Previously agreed to in existing Agreement</p> <p>Canon Solutions America, Inc., allows for termination due to fiscal funding, provide the Customer can : 1) Provide proof that funding was requested 2) Provide proof funding was denied 3) And that no similar service will be provided by another vendor for a period of 1 year.</p>	Yes
Section 4: Special Conditions	11	QUANTITIES	The County of DuPage reserves the right to increase or decrease the quantities shown herein at any time during the life of the contract to correspond to the actual needs of the County of DuPage. All quantities shown are ESTIMATES ONLY and are the anticipated volume for a one-year period.	<p>Previously agreed to in existing Agreement</p> <p>CSA will lock in our net price for the term of the contract. Additions will be based on remaining term of contract and CSA we will provide a lease rate factor to be utilized to calculate the payment for that remaining term. If customer wishing to cancel any existing equipment or accessories. Customer shall be responsible for any remaining payments and the return of the cancelled items.</p>	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	16	PARTS AND SUPPLIES	Maintenance and service shall consist of all parts (including drums, rollers, circuit boards, etc.) necessary to service and repair machines. The Contractor shall stock parts on County premises to assure 98% equipment "up-time". The County will assess cash penalties against the Contractor for failure to meet promised "up-time" commitments. The County shall provide a secure location for parts storage.	<p>Previously agreed to in existing Agreement</p> <p>CSA will commit to a fleet average uptime of 95% over the 4 fixed quarterly intervals per year.</p>	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	19	TECHNICAL SUPPORT/MAINTENANCE REQUIREMENTS	<p>The successful Contractor shall provide a dedicated, on site, full-time (Monday through Friday, 8:00 a.m. to 4:30 p.m.) service technician or technicians as may be required at peak activity periods, trained and qualified by the equipment manufacturer on the equipment installed. The County shall provide the service technician Internet and County e-mail access, in addition to adequate work and storage space. Response times for copiers located on the County Complex are expected to be within two business hours of request, if it appears that response cannot be met within a maximum of four business hours, additional technicians should be sent to the County.</p> <p>Due to security factors, secured locations and other factors the County reserves the right to request that the contractor not "rotate" several service technicians in and out of the County. If the dedicated technician is not busy with County service requests, the awarded Contractor may schedule additional calls for the technician in the immediate area of the County complex. Once a County service request is made, the technician must then respond within the previously defined time frame.</p> <p>The service technician shall be responsible for taking meter readings on the last day of each quarter at each copier site. In the event that meter readings are retrieved through the network, the Service Technician must personally inspect each unit a minimum of once-per-quarter. If the room where the copier is located is not accessible at the time of the reading, then a verbal reading will be relayed to the Contractor. It is the dedicated technician's responsibility to notify the County Buyer when a machine is not accessible. The County shall be given a copy of these meter readings along with detailed service reports on each copier placed, as stated in "Reporting Requirements for DuPage County", so as to aid in monitoring individual copier performance.</p>	<p>Previously agreed to in existing Agreement</p> <p>Dedicated service technician should be dependent on fleet size</p>	Yes

<u>Section Name</u>	<u>Page</u>	<u>Section</u>	<u>Verbiage</u>	<u>Response</u>	<u>Accepted</u>
Exhibit A	35	1.0 Scope of National Cooperative Contract	<p>This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.</p> <p>These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.</p>	<p>Previously agreed to in existing Agreement</p> <p>Participating Agency to meet Contractor's reasonable creditworthiness standards]</p>	
Exhibit A	37	2.1 Corporate Commitment	<p>Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.</p>	<p>Previously agreed to in existing Agreement</p> <p>While Contractor will utilize National IPA as its primary go to market strategy, in no event shall Contractor be liable for any fees to National IPA in the event that Contractor bids or is awarded a contract with any entity not utilizing National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement. "Go To Market Strategy" is limited to local governmental agencies and any extension of this strategy requires further discussion.</p>	Yes
Exhibit A	38	2.2 Pricing Commitment	<p>Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.</p>	<p>Previously agreed to in existing Agreement</p> <p>Canon Solutions America, Inc. is unable to make this representation due to the specific requirements that exist in this proposal such as response time, geographical coverage, and administrative fees.</p>	Yes

B. Price



B. Price

Canon Solutions America, Inc.



1. Price Proposal

1. Provide a price proposal as requested in Attachment B – Specification and Pricing Workbook.

Please see Required Forms, Attachment B - Specification and Pricing Workbook.

2. Future Product Pricing

2. Describe how future products will be priced so that they may be offered under the contract.

Pricing of Successor Products. Pricing for any successor Products which added to the pricing pages will be negotiated at prices consistent with the prices of Products already covered by this Agreement for discontinued Products having comparable features and functions.

3. State any early payment discounts are available.

3. Early Payment Discounts

We have provided pricing that reflects all available pricing discounts and promotions in response to The County of Dupage/NIPA Solicitation #13-065. The pricing in Attachment A does not require any minimum purchase requirements which allows for the maximum purchasing flexibility. This pricing is limited to the domestic United States.

4. Indicate if payment will be accepted via credit card. If so, may credit card payment(s) be made online?

4. Credit Card Payment(s)

Canon Financial Services, Inc. (CFS), Canon U.S.A. 's wholly owned leasing company, accepts check, ACH, EDI, Visa, MasterCard, and American Express for payments.

PRINT DEVICE SPECIFICATIONS

Specifications below signified minimum product specifications and is not inclusive of all product features and functionality
Optional applications or accessories are part of the specification. If the Model can not achieve the the optional specification, you must announce in the "Does not Meet" area

- INSTRUCTIONS:
- 1. Review Specifications for each device type
 - 2. Enter up to 2 models that meet or exceed the specifications that you propose for each device type in the GREEN cells below.
 - 3. In instances where a proposed model is deficient to any of the listed requirements, you must enter the deficiency of your proposed device in the cell directly below the proposed device.

SPECIFICATION	DEVICE TYPE	Monochrome								
		CONVENIENCE / DEPARTMENTAL						PRODUCTION		
		Segment1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6	Segment 7	Segment 7	Segment 7
		BW, 11-20 PPM	BW, 21-30 PPM	BW, 31-40 PPM	BW, 41-69PPM	BW, 70-90PPM	BW, 91-109PPM	BW 110-124 PPM	BW 125-134 PPM	BW 135+PPM
Overview	Technology	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital
	Energy Efficiency	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient			
	B&W	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Color	No	No	No	No	No	No	No	No	No
	Copier	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	Yes
	Printer	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	Yes
	Print Technology	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser
	Fax	Optional	Included	Included	Optional	Optional	Optional			
	Scan Level I (Authenticate, Native Integration)	Not Required	Optional	Optional	Optional	Optional	Optional			
	Scan Level II (Authenticate against a directory))	Optional	Optional	Optional	Optional	Optional	Optional			
	Scan Level III (Scan to folder or email using LDAP)	Optional	Required	Required	Required	Required	Required			
	Production Scanning Station							Optional*	Optional*	Optional*
	Application Integration									
	Networked (LAN)	Required	Required	Required	Required	Required	Required	Required	Required	Required
	Refill Type	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge
Performance	Maximum Media Weight	up to 20lbs	up to 20lbs	up to 50lbs	up to 110lbs	up to 110lbs	up to 110lbs	140 lbs	140 lbs	140 lbs
	Maximum Media Weight ByPass									
	Maximum Media Input	8.5x14	11x17	11x17	11x17	11x17	11x17	13x19	13x19	13x19
	Maximum Media Output	8.5x14	11x17	11x17	11x17	11x17	11x17	13x19	13x19	13x19
	Minimum B&W Copy Speed (ppm) (A/B/C)	BW, 11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	BW, 45/55/65PPM	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM
	Minimum B&W Print Speed (ppm) (A/B/C)	BW, 11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	BW, 45/55/65PPM	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM
	Minimum Color Copy Speed (ppm)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Minimum Color Print Speed (ppm)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Minimum Monthly Volume Capacity (Duty Cycle)	50,000	100,000	120,000	165,000	250,000	250,000	1,000,000	2,000,000	2,000,000
	Scan Resolution	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	600x600dpi	600x600dpi	600x600dpi
Features / Options	Color Bleeds	No	No	No	No	No	No	No	No	No
	Auto Duplex	Required	Required	Required	Required	Required	Required	Required	Required	Required
	Auto Duplex Speed	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)
	Image Server Memory	256 MB	512MB RAM 10G HD	1200MB RAM 10G HD	1GB RAM 40G HD	1GB RAM 40G HD	1GB RAM 40G HD	1GB RAM 60G HD	1GB RAM 60G HD	1GB RAM 60G HD
	Standard Paper Capacity	250/500 sheets	1000 sheets	1500 sheets	2000 sheets	4000 sheets	4000 sheets	5000 sheets	5000 sheets	5000 sheets
	Paper Trays	Standard 1+ Bypass	Standard 2+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass
	Offset Printing	No	No	No	No	No	No	Yes	Yes	Yes
	Automated Document Feeder	30	30	100	100	100	100	100*	100*	100*
	Binder - General	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Binder - Perfect Binding + Saddle-Stitch	No	No	No	No	No	No	Optional	Optional	Optional
	Collation Type	No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Edit Documents in Print Queue	No	No	No	No	No	No	Yes	Yes	Yes
	PMS Color Matching	No	No	No	No	No	No	No	No	No
	Cover Insertion	No	No	No	No	No	Optional	Yes	Yes	Yes
	Finisher	No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
VENDOR PROPOSED MODELS	Hole Puncher	No	No	No	No	Yes	Yes	Yes	Yes	Yes
	Stacker	No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Stapler	No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Floating Stapler	No	No	No	No	No	No	No	No	No
	Supports carbonless + recycled paper	No	No	No	No	No	No	Yes	Yes	Yes
	Trimming	No	No	No	No	No	No	Yes	Yes	Yes
	Color Controllers	No	No	No	No	No	No	No	No	No
	Supplier Model Number	A	imageRUNN ER 1025IF ADVANCE 4225	imageRUNN ER ADVANCE 4235	imageRUNN ER ADVANCE 4251	imageRUNN ER ADVANCE 6275	imageRUNN ER ADVANCE 8295	VarioPrint DP110		
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.							Meets the min.spd listed on this		
	Supplier Model Number	B	imageRUNN ER 2525	imageRUNN ER 2530	imageRUNN ER ADVANCE 4245	imageRUNN ER ADVANCE 6255	imageRUNN ER ADVANCE 8285	VarioPrint DP125		
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.							Meets the min.spd listed on this		
	Supplier Model Number	C	imageRUNN ER 2525			imageRUNN ER ADVANCE 6265			VarioPrint DP135	
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.	Coin-Op								Meets the min.spd listed on this

Color						
CONVENIENCE / DEPARTMENTAL					PRODUCTION	
Segment 1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6	
Color, 11-20 PPM	Color, 21-30 PPM	Color, 31-40 PPM	Color, 41-69 PPM	Color, = 69-90 PPM	Color, 60-90 PPM	
Digital	Digital	Digital	Digital	Digital	Digital	
Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	
Yes	Yes	Yes	Yes	Yes	Yes	
Yes	Yes	Yes	Yes	Yes	Yes	
Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	
Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	
Laser	Laser	Laser	Laser	Laser	Color Laser Electrophotographic	
Optional	Optional	Optional	Optional	Optional	Available as an option	
Optional	Optional	Optional	Optional	Optional	Optional	
Required	Required	Required	Required	Required	Optional	
Required	Required	Required	Required	Required	Required	
Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	
up to 90lbs	up to 90lbs	up to 110lbs	up to 110lbs	140 lbs	110 lbs	
up to 110lbs	up to 110lbs	up to 140lbs	up to 140lbs			
8 1/2 x 14	12x18	12x18	12x18	12x18	13x19	
8 1/2 x 14	12x18	12x18	12x18	12x18	13x19	
15/15	25/30	35/40	45/50/60	70	60/70	
15/15	25/30	35/40	45/50/60	70	60/70	
15/15	25/30	35/40	45/50/60	70	60/70	
100,000	100,000	165,000	250,000	300,000	500,000	
600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	
No	No	No	No	Yes	Yes	
Required	Required	Required	Required	Required	Required	
50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	
1G RAM 10G HD	1G RAM 10G HD	1GB RAM 20G HD	1GB RAM 100G HD	1GB RAM 100G HD	1GB RAM 60G HD	
1000 sheets	1000 sheets	1500 sheets	4000 sheets	4000 sheets	4000 sheets	
Standard 2+ Bypass	Standard 2+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	
No	No	No	No	No	Yes	
50	50	50	100	100	100	
Yes	Yes	Yes	Yes	Yes	Yes	
No	No	No	No	Optional	Optional	
Yes	Yes	Yes	Yes	Yes	Yes	
No	No	No	No	Yes	Yes	
No	No	No	No	Yes	Yes	
Yes	Yes	Yes	Yes	Yes	Yes	
No	No	No	No	Yes	Yes	
No	No	No	No	No	Yes	
No	No	No	No	No	Yes	
No	No	No	No	No	Yes	
imageRUNN ER C1030	imageRUNN ER ADVANCE C2225	imageRUNN ER ADVANCE C5235	imageRUNN ER ADVANCE C5250	imageRUNN ER ADVANCE C7270	imagePRESS C6010	
imageRUNN ER ADVANCE C2225	imageRUNN ER ADVANCE C2230	imageRUNN ER ADVANCE C5240	imageRUNN ER ADVANCE C5255		imagePRESS C7010 VP	
			imageRUNN ER ADVANCE C7260			
			Meets 55ppm in color			

MFD Configuration 2013

Monochrome													
Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE PUNCH	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	SCANNING LEVEL III	COIN BOX
Seg 1a	Table Top	Included		Optional		Optional			Included	Optional			
Seg 1b	Table Top	Included	Optional	Optional		Included			Included	Optional			
Seg 1C (Coin-Op)*	Table Top					Included							Included
Seg 2a	Table Top	Included	Included	Optional		Included			Included	Included	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional					Included	Included	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4b	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 4c	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 5a	Console	Included	Included	Console	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6a	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	

Color													
Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE PUNCH	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	SCANNING LEVEL III	COIN BOX
Seg 1a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 1b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4b	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4c	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	

Monochrome (Black & White)																	
					Pricing Format												
Product					CPC Lease w/Minimum Volume Based on 4 Years		Purchase				Lease				Service Programs (Purchase/Lease)		
															Service Based on Black & White		
Category	Market Segment	Minimum PPM	Product Model	MINIMUM COPIES CHARGED PER MONTH PER UNIT	Base CPC	Overage CPC by Band (B&W)	MSRP	Minimum Disc off of MSRP	Installation and Delivery Charge	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Base Monthly Volume	Base Service Cost	Overage CPC by Band (B&W)	
	Example		ABC 2345	12,000	0.0175	0.012	\$ 12,550.00	40%	100	\$7,630.00	\$ 233.00	\$ 191.00	\$ 160.00	8000	\$ 64.00	0.0075	
MFD	Seg 1a	11	imageRUNNER 1025IF	1,500	0.0174	0.006	\$ 3,601.02	55%		\$ 1,632.00	\$ 46.51	\$ 38.35	\$ 31.17	1,500	\$ 24.90	0.0166	
MFD	Seg 1b	20	imageRUNNER 2525	2,500	0.0178	0.006	\$ 6,301.02	51%		\$ 3,083.00	\$ 87.87	\$ 72.45	\$ 58.89	2,500	\$ 27.75	0.0111	
MFD	Seg 1c (Coin-Op)*	20	imageRUNNER 2525	1,000	0.0178	0.006	\$ 8,194.02	48%		\$ 4,228.00	\$ 120.50	\$ 99.35	\$ 80.76	2,500	\$ 27.75	0.0111	
MFD	Seg 2a	25	imageRUNNER ADVANCE 4225	3,000	0.0178	0.006	\$ 10,929.02	54%		\$ 5,050.00	\$ 143.95	\$ 118.68	\$ 96.46	3,000	\$ 30.00	0.0100	
MFD	Seg 2b	30	imageRUNNER 2530	5,000	0.0178	0.006	\$ 10,249.02	53%		\$ 4,785.00	\$ 136.38	\$ 112.46	\$ 91.41	5,000	\$ 53.50	0.0107	
MFD	Seg 3a	35	imageRUNNER ADVANCE 4235	7,000	0.0178	0.006	\$ 14,209.02	62%		\$ 5,440.00	\$ 155.06	\$ 127.84	\$ 103.90	7,000	\$ 66.50	0.0095	
MFD	Seg 3b	40	imageRUNNER ADVANCE 4245	8,000	0.0178	0.006	\$ 16,209.02	62%		\$ 6,099.00	\$ 173.84	\$ 143.33	\$ 116.48	8,000	\$ 66.40	0.0083	
MFD	Seg 4a	45	imageRUNNER ADVANCE 4251	10,000	0.0178	0.006	\$ 16,869.02	63%		\$ 6,195.00	\$ 176.57	\$ 145.59	\$ 118.32	10,000	\$ 79.00	0.0079	
MFD	Seg 4b	55	imageRUNNER ADVANCE 6255	18,000	0.0178	0.006	\$ 23,747.71	57%		\$ 10,258.00	\$ 292.35	\$ 241.06	\$ 195.93	18,000	\$ 88.20	0.0049	
MFD	Seg 4c	65	imageRUNNER ADVANCE 6265	26,000	0.0178	0.006	\$ 28,472.71	58%		\$ 11,863.00	\$ 338.10	\$ 278.78	\$ 226.58	26,000	\$ 119.60	0.0046	
MFD	Seg 5a	75	imageRUNNER ADVANCE 6275	45,000	0.0178	0.006	\$ 36,190.71	63%		\$ 13,336.00	\$ 380.08	\$ 313.40	\$ 254.72	45,000	\$ 198.00	0.0044	
MFD	Seg 5b	85	imageRUNNER ADVANCE 8285	70,000	0.0178	0.006	\$ 44,537.71	64%		\$ 15,822.00	\$ 450.93	\$ 371.82	\$ 302.20	70,000	\$ 301.00	0.0043	
MFD	Seg 6a	90	imageRUNNER ADVANCE 8295	100,000	0.0178	0.006	\$ 50,837.71	68%		\$ 16,071.00	\$ 458.02	\$ 377.67	\$ 306.96	100,000	\$ 390.00	0.0039	
MFD	Seg 6b	105	imageRUNNER ADVANCE 8205	125,000	0.0178	0.006	\$ 62,387.71	65%		\$ 21,688.00	\$ 618.11	\$ 509.67	\$ 414.24	125,000	\$ 487.50	0.0039	
Production	Seg 7a	110	VarioPrint DP110	175,000	N/A	N/A	\$ 66,762.11	52%		\$ 31,772.00	\$ 905.50	\$ 746.64	\$ 606.85	175,000	\$ 735.00	0.0042	
Production	Seg 7b	135	VarioPrint DP125	225,000	N/A	N/A	\$ 76,762.11	53%		\$ 36,076.00	\$ 1,028.16	\$ 847.78	\$ 689.06	225,000	\$ 945.00	0.0042	
Production	Seg 7c	150	VarioPrint DP135	225,000	N/A	N/A	\$ 92,762.11	53%		\$ 43,403.00	\$ 1,236.98	\$ 1,019.97	\$ 829.00	225,000	\$ 945.00	0.0042	

Please complete the Pricing Matrix

Do not list a model that does not meet the specification. You may provide a model that is more robust that the minimum specification

Do not duplicate the same Model in multiple Segments

You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category

You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category

You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Seg 1C (Coin-Op)* Scanning,Network Printing and Faxing are not required for this configuration
No Stapling Function Required

Color		Pricing Format																
Product					CPC Lease w/Minimum Volume Based on 4 Years			Purchase				Lease			Service Programs			
															Service Based on Color Output			
															Service with Base Billing and Overage			
Category	Market Segment	Minimum PPM (Color)	Product Model	MINIMUM COPIES CHARGED PER MONTH PER UNIT (Based on Color Output)	Cost Per Copy (CPC Color)	Overage CPC by Band (Color)	Overage CPC by Band (B&W)	MSRP	Minimum Disc off of MSRP	Installation and Delivery Charge	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Base Monthly Volume (Base on Color Output)	Base Service Cost	Overage CPC by Band (Color)	Overage CPC by Band (B&W)
	Example		ABC 2345	12,000	0.0175	0.1	0.012	12,550	40%	100	7630	\$ 233.00	\$ 191.00	\$ 160.00	8000	640.00	0.07	0.0075
MFD	Seg 1a Color	15	imageRUNNER C1030	1,000	0.0775	0.05	0.0075	\$ 3,966.02	53%		\$ 1,880.00	\$ 53.58	\$ 44.19	\$ 35.91	1,000	\$ 140.00	\$ 0.1400	\$ 0.0142
MFD	Seg 1b Color	15	imageRUNNER ADVANCE C2225	2,000	0.0775	0.05	0.0075	\$ 10,333.02	56%		\$ 4,584.00	\$ 130.65	\$ 107.72	\$ 87.57	2,000	\$ 164.00	\$ 0.0820	\$ 0.0139
MFD	Seg 2a Color	25	imageRUNNER ADVANCE C2225	3,000	0.0775	0.05	0.0075	\$ 11,719.02	57%		\$ 5,002.00	\$ 142.57	\$ 117.54	\$ 95.55	3,000	\$ 246.00	\$ 0.0820	\$ 0.0139
MFD	Seg 2b Color	30	imageRUNNER ADVANCE C2230	5,000	0.0775	0.05	0.0075	\$ 14,764.02	53%		\$ 6,925.00	\$ 197.36	\$ 162.74	\$ 132.27	5,000	\$ 360.00	\$ 0.0720	\$ 0.0134
MFD	Seg 3a Color	35	imageRUNNER ADVANCE C5235	8,000	0.0775	0.05	0.0075	\$ 17,337.02	52%		\$ 8,397.00	\$ 239.31	\$ 197.33	\$ 160.38	8,000	\$ 528.00	\$ 0.0660	\$ 0.0079
MFD	Seg 3b Color	40	imageRUNNER ADVANCE C5240	10,000	0.0775	0.05	0.0075	\$ 18,387.02	52%		\$ 8,807.00	\$ 251.00	\$ 206.96	\$ 168.21	10,000	\$ 590.00	\$ 0.0590	\$ 0.0079
MFD	Seg 4a Color	45	imageRUNNER ADVANCE C5250	15,000	0.0775	0.05	0.0075	\$ 25,691.71	55%		\$ 11,615.00	\$ 331.03	\$ 272.95	\$ 221.85	15,000	\$ 750.00	\$ 0.0500	\$ 0.0077
MFD	Seg 4b Color	50	imageRUNNER ADVANCE C5255	20,000	0.0775	0.05	0.0075	\$ 27,266.71	55%		\$ 12,193.00	\$ 347.50	\$ 286.54	\$ 232.89	20,000	\$ 1,000.00	\$ 0.0500	\$ 0.0077
MFD	Seg 4c Color	60	imageRUNNER ADVANCE C7260	25,000	0.0775	0.05	0.0075	\$ 36,184.02	56%		\$ 15,956.00	\$ 454.75	\$ 374.97	\$ 304.76	25,000	\$ 1,175.00	\$ 0.0470	\$ 0.0075
MFD	Seg 5a Color	70	imageRUNNER ADVANCE C7270	30,000	0.0775	0.05	0.0075	\$ 43,534.02	59%		\$ 18,031.00	\$ 513.88	\$ 423.73	\$ 344.39	30,000	\$ 1,410.00	\$ 0.0470	\$ 0.0075
Production	Seg 6a Color	60	imagePRESS C6010	50,000	N/A	N/A	N/A	\$ 244,461.00	52%		\$ 116,964.00	\$ 3,333.47	\$ 2,748.65	\$ 2,234.01	50,000	\$ 2,750.00	\$ 0.0550	\$ 0.0125
Production	Seg 6b Color	70	imagePRESS C7010 VP	100,000	N/A	N/A	N/A	\$ 267,734.00	53%		\$ 124,734.00	\$ 3,554.92	\$ 2,931.25	\$ 2,382.42	100,000	\$ 5,500.00	\$ 0.0550	\$ 0.0125

Base is Color Only

Please complete the Pricing Matrix

Do not list a model that does not meet the specification. You may provide a model that is more robust than the minimum specification

Do not duplicate the same Model in multiple Segments

You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category

You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category

You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Product			Purchase			Lease			Service					
				Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)		Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Item Code	Sub Category	Sub Type	Product Model											
Options														
3619B009	imageRUNNER ADVANCE C9065 PRO	IR ADVANCE C9000 Series	IMAGERUNNER ADVANCE C9065 PRO BASE MODEL	\$42,000.00		46%	\$22,578.00	\$643.47	\$530.58	\$431.24	17,500	\$822.50	\$0.0075	\$0.0470
3619B010	imageRUNNER ADVANCE C9065 PRO	IR ADVANCE C9000 Series	IMAGERUNNER ADVANCE C9065 PRO PRINTER MODEL	\$36,960.00		48%	\$19,254.00	\$548.74	\$452.47	\$367.75	17,500	\$822.50	\$0.0075	\$0.0470
3691B002	imageRUNNER ADVANCE C9065 PRO	Accessories	PAPER DECK UNIT-A1	\$2,520.00		43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3692B002	imageRUNNER ADVANCE C9065 PRO	Accessories	POD DECK LITE-A1	\$4,095.00		45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3699B002	imageRUNNER ADVANCE C9065 PRO	Accessories	MULTI-DRAWER PAPER DECK-A1	\$9,240.00		48%	\$4,776.00	\$136.12	\$112.24	\$91.22				
3111B001	imageRUNNER ADVANCE C9065 PRO	Accessories	DOUBLE FEED DETECTION KIT-A1	\$420.00		48%	\$220.00	\$6.27	\$5.17	\$4.20				
1261V589	imageRUNNER ADVANCE C9065 PRO	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00		22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	imageRUNNER ADVANCE C9065 PRO	Accessories	KEY SWITCH UNIT-B1	\$53.00		32%	\$36.00	\$1.03	\$0.85	\$0.69				
3730B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CARD READER ATTACHMENT KIT-A1	\$84.00		43%	\$48.00	\$1.37	\$1.13	\$0.92				
4784B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CARD READER-F1	\$315.00		34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A1 (1-30)	\$158.00		34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A2 (31-100)	\$347.00		34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A3 (101-200)	\$462.00		33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A4 (201-300)	\$462.00		33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A5 (301-500)	\$935.00		33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00		34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	imageRUNNER ADVANCE C9065 PRO	Accessories	BRAILLE LABEL KIT-F1	\$35.00		20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	imageRUNNER ADVANCE C9065 PRO	Accessories	ADF ACCESS HANDLE-A1	\$146.00		29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00		32%	\$36.00	\$1.03	\$0.85	\$0.69				
3723B002	imageRUNNER ADVANCE C9065 PRO	Accessories	UTILITY TRAY-A2	\$63.00		35%	\$41.00	\$1.17	\$0.96	\$0.78				
3700B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY TRAY-P1	\$210.00		34%	\$139.00	\$3.96	\$3.27	\$2.65				
6793A004	imageRUNNER ADVANCE C9065 PRO	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00		45%	\$93.00	\$2.65	\$2.19	\$1.78				
3701B002	imageRUNNER ADVANCE C9065 PRO	Finishing	STAPLE FINISHER-A1	\$6,300.00		46%	\$3,416.00	\$97.36	\$80.28	\$65.25				
3703B002	imageRUNNER ADVANCE C9065 PRO	Finishing	BOOKLET FINISHER-A1	\$9,450.00		47%	\$4,969.00	\$141.62	\$116.77	\$94.91				
2988B001	imageRUNNER ADVANCE C9065 PRO	Finishing	INNER BOOKLET TRIMMER-A1	\$6,300.00		50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
3842B005	imageRUNNER ADVANCE C9065 PRO	Finishing	PROFESSIONAL PUNCHER-C1 (INCLUDES INTEGRATION UNIT B1)	\$15,000.00		38%	\$9,280.00	\$264.48	\$218.08	\$177.25				
3028B001	imageRUNNER ADVANCE C9065 PRO	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imageRUNNER ADVANCE C9065 PRO	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00		36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B002	imageRUNNER ADVANCE C9065 PRO	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imageRUNNER ADVANCE C9065 PRO	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imageRUNNER ADVANCE C9065 PRO	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imageRUNNER ADVANCE C9065 PRO	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	imageRUNNER ADVANCE C9065 PRO	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B035	imageRUNNER ADVANCE C9065 PRO	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00		37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
3028B022	imageRUNNER ADVANCE C9065 PRO	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imageRUNNER ADVANCE C9065 PRO	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00		41%	\$591.00	\$16.84	\$13.89	\$11.29				
3708B002	imageRUNNER ADVANCE C9065 PRO	Finishing	DOCUMENT INSERTION UNIT-H1	\$5,565.00		44%	\$3,094.00	\$88.18	\$72.71	\$59.10				
3028B034	imageRUNNER ADVANCE C9065 PRO	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00		37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3711B001	imageRUNNER ADVANCE C9065 PRO	Finishing	PAPER FOLDING UNIT-G1	\$12,600.00		40%	\$7,598.00	\$216.54	\$178.55	\$145.12				
1727V838	imageRUNNER ADVANCE C9065 PRO	Finishing	CONVENIENCE STAPLER-B1	\$300.00		41%	\$178.00	\$5.07	\$4.18	\$3.40				
3736B005	imageRUNNER ADVANCE C9065 PRO	Print Controllers	PCL PRINTER KIT-AD1 ELAN	\$1,050.00		46%	\$570.00	\$16.25	\$13.40	\$10.89				
3737B005	imageRUNNER ADVANCE C9065 PRO	Print Controllers	PS PRINTER KIT-AD1 ELAN	\$1,470.00		47%	\$777.00	\$22.14	\$18.26	\$14.84				
3674B004	imageRUNNER ADVANCE C9065 PRO	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00		42%	\$87.00	\$2.48	\$2.04	\$1.66				
3489B007	imageRUNNER ADVANCE C9065 PRO	Print Controllers	COLORPASS-GX300 V2	\$20,000.00		41%	\$11,783.00	\$335.82	\$276.90	\$225.06				
3489B016	imageRUNNER ADVANCE C9065 PRO	Print Controllers	COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION BUNDLE	\$23,950.00		40%	\$14,309.00	\$407.81	\$336.26	\$273.30				
3668B001	imageRUNNER ADVANCE C9065 PRO	Print Controllers	ADDITIONAL MEMORY TYPE B (512MB)	\$263.00		34%	\$174.00	\$4.96	\$4.09	\$3.32				
0448A030	imageRUNNER ADVANCE C9065 PRO	Print Controllers	512MB OPTION MEMORY (FOR IMAGEPASS A1 & B1)	\$263.00		37%	\$165.00	\$4.70	\$3.88	\$3.15				
1337B011	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00		45%	\$261.00	\$7.44	\$6.13	\$4.99				
3999B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00		50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00		45%	\$132.00	\$3.76	\$3.10	\$2.52				
3732B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 FAX BOARD-AD1	\$840.00		38%	\$522.00	\$14.88	\$12.27	\$9.97				
3733B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00		41%	\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00		41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00		45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00		35%	\$687.00	\$19.58	\$16.14	\$13.12				
3680B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	WIRELESS LAN BOARD-B2	\$683.00		33%	\$461.00	\$13.14	\$10.83	\$8.81				
3738B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	USB DEVICE PORT-A1	\$105.00		31%	\$72.00	\$2.05	\$1.69	\$1.38				
3721B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	MULTIMEDIA READER/WRITER-A1	\$630.00		43%	\$358.00	\$10.20	\$8.41	\$6.84				
3840B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	DOCUMENT SCAN LOCK KIT-A1	\$2,625.00		41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
4002B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	HDD DATA ERASE KIT-C1 ELAN	\$341.00		33%	\$230.00	\$6.56	\$5.41	\$4.39				
3718B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00		34%	\$346.00	\$9.86	\$8.13	\$6.61				
3741B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOVABLE HDD KIT-AB1	\$1,050.00		32%	\$716.00	\$20.41	\$16.83	\$13.68				
3739B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	3.5INCH/80GB HDD-A1	\$368.00		35%	\$239.00	\$6.81	\$5.62	\$4.56				
3740B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	3.5INCH/1TB HDD-B1	\$1,365.00		43%	\$776.00	\$22.12	\$18.24	\$14.82				
2906B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	IPSEC BOARD-B2	\$630.00		45%	\$346.00	\$9.86	\$8.13	\$6.61				
2905B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	EXPANSION BUS-F2	\$263.00		34%	\$174.00	\$4.96	\$4.09	\$3.32				
3681B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	VOICE GUIDANCE KIT-F1	\$840.00		50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	VOICE OPERATION KIT-C1	\$1,890.00		50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00		45%	\$174.00	\$4.96	\$4.09	\$3.32				
1245B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SECURE ERASE V1.1 (FOR IMAGEPASS-A1)	\$900.00		33%	\$603.00	\$17.19	\$14.17	\$11.52				
6596A035	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEQUENCE IMPOSE	\$2,450.00		28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEQUENCE COMPOSE	\$1,100.00		25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEQUENCE SUITE	\$3,000.00		27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00		32%	\$1,318.00	\$37.56	\$30.97	\$25.17				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
7752A025	ImageRUNNER ADVANCE C9065 PRO	Connectivity Options	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
1099V652	ImageRUNNER ADVANCE C9065 PRO	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
3438B025	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	ImageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3405B010	ImageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	\$1,155.00	36%	\$744.00	\$21.20	\$17.48	\$14.21				
3406B006	ImageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
0634B022	ImageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	\$578.00	36%	\$371.00	\$10.57	\$8.72	\$7.09				
0633B018	ImageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN	\$473.00	33%	\$315.00	\$8.98	\$7.40	\$6.02				
4169B220	ImageRUNNER ADVANCE C9065 PRO	ImageWARE JDF Parser	IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE C9000 ADVANCE C7000 SERIES	\$750.00	18%	\$612.00	\$17.44	\$14.38	\$11.69				
1972V075	ImageRUNNER ADVANCE C9065 PRO	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1618V190	ImageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	ImageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V1476	ImageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V1626	ImageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2369V126	ImageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2369V120	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1630V764	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$940.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,888.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V772	ImageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1623V696	ImageRUNNER ADVANCE C9065 PRO	In-Plant Business Tools Program	IR-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04				
3618B057	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Machine	IMAGERUNNER ADVANCE C9075S PRO SET	\$62,760.00	97%	\$1,645.00	\$46.88	\$38.66	\$31.42	17,500	\$822.50	\$0.0075	\$0.0470
3618B052	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Machine	IMAGERUNNER ADVANCE C9065S PRO SET	\$52,260.00	97%	\$1,457.00	\$41.52	\$34.24	\$27.83	17,500	\$822.50	\$0.0075	\$0.0470
5377B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Mandatory PRISMAsync Software	PRISMASYNC IR-ADV C9000S SERIES LICENSE ACTIVATION KIT	\$11,320.00	35%	\$7,341.00	\$209.22	\$172.51	\$140.21				
5614B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	OPERATING ATTENTION LIGHT (POS)	\$950.00	40%	\$567.00	\$16.16	\$13.32	\$10.83				
3691B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3692B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3699B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	MULTI-DRAWER PAPER DECK-A1	\$9,240.00	48%	\$4,776.00	\$136.12	\$112.24	\$91.22				
3111B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DOUBLE FEED DETECTION KIT-A1	\$420.00	48%	\$220.00	\$6.27	\$5.17	\$4.20				
3701B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	STAPLE FINISHER-A1	\$6,300.00	46%	\$3,416.00	\$97.36	\$80.28	\$65.25				
3703B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	BOOKLET FINISHER-A1	\$9,450.00	47%	\$4,969.00	\$141.62	\$116.77	\$94.91				
2988B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	INNER BOOKLET TRIMMER-A1	\$6,300.00	50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
3842B005	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PROFESSIONAL PUNCHER-C1 (INCLUDES INTEGRATION UNIT B1)	\$15,000.00	38%	\$9,280.00	\$264.48	\$218.08	\$177.25				
3028B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
3708B002	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DOCUMENT INSERTION UNIT-H1	\$5,565.00	44%	\$3,094.00	\$88.18	\$72.71	\$59.10				
3711B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PAPER FOLDING UNIT-G1	\$12,600.00	40%	\$7,598.00	\$216.54	\$178.55	\$145.12				
3700B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
6734A004	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3873B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1095B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
1727V838	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3741B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	REMOVABLE HDD KIT-AB1	\$1,050.00	32%	\$716.00	\$20.41	\$16.83	\$13.68				
3740B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	3.5INCH/1TB HDD-B1	\$1,365.00	43%	\$776.00	\$22.12	\$18.24	\$14.82				
6127B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO	\$7,900.00	28%	\$5,676.00	\$161.77	\$133.39	\$108.41				
6125B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	OF FOR PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO	\$1,000.00	26%	\$738.00	\$21.03	\$17.34	\$14.10				
6123B001	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PRISMASYNC IPDS NETWORK ADAPTOR FOR IR ADV C9000S PRO AND IMAGEPRESS C7010VPS	\$100.00	20%	\$80.00	\$2.28	\$1.88	\$1.53				
3438B025	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3438B028	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1IS15 XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
1972V075	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1618V190	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1630V764	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1623V696	ImageRUNNER ADVANCE C9075S PRO/C9065S PRO	In-Plant Business Tools Program	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04				
5771B011	ImageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9280 PRO SET	\$52,500.00	50%	\$26,304.00	\$749.66	\$618.14	\$502.41	20,000	\$940.00	\$0.0075	\$0.0470
5772B009	ImageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9270 PRO SET	\$42,000.00	46%	\$22,898.00	\$646.89	\$533.40	\$433.53	20,000	\$940.00	\$0.0075	\$0.0470
5771B012	ImageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9280 PRO PRINTER MODEL	\$47,460.00	47%	\$25,056.00	\$714.10	\$588.82	\$478.57	20,000	\$940.00	\$0.0075	\$0.0470
5772B010	ImageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9270 PRO PRINTER MODEL	\$36,960.00	43%	\$21,088.00	\$601.01	\$495.57	\$402.78	20,000	\$940.00	\$0.0075	\$0.0470
3880B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	PAPER DECK UNIT-C1	\$2,520.00	47%	\$1,330.00	\$37.91	\$31.26	\$25.40				
3692B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3699B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	MULTI-DRAWER PAPER DECK-A1	\$9,240.00	48%	\$4,776.00	\$136.12	\$112.24	\$91.22				
3111B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	DOUBLE FEED DETECTION KIT-A1	\$420.00	48%	\$220.00	\$6.27	\$5.17	\$4.20				
6733A004	ImageRUNNER ADVANCE C9280/C9270	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	ImageRUNNER ADVANCE C9280/C9270	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
3730B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	ImageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	ImageRUNNER ADVANCE C9280/C9270	Accessories	BRaille LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	ImageRUNNER ADVANCE C9280/C9270	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	ImageRUNNER ADVANCE C9280/C9270	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER ADVANCE C9280/C9270	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3700B001	ImageRUNNER ADVANCE C9280/C9270	Finishing	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
5787B002	ImageRUNNER ADVANCE C9280/C9270	Finishing	STAPLE FINISHER-K1	\$6,300.00	49%	\$3,229.00	\$92.03	\$75.88	\$61.67				
5788B002	ImageRUNNER ADVANCE C9280/C9270	Finishing	BOOKLET FINISHER-K1	\$9,450.00	50%	\$4,697.00	\$133.86	\$110.38	\$89.71				
2988B001	ImageRUNNER ADVANCE C9280/C9270	Finishing	INNER BOOKLET TRIMMER-A1	\$6,300.00	50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
3842B006	ImageRUNNER ADVANCE C9280/C9270	Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET	\$15,000.00	41%	\$8,816.00	\$251.26	\$207.18	\$168.39				
3028B001	ImageRUNNER ADVANCE C9280/C9270	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	ImageRUNNER ADVANCE C9280/C9270	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	ImageRUNNER ADVANCE C9280/C9270	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	ImageRUNNER ADVANCE C9280/C9270	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	ImageRUNNER ADVANCE C9280/C9270	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	ImageRUNNER ADVANCE C9280/C9270	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	ImageRUNNER ADVANCE C9280/C9270	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	ImageRUNNER ADVANCE C9280/C9270	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	ImageRUNNER ADVANCE C9280/C9270	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	ImageRUNNER ADVANCE C9280/C9270	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	ImageRUNNER ADVANCE C9280/C9270	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
3708B002	ImageRUNNER ADVANCE C9280/C9270	Finishing	DOCUMENT INSERTION UNIT-H1	\$5,565.00	44%	\$3,094.00	\$88.18	\$72.71	\$59.10				
3711B001	ImageRUNNER ADVANCE C9280/C9270	Finishing	PAPER FOLDING UNIT-G1	\$12,600.00	40%	\$7,598.00	\$216.54	\$178.55	\$145.12				
1727V838	ImageRUNNER ADVANCE C9280/C9270	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
5798B003	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	PCL PRINTER KIT-AS1 ELAN	\$1,050.00	49%	\$539.00	\$15.36	\$12.67	\$10.29				
5799B005	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	PS PRINTER KIT-AS1 ELAN	\$1,470.00	50%	\$735.00	\$20.95	\$17.27	\$14.04				
3674B004	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
3999B004	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
5347B001	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	IMAGEPASS-A2 CONTROLLER	\$7,000.00	44%	\$3,918.00	\$111.66	\$92.07	\$74.83				
5829B001	ImageRUNNER ADVANCE C9280/C9270	Print Controllers	COLORPASS-GX400	\$20,000.00	41%	\$11,754.00	\$334.99	\$276.22	\$224.50				
4821B003	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3732B009	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 FAX BOARD-AD2	\$840.00	41%	\$495.00	\$14.11	\$11.63	\$9.45				
3733B002	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	USB DEVICE PORT-A2	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002	ImageRUNNER ADVANCE C9280/C9270	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				

Product				Purchase	Lease			Service					
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3840B007	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
3718B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
4164B192	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5596B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	2.5INCH/160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
3681B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
7752A025	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
6596A035	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
7752A028	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1099V652	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
8041B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOVABLE HDD KIT-AH1	\$0.00	#DIV/0!	\$691.00	\$19.69	\$16.24	\$13.20				
8215B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	2.5INCH/1TB HDD-L1	\$1,052.00	29%	\$749.00	\$21.35	\$17.60	\$14.31				
3405B016	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3438B025	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B002	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44				
2364V847	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
1972V075	imageRUNNER ADVANCE C9280/C9270	Power Filter Delivery & Installation	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1618V190	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V626	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2368V126	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1630V764	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1623V696	imageRUNNER ADVANCE C9280/C9270	In Plant Business Tools	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04				
5775B009	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7260 SET	\$29,400.00	57%	\$12,637.00	\$360.15	\$296.97	\$241.37	15,000	\$705.00	\$0.0075	\$0.0470
5774B009	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7270 SET	\$36,750.00	60%	\$14,712.00	\$419.29	\$345.73	\$281.00	15,000	\$705.00	\$0.0075	\$0.0470
5775B010	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7260 PRINTER MODEL SET	\$24,360.00	46%	\$13,151.00	\$374.80	\$309.05	\$251.18	15,000	\$705.00	\$0.0075	\$0.0470
5774B010	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7270 PRINTER MODEL	\$31,710.00	50%	\$15,986.00	\$455.60	\$375.67	\$305.33	15,000	\$705.00	\$0.0075	\$0.0470
3880B002	imageRUNNER ADVANCE C7270/C7260	Accessories	PAPER DECK UNIT-C1	\$2,520.00	47%	\$1,330.00	\$37.91	\$31.26	\$25.40				
3692B002	imageRUNNER ADVANCE C7270/C7260	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
6793A004	imageRUNNER ADVANCE C7270/C7260	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	imageRUNNER ADVANCE C7270/C7260	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
5796B016	imageRUNNER ADVANCE C7270/C7260	Accessories	UPRIGHT CONTROL PANEL SET-D1	\$1,890.00	45%	\$1,031.00	\$29.38	\$24.23	\$19.69				
1261V589	imageRUNNER ADVANCE C7270/C7260	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMJS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	imageRUNNER ADVANCE C7270/C7260	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
3730B002	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	imageRUNNER ADVANCE C7270/C7260	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	imageRUNNER ADVANCE C7270/C7260	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	imageRUNNER ADVANCE C7270/C7260	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE C7270/C7260	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3700B001	imageRUNNER ADVANCE C7270/C7260	Finishing	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
5799B001	imageRUNNER ADVANCE C7270/C7260	Finishing	STAPLE FINISHER-L1	\$3,150.00	49%	\$1,614.00	\$46.00	\$37.93	\$30.83				
5790B001	imageRUNNER ADVANCE C7270/C7260	Finishing	BOOKLET FINISHER-L1	\$5,565.00	46%	\$2,984.00	\$85.04	\$70.12	\$56.99				
3709B001	imageRUNNER ADVANCE C7270/C7260	Finishing	DOCUMENT INSERTION UNIT-J1	\$2,940.00	41%	\$1,737.00	\$49.50	\$40.82	\$33.18				
3710B002	imageRUNNER ADVANCE C7270/C7260	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1	\$8,400.00	38%	\$5,210.00	\$148.49	\$122.44	\$99.51				
1727V838	imageRUNNER ADVANCE C7270/C7260	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
5798B003	imageRUNNER ADVANCE C7270/C7260	Print Controllers	PCL PRINTER KIT-AS1 ELAN	\$1,050.00	49%	\$539.00	\$15.36	\$12.67	\$10.29				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
5799B005	ImageRUNNER ADVANCE C7270/C7260	Print Controllers	PS PRINTER KIT-AS1 ELAN	\$1,470.00	50%	\$735.00	\$20.95	\$17.27	\$14.04				
3674B004	ImageRUNNER ADVANCE C7270/C7260	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
3999B004	ImageRUNNER ADVANCE C7270/C7260	Print Controllers	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
5347B001	ImageRUNNER ADVANCE C7270/C7260	Print Controllers	IMAGEPASS-A2 CONTROLLER	\$7,000.00	44%	\$3,918.00	\$111.66	\$92.07	\$74.83				
5829B001	ImageRUNNER ADVANCE C7270/C7260	Print Controllers	COLORPASS-GX400	\$20,000.00	41%	\$11,754.00	\$334.99	\$276.22	\$224.50				
4821B003	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3732B009	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 FAX BOARD-AD2	\$840.00	41%	\$495.00	\$14.11	\$11.63	\$9.45				
3733B002	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	USB DEVICE PORT-A2	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
3718B004	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
4164BJ92	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5596B001	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	2.5INCH160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
3681B003	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
7752A025	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
6596A035	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
7752A028	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1099V652	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
8041B001	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOVABLE HDD KIT-AH1	\$0.00	#DIV/0!	\$691.00	\$19.69	\$16.24	\$13.20				
8215B001	ImageRUNNER ADVANCE C7270/C7260	Connectivity Options	2.5INCH1TB HDD-L1	\$1,052.00	29%	\$749.00	\$21.35	\$17.60	\$14.31				
3405B016	ImageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	ImageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3438B025	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	I/PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	I/ISIS HARDWARE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B022	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44				
2364V847	ImageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	X-RITE I/PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
1618V190	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V626	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IMAGWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2368V126	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1396V760	ImageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	EFC COLOR PROFILER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1630V764	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
3621B012	ImageRUNNER ADVANCE C7055	Engine	IMAGERUNNER ADVANCE C7055 V2 BASE MODEL	\$29,400.00	48%	\$15,427.00	\$439.67	\$362.53	\$294.66	15,000	\$705.00	\$0.0075	\$0.0470
3621B013	ImageRUNNER ADVANCE C7055	Engine	IMAGERUNNER ADVANCE C7055 V2 PRINTER MODEL	\$24,360.00	48%	\$12,608.00	\$359.33	\$296.29	\$240.81	15,000	\$705.00	\$0.0075	\$0.0470
3691B002	ImageRUNNER ADVANCE C7055	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3692B002	ImageRUNNER ADVANCE C7055	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3700B001	ImageRUNNER ADVANCE C7055	Accessories	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
6793A004	ImageRUNNER ADVANCE C7055	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	ImageRUNNER ADVANCE C7055	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
3731B013	ImageRUNNER ADVANCE C7055	Accessories	UPRIGHT CONTROL PANEL-A1	\$1,890.00	42%	\$1,088.00	\$31.01	\$25.57	\$20.78				
1261V589	ImageRUNNER ADVANCE C7055	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	ImageRUNNER ADVANCE C7055	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1095B001	ImageRUNNER ADVANCE C7055	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	ImageRUNNER ADVANCE C7055	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
0500A002	ImageRUNNER ADVANCE C7055	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
7518A004	ImageRUNNER ADVANCE C7055	Accessories	BRaille LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
3730B001	ImageRUNNER ADVANCE C7055	Accessories	COPY CARD READER ATTACHMENT KIT-A1	\$84.00	43%	\$48.00	\$1.37	\$1.13	\$0.92				
4784B001	ImageRUNNER ADVANCE C7055	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	ImageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
471B003	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
471B004	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
471B005	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
471B006	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
2212V477	imageRUNNER ADVANCE C7055	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE C7055	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3702B001	imageRUNNER ADVANCE C7055	Finishing	STAPLE FINISHER-B1	\$3,150.00	47%	\$1,657.00	\$47.22	\$38.94	\$31.65				
3704B001	imageRUNNER ADVANCE C7055	Finishing	BOOKLET FINISHER-B1	\$5,565.00	44%	\$3,106.00	\$88.52	\$72.99	\$59.32				
3709B001	imageRUNNER ADVANCE C7055	Finishing	DOCUMENT INSERTION UNIT-J1	\$2,940.00	41%	\$1,737.00	\$49.50	\$40.82	\$33.18				
3710B002	imageRUNNER ADVANCE C7055	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1	\$8,400.00	38%	\$5,210.00	\$148.49	\$122.44	\$99.51				
1727V838	imageRUNNER ADVANCE C7055	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3736B005	imageRUNNER ADVANCE C7055	Print Controllers	PCL PRINTER KIT-AD1 ELAN	\$1,050.00	46%	\$570.00	\$16.25	\$13.40	\$10.89				
3737B005	imageRUNNER ADVANCE C7055	Print Controllers	PS PRINTER KIT-AD1 ELAN	\$1,470.00	47%	\$777.00	\$22.14	\$18.26	\$14.84				
3674B004	imageRUNNER ADVANCE C7055	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
3489B016	imageRUNNER ADVANCE C7055	Print Controllers	COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION BUNDLE	\$23,950.00	40%	\$14,309.00	\$407.81	\$336.26	\$273.30				
3489B007	imageRUNNER ADVANCE C7055	Print Controllers	COLORPASS-GX300 V2	\$20,000.00	41%	\$11,783.00	\$335.82	\$276.90	\$225.06				
3668B001	imageRUNNER ADVANCE C7055	Print Controllers	ADDITIONAL MEMORY TYPE B (512MB)	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
4048A030	imageRUNNER ADVANCE C7055	Print Controllers	512MB OPTION MEMORY (FOR IMAGEPASS A1 & B1)	\$263.00	37%	\$165.00	\$4.70	\$3.88	\$3.15				
1337B011	imageRUNNER ADVANCE C7055	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
3999B004	imageRUNNER ADVANCE C7055	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE C7055	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3732B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 FAX BOARD-AD1	\$840.00	38%	\$522.00	\$14.88	\$12.27	\$9.97				
3733B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE C7055	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	imageRUNNER ADVANCE C7055	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3721B001	imageRUNNER ADVANCE C7055	Connectivity Options	MULTIMEDIA READER/WRITER-A1	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84				
3738B001	imageRUNNER ADVANCE C7055	Connectivity Options	USB DEVICE PORT-A1	\$105.00	31%	\$72.00	\$2.05	\$1.69	\$1.38				
3840B002	imageRUNNER ADVANCE C7055	Connectivity Options	DOCUMENT SCAN LOCK KIT-A1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
4002B004	imageRUNNER ADVANCE C7055	Connectivity Options	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
3741B001	imageRUNNER ADVANCE C7055	Connectivity Options	REMOVABLE HDD KIT-AB1	\$1,050.00	32%	\$716.00	\$20.41	\$16.83	\$13.68				
3739B001	imageRUNNER ADVANCE C7055	Connectivity Options	3.5INCH/80GB HDD-A1	\$368.00	35%	\$239.00	\$6.81	\$5.62	\$4.56				
3740B001	imageRUNNER ADVANCE C7055	Connectivity Options	3.5INCH/1TB HDD-B1	\$1,365.00	43%	\$776.00	\$22.12	\$18.24	\$14.82				
3718B004	imageRUNNER ADVANCE C7055	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
2906B002	imageRUNNER ADVANCE C7055	Connectivity Options	IPSEC BOARD-B2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
2905B002	imageRUNNER ADVANCE C7055	Connectivity Options	EXPANSION BUS-F2	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
3681B001	imageRUNNER ADVANCE C7055	Connectivity Options	VOICE GUIDANCE KIT-F1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B002	imageRUNNER ADVANCE C7055	Connectivity Options	VOICE OPERATION KIT-C1	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE C7055	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
6596A035	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
1245B002	imageRUNNER ADVANCE C7055	Connectivity Options	SECURE ERASE V1.1 (FOR IMAGEPASS-A1)	\$900.00	33%	\$603.00	\$17.19	\$14.17	\$11.52				
2351B003	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	imageRUNNER ADVANCE C7055	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
7752A025	imageRUNNER ADVANCE C7055	Connectivity Options	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
1099V 652	imageRUNNER ADVANCE C7055	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0900B007& 0900B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
3680B003	imageRUNNER ADVANCE C7055	Connectivity Options	WIRELESS LAN BOARD-B2	\$683.00	33%	\$461.00	\$13.14	\$10.83	\$8.81				
3393B001	imageRUNNER ADVANCE C7055	Connectivity Options	IMAGEPASS-A1	\$7,000.00	38%	\$4,331.00	\$123.43	\$101.78	\$82.72				
3438B025	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2354V 847	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3405B010	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	\$1,155.00	36%	\$744.00	\$21.20	\$17.48	\$14.21				
3406B006	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
0634B022	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	\$578.00	36%	\$371.00	\$10.57	\$8.72	\$7.09				
0633B018	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN	\$473.00	33%	\$315.00	\$8.98	\$7.40	\$6.02				
4169B220	imageRUNNER ADVANCE C7055	imageWARE JDF Parser	IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE C9000, ADVANCE C7000 SERIES	\$750.00	18%	\$612.00	\$17.44	\$14.38	\$11.69				
2368V126	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1618V190	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V 626	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V 764	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V 767	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V 768	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V769	ImageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
5560B012	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	MAIN ENGINE	IMAGERUNNER ADVANCE C5240 PRINTER MODEL	\$11,130.00	38%	\$6,861.00	\$195.54	\$161.23	\$131.05	10,000	\$590.00	\$0.0079	\$0.0590
4364B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CABINET TYPE-B1	\$300.00	58%	\$127.00	\$3.62	\$2.98	\$2.43				
3655B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	PAPER DECK UNIT-B2	\$2,205.00	47%	\$1,161.00	\$33.09	\$27.28	\$22.18				
3663B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	FL CASSETTE-AG1 (REPLACEMENT FOR CASSETTE 2.3 AND 4)	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3664B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	FL CASSETTE-AH1 (REPLACEMENT FOR CASSETTE 1)	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3665B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	ENVELOPE FEEDER ATTACHMENT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
6793A004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
8815A001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY TRAY-J1	\$47.00	45%	\$26.00	\$0.74	\$0.61	\$0.50				
3723B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
8203A002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
3684B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CARD READER ATTACHMENT KIT-B3	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.98	\$2.44	\$1.99				
3726B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
2401V175	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CASSETTE LOCKING KIT	IR ADVANCE CASSETTE LOCKING KIT - A1	\$143.00	13%	\$125.00	\$3.56	\$2.94	\$2.39				
3661B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	INNER 2WAY TRAY-F1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
3662B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	INNER FINISHER ADDITIONAL TRAY-A1	\$210.00	43%	\$119.00	\$3.39	\$2.80	\$2.27				
5588B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	BOOKLET FINISHER-J1 (INCLUDES BUFFER PASS UNIT-G1) SET	\$4,200.00	50%	\$2,096.00	\$59.74	\$49.26	\$40.03				
1727V838	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3674B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
5348B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	IMAGEPASS-B2	\$4,950.00	40%	\$2,985.00	\$85.07	\$70.15	\$57.01				
5829B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	COLORPASS-GX400	\$20,000.00	41%	\$11,754.00	\$334.99	\$276.22	\$224.50				
4821B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
3999B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3675B012	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 FAX BOARD-AE2	\$840.00	44%	\$469.00	\$13.37	\$11.02	\$8.96				
3676B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 2ND LINE FAX BOARD-AE1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
5594B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	(USE 5594B003) USB DEVICE PORT-E2	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3721B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
3718B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
3715B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOVABLE HDD KIT-AC1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
4164BJ92	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5596B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	2.5INCH160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
5597B001	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	2.5INCH1TB HDD-H1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
3681B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
0123B004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HOT FOLDER V.3.0 ELAN	\$980.00	31%	\$680.00	\$19.38	\$15.98	\$12.99				
7752A025	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
6596A035	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
1099V652	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
8034B002	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
4848B031	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	MEAP WEB CONNECTION KIT	\$240.00	43%	\$137.00	\$3.90	\$3.22	\$2.62				
7752A028	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.38	\$98.42	\$79.99				
3405B016	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3438B025	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	1(PUBLISH -1 PROFILER- SOFTWARE	\$1,090.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8002A007	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
2368V125	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	INSTALL PAK C5250 & C5255/C5045 & C5051	\$1,279.00	30%	\$895.00	\$25.51	\$21.03	\$17.09				
2368V124	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	INSTALL PAK C5235 & C5240/C5030 & C5035	\$1,279.00	30%	\$895.00	\$25.51	\$21.03	\$17.09				
2368V120	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2368V119	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
5153B001	imageRUNNER ADVANCE C2230/C2225	Accessories	CABINET TYPE-D	\$137.00	44%	\$77.00	\$2.19	\$1.81	\$1.47				
3661B001	imageRUNNER ADVANCE C2230/C2225	Accessories	INNER 2WAY TRAY-F1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
5910B001	imageRUNNER ADVANCE C2230/C2225	Accessories	FL CASSETTE-AR1- REPLACEMENT FOR CASSETTE 1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3760B001	imageRUNNER ADVANCE C2230/C2225	Accessories	FL CASSETTE-AM1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3665B001	imageRUNNER ADVANCE C2230/C2225	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
8815A001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY TRAY-J1	\$47.00	45%	\$26.00	\$0.74	\$0.61	\$0.50				
3723B002	imageRUNNER ADVANCE C2230/C2225	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	imageRUNNER ADVANCE C2230/C2225	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3684B003	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CARD READER ATTACHMENT KIT-B3	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
1095B001	imageRUNNER ADVANCE C2230/C2225	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
7518A004	imageRUNNER ADVANCE C2230/C2225	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
3726B001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1727V838	imageRUNNER ADVANCE C2230/C2225	Accessories	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
2212V477	imageRUNNER ADVANCE C2230/C2225	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE C2230/C2225	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3662B001	imageRUNNER ADVANCE C2230/C2225	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	\$210.00	43%	\$119.00	\$3.39	\$2.80	\$2.27				
5911B002	imageRUNNER ADVANCE C2230/C2225	Finishing	STAPLE FINISHER-M1/BUFFERPASS K1 SET	\$2,835.00	48%	\$1,469.00	\$41.87	\$34.52	\$28.06				
5912B002	imageRUNNER ADVANCE C2230/C2225	Finishing	BOOKLET FINISHER-M1 W/BUFFER PASS UNIT-K1	\$4,200.00	48%	\$2,204.00	\$62.81	\$51.79	\$42.10				
3674B004	imageRUNNER ADVANCE C2230/C2225	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
1337B011	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
3998B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3780B009	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SUPER G3 FAX BOARD-AH2	\$840.00	44%	\$469.00	\$13.37	\$11.02	\$8.96				
3781B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AH1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3679B005	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
5594B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	(USE 5594B003) USB DEVICE PORT-E2	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3721B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
3717B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	HDD DATA ENCRYPTION KIT-C3	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
4164BJ92	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
3791B001	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOVABLE HDD KIT-AE1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
3681B003	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8034B002	ImageRUNNER ADVANCE C2230/C2225	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
3438B025	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	ImageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3405B016	ImageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	ImageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$673.00	\$16.33	\$13.47	\$10.94				
2368V119	ImageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	ImageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1481V476	ImageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
3753B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	PLATEN COVER TYPE-R	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3655B004	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	PAPER DECK UNIT-B2	\$2,205.00	47%	\$1,161.00	\$33.09	\$27.28	\$22.18				
4812B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	FL CASSETTE-AQ1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3760B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	FL CASSETTE-AM1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3665B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3723B002	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	SHI CHERY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
7518A004	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3684B002	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CARD READER ATTACHMENT-B2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
3726B001	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER ADVANCE 4025/4035/4045	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
2401V175	ImageRUNNER ADVANCE 4025/4035/4045	Cassette Locking Kit	IR ADVANCE CASSETTE LOCKING KIT - A1	\$143.00	13%	\$125.00	\$3.56	\$2.94	\$2.39				
4811B001	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER 2WAY TRAY-H1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
4808B002	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER FINISHER-D1 WITH 2/3 HOLE PUNCHER-A1	\$1,964.00	55%	\$893.00	\$25.45	\$20.99	\$17.06				
3662B001	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	\$210.00	43%	\$119.00	\$3.39	\$2.80	\$2.27				
4810B002	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER 2/3 HOLE PUNCHER-A1 (OPTION FOR INNER FINISHER-D1)	\$704.00	51%	\$346.00	\$9.86	\$8.13	\$6.61				
4806B002	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	STAPLE FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$2,835.00	56%	\$1,245.00	\$35.48	\$29.26	\$23.78				
4807B002	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	BOOKLET FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$4,200.00	57%	\$1,797.00	\$51.21	\$42.23	\$34.32				
1727V838	ImageRUNNER ADVANCE 4025/4035/4045	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3674B004	ImageRUNNER ADVANCE 4025/4035/4045	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
4821B003	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
3999B004	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1337B011	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
4817B002	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	SUPER G3 2ND LINE FAX BOARD-AK1	\$441.00	41%	\$258.00	\$7.35	\$6.06	\$4.93				
3677B002	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3680B003	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	WIRELESS LAN BOARD-B2	\$683.00	33%	\$461.00	\$13.14	\$10.83	\$8.81				
5010B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	USB DEVICE PORT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3721B002	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
2726B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	\$210.00	45%	\$116.00	\$3.31	\$2.73	\$2.22				
3840B007	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
4002B004	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
5009B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD MIRRORING KIT-F1	\$525.00	45%	\$291.00	\$8.29	\$6.84	\$5.56				
5008B002	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD DATA ENCRYPTION & MIRRORING KIT-C4	\$500.00	31%	\$345.00	\$9.83	\$8.11	\$6.59				
4820B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOVABLE HDD KIT-AF1	\$1,050.00	45%	\$675.00	\$16.39	\$13.51	\$10.98				
3713B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	2.5INCH/80GB HDD-C1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
3714B001	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	2.5INCH/250GB HDD-D1	\$788.00	41%	\$461.00	\$13.14	\$10.83	\$8.81				
2905B002	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	EXPANSION BUS-F2	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
3681B003	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
4001B004	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
4901B004	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	IR-ADV SECURITY KIT-B1 FOR IEEE 2600.1 COMMON CRITERIA CERTIFICATION	\$1,076.00	42%	\$621.00	\$17.70	\$14.59	\$11.86				
4164BJ92	ImageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
6314B002	ImageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED/SECURITY FEATURE SET & PS/PCL PRINT PACKAGE-E1 ELAN	\$1,890.00	48%	\$984.00	\$28.04	\$23.12	\$18.79				
3405B011	ImageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-E1 ELAN	\$1,155.00	36%	\$744.00	\$21.20	\$17.48	\$14.21				
3406B006	ImageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
2368V120	ImageRUNNER ADVANCE 4025/4035/4045	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2368V119	ImageRUNNER ADVANCE 4025/4035/4045	Mandatory Delivery & Installation	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	ImageRUNNER ADVANCE 4025/4035/4045	Implementation Services by Local Systems Analyst	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1481V476	ImageRUNNER ADVANCE 4025/4035/4045	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
3753B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	PLATEN COVER TYPE-R	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3655B004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	PAPER DECK UNIT-B2	\$2,205.00	47%	\$1,161.00	\$33.09	\$27.28	\$22.18				
4812B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	FL CASSETTE-AQ1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3760B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	FL CASSETTE-AM1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3665B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3723B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3684B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CARD READER ATTACHMENT-B2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1727V838	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
2212V477	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
2401V175	ImageRUNNER ADVANCE 4225/4235/4245/4251	Cassette Locking Kit	IR ADVANCE CASSETTE LOCKING KIT - A1	\$143.00	13%	\$125.00	\$3.56	\$2.94	\$2.39				
4811B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER 2WAY TRAY-H1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
4808B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER FINISHER-D1 WITH 2/3 HOLE PUNCHER-A1	\$1,964.00	55%	\$993.00	\$25.45	\$20.99	\$17.06				
3662B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	\$210.00	43%	\$119.00	\$3.39	\$2.80	\$2.27				
4810B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER 2/3 HOLE PUNCHER-A1 (OPTION FOR INNER FINISHER-D1)	\$704.00	51%	\$346.00	\$9.86	\$8.13	\$6.61				
4806B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	STAPLE FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$2,835.00	56%	\$1,245.00	\$35.48	\$29.26	\$23.78				
4807B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	BOOKLET FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$4,200.00	57%	\$1,797.00	\$51.21	\$42.23	\$34.32				
8188B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	PCL PRINTER KIT-AY1 ELAN	\$630.00	37%	\$398.00	\$11.34	\$9.35	\$7.60				
8189B003	ImageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	PS PRINTER KIT-AY1 ELAN	\$630.00	37%	\$398.00	\$11.34	\$9.35	\$7.60				
4821B003	ImageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
3674B004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
3405B016	ImageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	ImageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3999B004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1337B011	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
8184B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 FAX BOARD-AP1	\$840.00	32%	\$572.00	\$16.30	\$13.44	\$10.93				
8185B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 2ND LINE FAX BOARD-AP1	\$441.00	32%	\$299.00	\$8.52	\$7.03	\$5.71				
5904B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 -6>	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
8186B004	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	IP FAX EXPANSION KIT-A1 ELAN	\$350.00	43%	\$200.00	\$5.70	\$4.70	\$3.82				
3679B005	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
5594B003	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	USB DEVICE PORT-E3	\$210.00	31%	\$144.00	\$4.10	\$3.38	\$2.75				
3721B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
2726B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	ADDITIONAL MEMORY TYPE A (612MB)	\$210.00	45%	\$116.00	\$3.31	\$2.73	\$2.22				
3840B007	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
5009B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD MIRRORING KIT-H1	\$473.00	37%	\$299.00	\$8.52	\$7.03	\$5.71				
5008B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD DATA ENCRYPTION & MIRRORING KIT-C4	\$500.00	31%	\$345.00	\$9.83	\$8.11	\$6.59				
4820B002	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOVABLE HDD KIT-AJ1	\$1,050.00	43%	\$596.00	\$16.99	\$14.01	\$11.38				
4164BJ92	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5596B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	2.5INCH/160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
5996B001	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	2.5INCH/1TB HDD-K1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
3681B003	ImageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3682B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
4848B031	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	MEAP WEB CONNECTION KIT	\$240.00	43%	\$137.00	\$3.90	\$3.22	\$2.62				
3575B353	imageRUNNER ADVANCE 4225/4235/4245/4251	MidCard Plus	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
2368V120	imageRUNNER ADVANCE 4225/4235/4245/4251	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2368V119	imageRUNNER ADVANCE 4225/4235/4245/4251	Mandatory Delivery & Installation	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1481V476	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
5987B010	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6275 PRINTER MODEL W/PRINTER COVER B1 SET	\$25,410.00	58%	\$10,766.00	\$306.83	\$253.00	\$205.63	45,000	\$198.00	\$0.0044	\$0.0000
5988B011	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6265 PRINTER MODEL W/PRINTER COVER B1 SET	\$18,585.00	46%	\$9,992.00	\$284.77	\$234.81	\$190.85	26,000	\$119.60	\$0.0046	\$0.0000
5989B010	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6255 PRINTER MODEL W/PRINTER COVER B1 SET	\$13,860.00	45%	\$7,675.00	\$218.74	\$180.36	\$146.59	18,000	\$88.20	\$0.0049	\$0.0000
3691B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3902B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	PAPER DECK UNIT-D1	\$3,150.00	44%	\$1,756.00	\$50.05	\$41.27	\$33.54				
6793A004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
5796B015	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UPRIGHT CONTROL PANEL SET-E1	\$1,890.00	45%	\$1,031.00	\$29.38	\$24.23	\$19.69				
1261V589	imageRUNNER ADVANCE 6255/6265/6275	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100L CPMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3730B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
6010B001	imageRUNNER ADVANCE 6255/6265/6275	Finishing	BOOKLET FINISHER-P1	\$5,565.00	58%	\$2,349.00	\$66.95	\$55.20	\$44.87				
3896B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION UNIT-L1	\$2,940.00	44%	\$1,649.00	\$47.00	\$38.75	\$31.50				
3897B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION/FOLDING UNIT-H1	\$8,400.00	41%	\$4,945.00	\$140.93	\$116.21	\$94.45				
3899B001	imageRUNNER ADVANCE 6255/6265/6275	Finishing	COPY TRAY-Q1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
1727V838	imageRUNNER ADVANCE 6255/6265/6275	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3674B004	imageRUNNER ADVANCE 6255/6265/6275	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
6458B001	imageRUNNER ADVANCE 6255/6265/6275	Print Controllers	IMAGEPASS-U2	\$9,500.00	62%	\$3,636.00	\$103.63	\$85.45	\$69.45				
4821B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
3999B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
5992B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 FAX BOARD-AL1	\$840.00	41%	\$495.00	\$14.11	\$11.63	\$9.45				
5993B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AL1 <5>	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
5994B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	USB DEVICE PORT-A2	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
5998B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C5	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
5997B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOVABLE HDD KIT-AG1	\$1,050.00	34%	\$691.00	\$19.69	\$16.24	\$13.20				
4164B392	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5995B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	2.5INCH160GB HDD-J1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
5996B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	2.5INCH1TB HDD-K1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
3681B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
6596A035	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B006	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOVABLE HDD KIT-B4	\$4,935.00	43%	\$2,817.00	\$80.28	\$66.20	\$53.80				
1694V354	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40				
3405B016	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$673.00	\$16.33	\$13.47	\$10.94				

Product			Purchase			Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2368V120	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1618V190	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
5802B008	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8205 PRINTER MODEL W/ PRINTER COVER B1 SET	\$48,510.00	58%	\$20,580.00	\$586.53	\$483.63	\$393.08	125,000	\$487.50	\$0.0039	\$0.0000
5804B007	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8285 PRINTER MODEL W/PRINTER COVER B1 SET	\$30,660.00	61%	\$12,012.00	\$342.34	\$282.28	\$229.43	70,000	\$301.00	\$0.0043	\$0.0000
5803B008	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8295 PRINTER MODEL W/PRINTER COVER B1 SET	\$36,960.00	62%	\$13,872.00	\$395.35	\$325.99	\$264.96	100,000	\$390.00	\$0.0039	\$0.0000
3880B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	PAPER DECK UNIT-C1	\$2,520.00	47%	\$1,330.00	\$37.91	\$31.26	\$25.40				
3692B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
6793A004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
5796B014	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UPRIGHT CONTROL PANEL SET-F1 <4>	\$1,890.00	45%	\$1,031.00	\$29.38	\$24.23	\$19.69				
1261V589	imageRUNNER ADVANCE 8205/8285/8295	Accessories	SHI CHERRY SLIM KEYBOARD G94-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3730B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
5953B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	STAPLE FINISHER-Q1 PRO	\$9,600.00	41%	\$5,622.00	\$160.23	\$132.12	\$107.38				
5952B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	BOOKLET FINISHER-N1	\$9,450.00	50%	\$4,697.00	\$133.86	\$110.38	\$89.71				
5954B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	BOOKLET FINISHER-Q1 PRO	\$11,025.00	50%	\$5,463.00	\$155.70	\$128.38	\$104.34				
2988B001	imageRUNNER ADVANCE 8205/8285/8295	Finishing	INNER BOOKLET TRIMMER-A1	\$6,300.00	50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
5738B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PUNCHER UNIT-B51	\$945.00	51%	\$463.00	\$13.20	\$10.88	\$8.84				
3882B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PAPER FOLDING UNIT-H1	\$12,600.00	46%	\$6,850.00	\$195.23	\$160.98	\$130.84				
3842B006	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET	\$15,000.00	41%	\$8,816.00	\$251.28	\$207.18	\$168.39				
3028B001	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imageRUNNER ADVANCE 8205/8285/8295	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imageRUNNER ADVANCE 8205/8285/8295	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imageRUNNER ADVANCE 8205/8285/8295	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	imageRUNNER ADVANCE 8205/8285/8295	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	imageRUNNER ADVANCE 8205/8285/8295	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imageRUNNER ADVANCE 8205/8285/8295	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	38%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	imageRUNNER ADVANCE 8205/8285/8295	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	imageRUNNER ADVANCE 8205/8285/8295	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
1727V838	imageRUNNER ADVANCE 8205/8285/8295	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3881B010	imageRUNNER ADVANCE 8205/8285/8295	Finishing	DOCUMENT INSERTION UNIT K1 (FOR STAPLE FINISHER N1, BOOKLET FINISHER N1 & BOOKLET FINISHER Q1 PRO)	\$5,565.00	47%	\$2,936.00	\$83.68	\$69.00	\$56.08				
3674B004	imageRUNNER ADVANCE 8205/8285/8295	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
6458B001	imageRUNNER ADVANCE 8205/8285/8295	Print Controllers	IMAGEPASS-U2	\$9,500.00	62%	\$3,636.00	\$103.63	\$85.45	\$69.45				
4821B003	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
3999B004	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
5992B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 FAX BOARD-A1	\$840.00	41%	\$495.00	\$14.11	\$11.63	\$9.45				
5993B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-A1 <5>	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
5994B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-A1 <6>	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	USB DEVICE PORT-A2	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$28.82				
5998B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C5	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
4164BJ92	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
5997B001	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOVABLE HDD KIT-AG1	\$1,050.00	34%	\$691.00	\$19.69	\$16.24	\$13.20				
5995B001	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	2.5INCH/160GB HDD-J1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
5996B001	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	2.5INCH/1TB HDD-K1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
3681B003	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
6596A035	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B006	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOVABLE HDD KIT-B4	\$4,935.00	43%	\$2,817.00	\$80.28	\$66.20	\$53.80				
1694V354	ImageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40				
3405B016	ImageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	ImageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
2121V188	ImageRUNNER ADVANCE 8205/8285/8295	Power Filter	ESP STEP-DOWN TRANSFORMER (208V/60 HZ) SDT208-120/16	\$948.66	34%	\$628.00	\$17.90	\$14.76	\$11.99				
2368V118	ImageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	HIGH VOLUME CONNECTIVITY OVER 80PPM	\$132.00	24%	\$100.00	\$2.85	\$2.35	\$1.91				
1618V190	ImageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	ImageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	ImageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
6859B003	ImageRUNNER ADVANCE 500F/400IF	Main Engines	IMAGERUNNER ADVANCE 500IF	\$5,250.00	55%	\$2,355.00	\$67.12	\$55.34	\$44.98	3,500	\$37.45	\$0.0107	\$0.0000
6856B003	ImageRUNNER ADVANCE 500F/400IF	Main Engines	IMAGERUNNER ADVANCE 400IF	\$4,200.00	54%	\$1,951.00	\$55.60	\$45.85	\$37.26	3,000	\$33.90	\$0.0113	\$0.0000
6862B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	CASSETTE MODULE-AA1	\$525.00	51%	\$259.00	\$7.38	\$6.09	\$4.95				
8765B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	CABINET TYPE-H	\$160.00	45%	\$88.00	\$2.51	\$2.07	\$1.68				
8766B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	CABINET TYPE-L	\$200.00	45%	\$110.00	\$3.14	\$2.59	\$2.10				
6863B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	FL CASSETTE-AA1 (REPLACEMENT FOR CASSETTE)	\$121.00	38%	\$75.00	\$2.14	\$1.76	\$1.43				
6864B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	ENVELOPE CASSETTE-E1	\$504.00	45%	\$277.00	\$7.89	\$6.51	\$5.29				
4784B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4768B002	ImageRUNNER ADVANCE 500F/400IF	Accessories	COPY CARD READER ATTACHMENT-C2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
1261V589	ImageRUNNER ADVANCE 500F/400IF	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
4781B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	ImageRUNNER ADVANCE 500F/400IF	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
1095B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
7518A004	ImageRUNNER ADVANCE 500F/400IF	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
2212V477	ImageRUNNER ADVANCE 500F/400IF	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER ADVANCE 500F/400IF	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3726B001	ImageRUNNER ADVANCE 500F/400IF	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
6865B001	ImageRUNNER ADVANCE 500F/400IF	Finishing	STAPLE FINISHER-R1	\$1,260.00	55%	\$572.00	\$16.30	\$13.44	\$10.93				
1727V838	ImageRUNNER ADVANCE 500F/400IF	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
6871B001	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AM1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3674B004	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
6919B001	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	PCL INTERNATIONAL FONT SET-B1	\$473.00	51%	\$231.00	\$6.58	\$5.43	\$4.41				
3999B004	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1337B011	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
1082B010	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
6872B001	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	HDD DATA ENCRYPTION KIT-C6	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
4001B004	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
6866B001	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	IC CARD READER BOX-A1	\$160.00	45%	\$88.00	\$2.51	\$2.07	\$1.68				
8034B002	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
4164BJ82	ImageRUNNER ADVANCE 500F/400IF	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
8581B002	ImageRUNNER ADVANCE 500F/400IF	Universal Send	UNIVERSAL SEND TRACE & SMOOTH PDF KIT-A1 ELAN	\$462.00	31%	\$317.00	\$9.03	\$7.45	\$6.05				
3406B006	ImageRUNNER ADVANCE 500F/400IF	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	ImageRUNNER ADVANCE 500F/400IF	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
1630V764	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER ADVANCE 500F/400IF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1424V777	ImageRUNNER ADVANCE 500F/400IF	Implementation Services by Local Systems Analysts	IRV ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1481V476	ImageRUNNER ADVANCE 500F/400IF	Implementation Services by Local Systems Analysts	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1529V344	ImageRUNNER ADVANCE 500F/400IF	Implementation Services by Local Systems Analysts	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1618V190	ImageRUNNER ADVANCE 500F/400IF	Implementation Services by Local Systems Analysts	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2368V148	ImageRUNNER ADVANCE 500F/400IF	Mandatory Delivery & Install	INSTALL PAK 1700/500IF/400IF SERIES	\$522.00	30%	\$365.00	\$10.40	\$8.58	\$6.97				

Product				Purchase			Lease			Service			
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price							
Item Code	Sub Category	Sub Type	Product Model				36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2368V120	imageRUNNER ADVANCE 500F/400F	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
4493B002	Color imageRUNNER C1030/C1030F	Machine	COLOR IMAGERUNNER C1030	\$2,725.00	51%	\$1,339.00	\$38.16	\$31.47	\$25.57	2,000	\$28.40	\$0.0142	\$0.1400
4493B001	Color imageRUNNER C1030/C1030F	Machine	COLOR IMAGERUNNER C1030F	\$3,250.00	51%	\$1,584.00	\$45.14	\$37.22	\$30.25	2,000	\$28.40	\$0.0142	\$0.1400
2339B001	Color imageRUNNER C1030/C1030F	Accessories	CASSETTE FEEDING UNIT-AB1	\$525.00	55%	\$237.00	\$6.75	\$5.57	\$4.53				
3325B001	Color imageRUNNER C1030/C1030F	Accessories	CABINET TYPE-A	\$180.00	31%	\$125.00	\$3.56	\$2.94	\$2.39				
2821B001	Color imageRUNNER C1030/C1030F	Accessories	HANDSET-J1	\$126.00	45%	\$69.00	\$1.97	\$1.62	\$1.32				
7518A003	Color imageRUNNER C1030/C1030F	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1348V957	Color imageRUNNER C1030/C1030F	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
2822B001	Color imageRUNNER C1030/C1030F	Connectivity	SUPER G3 FAX BOARD-AB1	\$315.00	49%	\$162.00	\$4.62	\$3.81	\$3.09				
4633B001	Color imageRUNNER C1030/C1030F	Connectivity	PCL PRINTER KIT-AK1	\$420.00	58%	\$177.00	\$5.04	\$4.16	\$3.38				
4634B001	Color imageRUNNER C1030/C1030F	Connectivity	PS PRINTER KIT-AK1	\$420.00	71%	\$123.00	\$3.51	\$2.89	\$2.35				
2987B001	Color imageRUNNER C1030/C1030F	Connectivity	BARCODE PRINTING KIT-C1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3103B001	Color imageRUNNER C1030/C1030F	Control Card	CARD READER ATTACHMENT KIT - F1	\$95.00	48%	\$49.00	\$1.40	\$1.15	\$0.94				
0500A002	Color imageRUNNER C1030/C1030F	Control Card	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	Color imageRUNNER C1030/C1030F	Control Card	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	Color imageRUNNER C1030/C1030F	Control Card	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	Color imageRUNNER C1030/C1030F	Control Card	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
1529V344	Color imageRUNNER C1030/C1030F	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1411V301	Color imageRUNNER C1030/C1030F	Mandatory Delivery & Install	IMAGERUNNER C1022/C1030 INSTALL PAK	\$500.00	30%	\$350.00	\$9.98	\$8.23	\$6.69				
2368V121	Color imageRUNNER C1030/C1030F	Mandatory Delivery & Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1630V764	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	Color imageRUNNER C1030/C1030F	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2582B001	imageRUNNER 1025/1025N/1025F	Machine	imageRUNNER 1025 (2582B001)	\$1,575.00	43%	\$904.00	\$25.76	\$21.24	\$17.27	1,500	\$24.90	\$0.0166	\$0.0000
2583B001	imageRUNNER 1025/1025N/1025F	Machine	imageRUNNER 1025N	\$2,100.00	50%	\$1,050.00	\$29.93	\$24.68	\$20.06	1,500	\$24.90	\$0.0166	\$0.0000
0859B004	imageRUNNER 1025/1025N/1025F	Accessories	CASSETTE FEEDING MODULE N2 (IR 1023/1025)	\$357.00	55%	\$162.00	\$4.62	\$3.81	\$3.09				
7782A001	imageRUNNER 1025/1025N/1025F	Accessories	CARD READER-E1	\$321.00	33%	\$215.00	\$6.13	\$5.05	\$4.11				
1348V957	imageRUNNER 1025/1025N/1025F	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
1742B001	imageRUNNER 1025/1025N/1025F	Connectivity	BARCODE PRINTING KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
7518A003	imageRUNNER 1025/1025N/1025F	Connectivity	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
0421B002	imageRUNNER 1025/1025N/1025F	Control Card	CARD READER ATTACHMENT D2 (IR 1023/1025 Series)	\$63.00	43%	\$36.00	\$1.03	\$0.85	\$0.69				
0500A002	imageRUNNER 1025/1025N/1025F	Control Card	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	imageRUNNER 1025/1025N/1025F	Control Card	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	imageRUNNER 1025/1025N/1025F	Control Card	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	imageRUNNER 1025/1025N/1025F	Control Card	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
1424V777	imageRUNNER 1025/1025N/1025F	Implementation Services by Local Systems Analyst	IV ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1529V344	imageRUNNER 1025/1025N/1025F	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1481V476	imageRUNNER 1025/1025N/1025F	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER 1025/1025N/1025F	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2368V117	imageRUNNER 1025/1025N/1025F	Mandatory Delivery & Install	CANON FAX/IR1025 CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
4747B004	imageRUNNER 1730/1730F/1740/1750	Machine	IMAGERUNNER 1750	\$4,410.00	98%	\$100.00	\$2.85	\$2.35	\$1.91	6,500	\$74.75	\$0.0115	\$0.0000
4746B004	imageRUNNER 1730/1730F/1740/1750	Machine	IMAGERUNNER 1740	\$3,360.00	98%	\$79.00	\$2.25	\$1.86	\$1.51	5,500	\$66.55	\$0.0121	\$0.0000
4745B005	imageRUNNER 1730/1730F/1740/1750	Machine	IMAGERUNNER 1730	\$2,310.00	32%	\$1,569.00	\$44.72	\$36.87	\$29.97	4,000	\$50.80	\$0.0127	\$0.0000
4745B011	imageRUNNER 1730/1730F/1740/1750	Machine	IMAGERUNNER 1730F	\$3,150.00	37%	\$1,973.00	\$56.23	\$46.37	\$37.68	4,000	\$50.80	\$0.0127	\$0.0000
4757B001	imageRUNNER 1730/1730F/1740/1750	Accessories	CASSETTE MODULE-Y1	\$525.00	50%	\$261.00	\$7.44	\$6.13	\$4.99				
6007B001	imageRUNNER 1730/1730F/1740/1750	Accessories	CABINET TYPE-E (SMALL)	\$160.00	45%	\$88.00	\$2.51	\$2.07	\$1.68				
6008B001	imageRUNNER 1730/1730F/1740/1750	Accessories	CABINET TYPE-F (LARGE)	\$200.00	45%	\$110.00	\$3.14	\$2.59	\$2.10				
4758B001	imageRUNNER 1730/1730F/1740/1750	Accessories	FL CASSETTE-AP1	\$121.00	38%	\$75.00	\$2.14	\$1.76	\$1.43				
4759B001	imageRUNNER 1730/1730F/1740/1750	Accessories	ENVELOPE CASSETTE-D1	\$504.00	45%	\$277.00	\$7.89	\$6.51	\$5.29				
4760B001	imageRUNNER 1730/1730F/1740/1750	Accessories	STAPLE FINISHER-H1	\$1,260.00	52%	\$608.00	\$17.33	\$14.29	\$11.61				
4768B001	imageRUNNER 1730/1730F/1740/1750	Accessories	COPY CARD READER ATTACHMENT-C1	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER 1730/1730F/1740/1750	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
3726B002	imageRUNNER 1730/1730F/1740/1750	Accessories	COPY CONTROL INTERFACE CABLE- A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1095B001	imageRUNNER 1730/1730F/1740/1750	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
7518A004	imageRUNNER 1730/1730F/1740/1750	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1348V957	imageRUNNER 1730/1730F/1740/1750	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				

Product				Purchase		Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
2212V477	imageRUNNER 1730/1730IF/1740/1750	Accessories	UNIVERSAL KEYBOARD STAND-A1		\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER 1730/1730IF/1740/1750	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND		\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
4768B001	imageRUNNER 1730/1730IF/1740/1750	Connectivity	SUPER G3 FAX BOARD-AJ1		\$420.00	50%	\$208.00	\$5.93	\$4.89	\$3.97				
4762B003	imageRUNNER 1730/1730IF/1740/1750	Connectivity	PCL PRINTER KIT-AL1 ELAN		\$525.00	50%	\$261.00	\$7.44	\$6.13	\$4.99				
4763B003	imageRUNNER 1730/1730IF/1740/1750	Connectivity	PS PRINTER KIT-AL1 ELAN		\$630.00	47%	\$334.00	\$9.52	\$7.85	\$6.38				
4765B003	imageRUNNER 1730/1730IF/1740/1750	Connectivity	COLOR SEND SEARCHABLE PDF KIT-E1 ELAN		\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
1742B001	imageRUNNER 1730/1730IF/1740/1750	Connectivity	BARCODE PRINTING KIT-B1		\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
4767B001	imageRUNNER 1730/1730IF/1740/1750	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-B1		\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
3575B232	imageRUNNER 1730/1730IF/1740/1750	Connectivity	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR CMFP (1 DEVICE)		\$120.00	30%	\$84.00	\$2.39	\$1.97	\$1.60				
3575B154	imageRUNNER 1730/1730IF/1740/1750	Connectivity	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS		\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
3575B203	imageRUNNER 1730/1730IF/1740/1750	Connectivity	UNIFLOW HID CARDS (10 PACK)		\$188.00	34%	\$125.00	\$3.56	\$2.94	\$2.39				
1630V764	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)		\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER 1730/1730IF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)		\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1424V777	imageRUNNER 1730/1730IF/1740/1750	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST		\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1481V476	imageRUNNER 1730/1730IF/1740/1750	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST		\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1529V344	imageRUNNER 1730/1730IF/1740/1750	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST		\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
2368V148	imageRUNNER 1730/1730IF/1740/1750	Mandatory Delivery & Install	INSTALL PAK 1700/500IF/400IF SERIES		\$522.00	30%	\$365.00	\$10.40	\$8.58	\$6.97				
2368V119	imageRUNNER 1730/1730IF/1740/1750	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM		\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
2368V120	imageRUNNER 1730/1730IF/1740/1750	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM		\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2836B003	imageRUNNER 2525/2530/2535/2535/2545/2545i	Machine	IMAGERUNNER 2535		\$7,350.00	53%	\$3,483.00	\$99.27	\$81.85	\$66.53	5,000	\$50.00	\$0.0100	\$0.0000
2836B004	imageRUNNER 2525/2530/2535/2535/2545/2545i	Machine	IMAGERUNNER 2535i		\$8,348.00	52%	\$3,972.00	\$113.20	\$93.34	\$75.87	5,000	\$50.00	\$0.0100	\$0.0000
2864B003	imageRUNNER 2525/2530/2535/2535/2545/2545i	Machine	IMAGERUNNER 2545		\$9,450.00	56%	\$4,177.00	\$119.04	\$98.16	\$79.78	6,000	\$57.60	\$0.0096	\$0.0000
2864B004	imageRUNNER 2525/2530/2535/2535/2545/2545i	Machine	IMAGERUNNER 2545i		\$10,448.00	54%	\$4,754.00	\$135.49	\$111.72	\$90.80	6,000	\$57.60	\$0.0096	\$0.0000
1095B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	ADF ACCESS HANDLE-A1		\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2838B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	PLATEN COVER TYPE P		\$79.00	42%	\$46.00	\$1.31	\$1.08	\$0.88				
2848B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CASSETTE FEEDING UNIT -AE1		\$956.00	54%	\$438.00	\$12.48	\$10.29	\$8.37				
2849B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	FL CASSETTE - AJ1 (550/M, REPLACEMENT FOR CASSETTE 1)		\$119.00	38%	\$74.00	\$2.11	\$1.74	\$1.41				
2850B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	FL CASSETTE - AK1 (550/M, REPLACEMENT FOR CASSETTE 2-4)		\$119.00	38%	\$74.00	\$2.11	\$1.74	\$1.41				
3665B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	ENVELOPE FEEDER ATTACHMENT-D1		\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3726B002	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	COPY CONTROL INTERFACE CABLE- A1		\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
7518A004	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	BRaille LABEL KIT-F1		\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
8065A001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	DOCUMENT TRAY-J1		\$58.00	34%	\$38.00	\$1.08	\$0.89	\$0.73				
2212V477	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	UNIVERSAL KEYBOARD STAND-A1		\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND		\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
4768B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	COPY CARD READER ATTACHMENT-C1		\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	COPY CARD READER-F1		\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A1 (1-30)		\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A2 (31-100)		\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A3 (101-200)		\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A4 (201-300)		\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A5 (301-500)		\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CARD SET-A6 (501-1000)		\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
1266V426	imageRUNNER 2525/2530/2535/2535/2545/2545i	Accessories	CANON CHERRY SLIM KEYBOARD		\$110.00	15%	\$94.00	\$2.68	\$2.21	\$1.80				
3805B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-A1		\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
1742B002	imageRUNNER 2525/2530/2535/2535/2545/2545i	Connectivity	BARCODE PRINTING KIT-B1 ELAN		\$840.00	48%	\$436.00	\$12.43	\$10.25	\$8.33				
3912B002	imageRUNNER 2525/2530/2535/2535/2545/2545i	Universal Send	SEARCHABLE PDF KIT - C1		\$525.00	28%	\$380.00	\$10.83	\$8.93	\$7.26				
1348V957	imageRUNNER 2525/2530/2535/2535/2545/2545i	Finishing	CANON CONVENIENCE STAPLER-A1		\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
2844B001	imageRUNNER 2525/2530/2535/2535/2545/2545i	Finishing	INNER FINISHER ADDITIONAL TRAY-B1		\$231.00	48%	\$121.00	\$3.45	\$2.84	\$2.31				
0421B003	imageRUNNER 2525/2530/2535/2535/2545/2545i	Control Card Accessories	CARD READER ATTACHMENT - D3		\$63.00	46%	\$34.00	\$0.97	\$0.80	\$0.65				
0499A004	imageRUNNER 2525/2530/2535/2535/2545/2545i	Control Card Accessories	COPY CARD SET #1 (1-30)		\$161.00	38%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	imageRUNNER 2525/2530/2535/2535/2545/2545i	Control Card Accessories	CARD SET #2 (31-100)		\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				

Product			Purchase				Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
0499A006	ImageRUNNER 2525/2530/2535/2545/25 45i	Control Card Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
0500A002	ImageRUNNER 2525/2530/2535/2545/25 45i	Control Card Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
1424V777	ImageRUNNER 2525/2530/2535/2545/25 45i	Implementation Services by Local Systems Analyst	IV ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1529V344	ImageRUNNER 2525/2530/2535/2545/25 45i	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1023V285	ImageRUNNER 2525/2530/2535/2545/25 45i	Mandatory Delivery & Install	BLACK & WHITE LOW VOLUME INSTALL PAK (IR 30 - 45 ppm)	\$539.00	30%	\$377.00	\$10.74	\$8.86	\$7.20				
2368V119	ImageRUNNER 2525/2530/2535/2545/25 45i	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
2368V120	ImageRUNNER 2525/2530/2535/2545/25 45i	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1396V767	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImageRUNNER 2525/2530/2535/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1630V764	ImageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2536B003	ImageRUNNER 3230 LIMITED INVENTORY	Machine- LIMITED INVENTORY	IMAGERUNNER 3230	\$6,930.00	50%	\$3,434.00	\$97.87	\$80.70	\$65.59				
2538B002	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	DADF-U1	\$1,260.00	39%	\$773.00	\$22.03	\$18.17	\$14.76				
2539B001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	PLATEN COVER TYPE-M	\$105.00	31%	\$72.00	\$2.05	\$1.69	\$1.38				
8695A005	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	CASSETTE FEEDING UNIT-Y3	\$1,523.00	49%	\$776.00	\$22.12	\$18.24	\$14.82				
9669A003	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	CABINET-P1	\$243.00	33%	\$164.00	\$4.67	\$3.85	\$3.13				
8694A002	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	PAPER DECK-Q1	\$2,205.00	32%	\$1,491.00	\$42.49	\$35.04	\$28.48				
8733A001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	FL CASSETTE-Z1	\$116.00	33%	\$78.00	\$2.22	\$1.83	\$1.49				
8732A001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	FL CASSETTE-Y1	\$116.00	33%	\$78.00	\$2.22	\$1.83	\$1.49				
8697A002	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	ENVELOPE FEEDER ATTACHMENT-C2	\$168.00	36%	\$108.00	\$3.08	\$2.54	\$2.06				
8815A001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	COPY TRAY-J1	\$47.00	45%	\$26.00	\$0.74	\$0.61	\$0.50				
8065A001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	DOCUMENT TRAY-J1	\$58.00	34%	\$38.00	\$1.08	\$0.89	\$0.73				
1261V589	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	SHI CHERRY SLIM KEYBOARD G84-I10LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
1187V793	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	ECOPIY KEYBOARD BRACKET FOR IR3025/3035/45, IR3225/3035(45i) & IR3530/3830/2230	\$100.00	38%	\$62.00	\$1.77	\$1.46	\$1.18				
7518A003	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.98	\$2.44	\$1.99				
2212V477	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	ImageRUNNER 3230 LIMITED INVENTORY	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
2722B006	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	PCL PRINTER KIT-AA1 ELAN	\$945.00	43%	\$538.00	\$15.33	\$12.64	\$10.28				
2723B013	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	PS PRINTER KIT-AA1 ELAN	\$630.00	34%	\$418.00	\$11.91	\$9.82	\$7.98				
1542B005	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	DIRECT PRINT KIT-F1 ELAN	\$420.00	29%	\$299.00	\$8.52	\$7.03	\$5.71				
1337B011	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$281.00	\$7.44	\$6.13	\$4.99				
2738B007	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
2729B004	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	USB MEMORY CONNECTIVITY KIT-A1 ELAN	\$441.00	32%	\$299.00	\$8.52	\$7.03	\$5.71				
1326B014	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	DIGITAL USER SIGNATURE KIT-B1 ELAN	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
2727B001	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	WIRELESS LAN BOARD-A1	\$683.00	30%	\$478.00	\$13.62	\$11.23	\$9.13				
1642B010	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-B1 ELAN	\$630.00	50%	\$313.00	\$8.92	\$7.36	\$5.98				
1082B010	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
2730B002	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	HDD DATA ENCRYPTION KIT-B5	\$341.00	30%	\$239.00	\$6.81	\$5.62	\$4.56				
2345B002	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	HDD DATA ERASE KIT-B2	\$341.00	30%	\$239.00	\$6.81	\$5.62	\$4.56				
3075B005	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	REMOVABLE HARD DISK DRIVE KIT-C1	\$1,575.00	43%	\$895.00	\$25.51	\$21.03	\$17.09				
2725B001	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	SYSTEM UPGRADE RAM-A1	\$263.00	37%	\$167.00	\$4.76	\$3.92	\$3.19				
2726B001	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	\$210.00	45%	\$116.00	\$3.31	\$2.73	\$2.22				
2724B001	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	EXPANSION BUS BOARD-E1	\$263.00	32%	\$180.00	\$5.13	\$4.23	\$3.44				
4001B004	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
2728B001	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	IPSEC BOARD-A1	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84				
2734B002	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	VOICE OPERATION KIT-B1	\$1,890.00	43%	\$1,073.00	\$30.58	\$25.22	\$20.49				
2733B002	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	VOICE GUIDANCE KIT-D1	\$840.00	43%	\$478.00	\$13.62	\$11.23	\$9.13				
3999B004	ImageRUNNER 3230 LIMITED INVENTORY	Connectivity	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
2912B003	ImageRUNNER 3230 LIMITED INVENTORY	Scan Print Bundles	COLOR UNIVERSAL SEND & PCL PRINT PACKAGE-D1 ELAN	\$1,260.00	40%	\$647.00	\$18.44	\$15.20	\$12.36				
2739B006	ImageRUNNER 3230 LIMITED INVENTORY	Universal Send	COLOR SEND KIT-P1 ELAN	\$840.00	38%	\$523.00	\$14.91	\$12.29	\$9.99				
2739B011	ImageRUNNER 3230 LIMITED INVENTORY	Universal Send	COLOR UNIVERSAL SEND KIT-P1 FULL PACKAGE ELAN	\$1,785.00	38%	\$1,111.00	\$31.66	\$26.11	\$21.22				
1323B014	ImageRUNNER 3230 LIMITED INVENTORY	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-B1 ELAN	\$1,155.00	26%	\$850.00	\$24.23	\$19.98	\$16.24				
1324B012	ImageRUNNER 3230 LIMITED INVENTORY	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-B1 ELAN	\$945.00	24%	\$719.00	\$20.49	\$16.90	\$13.73				
1326B014	ImageRUNNER 3230 LIMITED INVENTORY	Universal Send	DIGITAL USER SIGNATURE KIT-B1 ELAN	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
2717B002	ImageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 FAX BOARD-AC1	\$998.00	28%	\$719.00	\$20.49	\$16.90	\$13.73				
2718B002	ImageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 2ND LINE FAX BOARD-AC1	\$441.00	26%	\$328.00	\$9.35	\$7.71	\$6.26				
2719B002	ImageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 2ND/3RD FAX BOARD-AC1	\$998.00	28%	\$719.00	\$20.49	\$16.90	\$13.73				
6575A001	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD READER-C1	\$321.00	36%	\$204.00	\$5.81	\$4.79	\$3.90				
9005A003	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD READER KIT-B3	\$46.00	39%	\$28.00	\$0.80	\$0.66	\$0.53				
0500A002	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	ImageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				

Product			Purchase			Lease			Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
9562A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	INNER 2 WAY TRAY-D1	\$105.00	45%	\$58.00	\$1.65	\$1.36	\$1.11				
9563A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	FINISHER-S1	\$1,292.00	36%	\$830.00	\$23.66	\$19.51	\$15.85				
1631B002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	FINISHER AE1 SET	\$2,835.00	42%	\$1,635.00	\$46.60	\$38.42	\$31.23				
1632B002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	SADDLE FINISHER AE2 SET	\$4,200.00	49%	\$2,146.00	\$61.16	\$50.43	\$40.99				
9565A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	ADDITIONAL FINISHER TRAY-B1 (OPTION FOR FINISHER-S1)	\$210.00	35%	\$137.00	\$3.90	\$3.22	\$2.62				
9566A002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	PUNCHER UNIT-R1 (OPTION FOR FINISHER-S1)	\$704.00	35%	\$455.00	\$12.97	\$10.69	\$8.69				
8690A002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	PUNCHER UNIT-M1	\$893.00	63%	\$331.00	\$9.43	\$7.78	\$6.32				
1348V957	imageRUNNER 3230 LIMITED INVENTORY	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
1481V476	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1424V777	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1529V344	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1630V764	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2368V122	imageRUNNER 3230 LIMITED INVENTORY	Mandatory Delivery & Install	INSTALL PAK 3225 & 3230	\$693.00	30%	\$485.00	\$13.82	\$11.40	\$9.26				
2368V119	imageRUNNER 3230 LIMITED INVENTORY	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
0075B021	Color imageRUNNER LBP 5970/5975	Machine	COLOR IMAGERUNNER LBP5970- LIMITED INVENTORY	\$3,399.00	28%	\$2,454.00	\$69.94	\$57.67	\$46.87				
0075B022	Color imageRUNNER LBP 5970/5975	Machine	COLOR IMAGERUNNER LBP5975	\$3,699.00	30%	\$2,590.00	\$73.82	\$60.87	\$49.47				
0361B013	Color imageRUNNER LBP 5970/5975	Accessories	PAPER FEEDER PF-98B	\$550.00	46%	\$296.00	\$8.44	\$6.96	\$5.65				
5709A008	Color imageRUNNER LBP 5970/5975	Accessories	CABINET-W1 (SMALL)- Limited Inventory	\$120.00	27%	\$88.00	\$2.51	\$2.07	\$1.68				
5709A009	Color imageRUNNER LBP 5970/5975	Accessories	CABINET-X1 (LARGE)	\$145.00	29%	\$103.00	\$2.94	\$2.42	\$1.97				
0646A041	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-128A	\$360.00	53%	\$168.00	\$4.79	\$3.95	\$3.21				
0646A042	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-256A	\$430.00	54%	\$198.00	\$5.64	\$4.65	\$3.78				
0646A043	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-512A	\$500.00	51%	\$247.00	\$7.04	\$5.80	\$4.72				
1348V957	Color imageRUNNER LBP 5970/5975	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0660A011	Color imageRUNNER LBP 5970/5975	Connectivity	PS/BARCODE ROM A-98B	\$1,000.00	34%	\$661.00	\$18.84	\$15.53	\$12.63				
0660A012	Color imageRUNNER LBP 5970/5975	Connectivity	PS ROM A-98C	\$800.00	36%	\$513.00	\$14.62	\$12.06	\$9.80				
0642A038	Color imageRUNNER LBP 5970/5975	Connectivity	WIRELESS NETWORK INTERFACE BOARD NB-W2	\$650.00	39%	\$395.00	\$11.26	\$9.28	\$7.54				
0666A013	Color imageRUNNER LBP 5970/5975	Connectivity	HARD DISK KIT HD-98B	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
9624A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT YELLOW	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
9625A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT MAGENTA	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
9627A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT CYAN	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
9628A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT BLACK	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
0361B011	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	FUSER KIT UM-98F	\$585.00	32%	\$398.00	\$11.34	\$9.35	\$7.60				
0361B009	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	WASTE TONER BOX WT-98C	\$19.00	0%	\$19.00	\$0.54	\$0.45	\$0.36				
2368V128	Color imageRUNNER LBP 5970/5975	Mandatory Delivery & Install	INSTALL PAK LBP COLOR	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	Color imageRUNNER LBP 5970/5975	Mandatory Delivery & Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
5089B009	Color imageRUNNER LBP 5280	Machine	COLOR IMAGERUNNER LBP5280	\$899.00	8%	\$823.00	\$23.46	\$19.34	\$15.72				
3330B003	Color imageRUNNER LBP 5280	Accessories	PAPER FEEDER PF-701	\$299.00	46%	\$162.00	\$4.62	\$3.81	\$3.09				
1348V957	Color imageRUNNER LBP 5280	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0660A018	Color imageRUNNER LBP 5280	Connectivity	BARCODE PRINTING KIT-F1	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
0655A002	Color imageRUNNER LBP 5280	Connectivity	8GB SD CARD-B1	\$230.00	27%	\$168.00	\$4.79	\$3.95	\$3.21				
2368V128	Color imageRUNNER LBP 5280	Mandatory Delivery and Install	INSTALL PAK LBP COLOR	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	Color imageRUNNER LBP 5280	Mandatory Delivery and Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
6140B005	COLOR imageRUNNER LBP 5480	Main Engine	COLOR IMAGERUNNER LBP5480	\$1,350.00	36%	\$868.00	\$24.74	\$20.40	\$16.58				
3338B008	COLOR imageRUNNER LBP 5480	Accessories	PAPER FEEDER PF-723A	\$325.00	43%	\$186.00	\$5.30	\$4.37	\$3.55				
1348V957	COLOR imageRUNNER LBP 5480	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0660A018	COLOR imageRUNNER LBP 5480	Connectivity	BARCODE PRINTING KIT-F1	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
0655A002	COLOR imageRUNNER LBP 5480	Connectivity	8GB SD CARD-B1	\$230.00	27%	\$168.00	\$4.79	\$3.95	\$3.21				
2368V128	COLOR imageRUNNER LBP 5480	Mandatory Delivery & Installation	INSTALL PAK LBP COLOR	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	COLOR imageRUNNER LBP 5480	Mandatory Delivery & Installation	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
3549B016	imageRUNNER LBP 3470 - Limited Inventory	Machine	IMAGERUNNER LBP3470 - Limited Inventory	\$599.00	34%	\$397.00	\$11.31	\$9.33	\$7.58				
3439B001	imageRUNNER LBP 3470 - Limited Inventory	Accessories	PAPER FEEDER PF-44	\$299.00	39%	\$181.00	\$5.16	\$4.25	\$3.46				
0646A039	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-128	\$360.00	46%	\$193.00	\$5.50	\$4.54	\$3.69				
0646A040	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-256	\$430.00	47%	\$228.00	\$6.50	\$5.36	\$4.35				
1348V957	imageRUNNER LBP 3470 - Limited Inventory	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
2368V127	imageRUNNER LBP 3470 - Limited Inventory	Mandatory Delivery & Install	INSTALL PAK LBP BW	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	imageRUNNER LBP 3470 - Limited Inventory	Mandatory Delivery & Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
6469B007	imageRUNNER LBP 3580	Main Engine	IMAGERUNNER LBP3580	\$999.00	0%	\$1,000.00	\$28.50	\$23.50	\$19.10				
4098B001	imageRUNNER LBP 3580	Accessories	PAPER FEEDER PF-45	\$299.00	39%	\$181.00	\$5.16	\$4.25	\$3.46				
1348V957	imageRUNNER LBP 3580	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0660A018	imageRUNNER LBP 3580	Connectivity	BARCODE PRINTING KIT-F1	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
0655A002	imageRUNNER LBP 3580	Connectivity	8GB SD CARD-B1	\$230.00	27%	\$168.00	\$4.79	\$3.95	\$3.21				
2368V127	imageRUNNER LBP 3580	Mandatory Delivery & Installation	INSTALL PAK LBP BW	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	imageRUNNER LBP 3580	Mandatory Delivery & Installation	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
5152B008	imageRUNNER LBP 3480	Machine	IMAGERUNNER LBP3480	\$599.00	-11%	\$666.00	\$18.98	\$15.65	\$12.72				
3439B001	imageRUNNER LBP 3480	Accessories	PAPER FEEDER PF-44	\$299.00	39%	\$181.00	\$5.16	\$4.25	\$3.46				
1348V957	imageRUNNER LBP 3480	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0660A018	imageRUNNER LBP 3480	Connectivity	BARCODE PRINTING KIT-F1	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
0655A002	imageRUNNER LBP 3480	Connectivity	8GB SD CARD-B1	\$230.00	27%	\$168.00	\$4.79	\$3.95	\$3.21				
2368V127	imageRUNNER LBP 3480	Mandatory Delivery and Install	INSTALL PAK LBP BW	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	imageRUNNER LBP 3480	Mandatory Delivery and Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
4838B042	Laser Class 650i	Machine	LASER CLASS 650i (INCLUDES STARTER CARTRIDGE & HANDSET)	\$1,095.00	34%	\$725.00	\$20.66	\$17.04	\$13.85				
3439B001	Laser Class 650i	Accessories	PAPER FEEDER PF-44	\$299.00	39%	\$181.00	\$5.16	\$4.25	\$3.46				

Product				Purchase		Lease			Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1023V299	Laser Class 650i	Mandatory Delivery & Installation	FACSIMILE/LBP PRINTER INSTALL PAK	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V117	Laser Class 650i	Mandatory Delivery & Installation	CANON FAX/IR1025 CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1484B002	LASER CLASS 810/830i	Machine	LASER CLASS 810	\$2,695.00	48%	\$1,411.00	\$40.21	\$33.16	\$26.95				
1484B001	LASER CLASS 810/830i	Machine	LASERCLASS 830i	\$2,995.00	51%	\$1,476.00	\$42.07	\$34.69	\$28.19				
0723A068	LASER CLASS 810/830i	Accessories	UFRII LT PRINTER KIT-X1	\$620.00	45%	\$340.00	\$9.69	\$7.99	\$6.49				
0732A018	LASER CLASS 810/830i	Accessories	FAX-CHASSETTE FEEDER 8 (LTR)	\$340.00	45%	\$187.00	\$5.33	\$4.39	\$3.57				
0752A059	LASER CLASS 810/830i	Accessories	MANUSCRIPT KIT 10	\$44.00	44%	\$24.00	\$1.03	\$0.85	\$0.69				
2279B001	LASER CLASS 810/830i	Accessories	STAMP UNIT-C1	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
0736A001	LASER CLASS 810/830i	Accessories	VERIFICATION STAMP UNIT 1	\$15.00	27%	\$11.00	\$0.31	\$0.26	\$0.21				
0736A002	LASER CLASS 810/830i	Accessories	VERIFICATION STAMP INK REFILL	\$12.00	-8%	\$13.00	\$0.37	\$0.31	\$0.25				
1023V299	LASER CLASS 810/830i	Mandatory Delivery & Install	FACSIMILE/LBP PRINTER INSTALL PAK	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V117	LASER CLASS 810/830i	Mandatory Delivery & Install	CANON FAX/IR1025 CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
6907B007	P-208	Machine	IMAGEFORMULA P-208 SCANNER	\$229.00	5%	\$216.00	\$6.21	\$5.12	\$4.16				
6910B002	P-208	Accessories	WI-FI UNIT WU10	\$169.00	7%	\$158.00	\$4.50	\$3.71	\$3.02				
8028B003	P-208	Accessories	SEPARATION PAD FOR IMAGEFORMULA P-208 SCANNER	\$18.00	22%	\$14.00	\$0.40	\$0.33	\$0.27				
8028B003	P-208	Accessories	SOFT CARRYING CASE FOR IMAGEFORMULA P-208 SCANNER	\$25.00	12%	\$22.00	\$0.63	\$0.52	\$0.42				
5608B007	P-215	Machine	IMAGEFORMULA P-215	\$325.00	7%	\$301.00	\$8.58	\$7.07	\$5.75				
6910B002	P-215	Accessories	WI-FI UNIT WU10	\$169.00	7%	\$158.00	\$4.50	\$3.71	\$3.02				
6144B002	P-215	Accessories	SEPARATION PAD FOR P-215	\$18.00	22%	\$14.00	\$0.40	\$0.33	\$0.27				
6144B003	P-215	Accessories	FEED ROLLER FOR P-215	\$12.00	8%	\$11.00	\$0.31	\$0.26	\$0.21				
6144B003	P-215	Accessories	USB CABLE FOR P-215	\$12.00	8%	\$11.00	\$0.31	\$0.26	\$0.21				
4179B016	P-215	Accessories	SOFT CARRYING CASE FOR P-150/215	\$35.00	14%	\$30.00	\$0.86	\$0.71	\$0.57				
5350B001	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 1 YEAR	\$39.00	0%	\$39.00	\$1.11	\$0.92	\$0.74				
5350B002	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 2 YEAR	\$78.00	1%	\$77.00	\$2.19	\$1.81	\$1.47				
5350B003	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 3 YEAR	\$117.00	1%	\$116.00	\$3.31	\$2.73	\$2.22				
5350B004	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 4 YEAR	\$156.00	1%	\$154.00	\$4.39	\$3.62	\$2.94				
1122V263	P-215	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
9005B002	DR-C125	Machine	DR-C125 DOCUMENT SCANNER	\$495.00	7%	\$469.00	\$13.08	\$10.79	\$8.77				
5005B012	DR-C125	Machine	DR-C125 WITH FREE 1-YR ECAREPAK	\$495.00	7%	\$459.00	\$13.08	\$10.79	\$8.77				
5484B001	DR-C125	Accessories	EXCHANGE ROLLER KIT FOR DR-C125	\$52.00	21%	\$41.00	\$1.17	\$0.96	\$0.78				
4101B002	DR-C125	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
5351B001	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR-C125	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR-C130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
6583B002	DR-C130	Machine	IMAGEFORMULA DR-C130	\$695.00	5%	\$663.00	\$16.05	\$13.23	\$10.75				
6759B001	DR-C130	Accessories	EXCHANGE ROLLER KIT FOR DR-C130	\$49.00	29%	\$35.00	\$1.00	\$0.82	\$0.67				
1191V396	DR-C130	Accessories	SOFT CARRYING CASE FOR DR-2010C/2510C	\$69.00	23%	\$53.00	\$1.51	\$1.25	\$1.01				
4101B002	DR-C130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
5351B001	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR-C130	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR-C130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
3949B002	DR 2510M	Machine	IMAGEFORMULA DR-2510M FOR MAC COMPUTERS	\$795.00	13%	\$691.00	\$19.69	\$16.24	\$13.20				
2445B001	DR 2510M	Accessories	EXCHANGE ROLLER KIT	\$49.00	31%	\$34.00	\$0.97	\$0.80	\$0.65				
1191V396	DR 2510M	Accessories	SOFT CARRYING CASE FOR DR-2010C/2510C	\$69.00	23%	\$53.00	\$1.51	\$1.25	\$1.01				
4101B002	DR 2510M	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
5351B001	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR 2510M	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR 2510M	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
3923B002	DR 2020U	Machine	imageFORMULA DR-2020U Universal Desktop Color Scanner	\$695.00	13%	\$608.00	\$17.33	\$14.29	\$11.61				
4048B001	DR 2020U	Accessories	CANON FEED ROLLER UNIT FOR DR SCANNER 2020U	\$52.00	17%	\$44.00	\$1.25	\$1.03	\$0.84				
4048B002	DR 2020U	Accessories	CANON SEPARATION PAD FOR DR SCANNER 2020U	\$12.00	8%	\$11.00	\$0.31	\$0.26	\$0.21				
5351B001	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR 2020U	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR 2020U	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5482B002	DR-M140	Machine	IMAGEFORMULA DR-M140	\$1,195.00	22%	\$928.00	\$26.45	\$21.81	\$17.72				
4101B002	DR-M140	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
1922B001	DR-M140	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65				
5972B001	DR-M140	Accessories	EXCHANGE ROLLER KIT FOR DR-M140	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
5351B001	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1122V263	DR-M140	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
1059V455	DR-M140	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
3093B002	DR 3010C	Machine	CANON DR-3010C 120V	\$1,095.00	25%	\$822.00	\$23.43	\$19.32	\$15.70				
3355B001	DR 3010C	Accessories	EXCHANGE ROLLER KIT FOR DR-3010C	\$49.00	31%	\$34.00	\$0.97	\$0.80	\$0.65				
1922B001	DR 3010C	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65				
1363V016	DR 3010C	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	\$69.00	25%	\$52.00	\$1.48	\$1.22	\$0.99				
4101B002	DR 3010C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
5351B001	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
5351B003	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00	3%	\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR 3010C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR 3010C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5483B002	DR-M160	Machine	CANON DOCUMENT SCANNER DR-M160	\$1,295.00	23%	\$1,003.00	\$28.59	\$23.57	\$19.16				
5483B013	DR-M160	Machine	DR-M160 WITH FREE 1-YR ECAREPAK	\$1,295.00	23%	\$1,003.00	\$28.59	\$23.57	\$19.16				
9607B001	DR-M160	Accessories	EXCHANGE ROLLER KIT FOR DR-M160	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
4101B002	DR-M160	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
6240B002	DR-M160	Accessories	FLATBED SCANNER UNIT 201	\$1,095.00	21%	\$870.00	\$24.80	\$20.45	\$16.62				
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Product				Purchase			Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
3801B002	DR 6010C	Machine	DR 6010C SCANNER	\$3,495.00	30%	\$2,432.00	\$69.31	\$57.15	\$46.45					
4062B004	DR 6010C	Accessories	EXCHANGE ROLLER KIT DR4010C/6010C	\$74.00	-3%	\$76.00	\$2.17	\$1.79	\$1.45					
1922B001	DR 6010C	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65					
3649A008	DR 6030C	Accessories	SCSI CABLE G	\$158.00	32%	\$108.00	\$3.08	\$2.54	\$2.06					
3649A009	DR 6010C	Accessories	SCSI II/III CABLE H	\$158.00	32%	\$108.00	\$3.08	\$2.54	\$2.06					
4101B002	DR 6010C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20					
1059V455	DR 6010C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87					
1122V263	DR 6010C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
4624B002	DR 6030C	Machine	DR-6030C 120V	\$4,495.00	28%	\$3,258.00	\$92.85	\$76.56	\$62.23					
0434B002	DR 6030C	Accessories	EXCHANGE ROLLER KIT DR5010C/6030C	\$74.00	20%	\$59.00	\$1.68	\$1.39	\$1.13					
3649A008	DR 6030C	Accessories	SCSI CABLE G	\$158.00	32%	\$108.00	\$3.08	\$2.54	\$2.06					
3649A009	DR 6030C	Accessories	SCSI II/III CABLE H	\$158.00	32%	\$108.00	\$3.08	\$2.54	\$2.06					
1922B001	DR 6030C	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65					
4101B002	DR 6030C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20					
6240B002	DR 6030C	Accessories	FLATBED SCANNER UNIT 201	\$1,095.00	21%	\$870.00	\$24.80	\$20.45	\$16.62					
1059V455	DR 6030C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87					
1122V263	DR 6030C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
8074B002	DR-G1100/DR-G1130	Machine	DR-G1100	\$6,775.00	27%	\$4,953.00	\$141.18	\$116.40	\$94.60					
8073B002	DR-G1100/DR-G1130	Machine	DR-G1130 SCANNER	\$9,975.00	27%	\$7,241.00	\$206.37	\$170.16	\$138.30					
8262B001	DR-G1100/DR-G1130	Accessories	EXCHANGE ROLLER KIT FOR DR-G1100/DR-G1130	\$112.00	19%	\$91.00	\$2.59	\$2.14	\$1.74					
8262B002	DR-G1100/DR-G1130	Accessories	SEPARATION PAD FOR DR-G1100/DR-G1130	\$36.00	17%	\$30.00	\$0.86	\$0.71	\$0.57					
8262B003	DR-G1100/DR-G1130	Accessories	PATCHCODE DECODER FOR DR-G1100/DR-G1130	\$495.00	18%	\$407.00	\$11.60	\$9.56	\$7.77					
4098B003	DR-G1100/DR-G1130	Accessories	IMPRINTER FOR DR-6010C/7550C/9050C	\$395.00	19%	\$320.00	\$9.35	\$7.87	\$6.40					
1922B001	DR-G1100/DR-G1130	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65					
4101B002	DR-G1100/DR-G1130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20					
6240B002	DR-G1100/DR-G1130	Accessories	FINISHING CONVENIENCE STAPLER-B1	\$1,095.00	21%	\$870.00	\$24.80	\$20.45	\$16.62					
1727V838	DR-G1100/DR-G1130	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40					
1023V300	DR-G1100/DR-G1130	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	\$188.00	25%	\$141.00	\$4.02	\$3.31	\$2.69					
1122V263	DR-G1100/DR-G1130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
2417B002	DR X10C	Machine	DR-X10C SCANNER 120V	\$17,995.00	2%	\$17,695.00	\$501.48	\$413.48	\$336.08					
2418B001	DR X10C	Accessories	EXCHANGE ROLLER KIT FOR DR-X10C	\$130.00	20%	\$104.00	\$2.96	\$2.44	\$1.99					
2418B003	DR X10C	Accessories	PRE-IMPRINTER FOR DR-X10C SCANNER	\$630.00	17%	\$521.00	\$14.85	\$12.24	\$9.95					
2418B004	DR X10C	Accessories	POST-IMPRINTER FOR DR-X10C SCANNER	\$630.00	17%	\$521.00	\$14.85	\$12.24	\$9.95					
2418B005	DR X10C	Accessories	PATCH CODE DECODER FOR DR-X10C SCANNER	\$495.00	18%	\$405.00	\$11.54	\$9.52	\$7.74					
1922B001	DR X10C	Accessories	BARCODE MODULE III	\$199.00	30%	\$139.00	\$3.96	\$3.27	\$2.65					
2418B002	DR X10C	Accessories	CLEANING SHEET FOR DR-X10C SCANNER	\$56.00	14%	\$48.00	\$1.37	\$1.13	\$0.92					
2418B006	DR X10C	Accessories	KOFAX CGA BOARD FOR DR-X10C	\$2,550.00	33%	\$1,713.00	\$48.82	\$40.26	\$32.72					
6240B002	DR X10C	Accessories	FLATBED SCANNER UNIT 201	\$1,095.00	21%	\$870.00	\$24.80	\$20.45	\$16.62					
1727V838	DR X10C	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40					
1023V300	DR X10C	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	\$188.00	25%	\$141.00	\$4.02	\$3.31	\$2.69					
1122V263	DR X10C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
3324B001	ScanFront 220eP - LIMITED INVENTORY	Machine	SCANFRONT 220eP	\$3,195.00	18%	\$2,628.00	\$74.90	\$61.76	\$50.19					
2445B001	ScanFront 220eP - LIMITED INVENTORY	Accessories	EXCHANGE ROLLER KIT	\$49.00	31%	\$34.00	\$0.97	\$0.80	\$0.65					
1363V016	ScanFront 220eP - LIMITED INVENTORY	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	\$69.00	25%	\$52.00	\$1.48	\$1.22	\$0.99					
1964V204	ScanFront 220eP - LIMITED INVENTORY	eCopy	MICROSOFT SHAREPOINT CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V205	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT FAX SERVER RIGHT FAX CONNECTOR - SHARESCAN V5 - SCANFRONT 220E/EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V222	ScanFront 220eP - LIMITED INVENTORY	eCopy	AUTONOMY I/MANAGE WORKSITE CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V223	ScanFront 220eP - LIMITED INVENTORY	eCopy	EMC DOCUMENTUM CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V190	ScanFront 220eP - LIMITED INVENTORY	eCopy	BATES/ENDORSEMENT SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V191	ScanFront 220eP - LIMITED INVENTORY	eCopy	COST RECOVERY SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V200	ScanFront 220eP - LIMITED INVENTORY	eCopy	BARCODE RECOGNITION SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V202	ScanFront 220eP - LIMITED INVENTORY	eCopy	FORMS PROCESSING EXTENDER FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$1,063.00	19%	\$865.00	\$24.65	\$20.33	\$16.52					
1964V207	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT CONTENT SERVER CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
1964V208	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79					
2051V657	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY SHARESCAN V5 FOR SCANFRONT 220E/220EP	\$115.00	13%	\$100.00	\$2.85	\$2.35	\$1.91					
2051V658	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY CONNECTORS FOR SCANFRONT 220E/220EP	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60					
5355B001	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 1 YEAR	\$242.00	15%	\$205.00	\$5.84	\$4.82	\$3.92					
5355B002	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 2 YEAR	\$460.00	16%	\$388.00	\$11.06	\$9.12	\$7.41					
5355B003	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 3 YEAR	\$690.00	16%	\$581.00	\$16.56	\$13.65	\$11.10					
5355B004	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 4 YEAR	\$920.00	16%	\$775.00	\$22.09	\$18.21	\$14.80					
1489V300	ScanFront 220eP - LIMITED INVENTORY	Implementation Services by Local Systems Analyst	SCANFRONT 220E/EP IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07					
1059V455	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87					
1122V263	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
4574B002	ScanFront 300/300P	Machine	SCANFRONT 300	\$1,995.00	17%	\$1,662.00	\$47.37	\$39.06	\$31.74					
4575B002	ScanFront 300/300P	Machine	SCANFRONT 300P	\$2,295.00	16%	\$1,931.00	\$55.03	\$45.38	\$36.88					
4593B001	ScanFront 300/300P	Accessories	EXCHANGE ROLLER KIT FOR SF-300/300P	\$49.00	8%	\$45.00	\$1.28	\$1.06	\$0.86					
5355B001	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 1 YEAR	\$242.00	15%	\$205.00	\$5.84	\$4.82	\$3.92					
5355B002	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 2 YEAR	\$460.00	16%	\$388.00	\$11.06	\$9.12	\$7.41					
5355B003	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 3 YEAR	\$690.00	16%	\$581.00	\$16.56	\$13.65	\$11.10					
5355B004	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 4 YEAR	\$920.00	16%	\$775.00	\$22.09	\$18.21	\$14.80					
1059V455	ScanFront 300/300P	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87					
1122V263	ScanFront 300/300P	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69					
6596B001	ScanFront 300e/300eP	Machine	SCANFRONT 300E 120V	\$2,095.00	-2%	\$2,134.00	\$60.82	\$50.15	\$40.76					
6587B001	ScanFront 300e/300eP	Machine	SCANFRONT 300EP 120V	\$2,395.00	0%	\$2,395.00	\$67.97	\$56.05	\$45.55					
1363V016	ScanFront 300e/300eP	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	\$69.00	25%	\$52.00	\$1.48	\$1.22	\$0.99					
4593B004	ScanFront 300e/300eP	Accessories	EXCHANGE ROLLER KIT FOR SF-300	\$49.00	31%	\$34.00	\$0.97	\$0.80	\$0.65					
6315AA12	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$2,033.00	35%	\$1,315.00	\$37.48	\$30.90	\$25.12					
6315AA13	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$2,205.00	36%	\$1,422.00	\$40.53	\$33.42	\$27.16					
6315AA14	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	\$2,370.00	36%	\$1,524.00	\$43.43	\$35.81	\$29.11					
6315AA18	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$2,033.00	19%	\$1,643.00	\$46.83	\$38.61	\$31.38					
6315AA19	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$2,205.00	19%	\$1,783.00	\$50.82	\$41.90	\$34.06					
6315AA20	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$2,370.00	19%	\$1,916.00	\$54.61	\$45.03	\$36.60					
6315AA15	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$4,073.00	36%	\$2,600.00	\$74.10	\$61.10	\$49.66					
6315AA16	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$4,417.00	36%	\$2,821.00	\$80.40	\$66.29	\$53.88					
6315AA17	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$4,747.00	36%	\$3,032.00	\$86.41	\$71.25	\$57.91					
6315AA21	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$4,073.00	19%	\$3,291.00	\$93.79	\$77.34	\$62.86					
6315AA22	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$4,417.00	19%	\$3,570.00	\$101.75	\$83.90	\$68.19					
6315AA23	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$4,747.00	19%	\$3,838.00	\$109.38	\$90.19	\$73.31					

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AF87	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 4 YRS MAINT. & SUPPORT	\$601.00	3%	\$580.00	\$16.53	\$13.63	\$11.08				
6315AF88	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 5 YRS MAINT. & SUPPORT	\$663.00	4%	\$638.00	\$18.18	\$14.99	\$12.19				
6315AF92	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	\$505.00	4%	\$486.00	\$13.85	\$11.42	\$9.28				
6315AF93	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	\$566.00	4%	\$545.00	\$15.53	\$12.81	\$10.41				
6315AF94	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	\$628.00	4%	\$606.00	\$17.27	\$14.24	\$11.57				
1122V263	ScanFront 300e/300eP	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
1926V444	ScanFront 300e/300eP	Implementation Services by Local Systems Analyst	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
1458V249	ScanFront 300e/300eP	Implementation Services by Local Systems Analyst	eCopy ShareScan Suite Implementation Services by Local Systems Analyst	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1941B001	CapturePerfect 3.0	CapturePerfect 3.0 Implementation	CAPTUREPERFECT 3.0	\$80.00	-15%	\$92.00	\$2.62	\$2.16	\$1.76				
1396V723	CapturePerfect 3.0	Services by Local Systems Analyst	CAPTURE PERFECT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
5367B002	CR-50	Machine	IMAGEFORMULA CR-50 COMPACT CHECK TRANSPORT	\$795.00	30%	\$557.00	\$15.87	\$13.09	\$10.64				
1904V566	CR-50	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	\$25.35	13%	\$22.00	\$0.63	\$0.52	\$0.42				
5356B001	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1 YEAR	\$136.00	15%	\$116.00	\$3.31	\$2.73	\$2.22				
5356B002	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2 YEAR	\$259.00	16%	\$218.00	\$6.21	\$5.12	\$4.16				
5356B003	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3 YEAR	\$389.00	16%	\$326.00	\$9.29	\$7.66	\$6.23				
5356B004	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	\$517.00	16%	\$436.00	\$12.43	\$10.25	\$8.33				
1059V455	CR-50	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	CR-50	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5368B002	CR-80	Machine	IMAGEFORMULA CR-80 COMPACT CHECK TRANSPORT	\$995.00	27%	\$727.00	\$20.72	\$17.08	\$13.89				
1904V566	CR-80	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	\$25.35	13%	\$22.00	\$0.63	\$0.52	\$0.42				
5356B001	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1 YEAR	\$136.00	15%	\$116.00	\$3.31	\$2.73	\$2.22				
5356B002	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2 YEAR	\$259.00	16%	\$218.00	\$6.21	\$5.12	\$4.16				
5356B003	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3 YEAR	\$389.00	16%	\$326.00	\$9.29	\$7.66	\$6.23				
5356B004	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	\$517.00	16%	\$436.00	\$12.43	\$10.25	\$8.33				
1059V455	CR-80	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	CR-80	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5060B002	CR-135i	Machine	IMAGEFORMULA CR-135i HIGH-VOLUME CHECK TRANSPORT	\$2,595.00	6%	\$2,433.00	\$69.34	\$57.18	\$46.47				
4623B001	CR-135i	Accessories	EXCHANGE ROLLER KIT FOR CR190i	\$59.00	27%	\$43.00	\$1.23	\$1.01	\$0.82				
1904V566	CR-135i	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	\$25.35	13%	\$22.00	\$0.63	\$0.52	\$0.42				
5357B001	CR-135i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 1 YEAR EXT. MAINTENANCE	\$399.00	19%	\$323.00	\$9.21	\$7.59	\$6.17				
5357B002	CR-135i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE	\$759.00	19%	\$615.00	\$17.53	\$14.45	\$11.75				
5357B003	CR-135i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 3 YEARS EXT. MAINTENANCE	\$1,138.00	19%	\$921.00	\$26.25	\$21.64	\$17.59				
5357B004	CR-135i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 4 YEARS EXT. MAINTENANCE	\$1,517.00	19%	\$1,229.00	\$35.03	\$28.88	\$23.47				
1059V455	CR-135i	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	CR-135i	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
4605B002	CR-190i	Machine	CANON CR-190i PRODUCTION CHECK SCANNER	\$2,995.00	11%	\$2,665.00	\$75.95	\$62.63	\$50.90				
4623B001	CR-190i	Accessories	EXCHANGE ROLLER KIT FOR CR190i	\$59.00	27%	\$43.00	\$1.23	\$1.01	\$0.82				
1904V566	CR-190i	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	\$25.35	13%	\$22.00	\$0.63	\$0.52	\$0.42				
5357B001	CR-190i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 1 YEAR EXT. MAINTENANCE	\$399.00	19%	\$323.00	\$9.21	\$7.59	\$6.17				
5357B002	CR-190i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE	\$759.00	19%	\$615.00	\$17.53	\$14.45	\$11.75				
5357B003	CR-190i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 3 YEARS EXT. MAINTENANCE	\$1,138.00	19%	\$921.00	\$26.25	\$21.64	\$17.59				
5357B004	CR-190i	CarePAK	ECAREPAK CR-180i/190i/135i FOR BACK COUNTER CAPTURE - 4 YEARS EXT. MAINTENANCE	\$1,517.00	19%	\$1,229.00	\$35.03	\$28.88	\$23.47				
1059V455	CR-190i	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	CR-190i	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
2481V209	Black and White Printers	HP LASERJET PRO 400 PRINTER SERIES	HP LASERJET PRO 400 PRINTER M401DNE (CF399A)	\$445.94	15%	\$380.00	\$10.83	\$8.93	\$7.26				
2242V475	Black and White Printers	HP LASERJET PRO 400 PRINTER SERIES	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	\$239.00	2%	\$235.00	\$6.70	\$5.52	\$4.49				
1829V637	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	HP LJ P3015N LASER PRINTER HEWCE527A	\$765.00	17%	\$638.00	\$18.18	\$14.99	\$12.19				
1719V679	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	(USE 1921V564)HP LASERJET P3015DN HEWCE528A	\$957.00	15%	\$809.00	\$23.06	\$19.01	\$15.45				
1780V964	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	HP LASERJET P3015X HP-CE529A	\$1,084.00	15%	\$923.00	\$26.31	\$21.69	\$17.63				
2158V315	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M601N HP-CE989A	\$839.17	8%	\$773.00	\$22.03	\$18.17	\$14.76				
2158V307	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M601DN HP-CE990A	\$1,148.72	12%	\$1,008.00	\$28.73	\$23.69	\$19.25				
2158V317	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602N PRINTER (HEWCE991A)	\$1,277.00	15%	\$1,080.00	\$30.78	\$25.38	\$20.63				
2158V316	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602DN (HEWCE992A)	\$1,533.00	15%	\$1,296.00	\$36.94	\$30.46	\$24.75				
2158V318	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602X (HEWCE993A)	\$1,852.00	15%	\$1,581.00	\$45.06	\$37.15	\$30.20				
2158V319	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603N (HEWCE994A)	\$1,916.00	15%	\$1,620.00	\$46.17	\$38.07	\$30.94				
2158V321	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603DN (HEWCE995A)	\$2,235.00	15%	\$1,891.00	\$53.89	\$44.44	\$36.12				
2158V322	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603XH (HEWCE996A)	\$3,066.00	15%	\$2,594.00	\$73.93	\$60.96	\$49.55				
2331V674	Black and White Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP CARE PACK UC742E INSTALLATION WITH NETWORK SETUP SERVICE - HEWUC742E	\$269.00	-8%	\$291.00	\$8.29	\$6.84	\$5.56				
2197V003	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451NW (HEWCE956A)	\$573.00	13%	\$496.00	\$14.14	\$11.66	\$9.47				
2197V001	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451DN (HEWCE957A)	\$637.00	15%	\$544.00	\$15.50	\$12.78	\$10.39				
2197V002	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451DW (HEWCE958A)	\$701.00	13%	\$611.00	\$17.41	\$14.36	\$11.67				
2242V475	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	\$239.00	2%	\$235.00	\$6.70	\$5.52	\$4.49				
2158V308	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551N HP-CF081A	\$885.40	15%	\$754.00	\$21.49	\$17.72	\$14.40				
2158V309	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551DN HP-CF082A	\$1,138.73	15%	\$970.00	\$27.65	\$22.80	\$18.53				
2158V310	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551XH HP-CF083A	\$1,772.07	15%	\$1,509.00	\$43.01	\$35.46	\$28.82				

Product				Purchase		Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
1762V693	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP COLOR LASERJET ENTERPRISE CP4025N PRINTER HP- CC489A - HEWCC489A	\$1,300.00	16%	\$1,091.00	\$31.09	\$25.64	\$20.84					
1762V692	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP LASERJET CP4025 DN PRINTER HP-CC490A	\$1,690.00	16%	\$1,415.00	\$40.33	\$33.25	\$27.03					
1755V297	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP LJ CP4525N COLOR PRINTER	\$1,723.00	13%	\$1,493.00	\$42.55	\$35.09	\$28.52					
1709V894	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP COLOR LASERJET CP4525DN HEWCC494A	\$2,043.00	12%	\$1,790.00	\$51.02	\$42.07	\$34.19					
2331V673	Color Printers	CARE PACK FOR HP LASERJET ENTERPRISE 500 AND 4000 COLOR PRINTER SERIES	HP CARE PACK H2872E INSTALLATION WITH NETWORK SETUP SERVICE - HEWHE2872E	\$439.00	-8%	\$474.00	\$13.51	\$11.14	\$9.05					
2867B079	imagePRESS C1+II	Healthcare C1+ II Bundle	IMAGEPRESS C1+II (MFP), T1 SET FOR CYPHER PS	\$33,810.00	16%	\$28,328.00	\$807.35	\$665.71	\$541.06					
2867B080	imagePRESS C1+II	Healthcare C1+ II Bundle	IMAGEPRESS C1+II (SFP) T1 SET FOR CYPHER PS	\$32,235.00	16%	\$27,023.00	\$770.16	\$635.04	\$516.14					
4600B009	imagePRESS C1+II	Healthcare C1+ II Bundle	CYPHER EXTENDED MAINTENANCE SUPPORT	\$1,900.00	-12%	\$2,137.00	\$60.90	\$50.22	\$40.82					
4600B010	imagePRESS C1+II	Healthcare C1+ II Bundle	CYPHER EXTENDED SUPPORT	\$0.00	#DIV/0!	\$1,760.00	\$50.16	\$41.36	\$33.62					
2867B084	imagePRESS C1+II	Machine	IMAGEPRESS C1+II PROFESSIONAL MFP MODEL SET WITH IMAGEPRESS SERVER Z1	\$52,900.00	33%	\$35,530.00	\$1,012.61	\$834.96	\$678.62					
2867B072	imagePRESS C1+II	Machine	IMAGEPRESS C1+II STANDARD MFP MODEL SET WITH IMAGEPRESS SERVER T1 V2	\$40,200.00	32%	\$27,243.00	\$776.43	\$640.21	\$520.34					
2867B073	imagePRESS C1+II	Machine	IMAGEPRESS C1+II BASE MFP MODEL SET WITH UFRII/PCL/PS PRINTER KIT-P2	\$37,275.00	33%	\$24,971.00	\$711.67	\$586.82	\$476.95					
2867B085	imagePRESS C1+II	Machine	IMAGEPRESS C1+II PROFESSIONAL SFP MODEL SET WITH IMAGEPRESS SERVER Z1	\$51,300.00	33%	\$34,577.00	\$985.44	\$812.56	\$660.42					
2867B075	imagePRESS C1+II	Machine	IMAGEPRESS C1+II STANDARD SFP MODEL SET WITH IMAGEPRESS SERVER T1 V2	\$38,600.00	32%	\$26,290.00	\$749.27	\$617.82	\$502.14					
2867B076	imagePRESS C1+II	Machine	IMAGEPRESS C1+II BASE SFP MODEL SET WITH COLOR UFRII/PCL/PS PRINTER KIT-P2	\$0.00	#DIV/0!	\$24,018.00	\$684.51	\$564.42	\$458.74					
1121B001	imagePRESS C1+II	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97					
1121B002	imagePRESS C1+II	Accessories	PLATEN COVER TYPE K	\$168.00	29%	\$120.00	\$3.42	\$2.82	\$2.29					
0470B006	imagePRESS C1+II	Accessories	DADF-R1 SET	\$3,224.00	46%	\$1,747.00	\$49.79	\$41.05	\$33.37					
0469B003	imagePRESS C1+II	Accessories	PAPER DECK-A1	\$4,085.00	46%	\$2,616.00	\$63.16	\$52.08	\$42.33					
1120B002	imagePRESS C1+II	Accessories	PAPER DECK-AB1	\$2,468.00	42%	\$1,443.00	\$41.13	\$33.91	\$27.56					
0479B001	imagePRESS C1+II	Accessories	STACK BYPASS TRAY-B1	\$714.00	42%	\$417.00	\$11.88	\$9.80	\$7.96					
8065A001	imagePRESS C1+II	Accessories	DOCUMENT TRAY-J1	\$58.00	34%	\$38.00	\$1.08	\$0.89	\$0.73					
4675A001	imagePRESS C1+II	Accessories	CARD READER-C1	\$327.00	36%	\$204.00	\$5.81	\$4.79	\$3.90					
1127B001	imagePRESS C1+II	Accessories	CARD READER ATTACHMENT E1	\$63.00	45%	\$40.00	\$0.83	\$0.68	\$0.55					
0500A002	imagePRESS C1+II	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29					
0499A004	imagePRESS C1+II	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97					
0499A005	imagePRESS C1+II	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35					
0499A006	imagePRESS C1+II	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83					
8203A002	imagePRESS C1+II	Accessories	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55					
1095B001	imagePRESS C1+II	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99					
2124B001	imagePRESS C1+II	Accessories	CASSETTE AE1	\$158.00	45%	\$87.00	\$2.48	\$2.04	\$1.66					
7518A003	imagePRESS C1+II	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53					
0528B002	imagePRESS C1+II	Accessories	21MB EXPANSION RAM-C1	\$283.00	32%	\$180.00	\$5.13	\$4.22	\$3.44					
0448A028	imagePRESS C1+II	Accessories	256MB RAM	\$263.00	45%	\$144.00	\$4.10	\$3.38	\$2.75					
2375V334	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM- 20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45					
2375V330	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56					
2375V774	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25					
1332B006	imagePRESS C1+II	Connectivity	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86					
1323B002	imagePRESS C1+II	Connectivity	UNIVERSAL SEND PDF-ADVANCE FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93					
1324B002	imagePRESS C1+II	Connectivity	UNIVERSAL SEND PDF-SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.38	\$13.49	\$10.96					
1326B002	imagePRESS C1+II	Connectivity	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95					
1329B002	imagePRESS C1+II	Connectivity	WEB ACCESS SOFTWARE-E1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98					
1062B002	imagePRESS C1+II	Connectivity	SECURE WORKMARK KIT-A1	\$1,000.00	28%	\$716.00	\$20.41	\$16.83	\$13.68					
4001B004	imagePRESS C1+II	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.86	\$4.09	\$3.32					
1337B002	imagePRESS C1+II	Connectivity	ENCRYPTED SECURED PRINT SOFTWARE-C1	\$450.00	37%	\$285.00	\$8.12	\$6.70	\$5.44					
9598A006	imagePRESS C1+II	Connectivity	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96					
1128B001	imagePRESS C1+II	Connectivity	VOICE GUIDANCE ATTACHMENT B1	\$189.00	45%	\$104.00	\$2.96	\$2.44	\$1.99					
4002B004	imagePRESS C1+II	Connectivity	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.50	\$5.41	\$4.39					
1362B002	imagePRESS C1+II	Connectivity	HDD DATA ENCRYPTION KIT B1	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39					
1362B004	imagePRESS C1+II	Connectivity	HDD ENCRYPTION KIT-B6	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39					
2275B008	imagePRESS C1+II	Connectivity	WORKFLOW COMPOSER-B4	\$900.00	51%	\$444.00	\$12.65	\$10.43	\$8.48					
1642B005	imagePRESS C1+II	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-A2	\$630.00	45%	\$358.00	\$10.29	\$8.41	\$6.84					
8002A004	imagePRESS C1+II	Controller	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47					
6596A035	imagePRESS C1+II	Controller	SEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50					
2351B003	imagePRESS C1+II	Controller	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72					
0134B003	imagePRESS C1+II	Controller	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17					
6596A037	imagePRESS C1+II	Controller	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87					
1694V354	imagePRESS C1+II	Controller	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100)	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40					
0448A028	imagePRESS C1+II	Controller	256MB RAM	\$263.00	45%	\$144.00	\$4.10	\$3.38	\$2.75					
1245B001	imagePRESS C1+II	Controller	Secure Entry V1.0	\$900.00	26%	\$662.00	\$18.67	\$15.56	\$12.64					
8415A001	imagePRESS C1+II	Controller	VDP ENHANCEMENT KIT-A1	\$110.00	39%	\$71.00	\$2.02	\$1.67	\$1.36					
0472B001	imagePRESS C1+II	Finisher	FINISHER A-A1	\$2,678.00	45%	\$1,468.00	\$41.84	\$34.50	\$28.04					
0473B001	imagePRESS C1+II	Finisher	SADDLE FINISHER A-A2	\$5,616.00	48%	\$2,936.00	\$83.68	\$69.00	\$56.08					
8690A002	imagePRESS C1+II	Finisher	PUNCHER UNIT-M1	\$893.00	63%	\$331.00	\$9.43	\$7.78	\$6.32					
1348V957	imagePRESS C1+II	Finisher	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57					
3438B025	imagePRESS C1+II	Profiling and Calibration Tools	1/PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49					
8002A006	imagePRESS C1+II	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31					
8002A007	imagePRESS C1+II	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98					
3438B027	imagePRESS C1+II	Profiling and Calibration Tools	1/ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15					
3438B028	imagePRESS C1+II	Profiling and Calibration Tools	1/ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55					
3438B002	imagePRESS C1+II	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44					
2364V847	imagePRESS C1+II	Profiling and Calibration Tools	X-RITE T1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04					
1481V475	imagePRESS C1+II	Education & Training	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93					
1197V645	imagePRESS C1+II	Education & Training	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83					
1197V643	imagePRESS C1+II	Education & Training	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93					
1481V463	imagePRESS C1+II	Education & Training	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97					
1197V640	imagePRESS C1+II	Education & Training Implementation	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97					
1396V733	imagePRESS C1+II	Services by Local Systems Analyst Implementation	Workflow Composer Implementation Services by Local Systems Analyst	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53					
1481V476	imagePRESS C1+II	Services by Local Systems Analyst Implementation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53					
1738V438	imagePRESS C1+II	Services by Local Systems Analyst Implementation	CYPHER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13					
1618V191	imagePRESS C1+II	Services by Local Systems Analyst Subscription	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27					
1630V764	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13					
1396V767	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98					
1396V768	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78					
1396V769	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19					
1396V770	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07					
1396V771	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36					
1396V772	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16					
1023V291	imagePRESS C1+II	Mandatory Delivery & Install	LOW VOLUME CLC INSTALL PAK (IMAGEPRESS C1) RIP NOT INCLUDED	\$1,972.00	30%	\$1,380.00	\$39.33	\$32.43	\$26.36					
2368V120	imagePRESS C1+II	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43					

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1023V296	imagePRESS C1+il	Mandatory Delivery & Install	RIPS LEVEL 1 INSTALL PAK	\$225.00	23%	\$173.00	\$4.93	\$4.07	\$3.30				
4481B004	imagePRESS C7010VP/C6010VP	Machine	IMAGEPRESS C6010VP DIGITAL PRESS	\$162,750.00	56%	\$72,176.00	\$2,057.02	\$1,696.14	\$1,378.56	50,000	\$2,750.00	\$0.0125	\$0.0550
1121B001	imagePRESS C7010VP/C6010VP	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97				
1399B001	imagePRESS C7010VP/C6010VP	Accessories	STACK BYPASS-A1	\$1,260.00	45%	\$698.00	\$19.89	\$16.40	\$13.33				
1873B002	imagePRESS C7010VP/C6010VP	Accessories	PAPER DECK AC1	\$5,040.00	51%	\$2,473.00	\$70.48	\$58.12	\$47.23				
1400B005	imagePRESS C7010VP/C6010VP	Accessories	SECONDARY POD DECK A1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
6575A001	imagePRESS C7010VP/C6010VP	Accessories	CARD READER-C1	\$321.00	36%	\$204.00	\$5.81	\$4.79	\$3.90				
0500A002	imagePRESS C7010VP/C6010VP	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	imagePRESS C7010VP/C6010VP	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	imagePRESS C7010VP/C6010VP	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	imagePRESS C7010VP/C6010VP	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
8203A002	imagePRESS C7010VP/C6010VP	Accessories	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
1095B001	imagePRESS C7010VP/C6010VP	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2380B001	imagePRESS C7010VP/C6010VP	Accessories	SYSTEM ACCESSORY ATTACHMENT KIT A1	\$116.00	45%	\$64.00	\$1.82	\$1.50	\$1.22				
7518A003	imagePRESS C7010VP/C6010VP	Accessories	BRaille LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
2389B001	imagePRESS C7010VP/C6010VP	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
1348V957	imagePRESS C7010VP/C6010VP	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
6357B002	imagePRESS C7010VP/C6010VP	Accessories	SDD SQUARE FOLD W/ BELT STACKER	\$25,000.00	30%	\$17,379.00	\$495.30	\$408.41	\$331.94				
7168B014	imagePRESS C7010VP/C6010VP	Accessories	HIGH CAPACITY STACKER - F1 SET	\$16,500.00	41%	\$9,760.00	\$278.16	\$229.36	\$186.42				
7168B008	imagePRESS C7010VP/C6010VP	Accessories	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
2375V334	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				
2375V330	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
0990B036	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3300 SET	\$63,000.00	32%	\$42,961.00	\$1,224.39	\$1,009.58	\$820.56				
0991B037	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A2300 SET	\$41,500.00	40%	\$24,933.00	\$710.59	\$585.93	\$476.22				
7752A028	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1407B008	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	COLOR UFR II/PLPS PRINTER KIT-T2	\$5,880.00	48%	\$3,175.00	\$90.49	\$74.61	\$60.64				
2351B003	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A035	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
6596A037	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
1099V652	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
0134B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B2	\$4,700.00	34%	\$3,089.00	\$88.04	\$72.59	\$59.00				
0134B005	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B3	\$3,450.00	34%	\$2,276.00	\$64.87	\$53.49	\$43.47				
4105B001	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	PROCESS POWER PACK-A1	\$11,000.00	30%	\$7,747.00	\$220.79	\$182.05	\$147.97				
1329B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	WEB ACCESS SOFTWARE-E1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
4002B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
1505V148	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	ACI Kit Keyboard & Mouse, 22" Flat Panel	\$293.70	22%	\$229.00	\$6.53	\$5.38	\$4.37				
9598A006	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
4001B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
3999B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1897B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	HDD DATA ENCRYPTION KIT-B9	\$630.00	44%	\$355.00	\$10.12	\$8.34	\$6.78				
1332B006	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86				
1323B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
1324B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96				
1326B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
1337B011	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
1082B010	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
4769B004	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7500 WITH STAND-A1	\$55,500.00	32%	\$37,591.00	\$1,071.34	\$883.39	\$717.99				
3841B012	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	\$37,500.00	33%	\$25,239.00	\$719.31	\$593.12	\$482.06				
2827B002	imagePRESS C7010VP/C6010VP	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
4491B002	imagePRESS C7010VP/C6010VP	Finishing	FINISHER-AJ1	\$13,020.00	53%	\$6,067.00	\$172.91	\$142.57	\$115.88				
1741B002	imagePRESS C7010VP/C6010VP	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55				
2467B005	imagePRESS C7010VP/C6010VP	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	\$52,290.00	38%	\$32,403.00	\$923.49	\$761.47	\$618.90				
6357B001	imagePRESS C7010VP/C6010VP	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
1091B001	imagePRESS C7010VP/C6010VP	Finishing	STACKER DOLLY A1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
2825B004	imagePRESS C7010VP/C6010VP	Finishing	PRO PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
1093B002	imagePRESS C7010VP/C6010VP	Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs)	\$231.00	0%	\$232.00	\$6.61	\$5.45	\$4.43				
3028B001	imagePRESS C7010VP/C6010VP	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imagePRESS C7010VP/C6010VP	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imagePRESS C7010VP/C6010VP	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/srver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3028B006	ImagePRESS C7010VP/C6010VP	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	ImagePRESS C7010VP/C6010VP	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	ImagePRESS C7010VP/C6010VP	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	ImagePRESS C7010VP/C6010VP	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	38%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	ImagePRESS C7010VP/C6010VP	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	ImagePRESS C7010VP/C6010VP	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
5418B001	ImagePRESS C7010VP/C6010VP	Power Lift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$4,212.00	15%	\$3,585.00	\$102.17	\$84.25	\$68.47				
3438B025	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	1/PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	1/ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	1/ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	1/1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	ImagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3214B001	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,332.00	\$49.36	\$40.70	\$33.08				
3214B005	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30				
3214B006	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B001	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08				
5301B003	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
5301B004	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVENGE PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55				
5301B005	ImagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVENGE PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1275V713	ImagePRESS C7010VP/C6010VP	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12V	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84				
1972V075	ImagePRESS C7010VP/C6010VP	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1338V911	ImagePRESS C7010VP/C6010VP	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
1197V640	ImagePRESS C7010VP/C6010VP	Education & Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1197V645	ImagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83				
1197V643	ImagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1481V463	ImagePRESS C7010VP/C6010VP	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	ImagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1371V377	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP - FIRST OPERATOR	\$2,200.00	-1%	\$2,216.00	\$63.16	\$52.08	\$42.33				
1371V372	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE BASIC CPP - ADDITIONAL OPERATOR	\$487.00	17%	\$403.00	\$11.49	\$9.47	\$7.70				
1371V373	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP PLUS - FIRST OPERATOR	\$2,626.00	8%	\$2,463.00	\$70.20	\$57.88	\$47.04				
1371V374	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE BASIC CPP PLUS - ADDITIONAL OPERATOR	\$550.00	17%	\$454.00	\$12.94	\$10.67	\$8.67				
1371V375	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP ADVANCED CPP - FIRST OPERATOR	\$2,787.00	7%	\$2,596.00	\$73.99	\$61.01	\$49.58				
1371V376	ImagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE ADVANCED CPP - ADDITIONAL OPERATOR	\$700.00	18%	\$575.00	\$16.39	\$13.51	\$10.98				
1481V476	ImagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1623V692	ImagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V246	ImagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V247	ImagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	PRINCE HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	ImagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1630V764	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1121B001	ImagePRESS C6010	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97				
1396B001	ImagePRESS C6010	Accessories	STACK BYPASS-A1	\$1,280.00	45%	\$688.00	\$18.89	\$16.40	\$13.33				
1873B002	ImagePRESS C6010	Accessories	PAPER DECK A-C1	\$5,040.00	51%	\$2,473.00	\$70.48	\$58.12	\$47.23				
1400B005	ImagePRESS C6010	Accessories	SECONDARY POD DECK A1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
6575A001	ImagePRESS C6010	Accessories	CARD READER-C1	\$321.00	36%	\$204.00	\$5.81	\$4.79	\$3.90				
0500A002	ImagePRESS C6010	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	ImagePRESS C6010	Accessories	COPY CARD SET #1 (1-30)	\$101.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	ImagePRESS C6010	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	ImagePRESS C6010	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
8203A002	ImagePRESS C6010	Accessories	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
1095B001	ImagePRESS C6010	Accessories	ADP ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2389B001	ImagePRESS C6010	Accessories	SYSTEM ACCESSORY ATTACHMENT KIT A1	\$116.00	45%	\$64.00	\$1.82	\$1.50	\$1.22				
7518A003	ImagePRESS C6010	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
2389B001	ImagePRESS C6010	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$89.00	\$2.65	\$2.19	\$1.78				
1348V957	ImagePRESS C6010	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
6317B002	ImagePRESS C6010	Accessories	SDD SQUARE FOLD W/ BELT STACKER	\$25,000.00	30%	\$17,379.00	\$495.41	\$408.41	\$331.94				
7168B014	ImagePRESS C6010	Accessories	HIGH CAPACITY STACKER - F1 SET	\$16,500.00	41%	\$9,760.00	\$278.16	\$229.36	\$186.42				
7168B008	ImagePRESS C6010	Accessories	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
2375V334	ImagePRESS C6010	VDP Bundle	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off or MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2375V330	imagePRESS C6010	VDP Bundle	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	imagePRESS C6010	VDP Bundle	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
0990B036	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3300 SET	\$63,000.00	32%	\$42,961.00	\$1,224.39	\$1,009.58	\$820.56				
0991B037	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A2300 SET	\$41,500.00	40%	\$24,933.00	\$710.59	\$585.93	\$476.22				
0992B028	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A1300 SET	\$28,800.00	29%	\$20,448.00	\$582.77	\$480.53	\$390.56				
7752A028	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1407B008	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	COLOR UFR II/PC/PS PRINTER KIT-T2	\$5,880.00	46%	\$3,175.00	\$90.49	\$74.61	\$60.64				
0990B023	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3200/INTEGRATED IF & STAND	\$63,000.00	21%	\$49,731.00	\$1,417.33	\$1,168.88	\$949.86				
2351B003	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A035	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
6596A037	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
1099V652	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
0134B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B2	\$4,700.00	34%	\$3,089.00	\$88.04	\$72.59	\$59.00				
0134B003	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
0134B005	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B3	\$3,450.00	34%	\$2,276.00	\$64.87	\$53.49	\$43.47				
4105B001	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	PROCESS POWER PACK-A1	\$11,000.00	30%	\$7,747.00	\$220.79	\$182.05	\$147.97				
1329B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	WEB ACCESS SOFTWARE-E1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
4002B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
9598A006	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
4001B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
1505V148	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	ACI Kit Keyboard & Mouse, 22" Flat Panel	\$293.70	22%	\$229.00	\$6.53	\$5.38	\$4.37				
3999B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1332B006	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86				
1897B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	HDD DATA ENCRYPTION KIT-B9	\$630.00	44%	\$355.00	\$10.12	\$8.34	\$6.78				
1323B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
1324B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96				
1326B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
1337B011	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
1082B010	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3841B012	imagePRESS C6010	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	\$37,500.00	33%	\$25,239.00	\$719.31	\$593.12	\$482.06				
4769B004	imagePRESS C6010	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7500 WITH STAND-A1	\$55,500.00	32%	\$37,591.00	\$1,071.34	\$883.39	\$717.99				
4491B002	imagePRESS C6010	Finishing	FINISHER-A1	\$13,020.00	53%	\$6,067.00	\$172.91	\$142.57	\$115.88				
2827B002	imagePRESS C6010	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
6357B001	imagePRESS C6010	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
1741B002	imagePRESS C6010	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55				
2467B005	imagePRESS C6010	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	\$52,290.00	38%	\$32,403.00	\$923.49	\$761.47	\$618.90				
1091B001	imagePRESS C6010	Finishing	STACKER DOLLY A1	\$363.00	45%	\$237.00	\$9.89	\$8.15	\$6.63				
1093B002	imagePRESS C6010	Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs)	\$231.00	0%	\$232.00	\$6.61	\$5.45	\$4.43				
2825B004	imagePRESS C6010	Finishing	PRO PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
3028B001	imagePRESS C6010	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imagePRESS C6010	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imagePRESS C6010	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imagePRESS C6010	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imagePRESS C6010	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	imagePRESS C6010	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imagePRESS C6010	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	imagePRESS C6010	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imagePRESS C6010	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	imagePRESS C6010	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	imagePRESS C6010	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
5418B001	imagePRESS C6010	Power Ltr	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$4,212.00	15%	\$3,585.00	\$102.17	\$84.25	\$68.47				
3438B025	imagePRESS C6010	Profiling and Calibration Tools	11PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePRESS C6010	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A005	imagePRESS C6010	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePRESS C6010	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePRESS C6010	Profiling and Calibration Tools	11ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePRESS C6010	Profiling and Calibration Tools	11ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePRESS C6010	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imagePRESS C6010	Profiling and Calibration Tools	X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
1338V911	imagePRESS C6010	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-1201M	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
0287V677	imagePRESS C6010	Power Filter	DIGITAL QC 208/15 NETWORK POWER FILTER	\$253.00	40%	\$151.00	\$4.30	\$3.55	\$2.88				
1197V640	imagePRESS C6010	Education & Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1197V645	imagePRESS C6010	Education & Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83				
1197V643	imagePRESS C6010	Education & Training Services	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1481V463	imagePRESS C6010	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	imagePRESS C6010	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
3214B001	imagePRESS C6010	Essential Business Builder Mentoring	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	imagePRESS C6010	Essential Business Builder Mentoring	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	imagePRESS C6010	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	imagePRESS C6010	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
3214B005	imagePRESS C6010	Essential Business Builder Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30				

Product				Purchase	Lease				Service				
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Item Code	Sub Category	Sub Type	Product Model										
Options													
3214B006	imagePRESS C6010	Essential Business Builder Mentoring	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	imagePRESS C6010	Essential Business Builder Mentoring	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B001	imagePRESS C6010	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002	imagePRESS C6010	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08				
5301B003	imagePRESS C6010	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
5301B004	imagePRESS C6010	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55				
5301B005	imagePRESS C6010	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1481V476	imagePRESS C6010	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1618V191	imagePRESS C6010	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1630V764	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
4480B038	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C7010VPS SET	\$195,050.00	54%	\$90,526.00	\$2,579.99	\$2,127.36	\$1,729.05	100,000	\$5,500.00	\$0.0125	\$0.0550
4481B043	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C6010VPS SET	\$174,050.00	52%	\$83,407.00	\$2,377.10	\$1,960.06	\$1,593.07	50,000	\$2,750.00	\$0.0125	\$0.0550
4482B032	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C6010S SET	\$116,090.00	41%	\$68,904.00	\$1,963.76	\$1,619.24	\$1,316.07	50,000	\$2,750.00	\$0.0125	\$0.0550
5629B010	imagePRESS C7010VPS/C6010VPS/C6010S	Mandatory PRISMAsync Activation License	IMAGEPRESS VPS/S SERIES LICENSE ACTIVATION KIT WITHOUT PRISMAPREPARE	\$14,800.00	30%	\$10,322.00	\$294.18	\$242.57	\$197.15				
5629B011	imagePRESS C7010VPS/C6010VPS/C6010S	Mandatory PRISMAsync Activation License	IMAGEPRESS VPS/S LICENSE ACTIVATION KIT WITH PRISMAPREPARE	\$23,700.00	22%	\$18,379.00	\$523.80	\$431.91	\$351.04				
1121B001	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97				
1399B001	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	STACK BYPASS-A1	\$1,260.00	45%	\$698.00	\$19.89	\$16.40	\$13.33				
1873B002	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	PAPER DECK AC1	\$5,040.00	51%	\$2,473.00	\$70.48	\$58.12	\$47.23				
1400B005	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	SECONDARY POD DECK A1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
7168B008	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
7168B014	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	HIGH CAPACITY STACKER - F1 SET	\$16,500.00	41%	\$9,760.00	\$278.16	\$229.36	\$186.42				
6126B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PRISMA SYNC IPDS-A1 LICENSE FOR IMAGEPRESS C7010VPS	\$12,600.00	28%	\$9,081.00	\$258.81	\$213.40	\$173.45				
6124B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PDF FOR PRISMA SYNC IPDS-A1 LICENSE FOR IMAGEPRESS C7010VPS	\$1,000.00	26%	\$738.00	\$21.03	\$17.34	\$14.10				
6123B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PRISMA SYNC IPDS NETWORK ADAPTOR FOR IR ADV C9000S PRO AND IMAGEPRESS C7010VPS	\$100.00	20%	\$80.00	\$2.28	\$1.88	\$1.53				
2375V334	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM- 20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				
2375V330	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
4491B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	FINISHER-A1J1	\$13,020.00	53%	\$6,067.00	\$172.91	\$142.57	\$115.88				
2827B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
6357B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
1741B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55				
2467B005	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	\$52,290.00	38%	\$32,403.00	\$823.49	\$761.47	\$618.90				
1091B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	STACKER DOLLY A1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
2825B004	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PRO PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
3028B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
2389B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
1348V957	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
3438B025	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	1/PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				

Product				Purchase	Lease				Service				
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
8002A004	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
7134B005	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD BLM300C PROFESSIONAL BOOKLET MAKER	\$32,000.00	3%	\$31,082.00	\$885.84	\$730.43	\$593.67				
8338B001	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD FRONT TRIMMER BLT6989	\$18,000.00	7%	\$16,784.00	\$478.34	\$394.42	\$320.57				
8338B006	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD 2-KNIFE TRIMMER STR6702	\$42,000.00	5%	\$39,784.00	\$1,133.84	\$934.92	\$759.87				
8338B002	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD SQUARE FOLD MODULE SFM6904	\$15,500.00	4%	\$14,919.00	\$425.19	\$350.60	\$284.95				
8338B003	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD ROTATOR MODULE RTM6940	\$18,000.00	3%	\$17,406.00	\$496.07	\$409.04	\$332.45				
8338B004	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD LONG BELT STACKER BST6800	\$4,500.00	3%	\$4,352.00	\$124.03	\$102.27	\$83.12				
8338B005	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD SHORT BELT STACKER BST6900	\$4,500.00	3%	\$4,352.00	\$124.03	\$102.27	\$83.12				
5301B001	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08				
5301B003	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
3214B001	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
3214B005	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30				
3214B006	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B004	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55				
5301B005	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1275V713	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84				
0287V677	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 208/15 NETWORK POWER FILTER	\$253.00	40%	\$151.00	\$4.30	\$3.55	\$2.88				
1338V911	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
1197V640	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1197V645	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83				
1197V643	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1481V463	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
2094V623	imagePRESS C7010VPS/C6010VPS/C6010S	Implementation Services by Local Systems Analyst	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	2%	\$825.00	\$23.51	\$19.39	\$15.76				
1630V764	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2884B002	imagePRESS 1110+/1125+/1135+	Accessories	SECONDARY POD DECK-C1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
6575A001	imagePRESS 1110+/1125+/1135+	Accessories	CARD READER-C1	\$321.00	36%	\$204.00	\$5.81	\$4.79	\$3.90				
3266B001	imagePRESS 1110+/1125+/1135+	Accessories	CARD READER ATTACHMENT KIT-G1	\$105.00	29%	\$75.00	\$2.14	\$1.76	\$1.43				
0500A002	imagePRESS 1110+/1125+/1135+	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	imagePRESS 1110+/1125+/1135+	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	imagePRESS 1110+/1125+/1135+	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	imagePRESS 1110+/1125+/1135+	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
7518A003	imagePRESS 1110+/1125+/1135+	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	imagePRESS 1110+/1125+/1135+	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
4741B001	imagePRESS 1110+/1125+/1135+	Accessories	COPY CONTROL INTERFACE KIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
2375V334	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM- 20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				

Product			Purchase			Lease			Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2375V330	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
0134B003	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
0134B006	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HDD KIT-B4	\$4,935.00	43%	\$2,817.00	\$80.28	\$66.20	\$53.80				
2908B001	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HARD DISK DRIVE KIT-AA1	\$1,575.00	37%	\$989.00	\$28.19	\$23.24	\$18.89				
1337B002	imagePRESS 1110+/1125+/1135+	Connectivity	ENCRYPTED SECURED PRINT SOFTWARE-C1	\$450.00	37%	\$285.00	\$8.12	\$6.70	\$5.44				
1326B014	imagePRESS 1110+/1125+/1135+	Connectivity	DIGITAL USER SIGNATURE KIT-B1 ELAN	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
1642B005	imagePRESS 1110+/1125+/1135+	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-A2	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84				
4002B004	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
3267B002	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ENCRYPTION KIT-B7	\$630.00	49%	\$323.00	\$9.21	\$7.59	\$6.17				
2906B001	imagePRESS 1110+/1125+/1135+	Connectivity	IP SEC BOARD-B1	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84				
1082B010	imagePRESS 1110+/1125+/1135+	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
6596A035	imagePRESS 1110+/1125+/1135+	Connectivity	SEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	imagePRESS 1110+/1125+/1135+	Connectivity	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	imagePRESS 1110+/1125+/1135+	Connectivity	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
2725B002	imagePRESS 1110+/1125+/1135+	Connectivity	SYSTEM UPGRADE RAM-B1	\$263.00	38%	\$162.00	\$4.62	\$3.81	\$3.09				
2905B002	imagePRESS 1110+/1125+/1135+	Connectivity	EXPANSION BUS-F2	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
0115B009	imagePRESS 1110+/1125+/1135+	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-A3	\$300.00	43%	\$171.00	\$4.87	\$4.02	\$3.27				
3341B002	imagePRESS 1110+/1125+/1135+	Connectivity	VOICE GUIDANCE KIT-E1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3171B006	imagePRESS 1110+/1125+/1135+	Connectivity	COLOR UNIVERSAL SEND KIT-Q1e	\$1,680.00	41%	\$984.00	\$28.04	\$23.12	\$18.79				
1323B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND ADVANCED FEATURE SET-C1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
1324B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND SECURITY FEATURE SET-C1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96				
1694V354	imagePRESS 1110+/1125+/1135+	Connectivity	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40				
2903B003	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEWARE PREPRESS MANAGER SELECT V1.0 WITH CANON PRINTER KIT A1 SET	\$5,600.00	43%	\$3,179.00	\$90.60	\$74.71	\$60.72				
4300B002	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ENCRYPTION AND MIRRORING KIT-D1	\$683.00	41%	\$404.00	\$11.51	\$9.49	\$7.72				
4001B004	imagePRESS 1110+/1125+/1135+	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
1505V148	imagePRESS 1110+/1125+/1135+	Connectivity	ACI Kit Keyboard & Mouse, 22" Flat Panel	\$293.70	22%	\$229.00	\$6.53	\$5.38	\$4.37				
5763B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS SERVER K200 FOR IP 1100+ SERIES	\$22,500.00	32%	\$15,325.00	\$436.76	\$360.14	\$292.71				
5764B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS SERVER K100 FOR IP 1100+ SERIES	\$12,000.00	34%	\$7,946.00	\$226.46	\$186.73	\$151.77				
7752A027	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEVIEWER FOR BW V1.0	\$4,000.00	40%	\$2,411.00	\$68.71	\$56.66	\$46.05				
2903B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS PRINTER KIT-A1	\$5,600.00	49%	\$2,877.00	\$81.99	\$67.61	\$54.95				
2876B002	imagePRESS 1110+/1125+/1135+	Finishing	HIGH CAPACITY STACKER-E1	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55				
2885B001	imagePRESS 1110+/1125+/1135+	Finishing	STACKER DOLLY-C1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
6357B001	imagePRESS 1110+/1125+/1135+	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
2827B002	imagePRESS 1110+/1125+/1135+	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
2825B004	imagePRESS 1110+/1125+/1135+	Finishing	PRO PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
2826B002	imagePRESS 1110+/1125+/1135+	Finishing	PERFECT BINDER-C1	\$45,150.00	38%	\$28,140.00	\$801.99	\$661.29	\$537.47				
2888B001	imagePRESS 1110+/1125+/1135+	Finishing	PAPER FOLDING UNIT-F1	\$15,750.00	50%	\$7,908.00	\$225.38	\$185.84	\$151.04				
2886B002	imagePRESS 1110+/1125+/1135+	Finishing	DOCUMENT INSERTION UNIT-F1	\$4,515.00	31%	\$3,132.00	\$89.26	\$73.60	\$59.82				
3028B001	imagePRESS 1110+/1125+/1135+	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imagePRESS 1110+/1125+/1135+	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imagePRESS 1110+/1125+/1135+	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imagePRESS 1110+/1125+/1135+	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imagePRESS 1110+/1125+/1135+	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imagePRESS 1110+/1125+/1135+	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imagePRESS 1110+/1125+/1135+	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3245B001	imagePRESS 1110+/1125+/1135+	Finishing	TAB FEEDING ATTACHMENT-E1	\$168.00	48%	\$88.00	\$2.51	\$2.07	\$1.68				
3028B034	imagePRESS 1110+/1125+/1135+	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035	imagePRESS 1110+/1125+/1135+	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
1348V957	imagePRESS 1110+/1125+/1135+	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
5734B002	imagePRESS 1110+/1125+/1135+	Finishing	FINISHER-AK1 FOR IP 1100+ SERIES	\$10,395.00	34%	\$6,811.00	\$194.11	\$160.06	\$130.09				
5735B002	imagePRESS 1110+/1125+/1135+	Finishing	SADDLE FINISHER-AK2 FOR IP 1100+ SERIES	\$17,850.00	43%	\$10,217.00	\$291.18	\$240.10	\$195.14				
5738B002	imagePRESS 1110+/1125+/1135+	Finishing	PUNCHER UNIT-B01	\$945.00	51%	\$463.00	\$13.20	\$10.88	\$8.84				
3214B001	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,322.00	\$49.36	\$40.70	\$33.08				
3214B005	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$66.30				
3214B006	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B001	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08				
5301B003	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
5301B004	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55				
5301B005	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	REVGEN PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1759V289	imagePRESS 1110+/1125+/1135+	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP PLUS - ADDITIONAL OPERATOR	\$550.00	17%	\$454.00	\$12.94	\$10.67	\$8.67				
1759V290	imagePRESS 1110+/1125+/1135+	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP PLUS - FIRST OPERATOR	\$2,626.00	6%	\$2,463.00	\$70.20	\$57.88	\$47.04				
1338V911	imagePRESS 1110+/1125+/1135+	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
1972V075	imagePRESS 1110+/1125+/1135+	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1396V751	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IW PREPRESS MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				

Product				Purchase		Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Unit	Base	Overage B&W	Overages Color
Options														
2094V626	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53					
1618V191	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27					
1630V764	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13					
1396V767	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98					
1396V768	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78					
1396V769	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19					
1396V770	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07					
1396V771	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36					
1396V772	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16					
1394B045	imagePRESS C7000VPe	Machine	IMAGEPRESS C7000VPE REMANUFACTURED BUNDLE	\$178,300.00	66%	\$59,748.00	\$1,702.82	\$1,404.08	\$1,141.19					
1121B001	imagePRESS C7000VPe	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97					
0575A001	imagePRESS C7000VPe	Accessories	CARD READER-C1	\$357.00	36%	\$204.00	\$5.81	\$4.79	\$3.90					
0500A002	imagePRESS C7000VPe	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29					
0499A004	imagePRESS C7000VPe	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97					
0499A005	imagePRESS C7000VPe	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35					
0499A006	imagePRESS C7000VPe	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83					
0203A002	imagePRESS C7000VPe	Accessories	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55					
1095B001	imagePRESS C7000VPe	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99					
2328B001	imagePRESS C7000VPe	Accessories	SYSTEM ACCESSORY ATTACHMENT KIT A1	\$116.00	45%	\$64.00	\$1.82	\$1.50	\$1.22					
7518A003	imagePRESS C7000VPe	Accessories	BRALLE LABEL KIT-E1	\$35.00	29%	\$24.00	\$0.60	\$0.66	\$0.53					
2389B001	imagePRESS C7000VPe	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78					
1348V957	imagePRESS C7000VPe	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57					
2375V334	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM- 20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45					
2375V330	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56					
2375V774	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25					
2827B002	imagePRESS C7000VPe	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96					
1741B002	imagePRESS C7000VPe	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00	44%	\$11,861.00	\$339.04	\$278.73	\$226.55					
1091B001	imagePRESS C7000VPe	Finishing	STACKER DOLLY A1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63					
2825B004	imagePRESS C7000VPe	Finishing	PRO-PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63					
3028B001	imagePRESS C7000VPe	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B002	imagePRESS C7000VPe	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B003	imagePRESS C7000VPe	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B004	imagePRESS C7000VPe	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B005	imagePRESS C7000VPe	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B006	imagePRESS C7000VPe	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B001	imagePRESS C7000VPe	Finishing	PRO-LOCK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B022	imagePRESS C7000VPe	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29					
3028B033	imagePRESS C7000VPe	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71					
3028B034	imagePRESS C7000VPe	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88					
3028B035	imagePRESS C7000VPe	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.06	\$30.14					
1332B006	imagePRESS C7000VPe	Connectivity	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86					
1323B002	imagePRESS C7000VPe	Connectivity	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93					
1324B002	imagePRESS C7000VPe	Connectivity	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96					
1326B002	imagePRESS C7000VPe	Connectivity	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95					
1082B006	imagePRESS C7000VPe	Connectivity	SECURE WATERMARK-B1	\$1,050.00	40%	\$625.00	\$17.81	\$14.69	\$11.94					
1082B010	imagePRESS C7000VPe	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12					
1897B004	imagePRESS C7000VPe	Connectivity	HDD DATA ENCRYPTION KIT-B9	\$630.00	44%	\$355.00	\$10.12	\$8.34	\$6.78					
4002B004	imagePRESS C7000VPe	Connectivity	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39					
0598A006	imagePRESS C7000VPe	Connectivity	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$411.00	\$11.88	\$9.80	\$7.96					
4001B004	imagePRESS C7000VPe	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.07	\$3.32					
7752A028	imagePRESS C7000VPe	Server Accessories	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99					
2321B003	imagePRESS C7000VPe	Server Accessories	SEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72					
0596A025	imagePRESS C7000VPe	Server Accessories	SEQUENCE IMPOSE	\$2,400.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50					
0596A037	imagePRESS C7000VPe	Server Accessories	SEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87					
1099V652	imagePRESS C7000VPe	Server Accessories	INTEGRATED IF & STAND A1 (POS 0990B0078 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73					
0134B005	imagePRESS C7000VPe	Server Accessories	REMOVABLE HDD KIT B3	\$3,450.00	34%	\$2,276.00	\$64.87	\$53.49	\$43.47					
5418B001	imagePRESS C7000VPe	Powerlift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$4,212.00	15%	\$3,585.00	\$102.17	\$84.25	\$68.47					
3438B025	imagePRESS C7000VPe	Profiling and Calibration Tools	1/PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49					
8002A004	imagePRESS C7000VPe	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47					
8002A006	imagePRESS C7000VPe	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31					
8002A007	imagePRESS C7000VPe	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98					
3438B027	imagePRESS C7000VPe	Profiling and Calibration Tools	1/ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15					
3438B028	imagePRESS C7000VPe	Profiling and Calibration Tools	1/ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55					
3438B022	imagePRESS C7000VPe	Profiling and Calibration Tools	1/10 AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79					
2364V847	imagePRESS C7000VPe	Profiling and Calibration Tools	X-RITE 11/PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04					
3214B001	imagePRESS C7000VPe	Essential Business Builder Mentoring	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85					
3214B002	imagePRESS C7000VPe	Essential Business Builder Mentoring	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78					
3214B003	imagePRESS C7000VPe	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37					
3214B004	imagePRESS C7000VPe	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08					
3214B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30					
3214B006	imagePRESS C7000VPe	Essential Business Builder Mentoring	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00					
3214B007	imagePRESS C7000VPe	Essential Business Builder Mentoring	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67					
5301B001	imagePRESS C7000VPe	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42					
5301B002	imagePRESS C7000VPe	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08					
5301B003	imagePRESS C7000VPe	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55					
5301B004	imagePRESS C7000VPe	Essential Business Builder Mentoring	REVEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55					
5301B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	REVEN PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19					
1275V713	imagePRESS C7000VPe	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84					
1972V075	imagePRESS C7000VPe	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-2081SD	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34					
1338V911	imagePRESS C7000VPe	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60					
1197V640	imagePRESS C7000VPe	Education and Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97					
1197V645	imagePRESS C7000VPe	Education and Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83					
1197V643	imagePRESS C7000VPe	Education and Training Services	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93					
1481V463	imagePRESS C7000VPe	Education and Training Services	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97					
1481V475	imagePRESS C7000VPe	Education and Training Services	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93					

Product				Purchase	Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1623V692	ImagePRESS C7000VPe	Implementation Services by Local Systems Analyst	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V246	ImagePRESS C7000VPe	Implementation Services by Local Systems Analyst	SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V247	ImagePRESS C7000VPe	Implementation Services by Local Systems Analyst	PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	ImagePRESS C7000VPe	Subscription Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1630V764	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,665.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	ImagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$58,496.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
53768007	Oce VarioPrint 6000 Series	Base Engine Set	VARIOPRINT 6000 ULTRA BASE MODEL SET	\$144,700.00	29%	\$102,165.00	\$2,911.73	\$2,400.88	\$1,981.35				
6259B008	Oce VarioPrint 6000 Series	Base Engine Set	VP6000 TP BASE MODEL SET	\$179,700.00	35%	\$117,256.00	\$3,341.80	\$2,755.52	\$2,239.59				
5865B007	Oce VarioPrint 6000 Series	Base Engine Set	VP6000 MICR BASE MODEL SET	\$193,400.00	44%	\$109,055.00	\$3,108.07	\$2,662.79	\$2,082.95				
5377B004	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6160 ULTRA BASE LICENSE SET	\$37,900.00	47%	\$20,042.00	\$571.20	\$470.99	\$382.80				
5377B005	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6200 ULTRA BASE LICENSE SET	\$82,900.00	48%	\$43,143.00	\$1,229.58	\$1,013.86	\$824.03				
5377B006	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6250 ULTRA BASE LICENSE SET	\$127,900.00	40%	\$76,956.00	\$2,193.25	\$1,808.47	\$1,469.86				
5377B007	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6320 ULTRA BASE LICENSE SET	\$213,000.00	41%	\$124,909.00	\$3,559.91	\$2,935.36	\$2,385.76				
6928B002	Oce VarioPrint 6000 Series	Speed License Set	TP 6160 BASE LICENSE SET	\$37,900.00	47%	\$20,042.00	\$571.20	\$470.99	\$382.80				
6928B003	Oce VarioPrint 6000 Series	Speed License Set	TP 6200 BASE LICENSE SET	\$82,900.00	48%	\$43,143.00	\$1,229.58	\$1,013.86	\$824.03				
6928B004	Oce VarioPrint 6000 Series	Speed License Set	TP 6250 BASE LICENSE SET	\$127,900.00	40%	\$76,956.00	\$2,193.25	\$1,808.47	\$1,469.86				
6928B005	Oce VarioPrint 6000 Series	Speed License Set	TP 6320 BASE LICENSE SET	\$213,000.00	41%	\$124,909.00	\$3,559.91	\$2,935.36	\$2,385.76				
5866B002	Oce VarioPrint 6000 Series	Speed License Set	MICR 6160 BASE LICENSE SET	\$40,000.00	17%	\$33,198.00	\$946.14	\$780.15	\$634.08				
5866B003	Oce VarioPrint 6000 Series	Speed License Set	MICR 6200 BASE LICENSE SET	\$85,000.00	34%	\$56,299.00	\$1,604.52	\$1,323.03	\$1,075.31				
5866B004	Oce VarioPrint 6000 Series	Speed License Set	MICR 6250 BASE LICENSE SET	\$130,000.00	31%	\$90,112.00	\$2,568.19	\$2,117.63	\$1,721.14				
6267B002	Oce VarioPrint 6000 Series	High Capacity Stackers- Required	HIGH CAPACITY STACKER 2.1 with Covers	\$17,900.00	25%	\$13,459.00	\$383.58	\$316.29	\$257.07				
6267B004	Oce VarioPrint 6000 Series	High Capacity Stackers- Required	HIGH CAPACITY STACKER 2.1 WITH SET FINISHER	\$27,000.00	21%	\$21,341.00	\$608.22	\$501.51	\$407.61				
8221B009	Oce VarioPrint 6000 Series	Power Supply- Must select 1 -Based on site survey	208/240VAC, 3 PHASE, 30A (NEMA L15-30R)	\$150.00	9%	\$136.00	\$3.88	\$3.20	\$2.60				
8221B012	Oce VarioPrint 6000 Series	Power Supply- Must select 1 -Based on site survey	SINGLE PHASE 50 AMP (RECEPTACLE: 14-50R	\$260.00	-4%	\$270.00	\$7.70	\$6.35	\$5.16				
5410B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 PAPER INPUT MODULE OPTIONAL	\$16,150.00	6%	\$15,229.00	\$434.03	\$357.88	\$290.87				
6267B003	Oce VarioPrint 6000 Series	Options	ADDITIONAL HIGH CAPACITY STACKER WITH TOP COVER	\$17,900.00	65%	\$6,205.00	\$173.41	\$147.30	\$120.23				
5416B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 R-SIDED DOCKING AT IHCS (POS)	\$70.00	-1%	\$71.00	\$2.02	\$1.67	\$1.36				
5414B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 DFD2 INTERFACE IHCS FOR OEM	\$400.00	-3%	\$410.00	\$11.69	\$9.64	\$7.83				
7130B023	Oce VarioPrint 6000 Series	Options	DIRECT OEM INTERFACE	\$438.00	20%	\$350.00	\$9.98	\$8.23	\$6.69				
5419B001	Oce VarioPrint 6000 Series	Options	MEDIA ENHANCEMENT MODULE	\$15,757.00	14%	\$13,589.00	\$387.29	\$319.34	\$259.55				
7603B662	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP UNWINDER	\$28,136.00	-4%	\$26,982.00	\$1,036.89	\$854.98	\$694.90				
7603B685	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP CUTTER	\$24,325.00	-1%	\$24,628.00	\$701.90	\$578.76	\$470.39				
7603B493	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP TRANSPORT	\$11,352.00	-4%	\$11,755.00	\$335.02	\$276.24	\$224.52				
7606B137	Oce VarioPrint 6000 Series	Options	DOCUSHEET HOLE PUNCH	\$9,950.00	0%	\$9,292.00	\$264.82	\$218.36	\$177.49				
7603B664	Oce VarioPrint 6000 Series	Options	DOCUSHEET PRINT REGISTRATION	\$12,500.00	4%	\$12,050.00	\$344.00	\$282.82	\$229.87				
7603B703	Oce VarioPrint 6000 Series	Options	RIGHT ANGLE OPTION FOR DOCUSHEET	\$3,050.00	6%	\$2,855.00	\$81.37	\$67.09	\$54.53				
8221B007	Oce VarioPrint 6000 Series	Options	RUNNING PERFORATOR	\$6,900.00	3%	\$6,717.00	\$191.43	\$157.85	\$128.29				
7603B665	Oce VarioPrint 6000 Series	Options	UNWINDER 3 INCH CHUCK	\$649.00	-4%	\$672.00	\$19.15	\$15.79	\$12.84				
7603B666	Oce VarioPrint 6000 Series	Options	UNWINDER 5 INCH CHUCK	\$645.00	-4%	\$672.00	\$19.15	\$15.79	\$12.84				
7603B667	Oce VarioPrint 6000 Series	Options	UNWINDER 6 INCH CHUCK	\$645.00	-4%	\$672.00	\$19.15	\$15.79	\$12.84				
5403B001	Oce VarioPrint 6000 Series	Options	COPY CONTROL INTERFACE (VP)	\$350.00	29%	\$247.00	\$7.04	\$5.80	\$4.72				
8221B011	Oce VarioPrint 6000 Series	Options	VARIOPRINT 6000 REMOVABLE HD ASSEMBLY	\$435.00	29%	\$307.00	\$8.75	\$7.21	\$5.86				
5407B001	Oce VarioPrint 6000 Series	Software Options	OCE DP LINK LICENSE	\$0.00	#DIV/0!	\$2,417.00	\$66.88	\$56.80	\$46.16				
5401B001	Oce VarioPrint 6000 Series	Software Options	OCE VP6000 E-SHREDDING LICENSE	\$0.00	#DIV/0!	\$448.00	\$12.77	\$10.53	\$8.56				
5405B001	Oce VarioPrint 6000 Series	Software Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM)	\$0.00	#DIV/0!	\$8,818.00	\$251.31	\$207.22	\$168.42				
5406B001	Oce VarioPrint 6000 Series	Software Options	PCL SRA LICENSE	\$0.00	#DIV/0!	\$6,331.00	\$180.43	\$148.78	\$120.92				
5408B001	Oce VarioPrint 6000 Series	Software Options	KDK LINK LICENSE	\$0.00	#DIV/0!	\$2,519.00	\$71.79	\$59.20	\$48.11				
5409B001	Oce VarioPrint 6000 Series	Software Options	REMOTE VIEWER LICENSE	\$0.00	#DIV/0!	\$601.00	\$17.13	\$14.12	\$11.48				
5334B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6000 ULTRA	\$0.00	#DIV/0!	\$579.00	\$16.93	\$14.24	\$11.61				
5395B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6250 ULTRA	\$0.00	#DIV/0!	\$37,306.00	\$1,063.22	\$876.69	\$712.54				
5396B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6320 ULTRA	\$0.00	#DIV/0!	\$52,906.00	\$1,507.82	\$1,243.29	\$1,010.50				
5397B001	Oce VarioPrint 6000 Series	Software Options	TEMPORARY SPEED UPGRADE TO VP 6250	\$0.00	#DIV/0!	\$2,573.00	\$73.33	\$60.47	\$49.14				
6933B001	Oce VarioPrint 6000 Series	Software Options	TEMPORARY SPEED UPGRADE TO 6320	\$6,667.00	20%	\$5,300.00	\$151.88	\$125.23	\$101.78				
6930B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP 6200 TP	\$0.00	#DIV/0!	\$32,511.00	\$926.56	\$764.01	\$620.96				
6931B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6250 TP	\$0.00	#DIV/0!	\$32,511.00	\$926.56	\$764.01	\$620.96				
6932B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6320 TP	\$0.00	#DIV/0!	\$46,106.00	\$1,314.02	\$1,083.49	\$880.62				
5489B001	Oce VarioPrint 6000 Series	Software Options	FONTSET SIMPLIFIED CHINESE	\$415.00	0%	\$417.00	\$11.88	\$9.80	\$7.96				
5489B002	Oce VarioPrint 6000 Series	Software Options	FONTSET TRADITIONAL CHINESE	\$415.00	0%	\$417.00	\$11.88	\$9.80	\$7.96				
5489B003	Oce VarioPrint 6000 Series	Software Options	FONTSET JAPANESE	\$2,080.00	-2%	\$2,116.00	\$60.31	\$49.73	\$40.42				
5489B004	Oce VarioPrint 6000 Series	Software Options	FONTSET KOREAN	\$415.00	0%	\$417.00	\$11.88	\$9.80	\$7.96				
5427B004	Oce VarioPrint 6000 Series	Finisher	BLM200 BOOKLET MAKER WITH STARTER KIT	\$25,125.00	-7%	\$26,783.00	\$763.32	\$629.40	\$511.66				
5429B001	Oce VarioPrint 6000 Series	Finisher	BLM200 BOOKLET TRIMMER	\$15,942.00	16%	\$13,446.00	\$383.21	\$315.98	\$256.82				
7161B002	Oce VarioPrint 6000 Series	Finisher	BLM 200 Saddle	\$19,013.00	14%	\$16,401.00	\$467.43	\$385.42	\$313.26				
5431B001	Oce VarioPrint 6000 Series	Finisher	BLM 200 Saddle	\$6,970.00	16%	\$5,881.00	\$167.61	\$138.20	\$112.33				
5430B001	Oce VarioPrint 6000 Series	Finisher	BLM 200 Saddle	\$15,007.00	16%	\$12,652.00	\$360.58	\$297.32	\$241.65				
5654B001	Oce VarioPrint 6000 Series	Finisher	BLM 550 Saddle	\$80,000.00	3%	\$77,885.00	\$2,219.72	\$1,830.30	\$1,487.60				
5656B001	Oce VarioPrint 6000 Series	Finisher	BLM550 Book Stacker	\$15,250.00	8%	\$14,058.00	\$400.65	\$330.36	\$268.51				
7160B038	Oce VarioPrint 6000 Series	Finisher	BLM 6300 Saddle	\$56,580.00	13%	\$49,201.00	\$1,402.23	\$1,156.22	\$939.74				
7621B139	Oce VarioPrint 6000 Series	Finisher	BLM6300 SQUAREFOLD MODULE	\$14,695.00	16%	\$12,300.00	\$350.55	\$289.05	\$234.93				
7621B137	Oce VarioPrint 6000 Series	Finisher	BLM6300 BOOKLET TRIMMER	\$23,420.00	35%	\$15,183.00	\$432.72	\$356.80	\$290.00				
7621B140	Oce VarioPrint 6000 Series	Finisher	BLM6300 ROTATOR TRANSPORT MODULE	\$20,091.00	13%	\$17,572.00	\$500.80	\$412.94	\$336.63				
5432B002	Oce VarioPrint 6000 Series	Tape Binding	OCE DFD30-N (LETTER 120VAC/60HZ)	\$27,000.00	-13%	\$30,524.00	\$869.93	\$717.31	\$583.01				
5506B001	Oce VarioPrint 6000 Series	Tape Binding	LOWER OUTPUT TRAY FOR IHCS 4980B04	\$2,000.00	-18%	\$2,356.00	\$67.15	\$55.37	\$45.00				
7621B108	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH	\$0.00	#DIV/0!	\$52,827.00	\$1,497.02	\$1,234.36	\$1,003.27				
7168B010	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH STACKER	\$16,500.00	3%	\$16,025.00	\$455.71	\$376.59	\$306.08				
7168B011	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH BYPASS STACKER	\$23,750.00	23%	\$18,362.00	\$523.03	\$431.27	\$350.52				
8370B232	Oce VarioPrint 6000 Series	Glue Binder	GLUE BINDER BGB1208 SET	\$93,695.00	-19%	\$111,073.00	\$3,165.58	\$2,610.22	\$2,121.49				
5418B001	Oce VarioPrint 6000 Series	Powerlift for IHCS	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$4,212.00	15%	\$3,585.00	\$102.17	\$86.38	\$68.47				
5461B001	Oce VarioPrint 6000 Series	Powerlift for IHCS	PALLETS FOR POWERLIFT-SET OF FIVE(S)	\$100.00	-8%	\$105.00	\$2.99	\$2.47	\$2.01				
2401V344	Oce VarioPrint 6000 Series	Mandatory Delivery and Installation	INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION	\$5,700.00	0%	\$5,700.00	\$162.45	\$133.95	\$108.87				
2379V587	Oce VarioPrint 6000 Series	Professional Services	VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT	\$840.00	8%	\$777.00	\$22.14	\$18.26	\$14.84				
2379V586	Oce VarioPrint 6000 Series	Professional Services	EDUCATION SPECIALIST ADD-ON	\$840.00									

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2888B001	varioPRINT DP Series	Hardware Accessories	PAPER FOLDING UNIT-F1	\$15,750.00	50%	\$7,908.00	\$225.38	\$185.84	\$151.04				
2876B002	varioPRINT DP Series	Hardware Accessories	HIGH CAPACITY STACKER-E1	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$228.55				
2885B001	varioPRINT DP Series	Hardware Accessories	STACKER DOLLY-C1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
6357B002	varioPRINT DP Series	Hardware Accessories	SDD SQUARE FOLD W/ BELT STACKER	\$25,000.00	30%	\$17,379.00	\$495.30	\$408.41	\$331.94				
6357B001	varioPRINT DP Series	Hardware Accessories	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$948.00				
6079B001	varioPRINT DP Series	Hardware Accessories	COPY CONTROL DEVICE-C1	\$150.00	28%	\$108.00	\$3.08	\$2.54	\$2.06				
6080B001	varioPRINT DP Series	Hardware Accessories	OPERATOR ATTENTION LIGHT-C1	\$950.00	31%	\$654.00	\$18.64	\$15.37	\$12.49				
6086B001	varioPRINT DP Series	Hardware Accessories	SECTION 508-1-C1	\$50.00	28%	\$36.00	\$1.03	\$0.85	\$0.69				
6086B002	varioPRINT DP Series	Hardware Accessories	SECTION 508-2-C1	\$35.00	31%	\$24.00	\$0.68	\$0.56	\$0.46				
7168B002	varioPRINT DP Series	Hardware Accessories	DFD INTERFACE KIT-A1	\$492.00	5%	\$467.00	\$13.31	\$10.97	\$8.92				
7168B008	varioPRINT DP Series	Hardware Accessories	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
6082B001	varioPRINT DP Series	Hardware Accessories	REMOVABLE HD KIT-C1	\$250.00	28%	\$181.00	\$5.16	\$4.25	\$3.46				
2825B009	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP PROFESSIONAL PUNCHER-B1	\$15,000.00	34%	\$9,946.00	\$283.46	\$233.73	\$189.97				
5735B006	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP SADDLE FINISHER-AK2	\$17,850.00	34%	\$11,750.00	\$334.88	\$276.13	\$224.43				
7168B014	varioPRINT DP Series	Hardware Accessories	HIGH CAPACITY STACKER - F1 SET	\$16,500.00	41%	\$9,760.00	\$278.16	\$229.36	\$186.42				
5868B001	varioPRINT DP Series	Controller Options	DOCBOX-C1	\$1,500.00	20%	\$1,200.00	\$34.31	\$28.29	\$23.00				
5870B001	varioPRINT DP Series	Controller Options	COLOR SCAN TO FILE/E-MAIL-C1	\$450.00	20%	\$362.00	\$10.32	\$8.51	\$6.91				
5871B001	varioPRINT DP Series	Controller Options	REMOTE USER INTERFACE-C1	\$800.00	25%	\$602.00	\$17.16	\$14.15	\$11.50				
5873B001	varioPRINT DP Series	Controller Options	MULTIPLE QUEUE-C1	\$700.00	17%	\$578.00	\$16.47	\$13.58	\$11.04				
5874B001	varioPRINT DP Series	Controller Options	STREAMING-C1	\$3,000.00	28%	\$2,167.00	\$61.76	\$50.92	\$41.39				
5876B001	varioPRINT DP Series	Controller Options	CP LINK C1	\$3,000.00	28%	\$2,167.00	\$61.76	\$50.92	\$41.39				
5877B001	varioPRINT DP Series	Controller Options	ACCOUNTING-C1	\$450.00	20%	\$362.00	\$10.32	\$8.51	\$6.91				
5878B001	varioPRINT DP Series	Controller Options	E-SHREDDING-C1	\$970.00	32%	\$662.00	\$18.87	\$15.56	\$12.64				
5880B001	varioPRINT DP Series	Controller Options	KDK LINK-C1	\$3,000.00	28%	\$2,167.00	\$61.76	\$50.92	\$41.39				
5883B001	varioPRINT DP Series	Controller Options	MICROSOFT XPS STANDARD SPEED-C1	\$700.00	31%	\$482.00	\$13.74	\$11.33	\$9.21				
5886B001	varioPRINT DP Series	Controller Options	MICROSOFT XPS HIGH SPEED-C1	\$1,100.00	34%	\$722.00	\$20.58	\$16.97	\$13.79				
5887B001	varioPRINT DP Series	Controller Options	CHINESE SIMPL PS3 FONTS-C1	\$600.00	20%	\$482.00	\$13.74	\$11.33	\$9.21				
5888B001	varioPRINT DP Series	Controller Options	CHINESE TRAD PS3 FONTS-C1	\$600.00	20%	\$482.00	\$13.74	\$11.33	\$9.21				
5889B001	varioPRINT DP Series	Controller Options	JAPANESE PS3 FONT S-C1	\$2,600.00	17%	\$2,167.00	\$61.76	\$50.92	\$41.39				
5890B001	varioPRINT DP Series	Controller Options	KOREAN PS3 FONTS-C1	\$600.00	20%	\$482.00	\$13.74	\$11.33	\$9.21				
8539B002	varioPRINT DP Series	Controller Options	PRISMAsync SRA/PCB License for VarioPrint DP	\$7,000.00	11%	\$6,217.00	\$177.18	\$146.70	\$118.74				
8539B001	varioPRINT DP Series	Controller Options	PRISMAsync IPDS License for VarioPrint DP	\$10,000.00	13%	\$8,703.00	\$248.04	\$204.52	\$166.23				
5418B001	varioPRINT DP Series	Power/Lift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$4,212.00	15%	\$3,585.00	\$102.17	\$84.25	\$68.47				
1972V076	varioPRINT DP Series	Power Filters	ESP NEXT GEN PCS POWER FILTER (208V/20A) XG-PCS-20820D	\$287.11	47%	\$152.00	\$4.33	\$3.57	\$2.90				
2246V635	varioPRINT DP Series	Mandatory Delivery and Installation	VARIOPRINT DP INSTALL PACK	\$2,679.00	30%	\$1,875.00	\$53.44	\$44.06	\$36.81				
2368V118	varioPRINT DP Series	Mandatory Delivery and Installation	HIGH VOLUME CONNECTIVITY OVER 80PPM	\$132.00	24%	\$100.00	\$2.85	\$2.35	\$1.91				
2195V020	varioPRINT DP Series	Professional Services	VARIOPRINT DP OPERATOR TRAINING	\$2,393.00	26%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2195V021	varioPRINT DP Series	Professional Services	VARIOPRINT DP IMPLEMENTATION SERVICES	\$1,196.00	27%	\$879.00	\$25.05	\$20.86	\$16.78				
9604A009	Canon ColorPASS R1Ps	Machine	COLORPASS Z7100 W/IF BOARD E1	\$38,900.00	35%	\$24,054.00	\$685.54	\$565.27	\$459.43				
8002A002	Canon ColorPASS R1Ps	Calibration Units	DENSITOMETER ED-100	\$1,200.00	26%	\$886.00	\$25.25	\$20.82	\$16.92				
8002A004	Canon ColorPASS R1Ps	Calibration Units	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
7752A005	Canon ColorPASS R1Ps	Graphic Arts Package	GRAPHIC ARTS FEATURE SET V1.2 FOR CP Z5100/7000/6000	\$4,200.00	18%	\$3,444.00	\$98.15	\$80.93	\$65.78				
7752A007	Canon ColorPASS R1Ps	Graphic Arts Package	GA PACKAGE, PREMIUM EDITION	\$6,950.00	17%	\$5,803.00	\$165.39	\$136.37	\$110.84				
0102Z681	Canon ColorPASS R1Ps	Hardware Accessories	ADVANCE CONTROL IF KIT (DELL)	\$611.00	41%	\$362.00	\$10.32	\$8.51	\$6.91				
0452A001	Canon ColorPASS R1Ps	Hardware Accessories	100 BASE T KIT	\$555.00	15%	\$473.00	\$13.48	\$11.12	\$9.03				
0451A012	Canon ColorPASS R1Ps	Hardware Accessories	TOKEN RING	\$915.00	19%	\$741.00	\$21.12	\$17.41	\$14.15				
0451A005	Canon ColorPASS R1Ps	Hardware Accessories	CP TOKEN RING KIT FOR V-SERIES	\$1,030.00	15%	\$877.00	\$24.99	\$20.61	\$16.75				
0134B001	Canon ColorPASS R1Ps	Hardware Accessories	REMOVABLE HDD KIT-A1	\$1,950.00	23%	\$1,493.00	\$42.55	\$35.09	\$28.52				
0134B002	Canon ColorPASS R1Ps	Hardware Accessories	REMOVABLE HDD KIT-A2	\$2,950.00	24%	\$2,238.00	\$63.78	\$52.59	\$42.75				
0364V672	Canon ColorPASS R1Ps	Hardware Accessories	ADVANCED CONTROLLER INTERFACE KIT	\$1,107.00	-142%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0449A033	Canon ColorPASS R1Ps	Software/Memory Accessories	Z6000-Z6100 UPGRADE KIT A2	\$5,700.00	22%	\$4,439.00	\$126.51	\$104.32	\$84.78				
0449A036	Canon ColorPASS R1Ps	Software/Memory Accessories	Z7000-Z7100 UPGRADE KIT A3	\$5,700.00	22%	\$4,439.00	\$126.51	\$104.32	\$84.78				
0449A037	Canon ColorPASS R1Ps	Software/Memory Accessories	Z7400-Z7500 UPGRADE KIT A3	\$10,500.00	21%	\$8,269.00	\$235.67	\$194.32	\$157.94				
6596A008	Canon ColorPASS R1Ps	Software/Memory Accessories	DOCBUILDER PRO KIT V2.2 1 USER LICENSE	\$2,450.00	18%	\$2,002.00	\$57.06	\$47.05	\$38.24				
6596A017	Canon ColorPASS R1Ps	Software/Memory Accessories	IMPOSE V. 2.5 (1 LICENSE)	\$2,450.00	25%	\$1,828.00	\$52.10	\$42.96	\$34.91				
0445V221	Canon ColorPASS R1Ps	Software/Memory Accessories	MEMORY 256MB CP Z800/Z6000/Z7000 MXZ6000256	\$178.00	38%	\$110.00	\$3.14	\$2.59	\$2.10				
0511V962	Canon ColorPASS R1Ps	Software/Memory Accessories	256MB MEMORY FOR CP Z500e MXZ500W256	\$135.00	21%	\$107.00	\$3.05	\$2.51	\$2.04				
6596A005	Canon ColorPASS R1Ps	Software/Memory Accessories	ENHANCED DB PRO1, V2.1	\$2,950.00	13%	\$2,568.00	\$73.19	\$60.35	\$49.05				
6596A006	Canon ColorPASS R1Ps	Software/Memory Accessories	ENHANCED DB PRO3, V2.1	\$7,950.00	18%	\$6,491.00	\$184.99	\$152.54	\$123.98				
6596A007	Canon ColorPASS R1Ps	Software/Memory Accessories	ENHANCED DB PRO7, V2.1	\$16,500.00	18%	\$13,552.00	\$386.23	\$318.47	\$258.84				
0450A037	Canon ColorPASS R1Ps	Software/Memory Accessories	ENHANCED DOCBUILDER PRO 3	\$7,950.00	17%	\$6,622.00	\$188.73	\$155.62	\$126.48				
1023V296	Canon ColorPASS R1Ps	Mandatory Delivery & Install	RIPS LEVEL 1 INSTALL PAK	\$225.00	23%	\$173.00	\$4.93	\$4.07	\$3.30				
1023V297	Canon ColorPASS R1Ps	Mandatory Delivery & Install	RIPS LEVEL 2 (Z6000,Z7000,Z7400) INSTALL PAK	\$725.00	30%	\$507.00	\$14.45	\$11.91	\$9.68				
6562B002	ImagePROGRAF IPF3400S	MACHINE	IMAGEPROGRAF IPF3400S	\$9,995.00	2%	\$9,810.00	\$279.59	\$230.54	\$187.37				
1465B016	ImagePROGRAF IPF3400S	ACCESSORIES	ROLL HOLDER SET RH2-64	\$800.00	40%	\$478.00	\$13.62	\$11.23	\$9.13				
1480B001	ImagePROGRAF IPF3400S	ACCESSORIES	BASKET BU-01	\$315.00	21%	\$250.00	\$7.13	\$5.88	\$4.78				
1462B002	ImagePROGRAF IPF3400S	ACCESSORIES	CUTTER BLADE CT-06	\$86.00	12%	\$76.00	\$2.17	\$1.79	\$1.45				
1320B006	ImagePROGRAF IPF3400S	ACCESSORIES	MAINTENANCE CARTRIDGE MC-08	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
7025A039	ImagePROGRAF IPF3400S	SOFTWARE	POSTERARTIST	\$699.00	-15%	\$594.00	\$22.91	\$18.89	\$15.36				
3438B025	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	!PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	!ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	!ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	!I IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B231	ImagePROGRAF IPF3400S	SERVICE	IPF3400S 1 YEAR ECAREPAK	\$1,600.00	1%	\$1,592.00	\$45.37	\$37.41	\$30.41				
1708B234	ImagePROGRAF IPF3400S	SERVICE	IPF3400S 2 YEAR ECAREPAK	\$2,600.00	1%	\$2,586.00	\$73.70	\$60.77	\$49.39				
1023V298	ImagePROGRAF IPF3400S	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPHIP DESIGNJET)	\$519.00	20%	\$417.00	\$11.89	\$9.80	\$7.96				
6560B002	ImagePROGRAF IPF3400S	MACHINE	IMAGEPROGRAF IPF3400	\$11,995.00	5%	\$11,336.00	\$323.08	\$266.40	\$216.52				
1465B016	ImagePROGRAF IPF3400S	ACCESSORIES	ROLL HOLDER SET RH2-64	\$800.00	40%	\$478.00	\$13.62	\$11.23	\$9.13				
1480B001	ImagePROGRAF IPF3400S	ACCESSORIES	BASKET BU-01	\$315.00	21%	\$250.00	\$7.13	\$5.88	\$4.78				
1462B002	ImagePROGRAF IPF3400S	ACCESSORIES	CUTTER BLADE CT-06	\$86.00	12%	\$76.00	\$2.17	\$1.79	\$1.45				
1320B006	ImagePROGRAF IPF3400S	ACCESSORIES	MAINTENANCE CARTRIDGE MC-08	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
7025A039	ImagePROGRAF IPF3400S	SOFTWARE	POSTERARTIST	\$699.00	-15%	\$594.00	\$22.91	\$18.89	\$15.36				
3438B025	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	!PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImagePROGRAF IPF3400S	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8002A006	imagePROGRAF IPF9400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF IPF9400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF IPF9400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF IPF9400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF IPF9400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B236	imagePROGRAF IPF9400	eCARE PAK	IPF9400 1 YEAR ECAREPAK	\$1,800.00	1%	\$1,791.00	\$51.04	\$42.09	\$34.21				
1708B239	imagePROGRAF IPF9400	eCARE PAK	IPF9400 2 YEAR ECAREPAK	\$2,800.00	1%	\$2,785.00	\$79.37	\$65.45	\$53.19				
1023V298	imagePROGRAF IPF9400	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH/HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
655B0022	imagePROGRAF IPF8400	MACHINE	IMAGEPROGRAF IPF8400	\$5,995.00	29%	\$4,250.00	\$121.13	\$99.88	\$81.18				
1465B012	imagePROGRAF IPF8400	ACCESSORIES	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	\$160.00	14%	\$138.00	\$3.93	\$3.24	\$2.64				
1462B002	imagePROGRAF IPF8400	ACCESSORIES	CUTTER BLADE CT-08	\$86.00	12%	\$76.00	\$2.17	\$1.79	\$1.45				
1320B006	imagePROGRAF IPF8400	ACCESSORIES	MAINTENANCE CARTRIDGE MC-08	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
1709B001	imagePROGRAF IPF8400	ACCESSORIES	MEDIA TAKE-UP UNIT TU-06	\$1,500.00	15%	\$1,280.00	\$36.48	\$30.08	\$24.45				
7025A039	imagePROGRAF IPF8400	SOFTWARE	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B241	imagePROGRAF IPF8400	SERVICE	IPF8400 1 YEAR ECAREPAK	\$1,250.00	0%	\$1,244.00	\$35.45	\$29.23	\$23.76				
1708B243	imagePROGRAF IPF8400	SERVICE	IPF8400 2 YEAR ECAREPAK	\$2,400.00	1%	\$2,387.00	\$68.03	\$56.09	\$45.59				
1023V298	imagePROGRAF IPF8400	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH/HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
3438B025	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF IPF8400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
8554B0022	imagePROGRAF IPF8400S	Machine	IPF8400S PRINTER	\$4,995.00	3%	\$4,853.00	\$136.31	\$114.05	\$92.69				
1465B012	imagePROGRAF IPF8400S	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	\$160.00	14%	\$138.00	\$3.93	\$3.24	\$2.64				
1462B002	imagePROGRAF IPF8400S	Accessories	CUTTER BLADE CT-08	\$86.00	12%	\$76.00	\$2.17	\$1.79	\$1.45				
1320B006	imagePROGRAF IPF8400S	Accessories	MAINTENANCE CARTRIDGE MC-08	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
1709B001	imagePROGRAF IPF8400S	Accessories	MEDIA TAKE-UP UNIT TU-06	\$1,500.00	15%	\$1,280.00	\$36.48	\$30.08	\$24.45				
7025A039	imagePROGRAF IPF8400S	Software	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B261	imagePROGRAF IPF8400S	eCare PAK	IPF8400S 1 YEAR ECAREPAK	\$1,250.00	0%	\$1,244.00	\$35.45	\$29.23	\$23.76				
1708B262	imagePROGRAF IPF8400S	eCare PAK	IPF8400S 2 YEAR ECARE PAK	\$2,400.00	1%	\$2,387.00	\$68.03	\$56.09	\$45.59				
1023V298	imagePROGRAF IPF8400S	Install Paks	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH/HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
3438B025	imagePROGRAF IPF8400S	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF IPF8400S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF IPF8400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF IPF8400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF IPF8400S	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF IPF8400S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF IPF8400S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1396V761	imagePROGRAF IPF8400S	Implementation Services	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF IPF8400S	Implementation Services	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
6554B002	imagePROGRAF IPF6450/6400	MACHINE	IMAGEPROGRAF IPF6450	\$3,695.00	0%	\$3,685.00	\$105.02	\$86.60	\$70.38				
5339B002	imagePROGRAF IPF6450/6400	MACHINE	IMAGEPROGRAF IPF6400	\$2,995.00	-7%	\$3,199.00	\$91.17	\$75.18	\$61.10				
6572B001	imagePROGRAF IPF6450/6400	ACCESSORIES	SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	\$1,795.00	15%	\$1,529.00	\$43.58	\$35.93	\$29.20				
1465B015	imagePROGRAF IPF6450/6400	ACCESSORIES	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010	imagePROGRAF IPF6450/6400	ACCESSORIES	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
7025A039	imagePROGRAF IPF6450/6400	SOFTWARE	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
3438B025	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF IPF6450/6400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B246	imagePROGRAF IPF6450/6400	SERVICE	IPF6400 1 YEAR CCAREPAK	\$2,800.00	72%	\$796.00	\$22.69	\$18.71	\$15.20				
1708B248	imagePROGRAF IPF6450/6400	SERVICE	IPF6400 2 YEAR ECAREPAK	\$2,400.00	42%	\$1,393.00	\$39.70	\$32.74	\$26.61				
1708B251	imagePROGRAF IPF6450/6400	SERVICE	IPF6450 1 YEAR CCAREPAK	\$2,800.00	72%	\$796.00	\$22.69	\$18.71	\$15.20				
1708B253	imagePROGRAF IPF6450/6400	SERVICE	IPF6450 2 YEAR ECAREPAK	\$2,400.00	42%	\$1,393.00	\$39.70	\$32.74	\$26.61				
1059V452	imagePROGRAF IPF6450/6400	INSTALL PAKS	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
8571B002	imagePROGRAF IPF6400S	Machine	IPF6400S	\$2,995.00	3%	\$2,912.00	\$82.99	\$68.43	\$55.62				
1465B015	imagePROGRAF IPF6400S	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010	imagePROGRAF IPF6400S	Accessories	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
6572B001	imagePROGRAF IPF6400S	Accessories	SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	\$1,795.00	15%	\$1,529.00	\$43.58	\$35.93	\$29.20				
7025A039	imagePROGRAF IPF6400S	Software	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B257	imagePROGRAF IPF6400S	eCarePAK	IPF6400S 1 YEAR ECAREPAK	\$800.00	1%	\$796.00	\$22.69	\$18.71	\$15.20				
1708B258	imagePROGRAF IPF6400S	eCarePAK	IPF6400S 2 YEAR ECAREPAK	\$1,400.00	1%	\$1,393.00	\$39.70	\$32.74	\$26.61				
1059V452	imagePROGRAF IPF6400S	Implementation Services	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
3438B025	imagePROGRAF IPF6400S	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF IPF6400S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF IPF6400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF IPF6400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF IPF6400S	Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF IPF6400S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF IPF6400S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1396V761	imagePROGRAF IPF6400S	Implementation Services	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF IPF6400S	Implementation Services	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
4918B002	ImagePROGRAF IPF6300S	Machine	IMAGEPROGRAF IPF6300S	\$2,995.00	-7%	\$3,204.00	\$91.31	\$75.29	\$61.20				
1465B015	ImagePROGRAF IPF6300S	Accessories	ROLL HOLDER SET RH-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010	ImagePROGRAF IPF6300S	Accessories	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
7025A039	ImagePROGRAF IPF6300S	Software/RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
3438B025	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	I/PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	I/ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	I/ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImagePROGRAF IPF6300S	PROFILING and CALIBRATION TOOLS	I/ IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B155	ImagePROGRAF IPF6300S	eCarePAK	IPF6300S 1 YEAR ECAREPAK	\$515.00	3%	\$498.00	\$14.19	\$11.70	\$9.51				
1708B156	ImagePROGRAF IPF6300S	eCarePAK	IPF6300S 2 YEAR ECAREPAK	\$1,000.00	8%	\$920.00	\$26.22	\$21.62	\$17.57				
1396V761	ImagePROGRAF IPF6300S	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF6300S	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
1059V452	ImagePROGRAF IPF6300S	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
2157B002	ImagePROGRAF IPF5100	Machine	IMAGEPROGRAF 5100 LARGE FORMAT PRINTER	\$2,095.00	-18%	\$2,476.00	\$70.57	\$58.19	\$47.29				
1708B024	ImagePROGRAF IPF5100	Accessories	IPF 5100 1 YEAR CAREPAK	\$300.00	9%	\$273.00	\$7.78	\$6.42	\$5.21				
1465B001	ImagePROGRAF IPF5100	Accessories	ROLL HOLDER SET RH-21 (2"OR 3" CORE WITH SUPPLIED ADAPTER)	\$126.00	20%	\$101.00	\$2.88	\$2.37	\$1.93				
1320B003	ImagePROGRAF IPF5100	Accessories	MAINTENANCE CARTRIDGE MC-05	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1708B025	ImagePROGRAF IPF5100	Accessories	IPF 5100 2 YEAR CAREPAK	\$500.00	9%	\$455.00	\$12.97	\$10.69	\$8.69				
1317B001	ImagePROGRAF IPF5100	Accessories	IEEE 1394 EXPANSION BOARD EB-05	\$250.00	14%	\$216.00	\$6.16	\$5.08	\$4.13				
1701B001	ImagePROGRAF IPF5100	Accessories	CABINET STAND CB17-01	\$295.00	15%	\$250.00	\$7.13	\$5.88	\$4.78				
1255B006	ImagePROGRAF IPF5100	Accessories	PRINTER STAND ST-11	\$310.00	21%	\$246.00	\$7.01	\$5.79	\$4.70				
1255B007	ImagePROGRAF IPF5100	Accessories	DESKTOP BASKET BU-02	\$153.00	21%	\$121.00	\$3.45	\$2.84	\$2.31				
7025A039	ImagePROGRAF IPF5100	Software/ Software Rip	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
3438B025	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	I/PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	I/ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	I/ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ImagePROGRAF IPF5100	PROFILING and CALIBRATION TOOLS	I/ IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B151	ImagePROGRAF IPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100 1 YEAR ECAREPAK	\$300.00	0%	\$299.00	\$8.52	\$7.03	\$5.71				
1708B152	ImagePROGRAF IPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100 2 YEAR ECAREPAK	\$500.00	0%	\$498.00	\$14.19	\$11.70	\$9.51				
1059V452	ImagePROGRAF IPF5100	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	ImagePROGRAF IPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
2158B002	ImagePROGRAF IPF5100	Machine	IMAGEPROGRAF IPF5100	\$1,595.00	-26%	\$2,011.00	\$57.31	\$47.26	\$38.41				
1318B003	ImagePROGRAF IPF5100	Accessories	AUTO ROLL FEED UNIT RU-01 (CONTAINS ONE RH2-11)	\$263.00	24%	\$200.00	\$5.70	\$4.70	\$3.82				
1465B001	ImagePROGRAF IPF5100	Accessories	ROLL HOLDER SET RH-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$126.00	20%	\$101.00	\$2.88	\$2.37	\$1.93				
1320B003	ImagePROGRAF IPF5100	Accessories	MAINTENANCE CARTRIDGE MC-05	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1317B001	ImagePROGRAF IPF5100	Accessories	IEEE 1394 EXPANSION BOARD EB-05	\$250.00	14%	\$216.00	\$6.16	\$5.08	\$4.13				
1701B001	ImagePROGRAF IPF5100	Accessories	CABINET STAND CB17-01	\$295.00	15%	\$250.00	\$7.13	\$5.88	\$4.78				
1255B006	ImagePROGRAF IPF5100	Accessories	PRINTER STAND ST-11	\$310.00	21%	\$246.00	\$7.01	\$5.79	\$4.70				
1255B007	ImagePROGRAF IPF5100	Accessories	DESKTOP BASKET BU-02	\$153.00	21%	\$121.00	\$3.45	\$2.84	\$2.31				
7025A039	ImagePROGRAF IPF5100	Software/Software Rip	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B163	ImagePROGRAF IPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
1708B164	ImagePROGRAF IPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
1396V761	ImagePROGRAF IPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
1059V452	ImagePROGRAF IPF5100	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
3034B002	ImagePROGRAF IPF605	Machine	IMAGEPROGRAF IPF605 WITH STAND	\$1,595.00	-20%	\$1,914.00	\$54.55	\$44.98	\$36.56				
3034B017	ImagePROGRAF IPF605	Machine	IMAGEPROGRAF IPF605 W/O STAND	\$1,295.00	-34%	\$1,731.00	\$49.33	\$40.68	\$33.06				
1465B015	ImagePROGRAF IPF605	Accessories	ROLL HOLDER SET RH-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010	ImagePROGRAF IPF605	Accessories	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1317B001	ImagePROGRAF IPF605	Accessories	IEEE 1394 EXPANSION BOARD EB-05	\$250.00	14%	\$216.00	\$6.16	\$5.08	\$4.13				
1255B010	ImagePROGRAF IPF605	Accessories	PRINTER STAND ST-25	\$300.00	3%	\$292.00	\$8.32	\$6.86	\$5.58				
7025A039	ImagePROGRAF IPF605	Software/Software Rip	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B163	ImagePROGRAF IPF605	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
1708B164	ImagePROGRAF IPF605	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
1059V452	ImagePROGRAF IPF605	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	ImagePROGRAF IPF605	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF605	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
2159B014	ImagePROGRAF IPF610	Machine	IMAGEPROGRAF 610 LARGE FORMAT PRINTER	\$3,277.00	12%	\$2,895.00	\$82.51	\$68.03	\$55.29				
1465B015	ImagePROGRAF IPF610	Accessories	ROLL HOLDER SET RH-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1317B001	ImagePROGRAF IPF610	Accessories	IEEE 1394 EXPANSION BOARD EB-05	\$250.00	14%	\$216.00	\$6.16	\$5.08	\$4.13				
1320B010	ImagePROGRAF IPF610	Accessories	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
7025A039	ImagePROGRAF IPF610	Software/Software Rip	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B163	ImagePROGRAF IPF610	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
1708B164	ImagePROGRAF IPF610	eCarePAK - Unavailable in Puerto Rico	IPF5100/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
1059V452	ImagePROGRAF IPF610	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	ImagePROGRAF IPF610	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				

Product			Purchase			Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V762	ImagePROGRAF IPF810	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
2980B013	ImagePROGRAF IPF650/655	Machine	IMAGEPROGRAF IPF650 SET	\$2,485.00	-10%	\$2,248.00	\$78.32	\$64.58	\$52.49				
3433B018	ImagePROGRAF IPF650/655	Machine	IMAGEPROGRAF IPF655 SET	\$3,195.00	-8%	\$3,399.00	\$96.87	\$79.88	\$64.92				
1465B014	ImagePROGRAF IPF650/655	Accessories	ROLL HOLDER SET RH2-26 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$140.00	21%	\$111.00	\$3.16	\$2.61	\$2.12				
1320B014	ImagePROGRAF IPF650/655	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1480B005	ImagePROGRAF IPF650/655	Accessories	DUST COVER DC24-1	\$110.00	20%	\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	ImagePROGRAF IPF650/655	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B165	ImagePROGRAF IPF650/655	eCarePAK - Unavailable in Puerto Rico	IPF650/655 1 YEAR ECAREPAK	\$500.00	0%	\$498.00	\$14.19	\$11.70	\$9.51				
1708B166	ImagePROGRAF IPF650/655	eCarePAK - Unavailable in Puerto Rico	IPF650/655 2 YEAR ECAREPAK	\$1,000.00	1%	\$995.00	\$28.36	\$23.38	\$19.00				
1059V452	ImagePROGRAF IPF650/655	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	ImagePROGRAF IPF650/655	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF650/655	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
2983B013	ImagePROGRAF IPF750/IPF750 MFP M40	Machine	IMAGEPROGRAF IPF750	\$3,495.00	11%	\$3,115.00	\$88.78	\$73.20	\$59.50				
2983B048	ImagePROGRAF IPF750/IPF750 MFP M40	Machine	IMAGEPROGRAF IPF750 MFP M40	\$7,495.00	10%	\$6,711.00	\$191.26	\$157.71	\$128.18				
1465B014	ImagePROGRAF IPF750/IPF750 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$150.00	20%	\$120.00	\$3.42	\$2.82	\$2.29				
1320B014	ImagePROGRAF IPF750/IPF750 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1480B004	ImagePROGRAF IPF750/IPF750 MFP M40	Accessories	DUST COVER DC36-2	\$110.00	20%	\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	ImagePROGRAF IPF750/IPF750 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B071	ImagePROGRAF IPF750/IPF750 MFP M40	eCarePAK - Unavailable in Puerto Rico	CarePAK - IPF750 1 YEAR CAREPAK	\$600.00	14%	\$519.00	\$14.79	\$12.20	\$9.91				
1708B072	ImagePROGRAF IPF750/IPF750 MFP M40	eCarePAK - Unavailable in Puerto Rico	CarePAK - IPF750 2 YEAR CAREPAK	\$1,100.00	13%	\$952.00	\$27.13	\$22.37	\$18.18				
1708B173	ImagePROGRAF IPF750/IPF750 MFP M40	eCarePAK - Unavailable in Puerto Rico	CarePAK - IPF750 MFP 1 YR ECAREPAK	\$1,395.00	13%	\$1,207.00	\$34.40	\$28.36	\$23.05				
1708B174	ImagePROGRAF IPF750/IPF750 MFP M40	Implementation Services by Local Systems Analyst	IPF750 MFP 2 YEAR ECAREPAK	\$2,595.00	13%	\$2,245.00	\$63.98	\$52.76	\$42.88				
1023V298	ImagePROGRAF IPF750/IPF750 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	ImagePROGRAF IPF750/IPF750 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	\$1,295.00	14%	\$1,120.00	\$31.92	\$26.32	\$21.39				
1396V761	ImagePROGRAF IPF750/IPF750 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF750/IPF750 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
6470B002	ImagePROGRAF IPF760/IPF760 MFP M40	Machine	IMAGEPROGRAF 760 PRINTER ONLY	\$4,495.00	19%	\$3,631.00	\$103.48	\$85.33	\$69.35				
6470B027	ImagePROGRAF IPF760/IPF760 MFP M40	Machine	IMAGEPROGRAF IPF760 MFP M40	\$8,495.00	15%	\$7,254.00	\$206.74	\$170.47	\$138.55				
1465B013	ImagePROGRAF IPF760/IPF760 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$150.00	20%	\$120.00	\$3.42	\$2.82	\$2.29				
1320B014	ImagePROGRAF IPF760/IPF760 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1480B004	ImagePROGRAF IPF760/IPF760 MFP M40	Accessories	DUST COVER DC36-2	\$110.00	20%	\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	ImagePROGRAF IPF760/IPF760 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B204	ImagePROGRAF IPF760/IPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 1 YEAR ECAREPAK	\$600.00	1%	\$597.00	\$17.01	\$14.03	\$11.40				
1708B205	ImagePROGRAF IPF760/IPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 2 YEAR ECAREPAK	\$1,100.00	0%	\$1,095.00	\$31.21	\$25.73	\$20.91				
1708B211	ImagePROGRAF IPF760/IPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK	\$2,595.00	1%	\$2,582.00	\$73.59	\$60.68	\$49.32				
1708B209	ImagePROGRAF IPF760/IPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	\$1,395.00	1%	\$1,388.00	\$39.56	\$32.62	\$26.51				
1023V298	ImagePROGRAF IPF760/IPF760 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	ImagePROGRAF IPF760/IPF760 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	\$1,295.00	14%	\$1,120.00	\$31.92	\$26.32	\$21.39				
1396V761	ImagePROGRAF IPF760/IPF760 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF760/IPF760 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
6471B002	ImagePROGRAF IPF765/IPF765 MFP M40	Machine	IMAGEPROGRAF 765 PRINTER ONLY	\$4,995.00	18%	\$4,096.00	\$116.74	\$96.26	\$78.23				
6471B031	ImagePROGRAF IPF765/IPF765 MFP M40	Machine	IMAGEPROGRAF IPF765 MFP M40	\$8,995.00	15%	\$7,638.00	\$217.68	\$179.49	\$145.89				
1465B013	ImagePROGRAF IPF765/IPF765 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$150.00	20%	\$120.00	\$3.42	\$2.82	\$2.29				
1320B014	ImagePROGRAF IPF765/IPF765 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1480B004	ImagePROGRAF IPF765/IPF765 MFP M40	Accessories	DUST COVER DC36-2	\$110.00	20%	\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	ImagePROGRAF IPF765/IPF765 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B204	ImagePROGRAF IPF765/IPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 1 YEAR ECAREPAK	\$600.00	1%	\$597.00	\$17.01	\$14.03	\$11.40				
1708B205	ImagePROGRAF IPF765/IPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 2 YEAR ECAREPAK	\$1,100.00	0%	\$1,095.00	\$31.21	\$25.73	\$20.91				
1708B209	ImagePROGRAF IPF765/IPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	\$1,395.00	1%	\$1,388.00	\$39.56	\$32.62	\$26.51				
1708B211	ImagePROGRAF IPF765/IPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK	\$2,595.00	1%	\$2,582.00	\$73.59	\$60.68	\$49.32				
1023V298	ImagePROGRAF IPF765/IPF765 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	ImagePROGRAF IPF765/IPF765 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	\$1,295.00	14%	\$1,120.00	\$31.92	\$26.32	\$21.39				
1396V761	ImagePROGRAF IPF765/IPF765 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF765/IPF765 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
4836B002	ImagePROGRAF IPF815/IPF815 MFP M40	Machine	IMAGEPROGRAF IPF815	\$5,795.00	7%	\$5,365.00	\$152.90	\$126.08	\$102.47				
4836B034	ImagePROGRAF IPF815/IPF815 MFP M40	Machine	IMAGEPROGRAF IPF815 MFP M40	\$9,795.00	6%	\$9,181.00	\$261.66	\$215.75	\$175.36				
1465B012	ImagePROGRAF IPF815/IPF815 MFP M40	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	\$160.00	14%	\$138.00	\$3.93	\$3.24	\$2.64				
1320B012	ImagePROGRAF IPF815/IPF815 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-09	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
1709B001	ImagePROGRAF IPF815/IPF815 MFP M40	Accessories	MEDIA TAKE-UP UNIT TU-06	\$1,500.00	15%	\$1,280.00	\$36.48	\$30.08	\$24.45				
7025A039	ImagePROGRAF IPF815/IPF815 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B175	ImagePROGRAF IPF815/IPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 1 YEAR ECAREPAK	\$975.00	7%	\$909.00	\$25.91	\$21.36	\$17.36				
1708B176	ImagePROGRAF IPF815/IPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 2 YEAR ECAREPAK	\$1,950.00	7%	\$1,816.00	\$51.76	\$42.68	\$34.69				
1708B177	ImagePROGRAF IPF815/IPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 MFP 1 YEAR ECAREPAK	\$1,795.00	1%	\$1,786.00	\$50.90	\$41.97	\$34.11				

Product			Purchase		Lease			Service					
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1708B178	ImagePROGRAF IPF815/IPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 MFP 2 YEAR ECAREPAK	\$3,445.00	1%	\$3,427.00	\$97.67	\$80.53	\$65.46				
1023V298	ImagePROGRAF IPF815/IPF815 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH/HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V092	ImagePROGRAF IPF815/IPF815 MFP M40	Mandatory Delivery & Install	MFP 42 INSTALL	\$1,395.00	13%	\$1,207.00	\$34.40	\$28.36	\$23.05				
1396V761	ImagePROGRAF IPF815/IPF815 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF815/IPF815 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
4837B002	ImagePROGRAF IPF825/IPF825 MFP M40	Machine	IMAGEPROGRAF IPF825	\$7,495.00	16%	\$6,281.00	\$179.01	\$147.60	\$119.97				
4837B030	ImagePROGRAF IPF825/IPF825 MFP M40	Machine	IMAGEPROGRAF IPF825 MFP M40	\$11,495.00	12%	\$10,098.00	\$287.79	\$237.30	\$192.87				
1465B012	ImagePROGRAF IPF825/IPF825 MFP M40	Accessories	ROLL HOLDER SET RH-24 1/2" CORE W/3" ADAPTERS)	\$160.00	14%	\$138.00	\$3.93	\$3.24	\$2.64				
1320B012	ImagePROGRAF IPF825/IPF825 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-09	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
7025A039	ImagePROGRAF IPF825/IPF825 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B175	ImagePROGRAF IPF825/IPF825 MFP M40	eCare PAK - Not available in Puerto Rico	IPF815/825 1 YEAR ECAREPAK	\$975.00	7%	\$909.00	\$25.91	\$21.36	\$17.36				
1708B176	ImagePROGRAF IPF825/IPF825 MFP M40	eCare PAK - Not available in Puerto Rico	IPF815/825 2 YEAR ECAREPAK	\$1,950.00	7%	\$1,816.00	\$51.76	\$42.68	\$34.69				
1708B177	ImagePROGRAF IPF825/IPF825 MFP M40	eCare PAK - Not available in Puerto Rico	IPF815/825 MFP 1 YEAR ECAREPAK	\$1,795.00	1%	\$1,786.00	\$50.90	\$41.97	\$34.11				
1708B178	ImagePROGRAF IPF825/IPF825 MFP M40	eCare PAK - Not available in Puerto Rico	IPF815/825 MFP 2 YEAR ECAREPAK	\$3,445.00	1%	\$3,427.00	\$97.67	\$80.53	\$65.46				
1023V298	ImagePROGRAF IPF825/IPF825 MFP M40	Mandatory Delivery & Installation	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH/HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V092	ImagePROGRAF IPF825/IPF825 MFP M40	Mandatory Delivery & Installation	MFP 42 INSTALL	\$1,395.00	13%	\$1,207.00	\$34.40	\$28.36	\$23.05				
1396V761	ImagePROGRAF IPF825/IPF825 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	ImagePROGRAF IPF825/IPF825 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
8777B001	PlotWave 340/360	Main Engine	PLOTWAVE 340/360 PRINTER	\$12,000.00	22%	\$9,315.00	\$265.48	\$218.90	\$177.92				
8779B007	PlotWave 340/360	Accessories	PLOTWAVE 340 PRODUCT LICENSE	\$250.00	16%	\$210.00	\$5.99	\$4.94	\$4.01				
8779B008	PlotWave 340/360	Accessories	PLOTWAVE 360 PRODUCT LICENSE	\$3,960.00	28%	\$2,861.00	\$81.54	\$67.23	\$54.65				
8778B008	PlotWave 340/360	Accessories	360 ACCESSORY KIT	\$900.00	18%	\$735.00	\$20.95	\$17.27	\$14.04				
8778B009	PlotWave 340/360	Accessories	360 ACCESSORY KIT	\$900.00	18%	\$735.00	\$20.95	\$17.27	\$14.04				
8778B004	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES 2ND ROLL	\$785.00	26%	\$578.00	\$16.47	\$13.58	\$11.04				
8778B005	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES TOP COVER	\$125.00	-5%	\$131.00	\$3.73	\$3.08	\$2.50				
8778B006	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES FRONT ORIGINAL TRAY	\$250.00	-5%	\$263.00	\$7.50	\$6.18	\$5.02				
8333B016	PlotWave 340/360	Accessories	PW900 REMOVABLE HARD DRIVE KIT	\$630.00	31%	\$438.00	\$17.98	\$14.81	\$12.03				
8333B025	PlotWave 340/360	Accessories	ADDITIONAL HD KIT	\$225.00	-5%	\$236.00	\$6.73	\$5.55	\$4.51				
6803B010	PlotWave 340/360	Accessories	ESTEFOLD 2400 FAN FOLD	\$16,995.00	10%	\$15,220.00	\$433.77	\$357.67	\$290.70				
5828B003	PlotWave 340/360	Accessories	OCE ESTEFOLD 2400 CONNECTION KIT LV BW (PW3X0)	\$2,500.00	16%	\$2,100.00	\$59.85	\$49.35	\$40.11				
6803B007	PlotWave 340/360	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	\$31,995.00	11%	\$28,345.00	\$807.83	\$666.11	\$541.39				
8898B001	PlotWave 340/360	Accessories	OCE DELUXE TRAY BASE UNIT	\$1,980.00	-5%	\$2,068.00	\$58.65	\$48.36	\$39.31				
8898B002	PlotWave 340/360	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	\$140.00	-5%	\$147.00	\$4.19	\$3.45	\$2.81				
8782B001	PlotWave 340/360	Scanners	SCANNER EXPRESS II	\$5,000.00	22%	\$3,910.00	\$111.44	\$91.89	\$74.68				
8779B001	PlotWave 340/360	Software	ADOBE POSTSCRIPT/PDF	\$850.00	-2%	\$863.00	\$24.60	\$20.28	\$16.48				
2010V163	PlotWave 340/360	Mandatory Delivery and Installation	INSTALL PACK FOR PLOTWAVE 300/340/350/360	\$1,558.00	30%	\$1,090.00	\$31.07	\$25.62	\$20.82				
2304V236	PlotWave 340/360	Mandatory Delivery and Installation	ESTEFOLD 2400 FAN FOLD D&I	\$1,729.00	30%	\$1,209.00	\$34.46	\$28.41	\$23.09				
2202V058	PlotWave 340/360	Mandatory Delivery and Installation	OCE WIDE FORMAT FLOOR PROTECTION	\$110.00	0%	\$110.00	\$3.14	\$2.59	\$2.10				
2202V059	PlotWave 340/360	Mandatory Delivery and Installation	OCE WIDE FORMAT STAIR CRAWLER	\$204.00	0%	\$204.00	\$5.81	\$4.79	\$3.90				
2304V229	PlotWave 340/360	Mandatory Delivery and Installation	OCE ESTEFOLD 4312 WITH EXTENDED STACKER D&I	\$3,083.00	30%	\$2,165.00	\$61.70	\$50.88	\$41.35				
2474V828	PlotWave 340/360	Professional Services	SYSTEM INTEGRATION (1/2 DAY) 6152202	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V828	PlotWave 340/360	Professional Services	SYSTEM ANALYSIS (1/2 DAY) 6152205	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V828	PlotWave 340/360	Professional Services	SYSTEM INTEGRATION (1 DAY) 6152206	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2474V823	PlotWave 340/360	Professional Services	PROJECT MANAGEMENT (1/2 DAY) 6152207	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
1930V003	PlotWave 340/360	Professional Services	OCE PLOTWAVE 300 IPAK 61540651P	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2107V449	PlotWave 340/360	Professional Services	OCE MONOCHROME IPAK ALASKA AND HAWAII 61540691P	\$6,000.00	-5%	\$6,300.00	\$179.55	\$148.05	\$120.33				
1982V386	PlotWave 340/360	Professional Services	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388	PlotWave 340/360	Professional Services	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2255V942	PlotWave 900	Machine	OCE PLOTWAVE 900 PRINT ENGINE-4 ROLLS 4985203	\$94,000.00	50%	\$47,393.00	\$1,350.70	\$1,113.74	\$905.21				
2255V932	PlotWave 900	Accessories	TDS PRO PLC FOR PW900 4904896	\$17,900.00	63%	\$6,633.00	\$189.04	\$155.88	\$126.69				
2255V933	PlotWave 900	Accessories	TDS PRO PLC 4904896C	\$17,900.00	63%	\$6,633.00	\$189.04	\$155.88	\$126.69				
2255V931	PlotWave 900	Accessories	OCE PLOTWAVE 900 SCANNER 4985226	\$45,995.00	60%	\$18,333.00	\$522.49	\$430.83	\$350.16				
2255V936	PlotWave 900	Accessories	FOLDER 1ST SECTION 736	\$20,000.00	11%	\$17,793.00	\$507.10	\$418.14	\$339.85				
2255V937	PlotWave 900	Accessories	FOLDER 2ND SECTION 737	\$20,000.00	11%	\$17,793.00	\$507.10	\$418.14	\$339.85				
2255V939	PlotWave 900	Accessories	PW900 ADDITIONAL 2 ROLLS 4985225	\$9,000.00	30%	\$6,300.00	\$173.81	\$148.26	\$120.50				
2255V940	PlotWave 900	Accessories	PW900 HIGH SPEED (10E/MIN) 4985234	\$6,600.00	30%	\$4,045.00	\$115.28	\$95.06	\$77.26				
2259V681	PlotWave 900	Accessories	DOUBLE DECKER STACKER 4936950	\$6,500.00	9%	\$5,903.00	\$168.24	\$138.72	\$112.75				
2255V934	PlotWave 900	Accessories	COPY DELIVERY TRAY PW 900 4984004	\$1,700.00	0%	\$1,703.00	\$48.54	\$40.02	\$32.53				
2259V682	PlotWave 900	Accessories	ORIGINAL COPY TRAY 4984003	\$1,700.00	0%	\$1,703.00	\$48.54	\$40.02	\$32.53				
2259V683	PlotWave 900	Accessories	PUNCH UNIT (FOLDER) 4980242	\$1,000.00	0%	\$1,000.00	\$129.71	\$106.71	\$86.73				
2259V684	PlotWave 900	Accessories	BELT DELIVERY UNIT (FOLDER) 853	\$7,000.00	19%	\$5,676.00	\$161.77	\$133.39	\$108.41				
2260V179	PlotWave 900	Accessories	BELT FINISHER - 1ST BELT (FOLDER) 4984088	\$6,000.00	5%	\$5,676.00	\$161.77	\$133.39	\$108.41				
2260V181	PlotWave 900	Accessories	BELT FINISHER - 2ND BELT (FOLDER) 4984089	\$3,000.00	24%	\$2,271.00	\$64.72	\$53.37	\$43.38				
1919V359	PlotWave 900	Accessories	DELUXE CONTROLLER CABINET 4963022	\$900.00	24%	\$685.00	\$18.10	\$15.08	\$12.06				
2260V180	PlotWave 900	Accessories	SPARE PAPER SPINDLE 2998576	\$200.00	-5%	\$210.00	\$5.99	\$4.94	\$4.01				
2259V687	PlotWave 900	Accessories	PW900 ROLL DRAWER UPGRADE 4985239	\$9,000.00	30%	\$6,300.00	\$179.81	\$148.26	\$120.50				
1930V002	PlotWave 900	Accessories	OCE ACCOUNT CONSOLE 4909002	\$1,000.00	24%	\$761.00	\$21.69	\$17.88	\$14.54				
2259V688	PlotWave 900	Accessories	PC SECURITY KIT 155062136	\$0.00	#DIV/0!	\$27.00	\$0.77	\$0.63	\$0.52				
2276V365	PlotWave 900	Software	OCE DIRECT PRINT MANAGER END USER/ADMIN TRAINING (1/2 DAY) 9717972	\$995.00	1%	\$990.00	\$28.22	\$23.27	\$18.91				
7098B001	PlotWave 900	Software	OCE ACCOUNT CONSOLE V2 4909002	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97				
2259V690	PlotWave 900	Mandatory Delivery & Installation	PW900 TONER INITIAL SUPPLIES 1060124867	\$459.00	0%	\$459.00	\$13.08	\$10.79	\$8.77				
2260V183	PlotWave 900	Mandatory Delivery & Installation	INSTALL PACK FOR PLOTWAVE 900	\$6,436.00	0%	\$6,436.00	\$183.43	\$151.25	\$122.93				
1979V362	PlotWave 900	Implementation Services by Oce	OCE MONOCHROME TDS SERIES IPAK 61540461P	\$1,675.00	0%	\$1,675.00	\$47.74	\$39.36	\$31.99				
1982V386	PlotWave 900	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388	PlotWave 900	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
6824B004	TD5750	Engine	OCE TDS750 2 ROLL PRINTER-CUT SHEET TRAY	\$19,995.00	23%	\$15,330.00	\$436.91	\$360.26	\$292.80				
6720B002	TD5750	Accessories	TC4S SCANNER 4510	\$7,995.00	34%	\$5,245.00	\$149.48	\$123.26	\$100.18				
6308B041	TD5750	Accessories	OCE 2 ROLL DRAWER	\$4,500.00	18%	\$3,675.00	\$104.74	\$86.36	\$70.19				
6308B009	TD5750	Accessories	CUT SHEET TRAY FOR TDS750	\$2,500.00	27%	\$1,822.00	\$51.93	\$42.82	\$34.80				
6720B034	TD5750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER	\$1,895.00	-5%	\$1,990.00	\$56.72	\$46.77	\$38.01				
6720B003	TD5750	Accessories	TC4X111 ORIGINAL SCANNER	\$9,405.00	31%	\$6,563.00	\$187.05	\$154.23	\$125.35				
8898B001	TD5750	Accessories	OCE DELIVERY TRAY BASE UNIT	\$1,960.00	-5%	\$2,068.00	\$58.65	\$48.36	\$39.31				
8898B002	TD5750	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	\$140.00	-5%	\$147.00	\$4.19	\$3.45	\$2.81				
7098B002	TD5750	Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE	\$45.00	-4%	\$47.00	\$1.34	\$1.10	\$0.90				
6720B020	TD5750	Accessories	OUTPUT TRAY L&S WITH 100% SCANNER	\$500.00	-5%	\$525.00	\$14.63	\$12.34	\$10.03				
6428B003	TD5750	Accessories	OCE STANDARD CONTROLLER CABINET	\$600.00	-5%	\$630.00	\$17.96	\$14.81	\$12.03				
7098B057	TD												

Product				Purchase			Lease			Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
6717B005	TDS750	Software/Controller	PROFESSIONAL BUNDLE 4904755	\$6,500.00	12%	\$5,750.00	\$163.88	\$135.13	\$109.83					
6717B007	TDS750	Software/Controller	OCE TDS750 ADOBE POSTSCRIPT 3/PDF LIC	\$2,000.00	14%	\$1,725.00	\$49.16	\$40.54	\$32.95					
7098B001	TDS750	Software/Controller	OCE ACCOUNT CONSOLE V2 4909002	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97					
7595B002	TDS750	Software/Controller	TC4 STAND ALONE, SCANNING FEATURES	\$7,000.00	10%	\$6,325.00	\$180.25	\$148.84	\$120.81					
8400B014	TDS750	Software/Controller	OCE DIRECT PRINT MANAGER CD PACK	\$9.00	0%	\$9.00	\$0.26	\$0.21	\$0.17					
8400B002	TDS750	Software/Controller	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	\$500.00	-15%	\$575.00	\$16.39	\$13.51	\$10.98					
7595B001	TDS750	Software/Controller	TC4 STAND ALONE, PLC BASE LICENSE	\$823.00	-3%	\$851.00	\$24.25	\$20.00	\$16.25					
7595B004	TDS750	Software/Controller	TC4 STAND ALONE SECURITY LEVEL	\$100.00	-15%	\$115.00	\$3.28	\$2.70	\$2.20					
2010V164	TDS750	Install	INSTALL PACK FOR TDS 750	\$1,922.00	30%	\$1,345.00	\$38.33	\$31.61	\$25.69					
2202V058	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT FLOOR PROTECTION	\$110.00	0%	\$110.00	\$3.14	\$2.59	\$2.10					
2202V059	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT STAIR CRAWLER	\$204.00	0%	\$204.00	\$5.81	\$4.79	\$3.90					
6717B001	TDS750	Mandatory Delivery & Install	OCE TDS750 POWER LOGIC BASE LICENSE	\$1,203.00	10%	\$1,082.00	\$30.84	\$25.43	\$20.67					
1979V362	TDS750	Implementation Services by Oce	OCE MONOCHROME TDS SERIES IPAK 6154061P	\$1,675.00	0%	\$1,675.00	\$47.74	\$39.36	\$31.99					
2107V449	TDS750	Implementation Services by Oce	OCE MONOCHROME IPAK ALASKA AND HAWAII 61540609P	\$6,000.00	-5%	\$6,300.00	\$179.55	\$148.05	\$120.33					
1982V386	TDS750	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12					
1982V388	TDS750	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60					
5838B001	ColorWave 300	Machine	OCE COLORWAVE 300 PRINT ENGINE #4913400	\$15,000.00	8%	\$13,802.00	\$393.36	\$324.35	\$263.62					
8782B001	ColorWave 300	Accessories	SCANNER EXPRESS II	\$5,000.00	22%	\$3,910.00	\$111.44	\$91.89	\$74.68					
5817B004	ColorWave 300	Accessories	SCU ADAPTER CABLE	\$15.00	21%	\$11.79	\$0.31	\$0.26	\$0.21					
5839B001	ColorWave 300	Accessories	OCE COLORWAVE300 COVER(FOR PRINTER ONLY)	\$200.00	-5%	\$210.00	\$5.99	\$4.94	\$4.01					
5840B001	ColorWave 300	Accessories	OCE COLORWAVE300 TOP DELIVERY TRAY	\$3,500.00	-5%	\$3,675.00	\$104.74	\$86.36	\$70.19					
5837B001	ColorWave 300	Accessories	CALIBRATION SHEET OCE SCANNER EXPRESS	\$72.00	14%	\$62.00	\$1.77	\$1.46	\$1.18					
6803B010	ColorWave 300	Accessories	ESTEFOLD 2400 FAN FOLD	\$16,985.00	10%	\$15,220.00	\$433.77	\$357.67	\$290.70					
5828B009	ColorWave 300	Accessories	OCE ESTEFOLD CONNECTION KIT LV COLOR (CW300, TCS500)	\$2,500.00	16%	\$2,100.00	\$59.85	\$49.35	\$40.11					
6803B007	ColorWave 300	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	\$31,995.00	11%	\$28,345.00	\$807.83	\$666.11	\$541.39					
5828B010	ColorWave 300	Accessories	OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007)	\$663.66	4%	\$637.00	\$18.15	\$14.97	\$12.17					
5843B001	ColorWave 300	Software	OCE COLORWAVE 300 ADOBE PS3/PDF	\$1,450.00	-15%	\$1,668.00	\$47.54	\$39.20	\$31.86					
5842B001	ColorWave 300	Software	COLORWAVE300 CONTROLLER LICENSE	\$3,000.00	-11%	\$3,055.00	\$82.41	\$67.87	\$55.16					
7098B001	ColorWave 300	Software	OCE ACCOUNT CONSOLE V2 4909002	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97					
8400B002	ColorWave 300	Software	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	\$500.00	-15%	\$575.00	\$16.39	\$13.51	\$10.98					
8400B014	ColorWave 300	Software	OCE DIRECT PRINT MANAGER CD PACK	\$9.00	0%	\$9.00	\$0.26	\$0.21	\$0.17					
3438B025	ColorWave 300	PROFILING and CALIBRATION TOOLS	11PUBLISH-1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49					
8002A004	ColorWave 300	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47					
8002A006	ColorWave 300	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31					
8002A007	ColorWave 300	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98					
3438B027	ColorWave 300	PROFILING and CALIBRATION TOOLS	11ISIS HARDCASE	\$900.00	93%	\$60.00	\$1.71	\$1.41	\$1.15					
3438B028	ColorWave 300	PROFILING and CALIBRATION TOOLS	11ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55					
3438B022	ColorWave 300	PROFILING and CALIBRATION TOOLS	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79					
2107V448	ColorWave 300	Implementation Services by Oce	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	\$6,000.00	0%	\$6,000.00	\$171.00	\$141.00	\$114.60					
2202V056	ColorWave 300	Implementation Services by Oce	OCE COLORWAVE 300 IPAK 6154064IP	\$1,295.00	0%	\$1,295.00	\$36.91	\$30.43	\$24.73					
1982V386	ColorWave 300	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12					
1982V388	ColorWave 300	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60					
2117V089	ColorWave 300	Install Pack for Oce 300	OCE COLORWAVE 300 INSTALL PAK	\$1,665.00	20%	\$1,340.00	\$38.19	\$31.49	\$25.59					
2202V058	ColorWave 300	Install Pack for Oce 300	OCE WIDE FORMAT FLOOR PROTECTION	\$110.00	0%	\$110.00	\$3.14	\$2.59	\$2.10					
2202V059	ColorWave 300	Install Pack for Oce 300	OCE WIDE FORMAT STAIR CRAWLER	\$204.00	0%	\$204.00	\$5.81	\$4.79	\$3.90					
7018B002	ColorWave 650	Machine	COLORWAVE 650 PRINTER (2 ROLLS) 4904683	\$43,990.00	23%	\$33,923.00	\$966.81	\$797.19	\$647.93					
7063B032	ColorWave 650	Accessories	COLORWAVE 650 ACCESSORY KIT (REQ W/ ENGINE)	\$607.00	6%	\$573.00	\$16.33	\$13.47	\$10.94					
7650B006	ColorWave 650	Accessories	CW600/650 ROLL HOLDER 2	\$100.00	-5%	\$105.00	\$2.99	\$2.47	\$2.01					
7650B005	ColorWave 650	Accessories	OCE 2 ROLL DRAWER 4904954	\$4,792.00	23%	\$3,675.00	\$104.74	\$86.36	\$70.19					
7650B011	ColorWave 650	Accessories	COLORWAVE 600 STACKER 4904997	\$2,700.00	3%	\$2,625.00	\$74.81	\$61.69	\$50.14					
6720B002	ColorWave 650	Accessories	TC4 SCANNER 4510	\$7,995.00	34%	\$5,245.00	\$149.48	\$123.26	\$100.18					
6720B041	ColorWave 650	Accessories	(CONFIG CTR) TC4 HYBRID KIT	\$30.00	-7%	\$27.90	\$0.91	\$0.75	\$0.61					
8932B001	ColorWave 650	Accessories	(CONFIG CTR) WINDOWS 7 CONTROLLER KIT	\$1,000.00	16%	\$840.00	\$23.94	\$19.74	\$16.04					
8932B002	ColorWave 650	Accessories	CW650/550/TC4 HYBRID CONTROLLER	\$3,600.00	20%	\$2,880.00	\$82.31	\$67.87	\$55.16					
6720B042	ColorWave 650	Accessories	FIJ TC4 HYBRID KIT	\$30.00	-7%	\$27.90	\$0.91	\$0.75	\$0.61					
8932B001	ColorWave 650	Accessories	GUY KIT (17 MONITOR, KEYBOARD, MOUSE)	\$382.00	26%	\$282.00	\$8.04	\$6.63	\$5.39					
6720B043	ColorWave 650	Accessories	FIJ WINT UPGRADE KIT	\$1,000.00	16%	\$840.00	\$23.94	\$19.74	\$16.04					
6720B003	ColorWave 650	Accessories	TCSAXT THICK ORIGINAL SCANNER	\$9,495.00	31%	\$6,563.00	\$187.05	\$154.23	\$125.35					
7650B010	ColorWave 650	Accessories	OCE CW600 RECEIVING RACK	\$148.00	5%	\$140.00	\$3.99	\$3.29	\$2.67					
6803B010	ColorWave 650	Accessories	ESTEFOLD 2400 FAN FOLD	\$16,995.00	10%	\$15,220.00	\$433.77	\$357.67	\$290.70					
5828B008	ColorWave 650	Accessories	OCE ESTEFOLD CONNECTION KIT MY COLOR	\$3,500.00	10%	\$3,150.00	\$89.78	\$74.03	\$60.17					
6803B007	ColorWave 650	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	\$31,995.00	11%	\$28,345.00	\$807.83	\$666.11	\$541.39					
5828B010	ColorWave 650	Accessories	OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007)	\$663.66	4%	\$637.00	\$18.15	\$14.97	\$12.17					
7064B001	ColorWave 650	Software	COLORWAVE 650 LICENSE RESALE	\$1,690.00	-15%	\$1,944.00	\$55.40	\$45.68	\$37.13					
7064B002	ColorWave 650	Software	COLORWAVE 650 ADOBE POSTSCRIPT 3	\$2,750.00	-15%	\$3,163.00	\$90.15	\$74.33	\$60.41					
7098B001	ColorWave 650	Software	OCE ACCOUNT CONSOLE V2 4909002	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97					
8400B002	ColorWave 650	Software	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	\$500.00	-15%	\$575.00	\$16.39	\$13.51	\$10.98					
8400B014	ColorWave 650	Software	OCE DIRECT PRINT MANAGER CD PACK	\$9.00	0%	\$9.00	\$0.26	\$0.21	\$0.17					
7595B001	ColorWave 650	Software	TC4 STAND ALONE, PLC BASE LICENSE	\$823.00	-3%	\$851.00	\$24.25	\$20.00	\$16.25					
7595B004	ColorWave 650	Software	TC4 STAND ALONE SECURITY LEVEL	\$100.00	-15%	\$115.00	\$3.28	\$2.70	\$2.20					
2304V898	ColorWave 650	Delivery & Installation	OCE ESTEFOLD CONNECTION KIT LV COLOR (CW300, TCS500)	\$779.00	20%	\$627.00	\$17.87	\$14.73	\$11.98					
2304V229	ColorWave 650	Delivery & Installation	OCE ESTEFOLD 4312 WITH EXTENDED STACKER D&I	\$3,093.00	30%	\$2,165.00	\$61.70	\$50.88	\$41.35					
2202V058	ColorWave 650	Delivery & Installation	OCE WIDE FORMAT FLOOR PROTECTION	\$110.00	0%	\$110.00	\$3.14	\$2.59	\$2.10					
2202V059	ColorWave 650	Delivery & Installation	OCE WIDE FORMAT STAIR CRAWLER	\$204.00	0%	\$204.00	\$5.81	\$4.79	\$3.90					
2117V090	ColorWave 650	Delivery & Installation	OCE COLORWAVE 600/650 INSTALL PAK	\$2,893.00	19%	\$2,329.00	\$66.38	\$54.73	\$44.48					
2471V782	ColorWave 650	Delivery & Installation	TC4 HYBRID CONTROLLER DELIVERY AND INSTALLATION	\$1,000.00	20%	\$805.00	\$22.94	\$18.92	\$15.38					
2113V966	ColorWave 650	Implementation Services by Oce	OCE COLORWAVE 600 IPAK 6154011IP	\$1,675.00	0%	\$1,675.00	\$47.74	\$39.36	\$31.99					
2107V448	ColorWave 650	Implementation Services by Oce	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	\$6,000.00	0%	\$6,000.00	\$171.00	\$141.00	\$114.60					
1982V386	ColorWave 650	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12					
1982V388	ColorWave 650	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60					
1810V328	Onyx	Software	ONYX PRODUCTIONHOUSE X10	\$4,995.00	25%	\$3,726.00	\$106.19	\$87.56	\$71.17					
1810V327	Onyx	Software	ONYX POSTERSHOP X10	\$3,295.00	25%	\$2,469.00	\$70.08	\$57.79	\$46.97					
1810V329	Onyx	Software	ONYX RIPCENTER X10	\$1,695.00	25%	\$1,271.00	\$36.00	\$29.73	\$24.16					
0904V618	Onyx	Add-ons	One Additional RIP - OP-RIP	\$795.00	25%	\$593.00	\$16.90	\$13.94	\$11.33					
0904V605	Onyx	Add-ons	Add One More Active Printer - OP-AP1	\$495.00	25%	\$370.00	\$10.55	\$8.70	\$7.07					
0904V617	Onyx	Add-ons	CADPrint Front End Option for RIP-Queue OP-CADPRINT	\$995.00	25%	\$743.00	\$21.18	\$17.46	\$14.19					
2375V904	Onyx	Add-ons	Add CONTOUR CUTTING FOR I-CUT AND OTHER FLATBED CUTTERS OP-ICUT	\$1,995.00	25%	\$1,489.00	\$42.44	\$34.99	\$28.44					
0904V605	Onyx	Accessories	Add One More Active Printer - OP-AP1	\$495.00	25%	\$370.00	\$10.55	\$8.70	\$7.07					
0904V618	Onyx	Accessories	One Additional RIP - OP-RIP	\$795.00	25%	\$593.00	\$16.90	\$13.94	\$11.33					
0904V617	Onyx	Accessories	CADPrint Front End Option for RIP-Queue OP-CADPRINT	\$995.00	25%	\$743.00	\$21.18	\$17.46	\$14.19					
2117V702	Onyx	Support	ONYX PLUS SERVICE - SVC-PLUS12	\$595.00	25%	\$444.00	\$12.65	\$10.43	\$8					

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2462V504	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER - SVC-ADV3CRNT-RC	\$1,095.00	15%	\$931.00	\$26.53	\$21.88	\$17.78				
2462V503	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREMI3CRNT-RC	\$695.00	15%	\$591.00	\$16.84	\$13.89	\$11.29				
2462V505	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREMI3CRNT-RC	\$1,895.00	15%	\$1,611.00	\$45.91	\$37.86	\$30.77				
1396V764	Onyx	ReproDesk: Contact ESS Marketing for more information	ONYX IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2337V285		ReproDesk Studio	REPRO DESK STUDIO 4937401	\$1,000.00	-4%	\$1,042.00	\$29.70	\$24.49	\$19.90				
6720B002	TC4 Scanners	Machines	TCS4 SCANNER 4510	\$7,985.00	34%	\$5,245.00	\$149.48	\$123.36	\$100.16				
6720B003	TC4 Scanners	Machines	TCS4XT THICK ORIGINAL SCANNER	\$9,495.00	31%	\$6,563.00	\$187.05	\$154.23	\$125.35				
8898B001	TC4 Scanners	Accessories	OCE DELIVERY TRAY BASE UNIT	\$1,960.00	-5%	\$2,058.00	\$58.65	\$48.36	\$39.31				
8898B002	TC4 Scanners	Accessories	ODT INTERFACE LV/MV TDS/PLDTWAVE	\$140.00	-5%	\$147.00	\$4.19	\$3.45	\$2.81				
6720B020	TC4 Scanners	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER	\$500.00	-5%	\$525.00	\$14.96	\$12.34	\$10.03				
6720B026	TC4 Scanners	Stand Alone Configuration	TC4 STAND ALONE PLC I/BASE	\$3,600.00	20%	\$2,888.00	\$82.31	\$67.87	\$55.16				
7595B012	TC4 Scanners	Stand Alone Configuration	OCE TCS4 STAND ALONE, CONFIGURATION KEY	\$3.00	33%	\$2.00	\$0.06	\$0.05	\$0.04				
7595B001	TC4 Scanners	Stand Alone Configuration	TCS4 STAND ALONE, PLC BASE LICENSE	\$823.00	-3%	\$851.00	\$24.25	\$20.00	\$16.25				
7595B002	TC4 Scanners	Stand Alone Configuration	TCS4 STAND ALONE, SCANNING FEATURES	\$7,000.00	10%	\$6,325.00	\$180.26	\$148.64	\$120.81				
7595B003	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE ACCOUNT LOGIC	\$0.00	#DIV/0!	\$588.00	\$16.76	\$13.82	\$11.23				
7595B004	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE SECURITY LEVEL	\$100.00	-15%	\$115.00	\$3.28	\$2.70	\$2.20				
7595B006	TC4 Scanners	Stand Alone Options	OCE TC4 PUBLISHER COPY LIC (CW600 ONLY)	\$250.00	-15%	\$288.00	\$8.21	\$6.77	\$5.50				
2442V143	TC4 Scanners	Mandatory Delivery and Installation	TC4 SCANNER DELIVERY & INSTALLATION	\$528.00	30%	\$369.00	\$10.52	\$8.67	\$7.05				
2474V829	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1/2 DAY) 6152202	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V828	TC4 Scanners	Professional Services	SYSTEM ANALYSIS (1/2 DAY) 6152205	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V826	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1 DAY) 6152206	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2474V823	TC4 Scanners	Professional Services	PROJECT MANAGEMENT (1/2 DAY) 6152207	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
1982V386	TC4 Scanners	Professional Services	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388	TC4 Scanners	Professional Services	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2134V016	Total Color Management Professional Services	Services	COLOR WORKFLOW ASSESSMENT	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97				
2134V017	Total Color Management Professional Services	Services	G7 MASTER PRINTER QUALIFICATION	\$5,000.00	-15%	\$5,750.00	\$163.88	\$135.13	\$109.83				
2134V015	Total Color Management Professional Services	Services	ADDITIONAL SERVICES (COLOR WORKFLOW ASSESSMENT/G7 MASTER PRINTER QUALIFICATION)	\$500.00	-15%	\$575.00	\$16.39	\$13.51	\$10.98				
2138V454	Total Color Management Professional Services	Services	PROFILING SERVICE (ICC OUTPUT PROFILE, 1 DIGITAL PRINTER, 1 MEDIA)	\$1,500.00	-15%	\$1,725.00	\$49.16	\$40.54	\$32.95				
2138V457	Total Color Management Professional Services	Services	PROFILING SERVICE ADDITIONAL MEDIA (ICC OUTPUT PROFILE, 1 PRINTER, 1 MEDIA)	\$450.00	-15%	\$518.00	\$14.76	\$12.17	\$9.89				
2138V455	Total Color Management Professional Services	Services	PROFILING SERVICE (MONITOR PROFILING AND CALIBRATION)	\$250.00	-15%	\$288.00	\$8.21	\$6.77	\$5.50				
3438B025	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	i1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.48				
8002A004	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
3438B022	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	i1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
8002A006	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	i1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i10 / ISIS	i1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
2364V847	X-Rite i1 Publish	Implementation Services	X-RITE i1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3438B001	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #1	\$500.00	-2%	\$508.00	\$14.48	\$11.94	\$9.70				
3438B002	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #2	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44				
3438B003	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #3	\$500.00	-2%	\$508.00	\$14.48	\$11.94	\$9.70				
3438B014	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #4	\$500.00	-2%	\$508.00	\$14.48	\$11.94	\$9.70				
3438B004	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION MULTIPACK (3 SESSIONS)	\$1,167.00	-2%	\$1,185.00	\$33.77	\$27.85	\$22.63				
3438B018	X-Rite Color Training	Training	ASK THE COLOR EXPERT - 6 MONTH SUPPORT PACKAGE	\$500.00	-2%	\$508.00	\$14.48	\$11.94	\$9.70				
3438B019	X-Rite Color Training	Training	ASK THE COLOR EXPERT - 1 YEAR SUPPORT PACKAGE	\$1,000.00	-2%	\$1,015.00	\$28.93	\$23.85	\$19.39				
3438B012	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	i1 PROCESS CONTROL SOFTWARE (IP C1+C7000VP/C6000VP)	\$900.00	27%	\$661.00	\$18.84	\$15.53	\$12.63				
3438B020	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	i1 PROCESS CONTROL SOFTWARE FOR IMAGERUNNER ADVANCE C3075 PRO/ C3085 PRO/ C7085/ C7085	\$900.00	34%	\$592.00	\$16.87	\$13.91	\$11.31				
8002A008	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER	\$3,950.00	23%	\$3,030.00	\$86.36	\$71.21	\$57.87				
8002A009	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,950.00	24%	\$3,786.00	\$107.90	\$88.97	\$72.31				
1396V759	X-Rite i1 Process Control (Legacy)	Implementation Services	X-RITE i1 PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
6315AD39	eCopy PDF Pro Office	PDF Pro Office	ECCOPY PDF PRO OFFICE, SINGLE LICENSE, 1 YEAR MAINTENANCE & SUPPORT (PACKAGE)	\$197.00	28%	\$142.00	\$4.05	\$3.34	\$2.71				
6315AD40	eCopy PDF Pro Office	PDF Pro Office	ECCOPY PDF PRO OFFICE, SINGLE LICENSE, 3 YEARS MAINTENANCE & SUPPORT (PACKAGE)	\$257.00	28%	\$185.00	\$5.27	\$4.35	\$3.53				
6315AD41	eCopy PDF Pro Office	PDF Pro Office	ECCOPY PDF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE)	\$287.00	28%	\$207.00	\$5.90	\$4.86	\$3.95				
6315AD42	eCopy PDF Pro Office	PDF Pro Office	ECCOPY PDF PRO OFFICE, SINGLE LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE)	\$317.00	28%	\$227.00	\$6.47	\$5.33	\$4.34				
6315AD44	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$142.00	20%	\$113.00	\$3.22	\$2.66	\$2.16				
6315AD45	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$132.00	20%	\$106.00	\$3.02	\$2.49	\$2.02				
6315AD46	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$125.00	21%	\$99.00	\$2.82	\$2.33	\$1.89				
6315AD47	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$107.00	20%	\$86.00	\$2.45	\$2.02	\$1.64				
6315AD48	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$90.00	19%	\$73.00	\$2.08	\$1.72	\$1.39				
6315AD49	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	\$186.00	28%	\$134.00	\$3.82	\$3.15	\$2.56				
6315AD50	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	\$172.00	27%	\$125.00	\$3.56	\$2.94	\$2.39				
6315AD51	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 3 YEARS MAINT & SUPPORT (PKG)	\$163.00	28%	\$117.00	\$3.33	\$2.75	\$2.23				
6315AD52	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	\$139.00	20%	\$111.00	\$3.16	\$2.61	\$2.12				
6315AD53	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	\$118.00	19%	\$95.00	\$2.71	\$2.23	\$1.81				
6315AD54	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	\$208.00	28%	\$149.00	\$4.25	\$3.50	\$2.85				
6315AD55	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	\$192.00	28%	\$139.00	\$3.96	\$3.27	\$2.65				
6315AD56	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	\$182.00	29%	\$130.00	\$3.71	\$3.06	\$2.48				
6315AD57	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	\$155.00	28%	\$112.00	\$3.19	\$2.63	\$2.14				
6315AD58	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	\$132.00	20%	\$106.00	\$3.02	\$2.49	\$2.02				
6315AD59	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	\$230.00	28%	\$166.00	\$4.73	\$3.90	\$3.17				
6315AD60	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	\$212.00	28%	\$152.00	\$4.33	\$3.57	\$2.90				
6315AD61	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	\$0.00	#DIV/0!	\$145.00	\$4.13	\$3.41	\$2.77				
6315AD62	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	\$171.00	28%	\$123.00	\$3.51	\$2.89	\$2.35				
6315AD63	eCopy PDF Pro Office	Volume Pricing	ECCOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	\$146.00	21%	\$116.00	\$3.31	\$2.73	\$2.22				
6315AE79	eCopy PDF Pro Office	Volume Add-on Seats	ECCOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (5-39) SEATS	\$120.00	20%	\$96.00	\$2.74	\$2.26	\$1.83				
6315AE80	eCopy PDF Pro Office	Volume Add-on Seats	ECCOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (40-199) SEATS	\$112.00	20%	\$90.00	\$2.57	\$2.12	\$1.72				
6315AE81	eCopy PDF Pro Office	Volume Add-on Seats	ECCOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (200-399) SEATS	\$106.00	20%	\$85.00	\$2.42	\$2.00	\$1.62				

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Options													
6315AE82	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (400-999) SEATS	\$91.00	20%	\$73.00	\$2.08	\$1.72	\$1.39				
6315AE83	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (1,000- 10,000) SEATS	\$76.00	21%	\$60.00	\$1.71	\$1.41	\$1.15				
1906V337	eCopy PDF Pro Office	eCopy PDF Pro Office Implementation Services	ECOPY PDF PRO OFFICE IMPLEMENTATION SERVICES	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
2030V475	eCopy PDF Pro Office	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$940.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6315AF01	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 3 YRS M&S	\$698.00	1%	\$692.00	\$19.72	\$16.26	\$13.22				
6315AF02	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 4 YRS M&S	\$759.00	6%	\$716.00	\$20.41	\$16.83	\$13.68				
6315AF03	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 5 YRS M&S	\$821.00	6%	\$775.00	\$22.09	\$18.21	\$14.80				
6315AF80	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 3 YRS MAINT. & SUPPORT	\$580.00	3%	\$560.00	\$15.96	\$13.16	\$10.70				
6315AF81	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 4 YRS MAINT. & SUPPORT	\$641.00	4%	\$618.00	\$17.61	\$14.52	\$11.80				
6315AF82	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 5 YRS MAINT. & SUPPORT	\$703.00	4%	\$677.00	\$19.29	\$15.91	\$12.93				
6315AF86	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 3 YRS MAINT. & SUPPORT	\$540.00	4%	\$521.00	\$14.85	\$12.24	\$9.95				
6315AF87	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 4 YRS MAINT. & SUPPORT	\$601.00	3%	\$580.00	\$16.53	\$13.63	\$11.08				
6315AF88	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 5 YRS MAINT. & SUPPORT	\$663.00	4%	\$638.00	\$18.18	\$14.99	\$12.19				
6315AF92	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	\$505.00	4%	\$486.00	\$13.85	\$11.42	\$9.28				
6315AF93	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	\$566.00	4%	\$545.00	\$15.53	\$12.81	\$10.41				
6315AF94	eCopy ShareScan Elements	eCopy ShareScan Elements - Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	\$628.00	4%	\$606.00	\$17.27	\$14.24	\$11.57				
1926V443	eCopy ShareScan Elements	eCopy ShareScan Elements Implementation Services	ECOPY SHARESCAN ELEMENTS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$630.00	-1%	\$638.00	\$18.18	\$14.99	\$12.19				
6315AA12	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$2,033.00	35%	\$1,315.00	\$37.48	\$30.90	\$25.12				
6315AA13	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$2,205.00	36%	\$1,422.00	\$40.53	\$33.42	\$27.16				
6315AA14	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	\$2,370.00	36%	\$1,524.00	\$43.43	\$35.81	\$29.11				
6315AF36	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 3 YRS MAINT. & SUPPORT	\$1,509.00	20%	\$1,211.00	\$34.51	\$28.46	\$23.13				
6315AF37	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 4 YRS MAINT. & SUPPORT	\$1,688.00	20%	\$1,354.00	\$38.59	\$31.82	\$25.86				
6315AF38	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 5 YRS MAINT. & SUPPORT	\$1,867.00	20%	\$1,496.00	\$42.64	\$35.16	\$28.57				
6315AF42	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 3 YRS MAINT. & SUPPORT	\$1,434.00	20%	\$1,152.00	\$32.83	\$27.07	\$22.00				
6315AF43	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 4 YRS MAINT. & SUPPORT	\$1,613.00	20%	\$1,294.00	\$36.88	\$30.41	\$24.72				
6315AF44	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 5 YRS MAINT. & SUPPORT	\$1,792.00	20%	\$1,437.00	\$40.95	\$33.77	\$27.45				
6315AF48	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	\$1,285.00	20%	\$1,033.00	\$29.44	\$24.28	\$19.73				
6315AF49	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	\$1,464.00	20%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AF50	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	\$1,643.00	20%	\$1,317.00	\$37.53	\$30.95	\$25.15				
1926V444	eCopy ShareScan Office	eCopy ShareScan Office Implementation Services	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
2030V475	eCopy ShareScan Office	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6315AA15	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$4,073.00	36%	\$2,600.00	\$74.10	\$61.10	\$49.66				
6315AA16	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$4,417.00	36%	\$2,821.00	\$80.40	\$66.29	\$53.88				
6315AA17	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	\$4,747.00	36%	\$3,032.00	\$86.41	\$71.25	\$57.91				
6315AF39	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 3 YRS MAINT. & SUPPORT	\$2,874.00	20%	\$2,296.00	\$65.44	\$53.96	\$43.85				
6315AF40	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 4 YRS MAINT. & SUPPORT	\$3,233.00	20%	\$2,582.00	\$73.59	\$60.68	\$49.32				
6315AF41	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 5 YRS MAINT. & SUPPORT	\$3,592.00	20%	\$2,868.00	\$81.74	\$67.40	\$54.78				
6315AF45	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 3 YRS MAINT. & SUPPORT	\$2,724.00	20%	\$2,177.00	\$62.04	\$51.16	\$41.58				
6315AF46	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 4 YRS MAINT. & SUPPORT	\$3,083.00	20%	\$2,463.00	\$70.20	\$57.88	\$47.04				
6315AF47	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 5 YRS MAINT. & SUPPORT	\$3,442.00	20%	\$2,748.00	\$78.32	\$64.58	\$52.49				
6315AF51	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	\$2,425.00	20%	\$1,940.00	\$55.29	\$45.59	\$37.05				
6315AF52	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	\$2,784.00	20%	\$2,225.00	\$63.41	\$52.29	\$42.50				
6315AF53	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	\$3,143.00	20%	\$2,510.00	\$71.54	\$58.99	\$47.94				
1458V249	eCopy ShareScan Suite	eCopy ShareScan Suite Implementation Services	ECOPY SHARESCAN SUITE IMPLEMENTATION SERVICES BY Local Systems Analyst	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2030V475	eCopy ShareScan Suite	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6315AA57	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE AND SUPPORT	\$5,704.00	36%	\$3,642.00	\$103.80	\$85.59	\$69.56				
6315AA58	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE AND SUPPORT	\$6,187.00	36%	\$3,952.00	\$112.63	\$92.87	\$75.48				
6315AA59	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE AND SUPPORT	\$6,649.00	36%	\$4,246.00	\$121.01	\$99.78	\$81.10				
6315AA63	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 3 YRS MAINTENANCE AND SUPPORT	\$5,704.00	36%	\$3,642.00	\$103.80	\$85.59	\$69.56				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AA65	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE FOR SCANNER, 5 YRS MAINTENANCE AND SUPPORT	\$6,649.00	36%	\$4,246.00	\$121.01	\$99.78	\$81.10				
6315AA64	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 4 YRS MAINTENANCE AND SUPPORT	\$6,187.00	36%	\$3,952.00	\$112.63	\$92.87	\$75.48				
2395V947	eCopy ScanStation Suite	eCopy ScanStation Options	2GB MEMORY UPGRADE FOR ECOPY SCANSTATION PC (HP 6305 SERIES ONLY) - 6354716	\$86.00	13%	\$75.00	\$2.14	\$1.76	\$1.43				
6315AF04	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE AND SUPPORT	\$5,161.00	23%	\$3,992.00	\$113.77	\$93.81	\$76.25				
6315AF05	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE AND SUPPORT	\$5,597.00	23%	\$4,328.00	\$123.35	\$101.71	\$82.66				
6315AF06	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE AND SUPPORT	\$6,015.00	23%	\$4,653.00	\$132.61	\$109.35	\$88.87				
6315AA69	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 3 YRS MAINTENANCE AND SUPPORT	\$4,073.00	36%	\$2,601.00	\$74.13	\$61.12	\$49.68				
6315AA70	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 4 YRS MAINTENANCE AND SUPPORT	\$4,417.00	36%	\$2,821.00	\$80.40	\$66.29	\$53.88				
6315AA71	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 5 YRS MAINTENANCE AND SUPPORT	\$4,747.00	36%	\$3,032.00	\$86.41	\$71.25	\$57.91				
6315AE93	eCopy ScanStation Suite	Hardware	HP PC 6005 WIN XP/WIN 7 CTO5	\$1,154.28	13%	\$1,005.00	\$28.64	\$23.62	\$19.20				
1264V167	eCopy ScanStation Suite	ScanStation Delivery Fee	ECOPY SCANSTATION DELIVERY CHARGE	\$150.00	17%	\$124.00	\$3.53	\$2.91	\$2.37				
1458V249	eCopy ScanStation Suite	eCopy ShareScan Suite Implementation Services	eCopy ShareScan Suite Implementation Services by Local Systems Analyst	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2030V475	eCopy ScanStation Suite	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6315AB14	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB15	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB16	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB38	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB39	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB40	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB17	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$692.00	\$19.72	\$16.26	\$13.22				
6315AB18	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB19	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB41	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB42	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB43	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB20	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB21	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB22	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB44	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB45	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$687.00	\$19.58	\$16.14	\$13.12				
6315AB46	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARES SCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB23	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB24	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB25	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB47	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB48	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB49	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB26	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB27	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB28	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB50	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB51	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB52	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB29	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARES SCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB30	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARES SCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB31	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARES SCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB53	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB54	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARES SCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				

Product				Purchase			Lease			Service			
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price							
Item Code	Sub Category	Sub Type	Product Model				36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AB55	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB32	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB33	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB34	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB56	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB57	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB58	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AD02	eCopy Connector Services	Xerox DocuShare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD03	eCopy Connector Services	Xerox DocuShare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD04	eCopy Connector Services	Xerox DocuShare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
6315AD05	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD06	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD07	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
6315AD08	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD09	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD10	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
6315AD11	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 3 YRS MAINT & SUPPORT	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
6315AD12	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 4 YRS MAINT & SUPPORT	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
6315AD13	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 5 YRS MAINT & SUPPORT	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AD14	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINT & SUPPORT	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
6315AD15	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINT & SUPPORT	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
6315AD16	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINT & SUPPORT	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AD17	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINT & SUPPORT	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
6315AD18	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINT & SUPPORT	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
6315AD19	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINT & SUPPORT	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AF30	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,081.00	23%	\$837.00	\$23.85	\$19.67	\$15.99				
6315AF31	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	\$1,172.00	23%	\$907.00	\$25.85	\$21.31	\$17.32				
6315AF32	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	\$1,260.00	23%	\$976.00	\$27.82	\$22.94	\$18.64				
6315AF33	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,081.00	23%	\$837.00	\$23.85	\$19.67	\$15.99				
6315AF34	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 4 YRS MAINTENANCE & SUPPORT	\$1,172.00	23%	\$907.00	\$25.85	\$21.31	\$17.32				
6315AF35	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 5 YRS MAINTENANCE & SUPPORT	\$1,260.00	23%	\$976.00	\$27.82	\$22.94	\$18.64				
6315AC05	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC06	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC07	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC14	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC15	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC16	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC08	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC09	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC10	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC17	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC18	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC19	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC11	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,061.00	35%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC12	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC13	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC20	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,061.00	35%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC21	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC22	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC67	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	30%	\$753.00	\$21.46	\$17.70	\$14.38				
6315AC68	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	29%	\$827.00	\$23.57	\$19.43	\$15.80				
6315AC69	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	29%	\$897.00	\$25.56	\$21.08	\$17.13				
6315AC70	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	30%	\$753.00	\$21.46	\$17.70	\$14.38				
6315AC71	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	29%	\$827.00	\$23.57	\$19.43	\$15.80				
6315AC72	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	29%	\$897.00	\$25.56	\$21.08	\$17.13				

Product				Purchase	Lease					Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AF98	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 3 YRS MAINTENANCE AND SUPPORT	\$985.00	16%	\$826.00	\$23.54	\$19.41	\$15.78				
6315AG02	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 3 YRS M&S	\$760.00	16%	\$637.00	\$18.15	\$14.97	\$12.17				
6315AG05	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 3 YRS M&S	\$720.00	16%	\$604.00	\$17.21	\$14.19	\$11.54				
6315AG08	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 3 YRS M&S	\$585.00	16%	\$490.00	\$13.97	\$11.52	\$9.36				
6315AF99	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 4 YRS MAINTENANCE AND SUPPORT	\$1,080.00	16%	\$906.00	\$25.82	\$21.29	\$17.30				
6315AG03	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 4 YRS M&S	\$855.00	16%	\$718.00	\$20.46	\$16.87	\$13.71				
6315AG06	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 4 YRS M&S	\$815.00	16%	\$684.00	\$19.49	\$16.07	\$13.06				
6315AG09	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 4 YRS M&S	\$680.00	16%	\$572.00	\$16.30	\$13.44	\$10.93				
6315AG01	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 5 YRS MAINTENANCE AND SUPPORT	\$1,175.00	16%	\$986.00	\$28.10	\$23.17	\$18.83				
6315AG04	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 5 YRS M&S	\$950.00	16%	\$797.00	\$22.71	\$18.73	\$15.22				
6315AG07	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 5 YRS M&S	\$910.00	16%	\$764.00	\$21.77	\$17.95	\$14.59				
6315AG10	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 5 YRS M&S	\$775.00	16%	\$651.00	\$18.55	\$15.30	\$12.43				
3090B001	PaperToOffice Pro	PaperToOffice	PAPERTOOFFICE PRO STANDARD PACKAGE	\$1,200.00	30%	\$837.00	\$23.85	\$19.67	\$15.99				
3090B002	PaperToOffice Pro	PaperToOffice	PAPERTOOFFICE ADDITIONAL 5 CLIENT LICENSES	\$700.00	32%	\$479.00	\$13.65	\$11.26	\$9.15				
1396V727	PaperToOffice Pro	Implementation Services by Local Systems Analyst	PAPER-TO-OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
4164BJ94	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (1 LICENSE) - ELAN	\$1,100.00	38%	\$677.00	\$19.29	\$15.91	\$12.93				
4164BJ95	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (10 LICENSES) - ELAN	\$10,500.00	39%	\$6,432.00	\$183.31	\$151.15	\$122.86				
4164BJ96	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (100 LICENSES) - ELAN	\$105,000.00	39%	\$64,310.00	\$1,832.84	\$1,511.29	\$1,228.32				
1396V725	Authorized Send	Implementation Services by Local Systems Analyst	AUTHORIZED SEND IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2478V375	IRIS Xtract - contact Len Brazzano	IRIS Xtract Implementation Services	IRIS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
1383V236	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 1 Station AE#T024-001U	\$2,210.00	7%	\$2,061.00	\$58.74	\$48.43	\$39.37				
1756V987	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 5 Concurrent Stations AE#T024-005U	\$10,700.00	7%	\$9,977.00	\$284.34	\$234.46	\$190.56				
1719V659	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 10 Concurrent Stations AE#T024-010U	\$21,400.00	7%	\$19,955.00	\$568.72	\$468.94	\$381.14				
1756V866	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 20 Concurrent Stations AE#T024-020U	\$42,200.00	7%	\$39,350.00	\$1,121.48	\$924.73	\$751.59				
1756V874	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 50 Concurrent Stations AE#T024-050U	\$105,000.00	7%	\$97,906.00	\$2,790.32	\$2,300.79	\$1,870.00				
1464V039	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	\$1,600.00	7%	\$1,493.00	\$42.55	\$35.09	\$28.52				
1626V019	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 600K Pages Per Year AE#Y024-600K	\$2,940.00	7%	\$2,742.00	\$78.15	\$64.44	\$52.37				
1756V878	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 1M Pages Per Year AE#Y024-001M	\$4,390.00	7%	\$4,094.00	\$116.68	\$96.21	\$78.20				
1756V880	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 2M Pages Per Year AE#Y024-002M	\$8,240.00	7%	\$7,684.00	\$218.99	\$180.57	\$146.76				
1756V881	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 5M Pages Per Year AE#Y024-005M	\$20,600.00	7%	\$19,208.00	\$547.43	\$451.39	\$366.87				
1756V876	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 10M Pages Per Year AE#Y024-010M	\$37,000.00	19%	\$29,900.00	\$852.15	\$702.65	\$571.09				
1756V879	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 20M Pages Per Year AE#Y024-020M	\$74,000.00	7%	\$69,000.00	\$1,966.50	\$1,621.50	\$1,317.90				
1642V825	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Stand-Alone System	Kofax Capture Stand-Alone System Scan Volume 60K Pages Per Year AE#Y029-060K	\$995.00	7%	\$928.00	\$26.45	\$21.81	\$17.72				
1607V096	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	ENHANCED BAR CODE AE#T018-0008	\$2,800.00	7%	\$2,612.00	\$74.44	\$61.38	\$49.89				
2302V747	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	KOFAX IMPORT CONNECTOR - ELECTRONIC DOCUMENTS - FILE INTERFACE (FOLDER) AE#T610-0030	\$15,000.00	7%	\$13,987.00	\$398.63	\$328.69	\$267.15				
2436V042	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	VRS ELITE WORKGROUP FOR KOFAX CAPTURE AE#T026-0000	\$1,450.00	7%	\$1,352.00	\$38.53	\$31.77	\$25.82				
1396V736	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Implementation Services by NCS	KOFAX IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00	12%	\$1,016.00	\$28.96	\$23.88	\$19.41				
1858V024	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
1858V023	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	\$42,000.00	19%	\$33,941.00	\$967.32	\$797.61	\$648.27				
1858V026	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION 100K PPY BUNDLE	\$6,000.00	19%	\$4,850.00	\$138.23	\$113.98	\$92.64				
1858V021	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION 1M PPY BUNDLE	\$77,000.00	19%	\$62,225.00	\$1,773.41	\$1,462.29	\$1,188.50				
1858V027	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Upgrade	CAPTIVA STANDARD TO ENTERPRISE UPGRADE (NO VOLUME)	\$30,000.00	19%	\$24,244.00	\$690.95	\$569.73	\$463.06				
1858V029	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY)	\$1,375.00	19%	\$1,112.00	\$31.69	\$26.13	\$21.24				
1858V028	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY) WITH ADVANCED RECOGNITION	\$4,840.00	19%	\$3,912.00	\$111.49	\$91.93	\$74.72				
1859V029	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY)	\$3,850.00	19%	\$3,112.00	\$88.69	\$73.13	\$59.44				
1863V601	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY) - ONE YEAR TERM	\$458.00	19%	\$371.00	\$10.57	\$8.72	\$7.09				
1863V602	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME WITH ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR TERM	\$1,613.00	19%	\$1,303.00	\$37.14	\$30.62	\$24.89				
1863V589	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR TERM	\$1,283.00	19%	\$1,037.00	\$29.55	\$24.37	\$19.81				
1858V025	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Clients	CAPTIVA SCANPLUS MODULE (STANDARD)	\$1,000.00	19%	\$808.00	\$23.03	\$18.99	\$15.43				
1858V020	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva inputAccel Clients	CAPTIVA ATTENDED CLIENT	\$3,500.00	19%	\$2,829.00	\$80.63	\$66.48	\$54.03				
1863V594	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva inputAccel Clients	CAPTIVA EINPUT CLIENT	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1858V022	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR EMC	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
1863V596	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR IBM + FILENET	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
1863V599	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR SHAREPOINT	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
1863V595	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR GLOBAL360	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
1863V597	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR OPENTEXT LIVELINK	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
1863V598	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR SAP ARCHIVE AND AP CONNECT	\$10,000.00	19%	\$8,082.00	\$230.34	\$189.93	\$154.37				

Product				Purchase	Lease				Service				
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
1863V593	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA EAST EURO/APAC OCR	\$11,400.00	19%	\$9,213.00	\$262.57	\$216.51	\$175.97				
1863V590	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA ADVANCED ZONAL OCR (25 CPS)	\$12,700.00	19%	\$10,264.00	\$292.52	\$241.20	\$196.04				
1863V591	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA ADVANCED ZONAL OCR (250 CPS)	\$76,200.00	19%	\$61,578.00	\$1,754.97	\$1,447.08	\$1,176.14				
1863V587	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA ADVANCED FULL PAGE OCR (360 PPH)	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1863V588	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA ADVANCED FULL PAGE OCR (3600 PPH)	\$10,400.00	19%	\$8,405.00	\$239.54	\$197.52	\$160.54				
1863V600	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA STANDARD HANDPRINT (ICR)	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
1863V592	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recognition Add-Ons	CAPTIVA CHECK READING U.S. (100K PPY)	\$2,800.00	19%	\$2,263.00	\$64.50	\$53.18	\$43.22				
1859V032	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaste r Recovery Servers	CAPTIVA STANDARD SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K PPY)	\$1,000.00	19%	\$808.00	\$23.03	\$18.99	\$15.43				
1859V030	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaste r Recovery Servers	CAPTIVA ENTERPRISE SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	\$16,800.00	19%	\$13,577.00	\$386.94	\$319.06	\$259.32				
1859V033	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaste r Recovery Servers	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K PPY)	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05				
1859V031	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaste r Recovery Servers	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	\$30,800.00	19%	\$24,891.00	\$709.39	\$584.94	\$475.42				
1396V737	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Implementation Services	CAPTIVA IMPLEMENTATION SERVICES BY NSC ENGINEER	\$1,152.00	-1%	\$1,168.00	\$33.29	\$27.45	\$22.31				
2030V472	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Project Management Services	CAPTIVA PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
4143B039	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V2.0E) WITH 3 YRS SOFTWARE MAINTENANCE ELAN	\$2,800.00	34%	\$1,852.00	\$52.78	\$43.52	\$35.37				
7494A696	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V2.0E) 1 YR SOFTWARE MAINTENANCE EXTENSION	\$400.00	31%	\$278.00	\$7.92	\$6.53	\$5.31				
7494A766	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V1.1E) AND ADVANCE DESKTOP (5L) ONE YEAR SOFTWARE MAINTENANCE EXTENSION	\$600.00	31%	\$416.00	\$11.86	\$9.78	\$7.95				
4143B046	imageWARE Document Server	Document Server	FIVE (5) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0e) ELAN	\$550.00	28%	\$397.00	\$11.31	\$9.33	\$7.58				
4143B047	imageWARE Document Server	Document Server	TWENTY (20) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	\$1,800.00	30%	\$1,268.00	\$36.14	\$29.80	\$24.22				
4143B048	imageWARE Document Server	Document Server	ONE-HUNDRED (100) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	\$5,000.00	29%	\$3,528.00	\$100.55	\$82.91	\$67.38				
4140B397	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	\$340.00	21%	\$270.00	\$7.70	\$6.35	\$5.16				
4140B398	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC) ELAN	\$1,400.00	34%	\$927.00	\$26.42	\$21.78	\$17.71				
4140B399	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC) ELAN	\$4,000.00	34%	\$2,646.00	\$75.41	\$62.18	\$50.54				
7494A752	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop 1L Additional Maintenance Extension (one year)	\$60.00	33%	\$40.00	\$1.14	\$0.94	\$0.76				
7494A689	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 5L Maintenance Extension (one year)	\$200.00	31%	\$139.00	\$3.96	\$3.27	\$2.65				
7494A751	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 20L Maintenance Extension (one year)	\$500.00	31%	\$347.00	\$9.89	\$8.15	\$6.63				
7494A698	imageWARE Document Server	Scan Manager DS	imageWARE Scan Manager DS V1.1E 1L with 3 Yrs Software Maintenance	\$2,400.00	34%	\$1,588.00	\$45.26	\$37.32	\$30.33				
7494A699	imageWARE Document Server	Scan Manager DS	imageWARE Scan Manager DS V1.0/1.1EFS 1L 1 YR Software Maintenance Extension	\$350.00	31%	\$243.00	\$6.93	\$5.71	\$4.64				
1982V416	imageWARE Document Server	Implementation Services	IMAGEWARE SCAN MANAGER FOR DS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2320V154	imageWARE Document Server	Implementation Services	IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION SERVICES BY LOCAL	\$165.00	0%	\$165.00	\$4.70	\$3.88	\$3.15				
1900V716	imageWARE Document Server	Implementation Services	imageRUNNER ADVANCE Desktop (5L) Implementation Services by Local Systems Analyst	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
1900V715	imageWARE Document Server	Implementation Services	imageRUNNER ADVANCE Desktop (20L) Implementation Services by Local Systems Analyst	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1623V694	imageWARE Document Server	Implementation Services	1Y DOCUMENT SERVER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1982V415	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT SERVER IMPLEMENTATION SERVICES ADD-ON BY LOCAL SYSTEMS ANALYST (1 HOUR)	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V743	imageWARE Document Server	Implementation Services	1Y Document Server Implementation Services by NCS Engineer	\$1,152.00	12%	\$1,016.00	\$28.96	\$23.88	\$19.41				
2354V574	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	\$5,027.00	12%	\$4,424.00	\$126.08	\$103.96	\$84.50				
2354V576	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II	\$8,377.00	12%	\$7,374.00	\$210.16	\$173.29	\$140.84				
2030V477	imageWARE Document Server	imageWARE Document Server Project Management Services	IMAGEWARE DOCUMENT SERVER PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
2354V576	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II	\$8,377.00	12%	\$7,374.00	\$210.16	\$173.29	\$140.84				
2354V574	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	\$5,027.00	12%	\$4,424.00	\$126.08	\$103.96	\$84.50				
2395V968	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDI TO IW DOC SERVER)	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
2395V967	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDI TO DOCUMENTUM AX)	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
2395V969	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDI TO THEREFORE)	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
2395V966	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDI TO 3RD PARTY SOLUTION)	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
6986B014	Therefore	Therefore Personal Edition	THEREFORE PERSONAL EDITION	\$800.00	16%	\$672.00	\$19.15	\$15.79	\$12.84				
6986B002	Therefore	Therefore Workgroup Edition	THEREFORE WORKGROUP EDITION BUNDLE	\$5,150.00	17%	\$4,290.00	\$122.27	\$100.82	\$81.94				
6986B003	Therefore	Therefore Workgroup Edition	THEREFORE WORKGROUP EDITION - ADDITIONAL 5 NAMED USER PACK	\$3,450.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
6986B006	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION BUNDLE (NAMED USERS)	\$14,350.00	17%	\$11,936.00	\$340.18	\$280.50	\$227.98				
6986B007	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL 5 NAMED USER PACK	\$3,450.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
6986B008	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION BUNDLE (CONCURRENT USERS)	\$17,800.00	17%	\$14,795.00	\$421.66	\$347.68	\$282.58				
6986B009	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL 5 CONCURRENT USER PACK	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
6986B010	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL WORKFLOW (1X)	\$900.00	10%	\$808.00	\$23.03	\$18.99	\$15.43				
6986B012	Therefore	Therefore Enterprise Edition	THEREFORE ENTERPRISE EDITION SERVER LICENSE	\$13,800.00	17%	\$11,500.00	\$327.75	\$270.25	\$219.65				
6986B013	Therefore	Therefore Enterprise Edition	THEREFORE ENTERPRISE EDITION - ADDITIONAL SERVER LICENSE	\$4,650.00	17%	\$3,855.00	\$109.87	\$90.59	\$73.63				
6986B056	Therefore	Therefore Physical Delivery	THEREFORE SOFTWARE USB STICK	\$75.00	0%	\$75.00	\$2.14	\$1.76	\$1.43				
6986B033	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (1-9 USERS)	\$510.00	17%	\$423.00	\$12.06	\$9.94	\$8.08				
6986B034	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (10-24 USERS)	\$430.00	16%	\$361.00	\$10.29	\$8.48	\$6.90				
6986B035	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (25-49 USERS)	\$365.00	16%	\$305.00	\$8.69	\$7.17	\$5.83				
6986B036	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (50-99 USERS)	\$310.00	15%	\$262.00	\$7.47	\$6.16	\$5.00				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/s ever, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6986B037	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (100-249 USERS)	\$265.00	15%	\$224.00	\$6.38	\$5.26	\$4.28				
6986B038	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (250-499 USERS)	\$195.00	17%	\$162.00	\$4.62	\$3.81	\$3.09				
6986B039	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (500-999 USERS)	\$140.00	16%	\$118.00	\$3.36	\$2.77	\$2.25				
6986B040	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (1000+ USERS)	\$105.00	17%	\$87.00	\$2.48	\$2.04	\$1.66				
6986B017	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (1-9 USERS)	\$1,015.00	17%	\$846.00	\$24.11	\$19.88	\$16.16				
6986B018	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (10-24 USERS)	\$865.00	17%	\$722.00	\$20.58	\$16.97	\$13.79				
6986B019	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (25-49 USERS)	\$735.00	16%	\$616.00	\$17.56	\$14.48	\$11.77				
6986B020	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (50-99 USERS)	\$625.00	16%	\$523.00	\$14.91	\$12.29	\$9.99				
6986B021	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (100-249 USERS)	\$530.00	17%	\$442.00	\$12.60	\$10.39	\$8.44				
6986B022	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (250-499 USERS)	\$390.00	17%	\$324.00	\$9.23	\$7.61	\$6.19				
6986B023	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (500-999 USERS)	\$280.00	15%	\$237.00	\$6.75	\$5.57	\$4.53				
6986B024	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (1000+ USERS)	\$205.00	15%	\$175.00	\$4.99	\$4.11	\$3.34				
6986B025	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1-9 USERS)	\$2,035.00	17%	\$1,697.00	\$48.36	\$39.88	\$32.41				
6986B026	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (10-24 USERS)	\$1,730.00	17%	\$1,443.00	\$41.13	\$33.91	\$27.56				
6986B027	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (25-49 USERS)	\$1,470.00	17%	\$1,225.00	\$34.91	\$28.79	\$23.40				
6986B028	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (50-99 USERS)	\$1,245.00	17%	\$1,038.00	\$29.58	\$24.39	\$19.83				
6986B029	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (100-249 USERS)	\$1,060.00	17%	\$883.00	\$25.17	\$20.75	\$16.87				
6986B030	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (250-499 USERS)	\$775.00	17%	\$647.00	\$18.44	\$15.20	\$12.36				
6986B031	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (500-999 USERS)	\$565.00	16%	\$473.00	\$13.48	\$11.12	\$9.03				
6986B032	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1000+ USERS)	\$415.00	17%	\$343.00	\$9.78	\$8.06	\$6.55				
6986B041	Therefore	Therefore Capture & Connector Licenses	THEREFORE CAPTURE CLIENT LICENSE	\$1,900.00	18%	\$1,555.00	\$44.32	\$36.54	\$29.70				
6986B042	Therefore	Therefore Capture & Connector Licenses	THEREFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE)	\$1,100.00	15%	\$933.00	\$26.59	\$21.93	\$17.82				
6986B043	Therefore	Therefore Capture & Connector Licenses	THEREFORE INTEGRATION LICENSE FOR ECOPY SHARESCAN	\$940.00	17%	\$784.00	\$22.34	\$18.42	\$14.97				
6986B044	Therefore	Therefore Capture & Connector Licenses	THEREFORE INTEGRATION LICENSE FOR KOFAX CAPTURE	\$1,900.00	18%	\$1,555.00	\$44.32	\$36.54	\$29.70				
6986B045	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONTENT CONNECTOR	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
6986B046	Therefore	Therefore Capture & Connector Licenses	THEREFORE UNIVERSAL CONNECTOR	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
6986B047	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT EXCHANGE SERVER	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
6986B048	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT SHAREPOINT SERVER	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
6986B049	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT DYNAMICS NAV	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
6986B050	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR IBM LOTUS NOTES	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
6986B051	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR SAP	\$34,500.00	17%	\$28,595.00	\$814.96	\$671.98	\$546.16				
2478V481	Therefore	Therefore Implementation Services	THEREFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00	-1%	\$1,168.00	\$33.29	\$27.45	\$22.31				
2478V482	Therefore	Therefore Implementation Services	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
2478V483	Therefore	Therefore Implementation Services	THEREFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6986B052	Therefore	Therefore Implementation Services	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1/2 UNIT	\$894.00	-1%	\$907.00	\$25.85	\$21.31	\$17.32				
6986B053	Therefore	Therefore Implementation Services	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1 DAY	\$1,787.00	-2%	\$1,814.00	\$51.70	\$42.63	\$34.65				
6986B054	Therefore	Therefore Implementation Services	THEREFORE PS CUSTOMIZATION UNIT	\$740.00	-1%	\$751.00	\$21.40	\$17.65	\$14.34				
6986B055	Therefore	Therefore Implementation Services	THEREFORE TRAVEL COST UNIT	\$148.00	-2%	\$151.00	\$4.30	\$3.55	\$2.88				
6986B057	Therefore	Therefore Software Assurance Points (Extended Software Maintenance)	THEREFORE SOFTWARE ASSURANCE	\$12.00	-17%	\$14.00	\$0.40	\$0.33	\$0.27				
8943B024	PRISMA Prepare	PRISMAPrepare V6	OCÉ PRISMAPREPRE V6 - 1ST CONCURRENT USER	\$12,450.00	9%	\$11,323.00	\$322.71	\$266.09	\$216.27				
8943B007	PRISMA Prepare	PRISMAPrepare V6	OCÉ PRISMAPREPRE V6 - 1 ADDITIONAL CONCURRENT USER	\$7,450.00	19%	\$6,017.00	\$171.48	\$141.40	\$114.92				
8943B004	PRISMA Prepare	PRISMAPrepare V6	OCÉ PRISMAPREPRE V6 - AUTOMATION	\$2,450.00	19%	\$1,987.00	\$56.63	\$46.69	\$37.95				
8943B005	PRISMA Prepare	PRISMAPrepare V6	OCÉ PRISMAPREPRE V6 - PREFLIGHT (PER USER)	\$385.00	9%	\$350.00	\$9.98	\$8.23	\$6.69				
8943B023	PRISMA Prepare	PRISMAPrepare V6	OCÉ PRISMAPREPRE LIGHT V6 - 1 CONCURRENT USER	\$6,900.00	14%	\$5,903.00	\$168.24	\$138.72	\$112.75				
8943B027	PRISMA Prepare	PRISMAPrepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPRE V4 TO V6 1ST CONC USER	\$8,840.00	32%	\$6,028.00	\$171.80	\$141.66	\$115.13				
8943B011	PRISMA Prepare	PRISMAPrepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPRE V4 TO V6 EXTRA CONC USER	\$4,896.00	32%	\$3,316.00	\$94.51	\$77.93	\$63.34				
8943B006	PRISMA Prepare	PRISMAPrepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPRE LIGHT V6 TO 1 CONC USER	\$7,450.00	19%	\$6,017.00	\$171.48	\$141.40	\$114.92				
8943B028	PRISMA Prepare	PRISMAPrepare V6 License Upgrades	LICENSE UPGRADE OCÉ DOCWORKS TO V6 1ST CONC USER	\$0.00	#DIV/0!	\$6,523.00	\$185.91	\$153.29	\$124.59				
7609B021	PRISMA Prepare	PRISMA Options	ADOBE ACROBAT PROFESSIONAL V11	\$560.00	14%	\$483.00	\$13.77	\$11.35	\$9.23				
6277B002	PRISMA Prepare	PRISMA Options	QUITE IMPOSING PLUS V3	\$888.00	18%	\$727.00	\$20.72	\$17.08	\$13.89				
6276B003	PRISMA Prepare	PRISMA Options	ENFOCUS PITSTOP PROFESSIONAL V11	\$700.00	11%	\$625.00	\$17.81	\$14.69	\$11.94				
7282B009	PRISMA Prepare	PRISMA Options	DCONVERT V2 CORPORATE SET	\$10,502.00	28%	\$7,963.00	\$215.55	\$177.73	\$144.45				
7629B056	PRISMA Prepare	PRISMA Options	MEDIA- PRISMAPREPRE V6	\$20.00	40%	\$12.00	\$0.34	\$0.28	\$0.23				
2094V623	PRISMA Prepare	Services by Local Systems Analyst	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	2%	\$825.00	\$23.51	\$19.39	\$15.76				
7281B014	Océ DocSetter	Océ DocSetter	OCÉ DOCSETTER V3 SET	\$4,425.00	-4%	\$4,617.00	\$131.58	\$108.50	\$88.18				
7281B004	Océ DocSetter	Océ DocSetter	OCÉ DOCSETTER PRISMAPRO PRINT INCL TAB	\$2,755.00	27%	\$2,022.00	\$67.63	\$47.52	\$38.62				
7629B051	Océ DocSetter	Océ DocSetter	MEDIA FOR DOCSETTER	\$20.00	39%	\$14.00	\$0.40	\$0.33	\$0.27				
2363V825	Océ DocSetter	Océ DocSetter	OCÉ DOCSETTER IMPLEMENTATION SERVICES BY LOCAL CBS SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
1396V749	imageWARE Publishing Manager Standard - Contact Marketing for more information.	Implementation Services by Local Systems Analyst	IW PUBLISHING MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
4169B215	imageWARE PrePress Manager (32-bit version only)	imageWARE PrePress Manager - Version 1.3.3	IMAGEWARE PREPRESS MANAGER V1.3.3 SINGLE USER LICENSE	\$6,000.00	26%	\$4,411.00	\$125.71	\$103.66	\$84.25				
4169B216	imageWARE PrePress Manager (32-bit version only)	imageWARE PrePress Manager - Version 1.3.3	IMAGEWARE PREPRESS MANAGER V1.3.3 ADDITIONAL SINGLE USER LICENSE (ADD-ON)	\$3,000.00	27%	\$2,205.00	\$62.84	\$51.82	\$42.12				
7494A722	imageWARE PrePress Manager (32-bit version only)	imageWARE Prepress Manager Select	IMAGEWARE PREPRESS MANAGER SELECT V2.0	\$2,000.00	25%	\$1,502.00	\$42.81	\$35.30	\$28.69				
7494A723	imageWARE PrePress Manager (32-bit version only)	imageWARE Prepress Manager Select	IMAGEWARE PREPRESS MANAGER SELECT V2.0 UPGRADE	\$500.00	28%	\$358.00	\$10.20	\$8.41	\$6.84				
1396V751	imageWARE PrePress Manager (32-bit version only)	Implementation Service by Local Systems Analyst	IW PREPRESS MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1492V607	Print Assessment	Print Discovery - NTSC Services - Submit DPS Request Form to NTSC	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD REPORTING)	\$2,857.00	3%	\$2,769.00	\$78.92	\$65.07	\$52.89				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1492V609	Print Assessment	Print Discovery - NTSC Services - Submit DFS Request Form to NTSC	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (ADVANCED REPORTING)	\$4,286.00	3%	\$4,152.00	\$118.33	\$97.57	\$79.30				
1623V696	In-Plant Business Tools	In-Plant Business Development	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04				
6788B001	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 10 ID ANNUAL SUBSCRIPTION	\$3,480.00	32%	\$2,355.00	\$67.12	\$55.34	\$44.98				
6788B002	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 20 ID ANNUAL SUBSCRIPTION	\$6,960.00	33%	\$4,667.00	\$133.01	\$109.67	\$89.14				
6788B003	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 30 ID ANNUAL SUBSCRIPTION	\$10,440.00	32%	\$7,064.00	\$201.32	\$166.00	\$134.92				
6788B004	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 40 ID ANNUAL SUBSCRIPTION	\$13,920.00	32%	\$9,418.00	\$268.41	\$221.32	\$179.88				
6788B005	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 50 ID ANNUAL SUBSCRIPTION	\$15,660.00	32%	\$10,595.00	\$301.96	\$248.98	\$202.36				
6788B006	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 60 ID ANNUAL SUBSCRIPTION	\$18,792.00	32%	\$12,714.00	\$362.35	\$298.78	\$242.84				
6788B007	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 70 ID ANNUAL SUBSCRIPTION	\$21,924.00	32%	\$14,833.00	\$422.74	\$348.58	\$283.31				
6788B008	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 80 ID ANNUAL SUBSCRIPTION	\$25,056.00	32%	\$16,952.00	\$483.13	\$398.37	\$323.78				
6788B009	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 90 ID ANNUAL SUBSCRIPTION	\$28,188.00	32%	\$19,071.00	\$543.52	\$448.17	\$364.26				
6788B010	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 100 ID ANNUAL SUBSCRIPTION	\$29,580.00	32%	\$20,013.00	\$570.37	\$470.31	\$382.25				
6788B011	Forms and Print Services for Salesforce.com	Subscriptions	ADDITIONAL FORMS & PRINT SERVICES FOR SALESFORCE.COM IDS	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
6788B013	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - ADD'L 1000 PDF PAGE TRANSACTIONS	\$25.00	32%	\$17.00	\$0.48	\$0.40	\$0.32				
6788B012	Forms and Print Services for Salesforce.com	Professional Services	DESIGN & IMPLEMENTATION SERVICES	\$0.00	#DIV/0!	\$112.00	\$3.19	\$2.63	\$2.14				
7133A012	I-O Solutions	I-O Solutions	I-O 5735DP PRINTER GATEWAY	\$1,895.00	22%	\$1,486.00	\$42.35	\$34.92	\$28.38				
7133A005	I-O Solutions	I-O Solutions	I-O 5755DP PRINTER GATEWAY	\$3,375.00	15%	\$2,860.00	\$81.51	\$67.21	\$54.63				
7133A013	I-O Solutions	Warranty Support for I-O	1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5735DP	\$400.00	-32%	\$527.00	\$15.02	\$12.38	\$10.07				
7133A007	I-O Solutions	Warranty Support for I-O	1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5755DP	\$625.00	-32%	\$822.00	\$23.43	\$19.32	\$15.70				
7133A016	I-O Solutions	Adapto	1-2 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,100.00	12%	\$964.00	\$27.47	\$22.65	\$18.41				
7133A017	I-O Solutions	Adapto	3-4 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,080.00	14%	\$933.00	\$26.59	\$21.93	\$17.82				
7133A018	I-O Solutions	Adapto	5-8 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,050.00	14%	\$902.00	\$25.71	\$21.20	\$17.23				
7133A019	I-O Solutions	Adapto	9-16 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,020.00	15%	\$871.00	\$24.82	\$20.47	\$16.64				
7133A020	I-O Solutions	Adapto	17-32 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$990.00	15%	\$840.00	\$23.94	\$19.74	\$16.04				
7133A021	I-O Solutions	Adapto	33-64 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$960.00	16%	\$808.00	\$23.03	\$18.99	\$15.43				
7133A022	I-O Solutions	Adapto	65-128 ADAPTO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$930.00	16%	\$777.00	\$22.14	\$18.26	\$14.84				
7133A023	I-O Solutions	Warranty Support for Adapto	1 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTO SOFTWARE PER IR LICENSE	\$130.00	-26%	\$164.00	\$4.67	\$3.85	\$3.13				
7133A024	I-O Solutions	Warranty Support for Adapto	2 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTO SOFTWARE PER IR LICENSE	\$260.00	-27%	\$329.00	\$9.38	\$7.73	\$6.28				
7133A025	I-O Solutions	Warranty Support for Adapto	3 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTO SOFTWARE PER IR LICENSE	\$390.00	-26%	\$493.00	\$14.05	\$11.59	\$9.42				
7133A026	I-O Solutions	Warranty Support for Adapto	4 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTO SOFTWARE PER IR LICENSE	\$520.00	-27%	\$658.00	\$18.75	\$15.46	\$12.57				
1396V726	I-O Solutions	Implementation Services by Local Systems Analyst	I-O DATA IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
0539V786	Coverbind	Machine	COVERBIND 5000 04CB5000 (INCLUDES 2 YEAR WARRANTY)	\$695.00	-17%	\$581.00	\$23.14	\$19.08	\$15.51				
0539V790	Coverbind	Machine	COVERBIND COVERBIND 101 DFS (INCLUDES 2 YEAR WARRANTY) 04101DFS	\$5,500.00	5%	\$5,213.00	\$148.57	\$122.51	\$99.57				
0539V796	Coverbind	Machine	COVERBIND 301 DFS (INCLUDES 80 DAY WARRANTY) 04301DFS	\$29,500.00	26%	\$21,852.00	\$622.78	\$513.52	\$417.37				
0636V547	Coverbind	Installation	COVERBIND 301 DFS INSTALLATION FEE 04INSTAL301	\$1,000.00	14%	\$860.00	\$24.51	\$20.21	\$16.43				
0539V788	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-3WARR	\$289.00	1%	\$286.00	\$8.15	\$6.72	\$5.46				
0539V789	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-5WARR	\$540.00	1%	\$535.00	\$15.25	\$12.57	\$10.22				
0539V791	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 3 YEARS) 04101DFFS-3WARR	\$565.00	1%	\$560.00	\$15.96	\$13.16	\$10.70				
0539V792	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 5 YEARS) 04101DFFS-5WARR	\$1,069.00	1%	\$1,057.00	\$30.12	\$24.84	\$20.19				
0761V898	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 1 Year Spare Parts Program 04301DSF-1WARR	\$425.00	14%	\$367.00	\$10.46	\$8.62	\$7.01				
0761V899	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 3- Year Spare Parts Program 04301DSF- 3WARR	\$1,200.00	13%	\$1,041.00	\$29.67	\$24.46	\$19.88				
0761V900	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 5 Year Spare Parts Program 04301DSF- 5WARR	\$1,900.00	13%	\$1,648.00	\$46.97	\$38.73	\$31.48				
2458V803	Duplo Finishing Equipment	Duplo Promotional Bundles	DC-745 PROMOTIONAL BUNDLE	\$94,257.00	0%	\$94,257.00	\$2,686.32	\$2,215.04	\$1,800.31				
2458V802	Duplo Finishing Equipment	Duplo Promotional Bundles	DC-645 PROMOTIONAL BUNDLE	\$52,847.00	18%	\$43,279.00	\$1,233.45	\$1,017.06	\$826.63				
1149V462	Duplo Finishing Equipment	Pressure Sealer - Must contact Duplo to qualify customer	DUPLO EX-2000 PRESSURE SEALER EX-2000	\$10,150.00	8%	\$9,300.00	\$265.05	\$218.55	\$177.63				
1149V463	Duplo Finishing Equipment	Pressure Sealer - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DUPLO EX-2000 PRESSURE SEALER	\$1,170.00	4%	\$1,119.00	\$31.89	\$26.30	\$21.37				
1285V222	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DUPLO DB-280 TABLETOP PERFECT BINDER DB-280	\$11,885.00	2%	\$11,699.00	\$333.42	\$274.93	\$223.45				
1300V674	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DB-280 TABLETOP PERFECT BINDER DB-280-MAINT	\$1,930.50	4%	\$1,846.00	\$52.61	\$43.38	\$35.26				
1964V076	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DB-280 ADHESIVE GLUE AAG-DB280 GLUE	\$144.00	-15%	\$166.00	\$4.73	\$3.90	\$3.17				
1964V077	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	STAND FOR DB-280 AAO-DB280 STAND	\$572.00	0%	\$570.00	\$16.25	\$13.40	\$10.89				
1791V234	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DBP-500 PERFECT BINDER SYSTEM	\$59,230.00	-2%	\$60,707.00	\$1,730.15	\$1,426.61	\$1,159.50				
1791V233	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DBP-500 PERFECT BINDER SYSTEM	\$6,149.00	4%	\$5,881.00	\$167.61	\$138.20	\$112.33				
1849V938	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DBP-500 GLUE (50LB PER CARTON)	\$250.00	6%	\$235.00	\$6.70	\$5.52	\$4.49				
2433V302	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	KB-4000 PUR PERFECT BINDER	\$80,600.00	-2%	\$82,552.00	\$2,352.73	\$1,939.97	\$1,576.74				
2433V289	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE KB-4000 PUR PERFECT BINDER	\$9,230.00	4%	\$8,827.00	\$251.57	\$207.43	\$168.60				
0857V260	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Duplo DBM-120 SXS Off-line Bookletmaker	\$11,185.00	-1%	\$11,333.00	\$322.99	\$266.33	\$216.46				
0857V242	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Annual Maintenance for the DBM-120 SXS	\$1,930.50	4%	\$1,846.00	\$52.61	\$43.38	\$35.26				
0857V261	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Duplo DBM-120T Face Trimmer	\$9,470.00	6%	\$8,865.00	\$252.65	\$208.33	\$169.32				
0857V244	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Annual Maintenance for the DBM-120T	\$1,521.00	4%	\$1,455.00	\$41.47	\$34.19	\$27.79				
0648V230	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DUPLO STATIC KIT DCM-KIT	\$4,700.00	-1%	\$4,750.00	\$135.38	\$111.63	\$90.73				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1091V741	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DCM ANTI-STATIC KIT DCM-KIT-MAINT	\$390.00	4%	\$373.00	\$10.63	\$8.77	\$7.12				
2433V299	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200 SHEET BY SHEET FEEDER	\$28,400.00	9%	\$25,984.00	\$740.54	\$610.62	\$496.29				
1091V739	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO DSF-2000 SHEET FEEDER DSF-2000-MAINT	\$3,380.00	4%	\$3,233.00	\$92.14	\$75.98	\$61.75				
2433V295	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	CONNECTOR TO CONNECT DPORT MACHINE TO D-LINK MACHINES	\$0.00	#DIV/0!	\$558.00	\$15.90	\$13.11	\$10.66				
2433V298	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200 PC CONTROLLER SOFTWARE	\$0.00	#DIV/0!	\$1,393.00	\$39.70	\$32.74	\$26.61				
2433V280	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	22" TOUCHSCREEN PC FOR DUPLO PC CONTROLLER FOR DSF-2200	\$0.00	#DIV/0!	\$2,161.00	\$61.59	\$50.78	\$41.28				
2433V303	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	PC ARM AND PC ARM MOUNT FOR DSF-2200	\$1,774.00	-1%	\$1,789.00	\$50.99	\$42.04	\$34.17				
2433V308	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	\$6,970.00	-2%	\$7,124.00	\$203.03	\$167.41	\$136.07				
2433V291	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	\$806.00	4%	\$772.00	\$22.00	\$18.14	\$14.75				
2433V293	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	BAR CODE READING KIT	\$10,125.00	-2%	\$10,350.00	\$294.98	\$243.23	\$197.69				
2433V279	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BAR CODE READING KIT	\$1,170.00	4%	\$1,119.00	\$31.89	\$26.30	\$21.37				
2433V301	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200/DBM120-SXS/DBM-120T/TWO (2) D-PORT CONVERTERS NEAR-LINE BOOKLETMAKER BUNDLE	\$51,029.00	8%	\$47,098.00	\$1,342.29	\$1,106.80	\$899.57				
2433V286	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-2200 SYSTEM	\$7,031.70	4%	\$6,725.00	\$191.66	\$158.04	\$128.45				
2433V300	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200/DBM-350/DBM-350T/TWO (2) D-PORT CONVERTERS/PC CONTROLLERSW/DUPLO PC/PC ARM/ ARM MOUNT NEAR-LINE BOOKLETMAKER BUNDLE	\$79,593.00	3%	\$77,234.00	\$2,201.17	\$1,815.00	\$1,475.17				
2433V287	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-2200/DBM-350 SYSTEM	\$9,248.20	4%	\$8,845.00	\$252.08	\$207.86	\$168.94				
2433V297	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DC-445/DBM-350/DBM-350T/AIR KNIFE/DOUBLE DET/445 BRIDGE/IF BOX/DCM-KIT/SLITKIT/STAND NEAR-LINE BOOKLETMAKER BUNDLE	\$0.00	#DIV/0!	\$77,809.00	\$2,217.56	\$1,828.51	\$1,486.15				
2433V288	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-3500 SYSTEM #1	\$9,230.00	4%	\$8,827.00	\$251.57	\$207.43	\$168.60				
1964V098	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-745 PRODUCTION SCC COLOR FINISHER DC-745	\$104,000.00	-2%	\$106,174.00	\$3,025.96	\$2,495.09	\$2,027.92				
1964V099	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DC-745 PRODUCTION SCC COLOR FINISHER DC-745-MAINT	\$11,050.00	4%	\$10,567.00	\$301.16	\$248.32	\$201.83				
1964V074	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ADDITIONAL SLITTER MODULE FOR THE DC-745 (MUST ORDER DEFLECTORS) AAO-DC745OSM01	\$4,364.00	-5%	\$4,561.00	\$129.99	\$107.18	\$87.12				
1964V082	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745OSM01-MAINT	\$761.80	4%	\$729.00	\$20.78	\$17.13	\$13.92				
1964V083	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745ODF01	\$938.00	-3%	\$966.00	\$27.53	\$22.70	\$18.45				
1964V085	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745ODF01-MAINT	\$175.50	4%	\$168.00	\$4.79	\$3.95	\$3.21				
2182V074	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	CROSS PERFORATING MODULE WITH MOTOR KIT FOR THE DC-745 AAO-DC745CPM01	\$11,678.00	-2%	\$11,958.00	\$340.80	\$281.01	\$228.40				
2178V967	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR CROSS PERFORATING MODULE WITH MOTOR KIT FOR THE DC-745 AAO-DC745CPM01-MAINT	\$1,337.70	12%	\$1,183.00	\$33.72	\$27.80	\$22.60				
1964V100	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01	\$10,615.00	-4%	\$11,002.00	\$313.56	\$258.55	\$210.14				
1964V108	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01-MAINT	\$1,933.10	4%	\$1,849.00	\$52.70	\$43.45	\$35.32				
1038V925	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-645 DOCUCUTTER	\$47,490.00	-2%	\$48,599.00	\$1,385.07	\$1,142.08	\$928.24				
1038V923	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DC-645 DOCUCUTTER	\$5,187.00	4%	\$4,961.00	\$141.39	\$116.58	\$94.76				
1469V698	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ROTARY SCORER MODULE FOR DC-645 DOCUCUTTER RSM-01	\$7,351.00	-4%	\$7,623.00	\$217.26	\$179.14	\$145.60				
1469V697	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR ROTARY SCORER MODULE FOR DC-645 DOCUCUTTER	\$1,367.60	4%	\$1,308.00	\$37.28	\$30.74	\$24.98				
1091V736	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO BUSINESS CARD MODULE BD-MODULE	\$5,357.00	-4%	\$5,563.00	\$158.55	\$130.73	\$106.25				
1091V737	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE BD-MODULE-MAINT	\$965.90	4%	\$923.00	\$26.31	\$21.69	\$17.63				
1471V867	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	BUSINESS CARD MODULE (30-UP) BCM-26	\$7,200.00	-4%	\$7,462.00	\$212.67	\$175.36	\$142.52				
1471V868	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE (20-UP) BCM-26-MAINT	\$1,310.40	4%	\$1,254.00	\$35.74	\$29.47	\$23.95				
1091V738	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO PERFORATING MODULE PFM-01	\$7,312.00	-4%	\$7,574.00	\$215.86	\$177.99	\$144.66				
1091V745	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR PERFORATING MODULE PFM-01-MAINT	\$1,316.90	4%	\$1,259.00	\$35.88	\$29.59	\$24.05				

Product			Purchase	Lease			Service							
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
		Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) DC-615 BASE MODEL	\$25,485.00	6%	\$23,852.00	\$679.78	\$560.52	\$455.57					
1105V967	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) MAINT_DC615	\$3,880.50	4%	\$3,711.00	\$105.76	\$87.21	\$70.88					
1105V302	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED) DC-615PRO_Fully Equipped	\$29,985.00	7%	\$27,955.00	\$796.72	\$656.94	\$533.94					
1105V966	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED) MAINT_DC615PRO	\$4,660.50	4%	\$4,457.00	\$127.02	\$104.74	\$85.13					
1105V968	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DOUBLE FEED DETECTION FOR DC-615	\$767.00	-3%	\$788.00	\$22.46	\$18.52	\$15.05					
1594V911	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-615 JOB CREATOR SOFTWARE DC-615JCR01	\$1,470.00	-3%	\$1,512.00	\$43.09	\$35.53	\$28.88					
1964V086	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DC-615 JOB CREATOR SOFTWARE DC-615JCR01 MAINTENANCE	\$130.00	5%	\$124.00	\$3.53	\$2.91	\$2.37					
1964V110	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-445 CREASER UNIT DC-445	\$13,035.00	3%	\$12,663.00	\$360.90	\$297.58	\$241.86					
1285V214	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DC-445 CREASER UNIT DC-445-MAINT	\$2,125.50	4%	\$2,033.00	\$57.94	\$47.78	\$38.83					
1300V675	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	HOUSING MODULE FOR DC-445 AAO-DC445OPM02	\$1,058.00	-2%	\$1,078.00	\$30.72	\$25.33	\$20.59					
1285V216	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	PERFORATOR UNIT FOR DC-445 AAO-PFR-04	\$1,082.00	-2%	\$1,102.00	\$31.41	\$25.90	\$21.05					
1285V217	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	SLITTER UNIT FOR DC-445 AAO-SLT18	\$1,050.00	-2%	\$1,070.00	\$30.50	\$25.15	\$20.44					
1285V218	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	AIR KNIFE KIT FOR DC-445 AAO-AIR03	\$1,112.00	-13%	\$1,259.00	\$35.88	\$29.59	\$24.05					
1285V219	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	LONG PAPER TRAY FOR DC-445 AAO-DC445LPT02	\$477.00	1%	\$474.00	\$13.51	\$11.14	\$9.05					
1285V220	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DOUBLE-FEED DETECTOR SENSOR FOR DC-445 AAO-DC445DFD07	\$767.00	-3%	\$789.00	\$22.49	\$18.54	\$15.07					
1478V973	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	STAND FOR DC-445 CREASER	\$545.00	0%	\$543.00	\$15.48	\$12.76	\$10.37					
		Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	CC-330 CARD CUTTER	\$10,200.00	0%	\$10,245.00	\$291.98	\$240.76	\$195.68					
2353V049	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR CC-330 CARD CUTTER	\$2,229.50	4%	\$2,133.00	\$60.79	\$50.13	\$40.74					
2352V364	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE STRIKE PERF MODULE INCLUDING SPM MOTOR KIT	\$1,644.50	4%	\$1,573.00	\$44.83	\$36.97	\$30.04					
2433V290	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	STRIKE PERF MODULE INCLUDING SPM MOTOR KIT	\$0.00	#DIV/0!	\$14,591.00	\$415.84	\$342.89	\$278.69					
2433V307	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	Duplo 490P Guillotine Cutter	\$16,350.00	6%	\$15,292.00	\$435.82	\$359.36	\$292.08					
0857V265	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	Annual Maintenance for the 490P Guillotine Cutter	\$1,755.00	4%	\$1,678.00	\$47.82	\$39.43	\$32.05					
0857V249	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	DUPLO 660P GUILLOTINE 25.6 PROGRAMMABLE CUTTER 660P	\$21,070.00	7%	\$19,594.00	\$558.43	\$460.46	\$374.25					
1149V460	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO 660P PROGRAMMABLE CUTTER 660P_MAINT	\$2,301.00	4%	\$2,201.00	\$62.73	\$51.72	\$42.04					
1149V461	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	DUPLO 490 GUILLOTINE CUTTER	\$13,400.00	6%	\$12,594.00	\$358.93	\$295.96	\$240.55					
2005V955	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE 490 GUILLOTINE CUTTER 490-MAINT	\$1,430.00	4%	\$1,367.00	\$38.96	\$32.12	\$26.11					
2005V954	Duplo Finishing Equipment	Integrated Folding System	DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS	\$40,501.00	11%	\$36,107.00	\$1,029.05	\$848.51	\$689.64					
1964V109	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS MAINTENANCE	\$4,538.30	17%	\$3,774.00	\$107.56	\$88.69	\$72.08					
1964V087	Duplo Finishing Equipment	Integrated Folding System	DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS	\$88,672.00	11%	\$78,882.00	\$2,248.14	\$1,853.73	\$1,506.65					
1964V088	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS MAINTENANCE	\$9,935.90	17%	\$8,263.00	\$235.50	\$194.18	\$157.82					
1964V089	Duplo Finishing Equipment	Integrated Folding System	DUPLO TOUCHLINE CF-375	\$39,450.00	11%	\$35,190.00	\$1,002.92	\$826.97	\$672.13					
2157V097	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR TOUCHLINE CF-375	\$4,485.00	23%	\$3,450.00	\$98.33	\$81.08	\$65.90					
2157V099	Duplo Finishing Equipment	Integrated Folding System	PERFORATOR MODULE FOR CF-375 AAO-CF375PFR	\$2,222.00	11%	\$1,976.00	\$56.32	\$46.44	\$37.74					
2202V804	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR PERFORATOR MODULE FOR CF-375 AAO-CF375PFR MAINTENANCE	\$260.00	23%	\$200.00	\$5.70	\$4.70	\$3.82					
2202V805	Duplo Finishing Equipment	Business Card Cutter	CC-228 BUSINESS CARD CUTTER CC-228	\$6,000.00	15%	\$5,082.00	\$144.84	\$119.43	\$97.07					
1964V090	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CC-228 BUSINESS CARD CUTTER CC-228 MAINTENANCE	\$650.00	17%	\$541.00	\$15.42	\$12.71	\$10.33					
1964V091	Duplo Finishing Equipment	Business Card Cutter	7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER 7"	\$650.00	17%	\$541.00	\$15.42	\$12.71	\$10.33					
1964V072	Duplo Finishing Equipment	Business Card Cutter	BUSINESS CARD CUTTER AAO-BCC228 SL7 MAINTENANCE	\$65.00	17%	\$54.00	\$1.54	\$1.27	\$1.03					
1964V075	Duplo Finishing Equipment	Business Card Cutter	8" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AAO-BCC228 SL8	\$650.00	17%	\$541.00	\$15.42	\$12.71	\$10.33					
1964V073	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR 8" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AAO-BCC228 SL8 MAINTENANCE	\$65.00	17%	\$54.00	\$1.54	\$1.27	\$1.03					
1964V092	Duplo Finishing Equipment	Business Card Cutter	CC-330 BUSINESS CARD CUTTER	\$0.00	#DIV/0!	\$9,492.00	\$270.52	\$223.06	\$181.30					
2433V294	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CC-330 BUSINESS CARD CUTTER	\$1,274.00	17%	\$1,060.00	\$30.21	\$24.91	\$20.25					
2433V281	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	\$1,380.00	16%	\$1,155.00	\$32.92	\$27.14	\$22.06					
2433V306	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	\$169.00	17%	\$141.00	\$4.02	\$3.31	\$2.69					
2433V285	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE A FOR CC-330 BUSINESS CARD CUTTER	\$0.00	#DIV/0!	\$798.00	\$22.74	\$18.75	\$15.24					
2433V304	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE A FOR CC-330 BUSINESS CARD CUTTER	\$130.00	16%	\$109.00	\$3.11	\$2.56	\$2.08					
2433V283	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER	\$0.00	#DIV/0!	\$933.00	\$26.59	\$21.93	\$17.82					
2433V305	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER	\$156.00	17%	\$130.00	\$3.71	\$3.06	\$2.48					
2433V284	Duplo Finishing Equipment	Business Card Cutter	CONVEYOR STACKER WITH EXTENDED STAND FITTING FOR CC-330 BUSINESS CARD CUTTER	\$0.00	#DIV/0!	\$966.00	\$27.53	\$22.70	\$18.45					
2433V296	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CONVEYOR STACKER WITH EXTENDED STAND FITTING FOR CC-330 BUSINESS CARD CUTTER	\$130.00	16%	\$109.00	\$3.11	\$2.56	\$2.08					
2433V282	Duplo Finishing Equipment	Business Card Cutter												

Product			Purchase			Lease			Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s ever, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1262V674	Duplo Finishing Equipment	Freight - Must contact Duplo to qualify customer	DUPLO FREIGHT UNIT ONE (1)	\$11.00	-18%	\$13.00	\$0.37	\$0.31	\$0.25				
1764V168	Watkins Power Square - Contact Marketing for more Information	Freight	CP BOURG FREIGHT UNIT ONE (1)	\$15.00	13%	\$13.00	\$0.37	\$0.31	\$0.25				
4140B397	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	\$340.00	21%	\$270.00	\$7.70	\$6.35	\$5.16				
4140B398	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC)- ELAN	\$1,400.00	34%	\$927.00	\$26.42	\$21.78	\$17.71				
4140B399	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC)- ELAN	\$4,000.00	34%	\$2,646.00	\$75.41	\$62.18	\$50.54				
7494A752	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop 1L Additional Maintenance Extension (one year)	\$60.00	33%	\$40.00	\$1.14	\$0.94	\$0.76				
7494A689	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 5L Maintenance Extension (one year)	\$200.00	31%	\$139.00	\$3.96	\$3.27	\$2.65				
7494A751	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 20L Maintenance Extension (one year)	\$500.00	31%	\$347.00	\$9.89	\$8.15	\$6.63				
2320V154	ADVANCE Desktop	Implementation Services	IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION SERVICES BY LOCAL	\$165.00	0%	\$165.00	\$4.70	\$3.88	\$3.15				
1900V716	ADVANCE Desktop	Implementation Services	imageRUNNER ADVANCE Desktop (5L) Implementation Services by Local Systems Analyst	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
1900V715	ADVANCE Desktop	Implementation Services	imageRUNNER ADVANCE Desktop (20L) Implementation Services by Local Systems Analyst	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
4165B036	Workflow Composer	Workflow Composer	MEAP CONNECTOR FOR MS SHAREPOINT SERVER V1.1 (1 DEVICE)- ELAN	\$900.00	27%	\$661.00	\$18.84	\$15.53	\$12.63				
4165B092	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 1 TO 4 LICENSES	\$1,000.00	38%	\$622.00	\$17.73	\$14.62	\$11.88				
4165B093	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 5 TO 19 LICENSES- ELAN	\$800.00	38%	\$498.00	\$14.19	\$11.70	\$9.51				
4165B094	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 20 OR MORE- ELAN	\$750.00	38%	\$467.00	\$13.31	\$10.97	\$8.92				
4165B102	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (1 TO 4 LICENSES) - ELAN	\$1,080.00	38%	\$672.00	\$19.15	\$15.79	\$12.84				
4165B103	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (5 TO 19 LICENSES) - ELAN	\$800.00	38%	\$498.00	\$14.19	\$11.70	\$9.51				
4165B104	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (20 OR MORE LICENSES) - ELAN	\$750.00	38%	\$467.00	\$13.31	\$10.97	\$8.92				
2320V158	Workflow Composer	Implementation Services	WORKFLOW COMPOSER W/MEAP CONNECTORS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2320V156	Workflow Composer	Implementation Services	MEAP CONNECTOR FOR SHAREPOINT SERVER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
6365B001	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 1 YEAR MAINTENANCE & SUPPORT	\$652.00	20%	\$519.00	\$14.79	\$12.20	\$9.91				
6365B002	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 3 YEAR MAINTENANCE & SUPPORT	\$1,145.00	20%	\$911.00	\$25.96	\$21.41	\$17.40				
6365B003	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 5 YEAR MAINTENANCE & SUPPORT	\$1,599.00	20%	\$1,272.00	\$36.25	\$29.89	\$24.30				
2150V778	EFI PrintMe	Implementation Services by Local Systems Analyst	EFI PRINTME IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
4164BK29	Direct Print & Scan for Mobile	Direct Print & Scan for Mobile	DIRECT PRINT AND SCAN FOR MOBILE V2.2 1L - ELAN	\$100.00	25%	\$75.00	\$2.14	\$1.76	\$1.43				
2267V470	Prism Routing Manager	Routing Manager	ROUTING MANAGER; 1 PROCESS, OCR INCLUDED DS-50002-C	\$1,756.00	21%	\$1,394.00	\$39.73	\$32.76	\$26.63				
2267V467	Prism Routing Manager	Routing Manager	ADDITIONAL PROCESS FOR ROUTING MANAGER DS-50010-C	\$1,174.00	21%	\$928.00	\$26.45	\$21.81	\$17.72				
2336V427	Prism Routing Manager	Routing Manager	PRISM SOFTWARE WORKFLOW AGENT FOR ROUTINGMANAGER; DS-60001-C	\$495.00	25%	\$370.00	\$10.55	\$8.70	\$7.07				
2336V424	Prism Routing Manager	Routing Manager	PRISM SOFTWARE EXTRA ADMINISTRATOR FOR ROUTINGMANAGER; DS-60002-C	\$695.00	25%	\$519.00	\$14.79	\$12.20	\$9.91				
2336V414	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINT: PRISM SOFTWARE ROUTINGMANAGER; 1 PROCESS, OCR INC. DS-50002-CAM	\$269.10	-37%	\$369.00	\$10.52	\$8.67	\$7.05				
2336V421	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINT: PRISM SFTWR ROUTINGMANAGER; 1 ADDTNL PROCESS,OCR INC.: DS-50010-CAM	\$179.10	-37%	\$246.00	\$7.01	\$5.78	\$4.70				
2336V425	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINTENANCE: PRISM SFTWR WORKFLOW AGENT FOR ROUTINGMANAGER; DS-60001-CAM	\$89.10	-38%	\$123.00	\$3.51	\$2.89	\$2.35				
2336V435	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINT: PRISM SFTWR EXTRA ADMINISTRATOR FOR ROUTINGMANAGER; DS-60002-CAM	\$125.00	-37%	\$171.00	\$4.87	\$4.02	\$3.27				
2336V419	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINTENANCE: PRISM SOFTWARE MFP CONNECTOR, CANON MEAP: DS-20001-CAM	\$71.10	-38%	\$98.00	\$2.79	\$2.30	\$1.87				
2260V178	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC QD-001	\$9,495.00	2%	\$9,325.00	\$265.76	\$219.14	\$178.11				
2260V115	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM SUPPORT QD-001-1	\$2,000.00	-15%	\$2,300.00	\$65.55	\$54.05	\$43.93				
2260V117	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-001	\$3,000.00	-15%	\$3,450.00	\$98.33	\$81.08	\$65.90				
2260V119	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER - QMANAGER FOR PRISMASYNC (PER PRINTER) QD-002	\$3,000.00	19%	\$2,425.00	\$69.11	\$56.99	\$46.32				
2260V129	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM SUPPORT QD-002-1	\$600.00	-15%	\$690.00	\$19.67	\$16.22	\$13.18				
2260V131	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-002-4	\$900.00	-15%	\$1,035.00	\$29.50	\$24.32	\$19.77				
2260V133	QManager for PRISMAsync	Delivery & Installation	QMANAGER FOR PRISMASYNC - REMOTE INSTALLATION & TRAINING FEE QD-001-9	\$1,800.00	-2%	\$1,827.00	\$52.07	\$42.93	\$34.90				
1605V392	QManager for PRISMAsync	Delivery & Installation	FREIGHT AND HANDLING - U.S. (PER RSA SERVER)	\$325.00	-15%	\$374.00	\$10.66	\$8.79	\$7.14				
4164BK68	AA-PRINT	AA-PRINT	AA-PRINT V1.3 FOR MFP - ONE LICENSE	\$800.00	38%	\$498.00	\$14.19	\$11.70	\$9.51				
4164BK70	AA-PRINT	AA-PRINT	AA-PRINT V1.3 FOR LBP - ONE LICENSE	\$400.00	38%	\$250.00	\$7.13	\$5.88	\$4.78				
3575B353	AA-PRINT	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
2368V563	AA-PRINT	Implementation Services	AA-PRINT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
7494A823	imageWARE Secure Audit Manager Express	imageWARE Secure Audit Manager Express	IMAGEWARE SECURE AUDIT MANAGER EXPRESS SERVER (1 LICENSE) ELAN	\$3,500.00	27%	\$2,569.00	\$73.22	\$60.37	\$49.07				
7494A433	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (1 LICENSE) ELAN	\$1,120.00	27%	\$820.00	\$23.37	\$19.27	\$15.66				
7494A434	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (10 LICENSES)	\$10,000.00	27%	\$7,337.00	\$209.10	\$172.42	\$140.14				
7494A435	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (50 LICENSES)	\$44,500.00	27%	\$32,647.00	\$930.44	\$767.20	\$623.56				
7494A436	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (100 LICENSES)	\$80,000.00	27%	\$58,690.00	\$1,672.67	\$1,379.22	\$1,120.98				
7494A826	imageWARE Secure Audit Manager Express	imageWARE Secure Audit Manager Express Maintenance	ANNUAL MAINTENANCE AND SUPPORT FOR IWSAM SERVER (1 LICENSE)	\$645.00	24%	\$492.00	\$14.02	\$11.56	\$9.40				
2246V634	imageWARE Secure Audit Manager Express	Implementation Services by Local Systems Analyst	IMAGEWARE SAM EXPRESS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
3575B279	imageWARE Secure Audit Manager Express	unifLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (200K SCANS PER YEAR)	\$1,800.00	24%	\$1,372.00	\$39.10	\$32.24	\$26.21				
3575B280	imageWARE Secure Audit Manager Express	unifLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (600K SCANS PER YEAR)	\$4,800.00	27%	\$3,528.00	\$100.55	\$82.91	\$67.38				
3575B281	imageWARE Secure Audit Manager Express	unifLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (1M SCANS PER YEAR)	\$7,200.00	26%	\$5,293.00	\$150.85	\$124.39	\$101.10				
3575B282	imageWARE Secure Audit Manager Express	unifLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (UNLIMITED SCANS)	\$88,300.00	26%	\$65,154.00	\$1,856.89	\$1,531.12	\$1,244.44				
2113V967	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL I BASE FEE	\$256.00	12%	\$225.00	\$6.41	\$5.29	\$4.30				
2284V889	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES (ADD-ON FEATURE)	\$25.00	0%	\$25.00	\$0.71	\$0.59	\$0.48				
2354V572	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL II BASE FEE	\$313.00	12%	\$275.00	\$7.84	\$6.46	\$5.25				
2354V573	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL III BASE FEE	\$369.00	12%	\$325.00	\$9.26	\$7.64	\$6.21				
3575B372	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (1 DEVICE)	\$390.00	26%	\$287.00	\$8.18	\$6.74	\$5.48				
3575B373	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (5 DEVICES)	\$1,925.00	26%	\$1,418.00	\$40.41	\$33.32	\$27.08				
3575B374	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (10 DEVICES)	\$3,806.00	27%	\$2,797.00	\$79.71	\$65.73	\$53.42				
3575B353	Universal Login Manager	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
2333V332	Universal Login Manager	Implementation Services	ULM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$105.00	11%	\$93.00	\$2.65	\$2.19	\$1.78				
1630V764	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V770	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2375V768	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: STAND-ALONE (SA)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2375V773	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: STAND-ALONE (SA)	\$1,465.00	0%	\$1,465.00	\$41.75	\$34.43	\$27.98				
2375V765	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: STAND-ALONE (SA)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
2375V772	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: STAND-ALONE (SA)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
2375V767	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: STAND-ALONE (SA)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
2375V771	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: STAND-ALONE (SA)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
2375V769	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 2500 UNIT BLOCK: STAND-ALONE (SA)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
7494A672	Canon imageWARE Enterprise Management Console	IW EMC Plug-in Implementation	IMAGEWARE ENTERPRISE MANAGEMENT CONSOLE ACCOUNTING MANAGEMENT PLUG-IN (SUBSCRIPTION)	\$1,000.00	34%	\$662.00	\$18.87	\$15.56	\$12.64				
1424V777	Canon imageWARE Enterprise Management Console	IW ENTERPRISE MANAGEMENT SERVICES BY LOCAL SYSTEMS ANALYST	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
0920V182	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_CoinOn ly	IR PayStation 6552C Multi-Copy Vend Tower (Coin Only)	\$2,350.00	21%	\$1,847.00	\$52.64	\$43.40	\$35.28				
0920V183	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_CoinOn ly	Extended Warranty for 6552C Vend Tower	\$306.00	25%	\$229.00	\$6.53	\$5.38	\$4.37				
0941V287	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n	IR PAYSTATION 6557B MULTI-COPY VEND TOWER (BILL & COIN)	\$2,566.00	27%	\$1,885.00	\$53.72	\$44.30	\$36.00				
0941V290	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n	EXTENDED WARRANTY FOR 6557B VEND TOWER 6557-BASE-WARR	\$334.00	25%	\$250.00	\$7.13	\$5.88	\$4.78				
0941V288	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n	IR PAYSTATION 6557C MULTI-COPY VEND TOWER (BILL & COIN) 6557-CS1	\$3,241.00	23%	\$2,483.00	\$70.77	\$58.35	\$47.43				
0941V291	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n	EXTENDED WARRANTY FOR 6557C VEND TOWER 6557-CS1-WARR	\$421.00	25%	\$315.00	\$8.98	\$7.40	\$6.02				
0941V277	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin, Card	IR PAYSTATION 6552-70B MULTI-COPY VEND TOWER (COIN AND CARD) 6552-70-BASE	\$2,687.00	26%	\$1,976.00	\$56.32	\$46.44	\$37.74				
0941V292	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin, Card	EXTENDED WARRANTY FOR 6552-70B VEND TOWER 6552-70-BASE-WARR	\$349.00	25%	\$262.00	\$7.47	\$6.16	\$5.00				
0941V289	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin, Card	IR PAYSTATION 6552-70C MULTI-COPY VEND TOWER (COIN AND CARD) 6552-70-CS1	\$3,362.00	23%	\$2,574.00	\$73.36	\$60.49	\$49.16				
0941V293	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin, Card	EXTENDED WARRANTY FOR 6552-70C VEND TOWER 6552-70-CS1-WARR	\$437.00	25%	\$328.00	\$9.35	\$7.71	\$6.26				
0941V294	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n, Card	IR PAYSTATION 6557-70B MULTI-COPY VEND TOWER (BILL, COIN AND CARD) 6557-70-BASE	\$3,585.00	27%	\$2,612.00	\$74.44	\$61.38	\$49.89				
0941V296	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n, Card	EXTENDED WARRANTY FOR 6557-70B VEND TOWER 6557-70-BASE-WARR	\$466.00	25%	\$348.00	\$9.92	\$8.18	\$6.65				
0941V295	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n, Card	IR PAYSTATION 6557-70C MULTI-COPY VEND TOWER (BILL, COIN AND CARD) 6557-70-CS1	\$4,260.00	25%	\$3,210.00	\$91.49	\$75.44	\$61.31				
0941V297	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill, Col n, Card	EXTENDED WARRANTY FOR 6557-70C VEND TOWER 6557-70-CS1-WARR	\$554.00	25%	\$414.00	\$11.80	\$9.73	\$7.91				
0941V279	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION INTERNAL RECEIPT PRINTER 8157	\$1,250.00	25%	\$933.00	\$26.59	\$21.93	\$17.82				
0941V278	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION 4-TUBE CHANGER UPGRADE 2000818	\$333.00	25%	\$250.00	\$7.13	\$5.88	\$4.78				
0941V280	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	EXTENDED WARRANTY FOR INTERNAL RECEIPT PRINTER 8157-WARR	\$160.00	24%	\$122.00	\$3.48	\$2.87	\$2.33				
0949V606	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	EXTENDED WARRANTY FOR CHANGER UPGRADE 2000818-WARR	\$40.00	18%	\$33.00	\$0.94	\$0.78	\$0.63				
2101V329	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CANON IRC5000 CABLE	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V330	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD, CANON IRC5000 CABLE 300885	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V331	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CANON IRC2200 CABLE 300923	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V332	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD - CANON IRC2200 CABLE 300932	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V333	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CC-VI CABLE 301607	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V334	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - IR ADVANCE CABLE 301615	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
2101V335	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD - IR ADVANCE CABLE 301652	\$178.00	37%	\$112.00	\$3.19	\$2.63	\$2.14				
0941V281	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER 7110	\$1,016.00	25%	\$759.00	\$21.63	\$17.84	\$14.50				
0941V282	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER 7110PD	\$1,236.00	25%	\$923.00	\$26.31	\$21.69	\$17.63				
0949V605	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR COPY CONTROL 7112	\$1,187.00	24%	\$903.00	\$25.74	\$21.22	\$17.25				
0962V260	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD READER FOR COPY CONTROL 7112PD	\$1,407.00	23%	\$1,088.00	\$31.01	\$25.57	\$20.78				
0962V261	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC CONNECTION 7114	\$1,239.00	24%	\$940.00	\$26.79	\$22.09	\$17.95				
0962V262	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC CONNECTION 7114PD	\$1,407.00	23%	\$1,088.00	\$31.01	\$25.57	\$20.78				
0962V263	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER 7110-WARR	\$132.00	25%	\$99.00	\$2.82	\$2.33	\$1.89				
0962V264	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD READER 7109PD-WARR	\$161.00	25%	\$121.00	\$3.45	\$2.84	\$2.31				
0962V265	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD READER 7112-WARR	\$154.00	25%	\$116.00	\$3.31	\$2.73	\$2.22				
0962V266	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CARD READER 7112PD-WARR	\$183.00	25%	\$137.00	\$3.90	\$3.22	\$2.62				
0962V267	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 7114-WARR	\$154.00	25%	\$116.00	\$3.31	\$2.73	\$2.22				
0962V268	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER 7114PD-WARR	\$183.00	25%	\$137.00	\$3.90	\$3.22	\$2.62				
0962V269	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	JAMEX STORED-VALUE CARDS (QTY 100) 7001-100	\$80.00	28%	\$58.00	\$1.65	\$1.36	\$1.11				
0962V270	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	\$2,894.00	23%	\$2,220.00	\$63.27	\$52.17	\$42.40				
0941V284	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220	\$3,911.00	25%	\$2,921.00	\$83.25	\$68.64	\$55.79				
0962V271	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/ RECEIPT PRINTER 7225	\$4,935.00	24%	\$3,752.00	\$106.93	\$88.17	\$71.66				
0962V272	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD DISPENSER 7210-WARR	\$376.00	25%	\$282.00	\$8.04	\$6.63	\$5.39				
0962V273	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	EXTENDED WARRANTY FOR 7220 STORED-VALUE CARD DISPENSER & RE-VALUE STATION 7220-WARR	\$508.00	25%	\$380.00	\$10.83	\$8.93	\$7.26				
0962V274	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDis pensers	EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD DISPENSER & RE-VALUE STATION 7225-WARR	\$642.00	25%	\$480.00	\$13.68	\$11.28	\$9.17				
1232V774	Jamex - Cost Recovery Solution (Coin-op)	Mandatory Delivery & Install	JAMEX DEVICE INSTALL PAK	\$226.00	24%	\$172.00	\$4.90	\$4.04	\$3.29				
1878V577	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Small Firm Edition	\$2,995.00	19%	\$2,421.00	\$69.00	\$56.89	\$46.24				
1878V574	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Server	\$5,995.00	19%	\$4,845.00	\$138.08	\$113.86	\$92.54				
1877V901	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Enterprise Server	\$22,995.00	19%	\$18,583.00	\$529.62	\$436.70	\$354.94				
1877V785	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - eCopy EP5EDC1	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
1877V900	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - Canon MEAP	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
1878V575	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Server Expansion Pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47				
1878V576	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: SFE Expansion Pack	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
1877V897	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Cluster Enabler	\$3,995.00	19%	\$3,229.00	\$92.03	\$75.88	\$61.67				
1878V579	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: T&B Transaction/Validation Integration	\$1,495.00	19%	\$1,209.00	\$34.46	\$28.41	\$23.09				
1878V580	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Third Party Transaction Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				

Product			Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	Lease			Service					
Item Code	Sub Category	Sub Type	Product Model				36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
1878V581	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Third Party Validation Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38					
1878V569	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Professional Services Pack	\$3,995.00	19%	\$3,229.00	\$92.03	\$75.88	\$61.67					
1878V573	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Scan to DMS Device License	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V906	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: New Custom Crystal Report	\$1,500.00	19%	\$1,213.00	\$34.57	\$28.51	\$23.17					
1877V938	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Configuration Change Fee	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74					
1878V598	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 100 extension pack	\$2,495.00	19%	\$2,017.00	\$57.48	\$47.40	\$38.52					
1878V600	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 250 extension pack	\$4,495.00	19%	\$3,633.00	\$103.54	\$85.38	\$69.39					
1878V602	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 500 extension pack	\$6,495.00	19%	\$5,250.00	\$149.63	\$123.38	\$100.28					
1878V599	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 1000 extension pack	\$8,495.00	19%	\$6,866.00	\$195.68	\$161.35	\$131.14					
1878V601	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 2500 extension pack	\$12,495.00	19%	\$10,098.00	\$287.79	\$237.30	\$192.87					
1878V605	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table (Multi-Year), per month	\$79.00	19%	\$64.00	\$1.82	\$1.50	\$1.22					
1878V606	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table (One Year), prepaid	\$948.00	19%	\$767.00	\$21.86	\$18.02	\$14.65					
1878V603	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting International Rate Table (Multi-Year), per month	\$99.00	18%	\$81.00	\$2.31	\$1.90	\$1.55					
1878V604	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting International Rate Table (One Year), prepaid	\$1,188.00	19%	\$960.00	\$27.36	\$22.56	\$18.34					
1878V607	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table Upgrade, per month	\$79.00	19%	\$64.00	\$1.82	\$1.50	\$1.22					
1878V608	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting VoIP Server Integration (per VoIP application server)	\$2,000.00	19%	\$1,617.00	\$46.08	\$38.00	\$30.88					
1878V610	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 1 workstation pack	\$250.00	19%	\$202.00	\$5.76	\$4.75	\$3.86					
1878V613	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 25 workstation pack	\$1,500.00	19%	\$1,213.00	\$34.57	\$28.51	\$23.17					
1878V611	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 100 workstation pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47					
1878V614	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 250 workstation pack	\$6,250.00	19%	\$5,051.00	\$143.95	\$118.70	\$96.47					
1878V615	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 500 workstation pack	\$7,500.00	-15%	\$8,625.00	\$245.81	\$202.69	\$164.74					
1878V612	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 1000 workstation pack	\$10,000.00	19%	\$8,082.00	\$230.34	\$189.93	\$154.37					
1878V609	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional: Configuration Change Fee	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74					
1878V597	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional Enterprise Edition Base: No PC	\$3,000.00	19%	\$2,425.00	\$69.11	\$56.99	\$46.32					
1878V587	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 1 Device Pack	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74					
1878V591	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 5 Device Pack	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05					
1878V588	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 10 Device Pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47					
1878V590	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 25 Device Pack	\$8,500.00	19%	\$6,869.00	\$195.77	\$161.42	\$131.20					
1878V592	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 50 Device Pack	\$12,500.00	19%	\$10,102.00	\$287.91	\$237.40	\$192.95					
1878V596	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Professional Services Pack (Includes Customs and T&B Interface)	\$3,500.00	19%	\$2,829.00	\$80.63	\$66.48	\$54.03					
1878V594	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, 3rd Party Import)	\$2,495.00	19%	\$2,017.00	\$57.48	\$47.40	\$38.52					
1878V593	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Additional Office (per office)	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59					
1878V595	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: New Custom Report	\$1,000.00	19%	\$808.00	\$23.03	\$18.99	\$15.43					
1882V200	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Validation / PAS/ PrintLog Accounting Server Data Import	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59					
1882V197	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Or Summary Exports	\$900.00	19%	\$728.00	\$20.75	\$17.11	\$13.90					
1882V195	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Costing Definitions	\$1,500.00	19%	\$1,213.00	\$34.57	\$28.51	\$23.17					
1882V196	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Look-Ups	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59					
1882V198	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Replication Fee	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59					
1882V199	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Third Party Import	\$1,995.00	19%	\$1,612.00	\$45.94	\$37.88	\$30.79					
1882V201	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Fax Control Plus Fax Call Costing	\$999.00	19%	\$807.00	\$23.00	\$18.96	\$15.41					
1882V202	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: FaxPost Network Fax Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38					
1887V792	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: ScanPost Terminal or Import Scan Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38					
1882V211	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional Base - No PC	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74					
1882V212	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 1 Device Pack	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74					
1882V215	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 5 Device Pack	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05					
1882V213	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 10 Device Pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47					
1882V214	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 25 Device Pack	\$8,500.00	19%	\$6,869.00	\$195.77	\$161.42	\$131.20					
1882V216	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 50 Device Pack	\$12,500.00	19%	\$10,102.00	\$287.91	\$237.40	\$192.95					
1882V227	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Professional Services Pack (Includes Remotes and T&B Interface)	\$3,500.00	19%	\$2,829.00	\$80.63	\$66.48	\$54.03					

Product				Purchase		Lease				Service			
				Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
1882V219	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, External Transaction Imports)	\$2,495.00	19%	\$2,017.00	\$57.48	\$47.40	\$38.52				
1882V225	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Remote LAN/WAN Polling (per remote)	\$1,995.00	19%	\$1,612.00	\$45.94	\$37.88	\$30.79				
1882V217	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Additional Office (per office)	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V228	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Validation File Integration	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V220	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Billing File Export Integration	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V221	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Fax Call Costing (Fax Control Plus)	\$999.00	19%	\$807.00	\$23.00	\$18.96	\$15.41				
1882V229	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Incoming Fax Allocation System Option	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V231	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: FaxPost or External Transaction Import Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				
1882V232	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: ScanPost Terminal or Import Scan Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				
1878V578	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Small Firm Edition w/Call Accounting (100 ext and PC CDR)	\$5,995.00	19%	\$4,845.00	\$138.08	\$113.86	\$92.54				
1877V902	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (100)	\$2,695.00	19%	\$2,178.00	\$62.07	\$51.18	\$41.60				
1877V904	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (500)	\$6,995.00	19%	\$5,653.00	\$161.11	\$132.85	\$107.97				
1877V903	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (1000)	\$8,995.00	19%	\$7,269.00	\$207.17	\$170.82	\$138.84				
1877V896	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting VoIP Server / File Import Integration	\$2,000.00	19%	\$1,617.00	\$46.08	\$38.00	\$30.88				
1877V102	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting with PageCounter CDR	\$1,750.00	6%	\$1,639.00	\$46.71	\$38.52	\$31.30				
1878V570	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Rate Table (1 Year)	\$948.00	19%	\$767.00	\$21.86	\$18.02	\$14.65				
1878V571	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Rate Table Multi-Year (per month)	\$79.00	19%	\$64.00	\$1.82	\$1.50	\$1.22				
1877V905	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: International Rate Table (1 Year)	\$1,188.00	19%	\$960.00	\$27.36	\$22.56	\$18.34				
1877V907	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: International Rate Table Multi-Year (per month)	\$99.00	18%	\$81.00	\$2.31	\$1.90	\$1.55				
1880V437	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (1)	\$250.00	25%	\$187.00	\$5.33	\$4.39	\$3.57				
1878V582	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (10)	\$1,295.00	19%	\$1,047.00	\$29.84	\$24.60	\$20.00				
1878V585	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (50)	\$4,995.00	19%	\$4,037.00	\$115.05	\$94.87	\$77.11				
1878V583	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (100)	\$7,995.00	19%	\$6,462.00	\$184.17	\$151.86	\$123.42				
1878V586	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (500)	\$34,995.00	19%	\$28,281.00	\$806.01	\$664.60	\$540.17				
1878V584	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (1000)	\$64,994.00	19%	\$52,523.00	\$1,496.91	\$1,234.29	\$1,003.19				
1877V894	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Additional Print Server	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1878V572	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Release Station	\$695.00	19%	\$562.00	\$16.02	\$13.21	\$10.73				
1876V468	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Base, includes 10 workstation licenses	\$1,595.00	19%	\$1,289.00	\$36.74	\$30.29	\$24.62				
1876V471	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 10 license pack	\$1,295.00	19%	\$1,047.00	\$29.84	\$24.60	\$20.00				
1876V472	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 25 license pack	\$2,695.00	19%	\$2,178.00	\$62.07	\$51.18	\$41.60				
1877V889	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 50 license pack	\$4,995.00	19%	\$4,037.00	\$115.05	\$94.87	\$77.11				
1877V888	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 100 license pack	\$7,995.00	19%	\$6,462.00	\$184.17	\$151.86	\$123.42				
1877V891	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 500 license pack	\$34,995.00	19%	\$28,281.00	\$806.01	\$664.60	\$540.17				
1877V885	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Additional Print Server license	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V886	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Release Station	\$595.00	19%	\$482.00	\$13.74	\$11.33	\$9.21				
1877V103	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console	\$2,750.00	19%	\$2,223.00	\$63.36	\$52.24	\$42.46				
1877V104	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console with fax	\$3,450.00	19%	\$2,789.00	\$79.49	\$65.54	\$53.27				
1877V105	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console with dual fax	\$4,150.00	19%	\$3,355.00	\$95.62	\$78.84	\$64.08				
1877V123	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console desktop stand	\$100.00	18%	\$82.00	\$2.34	\$1.93	\$1.57				
1877V119	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console wall stand	\$150.00	45%	\$82.00	\$2.34	\$1.93	\$1.57				
1877V120	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console floor stand	\$200.00	19%	\$162.00	\$4.62	\$3.81	\$3.09				
1877V121	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - HID	\$350.00	-15%	\$403.00	\$11.49	\$9.47	\$7.70				
1877V117	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Mifare	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1877V118	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33				
1877V122	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Track 2 Magnetic swipe	\$175.00	19%	\$141.00	\$4.02	\$3.31	\$2.69				
1882V180	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1882V181	Equitrac Professional (Available for Law Firms only)	TouchPoint	USB keyboard (Do no use geographic extension when ordering keyboard)	\$29.00	17%	\$24.00	\$0.68	\$0.56	\$0.46				
1876V470	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Mifare/HID iClass	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1876V474	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33				

Product			Purchase			Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1876V473	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1877V096	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50				
1877V071	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader- Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1877V093	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Terminal with Keyboard, Fax & CR Options	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
1877V114	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal	\$2,450.00	19%	\$1,980.00	\$56.43	\$46.53	\$37.82				
1877V094	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Magstripe Option	\$2,550.00	19%	\$2,061.00	\$58.74	\$48.43	\$39.37				
1877V097	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Fax Option	\$2,950.00	19%	\$2,384.00	\$67.94	\$56.02	\$45.53				
1877V098	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Fax & Magstripe Options	\$3,050.00	19%	\$2,466.00	\$70.28	\$57.95	\$47.10				
1877V127	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Dual Fax Option	\$3,950.00	19%	\$3,192.00	\$90.97	\$75.01	\$60.97				
1877V124	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Dual Fax & Magstripe Options	\$4,050.00	19%	\$3,273.00	\$93.28	\$76.92	\$62.51				
1877V125	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter Professional Wallmount	\$50.00	18%	\$41.00	\$1.17	\$0.96	\$0.78				
1877V095	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter Professional Floor Stand	\$179.00	19%	\$145.00	\$4.13	\$3.41	\$2.77				
1877V116	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Power Interrupt Interface W/Cable	\$299.00	19%	\$243.00	\$6.93	\$5.71	\$4.64				
1707V265	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR ADVANCE	\$123.00	7%	\$115.00	\$3.28	\$2.70	\$2.20				
1882V185	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EQUITRAC COPIER CABLE (12/3.6M)	\$95.00	19%	\$77.00	\$2.19	\$1.81	\$1.47				
1877V099	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Programmed Magnetic Card (Track 2)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1877V100	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter CDR	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
2101V336	Equitrac Professional (Available for Law Firms only)	OmniPage OCR Add- On	EQUITRAC PRO 5 OMNIPAGE OCR ADD-ON	\$450.00	19%	\$365.00	\$10.40	\$8.58	\$6.97				
1878V617	Equitrac Professional (Available for Law Firms only)	Other Parts	Equitrac Remote Diagnostics Kit - Modem	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1878V616	Equitrac Professional (Available for Law Firms only)	Other Parts	Equitrac Remote Access - Application Sharing Access Via Internet	\$99.00	18%	\$81.00	\$2.31	\$1.90	\$1.55				
1877V839	Equitrac Professional (Available for Law Firms only)	Implementation Services	Equitrac Direct Installation Services (per unit)	\$2.00	50%	\$1.00	\$0.03	\$0.02	\$0.02				
2229V847	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2404V133	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC LARGE CUSTOMIZATION UNIT - EQPSLARG	\$1,334.00	19%	\$1,082.00	\$30.84	\$25.43	\$20.67				
2404V131	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC SMALL CUSTOMIZATION UNIT - EQPSSMAL	\$134.00	12%	\$118.00	\$3.36	\$2.77	\$2.25				
1906V320	Equitrac Professional (Available for Law Firms only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V321	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V322	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQORSUPT4	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V323	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQORSUPT5	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1878V619	Equitrac Professional (Available for Law Firms only)	Freight	Equitrac Shipping Charge	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
2449V912	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SUITE - EQEESU1	\$2,790.00	23%	\$2,158.00	\$61.50	\$50.71	\$41.22				
2449V911	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SMALL CAMPUS EDITION - SCE - EQEESC1	\$1,095.00	23%	\$847.00	\$24.14	\$19.90	\$16.18				
2451V169	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SUITE - VERSION UPGRADE FROM EE4 - EQEESUU	\$837.00	23%	\$648.00	\$18.47	\$15.23	\$12.38				
2451V168	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SCE - VERSION UPGRADE FROM EE4 - EQEESCU	\$329.00	22%	\$255.00	\$7.27	\$5.99	\$4.87				
2451V179	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 1,000-4,999 USERS - EQSEENC	\$11.00	18%	\$9.00	\$0.26	\$0.21	\$0.17				
2451V185	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 5,000-9,999 USERS - EQSEENC1	\$7.00	0%	\$7.00	\$0.20	\$0.16	\$0.13				
2451V180	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 10,000-24,999 USERS - EQSEENC2	\$6.00	0%	\$6.00	\$0.17	\$0.14	\$0.11				
2451V182	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 25,000-49,999 USERS - EQSEENC3	\$6.00	0%	\$6.00	\$0.17	\$0.14	\$0.11				
2451V186	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 50,000-99,999 USERS - EQSEENC4	\$6.00	33%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V181	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTERPRISE LICENSE 100,000 AND MORE USERS - EQSEENC5	\$5.00	20%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V170	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXP 5: CORE ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQSEENUK	\$3.00	0%	\$3.00	\$0.09	\$0.07	\$0.06				
2451V173	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXP 5: CORE ENT LICENSE 5,000-9,999 USERS - VERSION UPGRADE - EQSEENU1	\$2.00	0%	\$2.00	\$0.06	\$0.05	\$0.04				
2451V187	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 1,000- 4,999 USERS - EQSEECCK	\$17.40	20%	\$14.00	\$0.40	\$0.33	\$0.27				
2451V191	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 5,000- 9,999 USERS - EQSEECCE1	\$11.85	16%	\$10.00	\$0.29	\$0.24	\$0.19				
2451V188	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 10,000- 24,999 USERS - EQSEECCE2	\$11.00	18%	\$9.00	\$0.28	\$0.21	\$0.17				
2451V190	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 25,000- 49,999 USERS - EQSEECCE3	\$8.90	10%	\$8.00	\$0.23	\$0.19	\$0.15				
2451V192	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 50,000- 99,999 USERS - EQSEECCE4	\$8.05	13%	\$7.00	\$0.20	\$0.16	\$0.13				
2451V189	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTERPRISE LICENSE 100,000 AND MORE USERS - EQSEECCE5	\$7.20	3%	\$7.00	\$0.20	\$0.16	\$0.13				
2451V175	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXP 5: ENHANCED ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQSEECUK	\$5.22	23%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V178	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXP 5: ENHANCED ENT LICENSE 5,000-9,999 USERS - VERSION UPGRADE - EQSEECU1	\$3.56	16%	\$3.00	\$0.09	\$0.07	\$0.06				

Product			Purchase				Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2449V926	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - EQ5ED001	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
2449V929	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - EQ5ED010	\$4,300.00	19%	\$3,475.00	\$99.04	\$81.66	\$66.37				
2449V931	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 100 - EQ5ED100	\$33,900.00	19%	\$27,395.00	\$780.76	\$643.78	\$523.24				
2449V937	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 500 - EQ5ED500	\$152,540.00	19%	\$123,270.00	\$3,513.20	\$2,896.85	\$2,354.46				
2449V928	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - VERSION UPGRADE - EQ5ED0IU	\$150.00	19%	\$122.00	\$3.48	\$2.87	\$2.33				
2449V930	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - VERSION UPGRADE - EQ5ED0XU	\$1,290.00	19%	\$1,044.00	\$29.75	\$24.53	\$19.94				
2449V932	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 100 - VERSION UPGRADE -EQ5ED0CU	\$10,170.00	19%	\$8,220.00	\$234.27	\$193.17	\$157.00				
2449V918	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS - EQ5MA001	\$700.00	19%	\$566.00	\$16.13	\$13.30	\$10.81				
2449V920	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 10 - EQ5MA010	\$6,118.00	19%	\$4,945.00	\$140.93	\$116.21	\$94.45				
2449V922	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 100 - EQ5MA100	\$50,847.00	19%	\$41,091.00	\$1,171.09	\$965.64	\$784.84				
2449V939	Equitrac Express (Available for Education customers only)	Connector License	EE5: EXTERNAL DATA CONNECTOR - EQ5DC001	\$590.00	19%	\$478.00	\$13.62	\$11.23	\$9.13				
2449V915	Equitrac Express (Available for Education customers only)	Connector License	EE5: CAMPUS CARD CONNECTOR - EQ5CC001	\$4,235.00	19%	\$3,424.00	\$97.58	\$80.46	\$65.40				
2449V949	Equitrac Express (Available for Education customers only)	Connector License	EE5: EXTERNAL DATA CONNECTOR - VERSION UPGRADE - EQ5DC0IU	\$177.00	19%	\$144.00	\$4.10	\$3.38	\$2.75				
2449V916	Equitrac Express (Available for Education customers only)	Connector License	EE5: CAMPUS CARD CONNECTOR - VERSION UPGRADE - EQ5CC0IU	\$1,271.00	19%	\$1,027.00	\$29.27	\$24.13	\$19.62				
2450V490	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 10 - EQ5WS010	\$505.00	19%	\$408.00	\$11.63	\$9.59	\$7.79				
2451V159	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 100 - EQ5WS100	\$2,370.00	19%	\$1,916.00	\$54.61	\$45.03	\$36.60				
2451V161	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 1000 - EQ5WS01K	\$10,165.00	19%	\$8,214.00	\$234.10	\$193.03	\$156.89				
2450V491	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 10 - VERSION UPGRADE - EQ5WU010	\$152.00	20%	\$122.00	\$3.48	\$2.87	\$2.33				
2451V160	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 100 - VERSION UPGRADE - EQ5WU100	\$711.00	19%	\$575.00	\$16.39	\$13.51	\$10.98				
2451V162	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 1000 - VERSION UPGRADE - EQ5WU01K	\$3,050.00	19%	\$2,464.00	\$70.22	\$57.90	\$47.06				
2449V957	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION - EQ5RS001	\$590.00	19%	\$478.00	\$13.62	\$11.23	\$9.13				
2449V959	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION 10 - EQ5RS010	\$5,080.00	19%	\$4,106.00	\$117.02	\$96.49	\$78.42				
2449V958	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION - VERSION UPGRADE - EQ5RS0IU	\$177.00	19%	\$144.00	\$4.10	\$3.38	\$2.75				
2449V910	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER - EQ5PS001	\$1,350.00	19%	\$1,093.00	\$31.15	\$25.89	\$20.88				
2451V163	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5:PRINT SERVER 10 - EQ5PS010	\$11,015.00	19%	\$8,902.00	\$253.71	\$209.20	\$170.03				
2449V914	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: CLUSTER ENABLER - EQ5CLS01	\$3,810.00	19%	\$3,080.00	\$87.78	\$72.38	\$58.83				
2449V952	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER - VERSION UPGRADE - EQ5PS0IU	\$405.00	19%	\$328.00	\$9.35	\$7.71	\$6.26				
2449V954	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER 10 - VERSION UPGRADE - EQ5PSU10	\$3,305.00	19%	\$2,671.00	\$76.12	\$62.77	\$51.02				
2449V917	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: CLUSTER ENABLER - VERSION UPGRADE - EQ5CLS0U	\$1,143.00	19%	\$925.00	\$26.36	\$21.74	\$17.67				
2450V483	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE - EQ5WR001	\$275.00	19%	\$223.00	\$6.36	\$5.24	\$4.26				
2450V485	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE 10 - EQ5WR010	\$2,225.00	19%	\$1,799.00	\$51.27	\$42.28	\$34.36				
2450V487	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE 100 - EQ5WR100	\$16,950.00	19%	\$13,699.00	\$390.42	\$321.93	\$261.65				
1877V078	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER (BASE)	\$850.00	19%	\$688.00	\$19.61	\$16.17	\$13.14				
1877V079	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH MAGSTRIPE	\$950.00	19%	\$768.00	\$21.89	\$18.05	\$14.67				
1877V080	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH MIFARE	\$1,100.00	19%	\$889.00	\$25.34	\$20.89	\$16.98				
1877V081	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH LEGIC	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V082	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH HID	\$1,100.00	19%	\$889.00	\$25.34	\$20.89	\$16.98				
1877V083	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD	\$1,150.00	19%	\$929.00	\$26.48	\$21.83	\$17.74				
1877V084	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & MAGSTRIPE	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V085	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & MIFARE/HID ICCLASS	\$1,400.00	19%	\$1,132.00	\$32.26	\$26.60	\$21.62				
1877V086	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & LEGIC	\$1,550.00	19%	\$1,254.00	\$35.74	\$29.47	\$23.95				
1877V073	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & HID	\$1,400.00	19%	\$1,132.00	\$32.26	\$26.60	\$21.62				
1882V192	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL ONLY, NO PRINTER)	\$4,655.00	19%	\$3,763.00	\$107.25	\$88.43	\$71.87				
1882V193	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL ONLY)	\$5,505.00	19%	\$4,449.00	\$126.80	\$104.55	\$84.98				
1882V194	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL/MAGSTRIPE)	\$5,800.00	19%	\$4,687.00	\$133.58	\$110.14	\$89.52				
1882V205	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL/COINMAGSTRIPE)	\$7,200.00	19%	\$5,819.00	\$165.84	\$136.75	\$111.14				
1882V206	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL/MAGSTRIPE, CARD DISPENSER)	\$7,300.00	19%	\$5,900.00	\$168.15	\$138.65	\$112.69				
1882V203	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION CARD MANAGER (BILL ONLY)	\$6,914.00	19%	\$5,588.00	\$159.26	\$131.32	\$106.73				
1946V566	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION COPY/PRINT CONTROL TERMINAL (TRACK 5) EPAY0802	\$1,633.00	19%	\$1,320.00	\$37.62	\$31.02	\$25.21				

Product				Purchase		Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color	
Options														
1946V567	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION ENCODING STATION (TRACK 5) EPAY0804	\$2,223.00	19%	\$1,797.00	\$51.21	\$42.23	\$34.32					
1946V575	Equitrac Express (Available for Education customers only)	Pay Station	(USE 256V/114) PAY STATION VENDTOWER COPY/PRINT (COINBILL/TRACK 5 CARD) - STAND EPAY0820	\$4,371.00	19%	\$3,533.00	\$100.69	\$83.03	\$67.48					
1946V574	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COINBILL/TRACK 5 CARD) - ROLLER EPAY0821	\$4,371.00	19%	\$3,533.00	\$100.69	\$83.03	\$67.48					
1946V571	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - STAND EPAY0824	\$3,200.00	19%	\$2,586.00	\$73.70	\$60.77	\$49.39					
1946V570	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - ROLLER EPAY0825	\$3,200.00	19%	\$2,586.00	\$73.70	\$60.77	\$49.39					
1946V573	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - STAND EPAY0826	\$2,305.00	19%	\$1,863.00	\$53.10	\$43.78	\$35.58					
1946V572	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - ROLLER EPAY0827	\$2,305.00	19%	\$1,863.00	\$53.10	\$43.78	\$35.58					
1946V565	Equitrac Express (Available for Education customers only)	Pay Station	KEYPAD (4035) EPAY0801	\$186.00	19%	\$151.00	\$4.30	\$3.55	\$2.88					
1946V568	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION RS-232 SERIAL CABLE FOR PRINT CONTROL WITH RELEASE STATION EPAYCB06	\$95.00	19%	\$77.00	\$2.19	\$1.81	\$1.47					
1946V569	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION SECURITY HOUSING FOR VENDTOWER WITH ROLLER BASE EPAYRBSH	\$815.00	19%	\$659.00	\$18.78	\$15.49	\$12.59					
2451V945	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	NUANCE ETHERNET ID CONTROLLER - CRIDC000	\$310.00	19%	\$251.00	\$7.15	\$5.90	\$4.79					
1882V185	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	EQUITRAC COPIER CABLE (12/3,6M)	\$95.00	19%	\$77.00	\$2.19	\$1.81	\$1.47					
1707V265	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR ADVANCE	\$123.00	7%	\$115.00	\$3.28	\$2.70	\$2.20					
1882V182	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION CARD MANAGER/DEPOSIT CENTER BASE	\$950.00	19%	\$768.00	\$21.89	\$18.05	\$14.67					
1882V186	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER SECURITY HOUSING	\$505.00	19%	\$408.00	\$11.63	\$9.59	\$7.79					
1882V187	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER COIN OP STAND	\$300.00	19%	\$243.00	\$6.93	\$5.71	\$4.64					
1882V188	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MANAGEMENT CARD SET	\$75.00	19%	\$61.00	\$1.74	\$1.43	\$1.17					
1882V189	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (BLANK)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1887V793	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (EQUITRAC) EPAY1012	\$1.10	9%	\$1.00	\$0.03	\$0.02	\$0.02					
1882V190	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (CUSTOM)	\$2.00	0%	\$2.00	\$0.06	\$0.05	\$0.04					
1882V191	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PRE-PROGRAMMED MAGNETIC STRIPE CARD	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1876V470	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Milare/HID iClass	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1876V474	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33					
1876V473	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V096	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50					
1877V071	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader- Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V072	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Milare/HID iClass	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V074	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33					
1877V075	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V076	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50					
1877V077	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader- Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41					
1877V839	Equitrac Express (Available for Education customers only)	Implementation Services	Equitrac Direct Installation Services (per unit)	\$2.00	50%	\$1.00	\$0.03	\$0.02	\$0.02					
2229V847	Equitrac Express (Available for Education customers only)	Implementation Services	EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53					
1906V320	Equitrac Express (Available for Education customers only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1906V321	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1906V322	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQDRSUPT4	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1906V323	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQDRSUPT5	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
1878V619	Equitrac Express (Available for Education customers only)	Freight	Equitrac Shipping Charge	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02					
2119V542	nQueue	IAEmbedded	NOUEUE IAEMBEDDED - PER DEVICE NOEMBED	\$2,380.00	17%	\$1,977.00	\$56.34	\$46.46	\$37.76					
2119V543	nQueue	IAEmbedded	NOUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (POINT-OF-PURCHASE) NOEMBED-SPT	\$455.00	17%	\$377.00	\$10.74	\$8.86	\$7.20					
2119V544	nQueue	IAEmbedded	NOUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (RENEWAL) NOEMBED-SPT-RENEW	\$455.00	17%	\$377.00	\$10.74	\$8.86	\$7.20					
2119V545	nQueue	IAPrint	NOUEUE IAPRINT OFFICE LICENSE IAPRINT-OFFICE	\$4,656.00	17%	\$3,850.00	\$109.73	\$90.48	\$73.54					
2119V546	nQueue	IAPrint	NOUEUE IAPRINT USER LICENSE IAPRINT-USER	\$200.00	17%	\$166.00	\$4.73	\$3.90	\$3.17					
2119V547	nQueue	IAPrint	NOUEUE IAPRINT OFFICE LICENSE - ANNUAL MAINTENANCE (POINT-OF-PURCHASE) IAPRINT-OFFICE-SPT	\$1,084.00	17%	\$897.00	\$25.56	\$21.08	\$17.13					
2119V549	nQueue	IAPrint	NOUEUE IAPRINT USER LICENSE- ANNUAL MAINTENANCE (POINT OF-PURCHASE) IAPRINT-USER-SPT	\$25.00	16%	\$21.00	\$0.60	\$0.49	\$0.40					
2119V551	nQueue	IAPhone	NOUEUE IA SOFTWARE/BUFFER BOX - PER-SWITCH IAPHONE	\$2,590.00	17%	\$2,141.00	\$61.02	\$50.31	\$40.89					
2119V552	nQueue	IAPhone	NOUEUE IA MAINTENANCE & SUPPORT - BUFFER BOX - PER SWITCH (POINT OF PURCHASE) IAPHONE-SPT	\$492.00	17%	\$407.00	\$11.60	\$9.56	\$7.77					
2119V554	nQueue	IATablet	NOUEUE IA TABLET OR TERMINAL - FOR MFD IATABCMFD	\$1,990.00	17%	\$1,646.00	\$46.91	\$38.68	\$31.44					
2120V049	nQueue	IATablet	NOUEUE IA FAX TABLET IATABFAX	\$2,190.00	17%	\$1,811.00	\$51.61	\$42.56	\$34.59					
2120V047	nQueue	IATablet	NOUEUE IA ANNUAL MAINTENANCE - TABLET OR TERMINAL (POINT OF PURCHASE) IATABMFD-SPT	\$378.00	17%	\$313.00	\$8.92	\$7.36	\$5.98					
2120V045	nQueue	IATablet	NOUEUE IA ANNUAL MAINTENANCE - FAX TABLET (POINT OF PURCHASE) IATABFAX-SPT	\$415.00	17%	\$344.00	\$9.80	\$8.08	\$6.57					
2120V059	nQueue	License Transfer	LICENSE TRANSFER - EMBEDDED MFD / TABLET / TERMINAL MFD/TAB/TERM-TRANSFER	\$133.00	-2%	\$136.00	\$3.88	\$3.20	\$2.60					
2120V056	nQueue	IATravel	NOUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE AND 7 DAY ADVANCE NOTICE IATRAVELCR7	\$1,805.00	17%	\$1,493.00	\$42.55	\$35.09	\$28.52					
2120V054	nQueue	IATravel	NOUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND 7 DAY ADVANCE NOTICE IATRAVELCN7	\$2,556.00	17%	\$2,114.00	\$60.25	\$49.68	\$40.38					
2120V057	nQueue	IATravel	NOUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE WITH NO ADVANCE NOTICE IATRAVELCR	\$2,556.00	17%	\$2,114.00	\$60.25	\$49.68	\$40.38					
2120V055	nQueue	IATravel	NOUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND NO ADVANCE NOTICE IATRAVELCN	\$3,308.00	17%	\$2,736.00	\$77.98	\$64.30	\$52.26					
2120V044	nQueue	IATravel	NOUEUE IA ADDITIONAL IMPLEMENTATION SERVICES IAADDON	\$444.00	-2%	\$451.00	\$12.85	\$10.60	\$8.61					
2120V050	nQueue	Expense Manager	NOUEUE IAEXPENSE MANAGER FOR FIRMS WITH 1 - 50 ATTORNEYS IAEMI-50	\$6,075.00	17%	\$5,023.00	\$143.16	\$118.04	\$95.94					

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2120V053	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 51 - 100 ATTORNEYS IAEM51-100	\$10,125.00	17%	\$8,372.00	\$238.60	\$196.74	\$159.91				
2120V051	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 101 - 400 ATTORNEYS IAEM101-400	\$24,300.00	17%	\$20,091.00	\$572.59	\$472.14	\$383.74				
2120V052	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 401+ ATTORNEYS IAEM401+	\$48,600.00	17%	\$40,181.00	\$1,145.16	\$944.25	\$767.46				
2120V035	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 1 - 100 (POINT OF PURCHASE) IAEM1-60-SPT	\$1,425.00	17%	\$1,179.00	\$33.60	\$27.71	\$22.52				
2120V042	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 51 - 100 (POINT OF PURCHASE) IAEM51-100-SPT	\$2,375.00	17%	\$1,964.00	\$55.97	\$46.15	\$37.51				
2120V038	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 101 - 400 (POINT OF PURCHASE) IAEM101-400-SPT	\$5,700.00	17%	\$4,713.00	\$134.32	\$110.76	\$90.02				
2120V040	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 401+ (POINT OF PURCHASE) IAEM401+ SPT	\$11,400.00	17%	\$9,425.00	\$268.61	\$221.49	\$180.02				
0852V568	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE STANDARD CBS-PUP5-DH-BASE	\$6,000.00	11%	\$5,346.00	\$152.36	\$125.63	\$102.11				
0852V571	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT	\$780.00	11%	\$696.00	\$19.84	\$16.36	\$13.29				
0852V570	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1	\$18,600.00	11%	\$16,536.00	\$471.28	\$388.60	\$315.84				
0852V579	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2	\$26,100.00	11%	\$23,255.00	\$662.77	\$546.49	\$444.17				
0852V580	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3	\$29,700.00	11%	\$26,463.00	\$754.20	\$621.88	\$505.44				
0852V581	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4	\$35,100.00	11%	\$31,274.00	\$891.31	\$734.94	\$597.33				
0852V582	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5	\$42,000.00	11%	\$37,422.00	\$1,066.53	\$879.42	\$714.76				
0852V583	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6	\$51,600.00	11%	\$45,976.00	\$1,310.32	\$1,080.44	\$878.14				
0852V584	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7	\$62,400.00	11%	\$55,598.00	\$1,584.54	\$1,306.55	\$1,061.92				
0852V585	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8	\$75,000.00	11%	\$66,825.00	\$1,904.51	\$1,570.39	\$1,276.36				
0852V586	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9	\$90,600.00	11%	\$80,724.00	\$2,300.63	\$1,897.01	\$1,541.83				
0852V587	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10	\$105,300.00	11%	\$93,822.00	\$2,673.93	\$2,204.82	\$1,792.00				
0852V588	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11	\$118,800.00	11%	\$105,851.00	\$3,016.75	\$2,487.50	\$2,021.75				
0852V574	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD CBS-PUP5-DH-BASE-3M	\$1,900.00	13%	\$1,644.00	\$46.85	\$38.63	\$31.40				
0852V575	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT-3M	\$247.00	13%	\$214.00	\$6.10	\$5.03	\$4.09				
0852V578	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD CBS-PUP5-DH-BASE-5M	\$3,600.00	14%	\$3,114.00	\$88.75	\$73.18	\$59.48				
0852V569	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT-5M	\$468.00	13%	\$405.00	\$11.54	\$9.52	\$7.74				
0852V589	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1-3M	\$5,890.00	13%	\$5,095.00	\$145.21	\$119.73	\$97.31				
0852V590	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-3M	\$8,265.00	14%	\$7,149.00	\$203.75	\$168.00	\$136.55				
0852V592	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-3M	\$9,405.00	14%	\$8,135.00	\$231.85	\$191.17	\$155.38				
0852V593	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-3M	\$11,115.00	14%	\$9,613.00	\$273.97	\$225.91	\$183.61				
0852V594	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5-3M	\$13,300.00	14%	\$11,503.00	\$327.84	\$270.32	\$219.71				
0852V595	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-3M	\$16,340.00	14%	\$14,132.00	\$402.76	\$332.10	\$269.92				
0852V596	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-3M	\$19,760.00	14%	\$17,090.00	\$487.07	\$401.62	\$326.42				
0852V597	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-3M	\$23,750.00	14%	\$20,541.00	\$585.42	\$482.71	\$392.33				
0852V598	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-3M	\$28,690.00	14%	\$24,813.00	\$707.17	\$583.11	\$473.93				
0852V599	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-3M	\$33,345.00	14%	\$28,839.00	\$821.91	\$677.72	\$550.82				
0852V600	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-3M	\$37,620.00	14%	\$32,537.00	\$927.30	\$764.62	\$621.46				
0852V603	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1-5M	\$8,912.50	14%	\$7,709.00	\$219.71	\$181.16	\$147.24				
0852V605	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-5M	\$15,660.00	14%	\$13,544.00	\$386.00	\$318.28	\$258.69				
0852V607	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-5M	\$17,820.00	14%	\$15,412.00	\$439.24	\$362.18	\$294.37				
0852V609	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-5M	\$21,060.00	14%	\$18,215.00	\$519.13	\$428.05	\$347.91				
0852V611	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5-5M	\$25,200.00	14%	\$21,795.00	\$621.16	\$512.18	\$416.28				
0852V613	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-5M	\$30,960.00	14%	\$26,777.00	\$763.14	\$629.26	\$511.44				
0852V616	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-5M	\$37,440.00	14%	\$32,381.00	\$922.86	\$760.95	\$618.48				
0852V619	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-5M	\$45,000.00	14%	\$38,919.00	\$1,109.19	\$914.60	\$743.35				
0852V635	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-5M	\$54,360.00	14%	\$47,015.00	\$1,339.93	\$1,104.85	\$897.99				
0852V634	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-5M	\$63,180.00	14%	\$54,643.00	\$1,557.33	\$1,284.11	\$1,043.68				
0852V633	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-5M	\$71,280.00	14%	\$61,648.00	\$1,756.97	\$1,448.73	\$1,177.48				
0852V632	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education	OFF-THE-GLASS HE STANDARD CBS-POTG1-DH-BASE	\$4,700.00	54%	\$2,139.00	\$60.96	\$50.27	\$40.85				
0852V630	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education	OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY	\$360.00	11%	\$321.00	\$9.15	\$7.54	\$6.13				
0852V629	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD OR DISCOUNT BUNDLE CBS-POTG1-DH-BASE-3M	\$760.00	13%	\$658.00	\$18.75	\$15.46	\$12.57				
0852V628	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-3M	\$114.00	13%	\$99.00	\$2.82	\$2.33	\$1.89				
0852V627	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD OR DISCOUNT BUNDLE CBS-POTG1-DH-BASE-5M	\$1,440.00	13%	\$1,246.00	\$35.51	\$29.28	\$23.80				
0852V626	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-5M	\$216.00	13%	\$187.00	\$5.33	\$4.39	\$3.57				
0852V625	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 3,000 AND BELOW CBS-POTG2-SH-1	\$9,000.00	11%	\$8,019.00	\$228.54	\$188.45	\$153.16				
0852V624	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 3,001 TO 4,000 CBS-POTG2-SH-2	\$11,100.00	11%	\$9,890.00	\$281.87	\$232.42	\$188.90				
0852V623	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 4,001 TO 5,000 CBS-POTG2-SH-3	\$12,000.00	11%	\$10,693.00	\$304.75	\$251.29	\$204.24				
0852V622	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 5,001 TO 7,500 CBS-POTG2-SH-4	\$13,800.00	11%	\$12,296.00	\$350.44	\$288.96	\$234.85				
0852V621	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 7,501 TO 10,000 CBS-POTG2-SH-5	\$16,200.00	11%	\$14,435.00	\$411.40	\$339.22	\$275.71				
0852V620	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 10,001 TO 15,000 CBS-POTG2-SH-6	\$19,500.00	11%	\$17,375.00	\$495.19	\$408.31	\$331.86				
0852V618	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 15,001 TO 20,000 CBS-POTG2-SH-7	\$23,700.00	11%	\$21,117.00	\$601.83	\$496.25	\$403.33				
0852V617	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 20,001 TO 30,000 CBS-POTG2-SH-8	\$29,400.00	11%	\$26,196.00	\$746.59	\$615.61	\$500.34				
0852V614	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 30,001 TO 40,000 CBS-POTG2-SH-9	\$36,000.00	11%	\$32,076.00	\$914.17	\$753.79	\$612.65				
0852V612	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 40,001 TO 50,000 CBS-POTG2-SH-10	\$42,000.00	11%	\$37,422.00	\$1,066.53	\$879.42	\$714.76				
0852V610	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE ABOVE 50,000 CBS-POTG2-SH-11	\$48,000.00	11%	\$42,769.00	\$1,218.92	\$1,005.07	\$816.89				
0852V608	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000 AND BELOW CBS-POTG2-SH-1-3M	\$2,850.00	14%	\$2,465.00	\$70.25	\$57.93	\$47.08				
0852V606	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,001 TO 4,000 CBS-POTG2-SH-2-3M	\$3,515.00	14%	\$3,040.00	\$86.64	\$71.44	\$58.06				

Product			Purchase	Lease			Service						
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
0852V604	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 4.001 TO 5,000 CBS-POTG2-SH-3-3M	\$3,800.00	14%	\$3,287.00	\$93.68	\$77.24	\$62.78				
0852V602	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 5.001 TO 7,500 CBS-POTG2-SH-4-3M	\$4,370.00	14%	\$3,780.00	\$107.73	\$88.83	\$72.20				
0852V601	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 7.501 TO 10,000 CBS-POTG2-SH-5-3M	\$5,130.00	14%	\$4,437.00	\$126.45	\$104.27	\$84.75				
0852V566	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10.001 TO 15,000 CBS-POTG2-SH-6-3M	\$6,175.00	14%	\$5,341.00	\$152.22	\$125.51	\$102.01				
0852V564	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 15,001 TO 20,000 CBS-POTG2-SH-7-3M	\$7,505.00	14%	\$6,491.00	\$184.99	\$152.54	\$123.98				
0852V562	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-3M	\$9,310.00	14%	\$8,052.00	\$229.48	\$189.22	\$153.79				
0852V560	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-3M	\$11,400.00	14%	\$9,860.00	\$281.01	\$231.71	\$188.33				
0852V559	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 40,001 TO 50,000 CBS-POTG2-SH-10-3M	\$13,300.00	14%	\$11,503.00	\$327.84	\$270.32	\$219.71				
0852V556	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-3M	\$15,200.00	14%	\$13,146.00	\$374.66	\$308.93	\$251.09				
0852V555	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000 AND BELOW CBS-POTG2-SH-1-5M	\$5,400.00	14%	\$4,671.00	\$133.12	\$109.77	\$89.22				
0852V553	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3.001 TO 4,000 CBS-POTG2-SH-2-5M	\$6,660.00	14%	\$5,760.00	\$164.16	\$135.36	\$110.02				
0852V552	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 4.001 TO 5,000 CBS-POTG2-SH-3-5M	\$7,200.00	14%	\$6,228.00	\$177.50	\$146.36	\$118.95				
0852V550	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 5,001 TO 7,500 CBS-POTG2-SH-4-5M	\$8,280.00	14%	\$7,162.00	\$204.12	\$168.31	\$136.79				
0852V548	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 7.501 TO 10,000 CBS-POTG2-SH-5-5M	\$9,720.00	14%	\$8,407.00	\$239.60	\$197.56	\$160.57				
0852V547	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10,001 TO 15,000 CBS-POTG2-SH-6-5M	\$11,700.00	14%	\$10,119.00	\$288.39	\$237.80	\$193.27				
0852V545	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 15,001 TO 20,000 CBS-POTG2-SH-7-5M	\$14,220.00	14%	\$12,299.00	\$350.52	\$289.03	\$234.91				
0852V543	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-5M	\$17,640.00	14%	\$15,257.00	\$434.82	\$358.54	\$291.41				
0852V541	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-5M	\$21,600.00	14%	\$18,682.00	\$532.44	\$439.03	\$356.83				
0852V540	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 40,001 TO 50,000 CBS-POTG2-SH-10-5M	\$25,200.00	14%	\$21,795.00	\$621.16	\$512.18	\$416.28				
0852V539	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-5M	\$28,800.00	14%	\$24,909.00	\$709.91	\$585.36	\$475.76				
0852V538	Pharos - Uniprint Higher Education	Uniprint Options	BLACKBOARD BILLING GATEWAY CBS-PUPS-DH-BBGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0852V536	Pharos - Uniprint Higher Education	Uniprint Options	CBORD BILLING GATEWAY CBS-PUPS-DH-CBGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0852V535	Pharos - Uniprint Higher Education	Uniprint Options	CBORD CS GOLD (DIEBOLD) BILLING GATEWAY CBS-PUPS-DH-DBGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0852V534	Pharos - Uniprint Higher Education	Uniprint Options	GENERAL METERS BILLING GATEWAY CBS-PUPS-DH-GMGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0852V499	Pharos - Uniprint Higher Education	Uniprint Options	UNIPRINT THIRD-PARTY CHARGING PUPS-DH-3PARTY	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0852V498	Pharos - Uniprint Higher Education	Uniprint Options	UNIPRINT AUTHENTICATION GATEWAY PUPS-DH-AGATE	\$600.00	11%	\$535.00	\$15.25	\$12.57	\$10.22				
1723V720	Pharos - Uniprint Higher Education	IMFP Hardware	PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	\$155.00	0%	\$155.00	\$4.42	\$3.64	\$2.96				
1232V143	Pharos - Uniprint Higher Education	IMFP Hardware	4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-6M	\$125.00	1%	\$124.00	\$3.53	\$2.91	\$2.37				
0852V533	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUPS-DH-BBGATE-3M	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
0852V531	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUPS-DH-CBGATE-3M	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
0852V530	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING GATEWAY CBS-PUPS-DH-DBGATE-3M	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
0852V529	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS BILLING GATEWAY CBS-PUPS-DH-GMGATE-3M	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
0852V497	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY CHARGING PUPS-DH-3PARTY-3M	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
0852V496	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUPS-DH-AGATE-3M	\$190.00	13%	\$165.00	\$4.70	\$3.88	\$3.15				
0852V528	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUPS-DH-BBGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
0852V526	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUPS-DH-CBGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
0852V524	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING GATEWAY CBS-PUPS-DH-DBGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
0852V523	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS BILLING GATEWAY CBS-PUPS-DH-GMGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
0852V495	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY CHARGING PUPS-DH-3PARTY-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
0852V494	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUPS-DH-AGATE-5M	\$360.00	13%	\$312.00	\$8.89	\$7.33	\$5.96				
1213V066	Pharos - Uniprint Higher Education	IMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (1-250 DEVICES) CBS-P-IMFP-CANON-1DVC	\$534.00	11%	\$476.00	\$13.57	\$11.19	\$9.09				
1213V073	Pharos - Uniprint Higher Education	IMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (251-500 DEVICES) CBS-P-IMFP-CANON-251DVC	\$516.00	11%	\$460.00	\$13.11	\$10.81	\$8.79				
1213V091	Pharos - Uniprint Higher Education	IMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (OVER 500 DEVICES) CBS-P-IMFP-CANON-500DVC	\$498.00	11%	\$444.00	\$12.65	\$10.43	\$8.48				
1213V094	Pharos - Uniprint Higher Education	IMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (1-250 DEVICES) CBS-P-IPR-CANON-1DVC	\$264.00	11%	\$236.00	\$6.73	\$5.55	\$4.51				
1213V097	Pharos - Uniprint Higher Education	IMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (251-500 DEVICES) CBS-P-IPR-CANON-251DVC	\$252.00	11%	\$225.00	\$6.41	\$5.29	\$4.30				
1213V641	Pharos - Uniprint Higher Education	IMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (OVER 500 DEVICES) CBS-P-IPR-CANON-500DVC	\$240.00	11%	\$214.00	\$6.10	\$5.03	\$4.09				
1213V067	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(1-250 DVCS)CBS-P-IMFP-CANON-1DVC-3M	\$169.10	13%	\$147.00	\$4.19	\$3.45	\$2.81				
1213V075	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(251-500 DVCS)CBS-P-IMFP-CANON-251DVC-3M	\$163.40	13%	\$142.00	\$4.05	\$3.34	\$2.71				
1213V092	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(OVER 500 DVCS)CBS-P-IMFP-CANON-500DVC-3M	\$157.70	13%	\$137.00	\$3.90	\$3.22	\$2.62				
1213V095	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1-250 DVCS)CBS-P-IPR-CANON-1DVC-3M	\$83.60	13%	\$73.00	\$2.08	\$1.72	\$1.39				
1213V098	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(251-500 DVCS)CBS-P-IPR-CANON-251DVC-3M	\$79.80	12%	\$70.00	\$2.00	\$1.65	\$1.34				
1213V101	Pharos - Uniprint Higher Education	Support for IMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(OVER 500 DVCS)CBS-P-IPR-CANON-500DVC-3M	\$76.00	13%	\$66.00	\$1.88	\$1.55	\$1.26				
1213V071	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (1-250 DVCS) CBS-P-IMFP-CANON-1DVC-6M	\$320.40	17%	\$267.00	\$7.61	\$6.27	\$5.10				
1213V077	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (251-500 DVCS) CBS-P-IMFP-CANON-251DVC-6M	\$309.60	13%	\$268.00	\$7.64	\$6.30	\$5.12				
1213V093	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (OVER 500 DVCS) CBS-P-IMFP-CANON-500DVC-6M	\$298.80	13%	\$259.00	\$7.38	\$6.09	\$4.95				
1213V096	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1-250 DVCS)CBS-P-IPR-CANON-1DVC-5M	\$158.40	14%	\$137.00	\$3.90	\$3.22	\$2.62				
1213V099	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC (251-500 DVCS)CBS-P-IPR-CANON-251DVC-5M	\$151.20	13%	\$131.00	\$3.73	\$3.08	\$2.50				
1231V666	Pharos - Uniprint Higher Education	Support for IMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC (OVER 500 DVCS)CBS-P-IPR-CANON-500DVC-5M	\$144.00	13%	\$125.00	\$3.56	\$2.94	\$2.39				
1213V103	Pharos - Uniprint Higher Education	IMFP Hardware	RIDEAS PC PROX HID USB READER RDR-6081-APU	\$179.00	-1%	\$181.00	\$5.16	\$4.25	\$3.46				
1213V106	Pharos - Uniprint Higher Education	IMFP Hardware	PHAROS PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB	\$155.00	0%	\$155.00	\$4.42	\$3.64	\$2.96				
1723V720	Pharos - Uniprint Higher Education	IMFP Hardware	PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	\$155.00	0%	\$155.00	\$4.42	\$3.64	\$2.96				
1213V109	Pharos - Uniprint Higher Education	IMFP Hardware	PHAROS PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB	\$155.00	1%	\$153.00	\$4.36	\$3.60	\$2.92				
1213V104	Pharos - Uniprint Higher Education	IMFP Hardware	2 YEAR EXTENDED MAINTENANCE FOR PCPROX HID USB READER CBS-P-PROX-HID-USB-3M	\$62.00	0%	\$62.00	\$1.77	\$1.46	\$1.18				
1213V105	Pharos - Uniprint Higher Education	IMFP Hardware	4 YEAR EXTENDED MAINTENANCE FOR PCPROX HID USB READER CBS-P-PROX-HID-USB-6M	\$124.00	0%	\$124.00	\$3.53	\$2.91	\$2.37				

Product				Purchase	Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1213V107	Pharos - Uniprint Higher Education	MFPP Hardware Support	2 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-3M	\$62.00	0%	\$62.00	\$1.77	\$1.46	\$1.18				
1232V143	Pharos - Uniprint Higher Education	MFPP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-5M	\$125.00	1%	\$124.00	\$3.53	\$2.91	\$2.37				
1213V110	Pharos - Uniprint Higher Education	MFPP Hardware Support	2 YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-3M	\$62.00	0%	\$62.00	\$1.77	\$1.46	\$1.18				
1213V111	Pharos - Uniprint Higher Education	MFPP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-5M	\$124.00	0%	\$124.00	\$3.53	\$2.91	\$2.37				
1974V775	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA PS200TERMINAL CBS-OMEGA-PS200	\$1,050.00	13%	\$909.00	\$25.91	\$21.36	\$17.36				
1974V774	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG	\$155.00	13%	\$135.00	\$3.85	\$3.17	\$2.58				
1974V773	Pharos - Uniprint Higher Education	Pharos Omega	INDALA USB OMEGA PROXIMITY CARD READER CBS-OMEGA-PS200PROX-IND	\$155.00	13%	\$135.00	\$3.85	\$3.17	\$2.58				
1974V772	Pharos - Uniprint Higher Education	Pharos Omega	HID USB OMEGA PROXIMITY CARD READER CBS-OMEGA-PS200PROX-HID	\$150.00	13%	\$130.00	\$3.71	\$3.06	\$2.48				
1974V776	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA SMARTLINK FOR COPY CABLE - STANDARD CBS-OMEGA-PS200COPY-STD	\$125.00	13%	\$109.00	\$3.11	\$2.56	\$2.08				
1213V024	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA SMARTLINK FOR COPY CABLE -ADVANCED CBS-OMEGA-PS150COPY-ADV	\$250.00	13%	\$217.00	\$6.18	\$5.10	\$4.14				
2105V669	Pharos - Uniprint Higher Education	Pharos Omega	PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60	\$474.00	22%	\$368.00	\$10.49	\$8.65	\$7.03				
2094V629	Pharos - Uniprint Higher Education	Pharos Omega	PHAROS LICENSE TRANSFER FEE CBS-OTF-CHG-TRF	\$1,875.00	13%	\$1,622.00	\$46.23	\$38.12	\$30.98				
1974V765	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL CBS-OMEGA-PS200-3M	\$425.00	13%	\$368.00	\$10.49	\$8.65	\$7.03				
1974V770	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL CBS-OMEGA-PS200-5M	\$850.00	13%	\$736.00	\$20.98	\$17.30	\$14.06				
1974V764	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-3M	\$62.00	13%	\$54.00	\$1.54	\$1.27	\$1.03				
1974V769	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-5M	\$124.00	13%	\$108.00	\$3.08	\$2.54	\$2.06				
1974V763	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB PROX CARD READER CBS-OMEGA-PS200PROX-IND-3M	\$62.00	13%	\$54.00	\$1.54	\$1.27	\$1.03				
1974V768	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB PROX CARD READER CBS-OMEGA-PS200PROX-IND-5M	\$124.00	13%	\$108.00	\$3.08	\$2.54	\$2.06				
1974V762	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-3M	\$150.00	13%	\$130.00	\$3.71	\$3.06	\$2.48				
1974V767	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-5M	\$124.00	13%	\$108.00	\$3.08	\$2.54	\$2.06				
1974V766	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-3M	\$50.00	12%	\$44.00	\$1.25	\$1.03	\$0.84				
1974V771	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-5M	\$100.00	13%	\$87.00	\$2.48	\$2.04	\$1.66				
1213V037	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV-3M	\$100.00	13%	\$87.00	\$2.48	\$2.04	\$1.66				
1213V049	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV-5M	\$200.00	14%	\$173.00	\$4.93	\$4.07	\$3.30				
2105V670	Pharos - Uniprint Higher Education	Support for Omega	TWO (2) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-3M	\$158.00	0%	\$158.00	\$4.50	\$3.71	\$3.02				
2105V668	Pharos - Uniprint Higher Education	Support for Omega	FOUR (4) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-5M	\$316.00	13%	\$274.00	\$7.81	\$6.44	\$5.23				
1212V995	Pharos - Uniprint Higher Education	Implementation Services from Pharos	CUSTOM DEVELOPMENT (DAILY RATE) CBS-P-DEV-IFACE	\$3,276.00	12%	\$2,891.00	\$82.39	\$67.94	\$55.22				
1212V997	Pharos - Uniprint Higher Education	Implementation Services from Pharos	2 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT P-DEV-IFACE-3M	\$1,159.00	12%	\$1,022.00	\$29.13	\$24.02	\$19.52				
1212V999	Pharos - Uniprint Higher Education	Implementation Services from Pharos	4 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT P-DEV-IFACE-5M	\$2,195.00	12%	\$1,937.00	\$55.20	\$45.52	\$37.00				
1213V003	Pharos - Uniprint Higher Education	Implementation Services from Pharos	SCRIPT DEVELOPMENT (HOURLY RATE) CBS-P-SCRIPT-DEV	\$337.00	0%	\$337.00	\$9.60	\$7.92	\$6.44				
1213V010	Pharos - Uniprint Higher Education	Implementation Services from Pharos	ADDITIONAL ON-SITE SERVICES DAY (TRAVEL INCLUSIVE) CBS-P-INST-LABOR-3-LESS	\$2,400.00	12%	\$2,118.00	\$60.36	\$49.77	\$40.45				
0849V323	Pharos - Uniprint Higher Education	Implementation Services from Pharos	2 Day On-site Pharos Professional Services CBS-P-INST-LABOR-3-PLUS	\$7,000.00	2%	\$6,858.00	\$195.45	\$161.16	\$130.99				
0852V384	Pharos - Uniprint Higher Education	Implementation Services from Pharos	Two Day On-site Services w/ Less Than 3 Weeks Notice (travel inclusive) CBS-P-INST-LABOR-3-LESS	\$7,571.43	0%	\$7,571.00	\$215.77	\$177.92	\$144.61				
3575B005	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Basic License (Enterprise Edition)	\$19,092.00	27%	\$14,032.00	\$399.91	\$329.75	\$268.01				
3575B006	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Standard Module (Enterprise Edition)	\$5,579.00	27%	\$4,100.00	\$116.85	\$96.35	\$78.31				
3575B009	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Remote Print Server (Enterprise Edition)	\$2,412.00	26%	\$1,773.00	\$50.53	\$41.67	\$33.86				
3575B010	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	10-Pack uniFLOW Remote Print Servers (Enterprise Edition)	\$21,699.00	27%	\$15,948.00	\$454.52	\$374.78	\$304.61				
3575B012	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	25-Pack uniFLOW Remote Print Servers (Enterprise Edition)	\$51,456.00	27%	\$37,818.00	\$1,077.81	\$888.72	\$722.32				
3575B014	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Basic License (Corporate Edition)	\$9,819.00	27%	\$7,216.00	\$205.66	\$169.58	\$137.83				
3575B015	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Standard Module (Corporate Edition)	\$3,945.00	26%	\$2,900.00	\$82.65	\$68.15	\$55.39				
3575B018	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Remote Print Server (Corporate Edition)	\$2,091.00	26%	\$1,538.00	\$43.83	\$36.14	\$29.38				
3575B019	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Basic License (Business Edition)	\$5,456.00	27%	\$4,009.00	\$114.26	\$94.21	\$76.57				
3575B020	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Standard Module (Business Edition)	\$1,746.00	26%	\$1,284.00	\$36.59	\$30.17	\$24.52				
3575B023	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Remote Print Server (Business Edition)	\$1,571.00	27%	\$1,154.00	\$32.89	\$27.12	\$22.04				
3575B024	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Basic License (Workgroup Edition)	\$2,456.00	27%	\$1,805.00	\$51.44	\$42.42	\$34.48				
3575B025	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Standard Module (Workgroup Edition)	\$1,409.00	27%	\$1,035.00	\$29.50	\$24.32	\$19.77				
3575B134	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Remote Print Server (Workgroup Edition)	\$1,268.00	27%	\$931.00	\$26.53	\$21.88	\$17.78				
3575B028	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (1 Device)	\$857.00	25%	\$646.00	\$18.41	\$15.18	\$12.34				
3575B308	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (5 Devices)	\$3,940.00	19%	\$3,210.00	\$91.49	\$75.44	\$61.31				
3575B029	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (10 Devices)	\$7,736.00	27%	\$5,613.00	\$159.97	\$131.91	\$107.21				
3575B030	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (25 Devices)	\$18,063.00	28%	\$13,052.00	\$371.98	\$306.72	\$249.29				
3575B031	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (50 Devices)	\$33,580.00	28%	\$24,133.00	\$687.79	\$567.13	\$460.94				
3575B032	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (75 Devices)	\$46,566.00	29%	\$33,279.00	\$948.45	\$782.06	\$635.63				
3575B033	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (100 Devices)	\$57,006.00	29%	\$40,466.00	\$1,153.28	\$950.95	\$772.90				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3575B161	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (250 Devices)	\$128,003.00	29%	\$91,350.00	\$2,603.48	\$2,146.73	\$1,744.79				
3575B258	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (1 DEVICE)	\$390.00	26%	\$287.00	\$8.18	\$6.74	\$5.48				
3575B328	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR UNIFLOW (5 DEVICES)	\$1,925.00	26%	\$1,416.00	\$40.36	\$33.28	\$27.05				
3575B259	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (10 DEVICES)	\$3,806.00	27%	\$2,797.00	\$79.71	\$65.73	\$53.42				
3575B260	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (25 DEVICES)	\$9,324.00	27%	\$6,853.00	\$195.31	\$161.05	\$130.89				
3575B261	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (50 DEVICES)	\$18,126.00	27%	\$13,322.00	\$379.68	\$313.07	\$254.45				
3575B262	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (75 DEVICES)	\$26,175.00	27%	\$19,238.00	\$548.28	\$452.09	\$367.45				
3575B263	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (100 DEVICES)	\$34,172.00	27%	\$25,115.00	\$715.78	\$590.20	\$479.70				
3575B264	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (250 DEVICES)	\$82,833.00	27%	\$60,879.00	\$1,735.05	\$1,430.66	\$1,162.79				
3575B405	uniFLOW	Universal Login Manager Upgrades	UPGRADE UNIVERSAL LOGIN MANAGER (ULM) TO UNIFLOW FOR SMB-MEAP	\$1,230.00	26%	\$905.00	\$25.79	\$21.27	\$17.29				
2260V182	uniFLOW	Universal Login Manager Upgrades	UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
3575B265	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 1 DEVICE	\$500.00	26%	\$368.00	\$10.49	\$8.65	\$7.03				
3575B309	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 5 DEVICES	\$2,241.00	26%	\$1,648.00	\$46.97	\$38.73	\$31.48				
3575B266	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 10 DEVICES	\$4,271.00	27%	\$3,139.00	\$89.46	\$73.77	\$59.95				
3575B267	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 25 DEVICES	\$9,713.00	27%	\$7,138.00	\$203.43	\$167.74	\$136.34				
3575B268	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 50 DEVICES	\$17,535.00	27%	\$12,888.00	\$367.31	\$302.87	\$246.16				
3575B269	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 75 DEVICES	\$23,475.00	27%	\$17,253.00	\$491.71	\$405.45	\$329.53				
3575B270	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 100 DEVICES	\$27,516.00	27%	\$20,224.00	\$575.38	\$475.26	\$386.28				
3575B271	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 250 DEVICES	\$58,005.00	27%	\$42,632.00	\$1,215.01	\$1,001.85	\$814.27				
3575B132	uniFLOW	uniFLOW Software Accessories	uniFLOW Job Conversion Instance	\$1,862.00	26%	\$1,369.00	\$39.02	\$32.17	\$26.15				
3575B413	uniFLOW	uniFLOW Software Accessories	UNIFLOW PCL JOB CONVERSION	\$1,650.00	17%	\$1,369.00	\$39.02	\$32.17	\$26.15				
3575B414	uniFLOW	uniFLOW Software Accessories	UNIFLOW VARIABLE DATA PRINTING	\$21,250.00	17%	\$17,655.00	\$503.17	\$414.89	\$337.21				
3575B415	uniFLOW	uniFLOW Software Accessories	UNIFLOW VARIABLE DATA PRINTING - 5 ADDITIONAL DESIGNER PACK	\$350.00	23%	\$270.00	\$7.70	\$6.35	\$5.16				
3575B304	uniFLOW	uniFLOW Software Accessories	UNIFLOW FILE FORMAT CONVERSION	\$660.00	26%	\$486.00	\$13.85	\$11.42	\$9.28				
3575B305	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	\$1,155.00	26%	\$849.00	\$24.20	\$19.95	\$16.22				
3575B306	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (30 DEVICES)	\$1,990.00	27%	\$1,461.00	\$41.64	\$34.33	\$27.91				
3575B307	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (100 DEVICES)	\$5,775.00	26%	\$4,245.00	\$120.98	\$99.76	\$81.08				
3575B273	uniFLOW	Blackboard Integration	UNIFLOW BLACKBOARD INTEGRATION MODULE	\$3,700.00	25%	\$2,757.00	\$78.57	\$64.79	\$52.66				
3575B274	uniFLOW	Blackboard Integration	ANNUAL BLACKBOARD SERVICE LICENSE (MANDATORY)	\$3,500.00	26%	\$2,591.00	\$73.84	\$60.89	\$49.49				
3575B272	uniFLOW	Serverless Secure Print	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR MEAP (1 DEVICE)	\$360.00	18%	\$294.00	\$8.38	\$6.91	\$5.62				
3575B232	uniFLOW	Serverless Secure Print	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR CMFP (1 DEVICE)	\$120.00	30%	\$84.00	\$2.39	\$1.97	\$1.60				
2030V459	uniFLOW	Serverless Secure Print	UNIFLOW SERVERLESS SECURE PRINT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
3575B197	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (1 Device)	\$282.00	26%	\$208.00	\$5.93	\$4.89	\$3.97				
3575B198	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (10 Devices)	\$2,595.00	26%	\$1,908.00	\$54.38	\$44.84	\$36.44				
3575B199	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (25 Devices)	\$6,311.00	27%	\$4,638.00	\$132.18	\$108.99	\$88.59				
3575B200	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (50 Devices)	\$12,269.00	27%	\$9,017.00	\$256.98	\$211.90	\$172.22				
3575B201	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (75 Devices)	\$17,876.00	27%	\$13,138.00	\$374.43	\$308.74	\$250.94				
3575B202	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (100 Devices)	\$23,133.00	26%	\$17,003.00	\$484.59	\$399.57	\$324.76				
3575B416	uniFLOW	uniFLOW SPP for Compact MFPs	UNIFLOW SPP DEVICE LICENSE FOR CMFP - 250 DEVICE	\$55,800.00	16%	\$46,622.00	\$1,328.73	\$1,095.62	\$890.48				
3575B037	uniFLOW	Additional Services	uniFLOW Customization Unit	\$1,080.00	7%	\$1,003.00	\$28.59	\$23.57	\$19.16				
3575B038	uniFLOW	Additional Services	uniFLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,620.00	7%	\$1,504.00	\$42.86	\$35.34	\$28.73				
3575B039	uniFLOW	Additional Services	uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	\$811.00	7%	\$752.00	\$21.43	\$17.67	\$14.36				
3575B349	uniFLOW	uniFLOW microMIND V2	MICROMIND V2 (1 UNIT)	\$296.00	27%	\$217.00	\$6.18	\$5.10	\$4.14				
3575B350	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN)	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B352	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (25 PIN)	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B351	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR 3RD PARTY DEVICES	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B322	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (1 DEVICE)	\$290.00	26%	\$210.00	\$5.99	\$4.94	\$4.01				
3575B323	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (10 DEVICES)	\$2,640.00	26%	\$1,941.00	\$55.32	\$45.61	\$37.07				
3575B324	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (25 DEVICES)	\$6,480.00	26%	\$4,763.00	\$135.75	\$111.93	\$90.97				
3575B325	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (50 DEVICES)	\$12,740.00	27%	\$9,361.00	\$266.79	\$219.98	\$178.80				
3575B326	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (75 DEVICES)	\$18,770.00	27%	\$13,792.00	\$393.07	\$324.11	\$263.43				
3575B327	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (100 DEVICES)	\$24,560.00	27%	\$18,047.00	\$514.34	\$424.10	\$344.70				
3575B417	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP - 250 DEVICE	\$56,000.00	17%	\$46,622.00	\$1,328.73	\$1,095.62	\$890.48				
3575B189	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (1 Device) + 1 MiCard v2 HID Prox Card Reader	\$1,101.00	26%	\$810.00	\$23.09	\$19.04	\$15.47				
3575B310	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (5 Devices) + 5 MiCard v2 HID Prox Card Readers	\$5,360.00	26%	\$3,941.00	\$112.32	\$92.61	\$75.27				
3575B190	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (10 Devices) + 10 MiCard v2 HID Prox Card Readers	\$9,660.00	27%	\$7,100.00	\$202.35	\$166.85	\$135.61				
3575B191	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (25 Devices) + 25 MiCard v2 HID Prox Card Readers	\$23,060.00	27%	\$16,948.00	\$483.02	\$398.28	\$323.71				
3575B192	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (50 Devices) + 50 MiCard v2 HID Prox Card Readers	\$43,998.00	27%	\$32,337.00	\$921.60	\$759.92	\$617.64				
3575B193	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (75 Devices) + 75 MiCard v2 HID Prox Card Readers	\$62,517.00	27%	\$45,948.00	\$1,309.52	\$1,079.78	\$877.61				
3575B194	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2	uniFLOW SPP (Secure Public Printing) Device License for MEAP (100 Devices) + 100 MiCard v2 HID Prox Card Readers	\$78,819.00	27%	\$57,928.00	\$1,650.95	\$1,361.31	\$1,106.42				
3575B353	uniFLOW	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				

Product			Purchase				Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3575B154	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
3575B155	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers)	\$293.00	27%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B156	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (25-49 Readers)	\$279.00	27%	\$205.00	\$5.84	\$4.82	\$3.92				
3575B157	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (50-99 Readers)	\$255.00	26%	\$188.00	\$5.36	\$4.42	\$3.59				
3575B158	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (100-249 Readers)	\$243.00	26%	\$179.00	\$5.10	\$4.21	\$3.42				
3575B159	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (250+ Readers)	\$233.00	27%	\$171.00	\$4.87	\$4.02	\$3.27				
3575B418	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 1-9 READERS	\$365.00	17%	\$302.00	\$8.61	\$7.10	\$5.77				
3575B419	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 10-24 READERS	\$350.00	17%	\$290.00	\$8.27	\$6.82	\$5.54				
3575B420	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 25-49 READERS	\$304.00	8%	\$279.00	\$7.95	\$6.56	\$5.33				
3575B421	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 50-99 READERS	\$306.00	17%	\$254.00	\$7.24	\$5.97	\$4.85				
3575B422	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 100-249 READERS	\$293.00	17%	\$243.00	\$6.93	\$5.71	\$4.64				
3575B423	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 250+ READERS	\$278.00	17%	\$230.00	\$6.56	\$5.41	\$4.39				
3575B078	uniFLOW	NT-Ware Card Packs	uniFLOW Milare Cards (10 Pack)	\$111.00	18%	\$91.00	\$2.59	\$2.14	\$1.74				
3575B077	uniFLOW	NT-Ware Card Packs	uniFLOW Legic Cards (10 Pack)	\$182.00	18%	\$150.00	\$4.28	\$3.53	\$2.87				
3575B204	uniFLOW	NT-Ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	\$41.00	17%	\$34.00	\$0.97	\$0.80	\$0.65				
3575B203	uniFLOW	NT-Ware Card Packs	UNIFLOW HID CARDS (10 PACK)	\$188.00	34%	\$125.00	\$3.56	\$2.94	\$2.39				
3575B052	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$201.00	26%	\$149.00	\$4.25	\$3.50	\$2.85				
3575B053	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	\$192.00	26%	\$142.00	\$4.05	\$3.34	\$2.71				
3575B054	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (25-49 Readers)	\$186.00	26%	\$137.00	\$3.90	\$3.22	\$2.62				
1464V038	uniFLOW	RFIDeas Cards	RFIDEAS PROX CARD II CLAMSHELL BDG-1326	\$3.10	3%	\$3.00	\$0.09	\$0.07	\$0.06				
1642V828	uniFLOW	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	\$10.00	0%	\$10.00	\$0.29	\$0.24	\$0.19				
1902V381	uniFLOW	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR-7081APU-SY	\$238.80	1%	\$237.00	\$6.75	\$5.57	\$4.53				
1896V808	uniFLOW	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$369.00	42%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B205	uniFLOW	uniFLOW SPP Device License for Xerox	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR XEROX MFP 1 DEVICE	\$1,014.00	27%	\$745.00	\$21.23	\$17.51	\$14.23				
3575B233	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (1 DEVICE)	\$1,014.00	27%	\$745.00	\$21.23	\$17.51	\$14.23				
3575B234	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (10 DEVICES)	\$9,825.00	27%	\$7,221.00	\$205.80	\$169.69	\$137.92				
3575B235	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (25 DEVICES)	\$23,213.00	27%	\$17,060.00	\$496.21	\$400.91	\$325.85				
3575B236	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (50 DEVICES)	\$43,721.00	27%	\$32,132.00	\$915.76	\$755.10	\$613.72				
3575B237	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (75 DEVICES)	\$61,529.00	27%	\$45,220.00	\$1,288.77	\$1,062.67	\$863.70				
3575B238	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (100 DEVICES)	\$76,634.00	27%	\$56,322.00	\$1,605.18	\$1,323.57	\$1,075.75				
3575B354	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (1 DEVICE)	\$1,280.00	22%	\$1,003.00	\$28.59	\$23.57	\$19.16				
3575B355	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (5 DEVICES)	\$5,795.00	21%	\$4,558.00	\$129.90	\$107.11	\$87.06				
3575B356	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (10 DEVICES)	\$10,500.00	21%	\$8,264.00	\$235.52	\$194.20	\$157.84				
3575B357	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (25 DEVICES)	\$24,500.00	21%	\$19,276.00	\$549.37	\$452.99	\$368.17				
3575B358	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (50 DEVICES)	\$45,000.00	21%	\$35,408.00	\$1,009.13	\$832.09	\$676.29				
3575B359	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (75 DEVICES)	\$62,000.00	21%	\$48,706.00	\$1,388.12	\$1,144.59	\$930.28				
3575B360	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (100 DEVICES)	\$75,000.00	21%	\$58,993.00	\$1,681.30	\$1,386.34	\$1,126.77				
3575B362	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1 DEVICE)	\$925.00	22%	\$721.00	\$20.55	\$16.94	\$13.77				
3575B363	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5 DEVICES)	\$4,100.00	21%	\$3,225.00	\$91.91	\$75.79	\$61.60				
3575B364	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	\$7,280.00	21%	\$5,726.00	\$163.19	\$134.56	\$109.37				
3575B365	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25 DEVICES)	\$16,730.00	21%	\$13,159.00	\$375.03	\$309.24	\$251.34				
3575B366	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50 DEVICES)	\$30,200.00	21%	\$23,777.00	\$677.64	\$558.76	\$454.14				
3575B367	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	\$40,500.00	21%	\$31,857.00	\$907.92	\$748.64	\$608.47				
3575B368	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	\$47,400.00	21%	\$37,289.00	\$1,062.74	\$876.29	\$712.22				
3575B369	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250 DEVICES)	\$100,000.00	21%	\$78,591.00	\$2,239.84	\$1,846.89	\$1,501.09				
3575B040	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (1 Point)	\$23.00	17%	\$19.00	\$0.54	\$0.45	\$0.36				
3575B041	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (5 Points)	\$106.00	17%	\$88.00	\$2.51	\$2.07	\$1.68				

Product				Purchase	Lease					Service			
				Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
3575B042	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (10 Points)	\$212.00	26%	\$157.00	\$4.47	\$3.69	\$3.00				
3575B043	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (25 Points)	\$530.00	26%	\$391.00	\$11.14	\$9.19	\$7.47				
3575B044	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (50 Points)	\$1,059.00	26%	\$782.00	\$22.29	\$18.38	\$14.94				
3575B045	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (100 Points)	\$2,115.00	26%	\$1,563.00	\$44.55	\$36.73	\$29.85				
1396V766	uniFLOW	uniFLOW Implementation Services	uniFLOW Implementation Services by Local Systems Analyst	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
1458V242	uniFLOW	uniFLOW Implementation Services	UNIFLOW IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00	-1%	\$1,168.00	\$33.29	\$27.45	\$22.31				
3340B004	uniFLOW	uniFLOW Implementation Services	Canon USA Implementation Services for uniFLOW	\$2,000.00	7%	\$1,856.00	\$52.90	\$43.62	\$35.45				
2030V474	uniFLOW	uniFLOW Project Management Services	UNIFLOW PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
3575B345	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB (MEAP LICENSE)	\$1,600.00	26%	\$1,181.00	\$33.66	\$27.75	\$22.56				
3575B346	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB (COMPACT MFP LICENSE)	\$950.00	27%	\$695.00	\$19.81	\$16.33	\$13.27				
3575B347	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB - STANDARD MODULE ADD-ON (DEVICE-BASED EDITION)	\$3,630.00	26%	\$2,680.00	\$76.38	\$62.98	\$51.19				
3575B348	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB - REMOTE PRINT SERVER (DEVICE-BASED EDITION)	\$2,150.00	27%	\$1,577.00	\$44.94	\$37.06	\$30.12				
3575B362	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1 DEVICE)	\$925.00	22%	\$721.00	\$20.55	\$16.94	\$13.77				
3575B363	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5 DEVICES)	\$4,100.00	21%	\$3,225.00	\$91.91	\$75.79	\$61.60				
3575B364	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	\$7,280.00	21%	\$5,726.00	\$163.19	\$134.56	\$109.37				
3575B365	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25 DEVICES)	\$16,730.00	21%	\$13,159.00	\$375.03	\$309.24	\$251.34				
3575B366	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50 DEVICES)	\$30,200.00	21%	\$23,777.00	\$677.64	\$558.76	\$454.14				
3575B367	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	\$40,500.00	21%	\$31,857.00	\$907.92	\$748.64	\$608.47				
3575B368	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	\$47,400.00	21%	\$37,289.00	\$1,062.74	\$876.29	\$712.22				
3575B369	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250 DEVICES)	\$100,000.00	21%	\$78,591.00	\$2,239.84	\$1,846.89	\$1,501.09				
3575B132	uniFLOW for SMB	Software Accessories	uniFLOW Job Conversion Instance	\$1,862.00	26%	\$1,369.00	\$39.02	\$32.17	\$26.15				
3575B304	uniFLOW for SMB	Software Accessories	UNIFLOW FILE FORMAT CONVERSION	\$660.00	26%	\$486.00	\$13.85	\$11.42	\$9.28				
3575B305	uniFLOW for SMB	Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	\$1,155.00	26%	\$849.00	\$24.20	\$19.95	\$16.22				
3575B349	uniFLOW for SMB	uniFLOW microMIND V2	MICROMIND V2 (1 UNIT)	\$296.00	27%	\$217.00	\$6.18	\$5.10	\$4.14				
3575B350	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN)	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B352	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (25 PIN)	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B351	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR 3RD PARTY DEVICES	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43				
3575B353	uniFLOW for SMB	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
3575B154	uniFLOW for SMB	MiCard v2 HID Prox Readers	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
3575B155	uniFLOW for SMB	MiCard v2 HID Prox Readers	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers)	\$293.00	27%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B141	uniFLOW for SMB	MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 Multi- Card Reader (1-9 Readers)	\$365.00	26%	\$269.00	\$7.67	\$6.32	\$5.14				
3575B142	uniFLOW for SMB	MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 Multi- Card Reader (10-24 Readers)	\$350.00	27%	\$257.00	\$7.32	\$6.04	\$4.91				
3575B052	uniFLOW for SMB	MiCard v2 Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$201.00	26%	\$149.00	\$4.25	\$3.50	\$2.85				
3575B053	uniFLOW for SMB	MiCard v2 Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	\$192.00	26%	\$142.00	\$4.05	\$3.34	\$2.71				
3575B203	uniFLOW for SMB	NT-ware Card Packs	UNIFLOW HID CARDS (10 PACK)	\$188.00	34%	\$125.00	\$3.56	\$2.94	\$2.39				
3575B078	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Mifare Cards (10 Pack)	\$111.00	18%	\$91.00	\$2.59	\$2.14	\$1.74				
3575B077	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Legic Cards (10 Pack)	\$182.00	18%	\$150.00	\$4.28	\$3.53	\$2.87				
3575B204	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	\$41.00	17%	\$34.00	\$0.97	\$0.80	\$0.65				
3575B079	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Hitag Cards (10 Pack)	\$147.00	17%	\$122.00	\$3.48	\$2.87	\$2.33				
1642V828	uniFLOW for SMB	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	\$10.00	0%	\$10.00	\$0.29	\$0.24	\$0.19				
1902V381	uniFLOW for SMB	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR-7081APU-5Y	\$238.80	1%	\$237.00	\$6.75	\$5.57	\$4.53				
1464V038	uniFLOW for SMB	RFIDeas Cards	RFIDEAS PROX CARD II CLAMSHELL BDG-1326	\$3.10	3%	\$3.00	\$0.09	\$0.07	\$0.06				
1896V808	uniFLOW for SMB	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$369.00	42%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B040	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (1 Point)	\$23.00	17%	\$19.00	\$0.54	\$0.45	\$0.36				
3575B041	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (5 Points)	\$106.00	17%	\$88.00	\$2.51	\$2.07	\$1.68				
3575B042	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (10 Points)	\$212.00	26%	\$157.00	\$4.47	\$3.69	\$3.00				
3575B043	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (25 Points)	\$530.00	26%	\$391.00	\$11.14	\$9.19	\$7.47				
3575B044	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (50 Points)	\$1,059.00	26%	\$782.00	\$22.29	\$18.38	\$14.94				
3575B045	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (100 Points)	\$2,115.00	26%	\$1,563.00	\$44.55	\$36.73	\$29.85				
3575B037	uniFLOW for SMB	NT-ware Professional Services	uniFLOW Customization Unit	\$1,080.00	7%	\$1,003.00	\$28.59	\$23.57	\$19.16				
3575B038	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,620.00	7%	\$1,504.00	\$42.86	\$35.34	\$28.73				
3575B039	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	\$811.00	7%	\$752.00	\$21.43	\$17.67	\$14.36				
2260V182	uniFLOW for SMB	Implementation Services by Local Systems Analyst	UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				

Product				Purchase	Lease				Service				
				Pricing quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
2336V385	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER - DF-20011-C	\$4,995.00	25%	\$3,726.00	\$106.19	\$87.56	\$71.17				
2336V391	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012-C	\$9,995.00	25%	\$7,457.00	\$212.52	\$175.24	\$142.43				
2336V429	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE UPGRADE:FORMSMANAGER TO FORMSMANAGER PROFESSIONAL - DF-21000-C	\$6,495.00	25%	\$4,845.00	\$138.08	\$113.86	\$92.54				
2336V879	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER WEB SERVER - DF-22010-C	\$9,995.00	25%	\$7,457.00	\$212.52	\$175.24	\$142.43				
2336V405	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER PURL SERVER - DF-22011-C	\$1,495.00	25%	\$1,116.00	\$31.81	\$26.23	\$21.32				
2336V867	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER TRANSACTION SERVER - DF-22012-C	\$9,995.00	25%	\$7,457.00	\$212.52	\$175.24	\$142.43				
2336V407	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER DESIGNER - DF-20013-C	\$500.00	25%	\$374.00	\$10.66	\$8.79	\$7.14				
2336V868	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER SERVER - DF-20014-C	\$4,495.00	25%	\$3,353.00	\$95.56	\$78.80	\$64.04				
2336V406	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER LOAD BALANCING SERVER - DF-22015-C	\$12,500.00	25%	\$9,325.00	\$265.76	\$219.14	\$178.11				
2336V440	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER BACK-UP SERVER - DF-20050-C	\$1,995.00	25%	\$1,489.00	\$42.44	\$34.99	\$28.44				
2336V401	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER TEST PLATFORM SERVER - DF-20060-C	\$1,995.00	25%	\$1,489.00	\$42.44	\$34.99	\$28.44				
2336V880	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINTENANCE PRISM SOFTWARE FORMSMANAGER - DF-20011-C(DF-20011-CAM)	\$899.00	-4%	\$932.00	\$26.56	\$21.90	\$17.80				
2336V430	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012-C(DF-20012-CAM)	\$1,799.00	-4%	\$1,864.00	\$53.12	\$43.80	\$35.60				
2336V398	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SFTWR UPGRD:FORMSMGR TO FORMSMGR PRO-DF-21000-C(DF-21000-CAM)	\$1,169.00	-4%	\$1,212.00	\$34.54	\$28.48	\$23.15				
2336V434	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SOFTWARE FORMSMANAGER WEB SERVER - DF-22010-C(DF-22010-CAM)	\$1,799.00	-4%	\$1,864.00	\$53.12	\$43.80	\$35.60				
2336V441	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SOFTWARE FORMSMANAGER PURL SERVER - DF-22011-C(DF-22011-CAM)	\$269.00	-4%	\$279.00	\$7.95	\$6.56	\$5.33				
2336V395	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SFTWR FORMSMGR TRANSACTION SERVER - DF-22012-C(DF-22012-CAM)	\$1,799.00	-4%	\$1,864.00	\$53.12	\$43.80	\$35.60				
2336V869	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SOFTWARE FORMSMANAGER DESIGNER - DF-20013-C(DF-20013-CAM)	\$90.00	-4%	\$94.00	\$2.68	\$2.21	\$1.80				
2336V397	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SOFTWARE FORMSMANAGER SERVER - DF-20014-C(DF-20014-CAM)	\$809.00	-4%	\$838.00	\$23.88	\$19.69	\$16.01				
2336V408	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SFTWR FORMSMGR LOAD BALANCING SERVER-DF-22015-C(DF-22015-CAM)	\$2,250.00	-4%	\$2,332.00	\$66.46	\$54.80	\$44.54				
2336V387	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SFTWR FORMSMANAGER BACK-UP SERVER - DF-20050-C(DF-20050-CAM)	\$359.00	-4%	\$373.00	\$10.63	\$8.77	\$7.12				
2336V392	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINT PRISM SFTWR FORMSMGR TEST PLATFORM SERVER - DF-20060-C(DF-20060-CAM)	\$359.00	-4%	\$373.00	\$10.63	\$8.77	\$7.12				
2336V393	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERTIFICATION MODULE, UNLIMITED LICENSE, YEAR 1 - DF-22020	\$5,000.00	25%	\$3,731.00	\$106.33	\$87.68	\$71.26				
2336V389	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, UNLIMITED LICENSE, YEAR 2+ - DF-22021	\$3,500.00	25%	\$2,612.00	\$74.44	\$61.38	\$49.89				
2336V877	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 1 - DF-22025	\$2,500.00	25%	\$1,865.00	\$53.15	\$43.83	\$35.62				
2336V443	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 2+ - DF-22026	\$1,500.00	25%	\$1,119.00	\$31.89	\$26.30	\$21.37				
2336V396	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE UPGRADE: LTD VERSION TO UNLTD VER-DF-21010	\$3,250.00	25%	\$2,425.00	\$69.11	\$56.99	\$46.32				
2336V438	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR1 (UNLIMITED LIC EDTN ROE D)-DF-22050	\$2,000.00	25%	\$1,493.00	\$42.55	\$35.09	\$28.52				
2336V436	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR2+ (UNLIMITED LIC EDTN ROE D)-DF-22051	\$1,200.00	25%	\$896.00	\$25.54	\$21.06	\$17.11				
2336V400	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR GEOCODING ADD-ON OPTION, YR1 (UNLIMITED LIC EDTN ROE D)-DF-22070	\$1,000.00	25%	\$746.00	\$21.26	\$17.53	\$14.25				
2336V388	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR GEOCODING ADD-ON OPTION, YR2+ (UNLIMITED LIC EDTN ROE D)-DF-22071	\$1,000.00	25%	\$746.00	\$21.26	\$17.53	\$14.25				
2465V737	Prism Forms Manager/DirectSmile	Forms Manager	DIRECTSMILE CREATOR - DI-00010	\$4,500.00	1%	\$4,476.00	\$127.57	\$105.19	\$85.49				
2467V093	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	ANNUAL MAINTENANCE DIRECTSMILE CREATOR - DI-00010-AM	\$815.00	-6%	\$861.00	\$24.54	\$20.23	\$16.45				
2465V738	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	PRISM FORMSMANAGER DIRECTSMILE IMPLEMENTATION BY LOCAL SYSTEMS ANALYST	\$1,680.00	-15%	\$1,932.00	\$55.06	\$45.40	\$36.90				
2336V866	Prism Forms Manager/DirectSmile	Implementation Services by PRISM - Contact Marketing for more information	PRISM SOFTWARE TRAINING; 3 HOURS MAX-REMOTE VIA WEBEX - DF-80010-C	\$476.00	12%	\$420.00	\$11.97	\$9.87	\$8.02				
2375V774	Prism Forms Manager/DirectSmile	Implementation Services by Local Systems Analyst	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
1298V557	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN (WINDOWS EDITION) OEM-AW-D001	\$3,595.00	13%	\$3,129.00	\$89.18	\$73.53	\$59.76				
2184V791	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D030	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V792	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D031	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V785	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN (WIN) OEM-AW-D032	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2184V794	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN (WIN) OEM-AW-D045	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
1397V971	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN(MACINTOSH EDITION) OEM-AM-D001	\$3,595.00	13%	\$3,128.00	\$89.15	\$73.51	\$59.74				
2184V787	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D030	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V788	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D031	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V784	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN (MAC) OEM-AM-D032	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2184V789	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE SCRIPTING MODULE FOR INDESIGN (MAC) OEM-AM-D040	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
2184V790	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN (MAC) OEM-AM-D045	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
1298V555	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE FOR DESIGNMERGE FOR QUARK EXPRESS (MAC AND WINDOWS) OEM-S-D050	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99				
1298V558	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE FOR DESIGNMERGE FOR ADOBE INDESIGN (MAC AND WINDOWS) OEM-S-D051	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99				
2184V795	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE SUPPORT RENEWAL CONTRACTS INDESIGN (MAC OR WIN)	\$600.00	-15%	\$690.00	\$19.67	\$16.22	\$13.18				
1397V966	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE WEB-BASED TRAINING (STANDARD) OEM-S-0054	\$1,194.00	12%	\$1,054.00	\$30.04	\$24.77	\$20.13				
1397V972	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE WEB-BASED TRAINING (ADVANCED)	\$2,100.00	12%	\$1,853.00	\$52.81	\$43.55	\$35.39				
1397V973	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ONE DAY ON-SITE TRAINING (STANDARD) OEM-S-0056	\$2,634.00	12%	\$2,324.00	\$66.23	\$54.61	\$44.39				
1397V974	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ONE DAY ON-SITE TRAINING (ADVANCED) OEM-S-0057	\$3,540.00	12%	\$3,124.00	\$89.03	\$73.41	\$59.67				
1397V975	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ON-SITE TRAINING ADD-ON DAY OEM-S-0058	\$1,440.00	12%	\$1,271.00	\$36.22	\$29.87	\$24.28				
1707V266	Meadows Publishing - DesignMerge	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR WINDOWS ADDITIONAL 100K RECORDS FOR DESIGNMERGE STARTER (WIN) OEM-AW-D401	\$995.00	-21%	\$1,204.00	\$34.31	\$28.29	\$23.00				
2184V797	Meadows Publishing - DesignMerge	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (WIN) OEM-AW-D400	\$2,995.00	13%	\$2,607.00	\$74.30	\$61.26	\$49.79				
1707V267	Meadows Publishing - DesignMerge	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR MACINTOSH (MAC) OEM-AM-D401	\$995.00	-21%	\$1,204.00	\$34.31	\$28.29	\$23.00				
2184V786	Meadows Publishing - DesignMerge	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (MAC) OEM-AM-D400	\$2,995.00	13%	\$2,607.00	\$74.30	\$61.26	\$49.79				
0276V383	Objectif Lune - PlanetPress	PlanetPress Watch	PlanetPress Watch (Qty 2+) PW000E-102-70-02	\$3,500.00	26%	\$2,590.00	\$73.82	\$60.87	\$49.47				
1541V515	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Watch (Qty 2+) PW000E-102-70-02	\$2,625.00	26%	\$1,942.00	\$55.35	\$45.64	\$37.00				
1541V517	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Office PW500E-102-70-01	\$7,500.00	26%	\$5,549.00	\$158.15	\$130.40	\$105.99				
1541V514	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Office (Qty 2+) PW500E-102-70-02	\$5,625.00	26%	\$4,162.00	\$118.62	\$97.81	\$79.49				

Product				Purchase		Lease				Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1541V932	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Production PW600E-102-70-01	\$12,500.00	26%	\$9,247.00	\$263.54	\$217.30	\$176.62				
1541V933	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Production (Qty 2+) PW600E-102-70-02	\$9,375.00	26%	\$6,936.00	\$197.68	\$163.00	\$132.48				
1541V934	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Imaging P1300E-102-70-01	\$4,000.00	26%	\$2,959.00	\$84.33	\$69.54	\$56.52				
1541V935	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Imaging (Qty 2+) P1300E-102-70-02	\$3,000.00	26%	\$2,220.00	\$63.27	\$52.17	\$42.40				
0306V543	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch CW000E-102-00-01	\$595.00	26%	\$440.00	\$12.54	\$10.34	\$8.40				
1541V937	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch (Qty 2+) CW000E-102-00-02	\$446.00	26%	\$332.00	\$9.46	\$7.80	\$6.34				
1541V938	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office CW500E-102-00-01	\$1,275.00	26%	\$944.00	\$26.90	\$22.18	\$18.03				
1541V939	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office (Qty 2+) CW500E-102-00-02	\$956.00	26%	\$708.00	\$20.18	\$16.64	\$13.52				
1541V940	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production CW600E-102-00-01	\$2,125.00	26%	\$1,572.00	\$44.80	\$36.94	\$30.03				
1541V936	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production (Qty 2+) CW600E-102-00-02	\$1,594.00	26%	\$1,180.00	\$33.63	\$27.73	\$22.54				
1541V941	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Imaging C1300E-102-00-01	\$680.00	26%	\$504.00	\$14.38	\$11.84	\$9.63				
1541V942	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Imaging (Qty 2+) C1300E-102-00-02	\$510.00	26%	\$378.00	\$10.77	\$8.88	\$7.22				
1541V943	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Suite 7 Software Media w/Shipping MEDIAX-102-70-01	\$50.00	24%	\$38.00	\$1.08	\$0.89	\$0.73				
1543V696	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Watch to PlanetPress Office PW500E-102-70-01	\$5,200.00	26%	\$3,847.00	\$109.64	\$90.40	\$73.48				
1543V701	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Watch to PlanetPress Office (Qty 2+)	PW500E-102-70-02	\$3,900.00	26%	\$2,885.00	\$82.22	\$67.80	\$55.10			
1543V700	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Watch to PlanetPress Production PW600E-102-70-01	\$11,700.00	26%	\$8,655.00	\$246.67	\$203.39	\$165.31				
1543V697	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Watch to PlanetPress Production (Qty 2+)	PW600E-102-70-02	\$8,775.00	26%	\$6,492.00	\$185.02	\$152.56	\$124.00			
1543V702	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Office to PlanetPress Production PW600E-102-70-01	\$6,500.00	26%	\$4,809.00	\$137.06	\$113.01	\$91.85				
1543V698	Objectif Lune - PlanetPress	PlanetPress	Upgrade from PlanetPress Office to PlanetPress Production (Qty 2+)	PW600E-102-70-02	\$4,875.00	26%	\$3,606.00	\$102.77	\$84.74	\$68.87			
1543V699	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch to PlanetPress Office	CW500E-102-00-01	\$884.00	26%	\$654.00	\$18.64	\$15.37	\$12.49			
1543V706	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch to PlanetPress Office	Upgrade CW500E-102-00-02	\$663.00	26%	\$491.00	\$13.99	\$11.54	\$9.38			
1543V703	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch to PlanetPress Production	Upgrade CW600E-102-00-01	\$1,989.00	26%	\$1,472.00	\$41.95	\$34.59	\$28.12			
1543V704	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch to PlanetPress Production	Upgrade (Qty 2+) CW600E-102-00-02	\$1,492.00	26%	\$1,104.00	\$31.46	\$25.94	\$21.09			
1543V705	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office to PlanetPress Production	Upgrade CW600E-102-00-01	\$1,105.00	26%	\$818.00	\$23.31	\$19.22	\$15.62			
1543V707	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office to PlanetPress Production	Upgrade (Qty 2+) CW600E-102-00-02	\$829.00	26%	\$614.00	\$17.50	\$14.43	\$11.73			
1579V792	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category I (1 to 50 ppm) PL001E-102-00-01	\$1,540.00	26%	\$1,140.00	\$32.49	\$26.79	\$21.77				
1585V599	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 PL001E-102-00-02	\$925.00	26%	\$685.00	\$19.52	\$16.10	\$13.08				
1585V595	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category II (51 to 69 ppm) PL002E-102-00-01	\$3,465.00	26%	\$2,563.00	\$73.05	\$60.23	\$48.95				
1585V596	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category II (51 to 69 ppm) Qty 2-5 PL002E-102-00-02	\$2,420.00	26%	\$1,791.00	\$51.04	\$42.09	\$34.21				
1585V594	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category III (70 to 105 ppm) PL003E-102-00-01	\$4,675.00	26%	\$3,459.00	\$98.58	\$81.29	\$66.07				
1585V600	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category III (70 to 105 ppm) Qty 2-5 PL003E-102-00-02	\$3,750.00	26%	\$2,775.00	\$79.09	\$65.21	\$53.00				
1582V737	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category IV (106 to 179 ppm) PL004E-102-00-01	\$7,425.00	26%	\$5,494.00	\$156.58	\$129.11	\$104.94				
1582V736	Objectif Lune - PlanetPress	PlanetPress Printer	PlanetPress Printer License Category IV (106 to 179 ppm) Qty 2-5 PL004E-102-00-02	\$5,950.00	26%	\$4,402.00	\$125.46	\$103.45	\$84.08				
1582V724	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) CL001E-102-00-01	\$262.00	26%	\$194.00	\$5.53	\$4.56	\$3.71				
1582V720	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 CL001E-102-00-02	\$157.00	25%	\$117.00	\$3.33	\$2.75	\$2.23				
1582V721	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) CL002E-102-00-01	\$589.00	26%	\$436.00	\$12.43	\$10.26	\$8.33				
1582V725	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) Qty 2-5 CL002E-102-00-02	\$411.00	26%	\$305.00	\$8.69	\$7.17	\$5.83				
1582V726	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category III (70 to 105 ppm) CL003E-102-00-01	\$475.00	-24%	\$589.00	\$16.79	\$13.84	\$11.25				
1582V727	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category III (70 to 105 ppm) Qty 2-5 CL003E-102-00-02	\$638.00	26%	\$473.00	\$13.48	\$11.12	\$9.03				
1582V728	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category IV (106 to 179 ppm) CL004E-102-00-01	\$1,262.00	26%	\$934.00	\$26.62	\$21.95	\$17.84				
1582V729	Objectif Lune - PlanetPress	PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category IV (106 to 179 ppm) Qty 2-5 CL004E-102-00-02	\$1,012.00	26%	\$749.00	\$21.35	\$17.60	\$14.31				
2325V690	Objectif Lune - PlanetPress	PlanetPress Printer	PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY 6-10 PL001E-102-00-03	\$650.00	26%	\$482.00	\$13.74	\$11.33	\$9.21				
2325V655	Objectif Lune - PlanetPress	PlanetPress Printer	ANNUAL MAINT PLANETPRESS PRINTER LIC CAT II(1 TO 50 PPM)QTY 6-10 CL001E-102-00-03	\$110.50	2%	\$108.00	\$3.08	\$2.54	\$2.06				
2325V689	Objectif Lune - PlanetPress	PlanetPress Printer	PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY 11+ PL001E-102-00-04	\$500.00	26%	\$370.00	\$10.55	\$8.70	\$7.07				
2325V652	Objectif Lune - PlanetPress	PlanetPress Printer	ANNUAL MAINT PLANETPRESS PRINTER LIC CAT II(1 TO 50 PPM)QTY 11+ CL001E-102-00-04	\$85.00	1%	\$84.00	\$2.39	\$1.97	\$1.60				
2325V692	Objectif Lune - PlanetPress	PlanetPress Printer	PLANETPRESS PRINTER LICENSE CATEGORY II(51 TO 69 PPM)QTY 6-10 PL002E-102-00-03	\$1,925.00	26%	\$1,425.00	\$40.61	\$33.49	\$27.22				
2325V658	Objectif Lune - PlanetPress	PlanetPress Printer	ANNUAL MAINT PLANETPRESS PRINTER LIC CAT III(51-69 PPM)QTY 6-10 CL002E-102-00-03	\$327.25	2%	\$321.00	\$9.15	\$7.54	\$6.13				
2325V691	Objectif Lune - PlanetPress	PlanetPress Printer	PLANETPRESS PRINTER LICENSE CATEGORY II(51 TO 69 PPM)QTY 11+ PL002E-102-00-04	\$1,534.50	26%	\$1,136.00	\$32.38	\$26.70	\$21.70				
2325V657	Objectif Lune - PlanetPress	PlanetPress Printer	ANNUAL MAINT PLANETPRESS PRINTER LIC CAT III(51-69 PPM)QTY 11+ CL002E-102-00-04	\$280.87	2%	\$255.00	\$7.27	\$5.99	\$4.87				
2325V693	Objectif Lune - PlanetPress	PlanetPress Printer	PLANETPRESS PRINTER LICENSE CATEGORY III(70 TO 105 PPM)QTY 6+ PL003E-102-00-03	\$3,000.00	26%	\$2,220.00	\$63.27	\$52.17	\$42.40				
2325V659	Objectif Lune - PlanetPress	PlanetPress Printer	ANNUAL MAINT PLANETPRESS PRINTER LIC CAT III(70 TO 105 PPM)QTY 6+ CL003E-102-00-03	\$510.00	2%	\$499.00	\$14.22	\$11.73	\$9.53				
1580V838	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Design (2 days) - At Objectif Lune "Per Student T5010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
1582V722	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Flow (2 days) - At Objectif Lune "Per Student T3010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
1580V839	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Talk (per day) - At Objectif Lune "Per Student T6210E-102-00-01	\$1,250.00	13%	\$1,088.00	\$31.01	\$25.57	\$20.78				
1586V887	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Implementation Services by Objectif Lune Engineers - at OL (hourly) SE010E-102-00-01	\$234.00	-1%	\$237.00	\$6.75	\$5.57	\$4.53				
1586V889	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Implementation Services by Objectif Lune Engineers - Remote (Hourly, 4 hrs minimum) PDIEMX-102-00-01	\$325.00	27%	\$237.00	\$6.75	\$5.57	\$4.53				
2377V548	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES: ON-SITE SERVICE - ONE 8-HOUR DAY SE011E-102-00-01	\$0.00	#DIV/0!	\$1,741.00	\$49.62	\$40.91	\$33.25				
2377V550	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS SOLUTION DEVELOPMENT W/ PPS (4 DAYS ON-SITE) T2011E-102-00-01	\$0.00	#DIV/0!	\$6,963.00	\$198.45	\$163.63	\$132.99				
2377V546	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS CUSTOM TRAINING - PER DAY (1 DAY ON-SITE) T8111E-102-00-01	\$0.00	#DIV/0!	\$1,915.00	\$54.58	\$45.00	\$36.58				
1580V838	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Document Design (2 days) - At Objectif Lune "Per Student T5010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
2375V837	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS DOCUMENT DESIGN W/ PPS (2 DAYS ON-SITE) T5011E-102-00-01	\$0.00	#DIV/0!	\$3,482.00	\$99.24	\$81.83	\$66.51				
1582V722	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Document Flow (2 days) - At Objectif Lune "Per Student T3010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
2375V838	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS DOCUMENT FLOW W/ PPS (2 DAYS ON-SITE) T3011E-102-00-01	\$0.00	#DIV/0!	\$3,482.00	\$99.24	\$81.83	\$66.51				
2375V840	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES AT OL SOLUTION DEVELOPMENT W/ PPS 4 DAYS T2010E-102-00-01	\$0.00	#DIV/0!	\$2,394.00	\$68.23	\$56.26	\$45.73				
2375V839	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES AT OL: CUSTOM TRAINING - PER DAY T8110E-102-00-01	\$0.00	#DIV/0!	\$1,263.00	\$36.00	\$29.68	\$24.12				
2377V551	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS TALK - PER DAY (1 DAY ON-SITE) T6211E-102-00-01	\$0.00	#DIV/0!	\$1,741.00	\$49.62	\$40.91	\$33.25				

Product				Purchase	Lease				Service				
				Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV				
Item Code	Sub Category	Sub Type	Product Model							Volume	Base	Overage B&W	Overages Color
Options													
1396V753	Objectif Lune - PlanetPress	Implementation Services by Local Systems Analyst	PlanetPress Implementation Services by Local Systems Analyst	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2208V105	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 1 TO 25) P03001-102-00-01	\$469.00	25%	\$351.00	\$10.00	\$8.25	\$6.70				
2208V113	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 1 TO 25) C03001-102-00-01	\$79.73	1%	\$79.00	\$2.25	\$1.86	\$1.51				
2208V108	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 26-50) P03001-102-00-02	\$439.00	25%	\$328.00	\$9.35	\$7.71	\$6.26				
2208V109	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 26-50)C03001-102-00-02	\$74.63	1%	\$74.00	\$2.11	\$1.74	\$1.41				
2208V112	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 51-100) P03001-102-00-03	\$399.00	25%	\$298.00	\$8.49	\$7.00	\$5.69				
2208V100	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 51-100) C03001-102-00-03	\$67.83	0%	\$68.00	\$1.94	\$1.60	\$1.30				
2208V115	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 101+) P03001-102-00-04	\$379.00	25%	\$283.00	\$8.07	\$6.65	\$5.41				
2208V116	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 101+) C03001-102-00-04	\$64.43	1%	\$64.00	\$1.82	\$1.50	\$1.22				
2208V098	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN PN1001-102-00-01	\$249.00	-6%	\$263.00	\$7.50	\$6.18	\$5.02				
2461V467	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN EXTENDED WARRANTY CN100W-102-00-01	\$75.00	12%	\$66.00	\$1.88	\$1.55	\$1.26				
2208V101	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY SPARE CAP DP201-BLACK COLOR (SET OF 10) 711005-102-00-01	\$155.00	-6%	\$164.00	\$4.67	\$3.85	\$3.13				
2208V103	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY MOBILE CRADLE (SET OF 10) 711002-102-00-01	\$155.00	-6%	\$164.00	\$4.67	\$3.85	\$3.13				
2410V892	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLACK 1	\$120.00	-15%	\$138.00	\$3.93	\$3.24	\$2.64				
2410V891	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLUE 711024-102-00-01	\$120.00	-15%	\$138.00	\$3.93	\$3.24	\$2.64				
2448V053	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO PEN REFILL BLACK 5-PACK TRIPLE ACTION INK CARTRIDGE- 711031-102-00-02	\$15.00	-13%	\$17.00	\$0.48	\$0.40	\$0.32				
2410V890	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILL BLUE 5-PACK TRIPLE ACTION INK CARTRIDGE 711030-102-00-01	\$15.00	-7%	\$16.00	\$0.46	\$0.38	\$0.31				
2378V739	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OL CANON SOLUTIONS AMERICA SHIPPING AND HANDLING SP5001-202-00-01	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
2465V343	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER PRO - DMP	\$6,000.00	13%	\$5,222.00	\$148.83	\$122.72	\$99.74				
2451V154	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER LITE - DML	\$1,500.00	13%	\$1,306.00	\$37.22	\$30.69	\$24.94				
2465V341	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER ADD-ON - DM-AO	\$1,000.00	13%	\$871.00	\$24.82	\$20.47	\$16.64				
2465V342	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER ENHANCED DATA SERVICES \$10/K DM-EDS	\$10.00	10%	\$9.00	\$0.26	\$0.21	\$0.17				
2467V120	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER PRO - ANNUAL SUPPORT POP - DMP-AS	\$1,200.00	2%	\$1,173.00	\$33.43	\$27.57	\$22.40				
2451V150	Objectif Lune - DocuMailer	DocuMailer Maintenance	ANNUAL MAINTENANCE 1 YEAR - POP - DOCUMAILER LITE - DML-AS	\$300.00	13%	\$262.00	\$7.47	\$6.16	\$5.00				
2467V111	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER ADD-ON - ANNUAL SUPPORT POP - DM-AOAS	\$200.00	13%	\$175.00	\$4.99	\$4.11	\$3.34				
2467V112	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER CLOUD STORAGE ADD-ON - ANNUAL SUPPORT POP - DM-CS-AOAS	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99				
2467V113	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER CLOUD STORAGE ADDITIONAL 50 GB ADD-ON POP - ANNUAL SUPPORT - DM-CS-50AOAS	\$400.00	13%	\$348.00	\$9.92	\$8.18	\$6.65				
2465V344	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER PRO EDITION - SS-USBW-PRO	\$2,695.00	13%	\$2,346.00	\$66.86	\$55.13	\$44.81				
2465V345	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER PRO EDITION UNLIMITED MOVE UPDATE CREDITS - SS-USBW-PRO MOVE ANNUAL	\$1,300.00	13%	\$1,132.00	\$32.26	\$26.60	\$21.62				
2451V153	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER BUSINESS EDITION SS-USBW-BUS	\$3,695.00	13%	\$3,217.00	\$91.68	\$75.60	\$61.44				
2451V152	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER BUSINESS EDITION UNLIMITED MOVE UPDATE CREDITS - SS-USBW-BUS MOVE ANNUAL	\$1,300.00	13%	\$1,132.00	\$32.26	\$26.60	\$21.62				
2465V346	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 0-250K - POP - SS-MRTKA0-250-1	\$2,295.00	13%	\$1,998.00	\$56.94	\$46.95	\$38.16				
2465V713	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 250K-500K - POP - SS-MRTKA250-500-1	\$3,295.00	13%	\$2,869.00	\$81.77	\$67.42	\$54.80				
2465V715	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 500K-1M - POP - SS-MRTKA500-1M-1	\$5,295.00	13%	\$4,608.00	\$131.33	\$108.29	\$88.01				
2465V711	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 1M-2.5M - POP - SS-MRTKA-2.5M-1	\$7,295.00	13%	\$6,350.00	\$180.98	\$149.23	\$121.29				
2465V722	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - GEOCODING ADDON - POP - SS-USA-GEO	\$495.00	13%	\$432.00	\$12.31	\$10.15	\$8.25				
2465V725	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - MIXED WEIGHT PRESORT ADDON - POP - SS-USA-MIXWT	\$0.00	#DIV/0!	\$1,128.00	\$32.15	\$26.51	\$21.54				
2465V726	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - MAIL DAT ADDON - POP - SS-USA-EDOC	\$495.00	13%	\$432.00	\$12.31	\$10.15	\$8.25				
2466V648	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-50,000 ANNUAL MAILINGS - POP	\$395.00	13%	\$344.00	\$9.80	\$8.08	\$6.57				
2466V646	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-100,000 ANNUAL MAILINGS - POP	\$595.00	13%	\$519.00	\$14.79	\$12.20	\$9.91				
2466V647	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-250,000 ANNUAL MAILINGS - POP	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2467V118	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-500,000 ANNUAL MAILINGS - POP	\$1,395.00	13%	\$1,214.00	\$34.60	\$28.53	\$23.19				
2467V104	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-1,250,000 ANNUAL MAILINGS - POP	\$2,845.00	13%	\$2,476.00	\$70.57	\$58.19	\$47.29				
2467V109	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-2,500,000 ANNUAL MAILINGS - LD-2,500,000 ANNUAL MAILINGS - POP	\$4,995.00	13%	\$4,347.00	\$123.89	\$102.15	\$83.03				
2467V115	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-5,000,000 ANNUAL MAILINGS - POP	\$7,495.00	13%	\$6,523.00	\$185.91	\$153.29	\$124.59				
2467V106	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-10,000,000 ANNUAL MAILINGS - POP	\$9,995.00	13%	\$8,699.00	\$247.92	\$204.43	\$166.15				
2467V121	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES ON-SITE 2 DAYS KT-PS-ONSITE2DAY	\$0.00	#DIV/0!	\$5,719.00	\$162.99	\$134.40	\$109.23				
2467V122	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES ON-SITE ADDITIONAL DAY KT-PS-ONSITEADDDAY	\$0.00	#DIV/0!	\$1,045.00	\$29.78	\$24.56	\$19.96				
2451V156	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER USPS FACILITATION ASSISTANCE BY OL ANALYST - ED-USPS-ASST	\$1,200.00	5%	\$1,137.00	\$32.40	\$26.72	\$21.72				
2451V155	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES HOURLY RATE - KT-PS-HR	\$250.00	5%	\$237.00	\$6.75	\$5.57	\$4.53				
1770V436	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Starter	PRINTSHOP MAIL STARTER	\$995.00	25%	\$743.00	\$21.18	\$17.46	\$14.19				
1770V429	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Starter	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL STARTER	\$169.15	25%	\$127.00	\$3.62	\$2.98	\$2.43				
1770V435	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	PRINTSHOP MAIL PRODUCTION	\$4,995.00	25%	\$3,726.00	\$106.19	\$87.56	\$71.17				
1770V428	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL PRODUCTION	\$849.15	25%	\$634.00	\$18.07	\$14.90	\$12.11				
1770V437	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	UPGRADE FROM PRINTSHOP MAIL STARTER TO PRINTSHOP MAIL PRODUCTION	\$4,495.00	25%	\$3,353.00	\$95.56	\$78.80	\$64.04				
1770V434	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	OL CARE - MANDATORY AT POP - FROM PRINTSHOP MAIL STARTER TO PRINTSHOP MAIL PRODUCTION	\$764.15	25%	\$570.00	\$16.25	\$13.40	\$10.89				
2245V129	Objectif Lune - PrintShop Mail/DirectSmile	DirectSmile for PrintShop Mail	DIRECTSMILE CREATOR PRO FOR PRINTSHOP MAIL - 2 CORE SYSTEM, INCLUDES 100 SETS PDS4PSM-2C-01	\$3,200.00	26%	\$2,368.00	\$67.49	\$55.65	\$45.23				
2245V132	Objectif Lune - PrintShop Mail/DirectSmile	Services by Objectif Lune	DS CARE - MANDATORY AT POP CDS4PSM-2C-01	\$640.00	26%	\$474.00	\$13.51	\$11.14	\$9.05				
1396V754	Objectif Lune - PrintShop Mail/DirectSmile	Implementation Services by Local Systems Analyst	PRINTSHOP MAIL/DIRECTSMILE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2384V848	IPRO	IPRO Copy +	IPRO COPY+ BASE SUBSCRIPTION - COPYSUB	\$4,000.00	13%	\$3,482.00	\$99.24	\$81.83	\$66.51				
2384V850	IPRO	IPRO Copy +	IPRO COPY+ RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON - COPYSUBAR	\$3,000.00	13%	\$2,612.00	\$74.44	\$61.38	\$49.89				
2384V842	IPRO	IPRO eScan-IT	ESCAN-IT BASE SUBSCRIPTION - ESCANSUB	\$2,500.00	13%	\$2,176.00	\$62.02	\$51.14	\$41.56				
2384V843	IPRO	IPRO eScan-IT	ESCAN-IT RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON - ESCANSUBAR	\$1,500.00	13%	\$1,306.00	\$37.22	\$30.69	\$24.94				
2284V141	IPRO	IPRO Professional Services	IPRO WEB-BASED PROFESSIONAL SERVICES & TRAINING (HOURLY RATE) TRA003	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				
2284V142	IPRO	IPRO Professional Services	IPRO ON-SITE PROFESSIONAL SERVICES & TRAINING (TRAVEL NOT INCLUDED) TRA002	\$2,067.00	-1%	\$2,098.00	\$59.79	\$49.30	\$40.07				
2284V143	IPRO	IPRO Professional Services	IPRO EXT REMOTE SUPPORT - AFTER HRS, HOLIDAYS, WEEKENDS & CUSTOM PROJECTS (HRLY RATE) - TEL002	\$334.00	-1%	\$339.00	\$9.66	\$7.97	\$6.47				
5444B002	PRISMA Access	PRISMA Access Central Server	OCE PRISMAACCESS CENTRAL SERVER SET	\$4,248.00	28%	\$3,078.00	\$87.72	\$72.33	\$58.79				
8753B001	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS 1ST OPERATOR CONSOLE	\$2,124.00	26%	\$1,568.00	\$44.69	\$36.85	\$29.95				
8753B003	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS EXTRA OPERATOR CONSOLE	\$1,699.00	27%	\$1,248.00	\$35.57	\$29.33	\$23.84				

Product				Purchase	Lease				Service				
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8753B004	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS SUBMISSION SERVER	\$3,540.00	26%	\$2,612.00	\$74.44	\$61.38	\$49.89				
5450B004	PRISMA Access	PRISMA Access V5 License Upgrade	PRISMA ACCESS V4 TO PRISMA ACCESS V5 LICENSE UPGRADE	\$5,496.00	25%	\$4,121.00	\$117.45	\$96.84	\$78.71				
5450B005	PRISMA Access	PRISMA Access V5 License Upgrade	PRISMA ACCESS - OCE DOCWORKS ODW SUBMISSION TO PRISMA ACCESS V5 LICENSE UPGRADE	\$5,496.00	25%	\$4,121.00	\$117.45	\$96.84	\$78.71				
5446B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS ACCOUNTING OPTION	\$1,151.00	11%	\$1,026.00	\$29.24	\$24.11	\$19.60				
5447B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS QUOTATION OPTION	\$1,416.00	28%	\$1,026.00	\$29.24	\$24.11	\$19.60				
5448B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS BUDGET APPROVAL OPTION	\$1,416.00	28%	\$1,026.00	\$29.24	\$24.11	\$19.60				
6922B001	PRISMA Access	PRISMA Access Options	OCÉ PRISMAACCESS INTEGRATED ARCHIVE	\$3,540.00	28%	\$2,565.00	\$73.10	\$60.28	\$48.99				
7282B009	PRISMA Access	PRISMA Access Options	DPCONVERT V2 CORPORATE SET	\$10,502.00	28%	\$7,563.00	\$215.55	\$177.73	\$144.45				
7629B055	PRISMA Access	PRISMA Access Options	MEDIA FOR PRISMAACCESS V5.3	\$20.00	-5%	\$21.00	\$0.60	\$0.49	\$0.40				
7629B054	PRISMA Access	PRISMA Access Options	MEDIA FOR PRISMAACCESS V5 INTEGRATED ARCHIVE MODULE	\$20.00	40%	\$12.00	\$0.34	\$0.28	\$0.23				
5659B002	PRISMA Access	PRISMA Third Party Options	ADOBE ADOBE ACROBAT PROFESSIONAL V10 (MUST BE ORDERED WITH PRISMA ACCESS)	\$560.00	15%	\$474.00	\$13.51	\$11.14	\$9.05				
6277B002	PRISMA Access	PRISMA Third Party Options	QUITE IMPOSING PLUS V3	\$888.00	18%	\$727.00	\$20.72	\$17.08	\$13.89				
6276B003	PRISMA Access	PRISMA Third Party Options	ENFOCUS PITSTOP PROFESSIONAL V11	\$700.00	11%	\$625.00	\$17.81	\$14.69	\$11.94				
2149V683	PRISMA Access	Implementation Services by Local Systems Analyst	PRISMA ACCESS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	2%	\$825.00	\$23.51	\$19.39	\$15.76				
7968A560	Digital StoreFront	Digital StoreFront On-Site Bundles	DSF BASIC PLATFORM BUNDLE LICENSE ELAN	\$29,000.00	19%	\$23,412.00	\$667.24	\$550.18	\$447.17				
7968A572	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	\$24,650.00	0%	\$24,589.00	\$700.79	\$577.84	\$469.65				
7968A571	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	\$20,880.00	0%	\$20,829.00	\$593.63	\$489.48	\$397.83				
7968A570	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	\$16,530.00	0%	\$16,485.00	\$469.82	\$387.40	\$314.86				
7968A569	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC BUNDLE MAINTENANCE	\$5,800.00	0%	\$5,787.00	\$164.93	\$135.99	\$110.53				
7968A561	Digital StoreFront	Digital StoreFront On-Site Bundles	DSF FUSION PRO PLATFORM BUNDLE LICENSE ELAN	\$39,000.00	19%	\$31,486.00	\$897.35	\$739.92	\$601.38				
7968A576	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	\$33,150.00	0%	\$33,077.00	\$942.69	\$777.31	\$631.77				
7968A575	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	\$28,080.00	0%	\$28,012.00	\$798.34	\$658.28	\$535.03				
7968A574	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	\$22,230.00	0%	\$22,180.00	\$632.13	\$521.23	\$423.64				
7968A573	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE MAINTENANCE	\$7,800.00	0%	\$7,782.00	\$221.79	\$182.88	\$148.64				
7968A553	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF SOFTWARE PLATFORM DONGLE ELAN	\$25,000.00	19%	\$20,203.00	\$575.79	\$474.77	\$385.88				
7968A554	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF SOFTWARE PLATFORM REPLACEMENT DONGLE	\$290.00	-24%	\$361.00	\$10.29	\$8.48	\$6.90				
7968A557	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF CREDIT CARDS <2><3>	\$4,000.00	19%	\$3,233.00	\$92.14	\$75.98	\$61.75				
7968A558	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF AUTHENTICATION PACKAGE: LDAP MANUALLY MANAGE USERS ELAN	\$4,000.00	19%	\$3,233.00	\$92.14	\$75.98	\$61.75				
7968A555	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF VDP MODULE: FUSIONPRO ELAN	\$10,000.00	4%	\$9,563.00	\$272.55	\$224.73	\$182.65				
7968A559	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI) ELAN	\$7,500.00	19%	\$6,062.00	\$172.77	\$142.46	\$115.78				
7968A556	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES ELAN	\$800.00	-9%	\$871.00	\$24.82	\$20.47	\$16.64				
7968A562	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF SOFTWARE PLATFORM: ANNUAL MAINTENANCE	\$5,000.00	-5%	\$5,253.00	\$149.71	\$123.45	\$100.33				
7968A565	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARDS: ANNUAL MAINTENANCE	\$800.00	4%	\$765.00	\$21.80	\$17.98	\$14.61				
7968A567	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF AUTHENTICATION PACKAGE: LDAP ANNUAL MAINTENANCE	\$800.00	4%	\$765.00	\$21.80	\$17.98	\$14.61				
7968A564	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF VDP FUSIONPRO MODULE: ANNUAL MAINTENANCE	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A563	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - 24/7 SUPPORT ADD ON (US ONLY)-1 YEAR	\$3,500.00	-24%	\$4,352.00	\$124.03	\$102.27	\$83.12				
7968A568	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOP: ANNUAL MAINTENANCE	\$1,500.00	2%	\$1,466.00	\$41.78	\$34.45	\$28.00				
7968A505	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	ADDITIONA FUSIONPRO DESKTOP LICENSES	\$840.00	-11%	\$929.00	\$26.48	\$21.83	\$17.74				
7968A577	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - RENEWAL ONLY - DSF EXPRESS SOFTWARE PLATFORM: ANNUAL MAINTENANCE	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A580	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF EXPRESS TO DSF (FULL VERSION) UPGRADE ELAN	\$15,000.00	19%	\$12,122.00	\$345.48	\$284.87	\$231.53				
7968A602	Digital StoreFront	Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36 HRS)	\$8,500.00	-26%	\$10,716.00	\$305.41	\$251.83	\$204.68				
7968A603	Digital StoreFront	Digital StoreFront Professional Services	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS) ELAN	\$11,500.00	-28%	\$14,775.00	\$421.09	\$347.21	\$282.20				
3340B009	Digital StoreFront	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	\$187.50	-35%	\$254.00	\$7.24	\$5.97	\$4.85				
3214B004	Digital StoreFront	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
7968A613	Digital StoreFront	Digital StoreFront Professional Services	DSF VDP TRAINING PACKAGE	\$1,600.00	-31%	\$2,098.00	\$59.79	\$49.30	\$40.07				
7968A604	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	\$1,500.00	-35%	\$2,030.00	\$57.86	\$47.71	\$38.77				
7968A605	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	\$5,000.00	-35%	\$6,765.00	\$192.80	\$158.98	\$129.21				
7968A606	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	\$2,250.00	-35%	\$3,045.00	\$86.78	\$71.56	\$58.16				
7968A607	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	\$200.00	-36%	\$271.00	\$7.72	\$6.37	\$5.18				
7968A521	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				
7968A610	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF ESSENTIAL PLATFORM-ACTIVATION ELAN	\$6,000.00	5%	\$5,704.00	\$162.56	\$134.04	\$108.95				
7968A611	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ESSENTIAL PLATFORM-SUBSCRIPTION	\$6,000.00	-11%	\$6,633.00	\$189.04	\$155.88	\$126.69				
7968A592	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF BASIC PLATFORM BUNDLE-ACTIVATION ELAN	\$7,500.00	19%	\$6,055.00	\$172.57	\$142.29	\$115.65				
7968A596	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	\$59,500.00	0%	\$59,369.00	\$1,692.02	\$1,395.17	\$1,133.95				
7968A595	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	\$50,400.00	0%	\$50,283.00	\$1,433.07	\$1,181.65	\$960.41				
7968A594	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	\$39,900.00	0%	\$39,815.00	\$1,134.73	\$935.65	\$760.47				
7968A593	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC BUNDLE-SUBSCRIPTION	\$14,000.00	0%	\$13,968.00	\$398.09	\$328.25	\$266.79				
7968A597	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF FUSION PRO PLATFORM BUNDLE-ACTIVATION ELAN	\$11,500.00	19%	\$9,285.00	\$264.62	\$218.20	\$177.34				
7968A601	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$80,750.00	0%	\$80,566.00	\$2,296.13	\$1,893.30	\$1,538.81				
7968A600	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$68,400.00	0%	\$68,241.00	\$1,944.87	\$1,603.66	\$1,303.40				

Product			Purchase				Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
7968A599	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$54,150.00	0%	\$54,028.00	\$1,539.80	\$1,269.66	\$1,031.93				
7968A598	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$19,000.00	0%	\$18,957.00	\$540.27	\$445.49	\$362.08				
7968A581	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF PLATFORM-ACTIVATION ELAN	\$7,500.00	19%	\$6,062.00	\$172.77	\$142.46	\$115.78				
7968A582	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF VDP: FUSIONPRO MODULE-ACTIVATION <3><4>	\$4,000.00	4%	\$3,826.00	\$109.04	\$89.91	\$73.08				
7968A583	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES (CLOUD)	\$900.00	-9%	\$871.00	\$24.82	\$20.47	\$16.64				
7968A584	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI)-ACTIVATION-1 YEAR ELAN	\$3,000.00	19%	\$2,422.00	\$69.03	\$56.92	\$46.26				
7968A524	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF NFR (ASP DEMO PROGRAM) ACTIVATION ELAN	\$4,000.00	-24%	\$4,974.00	\$141.76	\$116.89	\$95.00				
7968A585	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF PLATFORM-SUBSCRIPTION	\$12,000.00	2%	\$11,730.00	\$334.31	\$275.66	\$224.04				
7968A588	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARD-SUBSCRIPTION	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A587	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSIONPRO MODULE-SUBSCRIPTION	\$5,000.00	2%	\$4,888.00	\$139.31	\$114.87	\$93.36				
7968A589	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOPS -SUBSCRIPTION	\$4,000.00	2%	\$3,910.00	\$111.44	\$91.89	\$74.68				
7968A590	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL 20GB ENTERPRISE STORAGE-SUBSCRIPTION	\$1,000.00	2%	\$978.00	\$27.87	\$22.98	\$18.68				
7968A586	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF 24/7 SUPPORT ADD ON (US ONLY)-SUBSCRIPTION	\$3,500.00	-24%	\$4,352.00	\$124.03	\$102.27	\$83.12				
7968A525	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF NFR (ASP DEMO PROGRAM) SUBSCRIPTION	\$1,000.00	-24%	\$1,244.00	\$35.45	\$29.23	\$23.76				
7968A612	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF ESSENTIAL PLATFORM IMPLEMENTATION PACKAGE (24 HRS)	\$5,520.00	-28%	\$7,079.00	\$201.75	\$166.36	\$135.21				
7968A602	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36 HRS)	\$8,500.00	-26%	\$10,716.00	\$305.41	\$251.83	\$204.68				
7968A603	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS) ELAN	\$11,500.00	-28%	\$14,775.00	\$421.09	\$347.21	\$282.20				
3340B009	Digital StoreFront Cloud	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	\$187.50	-35%	\$254.00	\$7.24	\$5.97	\$4.85				
3214B004	Digital StoreFront Cloud	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
7968A613	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF VDP TRAINING PACKAGE	\$1,600.00	-31%	\$2,098.00	\$59.79	\$49.30	\$40.07				
7968A604	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	\$1,500.00	-35%	\$2,030.00	\$57.86	\$47.71	\$38.77				
7968A605	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	\$5,000.00	-35%	\$6,765.00	\$192.80	\$158.98	\$129.21				
7968A606	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	\$2,250.00	-35%	\$3,045.00	\$86.78	\$71.56	\$58.16				
7968A607	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	\$200.00	-36%	\$271.00	\$7.72	\$6.37	\$5.18				
7968A521	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				

Lease Option

It is desired that the you provide vendor provided leasing. *Customer must agree to accept invoices from :

	Yes	No	
Lease Offer Requirement			
36 Months	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
48 Months	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
60 Months	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Billing Cycle			
Monthly	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Quarterly	<input type="checkbox"/>	<input type="checkbox"/>	Optionally Quoted
Fair Market Value (FMV)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Fixed Purchase Amount	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Optionally Quoted
\$1.00 Buyout	<input type="checkbox"/>	<input type="checkbox"/>	Optionally Quoted
Fiscal Funding-Out Clause	<input checked="" type="checkbox"/>	<input type="checkbox"/>	*Dupage County of has been approve
Month-to-Month Renewal	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Other Programs	<input type="checkbox"/>	<input type="checkbox"/>	Optionally Quoted

Please provide your leasing rate index

The rate quoted for Dupage County or is valid 90 days. Thereafter, the rate will increase by .00011 for every increase of 20 basis points in the 3 year Libor interest rate swap as shown in the Wall Street Journal. The 3 year Libor Interest rate swap as of, 5-29-13 is .57%. This rate will expire in conjunction with the expiration of the original RFP and any resulting contract agreement or any modification issued prior to the expiration of the original

*Please note that CFS issues NIPA rates quarterly and provides them to CSA with 45 days notice as agreed by CFS and CSA. NIPA rates are valid for 90 days. The most recent rates were approved on 3-28-13 and are valid from 5-15-13 - 8-14-13.

Index

	Points	Over/Under
Margin/Points		
Present Effective Interest Rate (Based on \$20k, 36 month, \$1.00)		%

Primary Leasing Company
Name

Canon Financial Services

Address

158 Gaither Drive Suite 200

City

Mt. Laurel

State

New Jersey

Zip

08054-1716

Relationship

Subsidiary if Canon USA

Years of Relationship

19

Seconday Leasing Company
Name

None

Address

City

State

Zip

Relationship

Years of Relationship

1. Describe additional and value-add services offeror provides. Indicate how these services are priced.

All consulting, analysis, planning, inventory control, legal or healthcare, document services, managed print services, outsourcing, integration, network and software solutions Pricing has been included into the Optional Pricing Tab. With the exception of services that require a Scope of Work (i.e. Managed Document Services, Applicationa Analysis, Color Management)

C. Qualifications and Experience



C. Qualifications and Experience

Canon Solutions America, Inc.



1. Company Brief History and Description

1. *Provide a brief history and description of your company.*

Canon Inc.

Canon Inc., the parent of Canon U.S.A., Inc. and Original Equipment Manufacturer (OEM), is a leader in digital imaging solutions and employs over 197,000 people throughout the world. Founded in 1937 and headquartered in Tokyo, Japan, Canon Inc. is the world's largest office equipment/imaging company, with over 277 consolidated subsidiaries throughout the world. Canon, Inc. is listed fifth in the computer industry on Fortune Magazine's World's Most Admired Companies 2012 list and was ranked #33 on the 2009 Bloomberg BusinessWeek list of The 100 Best Global Brands and #10 among technology companies and #1 among office equipment companies.

Canon U.S.A., Inc.

Canon U.S.A., Inc., is a leading provider of consumer, business-to-business, and industrial digital imaging solutions. With approximately \$45.6 billion in global revenue, its parent company, Canon Inc. (NYSE:CAJ), ranks third overall in U.S. patents registered in 2011 and is one of Fortune Magazine's World's Most Admired Companies (2012). In 2012, Canon U.S.A. received the PCMag.com Readers' Choice Award for Service and Reliability in the digital camera and printer categories for the ninth consecutive year and for camcorders for the past two years. Canon U.S.A. is committed to the highest level of customer satisfaction and loyalty, providing 100 percent U.S.-based consumer service and support for all of the products it distributes.

Canon Solutions America, Inc.

We are one of the largest document and imaging business-to-business sales and service organizations in the world. As one of the largest wholly owned subsidiaries of Canon U.S.A., Inc., we have over 130 offices covering most major metropolitan areas and continue to expand into cities where companies may benefit from working directly with a Canon U.S.A. sales subsidiary. We sell, service and support Canon's world-renowned networked office systems, graphic systems, copiers, printers, scanners, fax machines and third-party software enabling solutions - backed by one of the world's most financially stable companies. As part of this, we provide both consultative services and analytical tools that assist organizations with all aspects of their document workflow and fleet management, for both Canon and Océ products. Through our continuous efforts, we have been successful in leveraging the strength of Canon hardware by working with third-party software vendors to develop solutions that offer organizations a strategy and program suited for their unique industry and work environment.



C. Qualifications and Experience

Canon Solutions America, Inc.



Attachment A, Exhibit
A, National IPA
Response for
National Cooperative
Contract

1. Company Brief History and Description

(continued)

(Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract)

Distribution, Logistics

- A. Describe how your company proposes to distribute the products/service nationwide.
- B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
- D. State any return and restocking policy and fees, if applicable, associated with returns.

- A. On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. At Canon Solutions America, we have the benefit of the rich, diverse histories of Canon and Océ. Representing the combined strengths of these world-renowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with the Canon Authorized Dealers.
- B. We will utilize contacted delivery companies for the delivery and removal of all of the products. We will use common carries like Federal Express and UPS for the delivery of Parts and Supplies.
- C. Today our distribution structure is: 1 Headquarter in Melville, New York, 4 Zone Operations, 13 Regions, 78 Branches and 133 offices covering 81% of the US market BPI.
- D. Please see *Tab A. Method of Approach, Section 6. Return and Restocking Policy.*

C. Qualifications and Experience

Canon Solutions America, Inc.



2. Sales Person Employed

Four-Zone Coverage Model:



2. *Provide the total number and location of sales persons employed by your company.*

On January 1, 2013, several of our divisions merged with Océ North America to become **Canon Solutions America, Inc.** Our name change represents the great marriage of Canon's office equipment with the equally extensive geographic reach and superior high-quality production printers and plotters produced by Océ Document Printing Services. We are better positioned than ever to offer you more creative solutions while continuing to streamline your processes and eliminate once manual labor-intensive tasks.

CSA Sales Persons Employed by State

Alaska	2
Alabama	17
Arkansas	10
Arizona	11
California	193
Colorado	16
Connecticut	24
Delaware	16
Florida	60
Georgia	41
Hawaii	4
Iowa	2
Idaho	3
Illinois	98
Indiana	21
Kansas	20
Kentucky	6
Louisiana	14
Massachusetts	17
Maryland	18
Maine	5
Michigan	28
Minnesota	13
Missouri	10
Mississippi	7
North Carolina	20
Nebraska	7
New Hampshire	12
New Jersey	69
New Mexico	4
Nevada	10
New York	140
Ohio	37
Oklahoma	2
Oregon	23

CSA Sales Persons Employed by State (cont.)

Pennsylvania	70
Rhode Island	8
South Carolina	1
Tennessee	11
Texas	83
Utah	20
Virginia	45
Vermont	5
Washington	20
Wisconsin	9
Total	1252

C. Qualifications and Experience

Canon Solutions America, Inc.



3. U.S. Annual Sales (2010-2012)

3. *Provide your company's annual sales in the United States for 2010, 2011, and 2012.*

We offer you the financial backing of Canon, Inc., one of the world's most financially stable companies, with nearly \$46 billion in global revenue. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal website links to Canon, Inc.'s latest audited financial statements and Consolidated Year End Quarterly Results for the past three years, as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

<http://www.canon.com/ir/results/2010/rslt2010e.pdf>

<http://www.canon.com/ir/results/2011/rslt2011e.pdf>

<http://www.canon.com/ir/results/2012/rslt2012e.pdf>

<http://www.canon.com/ir/results/2013/rslt2013q1e.pdf>

Additional information can be found on Canon Inc.'s investor relations website:

<http://www.canon.com/ir/>.

4. FEIN and Dunn & Bradstreet Report

4. *Submit your FEIN and Dunn & Bradstreet report.*

FEIN number: 13-2677004.

Please see Exhibit vi. Dunn & Bradstreet Report.



5. State, Political Subdivision and School District References

Summarization of Experience

5. Provide a summarization of your experience in performing work similar to that outlined in this solicitation. Provide a minimum of three state, political subdivision or school district references for which your company has provided services. Include the references' contact person, address, phone number and email address.

With over 42 years experience in the document management industry, we have provided integrated systems technologies, consultative services and analytical tools assisting organizations with all aspects of their document workflow. No matter what size your fleet is, we will provide you with a high level of support through our local account management and national help desk.

[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

CONFIDENTIAL AND PRORIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.

C. Qualifications and Experience

Canon Solutions America, Inc.



5. State, Political Subdivision and School District References

5. Provide a summarization of your experience in performing work similar to that outlined in this solicitation. Provide a minimum of three state, political subdivision or school district references for which your company has provided services. Include the references' contact person, address, phone number and email address.

(continued)

[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

CONFIDENTIAL AND PROPRIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.

C. Qualifications and Experience

Canon Solutions America, Inc.



6. Resumes and Professional References

6. Provide resumes and three references (preferably from the public sector) for the County's primary customer service representative(s). Resume(s) shall include their title within the organization, a description of the type of work they will perform, the individuals' credentials, background, years of experience and relevant experience, etc.

<div>[Redacted]</div> <div>[Redacted]</div>		
<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>		
<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>		
<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>		
<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>	<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>	<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>
<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>	<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>	<div>[Redacted]</div> <div>[Redacted]</div> <div>[Redacted]</div>

References shall include the contract's name, phone number, email, position, organization, and the work which the offeror performed for the reference.

CONFIDENTIAL AND PROPRIETARY: We request that any responsive documents identifying individual members of our proposed product team be kept confidential to protect the personal privacy of our employees. Our usual practice should we be awarded a contract is to request redaction of names, telephone and email contacts or other personally identifiable information, but not of qualifications (e.g. years of experience).

C. Qualifications and Experience

Canon Solutions America, Inc.



6. Statement of Completion of Work Awarded

7. Provide information regarding if your organization ever failed to complete any work awarded.

Due to the size of our organization and its extensive transactions throughout the country, in the ordinary course of business we are occasionally involved in disputes. However, we are not involved in any such disputes that would impair or adversely affect our ability to perform under any agreement resulting from this proposal.

7. Litigation, Bankruptcy, Reorganization

8. Provide information regarding if your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.

As a wholly owned subsidiary of Canon U.S.A., we have grown in recent years. With the recent purchase of Océ North America by Canon, On January 1, 2013 several of our divisions merged with Océ to become Canon Solutions America. In addition, by way of merger, we have assumed control of companies formerly known as Canon Business Solutions-Tereck, Inc., as of June 30, 2011, and Canon Business Solutions-NewCal, Inc., as of December 31, 2011. This recent growth provides us with additional resources and added territories with which to market and deliver the requested services nationwide.

Like many companies, we are a party to litigation against us in the normal course and scope of our business. Notwithstanding the foregoing, we are not a party to any pending or past civil litigation, judgments or claims that could have a material adverse effect on our ability to perform our obligations under an eventual agreement between the parties hereto. We believe, to the best of our knowledge, information and belief, that none of the pending or past litigation to which we are a party would be deemed ☐material☐ as that term is defined in the bid documents. We have never filed for bankruptcy relief, nor have we ever been the subject of an involuntary bankruptcy petition.

8. Proposed Site Manager

9. Provide the following information for the offeror's proposed site manager.

- | | |
|----------------------------|--|
| i. Name: | Reed Byhring, Manager, Major Accounts |
| ii. Office Phone Number: | 847.706.3404 |
| iii. Cell Phone Number: | 630.370.5006 |
| iv. Email Address: | rbyhring@csa.canon.com |
| v. Correspondence Address: | 425 N. Martingale Road, Schaumburg, IL 60173 |

C. Qualifications and Experience

Canon Solutions America, Inc.



10. Audited Financial Statements

10. *Provide a copy of offeror's latest audited, reviewed, or compiled financial statements (balance sheet, income statement, statement of cash flows, footnotes) prepared by an independent certified public accountant.*

We offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over \$45 billion in 2012. We are highly qualified to meet your needs. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon Inc.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon Inc. does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal the latest audited financial statement and Canon Inc. Consolidated Year End Quarterly Results for the past three years as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

<http://www.canon.com/ir/results/2010/rslt2010e.pdf>

<http://www.canon.com/ir/results/2011/rslt2011e.pdf>

<http://www.canon.com/ir/results/2012/rslt2012e.pdf>

<http://www.canon.com/ir/results/2013/rslt2013q1e.pdf>

If your company is not required by federal, state and local law, financial institutions, or company management to have audited, reviewed, or compiled financial statements prepared by an independent certified public accountant, you may submit an internally generated balance sheet and income statement instead.

Additional information is available on Canon Inc.'s investor relations website:

<http://www.canon.com/ir/>.

Required Forms



STRATEGY



JOHN E. ZARUBA
SHERIFF

501 N. County Farm Road
Wheaton, Illinois 60187
(630) 407-2000
FAX (630) 407-2013
www.co.dupage.il.us/sheriff



OFFICE OF THE SHERIFF
COUNTY OF DUPAGE

Civil Division	(630) 407-2060
Corrections	(630) 407-2255
Crime Laboratory	(630) 407-2100
Detective Division	(630) 407-2323
Radio Room	(630) 407-2400
Records Division	(630) 407-2270
Warrants Division	(630) 407-2290

**APPROVAL FOR BACKGROUND INVESTIGATION,
CRIMINAL HISTORY AND DRIVERS LICENSE CHECK**

As an employee for a company under contract with DuPage County, I realize that a background investigation, criminal history, and driver's license check will be done before I can work in the DuPage County Jail. I hereby authorize the DuPage County Sheriff's Office to search any law enforcement database to conduct it.

List ALL names you have ever used:

Name: _____
(PRINT) LAST, FIRST MIDDLE

Name: _____
(PRINT) LAST, FIRST MIDDLE

Name: _____
(PRINT) LAST, FIRST MIDDLE

Address: _____ Apt.: _____

City: _____ State: _____ Zip: _____

Date of Birth: ____/____/____ Soc. Sec. # ____ - ____ - ____

Drivers License Number: _____

Sex: _____ Race: _____

Vendor: _____

Signature: _____

Date: _____

Witness: _____



Required Vendor Ethics Disclosure Statement

Company Name:	Canon Solutions America, Inc.		
Company Contact:	Armand Lanera	Contact Phone:	847.706.3150
Bid/Contract/ PO:	Solicitation #13-065		

The DuPage County Procurement Ordinance requires the following written disclosures prior to award:

1. Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the county resulting in an aggregate amount at or in excess **\$25,000**, shall provide to Procurement Services Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor within the current and previous calendar year to any incumbent county board member, county board chairman, or countywide elected official whose office the contract to be awarded will benefit. The contractor, union or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

I have made the following campaign contributions within the current and previous calendar year:

If no contributions have been made enter "NONE" below:

Recipient	Donor	Description (e.g., cash, type of item, in-kind service, etc.)	Amount/Value	Date Made
NONE				

Attach additional sheets if necessary. Sign each added sheet and number each page ___ (#) of ___ (total pages).

2. All contractors and vendors who have obtained or are seeking contracts with the county shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contract or bid and shall update such disclosure with any changes that may occur.

Lobbyists, Agents And Representatives And All Individuals Who Are Or Will Be Having Contact With County Officers Or Employees In Relation To The Contract Or Bid	Telephone	Email
Paul Murphy, Strategic Contract Support	847.706.3411	pmurphy@csa.canon.com

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future county contracts.

Continuing disclosure is required, and I agree to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner
- 30 days prior to the optional renewal of any contract
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments.

The full text of the county's ethics and procurement policies and ordinances are available at <http://www.dupageco.org/CountyBoard/Policies/>

I hereby acknowledge that I have received, have read, and understand these requirements.

Authorized Signature

Printed Name

Title

Date

Toyotsugu Kuwamura

President

June 3, 2013



Page 1 of

1

Failure to complete and return this form may result in delay or cancellation of the County's Contractual Obligation.

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return) Canon Solutions America, Inc.	
Business name/disregarded entity name, if different from above	
Check appropriate box for federal tax classification: <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ <input type="checkbox"/> Other (see instructions) ▶ _____	
<input type="checkbox"/> Exempt payee	
Address (number, street, and apt. or suite no.) 300 Commerce Square Blvd	Requester's name and address (optional)
City, state, and ZIP code Burlington, NJ 08016	
List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

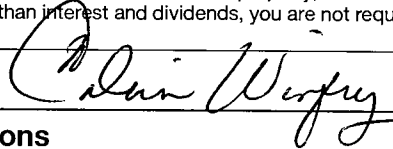
Social security number								
			-			-		
Employer identification number								
1	3	-	2	6	7	7	0	4

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of U.S. person ▶ 	Date ▶ 5/1/2013
-----------	--	------------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

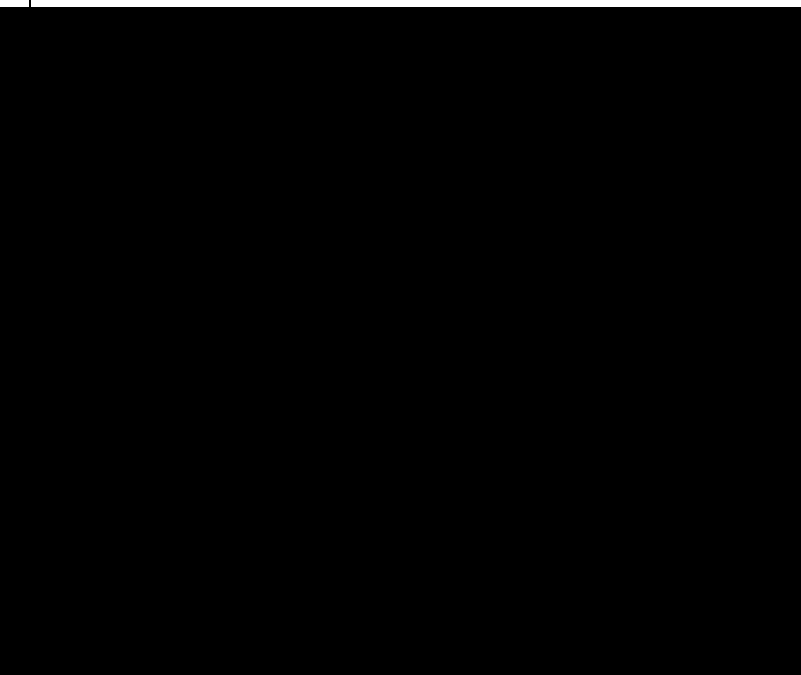
- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

REFERENCES

The offeror must list four (4) references, listing firm name, address, telephone number and contact person to whom they have provided similar equipment, material or services for a period of not less than six (6) months. Additional references may be required. If offeror is a new business, provide references that will enable the County to determine if offeror is responsible.

COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		

COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		

COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		

COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		

STATE THE NUMBER OF YEARS IN BUSINESS:	
STATE THE CURRENT NUMBER OF PERSONNEL ON STAFF:	

OFFEROR'S SUBCONTRACTORS

FULL NAME OF OFFEROR:	Canon Solutions America, Inc.
CONTACT PERSON:	Reed Byhring, Manager, Major Accounts, 847.706.3404

SUBCONTRACTORS:

A. Will you employ subcontractors? _____ **X** _____
(YES) (NO)

B. If "YES", identify with each firm's name, address, telephone number and work to be subcontracted:

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	
COMPANY NAME:	

ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

The Contractor will not change or use subcontractors not identified in this proposal without prior written approval from the County of DuPage.

A request for a change in subcontractors shall be made in writing and will include a description of any savings that may be realized in the execution of this contract, and must be passed on to the County of DuPage.

**FAILURE TO PROVIDE SUBCONTRACTORS MAY BE JUST CAUSE
FOR REJECTION OF OFFEROR'S PROPOSAL.**

SOLICITATION # 13-065

PROPOSAL FORM

Failure to complete this form shall result in your proposal being deemed non-responsive and rejected without further evaluation.

TO: DUPAGE COUNTY:

The Undersigned hereby offers and agrees to furnish the goods and/or services in compliance with all terms, scope of work, conditions, specifications, and addenda in the Request for Proposal.

ADDENDA:

The undersigned has read, understands and is fully cognizant of the Information to offerors, Offer and Form of Contract, all Exhibits thereto, together with any written addendum issued in connection with any of the above. The undersigned hereby acknowledges receipt of the following addendum(s): 1, 2, 3, _____ (write "none" if none). In addition, the undersigned has completely and appropriately filled out all required forms.

OBLIGATION:

The undersigned, by submission of this Offer, hereby agrees to be obligated, if selected as the Contractor, to provide the stated goods and/or services to the County, for the term as stated herein, and to enter into a Contract with the County, in accordance with the Conditions, Scope and Terms, as well as the Form of Contract, together with any written addendum as specified above.

COMPLIANCE:

The undersigned hereby accepts all administrative requirements of the RFP and will be in compliance with such requirements. By submitting this Proposal Form, the offeror represents that: 1) the offeror is in compliance with any applicable ethics or anti-kickback provisions of the County's Procurement Ordinance, and 2) if awarded a contract to operate the Concession or provide the Services required in the RFP, the offeror will comply with the ethics and anti-kickback provisions of the Procurement Ordinance.

NONCOLLUSION:

The undersigned, by submission of this Proposal Form, hereby declares that this proposal is made without collusion with any other business making any other Proposal, or which otherwise would make a Proposal.

PERFORMANCE GUARANTEE:

The undersigned further agrees that if awarded the Agreement, it will submit to the County any required performance guarantee (i.e. irrevocable letter of credit or cash deposit).

SUBMITTAL REQUIREMENTS:

The undersigned certifies it has attached a complete response to each of the submittal requirements listed in the Evaluation Criteria and Submittal Requirements section of this RFP.

No proposal shall be accepted which has not been manually signed in ink in the appropriate space below:

I certify, under penalty of perjury, that I have the legal authorization to bind the firm hereunder:

For clarification of this offer, contact:

Canon Solutions America, Inc.

Company Name

Name: Armand Lanera

One Canon Park

Address

Title: Director, Major Accounts

Melville New York 11747

City

State

Zip

Phone: 847.706.3150

Signature of Person Authorized to Sign

Fax: 847.706.3152

Tracie Sokol

Printed Name

Email: alanera@csa.canon.com

Vice President, Marketing

Title

13-2677004

Federal Tax ID



Acknowledged before me by Tracie Sokol (name) as VP, Marketing (title)

of Canon Solutions America, Inc. (company) this 5th (day) of June, 2013.

Notary Signature:

Joseph B. T...

My Commission Expires:

August 24, 2013

Affix Seal

JOSEPH B. TUCHINSKY
Notary Public, State of New York
No. 4905567
Qualified in Nassau County
Commission Expires August 24, 2013

A. Method of Approach

Canon Solutions America, Inc.



EPEAT® Matrix

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein.

Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.

Exhibits



Exhibit i. Canon Sustainability Literature

	<p>EPEAT®</p> <p>EPEAT is a comprehensive environmental rating that helps governments, businesses and individuals identify products that can help reduce their environmental impact.</p>
	<p>EPA Energy Star</p> <p>Canon works in voluntary partnership with the EPA to design products that meet the high standards of its ENERGY STAR® program.</p>
	<p>SmartWaySM Transport Partnership</p> <p>SmartWaySM Transport Partnership was launched in 2004 as a voluntary program in the transportation industry.</p>
	<p>Toner Cartridge Return Program</p> <p>In 1990, Canon became one of the first companies to collect and recycle used copier toner cartridges.</p>
	<p>Toner Container Collection Program</p> <p>To contribute to the goal of zero landfill waste, Canon has introduced a collection and recycling program for Canon plastic toner containers.</p>
	<p>Large-Format Ink Cartridge Collection Program</p> <p>To contribute to the goal of zero landfill waste, Canon is introducing a collection and recycling program for Canon large-format ink cartridges.</p>

Exhibit i. Canon Sustainability Literature

(Continued)



State E Waste Recycling Information

Information about new state e-waste regulations covering consumer electronics.



Canon Consumer Products Recycling Program

Canon is committed to working with our customers to ensure appropriate recycling of certain Canon consumer products to help improve the environment and our local communities.



Business Copier Remanufacturing Program

Contributing to our zero-landfill initiatives with high-quality remanufactured products that are good for the environment - and make good business sense.



ISO 14001 Certification

Canon USA and more than 700 other Canon sites worldwide are certified to the ISO 14001 standard.



Product Design, Manufacturing, Recycling

Canon analyzes the environmental impact of each stage of the lifecycle of Canon products.

For more information, please see the Canon Generation Green Sustainability Website:

<http://www.usa.canon.com/app/html/GenerationGreen/sustainability.html>

Exhibit ii. Call Center By Type of Call

Type of Call	Canon Office Equipment	Canon Wide Format	Canon - MPS	Oce - DPS (Office Equipment): Imagistics	Oce-Office Equipment-Oce In SAP	Wide Format	Oce Production Print
Service	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586
Technical Assistance	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586
Software Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	SD 4586
Supplies Included in Contract	ESS - Supplies/CS Burlington SD 2429		ESS - Supplies/CS Burlington SD 2429	ESS - Supplies/CS Burlington SD 2429	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2		CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2
Billable Supplies	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	Imaging Supplies - Itasca	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Parts	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Billing Inquiries/ Customer Service	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Meters	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Sales	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000
MSDS/PSDS Requests	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471
Leasing	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other

Exhibit iii. Technical Support Centers

Address 1	City	State	Zip	Contact Number
5100 Cordova Street	Anchorage	AK	99503	907-562-0934
206 Barnette Street	Fairbanks	AK	99701	907-562-0934
431 North Franklin Street	Juneau	AK	99801	907-562-0934
1876 Kinsey Road	Dothan	AL	36303	334-793-6711
3059 Dauphin Square Connector	Mobile	AL	30607	251-476-2807
33 Barber Court	Birmingham	AL	35209	205-944-0621
380 Arba Street	Montgomery	AL	36104	334-265-9578
3711 Resource Drive	Tuscaloosa	AL	35401	334-265-9578
721 West 9th Street	Little Rock	AR	72201	501-376-2679 x223
1475 N. Scottsdale Road	Scottsdale	AZ	85257	480-295-3075
3838 North Central Avenue	Phoenix	AZ	85012	
4710 East Elwood Street	Phoenix	AZ	85040	
300 Westmont Drive	San Pedro	CA	95134	310-217-3770
6723 Sierra Court	Dublin	CA	94568	
3831 North Freeway Blvd	Sacramento	CA	95834	916-419-6975
26901 Agoura Road	Calabasas Hills	CA	91301	818-871-6770
3237 East Guasti Road	Ontario	CA	91761	909-390-7420
3210 El Camino Real	Irvine	CA	95131	909-393-3668
1055 West Seventh Street	Los Angeles	CA	90017	213-629-6778
3300 North First Street	San Jose	CA	95134	408-468-2376
3300 North First Street	San Jose	CA	95134	
1350 Treat Blvd	Walnut Creek	CA	94597	925-465-8464
546 Portal Street	Cotati	CA	94931	707-665-9500
1651 Myrtle Avenue	Eureka	CA	95501	541-772-9174
387 N. State Street	Ukiah	CA	95482	707-468-1237
9330 Scranton Road	San Diego	CA	92121	858-202-3940
15975 Alton Parkway	Irvine	CA	92618	949-453-6912
15975 Alton Parkway	Irvine	CA	92618	
201 California St	San Francisco	CA	94111	415-977-3402
201 California St	San Francisco	CA	94111	408-468-2376
707 Wilshire Boulevard	Los Angeles	CA	90017	
19 Upper Ragsdale Drive	Monterey	CA	93940	

Exhibits

Canon Solutions America, Inc.



Address 1	City	State	Zip	Contact Number
110 West Walnut Street	Carson	CA	90248	310-217-3640
2417 E Carson Street	Long Beach	CA	90810	310-217-3526
1455 South Auto Center Drive	Ontario	CA	91761	
9810 Summers Ridge Road	San Diego	CA	92121	
1000 W. 6th Street	Los Angeles	CA	90017	
6435 Ventura Boulevard	Ventura	CA	93003	
7002 South Revere Parkway	Centennial	CO	80112	303-209-8352
7555 East Hampden Avenue	Denver	CO	80231	303-209-8320
Front Range Bus Center	Loveland	CO	80538	
One Parrott Drive	Shelton	CT	06484	203-447-1814
100 Oakview Drive	Trumbull	CT	06611	203-365-7499
100 Prestige Park Road	East Hartford	CT	06108	no phone listed
845 Brook Street	Rocky Hill	CT	06067	860-257-3994
200 Bellevue Parkway	Wilmington	DE	19809	302-793-4003
2416 Lake Orange Drive	Orlando	FL	32837	407-816-4801
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
3070 Venture Lane	Melbourne	FL	32934	321-757-6203
6639 Southpoint Parkway	Jacksonville	FL	32216	904-296-0720
7975 NW 154th Street	Miami Lakes	FL	33016	305-231-1081
501 E. Kennedy Boulevard	Tampa	FL	33602	
5625 Oakbrook Parkway	Norcross	GA	30093	678-728-4403
5625 Oakbrook Drive	Norcross	GA	30093	678-728-4403
307 Grand Island Drive	Albany	GA	31707	912-285-8802
4100 Riverside Drive	Macon	GA	31210	912-285-8802
125 Airport Park Drive	Savannah	GA	31408	904-296-0720
3970 Brunswick Highway	Waycross	GA	31503	912-285-8802
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
228 South Cole Road	Boise	ID	83709	509-242-2153
610 West Hubbard	Coeur d'Alene	ID	83814	509-242-2153
200 South Almon	Moscow	ID	83843	509-242-2153
123 South Third Street	Sandpoint	ID	83864	509-242-2153
1333 Butterfield Road	Downers Grove	IL	60515	630-874-2230
311 S. Wacker Drive	Chicago	IL	60606	312-294-2889

Exhibits

Canon Solutions America, Inc.



Address 1	City	State	Zip	Contact Number
1800 Bruning Drive West	Itasca	IL	60143	630-582-5621
223 W. Jackson Blvd	Chicago	IL	60606	312-294-2882
10305 Beaudin Boulevard	Woodridge	IL	60517	630-343-3610
425 North Martingale Road	Schaumburg	IL	60173	847-706-3721
5450 North Cumberland Avenue	Chicago	IL	60656	312-294-2992
6915 Innovation Drive	Fort Wayne	IN	46818	260-436-7395
2420 Viridian Drive	South Bend	IN	46628	260-436-7395
550 Congressional Boulevard	Carmel	IN	46032	317-810-0731
7300 W. 110th Street	Overland Park	KS	6210	913-599-6608
3214 Southwest 29th Street	Topeka	KS	66614	913-599-6608
8201 East 34th Street North	Wichita	KS	67226	913-599-6608
10400 Linn Station Road	Louisville	KY	40223	502-493-3423
2285 Executive Drive	Lexington	KY	40505	859-825-6013
113 Amedee Drive	Scott	LA	70507	337-235-1391 x32
2404B Ryan Street	Lake Charles	LA	70601	337-235-1391 x32
11115 Industriplex Boulevard	Baton Rouge	LA	70809	504-837-4993
2323 Edenborn Avenue	Metairie	LA	70002	504-837-4993
3501 N. Causeway Blvd.	Metairie	LA	70002	504-837-4993
233 Equity Boulevard	Houma	LA	70360	504-868-4165
40 Broad Street	Boston	MA	2109	617-423-4516
6011 University Boulevard	Ellicott City	MD	21043	410-480-7101
9629 Philadelphia Road	Baltimore	MD	21237	
346 Harlow Street	Bangor	ME	04401	207-774-5936
Second Tee Business Condo	Portland	ME	04103	207-774-5936
330 E. Beltline NE	Grand Rapids	MI	49506	248-489-9818
27005 Hills Tech Drive	Farmington Hills	MI	48331	248-489-9818
4660 S. Hagadorn Road	East Lansing	MI	48823	
2750 Blue Water Road	Eagan	MN	55121	952-210-6075
4801 W. 81st Street	Bloomington	MN	55437	
6 CityPlace Drive	Creve Coeur	MO	63141	314-432-9801
9480 Three Rivers Road	Gulfport	MS	39501	228-863-0458
2401 Hardy Street	Hattiesburg	MS	39401	228-863-0458
119 Marketridge Drive	Ridgeland	MS	39157	228-863-0458
4319 South Alston Avenue	Durham	NC	27713	919-433-1593
8720 Red Oak Boulevard	Charlotte	NC	28217	704-778-4645

Exhibits

Canon Solutions America, Inc.



Address 1	City	State	Zip	Contact Number
598 Airport Boulevard	Morrisville	NC	27560	
3701 O Street	Lincoln	NE	68510	402-592-9130
6940 South 108th Street	Omaha	NE	68128	402-592-9130
640 Marlboro Street	Keene	NH	03431	802-860-0744
31 Old Etna Road	Lebanon	NH	03766	802-860-0744
15 Constitution Drive	Bedford	NH	03110	207-774-5936
1817 Route 130	Burlington	NJ	8016	609-239-6518
Two Center Court	Totowa	NJ	07512	973-890-7452
14000 Commerce Parkway	Mt. Laurel	NJ	08054	609-239-6421
115 W Century Road	Paramus	NJ	07652	201-225-7307
11 Commerce Drive	Cranford	NJ	7016	908-709-2950
100 Ridge Road	Jamesburg	NJ	08831	609-699-4564
100 Ridge Road	Jamesburg	NJ	08831	732-521-7160
302 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
300 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
8000 Midlantic Drive	Mount Laurel	NJ	8054	609-239-6421
3401 Candelaria NE	Albuquerque	NM	87107	801-412-6400
2222 East 20th Street	Farmington	NM	87401	801-412-6401
1400 Greg Street	Sparks	NV	84931	775-826-3363
6870 Paradise Road	Las Vegas	NV	89119	702-473-7310
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
1311 Mamaroneck Avenue	White Plains	NY	10605	914-286-8907
18 Corporate Woods Boulevard	Albany	NY	12211	518-465-2221
61 Broadway	New York	NY	10006	212-742-2611
125 Park Avenue	New York	NY	10017	212-850-1065
1800 Walt Whitman Road	Melville	NY	11747	631-844-2711
370 Lexington	New York	NY	10006	212-922-0701
800 CrossKeys Office Park	Fairport	NY	14450	607-765-6550
50 Broadway	Hawthorne	NY	10532	
1333 Broadway	New York	NY	10018	
4900 Parkway Drive	Mason	OH	45040	614-662-9904
5200 Upper Metro Place	Dublin	OH	43017	614-662-9904
2525 Rohr Road	Lockbourne	OH	43137	614 491 1434
6100 Oak Tree Boulevard	Independence	OH	44131	412-474-1500

Exhibits

Canon Solutions America, Inc.



Address 1	City	State	Zip	Contact Number
1724 Indian Wood Circle	Maumee	OH	43537	260-436-7395
2 Prestige Place	Miamisburg	OH	45342	614-662-9904
5700 SW 36th Street	Oklahoma City	OK	73179	817-345-4272
9401 SW Nimbus Avenue	Beaverton	OR	97008	503-277-1140
1020 Greenacres Road	Eugene	OR	97408	541-772-9174
1020 Knutson	Medford	OR	97504	541-772-9174
16416 Southwest 72nd Avenue	Portland	OR	97224	503-431-3986
16535 Southwest 72nd Avenue	Portland	OR	97224	503-431-3986
2280 N.W. Stewart Parkway	Roseburg	OR	97471	541-772-9174
726 Hawthorne Avenue Northeast	Salem	OR	97301	541-772-9174
5020 Ritter Road	Mechanicsburg	PA	17055	717-796-9970
800 Enterprise Drive	Horsham	PA	19044	215-682-5900
1650 Market Street	Philadelphia	PA	19103	215-209-6201
500 Lindbergh Drive	Moon Township	PA	15108	412-474-1500
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
117 Metro Center Boulevard	Warwick	RI	02886	401-732-3079
850 Waterman Avenue	East Providence	RI	02914	401-732-7048
101 Corporate Boulevard	West Columbia	SC	29169	
5416 Middlebrook Pike	Knoxville	TN	37921	865-291-3879
421 Great Circle Drive	Nashville	TN	37228	615-238-6241
402 BNA Drive	Nashville	TN	37217	615-238-6241
1210 N. Post Oak Road	Houston	TX	77055	281-949-2676
1300 Post Oak Boulevard	Houston	TX	77056	
14241 Dallas Parkway	Dallas	TX	75254	214-257-7301
1817 West Braker Lane	Austin	TX	78758	512-506-2080
12515-7 Research Boulevard	Austin	TX	78759	512-506-2080
14220 Northbrook Drive	San Antonio	TX	78232	512-506-2080
7510 Calder Avenue	Beaumont	TX	7706	409-351-9733
1132 Northwest Stallings Drive	Nacogdoches	TX	75964	409-866-2422
860 West Airport Freeway	Hurst	TX	76054	817-345-4272
5800 Campus Circle Drive	Irving	TX	75063	214-257-7311
2930 W Sam Houston Parkway North	Houston	TX	77043	
298 Mercer Way	Salt Lake City	UT	84115	801-461-7635
573 West 1830 North	Orem	UT	84057	801-412-6400

Exhibits

Canon Solutions America, Inc.



Address 1	City	State	Zip	Contact Number
2441 North Main Street	Sunset	UT	84015	801-412-6400
1325 West 2200 South	West Valley City	UT	84119	801-412-6400
6464 General Greenway	Alexandria	VA	22312	703-914-3103
1919 Gallows Road	Vienna	VA	22182	703-442-1351
192 Ballard Court	Virginia Beach	VA	23462	757-497-4648
4701 Cox Road	Glen Allen	VA	23060	804-270-0708
3901 Westerre Parkway	Richmond	VA	23233	804-270-0708
2110 Washington Boulevard	Arlington	VA	22204	703-807-3972
6800 Versar Center Drive	Springfield	VA	22151	(703) 247-3923
520 Avenue D	Williston	VT	05495-7136	802-860-0744
10102 East Knox Avenue	Spokane	WA	99206	509-242-2153
8601 West Clearwater Avenue	Kennewick	WA	99336	509-575-0734
801 West Yakima Avenue	Yakima	WA	98902	509-575-0734
1300 Southwest 7th Street	Renton	WA	98057	425-873-1800
20800 Swenson Drive	Waukesha	WI	53186	262-785-4301

Exhibit iv. Example Warranty Statement

10. Warranty

a. Describe the warranty period for proposed products.

Warranty periods and programs are specific to the devices delivered under the contract. Equipment will conform to "manufacturer specifications" as opposed to "specifications of this Contract."

b. Submit offeror's warranty program.

We warrant the Canon Brand equipment we supply will be free from defects in material and workmanship for 90-days from the date of delivery. In addition, after such 90-day period, we will maintain such equipment in good operating order per manufacturer's specifications provided, subject to normal use. For a complete description of our limited warranty, please see attached Acquisition, Lease and Maintenance Agreements included in Section *A. Method of Approach, 16. Additional Agreements*.

Below is an example of our Replacement Guarantee for Canon multifunctional devices:

Replacement Guarantee

Within four (4) years of original installation of any newly, installed Canon brand equipment covered under an active Maintenance Agreement, at your written request we will, replace such equipment with a like unit if you meet the following three conditions:

- (1) The equipment is continuously under our Maintenance Agreement from date of installation;
- (2) You fulfill all of the terms of the Maintenance Agreement applicable to you, and;
- (3) Before requesting a replacement unit, you give us the opportunity to cure any service problems which you may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, we will supply a loaner unit until the machine is restored to good working order.

Exhibit v. Company Description

We are a Canon U.S.A., Inc. company providing integrated systems technology that comprises one of the strongest solutions portfolios in the document management industry. Our unique and successful heritage is built upon an ability to offer benchmark levels of service and support.

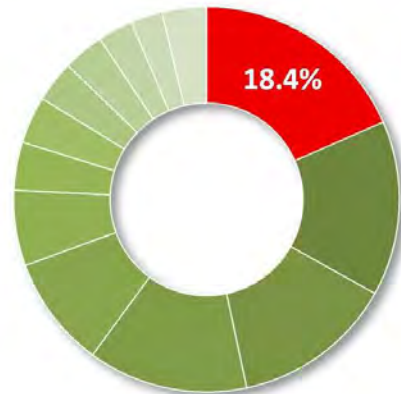
Combining the strengths of the *Canon Group* companies we provide industry leading enterprise services, advanced production print technology and large format solutions supported by experienced professional service offerings. Our solutions help companies of all sizes to improve their business by increasing efficiency, controlling costs and becoming more environmentally conscious.

A wholly owned subsidiary of Canon U.S.A, Inc. we are headquartered in Melville, NY and have nearly 7,000 employees in 130 offices across the country. For more information, please visit csa.canon.com. We continue to expand into cities where companies may benefit from working directly with a Canon U.S.A., Inc. sales subsidiary.

Canon has once again been recognized as the number-one brand leader in the overall copier market and in every speed segment of the black-and-white copier market evaluated in the U.S., according to Gartner Dataquest*.

Canon has been #1 in U.S. black-and-white and color copier placements for the 13th consecutive year.

**The Gartner Dataquest research studies focused on market share for color and black-and-white copiers of both digital and analog technology for 2009, including PC copiers (1-10ppm) and copiers in Segments 1-6, which range in speed from 11 to 91+ copies-per-minute (cpm).*



Canon is a nearly \$46 billion company that pursues global diversification with regional operations in the Americas, Europe and Asia. In our global structure, each region handles comprehensive sales and marketing duties. Throughout the group there are 197,386 employees and 294 research, manufacturing, and sales subsidiaries.

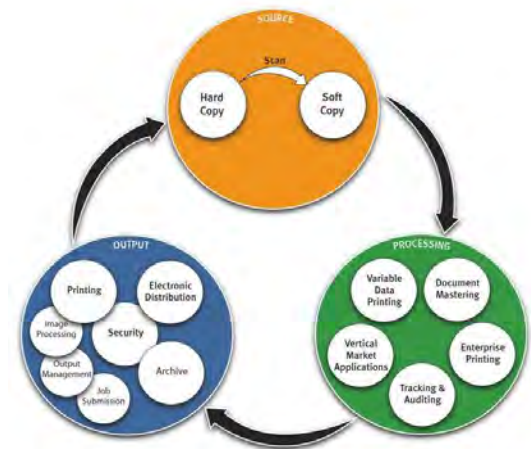


The high priority Canon places on its Global R&D effort is evident in its devotion of more than 8.5% of annual revenues. Canon's worldwide research and development investment approached \$3.9 billion in 2010. Canon's efforts in this area include a more regional focus in order to develop technologies that meet the specific demands encountered in the Americas, Europe, and Asia. Based upon the number of registered US patents filed by Canon, you can easily conclude that we have spent our Research & Development dollars effectively. Over the last 18 years, Canon has consistently ranked within the top four in this critical category.

We offer many unique benefits. One area that has been a welcome addition to our offerings is the National Technology Solutions Center (NTSC). This truly sets us apart. It offers a single, simplified resource for a full range of technologies, as well as implementation and help desk support. In addition, national customers enjoy consistent best-in-class support for all their locations nationwide. A staff of product and software application experts is directly accessible to assist our customers with the continual task of streamlining workflow processes through innovative technology.

Given all of these areas of support, it is easy to see why we position ourselves as a total document management solutions provider. Our diversified portfolio of solutions touches upon every point of the document cycle within a given workflow.

There are many reasons why we are a premier choice for you to consider for your imaging systems/document management needs. Here are a few:



1. **We are a single source solutions provider.** Our hardware, software, and third-party enablers combine for one of the most diverse portfolios in the industry.
2. **We are a Canon U.S.A., Inc. Company.** The relationship we have with our parent company is a strong and valued one. We are committed to providing outstanding quality and value that lives up to the Canon name.
3. **Canon office equipment is the #1 brand in the industry.** Being #1 is not reason enough to partner with any company. It does however provide assurance that the technology is widely accepted and utilized in the ever-changing world of business. Staying ahead of the technological curve requires a commitment to excellence that never ceases □ from research and development to manufacturing and marketing.



4. Our **ability to draw upon the support of Canon U.S.A., Inc.** and the technology they represent, yet still have the flexibility to create local programs which meet the specific needs of the markets we support, is a one/two combination rarely found in business.
5. The addition of programs such as NTSC shows the level of commitment we have to supporting our customers. **We will continue to develop ways in which to improve our capabilities** and ultimately provide you with outstanding customer service. To that end:
 - a. We will listen to understand your requirements.
 - b. We will provide the necessary solutions to meet those requirements.
 - c. From a financial perspective, we will provide benchmark value.
 - d. We will offer outstanding service and support to ensure your ongoing satisfaction.



Printed By: Steven Cohen
Date Printed: May 01, 2013

Live Report : CANON SOLUTIONS AMERICA, INC.

D-U-N-S® Number: 07-161-9878

Trade Names: (SUBSIDIARY OF CANON U.S.A., INC., MELVILLE, NY)

Endorsement/Billing Reference: scohen@solutions.canon.com

D&B Address		Endorsement : scohen@solutions.canon.com	
Address	One Canon Park Melville, NY - 11747	Location Type	Headquarters (Subsidiary)
Phone	631 330-5000	Web	www.csa.canon.com
Fax			

Company Summary

Currency: Shown in USD unless otherwise indicated

Score Bar

PAYDEX®	70
Commercial Credit Score Class	3
Financial Stress Score Class	2
D&B Rating	1R3
Credit Limit - D&B Aggressive	900,000.00
Credit Limit - D&B Conservative	400,000.00
Bankruptcy Found	N

Company News

Today: Wednesday, May 01, 2013

This company is not currently tracked for Company News.

Powered by FirstRain

Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months

27
Days

Dollar-weighted average of **21** payment experiences reported from **7** Companies

Recent Derogatory Events

Feb-13 Mar-13 Apr-13

Placed for Collection	-	-	-
Bad Debt Written Off	-	-	-

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	0	-
Liens	1	06/06/11
Suits	1	10/13/11
UCCs	20	11/08/12

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

D&B Company Overview

This is a headquarters (subsidiary) location

Branch(es) or Division(s) exist	Y
Chief Executive	YOROKU ADACHI, CEO-CHB

Year Started	1971
Employees	6600 (125 Here)
Financing	SECURED
SIC	7389
Line of business	Business services
NAICS	561990
History Status	CLEAR

Corporate Linkage

Global Ultimate

Company	City , Country	D-U-N-S® NUMBER
CANON INC.	OTA-KU , JAPAN	69-054-9662

Parent

Company	City , State	D-U-N-S® NUMBER
CANON U.S.A., INC.	MELVILLE , New York	04-153-0692

Branches (Domestic)

Company	City , State	D-U-N-S® NUMBER
CANON SOLUTIONS AMERICA, INC.	DOWNERS GROVE , Illinois	00-233-0889
CANON SOLUTIONS AMERICA, INC.	LOS ANGELES , California	00-270-2863
CANON SOLUTIONS AMERICA, INC.	SALT LAKE CITY , Utah	00-381-9328
CANON SOLUTIONS AMERICA, INC.	PARAMUS , New Jersey	00-814-1384
CANON SOLUTIONS AMERICA, INC.	NEW HYDE PARK , New York	00-861-5895
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	01-743-2522
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	01-937-0209
CANON SOLUTIONS AMERICA, INC.	BOCA RATON , Florida	02-087-3522
CANON SOLUTIONS AMERICA, INC.	ENGLEWOOD , Colorado	02-683-9576
CANON SOLUTIONS AMERICA, INC.	ITASCA , Illinois	02-765-6805
CANON SOLUTIONS AMERICA, INC.	PORTLAND , Oregon	03-445-4905
CANON SOLUTIONS AMERICA, INC.	AGOURA HILLS , California	04-227-5516
CANON SOLUTIONS AMERICA, INC.	SAN DIEGO , California	04-891-8432
CANON SOLUTIONS AMERICA, INC.	TROY , Michigan	06-792-9690
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	06-724-0148
CANON SOLUTIONS AMERICA, INC.	WOODCLIFF LAKE , New Jersey	07-103-5302
CANON SOLUTIONS AMERICA, INC.	FARMINGTON , Michigan	36-192-7403
CANON SOLUTIONS AMERICA, INC.	CRANFORD , New Jersey	10-758-6208
CANON SOLUTIONS AMERICA, INC.	PASADENA , California	11-363-8949
CANON SOLUTIONS AMERICA, INC.	SOUTH SAN FRANCISCO , California	11-889-9314
CANON SOLUTIONS AMERICA, INC.	MASON , Ohio	12-102-3738
CANON SOLUTIONS AMERICA, INC.	VIRGINIA BEACH , Virginia	12-317-7813
CANON SOLUTIONS AMERICA, INC.	CORAOPOLIS , Pennsylvania	12-541-4339
CANON SOLUTIONS AMERICA, INC.	ELLCOTT CITY , Maryland	12-826-2859
CANON SOLUTIONS AMERICA, INC.	BEDFORD , New Hampshire	12-834-9359

This list is limited to the first 25 branches.
For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.


Affiliates (Domestic)

Company	City , State	D-U-N-S® NUMBER
CANON FINANCIAL SERVICES, INC.	MOUNT LAUREL , New Jersey	02-197-4928
CANON BUSINESS SOLUTIONS	SALT LAKE CITY , Utah	05-951-3960
CANON BUSINESS SOLUTIONS-WEST	GARDENA , California	07-227-3220
CANON INFORMATION TECHNOLOGY SERVICES, INC.	CHESAPEAKE , Virginia	12-648-7508
CANON VIRGINIA INC	NEWPORT NEWS , Virginia	15-324-7531
CANON BUSINESS SOLUTIONS - TERECK, INC.	DURHAM , North Carolina	15-782-4699
CANON U.S. LIFE SCIENCES, INC.	ROCKVILLE , Maryland	17-961-4149
CANON BUSINESS SOLUTIONS, INC	NEW YORK , New York	06-493-5877
CANON DEVELOPMENT AMERICAS, INC.	IRVINE , California	62-155-2520
CANON BUSINESS PROCESS SERVICES, INC.	NEW YORK , New York	78-689-8726
CANON LATIN AMERICA, INC.	MIAMI , Florida	94-408-9432
VIRTUAL IMAGING, INC.	BOCA RATON , Florida	88-477-4951

Affiliates (International)

Company	City , Country	D-U-N-S® NUMBER
Canon Canada Inc	MISSISSAUGA , CANADA	20-770-1541
Canon do Brasil Indústria e Comércio Ltda.	SAO PAULO , BRAZIL	89-751-2224
CANON ARGENTINA S.A.	Ciudad de Buenos Aires , ARGENTINA	97-019-6895

Predictive Scores

Currency: Shown in USD unless otherwise indicated 

Credit Capacity Summary

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the [D&B Rating Key](#)

D&B Rating : **1R3**

Number of employees: 1R indicates 10 or more employees

Composite credit appraisal: 3 is fair

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history since 01-01-1991

D&B Rating	Date Applied
1R3	09-01-2011
1R4	07-12-2011
1R3	11-30-2004
1R4	12-31-2001
1R3	12-04-2001
1R4	12-21-2000
1R3	05-13-1998
1R4	04-08-1997
1R3	02-22-1997
--	01-01-1991

Number of Employees
Total: 6,600 (125 here)

Payment Activity:	(based on 236 experiences)
Average High Credit:	20,586
Highest Credit:	900,000
Total Highest Credit:	3,881,000

D&B Credit Limit Recommendation

Conservative credit Limit	400,000
Aggressive credit Limit:	900,000

Risk category for this business : **LOW**

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : **2** 

(Lowest Risk:1; Highest Risk:5)

Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

Among Businesses with this Class: **0.09 %** (9 per 10,000)
 Financial Stress National Percentile : **71** (Highest Risk: 1; Lowest Risk: 100)
 Financial Stress Score : **1515** (Highest Risk: 1,001; Lowest Risk: 1,875)
 Average of Businesses in D&Bs database: **0.48 %** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences.
 UCC Filings reported.
 High proportion of past due balances to total amount owing.
 High number of inquiries to D & B over last 12 months.

Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.

The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.

The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	71
Region: MIDDLE ATLANTIC	44
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	52
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 3 for this company shows that 18.4% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class : 3 

Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

Among Companies with this Classification: **18.40 %**

Average compared to businesses in D&B's database: **23.50 %**

Credit Score Percentile : **70** (Highest Risk: 1; Lowest Risk: 100)

Credit Score : **450** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

Most recent amount past due.

Composite credit appraisal is rated fair.

High proportion of past due balances to total amount owing.

Insufficient number of payment experiences.

Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.

The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes.

The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.


The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	70
Region: MIDDLE ATLANTIC	57
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	46
Employee range: 500+	85
Years in Business: 26+	88

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Trade Payments

Currency: Shown in USD unless otherwise indicated 

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is **70** Equal to 15 days beyond terms (Pays more slowly than the average for its industry of 6 days beyond terms)

Industry Median is **76** Equal to 6 days beyond terms

Payment Trend currently is  Down, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection

even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	236
Payments Within Terms (not weighted)	77 %
Trade Experiences with Slow or Negative Payments(%)	25.85%
Total Placed For Collection	0
High Credit Average	20,586
Largest High Credit	900,000
Highest Now Owing	800,000
Highest Past Due	800,000

D&B PAYDEX® : 70 

(Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average 15 days beyond terms

3-Month D&B PAYDEX® : 68 

(Lowest Risk:100; Highest Risk:1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 17 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	6/12	7/12	8/12	9/12	10/12	11/12	12/12	1/13	2/13	3/13	4/13	5/13
This Business	69	71	69	72	72	73	73	77	77	71	70	70
Industry Quartiles												
Upper	80	.	.	80	.	.	79	.	.	80	.	.
Median	76	.	.	76	.	.	76	.	.	76	.	.
Lower	68	.	.	68	.	.	68	.	.	69	.	.

Current PAYDEX for this Business is 70 , or equal to 15 days beyond terms

The 12-month high is 77 , or equal to 5 DAYS BEYOND terms

The 12-month low is 69 , or equal to 16 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Previous Year	06/11 Q2'11	09/11 Q3'11	12/11 Q4'11	03/12 Q1'12
This Business	65	70	72	71
Industry Quartiles				
Upper	79	79	80	80
Median	76	76	76	76
Lower	67	68	68	68

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 70 , or equal to 15 days beyond terms

The present industry median Score is 76 , or equal to 6 days beyond terms

Industry upper quartile represents the performance of the payers in the 75th percentile

Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	4	2,400,000	67%
50,000-100,000	7	465,000	94%
15,000-49,999	23	575,000	84%
5,000-14,999	47	325,000	77%
1,000-4,999	54	91,500	83%
Under 1,000	53	13,750	66%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

- There are 236 payment experience(s) in D&Bs file for the most recent 24 months, with 150 experience(s) reported during the last three month period.
- The highest Now Owes on file is 800,000 . The highest Past Due on file is 800,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Rev'd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 31-60 61-90 90+ (%) (%) (%) (%)			
Top Industries								
Telephone communictns	19	110,750	40,000	93	3	4	0	0
Nonclassified	15	939,650	800,000	14	0	86	0	0
Public finance	12	49,000	15,000	98	2	0	0	0
Electric services	11	18,500	7,500	59	41	0	0	0
Whol office equipment	10	48,500	15,000	83	14	3	0	0
Whol office supplies	8	1,293,750	900,000	96	2	0	0	2
Whol computers/softwr	8	167,750	95,000	96	4	0	0	0
Mfg computers	8	125,100	35,000	97	0	0	3	0
Help supply service	8	28,750	7,500	43	9	9	39	0
Radiotelephone commun	7	525,100	400,000	100	0	0	0	0
Trucking non-local	6	18,850	7,500	98	0	0	2	0
Whol electrical equip	6	6,100	5,000	100	0	0	0	0
Misc equipment rental	6	8,050	50	100	0	0	0	0
Photocopying service	5	74,250	60,000	99	0	0	0	1
Misc business service	5	71,050	50,000	75	0	4	21	0
Mfg misc office eqpt	5	35,250	20,000	22	29	28	21	0
Ret misc merchandise	5	20,350	10,000	86	13	1	0	0
Employment agency	4	49,250	45,000	95	5	0	0	0
Ret mail-order house	4	6,600	5,000	4	19	75	0	2
Mfg photograph equip	3	31,500	30,000	52	48	0	0	0
Whol service paper	3	25,350	25,000	100	0	0	0	0
Paper mill	3	31,000	15,000	74	26	0	0	0
Whol printing paper	3	17,000	15,000	100	0	0	0	0

Lithographic printing	3	10,100	10,000	100	0	0	0	0
Misc publishing	3	900	750	100	0	0	0	0
Passenger car rental	2	80,000	55,000	100	0	0	0	0
Short-trm busn credit	2	21,000	20,000	98	0	2	0	0
Gravure printing	2	12,500	7,500	100	0	0	0	0
Police protection	2	3,250	2,500	100	0	0	0	0
Misc investor	2	550	500	100	0	0	0	0
Whol heating/ac equip	1	10,000	10,000	100	0	0	0	0
Detective/guard svcs	1	7,500	7,500	50	50	0	0	0
Mfg computer storage	1	7,500	7,500	100	0	0	0	0
Personal credit	1	5,000	5,000	50	50	0	0	0
Mfg relays/controls	1	2,500	2,500	100	0	0	0	0
Ret fuel oil dealer	1	2,500	2,500	0	0	100	0	0
Whol industrial equip	1	2,500	2,500	100	0	0	0	0
Executive office	1	1,000	1,000	100	0	0	0	0
Arrange cargo transpt	1	1,000	1,000	100	0	0	0	0
Truck rental/leasing	1	500	500	100	0	0	0	0
Mfg male work clothes	1	250	250	50	50	0	0	0
Business consulting	1	100	100	100	0	0	0	0
Newspaper-print/publ	1	50	50	100	0	0	0	0
Coating/engrave svcs	1	50	50	100	0	0	0	0
Investment advice	1	50	50	0	50	50	0	0
Other payment categories								
Cash experiences	38	6,500	1,000					
Payment record unknown	2	1,750	1,000					
Unfavorable comments	1	2,500	2,500					
Placed for collections	0	N/A	0					
Total in D&B's file	236	3,881,000	900,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company


Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
04/13	Ppt	95,000	95,000	0		1 mo
	Ppt	90,000	65,000	1,000	N30	1 mo
	Ppt	5,000	1,000	0	N30	1 mo
	Ppt	1,000	0	0	N30	4-5 mos
	Ppt	1,000	0	0		1 mo
	Ppt	500	500	0		1 mo
	Ppt-Slow 30	250	250	50		1 mo
03/13	Slow 30-90	250	250	250	N30	1 mo
	Disc	1,000	0	0		6-12 mos
	Disc-Ppt	15,000	15,000	0		1 mo
	Ppt	300,000	30,000	250		1 mo
	Ppt	40,000	30,000	0		1 mo
	Ppt	30,000	2,500	0		1 mo
	Ppt	25,000	25,000	50		1 mo
	Ppt	20,000	500	0		1 mo
	Ppt	15,000	0	0		2-3 mos
	Ppt	10,000	750	0		1 mo
	Ppt	10,000	500	0	N30	1 mo
	Ppt	10,000	0	0		1 mo
	Ppt	7,500	2,500	0		1 mo

Ppt	7,500	100	0		1 mo
Ppt	7,500	0	0		4-5 mos
Ppt	5,000	0	0		6-12 mos
Ppt	5,000	5,000	0		1 mo
Ppt	5,000	0	0		2-3 mos
Ppt	2,500	2,500	0	N30	1 mo
Ppt	2,500	750	0		1 mo
Ppt	2,500	0	0		1 mo
Ppt	2,500	0	0	N30	6-12 mos
Ppt	2,500	2,500	0		1 mo
Ppt	2,500	250	0		1 mo
Ppt	2,500	0	0		6-12 mos
Ppt	2,500	0	0		2-3 mos
Ppt	2,500	0	0		2-3 mos
Ppt	1,000	0	0		1 mo
Ppt	1,000	250	0		1 mo
Ppt	1,000	0	0	N30	1 mo
Ppt	1,000	1,000	0		1 mo
Ppt	1,000	500	0		1 mo
Ppt	1,000	0	0		6-12 mos
Ppt	1,000	1,000	0	N30	1 mo
Ppt	1,000	500	0	N30	1 mo
Ppt	1,000	0	0		2-3 mos
Ppt	500	100	0		1 mo
Ppt	500	500	0		1 mo
Ppt	500	0	0	N30	1 mo
Ppt	500	500	0		
Ppt	500	500	0		1 mo
Ppt	250	0	0		6-12 mos
Ppt	250	0	0	Regular terms	2-3 mos
Ppt	250	250	0		1 mo
Ppt	250	250	0	N30	1 mo
Ppt	100	100	0		1 mo
Ppt	100	0	0		4-5 mos
Ppt	50	50	0		1 mo
Ppt	0	0	0	N30	1 mo
Ppt	0	0	0		1 mo
Ppt	0	0	0	N30	2-3 mos
Ppt	0	0	0	N30	2-3 mos
Ppt	0	0	0	N30	2-3 mos
Disc-Slow 30	15,000	10,000	5,000		1 mo
Disc-Slow 30	1,000	1,000	1,000		1 mo
Ppt-Slow 30	55,000	45,000	15,000		1 mo
Ppt-Slow 30	5,000	5,000	0		1 mo
Ppt-Slow 30	500	0	0	N30	6-12 mos
Ppt-Slow 60	5,000	5,000	2,500		1 mo
Ppt-Slow 60	1,000	1,000	250		1 mo
Ppt-Slow 80	750	250	250	N30	1 mo
Ppt-Slow 90	7,500	5,000	2,500		1 mo
Slow 15	250	0	0		2-3 mos
Slow 30	7,500	5,000	5,000	N30	6-12 mos
Slow 30	100	0	0		6-12 mos
Slow 30	50	0	0		2-3 mos
Slow 60	800,000	800,000	800,000		2-3 mos
Slow 60	2,500	2,500	2,500	N30	
Slow 60	1,000	1,000	750		1 mo
Slow 60+	5,000	5,000	5,000		
(078) Unsatisfactory .	2,500	2,500	2,500		
(079)	0	0	0	Cash account	6-12 mos
07/12	Slow 90	15,000	0	0	6-12 mos

Payments Detail Key: red - 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Currency: Shown in USD unless otherwise indicated 

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	1	06/06/11
Suits	1	10/13/11
UCCs	20	11/08/12

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	8,942
Status	Released
DOCKET NO.	116918887
Type	State Tax
Filed By	WORKFORCE SER
Against	CANON BUSINESS SOLUTIONS, NEW YORK, NY
Where Filed	SALT LAKE COUNTY 3RD DISTRICT COURT, SALT LAKE CITY, UT
Date Status Attained	09/27/11
Date Filed	06/06/11
Latest Info Received	10/14/11

Suits

Suit Amount	1,516
Status	Pending
CASE NO.	CSM11838880
Plaintiff	CATAPULT ADVISORS LLC
Defendant	CANON BUSINESS SOLUTIONS INC., SAN FRANCISCO, CA
Cause	UNFAIR BUSINESS PRACTICE
Where filed	SAN FRANCISCO COUNTY SMALL CLAIMS COURT, SAN FRANCISCO, CA
Date status attained	10/13/11
Date filed	10/13/11
Latest Info Received	10/21/11

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS
Type	Amendment
Sec. Party	IBM CREDIT LLC
Debtor	CANON BUSINESS SOLUTIONS, INC.
Filing No.	1201230045950
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2012-01-23
Latest Info Received	01/31/12
Original UCC Filed Date	2010-01-05
Original Filing No.	1001055009313

Collateral	Computer equipment
Type	Original
Sec. Party	MITSUBISHI IMAGING (MPM), INC., RYE, NY
Debtor	CANON BUSINESS SOLUTIONS WEST, GARDENA, CA
Filing No.	067056540598
Filed With	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date Filed	2006-01-24
Latest Info Received	02/07/06

Collateral	Communications equipment
Type	Original
Sec. Party	COURT SQUARE LEASING CORPORATION, MALVERN, PA
Debtor	CANON BUSINESS SOLUTIONS SOUTHEAST INC
Filing No.	21828317
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2003-10-06
Latest Info Received	10/29/03

Collateral	Leased Equipment and proceeds
Type	Original
Sec. Party	OCE FINANCIAL SERVICES, INC., CHICAGO, IL
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC.
Filing No.	25609929
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2010-04-23
Latest Info Received	07/07/10

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS, INC.
Filing No.	0802225188693
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2008-02-22
Latest Info Received	03/05/08

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC
Filing No.	0705155492801
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2007-05-15
Latest Info Received	05/22/07

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC.
Filing No.	2007 1613719
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-04-30
Latest Info Received	06/12/07

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC
Filing No.	0606085563605
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2006-06-08
Latest Info Received	06/30/06

Collateral	Leased Computer equipment and proceeds
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Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC
Filing No.	0602075127269
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2006-02-07
Latest Info Received	03/10/06

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-SOUTHEAST, INC
Filing No.	23400863
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2006-01-23
Latest Info Received	06/09/10

There are additional UCCs in D&Bs file on this company available by contacting 1-800-234-3867.

Government Activity

Activity summary


Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events


Currency: Shown in USD unless otherwise indicated 

Special Events

04/23/2013

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

History & Operations

Currency: Shown in USD unless otherwise indicated **Company Overview**

Company Name: CANON SOLUTIONS AMERICA, INC.
Doing Business As : (SUBSIDIARY OF CANON U.S.A., INC., MELVILLE, NY)
Street Address: One Canon Park
Melville , NY 11747
Phone: 631 330-5000
URL: <http://www.csa.canon.com>
History Is clear
Present management control 42 years

History

The following information was reported: **04/25/2013**

Officer(s): YOROKU ADACHI, CEO-CHB
TOYOTSUGU KUWAMURA, PRES
SEYMOUR LIEBMAN, V CHB-SEC
KUNIIHIKO TEDO, TREAS

DIRECTOR(S) : THE OFFICER(S)

The New York Secretary of State's business registrations file showed that Canon Business Solutions, Inc was registered as a Corporation on March 19, 1971.

Business started 1971. 100% of capital stock is owned by parent company.

YOROKU ADACHI. Antecedents are unknown.

TOYOTSUGU KUWAMURA. Antecedents are unknown.

SEYMOUR LIEBMAN. Antecedents are unknown.

KUNIIHIKO TEDO. Antecedents are unknown.

SISTER SUBSIDIARIES :

Canon Canada Inc, Mississauga, Ontario, Canada. Started 1972. Operates as a sales agent for top parent's products in Canada.

Canon Virginia Inc, Newport News, VA. Started 1985. Manufactures copy machines and laser printers for sale by the parent company.

Canon Financial Services Inc, Burlington, NJ. Acquired in 1990. This business leases business machines.

Canon Computer Systems, Costa Mesa, CA. DUNS #-963-4102. Started 1992. Wholesales computers and printers.

Business address has changed from 300 Commerce Square Blvd, Burlington, NJ, 08016 to 4 Ohio Dr, Lake Success, NY, 11042.

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Apr 26 2013

The following data is not an official record of the Department of State or the State of New York and Dun & Bradstreet is not an employee or agent thereof.

Registered Name: CANON SOLUTIONS AMERICA, INC.
Business type: CORPORATION
Corporation type: PROFIT
Date incorporated: Mar 19 1971
State of incorporation: NEW YORK

Filing date: Mar 19 1971
Registration ID: 304603
Duration: PERPETUAL
Status: ACTIVE
Where filed: SECRETARY OF STATE/CORPORATION DIVISION , ALBANY , NY
Registered agent: CORPORATION SERVICE COMPANY , 80 STATE STREET , ALBANY , NY , 122072543
Principals: YOROKU ADACHI , CHAIRMAN OF THE BOARD , ONE CANON PLAZA , LAKE SUCCESS , NY , 110420000

Operations

04/25/2013

Subsidiary of CANON U.S.A., INC., MELVILLE, NY started 1966 which operates as a wholesaler of business machines and photographic products. Parent company owns 100% of capital stock. Parent company has numerous other subsidiary(ies).

As noted, this company is a subsidiary of Canon U.S.A., Inc., DUNS #04-153-0692, and reference is made to that report for background information on the parent company and its management. No current financial information is reported.

Description:

Operates business services, specializing in advertising, promotional and trade show services (100%).

ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 815-4000.

Has 40,000 account(s). Terms are cash Net 10 days, contractual basis and Net 30 days. Sells to non profit organizations, retail, commercial concerns and government. Territory : Regional.

Nonseasonal.

Employees:

6,600 which includes officer(s). 125 employed here.

Facilities:

Rents 77,000 sq. ft. in a one story brick building.

Branches:

This business has multiple branches, detailed branch/division information is available in Dun & Bradstreets linkage or family tree products.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.


The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

7389 0300 Advertising, promotional, and trade show services

NAICS:

561990 All Other Support Services

Financials

Currency: Shown in USD unless otherwise indicated 

Company Financials: D&B

Additional Financial Data

As of March 15, 2013, attempts to contact the management of this business have been unsuccessful. Inside source declined information. Outside sources confirmed operation and location.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

10

Industry Norms Based On 10 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
	UN	4.7	UN
	UN	11.1	UN
Short-Term Solvency			
	UN	1.6	UN
	UN	1.3	UN
Efficiency			
	UN	100.1	UN
	UN	8.9	UN
Utilization			
	UN	111.9	UN

UN = Unavailable

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

3 months from Mar 13 to May 13

27
Days

Dollar-weighted average of **21** payment experiences reported from **7** companies

12 months from Jun 12 to May 13

3
Days

Dollar-weighted average of **47** payment experiences reported from **18** companies

Derogatory Events Last 12 Months from May 12 to Apr 13

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 12 month trend from May 12 to Apr 13

Status	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13
Total	1,001,398	976,771	889,744	488,859	792,037	709,975	686,547	637,115	639,322	585,548	636,137	0
Current	999,700	976,669	889,744	488,838	791,935	709,776	686,547	637,115	604,781	585,548	635,673	-
1-30 Days Past Due	1,628	-	-	-	-	97	-	-	9,985	-	202	-
31-60 Days Past Due	-	-	-	-	-	-	-	-	8,242	-	92	-
61-90 Days Past Due	70	102	-	-	-	-	-	-	8,157	-	85	-
90+ Days Past Due	-	-	-	21	102	102	-	-	8,157	-	85	-

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Exhibit vii. Disadvantaged Business Enterprise

When a participating Purchasing Agency wishes to engage a Certified Disadvantaged Business Enterprise to perform functions, services, or support covered within the County of DuPage Agreement and with our approval; a billing and discount arrangement will be agreed upon with the Certified Disadvantaged Business Enterprise. The Participating Purchasing Agency will receive the same level of pricing and services as outlined in the DuPage Agreement.

If a Participating Purchasing Agency requires the performance of functions, services or support not covered within the County of DuPage Agreements, the Participating Purchasing Agency and Certified Disadvantaged Business Enterprise will negotiate the requirements, terms, conditions and compensation.



Exhibit viii. Sponsorship Fee

As part of our commitment to providing excellent support for the County of DuPage and the National IPA agreement, we are requesting the inclusion of the process listed below, so that we can better support certain Participating Purchasing Agencies.

From time to time Participating Purchasing Agencies will organize a separate buying group under a lead or parent organization (the "Sponsor") for the purposes of consolidating buying agreements, locally, regionally or nationally. These Sponsors will perform, for their buying groups, various functions, services or support. To compensate Sponsors for their functions, services and support, Sponsors may request or require a fee (fixed amount or percentage of sales) in respect of procurements made by Participating Purchasing Agencies in their separate buying groups, and they may desire that the fee be collected and remitted by the vendors, rather than being paid directly by the Participating Purchasing Agencies to the Sponsors.

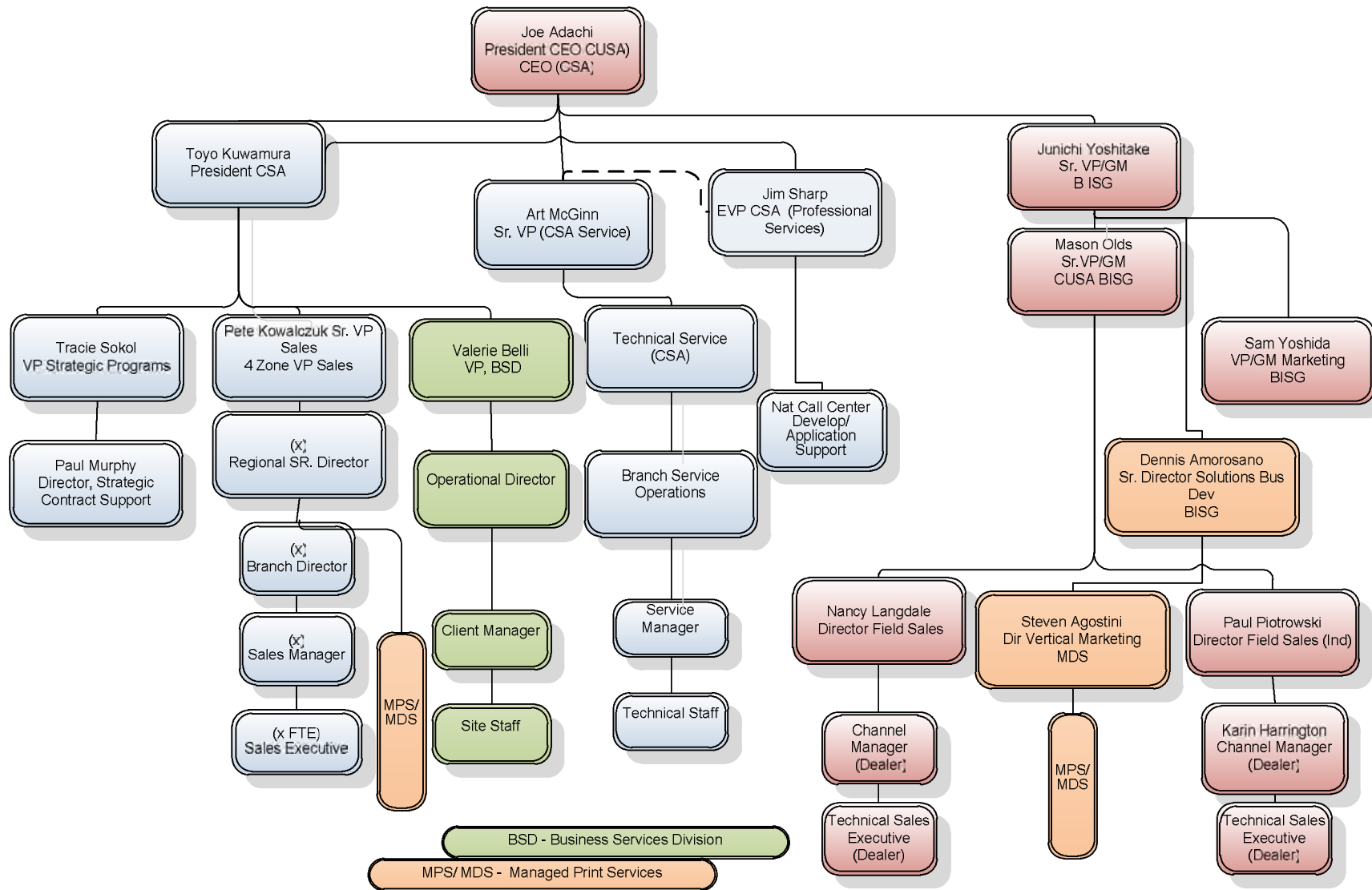
Accordingly, as supplier under County of DuPage Agreement is permitted, if a Sponsor requests or requires a fee in respect of procurements made by Participating Purchasing Agencies, which are members of the Sponsor's separate buying group, to increase the pricing otherwise payable by such Participating Public Agencies under County of DuPage Agreement by the amount of such fee (without itemizing as a separate line item); provided, however, that all such fees shall be remitted by Canon Solutions America, Inc. to the Sponsor.

A. Method of Approach

Canon Solutions America, Inc.



Canon USA & Canon Solutions America





CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800)-613-2228

PURCHASE AND MAINTENANCE AGREEMENT**PMAF#** _____

Salesperson: _____ Order Date: _____

Customer ("You"):	Customer Account:	Ship To:
Company:		Company:
Address:		Address:
City:	County:	City: County:
State: Zip:	Phone:	State: Zip: Phone:
Contact:	Fax:	Contact: Fax:
E-Mail:		E-Mail:

Equipment, Supplies and Licenses of Application Software with listed third party support contracts: See Schedule A

Payment Terms	Other Requirements	Subtotal	
<input type="checkbox"/> Check with Order Check # _____	<input type="checkbox"/> Purchase P.O. Required	Delivery/Install	
<input type="checkbox"/> Net 30	P.O.# _____	Sales Tax	
<input type="checkbox"/> Other _____	<input type="checkbox"/> Maintenance P.O. Required	Total	
<input type="checkbox"/> Credit Card	P.O.# _____	Deposit	
Requires submission of secure credit card authorization form.	<input type="checkbox"/> Tax Exempt (Attach Certificate)	Balance Due	

MAINTENANCE	Select 1 option: <input type="checkbox"/> Included for all Equipment <input type="checkbox"/> Included, except for Equipment excluded on Schedule A <input type="checkbox"/> Decline <input type="checkbox"/> Under separate agreement		
Base Charge Billing Cycle		Coverage Plan	
<input type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> Other _____	<input type="checkbox"/> Per Unit <input type="checkbox"/> Fleet	If adding to existing fleet, applicable contract # _____	<input type="checkbox"/> Aggregate <input type="checkbox"/> Aggregate, provide either a contract # or serial # _____
Excess Per Image Charge Billing Cycle		Initial Term	Consumables Inclusive
<input type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> Other _____	_____ Months (min. 12)	<input type="checkbox"/> Toner (excludes Clear) <input type="checkbox"/> Other _____	

CUSTOMER SATISFACTION POLICY

If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. This policy shall apply for 3 years from the date of installation or for the initial term of any CFS Lease, if longer, provided you are not in default of this Agreement and such maintenance services have not been canceled or terminated.

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE ITEMS LISTED AND MAINTENANCE IF SELECTED ABOVE, IN SCHEDULE A OR IN ANY ADDENDUM(S) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, CONSISTING OF THIS FACE PAGE, THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2, SCHEDULE A AND ANY ADDENDUM(S) ATTACHED HERETO.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____

These are the additional terms and conditions referred to on the face page to which they are attached (such face page, schedules and any addendum(s) hereto, collectively with these terms and conditions, the "Agreement").

1. PURCHASE OF EQUIPMENT AND MAINTENANCE

1.1 Listed Items and Maintenance. You agree to purchase the units of equipment and supplies (the "Equipment") and licenses of application software with third party support contracts, if applicable (the "Listed Software") and, together with the Equipment, the "Listed Items"), as indicated on Schedule A and in any addendum(s) thereto (collectively, the "Schedule"). If you have selected maintenance on the face page, you also agree to purchase the maintenance services for the Listed Items described in Section 2 below ("Maintenance"). (a) The total purchase price specified on the face page, including sales taxes and delivery/installation charges, is due and payable in accordance with the payment terms herein. If payments are late, (i) you shall pay the actual and reasonable costs and expenses of collection incurred by CSA, including the maximum attorney's fees permitted by law and (ii) CSA may charge you and you agree to pay, a monthly late charge equal to the higher of five percent (5%) of the amount due or the maximum amount permitted by applicable law. (b) In addition to the amounts shown in this Agreement, you shall pay CSA' rates if any special rigging is necessary for delivery and installation. (c) CSA reserves the right to withhold shipment of the Listed Items until you make full payment of the total price specified in this Agreement or to revoke any credit extended to you because of your failure to pay any amounts when due or for any other reason affecting your creditworthiness. If, at any time prior to shipment, CSA discovers any mistake in pricing or Equipment configuration with respect to any Listed Item(s), CSA reserves the right to notify you of the mistake in writing, and such notification will constitute the non-acceptance of this Agreement by it with respect to such Listed Items without liability.

1.2 Maintenance Term. Maintenance under this Agreement, if selected by you on the face page, shall start on the date (the "Start Date") of installation for newly installed Equipment covered under toner inclusive maintenance. For all other newly installed Equipment, the Start Date shall be at the end of the relevant Equipment warranty or 90 days from installation, whichever comes first. The initial Maintenance term specified on the face page shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then-current term (except that in the case of image dependent service, the renewal terms shall be of the same duration as the initial term). The renewal charges shall be reflected on the invoice for the first billing cycle of the renewal period. You shall have the right to terminate this Agreement during any renewal term on 30 days written notice to CSA.

1.3 Maintenance Charges. Base charges shall be billed in advance and per image charges, shall be billed in arrears. Invoices shall be due and payable within 30 days of the invoice date unless otherwise stated on the invoice. Applicable taxes shall be added to the charges. (a) Consumables Inclusive Maintenance includes replenishment of consumables specified on the face page for exclusive use with the Equipment. CSA may terminate the Maintenance under this Agreement if you use the consumables in a different manner. In the event your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, as determined by CSA, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required during the term. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement. (b) If you have selected the Fleet or Aggregate Coverage plan, the Base Charge and the Covered Images shall apply to all of the Equipment on the Schedule unless otherwise indicated. If specified on the face page that the Listed Items are being added to an existing Fleet Coverage Plan under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (c) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule, unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (d) Unless otherwise indicated, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. (f) You agree to provide meter readings to CSA, if applicable, in accordance with the meter read option selected and CSA's normal procedures. If you selected CSA's eManage website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days notice. If CSA does not receive timely meter readings from you, you agree to pay invoices that reflect CSA's estimates of meter readings. CSA reserves the right to verify the accuracy of any meter readings from time to time, and to invoice you for any shortfall in the invoice for the next periodic billing cycle.

2. Maintenance. YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS SECTION 2 ONLY IF YOU HAVE SELECTED THE SAME ON THE FACE PAGE. CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance with this Agreement and CSA's normal practice. Such service shall be performed during CSA's local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays). (a) You shall give CSA reasonable access to the Equipment to perform on-site service. CSA may terminate maintenance for any Equipment you relocate to a site outside CSA's service territory. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA's routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of this Agreement as to such Equipment and refund the unearned portion of any prepaid charges hereunder. Parts or Equipment replaced or removed by CSA in connection with maintenance services will become the property of CSA and you disclaim any interest therein. (b) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in operating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement.

3. Non-Covered Service. The following services, and any other work beyond the scope of this Agreement are not included within Maintenance and shall be invoiced in accordance with CSA' then current labor, parts and supply charges: (a) replacement of any consumable supply item, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Section 1.3(b) above), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Equipment; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; accident; use of the Listed Items with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, re-installation or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment, and related training, necessitated by changes you made to your system configuration or network environment;

(e) work which you request to be performed outside of CSA' regular business hours; or (f) repair of network/system connection device, except when listed on face page. If you have NOT selected Maintenance on the face page, any of the maintenance services described in Section 2 above shall be available only upon your request, and shall be invoiced in accordance with CSA' then current labor, parts and supply charges.

4. DATA: You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment ("Data") and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of its affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as "Initialized All Data/Settings" function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an appropriate option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) an HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). The terms of this Section 4 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

5. Limited Warranty. For 90 days after the date of the original delivery of Canon brand Equipment, CSA warrants that under normal use and maintenance conditions all such Equipment will be free from defects in material and workmanship. Warranty claims must be made in writing by you to CSA no later than five (5) business days after the expiration of the warranty period. CSA's obligations under this warranty are limited solely to repair or replacement (at CSA's sole option) of such parts as are proven to be defective upon CSA's inspection. This warranty does not extend to, and you shall pay, CSA's labor, parts and supply charges for any of the non-covered service described in Section 3 above. YOU EXPRESSLY ACKNOWLEDGE THAT NEITHER THIS LIMITED EQUIPMENT WARRANTY NOR THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT ASSURES UNINTERRUPTED OPERATION AND USE OF THE LISTED ITEMS. CSA SHALL, UPON REQUEST, FURNISH TO YOU WITHOUT RECOURSE ANY END USER WARRANTIES MADE BY THE MANUFACTURER OF THE LISTED SOFTWARE OR ANY NON-CANON BRAND EQUIPMENT. CSA MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO LISTED SOFTWARE OR WITH RESPECT TO NON-CANON BRAND EQUIPMENT.

6. EXCLUSION OF WARRANTIES AND LIMITATION OF LIABILITY. CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSA'S NEGLIGENCE OR WILLFUL MISCONDUCT. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR METER COLLECTION METHODS OR CSA'S PERFORMANCE OR NONPERFORMANCE OF MAINTENANCE OR OTHER SERVICES HEREUNDER, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

Other than the limited warranty for the Canon-brand Equipment in Section 5 above, CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA OR THE MAINTENANCE OR ANY OTHER SERVICES HEREUNDER.

7. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making payments when due. CSA may withhold service under this Agreement in whole or in part until any delinquent payment is received by CSA. CSA may terminate Maintenance in whole or in part upon your nonpayment or other default with thirty (30) days notice to you, unless such default is cured by you within the thirty (30) day period. If an overdue payment is disputed in good faith, you shall nonetheless pay all undisputed amounts when due and promptly make a good faith effort to resolve such dispute with CSA within no later than thirty (30) days after the due date of the disputed charges. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus an early termination fee equal to three (3) times the average monthly billing to date and any excess toner charges per Section 1.3(b). You agree that such charges are reasonable liquidated damages for loss of bargain and not a penalty.

8. SECURITY. As security for the payment of all amounts due to CSA, you hereby grant to CSA a security interest in the Listed Items. To the extent permitted by applicable law, you hereby authorize CSA to file with the appropriate governmental authorities any and all financing statements necessary to evidence or perfect CSA's security interest in the Listed Items.

9. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK. YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY YOU AGAINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. YOU HEREBY WAIVE OBJECTIONS AS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

10. GENERAL. This Agreement shall be binding on you upon your signature and on CSA upon the delivery of any of the Equipment by CSA. This Agreement constitutes the entire agreement between the parties with respect to the purchase of the Listed Items and Maintenance, superseding all previous proposals and agreements, oral or written. All provisions of this Agreement including Section 4, which by their nature can be construed to survive the expiration or termination of this Agreement shall so survive. If so indicated on a Schedule, you (or your leasing company) may submit a purchase order for procurement of Listed Items, and you may submit a purchase order for procurement of Maintenance hereunder, but any terms and conditions set forth in any purchase order (including a leasing company purchase order) which conflict with, vary from, modify or supplement the provisions of this Agreement shall be deemed null and void and of no force or effect, notwithstanding any statement to the contrary contained in any such purchase order. No representation or statement not contained on the original of this Agreement shall be binding upon CSA as a warranty or otherwise, nor shall this Agreement be modified or amended except by a writing signed by both you and an officer of CSA. If a court finds any provision of this Agreement (or part thereof) to be unenforceable, the remaining provisions of this Agreement shall remain in full force and effect. This Agreement shall not be assignable by you without CSA' prior written consent, and any attempted assignment without such consent, which shall not be unreasonably withheld, shall be void. You expressly disclaim having relied upon any representation or statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth on the original of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original, and that electronic copies of your signature will be treated as an original for all purposes.



CANON SOLUTIONS AMERICA
Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800)-613-2228

UNIFIED LEASE AGREEMENT

#ULS _____

Salesperson: _____

Order Date: _____

Customer ("You"): Customer Account: _____		Organization Information	
Company Legal Name: _____		Federal Tax Identification Number (TIN): _____	
Doing Business As: _____		<input type="checkbox"/> Corporation <input type="checkbox"/> Limited Liability Company	
Billing Address: _____		<input type="checkbox"/> Partnership <input type="checkbox"/> Limited Liability Partnership	
City: _____ County: _____		<input type="checkbox"/> Non-Profit Corporation <input type="checkbox"/> State or Local Government	
State: _____ Zip: _____ Phone: _____		<input type="checkbox"/> Sole Proprietorship If selected, complete Date of Birth _____	
Contact: _____ Fax: _____		Chief Executive Office and address for notices: _____	
E-Mail: _____		Address: _____	
Lease Information		City: _____ State: _____ Zip: _____	
Lease Term _____ Months	Payment Base \$ _____ + Maintenance \$ _____ = Total \$ _____ (Plus applicable taxes)	Last Two/Security Amount Last 2 Payments \$ _____ + Security Deposit \$ _____ = TOTAL DUE AT SIGNING \$ _____ Check must accompany agreement	
Payment Frequency <input type="checkbox"/> Monthly <input type="checkbox"/> Quarterly	End of Lease Term Purchase Option <input type="checkbox"/> Fair Market Value <input type="checkbox"/> \$1.00 Buyout <input type="checkbox"/> Other _____ (estimated)		Tax Exempt <input type="checkbox"/> Yes (Attach certificate)
Equipment Description: See Schedule A			
Maintenance	Select 1 option: <input type="checkbox"/> Included for all Equipment <input type="checkbox"/> Included, except for Equipment excluded on Schedule A <input type="checkbox"/> Declined <input type="checkbox"/> Under separate agreement		
Excess Per Image Charge Billing Cycle <input type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> Other _____	Coverage Plan <input type="checkbox"/> Per Unit <input type="checkbox"/> Fleet <input type="checkbox"/> Aggregate <small>If adding to existing fleet, applicable contract # _____ If adding to an existing Aggregate, provide either a contract # or serial # under Aggregate _____</small>		
Consumables Inclusive <input type="checkbox"/> Toner(excludes clear) <input type="checkbox"/> Other _____	PO Required <input type="checkbox"/> Yes PO# _____ <input type="checkbox"/> No		Charges See Schedule A
Personal Guaranty			
<p>The undersigned (whether one or more are specified, "Guarantor(s)"), in consideration of CANON SOLUTIONS AMERICA, INC. ("CSA") entering into a unified lease agreement (together with any schedules or supplements thereto, the "Agreement") with the customer identified above ("Customer"), irrevocably and unconditionally, jointly and severally, guarantee to Lessor (as defined in the Agreement) and its successors and assigns the payment when due of all amounts owed under the Agreement (whether at maturity or upon the occurrence of an event of default or otherwise) and the performance by Customer of all promises, obligations and terms of the Agreement and any other financial transaction between Customer and Lessor (or CSA as assigned to Lessor) (collectively, the "Liabilities"). If Customer shall fail to pay or perform all or any part of the Liabilities when due, Guarantors agree, upon demand, to pay any amounts that may be due from Customer and to take any action required of Customer under the Agreement. Guarantors agree that this is an absolute and continuing guaranty and that their liability under this Guaranty is primary and will not be affected by any settlement, extension, renewal or modification of the Agreement or any discharge or release of Customer's obligations, whether or not by operation of law.</p> <p>If any payment applied by Lessor to the Liabilities is thereafter set aside, recovered or required to be returned for any reason (including without limitation the bankruptcy, insolvency or reorganization of Customer or any other person), the Liabilities to which such payment was applied shall for the purposes of this Guaranty be deemed to have continued in existence, notwithstanding such application, and this Guaranty shall be enforceable as to such Liabilities as fully as if such application had never been made. This Guaranty may be terminated only upon 60 days' prior written notice to CSA and Lessor, and such termination shall be effective only as to Liabilities arising under schedules, supplements, or agreements entered into after the effective date of termination and shall not affect Lessor's rights under this Guaranty arising out of the Agreement or other agreements entered into prior to such date. Guarantors waive all damages, demands, presentments and notices of every kind and nature, any rights of set-off, and any defenses available to a surety or guarantor under applicable law (other than the defense of payment and performance in full). Guarantors further waive any (i) notice of the incurring of indebtedness by Customer and the acceptance of this Guaranty, (ii) right to require suit against Customer or any other party before enforcing this Guaranty and (iii) right of subrogation to Lessor's rights against Customer until the Liabilities have been paid and performed in full. Guarantors consent and agree that any (a) renewals and extensions of time of payment, (b) release, substitution or compromise of or realization upon the Equipment (as defined in the Agreement), other guaranties or any collateral security and (c) exercise of any other right under this or any other agreement between Customer and Lessor (or CSA as assigned to Lessor) or any third party may be made, granted and effected by Lessor without notice to Guarantors and without in any manner affecting Guarantors' liability under this Guaranty.</p> <p>Guarantors agree to pay all expenses (including attorneys' fees and legal expenses) paid or incurred by Lessor in endeavoring to collect the Liabilities or any part thereof and in enforcing this Guaranty. THIS GUARANTY SHALL BE GOVERNED BY THE LAWS OF THE STATE OF NEW JERSEY. GUARANTORS CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION IN ANY STATE WHERE ANY GUARANTOR, CUSTOMER OR THE EQUIPMENT IS LOCATED. EACH GUARANTOR WAIVES OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. EACH OF THE GUARANTORS, BY THEIR EXECUTION AND DELIVERY HEREOF, AND CSA AND LESSOR, BY THEIR ACCEPTANCE HEREOF, HEREBY WAIVES ANY RIGHT TO A JURY TRIAL IN ANY SUCH PROCEEDINGS.</p> <p>Guarantors agree that CSA and Lessor may accept a facsimile or other electronic transmission of this Guaranty as an original, and that facsimile or other electronically transmitted copies of Guarantors' signatures will be treated as an original for all purposes.</p>			
Printed Name: _____		Signature: _____ (no title) Date: _____	
Address: _____		Phone: _____	
Printed Name: _____		Signature: _____ (no title) Date: _____	
Address: _____		Phone: _____	
BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE THE ITEMS LISTED ON SCHEDULE A OR IN ANY ADDENDUM(S) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, INCLUDING THE GENERAL TERMS AND CONDITIONS, WHICH ARE INCORPORATED HEREIN BY REFERENCE. The undersigned and CSA have each caused this Agreement to be executed as of the date first written below.			
Customer's Authorized Signature: _____		Date: _____	
Printed Name: _____		Title: _____	
CSA Authorized Signature: _____		Date: _____	
Printed Name: _____		Title: _____	

1. LEASE OF EQUIPMENT AND SOFTWARE

1.1 Listed Items; Commencement of Lease; Lessor. CSA shall supply, for lease by you as provided below, and you shall lease the units of equipment ("Equipment") and licenses of software with third party support contracts, if applicable ("Listed Software"; and together with the Equipment and all replacements and additions thereto, "Listed Items") indicated on Schedule A. The initial lessor is **Canon Financial Services, Inc.** (together with any future assignees of its rights as lessor, "Lessor"). You shall keep the Listed Items at the "Ship To" location, not move them to another location without the prior written consent of Lessor (defined below), and keep them free and clear of all liens and encumbrances. The term of the lease shall commence on the date the Listed Items are accepted by you ("Lease Commencement Date") and shall continue for an initial term of the number of months specified on page 1 (together with any renewal periods, "Lease Term"). Your execution of an acceptance certificate provided by CSA shall conclusively establish that the Listed Items have been delivered to and irrevocably accepted by you. If you have not, within 10 days after delivery of Equipment, delivered to Lessor written notice of non-acceptance of any Equipment, specifying the reasons and referencing this Agreement, you shall be deemed to have irrevocably accepted the Equipment. After acceptance, you shall have no right to cancel this Agreement or return the Listed Items prior to the end of the Lease Term for any reason whatsoever, including termination of any maintenance services that may be provided by CSA under this or any separate agreement. Title to all Listed Items shall be transferred by CSA to Lessor. CSA shall assign to Lessor all of its rights (but none of its obligations) with respect to the Listed Items, including the right to receive all Payments. Lessor does not and shall not assume any obligations under this Agreement. CSA shall remain solely liable for the performance of all maintenance, service, and warranty obligations described in this Agreement.

1.2 Payments and Costs. You shall pay to Lessor each billing period the fixed base and, if applicable, the fixed maintenance amounts and per image charges and all other amounts, as listed and specified on page 1 and Schedule A and such other amounts permitted in this Agreement as invoiced by Lessor (collectively, "Payments"; the fixed maintenance amounts and the per image charges are the "CSA Payments", and all other Payments are the "Lessor Payments"). The per image charges included within the CSA Payments are subject to an annual increase of up to 10% (as determined by CSA in its sole discretion) either (i) on each anniversary of the Lease Commencement Date or (ii) once in each calendar year if you have selected the Aggregate Coverage Plan. Lessor Payments are fixed for the initial term. Prepaid charges shall not be refundable except as provided in Paragraph 2.1(a). Invoices shall be due and payable upon receipt. All Payments will be applied in such order as Lessor, in its discretion, may determine. This lease is a net lease. Lessor Payments shall be made without set-off or deduction, even if the Listed Items malfunction and irrespective of any non-performance by CSA of its maintenance obligations. You authorize Lessor to adjust the Lessor Payments and the Other End of Term Purchase Option (if specified on page 1) amount by up to 15% if the actual costs exceed CSA's estimates on which such amounts were based. You shall pay a \$65 documentation fee and any applicable taxes (including personal property tax), expenses, charges and fees imposed with respect to the Listed Items, the Payments or your performance or non-performance under this Agreement, and you shall reimburse Lessor for the same plus processing fees (collectively, "Costs"). Lessor may apply any "Security Deposit" to any amount in default, and you shall promptly restore any such amounts applied. Security Deposits (which shall not earn interest unless required by law) shall not be refunded to you until all your obligations are discharged in full. If any Payments are late, you shall pay (a) the actual and reasonable costs and expenses of collection, including attorneys' fees, whether or not suit is brought, (b) a late charge equal to the higher of 10% of the amount due or \$10, as reasonable liquidated damages, and (c) if Lessor should bring court action, you agree that attorney fees equal to 25% of the amount sought shall be deemed reasonable, in each case not to exceed the maximum amount permitted by law.

1.3 Purchase Options; Return. (a) **END OF TERM PURCHASE OPTION.** To elect this option, you shall give Lessor not less than 60 and not more than 120 days' prior irrevocable written notice (unless the End of Lease Term Purchase Option price is \$1.00, as specified on page 1) that you will purchase, upon the expiration of the Lease Term, all the Listed Items at the End of Lease Term Purchase Option price plus any Costs. (b) **PRIOR TO MATURITY PURCHASE.** You may, at any time, upon not less than 60 and not more than 120 days' prior irrevocable written notice, purchase all the Listed Items at a price equal to the sum of all remaining Payments plus the Fair Market Value plus Costs. "Fair Market Value" shall be Lessor's retail price at the time you notify Lessor of your intent to purchase the Listed Items, but not less than 20% of the total cost of the Listed Items. (c) Listed Item purchases shall not be permitted if a default is continuing. Listed Item purchases shall be "AS-IS WHERE-IS" without warranty, except for title; purchases of licenses of Listed Software are subject to the terms thereof. (d) Unless this Agreement contains a \$1.00 purchase option, this Agreement shall automatically renew on a month to month basis at the same Payment amount (subject to increase of CSA Payments) and frequency unless you, at least 60 and not more than 120 days before the end of the Lease Term, send to Lessor written notice (the "End of Term Notice") that you either (i) are exercising the purchase option in accordance with the terms hereof, or (ii) do not want to renew this Agreement, and at the end of the Lease Term shall return the Equipment as provided below. Lessor may cancel any automatic renewal by, at least 60 and not more than 120 days before the end of the Lease Term, sending you written notice that Lessor does not want this Agreement to renew. Unless this Agreement automatically renews or you purchase the Equipment as provided in this Agreement, you shall, at the termination of the Lease Term, return the Equipment at your sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by Lessor. If for any reason you fail to return any Equipment to Lessor as provided in this Agreement by the last day of such Lease Term, you shall pay to Lessor upon demand one billing period's Lessor Payment for each billing period or portion thereof that such delivery is delayed. If you fail to provide the required End of Term Notice at least 60 and not more than 120 days before the end of the Lease Term and return the Equipment at the end of the Lease Term, you shall pay to Lessor upon demand two billing period's Lessor Payments, which will satisfy the 60-120 day notice period referenced above.

2. MAINTENANCE. YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS PARAGRAPH 2 ("Maintenance") ONLY IF YOU HAVE ACCEPTED MAINTENANCE ON PAGE 1. Such services are subject to the exclusions hereinafter described. Maintenance provided to you under separate agreement between CSA and you shall be governed solely by the provisions thereof.

2.1 Covered Service. (a) CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance

with this Agreement and CSA's normal practice. Such service shall be performed between 8:30 A.M. and 5:00 P.M. Monday through Friday, except holidays. (b) You shall afford CSA reasonable access to the Equipment to perform on-site service. CSA may terminate its maintenance obligations as to any Equipment if you relocate it to a site outside CSA's service coverage area. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA's routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of its maintenance obligations as to such Equipment and refund the unearned portion of any prepaid CSA Payments. Parts or Equipment replaced or removed by CSA in connection with Maintenance shall become the property of Lessor and you disclaim any interest in them. (c) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in operating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement..

2.2 Maintenance Term and Charges. (a) Maintenance shall start on the Lease Commencement Date and shall continue for the Lease Term. (b) Consumables Inclusive Maintenance includes replenishment of toner only (and other consumables, but only if specified on page 1) Toner is supplied for exclusive use with the Equipment. CSA may terminate the Maintenance if you use consumables in a different manner. If your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement or Maintenance. (c) If you selected the Fleet or Aggregate Coverage Plan on page 1, the Base Charge and the Covered Images Included shall apply to all of the Equipment on Schedule A unless otherwise indicated.. If specified on page 1 that the Listed Items are being added to an existing fleet under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (d) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule, unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (e) Unless otherwise indicated on Schedule A, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. This feature is not capable of sending or receiving image data. (f) You shall provide meter readings to CSA in accordance with the Meter Read Method selected. If you selected CSA's eManagement website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days' notice. If CSA does not receive timely meter readings from you, you shall pay invoices that reflect CSA's estimates of meter readings. CSA may verify the accuracy of any meter readings from time to time and invoice you for any shortfall in the next invoice. (g) You agree that CSA may suspend performance of Maintenance if and so long as any Payments are overdue, and that any such suspension shall not in and of itself be deemed a termination of this Agreement.

2.3 Non-Covered Service. The following services are not included within Maintenance and shall be invoiced in accordance with CSA's then current labor, parts and supply charges: (a) replacement of any consumables, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Paragraph 2.2(b)), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Equipment; the use of parts, supplies or software not supplied by CSA; service performed by anyone other than CSA; accident; use of Equipment with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, re-installation, or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment and related training necessitated by changes made to your system configuration or network environment; (e) work requested to be performed outside of CSA's regular business hours; and (f) repair of any network/system connection devices, except when listed on page 1. If you have NOT selected Maintenance on page 1, any of the maintenance services described in Paragraph 2.1 above shall be available only upon your request, either under separate agreement with CSA or invoiced in accordance with CSA's then current labor, parts and supply charges. Installation of certain Listed Software may also require a separate agreement between you and CSA setting forth the scope of work, your responsibilities in connection with such installation, and other terms and conditions as required by CSA. Such separate agreement(s) shall solely govern, and this Agreement shall not apply to, the services described therein.

3. CSA CUSTOMER SATISFACTION POLICY. If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. If a replacement unit is

provided, the lease hereunder of the replaced unit shall be deemed terminated and the replacement unit shall be deemed a "Listed Item" for the lease and all other purposes of this Agreement. This policy shall apply only if you are not in default of this Agreement and Maintenance under this Agreement has not been canceled or terminated.

4. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment ("Data") and that exposure or access to the Data by CSA or Lessor, if any, is purely incidental to the services performed by CSA. Neither CSA nor Lessor nor any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA, Lessor or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as "Initialized All Data/Settings" function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an appropriate option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) an HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). You shall indemnify Lessor, CSA, their subsidiaries, directors, officers, employees and agents for and hold such parties harmless from any and all costs, expenses, liabilities, claims, damages, losses, judgments or fees (including reasonable attorneys' fees) arising or related to the storage, transmission or destruction of the Data. The terms of this Section 4 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA or Lessor applies, or could be construed to apply to Data.

5. LIMITED WARRANTY; EXCLUSIONS & LIMITATIONS; INDEMNIFICATION

5.1 Limited Warranty. Equipment is warranted only as provided in the manufacturer's warranty provided with the Equipment (for CANON brand Equipment, the manufacturer's warranty is provided by Canon U.S.A., Inc.). End user warranties, if any, for Listed Software are provided solely by the developers or suppliers of the Listed Software. So long as you are not in breach or default of this Agreement, Lessor assigns to you, solely for the purpose of making and prosecuting any such claim, the rights, if any, which Lessor may have under all manufacturer's, developer's or supplier's warranties for the Listed Items.

5.2 Disclaimer of Warranties. LESSOR IS NOT A MANUFACTURER, DEALER, OR SUPPLIER OF THE LISTED ITEMS. AS BETWEEN YOU AND LESSOR, THE LISTED ITEMS ARE LEASED "AS IS" AND ARE OF A SIZE, DESIGN, AND CAPACITY SELECTED BY YOU. LESSOR HAS MADE NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE LISTED ITEMS. The warranties, if any, provided for any of the Listed Items are enforceable by you only against the Canon company or third party making such warranties, not against any Lessor. CSA is not an agent or representative of Lessor and is not authorized to waive or alter any of Lessor's rights or make any representation for Lessor about the Listed Items, except to the extent set forth in this Agreement. EACH OF CSA AND LESSOR EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR CSA'S SERVICES. THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION OR USE OF ANY OF THE LISTED ITEMS.

5.3 Limitation of Liability. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR INJURY OR DAMAGE EXCEPT TO THE EXTENT CAUSED BY SUCH PARTY'S NEGLIGENCE OR WILLFUL MISCONDUCT. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR CSA'S SERVICES UNDER THIS AGREEMENT, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA OR LESSOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

5.4 Indemnification. You shall reimburse Lessor for and defend Lessor against any claim for losses or injury caused by the Listed Items, before and after the Lease Term ends.

6. ADDITIONAL LEASE REQUIREMENTS.

6.1 Warranty of Business Purpose: Maintenance. You warrant that the Listed Items will not be used for personal, family or household purposes. If at any time for any reason whatsoever CSA's maintenance obligations have terminated, at your sole expense you shall keep the Equipment in good working order and supply and install replacement parts and accessories when required to maintain the Equipment. Any such replacements shall be the property of Lessor and shall be deemed Equipment.

6.2 Risk of loss: Insurance. Effective upon delivery to you, you shall bear the entire risk of any loss or theft of or damage to the Equipment ("Loss"). You shall maintain, at your expense, (a) property insurance for the full replacement value of the Equipment and (b) comprehensive public liability and property damage insurance. All such insurance shall provide for a deductible not exceeding \$5,000 and be in form and amount and with companies satisfactory to Lessor. Each insurer providing such insurance shall name Lessor as additional insured and loss payee and provide Lessor 30 days' prior written notice of alteration or cancellation. You shall deliver certificates or other evidence of insurance to Lessor. You appoint Lessor as your attorney-in-fact to make claim for, receive payment of, and execute and endorse documents, checks, or drafts for any Loss. If within 10 days after request you fail to deliver satisfactory evidence of such insurance to Lessor, Lessor may obtain it at your expense. Lessor shall be entitled to retain any fees earned by it in connection with any such insurance. You shall promptly (i) repair or replace any Equipment subject to a Loss or (ii) pay to Lessor the Remaining Lease Balance (defined below). No Loss shall relieve you of any obligation under this Agreement.

7. DEFAULT; REMEDIES. You shall be in default of this Agreement if: (a) you fail to make any Payments when due or perform any of your other obligations under this Agreement; (b) you fail to make payments when due of any indebtedness to Lessor; (c) you or any guarantor of your obligations ("Guarantor") cease doing business as a going concern; (d) you or any Guarantor become insolvent or make an assignment for the benefit of creditors; (e) a petition or proceeding is filed by or against you or any Guarantor under any bankruptcy or insolvency law; (f) a receiver, trustee, conservator, or liquidator is appointed for you, any Guarantor, or any of your or any Guarantor's property; (g) any statement, representation or warranty made by you or any Guarantor to CSA or Lessor is incorrect in any material respect; (h) you or any Guarantor default under any loan or credit

agreement; or (i) you or any Guarantor who is a natural person die. If you are in default, you shall pay for Lessor's reasonable collection and other costs, and without limiting any of CSA's rights hereunder or under applicable law, Lessor may exercise (on behalf of itself and, as applicable, CSA) any one or all of the following remedies: (1) declare all unpaid Payments (other than per image charges) immediately due and payable, with Lessor retaining title to the Listed Items; (2) terminate any and all agreements with you; (3) without notice, demand or legal process, retake possession of the Listed Items (and you authorize Lessor to enter upon the premises where the Listed Items may be found) and (A) retain the Listed Items and all Payments and other sums paid, (B) re-lease the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the value attributed to the Listed Items by Lessor for purposes of calculating the payments under the new lease agreement, or (C) sell the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the net amount received by Lessor from such sale; or (4) pursue any other remedy permitted at law or in equity. Lessor may sell the Listed Items after preparing them or not and may disclaim warranties of title and the like. If the Listed Items are not available for sale, you shall be liable for the Remaining Lease Balance and any other amounts due. The "Remaining Lease Balance" shall be the sum of: (i) all Lessor Payments then owed by you to Lessor; (ii) the present value of all remaining Lessor Payments for the full Lease Term; (iii) the Fair Market Value of the Listed Items; plus (iv) any applicable taxes, expenses, charges, and fees. For purposes of determining present value, Lessor Payments shall be discounted at 6% per year.

8. SECURITY; WAIVER. You authorize Lessor to file any form of financing or continuation statements and amendments thereto. THE LEASE CREATED BY THIS AGREEMENT IS INTENDED AS A "FINANCE LEASE" AS DEFINED IN ARTICLE 2A OF THE UNIFORM COMMERCIAL CODE ("UCC 2A"). LESSOR IS ENTITLED TO ALL BENEFITS, PRIVILEGES AND PROTECTIONS OF A LESSOR UNDER A FINANCE LEASE, AND YOU IRREVOCABLY WAIVE ANY RIGHT OF NOTICE THEREOF. YOU WAIVE YOUR RIGHTS AS A LESSEE UNDER UCC 2A SECTIONS 508-522. If the lease is determined not to be a true lease, you grant Lessor a security interest in the Listed Items. Your exact legal name, the location of your chief executive office, and your jurisdiction of organization are as set forth on page 1; if you change any of them or the corporate structure, you shall provide prior written notice to Lessor 30 days before such change. Upon request, you will deliver state-certified constituent documents to Lessor.

9. GENERAL

9.1 Choice of Law and Forum. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF NEW JERSEY. YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION IN ANY STATE WHERE YOU OR THE EQUIPMENT ARE LOCATED. YOU WAIVE OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE, SHALL BE COMMENCED, IF AT ALL, WITHIN 1 YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

9.2 Entire Agreement: Electronic Acceptance. This Agreement shall be binding upon you when you sign it, upon CSA when CSA has installed the Equipment, and upon Lessor when you have accepted the Listed Items. All provisions of this Agreement, including Section 4, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. CSA or Lessor may insert missing or correct other information including the Listed Item description, serial number, and location; but otherwise this Agreement (together with any separate agreement entered into between you and CSA as described in Section 2.3 above) constitutes the entire agreement between the parties with respect to the subject matter hereof. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. No representation or statement shall be binding upon Lessor or CSA as a warranty or otherwise unless it is contained in the original of this Agreement. This Agreement shall not be modified or amended except in a written amendment signed by an authorized signer of CSA and you. If a court finds any provision to be unenforceable, the remaining provisions shall remain in full force and effect. You expressly disclaim having relied upon any statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth in the original of this Agreement. CSA or Lessor may accept electronic images of this Agreement as originals, and electronic copies of your signature will be treated as original for all purposes.

9.3 Joint and Several Liability: Assignment. If more than one entity executes this Agreement as the Customer, your obligations shall be joint and several. YOU SHALL NOT ASSIGN OR PLEDGE THIS AGREEMENT, NOR SHALL YOU SUBLET OR LEND ANY LISTED ITEMS. Each of CSA and Lessor may pledge or assign its rights under this Agreement. If a Lessor assigns its rights, the assignee Lessor will have the same rights and benefits that the assignor Lessor had and shall not have any obligations hereunder. The rights of the assignee Lessor will not be subject to any claims, defenses, or setoffs that you may have against the assignor Lessor.

9.4 Notices. All notices required or permitted under this Agreement shall be sufficient if delivered personally, sent via facsimile or other electronic transmission, or mailed to such party at the address set forth on page 1 or at such other address as such party may designate in writing from time to time. Notices shall be effective 3 days after deposit in the U.S. mail, duly addressed, or upon delivery via personal or express delivery, facsimile or other electronic transmission. You shall send all notices regarding lease provisions to Lessor only and all notices regarding maintenance provisions to CSA only.

Address for notices to Canon Solutions America, Inc.:

300 Commerce Square Blvd.
Burlington, NJ 08016
Attn: Customer Service Department
Phone: (800) 613-2228
Fax : (800) 220-4002
Email: customer@csa.canon.com

Address for notices to Canon Financial Services, Inc.:

158 Gaither Drive, Suite 200
Mount Laurel, NJ 08054
Attn: Portfolio Management Department
Phone: (800) 220-0330
Fax: (856) 813-5122
Email: canoncustomer@cfs.canon.com

9.5 USA PATRIOT Act: Credit information. To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who enters into a lease. This means that when you enter into a lease, Lessor may ask for, among other things: (a) your federal tax identification number and (b) your date of birth, if you are a sole proprietor. Lessor may also ask to see identifying documents. You authorize your credit references, any credit reporting agency, or any third party (including Lessor) to collect any credit information and to release the same to Lessor, its affiliates, and their respective designees or assignees.



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800) 613-2228

**LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT
REIMBURSEMENT ADDENDUM TO AGREEMENT # _____
(the "AGREEMENT")**

Page 1 of _____

Customer ("You"):		Customer Account:
Company:		
Address:		
City:	County:	
State:	Zip:	Phone #:
Email:		

Buy-out Reimbursement
\$ _____ to be paid under the circumstances described in Section 1 below.
Payable to: <input type="checkbox"/> You <input type="checkbox"/> Canon Financial Services, Inc.
Reason for check issuance: _____

Lease Upgrade or Buy-out Acknowledgement													
If this transaction includes a lease upgrade or buy-out to be paid upon delivery and acceptance of the Equipment listed on the Agreement, select one of the following: <input type="checkbox"/> Not Applicable <input type="checkbox"/> You will return the equipment to the leasing company according to the terms and conditions of your lease agreement. <input type="checkbox"/> CSA will return the equipment to the leasing company per Section 2 below. <input type="checkbox"/> You will retain the equipment. If so, will the equipment remain under a CSA Maintenance Agreement? Yes <input type="checkbox"/> No <input type="checkbox"/> <input type="checkbox"/> CSA will pick up the equipment for Trade In.	List the leasing company and lease number associated with any lease upgrade or buy-out.												
	<table border="1"><thead><tr><th>Leasing Company Name</th><th>Lease Number</th></tr></thead><tbody><tr><td> </td><td> </td></tr><tr><td> </td><td> </td></tr><tr><td> </td><td> </td></tr><tr><td> </td><td> </td></tr><tr><td> </td><td> </td></tr></tbody></table>	Leasing Company Name	Lease Number										
	Leasing Company Name	Lease Number											

Return Authorization	
Please select one: <input type="checkbox"/> Trade-In Please note that any applicable trade-in credit is reflected in the periodic lease payments or purchase price as specified in the Agreement. <u>Equipment Condition:</u> <input type="checkbox"/> Good Working Condition <input type="checkbox"/> As is condition <input type="checkbox"/> Return Equipment to selected Leasing Company <input type="checkbox"/> Canon Financial Services <input type="checkbox"/> Return Equipment to CSA. Original Order Date _____	Pick-Up Information: <input type="checkbox"/> Same Date as Delivery of Listed Items specified on the Agreement. <input type="checkbox"/> Other Specified Date: ____/____/____ (but no longer than 30 days after delivery of Listed Items under Agreement) Contact Name: _____ Phone: _____ E-Mail: _____ Special Removal Instructions: _____

Return Code	Item Code	Description	Serial #	Meter Reading	Equipment location, if different than above	Contact Name & Phone	Email	Alt. Pick Up Date

Return Codes: Trade-In:TRD Return to CFS:R-CFS Return to CIT:R-CIT Return to CSA:R-CSA

You have agreed to acquire from CSA certain Listed Items pursuant to the Agreement. By your signature below, you agree to supplement the terms of the Agreement as follows:

1. If Buy Out Reimbursement is selected: The Buy-Out Reimbursement indicated above will be paid directly to the designated party by CSA upon installation and testing of the Listed Items and payment to CSA (by you or by the Leasing Company) of the purchase price for the Listed Items. The Buy-Out Reimbursement will be paid for the sole purpose of reimbursement of early termination charges or fees and associated expenses payable for (a) early termination of the lease of the Trade-in or Return Equipment or for other equipment being replaced by the Listed Items under the Agreement, (b) refinancing the lease of other equipment or (c) preparation of the site for installation of Listed Items. You acknowledge and agree that CSAs financial obligation is limited to the Buy-Out Reimbursement amount, and that you are responsible for any other obligations, including any charges which are not covered by the Buy-Out Reimbursement.

2. If Trade-in Equipment or Return to Leasing Company is selected: You hereby authorize CSA to pick up the Trade-in or Return Equipment listed above. You agree to pay CSAs removal charges if, on the date specified above, the Trade-in or Return Equipment is unavailable for pickup and removal through no fault of CSA. Trade-in Equipment shall be conveyed to CSA, and (a) you represent that CSA will receive good and marketable title to each unit of Trade-in Equipment, free and clear of any and all liens and leasehold interests, (b) you warrant that the Trade-In Equipment will be delivered to CSA (unless specified above that the trade-in is on an As Is basis) in good working condition, reasonable wear and tear excepted, and (c) you shall make the Trade-In Equipment available for pickup by CSA on the relevant date specified above. If you breach or fail to comply with any of the foregoing, CSA may, without limiting its other remedies under applicable law, return the Trade-In Equipment to you (at your expense both for the return and the original pickup) and rescind, or require you to refund to CSA, promptly upon receipt of CSAs invoice, the full amount of any trade-in credit reflected in the Agreement (which amount shall equal the fair market value of such Trade-In Equipment, as determined by CSA). Return Equipment shall be shipped to the Leasing Company specified above, and CSAs sole obligation is to use commercially reasonable efforts to pick-up and remove the Return Equipment and to arrange, on your behalf and at CSAs expense and risk (but only to the extent of obvious damage in transit), for the shipment of the Return Equipment to the Leasing Company.

3. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon Your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. The terms of this section shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

THIS ADDENDUM SHALL BECOME EFFECTIVE AT THE SAME TIME AS THE AGREEMENT BECOME EFFECTIVE IN ACCORDANCE WITH THE TERMS THEREOF. EXCEPT AS SUPPLEMENTED HEREBY THE AGREEMENT SHALL REMAIN UNCHANGED AND IN FULL FORCE AND EFFECT.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____



**ADDITIONAL EQUIPMENT ADDENDUM to the
LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT
REIMBURSEMENT ADDENDUM TO ACQUISITION
AGREEMENT # (the "AGREEMENT")**

Salesperson: _____ Order Date: _____

Company:			Contact:		
Address:			Phone:		Fax:
City:	State:	Zip:	E-Mail:		

Additional Trade In/Return Equipment and Contact Information:

[illegible]

SLS-004F January 2013 CSA

Customer Initials _____ Date _____



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800) 613-2228

MANAGED PRINT SERVICES AGREEMENT

MPS Consultant _____ Salesperson _____ Order Date: ____ / ____ / ____

Customer Name ("You"):		
Billing Address:		
City:	County:	
State:	Zip:	Phone #:
Contact:	Fax #:	
Email:		

Initial Term: _____ months
Requested Start Date: ____ / ____ / ____ (no sooner than 10 days after contract order date and completion of Schedule A, Schedule A-MICR or B and submission of a printed configuration page for each printer)
Do you require a P.O. for payment? Yes _____ No _____
Is there a statement of Work ("SOW") covering additional services? Yes _____ No _____
Note: Charges for additional services are billed separately.

The Printers covered under this Agreement are listed on Schedule A, Schedule A-MICR, and/or Schedule B.

The initial price for Equipment listed on **Schedule A and/or Schedule B** is as follows

Estimated Quarterly Print Volume		Quarterly Base Charge	Per Image Charge		Toner Type
B & W	Color		B & W	Color	
		\$	\$ 0.	\$ 0.	<input type="checkbox"/> OEM <input type="checkbox"/> 3 rd Party

The initial price for Equipment listed on **Schedule A-MICR** is as follows

Estimated Quarterly Print Volume		Quarterly Base Charge	Per Image Charge		Toner Type
B & W	Color		B & W	Color	
		\$	\$ 0.	\$ 0.	<input type="checkbox"/> OEM <input checked="" type="checkbox"/> 3 rd Party

TERMS AND CONDITIONS

- 1. TERM.** The Managed Print Services ("MPS") shall begin on the Start Date and continue for the initial term specified above. The initial term shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then current term.
- 2. CHARGES.** Base charges shall be billed in advance and per image charges shall be billed in arrears on a quarterly basis. Invoices shall be due and payable within thirty days of the invoice date. Applicable taxes shall be added to the charges. If payments are late, CSA may charge you and you agree to pay, a late charge equal to the higher of five percent (5%) of the amount due or ten dollars (\$10) for each billing period or portion of a billing period such payment is delayed as reasonable collection fees, not to exceed the maximum amount permitted by law. CSA reserves the right to increase the prices above at any time during the Term to reflect increased costs upon thirty (30) days written notice to you. The charges are subject to an annual increase on each anniversary of the start date.
- 3. PRIOR ASSESSMENT.** Under a prior agreement, CSA has performed a network and system discovery analysis of your IT environment in which services are to be rendered under this Agreement. Under the prior agreement, CSA has used certain discovery tools to identify the components and conditions of your IT environment.
- 4. COVERED PRINTERS.** This agreement is intended to provide services for your entire fleet of printers however certain models of printers may not be eligible for services under this contract due to age, geographic location or other reasons determined by CSA. At CSA's discretion, the ineligible printers may be placed under a "Standard Plan" and identified on the associated schedule ("Schedule B") and shall only receive toner cartridges and monitoring services. The "Premier" scope of services as defined in Paragraph 7 covers only the printers identified on the associated schedule ("Schedule A" or "Schedule A-MICR"). The parties may agree to add or remove printers from time to time during the Term by mutual execution of a CSA MDS Change Order. Customer shall provide CSA a standard device configuration sheet showing the start meter reading of the added printer(s) as of the start date of this contract. Otherwise, CSA may compute a start reading for the printer(s) utilizing the current meter reading and subtracting an estimated monthly volume per printer, as determined by CSA. In the event Customer acquires additional devices subsequent to the start date of this Agreement, the start meter shall be zero. If the quantity of printers changes during the Term from the original quantity listed on Schedule A, Schedule A-MICR or Schedule B, CSA reserves the right to adjust the pricing accordingly.
- 5. YOUR RESPONSIBILITIES.** As a condition precedent to CSA's duties:
 - (a) The Printers shall be in good working condition on the Start Date (as determined solely by CSA in its reasonable discretion).
 - (b) You shall provide CSA with an accurate location and printed configuration page for each printer placed under this Agreement. You shall notify CSA if you relocate any printers from the address indicated on Schedule A, A-MICR, B or any related Change Order.
 - (c) You shall use only CSA-approved parts and supplies for the Printers.
 - (d) You shall have proper electrical and network connections and install and use CSA approved surge protector(s) where appropriate.
 - (e) You shall provide a Key Operator responsible for designated duties in the operator's manual and insure that the proper supplies are being installed and/or used correctly with the Printers.
 - (f) You are solely responsible for security of your electronic and other data.
 - (g) You must install and keep the DCA installed on your network for networked devices and locally for non-networked devices throughout the Term of this Agreement. If the DCA does not communicate with CSA, you agree to provide manual meter readings upon request.
 - (h) You agree that CSA may use estimated meter readings if it does not receive timely meter reading on any Printers covered by this Agreement.
 - (i) You shall utilize the CSA ordering procedures for adding or deleting printers and ordering Toner Cartridges. You acknowledge that CSA will not deliver services or toner for printers not listed on Schedule A, Schedule A-MICR, Schedule B or any related Change Order until you complete the proper ordering procedure to add the printer to the Agreement.
 - (j) You shall provide timely meter readings for any printer not connected to the DCA for any reason.

SEE PAGE 2 FOR ADDITIONAL TERMS AND CONDITIONS

Subject to the terms and conditions of this Agreement and any listed Statement of Work above, CSA agrees to provide (i) Managed Print Services for the Printers listed in Schedule A, Schedule A-MICR and if applicable, (ii) toner cartridges for the Printers listed in Schedule B of this Agreement or in any future Change Order related to this Agreement (the "Printers") at the charges stated herein or therein.

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE MANAGED PRINT SERVICES SPECIFIED ABOVE. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT. THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2 HEREOF AND IN ANY SCHEDULE(S) OR ADDENDUM(S) HERETO, ARE INCORPORATED AND MADE A PART OF THIS AGREEMENT.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____

ADDITIONAL TERMS AND CONDITIONS

These are the additional terms and conditions referred to on page 1 to which they are attached (such page 1, and any addendum(s) hereto, collectively with these terms and conditions, the Agreement).

6. CSA RESPONSIBILITIES

(a) CSA will tag each Printer initially listed on Schedule A, Schedule A-MICR or Schedule B with a CSA Service tag indicating serial # and CSA contact information.

(b) Printers listed on Schedule A, A-MICR and B are provided replenishment of Original Equipment Manufacturer (OEM) or 3rd Party manufactured toner cartridges, as indicated on Page 1, for exclusive use with the Printers specified on Schedule A, A-MICR and B. The pricing in this agreement is based upon 5% toner coverage for black & white and 20% for color letter size pages. You agree that CSA may invoice you annually for excess usage in the event your actual toner usage exceeds these assumptions by more than 10%. Excess toner charges shall be computed using the expected print volume (EPV) minus the actual print volume reported. The EPV = actual number of cartridges shipped x the toner yield per cartridge x 90%. You shall bear all risk of loss, theft or damage to unused toner cartridges provided to you under this Agreement, which shall remain CSAs' property and shall be returned promptly upon termination of this Agreement.

(c) CSA will perform an initial walkthrough of Customer locations covered under this Agreement. Customer shall identify each networked and non-networked device to be covered under this agreement. CSA will deliver, install, configure and test its network Data Collection Agent (DCA) with your IT staff assistance. CSA will perform a one-time installation of its local DCA to non-networked devices with the assistance of your IT staff however it will be your responsibility to re-install any local DCA if necessary. CSA will provide all technical support, updates and maintenance for the DCA.

(d) You acknowledge that CSAs' ability to deliver the services is dependent upon your full and timely cooperation with CSA, as well as the accuracy and completeness of the information provided by you to CSA. If, during the initial three (3) months of the Term, the assumptions used to develop the pricing and any related Statement of Work is found to be incorrect or misstated, the parties agree to meet and in good faith negotiate equitable changes in the scope of work and associated charges. You agree to follow the detailed operational procedures which are explained in the MDS Customer Expectation Document which you hereby acknowledge receipt of at the time of executing this agreement.

7. SERVICES. YOU SHALL RECEIVE THE SERVICES DESCRIBED IN THIS PARAGRAPH 7 ONLY FOR THE EQUIPMENT LISTED ON A SCHEDULE A, SCHEDULE A-MICR, CHANGE ORDER FORM A, OR CHANGE ORDER FORM A-MICR. Such services are subject to the exclusions hereinafter described.

7.1 COVERED SERVICES.

(a) CSA shall provide all routine preventive maintenance, maintenance kits and emergency service necessary to keep the Printers in good working order in accordance with this Agreement and CSAs' normal practice. Such service shall be performed during CSAs' local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays).

(b) You shall afford CSA full, free and safe access to the Printers to perform on-site service. CSA may terminate its maintenance obligations as to any Printers if you relocate it to a site outside CSAs' authorized service territory. If, in CSAs' opinion, any Printers cannot be maintained in good working order through CSAs' routine maintenance services, CSA shall, at its option, either (i) substitute comparable Printers at your expense or (ii) cancel the balance of any remaining term of this Agreement as to such Printers and refund the unearned portion of any prepaid charges hereunder. Parts replaced or removed by CSA in connection with maintenance services hereunder shall become the property of CSA and you disclaim any interest therein.

7.2 NON-COVERED SERVICE. You acknowledge that CSA shall not have obligations related to i) overhauls and/or reconditioning of printers; ii) printer user errors; (iii) the alteration, modification or customization of any software controlling, used by, installed on or embedded in the Printers; (iv) the service or repair of devices, accessories, power, data or communication lines or other instruments which are external to or otherwise not a component part of the Printers; (v) data erasure or hard drive removal or (vi) supplying external communications or data transfer lines, paper or other throughput, staples, cassettes, exit trays or other like items or supplies (other than toner cartridges as defined in section 3) used or consumed in the normal operations of the Printers (Excluded Items). The following services, and any other work beyond the scope of this Agreement, shall be invoiced in accordance with CSAs' then current labor, parts and supply charges: (a) replacement of any consumable supply item other than toner, (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Printers; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; transportation of the Printers; accident; use of the Printers with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) re-installation or relocation of Printers; (d) repairs to or realignment of Printers, and related training, necessitated by changes you made to your system configuration or network environment; (e) repairs or service required as a result of inadequate operation of the Printers (e.g., CSA technician is dispatched to rectify a problem described in the operator manual); (f) work which you request to be performed outside of CSA's regular business hours.

8. LIMITED WARRANTY. CSAs' services shall be performed in a good and workmanlike manner consistent with generally prevailing industry practices, and all parts and materials provided by CSA shall be free from defects in materials or workmanship, for a period of thirty days after the date of installation. This limited warranty excludes normal wear and tear on parts or components thereof and Printer problems arising from or related to Excluded Items, misuse, abuse, neglect, accident or improper maintenance (other than services performed by CSA) and shall be null and void if you or any third party alters or modifies the Printers in any manner after CSA repairs or services the Printers.

9. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as Initialized All Data/Settings function) if found on the

Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an available option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) a HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). The terms of this Section 9 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

10. EXCLUSION OF WARRANTIES AND LIMITATION OF LIABILITY. CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE PRINTERS AND SOFTWARE (OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA), YOU EXPRESSLY ACKNOWLEDGE THAT THE FURNISHING OF MAINTENANCE SERVICE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION AND USE OF THE PRINTERS, SOFTWARE (OR METER COLLECTION METHODS). CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSAs' NEGLIGENCE. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE PRINTERS OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE PRINTERS, SOFTWARE OR METER COLLECTION METHODS, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

11. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making prompt undisputed payments when due. CSA may terminate this Agreement upon your default with thirty (30) days notice to you. If an overdue payment is disputed in good faith within thirty (30) days after the due date thereof, you shall pay all undisputed amounts and promptly make a good faith effort to resolve such dispute with CSA. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus the remaining base charges for the balance of the term (not to exceed a period of 6 months). You agree that such charges are reasonable liquidated damages for loss of bargain and not a penalty.

12. TERMINATION. Either party may terminate this Agreement, with or without cause, by providing thirty (30) days written notice to the other party. CSA may also terminate this Agreement upon five (5) days written notice in the event of your failure to pay compensation due hereunder. Should you terminate this Agreement prior to the expiration of the Term other than for a material, uncured breach by CSA, you shall immediately pay to CSA an early termination fee equal to the average monthly billing to date and any excess toner charges per Section 6(b). Early termination charges are due in full immediately with the written termination notice, and are intended as a reasonable estimate of the anticipated damages to CSA arising from set-up, personnel training and similar costs. Your termination will not be effective until the early termination fee and any excess toner charges are paid in full. Any rights or remedies of either party existing prior to or as of the date of termination, such as for compensation, shall survive any termination or expiration of this Agreement. You shall promptly return, or permit CSA to remove, any Printers, parts, software or supplies owned, controlled or licensed by CSA.

13. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK. THE PARTIES CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY CLIENT AGAINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

14. MISCELLANEOUS. This Agreement shall be binding upon you when you sign this Agreement, and shall be binding upon CSA upon commencement of the covered services. CSA is and shall at all times be an independent contractor and shall not be deemed an employee or agent of you. Nothing in this Agreement shall be deemed to create a partnership or joint venture between the parties. This Agreement and the attached exhibits contain the complete agreement between the parties and shall, as of the Effective Date hereof, supersede all other agreements, if any, between the parties relating to the services provided hereunder. The parties stipulate that neither of them has made any representation with respect to the subject matter of this Agreement or the execution and delivery hereof except such representation as are specifically set forth herein. No modification, amendment, supplement to or waiver of this Agreement shall be binding upon the parties hereto unless made in writing and duly signed by both parties. All provisions of this Agreement including Section 9, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. A failure of either party to exercise any right provided for herein shall not be deemed a waiver of any right under this Agreement. This Agreement shall inure to the benefit of and be binding upon the successors and permitted assigns of the respective parties. This Agreement shall not be assignable by you without CSAs' prior written consent, and any attempted assignment without such consent shall be void. If a court finds any provision of this Agreement (or part thereof) to be unenforceable, the remaining provisions of this Agreement shall remain in full force and effect. Headings are for convenience only and shall not be considered in the interpretation of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original, and that electronic copies of your signature will be treated as an original for all purposes.



Canon Managed Document Services

Customer Expectations Document

1. Introduction

This Customer Expectation Document is designed to provide details related to the Canon Solutions America Managed Print Services ("MPS") Program and to answer commonly asked questions. The terms and conditions of the MPS program can be found in the CSACSA Managed Print Services Agreement.

2. Program Objectives

The MPS program is designed to help organizations achieve business efficiencies and cost savings through better management and administration of print environments. Our unique consulting process contemplates collaboration with our customers to identify areas for print optimization, increased productivity and cost savings. Critical to this process is the availability of print volume data from all sources within the print enterprise. The success of the program is dependent on uninterrupted communication with the printers or alternative sources of data capture in order for CSA to perform the services and provide accurate and timely billing under the agreement.

3. Initial Contract Set-up

a. **Start Date**

The contract becomes effective approximately 10 days after the Customer executes the MPS Agreement accompanied by a complete listing of the covered printers on Schedule A and Schedule B, if applicable. This allows CSA ample time to prepare its systems to accept customer calls and begin to provide services.

b. **Initial Printer Listing**

Schedule A and B contain all relevant information on each printer initially covered under the MPS Agreement. Printers listed in Schedule B will only be eligible for toner fulfillment and monitoring services. The Customer is responsible for discovering and identifying the required information for all printers to be covered under this agreement. Although CSA software tools may help discover devices based on detection of activity, idle units and units with no network connection may not be detected during this discovery process. In the event a customer identifies additional equipment which was mistakenly excluded from the original schedules, additional printers can be added using the Change Order form along with a printed configuration page for each printer added and made retroactive to the start date. Customers who call for services or toner for units not yet added to the contract may be told their printer is not covered since it will not appear in the CSA system.

c. **Tagging**

Each printer initially covered under the agreement will be tagged with a CSA Service tag by a CSA representative. The tag includes the serial # of the printer, the phone # for service and supplies and other relevant information. The tag should not be removed from the printer during the term of the agreement. CSA may mail tags to the customer for placement on the printers machine additions or remote locations during the term of the contract.

d. **Installation of DCA Software**

CSA will work with the Customer's IT staff to perform the initial installation of the Data Collection Agent ("DCA") software for networked devices. Additionally, CSA will assist the Customer's IT staff to push the local client version of the DCA software for use with any non-networked printers. It is the Customer's responsibility to keep the DCA installed during the term including any reinstallation that may be required as a result of change in the Customer's infrastructure or environment.

4. Ordering Procedures

a. **Toner**

Printer toner cartridges may be ordered from CSA by either calling our Customer Service order desk at 1-800-355-1385 or by placing an on-line order in the CSA eManage site. Customers who wish to use the eManage site must first register at www/solutions.canon.com and select the eManage icon on the home page. Customers will be asked to provide the related serial # or asset tag# located on the asset tag placed on the printer.

b. **Service Calls**

Requests for repair may be placed by either calling our Dispatch Center at 1-800-466-1750 or by placing a service request on-line at www.solutions.canon.com.

c. **Add/Remove**

Additions or deletions of printers covered under the MPS Agreement are made by executing and submitting an MPS Change Order form indicating the pertinent information on the specific units being added or removed from the agreement. Additionally, Customers must provide a printed configuration page from each added or removed unit which provides CSA necessary meter, quality and other information necessary to make the change effective. Please note that changes to the printer fleet configuration may impact the price per copy reflected in the contract on a prospective basis.

5. Customer Service

For any questions or contract changes, please reference the following contact information:

Email: MDSUPPORT@csa.canon.com

Phone: 1-888-414-2720

6. Relocations

If Customers relocate any printers under the agreement, they must promptly notify CSA in order to change the location information in the CSA database. Customers are responsible for de-installing and reinstalling all relocated printers including installation of the DCA in order to keep the printers communicating with CSA. Please note that printers relocated outside of CSAA's Servicing geography (e.g. Alaska, remote islands, etc.) may not be eligible to be covered under this agreement.

7. Meter Collection

The MPS program is designed to automatically collect periodic meter readings from the printers covered under this agreement using the DCA software program. The DCA program is initially installed on the Customer network for connectivity to networked printing devices. A local DCA program must be installed on individual networked computers in order to communicate with non-networked printers. It is extremely important to keep the DCA software connected in order for CSA to capture information in order to provide the services under the MPS Agreement. Customers are responsible to maintain this critical connection which may require reinstallation of the local DCA software when upgrading, replacing or repairing related computers.

8. Estimation

If CSA does not receive timely meter readings from the DCA software or alternatively from the Customer through other means of communication, CSA will estimate the usage on the related devices utilizing past customer history or, if no historical data is available, utilizing CSA estimates based on CSA standard usage rates by model.

9. Toner Usage Reconciliation

The MPS program includes replenishment of toner cartridges based upon toner page coverage of 5% for black toner and 20% for color toner. Customers who print images with more toner average coverage should expect to pay additional charges which will be assessed at each 12 month interval of the term. Toner usage reconciliation is done separately for black toner and color toner. Please see the reconciliation example below:

Toner Manufacturer Yield per Cartridge	3,000
# of Cartridges shipped to Customer*	<u>x 10</u>
Manufacturer Expected Print Volume	30,000
Extra 10% provided by CSA	<u>- 3,000</u>
CSA Expected Print Volume	27,000
Actual Print Volume	<u>- 25,500</u>
Volume Reconciliation	1,500
Price per Page	<u>x \$.0200</u>
Toner Usage Reconciliation Charge	\$30.00

* Note: Certain cartridges for the same models may contain different manufacturer yields.

10. Quarterly Review Process

Customers are entitled to a quarterly review discussion to review expectations, charges, print volume data and recommendations for further optimization of the print environment.

11. Renewal and end of term process

Customers may request to renew the contract prior to the scheduled expiration by providing a written request to CSA stating the requested renewal term. CSA shall promptly provide a renewal quote for the requested renewal period. Upon mutual agreement, an appropriate addendum or new agreement shall be executed for the renewal term.

If the Customer does not chose to renew, the Customer may return unused toner within 30 days of the end of term and CSA will adjust the # of cartridges shipped for the purpose of computing the final toner reconciliation described above. Customers must contact the CSA Customer Service center at 1-800-355-1385 to obtain return instructions and return authorization # prior to mailing the returned supplies back to CSA. In the event CSA is unable to obtain a final meter reading from the DCA or other reasonable means, CSA will estimate the final meter reading using customer volume history or utilizing the CSA standard usage rates by model.

12. DCA Software & Technical Requirements

CSA must utilize data collection software to provide services under this agreement. CSA is responsible to maintain the software, provide updates when necessary, and assist with the initial installation as necessary. The detailed technical information with respect to the Data Collection Agent (DCA) is as follows:

The DCA collects usage data on Products from predefined Management Information Bases (MIBs), using Simple Network Management Protocol (SNMP). For greater security, the DCA initiates communication solely with the CSA Data Repository. Communication sessions are conducted via HTTPS (port 443), the universal standard in secure transactions. The DCA sends and receives data in a single hourly session.

CSA does not provide root access or local edit access to the DCA and CSA does not permit scripts to be run against the DCA.

Customers must provide the following technical information in conjunction with the implementation of the CSA Managed Print Services program. This information is required specifically for the expressed purposes of configuration and implementation the DCA.

INFORMATION

DCA Server (must be able to access all subnets with devices under contract)

Hostname

IP Address

Default Gateway

Fully Qualified Domain Name

DNS Server (primary and secondary)

Subnet Mask

Network

Subnet Range(s)

Proxy (if applicable)

Proxy Name

Port Number

Username / Password (if required)

SNMP

Public (READ)

Any non-public SNMP community strings

CONFIGURATION

In addition to the information above to function properly, the DCA requires the following network configuration

Port 80 TCP (outbound access) Port 443 TCP (outbound access) SNMP Port 161 UDP (access to all subnets with devices on contract)

Port 80 TCP (outbound access)

Port 443 TCP (outbound access)

SNMP (access to all subnets with devices on contract)Port 161 UDP (access to all subnets with devices on contract)

HARDWARE

Hardware: Non-dedicated server powered on 24 hours a day, 7 days a week

Network Card: 100mbit or higher

RAM 512 MB or higher

Internet connected browser

SOFTWARE

Computers where the DCA will be installed must meet the following software requirements

Windows XP, 7, Server 2003, Server 2008, Vista.NET version 2.0 SP2 or higher

Virtualization software support: The following virtualization software will support the installation:

Microsoft Virtual Server 2005

VMware GSX

DATA TRANSMISSION

The DCA transmits small amounts of data to the central server. This data includes only statistical and alert condition information. NO IMAGE DATA IS TRANSMITTED. The following data estimates are provided to assist in the assessment of network impact.

DCA scan, blank IP: 5.2KB

DCA scan, 1 printer: 7.2KB

DCA scan, 1 printer, 254 local IP addresses: 96KB

DCA scan, network of 15 printers, 254 local IP addresses: 125KB



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
01/04/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036	CONTACT NAME: PHONE (A/C, No. Ext): E-MAIL ADDRESS:	FAX (A/C, No):
105039--E&O-12-13	INSURER(S) AFFORDING COVERAGE	
INSURED Canon Solutions America, Inc. 300 Commerce Square Blvd. Burlington, NJ 08016	INSURER A: Sompo Japan Insurance Co. Of America	NAIC # 11126
	INSURER B: Tokio Marine & Nichido Fire Co Ltd (Us)	1580100
	INSURER C: N/A	N/A
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES**CERTIFICATE NUMBER:**

NYC-006555257-01

REVISION NUMBER: 2

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC			CLL640474102	11/01/2012	11/01/2013	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 1,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			ACV40771T0 (MA) ACV40772U0 (AOS)	01/01/2013 01/01/2013	11/01/2013 11/01/2013	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ SIR \$ 1,000
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CU640474002	11/01/2012	11/01/2013	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	WSD10008W0 WSN10054W0 (HI, OR, UT, WI)	11/01/2012 11/01/2012	11/01/2013 11/01/2013	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Evidence of Insurance

CERTIFICATE HOLDERCanon Solutions America, Inc.
300 Commerce Square Blvd.
Burlington, NJ 08016**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

William Mollica

William A. Mollica

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January 2, 2013

To Whom It May Concern:

Canon Solutions America, Inc., headquartered at 4 Ohio Drive, Lake Success, NY 11042, is a non-exclusive Canon Business Imaging Solutions Group Dealer.

Under the terms of the Canon Business Imaging Solutions Group Retail Dealer Agreement, this dealer is presently authorized to sell and service the Canon Business Imaging Solutions Group machines listed in response to your Request for Proposal, and related Canon Business Imaging Solutions Group supplies and parts.


The agreement requires that the dealer enroll technicians in Canon training programs to enable the Dealer to properly maintain each model of the products it is authorized to sell. The agreement also provides that the dealer shall maintain an adequate inventory of parts and supplies to service all the Canon Business Imaging Solutions Group machines sold by it. The contractual commitments by the dealer have been established by Canon to afford the user of the Canon Business Imaging Solutions Group products adequate service facilities to properly maintain these products.

In the unlikely event that Canon Solutions America, Inc. should not continue in business as an authorized Canon Business Imaging Solutions Group Dealer, Canon U.S.A., Inc. will use commercially reasonable efforts to make arrangements to find a suitable replacement facility.

If there are further questions, please contact the Canon Regional Office.

Very truly yours,

CANON U.S.A., INC.



Junichi Yoshitake
Senior Vice President and General Manager
Business Imaging Solutions Group



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc.
One Canon Plaza
Melville, NY 11747

Phone: 800.815.4000
www.csa.canon.com

January 2, 2013

Re: Assignment of Contract

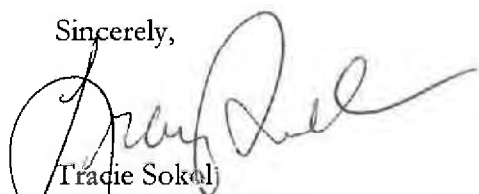
To Whom It May Concern:

Canon Solutions America, Inc. requires the right of assignment to any affiliate which is a wholly owned subsidiary of Canon U.S.A., Inc., a company dedicated to providing the highest level of Canon brand products, services and financing to our customers, such as Canon Financial Services, Inc. (CFS).

CFS is the billing entity for lease transactions for Canon Solutions America, Inc. CFS has specialized in delivering high content invoices, including lease and maintenance charges, in a variety of formats (paper, electronic, web) to meet our customer's needs. An assignment might occur either as a result of lease/billing requirements or corporate restructure, either of which would not result in decreased service capability.

We trust in the strength of the relationship among the Canon companies will meet your requirements for written consent to assignment.

Sincerely,



Tracie Sokol
Vice President, Strategic Pricing

A Canon U.S.A. Company

