

DuPage County Procurement Services Division

421 North County Farm Road, Room 3-400 Wheaton, Illinois 60187-3978

Phone: (630) 407-6200 Fax: (630) 407-6201 General Email: purchasing@dupageco.org

March 24, 2015

National IPA 725 Cool Springs Boulevard Suite 100 Franklin, TN 37067 Attn: Christine Salas-Dorantes

Re: Contract CP-002-13

Christine,

We are in receipt of Canon's email dated March 17, 2015 to update the NIPA Agreement for new Large Format Equipment. Please accept this letter of approval to add/replace the items requested to the above noted agreement. Attached is a copy of this email.

Thank you.

Sincerely,

John M

John Meneghini Procurement Officer

New Items 3_2015

									Pricing Fo	ormat				
			Produc	t		Pur	chase			Lease*		Service Pr	ograms Pure	chase/Lease
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
ADD WF	ColorWave500	Machine	0051C001	ColorWave 500 Printer	28,529.00	16%	1,534.00	23,929.00	681.98	557.55	457.04	0	129	0.044
WF	ColorWave500	Machine	0051C001									2500		0.041
WF	ColorWave500	Machine	0051C001									5000	299	0.038
WF WF	ColorWave500 ColorWave500	Machine Machine	0051C001 0051C001									10000 15000	399 499	0.032
WF	ColorWave500	Machine	0051C001									25000	699	0.020
WF	ColorWave500	Required	0054C009	ColorWave 500 License	1,575.00	8%	-	1,450.00	41.33	33.79	27.70	0	0	0
WF	ColorWave500	Required	9712276	ColorWave 500 Install Kit	795.00	13%	-	695.00	19.81	16.19	13.27	0	0	0
WF WF	ColorWave500 ColorWave500	Accessory Accessory	0053C011 0054C001	ColorWave 500/700 Receiving Rack CW500 PDF/APPE	2,395.00	0% 21%	+	1,895.00	- 54.01	- 44.15	36.19	0	0	÷
WF	ColorWave500	Accessory	0053C004	Top Cover Printer	300.00	0%	+	300.00	8.55	6.99	5.73	0	0	-
WF	ColorWave500	Accessories	0053C001	ColorWave 500/700 Drawer 2 Rolls	5,000.00	26%	+	3,700.00	105.45	86.21	70.67	0	0	0
WF	ColorWave500	Accessories	0053C002	ColorWave 500/700 Roll Holder 2"	100.00	0%	+	100.00	2.85	2.33	1.91	0	0	
WF	ColorWave500 ColorWave500	Accessories Accessories	0053C003 0053C005	ColorWave 500/700 Roll Holder 3" ColorWave 700/500 Rear Cover Scanner	100.00 185.00	0% 14%	+	100.00 160.00	2.85 4.56	2.33 3.73	1.91 3.06	0	0	-
WF	ColorWave500	Scanner	8782B001	Scanner Express II	5,000.00	22%	234.00	3,910.00	4.56	91.10	74.68	0	40	Ū
WF	ColorWave500	Accessories	8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	+	1,960.00	55.86	45.67	37.44			
WF	ColorWave500	Accessories	8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	ColorWave500	Accessories	1.07E+09	Estefold 2400 Fan Fold	16,995.00	8%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	ColorWave500	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	31,995.00	9%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	ColorWave500	Accessories	1.07E+09	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	+	2,000.00	57.00	46.60	38.20			
WF	ColorWave500	Software	9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	+	1,300.00	37.05	30.29	24.83			
WF	ColorWave500	Software	4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Black	269.00	0%	+	269.00				<u> </u>		
WF WF	ColorWave500 ColorWave500	Supplies Supplies	1.07E+09 1.07E+09	Océ ColorWave 500 Toner Pearls Magenta Océ ColorWave 500 Toner Pearls Yellow	269.00 269.00	0%	+	269.00 269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Cyan	269.00	0%	+	269.00						
WF	ColorWave500	Training Services by Oce	9717867	Océ CW500 Training	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9718090	Océ Custom Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce Implementation Services by Oce	9717679 9717990	Onyx Poster Shop User Training (1/2 day)	1,619.00 313.00	20% 20%		1,295.00 250.00	36.91 7.13	30.17 5.83	24.73 4.78			
WF	ColorWave500 ColorWave500	Implementation Services by Oce	6154011IP	Additional travel charge, >100 miles from Océ loc. Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	4.78			
WF	ColorWave500	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	6152203	System Analysis (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500 ColorWave500	Implementation Services by Oce	6152205 6152200	System Analysis (1/2 day) Project Management (1 day)	1,619.00 2,750.00	20% 20%		1,295.00 2,200.00	36.91 62.70	30.17 51.26	24.73 42.02			
WF	ColorWave500	Implementation Services by Oce	6152200	Project Management (10ay) Project Management (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Machine	0052C001	ColorWave 700 Printer	41,029.00	12%	1,534.00	36,029.00	1,026.83	839.48	688.15			
WF	ColorWave700	Machine	0051C001	ColorWave 700 Frinter ColorWave 700 Service contract with Imaging Devices	41,023.00	12/0	1,554.00	30,029.00	1,020.85	833.48	088.15	0	199	0.000
	C. I. W. 700		0054 0004										200	0.000
WF WF	ColorWave700 ColorWave700	Machine Required	0051C001 0055C002	ColorWave 700 Service contract without Imaging Devices ColorWave 700 License	2,800.00	18%		2,300.00	65.55	53.59	43.93	0	299	0.000
WF	ColorWave700	Required	0055C002	CW700 App + Enabler 5y	2,800.00	18/6	-	2,300.00		-	43.35	0	0	0
WF	ColorWave700	Accessory	9712277	ColorWave 700 Install Kit	795.00	0%	-	695.00	19.81	16.19	13.27	0	0	0
WF	ColorWave700	Accessory	0053C007	Field Install Packing	950.00	0%	†	950.00	27.08	22.14	18.15	0	0	÷
WF	ColorWave700	Accessory	0053C004	Top Cover Printer	300.00	0%	+	300.00	8.55	6.99	5.73	0		-
WF WF	ColorWave700 ColorWave700	Accessories Accessories	0053C001 0053C002	ColorWave 500/700 Drawer 2 Rolls ColorWave 500/700 Roll Holder 2"	5,000.00 100.00	26% 0%	T +	3,700.00	105.45 2.85	86.21 2.33	70.67	0	0	÷
	ColorWave700	Accessories		ColorWave 500/700 Roll Holder 3"	100.00		+	100.00	2.85	2.33	1.91	0	-	-
WF	ColorWave700	Accessories	8782B001	Scanner Express II	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41	0		
WF	ColorWave700	Scanner	0053C005	ColorWave 700/500 Rear Cover Scanner	185.00	14%	+	160.00	4.56	3.73	3.06	0	0	0
WF	ColorWave700	Accessories	4904977	Receiving Rack	-	0%	+	-	-	-	-			
WF WF	ColorWave700 ColorWave700	Accessories Accessories	8898B001 8932B003	Oce Delivery Tray Base Unit Interface MV Color (CW6x0) (reg w/8898B001)	1,960.00 140.00	0% 0%	+	1,960.00 140.00	55.86 3.99	45.67 3.26	37.44 2.67			
WF	ColorWave700	Accessories	1.07E+09	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21			
WF	ColorWave700	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80			
WF	ColorWave700	Software	0053C006	EsTefold Connection Color (CW500/CW700)	3,500.00	14%	+	3,000.00	85.50	69.90	57.30			
WF WF	ColorWave700	Software	0054C001 4909002	CW500 PDF/APPE Océ Account Console	2,395.00 1,000.00	21% 0%	+	1,895.00 1,000.00	54.01 28.50	44.15 23.30	36.19 19.10			
WF	ColorWave700 ColorWave700	Software Supplies	4909002 29800186	Océ ColorWave 700 Toner Pearls Black X4	756.00	48%	+	396.00	28.50	9.23	7.56	<u> </u>		
WF	ColorWave700	Supplies	29800180	Océ ColorWave 700 Toner Pearls Black X4	756.00	48%	+	396.00		2.23	,	<u> </u>		
WF	ColorWave700	Supplies	29800189	Océ ColorWave 700 Toner Pearls Yellow x 4	756.00	48%	†	396.00						
WF	ColorWave700	Supplies	29800188	Océ ColorWave 700 Toner Pearls Cyan x 4	756.00	48%	+	396.00				<u> </u>		
WF WF	ColorWave700	Training Services by Oce Training Services by Oce	9718085 9718090	ColorWave 700 Poster Printer User Training	1,295.00	0%		1,295.00	36.91	30.17	24.73			
WF WF	ColorWave700 ColorWave700	Training Services by Oce Training Services by Oce	9718090 9717818	Océ Custom Training (1/2 day) Océ Account Center user training (1/2 day)	1,619.00 1,619.00	20% 20%		1,295.00 1,295.00	36.91 36.91	30.17 30.17	24.73 24.73			
WF	ColorWave700	Training Services by Oce	9717679	Onyx Poster Shop User Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73	L		
WF	ColorWave700	Training Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%		250.00	7.13	5.83	4.78			
WF	ColorWave700	Implementation Services by Oce	6154011IP	Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152206 6152202	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99	<u> </u>		
	ColorWave700	Implementation Services by Oce	6152202 6152203	System Integration (1/2 day) System Analysis (1 day)	1,619.00 2,094.00	20% 20%		1,295.00 1,675.00	36.91 47.74	30.17 39.03	24.73 31.99	<u> </u>		
WF	ColorWave700				1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF WF WF	ColorWave700 ColorWave700	Implementation Services by Oce	6152205	System Analysis (1/2 day)			-					1		r
WF WF WF		Implementation Services by Oce	6152200	Project Management (1 day)	2,750.00	20%		2,200.00	62.70	51.26	42.02			
WF WF	ColorWave700				2,750.00 1,619.00	20% 20%		2,200.00	62.70 36.91	51.26 30.17	42.02 24.73			
WF WF WF	ColorWave700 ColorWave700	Implementation Services by Oce	6152200	Project Management (1 day) Project Management (1/2 day) PW3x0 Removable Hard Drive Kit			275.00							
WF WF WF WF	ColorWave700 ColorWave700 ColorWave700 PlotWave 340/360	Implementation Services by Oce Implementation Services by Oce Accessories	6152200 6152207	Project Management (1 day) Project Management (1/2 day) PW3x0 Removable Hard Drive Kit Add'I 500GB Hard Drive for PW3x0 Remov. HD Kit(req.	1,619.00 875.00	20% 0%	275.00	1,295.00 875.00	36.91 24.94	30.17 20.39	24.73 16.71			
WF WF WF WF WF	ColorWave700 ColorWave700 ColorWave700 PlotWave 340/360 PlotWave 340/360	Implementation Services by Oce Implementation Services by Oce Accessories Accessories	6152200 6152207 9713458 1.07E+09	Project Management (1 day) Project Management (1/2 day) PW3x0 Removable Hard Drive Kit Add'I 500GB Hard Drive for PW3x0 Remov. HD Kit(req. 9713458)	1,619.00 875.00 225.00	20% 0%	275.00 t	1,295.00 875.00 225.00	36.91 24.94 6.41	30.17 20.39 5.24	24.73 16.71 4.30			
WF WF WF WF	ColorWave700 ColorWave700 ColorWave700 PlotWave 340/360	Implementation Services by Oce Implementation Services by Oce Accessories	6152200 6152207 9713458	Project Management (1 day) Project Management (1/2 day) PW3x0 Removable Hard Drive Kit Add'I 500GB Hard Drive for PW3x0 Remov. HD Kit(req.	1,619.00 875.00	20% 0%	275.00 †	1,295.00 875.00	36.91 24.94	30.17 20.39	24.73 16.71			

WF	PlotWave 500	Accessories	9774B005	PloteWave 500 Climate Control	560.00	0%	260.00	560.00	15.96	13.05	10.70		
WF	PlotWave 500	Accessories	9713464	PlotWave 500 Removable Hard Drive Kit	875.00	0%	275.00	875.00	24.94	20.39	16.71		
			1.07E+09	Additional Hard Drive for PW500 Removable Hard Drive Kit									
WF	PlotWave 500	Accessories	1.07E+09	(requires 9713464)	225.00	0%	+	225.00	6.41	5.24	4.30		
WF	PlotWave 500	Supplies	1.07E+09	PW500 Toner Kit (2*450gr bottles)	271.00	0%	+	271.00					
WF	PlotWave 500	Supplies	1.07E+09	Oce PlotWave 300/500 Series Developer (1x1,750g bottle)	455.00	0%	+	455.00					
WF	PlotWave 500	Implementation Services by Oce	6154046IP	Océ Monochrome TDS Series IPAK	2,094.00	20%	+	1,675.00	47.74	39.03	31.99		
WF	PlotWave 500	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%	+	1,675.00	47.74	39.03	31.99		
WF	PlotWave 500	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%	+	1,295.00	36.91	30.17	24.73		
WF	PlotWave 500	Implementation Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%	+	250.00	7.13	5.83	4.78		
WF	PlotWave 500	Implementation Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%	+	1,295.00	36.91	30.17	24.73		
	+ Additional deliver	ry and installation may ap	oply if ordere	d after installation									

* Lease rates valid through 5/14/2015 REMOVE

										-		
WF	PlotWave 340/360	Accessories	8393B016	PW300/350 Removable HD Kit	600.00	-5%	+	630.00				
WF	PlotWave 340/360	Accessories	8393B025	Add'l Hard Drive for PW300/350 Remov. HD Kit	225.00	-5%	+	236.00				
WF	PlotWave 340/360	Accessories	8778B005	PlotWave 300 series Printer only cover (use 9774B003)	125.00	-5%	+	131.00				
WF	PlotWave 900	Accessories	2255V934	Copy Delivery Tray (New # 8898B001)	1,700.00	0%	+	1,703.00				
WF	PlotWave 900	Accessories	2259V682	Original Copy Tray (New # 8898B001)	1,700.00	0%	+	1,703.00				
WF	Various	Software	7098B001	Océ Account Console - duplicate entry	1,000.00	-15%	+	1,150.00				
				Remove all items in sub category ColorWave 650 as these								
WF	ColorWave 650			items were replaced with the ColorWave 500.								

									Pricing Fo	rmat		•		
			Product		Purchase				Lease			Service Pro	ograms Purc	hase/Lease
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	PlotWave 500	Engine	9773B001	PlotWave 500 2 Roll Printer	21,268.00	24%	768.00	16,168.00	460.79	376.71	308.81	5000	160	0.025
WF	PlotWave 500		9773B001									10000	248	0.024
WF	PlotWave 500		9773B001									15000	345	0.016
WF	PlotWave 500		9773B001									25000	485	0.014
WF	PlotWave 500		9774B001	PlotWave 500 front covers (2 pack)	250.00	0%	+	250.00	7.13	5.83	4.78			
WF	PlotWave 500		9774B002	PlotWave 500 series Second 2 Roll drawer	4,000.00	25%	+	3,000.00	85.50	69.90	57.30			
WF	PlotWave 500	Engine	9773B003	PlotWave 500 4 Roll Printer	25,268.00	24%	768.00	19,168.00	546.29	446.61	366.11	5000	160	0.025
WF	PlotWave 500		9773B003									10000	248	0.024
WF	PlotWave 500		9773B003									15000	345	0.016
WF	PlotWave 500		9773B003									25000	485	0.014
WF	PlotWave 500		9886B001	PlotWave 500 Controller License	3,295.00	24%	-	2,495.00	71.11	58.13	47.65		61	
WF	PlotWave 500		9774B003	PlotWave 300/500 Series Top Cover	125.00	0%	+	125.00	3.56	2.91	2.39			
WF	PlotWave 500		8782B001	Scanner Express II	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41		40	
WF	PlotWave 500		8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	+	1,960.00	55.86	45.67	37.44			
WF	PlotWave 500		8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	+	140.00	3.99	3.26	2.67			
WF	PlotWave 500		4904928	TDS700 Paper Switch (req w/ Folder or Stacker)	-	0%	-	-	-	-	-			
WF	PlotWave 500		1070001710	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	PlotWave 500		1060131321	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	PlotWave 500		1070001711	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	†	2,000.00	57.00	46.60	38.20			
WF	PlotWave 500		9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	†	1,300.00	37.05	30.29	24.83			
WF	PlotWave 500		4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	PlotWave 750		8986B001	Adobe PostScript 3 / PDF for PW750	2,000.00	25%	+	1,500.00	42.75	34.95	28.65			
WF	View Station		4914194	View Station + Batch Bundle	2,500.00	0%	-	2,500.00	71.25	58.25	47.75			
WF	View Station		4914193	View Station	800.00	0%	-	800.00	22.80	18.64	15.28			
•••	VICW Station	I	1/11/3		000.00	570	_	000.00	22.00	10.04	13.20			

+ Additional delivery and installaiton may apply if ordered after installation

Updates to Pricing - July 2014

Options/Periph	nerals/Accessories					1								
Product					Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	d	Pricing Quantity (License per levice/employee/ser ver, Single Unit, Annual,etc.)	Minimu m Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	overage s Color
Options														
New Item numbers	s <mark>(add)</mark>													
8984B001	PW750	Engine	Océ PlotWave 750 2 Roll Print Engine	\$	- /	23%			\$ 409.31					
8985B011	PW750	Engine	Océ PlotWave 750 Printer Power Cable	\$			\$ -		\$ -	\$ -				
8985B029	PW750	Software/Controller	Océ PW750 Power Logic Controller (8985B025C)	\$		47%			\$ 76.68					
8986B008	PW750	Software/Controller	Océ PlotWave 750 PLC Base License	\$	/	28%			\$ 86.27					
6429B002	PW750	Accessories	TDS600 Scanner	\$ \$	-,	28%			\$ 158.14					
6308B004	PW750	Accessories	Climate Control - s/n > 5000 (4904841)	Ş	300	18%	\$ 247	\$ 7.93	\$ 6.59	\$ 5.51				
Reassign to PW750 6720B002	PW750	Accessories	TCS4 SCANNER 4510	Ś	7,995	34%	÷ 5.245	¢ 140.40	\$ 123.26	¢ 100 19				
6308B041	PW750 PW750	Accessories	OCE 2 ROLL DRAWER (4904845)	ې \$		18%			\$ 125.20					
6308B009	PW750	Accessories	CUT SHEET TRAY FOR TDS750	\$		27%			\$ 42.82					
6720B003	PW750	Accessories	TCS4XT THICK ORIGINAL SCANNER (4986001)	ŝ		31%	, , -		\$ 154.23					
8898B001	PW750	Accessories	OCE DELIVERY TRAY BASE UNIT	ŝ	-,	0%			\$ 48.36					
8898B002	PW750	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	ŝ	,	0%			\$ 3.45					
7089B062	PW750	Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE (151062338)	\$	45	0%			\$ 1.10					
6720B020	PW750	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER (9718045)	\$		0%			\$ 12.34					
6428B003	PW750	Accessories	OCE STANDDARD CONTROLLER CABINET (4984051)	\$		0%			\$ 14.81					
7089B057	PW750	Accessories	17" FLAT PANEL GUI KIT (154062343)	\$	700	2%			\$ 16.05					
7089B056	PW750	Accessories	19" FLAT PANEL GUI KIT (150062263)	\$	1,100	0%	\$ 1,100	\$ 32.92	\$ 27.14	\$ 22.06				
6724B017	PW750	Accessories	TDS700 FOLDER LST FOLD SECTION 4904942	\$	15,600	9%	\$ 14,196	\$ 404.59	\$ 333.61	\$ 271.14				
6724B016	PW750	Accessories	TDS700 FOLDER 2ND FOLD SECTION 4904941	\$	14,400	9%	\$ 13,104	\$ 373.46	\$ 307.94	\$ 250.29				
6308B010	PW750	Accessories	DOUBLE DECKER STACKER (4936950)	\$	6,500	10%	\$ 5,828	\$ 166.10	\$ 136.96	\$ 111.31				
6724B002	PW750	Accessories	BELT DELIVERY UNIT	\$	7,000	25%	\$ 5,250	\$ 149.63	\$ 123.38	\$ 100.28				
6308B003	PW750	Accessories	OCE 9600/TDS600/TDS700 LOADER, 2 ROLLS	\$	500	0%	\$ 500	\$ 14.96	\$ 12.34	\$ 10.03				
6428B001	PW750	Accessories	OCE DELUXE CONTROLLER CABINET (4903822)	\$	900	0%	\$ 900	\$ 26.93	\$ 22.21	\$ 18.05				
6308B002	PW750	Accessories	OCE TDS700 PAPER SWITCH (4904928)	\$		6%	\$ 213	\$ 6.07	\$ 5.01	\$ 4.07				
6308B006	PW750	Accessories	OCE TDS700 USB/VGA EXTENSION CABLE (4904887)	\$		0%		\$ 1.05						
8400B014	PW750	Software/Controller	Direct Print Manager DVD kit (9712591)	\$					\$ -	\$-				
2010V164	PW750	Mandetory delivery & inst		\$	7-	30%			\$ 31.61					
2202V058	PW750		all Oce Wide Format Floor Protection	\$						\$ 2.10				
2202V059	PW750		all Oce Wide Format Stair Crawler	\$		0%			\$ 4.79					
7653B052	PW750		O Monochrome IPAK Alaska & Hawaii (6154069IP)	\$		0%			\$ 148.02					
8376B001	PW750		O Project Management (1 day) (6152200)	\$		0%			\$ 54.29					
8376B004	PW750	ipelemitation services by	O System Analysis (1 day) (6152203)	\$	1,675	0%	\$ 1,675	\$ 50.13	\$ 41.34	\$ 33.60				
Reassign to TC4 Sta 6720B002	TC4 SA	Scanner	TCS4 SCANNER 4510	Ś	7,995	34%	÷ 5.245	¢ 140.49	\$ 123.26	¢ 100 19				
6720B002	TC4 SA TC4 SA	Scanner	TCS4 SCANNER 4510 TCS4XT THICK ORIGINAL SCANNER (4986001)	ې \$		31%			\$ 123.20 \$ 154.23					
6720B003	TC4 SA	Software/Controller	TC4 STAND ALONE PLC IBASE (5986390)	\$		20%			\$ 67.87					
7595B002	TC4 SA	Software/Controller	TC4 Stand Alone Scanning Features (required w/SA) (4986031)	Ş		10%			\$ 148.64					
8400B002	TC4 SA	Software/Controller	Océ Direct Print Manager (25 fixed seatts) (9712255)	ŝ	,	0%			\$ 13.51					
7595B003	TC4 SA	Software/Controller	TC4 Stand Alone Account Logic (4986032)	ŝ		31%			\$ 13.82					
7595B004	TC4 SA	Software/Controller	TC4 Stand Alone Security Level (4986033)	Ś		0%			\$ 2.70					
Discontinued Item				Ŷ	100	2.5								
6824B004	TDS750	Engine	Océ TDS750 2 Roll Print Engine (incl. Cut Sheet Tray)	\$	19,995	23%	\$ 15,330							
6717B001	TDS750	Accessories	Oce TDS750 Power Logic Base License (req w/ every engine)	\$										
7089B063	TDS750	Software/Controller	TDS7x0 Accy Kit (req w/ every engine)	\$	-		\$ 48							
6717B003	TDS750	Software/Controller	Express Bundle	\$	2,500	8%	\$ 2,300							
6717B005	TDS750	Software/Controller	Professional Bundle	\$	6,500	12%	\$ 5,750							
6717B007	TDS750	Software/Controller	Adobe Postscript 3/PDF	\$	2,000	0%	\$ 2,000							
7089B051	TDS750	Software/Controller	TDS 750 Controller (for Printer Only or with TCS4 Scanner)	\$		34%	\$ 3,570							
6717B014	TDS750	Software/Controller	Oce TDS750 Advanced Security License	\$										
6720B034	TDS750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER	\$,	0%	,							
7648B006	TDS750	Accessories	ADD'L ROLL UNIT PACKED - UPGRADE 4903535	\$	1,600	0%	\$ 1,600							

County of DuPage

Contract

For

Multifunctional Device Equipment, Supplies Software and Service Solutions With Canon Solutions America

Effective: October 1, 2013

The following documents comprise the executed contract between the County of DuPage and Canon Solutions America, effective October 1, 2013:

- I. County of DuPage Board Resolution
- II. Canon Solutions America Response to the Request for Proposal
- III. The Terms and Conditions of the Request for Proposal, incorporated by reference

RESOLUTION

CP-002-13

WHEREAS, the County of DuPage is authorized to exercise its functions with other public entities pursuant to Intergovernmental Cooperation Act (5 ILCS 220/3) and to enter into joint purchasing agreements pursuant to Governmental Joint Purchasing Act (30 ILCS 525/1 et seq.); and

WHEREAS, pursuant to the agreement approved in Resolution #FI-0034-07 the County is authorized to work with National Intergovernmental Purchasing Alliance (National IPA) to secure multi-state volume purchasing contracts; and

WHEREAS, pursuant to that authorization the County issued its Solicitation #13-065 Multifunctional Device Equipment, Supplies Software and Service Solutions National Cooperative Agreement; and

WHEREAS, the County evaluated the responses to the solicitation and Canon Solutions America, Incorporated has been found to meet all minimum qualifications and requirements per Solicitation #13-065; and,

WHEREAS, the solicitation contemplated multiple awards by multiple procurement methods to permit maximum flexibility in ordering.

NOW THEREFORE BE IT RESOLVED, that an award be issued to: Canon Solutions America, Incorporated, Attn: Paul T. Murphy, 425 N. Martingale Road, Schaumburg, IL 60173, at the solicited rates contained herein for procurements entered into during the period of October 1, 2013 through September 30, 2017, with one additional one-year renewal options.

BE IT FURTHER RESOLVED, that the County and other authorized members of the National IPA may order Multifunctional Device Equipment, Supplies Software and Service Solutions pursuant to this award of Solicitation #13-065 from the incorporated agreement. Each County order shall be approved pursuant to the County Procurement Ordinance OFI-005F-99 and any amendments thereto.

BE IT FURTHER RESOLVED, that the County will receive an administrative fee of .125% of the of sales generated by the use of this contract.

BE IT FURTHER RESOLVED, that the County Clerk transmit copies of this resolution and any documents attached and made a part hereof, to the National IPA, Attn: Ken Heckman, 725 Cool Springs Boulevard, Franklin, TN 37067 and to Canon Solutions America, Incorporated, Attn: and to the Procurement Services Division, Attn: Joan M. Morange, CPPB.

Enacted and approved this 8th day of October, 2013, at Wheaton Illinois.

Daniel J. Cronin, Chairman DuPage County, Board

ATTEST:

erk

Ayes: 16 Absent: 2

COPY

Prepared for: The County of DuPage

- Response to: Request for Multifunction Device Equipment, Supplies, Software and Service Solutions Solicitation #13-065
- Prepared by: Reed Byhring Manager, Major Accounts T: 847.706.3404 C: 630.370.5006 rbyhring@csa.canon.com

Due Date:











Canon Solutions America, Inc. One Canon Park Melville, NY 11747

> Phone: 800.815.4000 www.csa.canon.com

June 5, 2013

Ms. Joan M. Morange, CPPB DuPage County Procurement Services Division 421 North County Farm Road, Room 3-400 Wheaton, IL 60187

Dear Ms. Morange,

On behalf of Canon Solutions America, I would like to thank The County of DuPage for allowing us to respond to your **Request for Proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions Solicitation #13-065**. I hope that you have found our company, products and services to be of considerable value to your organization.

Furthermore, I wish to express my continuing commitment in providing The County of DuPage, Illinois with the highest level of customer satisfaction.

Enclosed please find our proposal in response to your request. Please do not hesitate to contact me directly at 847.706.3404 or Armand Lanera at 847.706.3150 with any questions or concerns.

Sincerely,

Reed Byhring

Manager, Major Accounts

Enclosed: Response to The County of DuPage NIPA Solicitation #13-065



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Executive Summary







Executive Summary

Introduction

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing



services for the last 8 years. In an effort to demonstrate our continued commitment to earning DuPage/National IPA business once again, we have outlined some unique value added contributions we currently provide the Public Sector, and a specific Go to Market plan.

We would like to take this opportunity to thank the County of DuPage and the National Intergovernmental Purchasing Alliance (National IPA) for creating an opportunity for a cooperative Procurement vehicle that will create value for the Participating Public Agencies (PPA).

The Executive Summary is intended to provide DuPage/National IPA with a clear understanding of our customized offerings and capabilities, support infrastructure resources, scalability, strategic direction and Canon Solutions Americas unique market leadership. We look to leverage our existing footprint and infrastructure in-place within the United States and establish one standard across the Participating Public Agencies.

Why Us?

Corporate Integrity - As a Canon U.S.A. Company, we embrace the corporate philosophy of Kyosei - all people, regardless of race, religion or culture, harmoniously living and working together into the future. While Canon takes an approach to business that is socially and environmentally responsible, we also strive to improve our relationships with local communities and increase our respect for the environment. Canon's commitment to the environment and to the world community is an integral part of its management structure, product design, manufacturing, and corporate culture. This commitment will continue to inspire many special corporate programs throughout its family of companies.



Executive Summary

Canon Solutions America, Inc.



Why Us? (Continued)



What others are saying - Canon ranked #30 on the Best Global Brands in 2012 list by Interbrand, a leading brand management agency. Canon faced multiple difficulties this past year: a stronger yen, Europe's debt crisis, and slow economic recovery in the US. The brand has responded to these

challenges by making product innovation and corporate citizenship top priorities. In 2012, current chairman and CEO, Fujio Mitarai, returned to the role of President and announced his vision for Canon to achieve the number one position in all of its core businesses. This year, the company made its largest acquisition in its history, purchasing Dutch print maker, Océ, for \$1 billion USD. While the integration is still underway, it should boost Canon s product lineup beyond that of competitors like HP and Epson.



A Canon Group Company - Financial Strength - A wholly owned subsidiary of Canon U.S.A, Canon Solutions America, headquartered in Melville, NY, has nearly 7,000 employees in 130 offices across the country. Because we are a wholly owned subsidiary of Canon U.S.A., we offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over \$45 billion in 2012. The financial backing and resources of Canon allow us to continue our operations no matter how difficult the economic climate may be. Not only does our relationship allow us to have one of the largest portfolios of products in the industry, it also allows us to provide superior service to almost every major metropolitan area throughout the United States. In addition, we can support your critical regions outside of our own extensive network through a network of Canon-authorized service centers that stand ready at over 500 domestic locations, with over 9,000 Canon factory-certified and trained technicians to solve your technical and equipment concerns.







Connecting Suppliers with the Public Procurement Community - **NIGP's Business Council** comprised of representatives from each company participating in the Institute's Enterprise Sponsor Program. Enterprise Sponsors are leaders in their

respective industries and have demonstrated a shared commitment to NIGPS values of: Accountability, Ethics, Impartiality, Professionalism, Service, and Transparency. We are have been an established and active member and participant since 2008, and are considered subject matter experts regarding NIGPS Business Council and their activities. The mission of the Business Council is to Serve the NIGP membership and procurement profession through the sharing of resources and expertise in support of NIGPS educational, research and advocacy mission.

In essence, the Business Council connects the suppliers perspective with the public procurement community and is dedicated to improving the buyer/supplier relationship.





Environmental Sustainability - Solving Public Agencies Problems

To promote sustainability and foster an environmentally sensitive culture within our Partnership, we will commit graphic artist and Wide Format Poster Template resources in an effort to successfully brand and promote a new message around Output Sustainability -□Think GREEN.□This initiative will be co-developed with DuPage County / National IPA and marketing resources from both organizations to encompass an enterprise reach. We further commit to be responsible for producing posters templates, signage templates, brochures templates and suggested communication messages.

Since 1995 Canon has been creating environmental management systems (EMSs), and acquiring **ISO 14001** certification at individual operational sites around the world. As of 2011, Canon achieved the consolidated



certification at its operational sites, manufacturing and marketing subsidiaries in 39 countries around the world. More than 700 other Canon sites worldwide are certified to the ISO 14001 standard.



EPEAT - Canon offers products that are registered in accordance with the recently established Electronic Product Environmental Assessment Tool (IEEE 1680.2 or EPEAT) for

Imaging Equipment. This new sustainability tool provides third-party verification of the positive environmental aspects related to the purchase and use of imaging equipment.





Program Overview

(DuPage County / National IPA/PPA with Canon in the United States)

- Local Account Management Team A team will be established for each major PPA to ensure that knowledge transfer of the account is carried throughout every phase of engagement, creating continuity and further growing DuPage County / National IPA/PPAIs and CanonIs relationship. Our Service Center Account Management Team works strategically to manage and align client expectations, implement strategic initiatives and generate awareness through targeted and consistent communication. We conduct management meetings on a monthly, quarterly and as needed basis; allowing opportunities to present a formal report of the account, review activity and make recommendations.
- Transitioned Accounts The Selected Service Centers our organization will support the transition of legacy public agency accounts that will benefit from a Cooperative Purchasing Agreement. This process will allow National IPA/PPAIs to benefit from our and the Selected Service Centers Local Account Management TeamIs knowledge. The Public Agencies will not have to switch representation to achieve the financial results they desire. The scope of our present footprint within the targeted Public Agencies will provide a stable base for the Cooperative Purchasing Agreement.
- New Accounts Over the past decade, there has been a consolidation in the United States Document Technology marketplace. Vendors have reduced workforce, merged or elected to discontinue operations. We stand in a contrarian position. Over the past decade, we have been in an expansion mode. The opportunity to become a partner in a Cooperative Purchasing Agreement with the National IPA complements our strategy of market-share growth.
- Quarterly Business Reviews (QBR) and Customized Reports In addition to the formal (QBR) presented to DuPage County / National IPA/PPA Procurement and Procurement Executives, ad hoc reports are generated on short notice and vary based on need. Such reports include weekly service reports, usage and utilization reports, average machine uptime and downtime, historical data, asset inventory by business unit, city or location, lease reports, and service billing. Client reporting is a key component to the services provided to DuPage County / National IPA/PPA. We will endeavor to create a One Standard reporting for all the Selected Service Centers.





Past Performance and Experience

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing services for the last 8 years. It is through this experience and others that we have gained exceptional knowledge of the Public Sector's culture and topology throughout the course of our numerous engagements. It is that knowledge and experience that has allowed us to frame our most comprehensive response. Our strategy and direction will help public agencies drive down costs and help you focus on collective business initiatives; to continue to remain effective in your respective market responsibilities. We believe a partnership with the National IPA through a cooperative purchasing program will enable the Participating Public agencies to acquire the product and services of choice, at an attractive price. In addition, they will receive all of the support and care that they have come to trust. We have outlined four unique value added (see below) aspects of our organization to highlight our strengths; presence in the Public Sector, transition capabilities for larger fleets, Managed Document Services (MDS), and Stability.





Conclusion - Stability

You have presented us with a unique opportunity with to respond to and participate in this process, and we are confident that we are the strategic partner with the resources; technology and customer focus to best help you meet and exceed your goals. As a sales and service subsidiary of Canon U.S.A., we are part of a larger support network and can provide extensive support to you.



The Print industry has gone through substantial changes since the implementation of the last contract. Acquisitions and mergers have drastically changed the landscape of our industry. Through all the changes, Canon is still the leader in products and technology. Our merger with Oce has broadened our product line and has increased our footprint from not only a sales standpoint, but from a servicing standpoint. We now have direct coverage in all 50 states. We can now directly serve more public sectors accounts than we ever had in the past. This increased footprint has made Canon more powerful but not at the expense of stability and financial strength. Two and one-half years into the merger and our strength in employees, profitability, revenue, are unmatched in our industry.

Thank you again for the opportunity to present our response to the County of DuPage/National IPA RFP. We look forward to continuing our business relationship and growing together.

We believe we are the best-suited company to meet the needs of The County of DuPage, National IPA and the Participating Public Agencies.



A. Methods of Approach







1. National Program

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

- 1. National Program
- a. Include a detailed response to Attachment A, Exhibit A, National IPA Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to National IPA.

The following document represents our detailed response to each item listed throughout *Attachment A, Exhibit A, National IPA Response for National Cooperative Contract.* We have included a brief response below each paragraph, bulleted item and or question listed throughout this section. In cases where our response required additional supporting documentation, or could be better understood through use of an existing document or diagram, we have provided the document and a reference to where it is located in our submittal.





- 1.0 Scope of National Contract
- 1.1 Requirement

The County of DuPage (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company ("National IPA"), is requesting proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions. The intent of this Request for Proposal is that any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through National IPA's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with National IPA (an example of which is included as Exhibit D) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with National IPA as a Participating Public Agency in National IPA's cooperative purchasing program. Registration with National IPA as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through National IPA.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither National IPA, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.

These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.





1.0 Scope of National Contract

1.2 Marketing and Administrative Support

During the term of the Master Agreement National IPA intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The National IPA marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, email, presentations)
- B. Website support
- C. Trade shows/conferences meetings
- D. Advertising

The National IPA sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint Sales Calls
- C. Communications / customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams





1.0 Scope of National Contract

1.2 Marketing and Administrative Support

The National IPA contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an administrative fee of 2% of the greater of the Contract Sales under the Master Agreement and guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the National IPA Administrative Agreement (refer to Exhibit B).

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the National Intergovernmental Purchasing Alliance Company Administration Agreement between Supplier and National IPA (the "National IPA Administration Agreement")

Acknowledged

1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$50 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and National IPA.





1.0 Scope of National Contract

1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will be the basis of award on a national level through National IPA. if multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through National IPA. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier such Participating Public Agency and National IPA shall agree.

Acknowledged

1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through National IPA's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.





- 2.0 Representations and Covenants
- 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transitions existing customers, upon their requires, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement

Acknowledged

2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

We are unable to make this representation due to the specific requirements that exist in this proposal.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through National IPA nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to National IPA in accordance with the National IPA Administration Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.





3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.1 Company

A. Brief history and description of your company.

- B. Total number and location of sales persons employed by your company.
- C. Number and location of support centers (if applicable).
- D. Annual sales for the three previous fiscal years.

E. Submit your FEIN and Dunn & Bradstreet report.

Please see details provided in Tab C. Qualifications and Experience and Exhibits under the following headings:

- A. Tab C. Qualifications and Experience, Section 1. Company Brief History and Description
- B. Tab C. Qualifications and Experience, Section 2. Sales Persons Employed
- C. Exhibits, Exhibit iii. CSA technical Support Centers
- D. Tab C. Qualifications and Experience, Section 3. U.S. Annual Sales (2010-2012)
- E. Tab C. Qualifications and Experience, Section 4. FEIN and Dunn & Bradstreet Report





3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.2 Distribution, Logistics

- A. Describe how your company proposes to distribute the products/service nationwide.
- B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
- D. State any return and restocking policy and fees, if applicable, associated with returns.

Please see Distribution, Logistics details provided in Tab C. Qualifications and Experience, Section 1. Company Brief History and Description.

3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company's primary go to market strategy for Public Agencies to your teams nationwide, to include, but not limited to:
- *i.* Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
- ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days

In addition to the above listed requirements, we will continue to use the resulting Master Agreement as our primary "Go to Market Strategy" for Participating Public Agencies. Pete Kowalczuk, Senior Vice President of ESS Sales has been designated as the *Executive Sponsor* for the program. We will provide the Sales staff with information about the announcement and educate them by utilizing our Marketing and Sales Training Departments. These activities will consist of internal notifications, WebEx courses, a branch seminar series and training for key markets.





3.0 Supplier Qualifications

3.3 Marketing and Sales

- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
- *i.* Creation and distribution of a co-branded press release to trade publications within first 10 days

We will work with National IPA to create and deliver co-branded press releases, and content specifically geared around the agreement, to publications and associations.

ii. Announcement, contract details and contact information published on the company website within first 30 days

We will provide agreement information on our website at the onset of the agreement and periodically update when appropriate.

iii. Design, publication and distribution of co-branded marketing materials within first 90 days

We will provide a copy of the DuPage Agreement/National IPA Program Marketing Plan by the middle of September 2013 covering the above items, with improvements over previous agreements and additional strategies.





3.0 Supplier Qualifications

3.3 Marketing and Sales

iv. Commitment to attendance and participation with National IPA at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

We are committed to participating in various national, regional and local trade shows, conferences and educational meetings. Additionally, from time to time we conduct in-branch Lunch & Learns, where the attendees will be introduced to the benefits of this agreement.

v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by National IPA for partner suppliers. Booth space will be purchased and staffed by your company. In addition, you commit to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by National IPA.

We will partner in any future efforts with National IPA as a result of this agreement at the NIGP Annual Forum. Since 2008, we have been a participant on the NIGP Business Council and now are an Enterprise Sponsor. We see the commitment to managing the NIGP Annual Forum in partnership with National IPA as a value to the members and attendees.

vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

We will provide material and content to promote the Master Agreement through trade publications which we believe increase our opportunities.





- 3.0 Supplier Qualifications
- 3.3 Marketing and Sales
 - vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, etc.)

We will provide ongoing marketing support to present the use and value of the Master Agreement.

3.3 Marketing and Sales

viii. Dedicated National IPA internet web-based homepage with:

- National IPA standard logo;
- Copy of original Request for Proposal;
- Copy of contract and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to National IPA's online registration page;
- A dedicated toll free number and email address for National IPA

We will provide all necessary content including the item listed above to support the National IPA internet website.

C. Describe how your company will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through National IPA. Include a list of current cooperative contracts (regional and national) your company holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

During the past DuPage/National IPA Agreement we were able to convert the majority of Public Agency agreement to the use of the National IPA Master Agreement. There are a few legacy agreements that will become available with the awarding of the agreement.





3.0 Supplier Qualifications

3.3 Marketing and Sales

D. Acknowledge that your company agrees to provide its company/corporate logo(s) to National IPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

We intend to provide our logo's for the purpose of commercially marketing our products and services in conjunction with National IPA's efforts within our standard logo use guidelines.

- E.Supplier is responsible for proactive direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier's sales initiatives should communicate:
- i. Master Agreement was competitively solicited by a Principal Procurement Agency
- ii. Best government pricing
- iii. No cost to participate
- iv. Non-exclusive contract

Acknowledged and agreed

- *F.* Supplier is responsible for the training of its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
- ii. Working knowledge of the solicitation process
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA

Acknowledged and agreed





- 3.0 Supplier Qualifications
- 3.3 Marketing and Sales
 - G. Provide contact information for the person(s), who will be responsible for:
 - i. Marketing
 - ii. Sales
 - iii. Sales Support
 - iv. Financial Reporting
 - v. Contracts

Acknowledged and agreed

H. Describe in detail how your company's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Please see Exhibits Section, Exhibit ix. National Sales Structure.





- 3.0 Supplier Qualifications
- 3.3 Marketing and Sales
 - I. Explain in detail how the sales teams will work with the National IPA team to implement, grow and service the national program.

Initial Roll-Out: We will host an initial Strategy Meeting with National IPA. This meeting will consist of the Sales and Marketing leadership from both organizations. The intent of the meeting is to achieve a regional relationship between the two entities, and review and discuss the "Go to Market Strategy," and review the Marketing Strategy in general.

Zone VP Sales Meetings: In September 2013, the Zone VP of Sales will meet with their respective National IPA Regional Managers. The meeting design is to discuss the Zones Branch structure, meet the regional Sales Planning and Marketing staff, and identify market opportunities and Strategies.

Zone Sales Planning and Marketing Meetings: Hold meeting between National IPA Regional Managers and our respective Zone Sales Planning and Marketing staff members to review, plan and execute regional and local trade shows and conferences.

Key Branch Location Meeting: We will conduct Key Branch training and sales strategy meeting throughout the year with the National IPA Regional Managers. These meetings will be designed to increase the usage and results of the Master Agreement in the larger metropolitan markets in the United States.





a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

J. Explain in detail how your organization will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, etc.

Canon Solutions America will build on the past successes of managing the National IPA Master Agreement. Moving forward we will continue to focus on achieving the target revenue for this agreement. To that extent, we have added a marketing resource to oversee the marketing and communication related activities with the National IPA. This individual is responsible for the development and execution of the National IPA Marketing Plan.

K. State the amount of your company's Public Agency sales for the previous fiscal year. Provide a list of your top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

We generated \$68 million in Public Agency Sales for fiscal 2012. We will provide a list of our top 10 Public Agencies upon request in a non-public format.

L. Describe your company's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Presently, we are using a customized version of Oracle as our ERP system and are capable of managing all related data/details needed to support the national program.



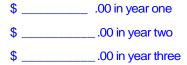


a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company will guarantee each year under the Master Agreement for the initial three years of the Master Agreement.



At the present time, we will not be guaranteeing the sales revenue for the initial three years.

- N. Even though it is anticipated that many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation that is for Products covered under the Master Agreement.
- i. Respond with Master Agreement pricing (Contract Sales reported to National IPA).
- ii. If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to National IPA under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement.
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail your strategies under these options when responding to a solicitation.

While we will utilize the National IPA as our primary go-to-market strategy, in no event shall we be liable for any fees to National IPA in the event that we bid or are awarded a contract with any entity not utilizing the National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement.





b. Proposed Exceptions to

Attachment A, Exhibit B

National IPA Administrative Agreement

Customer Name	The Count Illinois	y of DuPage,	Bid Due	Monday, May 31, 2013
City	Wheaton		Branch	Schaumburg, IL
State	Illinois		Rep	Reed Byhring, Manager, Major Accounts
Section Name	Pg	<u>Section</u>	<u>RFP Language</u>	CSA Response
MONTHLY REPORTING & FEES	44	#11	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit.	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit. To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.



Pg

Section Name

Canon Solutions America, Inc

Section



CSA Response

MONTHLY REPORTING & FEES	44	#13	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12.	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports. and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12. To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.
GENERAL PROVISIONS	45	#16	This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. Supplier may not assign its obligations hereunder without the prior written consent of National IPA.	This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. Supplier may not assign its obligations hereunder without the prior written consent of National IPA. Should require Contractor consent to assignment not to be unreasonably withheld

RFP Language







c. Describe the current distribution model capable of delivering products nationwide, including the number, size and location of your company's distribution facilities, warehouses and retail network, where applicable. Describe your coverage of the United States.

c. Current Distribution Model

On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. This gives us the benefit of the rich, diverse histories of both Canon and Océ. Representing the combined strengths of these world-renowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with Canon Authorized Dealers.

Please see Exhibit iii. CSA Technical Support Centers for a complete list of our company distribution facilities, warehouses and retail network offices, which include over 130 offices covering most major metropolitan areas of the United States.



Canon Solutions America, Inc



2. Product Offering

2. Product Offering

- a. Using Attachment B - Specification and Pricing Workbook. Identify the proposed products available under the contract.
- i. If offeror is not proposing the exact equipment specified clearly indicate the deviation in the Offeror's Proposal section. If there are no deviations stated it will be assumed that the equipment specified is being provided.

ii. Offeror may elect to consolidate machine models at any level for its own convenience or volume discounts. etc. For example: if a machine geared to Segment 2 requires different supplies than a Segment 3 machine the offeror may choose to provide one model for both categories provided the machine meets all of the requirements of the higher category model.

a. Proposed Products

Please see proposed products deviations and any proposed machine consolidation recommendations in Required Forms, Attachment B - Specification and Pricing Workbook enclosed.

Canon Inc. products support the pursuit of office productivity and efficiency amid the growing expansion of information networks. Canon Inc. divides its product line into specific categories. Products emphasize a modular architecture that offers organizations products that are easy to upgrade to accommodate growth.

Multifunction Printers/Copiers

Canon's multifunction product line-up includes a full range of products with a combination of copy, print, fax and/or scan functionality.

Large Format Printers

Canon offers state-of-the-art large-format color graphics printing solutions designed with power, speed, flexibility and quality unsurpassed in the industry. With the new acquisition of Océ, Canon now offers a full line of large format printers, copiers and scanners in color or black and white.

Desktop Laser Beam Printers

Canon offers the very best in document quality, reliability and multi-platform network compatibility.

Scanners and Large Format Scanners

Innovative Canon technology makes it easy to quickly scan documents and images right to a computer. The complete line of Océ's standalone large format scanners and aperture card scanners meet the needs of any CAD, engineering, or graphics scanning and copying application.

Facsimile

Canon's LASER CLASS Facsimile plain paper faxes offer high-speed modems, fast scanning, enormous document memories and crisp, laser output.





2. Product Offering

b.

Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies

Canon Multifunction Devices operate in environments to provide an easy to use system that integrates into standard business processes to promote Business Process Automation that improves efficiency by making it easier to create, distribute and store documents. We configure each imageRUNNER to your specifications in order to provide security and eliminate unauthorized access while automating other capabilities to make things easier for users.

Canon Technology Highlights for Fleet

imageRUNNER ADVANCE

imageRUNNER ADVANCE systems can help secure data and information while preventing overuse of costly device functions. They can help government and educational organizations to work more efficiently, streamline communication, and address environmental and accessibility concerns.

- i Highly customizable user interface/two menus, and custom features
- i Consistent interfaces and print drivers ensuring simple to use experience
- i Seamless integration with enterprise applications, cloud based services, and mobile devices
- i MEAP enabled, ability run solutions from back-end systems (no additional hardware required)
- i Ability to scan, print, and view files from any UBS flash drive
- i Security features to secure confidential and sensitive information
- i Hardware Disk Drive (HDD) Format, a standard feature, not only deletes files associated with all user areas on the disk, but it also overwrites all user data areas on the hard disk. HDD Data Erase Kit, another standard feature, enables administrators to configure the system to overwrite the internal image server hard disk and erase previous data as part of routine job processing.
- i Ability to control costs by tracking and analyzing printing behavior
- i Promotes environmentally conscious behavior; all systems are ENERGY STAR qualified



NATIONALIPA

2. Product Offering

b. Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies (continued)

Production Color and Monochrome Technologies

imagePRESS

The imagePRESS line of digital color presses delivers excellent performance and pushes print productivity even higher. They deliver practical, real-world productivity, ongoing reliability. The imagePRESS is ideal for creative services looking for a cost effective way to add value and introduce new capabilities into their design that can extend their visual message.

Océ VarioPrint DP 110/120/135

Features next-generation light-to-mid-production monochrome digital presses and leverages the strengths of Canon and Océ production print technologies. It incorporates a clean-sheet design and innovative technologies for optimal image quality and productivity in a highly sustainable system. Customers will benefit from the performance and workflow integration capabilities necessary to satisfy today's competitive quick printing environments. For customers seeking to reduce their environmental impact, the Océ VarioPrint DP Line utilizes Océ HeatXchange technology incorporated into the printer to reduce energy consumption.

Océ VarioPrint 6000 Ultra Line

Is one of the most productive high speed, high volume cutsheet printers in its class. The Océ VarioPrint 6000 Ultra Line uses Océ Gemini Technology to provide cost-effective printing solutions to meet the high demands in Transactional Printing and MICR printing environments.

Océ PRISMAprepare

Océ PRISMAprepare® all-in-one job preparation software simplifies document makeready from composition through production. Whether customers are collecting and cleaning up pages from digital or hard copy sources, enhancing documents, assigning media attributes, creating inserts or optimizing image color brightness and saturation, Océ PRISMAprepare software streamlines prepress workflow from start to finish. Tasks like creating booklets, impositioning, creating single- or double-sided full-bleed tabs, color splitting, merging, and programming jobs with repeating pages are easier than ever. Customers can preview every step in the preparation process on screen, eliminating the need for hard copy proofing.





2. Product Offering

b. Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies (continued)

Large Format Solutions Core Technologies

Large Format Solutions offer the best in class productivity, obtain longer uninterrupted printing, and enable customers to gain complete control of their workflow.

Radiant Fusing

Radiant Fusing technology is designed to provide the most efficient means of fusing toner onto paper. The system provides instant warm-up for instant printing. The no cool-down ventilation ensures quiet operations and reduces energy usage.

Image Logic

High quality scanning with Océ Image Logic automatically compensates for wrinkles and light colors to produce superior results.

Crystal Point Technology

Guarantees robust, high quality color prints on plain paper. Its 100% clean printing ensures no ozone imprint, particle emissions or waste byproduct.

Copy Press Technology

Copy Press technology uses no developer and is 100% toner efficient, thereby reducing waste disposal. The closed toner system keeps toner inside the machine and off hands and clothes. Filters installed in the system help reduce most ozone emissions. The system produces crisp line drawings and clear grayscale reproduction of color originals.



A. Method of Approach Canon Solutions America. Inc.



2. Product Offering

Describe applications or software that enhances the data or information related to the use of equipment requested.

c. Reporting Software

Remote User Interface (RUI) Data

The Remote User Interface (RUI) lets administrators monitor toner levels, paper supply measurements, and device status from their PCs. RUI offers remote configuration of network settings and authentication. This can generate significant cost savings and efficiency.

imageWARE Remote

imageWARE Remote collects meter reads and provides status, diagnostic information, consumable alerts and meters for an array of Canon devices. In combination with Canon's Content Delivery System (CDS), it allows for offsite firmware upgrades. It also enables better understanding of an organization's fleet and output, which helps with equipment rightsizing.

imageWARE Enterprise Management Console (iWEMC)

imageWARE Enterprise Management Console delivers a streamlined, centralized point of control for all devices installed across your enterprise. This expandable console reduces the downtime of devices by directing low toner, paper jams, and device maintenance alerts via e-mail messages to the network administrator.

It also enables advanced automated task management including discovering new devices, retrieving/distributing device settings, and rebooting devices, retrieving/distributing address books, retrieving device meters, installing/upgrading printer drivers and download font and color profiles.

uniFLOW Output Manager

uniFLOW software is a comprehensive solution delivering secure printing, document output accounting, rules based routing and print analysis. With its modular design and emphasis on security, uniFLOW is particularly attractive to IT managers, who value ease-of-integration and strong level of control within networked environments. uniFLOW is designed to <u>save time and money</u> by providing effective controls over customers' entire printer and Multi-Function Printer (MFP) fleet. uniFLOW solution can be built from several different components depending on a customer's need. uniFLOW Output Manager offers organizations the ability to:

- i Track print and copy costs on networked MFPs, printers as well as locally connected desktop printers
- i Perform secure pull printing at any printer simply by using employee badge or PIN Code
- i Route jobs to the most inexpensive MFPs



A. Method of Approach Canon Solutions America, Inc.



2. Product	Offering
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c.

Describe applications or software that enhances the data or information related to the use of equipment requested.

c. Reporting Software (continue)

Pharos

Uniprint for higher education provides enterprise print asset management and print cost recovery solutions.

Universal Login Manager (ULM)

Provides simple, small-medium scale device authentication and tracking capability. ULM also facilitates device personalization.

Job Submission Technology

Océ PRISMAaccess

PRISMAaccess 5.2 software turns CRD/Print for Pay into a print order magnet. It makes submitting jobs as easy and attractive as printing to the local printer.

Digital Storefront

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.





d. Remanufactured / Reconditioned Devices

2. Product Offering

d. Indicate whether the Offeror provides remanufactured or reconditioned devices.

Fit for configurability based on availability at the Customer location.

Please see Exhibit i. Canon Sustainability Literature for additional information on our extensive efforts to support the environment. Yes. Since 1993, Canon has extended the lives of thousands of copiers through its remanufacturing efforts. When you choose the Canon Remanufacturing Program, you are buying high-quality office equipment that is good for the environment and your budget. Canon's Copier Remanufacturing Program, based at our U.S. manufacturing facility in Newport News, Virginia, is part of Canon's responsible product life cycle management principles. This program reflects the company's commitment to limit its impact on the environment by extending product life and conserving natural resources through reliable, high-quality remanufactured office equipment.

Canon realizes that from the viewpoint of the entire product lifecycle, the raw materials, parts manufacturing, product usage, and end-of-life stages are significant contributors to the environmental impact. Canon has taken steps to address environmental issues for end-of-life products, such as resource re-utilization (product remanufacturing and recycling) where possible and the proactive prevention of pollution due to disposal of these products in order to support a sustainable society.

Canon offers a remanufacturing program for designated models recovered and collected from the field. We send these models to a Canon facility where company-trained technicians evaluate each unit using rigorous computerized testing procedures prior to entering our production process. We thoroughly inspect, clean, and replace with a prescribed number of parts, all qualifying units to ensure operation and quality to Canon standards. Canon assigns each model a new model name and serial number. We reset every units meter to zero and incorporate new features and/or functions where applicable.

We disassemble and sort parts for reuse when models have reached end-of-life and do not qualify for our remanufacturing program. Remaining materials are sent to approved recycling vendors to ensure compliance with Canon's Environmental Management System (EMS). The Canon EMS ensures that Canon's activities, products, and services have minimal impact on or risk to the environment. By following this process, nothing goes to a landfill. In addition, Canon's EMS helps monitor and improve upon a number of areas that touch on the environment, such as energy efficiency, resource conservation, waste management, chemical control, and toner cartridge recycling.

LANDFILL FACTS!

- Plastics require 100 to 400 years to break down in a landfill.
- Solid waste disposal is the third largest municipal government expense after police protection and education.

Source: Headwaters cooperative Recycling, *Recycling Facts*, www.headwatersrecycle.com/index.html









2. Product Offering

Describe in detail any standard or optional document management (e.g. work flow, digital store front) software that is available for use with the equipment that you have proposed.

e. Document Management Software

Canon devices and compatible partner software applications, are particularly well suited to facilitate government digital workflows and document-driven functions as the "on and off ramps" to the electronic process. By assisting in the goal to develop "paperless" delivery, we provide ways for Public Agencies to manage information more efficiently, while ensuring the privacy and protection of sensitive information.

Digital StoreFront

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.

eCopyShareScan® and eCopyPDF Pro Office

Converts paper into secure digital documents, and connects user with the applications and digital workflows that run their business. eCopyPDF Pro Office is an alternative to Adobe Acrobat for desktop document applications, such as document mastering, file conversions and portability.

Open Text Right Fax

Provides a centralized fax solution that is scalable and can be integrated into an organization's Voice over IP Network.

EMC Document ApplicationXtender (AX)

Content management solution that allows users to organize, store, and retrieve information quickly.

Prism Forms Manager

A premier variable data printing solution that includes postal certification and digital signatures among its robust features and functions.

i1 Publish

Leading graphic arts industry color management solutions by X-rite.



Canon Solutions America, Inc



Canon MDS

Managed Document Services

2. Product Offering

f.

Provide detailed pricing for all optional software or equipment in the pricing section -Attachment B Specification and Pricing workbook.

f. Pricing for Optional Software and Equipment

Please see detailed pricing for all optional software or equipment in the pricing section found in Required Forms, Attachment B - Specification and Pricing Workbook.

Canon Managed Document Services (MDS) from Canon Solutions America helps your organization cut costs, get the most out of available technology, simplify your billing, and more Managed Document Services are designed to not only simplify the management and administration of an organization's print environment, but also seeks to optimize the environment so that better efficiencies, productivity, and cost savings can be realized.

Managed Document Services At A Glance

Simply put, Managed Document Services provides your organization with a turn-key program featuring an all-inclusive, cost-perprint program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet. Deliverables include:

i Discovery and Analysis

Provides a complete inventory of the imaging fleet across your enterprise, including important information about your print environment and the current state of your output devices (copiers, printers, multi-functional devices, and fax machines). Armed with this information, intelligent decisions on fleet optimization can be made with confidence.

i Printer Monitoring and Mapping

Monitors and reports on critical metrics from your imaging fleet including: device inventory, volume capture, supplies alerts, service alerts, and device placement within your office environment.

i Proactive Supply Replenishment and Service Response

Provides proactive supplies replenishment and technical support so you achieve maximum uptime on your print devices and enhanced productivity for you organization.

i Quarterly Account Review

On a quarterly basis, the experts from Canon Solutions America will meet with you to review your current print related costs and share insights surrounding:

- Additional ways to reduce spending
- Rightsizing opportunities
- Cost, design, implementation and management strategies
- Current and future technology investments

Through the MDS discovery process, Canon Solutions America provides you with the information needed to understand the current state of your print environment

- enabling you to make informed decisions on fleet optimization that reduce expenses and enhance operational efficiencies. Additional benefits include:

- Reduced overall spend on print-related activities with potential savings of 10-30%.
- One vendor to manage all document output devices.
- Simplified management and administration of print environments.
- Eliminate unnecessary and wasteful supply ordering, stocking and management.
- Simplified billing with management reports that support easy cost allocation.
- Facilitate "Green" initiatives.

What Managed Document Services Can Do for You

Traditionally, document output costs have been widely distributed across an organization's financial reporting structure. This decentralized approach hides many print related expenses, hindering management's ability to account for the true costs of document output across their company.

All Managed Document Service Engagements are priced based on a completed scope of work. Final proposal will be presented prior to approving the end-user license agreement. Please see Exhibits Section, Exhibit x. Ancillary Form Agreements. Products and services not included in this agreement will be offered at Canon Solutions America's National Cooperative Discount Process.





Canon Solutions America, Inc.



3. Service Offering

3. Service Offering

а

Using Attachment B -Specification and Pricing Workbook. Identify the proposed services under the contract.

Please see Attachment B - Specification and Pricing Workbook for proposed services offered under this contract.

To meet the unique needs of the document solutions and office equipment market our services offerings are organized around three primary business lines, Enterprise Services and Solutions (ESS), Large Format Solutions (LFS), and Production Printing Solutions. Below is a brief overview of each service offering:

Managed Document Services (MDS)

Managed Print Services (MPS) is an all-inclusive, cost-per-print program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet.

Business Services Division (BSD) is a full-service outsourcing partner, providing complete, customized on-site staffing and management of office service support functions such as fleet management, mail and reprographic services, inventory and distribution management, electronic records and document management.

Professional Services

Implementation Services (on-site installation support) for large equipment installations/transitions

Training & Education (on-site post-installation support) on hardware and software

Subscription Services (post-sales software support) includes on-site software triage and training

Help Desk (remote triage) from application experts is available from 8:30 AM to 8:00 PM EST



Canon Solutions America, Inc.



4. Subcontractors

FULL NAME OF OFFEROR:	Canon Solutions America, Inc.	
CONTACT PERSON:	Reed Byhring, Manager, Major Accounts, 847.706.3404	
SUBCONTRACTORS: A. Will you employ subco	ntractors? X (YES) (NO)	
B. If "YES", identify wit subcontracted:	th each firm's name, address, telephone number and work	to
COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		
WORK TO BE PROVIDED:		
COMPANY NAME:		
ADDRESS:		
CONTACT PERSON:		
TELEPHONE NUMBER:		
WORK TO BE PROVIDED:		
COMPANY NAME:		



Identify all other companies that will be involved in processing, handling or shipping the products and services available under the Contract. Include any subsidiaries or company owned affiliates that may included product or service under the Contract.

4.



5. Website Capabilities

Describe the offeror's website capabilities. Identify information customers can access via the offeror's website.

5.

eManage

eManage, a web-based account management tool that is available with an active Maintenance Agreement, allows you to sort account information by serial number, model number, and requisition number. You can then view active service calls and service call history and sort the data by the service call issue, such as paper jam and preventative maintenance.

By providing administrative control over your fleet of Canon devices eManage allows you to:

- i Submit meter reads (Bulk or Individually) and view history
- i Order toner, manage supplies and check status of orders (toner inclusive contracts)
- i Place and check status of service requests
- i Manage user profiles
- i Identify, validate and review device installations by location
- i Retrieve important account information

Financial Designated Accounts Website

Reconciling and reporting on your accounts has never been easier. Through a designated accounts website, available to Canon Financial Services' priority services customers, you can review your account information and manipulate data reporting to fit your needs. Using the Designated Accounts Website you will be able to view, print, sort, and download invoices and invoice information in a variety of file formats. A section in the website offers you the ability to access your invoice information in a MS Excelfriendly invoice file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail.

In addition, you can access your invoice and payment history at the click of a button. You will always know where your checks are applied. By clicking on the invoice number, you can display the full invoice.

Electronic invoice payment is also available through electronic funds transfer (ACH).





Canon Solutions America, Inc.

6. Return and Restocking Policy

6. State any return and restocking policies.

Except in the case of a Lease Schedule containing a \$1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either (i) exercises the purchase option in accordance with the terms hereof, or (ii) sends to Canon Financial Services (CFS) written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below. CFS may cancel the automatic renewal terms by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall at the termination of the respective Schedule, return the Equipment at its sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If, for any reason, Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS, as provided in this Agreement, by the last day of the applicable term, Customer shall pay to CFS upon demand, one billing period's Payment (as specified in the applicable Schedule), for each billing period, or portion thereof that such delivery is delayed.

If you wish to return supplies, you can call the toll free number located on your Canon equipment to reach a Customer Service Representative who will facilitate the return process. We will pick up over shipped or defective supplies at no cost to Customer. Additionally, when Customer upgrades equipment, we will pick up any leftover toner, at no cost to Customer. We will assess other restocking fees on a case-by-case basis based on factors including, but not limited to, reason, type, and locations. Our supply department pre-approves all billable pickups before we issue a Return Merchandise Authorization (RMA).





7. Invoicing Process

Describe offeror's invoicing process. Provide a sample invoice.

7.

Billing is comprised of two components: Equipment and Maintenance.

Equipment Billing

If you elect to utilize the retail option, equipment billing will be provided by Canon U.S.A.'s wholly owned leasing company, Canon Financial Services, Inc. (CFS). CFS generates and mails monthly invoices with 19-days lead-time. Payments are due on the 1st, 10th, or 20th of the month, depending on the date of contract commencement and contract type. We offer invoices based on individual contracts or all contracts together, detailing them on one invoice.

Maintenance Billing

We strive to provide billing statements that are rich in information yet easy to understand. We can accommodate most types of billing requests, including but not limited to: summary or detailed billing, mid-month and non-standard billing dates, and custom formatting. Our invoices are prepared in MS Excel, which can easily be imported into SAP and/or PeopleSoft. We will work with you to ensure that the invoice format is compatible with your accounts payable process. All invoice payments are due within 30 days of receipt. CFS can also accommodate maintenance billing if required.

Customizations

When leasing through CFS you will have online access to extensive information/reporting capabilities. Invoicing information is available via an MS Excel - friendly file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail. Individual invoice processing is available with the following features:

- i Print invoice: allows you to view or print one invoice at a time
- i Sort/Print Invoice: allows you to choose a combination of sort options
- i Download Invoice: allows you to export file to ASCII or spreadsheet formats
- i Electronically Pay Invoice: apply online to make a recurring monthly transfer or a one-time transfer electronically

For general leasing questions, you may also contact the CFS Contract Portfolio Management group at 1.800.220.0330 or canoncustomer@cfs.canon.com. You can reach them between the hours of 8:30 am and 8:30 pm EST.



customizations that can be made to invoices.

Indicate any

Provide a offeror's representative and contact information for invoicing.



8. Delivery Commitment

8. Describe offeror's delivery commitment.

All lease and purchase charges quoted are inclusive of delivery and installation of all Canon brand equipment. We will deliver all equipment hardware within fifteen (15) business days from receipt of appropriately signed and executed order document, barring any circumstances outside of our control, such as national backorder. We make every reasonable attempt to meet your requested delivery dates/times. However, because we may be subject, from time to time, to manufacturer production or shipping delays (or both), we may allocate distribution among all of our customers. Unfortunately, at times, this limits the delivery of requested quantities.

Lead times for some products and services, including third-party software solutions and our Managed Print Services offering, are determined by a mutually approved statement of work and formal project plan developed during the discovery phase of the project.



Canon Solutions America, Inc



9. Customer Service

9. Customer Service

a. Describe offeror's customer service commitment

b. Describe customer support available from the offeror. Include availability of call centers, their locations and hours. Include response time guarantees.

a. Customer Service Commitment

Our Customer Service Department focuses on resolving account management-related issues. Our Customer Service Representatives will act as liaisons you and the departments that support you nationwide, including Accounting, Supply Sales, Service, and Dispatch. The relationship between these departments ensures that you will receive a timely and accurate response in order to support your needs.

b. Customer Support

You may call the toll free number to reach a Customer Service Representative who will:

- i Answer general inquiries and issues
- i Handle billing questions and rebilling needs
- i Correct address and account information
- i Issue supplies needed for contract fulfillment
- i Resolve a service need
- i Handle meter read questions

Our Customer Support Call Centers are located throughout the United States, and we utilize one number that routes calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Call Centers operate between the hours of 8:30am to 8:00pm EST, Monday through Friday, excluding our recognized holidays. *Also, please see Exhibit ii. Customer Call Centers by Call Type*

The Customer Service Call Center will maintain an average speed of answer (ASA) of less than two (2) minutes. This Dispatch Center will provide you with a confirmation number for reference to the service call placement. We understand that machine downtime can be harmful to your business, so we strive to exceed service call response time expectations. Generally, our basic service standards are as follows:

- i Time between call placed and technician dispatched: Immediately
- i Time between technician dispatched and technician responds to customer via phone: Less than one hour
- i Average time between when customer placed call and technician arrived onsite: Four hours (U.S.)*
- i Average time to service equipment: One hour on all equipment

* Our Managed Print Service program offers an onsite response time of next business day.



A. Method of Approach Canon Solutions America, Inc.



c. Dedicated Service Representative

9. Customer Service

С

Discuss the availability of a dedicated service representative or team, the service they provide and how they help the customer manage their account. If you have critical uptime or volume issues, we can also provide a contract for a dedicated technician to be on standby in order to meet your specific business requirements. This service offering is dependent upon your fleet size and ability to meet certain financial criteria. We provide a free-of-charge dedicated technician to companies meeting certain volume and fleet thresholds. If you do not maintain the minimum contracted print/copy volumes to utilize a Dedicated Service Representative, you may elect to pay for this service at then-current labor rates as determined by our service department. A scope of work will be determined based on customer need.

The Dedicated Service Representative currently plays an integral role in achieving customer satisfaction for The County of DuPage. At the price points included in Attachment B - Specification and Pricing Workbook (refer to 48-month rental), The County of DuPage qualifies for a Dedicated Service Representative.

The Dedicated Service Representative is responsible for the following:

- i Maintaining all equipment on site
- i Performing scheduled preventative maintenance calls on all products
- i Handling meter readings to ensure accurate and timely billing
- i Pro-actively replacing parts on an as-needed basis to maintain optimal equipment uptime
- i Working with customer's IT personnel to address any network issues
- i This individual must go through a complete screening process and background check since they need to work in secured areas such as prisons and the County Courts
- i Collecting all revenue from coin-op machines (trustworthiness is a important factor)
- i Communication is a vital component of this position since the Dedicated Service Representative has to interface on-site every day.

We will finalize this offer, and the Dedicated Service Representatives role and responsibilities, in a mutually acceptable scope of work.

d. Customer Disputes

d. Describe how the offeror approaches and solves customer disputes. Our goal is to resolve all disputes to your complete satisfaction. As a Canon U.S.A. subsidiary, we adhere to a strict escalation procedure in resolving all service related problems in a timely manner, ensuring that your equipment is running when you need it most. If you experience a concern or simply have a question, you can contact a Customer Service or Billing Representative, who will act as a liaison on your behalf between various departments nationwide to provide a resolution to any issue or concern.





e. Customer Service Program Metrics

Our service department conducts satisfaction surveys and follow-up inspections (Quality Assurance Checks) on a transactional basis with employees through a web-based survey and on-site visit to measure the effectiveness of service calls and our technician's performance. Our Help Desk also conducts customer satisfaction surveys after each service call to evaluate your satisfaction with our service. In addition, we track and measure our performance against the Key Performance Indicators (machine uptime, response time, mean time between service calls and first call fix rate etc.). We use this information to adjust and improve service standards and this will be discussed during Quarterly Business Reviews.

f. Technical Support

Complete Call Process

As part of our contracted service, all parts, labor, supplies and maintenance are included. It is our policy to perform all required preventative maintenance at every service visit. We guarantee that the immediate problem will be resolved and that we will identify and appropriately address any future problems. You can anticipate improved productivity through maximized uptime of your copier equipment, improved Mean Copies Between Failures (MCBF) and overall end-user satisfaction. In addition, our state-of-the-art computerized dispatch system can forecast and generate dedicated preventative maintenance service visits. We forecast visits on period of time and/or volume from the last service visit regardless of the reason. It is through the combination of our preventative maintenance policy/practices and unique systems capabilities, which ensures that all contracted equipment meets or exceeds your performance expectations. Our Post-Sales Engineers and Pre-Sales Analysts will resolve application software and connectivity issues. When purchasing certain software to use with your Canon device we also offer use of our National Technology Solutions Center (NTSC) for access to vendor-trained software application experts to assist with third party and workflow solutions.

Location and Hours of Technical Support Centers

We have over 130 Technical Support Centers covering almost every major metropolitan area within the United States, and continue to expand into cities where state, county governments, public agencies and educational institutions may benefit from working directly with a Canon U.S.A. sales subsidiary.

The standard service hours for each Technical Support Center are Monday through Friday, 8:30am to 5:00pm local time, excluding weekends and our recognized holidays. Service is available outside of these hours on a machine-by-machine and/or location-by-location basis.

Enclosed, please see, Exhibit iii. CSA Technical Support Centers for a complete listing of all offices nationwide.



- 9. Customer Service
- e. Describe how offeror measures and tracks the success of its customer service program.

Describe technical support available. Include the location of technical support centers and their hours.

f

Canon Solutions America, Inc.



10. Warranty

10. Warranty

b. Describe the warranty period for proposed products.

c. Submit offeror's warranty program.

11. Describe Service Call Request Procedure. Warranty periods and programs are specific to the products and services delivered under the contract. An example has been included in *Exhibit iv. Example Warranty Statement*.

11. Service Call Request Procedures

There are multiple options for placing a service call. You may place a service call by

- i Calling the toll free number located directly on their Canon equipment
- i Placing a request online at <u>http://www.csa.canon.com</u>
- i Logging onto their eManage account

We log your call into our Oracle database and ADS dispatching system. Our system selects the appropriate technician based on skill set and geography and sends a text message to the technician's cell phone. The text message includes the contact information, the history of the last three service visits, as well as the committed time we must respond.

Initially our service technician will attempt to troubleshoot and resolve the technical issue with you over the phone. We will immediately dispatch a service technician to your location if on-site service is necessary. When the call is complete, the technician closes the call with the pertinent information (i.e. meter reading, parts consumed, etc.), and the system time stamps the closure.

12. New Product Notification Process

12. Describe how the offeror notifies customers of new products.

You will have access to new product information as posted on Canon U.S.A.'s website at the time of release. In addition, local service centers will inform you of local inventory at a models end-of-life cycle.





Canon Solutions America, Inc.

13. Help Desk Solutions

13. Describe offeror's ability to provide Help Desk solutions.

Our Help Desk Call Center covers a wide spectrum of hardware, software, network connectivity, application and workflow issues. As a standard service with all active Maintenance Agreements, we provide intelligent level 1 phone triage and intelligent troubleshooting for challenging scenarios. You may contact the Help Desk by calling 1.800.355.1385 from 8:30am to 8:00pm EST Monday through Friday, excluding our recognized holidays.

The Help Desk number is the same number for both the Managed Print Services offering and Multifunctional Devices. We handle supplies fulfillment and service through one number, whether you are calling about printers, copiers, scanners or fax machines. We route calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Once the caller has selected, for example, service, the call taker will ticket the call and forward it to the appropriate handler - Service for a break fix issue, Training for a training related issue, Solutions Help Desk for Systems/Solutions calls, Hardware Tech support desk or to the Managed Print Services Operations Desk for stand-alone print devices.

In addition, we have a Specialized Services Help Desk. The National Technology Solutions Center (NTSC) Help Desk provides all support, maintenance and supply-inclusive services provided by our standard Help Desk. The Specialized Services Help Desk has extended hours from Monday through Friday 8:30am to 8:30pm EST, excluding our recognized holidays, and includes direct access to vendor-trained application experts for third-party enabling solutions and knowledge of workflow needs specific to different industries. A dedicated toll-free phone number may be utilized when contracting with us for this service.

Help Desk Services are available outside of the hours listed above. We contract for this service on a machine-by-machine and/or location-by-location basis as requested.



Canon Solutions America, Inc.



14. Green/Sustainability Program

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein.

Green/Sustainability Policies/Products and Certifications

Canon is a 2010 and 2011 Energy Star Partner of The Year for its outstanding contributions to reducing greenhouse gas emissions and excellence for energy efficient product design. Canon has long been a champion for environmental responsibility. Canon is dedicated to protecting and preserving valuable environmental resources. To meet this commitment, it has put in place one of the world's largest Environmental Management Systems and has earned ISO-14001 certification. At each stage of the product life cycle (produce, use, and recycle) Canon assesses the amount of CO2 emitted and strives to reduce it, always seeking ways to conserve energy and resources, and reduce hazardous substances. Notably in 1990, Canon became one of the first companies to collect and recycle used copier toner cartridges. With the cooperation of our customers, Canon has collected more than 266,000 tons of toner cartridges around the world. Canon's sustainability accomplishments include:

- i Voluntarily partnering with the EPA for more than ten years
 - o Designing over 400 products that meet ENERGY STAR standards
 - EPA ENERGY STAR Partner of the Year Recipient (2010 and 2011) (only office equipment company to achieve this distinction both years)
- i Achieving and maintaining ISO 14001 certification
 - o Over 700 Canon companies and facilities are ISO-14001 certified (largest in world)
- i Building a toner recycling program to create new cartridges from recycled materials
- i Using plant-based and recycled plastics in our new copier products
 - o The imageRUNNER uses 100% recycled plastics and bio-based plastics exterior parts

Responsible Recycling (R2) Certification

Canon Virginia, Inc. (CVI), is the first original equipment manufacturer (OEM) to achieve Responsible Recycling Practices for Electronics Recyclers (R2) certification. This certification is a result of an independent audit of CVI's facilities in Newport News, Va., confirming that its facilities meet the R2 Standard, a comprehensive set of best management practices governing the environmental, health, safety and security aspects of the electronics recycling industry. This certification, covering the Canon facilities in Virginia responsible for the testing, refurbishment and repair of returned copiers, printers and cameras, is one example of Canon's dedication to maximizing sound environmental practices.

R2 is a U.S. Environmental Protection Agency-recognized accreditation standard that helps to ensure electronics recyclers remain accountable for their processes while also helping to protect supply chain employees, and others, who are exposed to e-waste. The R2 audit involves a seven-step process.





EPEAT® Matrix

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein. Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.





15. Security Levels

15. Describe how offeror will maintain a variety of security levels (network, device, employee, document etc.). Discuss if this proposal has been tested and if it is currently utilized in a production environment.

Canon's security capabilities fall into three main areas: standard device security, network and print protection, and data overwrite protection. The following options will offer you advanced data protection. Some of these options come standard on our new imageRUNNER ADVANCE devices, where others are options available at an additional cost.

Security Features

Feature	Active	End of Term	Comments
Initialize Data/Settings Function		Ð	This hard disk format feature performs a one-pass overwrite of customer data on the hard disk drive (i.e. image data, settings, address book, MEAP applications, job history, mailbox data, etc). While this function can be executed at any time, the deletion of device settings, MEAP applications, etc, is not practical for daily application.
HDD Erase Kit	Ð	Ð	Actively overwrites image data on the hard disk drive as part of routine job processing tasks. Administrators can set three levels of overwrite protection including: overwrite once with null data, overwrite once with random data, or overwrite three time with random data. When utilized in conjunction with the "initialize Data/Settings" function, the kit enables enhanced overwrite protection for end of lease situations (i.e. Initialize Data/Settings function will overwrite up to three times with random data).
HDD Encryption Kit	Ð		Encrypts the data on the hard disk drive with either 256 bit AES encryption or 168 bit 3DES encryption, depending on the device modelrendering the data unreadable.
Removable HDD Kit	Ð		Enables the standard internal HDD to be mounted externally so it can be secured by the customer. Typically, this option is employed in very secure environments (DoD, intelligence community, DoE, government contractors, etc.) where the HDD from end user computers are removed and locked in a vault at the end of every business day. This option enables customers to address the imageRUNNER HDD in the same fashion.
HDD Replacement		Ð	Provides users with removal and replacement of the hard disk drive. Includes reinstallation of system software so the device is returned to operational status. Original hard disk is provided to the customer for either storage or destruction in accordance with their specific security policies. This process is a fee-based service and can be initiated by contacting your Branch Service Manager. This service will be conducted by our Service Organization.





Reference to the Agreement

Notwithstanding any provision of this agreement to the contrary, the use of a Customer provided Purchase Order shall be for the Customer's administrative convenience only, and any terms and conditions on said Purchase Order which conflict with, vary from, or supplement the terms contained in an eventual Contract between Canon Solutions America, Inc. and the Customer, shall be deemed null and void.

Venue

By submitting this response, for The County of DuPage only, we have agreed that the venue for all disputes, arising out of the solicitation process, including but not limited to judicial review of any protest decision, will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage, Illinois and that Illinois law will control. For all other Customers purchasing or leasing cooperatively off this agreement, disputes that may result between the Customer and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

Fiscal Funding Out Clause

When Municipalities are allowed by their state or local laws to cancel an equipment lease obligation if the Municipality's legislative body or funding authority elects not to appropriate funding for a new fiscal year the Leases and Service Agreements resulting for this agreement allows for termination due to fiscal funding, provided the Customer can: 1) Provide proof that funding was requested; 2) Provide proof funding was denied; And 3) that no similar service will be provided by another vendor for a period of one (1) year.





(continued)

End of Lease Option

Except in the case of a Lease Schedule containing a \$1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either;

- (i) Exercises the purchase option in accordance with the terms hereof, or;
- (ii) Sends to CFS written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below.

CFS may cancel the automatic renewal term by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall, at the termination of the respective Schedule, return the Equipment in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If for any reason Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS as provided in this Agreement by the last day of the applicable term, Customer shall pay to CFS upon demand one billing period's Payment (as specified in the applicable Schedule) for each.

Products not offered on the National IPA website (Open Market)

Canon Solutions America's intent is to offer the majority of our Canon and Alliance products, software and services within the published pricing list. There will always be items that are not listed on the National IPA website. These items will be known as "open market items." These Open Market items can include but are not be limited to; products, software, services subscription services, trade-ins, etc. Open Market items are subject to best available discounting that would be given to governmental customer following our national cooperative discount process.





(continued)

Replacement of Canon Branded Equipment

Notwithstanding any provision of this agreement and specifically for units not placed at the County of DuPage, Canon Solutions America warrants the Canon Brand equipment it supplies will be free from defects in material and workmanship for ninety (90) days from the date of delivery. In addition, after such ninety (90) day period, Canon Solutions America will maintain such equipment in good operating order per manufacturer's specifications provided subject to normal use.

Within five (5) years for purchase or the term of the lease, of original installation of any newly installed Canon brand equipment covered by this Agreement, Canon Solutions America will at Customer's written request, replace such equipment with a like unit if Customer meets the following three conditions:

- The equipment is continuously and exclusively serviced by Canon Solutions America from and including the date of original installation;
- (2) Customer fulfills all terms of this Agreement;
- (3) Before requesting a replacement unit, Customer gives Canon Solutions America the opportunity to cure any service problems which Customer may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, Canon Solutions America will supply a loaner unit until the machine is restored to good working order.





(continued)

Technical On-site Response Time

Response time for Fleets with Dedicated On-Site Technicians (including The County of DuPage): We will commit to a fleet average response of two (2) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the Customer call is placed with Canon Solutions America's dispatch department, until the time the technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the technician's arrival shall stop the response time calculation for all open service calls at that location.

Response Time for Public Agencies

Canon Solutions America will commit to a fleet average response of four (4) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the customer call is placed with Canon Solutions America's Dispatch department, until the time the Technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the Technician's arrival shall stop the response time calculation for all open service calls at that location.





(continued)

The County of DuPage Solicitation #13-065 Referenced Sections

Although not responded to specifically in Canon Solutions America's response to The County of DuPage, Illinois, Solicitation #13-065, Submittal Requirements Specific to Evaluation Criteria, Required Forms and Exhibits, which constitute the required response, we have read, understood and agreed to the remaining sections in their entirety, except as previously noted in the Exceptions to Request for Proposal Language, submitted on April 29th, 2013, and understand that said sections will be referenced in an eventual agreement resulting from this solicitation:

- Section 1 Project Information
- Section 2 Instructions to Offerors

(We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)

- Section 3 General Conditions
- Section 4 Special Conditions

(We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)

- Section 5 - Insurance Requirements

(We will endeavor to notify The County of DuPage of any changes within thirty (30) days of receiving such notice from our insurers.

- Section 6 - Scope of Work and Specifications

Ancillary Form Agreements

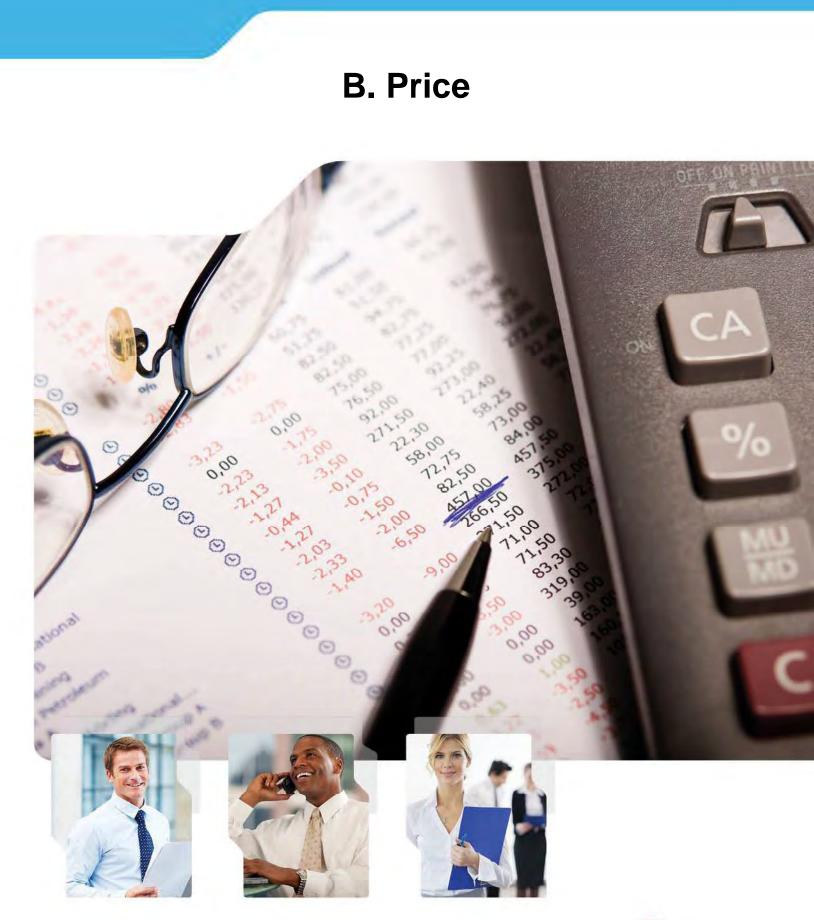
From time to time, the Attached agreements are used in conjunction with this agreement for administrative purposes and to provide additional contract terms. Please see Exhibit x. Ancillary Form Agreements.



Section Name	Page	Section	Verbiage	Response	Accepted
SECTION 3 – GENERAL CONDITIONS	7	INDEMNITY	The Contractor shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the County and its officers, agents, and employees from and against any and all claims and demands, actions, causes of action, and cost and fees of any character whatsoever made by anyone whomsoever on account of or in any way growing out of the performance of this contract by the Contractor and its employees, or because of any act or omission, neglect or misconduct of the Contractor, its employees and agents or its subcontractors including, but not limited to, any claims that may be made by the employees themselves for injuries to their person or property or otherwise, and any claims that may be made by the employees themselves or by the Illinois Department of Labor for the Contractor's violation of the Illinois Prevailing Wage Act (820 ILCS 130/1 et seq.). Such indemnity shall not be limited by reason of the enumeration of any insurance coverage or bond herein provided. Nothing contained herein shall be construed as prohibiting the County, its officers, agents, or its employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, actions or suits brought against them. The Contractor shall likewise be liable for the cost, fees and expenses incurred in the Country's or the Contractor's defense of any such claims, actions, or suits. The Contractor shall be responsible for any damages incurred as a result of its errors, omissions or negligent acts and for any losses or costs to repair or remedy construction as a result of its errors, omissions or negligent acts. The County does not waive its defenses or immunities under the Local Government and Governmental Employees Tort Immunity Act, 745 ILCS 10/1 et seq, by reason of indemnification or insurance.	Previously agreed to in exsisting Agreement To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the Courty of DuPage, its agents, representatives, officiers, directors, officials and employees from and against all third party allegations, demands, proceedings, suits, actions, claims, including claims of US patent or	Yes
SECTION 3 – GENERAL CONDITIONS	8	PATENTS	Contractor undertakes and agrees to defend at Contractor's own expense, all suits, actions, or proceedings in which the County of DuPage, its Officers, agents or employees are made defendants for actual or alleged infringement of any U.S. or foreign letters patent resulting from the use or sale of the items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County representative. Contractor further agrees to pay and discharge any and all judgments or decrees, which may be rendered in any such suit, action or proceedings against the County of DuPage, its Officers, agents or employees therein.	actual of alleged infringement or any U.S. of foreign enters patent resulting from the use or sale of the Canon brand items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County.	Yes
SECTION 3 – GENERAL CONDITIONS	8	PAYMENT	Original invoices must be presented for payment in accordance with instructions contained on the Purchase Order including reference to Purchase Order number and submitted to the correct address for processing. The County shall pay all invoices pursuant to 50 ILCS 505, "Local Government Prompt Payment Act". Invoices containing charges for work subject to the Illinois Prevailing Wage Act (820 ILCS 130/) are required to be accompanied by the applicable Certified Transcript of Payroll form(s) for acceptance. Payment will not be made on invoices submitted later than six-months (180 days) after delivery of goods and any statute of limitations to the contrary is hereby waived.	Previously agreed to in exsisting Agreement Canon Solutions America, Inc. will agree to this provision provided delay in invoicing is not caused by customer.	

Section Name	Page	Section	Verbiage	Response	Accepted
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County terminates this Contract because of the Contractor's breach or default, the County shall have the right to purchase items or services elsewhere and to charge the Contractor with any additional cost incurred, including but not limited to the cost of cover, incidental and consequential damages and the cost of re- soliciting. The County may offset these additional costs against any sums otherwise due to the Contractor under this solicitation or any unrelated contract.	cure period will not interfere with its needs and interests, a longer period may be allowed.	Yes
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County of DuPage fails to appropriate funds to enable continued payment of multi-year Contracts the County may cancel, without termination charges provided Contractor received at least thirty (30) days prior written notice of termination.	Previously agreed to in exsisting Agreement Canon Solutions America, Inc., allows for termination due to fiscal funding, provide the Customer can : 1) Provide proof that funding was requested 2) Provide proof funding was denied 3) And that no similar service will be provided by another vendor for a period of 1 year.	Yes
Section 4: Special Conditions	11	QUANTITIES	The County of DuPage reserves the right to increase or decrease the quantities shown herein at any time during the life of the contrac to correspond to the actual needs of the County of DuPage. All quantities shown are ESTIMATES ONLY and are the anticipated volume for a one-year period.	Previously agreed to in exsisting Agreement CSA will lock in our net price for the term of the contract. Additions will be based on remaining term of contract and CSA we will provide a lease rate factor to be utilized to calculate the payment for that remaining term. If customer wishing to cancel any existing equipment or accessories. Customer shall be responsible for any remaining payments and the return of the cancelled items.	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	16	PARTS AND SUPPLIES	Maintenance and service shall consist of all parts (including drums, rollers, circuit boards, etc.) necessary to service and repair machines. The Contractor shall stock parts on County premises to assure 98% equipment "up-time". TheCounty will assess cash penalties against the Contractor for failure to meet promised "up- time" commitments. The County shall provide a secure location for parts storage.	Previously agreed to in exsisting Agreement CSA will commit to a fleet average uptime of 95% over the 4 fixed quarterly intervals per year.	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	19	TECHNICAL SUPPORT/MAINTENANCE REQUIREMENTS	The successful Contractor shall provide a dedicated, on site, full- time (Monday through Friday, 8:00 a.m. to 4:30 p.m.) service technician or technicians as may be required at peak activity periods, trained and qualified by the equipment manufacturer on the equipment installed. The County shall provide the service techniciar Internet and County e-mail access, in addition to adequate work and storage space. Response times for copiers located on the County Complex are expected to be within two business hours of request, if it appears that response cannot be met within a maximum of four business hours, additional technicians should be sent to the County Upue to security factors, secured locations and other factors the County reserves the right to request that the contractor not "rotate" several service technicians in ad out of the County. If the dedicated technician is not busy with County service requests, the awarded Contractor may schedule additional calls for the technician in the immediate area of the County complex. Once a County service request is made, the technician must then respond within the previously defined time frame.	Previously agreed to in exsisting Agreement Dedicated service technician should be dependent on fleet size	Yes

Section Name	Page	Section	Verbiage	Response	Accepted
Exhibit A	35	1.0 Scope of National Cooperative Contract	This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA. These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.	Previously agreed to in exsisting Agreement Participating Agency to meet Contractor's reasonable creditworthiness standards]	
Exhibit A	37	2.1 Corporate Commitment	Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.	Previously agreed to in exsisting Agreement While Contractor will utilize National IPA as its primary go to market strategy, in no event shall Contractor be liable for any fees to National IPA in the event that Contractor bids or is awarded a contract with any entity not utilizing National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement. "Go TO Market Strategy" is limited to local governmental agencies and any extension of this strategy requires further discussion.	Yes
Exhibit A	38	2.2 Pricing Commitment	Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.	Previously agreed to in exsisting Agreement Canon Solutions America, Inc. is unable to make this representation due to the specific requirements that exist in this proposal such as response time, geographical coverage, and administrative fees.	Yes







1. Price Proposal

 Provide a price proposal as requested in Attachment B – Specification and Pricing Workbook.

Please see Required Forms, Attachment B - Specification and Pricing Workbook.

2. Future Product Pricing

Pricing of Successor Products. Pricing for any successor Products which added to the pricing pages will be negotiated at prices consistent with the prices of Products already covered by this Agreement for discontinued Products having comparable features and functions.

3. Early Payment Discounts

We have provided pricing that reflects all available pricing discounts and promotions in response to The County of Dupage/NIPA Solicitation #13-065. The pricing in Attachment A does not require any minimum purchase requirements which allows for the maximum purchasing flexibility. This pricing is limited to the domestic United States.

4. Credit Card Payment(s)

Canon Financial Services, Inc. (CFS), Canon U.S.A. 's wholly owned leasing company, accepts check, ACH, EDI, Visa, MasterCard, and American Express for payments.



 Describe how future products will be priced so that they may offered under the contract.

3. State any early payment discounts are available.

 Indicate if payment will be accepted via credit card. If so, may credit card payment(s) be made online?

PRINT DEVICE SPECIFICATIONS

Specifications below signified minimum product specifications and is not inclusive of all product features and functionality Optional applications or accessories are part of the specification. If the Model can not achieve the the optional specification, you must announce in the "Does not Meet" area **INSTRUCTIONS:** 2. Enter up to 2 models that meet or exceed the specifications that you propose for each device type in the GREEN cells below. 3. In instances where a proposed model is deficient to any of the listed requirements, you must enter the deficiency of your proposed device in the cell directly below the proposed device.

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				CO	NVENIENCE /			le		PRODUCTIO	N			CONVENI	ENCE / DEPA		
			Segment1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6	Segment 7	Segment 7	Segment 7	Segm	ent 1	Segment 2	Segment 3	Segment 4	
	DEVICE TYPE		BW, 11-20 PPM	BW, 21-30 PPM	BW, 31-40 PPM	BW, 41- 69PPM	BW, 70- 90PPM	BW, 91- 109PPM	BW 110-124 PPM	BW 125-134 PPM	BW 135+PPM	Color, PP		Color, 21-30 PPM	Color, 31-40 PPM	Color, 41-69 PPM	
SPECIFICATION	Technology		Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digi		Digital	Digital	Digital	ļ
			Energy Star	Energy Star	Energy Star	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	, i i i i i i i i i i i i i i i i i i i			Energy		Energy Star Efficient	Energy Star	Energy Star Efficient	
	Energy Efficiency B&W		Efficient Yes	Efficient Yes	Efficient Yes	Yes	Yes	Yes	Yes	Yes	Yes	Effici		Yes	Efficient Yes	Yes	
	Color		No	No	No	No	No	No	No	No	No	Ye	s	Yes	Yes	Yes	
	Copier		Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	Yes	Must MF		Must be MFD	Must be MFD	Must be MFD	
	Copiei		Must be	Must be	Must be	Must be	Must be	Must be	163	163	163	Must		Must be	Must be	Must be	
	Printer		MFD	MFD	MFD	MFD	MFD	MFD	Yes	Yes	Yes	MF	D	MFD	MFD	MFD	
	Print Technology											Las		Laser	Laser		
	Fax		Laser Optional	Laser Included	Laser Included	Laser Optional	Laser Optional	Laser Optional	Laser	Laser	Laser	Optic	-	Optional	Optional	Laser Optional	1
Overview					0.0												1
	Scan Level I (Authenticate, Native Integration) Scan Level II (Authenticate against a directory))		Not Required Optional	Optional Optional	Optional Optional	Optional Optional	Optional Optional	Optional Optional				Optic		Optional Optional	Optional Optional	Optional Optional	1
	Scan Level III (Scan to folder or email using LDAP)		Optional	Required	Required	Required	Required	Required				Requ		Required	Required	Required	1
	Production Scanning Station								Optional*	Optional*	Optional*						Į
	Application Integration Networked (LAN)		Required	Required	Required	Required	Required	Required	Required	Required	Required	Requ	ired	Required	Required	Required	l
	Refill Type		Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartri		Cartridge	Cartridge	Cartridge	۱
			up to 20lbs	up to 00lk	up to 50lbs			-	-			up to 9	-	up to 90lbs		up to 110lbs	ſ
	Maximum Media Weight		up ເປ ∠UIDS	up to 20lbs	up to oulds	up to 110lbs	up to 110lbs	up to 110lbs	140 lbs	140 lbs	140 lbs	up to 9	ບເບຣ	uh in anips	up to 110lbs	αμιο IIUIDS	ł
	Maximum Media Weight ByPass								40.40	10.10	10.10	up to 1 8 1/2		up to 110lbs	up to 140lbs	up to 140lbs	ļ
	Maximum Media Input Maximum Media Output		8.5x14 8.5x14	11x17 11x17	11x17 11x17	11x17 11x17	11x17 11x17	11x17 11x17	13x19 13x19	13x19 13x19	13x19 13x19	8 1/2		12x18 12x18	12x18 12x18	12x18 12x18	ł
	mbainain moaid o'apar		BW,			BW,											İ
	Minimum B&W Copy Speed (ppm) (A/B/C)		11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	45/55/65PP M	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM	15/	15	25/30	35/40	45/50/60	
	Minimum barry copy opeed (ppm) (Prb/C)		BW,	1.1.141	1 1 101	BW,	TT W	30/1031114	1 1 101	T T IVI	1110	10/	10	23/30	33/40	43/30/00	t
	Minimum R8W/ Brint Speed (ppm) (A/R/C)		11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	45/55/65PP M	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM	15/	15	25/30	35/40	45/50/60	l
	Minimum B&W Print Speed (ppm) (A/B/C) Minimum Color Copy Speed (ppm)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	15/		25/30	35/40	45/50/60	ł
Performance	Minimum Color Print Speed (ppm)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	15/	15	25/30	35/40	45/50/60	ľ
	Minimum Monthly Volume Capacity (Duty Cycle)		50,000	100,000	120,000	165,000	250,000	250,000	1,000,000	2,000,000	2,000,000	100,0)00	100,000	165,000	250,000	ł
	Scan Resolution		1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	600x600dpi	600x600dpi	600x600dpi	600x6	00dpi	600x600dpi	600x600dpi	600x600dpi	
	Color Bleeds		No	No	No	No	No	No	No	No	No	No		No	No	No	Į
	Auto Duplex		Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	Requ 50% of		Required 50% of ppm	Required 50% of ppm	Required 50% of ppm	ł
	Auto Duplex Speed		(+/-)	(+/-)	(+/-)	(+/-)	(+/-)	(+/-)	(+/-)	(+/-)	(+/-)	(+/		(+/-)	(+/-)	(+/-)	
				512MB RAM	512MB RAM	1GB RAM	1GB RAM	1GB RAM	1GB RAM	1GB RAM	1GB RAM	1G R	AM	1G RAM	1GB RAM	1GB RAM	l
	Image Server Memory		256 MB	10G HD	10G HD	40G HD	40G HD	40G HD	60G HD	60G HD	60G HD	10G		10G HD	20G HD	100G HD	ļ
	Standard Paper Capacity		250/500 sheets	1000 sheets	1500 sheets	2000 sheets	4000 sheets	4000 sheets	5000 sheets	5000 sheets	5000 sheets	1000 s	heets	1000 sheets	1500 sheets	4000 sheets	I
			Standard 1+	Standard 2+	Standard 4+	Standard 4+	Standard 4+	Standard 4+	Standard 4+	Standard 4+	Standard 4+	Standa		Standard 2+	Standard 4+	Standard 4+	t
	Paper Trays Offset Printing		Bypass No	Bypass No	Bypass No	Bypass No	Bypass No	Bypass No	Bypass Yes	Bypass Yes	Bypass Yes	Bypa		Bypass No	Bypass No	Bypass No	ł
	Automated Document Feeder		30	30	100	100	100	100	100*	100*	100*	50		50	50	100	t
	Binder - General		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye		Yes	Yes	Yes	Į
Features /	Binder - Perfect Binding + Saddle-Stitch Collation Type		No No/Yes	No Yes	No Yes	No Yes	No Yes	No Yes	Optional Yes	Optional Yes	Optional Yes	No Ye		No Yes	No Yes	No Yes	ł
Options	Edit Documents in Print Queue		No	No	No	No	No	No	Yes	Yes	Yes	No		No	No	No	ł
	PMS Color Matching		No	No	No	No	No	No	No	No	No	No		No	No	No	ľ
	Cover Insertion		No	No	No	No	No	Optional	Yes	Yes	Yes	No		No	No	No	ł
	Finisher Hole Puncher		No/Yes No	Yes No	Yes No	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Ye		Yes No	Yes No	Yes No	t
	Stacker		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye	s	Yes	Yes	Yes	ļ
	Stapler		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye		Yes	Yes	Yes	ţ
	Floating Stapler Supports carbonless + recycled paper		No No	No No	No No	No No	No No	No No	No Yes	No Yes	No Yes	No		No No	No No	No No	ł
	Trimming		No	No	No	No	No	No	Yes	Yes	Yes	No	c	No	No	No	ţ
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	Supplier Model Number	^		ADVANCE 4225	ADVANCE 4235	ADVANCE 4251	ADVANCE 6275	ADVANCE 8295						ADVANCE C2225	ADVANCE C5235	ADVANCE C5250	ľ
	Does this model meet the above minimum	_							Meets the								t
	specifications? If not, please explain any discrepancies.								min.sped listed on this								I
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PROPOSED	Supplier Model Number				4245	6255	8285	8205				C2225			C5240	C5255	ĺ
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	discrepancies.					in the second second				listed on this	VerieR					interes Di thir	ļ
			imageRUNN ER 2525			imageRUNN ER					VarioPrint DP135					imageRUNN ER	ĺ
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	uiscrepancies.										listed on this		_			color	1

	CONVENI	ENCE / DEPA	RTMENTAL		PRODUCTION
Segment 1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6
Color, 11-20 PPM	Color, 21-30 PPM	Color, 31-40 PPM	Color, 41-69 PPM	Color, = 69- 90 PPM	Color, 60-90 PPM
Digital	Digital	Digital	Digital	Digital	Digital
Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	
Yes	Yes	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes
Must be	Must be	Must be	Must be		
MFD	MFD	MFD	MFD	Yes	Yes
Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes
					Color Laser
					Electrophotogr
Laser	Laser	Laser	Laser	Laser	aphic
Optional	Optional	Optional	Optional	Optional	Available as
Optional	Optional	Optional	Optional	Optional	an option
Optional	Optional	Optional	Optional	Optional	
Required	Required	Required	Required	Required	Optional
Bar in I		B. S. S.	B. S. S. I	D	B. I.I.
Required	Required	Required	Required	Required	Required
Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge
up to 90lbs	up to 90lbs	up to 110lbs	up to 110lbs	140 lbs	110 lbs
up to 110lbs	up to 110lbs	up to 140lbs	up to 140lbs		
8 1/2 x 14	12x18	12x18	12x18	12x18	13x19
8 1/2 x 14	12x18	12x18	12x18	12x18	13x19
15/15	25/30	35/40	45/50/60	70	60/70
15/15	25/30	35/40 35/40	45/50/60	70	60/70
15/15 15/15	25/30 25/30	35/40	45/50/60 45/50/60	70	60/70 60/70
100,000	100,000	165,000	250,000	70 300,000	500,000
600x600dpi No	600x600dpi No	600x600dpi No	600x600dpi No	600x600dpi Yes	600x600dpi Yes
Required	Required	Required	Required	Required	Required
50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)
(+/-) 1G RAM 10G HD	(+/-) 1G RAM 10G HD	(+/-) 1GB RAM 20G HD	(+/-) 1GB RAM 100G HD	(+/-) 1GB RAM 100G HD	(+/-) 1GB RAM 60G HD
				4000 sheets	
1000 sheets Standard 2+	1000 sheets Standard 2+	1500 sheets Standard 4+	4000 sheets Standard 4+	4000 sneets Standard 4+	4000 sheets Standard 4+
Bypass	Bypass	Bypass	Bypass	Bypass	Bypass
No	No	No	No	No	Yes
50	50	50	100	100	100
Yes	Yes	Yes	Yes	Yes	Yes
No	No	No	No	Optional	Optional
Yes	Yes	Yes	Yes	Yes Yes	Yes Yes
No	No	No	NO	Yes	Yes
No	No	NO	No	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes
No	No	No	No	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes
No	No	No	No	Yes	Yes
No	No	No	No	No	No
No	No No	No No	No No	Yes Yes	Yes Yes
UVI	UVI	UNU	UVI	162	185
imageRUNN	imageRUNN	imageRUNN	imageRUNN	imageRUNNE	imagePRESS
ER C1030	ER ADVANCE C2225	ER ADVANCE C5235	ER ADVANCE C5250	R ADVANCE C7270	C6010
imageRUNN	imageRUNN	imageRUNN	imageRUNN		imagePRESS
ER ADVANCE C2225	ER ADVANCE C2230	ER ADVANCE C5240	ADVANCE C5255		C7010 VP
			imageRUNN		
			ER ADVANCE C7260		
			Meets 55ppm in color		

PRODUCTION

MFD Configuration 2013

					Mon	ochrome							
Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	SCANNING LEVEL III	COIN BOX
Seg 1a	Table Top	Included		Optional		Optional			Included	Optional			
Seg 1b	Table Top	Included	Optional	Optional		Included			Included	Optional			
Seg 1C													
(Coin-Op)*	Table Top					Included							Included
Seg 2a	Table Top	Included	Included	Optional		Included			Included	Included	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional					Included	Included	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4b	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 4c	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 5a	Console	Included	Included	Console	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6a	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	

					C	Color							
Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	Scanning Level III	COIN BOX
Seg 1a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 1b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4b	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4c	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	

Monochrome (Black & White)

(DIACK & WITTLE)

										Pricing For	mat					
		P	roduct		CPC Lease Volume B Yea	ased on 4		Pu	rchase			Lease		Service Pro	grams (Purcha	ase/Lease)
				MINIMUM				Γ				I	Γ		sed on Black /hite	
		Minimum		COPIES CHARGED PER MONTH		Overage CPC by Band		Minimum Disc off of	Installation and Delivery		36 Month	48 Month	60 Month	Base Monthly	Base Service	Overage CPC by Band
Category	Market Segment	PPM	Product Model	PER UNIT	Base CPC	(B&W)	MSRP	MSRP	Charge	Net Price	FMV	FMV	FMV	Volume	Cost	(B&W)
	Example		ABC 2345	12,000	0.0175	0.012		40%		\$7,630.00		\$ 191.00	\$ 160.00	8000	64.00	0.0075
MFD	Seg 1a		imageRUNNER 1025IF	1,500	0.0174	0.006		55%		\$ 1,632.00	• • •			1,500	\$ 24.90	\$ 0.0166
MFD	Seg 1b		imageRUNNER 2525	2,500	0.0178	0.006	• • • • •	51%		\$ 3,083.00	\$ 87.87			2,500	\$ 27.75	\$ 0.0111
MFD	Seg 1c (Coin-Op)*		imageRUNNER 2525	1,000	0.0178	0.006	, .,	48%		\$ 4,228.00		\$ 99.35	\$ 80.76	2,500	\$ 27.75	\$ 0.0111
MFD	Seg 2a		imageRUNNER ADVANCE 4225	3,000	0.0178	0.006		54%		\$ 5,050.00		\$ 118.68	\$ 96.46	3,000	\$ 30.00	\$ 0.0100
MFD	Seg 2b		imageRUNNER 2530	5,000	0.0178	0.006		53%		\$ 4,785.00		\$ 112.46	\$ 91.41	5,000	\$ 53.50	\$ 0.0107
MFD	Seg 3a		imageRUNNER ADVANCE 4235	7,000	0.0178	0.006		62%		\$ 5,440.00		\$ 127.84	\$ 103.90	7,000	\$ 66.50	\$ 0.0095
MFD	Seg 3b	-	imageRUNNER ADVANCE 4245	8,000	0.0178	0.006	, .,	62%		\$ 6,099.00		\$ 143.33	\$ 116.48	8,000	\$ 66.40	\$ 0.0083
MFD	Seg 4a		imageRUNNER ADVANCE 4251	10,000	0.0178	0.006	• • • • • •	63%		\$ 6,195.00		\$ 145.59	\$ 118.32	10,000	\$ 79.00	\$ 0.0079
MFD	Seg 4b		imageRUNNER ADVANCE 6255	18,000	0.0178	0.006		57%		\$ 10,258.00	\$ 292.35	\$ 241.06	\$ 195.93	18,000	\$ 88.20	\$ 0.0049
MFD	Seg 4c		imageRUNNER ADVANCE 6265	26,000	0.0178	0.006		58%		\$ 11,863.00		\$ 278.78	\$ 226.58	26,000	\$ 119.60	\$ 0.0046
MFD	Seg 5a		imageRUNNER ADVANCE 6275	45,000	0.0178	0.006		63%		\$ 13,336.00		\$ 313.40	\$ 254.72	45,000	\$ 198.00	\$ 0.0044
MFD	Seg 5b		imageRUNNER ADVANCE 8285	70,000	0.0178	0.006	• ,	64%		\$ 15,822.00	\$ 450.93	\$ 371.82	\$ 302.20	70,000	\$ 301.00	\$ 0.0043
MFD	Seg 6a		imageRUNNER ADVANCE 8295	100,000	0.0178	0.006	• • • • • • •	68%		\$ 16,071.00	• • • •	\$ 377.67	\$ 306.96	100,000	\$ 390.00	\$ 0.0039
MFD	Seg 6b		imageRUNNER ADVANCE 8205	125,000	0.0178	0.006		65%		\$ 21,688.00		\$ 509.67	\$ 414.24	125,000	\$ 487.50	\$ 0.0039
Production	Seg 7a	-	VarioPrint DP110	175,000	N/A	N/A	\$ 66,762.11	52%		\$ 31,772.00		\$ 746.64	\$ 606.85	175,000	\$ 735.00	\$ 0.0042
Production			VarioPrint DP125	225,000	N/A	N/A	\$ 76,762.11 \$ 02,762.11	53% 53%		• • • • • • • •	+ .,	• • •	+	225,000		\$ 0.0042
Production	Seg /c	150	VarioPrint DP135	225,000	N/A	N/A	\$ 92,762.11	53%		ə 43,403.00	\$ 1,236.98	\$ 1,019.97	\$ 829.00	225,000	\$ 945.00	\$ 0.0042

Please complete the Pricing Matrix

Do not list a model that does not meet the specification. You may provide a model that is more robust that the minimum specification

Do not duplicate the same Model in multiple Segments

You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Scanning,Network Printing and Faxing are not required for this configuration No Stapling Function Required

	Color																	
											Pric	ing Format						
			Product			ease w/Mir Based on			Pu	rchase			Lease			Service F	Programs	
															Service Base Service		utput Billing and Ov	erage
		Minimum PPM		MINIMUM COPIES CHARGED PER MONTH PER UNIT (Based on	Copy (CPC	CPC by Band	Overage CPC by Band		Minimum Disc off	Delivery		36 Month	48 Month	60 Month	Base Monthly Volume (Base on Color	Base Service	Overage CPC by Band	Overage CPC by Band
	Market Segment	(Color)	Product Model	Color Output)	Color)	(Color)	(B&W)	MSRP	of MSRP		Net Price	FMV	FMV	FMV	Output)	Cost	(Color)	(B&W)
	Example Seg 1a Color	15	ABC 2345 imageRUNNER C1030	12,000 1,000	0.0175 0.0775	0.1	0.012	12,550 \$ 3.966.02	40%		7630 \$ 1.880.00				8000 1.000	640.00 \$ 140.00	0.07	0.0075
	Seg 1b Color		imageRUNNER ADVANCE C2225	2,000	0.0775	0.05	0.0075		56%		\$ 4.584.00				2,000			
	Seg 2a Color		imageRUNNER ADVANCE C2225	3,000	0.0775	0.05	0.0075		57%		\$ 5.002.00						\$ 0.0820	
	Seg 2b Color		imageRUNNER ADVANCE C2230	5,000	0.0775	0.05	0.0075	÷	53%		\$ 6.925.00	•						
	Seg 3a Color		imageRUNNER ADVANCE C5235	8,000	0.0775	0.05	0.0075		52%		\$ 8.397.00							
	Seg 3b Color		imageRUNNER ADVANCE C5240	10,000	0.0775	0.05	0.0075		52%		\$ 8,807.00				10,000	\$ 590.00	\$ 0.0590	
MFD	Seg 4a Color	45	imageRUNNER ADVANCE C5250	15,000	0.0775	0.05	0.0075	\$ 25,691.71	55%		\$ 11,615.00	\$ 331.03	\$ 272.95	\$ 221.85	15,000	\$ 750.00	\$ 0.0500	\$ 0.0077
MFD	Seg 4b Color	50	imageRUNNER ADVANCE C5255	20,000	0.0775	0.05	0.0075	\$ 27,266.71	55%		\$ 12,193.00	\$ 347.50	\$ 286.54	\$ 232.89	20,000	\$ 1,000.00	\$ 0.0500	\$ 0.0077
	Seg 4c Color		imageRUNNER ADVANCE C7260	25,000	0.0775	0.05	0.0075		56%		\$ 15,956.00	\$ 454.75	\$ 374.97			\$ 1,175.00		
	Seg 5a Color		imageRUNNER ADVANCE C7270	30,000	0.0775	0.05	0.0075	\$ 43,534.02	59%		\$ 18,031.00			\$ 344.39		\$ 1,410.00	\$ 0.0470	
	Seg 6a Color		imagePRESS C6010	50,000	N/A	N/A		\$ 244,461.00	52%		\$ 116,964.00					\$ 2,750.00	\$ 0.0550	
Production	Seg 6b Color	70	imagePRESS C7010 VP	100,000	N/A	N/A	N/A	\$ 267,734.00	53%		\$ 124,734.00	\$ 3,554.92	\$ 2,931.25	\$ 2,382.42	100,000	\$ 5,500.00	\$ 0.0550	\$ 0.0125

Base is Color Only

Please complete the Pricing Matrix

Do not list a model that does not meet the specification. You may provide a model that is more robust that the minimum specification

Do not insta model that does not meet the specification. You may provide a model that is more robust that the minimum specification Do not duplicate the same Model in multiple Segments You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category

You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Sector Sector </th <th>Product</th> <th></th> <th></th> <th></th> <th>Purchase</th> <th></th> <th></th> <th>Lease</th> <th></th> <th></th> <th>Service</th> <th></th> <th></th> <th></th>	Product				Purchase			Lease			Service			
control contro <thcontrol< th=""> <thcontrol< th=""> <thc< th=""><th></th><th></th><th></th><th></th><th>(License per</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></thc<></thcontrol<></thcontrol<>					(License per									
NUMNU	Item Code	Sub Catagory	Sub Turne	Disature Madel	erver, Single Unit,		Net Drice	26 Manth FMV	49 Manuth FMD/	60 Manuth EMV	Valuma	Bass		
MAL MAL </td <td></td> <td></td> <td>1</td> <td>Product Model</td> <td>Annual,etc.)</td> <td>Off OF MSRP</td> <td>Net Price</td> <td>36 MONTH FMV</td> <td>48 Month FMV</td> <td>60 Month FMV</td> <td>volume</td> <td>Base</td> <td>B&W</td> <td>Color</td>			1	Product Model	Annual,etc.)	Off OF MSRP	Net Price	36 MONTH FMV	48 Month FMV	60 Month FMV	volume	Base	B&W	Color
Band Bandy Bandy Decision of a control of a contro c	3619B009	C9065 PRO	Series	IMAGERUNNER ADVANCE C9065 PRO BASE MODEL	\$42,000.00	46%	\$22,578.00	\$643.47	\$530.58	\$431.24	17,500	\$822.50	\$0.0075	\$0.0470
And<	3619B010	C9065 PRO		IMAGERUNNER ADVANCE C9065 PRO PRINTER MODEL	\$36,960.00	48%	\$19,254.00	\$548.74	\$452.47	\$367.75	17,500	\$822.50	\$0.0075	\$0.0470
AltabaAlta	3691B002	C9065 PRO	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
Attach <t< td=""><td>3692B002</td><td>C9065 PRO</td><td>Accessories</td><td>POD DECK LITE-A1</td><td>\$4,095.00</td><td>45%</td><td>\$2,267.00</td><td>\$64.61</td><td>\$53.27</td><td>\$43.30</td><td></td><td></td><td></td><td></td></t<>	3692B002	C9065 PRO	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
Number <td>36998002</td> <td>C9065 PRO</td> <td>Accessories</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>\$112.24</td> <td>\$91.22</td> <td></td> <td></td> <td></td> <td></td>	36998002	C9065 PRO	Accessories						\$112.24	\$91.22				
NameAnd <td>3111B001</td> <td></td> <td>Accessories</td> <td></td> <td>\$420.00</td> <td>48%</td> <td></td> <td>\$6.27</td> <td></td> <td>\$4.20</td> <td></td> <td></td> <td></td> <td></td>	3111B001		Accessories		\$420.00	48%		\$6.27		\$4.20				
NameProcessor		imageRUNNER ADVANCE												
RestPrime Prime Prime Prime 		imageRUNNER ADVANCE												
math math		imageRUNNER ADVANCE												
NameN		imageRUNNER ADVANCE												
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NamePart 		imageRUNNER ADVANCE C9065 PRO												
NameN	4781B005	C9065 PRO	Accessories		\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
NameN		C9065 PRO												
Name<	7518A004	C9065 PRO	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
NameN	1095B001	C9065 PRO	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
1990010001000100010001000100010001000100010001990010001000100010001000100010001000100019900100010001000100010001000100010001000199001000100010001000100010001000100010001990010001000100010001000100010001000100010001990010001000100010001000100010001000100010001000199001000100010001000100010001000100010001000100019900100010001000100010001000100010001000100010001990010001000100010001000100010001000100010001000199001000100010001000100010001000100010001000100010001000199001000	3726B001	C9065 PRO	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
manu	3723B002	C9065 PRO	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
BintheOrigin (a) Partie (a) P	3700B001	C9065 PRO	Accessories	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
IndianoIndianoIndianoIndianoIndianoIndianoIndianoIndianoIndianoIndianoBatteriParterio	6793A004	C9065 PRO	Accessories			45%				\$1.78				
NameN	3701B002	C9065 PRO	Finishing			46%	\$3,416.00			\$65.25				
MemberMemb		C9065 PRO imageRUNNER ADVANCE												
MathemMongMong Match Matc		C9065 PRO imageRUNNER ADVANCE				50%								
NameN		imageRUNNER ADVANCE												
New by the set of the set o		imageRUNNER ADVANCE												
NameParticle </td <td></td> <td>imageRUNNER ADVANCE</td> <td></td>		imageRUNNER ADVANCE												
NameNomeNomeNomeNomeNomeNomeNomeNomeNomeName<		imageRUNNER ADVANCE												
NameNomeSouther Note Part Note Part Note Part Note Part Note Part Note Part NoteName </td <td></td> <td>imageRUNNER ADVANCE</td> <td></td>		imageRUNNER ADVANCE												
NameN		imageRUNNER ADVANCE C9065 PRO	<u> </u>											
NameNameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order NameNon-Order 		C9065 PRO				41%			\$13.89					
Name:Name:Nome: <th< td=""><td></td><td>imageRUNNER ADVANCE C9065 PRO</td><td>Finishing</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>		imageRUNNER ADVANCE C9065 PRO	Finishing											
NameNameNo.0.0.2 NAME APPORTANANo.0.0.2 NAME APPORTANANo.0.0.2 NAMENo.0.0.2 NAMENo.0.2 NAMENo.0.	3028B022	C9065 PRO	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
ImageOpen many imageMode many imageMode many imageMode many 	3028B021	C9065 PRO	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
SametaControl <br< td=""><td>3708B002</td><td>C9065 PRO</td><td>Finishing</td><td>DOCUMENT INSERTION UNIT-H1</td><td>\$5,565.00</td><td>44%</td><td>\$3,094.00</td><td>\$88.18</td><td>\$72.71</td><td>\$59.10</td><td></td><td></td><td></td><td></td></br<>	3708B002	C9065 PRO	Finishing	DOCUMENT INSERTION UNIT-H1	\$5,565.00	44%	\$3,094.00	\$88.18	\$72.71	\$59.10				
gramecond modeparticleparticleparticleparticleparticleparticleparticleparticleparticle2000000Cond ModeParticleContext ModeParticleContext ModeParticleAllowedParticleAllowed2000000Cond ModeParticleContext ModeParticleContext ModeParticleAllowedParticleAllowedParticleAllowed2000000ParticleContext ModeParticleContext ModeParticleContext ModeParticle </td <td>3028B034</td> <td>C9065 PRO</td> <td>Finishing</td> <td>DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1</td> <td>\$2,800.00</td> <td>37%</td> <td>\$1,774.00</td> <td>\$50.56</td> <td>\$41.69</td> <td>\$33.88</td> <td></td> <td></td> <td></td> <td></td>	3028B034	C9065 PRO	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
TYTYLEONEONEONE OF LANCE OF LAN	3711B001	C9065 PRO	Finishing	PAPER FOLDING UNIT-G1	\$12,600.00	40%	\$7,598.00	\$216.54	\$178.55	\$145.12				
Dieffer Order Mark Proceedings Proceedings <t< td=""><td>1727V838</td><td>C9065 PRO</td><td>Finishing</td><td>CONVENIENCE STAPLER-B1</td><td>\$300.00</td><td>41%</td><td>\$178.00</td><td>\$5.07</td><td>\$4.18</td><td>\$3.40</td><td></td><td></td><td></td><td></td></t<>	1727V838	C9065 PRO	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
Directory <td>3736B005</td> <td>C9065 PRO</td> <td>Print Controllers</td> <td>PCL PRINTER KIT-AD1 ELAN</td> <td>\$1,050.00</td> <td>46%</td> <td>\$570.00</td> <td>\$16.25</td> <td>\$13.40</td> <td>\$10.89</td> <td></td> <td></td> <td></td> <td></td>	3736B005	C9065 PRO	Print Controllers	PCL PRINTER KIT-AD1 ELAN	\$1,050.00	46%	\$570.00	\$16.25	\$13.40	\$10.89				
NameNetwork Band Band Band 		C9065 PRO	Print Controllers		\$1,470.00	47%	\$777.00	\$22.14	\$18.26	\$14.84				
NameNumberNumberNumberNumberNumberNumberNumberNumberNumberNumberNumberStatestoColds Proc. MarceAnd Const. (KAKONY TYPE 8 G1200)StateStateStatesto<		imageRUNNER ADVANCE												
NameNegative Network 		imageRUNNER ADVANCE		COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION										
NameNameNameNameNameNameNameNameNameNameNameNameNameName137971GBS PPGConcertly OpenNCOP (PNINK MAR VI DE LAUAlf 0.0Alf 0.0		imageRUNNER ADVANCE												
N31101Dage Dage Dage Description Desc		imageRUNNER ADVANCE												
suggestion<	1337B011	imageRUNNER ADVANCE												
mappine ma		imageRUNNER ADVANCE C9065 PRO												
TY10000ImageNUMER ADVINCE Deck PRO CORDE PRO DEC MONEMA VALUECREER G3 200 LINE FAX BOARDAD1S80.00 <td></td> <td>C9065 PRO</td> <td></td>		C9065 PRO												
mage:lws:R wage:lws:R status status status status status STR020 CedS FRG consenting Quines SUPER G3 3RD HL LIE FAX BOARDAB1 \$1,6600 4.% \$8100 \$17.60 \$1.600		imageRUNNER ADVANCE C9065 PRO												
SPT7BB02 Codes PR0 Connectivity Option SUFER 03 SIGE/FL 03 SIGE/FL 04	3733B002	C9065 PRO			\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
ST7B00 Conserving Option REMOTE FAX KTAT E LAN S4000 4.50 S5.50 S5.41 S4.30 IbagRUNKER ADVARCE Conserving Option Connectiving Option SECURE WATERMARK-B1 ELAN S1.000 S0.50 S0.50 S0.51.0 S1.01.0 S0956 FRO Connectiving Option SECURE WATERMARK-B1 ELAN S0.800 S0.50 S0.50 S1.01.0 S1.01.0 S0.51.0	3677B002	C9065 PRO	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
02005 ROM Connectivity Option SUCRE WATERMARK ST ELAN \$1,0000 39% \$98700 \$11.61 \$13.12 0808000 Connectivity Option WIRELESS LAN BOARD-62 988300 39% \$4010 \$13.14 \$10.80 \$48.10 7378001 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option \$10.80 7378001 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option \$10.80 3498002 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option BUCKET PORTAL \$5000 Connectivity Option \$10.80 \$3000 Connectivity Option BUCKET PORTAL \$3000 Co	3679B005	C9065 PRO	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
SeeBeb00Conserving OptionWIRELESS LAW BOARD-B2SeeBa00SinSeeBa00Sin 4Sin asSin asSTBB01Conserving OptionMIRELESS LAW BOARD-B2Sin asSin asSin asSin asSin asSTBB01Conserving OptionMILTEDDA READERWIRTER-AISin asSin asSin asSin asSin asS0806 PC0Conserving OptionMILTEDDA READERWIRTER-AISin asSin asSin asSin asSin asS0806 PC0Conserving OptionDOLMENT SCALLOX KIT-AISin Sin asSin asSin asSin asSin asS0806 PC0Conserving OptionDOLMENT SCALLOX KIT-AISin Sin asSin asSin asSin asSin asS0806 PC0Conserving OptionHD DATA ERASE KIT-CI ELANSin asSin asSin asSin asSin asSin asS18000 CodeS PR0Conserving OptionSin Charae READERWIRE ADVANCECodeS PR0Sin asSin asSin asSin asSin asS18000 CodeS PR0Conserving OptionSin Charae READERWIRE RAVANCECodeS PR0Sin asSin asSin asSin asSin asS18000 CodeS PR0Conserving OptionSin Charae RAVANCEConserving OptionSin Charae RAVANCESin asSin asSin asSin asS18000 CodeS PR0Conserving OptionSin Charae RAVANCESin asSin asSin asSin asSin asS18000 CodeS PR0Conserving OptionSin Charae RAVANCESin asSin asSin asSin asS	1082B010	C9065 PRO	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738001CodeConnectively OptionUSB DEVICE PORT-A1S1050031%57.2052.2051.6951.383718001CodeConnectively OptionMULTIMEDIA READER/WRITER-A1S6300A4%S58.00S10.20S4.44S58.60S29.223809002CodeS FPOConnectively OptionMOLTIMEDIA READER/WRITER-A1S28.20A4%S1.851.00S4.44S58.60S29.223809002CodeS FPOConnectively OptionHOD DATA ERASE KIT-CI ELANS34.1033%S23.00S4.85S5.44S4.333718004CodeS FPOConnectively OptionHOD DATA ERASE KIT-CI ELANS58.60S3.45S38.60S5.84S4.833718004CodeS FPOConnectively OptionHOD DATA ERASE KIT-CI ELANS58.60S3.45S3.45S4.643718004CodeS FPOConnectively OptionBENCHAEL HOD KIT-ABIS58.60S3.45S5.44S4.83S4.643718004CodeS FPOConnectively OptionSINCHATE HOD KIT-ABIS58.60S3.45S5.44S4.83S4.643718004CodeS FPOConnectively OptionSINCHATE HOD KIT-ABIS58.60S4.75S58.60S4.81S4.623748004CodeS FPOConnectively OptionSINCHATE HOD KIT-ABIS58.60S4.75S58.60S4.81S58.603748004CodeS FPOConnectively OptionSINCHATE HOD KIT-ABIS58.60S4.75S58.60S4.81S58.603748004CodeS FPOConnectively OptionSIN	3680B003	C9065 PRO	Connectivity Options	WIRELESS LAN BOARD-B2	\$683.00	33%			\$10.83	\$8.81				
3711800 Consertivity Options imageRUNATER ADVANCE (C665 PRO Connectivity Options OCUMENT SCAN LOCK KIT-A1 S58.00 4/3% S58.00 S10.20 S8.41 S58.60 3808002 C666 PRO Connectivity Options imageRUNATER ADVANCE (C665 PRO Connectivity Options Problem IDD DATA ERASE KIT-C1 ELAN S341.00 33% S23.00 S68.65 S58.41 S43.00 718000 C6065 PRO Connectivity Options Problem IDD DATA ERASE KIT-C1 ELAN S58.00 37% S23.00 S68.65 S58.41 S43.00 0605 PRO Connectivity Options Problem IDD DATA ERASE KIT-C1 ELAN S58.00 37% S23.04 S58.04 S58.04 S48.0 0605 PRO Connectivity Options Problem IDD DATA ERASE KIT-C1 ELAN S58.00 37% S23.04 S58.04	3738B001	C9065 PRO imageRUNNER ADVANCE												
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MageRUNRER ADVACE CONSECTIVO CONNECTIVO PRIMA CONSECTIVO PRIMA <td></td> <td>imageRUNNER ADVANCE</td> <td></td>		imageRUNNER ADVANCE												
mageRUNNER ADVACE CONSE PROConnectivity Options SINCH/17B HDD-B1SSRe0SSRe0SS2300S6.81S5.52S5.527400010Consectivity Options CONSE PROSINCH/17B HDD-B1S1.96CS1.96CS5.62S1.8.2S1.8.27400010Consectivity Options 		imageRUNNER ADVANCE												
ImageRUNRER ADVACE Consectivity Options ImageRUNRER ADVACE Consectivity Options IPSEC BOARD-B2 S1365.0 44% S776.00 S22.12 S18.4 S14.82 0006002 Consectivity Options IPSEC BOARD-B2 S630.0 44% S346.00 S30.8 S18.13 S6.61 0006002 Consectivity Options IPSEC BOARD-B2 S2830.0 34% S174.00 S4.48 S44.09 0006002 Consectivity Options IPSEC BOARD-B2 S2830.0 34% S174.00 S4.48 S40.09 S3.32 0006002 Consectivity Options IPSEC BOARD-B2 S2830.0 50% S417.00 S4.48 S40.09 S3.32 0006002 Consectivity Options IPSEC BOARD-B2 VOICE GUIDANCE KIT-F1 S840.00 50% S417.00 S4.88 S4.09 S3.32 0018004 Consectivity Options IPSEC DEPERATION KIT-C1 S180.00 50% S937.00 S2.0.70 S22.02 S17.30 0018004 Consectivity Options IPSEC DEPERATOR'S SOFTWARE KIT-B1 ELAN S1180.00 S4.98 S40.09 S3.32 018004 Consectivity Options IPSEC PERATOR'S SOFTWARE KIT-B1 EL		imageRUNNER ADVANCE												
ImageRUNNER ADVACE CONSC PROConnectivity Options IPSC BOARD-B2IPSC BOARD-B2S5000S5000S508S518.13S6.512096002CONSC FUX Option CONSC FUX OptionEXPANSION BUS-F2S2800.03.44S174.00S4.48S4.09S5.322096002CONSC FUX Option CONSC FUX OptionEXPANSION BUS-F2S2800.03.44S174.00S4.48S4.09S5.322096002CONSC FUX Option CONSC FUX OptionVOICE GUIDANCE KIT-F1S8400.05.0%S4.17.00S11.83S9.80S7.96200507CONSC FUX Option CONSC FUX OptionVOICE OPERATION KIT-C1S18.00.05.0%S907.00S20.07S22.02S17.00200507CONSC FUX Option CONSC FUX OptionFEMOTE OPERATION KIT-C1S18.00.05.0%S40.00S4.49S4.00S3.322015004CONSC FUX Option CONSC FUX OptionFEMOTE OPERATION KIT-C1S18.00.0S4.96S4.00S4.00S3.00200507CONSC FUX Option CONSC FUX OptionFEMOTE OPERATION KIT-C1S18.00.0S4.96S4.00S4.00S4.00S3.002015004CONSC FUX Option CONSC FUX OptionFEMOTE OPERATOR'S SOFTWARE KIT-B1 ELANS315.00A595S4.00 <td></td> <td>imageRUNNER ADVANCE</td> <td></td>		imageRUNNER ADVANCE												
ImageTUNNER ADVACE CONSE PROConnectivity Options EXPANSION BUS-F2XPARSION BUS-F2 <td></td> <td>imageRUNNER ADVANCE C9065 PRO</td> <td></td>		imageRUNNER ADVANCE C9065 PRO												
BiggetunkER ADVARCE Connectivity Options VOICE GUIDANCE KIT-F1 \$840.00 50% \$417.00 \$11.80 \$9.00 \$7.96 BiggetunkER ADVARCE Connectivity Options VOICE OPERATION KIT-C1 \$18.00 50% \$417.00 \$20.0 \$22.0 \$17.90 G005 FPAO Connectivity Options VOICE OPERATION KIT-C1 \$18.00 50% \$307.00 \$20.0 \$22.20 \$17.90 d018004 C005 FPAO Connectivity Options REMOTE OPERATORS SOFTWARE KIT-B1 ELAN \$315.0 45% \$17.40 \$4.95 \$3.32 12458002 C005 FPAO Connectivity Options SECURE ERASE V1.1 (FOR IMAGEPASS-A1) \$900.00 33% \$803.00 \$17.19 \$14.17 \$11.52 6936 FPAO Connectivity Options SECURE ICE COMPOSE \$2,450.00 29% \$17.54 \$49.99 \$41.22 \$33.50 2316003 Connectivity Options SECURICE COMPOSE \$11.00.00 25% \$823.00 \$23.46 \$19.34 \$15.72 2316003 Connectivity Options SECURICE SUITE \$33.		imageRUNNER ADVANCE												
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65964.05 C0065 PRO Connectivity Options SECUENCE IMPOSE \$2,40,00 2% \$1,754.00 \$49.99 \$41.22 \$3,350 1mageFUNNER ADVANCE Connectivity Options SECUENCE COMPOSE \$1,000 25% \$2,340 \$2,340 \$1,754.00 \$49.99 \$41.22 \$3,350 23518002 C0095 PRO Connectivity Options SECUENCE COMPOSE \$1,100.00 25% \$2,340 \$1,32.40 \$1,57.21 6596A007 C0095 PRO Connectivity Options SECUENCE SUITE \$3,000.00 27% \$2,192.00 \$2,62.47 \$51.51 \$41.87 1mageFUNNER ADVANCE ImageFUNNER ADVANCE ImageFUNNER ADVANCE \$41.07 \$41.07 \$41.07		C9065 PRO			\$900.00	33%	\$603.00	\$17.19	\$14.17					
23318003 C9965 PRO Connectivity Options SECURICE COMPOSE \$1,100.00 25% \$822.00 \$23.46 \$19.34 \$15.72 65966.307 C9965 PRO Connectivity Options SECURICE SUITE \$3,000.00 25% \$21.92.00 \$22.46 \$19.34 \$15.72 65966.307 C9965 PRO Connectivity Options SECURICE SUITE \$3,000.00 27% \$2,192.00 \$26.247 \$41.87	6596A035	C9065 PRO	Connectivity Options	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
65964.07 C9965 PRO Connectivity Options SECURICE SUITE \$3,000.00 27% \$2,192.00 \$62.47 \$51.51 \$41.87 imagerUNIVER ZDVIACE ImagerUNIVER ZDVIACE ImagerUNIVER ZDVIACE \$50.000 27% \$52.47 \$51.51 \$41.87	2351B003	C9065 PRO	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
0134B003 C9065 PRO Connectivity Options REMOVABLE HDD KIT-B1 \$1,950.00 32% \$1,318.00 \$37.56 \$30.97 \$25.17	6596A037	C9065 PRO	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
	0134B003	C9065 PRO	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per									
Item Code	Sub Category	Sub Type	Product Model	device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	imageRUNNER ADVANCE			, annual, etc.)	on or more	Not Theo		40 1001011111		Volume	Buse	built	00101
7752A025 1099V652	C9065 PRO imageRUNNER ADVANCE C9065 PRO		PRODUCTIVITY PACKAGE INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$8,000.00	30%	\$5,589.00 \$2,237.00	\$159.29 \$63.75	\$131.34 \$52.57	\$106.75 \$42.73				
3438B025	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	IPUBLISH -1 PROFILER- SOFTWARE	\$3,130.00	29%	\$2,237.00	\$03.75	\$19.06	\$42.73				
8002A004	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imageRUNNER ADVANCE C9065 PRO imageRUNNER ADVANCE	Profiling and Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	C9065 PRO imageRUNNER ADVANCE	Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027 3438B028	C9065 PRO imageRUNNER ADVANCE C9065 PRO	Calibration Tools Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00 \$919.00	\$1.71	\$1.41	\$1.15				
3438B022	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imageRUNNER ADVANCE C9065 PRO imageRUNNER ADVANCE	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3405B010	C9065 PRO imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	\$1,155.00	36%	\$744.00	\$21.20	\$17.48	\$14.21				
3406B006 1326B013	C9065 PRO imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$945.00	33%	\$631.00 \$573.00	\$17.98	\$14.83 \$13.47	\$12.05				
0634B022	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	\$578.00	36%	\$371.00	\$10.57	\$8.72	\$7.09				
0633B018	imageRUNNER ADVANCE C9065 PRO imageRUNNER ADVANCE	Universal Send imageWARE JDF	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE	\$473.00	33%	\$315.00	\$8.98	\$7.40	\$6.02				
4169B220	C9065 PRO imageRUNNER ADVANCE	Parser	C9000, ADVANCE C7000 SERIES	\$750.00	18%	\$612.00	\$17.44	\$14.38	\$11.69				
1972V075	C9065 PRO	Power Filter Mandatory Delivery 8 Implementation	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D R ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1618V190	C9065 PRO	Services Mandatory Delivery 8	ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE C9065 PRO	Implementation Services Mandatory Delivery 8	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1481V476	imageRUNNER ADVANCE C9065 PRO	Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V626	imageRUNNER ADVANCE	Mandatory Delivery 8 Implementation Services	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY	\$210.00		\$185.00	\$5.27	\$4.35	\$3.53				
20344020	C9065 PRO imageRUNNER ADVANCE	Services Mandatory Delivery & Implementation	· · · · · · · · · · · · · · · · · · ·		12%								
2368V126	C9065 PRO	Services Mandatory Delivery & Implementation	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	C9065 PRO imageRUNNER ADVANCE	Services Subscription Suppor	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1630V764	C9065 PRO imageRUNNER ADVANCE	Services Subscription Suppor	PURCHASE (POP) t SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39 \$34.43	\$14.13				
1396V767 1396V768	C9065 PRO imageRUNNER ADVANCE C9065 PRO	Services Subscription Suppor Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98 \$54.78				
1396V769	imageRUNNER ADVANCE C9065 PRO	Subscription Suppor Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C9065 PRO imageRUNNER ADVANCE	Subscription Suppor Services Subscription Suppor	LSUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP) LSUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771 1396V772	C9065 PRO imageRUNNER ADVANCE C9065 PRO	Services Subscription Suppor Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00 \$52,417.00	\$764.51 \$1,493.88	\$630.39 \$1,231.80	\$512.36 \$1,001.16				
13964772	imageRUNNER ADVANCE	In-Plant Business	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY		1276								
1623V696 3618B057	C9065 PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Tools Program Machine	(CSA) IMAGERUNNER ADVANCE C9075S PRO_SET	\$1,500.00	34%	\$997.00	\$28.41 \$46.88	\$23.43 \$38.66	\$19.04 \$31.42	47.500		\$0.007F	to 0.170
3619B052	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Machine	IMAGERUNNER ADVANCE C9065S PRO SET	\$52,260.00	97%	\$1,457.00	\$40.66	\$34.24	\$27.83	17,500	\$822.50 \$822.50	\$0.0075	\$0.0470 \$0.0470
5377B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Mandatory PRISMAsync Software	PRISMASYNC IR-ADV C9000S SERIES LICENSE ACTIVATION KIT	\$11,320.00	35%	\$7,341.00	\$209.22	\$172.51	\$140.21				
5614B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	OPERATING ATTENTION LIGHT (POS)	\$950.00	40%	\$567.00	\$16.16	\$13.32	\$10.83				
3691B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3692B002	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3699B002 3111B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	MULTI-DRAWER PAPER DECK-A1 DOUBLE FEED DETECTION KIT-A1	\$9,240.00	48%	\$4,776.00	\$136.12	\$112.24 \$5.17	\$91.22 \$4.20				
3701B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	STAPLE FINISHER-A1	\$420.00	46%	\$220.00	\$8.27	\$5.17	\$4.20				
3703B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	BOOKLET FINISHER-A1	\$9,450.00	47%	\$4,969.00	\$141.62	\$116.77	\$94.91				
2988B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	INNER BOOKLET TRIMMER-A1	\$6,300.00	50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
3842B005 3028B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories Accessories	PROFESSIONAL PUNCHER-C1 (INCLUDES INTEGRATION UNIT B1) PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$15,000.00	38%	\$9,280.00 \$591.00	\$264.48	\$218.08 \$13.89	\$177.25 \$11.29				
3028B001 3028B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B003	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	VELO BIND 11-HOLE PUNCH LTR-A1 PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41% 41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89	\$11.29 \$11.29				
3028B021 3028B022	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories Accessories	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
3028B034	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035 3708B002	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories Accessories	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00 \$3,094.00	\$44.97 \$88.18	\$37.08 \$72.71	\$30.14 \$59.10				
3708B002 3711B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PAPER FOLDING UNIT-G1	\$5,565.00	44%	\$3,094.00	\$88.18	\$72.71 \$178.55	\$59.10				
3700B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
6793A004	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3873B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1095B001 1727V838	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories Accessories	ADF ACCESS HANDLE-A1 CONVENIENCE STAPLER-B1	\$146.00	29% 41%	\$104.00 \$178.00	\$2.96	\$2.44	\$1.99				
3741B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Connectivity Options	REMOVABLE HDD KIT-AB1	\$1,050.00	32%	\$716.00	\$20.41	\$16.83	\$13.68				
3740B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE		3.5INCH/1TB HDD-B1	\$1,365.00	43%	\$776.00	\$22.12	\$18.24	\$14.82				
6127B001 6125B001	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO		PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO PDF FOR PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO	\$7,900.00	28%	\$5,676.00 \$738.00	\$161.77 \$21.03	\$133.39 \$17.34	\$108.41 \$14.10				
6125B001 6123B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PRO PRISMASYNC IPDS NETWORK ADAPTOR FOR IR ADV C9000S PRO AND IMAGEPRESS C7010VPS	\$1,000.00	26%	\$738.00 \$80.00	\$21.03	\$17.34	\$14.10				
3438B025	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Profiling and Calibration Tools Profiling and	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006 8002A007	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00 \$3.507.00	\$78.06	\$64.37 \$82.41	\$52.31 \$66.98				
3438B027	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	111SIS HARDCASE	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
				4000.00	3376	\$00.00	ψ1./1	ψ1.41	φ1.1J				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	imageRUNNER ADVANCE	Profiling and											
3438B028 3438B022	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Calibration Tools Profiling and Calibration Tools	I1ISIS XL HARDCASE I1 IO AUTOMATED SCANNING TABLE (V2)	\$1,200.00	23%	\$919.00 \$2,031.00	\$26.19 \$57.88	\$21.60 \$47.73	\$17.55				
2364V847	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$2,031.00	\$23.94	\$19.74	\$16.04				
1972V075	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1618V190	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Mandatory Delivery & Implementation Services Subscription Support	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1630V764 1396V767	C9075S PRO/C9065S PRO imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Services Subscription Support Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00 \$1,465.00	\$21.09 \$41.75	\$17.39 \$34.43	\$14.13 \$27.98				
1396V768	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00		\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Subscription Support Services Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Services Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	C9075S PRO/C9065S PRO	Services	OF-PURCHASE (POP) IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1623V696	C9075S PRO/C9065S PRO imageRUNNER ADVANCE	Tools Program	(CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04	1			
5771B011	C9280/C9270 imageRUNNER ADVANCE	Main Engine	IMAGERUNNER ADVANCE C9280 PRO SET	\$52,500.00	50%	\$26,304.00	\$749.66	\$618.14	\$502.41	20,000	\$940.00	\$0.0075	\$0.0470
5772B009 5771B012	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Main Engine Main Engine	IMAGERUNNER ADVANCE C9270 PRO SET	\$42,000.00	46%	\$22,698.00 \$25,056.00	\$646.89 \$714.10	\$533.40	\$433.53 \$478.57	20,000	\$940.00 \$940.00	\$0.0075 \$0.0075	\$0.0470 \$0.0470
5772B012	imageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9270 PRO PRINTER MODEL	\$36,960.00	47%	\$23,038.00	\$601.01	\$386.62	\$478.57	20,000	\$940.00	\$0.0075	\$0.0470
3880B002	imageRUNNER ADVANCE C9280/C9270	Accessories	PAPER DECK UNIT-C1	\$2,520.00	47%	\$1,330.00	\$37.91	\$31.26	\$25.40				
3692B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3699B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	MULTI-DRAWER PAPER DECK-A1	\$9,240.00	48%	\$4,776.00	\$136.12	\$112.24	\$91.22				
3111B001	C9280/C9270 imageRUNNER ADVANCE	Accessories	DOUBLE FEED DETECTION KIT-A1	\$420.00	48%	\$220.00	\$6.27	\$5.17	\$4.20				
6793A004 3723B002	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Accessories Accessories	TAB FEEDING ATTACHMENT KIT-B1 UTILITY TRAY-A2	\$168.00	45%	\$93.00 \$41.00	\$2.65	\$2.19	\$1.78 \$0.78				
1261V589	imageRUNNER ADVANCE C9280/C9270	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$41.00	\$1.17	\$0.96	\$0.78				
3873B001	imageRUNNER ADVANCE C9280/C9270	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
3730B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
	C9280/C9270 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A1 (1-30)	\$158.00		\$104.00	\$2.96	\$2.44	\$1.99				
	C9280/C9270 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003 4781B004	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Accessories Accessories	CANON CARD SET-A3 (101-200) CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00 \$311.00	\$8.86	\$7.31 \$7.31	\$5.94 \$5.94				
4781B005	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	C9280/C9270 imageRUNNER ADVANCE	Accessories	ADF ACCESS HANDLE-A1	\$146.00		\$104.00	\$2.96	\$2.44	\$1.99				
	C9280/C9270 imageRUNNER ADVANCE	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00		\$36.00	\$1.03	\$0.85	\$0.69				
2212V477 2212V478	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Accessories Accessories	UNIVERSAL KEYBOARD STAND-A1 CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$250.00	34%	\$165.00 \$44.00	\$4.70	\$3.88	\$3.15 \$0.84				
3700B001	imageRUNNER ADVANCE C9280/C9270	Finishing	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
5787B002	imageRUNNER ADVANCE C9280/C9270	Finishing	STAPLE FINISHER-K1	\$6,300.00	49%	\$3,229.00	\$92.03	\$75.88	\$61.67				
5788B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Finishing	BOOKLET FINISHER-K1	\$9,450.00	50%	\$4,697.00	\$133.86	\$110.38	\$89.71				
2988B001	C9280/C9270 imageRUNNER ADVANCE	Finishing	INNER BOOKLET TRIMMER-A1	\$6,300.00	50%	\$3,162.00	\$90.12	\$74.31	\$60.39				
	C9280/C9270 imageRUNNER ADVANCE	Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET			\$8,816.00	\$251.26	\$207.18	\$168.39				
3028B001 3028B002	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Finishing Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1 TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89	\$11.29 \$11.29				
3028B003	imageRUNNER ADVANCE C9280/C9270	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imageRUNNER ADVANCE C9280/C9270	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B006	C9280/C9270 imageRUNNER ADVANCE	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
30288021	C9280/C9270 imageRUNNER ADVANCE	Finishing		\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B022 3028B033	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Finishing Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1 HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00		\$591.00 \$1,922.00	\$16.84	\$13.89 \$45.17	\$11.29 \$36.71				
30288033	imageRUNNER ADVANCE C9280/C9270	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00		\$1,922.00	\$50.56	\$45.17	\$33.88				
	imageRUNNER ADVANCE C9280/C9270	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
3708B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Finishing	DOCUMENT INSERTION UNIT-H1	\$5,565.00	44%	\$3,094.00	\$88.18	\$72.71	\$59.10				
3711B001	C9280/C9270 imageRUNNER ADVANCE	Finishing	PAPER FOLDING UNIT-G1	\$12,600.00	40%	\$7,598.00	\$216.54	\$178.55	\$145.12				
1727V838	C9280/C9270 imageRUNNER ADVANCE	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
5798B003 5799B005	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Print Controllers	PCL PRINTER KIT-AS1 ELAN PS PRINTER KIT-AS1 ELAN	\$1,050.00	49%	\$539.00 \$735.00	\$15.36	\$12.67 \$17.27	\$10.29 \$14.04				
3674B004	imageRUNNER ADVANCE C9280/C9270	Print Controllers Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$1,470.00		\$735.00 \$87.00	\$20.95	\$17.27	\$14.04				
	imageRUNNER ADVANCE C9280/C9270	Print Controllers	BARCODE PRINTING KIT-D1 ELAN	\$840.00		\$417.00	\$11.88	\$9.80	\$7.96				
5347B001	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Print Controllers	IMAGEPASS-A2 CONTROLLER	\$7,000.00	44%	\$3,918.00	\$111.66	\$92.07	\$74.83				
5829B001	ImageRUNNER ADVANCE C9280/C9270 ImageRUNNER ADVANCE	Print Controllers	COLORPASS-GX400	\$20,000.00	41%	\$11,754.00	\$334.99	\$276.22	\$224.50				
4821B003	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	C9280/C9270 imageRUNNER ADVANCE			\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007 3732B009	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Connectivity Options Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN SUPER G3 FAX BOARD-AD2	\$240.00		\$132.00 \$495.00	\$3.76	\$3.10 \$11.63	\$2.52 \$9.45				
3733B002	imageRUNNER ADVANCE C9280/C9270			\$525.00		\$310.00	\$8.84	\$7.29	\$5.92				
3677B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options		\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002	C9280/C9270	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				

Product													
				Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc		Lease			Service		Overage	Overages
Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
3718B004	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
4164BJ92	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Connectivity Options	2.5INCH/160GB HDD-G1 VOICE GUIDANCE KIT-F2	\$368.00	38% 50%	\$230.00 \$417.00	\$6.56 \$11.88	\$5.41 \$9.80	\$4.39				
3682B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
	imageRUNNER ADVANCE C9280/C9270		REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00		\$4.09	\$3.32				
8034B002	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	PRODUCTIVITY PACKAGE	\$8,000.00	30%	\$5,589.00	\$159.29	\$131.34	\$106.75				
6596A035	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE COMPOSE SEEQUENCE SUITE	\$1,100.00	25%	\$823.00	\$23.46 \$62.47	\$19.34 \$51.51	\$15.72 \$41.87				
	imageRUNNER ADVANCE C9280/C9270		REMOVABLE HDD KIT-B1	\$3,000.00	32%	\$2,192.00	\$37.56	\$30.97	\$41.67				
	imageRUNNER ADVANCE C9280/C9270		GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1099V652	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
8041B001	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	REMOVABLE HDD KIT-AH1	\$0.00	#DIV/0!	\$691.00	\$19.69	\$16.24	\$13.20				
	C9280/C9270 imageRUNNER ADVANCE	Connectivity Options	2.5INCH/1TB HDD-L1	\$1,052.00	29%	\$749.00	\$21.35	\$17.60	\$14.31				
	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65 \$14.83	\$7.03 \$12.05				
	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$12.03				
	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Profiling and Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	C9280/C9270 imageRUNNER ADVANCE	Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
	C9280/C9270 imageRUNNER ADVANCE	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00		\$82.41	\$66.98				
	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	IIISIS XL HARDCASE	\$800.00	93%	\$60.00 \$919.00	\$1.71 \$26.19	\$1.41 \$21.60	\$1.15 \$17.55				
3438B002	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44				
2364V847	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
1972V075	C9280/C9270 imageRUNNER ADVANCE	Power Filter Delivery &	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Installation Delivery &	ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
	imageRUNNER ADVANCE C9280/C9270	Installation Delivery & Installation	IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78 \$4.35	\$28.27				
	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Delivery & Installation Delivery &	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	C9280/C9270 imageRUNNER ADVANCE	Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
	C9280/C9270 imageRUNNER ADVANCE	Services Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767 1396V768	C9280/C9270 imageRUNNER ADVANCE C9280/C9270	Services Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75 \$81.74	\$34.43 \$67.40	\$27.98 \$54.78				
	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C9280/C9270 imageRUNNER ADVANCE	Subscription Support Services Subscription Support	USBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP) ISUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	C9280/C9270 imageRUNNER ADVANCE	Services Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00		\$630.39	\$512.36				
	C9280/C9270	Services In Plant Business	OF-PURCHASE (POP) IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1623V696	C9280/C9270 imageRUNNER ADVANCE	Tools	(CSA)	\$1,500.00		\$997.00		\$23.43	\$19.04				
5775B009	C7270/C7260 imageRUNNER ADVANCE	Main Engine	IMAGERUNNER ADVANCE C7260 SET	\$29,400.00	57%	\$12,637.00		\$296.97	\$241.37	15,000	\$705.0		
5774B009 5775B010	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Main Engine Main Engine	IMAGERUNNER ADVANCE C7270 SET IMAGERUNNER ADVANCE C7260 PRINTER MODEL SET	\$36,750.00 \$24,360.00	60% 46%	\$14,712.00 \$13.151.00	\$419.29 \$374.80	\$345.73 \$309.05	\$281.00 \$251.18	15,000	\$705.0		
5774B010	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7270 PRINTER MODEL	\$31,710.00	50%	\$15,986.00	\$455.60	\$375.67	\$305.33	15,000	\$705.0	\$0.0075	5 \$0.0470
3880B002	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Accessories	PAPER DECK UNIT-C1	\$2,520.00	47%	\$1,330.00	\$37.91	\$31.26	\$25.40				
	C7270/C7260 imageRUNNER ADVANCE	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
6793A004 3723B002	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Accessories Accessories	TAB FEEDING ATTACHMENT KIT-B1 UTILITY TRAY-A2	\$168.00	45% 35%	\$93.00 \$41.00		\$2.19	\$1.78				
5796B016	imageRUNNER ADVANCE C7270/C7260	Accessories	UPRIGHT CONTROL PANEL SET-D1	\$1,890.00		\$1,031.00		\$24.23	\$19.69				
1261V589	imageRUNNER ADVANCE C7270/C7260	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
	C7270/C7260 imageRUNNER ADVANCE	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001 4781B001	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Accessories Accessories	COPY CARD READER-F1 CANON CARD SET-A1 (1-30)	\$315.00	34%	\$207.00 \$104.00	\$5.90	\$4.86	\$3.95				
4781B002	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	C7270/C7260 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	C7270/C7260 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00		\$14.62	\$11.88				
7518A004	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Accessories Accessories	CANON CARD SET-A6 (501-1000) BRAILLE LABEL KIT-F1	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68 \$0.53				
	imageRUNNER ADVANCE C7270/C7260	Accessories	ADF ACCESS HANDLE-A1	\$146.00	20%	\$104.00	\$2.96	\$2.44	\$1.99				
	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
	C7270/C7260 imageRUNNER ADVANCE	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	C7270/C7260 imageRUNNER ADVANCE	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00		\$1.03	\$0.84				
3700B001 5789B001	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Finishing Finishing	COPY TRAY-P1 STAPLE FINISHER-L1	\$210.00 \$3,150.00	34%	\$139.00		\$3.27 \$37.93	\$2.65 \$30.83				
5790B001	imageRUNNER ADVANCE C7270/C7260	Finishing	BOOKLET FINISHER-L1	\$5,565.00	46%	\$2,984.00		\$70.12	\$56.99				
	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Finishing	DOCUMENT INSERTION UNIT-J1	\$2,940.00	41%	\$1,737.00	\$49.50	\$40.82	\$33.18				
				\$8,400.00	38%	\$5,210.00	\$148.49	\$122.44	\$99.51				
3710B002	C7270/C7260 imageRUNNER ADVANCE	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1										
3710B002 1727V838	C7270/C7260	Finishing Finishing Print Controllers	DOCUMENT INSERTIONFOLDING UNIT-G1 CONVENIENCE STAPLER-B1 PCL PRINTER KIT-AS1 ELAN	\$300.00	41%	\$178.00 \$539.00	\$5.07	\$4.18 \$12.67	\$3.40				

Product				Purchase			Lease			Service			
Fibuace				Pricing Quantity (License per			Lease			Gervice			
Item Code	Sub Category	Sub Type	Product Model	device/employee/s erver, Single Unit, Annual.etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	imageRUNNER ADVANCE	Sub Type	r i dade moder	Amual,etc.)	on or more	Netrice	30 MONULI I MIV			Volume	Dase	baw	COIO
5799B005	C7270/C7260 imageRUNNER ADVANCE	Print Controllers	PS PRINTER KIT-AS1 ELAN	\$1,470.00	50%	\$735.00	\$20.95	\$17.27	\$14.04				
3674B004 3999B004	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Print Controllers Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN BARCODE PRINTING KIT-D1 ELAN	\$150.00	42% 50%	\$87.00 \$417.00	\$2.48	\$2.04	\$1.66				
5347B001	imageRUNNER ADVANCE C7270/C7260	Print Controllers	IMAGEPASS-A2 CONTROLLER	\$7,000.00	44%	\$3,918.00	\$111.66	\$92.07	\$74.83				
5829B001	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Print Controllers	COLORPASS-GX400	\$20,000.00	41%	\$11,754.00	\$334.99	\$276.22	\$224.50				
4821B003	C7270/C7260	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$473.00	67%	\$156.00	\$4.45	\$3.67	\$2.98				
1337B011	C7270/C7260 imageRUNNER ADVANCE		ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007 3732B009	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Connectivity Options Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN SUPER G3 FAX BOARD-AD2	\$240.00	45% 41%	\$132.00	\$3.76	\$3.10	\$2.52				
3733B009	imageRUNNER ADVANCE C7270/C7260		SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00	41%	\$495.00	\$14.11	\$7.29	\$5.92				
3677B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3738B002	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options		\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3721B002 3840B007	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Connectivity Options	MULTIMEDIA READER/WRITER-A2 DOCUMENT SCAN LOCK KIT-B1	\$630.00 \$2,625.00	45% 41%	\$346.00	\$9.86 \$44.49	\$8.13	\$6.61 \$29.82				
3718B004	imageRUNNER ADVANCE C7270/C7260		HDD DATA ENCRYPTION AND MIRRORING KIT-C7	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
4164BJ92	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
5596B001	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	2.5INCH/160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
3681B003	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options		\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004 8034B002	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN SILEX WIRELESS BRIDGE SX-2500CG	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
7752A025	imageRUNNER ADVANCE C7270/C7260		PRODUCTIVITY PACKAGE	\$8,000.00	32%	\$5,589.00	\$159.29	\$131.34	\$106.75				
6596A035	imageRUNNER ADVANCE C7270/C7260		SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
2351B003	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
7752A028 1099V652	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Connectivity Options	GRAPHIC ARTS FEATURE SET PREMIUM V2.3 INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$6,200.00	32%	\$4,188.00	\$119.36 \$63.75	\$98.42 \$52.57	\$79.99 \$42.73				
8041B001	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOVABLE HDD KIT-AH1	\$0.00	#DIV/0!	\$691.00	\$19.69	\$16.24	\$13.20				
8215B001	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Connectivity Options	2.5INCH/1TB HDD-L1	\$1,052.00	29%	\$749.00	\$21.35	\$17.60	\$14.31				
3405B016	C7270/C7260 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	C7270/C7260 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	C7270/C7260 imageRUNNER ADVANCE	Universal Send Profiling and	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3438B025 8002A004	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Calibration Tools Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,099.00	26%	\$811.00	\$23.11 \$27.56	\$19.06	\$15.49 \$18.47				
8002A006	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Profiling and Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	C7270/C7260 imageRUNNER ADVANCE	Calibration Tools Profiling and	IIISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B002	C7270/C7260 imageRUNNER ADVANCE	Calibration Tools Profiling and	PERSONAL COLOR TRAINER SESSION #2 X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL	\$500.00	12%	\$442.00	\$12.60	\$10.39	\$8.44				
2364V847 1618V190	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Calibration Tools Mandatory Delivery & Installation	SYSTEMS ANALYST IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94 \$21.09	\$19.74	\$16.04				
1618V191	imageRUNNER ADVANCE C7270/C7260		IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00		\$1,480.00		\$17.39	\$14.13				
1481V476	imageRUNNER ADVANCE C7270/C7260	Installation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V626	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Mandatory Delivery & Installation Mandatory Delivery &	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2368V126	C7270/C7260 imageRUNNER ADVANCE	Installation Mandatory Delivery &	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
2368V120	C7270/C7260 imageRUNNER ADVANCE	Installation Mandatory Delivery &	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM EFI COLOR PROFILER IMPLEMENTATION SERVICES BY LOCAL	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1396V760 1630V764	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Installation Subscription Services	SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00 \$740.00	\$21.09 \$21.09	\$17.39 \$17.39	\$14.13 \$14.13				
1396V767	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	imageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	ImageRUNNER ADVANCE C7270/C7260 imageRUNNER ADVANCE	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	C7270/C7260 imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771 1396V772	C7270/C7260 imageRUNNER ADVANCE C7270/C7260	Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- IOF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00 \$52,417.00	\$764.51 \$1.493.88	\$630.39 \$1.231.80	\$512.36 \$1.001.16				
1396V772 3621B012	imageRUNNER ADVANCE C7055	Services Engine	OF-PURCHASE (POP) IMAGERUNNER ADVANCE C7055 V2 BASE MODEL	\$59,498.00	48%	\$52,417.00	\$1,493.88 \$439.67	\$1,231.80	\$1,001.16	15,000	\$705.00	\$0.0075	\$0.0470
3621B013	imageRUNNER ADVANCE C7055	Engine	MAGERUNNER ADVANCE C7055 V2 PRINTER MODEL	\$24,360.00	48%	\$12,608.00	\$359.33	\$296.29	\$240.81	15,000	\$705.00	\$0.0075	\$0.0470
3691B002	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Accessories	PAPER DECK UNIT-A1	\$2,520.00	43%	\$1,443.00	\$41.13	\$33.91	\$27.56				
3692B002	ImageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Accessories	POD DECK LITE-A1	\$4,095.00	45%	\$2,267.00	\$64.61	\$53.27	\$43.30				
3700B001	C7055 imageRUNNER ADVANCE	Accessories	COPY TRAY-P1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
6793A004	C7055 imageRUNNER ADVANCE	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45% 35%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002 3731B013	C7055 imageRUNNER ADVANCE C7055	Accessories Accessories	UTILITY TRAY-A2 UPRIGHT CONTROL PANEL-A1	\$63.00	35%	\$41.00	\$1.17	\$0.96 \$25.57	\$0.78 \$20.78				
1261V589	imageRUNNER ADVANCE C7055	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3873B001	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Accessories	KEY SWITCH UNIT-B1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
1095B001	ImageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	C7055 imageRUNNER ADVANCE	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00		\$36.00	\$1.03		\$0.69				
0500A002	C7055 imageRUNNER ADVANCE C7055	Accessories		\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
7518A004 3730B001	C7055 imageRUNNER ADVANCE C7055	Accessories Accessories	BRAILLE LABEL KIT-F1 COPY CARD READER ATTACHMENT KIT-A1	\$35.00	20% 43%	\$28.00 \$48.00	\$0.80	\$0.66	\$0.53				
4784B001	imageRUNNER ADVANCE C7055	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				

Product				Purchase Pricing Quantity (License per			Lease			Service		1	
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
4781B003	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	C7055 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	C7055 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A5 (301-500)	\$935.00		\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	C7055 imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00		\$1,554.00	\$44.29	\$36.52	\$29.68				
2212V477 2212V478	imageRUNNER ADVANCE C7055	Accessories Accessories	UNIVERSAL KEYBOARD STAND-A1 CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$250.00		\$165.00 \$44.00	\$4.70	\$3.00	\$3.15				
3702B001	imageRUNNER ADVANCE C7055	Finishing	STAPLE FINISHER-B1	\$3,150.00		\$1,657.00	\$47.22	\$38.94	\$31.65				
3704B001	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Finishing	BOOKLET FINISHER-B1	\$5,565.00	44%	\$3,106.00	\$88.52	\$72.99	\$59.32				
3709B001	C7055 imageRUNNER ADVANCE	Finishing	DOCUMENT INSERTION UNIT-J1	\$2,940.00	41%	\$1,737.00	\$49.50	\$40.82	\$33.18				
3710B002	C7055 imageRUNNER ADVANCE	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1	\$8,400.00	38%	\$5,210.00	\$148.49	\$122.44	\$99.51				
1727V838 3736B005	C7055 imageRUNNER ADVANCE C7055	Finishing Print Controllers	CONVENIENCE STAPLER-B1 PCL PRINTER KIT-AD1 ELAN	\$300.00		\$178.00 \$570.00	\$5.07 \$16.25	\$4.18 \$13.40	\$3.40				
3737B005	imageRUNNER ADVANCE C7055	Print Controllers	PS PRINTER KIT-AD1 ELAN	\$1,470.00		\$370.00	\$16.25	\$13.40	\$10.89				
3674B004	imageRUNNER ADVANCE C7055	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00		\$87.00	\$2.48	\$2.04	\$1.66				
3489B016	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Print Controllers	COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION BUNDLE	\$23,950.00	40%	\$14,309.00	\$407.81	\$336.26	\$273.30				
3489B007	C7055 imageRUNNER ADVANCE	Print Controllers	COLORPASS-GX300 V2	\$20,000.00	41%	\$11,783.00	\$335.82	\$276.90	\$225.06				
3668B001	C7055 imageRUNNER ADVANCE	Print Controllers	ADDITIONAL MEMORY TYPE B (512MB)	\$263.00		\$174.00	\$4.96	\$4.09	\$3.32				
0448A030 1337B011	C7055 imageRUNNER ADVANCE C7055	Print Controllers	512MB OPTION MEMORY (FOR IMAGEPASS A1 & B1) ENCRYPTED SECURE PRINT-D1 ELAN	\$263.00) 37% 45%	\$165.00 \$261.00	\$4.70	\$3.88	\$3.15				
1337B011 3999B004	imageRUNNER ADVANCE C7055		BARCODE PRINTING KIT-D1 ELAN	\$473.00		\$261.00	\$7.44 \$11.88	\$6.13	\$4.99				
2738B007	imageRUNNER ADVANCE C7055		WEB ACCESS SOFTWARE-H1 ELAN	\$240.00		\$132.00	\$3.76	\$3.10	\$2.52				
3732B002	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Connectivity Options	SUPER G3 FAX BOARD-AD1	\$840.00	38%	\$522.00	\$14.88	\$12.27	\$9.97				
3733B002	C7055 imageRUNNER ADVANCE		SUPER G3 2ND LINE FAX BOARD-AD1	\$525.00		\$310.00	\$8.84	\$7.29	\$5.92				
36778002	C7055 imageRUNNER ADVANCE		SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00		\$619.00	\$17.64	\$14.55	\$11.82				
3679B005 1082B010	C7055 imageRUNNER ADVANCE C7055	Connectivity Options	REMOTE FAX KIT-A1 ELAN SECURE WATERMARK-B1 ELAN	\$420.00		\$230.00 \$687.00	\$6.56 \$19.58	\$5.41	\$4.39				
3721B001	imageRUNNER ADVANCE C7055		MULTIMEDIA READER/WRITER-A1	\$630.00		\$358.00	\$10.20	\$10.14	\$6.84				
3738B001	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Connectivity Options	USB DEVICE PORT-A1	\$105.00	31%	\$72.00	\$2.05	\$1.69	\$1.38				
3840B002	C7055	Connectivity Options	DOCUMENT SCAN LOCK KIT-A1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
4002B004	C7055 imageRUNNER ADVANCE		HDD DATA ERASE KIT-C1 ELAN	\$341.00		\$230.00	\$6.56	\$5.41	\$4.39				
3741B001	C7055 imageRUNNER ADVANCE		REMOVABLE HDD KIT-AB1	\$1,050.00		\$716.00	\$20.41	\$16.83	\$13.68				
3739B001 3740B001	C7055 imageRUNNER ADVANCE C7055		3.5INCH/80GB HDD-A1 3.5INCH/1TB HDD-B1	\$368.00		\$239.00 \$776.00	\$6.81 \$22.12	\$5.62 \$18.24	\$4.56				
3718B004	imageRUNNER ADVANCE C7055			\$525.00		\$346.00	\$9.86	\$8.13	\$6.61				
2906B002	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Connectivity Options	IPSEC BOARD-B2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
2905B002	C7055 imageRUNNER ADVANCE	Connectivity Options	EXPANSION BUS-F2	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
3681B001	C7055 imageRUNNER ADVANCE		VOICE GUIDANCE KIT-F1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B002 4001B004	C7055 imageRUNNER ADVANCE C7055		VOICE OPERATION KIT-C1 REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$1,890.00		\$937.00 \$174.00	\$26.70	\$22.02	\$17.90				
6596A035	imageRUNNER ADVANCE C7055		SEEQUENCE IMPOSE	\$2,450.00		\$1,754.00	\$49.99	\$4.09	\$33.50				
1245B002	imageRUNNER ADVANCE C7055		SECURE ERASE V1.1 (FOR IMAGEPASS-A1)	\$900.00	33%	\$603.00	\$17.19	\$14.17	\$11.52				
2351B003	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
6596A037	C7055 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
0134B003	C7055 imageRUNNER ADVANCE		REMOVABLE HDD KIT-B1	\$1,950.00		\$1,318.00	\$37.56	\$30.97	\$25.17				
7752A025	C7055 imageRUNNER ADVANCE C7055		PRODUCTIVITY PACKAGE INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$8,000.00		\$5,589.00	\$159.29 \$63.75	\$131.34 \$52.57	\$106.75 \$42.73				
3680B003	imageRUNNER ADVANCE C7055		WIRELESS LAN BOARD-B2	\$683.00		\$461.00	\$13.14	\$10.83	\$8.81				
3393B001	imageRUNNER ADVANCE C7055	Connectivity Options		\$7,000.00		\$4,331.00	\$123.43	\$101.78	\$82.72				
3438B025	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Profiling and Calibration Tools Profiling and	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
	C7055 imageRUNNER ADVANCE	Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00		\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	C7055 imageRUNNER ADVANCE	Calibration Tools Profiling and		\$3,495.00		\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007 3438B027	C7055 imageRUNNER ADVANCE C7055	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00		\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027 3438B028	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	IIISIS ARDEASE	\$1,200.00		\$919.00	\$1.71	\$1.41	\$17.55				
3438B022	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00		\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Profiling and Calibration Tools	X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3405B010	C7055 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	\$1,155.00		\$744.00	\$21.20	\$17.48	\$14.21				
3406B006	C7055 imageRUNNER ADVANCE	Universal Send		\$945.00		\$631.00	\$17.98	\$14.83	\$12.05				
1326B013 0634B022	C7055 imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	\$1,050.00		\$573.00 \$371.00	\$16.33 \$10.57	\$13.47	\$10.94				
0634B022 0633B018	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN	\$473.00		\$371.00	\$10.57	\$6.72	\$6.02				
4169B220	imageRUNNER ADVANCE C7055	imageWARE JDF Parser	IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE C9000, ADVANCE C7000 SERIES	\$750.00		\$612.00	\$17.44	\$14.38	\$11.69				
2368V126	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	INSTALL PAK C7000 & C9000	\$1,822.00	30%	\$1,275.00	\$36.34	\$29.96	\$24.35				
	imageRUNNER ADVANCE	Mandatory Delivery & Implementation											
2368V120	C7055	Services Mandatory Delivery &		\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1618V190	imageRUNNER ADVANCE C7055	Implementation Services Mandatory Delivery &	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imageRUNNER ADVANCE C7055	Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
	imageRUNNER ADVANCE	Mandatory Delivery & Implementation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL										
1481V476		Services Mandatory Delivery &	SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2094V626	imageRUNNER ADVANCE C7055 imageRUNNER ADVANCE	Implementation Services Subscription Support	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	C7055 imageRUNNER ADVANCE	Services Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00		\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	C7055 imageRUNNER ADVANCE	Services Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00		\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V767 1396V768			PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00		\$1,465.00 \$2,868.00	\$41.75 \$81.74	\$34.43 \$67.40	\$27.98 \$54.78				

NormalCalcerNormalNorma	Product				Purchase			Lease			Service			
orgNameNa					(License per									
	Itom Codo	Sub Category	Sub Tupo	Broduct Medal	erver, Single Unit,		Not Price	26 Month EMV	48 Month EMV	60 Month EMV	Volumo	Base		Overages
Math Displaymenta Normal Displaymenta Normal Displaymenta Displaymenta <thdisplaymenta< th=""> <thdisplaymenta< th=""> <thdispla< td=""><td>Options</td><td></td><td></td><td></td><td>Annual,etc.)</td><td>on or mater</td><td>Net Flice</td><td>30 MONULT 1 MV</td><td></td><td></td><td>Volume</td><td>Dase</td><td>Daw</td><td>COIO</td></thdispla<></thdisplaymenta<></thdisplaymenta<>	Options				Annual,etc.)	on or mater	Net Flice	30 MONULT 1 MV			Volume	Dase	Daw	COIO
Minime Difference Differen	1396V769	C7055	Services	PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
NameN	1396V770	C7055			\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
Sector		imageRUNNER ADVANCE	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-										
Sector Junc Junc <thjunc< th=""> Junc <thjunc< th=""> <th< td=""><td></td><td>imageRUNNER ADVANCE</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<></thjunc<></thjunc<>		imageRUNNER ADVANCE												
Name Name N		imageRUNNER ADVANCE									10,000	\$590.00	\$0.0079	\$0.0590
NameNoteNameN		imageRUNNER ADVANCE												
NameNote:		imageRUNNER ADVANCE												
NameN		imageRUNNER ADVANCE												
Result Result<	3665B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235												
NumNu	6793A004	C5255/C5250/C5240/C5235	ACCESSORIES	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
Name Normal Normal Normal 	8815A001	C5255/C5250/C5240/C5235	ACCESSORIES	COPY TRAY-J1	\$47.00	45%	\$26.00	\$0.74	\$0.61	\$0.50				
International International	3723B002	C5255/C5250/C5240/C5235	ACCESSORIES	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
Norme 	1261V589	C5255/C5250/C5240/C5235	ACCESSORIES	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
Result	8203A002	C5255/C5250/C5240/C5235	ACCESSORIES	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
Number <td></td> <td>imageRUNNER ADVANCE</td> <td></td>		imageRUNNER ADVANCE												
NumberNumberNumberNumberNumberNumberNumberNumberControl		imageRUNNER ADVANCE												
Percent set of the set of t		imageRUNNER ADVANCE												
Name<		imageRUNNER ADVANCE												
NUMBER NUMBER<		imageRUNNER ADVANCE												
Name Name<	4781B005	imageRUNNER ADVANCE												
NameCirkle Control Cirkle Control Ci	4781B006	imageRUNNER ADVANCE C5255/C5250/C5240/C5235												
NameNormal Normal Normal Normal 	7518A004	C5255/C5250/C5240/C5235	ACCESSORIES	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
Prime <td>1095B001</td> <td>C5255/C5250/C5240/C5235</td> <td>ACCESSORIES</td> <td></td> <td>\$146.00</td> <td></td> <td>\$104.00</td> <td>\$2.96</td> <td>\$2.44</td> <td>\$1.99</td> <td></td> <td></td> <td></td> <td></td>	1095B001	C5255/C5250/C5240/C5235	ACCESSORIES		\$146.00		\$104.00	\$2.96	\$2.44	\$1.99				
RantyNote with a set of the s	3726B001	C5255/C5250/C5240/C5235	ACCESSORIES	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
NameNon-Non-Non-Non-Non-Non-Non-Non-Non-Non-	2212V477	C5255/C5250/C5240/C5235	ACCESSORIES	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix Mathematrix <td< td=""><td>2212V478</td><td>C5255/C5250/C5240/C5235</td><td></td><td>CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND</td><td>\$60.00</td><td>27%</td><td>\$44.00</td><td>\$1.25</td><td>\$1.03</td><td>\$0.84</td><td></td><td></td><td></td><td></td></td<>	2212V478	C5255/C5250/C5240/C5235		CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
Network Network Network Network 	2401V175	C5255/C5250/C5240/C5235		IR ADVANCE CASSETTE LOCKING KIT - A1	\$143.00	13%	\$125.00	\$3.56	\$2.94	\$2.39				
Number NUMBER ADDRESS NUMBER ADDRESS ADDRESS ADDRESS ADDRESS NUMBER ADDRESS ADDRES	3661B001	imageRUNNER ADVANCE												
NUMBENUMBER NU		imageRUNNER ADVANCE												
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Diment Operating Sector Operating Sector Operating Sector Operating Sector Operating Sector Operating Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Construct Sector Construct Sector Construct Sector Construct Sector Construct Sector 2788000 Const		C5255/C5250/C5240/C5235	OPTIONS											
Baseba Control Static Sta	1337B011	C5255/C5250/C5240/C5235	OPTIONS	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
THOMEOPENCASE </td <td>3999B004</td> <td>C5255/C5250/C5240/C5235</td> <td>OPTIONS</td> <td>BARCODE PRINTING KIT-D1 ELAN</td> <td>\$840.00</td> <td>50%</td> <td>\$417.00</td> <td>\$11.88</td> <td>\$9.80</td> <td>\$7.96</td> <td></td> <td></td> <td></td> <td></td>	3999B004	C5255/C5250/C5240/C5235	OPTIONS	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
BETHER SUBSCINCT AND	2738B007	C5255/C5250/C5240/C5235	OPTIONS	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
Name Constrainty of prode Prode of prode Prode of prode of prode Prode of	3675B012	C5255/C5250/C5240/C5235	OPTIONS	SUPER G3 FAX BOARD-AE2	\$840.00	44%	\$469.00	\$13.37	\$11.02	\$8.96				
NETWORK OBSCIDENCESSION OFFICE NUMBER 3 MUNICIPAL FAX KORDADA1 Statema Field Statema	3676B002	C5255/C5250/C5240/C5235	OPTIONS	SUPER G3 2ND LINE FAX BOARD-AE1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
Network Network SequenceCORE VATENANCE (LAND1.000D.00D.00D1.00 <thd1.00< th="">D1.00D1.00D1.</thd1.00<>	3677B002	C5255/C5250/C5240/C5235		SUPER G3 3RD/4TH LINE FAX BOARD-AE1	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
Separation Sequence Service Service Service Service	3679B005	imageRUNNER ADVANCE	CONNECTIVITY											
Particle Description Description <thdescription< th=""> <thdescription< th=""> <t< td=""><td></td><td>imageRUNNER ADVANCE</td><td>CONNECTIVITY</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<></thdescription<></thdescription<>		imageRUNNER ADVANCE	CONNECTIVITY											
Name Number Normality Content Transmission Status Status <td></td> <td>imageRUNNER ADVANCE</td> <td>CONNECTIVITY</td> <td></td>		imageRUNNER ADVANCE	CONNECTIVITY											
System Image: NUMBER ADVANCE CONSCIPCTIVE COUNTLE NEXTYPE COUNTLE NEXTYPE COUNTLE NEXTYPE State		imageRUNNER ADVANCE	CONNECTIVITY											
sympletike sympl										\$6.61				
6468.02 CSSSCSSSCSACC3ACC33 OPTIONS Nob CPASE SOLECULE V2 ZLAN SSS00 Z75 S25:00 S73 8.00 4.60 SSS001 CDSSCSSSCSACACC33 OPTIONS Nob CPASE SOLECULE V2 ZLAN SS800 275 S25:00 S73:0 50:0 40:0 SSS001 CDSSCSSSCSACACC33 OPTIONS 2.00V/HSG01HDC SS800 40:0 S23:0 50:0 51:1 51:1 51:1 51:0 <t< td=""><td>3715B001</td><td>C5255/C5250/C5240/C5235</td><td>OPTIONS</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	3715B001	C5255/C5250/C5240/C5235	OPTIONS											
C259CC250C250C250C250C250C250C250C250 OPTIONES C26NCC11111 HDDOH State of the second seco		imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS											
Seprecise Cossects searce	5596B001	C5255/C5250/C5240/C5235	OPTIONS	2.5INCH/160GB HDD-G1	\$368.00	38%	\$230.00	\$6.56	\$5.41	\$4.39				
SelfBool CS2SICCS240CS240CS240CS240CS240CS240CS240CS24	5597B001	C5255/C5250/C5240/C5235	OPTIONS	2.5INCH/1TB HDD-H1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
Sessebed CS250CS250CS240CS230 OPTIONS VOICE OPERATION KIT-C2 S1980.00 50% S00700 S2.807 S2.202 S17.80 C0250CS200CS200CS200CS200CS200CS200CS200	3681B003	C5255/C5250/C5240/C5235	OPTIONS	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
40018001 C52550C5230C5240C5230 0F10NS RENOTE OFERATORS SOFTWARE KT-B1 ELAN \$315.00 4.9% \$17.400 \$4.96 \$4.00 \$3.32 0128004 C5250C5240C5240C5240C5240C5240C5240C5240	3682B004	C5255/C5250/C5240/C5235 imageRUNNER ADVANCE	OPTIONS CONNECTIVITY											
Image/NUMER ADVANCE CONNECTUTY CONNECTUTY CONNECTUTY SEEDUENCE IMPOSE SEEDUENCE IMPOS	4001B004	C5255/C5250/C5240/C5235 imageRUNNER ADVANCE	OPTIONS CONNECTIVITY											
ImageRUNNER ADVARCE CONNECTIVITY 052505/32500/3200 (2520 (05230) SEEQUENCE IMPOSE \$2,450.0 20% \$1,754.00 \$40.99 \$11.2 \$33.50 05560.055 05250/55200(5230) 07100NS SEEQUENCE COMPOSE \$11.00.0 20% \$82.3.0 \$23.4 \$119.34 \$15.72 05560.052 05250/55200(5240)(523.0 07100NS SEEQUENCE COMPOSE \$30.00.0 27% \$2.192.00 \$60.24 \$51.51 \$41.87 01340002 05250/5520/05240 (523.0 07100NS SEEQUENCE SUITE \$31.00.0 22% \$1.318.0 \$37.56 \$30.07 \$25.17 01340002 05250/5520/05230 0710NS REMOVABLE HDD KIT-B1 \$1.950.00 22% \$1.318.0 \$37.56 \$30.07 \$25.17 1999552 05250/5520/05230 0710NS REMOVABLE HDD KIT-B1 \$1.950.00 22% \$1.70.0 \$30.97 \$25.17 1999552 05250/5520/05240 (523.00 0710NS REMOVABLE HDD KIT-B1 \$1.90.00 37% \$17.60 \$5.02 \$4.14 \$3.30 013990552		imageRUNNER ADVANCE	CONNECTIVITY											
ImageRUNRER ADVANCE CONNECTUTY SECOUENCE COMPOSE \$11,000 25% \$22,300 \$2,346 \$19,34 \$15,72 \$596,4027 C5255C5250(C5240(C523) OPTIONS SECOUENCE SUITE \$30,000 27% \$2,192,00 \$62,47 \$56,1,51 \$41,137 \$1348003 C5255C5250(C5240(C523) OPTIONS SECOUENCE SUITE \$1,000 27% \$2,192,00 \$62,47 \$56,1,51 \$41,137 \$1348003 C5255C5250(C5240(C523) OPTIONS REMOVABLE HDD KIT-B1 \$1,000 22% \$1,318,00 \$37,55 \$30,07 \$25,17 \$1999452 C5255C5250(C5240(C523) OPTIONS REMOVABLE HDD KIT-B1 \$1,000 22% \$1,010,00 \$37,55 \$50,07 \$25,17 \$1999452 C5255C5250(C5240(C523) OPTIONS REMOVABLE HDD KIT-B1 \$31,000 22% \$1,010,00 \$37,55 \$50,27 \$42,73 \$1999452 C5255C5250(C5240(C523) OPTIONS MERP WEB CONNECTION KIT \$2,400,00 32% \$1,010,00 \$1,010,00 \$1,010,00 \$1,010,00 \$1,010,00		imageRUNNER ADVANCE	CONNECTIVITY											
ImageRUNRER ADVANCE C3255C5205C2340C5234 CONNECTUTY BECOURCE SUITE SECOURCE SUITE Status 1134003 C5255C5205C2340C5234 OPTIONS SECOURCE SUITE \$1,950.00 27% \$2,192.00 \$82.47 \$5,151 \$41,87 1134003 C5255C5250C5240C5234 OPTIONS REMOVABLE HDD KIT-B1 \$1,950.00 22% \$1,318.00 \$37.60 \$30.07 \$2,57.71 1099V652 C5255C5250C540C5234 OPTIONS INTEGRATED IF & STAND A1 (POS 09008007&09008012) \$31,50.00 22% \$1,63.07 \$52.57 \$42.73 1099V652 C5255C5250C5240C5234 OPTIONS INTEGRATED IF & STAND A1 (POS 09008007&09008012) \$31,50.00 22% \$176.00 \$50.2 \$44.14 \$3.36 00390F0100000000000000000000000000000000		imageRUNNER ADVANCE	CONNECTIVITY											
ImageRUNRER ADVANCE CONNECTUTY REMOVABLE HOD KIT-B1 \$1,9500 3.2% \$1,318.0 \$37.56 \$30.97 \$2.57.7 1990452 C5255C5200C5240C523 CONNECTUTY InteGRATED JF & STAND A1 (POS 0900B007& 0900B012) \$3,1500 29% \$2.2370 \$63.75 \$50.97 \$2.57.7 8034B002 C5255C5250C5240C523 CONNECTUTY SILEX WIRELESS BRIDGE SX-2500CG \$2000 32% \$175.00 \$50.2 \$41.4 \$3.36 6034B002 C5255C5250C5240C523 OPTIONS MEAP WEB CONNECTION KIT \$2000 32% \$1175.00 \$50.2 \$41.4 \$3.36 60385C1520C5240C5235 OPTIONS MEAP WEB CONNECTION KIT \$200.00 32% \$418.80 \$113.80 \$3.22 \$2.62 7752A028 C5255C5250C5240C5235 OPTIONS GRAPHIC ARTS FEATURE SET PREMUM V2.3 \$60.000 32% \$51.48 \$113.80 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$11.48 \$1.48		imageRUNNER ADVANCE	CONNECTIVITY											
ImageRUNNER ADVANCE CONNECTUTY INTEGRATED IF & STAND A1 (POS 099060076 09906012) \$3,150 29% \$2,2370 \$63.75 \$2,237 80348002 C5255C5250(C5240C523 CONNECTUTY SILEX WIRELESS BRIDGE \$X-2500C3 \$200 32% \$175.00 \$55.02 \$4.14 \$3.36 80348002 C5255C5250(C5240C5235 CONNECTUTY MEAP WEB CONNECTION KIT \$200 32% \$175.00 \$5.02 \$4.14 \$3.36 80348002 C5255C5250(C5240C5235 OPTIONS GAPHIC ARTS FEATURE SET PREMUM V2.3 \$60.00 32% \$113.80 \$119.36 \$98.42 \$79.99 3066016 C5255C5250(C5240C5235 OPTIONS GAPHIC ARTS FEATURE SET PREMUM V2.3 \$61.00 29% \$86.80 \$119.36 \$98.42 \$79.99 3066016 C5255C5250(C5240C5240C524 UNIVERSAL SEND DOVANCE D FEATURE SET-P1 ELAN \$96.00 33% \$51.00 \$11.43 \$12.06 3066016 C5255C5250(C5240C524 UNIVERSAL SEND DIOGITAL USER SIGNATURE KIT-C1 ELAN \$96.00 45% \$57.03 \$11.45 \$12.06 3068016		imageRUNNER ADVANCE	CONNECTIVITY											
ImageRUNRER ADVANCE CS255CS200CS240C5240 OPTIONS SILEX WIRELESS BRIDGE SX.2500CG SILEX WIRELSS WIRE SX.2500CG <ths< td=""><td></td><td>imageRUNNER ADVANCE C5255/C5250/C5240/C5235</td><td>CONNECTIVITY OPTIONS</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></ths<>		imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS											
ImageRUNNER ADVANCE CONNECTUTY MEAP WEB CONNECTION KIT \$\$400 43% \$\$137.00 \$3.22 \$2.62 MABB031 C5255/C5260/C5240/C524 OPTIONS GRAPHIC ARTS FEATURE SET PREMIUM V2.3 \$\$6,000 3.2% \$\$1,18.00 \$\$119.36 \$\$9.8.42 \$79.99 MageRUNNER ADVANCE OPTIONS GRAPHIC ARTS FEATURE SET PREMIUM V2.3 \$\$6,000 3.2% \$\$1,48.00 \$119.36 \$9.8.42 \$79.99 MageRUNNER ADVANCE UNIVERSAL SEND ADVANCED FEATURE SET-F1 \$\$16.00 2.9% \$38.800 \$10.49 \$8.65 \$7.03 MageRUNNER ADVANCE UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN \$\$4.60 3.3% \$\$631.00 \$17.98 \$14.83 \$12.05 MageRUNNER ADVANCE UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN \$\$4.05.00 3.3% \$\$51.00 \$17.98 \$14.83 \$10.94 MageRUNNER ADVANCE C5255/C5260/C5240/C523 UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN \$10.90.00 45% \$573.00 \$16.33 \$13.47 \$10.94 MageRUNNER ADVANCE CALIBRATION INVERSAL SEND DIGITAL USER SIGNA	8034B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS											
imageRUNNER ADVANCECONNECT NUTY OPTIONSCAPAHIC ARTS FEATURE SET PREMIUM V2.3\$6,2003.2%\$4,180.0\$19.8\$9.8.2\$79.991000000000000000000000000000000000000		C5255/C5250/C5240/C5235	OPTIONS				\$137.00	\$3.90	\$3.22	\$2.62				
34068016 C5255/C5250/C5240/C5235 UMVERSAL SEND UMVERSAL SEND ADVANCE DFEATURE SET-11 \$516.00 29% \$388.00 \$10.49 \$88.05 \$7.03 34068016 C5255/C5250/C5240/C5235 UMVERSAL SEND UMVERSAL SEND SECURITY FEATURE SET-D1 ELAN \$346 \$12.05 \$11.43 \$12.05 13368013 C5255/C5250/C5240/C5235 UMVERSAL SEND UMVERSAL SEND SECURITY FEATURE SET-D1 ELAN \$10.600 45% \$57.00 \$13.47 \$10.44 13368013 C5255/C520/C5240/C5235 UMVERSAL SEND UNIVERSAL SEND DIDIGITAL USER SIGNATURE KIT-C1 ELAN \$10.600 45% \$57.00 \$13.47 \$10.44 134388025 C5255/C520/C5240/C5235 UMVERSAL SEND UNIVERSAL SEND DIDIGITAL USER SIGNATURE KIT-C1 ELAN \$10,99.00 26% \$51.00 \$23.11 \$19.06 \$15.49 34388025 C5255/C520/C5240/C5235 UMVERSAL SEND DIDIGITAL USER SIGNATURE (POS) \$10.99.00 26% \$511.00 \$23.11 \$19.06 \$15.49 34388025 C5255/C520/C5240/C5235 FOOLS *AITE EVE ONE SPECTROPHOTOMETER (POS) \$13.00.00 26% \$967.00 \$27.56 \$22.72		C5255/C5250/C5240/C5235												
JaceBase CS255/CS250/CS240/CS24 UNIVERSAL SEND Status	3405B016	C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
13286013 C\$255/C\$250(C\$240/C\$23) UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-CI ELAN \$1,050.00 45% \$573.00 \$18.33 \$13.47 \$10.94 13286015 C\$255/C\$250(C\$240/C\$23) CALIBRATION IndugeRUNNER ADVANCE CALIBRATION IndugeRUNNER ADVANCE CALIBRATION S1.090.00 26% S811.00 \$10.94 0002A004 C\$255/C\$250(C\$240/C\$23) TOOLS IndugeRUNNER ADVANCE CALIBRATION S1.090.00 26% S811.00 \$27.56 \$15.49 0002A004 C\$255/C\$250(C\$240/C\$23) X-RITE EYE ONE SPECTROPHOTOMETER (POS) \$1,300.00 26% \$807.00 \$27.56 \$22.72 \$18.47 0002A004 PROFILING and ImageRUNNER ADVANCE CALIBRATION X-RITE EYE ONE SPECTROPHOTOMETER (POS) \$1,300.00 26% \$807.00 \$27.56 \$22.72 \$18.47	3406B006	C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
ImageRUNNER ADVANCE CS255/CS250/CS240/CS23 CALIBRATION TOOLS IPUBLISH -I PROFILER-SOFTWARE \$1,099,00 26% \$811.00 \$23.11 \$19.06 ImageRUNNER ADVANCE CS255/CS250/CS240/CS23 FROFILING and CALIBRATION FROFILING and CALIBRATION S11.00 26% \$811.00 \$23.11 \$19.06 ImageRUNNER ADVANCE CS255/CS250/CS240/CS23 FROFILING and CALIBRATION X-RITE EYE ONE SPECTROPHOTOMETER (POS) \$1,300.00 26% \$807.00 \$27.56 \$22.72 \$18.47	1326B013			UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
PROFILING and imageRUNNER ADVANCE PROFILING and CS255/CS250/CS240/CS253 PROFILING and TOOLS X-RITE EYE ONE SPECTROPHOTOMETER (POS) \$1,300.00 26% \$967.00 \$27.56 \$22.72 \$18.47 imageRUNNER ADVANCE CALIBRATION CALIBRATION CALIBRATION CALIBRATION CALIBRATION CALIBRATION CALIBRATION S1.300.00 26% \$967.00 \$27.56 \$22.72 \$18.47	3438B025		CALIBRATION TOOLS	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
PROFEINS and InageRUNNER ADVANCE CALIBRATION CALIBRATICON CALIB		imageRUNNER ADVANCE	CALIBRATION											
	8002A004		PROFILING and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
	8002A006			EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per									
		o.t.T	2	device/employee/s erver, Single Unit,	Minimum Disc	Notes	00 March 510/	10 March 510/	00 March 510/			Overage	Overages
Item Code Options	Sub Category	Sub Type PROFILING and	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
8002A007	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CALIBRATION	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
0002/00/	imageRUNNER ADVANCE	PROFILING and CALIBRATION		\$1,100.00	22.75	\$0,007.00	400.00	002.41	400.00				
3438B027	C5255/C5250/C5240/C5235	TOOLS PROFILING and	IIISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CALIBRATION TOOLS PROFILING and	111SIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CALIBRATION	11 IO AUTOMATED SCANNING TABLE (V2)	\$2.595.00	22%	\$2.031.00	\$57.88	\$47.73	\$38.79				
	imageRUNNER ADVANCE	PROFILING and CALIBRATION	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL										
2364V847	C5255/C5250/C5240/C5235	TOOLS MANDATORY	SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
2368V125	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	DELIVERY & IMPLEMENTATION SERVICES	INSTALL PAK C5250 & C5255/C5045 & C5051	\$1,279.00	30%	\$895.00	\$25.51	\$21.03	\$17.09				
10001120		MANDATORY DELIVERY &		¢1,210.00	30%	\$000.00	Q20.01	¢21.00	¢11.05				
2368V124	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	IMPLEMENTATION SERVICES	INSTALL PAK C5235 & C5240/C5030 & C5035	\$1,279.00	30%	\$895.00	\$25.51	\$21.03	\$17.09				
	imageRUNNER ADVANCE	MANDATORY DELIVERY & IMPLEMENTATION											
2368V120	C5255/C5250/C5240/C5235	SERVICES	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
	imageRUNNER ADVANCE	DELIVERY & IMPLEMENTATION											
2368V119	C5255/C5250/C5240/C5235	SERVICES MANDATORY DELIVERY &	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	IMPLEMENTATION SERVICES	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
10100130	03233/03230/03240/03233	MANDATORY DELIVERY &	AMETO		12.76	\$740.00	\$21.05	917.35	\$14.15				
1618V191	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	IMPLEMENTATION SERVICES	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
	imageRUNNER ADVANCE	MANDATORY DELIVERY & IMPLEMENTATION	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL		T								
1481V476	ImageRUNNER ADVANCE C5255/C5250/C5240/C5235	SERVICES	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
42061/767	imageRUNNER ADVANCE		SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	et 000 -		B4 405	···		607				
1396V767	C5255/C5250/C5240/C5235 imageRUNNER ADVANCE	SUPPORT SERVICES	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	C5255/C5250/C5240/C5235	SUPPORT SERVICES	PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
13304770	imageRUNNER ADVANCE	SUBSCRIPTION	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$13,373.00	1276	\$13,721.00	\$391.03	\$322.44	\$202.07				
1396V771	C5255/C5250/C5240/C5235	SUPPORT SERVICES	PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE C5255/C5250/C5240/C5235 imageRUNNER ADVANCE	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
5153B001	C2230/C2225	Accessories	CABINET TYPE-D	\$137.00	44%	\$77.00	\$2.19	\$1.81	\$1.47				
3661B001	C2230/C2225 imageRUNNER ADVANCE	Accessories	INNER 2WAY TRAY-F1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
5910B001	C2230/C2225 imageRUNNER ADVANCE	Accessories	FL CASSETTE-AR1- REPLACEMENT FOR CASSETTE 1	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3760B001 3665B001	C2230/C2225 imageRUNNER ADVANCE C2230/C2225	Accessories Accessories	FL CASSETTE-AM1 ENVELOPE FEEDER ATTACHMENT-D1	\$116.00	35%	\$75.00 \$139.00	\$2.14	\$1.76	\$1.43				
8815A001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY TRAY-J1	\$210.00	45%	\$26.00	\$0.74	\$0.61	\$0.50				
3723B002	imageRUNNER ADVANCE C2230/C2225	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
1261V589	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3684B003	C2230/C2225 imageRUNNER ADVANCE	Accessories	COPY CARD READER ATTACHMENT KIT-B3	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	C2230/C2225 imageRUNNER ADVANCE	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	C2230/C2225 imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A1 (1-30) CANON CARD SET-A2 (31-100)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002 4781B003	imageRUNNER ADVANCE C2230/C2225	Accessories Accessories	CANON CARD SET-32 (31-100) CANON CARD SET-33 (101-200)	\$462.00	34%	\$230.00	\$8.86	\$5.41	\$4.39 \$5.94				
4781B004	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	C2230/C2225	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
1095B001	C2230/C2225 imageRUNNER ADVANCE	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
7518A004 3726B001	C2230/C2225 imageRUNNER ADVANCE C2230/C2225	Accessories	BRAILLE LABEL KIT-F1 COPY CONTROL INTERFACE KIT-A1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
3726B001 1727V838	imageRUNNER ADVANCE C2230/C2225	Accessories Accessories	COPY CONTROL INTERFACE KIT-A1 CONVENIENCE STAPLER-B1	\$53.00	32% 41%	\$36.00	\$1.03	\$0.85	\$0.69				
2212V477	imageRUNNER ADVANCE C2230/C2225	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.40				
2212V478	imageRUNNER ADVANCE C2230/C2225	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
3662B001	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	\$210.00	43%	\$119.00	\$3.39	\$2.80	\$2.27				
5911B002	C2230/C2225 imageRUNNER ADVANCE	Finishing	STAPLE FINISHER-M1/BUFFERPASS K1 SET	\$2,835.00	48%	\$1,469.00	\$41.87	\$34.52	\$28.06				
5912B002	C2230/C2225 imageRUNNER ADVANCE	Finishing	BOOKLET FINISHER-M1 W/BUFFER PASS UNIT-K1	\$4,200.00	48%	\$2,204.00	\$62.81	\$51.79	\$42.10				
3674B004 1337B011	C2230/C2225 imageRUNNER ADVANCE C2230/C2225	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN ENCRYPTED SECURE PRINT-D1 ELAN	\$150.00	42%	\$87.00 \$261.00	\$2.48	\$2.04	\$1.66				
3999B004	imageRUNNER ADVANCE C2230/C2225		BARCODE PRINTING KIT-DI ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	imageRUNNER ADVANCE C2230/C2225		WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
3780B009	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE	Connectivity Options	SUPER G3 FAX BOARD-AH2	\$840.00	44%	\$469.00	\$13.37	\$11.02	\$8.96				
3781B002	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE		SUPER G3 2ND LINE FAX BOARD-AH1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
3679B005	C2230/C2225 imageRUNNER ADVANCE		REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	C2230/C2225 imageRUNNER ADVANCE	Connectivity Options		\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
5594B002 3721B002	C2230/C2225 imageRUNNER ADVANCE C2230/C2225		(USE 5594B003) USB DEVICE PORT-E2 MULTIMEDIA READER/WRITER-A2	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
37218002 38408007	imageRUNNER ADVANCE C2230/C2225		DOCUMENT SCAN LOCK KIT-B1	\$630.00	45%	\$346.00	\$9.86	\$36.68	\$6.61				
3717B002	imageRUNNER ADVANCE C2230/C2225		HDD DATA ENCRYPTION KIT-C3	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
4164BJ92	imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE		HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
	INTROCIONNER ADVANCE			\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
3791B001	C2230/C2225	Connectivity Options		\$1,050.00	43%								
	C2230/C2225 imageRUNNER ADVANCE C2230/C2225 imageRUNNER ADVANCE C2230/C2225	Connectivity Options	VOICE GUIDANCE KIT-F2 VOICE OPERATION KIT-C2	\$1,890.00	43% 50%	\$417.00 \$937.00	\$11.88 \$26.70	\$9.80	\$7.96				

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NoteN	Item Code Options		Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
GeneControl Control Control Control Control Control Control 	8034B002	C2230/C2225		SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
NameN	3438B025	C2230/C2225 imageRUNNER ADVANCE	Calibration Tools Profiling and											
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andBarbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon Barbon 	3438B028	C2230/C2225	Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
NameNormal NameNam	3438B022	C2230/C2225	Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2) X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
Name Norm	2364V847	C2230/C2225 imageRUNNER ADVANCE		SYSTEMS ANALYST										
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email <th< td=""><td>1618V190</td><td>C2230/C2225</td><td>Services Mandatory Delivery &</td><td>ANALYST</td><td>\$840.00</td><td>12%</td><td>\$740.00</td><td>\$21.09</td><td>\$17.39</td><td>\$14.13</td><td></td><td></td><td></td><td></td></th<>	1618V190	C2230/C2225	Services Mandatory Delivery &	ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
MATALNATURENATUR	1481V476	C2230/C2225	Services	SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
MATUSector Sector Sector Sector Sector Sector Sector Sector Sector Sector 	1630V764	C2230/C2225	Services	PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13	-			
NameN	1396V767	C2230/C2225 imageRUNNER ADVANCE	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-							1			
Sector	1396V768	imageRUNNER ADVANCE	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-										
NameN	1396V769	imageRUNNER ADVANCE C2230/C2225	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)										
WATTONNameNameNameNameNameNameNameNameNameBERNELADSCONTACA	1396V771	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)										
SectorAuroneAuro	1396V772	C2230/C2225			\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
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MathemMathematical Mathemat	7518A004	4025/4035/4045	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53	-			
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PrimedeControl Control First And Contro	4781B003	4025/4035/4045	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
PrimederConstruction of the sector of the sect	4781B004	4025/4035/4045	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
mathem mathem mathem mathem 	4781B005	4025/4035/4045	Accessories		\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
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Beender Bestimute Bestimute Bestimute Bestimute Bestimute Bestimute 	4811B001	4025/4035/4045	Finishing	INNER 2WAY TRAY-H1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
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000900 000300 0004300/014 Connectivity DINIRDORNING KIT-11 05520 46% S2010 058.00	4002B004	4025/4035/4045 imageRUNNER ADVANCE									1			
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4025/4035/4045 Connectivity VIICE GUIDANCE KIT-F2 \$840.00 50% \$417.00 \$11.80 \$3.80 \$7.96 ImageRNMFRADVANCE ImageRNMFRADVANCE ImageRNMFRADVANCE \$11.80 \$3.80 \$7.96	2905B002	4025/4035/4045	Connectivity	EXPANSION BUS-F2	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
	3681B003	4025/4035/4045	Connectivity	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
	3682B004		Connectivity	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90]			

Product				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	imageRUNNER ADVANCE										1		
4001B004	4025/4035/4045 imageRUNNER ADVANCE	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN IR-ADV SECURITY KIT-B1 FOR IEEE 2600.1 COMMON CRITERIA	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
4901B004 4164BJ92	4025/4035/4045 imageRUNNER ADVANCE 4025/4035/4045	Connectivity Connectivity	CERTIFICATION HDD ERASE SCHEDULER V2.2 ELAN	\$1,076.00	42%	\$621.00 \$256.00	\$17.70	\$14.59 \$6.02	\$11.86				
6314B002	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED/SECURITY FEATURE SET & PS/PCL PRINT PACKAGE-E1 ELAN	\$1,890.00	48%	\$250.00	\$28.04	\$23.12	\$18.79				
3405B011	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-E1 ELAN	\$1,155.00	36%	\$744.00	\$21.20	\$17.48	\$14.21				
3406B006	imageRUNNER ADVANCE 4025/4035/4045 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	4025/4035/4045 imageRUNNER ADVANCE	Universal Send Mandatory Delivery &	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
2368V120	4025/4035/4045 imageRUNNER ADVANCE	Installation Mandatory Delivery &	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2368V119	4025/4035/4045	Installation Implementation Services by Local	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
1618V190	4025/4035/4045	Systems Analyst Implementation	ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1481V476	imageRUNNER ADVANCE 4025/4035/4045	Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE 4025/4035/4045 imageRUNNER ADVANCE	Subscription Suppor Services Subscription Suppor	t SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) t SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	4025/4035/4045 imageRUNNER ADVANCE	Services Subscription Suppor	PURCHASE (POP) t SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	4025/4035/4045 imageRUNNER ADVANCE	Services Subscription Suppor	PURCHASE (POP) t SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769 1396V770	4025/4035/4045 imageRUNNER ADVANCE 4025/4035/4045	Services Subscription Suppor Services	PURCHASE (POP) t SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00 \$13,721.00	\$159.94 \$391.05	\$131.88	\$107.19				
1396V771	imageRUNNER ADVANCE 4025/4035/4045	Subscription Suppor Services	t SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER ADVANCE 4025/4035/4045	Subscription Suppor Services	t SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
3753B001	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	PLATEN COVER TYPE-R	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
3655B004	4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	PAPER DECK UNIT-B2	\$2,205.00	47%	\$1,161.00	\$33.09	\$27.28	\$22.18				
48128001	4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	FL CASSETTE AM	\$116.00	35%	\$75.00	\$2.14	\$1.76	\$1.43				
3760B001 3665B001	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories Accessories	FL CASSETTE-AM1 ENVELOPE FEEDER ATTACHMENT-D1	\$116.00	35%	\$75.00 \$139.00	\$2.14	\$1.76	\$1.43				
37238002	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UTILITY TRAY-A2	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
1261V589	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3684B002	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	COPY CARD READER ATTACHMENT-B2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
4781B001	4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002 4781B003	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories Accessories	CANON CARD SET-A2 (31-100) CANON CARD SET-A3 (101-200)	\$347.00	34%	\$230.00 \$311.00	\$6.56	\$5.41	\$4.39				
4781B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001 1727V838	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories Accessories	COPY CONTROL INTERFACE KIT-A1 CONVENIENCE STAPLER-B1	\$53.00	32%	\$36.00 \$178.00	\$1.03	\$0.85	\$0.69				
2212V477	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
2401V175	4225/4235/4245/4251 imageRUNNER ADVANCE	Cassette Locking Kit	IR ADVANCE CASSETTE LOCKING KIT - A1	\$143.00	13%	\$125.00	\$3.56	\$2.94	\$2.39	1			
4811B001	4225/4235/4245/4251 imageRUNNER ADVANCE	Finishing	INNER 2WAY TRAY-H1	\$105.00	47%	\$56.00	\$1.60	\$1.32	\$1.07				
4808B002	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER FINISHER-D1 WITH 2/3 HOLE PUNCHER-A1	\$1,964.00	55%	\$893.00 \$119.00	\$25.45 \$3.39	\$20.99	\$17.06				
3662B001 4810B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER 2/3 HOLE PUNCHER-A1 (OPTION FOR INNER FINISHER-D1)	\$210.00	43%	\$346.00	\$3.39	\$2.60	\$6.61				
4806B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	STAPLE FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$2,835.00	56%	\$1,245.00	\$35.48	\$29.26	\$23.78				
4807B002	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Finishing	BOOKLET FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	\$4,200.00	57%	\$1,797.00	\$51.21	\$42.23	\$34.32				
8188B001	4225/4235/4245/4251 imageRUNNER ADVANCE	Print Controllers	PCL PRINTER KIT-AY1 ELAN	\$630.00	37%	\$398.00	\$11.34	\$9.35	\$7.60				
8189B003	4225/4235/4245/4251 imageRUNNER ADVANCE	Print Controllers	PS PRINTER KIT-AY1 ELAN	\$630.00	37%	\$398.00	\$11.34	\$9.35	\$7.60				
4821B003 3674B004	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers Print Controllers	INTERNATIONAL FONT SET-A1 ELAN ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$473.00	67%	\$156.00 \$87.00	\$4.45	\$3.67	\$2.98				
3405B016	imageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	42%	\$368.00	\$10.49	\$8.65	\$7.03				
3406B006	imageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
3999B004	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1337B011	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13					
2738B007 8184B002	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN SUPER G3 FAX BOARD-AP1	\$240.00	45%	\$132.00 \$572.00	\$3.76	\$3.10	\$2.52				
8184B002 8185B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 FAX BUARD-AP1 SUPER G3 2ND LINE FAX BOARD-AP1	\$840.00	32%	\$572.00	\$16.30	\$13.44	\$10.93				
5994B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
8186B004	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	IP FAX EXPANSION KIT-A1 ELAN	\$350.00	43%	\$200.00	\$5.70	\$4.70	\$3.82				
3679B005	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
5594B003 3721B002	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity Connectivity	USB DEVICE PORT-E3 MULTIMEDIA READER/WRITER-A2	\$210.00	31% 45%	\$144.00 \$346.00	\$4.10	\$3.38	\$2.75				
27268001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	\$830.00	45%	\$346.00	\$9.80	\$8.13	\$8.81				
3840B007	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
5009B002	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	HDD MIRRORING KIT-H1	\$473.00	37%	\$299.00	\$8.52	\$7.03	\$5.71				
5008B002	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	HDD DATA ENCRYPTION & MIRRORING KIT-C4	\$500.00	31%	\$345.00	\$9.83	\$8.11	\$6.59				
4820B002	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	REMOVABLE HDD KIT-AJ1	\$1,050.00	43%	\$596.00	\$16.99	\$14.01	\$11.38				
4164BJ92	4225/4235/4245/4251	Connectivity	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				
	imageRUNNER ADVANCE	Connectivity	2 5INCH/160GB HDD-G1	¢200.00									
5596B001 5996B001	ImageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	2.5INCH/160GB HDD-G1 2.5INCH/1TB HDD-K1	\$368.00	38%	\$230.00 \$749.00	\$6.56 \$21.35	\$5.41	\$14.33				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per									
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
3682B004	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00		\$4.14	\$3.36				
4848B031	4225/4235/4245/4251 imageRUNNER ADVANCE	Connectivity	MEAP WEB CONNECTION KIT	\$240.00	43%	\$137.00		\$3.22	\$2.62				
3575B353	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	MiCard Plus Mandatory Delivery 8 Installation	UNIFLOW MICARD PLUS CARD READER MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$250.00		\$203.00 \$75.00	\$5.79	\$4.77	\$3.88				
2368V120 2368V119	4225/4235/4245/4251 imageRUNNER ADVANCE 4225/4235/4245/4251	Mandatory Delivery 8 Installation	LOW VOLUME CONNECTIVITY JOHPPM UP TO 79PPM	\$365.00	24%	\$75.00	\$2.14	\$1.76	\$1.43				
1618V190	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1481V476	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1630V764	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	imageRUNNER ADVANCE 4225/4235/4245/4251 imageRUNNER ADVANCE	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	4225/4235/4245/4251 imageRUNNER ADVANCE	Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	4225/4235/4245/4251 imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	4225/4235/4245/4251 imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	4225/4235/4245/4251 imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772 5987B010	4225/4235/4245/4251 imageRUNNER ADVANCE 6255/6265/6275	Services Machine	OF-PURCHASE (POP) IR ADVANCE 6275 PRINTER MODEL W/PRINTER COVER B1 SET	\$59,498.00	12%	\$52,417.00 \$10,766.00	\$1,493.88	\$1,231.80	\$1,001.16	45.000	\$198.00	\$0.0044	\$0.0000
5988B011	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6265 PRINTER MODEL W/PRINTER COVER B1 SET	\$18,585.00	46%	\$9,992.00	\$284.77	\$233.00	\$190.85	26,000	\$130.00	\$0.0044	\$0.0000
5989B010	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6255 PRINTER MODEL W/PRINTER COVER B1 SET	\$13,860.00	45%	\$7,675.00	\$218.74	\$180.36	\$146.59	18,000	\$88.20	\$0.0049	\$0.0000
3691B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	PAPER DECK UNIT-A1	\$2,520.00		\$1,443.00		\$33.91	\$27.56				
3902B002	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Accessories	PAPER DECK UNIT-D1	\$3,150.00	44%	\$1,756.00	\$50.05	\$41.27	\$33.54				
6793A004	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Accessories	TAB FEEDING ATTACHMENT KIT-B1	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
3723B002	6255/6265/6275 imageRUNNER ADVANCE	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
5796B015	6255/6265/6275 imageRUNNER ADVANCE	Accessories	UPRIGHT CONTROL PANEL SET-E1	\$1,890.00	45%	\$1,031.00	\$29.38	\$24.23	\$19.69				
1261V589	6255/6265/6275 imageRUNNER ADVANCE	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
3730B002 4784B001	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CARD READER ATTACHMENT KIT-A2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001 4781B001	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Accessories Accessories	CANON CARD SET-A1 (1-30)	\$315.00	34%	\$207.00 \$104.00		\$4.86	\$3.95				
4781B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00		\$5.41	\$4.39				
4781B003	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A3 (101-200)	\$462.00		\$311.00	\$8.86	\$7.31	\$5.94				
4781B004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	6255/6265/6275 imageRUNNER ADVANCE	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
7518A004	6255/6265/6275 imageRUNNER ADVANCE	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
1095B001	6255/6265/6275 imageRUNNER ADVANCE	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
3726B001	6255/6265/6275 imageRUNNER ADVANCE	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00		\$36.00		\$0.85	\$0.69				
2212V477 2212V478	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Accessories	UNIVERSAL KEYBOARD STAND-A1 CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$250.00	34%	\$165.00 \$44.00	\$4.70	\$3.88 \$1.03	\$3.15 \$0.84				
6010B001	imageRUNNER ADVANCE 6255/6265/6275	Finishing	BOOKLET FINISHER-P1	\$5,565.00	58%	\$2,349.00	\$66.95	\$55.20	\$44.87				
3896B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION UNIT-L1	\$2,940.00	44%	\$1,649.00	\$47.00	\$38.75	\$31.50				
3897B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION/FOLDING UNIT-H1	\$8,400.00	41%	\$4,945.00	\$140.93	\$116.21	\$94.45				
3899B001	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Finishing	COPY TRAY-Q1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
1727V838	6255/6265/6275 imageRUNNER ADVANCE	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
3674B004	6255/6265/6275 imageRUNNER ADVANCE	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00		\$87.00	\$2.48	\$2.04	\$1.66				
6458B001	6255/6265/6275 imageRUNNER ADVANCE	Print Controllers	IMAGEPASS-U2	\$9,500.00		\$3,636.00		\$85.45	\$69.45				
4821B003	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options Connectivity Options		\$473.00	67%	\$156.00 \$261.00	\$4.45	\$3.67 \$6.13	\$2.98				
3999B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$473.00	45%	\$201.00	\$7.44	\$9.80	\$7.96				
2738B007	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$11.88	\$9.80	\$2.52				
5992B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options		\$840.00	40%	\$495.00	\$14.11	\$11.63	\$9.45				
5993B002	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
5994B001	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	\$1,050.00	41%	\$619.00	\$17.64	\$14.55	\$11.82				
3679B005	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
1082B010	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$1,050.00		\$687.00		\$16.14	\$13.12				
3738B002	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$105.00		\$69.00		\$1.62	\$1.32				
3721B002	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
3840B007 5998B002	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options		\$2,625.00	41% 34%	\$1,561.00 \$346.00	\$44.49	\$36.68	\$29.82				
5997B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options		\$925.00	34%	\$546.00	\$9.66	\$16.24	\$13.20				
4164BJ92	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00		\$256.00	\$7.30	\$6.02	\$4.89				
5995B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options		\$368.00		\$230.00	\$6.56	\$5.41	\$4.39				
5996B001	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	2.5INCH/1TB HDD-K1	\$1,365.00	45%	\$749.00	\$21.35	\$17.60	\$14.31				
3681B003	imageRUNNER ADVANCE 6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	VOICE GUIDANCE KIT-F2	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
3682B004	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	VOICE OPERATION KIT-C2	\$1,890.00	50%	\$937.00	\$26.70	\$22.02	\$17.90				
4001B004	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
8034B002	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
6596A035	6255/6265/6275 imageRUNNER ADVANCE	Connectivity Options		\$2,450.00	28%	\$1,754.00		\$41.22	\$33.50				
2351B003	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEEQUENCE COMPOSE SEEQUENCE SUITE	\$1,100.00		\$823.00 \$2,192.00	\$23.46 \$62.47	\$19.34 \$51.51	\$15.72 \$41.87				
6596A037 0134B006	6255/6265/6275 imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options		\$3,000.00		\$2,192.00		\$66.20	\$41.87 \$53.80				
1694V354	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS	\$2,200.00		\$1,644.00	\$46.85	\$38.63	\$31.40				
3405B016	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00		\$368.00		\$8.65	\$7.03				
3406B006	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
1326B013	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				

Support <	Product				Purchase			Lease			Service			
math math <t< th=""><th></th><th></th><th></th><th></th><th>Pricing Quantity (License per</th><th></th><th></th><th></th><th></th><th></th><th> </th><th></th><th></th><th></th></t<>					Pricing Quantity (License per									
NormNo					device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Name		Sub Category	Sub Type	Product Model		off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base		
MathLabelsMath <th< td=""><td>options</td><td>imageRUNNER ADVANCE</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	options	imageRUNNER ADVANCE												
NameN	2368V120		Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
Number	1618V190		Implementation		\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
SectorSect		imageRUNNER ADVANCE		IR ADVANCE EXTERNAL CONTROLLER PREMIUM										
NameN	1618V191			IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
NameSelect of the select of the	1481V476			UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
NumberSubsection														
NameN	1630V764				\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
NameNormal and any	1396V767				\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
NumberSecondSeco	12061/769				\$3.356.00	100	\$3 868 00	£04 74	PC7 40	¢54.70				
NameN	13967768				\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
NormN	1396V769				\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
NumberResultResu	1396\/770			SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$15 575 00	139/	\$13 721 00	\$391.05	\$322.44	\$262.07				
NameN	10001110				¢10,010.00	1270	010,121.00	\$001.00	QULL.11	QLOL.OF				
NYMN	1396V771				\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
NameN	1396V772				\$59.498.00	12%	\$52.417.00	\$1,493.88	\$1.231.80	\$1.001.16				
Net Net <td></td> <td>imageRUNNER ADVANCE</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>125.000</td> <td>\$487.50</td> <td>\$0.0039</td> <td>\$0.0000</td>		imageRUNNER ADVANCE									125.000	\$487.50	\$0.0039	\$0.0000
Name Part Part Part Part Part Part Part Part	5804B007	imageRUNNER ADVANCE 8205/8285/8295	Machine											
NameNormal NormalNormal Normal Normal Normal Normal Normal Normal Normal Normal Normal Normal Normal 	5803B008	imageRUNNER ADVANCE 8205/8285/8295												
NameN	3880B002	8205/8285/8295												
NameProceedingsProcess of the sector	3692B002	8205/8285/8295				45%								
Number Number Number Number Number Number Number 	6793A004	8205/8285/8295												
BeacherNormal ControlNormal Cont	3723B002	8205/8285/8295	Accessories	UTILITY TRAY-A2	\$63.00	35%	\$41.00	\$1.17	\$0.96	\$0.78				
NameN	5796B014	8205/8285/8295	Accessories	UPRIGHT CONTROL PANEL SET-F1 <4>	\$1,890.00	45%	\$1,031.00	\$29.38	\$24.23	\$19.69				
THENDEMANNAREMANNARECONCONCENCES ATTACLEM YEGASBaseMeterMeterMeterConconcentrationMeter	1261V589	8205/8285/8295				22%				\$1.51				
IndexNormalNormalNormalOpenalData<	3730B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CARD READER ATTACHMENT KIT-A2										
NameMatrix Matrix	4784B001	8205/8285/8295	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
NYMEMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAXMAXMAXMAXMAXMAXMAXMAXMAX1111MAXMAX <td>4781B001</td> <td>8205/8285/8295</td> <td>Accessories</td> <td>CANON CARD SET-A1 (1-30)</td> <td>\$158.00</td> <td>34%</td> <td>\$104.00</td> <td>\$2.96</td> <td>\$2.44</td> <td>\$1.99</td> <td></td> <td></td> <td></td> <td></td>	4781B001	8205/8285/8295	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
endedendedended is into in the into into into into into into into into	4781B002	8205/8285/8295	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
entropy entropy entropy entropy 	4781B003	8205/8285/8295	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
memorymemoryMetric Micro Micro Micro Micro MicroMain	4781B004	8205/8285/8295	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
memory memor	4781B005	8205/8285/8295	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
NameNumber<	4781B006	8205/8285/8295	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
NameMathematical Mathematical M	7518A004	8205/8285/8295	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
randomindicatoryAnome(proceeding a process of a proc	1095B001	8205/8285/8295	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2012 VITIONDesignation 101 VITIONAnelgonian 101 VITIONAn	3726B001	8205/8285/8295	Accessories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
Distribution According Mean UNID Control Static According to Transfer For Unitable	2212V477	8205/8285/8295	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
MemberPrindle <t< td=""><td>2212V478</td><td>8205/8285/8295</td><td>Accessories</td><td>CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND</td><td>\$60.00</td><td>27%</td><td>\$44.00</td><td>\$1.25</td><td>\$1.03</td><td>\$0.84</td><td></td><td></td><td></td><td></td></t<>	2212V478	8205/8285/8295	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
Bindbox B	5953B002	8205/8285/8295	Finishing	STAPLE FINISHER-Q1 PRO	\$9,600.00	41%	\$5,622.00	\$160.23	\$132.12	\$107.38				
Name </td <td>5952B002</td> <td>8205/8285/8295</td> <td>Finishing</td> <td>BOOKLET FINISHER-N1</td> <td>\$9,450.00</td> <td>50%</td> <td>\$4,697.00</td> <td>\$133.86</td> <td>\$110.38</td> <td>\$89.71</td> <td></td> <td></td> <td></td> <td></td>	5952B002	8205/8285/8295	Finishing	BOOKLET FINISHER-N1	\$9,450.00	50%	\$4,697.00	\$133.86	\$110.38	\$89.71				
Setter Setter Setter Setter Setter Setter Set	5954B002		Finishing	BOOKLET FINISHER-Q1 PRO	\$11,025.00	50%	\$5,463.00	\$155.70	\$128.38	\$104.34				
Inspin NAME Parting PAPER FOLDING UNT HI 97.2000 0400 99.500	2988B001	8205/8285/8295 imageRUNNER ADVANCE	Finishing	INNER BOOKLET TRIMMER-A1	\$6,300.00		\$3,162.00			\$60.39				
Name Name Reprised Number Name Reprised Number Name Name <th< td=""><td>5738B002</td><td>8205/8285/8295</td><td>Finishing</td><td>PUNCHER UNIT-BS1</td><td>\$945.00</td><td>51%</td><td></td><td>\$13.20</td><td></td><td>\$8.84</td><td></td><td></td><td></td><td></td></th<>	5738B002	8205/8285/8295	Finishing	PUNCHER UNIT-BS1	\$945.00	51%		\$13.20		\$8.84				
mapping<	3882B002		Finishing	PAPER FOLDING UNIT-H1	\$12,600.00	46%	\$6,850.00	\$195.23	\$160.98	\$130.84				
Name Name <th< td=""><td>3842B006</td><td></td><td>Finishing</td><td>PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET</td><td>\$15,000.00</td><td>41%</td><td>\$8,816.00</td><td>\$251.26</td><td>\$207.18</td><td>\$168.39</td><td></td><td></td><td></td><td></td></th<>	3842B006		Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET	\$15,000.00	41%	\$8,816.00	\$251.26	\$207.18	\$168.39				
Name Based Based Based 	3028B001	imageRUNNER ADVANCE												
NameNameNameCount Coult 4HOLE PLACH LTRA113.0004.1155.00014.10055.00014.10055.00014.10055.00014.10055.00014.10055.00015.00	3028B002	imageRUNNER ADVANCE												
NameNameNameNo. Displicited Parkel (TRAI)Sin Sin Sin Sin Sin Sin Sin Sin Sin Sin	3028B003	imageRUNNER ADVANCE												
NameNamePackadePackadeCODE LEAF 3HOLE PUNCH LITEA1S1 000041%50 00051	3028B004	imageRUNNER ADVANCE												
Mage Number ADVANCE Peaking PRO CLICX S2:40.LE PANCH IT.RA1 \$3.000 44. 59:10 51:64 51:12 S2:000 2000 2000 2000 2000 2000 2000 200		imageRUNNER ADVANCE												
Bage Model Bage Model Painting COSE LEAF SHOLE PUNCH (TRA1 S1 000 445 S0 10 S1 04 S1 05 S1 02 D000001 SEGEESSEXS Finabing HIGH OURABULTY POLICE PUNCH (TRA1 S1 0000 375 S1 774 S5 050 S4 100 S5 050 D000001 SEGEESSEXS Finabing HIGH OURABULTY POLICE PUNCH (TRA1 S2 0000 375 S1 7740 S5 050 S4 100 S5 050 D000001 Finabing HIGH OURABULTY COOL CAR OLL LEAF SHOLE PUNCH (TRA1 S2 0000 375 S1 7740 S5 050 S4 16 S5 050 D000001 Finabing OWENDENCE STALLEATI S5 000 475 S1 7760 S5 050 S4 16 S5 000 S5 050 S4 16 S5 050 S		imageRUNNER ADVANCE												
mage/LUNER AVANCE mage/LUNER AVANCE <thmage avance<="" luner="" th=""> mage/LUNER AVANCE</thmage>		imageRUNNER ADVANCE												
Name Base<		imageRUNNER ADVANCE												
mageRVINER mageRVINER Maker AVVANCE mageRVINER maker MVARCE Finaling HGH DURABILITY LOOSE LEAF 3HOLE FUNCH LTR.A1 \$2,2000 375 \$1,578.00 \$44.97 \$30.04 1727830 mageRVINER Finaling COMPENENCE STARLER B1 \$3000 41% \$178.00 \$56.07 \$44.18 \$33.40 3881001 mageRVINER Finaling COMPENENCE STARLER B1 \$55.60 4.76 \$2.30.00 \$56.07 \$44.18 \$53.40 3881001 ESS52552523 Finaling BOOLET FINISHER NI BCOP (FINISHER NI B BOOLET FINISHER NI PROFESSUZ \$30.00 \$2.5 \$31.60 \$56.00 \$2.6 \$30.00 805025552525 Commetivity Options INCERNSTURIT NOTIONE INCERNSTURIT NOTIONE \$40.00 \$57.6 \$41.00 \$41.90 \$51.00 \$41.90 \$51.00 \$41.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90 \$51.90		imageRUNNER ADVANCE												
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Hassen Humber AUVARCE B2555235205 Print Controllers IMAGEPASS-U2 S9.5000 6.2% S3.63.00 S103.63 S66.45 S69.45 B255252525 Connectivity Options Hassen Humber AUVARCE B255252525 Connectivity Options HIGERNATE AUVARCE B25025252525 Connectivity Options HIGERNATE AUVARCE B25025252525 ENCRYPTED SECURE PRINT-D1 ELAN S473.00 45% S26.100 S7.44 S6.13 S4.90 39990004 B25025525265 Connectivity Options Hassen AUVARCE B25025256255 Connectivity Options BACODE PRINTING KIT-D1 ELAN S40.00 55% S11.88 S9.80 S7.80 99990004 B25025525625 Connectivity Options Hassen AUVARCE B250225625625 Connectivity Options SUPER G3 FAX BOADL11 S40.00 45% S12.20 S3.76 S3.10 S3.95 99980004 B25025625625 Connectivity Options SUPER G3 FAX BOADL11 S40.00 41% S405.00 S1.411 S11.63 S9.45 99980004 B25025656256 Connectivity Options SUPER G3 FAX BOADL11 S40.00 41% S61.00 S16.65 S1.41 S11.82 99980007 B25025656256 Connectivity Options REMOTE FAX	3674B004	imageRUNNER ADVANCE 8205/8285/8295												
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imageRUNNER AU/ANCE B205623502connectivity Options BCRCYPTED SECURE PRINT-D1 ELAN\$47345%5261.057.458.1354.9999900082056236230connectivity Options BARCODE PRINTING KIT-D1 ELAN\$8400050%\$417.0\$11.88\$9.90\$7.67738007820562362362connectivity Options BARCODE PRINTING KIT-D1 ELAN\$2400046%\$132.00\$3.76\$3.10\$2.627738007820562362362connectivity Options BURG SEAX BOARD-AL1\$400041%\$465.00\$14.11\$11.63\$9.458092023820562362362connectivity Options BURG SEAX BOARD-AL1\$5400041%\$540.00\$14.11\$11.63\$9.458092002820562362362connectivity Options BURG SEAX BOARD-AL1\$5400041%\$510.00\$14.11\$11.63\$9.458092002820562362362connectivity Options BURG SEAX BOARD-AL1\$5400041%\$510.00\$14.11\$11.63\$9.458092002820562362362connectivity Options BURG SEAM DARD-AL1\$5400041%\$510.00\$14.11\$11.63\$9.45809203820562362362connectivity Options BURG SEAM DARD-AL1\$4000045%\$20.00\$17.64\$14.32809203820562362362connectivity Options BURG SEAM DARD-AL1\$4000045%\$20.00\$17.64\$14.3280920482056236263connectivity Options BURG SEAM DARD-AL1\$4000045%\$58.60\$19.55\$11.828092058	4821B003	imageRUNNER ADVANCE 8205/8285/8295												
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imageRUNNER AU/ANCE B25582562Connectivity OptionsWEB ACCESS SOFTWARE-H1 ELAN\$2400045%\$12.00\$3.76\$3.10\$2.529292002820582362805Connectivity OptionsSUPER G3 FAX BOARD-AL1\$840044%\$466.00\$14.11\$11.63\$9.459292002820582362805Connectivity OptionsSUPER G3 FAX BOARD-AL1\$500044%\$501.00\$5.8.44\$7.7.20\$5.3.00929200282058236263Connectivity OptionsSUPER G3 2ND LINE FAX BOARD-AL1\$505.0044%\$501.00\$5.8.44\$7.7.20\$5.3.00929400182058258263Connectivity OptionsSUPER G3 3RD/ATH LINE FAX BOARD-AL1\$5.050.0044%\$501.00\$17.64\$14.55\$11.82929400182058258263Connectivity OptionsSUPER G3 3RD/ATH LINE FAX BOARD-AL1\$4200.0045%\$501.00\$17.64\$14.55\$11.82929400182058258263Connectivity OptionsREMOTE FAX KIT-A1 ELAN\$4200.0045%\$508.00\$15.84\$13.1092800282058258263Connectivity OptionsSECURE WATERMARK-B1 ELAN\$1.050.0035%\$508.70\$19.58\$16.14\$13.1292800282058258263Connectivity OptionsSECURE WATERMARK-B1 ELAN\$1.050.0034%\$50.80\$1.97\$1.62\$1.3292800282058258263Connectivity OptionsSECURE WATERMARK-B1 ELAN\$1.050.0034%\$50.80\$1.97\$1.62\$1.3292800282058256265Connectivity Options<	3999B004	8205/8285/8295												
imageRUNNER AU/ARCE R255528/2562 Connectivity Options (URL RAU/ARCE) R255528/2562 SUPER G3 FAX BOARD-AL1 SS8000 41% S4650 S14.11 S11.63 S9.45 8255528/2562 Connectivity Options R255528/2562 SUPER G3 SAD LINE FAX BOARD-AL1 S5250 41% S5100 S5.8.4 S7.20 S5.8.4 8255528/2562 Connectivity Options R255528/2562 SUPER G3 SRD/4TH LINE FAX BOARD-AL1 S1.0500 41% S5100 S17.64 S14.35 S1.4.25 825528/2562 Connectivity Options REMOTE FAX KIT-A1 ELAN S4200 45% S50.00 S5.0.5 S11.32 825528/2562 Connectivity Options REMOTE FAX KIT-A1 ELAN S1.0500 35% S60.00 S10.50 S5.0.5 S11.32 825528/2562 Connectivity Options REMOTE FAX KIT-A1 ELAN S1.0500 35% S60.00 S10.50 S10.50 <td>2738B007</td> <td>imageRUNNER ADVANCE 8205/8285/8295</td> <td></td>	2738B007	imageRUNNER ADVANCE 8205/8285/8295												
image/UNICE AU/ANCE connectivity Options SUPE G3 2ND LINE FAX BOARD-AL1 <5> \$\$255.00 41% \$310.00 \$8.84 \$7.20 \$5.52 9980002 82058236205 Connectivity Options SUPE G3 3RD/ATH LINE FAX BOARD-AL1 <5> \$1.050 41% \$501.00 \$17.64 \$14.52 \$5.52 9980002 82058236263 Connectivity Options SUPE G3 3RD/ATH LINE FAX BOARD-AL1 <6> \$1.050 41% \$501.00 \$17.64 \$14.52 \$11.62 82058236263 Connectivity Options REMOTE FAX KIT.A1 ELAN \$4200 45% \$250.00 \$10.50<	5992B002	imageRUNNER ADVANCE 8205/8285/8295												
image/UNINER AU/VARCE connectivity Options SUPE RG 3 SRD/4TH LINE FAX BOARD-A1 1-65 \$1,0500 41% \$619.00 \$17.64 \$14.55 \$11.62 image/UNINER AU/VARCE connectivity Options REMOTE FAX KIT-A1 ELAN \$4200 44% \$519.00 \$616.6 \$5.6.6 \$5.4.3 image/UNINER AU/VARCE connectivity Options REMOTE FAX KIT-A1 ELAN \$4200 46% \$520.00 \$56.66 \$56.4 \$4.30 image/UNINER AU/VARCE connectivity Options SECURE WATERMARK-B1 ELAN \$10.600.00 35% \$56.60 \$10.41 \$13.12 image/UNINER AU/VARCE connectivity Options SECURE WATERMARK-B1 ELAN \$10.600.00 35% \$56.60 \$10.41 \$13.12 image/UNINER AU/VARCE connectivity Options SECURE WATERMARK-B1 ELAN \$10.60.00 34% \$50.60 \$10.61 \$13.20 image/UNINER AU/VARCE connectivity Options SECURE WATERMARK-B1 ELAN \$10.60.00 34% \$50.60 \$10.81 \$11.20 image/UNINER AU/VARCE connectivity Options SUBJECONCE PORT-A2 \$50.60 34%	5993B002	8205/8285/8295			\$525.00	41%	\$310.00	\$8.84	\$7.29					
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ImageRUNNER AUVARCE 2805/828/6295 Connectivity Options (mageRUNNER AUVARCE) SECURE WATERMARK-BI ELAN \$1,0500 35% \$667.0 \$19.56 \$10.12 1100201 2805/828/6295 Connectivity Options USB DEVICE PORT-A2 \$105.00 35% \$69.00 \$119.56 \$13.20 1100201 2805/828/6295 Connectivity Options USB DEVICE PORT-A2 \$105.00 34% \$69.00 \$1.97 \$1.62 \$1.32 1100201 2805/828/826/826 Connectivity Options MULTIMEDIA READER/WRITER-A2 \$680.00 \$59.80 \$8.13 \$6.61 1100201 2805/828/826/826 Connectivity Options OCUMENT SCAN LOCK KIT-B1 \$2.625.00 34% \$59.60 \$8.13 \$56.61 1100201 2805/828/826/826 Connectivity Options ODUTATE NCRIFICES \$526.50 34% \$346.00 \$50.86 \$29.86 1100201 2805/828/826/826 Connectivity Options HDD DATA ENCRYPTION AND MIRRORINS KIT-C5 \$525.50 34% \$346.00 \$50.86 \$50.81 1100201 1100201AT ENCRYPTION AND MIRRORINS KIT-C5 <t< td=""><td>3679B005</td><td>8205/8285/8295</td><td></td><td>REMOTE FAX KIT-A1 ELAN</td><td>\$420.00</td><td>45%</td><td>\$230.00</td><td>\$6.56</td><td>\$5.41</td><td>\$4.39</td><td></td><td></td><td></td><td></td></t<>	3679B005	8205/8285/8295		REMOTE FAX KIT-A1 ELAN	\$420.00	45%	\$230.00	\$6.56	\$5.41	\$4.39				
3738B002 8209/828/62.03 Connectivity Options USB DeVice PORT-A2 \$100.0 34% \$69.00 \$1.97 \$1.62 \$1.32 1mageRUNHER ADVANCE imageRUNHER ADVANCE imageRUNHER ADVANCE \$1.00 34% \$69.00 \$1.97 \$1.62 \$1.32 1mageRUNHER ADVANCE imageRUNHER ADVANCE \$30.00 4.5% \$346.00 \$9.86 \$8.13 \$6.61 1mageRUNHER ADVANCE imageRUNHER ADVANCE \$1.62 4.1% \$1.61.00 \$4.4.40 \$36.68 \$29.82 1mageRUNHER ADVANCE imageRUNHER ADVANCE imageRUNHER ADVANCE \$36.60 \$3.6.61 \$36.60 \$36.61 1mageRUNHER ADVANCE imageRUNHER ADVANCE imageRUNHER ADVANCE \$36.60 \$3.6.61	1082B010	8205/8285/8295	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
1721B02 2505/2825/6235 Connectivity Options MULTIMEDIA READER/WRITER-A2 \$\$0.00 45% \$3.46.00 \$\$0.86 \$\$1.31 \$\$6.1 ImageRVINNER ADVANCE ImageRVINNER ADVANCE ImageRVINNER ADVANCE \$\$0.00 \$\$1.561.00 \$\$4.4.9 \$\$3.6.61 8408007 8205/2825/6236 Connectivity Options DOLUMENT SCAN LOCK KIT-B1 \$\$2.625.00 41% \$\$1.561.00 \$\$4.4.9 \$\$3.6.68 \$\$29.82 9898B002 8205/2825/6236 Connectivity Options HDD DATA ENCRYPTION AND MIRRORING KIT-C5 \$\$505.00 34% \$\$3.46.00 \$\$8.8 \$\$8.13 \$\$6.61 ImageRVINNER ADVANCE ImageRVINNER ADVANCE \$\$505.00 34% \$\$3.46.00 \$\$8.86 \$\$8.13	3738B002	8205/8285/8295	Connectivity Options	USB DEVICE PORT-A2	\$105.00	34%	\$69.00	\$1.97	\$1.62	\$1.32				
B408007 82058285629 Connectivity Options DOCUMENT SCAN LOCK KIT-B1 \$2,625.00 41% \$1,561.00 \$44.49 \$33.6.8 \$29.82 ImageRVINMER ADVANCE S3028285623 Connectivity Options HDD DATA ENCRYPTION AND MIRRORING KIT-C5 \$\$45.00 \$34.6.00 \$\$9.86 \$\$.1.3 ImageRVINMER ADVANCE ImageRVINMER ADVANCE \$\$00000000000000000000000000000000000	3721B002	8205/8285/8295	Connectivity Options	MULTIMEDIA READER/WRITER-A2	\$630.00	45%	\$346.00	\$9.86	\$8.13	\$6.61				
SpesBeau Reserving Variable Connectivity Options HDD DATA ENCRYPTION AND MIRRORING KIT-C5 \$525:00 34% \$346:00 \$39.86 \$3.13 \$6.61 ImageRUMMER ADVIACE ImageRUMMER ADVIACE \$30.80 \$30.86 \$3.13 \$6.61	3840B007	8205/8285/8295	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	\$2,625.00	41%	\$1,561.00	\$44.49	\$36.68	\$29.82				
Insuggestions August August <thaugust< th=""> <thau< td=""><td>5998B002</td><td>8205/8285/8295</td><td>Connectivity Options</td><td>HDD DATA ENCRYPTION AND MIRRORING KIT-C5</td><td>\$525.00</td><td>34%</td><td>\$346.00</td><td>\$9.86</td><td>\$8.13</td><td>\$6.61</td><td></td><td></td><td></td><td></td></thau<></thaugust<>	5998B002	8205/8285/8295	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C5	\$525.00	34%	\$346.00	\$9.86	\$8.13	\$6.61				
	4164BJ92		Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89				

Product				Purchase Pricing Quantity			Lease			Service			
em Code	Sub Category	Sub Type	Product Model	(License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
ptions	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Ontions		£1.050.00		\$691.00	\$19.69	\$16.24	\$12.20				
997B001 995B001	imageRUNNER ADVANCE 8205/8285/8295		REMOVABLE HDD KIT-AG1 2.5INCH/160GB HDD-J1	\$1,050.00	34%	\$691.00	\$19.69	\$16.24	\$13.20				
996B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	2.5INCH/1808 HDD-51 2.5INCH/1TB HDD-K1	\$365.00	38%	\$230.00	\$21.35	\$5.41	\$4.39				
681B003	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	VOICE GUIDANCE KIT-F2	\$1,385.00	43%	\$149.00	\$21.35	\$17.60	\$14.31				
682B004	imageRUNNER ADVANCE 8205/8285/8295		VOICE ODDANCE KIT-P2	\$840.00	50%	\$937.00	\$11.88	\$9.80	\$7.90				
001B004	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOTE OPERATION RT-62	\$1,890.00	45%	\$937.00	\$26.70	\$22.02	\$17.90				
	imageRUNNER ADVANCE												
034B002	8205/8285/8295 imageRUNNER ADVANCE	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
596A035	8205/8285/8295 imageRUNNER ADVANCE		SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
351B003	8205/8285/8295 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
596A037	8205/8285/8295 imageRUNNER ADVANCE	Connectivity Options	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
134B006	8205/8285/8295 imageRUNNER ADVANCE	Connectivity Options	REMOVABLE HDD KIT-B4 INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS	\$4,935.00	43%	\$2,817.00	\$80.28	\$66.20	\$53.80				
694V354	8205/8285/8295 imageRUNNER ADVANCE	Connectivity Options	SERVER-J100	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40				
405B016	8205/8285/8295 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	\$516.00	29%	\$368.00	\$10.49	\$8.65	\$7.03				
406B006	8205/8285/8295 imageRUNNER ADVANCE	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$17.98	\$14.83	\$12.05				
326B013	8205/8285/8295	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	45%	\$573.00	\$16.33	\$13.47	\$10.94				
I21V188	imageRUNNER ADVANCE 8205/8285/8295	Power Filter	ESP STEP-DOWN TRANSFORMER (208V/60 HZ) SDT208-120/16	\$948.66	34%	\$628.00	\$17.90	\$14.76	\$11.99				
	imageRUNNER ADVANCE	Mandatory Delivery & Implementation											
368V118	8205/8285/8295	Services Mandatory Delivery &	HIGH VOLUME CONNECTIVITY OVER 80PPM	\$132.00	24%	\$100.00	\$2.85	\$2.35	\$1.91				
18V190	imageRUNNER ADVANCE 8205/8285/8295	Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
	imageRUNNER ADVANCE	Mandatory Delivery & Implementation	IR ADVANCE EXTERNAL CONTROLLER PREMIUM										
518V191	8205/8285/8295	Services Mandatory Delivery &	IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
481V476	imageRUNNER ADVANCE 8205/8285/8295	Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
8598003	imageRUNNER ADVANCE 500iF/400iF	Main Engines	IMAGERUNNER ADVANCE 500IF	\$210.00	55%	\$185.00	\$5.27	\$55.34	\$3.55	3,500	\$37.	45 \$0.0107	7 \$0.000
	imageRUNNER ADVANCE												
856B003	500iF/400iF imageRUNNER ADVANCE	Main Engines		\$4,200.00	54%	\$1,951.00	\$55.60	\$45.85	\$37.26	3,000	\$33.	\$0.0113	3 \$0.00
862B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	CASSETTE MODULE-AA1	\$525.00	51%	\$259.00	\$7.38	\$6.09	\$4.95				
765B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	CABINET TYPE-H	\$160.00	45%	\$88.00	\$2.51	\$2.07	\$1.68				
766B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	CABINET TYPE-L	\$200.00	45%	\$110.00	\$3.14	\$2.59	\$2.10				
863B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	FL CASSETTE-AS1 (REPLACEMENT FOR CASSETTE)	\$121.00	38%	\$75.00	\$2.14	\$1.76	\$1.43				
864B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	ENVELOPE CASSETTE-E1	\$504.00	45%	\$277.00	\$7.89	\$6.51	\$5.29				
784B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
768B002	500iF/400iF imageRUNNER ADVANCE	Accesssories	COPY CARD READER ATTACHMENT-C2	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
261V589	500iF/400iF imageRUNNER ADVANCE	Accesssories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	\$101.00	22%	\$79.00	\$2.25	\$1.86	\$1.51				
781B001	500iF/400iF	Accesssories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
781B002	500iF/400iF	Accesssories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
781B003	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
781B004	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
781B005	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
781B006	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
095B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99	1			
518A004	imageRUNNER ADVANCE 500iF/400iF	Accesssories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
	imageRUNNER ADVANCE 500iF/400iF		UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$0.00	\$3.88	\$3.15	-			
212V477	imageRUNNER ADVANCE	Accesssories								-			
212V478	500iF/400iF imageRUNNER ADVANCE	Accesssories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84	1			
726B001	500iF/400iF imageRUNNER ADVANCE	Accesssories	COPY CONTROL INTERFACE KIT-A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
B65B001	500iF/400iF imageRUNNER ADVANCE	Finishing	STAPLE FINISHER-R1	\$1,260.00	55%	\$572.00	\$16.30	\$13.44	\$10.93				
727V838	500iF/400iF imageRUNNER ADVANCE	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$3.40				
871B001	500iF/400iF imageRUNNER ADVANCE		SUPER G3 2ND LINE FAX BOARD-AM1	\$525.00	41%	\$310.00	\$8.84	\$7.29	\$5.92				
674B004	500iF/400iF imageRUNNER ADVANCE	Connectivity Options	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	\$150.00	42%	\$87.00	\$2.48	\$2.04	\$1.66				
919B001	500iF/400iF imageRUNNER ADVANCE	Connectivity Options		\$473.00	51%	\$231.00	\$6.58	\$5.43	\$4.41				
999B004	500iF/400iF imageRUNNER ADVANCE	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
337B011	500iF/400iF imageRUNNER ADVANCE	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
738B007	500iF/400iF imageRUNNER ADVANCE	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
082B010	500iF/400iF	Connectivity Options	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
872B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	HDD DATA ENCRYPTION KIT-C6	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
001B004	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
866B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	IC CARD READER BOX-A1	\$160.00	45%	\$88.00	\$2.51	\$2.07	\$1.68				
034B002	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	\$260.00	32%	\$176.00	\$5.02	\$4.14	\$3.36				
164BJ92	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	\$350.00	27%	\$256.00	\$7.30	\$6.02	\$4.89]			
581B002	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND TRACE & SMOOTH PDF KIT-A1 ELAN	\$462.00	31%	\$317.00	\$9.03	\$7.45	\$6.05	1			
406B006	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND FICELY FEATURE SET-D1 ELAN	\$945.00	33%	\$631.00	\$3.03	\$14.83	\$12.05	1			
326B013	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND SECURITY PEATURE SET-DT ELAN UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$945.00	45%	\$573.00	\$17.98	\$14.83	\$12.05	1			
	imageRUNNER ADVANCE	Subscription	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-CT ELAN SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)							1			
630V764	500iF/400iF imageRUNNER ADVANCE	Services Subscription	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
396V767	500iF/400iF imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
396V768	500iF/400iF imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
396V769	500iF/400iF imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
396V770	500iF/400iF imageRUNNER ADVANCE	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
396V771	500iF/400iF imageRUNNER ADVANCE	Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
396V772	500iF/400iF	Subscription Services Implementation	OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
4241/777	imageRUNNER ADVANCE	Services by Local	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION			Ac=	····						
424V777	500iF/400iF	Systems Analysts Implementation	SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07	1			
481V476	imageRUNNER ADVANCE 500iF/400iF	Services by Local Systems Analysts	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	imageRUNNER ADVANCE	Implementation Services by Local	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL										
529V344	500iF/400iF	Systems Analysts Implementation	SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
618V190	imageRUNNER ADVANCE 500iF/400iF	Services by Local Systems Analysts	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
368V148	imageRUNNER ADVANCE	Mandatory Delivery &		\$540.00						1			
	500iF/400iF	mibtdii	INSTALL PAK 1700/500IF/400IF SERIES	\$522.00	30%	\$365.00	\$10.40	\$8.58	\$6.97	J			

Product				Purchase			Lease			Service			
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Item Code Options	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
2368V120	imageRUNNER ADVANCE 500iF/400iF	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$ \$1.43				
4493B002	Color imageRUNNER C1030/C1030iF Color imageRUNNER	Machine	COLOR IMAGERUNNER C1030	\$2,725.00	51%	\$1,339.00	\$38.16	\$31.47	\$25.57	2,000	\$28.40	\$0.0142	\$0.1400
4493B001	C1030/C1030iF Color imageRUNNER	Machine	COLOR IMAGERUNNER C1030IF	\$3,250.00	51%	\$1,584.00	\$45.14	\$37.22		2,000	\$28.40	\$0.0142	\$0.1400
2339B001 3325B001	C1030/C1030iF Color imageRUNNER C1030/C1030iF	Accessories Accessories	CASSETTE FEEDING UNIT-AB1 CABINET TYPE-A	\$525.00	55% 31%	\$237.00 \$125.00	\$6.75	\$5.57		1			
2821B001	Color imageRUNNER C1030/C1030iF	Accessories	HANDSET-J1	\$180.00	45%	\$125.00	\$3.56	\$2.94		I			
7518A003	Color imageRUNNER C1030/C1030iF	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53	l			
1348V957	Color imageRUNNER C1030/C1030iF Color imageRUNNER	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57	1			
2822B001	C1030/C1030iF Color imageRUNNER	Connectivity	SUPER G3 FAX BOARD-AB1	\$315.00	49%	\$162.00	\$4.62	\$3.81		1			
4633B001	C1030/C1030iF Color imageRUNNER C1030/C1030iF	Connectivity	PCL PRINTER KIT-AK1 PS PRINTER KIT-AK1	\$420.00	58%	\$177.00	\$5.04 \$3.51	\$4.16		1			
4634B001 2987B001	Color imageRUNNER C1030/C1030iF	Connectivity	BARCODE PRINTING KIT-C1	\$420.00	50%	\$123.00	\$3.51	\$2.89		1			
3103B001	Color imageRUNNER C1030/C1030iF	Control Card Accessories	CARD READER ATTACHMENT KIT - F1	\$95.00	48%	\$49.00	\$1.40	\$1.15		1			
0500A002	Color imageRUNNER C1030/C1030iF Color imageRUNNER	Control Card Accessories Control Card	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29	1			
0499A004	C1030/C1030iF Color imageRUNNER	Accessories Control Card	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42		1			
0499A005	C1030/C1030iF Color imageRUNNER C1030/C1030iF	Accessories Control Card	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36		1			
0499A006	Color imageRUNNER	Accessories Implementation Services by Local	CARD SET #3 (101-200) IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83	1			
1529V344	C1030/C1030iF Color imageRUNNER	Systems Analyst Mandatory Delivery &	SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70		1			
1411V301 2368V121	C1030/C1030iF Color imageRUNNER C1030/C1030iF	Install Mandatory Delivery & Install	IMAGERUNNER C1022/C1030 INSTALL PAK	\$500.00	30% 24%	\$350.00 \$50.00	\$9.98 \$1.43	\$8.23		I			
2368V121 1630V764	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$66.00	24%	\$50.00	\$1.43 \$21.09	\$1.18		I			
1396V767	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43		ł			
1396V768	Color imageRUNNER C1030/C1030iF Color imageRUNNER	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78	I			
1396V769	C1030/C1030iF Color imageRUNNER	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88		I			
1396V770	C1030/C1030iF Color imageRUNNER C1030/C1030iF	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00 \$30.449.00	12%	\$13,721.00 \$26.825.00	\$391.05 \$764.51	\$322.44		1			
1396V771 1396V772	Color imageRUNNER C0007 C1030/F	Services Subscription Services	OF-PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51 \$1,493.88	\$630.39		1			
2582B001	imageRUNNER 1025/1025N/1025iF	Machine	imageRUNNER 1025 (2582B001)	\$1,575.00	43%	\$904.00	\$25.76	\$21.24		1,500	\$24.90	\$0.0166	\$0.0000
2583B001	imageRUNNER 1025/1025N/1025iF imageRUNNER	Machine	imageRUNNER 1025N	\$2,100.00	50%	\$1,050.00	\$29.93	\$24.68	\$20.06	1,500	\$24.90	\$0.0166	\$0.0000
0859B004	1025/1025N/1025iF imageRUNNER	Accessories	CASSETTE FEEDING MODULE N2 (IR 1023/1025)	\$357.00	55%	\$162.00	\$4.62	\$3.81	\$3.09	1			
7782A001	1025/1025N/1025iF imageRUNNER	Accessories		\$321.00	33%	\$215.00	\$6.13	\$5.05		1			
1348V957 1742B001	1025/1025N/1025iF imageRUNNER 1025/1025N/1025iF	Accessories	CANON CONVENIENCE STAPLER-A1 BARCODE PRINTING KIT-B1	\$300.00	38%	\$187.00 \$417.00	\$5.33 \$11.88	\$4.39		1			
7518A003	imageRUNNER 1025/1025N/1025iF	Connectivity	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66		l			
0421B002	imageRUNNER 1025/1025N/1025iF imageRUNNER	Control Card	CARD READER ATTACHMENT D2 (IR 1023/1025 Series)	\$63.00	43%	\$36.00	\$1.03	\$0.85	\$0.69	1			
0500A002	1025/1025N/1025iF imageRUNNER	Control Card	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	2 \$2.29	1			
0499A004	1025/1025N/1025iF imageRUNNER	Control Card	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42		1			
0499A005 0499A006	1025/1025N/1025iF imageRUNNER 1025/1025N/1025iF	Control Card	CARD SET #2 (31-100) CARD SET #3 (101-200)	\$353.00	35%	\$228.00	\$6.50 \$8.69	\$5.36		1			
	imageRUNNER	Implementation Services by Local	W ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION					•		1			
1424V777	1025/1025N/1025iF imageRUNNER	Systems Analyst Implementation Services by Local	SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07	1			
1529V344	1025/1025N/1025iF	Systems Analyst Implementation	SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07	1			
1481V476	imageRUNNER 1025/1025N/1025iF	Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	5 \$3.53	l			
1630V764	imageRUNNER 1025/1025N/1025iF imageRUNNER	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13	1			
1396V767	1025/1025N/1025iF imageRUNNER		PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$ \$27.98	1			
1396V768 1396V769	1025/1025N/1025iF imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00 \$5.612.00	\$81.74 \$159.94	\$67.40 \$131.88		I			
1396V770	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44		I			
1396V771	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER 1025/1025N/1025iF imageRUNNER	Subscription Support Mandatory Delivery &	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80		I			
2368V117	1025/1025N/1025iF imageRUNNER	Install	CANON FAX/R1025 CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18		T			
4747B004 4746B004	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Machine Machine	IMAGERUNNER 1750 IMAGERUNNER 1740	\$4,410.00	98%	\$100.00 \$79.00	\$2.85	\$2.35		6,500 5,500	\$74.75 \$66.55	\$0.0115 \$0.0121	\$0.0000
47468004	imageRUNNER 1730/1730iF/1740/1750	Machine	IMAGERUNNER 1740	\$2,310.00	32%	\$1,569.00	\$44.72	\$1.80		4,000	\$50.80	\$0.0121	\$0.0000
4745B011	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Machine	IMAGERUNNER 1730IF	\$3,150.00	37%	\$1,973.00	\$56.23	\$46.37		4,000	\$50.80	\$0.0127	\$0.0000
4757B001	1730/1730iF/1740/1750 imageRUNNER	Accessories	CASSETTE MODULE-Y1	\$525.00	50%	\$261.00	\$7.44	\$6.13		I			
6007B001	1730/1730iF/1740/1750 imageRUNNER	Accessories	CABINET TYPE-E (SMALL)	\$160.00	45%	\$88.00	\$2.51	\$2.07		I			
6008B001 4758B001	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Accessories	CABINET TYPE-F (LARGE) FL CASSETTE-AP1	\$200.00	45% 38%	\$110.00 \$75.00	\$3.14	\$2.59		I			
47598001	imageRUNNER 1730/1730iF/1740/1750	Accessories	ENVELOPE CASSETTE-D1	\$121.00	45%	\$277.00	\$2.14	\$6.51		1			
4760B001	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Accessories	STAPLE FINISHER-H1	\$1,260.00	52%	\$608.00	\$17.33	\$14.29		I			
4768B001	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Accessories	COPY CARD READER ATTACHMENT-C1	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88	I			
4784B001	1730/1730iF/1740/1750 imageRUNNER	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86		I			
4781B001 4781B002	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Accessories Accessories	CANON CARD SET-A1 (1-30) CANON CARD SET-A2 (31-100)	\$158.00 \$347.00	34%	\$104.00 \$230.00	\$2.96	\$2.44		I			
4781B002 4781B003	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A2 (31-100) CANON CARD SET-A3 (101-200)	\$347.00	34%	\$230.00	\$6.56	\$5.41		I			
4781B004	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31		I			
4781B005	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62		I			
4781B006	1730/1730iF/1740/1750 imageRUNNER	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52		I			
3726B002	1730/1730iF/1740/1750 imageRUNNER	Accessories	COPY CONTROL INTERFACE CABLE- A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69	I			
1095B001	1730/1730/F/1740/1750	Accessories	ADE ACCESS HANDLE-A1	\$146.00	2000	\$104.00	\$2 m	¢0.44	\$1.00	1			
1095B001 7518A004	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Accessories Accessories	ADF ACCESS HANDLE-A1 BRAILLE LABEL KIT-F1	\$146.00	29% 20%	\$104.00 \$28.00	\$2.96 \$0.80	\$2.44					

Product				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
2212V477	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	1730/1730iF/1740/1750 imageRUNNER	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
4766B001	1730/1730iF/1740/1750 imageRUNNER	Connectivity	SUPER G3 FAX BOARD-AJ1	\$420.00	50%	\$208.00	\$5.93	\$4.89	\$3.97				
4762B003	1730/1730iF/1740/1750 imageRUNNER	Connectivity	PCL PRINTER KIT-AL1 ELAN	\$525.00	50%	\$261.00	\$7.44	\$6.13	\$4.99				
4763B003	1730/1730iF/1740/1750 imageRUNNER	Connectivity		\$630.00	47%	\$334.00	\$9.52	\$7.85	\$6.38				
4765B003 1742B001	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Connectivity	COLOR SEND SEARCHABLE PDF KIT-E1 ELAN BARCODE PRINTING KIT-B1	\$525.00	34%	\$346.00 \$417.00	\$9.86 \$11.88	\$8.13	\$6.61 \$7.96				
4767B001	imageRUNNER 1730/1730iF/1740/1750	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-B1	\$263.00	34%	\$174.00	\$4.96	\$3.00	\$3.32				
3575B232	imageRUNNER 1730/1730iF/1740/1750	Connectivity	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR CMFP (1 DEVICE)	\$120.00	30%	\$84.00	\$2.39	\$1.97	\$1.60				
3575B154	imageRUNNER 1730/1730iF/1740/1750	Connectivity	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
3575B203	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Connectivity Subscription	UNIFLOW HID CARDS (10 PACK) SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$188.00	34%	\$125.00	\$3.56	\$2.94	\$2.39				
1630V764	1730/1730iF/1740/1750 imageRUNNER	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	1730/1730iF/1740/1750 imageRUNNER	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	1730/1730iF/1740/1750 imageRUNNER	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769 1396V770	1730/1730iF/1740/1750 imageRUNNER 1730/1730iF/1740/1750	Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00 \$15,575.00	12%	\$5,612.00 \$13,721.00	\$159.94 \$391.05	\$131.88	\$107.19 \$262.07				
1396V771	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%		\$1,493.88	\$1,231.80	\$1,001.16				
	imageRUNNER	Implementation Services by Local	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION										
1424V777	1730/1730iF/1740/1750	Systems Analyst Implementation Services by Local	SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1481V476	imageRUNNER 1730/1730iF/1740/1750	Services by Local Systems Analyst Implementation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1529V344	imageRUNNER 1730/1730iF/1740/1750	Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
2368V148	imageRUNNER 1730/1730iF/1740/1750	Mandatory Delivery & Install	INSTALL PAK 1700/500IF/400IF SERIES	\$522.00	30%	\$365.00	\$10.40	\$8.58	\$6.97				
2368V119	imageRUNNER 1730/1730iF/1740/1750 imageRUNNER	Mandatory Delivery & Install Mandatory Delivery &	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
2368V120	1730/1730iF/1740/1750 imageRUNNER	Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
2836B003	2525/2530/2535/2535i/2545/25 45i	Machine	IMAGERUNNER 2535	\$7,350.00	53%	\$3,483.00	\$99.27	\$81.85	\$66.53	5,000	\$50.00	\$0.0100	\$0.0000
	imageRUNNER 2525/2530/2535/2535i/2545/25												
2836B004	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Machine	IMAGERUNNER 2535I	\$8,348.00	52%	\$3,972.00	\$113.20	\$93.34	\$75.87	5,000	\$50.00	\$0.0100	\$0.0000
2864B003	45i imageRUNNER	Machine	IMAGERUNNER 2545	\$9,450.00	56%	\$4,177.00	\$119.04	\$98.16	\$79.78	6,000	\$57.60	\$0.0096	\$0.0000
2864B004	2525/2530/2535/2535i/2545/25 45i	Machine	IMAGERUNNER 2545I	\$10,448.00	54%	\$4,754.00	\$135.49	\$111.72	\$90.80	6,000	\$57.60	\$0.0096	\$0.0000
	imageRUNNER 2525/2530/2535/2535i/2545/25												
1095B001	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2838B001	45i imageRUNNER	Accessories	PLATEN COVER TYPE P	\$79.00	42%	\$46.00	\$1.31	\$1.08	\$0.88				
2848B001	2525/2530/2535/2535i/2545/25 45i	Accessories	CASSETTE FEEDING UNIT - AE1	\$956.00	54%	\$438.00	\$12.48	\$10.29	\$8.37				
	imageRUNNER 2525/2530/2535/2535i/2545/25 45i	A	FL CASSETTE - AJ1 (550/M, REPLACEMENT FOR CASSETTE 1)	\$110.00	000/	\$74.00	\$2.11	¢4 74	\$1.41				
2849B001	imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories	FLOASSETTE - AJT (350/M, REFLACEMENT FOR CASSETTE T)	\$119.00	38%	\$74.00	\$2.11	\$1.74	\$1.41				
2850B001	45i imageRUNNER	Accessories	FL CASSETTE - AK1 (550/M, REPLACEMENT FOR CASSETTE 2-4)	\$119.00	38%	\$74.00	\$2.11	\$1.74	\$1.41				
3665B001	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	\$210.00	34%	\$139.00	\$3.96	\$3.27	\$2.65				
3726B002	2525/2530/2535/2535i/2545/25	Accessories	COPY CONTROL INTERFACE CABLE- A1	\$53.00	32%	\$36.00	\$1.03	\$0.85	\$0.69				
	imageRUNNER 2525/2530/2535/2535i/2545/25				01/0								
7518A004	45i imageRUNNER	Accessories	BRAILLE LABEL KIT-F1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
8065A001	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Accessories	DOCUMENT TRAY-J1	\$58.00	34%	\$38.00	\$1.08	\$0.89	\$0.73				
2212V477	2525/2530/2535/2535i/2545/25 45i	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
	imageRUNNER 2525/2530/2535/2535i/2545/25												
2212V478	45i imageRUNNER	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00	27%	\$44.00	\$1.25	\$1.03	\$0.84				
4768B001	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Accessories	COPY CARD READER ATTACHMENT-C1	\$84.00	45%	\$46.00	\$1.31	\$1.08	\$0.88				
4784B001	2525/2530/2535/2535i/2545/25 45i	Accessories	COPY CARD READER-F1	\$315.00	34%	\$207.00	\$5.90	\$4.86	\$3.95				
	imageRUNNER 2525/2530/2535/2535i/2545/25												
4781B001	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories	CANON CARD SET-A1 (1-30)	\$158.00	34%	\$104.00	\$2.96	\$2.44	\$1.99				
4781B002	2525/2530/2535/2535//2545/25 45i imageRUNNER	Accessories	CANON CARD SET-A2 (31-100)	\$347.00	34%	\$230.00	\$6.56	\$5.41	\$4.39				
4781B003	2525/2530/2535/2535i/2545/25 45i	Accessories	CANON CARD SET-A3 (101-200)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
	imageRUNNER 2525/2530/2535/2535i/2545/25												
4781B004	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories	CANON CARD SET-A4 (201-300)	\$462.00	33%	\$311.00	\$8.86	\$7.31	\$5.94				
4781B005	45i imageRUNNER	Accessories	CANON CARD SET-A5 (301-500)	\$935.00	33%	\$622.00	\$17.73	\$14.62	\$11.88				
4781B006	2525/2530/2535/2535i/2545/25 45i	Accessories	CANON CARD SET-A6 (501-1000)	\$2,352.00	34%	\$1,554.00	\$44.29	\$36.52	\$29.68				
	imageRUNNER 2525/2530/2535/2535i/2545/25												
1266V426	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	15%	\$94.00	\$2.68	\$2.21	\$1.80				
3805B001	2525/2530/2535/2535//2545/25 45i imageRUNNER	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-A1	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
1742B002	2525/2530/2535/2535i/2545/25 45i	Connectivity	BARCODE PRINTING KIT-B1 ELAN	\$840.00	48%	\$436.00	\$12.43	\$10.25	\$8.33				
	imageRUNNER 2525/2530/2535/2535i/2545/25												
3912B002	45i imageRUNNER 2525/2520/2525/2525/2545/25	Universal Send	SEARCHABLE PDF KIT - C1	\$525.00	28%	\$380.00	\$10.83	\$8.93	\$7.26				
1348V957	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
2844B001	2525/2530/2535/2535i/2545/25 45i	Finishing	INNER FINISHER ADDITIONAL TRAY-B1	\$231.00	48%	\$121.00	\$3.45	\$2.84	\$2.31				
	imageRUNNER 2525/2530/2535/2535i/2545/25	Control Card											
0421B003	45i imageRUNNER 2525/2520/2525/2525/2545/25	Accessories	CARD READER ATTACHMENT - D3	\$63.00	46%	\$34.00	\$0.97	\$0.80	\$0.65				
0499A004	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Control Card Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	2525/2530/2535/2535i/2545/25 45i	Control Card Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
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Product				Pricing Quantity (License per			Lease			Service			
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
0499A006		Control Card Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
	imageRUNNER 2525/2530/2535/2535i/2545/25	Control Card											
0500A002	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Accessories Implementation Services by Local	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
1424V777	45i imageRUNNER	Systems Analyst Implementation	SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1529V344	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1023V285	2525/2530/2535/2535i/2545/25 45i	Mandatory Delivery & Install	BLACK & WHITE LOW VOLUME INSTALL PAK (IR 30 - 45 ppm)	\$539.00	30%	\$377.00	\$10.74	\$8.86	\$7.20				
2368V119	imageRUNNER 2525/2530/2535/2535i/2545/25 45i	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
	imageRUNNER 2525/2530/2535/2535i/2545/25	Mandatory Delivery &											
2368V120	45i imageRUNNER 2525/2530/2535/2535i/2545/25	Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$365.00	79%	\$75.00	\$2.14	\$1.76	\$1.43				
1396V767	45i imageRUNNER	Subscription Support		\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	2525/2530/2535/2535i/2545/25	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imageRUNNER 2525/2530/2535/2535i/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-	\$15.575.00	12%	\$13.721.00	\$391.05	\$322.44	\$262.07				
13964770	imageRUNNER 2525/2530/2535/2535i/2545/25	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-	\$15,575.00	12.76	\$13,721.00	\$391.05	\$322.44	\$202.07				
1396V771	45i imageRUNNER	Subscription Support		\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	2525/2530/2535/2535i/2545/25 45i imageRUNNER	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
1630V764	2525/2530/2535/2535i/2545/25 45i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2536B003	INVENTORY imageRUNNER 3230 LIMITED	Machine- LIMITED INVENTORY	IMAGERUNNER 3230	\$6,930.00		\$3,434.00	\$97.87	\$80.70	\$65.59				
2538B002	INVENTORY imageRUNNER 3230 LIMITED	Accessories		\$1,260.00		\$773.00	\$22.03	\$18.17	\$14.76				
2539B001 8695A005	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Accessories Accessories	PLATEN COVER TYPE-M CASSETTE FEEDING UNIT-Y3	\$105.00		\$72.00 \$776.00	\$2.05	\$1.69	\$1.38				
9669A003	imageRUNNER 3230 LIMITED INVENTORY	Accessories	CABINET-P1	\$243.00	33%	\$164.00	\$4.67	\$3.85	\$3.13				
8694A002	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Accessories	PAPER DECK-Q1	\$2,205.00	32%	\$1,491.00	\$42.49	\$35.04	\$28.48				
8733A001	INVENTORY imageRUNNER 3230 LIMITED	Accessories	FL CASSETTE-Z1	\$116.00	33%	\$78.00	\$2.22	\$1.83	\$1.49				
8732A001 8697A002	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Accessories Accessories	FL CASSETTE-Y1 ENVELOPE FEEDER ATTACHMENT-C2	\$116.00	33%	\$78.00	\$2.22	\$1.83	\$1.49				
8815A001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	COPY TRAY-J1	\$47.00		\$26.00	\$0.74	\$0.61	\$0.50				
8065A001	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Accessories	DOCUMENT TRAY-J1	\$58.00	34%	\$38.00	\$1.08	\$0.89	\$0.73				
1261V589	INVENTORY imageRUNNER 3230 LIMITED	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0 ECOPY KEYBOARD BRACKET FOR IR3025/30/35/45,	\$101.00		\$79.00	\$2.25	\$1.86	\$1.51				
1187V793 7518A003	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Accessories Accessories	IR3225/30/35(i)/45(i) & IR3530/3830/2230 BRAILLE LABEL KIT-E1	\$100.00	20%	\$62.00 \$28.00	\$1.77	\$1.46	\$1.18				
1095B001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	ADF ACCESS HANDLE-A1	\$146.00		\$104.00	\$2.96	\$2.44	\$1.99				
2212V477	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Accessories	UNIVERSAL KEYBOARD STAND-A1	\$250.00	34%	\$165.00	\$4.70	\$3.88	\$3.15				
2212V478	INVENTORY imageRUNNER 3230 LIMITED	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$60.00		\$44.00	\$1.25	\$1.03	\$0.84				
2722B006 2723B013	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Connectivity Connectivity	PCL PRINTER KIT-AA1 ELAN PS PRINTER KIT-AA1 ELAN	\$945.00		\$538.00 \$418.00	\$15.33 \$11.91	\$12.64	\$10.28				
1542B005	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	DIRECT PRINT KIT-F1 ELAN	\$420.00		\$299.00	\$8.52	\$7.03	\$5.71				
1337B011	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
2738B007	INVENTORY imageRUNNER 3230 LIMITED	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	\$240.00	45%	\$132.00	\$3.76	\$3.10	\$2.52				
2729B004 1326B014	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Connectivity Connectivity	USB MEMORY CONNECTIVITY KIT-A1 ELAN DIGITAL USER SIGNATURE KIT-B1 ELAN	\$441.00		\$299.00 \$521.00	\$8.52	\$7.03	\$5.71				
2727B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	WIRELESS LAN BOARD-A1	\$683.00		\$478.00	\$13.62	\$11.23	\$9.13				
1642B010	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-B1 ELAN	\$630.00	50%	\$313.00	\$8.92	\$7.36	\$5.98				
1082B010	INVENTORY imageRUNNER 3230 LIMITED	Connectivity		\$1,050.00		\$687.00	\$19.58	\$16.14	\$13.12				
2730B002 2345B002	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Connectivity Connectivity	HDD DATA ENCRYPTION KIT-B5 HDD DATA ERASE KIT-B2	\$341.00		\$239.00 \$239.00	\$6.81	\$5.62	\$4.56				
3075B005	imageRUNNER 3230 LIMITED	Connectivity	REMOVABLE HARD DISK DRIVE KIT-C1	\$1,575.00		\$895.00	\$25.51	\$21.03	\$17.09				
2725B001	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Connectivity	SYSTEM UPGRADE RAM-A1	\$263.00	37%	\$167.00	\$4.76	\$3.92	\$3.19				
2726B001	INVENTORY imageRUNNER 3230 LIMITED	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	\$210.00		\$116.00	\$3.31	\$2.73	\$2.22				
2724B001 4001B004	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Connectivity Connectivity	EXPANSION BUS BOARD-E1 REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$263.00		\$180.00	\$5.13	\$4.23	\$3.44				
2728B001	imageRUNNER 3230 LIMITED	Connectivity	IPSEC BOARD-A1	\$630.00		\$358.00	\$10.20	\$8.41	\$6.84				
2734B002	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Connectivity	VOICE OPERATION KIT-B1	\$1,890.00	43%	\$1,073.00	\$30.58	\$25.22	\$20.49				
2733B002	INVENTORY imageRUNNER 3230 LIMITED	Connectivity	VOICE GUIDANCE KIT-D1	\$840.00		\$478.00	\$13.62	\$11.23					
3999B004 2912B003	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Connectivity Scan Print Bundles	BARCODE PRINTING KIT-D1 ELAN COLOR UNIVERSAL SEND & PCL PRINT PACKAGE-D1 ELAN	\$840.00		\$417.00	\$11.88 \$18.44	\$9.80	\$7.96				
2739B006	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	COLOR UNIVERSAL SEND & FUL FRINT PACKAGE DT EDAN	\$1,280.00		\$523.00	\$16.44	\$15.20	\$12.36				
2739B011	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Universal Send	COLOR UNIVERSAL SEND KIT-P1 FULL PACKAGE ELAN	\$1,785.00	38%	\$1,111.00	\$31.66	\$26.11	\$21.22				
1323B014	INVENTORY imageRUNNER 3230 LIMITED	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-B1 ELAN	\$1,155.00		\$850.00	\$24.23	\$19.98	\$16.24				
1324B012 1326B014	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Universal Send Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-B1 ELAN DIGITAL USER SIGNATURE KIT-B1 ELAN	\$945.00		\$719.00 \$521.00	\$20.49	\$16.90	\$13.73				
2717B002	imageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 FAX BOARD-AC1	\$1,090.00		\$719.00	\$14.85	\$12.24	\$9.95				
2718B002	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Faxing Options	SUPER G3 2ND LINE FAX BOARD-AC1	\$441.00	26%	\$328.00	\$9.35	\$7.71	\$6.26				
2719B002	INVENTORY imageRUNNER 3230 LIMITED	Faxing Options Control Card	SUPER G3 2ND/3RD FAX BOARD-AC1	\$998.00	28%	\$719.00	\$20.49	\$16.90	\$13.73				
6575A001 9005A003	INVENTORY imageRUNNER 3230 LIMITED INVENTORY	Accessories Control Card Accessories	CARD READER-C1 CARD READER KIT-B3	\$321.00		\$204.00 \$28.00	\$5.81	\$4.79	\$3.90				
9005A003 0500A002	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	BASIC CARD SET UNIVERSAL	\$46.00		\$28.00	\$0.80	\$0.66	\$0.53				
0499A004	imageRUNNER 3230 LIMITED INVENTORY imageRUNNER 3230 LIMITED	Control Card Accessories Control Card	COPY CARD SET #1 (1-30)	\$161.00		\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	INVENTORY imageRUNNER 3230 LIMITED	Accessories Control Card	CARD SET #2 (31-100)	\$353.00		\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	INVENTORY	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83	1			

				Purchase Pricing Quantity			Lease			Service			-
				(License per device/employee/s									
				erver, Single Unit,	Minimum Disc						-	Overage	o
m Code otions	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	
62A001	imageRUNNER 3230 LIMITED	Finishing	INNER 2 WAY TRAY-D1	\$105.00	45%	\$58.00	\$1.65	\$1.36	\$1.11				
63A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	FINISHER-S1	\$1,292.00		\$830.00	\$23.66	\$19.51	\$15.85				
	imageRUNNER 3230 LIMITED												
631B002	INVENTORY imageRUNNER 3230 LIMITED	Finishing	FINISHER AE1 SET	\$2,835.00		\$1,635.00	\$46.60	\$38.42	\$31.23				
632B002	INVENTORY imageRUNNER 3230 LIMITED	Finishing	SADDLE FINISHER AE2 SET	\$4,200.00	49%	\$2,146.00	\$61.16	\$50.43	\$40.99				
565A001	INVENTORY imageRUNNER 3230 LIMITED	Finishing	ADDITIONAL FINISHER TRAY-B1 (OPTION FOR FINISHER-S1)	\$210.00	35%	\$137.00	\$3.90	\$3.22	\$2.62				
566A002	INVENTORY	Finishing	PUNCHER UNIT-R1 (OPTION FOR FINISHER-S1)	\$704.00	35%	\$455.00	\$12.97	\$10.69	\$8.69				
690A002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	PUNCHER UNIT-M1	\$893.00	63%	\$331.00	\$9.43	\$7.78	\$6.32				
348V957	imageRUNNER 3230 LIMITED INVENTORY	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
0401001		Implementation		000.00	0070	¢107.00	40.00	φ4.05	\$0.07				
481V476	imageRUNNER 3230 LIMITED INVENTORY	Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	imageRUNNER 3230 LIMITED	Implementation Services by Local	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION										
424V777	INVENTORY	Systems Analyst Implementation	SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1529V344	imageRUNNER 3230 LIMITED	Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	100/	\$370.00	\$10.55	\$8.70	\$7.07				
	imageRUNNER 3230 LIMITED		SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-		12%								
630V764	INVENTORY imageRUNNER 3230 LIMITED		PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00		\$740.00	\$21.09	\$17.39	\$14.13				
396V767	INVENTORY imageRUNNER 3230 LIMITED	Subscription Support	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
396V768	INVENTORY imageRUNNER 3230 LIMITED	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
396V769	INVENTORY	Subscription Support	PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
396V770	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
396V771	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
	imageRUNNER 3230 LIMITED	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-										
396V772	INVENTORY imageRUNNER 3230 LIMITED	Mandatory Delivery &	OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
368V122	INVENTORY imageRUNNER 3230 LIMITED	Install Mandatory Delivery &	INSTALL PAK 3225 & 3230	\$693.00	30%	\$485.00	\$13.82	\$11.40	\$9.26				
368V119	INVENTORY Color imageRUNNER LBP	Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
075B021	5970/5975 Color imageRUNNER LBP	Machine	COLOR IMAGERUNNER LBP5970- LIMITED INVENTORY	\$3,399.00	28%	\$2,454.00	\$69.94	\$57.67	\$46.87				
0075B022	5970/5975	Machine	COLOR IMAGERUNNER LBP5975	\$3,699.00	30%	\$2,590.00	\$73.82	\$60.87	\$49.47				
361B013	Color imageRUNNER LBP 5970/5975	Accessories	PAPER FEEDER PF-98B	\$550.00	46%	\$296.00	\$8.44	\$6.96	\$5.65				
709A008	Color imageRUNNER LBP 5970/5975	Accessories	CABINET-W1 (SMALL)- Limited Inventory	\$120.00	27%	\$88.00	\$2.51	\$2.07	\$1.68				
	Color imageRUNNER LBP												
5709A009	5970/5975 Color imageRUNNER LBP	Accessories	CABINET-X1 (LARGE)	\$145.00	29%	\$103.00	\$2.94	\$2.42	\$1.97				
0646A041	5970/5975 Color imageRUNNER LBP	Accessories	EXPANSION RAM ER-128A	\$360.00	53%	\$168.00	\$4.79	\$3.95	\$3.21				
0646A042	5970/5975 Color imageRUNNER LBP	Accessories	EXPANSION RAM ER-256A	\$430.00	54%	\$198.00	\$5.64	\$4.65	\$3.78				
646A043	5970/5975	Accessories	EXPANSION RAM ER-512A	\$500.00	51%	\$247.00	\$7.04	\$5.80	\$4.72				
348V957	Color imageRUNNER LBP 5970/5975	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
660A011	Color imageRUNNER LBP 5970/5975	Connectivity	PS/BARCODE ROM A-98B	\$1,000.00	34%	\$661.00	\$18.84	\$15.53	\$12.63				
660A012	Color imageRUNNER LBP 5970/5975	Connectivity	PS ROM A-98C	\$800.00		\$513.00	\$14.62	\$12.06	\$9.80				
	Color imageRUNNER LBP												
0642A038	5970/5975 Color imageRUNNER LBP	Connectivity	WIRELESS NETWORK INTERFACE BOARD NB-W2	\$650.00		\$395.00	\$11.26	\$9.28	\$7.54				
666A013	5970/5975 Color imageRUNNER LBP	Connectivity Customer	HARD DISK KIT HD-98B	\$500.00	41%	\$296.00	\$8.44	\$6.96	\$5.65				
624A008	5970/5975 Color imageRUNNER LBP	Replaceable Units Customer	GPR-27 DRUM UNIT YELLOW	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
625A008	5970/5975	Replaceable Units	GPR-27 DRUM UNIT MAGENTA	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
627A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT CYAN	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
628A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT BLACK	\$338.80	0%	\$339.00	\$9.66	\$7.97	\$6.47				
0361B011	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	FUSER KIT UM-98F	\$585.00		\$398.00	\$11.34	\$9.35	\$7.60				
	Color imageRUNNER LBP	Customer											
0361B009	5970/5975 Color imageRUNNER LBP	Replaceable Units Mandatory Delivery &	WASTE TONER BOX WT-98C	\$19.00		\$19.00	\$0.54	\$0.45	\$0.36				
2368V128	5970/5975 Color imageRUNNER LBP	Install Mandatory Delivery &	INSTALL PAK LBP COLOR	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	5970/5975 Color imageRUNNER LBP	Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
i089B009	5280	Machine	COLOR IMAGERUNNER LBP5280	\$899.00	8%	\$823.00	\$23.46	\$19.34	\$15.72				
330B003	Color imageRUNNER LBP 5280	Accessories	PAPER FEEDER PF-701	\$299.00	46%	\$162.00	\$4.62	\$3.81	\$3.09				
348V957	Color imageRUNNER LBP 5280	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
660 4019	Color imageRUNNER LBP 5280			\$500.00	41%		\$8.44	\$6.08	\$5.65				
660A018	Color imageRUNNER LBP	Connectivity	BARCODE PRINTING KIT-F1	\$500.00		\$296.00		\$6.96	\$5.65				
655A002	5280 Color imageRUNNER LBP	Connectivity Mandatory Delivery	8GB SD CARD-B1	\$230.00		\$168.00	\$4.79	\$3.95	\$3.21				
368V128	5280 Color imageRUNNER LBP	and Install Mandatory Delivery	INSTALL PAK LBP COLOR	\$252.00		\$176.00	\$5.02	\$4.14	\$3.36				
2368V121	5280 COLOR imageRUNNER LBP	and Install	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
140B005	5480	Main Engine	COLOR IMAGERUNNER LBP5480	\$1,350.00	36%	\$868.00	\$24.74	\$20.40	\$16.58				
338B008	COLOR imageRUNNER LBP 5480	Accessories	PAPER FEEDER PF-723A	\$325.00	43%	\$186.00	\$5.30	\$4.37	\$3.55				
348V957	COLOR imageRUNNER LBP 5480	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
660A018	COLOR imageRUNNER LBP 5480		BARCODE PRINTING KIT-F1	\$500.00	41%	\$296.00	\$3.33	\$6.96	\$5.65				
	COLOR imageRUNNER LBP	Connectivity											
655A002	5480 COLOR imageRUNNER LBP	Connectivity Mandatory Delivery &	8GB SD CARD-B1	\$230.00	27%	\$168.00	\$4.79	\$3.95	\$3.21				
368V128	5480 COLOR imageRUNNER LBP	Installation Mandatory Delivery &	INSTALL PAK LBP COLOR	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
368V121	5480 imageRUNNER LBP 3470 -	Installation	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
549B016	Limited Inventory	Machine	IMAGERUNNER LBP3470 - Limited Inventory	\$599.00	34%	\$397.00	\$11.31	\$9.33	\$7.58				
439B001	imageRUNNER LBP 3470 - Limited Inventory	Accessories	PAPER FEEDER PF-44	\$299.00	39%	\$181.00	\$5.16	\$4.25	\$3.46				
646A039	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-128	\$360.00		\$193.00	\$5.50	\$4.54	\$3.69				
646A040	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-256	\$430.00		\$133.00	\$6.50	\$5.36	\$4.35				
	imageRUNNER LBP 3470 -				47%								
348V957	Limited Inventory imageRUNNER LBP 3470 -	Finishing Mandatory Delivery &	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
368V127	Limited Inventory imageRUNNER LBP 3470 -	Install Mandatory Delivery &	INSTALL PAK LBP BW	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
368V121	Limited Inventory	Install		\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
469B007 098B001	imageRUNNER LBP 3580 imageRUNNER LBP 3580	Main Engine Accessories	IMAGERUNNER LBP3580 PAPER FEEDER PF-45	\$999.00 \$299.00	39%	\$1,000.00 \$181.00	\$28.50 \$5.16	\$23.50 \$4.25	\$19.10 \$3.46				
348V957 660A018	imageRUNNER LBP 3580 imageRUNNER LBP 3580	Accessories Connectivity	CANON CONVENIENCE STAPLER-A1 BARCODE PRINTING KIT-F1	\$300.00 \$500.00	38%	\$187.00 \$296.00	\$5.33 \$8.44	\$4.39 \$6.96	\$3.57 \$5.65				
655A002	imageRUNNER LBP 3580	Connectivity	8GB SD CARD-B1	\$230.00		\$168.00	\$4.79	\$3.95	\$3.21				
368V127	imageRUNNER LBP 3580	Mandatory Delivery & Installation	INSTALL PAK LBP BW	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
368V121	imageRUNNER LBP 3580	Mandatory Delivery & Installation	PRINTER CONNECTIVITY	\$66.00	24%	\$50.00	\$1.43	\$1.18	\$0.96				
152B008 439B001	imageRUNNER LBP 3480 imageRUNNER LBP 3480	Machine Accessories	IMAGERUNNER LBP3480 PAPER FEEDER PF-44	\$599.00		\$666.00 \$181.00	\$18.98 \$5.16	\$15.65 \$4.25	\$12.72				
348V957	imageRUNNER LBP 3480	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
660A018 655A002	imageRUNNER LBP 3480 imageRUNNER LBP 3480	Connectivity Connectivity	BARCODE PRINTING KIT-F1 8GB SD CARD-B1	\$500.00 \$230.00		\$296.00 \$168.00	\$8.44 \$4.79	\$6.96 \$3.95	\$5.65 \$3.21				
368V127	imageRUNNER LBP 3480	Mandatory Delivery and Install	INSTALL PAK LBP BW	\$252.00		\$176.00	\$5.02	\$4.14	\$3.36				
		Mandatory Delivery											
691/124	imageRUNNER LBP 3480	and Install	PRINTER CONNECTIVITY LASER CLASS 650I (INCLUDES STARTER CARTRIDGE &	\$66.00		\$50.00	\$1.43	\$1.18	\$0.96				
368V121	Laser Class 650i	Machine	HANDSET)	\$1,095.00	34%	\$725.00	\$20.66	\$17.04	\$13.85				

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Product				Pricing Quantity (License per			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options		Mandatory Delivery &			on or more			-0 10010111110		Volume	Buse	buit	COID
1023V299	Laser Class 650i	Installation Mandatory Delivery &	FACSIMILE/LBP PRINTER INSTALL PAK	\$252.00	30%	\$176.00	\$5.02	\$4.14	\$3.36				
2368V117 1484B002 1484B001	Laser Class 650i LASER CLASS 810/830i LASER CLASS 810/830i	Installation Machine Machine	CANON FAX/iR1025 CONNECTIVITY LASER CLASS 810 LASERCLASS 830I	\$66.00 \$2,695.00 \$2,995.00	24% 48% 51%	\$50.00 \$1,411.00 \$1,476.00	\$1.43 \$40.21 \$42.07	\$1.18 \$33.16 \$34.69	\$0.96 \$26.95 \$28.19				
	LASER CLASS 810/830i LASER CLASS 810/830i	Accessories Accessories	UFRILT PRINTER KIT-X1 FXL-CASSETTE FEEDER 8 (LTR)	\$620.00	45%	\$340.00 \$187.00	\$9.69	\$7.99	\$6.49				
2279B001	LASER CLASS 810/830i	Accessories Accessories	HANDSET KIT 10 STAMP UNIT-C1	\$64.00 \$44.00	34%	\$36.00 \$29.00	\$1.03 \$0.83	\$0.85 \$0.68	\$0.69 \$0.55				
0736A001 0736A002	LASER CLASS 810/830i LASER CLASS 810/830i	Accessories Accessories Mandatory Delivery &	VERIFICATION STAMP UNIT 1 VERIFICATION STAMP INK REFILL	\$15.00	27% -8%	\$11.00 \$13.00	\$0.31 \$0.37	\$0.26 \$0.31	\$0.21 \$0.25				
1023V299	LASER CLASS 810/830i	Install Mandatory Delivery &	FACSIMILE/LBP PRINTER INSTALL PAK	\$252.00		\$176.00	\$5.02	\$4.14	\$3.36				
2368V117 6907B007	LASER CLASS 810/830i P-208	Install Machine	CANON FAX/IR1025 CONNECTIVITY IMAGEFORMULA P-208 SCANNER	\$66.00 \$229.00	5%	\$50.00 \$218.00	\$1.43 \$6.21	\$1.18 \$5.12	\$0.96 \$4.16				
6910B002 8028B001 8028B003	P-208 P-208 P-208	Accessories Accessories Accessories	WI-FI UNIT WU10 SEPARATION PAD FOR IMAGEFORMULA P-208 SCANNER SOFT CARRYING CASE FOR IMAGEFORMULA P-208 SCANNER	\$169.00 \$18.00 \$25.00	7% 22% 12%	\$158.00 \$14.00 \$22.00	\$4.50 \$0.40 \$0.63	\$3.71 \$0.33 \$0.52	\$3.02 \$0.27 \$0.42				
5608B007 6910B002	P-215 P-215	Machine Accessories	IMAGEFORMULA P-215 WI-FI UNIT WU10	\$325.00 \$169.00) 7%) 7%	\$301.00 \$158.00	\$8.58 \$4.50	\$7.07 \$3.71	\$5.75 \$3.02				
	P-215 P-215	Accessories Accessories	SEPARATION PAD FOR P-215 FEED ROLLER FOR P-215 USB CABLE FOR P-215	\$18.00 \$12.00 \$12.00		\$14.00 \$11.00 \$11.00	\$0.40 \$0.31 \$0.31	\$0.33 \$0.26	\$0.27 \$0.21				
	P-215 P-215	Accessories Accessories	SOFT CARRYING CASE FOR P-150/215 ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-	\$12.00		\$30.00	\$0.31	\$0.26 \$0.71	\$0.21 \$0.57				
5350B001	P-215	eCarePAK	150/150M/215 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-	\$39.00		\$39.00	\$1.11	\$0.92					
5350B002	P-215	eCarePAK	150/150W/215 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P- 150/150W/215 3 YEAR	\$78.00		\$77.00 \$116.00	\$2.19	\$1.81	\$1.47				
5350B003 5350B004	P-215 P-215	eCarePAK eCarePAK	150/150/W215 3 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P- 150/150/W215 4 YEAR	\$117.00	1%	\$116.00	\$3.31	\$2.73	\$2.22				
1122V263	P-215	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5005B012	DR-C125 DR-C125	Machine Machine	DR-C125 DOCUMENT SCANNER DR-C125 WITH FREE 1-YR ECAREPAK	\$495.00 \$495.00) 7%	\$459.00 \$459.00	\$13.08 \$13.08	\$10.79 \$10.79	\$8.77 \$8.77				
5484B001 4101B002	DR-C125 DR-C125	Accessories Accessories	EXCHANGE ROLLER KIT FOR DR-C125 CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$52.00 \$495.00	21% 24%	\$41.00 \$377.00	\$1.17 \$10.74	\$0.96 \$8.86	\$0.78 \$7.20				
	DR-C125	eCarePAK	WORKGROUP SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$118.00	3%	\$114.00	\$3.25	\$2.68	\$2.18				
5351B002 5351B003	DR-C125 DR-C125	eCarePAK eCarePAK	WORKGROUP SCANNER 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$225.00	4% 3%	\$217.00 \$327.00	\$6.18	\$5.10	\$4.14 \$6.25				
	DR-C125	eCarePAK	WORKGROUP SCANNER 3 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$337.00		\$327.00	\$9.32	\$7.68	\$6.25				
	DR-C125	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00		\$150.00	\$4.28	\$3.53					
	DR-C125	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
6759B001		Machine Accessories Accessories	IMAGEFORMULA DR-C130 EXCHANGE ROLLER KIT FOR DR-C130 SOFT CARRYING CASE FOR DR-2010C/2510C	\$595.00 \$49.00 \$69.00	29%	\$563.00 \$35.00 \$53.00	\$16.05 \$1.00 \$1.51	\$13.23 \$0.82 \$1.25	\$10.75 \$0.67 \$1.01				
4101B002	DR-C130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
	DR-C130 DR-C130	eCarePAK eCarePAK	WORKGROUP SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$118.00	3%	\$114.00 \$217.00	\$3.25	\$2.68	\$2.18 \$4.14				
5351B003	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00		\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR-C130	Mandatory Delivery & Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
	DR-C130 DR 2510M	Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE IMAGEFORMULA DR-2510M FOR MAC COMPUTERS	\$36.00 \$795.00	0%	\$36.00 \$691.00	\$1.03 \$19.69	\$0.85 \$16.24	\$0.69 \$13.20				
1191V396	DR 2510M DR 2510M	Accessories Accessories	EXCHANGE ROLLER KIT SOFT CARRYING CASE FOR DR-2010C/2510C	\$49.00 \$69.00	0 31% 23%	\$34.00 \$53.00	\$0.97 \$1.51	\$0.80 \$1.25	\$0.65 \$1.01				
	DR 2510M	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20 \$2.18				
5351B002	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$225.00		\$217.00	\$6.18	\$5.10	\$4.14				
	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$337.00		\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR 2510M	eCarePAK Mandatory Delivery &	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
	DR 2510M	Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00		\$150.00	\$4.28	\$3.53	\$2.87				
	DR 2510M DR 2020U	Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE imageFORMULA DR-2020U Universal Desktop Color Scanner	\$36.00 \$695.00	0%	\$36.00 \$608.00	\$1.03 \$17.33	\$0.85 \$14.29	\$0.69 \$11.61				
	DR 2020U DR 2020U	Accessories Accessories	CANON FEED ROLLER UNIT FOR DR SCANNER 2020U CANON SEPERATION PAD FOR DR SCANNER 2020U ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$53.00 \$12.00	0 17% 0 8%	\$44.00 \$11.00	\$1.25 \$0.31	\$1.03 \$0.26	\$0.84 \$0.21				
	DR 2020U	eCarePAK	WORKGROUP SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$118.00		\$114.00	\$3.25	\$2.68	\$2.18				
	DR 2020U	eCarePAK eCarePAK	WORKGROUP SCANNER 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$225.00	4%	\$217.00 \$327.00	\$6.18	\$5.10	\$4.14 \$6.25				
	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00		\$434.00	\$9.32	\$10.20	\$8.29				
	DR 2020U	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00		\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	DR 2020U DR-M140	Mandatory Delivery & Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00 \$1,195.00	0%	\$36.00 \$928.00	\$1.03 \$26.45	\$0.85 \$21.81	\$0.69 \$17.72				
	DR-M140 DR-M140 DR-M140	Machine Accessories Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION BARCODE MODULE III	\$1,195.00 \$495.00 \$199.00	22% 24% 30%	\$928.00 \$377.00 \$139.00	\$26.45 \$10.74 \$3.96	\$21.81 \$8.86 \$3.27	\$17.72 \$7.20 \$2.65				
5972B001	DR-M140	Accessories	EXCHANGE ROLLER KIT FOR DR-M140 ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
	DR-M140 DR-M140	eCarePAK eCarePAK	WORKGROUP SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	\$118.00		\$114.00 \$217.00	\$3.25	\$2.68	\$2.18 \$4.14				
	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	\$225.00		\$217.00	\$6.18	\$5.10					
5351B004	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$449.00	3%	\$434.00	\$12.37	\$10.20	\$8.29				
1122V263	DR-M140	Mandatory Delivery & Install Mandatory Delivery &	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
		Install Machine	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK CANON DR-3010C 120V	\$150.00 \$1,095.00		\$150.00 \$822.00	\$4.28 \$23.43	\$3.53 \$19.32	\$2.87 \$15.70				
	DR 3010C DR 3010C	Accessories Accessories	EXCHANGE ROLLER KIT FOR DR-3010C BARCODE MODULE III EXPERIMENTAL SEE FOR DR 30400(65230)55330	\$49.00 \$199.00	30%	\$34.00 \$139.00	\$0.97 \$3.96	\$0.80 \$3.27	\$0.65 \$2.65				
	DR 3010C DR 3010C	Accessories Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$69.00 \$495.00	25% 24%	\$52.00 \$377.00	\$1.48 \$10.74	\$1.22 \$8.86	\$0.99 \$7.20				
	DR 3010C	eCarePAK	WORKGROUP SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$118.00		\$114.00	\$3.25	\$2.68	\$2.18				
	DR 3010C	eCarePAK	WORKGROUP SCANNER 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$225.00		\$217.00	\$6.18	\$5.10	\$4.14				
	DR 3010C DR 3010C	eCarePAK eCarePAK	WORKGROUP SCANNER 3 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	\$337.00		\$327.00 \$434.00	\$9.32	\$7.68	\$6.25 \$8.29				
	DR 3010C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$449.00		\$434.00	\$12.37	\$10.20	\$8.29				
1122V263	DR 3010C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5483B013	DR-M160 DR-M160 DR-M160	Machine Machine Accessories	CANON DOCUMENT SCANNER DR-M160 DR-M160 WITH FREE 1-YR ECAREPAK EXCHANGE ROLLER KIT FOR DR-M160	\$1,295.00 \$1,295.00 \$69.00	23%	\$1,003.00 \$1,003.00 \$54.00	\$28.59 \$28.59 \$1.54	\$23.57 \$23.57 \$1.27	\$19.16 \$19.16 \$1.03				
4101B002	DR-M160 DR-M160 DR-M160	Accessories Accessories Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION FLATBED SCANNER UNIT 201	\$495.00 \$495.00 \$1,095.00	24%	\$377.00 \$870.00	\$1.54 \$10.74 \$24.80	\$1.27 \$8.86 \$20.45	\$1.03 \$7.20 \$16.62				
	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	\$118.00		\$114.00	\$3.25	\$2.68	\$2.18				
5351B002	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$225.00	4%	\$217.00	\$6.18	\$5.10	\$4.14				
	DR-M160	eCarePak	WORKGROUP SCANNER 3 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR	\$337.00		\$327.00	\$9.32	\$7.68	\$6.25				
5351B004	DR-M160	eCarePak Mandatory Delivery &	WORKGROUP SCANNER 4 YEAR	\$449.00		\$434.00	\$12.37	\$10.20	\$8.29				
1059V455	DR-M160	Install Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00		\$150.00 \$36.00	\$4.28	\$3.53	\$2.87				
1122V263	100 W100	mistdii	DIVON OUNINER DELIVERT-UNLT UNAKGE	\$36.00	(U%	\$36.00	\$1.03	\$0.85	\$0.69				

Droduct				Burchaco			Longo			Sonvico			
Product				Pricing Quantity (License per			Lease			Service			
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
Options 3801B002	DR 6010C	Machine	DR 6010C SCANNER	\$3,495.00) 30%	\$2,432.00	\$69.31	\$57.15	\$46.45				
4082B004 1922B001	DR 6010C DR 6010C	Accessories Accessories	EXCHANGE ROLLER KIT DR4010C/6010C BARCODE MODULE III	\$74.00 \$199.00	0 -3% 0 30%	\$76.00 \$139.00	\$2.17 \$3.96	\$1.79 \$3.27	\$1.45 \$2.65				
3649A008 3649A009	DR 6010C DR 6010C	Accessories Accessories	SCSI CABLE G SCSI II/III CABLE H	\$158.00 \$158.00	0 <u>32%</u> 0 <u>32%</u>	\$108.00 \$108.00	\$3.08 \$3.08	\$2.54 \$2.54	\$2.06 \$2.06				
4101B002	DR 6010C	Accessories Mandatory Delivery &	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$495.00	24%	\$377.00	\$10.74	\$8.86	\$7.20				
1059V455	DR 6010C	Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263 4624B002	DR 6010C DR 6030C	Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00 \$4.495.00	0%	\$36.00 \$3.258.00	\$1.03 \$92.85	\$0.85 \$76.56	\$0.69 \$62.23				
0434B002	DR 6030C	Accessories	EXCHANGE ROLLER KIT DR5010C/6030C SCSI CABLE G	\$74.00	20%	\$59.00	\$1.68	\$1.39	\$1.13				
3649A008 3649A009	DR 6030C DR 6030C	Accessories Accessories	SCSI II/III CABLE H	\$158.00 \$158.00	32%	\$108.00 \$108.00	\$3.08 \$3.08	\$2.54 \$2.54	\$2.06 \$2.06				
1922B001 4101B002	DR 6030C DR 6030C	Accessories Accessories	BARCODE MODULE III CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	\$199.00 \$495.00		\$139.00 \$377.00	\$3.96 \$10.74	\$3.27 \$8.86	\$2.65 \$7.20				
6240B002	DR 6030C	Accessories Mandatory Delivery &	FLATBED SCANNER UNIT 201	\$1,095.00	21%	\$870.00	\$24.80	\$20.45	\$16.62				
1059V455	DR 6030C	Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263 8074B002	DR 6030C DR-G1100/DR-G1130	Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE DR-G1100	\$36.00 \$6,775.00	0 0%	\$36.00 \$4,953.00	\$1.03 \$141.16	\$0.85 \$116.40	\$0.69 \$94.60				
8073B002 8262B001	DR-G1100/DR-G1130 DR-G1100/DR-G1130	Machine Accessories	DR-G1130 SCANNER EXCHANGE ROLLER KIT FOR DR-G1100/DR-G1130	\$9,975.00 \$112.00	27%	\$7,241.00 \$91.00	\$206.37 \$2.59	\$170.16 \$2.14	\$138.30 \$1.74				
8262B002 8262B003	DR-G1100/DR-G1130 DR-G1100/DR-G1130	Accessories Accessories	SEPARATION PAD FOR DR-G1100/DR-G1130 PATCHCODE DECODER FOR DR-G1100/DR-G1130	\$36.00 \$495.00	0 17% 0 18%	\$30.00 \$407.00	\$0.86 \$11.60	\$0.71 \$9.56	\$0.57 \$7.77				
4009B003 1922B001	DR-G1100/DR-G1130 DR-G1100/DR-G1130	Accessories Accessories	IMPRINTER FOR DR-6050C/7550C/9050C	\$395.00	0 15% 0 30%	\$335.00 \$139.00	\$9.55 \$3.96	\$7.87 \$3.27	\$6.40 \$2.65				
4101B002 6240B002	DR-G1100/DR-G1130 DR-G1100/DR-G1130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION FLATBED SCANNER UNIT 201	\$495.00	24%	\$377.00	\$10.74 \$24.80	\$8.86 \$20.45	\$7.20 \$16.62				
1727V838	DR-G1100/DR-G1130	Finishing	CONVENIENCE STAPLER-B1	\$300.00	41%	\$178.00	\$5.07	\$4.18	\$10.62				
1023V300	DR-G1100/DR-G1130	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	\$188.00	25%	\$141.00	\$4.02	\$3.31	\$2.69				
1122V263	DR-G1100/DR-G1130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
2417B002 2418B001	DR X10C DR X10C	Machine Accessories	DR-X10C SCANNER 120V EXCHANGE ROLLER KIT FOR DR-X10C	\$17,995.00 \$130.00	2% 20%	\$17,595.00 \$104.00	\$501.46 \$2.96	\$413.48 \$2.44	\$336.06 \$1.99				
2418B003 2418B004	DR X10C DR X10C	Accessories Accessories	PRE-IMPRINTER FOR DR-X10C SCANNER POST-IMPRINTER FOR DR-X10C SCANNER	\$630.00 \$630.00) 17%) 17%	\$521.00 \$521.00	\$14.85 \$14.85	\$12.24 \$12.24	\$9.95 \$9.95				
2418B005 1922B001	DR X10C DR X10C	Accessories Accessories	PATCH CODE DECODER FOR DR-X10C SCANNER BARCODE MODULE III	\$495.00 \$199.00	0 18% 0 30%	\$405.00 \$139.00	\$11.54 \$3.96	\$9.52 \$3.27	\$7.74 \$2.65				
2418B002 2418B006	DR X10C DR X10C	Accessories Accessories	CLEANING SHEET FOR DR-X10C SCANNER KOFAX CGA BOARD FOR DR-X10C	\$56.00 \$2,550.00	14%	\$48.00 \$1,713.00	\$1.37 \$48.82	\$1.13 \$40.26	\$0.92 \$32.72				
6240B002 1727V838	DR X10C DR X10C	Accessories Finishing	CONVENIENCE STAPLER-B1	\$1,095.00	21% 41%	\$870.00	\$24.80 \$5.07	\$20.45 \$4.18	\$16.62 \$3.40				
1023V300	DR X10C	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	\$188.00	25%	\$141.00	\$4.02	\$3.31	\$2.69				
1122V263	DR X10C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$188.00		\$141.00	\$4.02	\$3.31	\$2.69				
3324B001	ScanFront 220eP - LIMITED		DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
	ScanFront 220eP - LIMITED	Machine											
2445B001	INVENTORY ScanFront 220eP - LIMITED	Accessories	EXCHANGE ROLLER KIT	\$49.00		\$34.00	\$0.97	\$0.80	\$0.65				
1363V016	INVENTORY ScanFront 220eP - LIMITED	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P MICROSOFT SHAREPOINT CONNECTOR FOR SHARESCAN V5 ON	\$69.00		\$52.00	\$1.48	\$1.22	\$0.99				
1964V204	INVENTORY ScanFront 220eP - LIMITED	еСору	SCANFRONT 220E/220EP OPENTEXT FAX SERVER RIGHT FAX CONNECTOR - SHARESCAN	\$890.00		\$722.00	\$20.58	\$16.97	\$13.79				
1964V205	INVENTORY ScanFront 220eP - LIMITED	еСору	V5 - SCANFRONT 220E/EP AUTONOMY IMANAGE WORKSITE CONNECTOR FOR SHARESCAN	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V222	INVENTORY ScanFront 220eP - LIMITED	еСору	V5 ON SCANFRONT 220E/220EP EMC DOCUMENTUM CONNECTOR FOR SHARESCAN V5 ON	\$890.00	0 19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V223	INVENTORY ScanFront 220eP - LIMITED	еСору	SCANFRONT 220E/220EP BATES/ENDORSEMENT SERVICE FOR SHARESCAN V5 ON	\$890.00	0 19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V190	INVENTORY ScanFront 220eP - LIMITED	еСору	SCANFRONT 220E/220EP COST RECOVERY SERVICE FOR SHARESCAN V5 ON	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V191	INVENTORY ScanFront 220eP - LIMITED	еСору	SCANFRONT 220E/20EP BARCODE RECOGNITION SERVICE FOR SHARESCAN V5 ON	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V200	INVENTORY	еСору	SCANFRONT 220E/220EP	\$890.00	0 19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V202	ScanFront 220eP - LIMITED INVENTORY	еСору	FORMS PROCESSING EXTENDER FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$1,063.00	0 19%	\$865.00	\$24.65	\$20.33	\$16.52				
1964V207	ScanFront 220eP - LIMITED INVENTORY	еСору	OPENTEXT CONTENT SERVER CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	19%	\$722.00	\$20.58	\$16.97	\$13.79				
1964V208	ScanFront 220eP - LIMITED INVENTORY	еСору	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	\$890.00	0 19%	\$722.00	\$20.58	\$16.97	\$13.79				
2051V657	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY SHARESCAN V5 FOR SCANFRONT 220E/220EP	\$115.00	13%	\$100.00	\$2.85	\$2.35	\$1.91				
2051V658	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY CONNECTORS FOR SCANFRONT 220E/220EP	\$95.00	12%	\$84.00	\$2.39	\$1.97	\$1.60				
5355B001	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 1 YEAR	\$242.00		\$205.00	\$5.84	\$4.82	\$3.92				
5355B002	ScanFront 220eP - LIMITED	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 2 YEAR	\$460.00	0 16%	\$388.00	\$11.06	\$9.12	\$7.41				
5355B002	ScanFront 220eP - LIMITED	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 3 YEAR	\$400.00	16%	\$581.00	\$16.56	\$13.65	\$11.10				
53558004	ScanFront 220eP - LIMITED	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK	\$920.00					\$14.80				
5355B004		Implementation	SCANNER 4 YEAR	\$920.00	0 16%	\$775.00	\$22.09	\$18.21	\$14.80				
1489V300	ScanFront 220eP - LIMITED INVENTORY	Services by Local Systems Analyst	SCANFRONT 220E/EP IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
1059V455	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
4574B002 4575B002	ScanFront 300/300P ScanFront 300/300P	Machine Machine	SCANFRONT 300 SCANFRONT 300P	\$1,995.00 \$2,295.00	0 17% 0 16%	\$1,662.00 \$1,931.00	\$47.37 \$55.03	\$39.06 \$45.38	\$31.74 \$36.88				
4593B001	ScanFront 300/300P	Accessories	EXCHANGE ROLLER KIT FOR SF-300/300P ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK	\$49.00	8%	\$45.00	\$1.28	\$1.06	\$0.86				
5355B001	ScanFront 300/300P	eCarePAK	SCANNER 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK	\$242.00	0 15%	\$205.00	\$5.84	\$4.82	\$3.92				
5355B002	ScanFront 300/300P	eCarePAK	SCANNER 2 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK	\$460.00		\$388.00	\$11.06	\$9.12	\$7.41				
5355B003	ScanFront 300/300P	eCarePAK	SCANNER 3 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK	\$690.00	16%	\$581.00	\$16.56	\$13.65	\$11.10				
5355B004	ScanFront 300/300P	eCarePAK Mandatory Delivery &	SCANNER 4 YEAR	\$920.00	16%	\$775.00	\$22.09	\$18.21	\$14.80				
1059V455	ScanFront 300/300P	Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263 6586B001	ScanFront 300/300P ScanFront 300e/300eP	Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00 \$2.095.00		\$36.00 \$2.134.00	\$1.03 \$60.82	\$0.85 \$50.15	\$0.69 \$40.76				
6586B001 6587B001 1363V016	ScanFront 300e/300eP ScanFront 300e/300eP ScanFront 300e/300eP	Machine Accessories	SCANFRONT 300E 120V SCANFRONT 300EP 120V SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	\$2,095.00 \$2,395.00 \$69.00) -2%) 0%) 25%	\$2,134.00 \$2,385.00 \$52.00	\$60.82 \$67.97 \$1.48	\$50.15 \$56.05 \$1.22	\$40.76 \$45.55 \$0.99				
1363V016 4593B004	ScanFront 300e/300eP ScanFront 300e/300eP	Accessories	EXCHANGE ROLLER KIT FOR SF-300	\$69.00	0 25% 0 31%	\$52.00 \$34.00	\$1.48 \$0.97	\$1.22	\$0.99 \$0.65				
6315AA12	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$2,033.00	35%	\$1,315.00	\$37.48	\$30.90	\$25.12				
6315AA13	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$2,205.00	36%	\$1,422.00	\$40.53	\$33.42	\$27.16				
6315AA14	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	\$2,370.00	36%	\$1,524.00	\$43.43	\$35.81	\$29.11				
6315AA18	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$2,033.00	0 19%	\$1,643.00	\$46.83	\$38.61	\$31.38				
6315AA19	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$2,205.00		\$1,783.00	\$50.82	\$41.90	\$34.06				
6315AA20	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$2,370.00		\$1,916.00	\$54.61	\$45.03	\$36.60				
6315AA15	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 SUITE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	\$4,073.00		\$2,600.00	\$74.10	\$61.10	\$49.66				
			ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	\$4,073.00		\$2,800.00	\$74.10	\$66.29	\$53.88				
6315AA16	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 SUITE EMBEDDED, 5 YRS MAINTENANCE										
6315AA17	ScanFront 300e/300eP	eCopy	AND SUPPORT ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 3 YRS	\$4,747.00	36%	\$3,032.00	\$86.41	\$71.25	\$57.91				
6315AA21	ScanFront 300e/300eP	еСору	MAINTENANCE AND SUPPORT ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 4 YRS	\$4,073.00) 19%	\$3,291.00	\$93.79	\$77.34	\$62.86				
6315AA22	ScanFront 300e/300eP	еСору	MAINTENANCE AND SUPPORT ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 5 YRS	\$4,417.00		\$3,570.00	\$101.75	\$83.90	\$68.19				
6315AA23 6315AF01	ScanFront 300e/300eP ScanFront 300e/300eP	eCopy eCopy	MAINTENANCE AND SUPPORT ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 3 YRS M&S	\$4,747.00 \$698.00) 19%) 1%	\$3,838.00 \$692.00	\$109.38 \$19.72	\$90.19 \$16.26	\$73.31 \$13.22				
6315AF02 6315AF03	ScanFront 300e/300eP ScanFront 300e/300eP	eCopy eCopy	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 4 YRS M&S ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 5 YRS M&S	\$759.00 \$821.00	0 6% 0 6%	\$716.00 \$775.00	\$20.41 \$22.09	\$16.83 \$18.21	\$13.68 \$14.80				
6315AF80	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 3 YRS MAINT. & SUPPORT			\$560.00	\$15.96	\$13.16	\$10.70				
6315AF81	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 4 YRS MAINT. & SUPPORT	\$641.00		\$618.00	\$17.61	\$14.52	\$11.80				
6315AF82	ScanFront 300e/300eP		ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 5 YRS MAINT. & SUPPORT			\$677.00	\$19.29	\$14.32	\$12.93				
		еСору	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49										
6315AF86	ScanFront 300e/300eP	еСору	UNITS - 3 YRS MAINT. & SUPPORT	\$540.00	0 4%	\$521.00	\$14.85	\$12.24	\$9.95				

Product				Purchase			Lease			Service			
FIGURE				Pricing Quantity (License per			Lease			Gervice			
Ham Cada	Sub Catagory	Pub Turne	Product Medal	device/employee/s erver, Single Unit, M	inimum Disc	Net Price	26 Manuth EMI/	49 Manth EMV	60 Manth EMV	Velume	Bass	Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
6315AF87	ScanFront 300e/300eP	еСору	UNITS - 4 YRS MAINT. & SUPPORT ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49	\$601.00	3%	\$580.00	\$16.53	\$13.63	\$11.08				
6315AF88	ScanFront 300e/300eP	еСору	UNITS - 5 YRS MAINT. & SUPPORT ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS		4%	\$638.00	\$18.18	\$14.99	\$12.19				
6315AF92 6315AF93	ScanFront 300e/300eP ScanFront 300e/300eP	еСору еСору	3 YRS MAINT. & SUPPORT ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS 4 YRS MAINT. & SUPPORT	\$505.00	4% 4%	\$486.00 \$545.00	\$13.85 \$15.53	\$11.42 \$12.81	\$9.28 \$10.41				
6315AF94	ScanFront 300e/300eP	еСору	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS 5 YRS MAINT. & SUPPORT	\$628.00	4%	\$606.00	\$17.27	\$14.24	\$11.57				
1122V263	ScanFront 300e/300eP	Mandatory Delivery & Install Implementation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
1926V444	ScanFront 300e/300eP	Services by Local Systems Analyst	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
		Implementation Services by Local	eCopy ShareScan Suite Implementation Services by Local Systems										
1458V249 1941B001	ScanFront 300e/300eP CapturePerfect 3.0	Systems Analyst CapturePerfect 3.0 Implementation	Analyst CAPTUREPERFECT 3.0	\$840.00	12% -15%	\$740.00 \$92.00	\$21.09 \$2.62	\$17.39 \$2.16	\$14.13 \$1.76				
1396V723	CapturePerfect 3.0	Services by Local Systems Analyst	CAPTURE PERFECT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
5367B002 1904V566	CR-50 CR-50	Machine Accessories	IMAGEFORMULA CR-50 COMPACT CHECK TRANSPORT CR CLEANING CARD (15 PCS/ CARTON)	\$795.00 \$25.35	30% 13%	\$557.00 \$22.00	\$15.87 \$0.63	\$13.09 \$0.52	\$10.64 \$0.42				
5356B001	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1 YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2	\$136.00	15%	\$116.00	\$3.31	\$2.73	\$2.22				
5356B002	CR-50	CarePAK	YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3	\$259.00	16%	\$218.00	\$6.21	\$5.12	\$4.16				
5356B003	CR-50	CarePAK CarePAK	YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	\$389.00	16% 16%	\$326.00 \$436.00	\$9.29 \$12.43	\$7.66	\$6.23				
5356B004 1059V455	CR-50 CR-50	Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	16%	\$436.00	\$12.43	\$10.25	\$8.33				
1122V263	CR-50	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5368B002 1904V566	CR-80 CR-80	Machine Accessories	IMAGEFORMULA CR-80 COMPACT CHECK TRANSPORT CR CLEANING CARD (15 PCS/ CARTON) ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1	\$995.00 \$25.35	27% 13%	\$727.00 \$22.00	\$20.72 \$0.63	\$17.08 \$0.52	\$13.89 \$0.42				
5356B001	CR-80	CarePAK	YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2	\$136.00	15%	\$116.00	\$3.31	\$2.73	\$2.22				
5356B002	CR-80	CarePAK	YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3 YEAR	\$259.00	16%	\$218.00	\$6.21	\$5.12	\$4.16				
5356B003 5356B004	CR-80	CarePAK CarePAK	YEAR ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	\$389.00	16% 16%	\$326.00 \$436.00	\$9.29	\$7.66	\$6.23				
1059V455	CR-80	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	16%	\$438.00	\$12.43	\$10.25	\$2.87				
1122V263	CR-80	Mandatory Delivery & Install Machine	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
5060B002 4623B001 1904V566	CR-135i CR-135i CR-135i	Machine Accessories Accessories	IMAGEFORMULA CR-135I HIGH-VOLUME CHECK TRANSPORT EXCHANGE ROLLER KIT FOR CR190I CR CLEANING CARD (15 PCS/ CARTON)	\$2,595.00 \$59.00 \$25.35	6% 27% 13%	\$2,433.00 \$43.00 \$22.00	\$69.34 \$1.23 \$0.63	\$57.18 \$1.01 \$0.52	\$46.47 \$0.82 \$0.42				
5357B001	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 1 YEAR EXT. MAINTENANCE	\$399.00	19%	\$323.00	\$9.21	\$7.59	\$6.17				
5357B002	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 3	\$759.00	19%	\$615.00	\$17.53	\$14.45	\$11.75				
5357B003	CR-135i	CarePAK	YEARS EXT. MAINTENANCE ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 4	\$1,138.00	19%	\$921.00	\$26.25	\$21.64	\$17.59				
5357B004	CR-135i	CarePAK Mandatory Delivery &	YEARS EXT. MAINTENANCE	\$1,517.00	19%	\$1,229.00	\$35.03	\$28.88	\$23.47				
1059V455 1122V263	CR-135i CR-135i	Install Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK DR/CR SCANNER DELIVERY-ONLY CHARGE	\$150.00	0%	\$150.00 \$36.00	\$4.28	\$3.53	\$2.87				
4605B002 4623B001	CR-190i CR-190i	Machine Accessories	CANON CR-1901 PRODUCTION CHECK SCANNER EXCHANGE ROLLER KIT FOR CR1901	\$2,995.00	11%	\$2,665.00 \$43.00	\$75.95	\$62.63 \$1.01	\$50.90				
1904V566	CR-190i	Accessories	CR CLEANING CARD (15 PCS/ CARTON) ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 1	\$25.35	13%	\$22.00	\$0.63	\$0.52	\$0.42				
5357B001 5357B002	CR-190i CR-190i	CarePAK CarePAK	YEAR EXT. MAINTENANCE ECAREPAK CR-1801/1901/135I FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE	\$399.00	19% 19%	\$323.00	\$9.21	\$7.59	\$6.17 \$11.75				
5357B002	CR-190i	CarePAK	ECAREPAK CR-18011/1901/1351 FOR BACK COUNTER CAPTURE - 3 YEARS EXT. MAINTENANCE	\$1,138.00	19%	\$921.00	\$26.25	\$14.45	\$17.59				
5357B004	CR-190i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 4 YEARS EXT. MAINTENANCE	\$1,517.00	19%	\$1,229.00	\$35.03	\$28.88	\$23.47				
1059V455	CR-190i	Mandatory Delivery & Install Mandatory Delivery &	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$150.00	0%	\$150.00	\$4.28	\$3.53	\$2.87				
1122V263	CR-190i	Install HP LASERJET PRO	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$36.00	0%	\$36.00	\$1.03	\$0.85	\$0.69				
2481V209	Black and White Printers	400 PRINTER SERIES HP LASERJET PRO	HP LASERJET PRO 400 PRINTER M401DNE (CF399A)	\$445.94	15%	\$380.00	\$10.83	\$8.93	\$7.26				
2242V475	Black and White Printers	400 PRINTER SERIES	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	\$239.00	2%	\$235.00	\$6.70	\$5.52	\$4.49				
		HP LASERJET P3015											
1829V637	Black and White Printers	PRINTER SERIES	HP LJ P3015N LASER PRINTER HEWCE527A	\$765.00	17%	\$638.00	\$18.18	\$14.99	\$12.19				
1719V679	Black and White Printers	PRINTER SERIES	(USE 1921V564)HP LASERJET P3015DN HEWCE528A	\$957.00	15%	\$809.00	\$23.06	\$19.01	\$15.45				
1780V964	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	HP LASERJET P3015X HP-CE529A	\$1,084.00	15%	\$923.00	\$26.31	\$21.69	\$17.63				
2158V315	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M601N HP-CE989A	\$839.17	8%	\$773.00	\$22.03	\$18.17	\$14.76				
		HP LASERJET ENTERPRISE 600											
2158V307	Black and White Printers	PRINTER SERIES HP LASERJET	HP LASERJET ENTERPRISE 600 M601DN HP-CE990A	\$1,148.72	12%	\$1,008.00	\$28.73	\$23.69	\$19.25				
2158V317	Black and White Printers	ENTERPRISE 600 PRINTER SERIES HP LASERJET	HP LASERJET ENTERPRISE 600 M602N PRINTER (HEW CE991A)	\$1,277.00	15%	\$1,080.00	\$30.78	\$25.38	\$20.63				
2158V316	Black and White Printers	ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602DN (HEWCE992A)	\$1,533.00	15%	\$1,296.00	\$36.94	\$30.46	\$24.75				
		HP LASERJET ENTERPRISE 600 PRINTER SERIES				\$4 E04 C-	A.c	A07	600 C-				
2158V318	Black and White Printers	PRINTER SERIES HP LASERJET ENTERPRISE 600	HP LASERJET ENTERPRISE 600 M602X (HEWCE993A)	\$1,852.00	15%	\$1,581.00	\$45.06	\$37.15	\$30.20				
2158V319	Black and White Printers	PRINTER SERIES HP LASERJET	HP LASERJET ENTERPRISE 600 M603N (HEWCE994A)	\$1,916.00	15%	\$1,620.00	\$46.17	\$38.07	\$30.94				
2158V321	Black and White Printers	ENTERPRISE 600 PRINTER SERIES HP LASERJET	HP LASERJET ENTERPRISE 600 M603DN (HEW CE995A)	\$2,235.00	15%	\$1,891.00	\$53.89	\$44.44	\$36.12				
2158V322	Black and White Printers	ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603XH (HEW CE996A)	\$3,066.00	15%	\$2,594.00	\$73.93	\$60.96	\$49.55				
		INSTALLATION CARE PACK FOR HP	· · · · · · · · · · · · · · · · · · ·		1070	10,000							
		LASERJET P3015 AND ENTERPRISE 600 PRINTER	HP CARE PACK UC742E INSTALLATION WITH NETWORK SETUP										
2331V674	Black and White Printers	SERIES HP LASERJET PRO	HP CARE PACK UC742E INSTALLATION WITH NETWORK SETUP SERVICE - HEWUC742E	\$269.00	-8%	\$291.00	\$8.29	\$6.84	\$5.56				
2197V003	Color Printers	400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451NW (HEWCE956A)	\$573.00	13%	\$496.00	\$14.14	\$11.66	\$9.47				
2197V001	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451DN (HEWCE957A)	\$637.00	15%	\$544.00	\$15.50	\$12.78	\$10.39				
2.377001		HP LASERJET PRO 400 COLOR PRINTER					\$15.5U	ə12.78	\$10.39				
2197V002	Color Printers	SERIES HP LASERJET PRO	HP LASERJET PRO 400 COLOR M451DW (HEWCE958A)	\$701.00	13%	\$611.00	\$17.41	\$14.36	\$11.67				
2242V475	Color Printers	400 COLOR PRINTER SERIES HP LASERJET	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	\$239.00	2%	\$235.00	\$6.70	\$5.52	\$4.49				
		ENTERPRISE 500 COLOR PRINTER											
2158V308	Color Printers	SERIES HP LASERJET	HP LASERJET ENTERPRISE 500 COLOR M551N HP-CF081A	\$885.40	15%	\$754.00	\$21.49	\$17.72	\$14.40				
24591/202	Calar Drinter	ENTERPRISE 500 COLOR PRINTER											
2158V309	Color Printers	SERIES HP LASERJET ENTERPRISE 500	HP LASERJET ENTERPRISE 500 COLOR M551DN HP-CF082A	\$1,138.73	15%	\$970.00	\$27.65	\$22.80	\$18.53				
2158V310	Color Printers	COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551XH HP-CF083A	\$1,772.07	15%	\$1,509.00	\$43.01	\$35.46	\$28.82				
				0.,772.07	1070	+.,505.00	Q-10.01	900.40	φ£0.02				

Product				Union			Lease			Ser		
				Pricing Quantity (License per device/employee/s								
tem Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV		Volume	Volume Base
Options		HP LASERJET ENTERPRISE 4000								1		
1762V693	Color Printers	COLOR PRINTER SERIES	HP COLOR LASERJET ENTERPRISE CP4025N PRINTER HP- CC489A - HEWCC489A	\$1,300.00	16%	\$1,091.00	\$31.09	\$25.64	\$20.84			
		HP LASERJET ENTERPRISE 4000 COLOR PRINTER										
762V692	Color Printers	SERIES HP LASERJET	HP LASERJET CP4025 DN PRINTER HP-CC490A	\$1,690.00	16%	\$1,415.00	\$40.33	\$33.25	\$27.03			
1755V297	Color Printers	ENTERPRISE 4000 COLOR PRINTER SERIES	HP LJ CP4525N COLOR PRINTER	\$1,723.00	13%	\$1,493.00	\$42.55	\$35.09	\$28.52			
1001201		HP LASERJET ENTERPRISE 4000		\$1,720.00	1070	\$1,400.00	Q42.00	00.00	010.01			
1709V894	Color Printers	COLOR PRINTER SERIES CARE PACK FOR HP	HP COLOR LASERJET CP4525DN HEWCC494A	\$2,043.00	12%	\$1,790.00	\$51.02	\$42.07	\$34.19			
		LASERJET ENTERPRISE 500										
2331V673	Color Printers	AND 4000 COLOR PRINTER SERIES Healthcare C1+ II	HP CARE PACK H2872E INSTALLATION WITH NETWORK SETUP SERVICE - HEWH2872E	\$439.00	-8%	\$474.00	\$13.51	\$11.14	\$9.05	5	ò	5
2867B079	imagePRESS C1+II	Bundle Healthcare C1+ II	IMAGEPRESS C1+II (MFP), T1 SET FOR CYPHER PS	\$33,810.00	16%	\$28,328.00	\$807.35	\$665.71	\$541.06		<u>i</u>	6
2867B080	imagePRESS C1+II	Bundle Healthcare C1+ II Bundle	IMAGEPRESS C1+II (SFP) T1 SET FOR CYPHER PS CYPHER EXTENDED MAINTENANCE SUPPORT	\$32,235.00	16% -12%	\$27,023.00 \$2,137.00	\$770.16	\$635.04 \$50.22				
1600B009 1600B010	imagePRESS C1+II	Healthcare C1+ II Bundle	CYPHER EXTENDED SUPPORT	\$1,900.00	#DIV/0!	\$2,137.00	\$50.16	\$41.36			1	
867B084	imagePRESS C1+II	Machine	IMAGEPRESS C1+II PROFESSIONAL MFP MODEL SET WITH IMAGEPRESS SERVER Z1	\$52,900.00	33%	\$35,530.00	\$1,012.61	\$834.96			1	
867B072	imagePRESS C1+II	Machine	IMAGEPRESS C1+II STANDARD MFP MODEL SET WITH IMAGEPRESS SERVER T1 V2 IMAGEPRESS C1+II BASE MFP MODEL SET WITH UFRI//PCL//PS	\$40,200.00	32%	\$27,243.00	\$776.43	\$640.21	\$520.34			
867B073	imagePRESS C1+II	Machine	PRINTER KIT-P2 IMAGEPRESS C1+II PROFESSIONAL SFP MODEL SET WITH	\$37,275.00	33%	\$24,971.00	\$711.67	\$586.82				6
867B085 867B075	imagePRESS C1+II	Machine Machine	IMAGEPRESS SERVER Z1 IMAGEPRESS C1+II STANDARD SFP MODEL SET WITH IMAGEPRESS SERVER T1 V2	\$51,300.00		\$34,577.00	\$985.44 \$749.27	\$812.56				
867B076	imagePRESS C1+II	Machine	IMAGEPRESS C1+II BASE SFP MODEL SET WITH COLOR UFRII/PCL/PS PRINTER KIT-P2	\$0.00	#DIV/0!	\$24,018.00	\$684.51	\$564.42	\$458.74			
121B001 121B002 470B006	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Accessories Accessories Accessories	PLATEN COVER TYPE K PLATEN COVER TYPE K DADF-R1 SET	\$168.00 \$168.00 \$3,224.00	39% 29% 46%	\$103.00 \$120.00 \$1,747.00	\$2.94 \$3.42 \$49.79	\$2.42 \$2.82 \$41.05		9	7	7 3
469B003 120B002	imagePRESS C1+II imagePRESS C1+II	Accessories Accessories	PAPER DECK-AA1 PAPER DECK-AB1	\$4,095.00 \$2,468.00	46% 42%	\$2,216.00 \$1,443.00	\$63.16 \$41.13	\$52.08 \$33.91	\$42.33 \$27.56			
479B001 065A001 575A001	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Accessories Accessories Accessories	STACK BYPASS TRAY-B1 DOCUMENT TRAY-J1 CARD READER-C1	\$714.00 \$58.00 \$321.00	42% 34% 36%	\$417.00 \$38.00 \$204.00	\$11.88 \$1.08 \$5.81	\$9.80 \$0.89 \$4.79		3	3	8
127B001 500A002	imagePRESS C1+II imagePRESS C1+II	Accessories Accessories	CARD READER ATTACHMENT E1 BASIC CARD SET UNIVERSAL	\$53.00 \$175.00	45% 31%	\$29.00 \$120.00	\$0.83 \$3.42	\$0.68 \$2.82	\$0.55			
499A004 499A005 499A006	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Accessories Accessories Accessories	COPY CARD SET #1 (1-30) CARD SET #2 (31-100) CARD SET #3 (101-200)	\$161.00 \$353.00 \$470.00	36% 35% 35%	\$103.00 \$228.00 \$305.00	\$2.94 \$6.50 \$8.69	\$2.42 \$5.36 \$7.17				
203A002 095B001	imagePRESS C1+II imagePRESS C1+II	Accessories Accessories	KEY SWITCH UNIT-A2 ADF ACCESS HANDLE-A1	\$44.00 \$146.00	34% 29%	\$29.00 \$104.00	\$0.83 \$2.96	\$0.68 \$2.44	\$0.55 \$1.99	5	5	5
124B001 518A003 529B002	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Accessories	CASSETTE AE1 BRAILLE LABEL KIT-E1 512MB EXPANSION RAM-C1	\$158.00 \$35.00 \$263.00	45% 20% 32%	\$87.00 \$28.00 \$180.00	\$2.48 \$0.80 \$5.13	\$2.04 \$0.66 \$4.23	\$0.53	3	3	8
448A028	imagePRESS C1+II	Accessories	256MB RAM PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM	\$263.00	45%	\$144.00	\$4.10	\$3.38	\$2.75	5	5	5
375V334 375V330	imagePRESS C1+II imagePRESS C1+II	VDP Bundles VDP Bundles	20010-CP PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP	\$899.00		\$861.00	\$24.54 \$41.13	\$20.23 \$33.91	\$16.45		1	
375V774	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$840.00		\$851.00	\$24.25	\$20.00	\$16.25	5	5	5
332B006 323B002 324B002	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity	COLOR SEND KIT-G1 ELAN UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$788.00 \$1,155.00 \$945.00	41% 41%	\$464.00 \$677.00 \$574.00	\$13.22 \$19.29 \$16.36	\$10.90 \$15.91 \$13.49	\$12.93	3	3	3
326B002 329B002	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity Connectivity	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1 DIGITAL USER SIGNATURE PDF KIT-A1 WEB ACCESS SOFTWARE-E1	\$1,050.00	39% 50% 45%	\$521.00 \$575.00	\$16.36 \$14.85 \$16.39	\$12.24		5	5	5
082B002 001B004	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity	SECURE WATERMARK KIT A1 REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$1,000.00 \$315.00	28% 45%	\$716.00 \$174.00	\$20.41 \$4.96	\$16.83 \$4.09	\$13.68 \$3.32	2	2	8
337B002 598A006 128B001	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity Connectivity	ENCRYPTED SECURED PRINT SOFTWARE-C1 VOICE GUIDANCE KIT-B1 VOICE GUIDANCE ATTACHMENT B1	\$450.00 \$840.00 \$189.00	37% 50% 45%	\$285.00 \$417.00 \$104.00	\$8.12 \$11.88 \$2.96	\$6.70 \$9.80 \$2.44	\$7.9	3	6	5
002B004 362B002	imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity	HDD DATA ERASE KIT-C1 ELAN HDD DATA ENCRYPTION KIT B1	\$341.00 \$341.00	33% 33%	\$230.00 \$230.00	\$6.56 \$6.56	\$5.41	\$4.39			
362B004 275B008 642B005	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Connectivity Connectivity Connectivity	HDD ENCRYPTION KIT-B6 WORKFLOW COMPOSER-B4 ACCESS MANAGEMENT SYSTEM KIT-A2	\$341.00 \$900.00 \$630.00	33% 51% 43%	\$230.00 \$444.00 \$358.00	\$6.56 \$12.65 \$10.20	\$5.41 \$10.43 \$8.41	\$4.35 \$8.48 \$6.84	3	3	3
002A004 596A035	imagePRESS C1+II imagePRESS C1+II	Controller Controller	X-RITE EYE ONE SPECTROPHOTOMETER (POS) SEEQUENCE IMPOSE	\$1,300.00 \$2,450.00	26% 28%	\$967.00 \$1,754.00	\$27.56 \$49.99	\$22.72 \$41.22	\$18.47 \$33.50	7	7	7
1351B003 1134B003 1596A037	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Controller Controller Controller	SEEQUENCE COMPOSE REMOVABLE HDD KIT-B1 SEEQUENCE SUITE	\$1,100.00 \$1,950.00 \$3,000.00	25% 32% 27%	\$823.00 \$1,318.00 \$2,192.00	\$23.46 \$37.56 \$62.47	\$19.34 \$30.97 \$51.51	\$25.17	7	7	7
694V354	imagePRESS C1+II	Controller	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40	5	0	0
0448A028 1245B001 3415A001	imagePRESS C1+II imagePRESS C1+II imagePRESS C1+II	Controller	256MB RAM Secure Erase V1.0 VDP ENHANCEMENT KIT-A1	\$263.00 \$900.00 \$110.00	45% 26% 35%	\$144.00 \$662.00 \$71.00	\$4.10 \$18.87 \$2.02	\$15.56	\$12.6	\$	4	5
0472B001 0473B001	imagePRESS C1+II imagePRESS C1+II	Finisher Finisher	FINISHER AA1 SADDLE FINISHER AA2	\$2,678.00 \$5,618.00	45% 48%	\$1,468.00 \$2,936.00	\$41.84 \$83.68	\$34.50 \$69.00	\$28.0	\$ 3	8	8
690A002 348V957	imagePRESS C1+II imagePRESS C1+II	Finisher Finisher Profiling and	PUNCHER UNIT-M1 CANON CONVENIENCE STAPLER-A1	\$893.00 \$300.00	63% 38%	\$331.00 \$187.00	\$9.43 \$5.33	\$7.78 \$4.39	\$6.3			
438B025	imagePRESS C1+II	Calibration Tools Profiling and	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06				
002A006	imagePRESS C1+II imagePRESS C1+II	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER EYE ONE ISIS AUTOMATED CHART READER - XL	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37 \$82.41	\$52.31			
438B027	imagePRESS C1+II	Profiling and Calibration Tools	IIISIS HARDCASE	\$800.00		\$60.00	\$1.71	\$1.41	\$1.15			
438B028	imagePRESS C1+II	Profiling and Calibration Tools Profiling and	I1ISIS XL HARDCASE	\$1,200.00		\$919.00	\$26.19	\$21.60			1	
3438B002	imagePRESS C1+II	Calibration Tools Profiling and	PERSONAL COLOR TRAINER SESSION #2 X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL	\$500.00		\$442.00	\$12.60	\$10.39 \$19.74				
481V475	imagePRESS C1+II	Calibration Tools	SYSTEMS ANALYST ADVANCED COLOR MANAGEMENT TRAINING	\$840.00	0%	\$2,300.00	\$23.94 \$65.55	\$19.74				
197V645	imagePRESS C1+II	Education & Training	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.8	3	3	3
197V643	imagePRESS C1+II		ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05		3	3	3
481V463	imagePRESS C1+II		BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03 \$27.03	\$21.97			
1197 9 640	imagePRESS C1+II	Implementation Services by Local	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	a21.97			-
1396V733	imagePRESS C1+II	Systems Analyst Implementation Services by Local	Workflow Composer Implementation Services by Local Systems Analyst UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53	;		6
1481V476	imagePRESS C1+II	Systems Analyst Implementation	SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53			6
1738V438	imagePRESS C1+II	Services by Local Systems Analyst	CYPHER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13			
1618V191	imagePRESS C1+II	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27			
1630V764	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$740.00	\$21.09	\$17.39				
1396V767	imagePRESS C1+II	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00		\$1,465.00	\$41.75	\$34.43	\$27.98			
1396V768	imagePRESS C1+II	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40			1	
1396V769 1396V770	imagePRESS C1+II	Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00		\$5,612.00 \$13,721.00	\$159.94	\$131.88				
1396V771	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39				
1396V772	imagePRESS C1+II	Subscription Services Mandatory Delivery &	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP) LOW VOLUME CLC INSTALL PAK (IMAGEPRESS C1) RIP NOT	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16		1	
	imagePRESS C1+II	Install	INCLUDED	\$1,972.00	30%	\$1,380.00	\$39.33	\$32.43	\$26.36			

Product				Purchase			Lease			Service			
				Pricing Quantity (License per									
No. 10		Sub Type	Product Model	device/employee/s erver, Single Unit,	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV			Overage B&W	Overages
Item Code Options	Sub Category	1	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
1023V296	imagePRESS C1+II imagePRESS	Mandatory Delivery & Install	RIPS LEVEL 1 INSTALL PAK	\$225.00	23%	\$173.00	\$4.93	\$4.07	\$3.30				
4481B004	ImagePRESS C7010VP/C6010VP imagePRESS	Machine	IMAGEPRESS C6010VP DIGITAL PRESS	\$162,750.00	56%	\$72,176.00	\$2,057.02	\$1,696.14	\$1,378.56	50,000	\$2,750.00	\$0.0125	\$0.0550
1121B001	C7010VP/C6010VP	Accessories	PLATEN COVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97				
1399B001	C7010VP/C6010VP imagePRESS	Accessories	STACK BYPASS-A1	\$1,260.00	45%	\$698.00	\$19.89	\$16.40	\$13.33				
1873B002	C7010VP/C6010VP imagePRESS	Accessories	PAPER DECK AC1	\$5,040.00	51%	\$2,473.00	\$70.48	\$58.12	\$47.23				
1400B005	C7010VP/C6010VP	Accessories	SECONDARY POD DECK A1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
6575A001	C7010VP/C6010VP imagePRESS	Accessories	CARD READER-C1	\$321.00	36%	\$204.00	\$5.81	\$4.79	\$3.90				
0500A002	C7010VP/C6010VP imagePRESS	Accessories	BASIC CARD SET UNIVERSAL	\$175.00	31%	\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	C7010VP/C6010VP imagePRESS	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005	C7010VP/C6010VP imagePRESS	Accessories	CARD SET #2 (31-100)	\$353.00	35%	\$228.00	\$6.50	\$5.36	\$4.35				
0499A006	C7010VP/C6010VP imagePRESS	Accessories	CARD SET #3 (101-200)	\$470.00	35%	\$305.00	\$8.69	\$7.17	\$5.83				
8203A002	C7010VP/C6010VP imagePRESS	Accessories	KEY SWITCH UNIT-A2	\$44.00	34%	\$29.00	\$0.83	\$0.68	\$0.55				
1095B001	C7010VP/C6010VP imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$146.00	29%	\$104.00	\$2.96	\$2.44	\$1.99				
2380B001	C7010VP/C6010VP imagePRESS	Accessories	SYSTEM ACCESSORY ATTACHEMENT KIT A1	\$116.00		\$64.00	\$1.82	\$1.50	\$1.22				
7518A003	C7010VP/C6010VP imagePRESS	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00	\$0.80	\$0.66	\$0.53				
2389B001	C7010VP/C6010VP imagePRESS	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
1348V957	C7010VP/C6010VP imagePRESS	Accessories	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
6357B002	C7010VP/C6010VP imagePRESS	Accessories	SDD SQUARE FOLD W/ BELT STACKER	\$25,000.00	30%	\$17,379.00	\$495.30	\$408.41	\$331.94				
7168B014	C7010VP/C6010VP imagePRESS	Accessories	HIGH CAPACITY STACKER - F1 SET	\$16,500.00	41%	\$9,760.00	\$278.16	\$229.36	\$186.42				
7168B008	C7010VP/C6010VP imagePRESS	Accessories	HCS-F1 END MODULE COVER PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
2375V334	C7010VP/C6010VP imagePRESS	VDP Bundles	20010-CP PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				
2375V330	C7010VP/C6010VP imagePRESS	VDP Bundles	20011-CP PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	C7010VP/C6010VP	VDP Bundles Connectivity -	LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
0990B036	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	IMAGEPRESS SERVER A3300 SET	\$63,000.00	32%	\$42,961.00	\$1,224.39	\$1,009.58	\$820.56				
	imagePRESS	Connectivity - Canon/EFI Print											
0991B037	C7010VP/C6010VP	Servers Connectivity -	IMAGEPRESS SERVER A2300 SET	\$41,500.00	40%	\$24,933.00	\$710.59	\$585.93	\$476.22				
7752A028	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
	imagePRESS	Connectivity - Canon/EFI Print											
1407B008	C7010VP/C6010VP	Servers Connectivity -	COLOR UFR II/PCL/PS PRINTER KIT-T2	\$5,880.00	46%	\$3,175.00	\$90.49	\$74.61	\$60.64				
2351B003	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
	imagePRESS	Connectivity - Canon/EFI Print											
6596A035	C7010VP/C6010VP	Servers Connectivity -	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
6596A037	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
	imagePRESS	Connectivity - Canon/EFI Print											
1099V652	C7010VP/C6010VP	Servers Connectivity -	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
0134B004	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	REMOVABLE HDD KIT B2	\$4,700.00	34%	\$3,089.00	\$88.04	\$72.59	\$59.00				
	imagePRESS	Connectivity - Canon/EFI Print											
0134B005	C7010VP/C6010VP	Servers Connectivity -	REMOVABLE HDD KIT B3	\$3,450.00	34%	\$2,276.00	\$64.87	\$53.49	\$43.47				
4105B001	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers Connectivity -	PROCESS POWER PACK-A1	\$11,000.00	30%	\$7,747.00	\$220.79	\$182.05	\$147.97				
	imagePRESS	Canon/EFI Print											
1329B002	C7010VP/C6010VP	Servers Connectivity - Canon/EFI Print	WEB ACCESS SOFTWARE-E1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
4002B004	C7010VP/C6010VP	Servers Connectivity -	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
15051/149	imagePRESS	Canon/EFI Print Servers	ACI Kit Kevboard & Mouse. 22" Flat Panel	\$293.70	220/	\$229.00	\$6.53	\$5.38	\$4.37				
1505V148	C7010VP/C6010VP	Connectivity - Canon/EFI Print	ACITAL Reyubard & Hubbs, 22 That Parler	\$285.70	22%	\$225.00	40.55	40.00	94.07				
9598A006	C7010VP/C6010VP	Servers Connectivity -	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
4001B004	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
	imagePRESS	Connectivity - Canon/EFI Print		\$313.0U	40%	9174.00	44.90	φ#.09	φ 3.3 2				
3999B004	C7010VP/C6010VP	Servers Connectivity -	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
1897B004	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	HDD DATA ENCRYPTION KIT-B9	\$630.00	44%	\$355.00	\$10.12	\$8.34	\$6.78				
	imagePRESS	Connectivity - Canon/EFI Print		\$030.0U	4470	4000.0U	@10.12	φ0.34	φ0.70				
1332B006	C7010VP/C6010VP	Servers Connectivity -	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86				
1323B002	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
	imagePRESS	Connectivity - Canon/EFI Print		¢1,100.00	-1.76	<i>2311.00</i>	\$10.20	¥10.81	\$12.00				
1324B002	C7010VP/C6010VP	Servers Connectivity -	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96				
1326B002	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
	imagePRESS	Connectivity - Canon/EFI Print											
1337B011	C7010VP/C6010VP	Servers Connectivity -	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
1082B010	imagePRESS C7010VP/C6010VP	Canon/EFI Print Servers	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
4769B004	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7500 WITH STAND-A1	\$55,500.00	32%	\$37,591.00	\$1,071.34	\$883.39	\$717.99				
3841B012	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	\$37,500.00	33%	\$25,239.00	\$719.31	\$593.12	\$482.06				
2827B002	imagePRESS C7010VP/C6010VP	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69					
4491B002	imagePRESS C7010VP/C6010VP	Finishing	FINISHER-AJ1	\$13,020.00	53%	\$6,067.00	\$172.91	\$142.57	\$115.88				
1741B002	imagePRESS C7010VP/C6010VP	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00		\$11,861.00	\$338.04	\$278.73	\$226.55				
2467B005	imagePRESS C7010VP/C6010VP	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	\$52,290.00	38%	\$32,403.00	\$923.49	\$761.47	\$618.90				
6357B001	imagePRESS C7010VP/C6010VP	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
1091B001	imagePRESS C7010VP/C6010VP	Finishing	STACKER DOLLY A1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
2825B004	imagePRESS C7010VP/C6010VP	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
1093B002	imagePRESS C7010VP/C6010VP	Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs)	\$231.00	0%	\$232.00	\$6.61	\$5.45	\$4.43				
3028B001	imagePRESS C7010VP/C6010VP	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B002	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00		\$591.00	\$16.84	\$13.89					
3028B003	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B004	imagePRESS C7010VP/C6010VP	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B005	imagePRESS C7010VP/C6010VP	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
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Product				Purchase			Lease			Service			
	0.1.0	0.1.7		Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc	Not Drive		10 March 5111				Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
3028B006	C7010VP/C6010VP imagePRESS	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	C7010VP/C6010VP imagePRESS	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00		\$13.89	\$11.29				
3028B022	C7010VP/C6010VP imagePRESS	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B033	C7010VP/C6010VP imagePRESS	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00		\$45.17	\$36.71				
3028B034	C7010VP/C6010VP imagePRESS	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
3028B035 5418B001	C7010VP/C6010VP imagePRESS C7010VP/C6010VP	Finishing Power Lift	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1 POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$2,500.00	37%	\$1,578.00 \$3,585.00	\$44.97 \$102.17	\$37.08	\$30.14				
34388025	imagePRESS C7010VP/C6010VP	Power Lift Profiling and Calibration Tools	POWERLIFT FOR THUS (INCLUDES 5 PALLETS)	\$4,212.00	26%	\$3,585.00	\$102.17	\$84.25	\$68.47				
8002A004	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$13.43				
8002A006	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00		\$64.37	\$52.31				
8002A007	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00		\$82.41	\$66.98				
3438B027	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	11ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imagePRESS C7010VP/C6010VP imagePRESS	Profiling and Calibration Tools Essential Business	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
3214B001	C7010VP/C6010VP	Essential Business Builder Mentoring Essential Business	2 DAY MENTORING	\$8,572.00	12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	3 DAY MENTORING	\$11,354.00	13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
3214B005	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00		\$80.35	\$65.30				
3214B006	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	C7010VP/C6010VP imagePRESS	Builder Mentoring Essential Business	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B001	C7010VP/C6010VP imagePRESS C7010VP/C6010VP	Builder Mentoring Essential Business Builder Mentoring		\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002 5301B003	C7010VP/C6010VP imagePRESS C7010VP/C6010VP	Builder Mentoring Essential Business Builder Mentoring	TACTICAL SELF PROMOTION ACCELERATED SALES GROWTH	\$17,704.00 \$26.893.00	8%	\$16,287.00 \$24,741.00	\$464.18 \$705.12	\$382.74	\$311.08				
5301B003	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$26,893.00	8%	\$24,741.00	\$705.12	\$381.41	\$6.55				
5301B005	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00		\$48.22	\$39.19				
1275V713	imagePRESS C7010VP/C6010VP	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84				
1972V075	imagePRESS C7010VP/C6010VP	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	\$287.11	39%	\$175.00	\$4.99	\$4.11	\$3.34				
1338V911	imagePRESS C7010VP/C6010VP	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
1197V640	imagePRESS C7010VP/C6010VP	Education & Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1197V645	imagePRESS C7010VP/C6010VP imagePRESS	Education & Training Services Education & Training	ADVANCED OPERATOR TRAINING	\$5,760.00	0%	\$5,750.00	\$163.88	\$135.13	\$109.83				
1197V643	C7010VP/C6010VP	Services Education & Training	ADVANCED RIP TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1481V463	C7010VP/C6010VP imagePRESS	Services Education & Training	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	C7010VP/C6010VP	Services Customer	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1371V377	imagePRESS C7010VP/C6010VP	Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP - FIRST OPERATOR	\$2,200.00	-1%	\$2,216.00	\$63.16	\$52.08	\$42.33				
1371V372	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE BASIC CPP - ADDITIONAL OPERATOR	\$487.00	17%	\$403.00	\$11.49	\$9.47	\$7.70				
13/143/2	imagePRESS	Customer Productivity Program - "More information" to be available	TRAINING FOR THE BASIC OF F ADDITIONAL OF EIGHTON		1770	\$403.00	911.40						
1371V373	C7010VP/C6010VP	shortly Customer Productivity Program - "More information" to be available	- FIRST OPERATOR	\$2,626.00	6%	\$2,463.00	\$70.20	\$57.88	\$47.04				
1371V374	C7010VP/C6010VP	shortly Customer	TRAINING FOR THE BASIC CPP PLUS - ADDITIONAL OPERATOR	\$550.00	17%	\$454.00	\$12.94	\$10.67	\$8.67				
1371V375	imagePRESS C7010VP/C6010VP	Productivity Program - "More information" to be available shortly Customer	TRANING FOR IMAGEPRESS C7000VP/C6000VP ADVANCED CPP - FIRST OPERATOR	\$2,787.00	7%	\$2,596.00	\$73.99	\$61.01	\$49.58				
1371V376	imagePRESS C7010VP/C6010VP	Productivity Program - "More information" to be available shortly	TRANING FOR THE ADVANCED CPP - ADDITIONAL OPERATOR	\$700.00	18%	\$575.00	\$16.39	\$13.51	\$10.98				
1481V476	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	imagePRESS	Implementation Services by Local	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY										
1623V692	C7010VP/C6010VP	Systems Analyst Implementation	LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V246	imagePRESS C7010VP/C6010VP	Services by Local Systems Analyst	SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1458V247	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst Implementation	PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1618V191	imagePRESS C7010VP/C6010VP imagePRESS	Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1630V764	imagePRESS C7010VP/C6010VP imagePRESS	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	C7010VP/C6010VP imagePRESS	Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	C7010VP/C6010VP imagePRESS	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769 1396V770	C7010VP/C6010VP imagePRESS C7010VP/C6010VP	Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00 \$15,575.00	12%	\$5,612.00 \$13,721.00	\$159.94 \$391.05	\$131.88 \$322.44	\$107.19 \$262.07				
1396V771	imagePRESS C7010VP/C6010VP imagePRESS	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772 1121B001	C7010VP/C6010VP imagePRESS C6010	Services Accessories	OF-PURCHASE (POP) PLATEN COVER TYPE K	\$59,498.00 \$168.00	12% 39%	\$52,417.00 \$103.00	\$2.94	\$1,231.80 \$2.42	\$1,001.16 \$1.97				
1399B001 1873B002	imagePRESS C6010 imagePRESS C6010	Accessories Accessories	STACK BYPASS-A1 PAPER DECK AC1	\$1,260.00 \$5,040.00	45% 51%	\$698.00 \$2,473.00	\$19.89 \$70.48	\$16.40 \$58.12	\$13.33 \$47.23				
1400B005 6575A001	imagePRESS C6010 imagePRESS C6010	Accessories Accessories	SECONDARY POD DECK A1 CARD READER-C1	\$14,175.00 \$321.00	48% 36%	\$7,418.00 \$204.00	\$5.81	\$174.32 \$4.79	\$141.68 \$3.90				
0500A002 0499A004	imagePRESS C6010 imagePRESS C6010	Accessories Accessories	BASIC CARD SET UNIVERSAL COPY CARD SET #1 (1-30) CARD SET #2 (21 400)	\$175.00 \$161.00	31% 36%	\$120.00 \$103.00	\$3.42	\$2.82 \$2.42	\$2.29 \$1.97				
0499A005 0499A006 8203A002	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Accessories Accessories Accessories	CARD SET #2 (31-100) CARD SET #3 (101-200) KEY SWITCH UNIT-A2	\$353.00 \$470.00 \$44.00	35% 35% 34%	\$228.00 \$305.00 \$29.00	\$6.50 \$8.69 \$0.83	\$5.36 \$7.17 \$0.68	\$4.35 \$5.83 \$0.55				
8203A002 1095B001 2380B001	imagePRESS C6010 imagePRESS C6010	Accessories Accessories Accessories	ADF ACCESS HANDLE-A1 SVSTEM ACCESSORY ATTACHEMENT KIT A1	\$44.00 \$146.00 \$116.00	34% 29% 45%	\$104.00 \$64.00	\$2.96 \$1.82	\$0.68 \$2.44 \$1.50	\$0.55 \$1.99 \$1.22				
7518A003 2389B001	imagePRESS C6010 imagePRESS C6010	Accessories Accessories	BRAILLE LABEL KIT-E1 TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$35.00 \$168.00	20% 45%	\$28.00 \$93.00	\$0.80 \$2.65	\$0.66 \$2.19 \$4.39	\$0.53 \$1.78				
1348V957 6357B002 7168B014	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Accessories Accessories Accessories	CANON CONVENIENCE STAPLER-A1 SDD SQUARE FOLD W/ BELT STACKER HIGH CAPACITY STACKER - F1 SET	\$300.00 \$25,000.00 \$16,500.00		\$187.00 \$17,379.00 \$9,760.00	\$5.33 \$495.30 \$278.16	\$4.39 \$408.41 \$229.36	\$3.57 \$331.94 \$186.42				
7168B014 7168B008	imagePRESS C6010 imagePRESS C6010	Accessories Accessories	HIGH CAPACITY STACKER - F1 SET HCS-F1 END MODULE COVER PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-	\$16,500.00 \$130.00	41% 33%	\$9,760.00 \$87.00	\$278.16 \$2.48	\$229.36 \$2.04	\$186.42 \$1.66				
2375V334	imagePRESS C6010	VDP Bundle	20010-CP	\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45]			

Product				Purchase			Lease			Service			
FIGURE				Pricing Quantity (License per			Lease			Gervice			
Item Code	Sub Catagory	Sub Tupo	Product Model	device/employee/s erver, Single Unit,	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	Sub Category	Sub Type	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-	Annual,etc.)	OII OI WISKP	Net Filce	36 MONTH PMV	46 MONULE PWV	60 MONTH PMV	volume	Base	Baw	COIO
2375V330	imagePRESS C6010	VDP Bundle	20011-CP PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	imagePRESS C6010	VDP Bundle Connectivity - Canon/EFI Print	LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
0990B036	imagePRESS C6010	Servers Connectivity -	IMAGEPRESS SERVER A3300 SET	\$63,000.00	32%	\$42,961.00	\$1,224.39	\$1,009.58	\$820.56				
0991B037	imagePRESS C6010	Canon/EFI Print Servers	IMAGEPRESS SERVER A2300 SET	\$41,500.00	40%	\$24,933.00	\$710.59	\$585.93	\$476.22				
0992B028	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A1300 SET	\$28,800.00	29%	\$20,448.00	\$582.77	\$480.53	\$390.56				
		Connectivity - Canon/EFI Print											
7752A028	imagePRESS C6010	Servers Connectivity - Canon/EFI Print	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$6,200.00	32%	\$4,188.00	\$119.36	\$98.42	\$79.99				
1407B008	imagePRESS C6010	Servers Connectivity -	COLOR UFR II/PCL/PS PRINTER KIT-T2	\$5,880.00	46%	\$3,175.00	\$90.49	\$74.61	\$60.64				
0990B023	imagePRESS C6010	Canon/EFI Print Servers Connectivity -	IMAGEPRESS SERVER A3200/INTEGRATED IF & STAND	\$63,000.00	21%	\$49,731.00	\$1,417.33	\$1,168.68	\$949.86				
2351B003	imagePRESS C6010	Canon/EFI Print Servers	SEEQUENCE COMPOSE	\$1,100.00	25%	\$823.00	\$23.46	\$19.34	\$15.72				
		Connectivity - Canon/EFI Print											
6596A035	imagePRESS C6010	Servers Connectivity - Canon/EFI Print	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50				
6596A037	imagePRESS C6010	Servers Connectivity -	SEEQUENCE SUITE	\$3,000.00	27%	\$2,192.00	\$62.47	\$51.51	\$41.87				
1099V652	imagePRESS C6010	Canon/EFI Print Servers Connectivity -	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,150.00	29%	\$2,237.00	\$63.75	\$52.57	\$42.73				
0134B004	imagePRESS C6010	Canon/EFI Print Servers	REMOVABLE HDD KIT B2	\$4,700.00	34%	\$3,089.00	\$88.04	\$72.59	\$59.00				
	imagePRESS C6010	Connectivity - Canon/EFI Print	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17				
0134B003		Connectivity - Canon/EFI Print											
0134B005	imagePRESS C6010	Servers Connectivity -	REMOVABLE HDD KIT B3	\$3,450.00	34%	\$2,276.00	\$64.87	\$53.49	\$43.47				
4105B001	imagePRESS C6010	Canon/EFI Print Servers Connectivity -	PROCESS POWER PACK-A1	\$11,000.00	30%	\$7,747.00	\$220.79	\$182.05	\$147.97				
1329B002	imagePRESS C6010	Canon/EFI Print Servers	WEB ACCESS SOFTWARE-E1	\$1,050.00	45%	\$575.00	\$16.39	\$13.51	\$10.98				
4002B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
		Connectivity - Canon/EFI Print								1			
9598A006	imagePRESS C6010	Servers Connectivity -	VOICE GUIDANCE KIT-B1	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
4001B004	imagePRESS C6010	Canon/EFI Print Servers Connectivity -	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32				
1505V148	imagePRESS C6010	Canon/EFI Print Servers	ACI Kit Keyboard & Mouse, 22" Flat Panel	\$293.70	22%	\$229.00	\$6.53	\$5.38	\$4.37				
3999B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	BARCODE PRINTING KIT-D1 ELAN	\$840.00	50%	\$417.00	\$11.88	\$9.80	\$7.96				
		Connectivity - Canon/EFI Print											
1332B006	imagePRESS C6010	Servers Connectivity - Canon/EEI Brint	COLOR SEND KIT-G1 ELAN	\$788.00	41%	\$464.00	\$13.22	\$10.90	\$8.86				
1897B004	imagePRESS C6010	Canon/EFI Print Servers Connectivity -	HDD DATA ENCRYPTION KIT-B9	\$630.00	44%	\$355.00	\$10.12	\$8.34	\$6.78				
1323B002	imagePRESS C6010	Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
1324B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	\$945.00	39%	\$574.00	\$16.36	\$13.49	\$10.96				
		Connectivity - Canon/EFI Print											
1326B002	imagePRESS C6010	Servers Connectivity - Canon/EFI Print	DIGITAL USER SIGNATURE PDF KIT-A1	\$1,050.00	50%	\$521.00	\$14.85	\$12.24	\$9.95				
1337B011	imagePRESS C6010	Servers Connectivity -	ENCRYPTED SECURE PRINT-D1 ELAN	\$473.00	45%	\$261.00	\$7.44	\$6.13	\$4.99				
1082B010	imagePRESS C6010	Canon/EFI Print Servers Connectivity - Creo	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12				
3841B012	imagePRESS C6010	Print Server Connectivity - Creo	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	\$37,500.00	33%	\$25,239.00	\$719.31	\$593.12	\$482.06				
4769B004 4491B002 2827B002	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Print Server Finishing	IMAGEPRESS CR SERVER A7500 WITH STAND-A1 FINISHER-AJ1 TWO-KNIFE BOOKLET TRIMMER-A1	\$55,500.00 \$13,020.00 \$47,250.00	32% 53% 48%	\$37,591.00 \$6,067.00 \$24,710.00	\$1,071.34 \$172.91	\$883.39 \$142.57 \$580.69	\$717.99 \$115.88 \$471.96				
6357B002 1741B002	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Finishing Finishing Finishing	SQUARE FOLD BOOKLET TRIMMER AT SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$47,250.00 \$64,050.00 \$21.000.00		\$24,710.00 \$44,398.00 \$11.861.00	\$704.24 \$1,265.34 \$338.04	\$580.69 \$1,043.35 \$278.73	\$471.96 \$848.00 \$226.55				
2467B005 1091B001	imagePRESS C6010 imagePRESS C6010	Finishing Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT STACKER DOLLY A1	\$52,290.00 \$630.00	38% 45%	\$32,403.00 \$347.00	\$923.49 \$9.89	\$761.47 \$8.15	\$618.90 \$6.63				
1093B002 2825B004 3028B001	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Finishing Finishing Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs) PRO.PUNCHER-B1 W/IF UNIT-A1 PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$231.00 \$15,000.00 \$1,000.00	51%	\$232.00 \$7,415.00 \$591.00	\$6.61 \$211.33 \$16.84	\$5.45 \$174.25 \$13.89	\$4.43 \$141.63 \$11.29				
3028B002 3028B003	imagePRESS C6010 imagePRESS C6010	Finishing Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1 TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00 \$1,000.00	0 41% 41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89	\$11.29 \$11.29				
3028B004 3028B005 3028B006	imagePRESS C6010 imagePRESS C6010 imagePRESS C6010	Finishing Finishing Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1 VELO BIND 11-HOLE PUNCH LTR-A1 LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00 \$1,000.00 \$1,000.00	41%	\$591.00 \$591.00 \$591.00	\$16.84 \$16.84 \$16.84	\$13.89 \$13.89 \$13.89	\$11.29 \$11.29 \$11.29				
3028B021 3028B022	imagePRESS C6010 imagePRESS C6010	Finishing Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1 LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41% 41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89	\$11.29 \$11.29				
3028B033 3028B034	imagePRESS C6010 imagePRESS C6010	Finishing Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1 DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1 HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$3,000.00 \$2,800.00	36% 37%	\$1,922.00 \$1,774.00	\$54.78 \$50.56	\$45.17 \$41.69	\$36.71 \$33.88]			
3028B035 5418B001	imagePRESS C6010 imagePRESS C6010	Finishing Power Lift Profiling and	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$2,500.00 \$4,212.00		\$1,578.00 \$3,585.00	\$44.97 \$102.17	\$37.08 \$84.25	\$30.14 \$68.47				
3438B025	imagePRESS C6010	Calibration Tools Profiling and	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00		\$811.00	\$23.11	\$19.06	\$15.49				
8002A004 8002A006	imagePRESS C6010 imagePRESS C6010	Calibration Tools Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS) EYE ONE ISIS AUTOMATED CHART READER	\$1,300.00	26%	\$967.00 \$2,739.00	\$27.56 \$78.06	\$22.72 \$64.37	\$18.47				
8002A008	imagePRESS C6010	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00		\$3,507.00	\$99.95	\$84.37	\$66.98				
3438B027	imagePRESS C6010	Profiling and Calibration Tools Profiling and	11ISIS HARDCASE	\$800.00		\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePRESS C6010	Profiling and Calibration Tools Profiling and	IIISIS XL HARDCASE	\$1,200.00		\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePRESS C6010	Calibration Tools Profiling and	11 IO AUTOMATED SCANNING TABLE (V2) X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL	\$2,595.00		\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847 1338V911	imagePRESS C6010 imagePRESS C6010	Calibration Tools Power Filter	SYSTEMS ANALYST DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$840.00	0%	\$840.00	\$23.94 \$45.66	\$19.74 \$37.65	\$16.04				
0287V677	imagePRESS C6010	Power Filter Education & Training	DIGITAL QC 208/15 NETWORK POWER FILTER	\$253.00	40%	\$151.00	\$4.30	\$3.55	\$2.88				
1197V640	imagePRESS C6010	Services Education & Training Services	BASIC OPERATOR TRAINING ADVANCED OPERATOR TRAINING	\$1,152.00		\$1,150.00	\$32.78	\$27.03 \$135.13	\$21.97 \$109.83				
1197V645 1197V643	imagePRESS C6010 imagePRESS C6010	Education & Training Services	ADVANCED OPERATOR TRAINING ADVANCED RIP TRAINING	\$5,760.00		\$5,750.00	\$163.88	\$135.13	\$109.83				
1481V463	imagePRESS C6010	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	imagePRESS C6010	Education & Training Services Essential Business	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
3214B001	imagePRESS C6010	Builder Mentoring Essential Business		\$8,572.00		\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002 3214B003	imagePRESS C6010 imagePRESS C6010	Builder Mentoring Essential Business Builder Mentoring	3 DAY MENTORING ADDITIONAL DAY MENTORING	\$11,354.00	8%	\$9,884.00	\$281.69 \$145.29	\$232.27 \$119.80	\$188.78				
32148003	imagePRESS C6010	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	\$3,584.00		\$1,732.00	\$145.29	\$40.70	\$33.08				
3214B005	imagePRESS C6010	Essential Business Builder Mentoring	10 HRS SUPPORT	\$4,136.00		\$3,419.00	\$97.44	\$80.35	\$65.30				

	Product				Purchase			Lease			Service			
					(License per device/employee/s erver, Single Unit,									Overages
SectorApproxAppr	Item Code Options	Sub Category		Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
NameN	3214B006		Builder Mentoring Essential Business											
NameN	3214B007		Essential Business											
NameApprox Approx Approx Approx Approx Approx Approx Approx Approx Approx Approx Approx Approx 	5301B002		Essential Business Builder Mentoring											
NameApprox 100Approx 100Ap	5301B003	imagePRESS C6010	Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
NameN	5301B004		Builder Mentoring Essential Business											
Ame of a partial of a part of	53018005		Implementation		\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
Same and the set of the set	1481V476	imagePRESS C6010	Systems Analyst Implementation		\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
SameAnd And And And And And And And And And 	1618V191		Systems Analyst	IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST										
SectorSect	1630V764		Subscription	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-										
NameN	1396V767		Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)										
Norm Import Import Import Import Import Import Import Import Import 	1396V769	imagePRESS C6010	Services	PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
and <b< th=""><th>1396V770</th><th></th><th>Services Subscription</th><th>PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></b<>	1396V770		Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-										
NameN	1396V771		Subscription	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-										
Numericance served served served served served served 		imagePRESS												
Simple control process of the series of th	4480B038		Machines			54%					100,000	\$5,500.00	\$0.0125	\$0.0550
SectorProvince of the province of the	4481B043	C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C6010VPS SET	\$174,050.00	52%	\$83,407.00	\$2,377.10	\$1,960.06	\$1,593.07	50,000	\$2,750.00	\$0.0125	\$0.0550
Normal Normal<	4482B032				\$116,090.00	41%	\$68,904.00	\$1,963.76	\$1,619.24	\$1,316.07	50,000	\$2,750.00	\$0.0125	\$0.0550
Normal Normal Normal Normal Normal Normal Normal Normal Normal 13100 Normal	5629B010		PRISMAsync Activation License		\$14,800.00	30%	\$10,322.00	\$294.18	\$242.57	\$197.15				
NumberNumbe	5629B011		PRISMAsync		\$23,700.00	22%	\$18,379.00	\$523.80	\$431.91	\$351.04				
NumberNume		imagePRESS												
Number Number Particity Number Number Number Number Number Number Number Number	11218001		Accessories	PLATEN GOVER TYPE K	\$168.00	39%	\$103.00	\$2.94	\$2.42	\$1.97				
Image Subsection Subsection Subsection Subsection Subsection Subsection Image Subsection Subsection <t< th=""><th>1399B001</th><th></th><th>Accessories</th><th>STACK BYPASS-A1</th><th>\$1,260.00</th><th>45%</th><th>\$698.00</th><th>\$19.89</th><th>\$16.40</th><th>\$13.33</th><th></th><th></th><th></th><th></th></t<>	1399B001		Accessories	STACK BYPASS-A1	\$1,260.00	45%	\$698.00	\$19.89	\$16.40	\$13.33				
	1873B002		Accessories	PAPER DECK AC1	\$5,040.00	51%	\$2,473.00	\$70.48	\$58.12	\$47.23				
MindedControlControlControlLinkLinkControlLinkControlLinkControlLinkControlLinkControlLinkControlLink <th< th=""><th>1400B005</th><th></th><th>Accessories</th><th>SECONDARY POD DECK A1</th><th>\$14,175.00</th><th>48%</th><th>\$7,418.00</th><th>\$211.41</th><th>\$174.32</th><th>\$141.68</th><th></th><th></th><th></th><th></th></th<>	1400B005		Accessories	SECONDARY POD DECK A1	\$14,175.00	48%	\$7,418.00	\$211.41	\$174.32	\$141.68				
NameDefinition of the control of the cont	7168B008		Accessories	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
NameParticle Particle Particle Particle 	71688014		Accessories	HIGH CAPACITY STACKER - E1 SET	\$16 500.00	41%	\$9.760.00	\$278.16	\$220.36	\$186.42				
NameResultResultIf the result of the result		imagePRESS												
NameOrder Construction <th>6126B001</th> <th></th> <th>Connectivity</th> <th></th> <th>\$12,600.00</th> <th>28%</th> <th>\$9,081.00</th> <th>\$258.81</th> <th>\$213.40</th> <th>\$173.45</th> <th></th> <th></th> <th></th> <th></th>	6126B001		Connectivity		\$12,600.00	28%	\$9,081.00	\$258.81	\$213.40	\$173.45				
UBBR DEPERCENCENCE DEPERCEDENCENCEINDUM	6124B001	C7010VPS/C6010VPS/C6010S	Connectivity	C7010VPS	\$1,000.00	26%	\$738.00	\$21.03	\$17.34	\$14.10				
STRUE CPUIP CONTRACTOR WIND AND ADDRESS AND	6123B001		Connectivity		\$100.00	20%	\$80.00	\$2.28	\$1.88	\$1.53				
TYTY TO CONTRACT (OF MADE STUTY AND	2375V334		VDP Bundles		\$899.00	4%	\$861.00	\$24.54	\$20.23	\$16.45				
symple symple	2375V330		VDP Bundles		\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
Number Statistic Statis Statis Statistic Statistic Statistic Statistic Stat		imagePRESS		PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY		-1%	\$951.00	\$24.25	\$20.00	\$16.25				
NameNameNAMENA		imagePRESS												
Same and several sever	4491B002		Finishing	FINISHER-AJ1	\$13,020.00	53%	\$6,067.00	\$172.91	\$142.57	\$115.88				
StreetConfiguresConfiguresConfigParalageSource FLOUR BOOKET WARKER WITH TWO NETE TRANKERBe6.00003.116.1.4.3.006.1.4.0.3.06.0.4.0.3.06.0.4.0.0.0711002ConfigUresConfigUresConfigParalagePerson	2827B002	C7010VPS/C6010VPS/C6010S	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
VIII000 UTIVEPSECUPYPECUE Pailand HEH CAPCITY TACKEE CI DIAMOGENESS CODUMY S10.000 44% S10.000 S20.00 S20.00 <th>6357B001</th> <th>C7010VPS/C6010VPS/C6010S</th> <th>Finishing</th> <th>SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER</th> <th>\$64,050.00</th> <th>31%</th> <th>\$44,398.00</th> <th>\$1,265.34</th> <th>\$1,043.35</th> <th>\$848.00</th> <th></th> <th></th> <th></th> <th></th>	6357B001	C7010VPS/C6010VPS/C6010S	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
ArmoneCriver-Rescriver-ScoreSinual Present and Criver-ScorePresent and Criver-ScoreSinual Present and Criver-Score	1741B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55				
Number Suppress Suppress Suppress 	2467B005		Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	\$52,290.00	38%	\$32,403.00	\$923.49	\$761.47	\$618.90				
IndusPRESS DESCRIPTING <th></th> <th>imagePRESS</th> <th></th>		imagePRESS												
magePRESS CONSUMPCIONS PRESS CONSUMPCIONS 		imagePRESS												
Carbinet Sciency Science Flashing FLASTIC COME INFOLDE FUNCH LITRA1 S1.000 41% Spin 10 S1.84 S1.389 S1.129 Carbinet Science	2825B004		Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63				
C28802C7010VPSCG010VPSCG010FinahingTWN LOOP 21-HOLE PUNCH LTR-A1\$1,000041%\$50100\$1,64\$13.80\$11.20C28803image/RESS C7010VPSCG010VPSCG010FinahingCOCOR COLL 4HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28804image/RESS C7010VPSCG010VPSCG010FinahingCCCOR COLL 4HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28805image/RESS C7010VPSCG010VPSCG010FinahingCCCOR COLL 4HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28805image/RESS C7010VPSCG010VPSCG010FinahingICOSE LEAF 3HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28802image/RESS C7010VPSCG010VPSCG010FinahingPRO CLICK 32HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28802image/RESS C7010VPSCG010VPSCG010FinahingPRO CLICK 32HOLE PUNCH LTR-A1\$1,000041%\$501.00\$1,64\$13.80\$11.20C28802image/RESS C7010VPSCG010VPSCG010FinahingINGH DURABILTY PLASTIC COMB 19HOLE PUNCH LTR-A1\$1,000031%\$1,92.00\$1,64\$13.80\$11.20C28802image/RESS C7010VPSCG010VPSCG010FinahingINGH DURABILTY PLASTIC COMB 19HOLE PUNCH LTR-A1\$2,800037%\$1,72.00\$5,65\$4,18\$3,0,71C28802image/RESS C7010VPSCG010VPSCG010FinahingINGH DURABILTY PLASTIC	3028B001	C7010VPS/C6010VPS/C6010S	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
C228003 C7010VPS/C6010VFS/C60105 Finabiling TWN LOOP 32-HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028004 Image/RESS C7010VPS/C6010VFS/C60105 Finabiling COLOR COIL 44HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028005 Image/RESS C7010VPS/C6010VFS/C60105 Finabiling COLOR COIL 44HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028005 Finabiling LOOSE LEAF 3HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028005 Finabiling LOOSE LEAF 3HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028002 C7010VPS/C6010VPS/C60010F Finabiling LOOSE LEAF 5HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80 \$11,20 028002 C7010VPS/C6010VPS/C6010F Finabiling LOOSE LEAF 5HOLE PUNCH LTR-A1 \$1,000,00 41%, \$501,00 \$16,84 \$13,80	3028B002		Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
C228004C7010YPS/C6010YPS/C6010SFinishingCOUCR COIL 44HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28005RingsPRESS C7010YPS/C6010VPS/C6010SFinishingLOOSE LEAF 3HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28005C7010YPS/C6010VPS/C6010SFinishingLOOSE LEAF 3HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28002C7010VPS/C6010VPS/C6010SFinishingPRO CLICK 32HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28002C7010VPS/C6010VPS/C6010SFinishingPRO CLICK 32HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28002C7010VPS/C6010VPS/C6010SFinishingHIGH DURABILITY PLASTIC COME 19HOLE PUNCH LTR-A1\$1,000.0041%,\$591.00\$16.84\$13.89\$11.29C28003C7010VPS/C6010VPS/C6010SFinishingURABILITY PLASTIC COME 19HOLE PUNCH LTR-A1\$3,000.0039%,\$1,72.00\$54.78\$45.17\$36.71C28004C7010VPS/C6010VPS/C6010SFinishingURABILITY COLOR COLL 4HOLE PUNCH LTR-A1\$2,000.0037%,\$1,77.00\$50.55\$41.89\$33.88C28005C7010VPS/C6010VPS/C6010SFinishingURABILITY COLOR COLL 4HOLE PUNCH LTR-A1\$2,200.0037%,\$1,77.00\$50.55\$41.89\$33.88C28005C7010VPS/C6010VPS/C6010SFinishingAB FEEDING ATTACHMENT C1 (IP C7000VP)\$	3028B003		Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
D28005ImagePRESS C7010/PS/C6010PS/C60108FinishingVELO BIND 11-HOLE PUNCH LTR-A1S1,000.041%S591.00S16.84\$13.89\$11.29028006C7010/PS/C60108FinishingLOOSE LEAF 3HOLE PUNCH LTR-A1S1,000.041%S591.00S16.84\$13.89\$11.29028027C7010/PS/C6010PS/C60108FinishingPOO CLICK 32-HOLE PUNCH LTR-A1S1,000.041%S591.00S16.84\$13.89\$11.29028028C7010/PS/C6010PS/C60108FinishingLOOSE LEAF 5HOLE PUNCH LTR-A1S1,000.041%S591.00S16.84\$13.89\$11.29028023C7010/PS/C6010PS/C60108FinishingLOOSE LEAF 5HOLE PUNCH LTR-A1S1,000.041%S591.00S16.84\$13.89\$11.29028034C7010/PS/C6010PS/C60108FinishingHIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1S2,200.0037%S1,774.00S50.56S41.69\$33.88028035C7010/PS/C6010PS/C60108FinishingHIGH DURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1S2,200.0037%\$1,774.00\$50.56S41.69\$33.88028036C7010/PS/C6010PS/C60108FinishingHIGH DURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1\$2,200.0037%\$1,578.00\$44.97\$37.08\$33.88028037C7010/PS/C6010PS/C60108FinishingHIGH DURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1\$2,200.0037%\$1,578.00\$44.97\$37.68\$30.14028036C7010/PS/C6010PS/C60108FinishingHIGH DURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1	3028B004		Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
D28B06ImagePRESS C701VVPSC6010VPS/C60108FinishingLOOSE LEAF 3-HOLE PUNCH LTR-A1\$1,000.041%\$591.0\$16.54\$13.89\$11.29D28B021ImagePRESS C701VVPS/C60109PS/C60108FinishingPRO CLICK 32-HOLE PUNCH LTR-A1\$1,000.041%\$591.00\$16.54\$13.89\$11.29D28B022ImagePRESS C7010VPS/C60109PS/C60108FinishingLOOSE LEAF 5-HOLE PUNCH LTR-A1\$1,000.041%\$591.00\$16.54\$13.89\$11.29D28B033ImagePRESS C7010VPS/C60109PS/C60108FinishingHIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1\$3,000.0036%\$1,922.00\$54.78\$45.17\$36.71D28B034ImagePRESS C7010VPS/C60109PS/C60108FinishingURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1\$2,800.0037%\$1,774.00\$50.56\$41.69\$33.88D28B035ImagePRESS C7010VPS/C60109PS/C60108FinishingURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1\$2,800.0037%\$1,578.00\$44.97\$37.08\$33.00D28B036ImagePRESS C7010VPS/C60109PS/C60108FinishingHIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1\$2,200.0037%\$1,578.00\$44.97\$37.08\$33.00D28B036ImagePRESS C7010VPS/C60109PS/C60108FinishingTAB FEEDING ATTACHMENT C1 (IP C7000VP)\$188.0045%\$93.00\$2.26\$2.19\$1.78D38901ImagePRESS C7010VPS/C60109PS/C60108FinishingCANON CONVENIENCE STAPLERA1\$300.0036%\$187.00\$18.00\$44.97\$37.08 <th></th> <th>imagePRESS</th> <th></th>		imagePRESS												
D28021ImagePRESS CT010VPS/C6010PS/C6010PinshingPRO CLICK 32-HOLE PUNCH LTR-A1S1,000.041%S591.0S16.84S13.89S11.29D28023ImagePRESS CT010VPS/C6010PS/C6010FinishingLOOSE LEAF 5-HOLE PUNCH LTR-A1S1,000.041%S591.0S16.84S13.89S11.29D28023ImagePRESS CT010VPS/C6010PS/C6010FinishingHIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1S3,000.030%S1.922.0S55.78S45.17S36.71D28034ImagePRESS CT010VPS/C6010PS/C6010FinishingDURABILITY COLOR COLL 44-HOLE PUNCH LTR-A1S2,200.037%S1.774.0S50.56S41.69S33.88D28035ImagePRESS CT010VPS/C6010PS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1S2,200.037%S1.774.0S50.56S41.69S33.88D28036ImagePRESS CT010VPS/C6010PS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1S2,200.037%S1.774.0S50.56S41.69S33.88D28037ImagePRESS CT010VPS/C6010VPS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1S2,200.037%S1.578.0S44.37S37.08S30.14D38001ImagePRESS CT010VPS/C6010VPS/C6010FinishingTAB FEEDING ATTACHMENT C1 (IP C7000VP)S188.00A4%S189.00S2.26S2.19S1.78D3905ImagePRESS CT010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VPS/C6010VP		imagePRESS												
028B021CTOVPS/C6010VPS/C6010FinishingPRO CLICK 32:HOLE PUNCH LTR-A1\$1,000.041%\$591.00\$16.84\$13.89\$11.29028B023imagePRESS C7010VPS/C6010VPS/C6010FinishingLOOSE LEAF 5:HOLE PUNCH LTR-A1\$1,000.036%\$1,02.0\$16.84\$13.89\$11.29028B034imagePRESS C7010VPS/C6010VPS/C6010FinishingHIGH DURABILITY PLASTIC COMB 19:HOLE PUNCH LTR-A1\$3,000.036%\$1,92.0\$54.78\$45.17028B034imagePRESS C7010VPS/C6010VPS/C6010FinishingUDRABILITY COLOR COIL 44 HOLE PUNCH LTR-A1\$2,200.037%\$1,77.0\$50.56\$41.69\$33.88028B035imagePRESS C7010VPS/C6010VPS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3:HOLE PUNCH LTR-A1\$2,200.037%\$1,77.0\$50.56\$41.69\$33.88028B036imagePRESS C7010VPS/C6010VPS/C6010PS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3:HOLE PUNCH LTR-A1\$2,200.037%\$1,578.0\$44.97\$37.08\$30.14028B036imagePRESS C7010VPS/C6010VPS/C6010PS/C6010FinishingHIGH DURABILITY LOOSE LEAF 3:HOLE PUNCH LTR-A1\$2,200.037%\$1,578.0\$44.97\$37.08\$30.14028B037imagePRESS C7010VPS/C6010VPS/C6010PS	3028B006		Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
0228022 C7010VPS/C6010VPS/C60108 Finishing LOOSE LEAF 5-HOLE PUNCH LTR-A1 \$1,000.00 41% \$591.00 \$16.84 \$13.89 \$11.29 0280033 ImagePRESS C7010VPS/C6010VPS/C60108 Finishing HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1 \$3,000.00 39% \$1.22.00 \$554.78 \$45.17 \$38.71 028034 ImagePRESS C7010VPS/C6010VPS/C60108 Finishing DURABILITY CLOCK COIL 44 HOLE PUNCH LTR-A1 \$2,200.00 37% \$1,774.00 \$50.58 \$41.69 \$33.88 028035 C7010VPS/C6010VPS/C60108 Finishing HIGH DURABILITY CLOCK COIL 44 HOLE PUNCH LTR-A1 \$2,200.00 37% \$1,774.00 \$50.58 \$41.69 \$33.88 028036 C7010VPS/C6010VPS/C60108 Finishing HIGH DURABILITY LOOSE LEAF 3+IOLE PUNCH LTR-A1 \$2,200.00 37% \$1,578.00 \$44.97 \$37.00 \$30.14 380001 C7010VPS/C6010VPS/C60108 Finishing TAB FEEDING ATTACHMENT C1 (IP C7000VP) \$168.00 45% \$50.30 \$2.25 \$2.19 \$1.78 340Y95 Finishing CANN CONVENIENCE STAPLER-A1 <td< th=""><th>3028B021</th><th>C7010VPS/C6010VPS/C6010S</th><th>Finishing</th><th>PRO CLICK 32-HOLE PUNCH LTR-A1</th><th>\$1,000.00</th><th>41%</th><th>\$591.00</th><th>\$16.84</th><th>\$13.89</th><th>\$11.29</th><th></th><th></th><th></th><th></th></td<>	3028B021	C7010VPS/C6010VPS/C6010S	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
0228033 C7070VFS/C6010VFS/C60108 Finishing HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1 \$3,000.0 36% \$1,922.00 \$54.76 \$54.71 028034 imagePRESS C7010VFS/C6010VFS/C60108 Finishing DURABILITY COLOR COIL 44 HOLE PUNCH LTR-A1 \$2,200.0 37% \$1,77.0 \$50.56 \$41.60 \$33.88 028035 imagePRESS C7010VFS/C6010VFS/C60108 Finishing HIGH DURABILITY LOOSE LEAF 3HOLE PUNCH LTR-A1 \$2,200.0 37% \$1.578.0 \$44.97 \$37.08 \$30.01 389601 imagePRESS C7010VFS/C6010VFS/C60108 Finishing HIGH DURABILITY LOOSE LEAF 3HOLE PUNCH LTR-A1 \$32.800.0 37% \$1.578.0 \$44.97 \$37.08 \$30.01 389601 imagePRESS C7010VFS/C6010VFS/C60108 Finishing HIGH DURABILITY LOOSE LEAF 3HOLE PUNCH LTR-A1 \$32.800.0 37% \$1.578.0 \$44.97 \$37.08 \$30.01 389601 imagePRESS C7010VFS/C6010VFS/C60108 Finishing LIGH DURABILITY COLOR CONVENIENCE STAPLERA1 \$380.00 38% \$187.00 \$2.55 \$2.19 \$1.78 34095 fimagePRESS Finishing	3028B022		Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
028B034 C7010VPS/C6010VPS/C6010 Finishing DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1 \$2,800.00 37% \$1,774.00 \$50.56 \$41.60 \$33.86 028B035 \$1000PS/C6010VPS/C6010 Finishing HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1 \$2,200.00 37% \$1,774.00 \$50.56 \$41.60 \$33.86 028B036 \$1000PS/C6010VPS/C6010 Finishing HIGH DURABILITY LOOSE LEAF 3HOLE PUNCH LTR-A1 \$2,200.00 37% \$1,578.00 \$44.37 \$37.00 \$30.14 389B001 \$1000PS/C6010VPS/C6010 Finishing TAB FEEDING ATTACHMENT C1 (IP C7000VP) \$168.00 45% \$93.00 \$2.25 \$2.10 \$1.77 380901 \$1000PS/C6010VPS/C6010PS/C	3028B033		Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71				
ImagePRESS C7010/PS/C6010/PS/C60109 Finishing HIGH DURABILITY LOOSE LEAF 3HOLE PUNCH LTR-A1 \$2,500.0 37% \$1,578.0 \$44.97 \$37.08 \$30.14 3898001 ImagePRESS C7010/PS/C6010/PS/C60109 Finishing TAB FEEDING ATTACHMENT C1 (IP C7000/P) \$188.00 45% \$93.00 \$2.26 \$2.19 \$1.78 349957 ImagePRESS C7010/PS/C6010/PS/C6010 Finishing CANON CONVENIENCE STAPLERA1 \$300.00 38% \$187.00 \$5.33 \$4.93 \$3.57		imagePRESS				37%		\$5.0 56	\$41 60					
Image/RESS 2809001 Image/RESS C7010VPS/C6010VPS/C601 Finishing Tab FEEDING ATTACHMENT C1 (IP C7000VP) \$186.0 45% \$93.0 \$2.65 \$2.10 \$1.78 340957 Image/RESS (T7010VPS/C6010VPS/C6001 Finishing CANON CONVENIENCE STAPLER.A1 \$300.00 36% \$187.00 \$5.3 \$4.30 \$3.57 Image/RESS Profiling and <		imagePRESS												
SaseBool C7070VPS/C6010VPS/C6010 Finishing Tab FEEDING ATTACHMENT C1 (IP C7000VP) \$188.00 45% \$93.00 \$2.65 \$2.19 \$1.78 sasePress (mage/PRESS) Finishing CANON CONVENIENCE STAPLER.A1 \$300.00 38% \$187.00 \$5.3 \$4.39 \$3.57 image/PRESS Profiling and Profiling and Encode 1000 1000 1000 \$187.00 \$5.3 \$4.39 \$3.57	3028B035	imagePRESS				37%			\$37.08	\$30.14				
3489/957 C7010/VPS/C60109 Finishing CANON CONVENIENCE STAPLER-A1 \$300.00 38% \$1197.00 \$5.33 \$4.39 \$3.57 imagePRESS Profiling and \$5.33 \$4.39 \$3.57	2389B001	C7010VPS/C6010VPS/C6010S	Finishing	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$168.00	45%	\$93.00	\$2.65	\$2.19	\$1.78				
A388025 C7010VPS/C60109 Calibration Tools 11PUBLISH -1 PROFILER- SOFTWARE \$1,099.00 26% \$811.00 \$23.11 \$19.06 \$15.49	1348V957	C7010VPS/C6010VPS/C6010S		CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
	3438B025			I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				

Product				Purchase			Lease			Service			
				Chicense per (License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	imagePRESS	Profiling and											
8002A004	C7010VPS/C6010VPS/C6010S imagePRESS	Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	C7010VPS/C6010VPS/C6010S	Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	C7010VPS/C6010VPS/C6010S	Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	IIISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	IIISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04				
7134B005	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD BLM300C PROFESSIONAL BOOKLET MAKER	\$32,000.00	3%	\$31,082.00	\$885.84	\$730.43	\$593.67				
8338B001	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD FRONT TRIMMER BLT6989	\$18,000.00) 7%	\$16,784.00	\$478.34	\$394.42	\$320.57				
8338B006	imagePRESS	SDD BLM300C Professional Booklet Maker	SDD 2-KNIFE TRIMMER STR6702	\$42,000.00	0 5%	\$39,784.00	\$1,133.84	\$934.92	\$759.87				
	imagePRESS	SDD BLM300C Professional Booklet											
8338B002	imagePRESS	Maker SDD BLM300C Professional Booklet	SDD SQUARE FOLD MODULE SFM6904	\$15,500.00	0 4%	\$14,919.00	\$425.19	\$350.60	\$284.95				
8338B003	C7010VPS/C6010VPS/C6010S imagePRESS	Maker SDD BLM300C Professional Booklet	SDD ROTATOR MODULE RTM6940	\$18,000.00	0 3%	\$17,406.00	\$496.07	\$409.04	\$332.45				
8338B004		Maker SDD BLM300C Professional Booklet	SDD LONG BELT STACKER BST6800	\$4,500.00	3%	\$4,352.00	\$124.03	\$102.27	\$83.12				
8338B005	C7010VPS/C6010VPS/C6010S	Maker	SDD SHORT BELT STACKER BST6900	\$4,500.00	3%	\$4,352.00	\$124.03	\$102.27	\$83.12				
5301B001	imagePRESS C7010VPS/C6010VPS/C6010S		TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
5301B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08				
5301B003	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	\$26,893.00	8%	\$24,741.00	\$705.12	\$581.41	\$472.55				
3214B001	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	2 DAY MENTORING	\$8,572.00) 12%	\$7,584.00	\$216.14	\$178.22	\$144.85				
3214B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	3 DAY MENTORING	\$11,354.00	0 13%	\$9,884.00	\$281.69	\$232.27	\$188.78				
3214B003	imagePRESS	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00) 8%	\$5,098.00	\$145.29	\$119.80	\$97.37				
3214B004	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business	Essential Business Builder - Mentoring	\$1,500.00	0 -15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
	imagePRESS	Essential Business											
3214B005	C7010VPS/C6010VPS/C6010S imagePRESS	Essential Business	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30				
3214B006	C7010VPS/C6010VPS/C6010S imagePRESS	Builder Mentoring Essential Business	15 HRS SUPPORT	\$6,016.00	0 17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
3214B007	C7010VPS/C6010VPS/C6010S imagePRESS		20 HRS SUPPORT	\$7,895.00	0 17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B004	C7010VPS/C6010VPS/C6010S	Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00	8%	\$343.00	\$9.78	\$8.06	\$6.55				
5301B005	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1275V713	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84				
0287V677	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 208/15 NETWORK POWER FILTER	\$253.00	40%	\$151.00	\$4.30	\$3.55	\$2.88				
1338V911	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$3,412.00	53%	\$1,602.00	\$45.66	\$37.65	\$30.60				
1197V640	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	BASIC OPERATOR TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1197V645	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00	0 0%	\$5,750.00	\$163.88	\$135.13	\$109.83				
1197V643	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED RIP TRAINING	\$2,304.00	0 0%	\$2,300.00	\$65.55	\$54.05	\$43.93				
1481V463	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00		\$27.03	\$21.97				
1481V475	imagePRESS	Education & Training	ADVANCED COLOR MANAGEMENT TRAINING			\$2,300.00	\$65.55	\$54.05	\$43.93				
	imagePRESS	Services Implementation Services by Local	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL	\$2,304.00									
2094V623	C7010VPS/C6010VPS/C6010S imagePRESS	Subscription	SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-	\$840.00		\$825.00	\$23.51	\$19.39	\$15.76				
1630V764	C7010VPS/C6010VPS/C6010S imagePRESS	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767		Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V768	C7010VPS/C6010VPS/C6010S		SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V769	C7010VPS/C6010VPS/C6010S	Services	PURCHASE (POP)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
1396V770	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00) 12%	\$13,721.00	\$391.05	\$322.44	\$262.07				
1396V771	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
1396V772	imagePRESS C7010VPS/C6010VPS/C6010S imagePRESS	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
2884B002	1110+/1125+/1135+ imagePRESS	Accessories	SECONDARY POD DECK-C1	\$14,175.00		\$7,418.00		\$174.32	\$141.68				
6575A001 3266B001	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Accessories Accessories	CARD READER-C1 CARD READER ATTACHMENT KIT-G1	\$321.00		\$204.00 \$75.00	\$5.81	\$4.79	\$3.90				
0500A002	imagePRESS 1110+/1125+/1135+ imagePRESS	Accessories	BASIC CARD SET UNIVERSAL	\$175.00		\$120.00	\$3.42	\$2.82	\$2.29				
0499A004	1110+/1125+/1135+ imagePRESS	Accessories	COPY CARD SET #1 (1-30)	\$161.00	36%	\$103.00	\$2.94	\$2.42	\$1.97				
0499A005 0499A006	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Accessories Accessories	CARD SET #2 (31-100) CARD SET #3 (101-200)	\$353.00) 35%) 35%	\$228.00 \$305.00	\$6.50 \$8.69	\$5.36	\$4.35 \$5.83				
7518A003	imagePRESS 1110+/1125+/1135+ imagePRESS	Accessories	BRAILLE LABEL KIT-E1	\$35.00	20%	\$28.00		\$0.66	\$0.53				
1095B001 4741B001	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Accessories Accessories	ADF ACCESS HANDLE-A1 COPY CONTROL INTERFACE KIT-B1	\$146.00		\$104.00	\$2.96	\$2.44	\$1.99				
2375V334	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM- 20010-CP	\$899.00		\$36.00		\$0.85	\$0.69				

Product				Purchase Pricing Quantity (License per			Lease			Service	T		
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overa
tem Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Cold
2375V330	imagePRESS 1110+/1125+/1135+ imagePRESS	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY	\$4,995.00	71%	\$1,443.00	\$41.13	\$33.91	\$27.56				
2375V774	1110+/1125+/1135+ imagePRESS	VDP Bundles	LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25	ł			
0134B003	1110+/1125+/1135+ imagePRESS	Connectivity	REMOVABLE HDD KIT-B1	\$1,950.00	32%	\$1,318.00	\$37.56	\$30.97	\$25.17	1			
0134B006	1110+/1125+/1135+ imagePRESS	Connectivity	REMOVABLE HDD KIT-B4	\$4,935.00	43%	\$2,817.00	\$80.28	\$66.20	\$53.80				
2908B001	1110+/1125+/1135+ imagePRESS	Connectivity	REMOVABLE HARD DISK DRIVE KIT-AA1	\$1,575.00		\$989.00	\$28.19	\$23.24	\$18.89				
1337B002	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Connectivity	DIGITAL USER SIGNATURE KIT-B1 ELAN	\$450.00		\$285.00 \$521.00	\$8.12	\$6.70 \$12.24	\$5.44				
1642B005	imagePRESS 1110+/1125+/1135+	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-A2	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84				
4002B004	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ERASE KIT-C1 ELAN	\$341.00	33%	\$230.00	\$6.56	\$5.41	\$4.39				
3267B002	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ENCRYPTION KIT-B7	\$630.00	49%	\$323.00	\$9.21	\$7.59	\$6.17				
2906B001	imagePRESS 1110+/1125+/1135+	Connectivity	IP SEC BOARD-B1	\$630.00	43%	\$358.00	\$10.20	\$8.41	\$6.84	1			
1082B010	imagePRESS 1110+/1125+/1135+ imagePRESS	Connectivity	SECURE WATERMARK-B1 ELAN	\$1,050.00	35%	\$687.00	\$19.58	\$16.14	\$13.12	1			
596A035	1110+/1125+/1135+ imagePRESS	Connectivity	SEEQUENCE IMPOSE	\$2,450.00	28%	\$1,754.00	\$49.99	\$41.22	\$33.50	4			
351B003	1110+/1125+/1135+ imagePRESS	Connectivity	SEEQUENCE COMPOSE	\$1,100.00		\$823.00	\$23.46	\$19.34	\$15.72	1			
596A037	1110+/1125+/1135+ imagePRESS	Connectivity	SEEQUENCE SUITE	\$3,000.00		\$2,192.00	\$62.47	\$51.51	\$41.87	1			
2725B002	1110+/1125+/1135+ imagePRESS	Connectivity	SYSTEM UPGRADE RAM-B1	\$263.00	38%	\$162.00	\$4.62	\$3.81	\$3.09				
2905B002	1110+/1125+/1135+ imagePRESS	Connectivity	EXPANSION BUS-F2 REMOTE OPERATOR'S SOFTWARE KIT-A3	\$263.00	34%	\$174.00	\$4.96	\$4.09	\$3.32				
0115B009 0341B002	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Connectivity	VOICE GUIDANCE KIT-E1	\$300.00	43%	\$171.00 \$417.00	\$4.87	\$4.02	\$3.27				
3171B006	imagePRESS 1110+/1125+/1135+	Connectivity	COLOR UNIVERSAL SEND KIT-Q1e	\$1,680.00	41%	\$984.00	\$28.04	\$23.12	\$18.79				
I323B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND ADVANCED FEATURE SET-C1	\$1,155.00	41%	\$677.00	\$19.29	\$15.91	\$12.93				
I324B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND SECURITY FEATURE SET-C1	\$945.00		\$574.00	\$16.36	\$13.49	\$10.96				
1694V354	imagePRESS 1110+/1125+/1135+	Connectivity	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER.J100 IMAGEWARE PREPRESS MANAGER SELECT V1.0 WITH CANON.	\$2,200.00	25%	\$1,644.00	\$46.85	\$38.63	\$31.40	1			
2903B003	imagePRESS 1110+/1125+/1135+ imagePRESS	Connectivity	MAGEWARE PREPRESS MANAGER SELECT V1.0 WITH CANON PRINTER KIT A1 SET	\$5,600.00	43%	\$3,179.00	\$90.60	\$74.71	\$60.72	1			
4300B002	1110+/1125+/1135+ imagePRESS	Connectivity	HDD DATA ENCRYPTION AND MIRRORING KIT-D1	\$683.00	41%	\$404.00	\$11.51	\$9.49	\$7.72	4			
4001B004	1110+/1125+/1135+ imagePRESS	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	\$315.00	45%	\$174.00	\$4.96	\$4.09	\$3.32	1			
1505V148	1110+/1125+/1135+ imagePRESS	Connectivity	ACI Kit Keyboard & Mouse, 22* Flat Panel	\$293.70	22%	\$229.00	\$6.53	\$5.38	\$4.37	1			
5763B001	1110+/1125+/1135+ imagePRESS	Connectivity	IMAGEPRESS SERVER K200 FOR IP 1100+ SERIES	\$22,500.00	32%	\$15,325.00	\$436.76	\$360.14	\$292.71				
5764B001	1110+/1125+/1135+ imagePRESS	Connectivity	IMAGEPRESS SERVER K100 FOR IP 1100+ SERIES	\$12,000.00	34%	\$7,946.00	\$226.46	\$186.73	\$151.77				
752A027 903B001	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEVIEWER FOR BW V1.0 IMAGEPRESS PRINTER KIT-A1	\$4,000.00		\$2,411.00	\$68.71 \$81.99	\$56.66	\$46.05 \$54.95				
876B002	imagePRESS 1110+/1125+/1135+	Finishing	HIGH CAPACITY STACKER-E1	\$21,000.00		\$11.861.00	\$338.04	\$278.73	\$226.55				
885B001	imagePRESS 1110+/1125+/1135+	Finishing	STACKER DOLLY-C1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63				
357B001	imagePRESS 1110+/1125+/1135+	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00				
827B002	imagePRESS 1110+/1125+/1135+	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96]			
825B004	imagePRESS 1110+/1125+/1135+	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	\$15,000.00	51%	\$7,415.00	\$211.33	\$174.25	\$141.63	1			
826B002	imagePRESS 1110+/1125+/1135+ imagePRESS	Finishing	PERFECT BINDER-C1	\$45,150.00	38%	\$28,140.00	\$801.99	\$661.29	\$537.47	1			
2888B001	1110+/1125+/1135+ imagePRESS	Finishing	PAPER FOLDING UNIT-F1	\$15,750.00	50%	\$7,908.00	\$225.38	\$185.84	\$151.04	1			
886B002	1110+/1125+/1135+ imagePRESS	Finishing	DOCUMENT INSERTION UNIT-F1	\$4,515.00	31%	\$3,132.00	\$89.26	\$73.60	\$59.82	1			
3028B001	1110+/1125+/1135+ imagePRESS	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$1,000.00		\$591.00	\$16.84	\$13.89	\$11.29	1			
3028B002	1110+/1125+/1135+ imagePRESS	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29	1			
3028B003 3028B004	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1 COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00 \$591.00	\$16.84	\$13.89	\$11.29				
028B004	imagePRESS 1110+/1125+/1135+	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00		\$591.00	\$16.84	\$13.89	\$11.29				
028B006	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
028B022	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
3028B021	imagePRESS 1110+/1125+/1135+	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	\$1,000.00	41%	\$591.00	\$16.84	\$13.89	\$11.29				
028B033	imagePRESS 1110+/1125+/1135+	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$3,000.00	36%	\$1,922.00	\$54.78	\$45.17	\$36.71	1			
3245B001	imagePRESS 1110+/1125+/1135+ imagePRESS	Finishing	TAB FEEDING ATTACHMENT-E1	\$168.00	48%	\$88.00	\$2.51	\$2.07	\$1.68	1			
028B034	ImagePRESS 1110+/1125+/1135+ imagePRESS	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$2,800.00	37%	\$1,774.00	\$50.56	\$41.69	\$33.88				
028B035	1110+/1125+/1135+ imagePRESS	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	\$2,500.00	37%	\$1,578.00	\$44.97	\$37.08	\$30.14				
348V957	1110+/1125+/1135+ imagePRESS	Finishing	CANON CONVENIENCE STAPLER-A1	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57				
734B002	1110+/1125+/1135+ imagePRESS	Finishing	FINISHER-AK1 FOR IP 1100+ SERIES	\$10,395.00	34%	\$6,811.00	\$194.11	\$160.06	\$130.09				
735B002	1110+/1125+/1135+ imagePRESS	Finishing	SADDLE FINISHER-AK2 FOR IP 1100+ SERIES	\$17,850.00	43%	\$10,217.00	\$291.18	\$240.10	\$195.14	1			
738B002 214B001	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Finishing Essential Business Building Mentoring	2 DAY MENTORING	\$945.00		\$463.00 \$7,584.00	\$13.20 \$216.14	\$10.88	\$8.84	1			
214B002	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	3 DAY MENTORING	\$11,354.00		\$9,884.00	\$281.69	\$232.27	\$188.78				
214B002 214B003	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	ADDITIONAL DAY MENTORING	\$5,564.00	8%	\$5,098.00	\$145.29	\$119.80	\$100.70				
214B004	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
214B005	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	10 HRS SUPPORT	\$4,136.00	17%	\$3,419.00	\$97.44	\$80.35	\$65.30				
214B006	imagePRESS 1110+/1125+/1135+ imagePRESS	Essential Business Building Mentoring Essential Business	15 HRS SUPPORT	\$6,016.00	17%	\$4,974.00	\$141.76	\$116.89	\$95.00				
214B007	imagePRESS 1110+/1125+/1135+ imagePRESS	Essential Business Building Mentoring Essential Business	20 HRS SUPPORT	\$7,895.00	17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
301B001	ImagePRESS 1110+/1125+/1135+ imagePRESS	Building Mentoring Essential Business	TARGETED CUSTOMER EXPANSION	\$8,845.00	8%	\$8,137.00	\$231.90	\$191.22	\$155.42				
301B002	1110+/1125+/1135+ imagePRESS	Building Mentoring Essential Business	TACTICAL SELF PROMOTION	\$17,704.00	8%	\$16,287.00	\$464.18	\$382.74	\$311.08	1			
i301B003	1110+/1125+/1135+ imagePRESS	Building Mentoring Essential Business	ACCELERATED SALES GROWTH	\$26,893.00		\$24,741.00	\$705.12	\$581.41	\$472.55	ł			
5301B004	1110+/1125+/1135+ imagePRESS	Building Mentoring Essential Business	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$373.00		\$343.00	\$9.78	\$8.06	\$6.55				
	1110+/1125+/1135+	Building Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
5301B005	imagePRESS	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP PLUS - ADDITIONAL OPERATOR	\$550.00	17%	\$454.00	\$12.94	\$10.67	\$8.67	ł			
5301B005 1759V289	1110+/1125+/1135+								1	1			
	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Customer	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP	\$2,626.00	6%	\$2,463.00	\$70.20	\$57.88	\$47.04				
1759V289	imagePRESS 1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Customer		\$2,626.00	6% 53%	\$2,463.00	\$70.20	\$57.88	\$47.04				
759V289 759V290	imagePRESS 1110+/1125+/1135+ imagePRESS	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP 1 PLUS - FIRST OPERATOR DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-										

Product				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overag Color
Options	imagePRESS	Implementation	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY										
2094V626	1110+/1125+/1135+	Services by Local Systems Analyst Implementation	LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53	-			
1618V191	imagePRESS 1110+/1125+/1135+ imagePRESS	Services by Local Systems Analyst Subscription	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSEDITION SUBPORT SERVICES AND ADVENT DOCK, DOINT OF	\$1,680.00	0 12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1630V764	imagePRESS 1110+/1125+/1135+ imagePRESS	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V767	1110+/1125+/1135+ imagePRESS	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-	\$1,663.00		\$1,465.00	\$41.75	\$34.43		ł			
1396V768	1110+/1125+/1135+ imagePRESS	Services Subscription	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00		\$2,868.00	\$81.74	\$67.40					
1396V769 1396V770	1110+/1125+/1135+ imagePRESS 1110+/1125+/1135+	Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00 \$15,575.00		\$5,612.00 \$13,721.00	\$159.94 \$391.05	\$131.88					
	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00		\$26,825.00	\$764.51	\$630.39					
1396V772	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80					
1394B045 1121B001 6575A001	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Machine Accessories Accessories	IMAGEPRESS C7000VPE REMANUFACTURED BUNDLE PLATEN COVER TYPE K CARD READER-C1	\$178,300.00 \$168.00 \$321.00	39%	\$59,748.00 \$103.00 \$204.00	\$1,702.82 \$2.94 \$5.81	\$1,404.08 \$2.42 \$4.79	\$1.97				
0500A002 0499A004	imagePRESS C7000VPe imagePRESS C7000VPe	Accessories Accessories	BASIC CARD SET UNIVERSAL COPY CARD SET #1 (1-30)	\$175.00 \$161.00	0 31% 0 36%	\$120.00 \$103.00	\$3.42 \$2.94	\$2.82 \$2.42	2 \$2.29 2 \$1.97	ł			
	imagePRESS C7000VPe imagePRESS C7000VPe	Accessories Accessories	CARD SET #2 (31-100) CARD SET #3 (101-200)	\$353.00 \$470.00	35%	\$228.00 \$305.00	\$6.50 \$8.69	\$5.36 \$7.17	\$5.83				
8203A002 1095B001 2380B001	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Accessories Accessories Accessories	KEY SWITCH UNIT-A2 ADF ACCESS HANDLE-A1 SYSTEM ACCESSORY ATTACHEMENT KIT A1	\$44.00 \$146.00 \$116.00	29%	\$29.00 \$104.00 \$64.00	\$0.83 \$2.96 \$1.82	\$0.68 \$2.44 \$1.50	\$1.99	1			
7518A003 2389B001	imagePRESS C7000VPe imagePRESS C7000VPe	Accessories Accessories	BRAILLE LABEL KIT-E1 TAB FEEDING ATTACHMENT C1 (IP C7000VP)	\$35.00 \$168.00	20% 45%	\$28.00 \$93.00	\$0.80 \$2.65	\$0.66 \$2.19	6 \$0.53 9 \$1.78				
1348V957	imagePRESS C7000VPe	Accessories	CANON CONVENIENCE STAPLER-A1 PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-	\$300.00	38%	\$187.00	\$5.33	\$4.39	\$3.57	ł			
2375V334	imagePRESS C7000VPe	VDP Bundles	20010-CP PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM- 20011-CP	\$4,995,00		\$861.00 \$1,443.00	\$24.54 \$41.13	\$20.23 \$33.91					
2375V330 2375V774	imagePRESS C7000VPe imagePRESS C7000VPe	VDP Bundles VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$4,995.00	0 -1%	\$851.00	\$24.25	\$20.00	\$16.25				
2827B002 1741B002	imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing	TWO-KNIFE BOOKLET TRIMMER-A1 HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	\$47,250.00 \$21,000.00	0 48% 0 44%	\$24,710.00 \$11,861.00	\$704.24 \$338.04	\$580.69 \$278.73	9 \$471.96 \$226.55				
1091B001 2825B004 3028B001	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing Finishing	STACKER DOLLY A1 PRO.PUNCHER-B1 W/IF UNIT-A1 PLASTIC COMB 19-HOLE PUNCH LTR-A1	\$630.00 \$15,000.00 \$1,000.00		\$347.00 \$7,415.00 \$591.00	\$9.89 \$211.33 \$16.84	\$8.15 \$174.25 \$13.89					
3028B002 3028B003	imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1 TWIN LOOP 32-HOLE PUNCH LTR-A1	\$1,000.00 \$1,000.00 \$1,000.00	0 41% 0 41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89 \$13.89	9 \$11.29 9 \$11.29 9 \$11.29	-			
3028B004 3028B005	imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1 VELO BIND 11-HOLE PUNCH LTR-A1	\$1,000.00 \$1,000.00	0 41% 0 41%	\$591.00 \$591.00	\$16.84 \$16.84	\$13.89 \$13.89	9 \$11.29 9 \$11.29				
3028B006 3028B021 3028B022	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1 PRO CLICK 32-HOLE PUNCH LTR-A1 LOOSE LEAF 5-HOLE PUNCH LTR-A1	\$1,000.00 \$1,000.00 \$1,000.00	0 41% 0 41% 0 41%	\$591.00 \$591.00 \$591.00	\$16.84 \$16.84 \$16.84	\$13.89 \$13.89 \$13.89	9 \$11.29 9 \$11.29 9 \$11.29				
3028B033	imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Finishing Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1 HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1 DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	\$1,000.00 \$3,000.00 \$2,800.00		\$591.00 \$1,922.00 \$1,774.00	\$16.84 \$54.78 \$50.56	\$13.89 \$45.17 \$41.69	\$36.71	-			
3028B035 1332B006	imagePRESS C7000VPe imagePRESS C7000VPe	Finishing Connectivity	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1 COLOR SEND KIT-G1 ELAN	\$2,500.00 \$788.00) 37%) 41%	\$1,578.00 \$464.00	\$44.97 \$13.22	\$37.08 \$10.90	3 \$30.14 \$8.86				
1323B002 1324B002 1326B002	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Connectivity Connectivity Connectivity	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1 UNIVERSAL SEND PDF SECURITY FEATURE SET-A1 DIGITAL USER SIGNATURE PDF KIT-A1	\$1,155.00 \$945.00 \$1,050.00	0 41% 0 39% 0 50%	\$677.00 \$574.00 \$521.00	\$19.29 \$16.36 \$14.85	\$15.91 \$13.49 \$12.24	\$12.93				
1082B006 1082B010	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Connectivity Connectivity	SECURE WATERMARK-B1 SECURE WATERMARK-B1 ESECURE WATERMARK-B1 ELAN	\$1,050.00 \$1,050.00 \$1,050.00	40%	\$625.00 \$687.00	\$14.65 \$17.81 \$19.58	\$12.24 \$14.69 \$16.14	\$11.94	4			
1897B004 4002B004	imagePRESS C7000VPe imagePRESS C7000VPe	Connectivity Connectivity	HDD DATA ENCRYPTION KIT-B9 HDD DATA ERASE KIT-C1 ELAN	\$630.00 \$341.00	0 44% 0 33%	\$355.00 \$230.00	\$10.12 \$6.56	\$8.34 \$5.41	\$6.78				
0598A006 1001B004 7752A028	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Connectivity Connectivity Server Accessories	VOICE GUIDANCE KIT-B1 REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN GRAPHIC ARTS FEATURE SET PREMIUM V2.3	\$840.00 \$315.00 \$6,200.00	0 50% 0 45%	\$417.00 \$174.00 \$4,188.00	\$11.88 \$4.96 \$119.36	\$9.80 \$4.09 \$98.42	0 \$7.96 9 \$3.32 \$79.99				
7752A028 2351B003 5596A035	imagePRESS C7000VPe imagePRESS C7000VPe	Server Accessories Server Accessories Server Accessories	GRAPHIC ARTS FEATURE SET PREMIUM V2.3 SEEQUENCE COMPOSE SEEQUENCE IMPOSE	\$6,200.00 \$1,100.00 \$2,450.00		\$4,188.00 \$823.00 \$1,754.00	\$119.36 \$23.46 \$49.99	\$19.34 \$41.22	\$15.72 \$33.50	-			
6596A037 1099V652	imagePRESS C7000VPe imagePRESS C7000VPe	Server Accessories Server Accessories	SEEQUENCE SUITE INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	\$3,000.00 \$3,150.00	29%	\$2,192.00 \$2,237.00	\$62.47 \$63.75	\$51.51 \$52.57	\$41.87 \$42.73				
0134B005 5418B001	imagePRESS C7000VPe imagePRESS C7000VPe	Server Accessories Powerlift Profiling and	REMOVABLE HDD KIT B3 POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$3,450.00 \$4,212.00	0 34% 0 15%	\$2,276.00 \$3,585.00	\$64.87 \$102.17	\$53.49 \$84.25	\$43.47 \$68.47				
3438B025	imagePRESS C7000VPe	Profiling and Calibration Tools Profiling and	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePRESS C7000VPe	Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00		\$967.00	\$27.56	\$22.72		ł			
8002A006	imagePRESS C7000VPe	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00		\$2,739.00	\$78.06	\$64.37					
8002A007 3438B027	imagePRESS C7000VPe	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	0 22%	\$3,507.00 \$60.00	\$99.95 \$1.71	\$82.41					
3438B028	imagePRESS C7000VPe	Profiling and Calibration Tools	IIISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60					
3438B022	imagePRESS C7000VPe	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2364V847	imagePRESS C7000VPe	Profiling and Calibration Tools Essential Business	X-RITE 11 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	0%	\$840.00	\$23.94	\$19.74	\$16.04	1			
3214B001	imagePRESS C7000VPe	Builder Mentoring Essential Business	2 DAY MENTORING	\$8,572.00		\$7,584.00	\$216.14	\$178.22					
3214B002	imagePRESS C7000VPe	Builder Mentoring Essential Business Builder Mentering		\$11,354.00		\$9,884.00	\$281.69	\$232.27					
3214B003 3214B004	imagePRESS C7000VPe imagePRESS C7000VPe	Builder Mentoring Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING Essential Business Builder - Mentoring	\$5,564.00		\$5,098.00 \$1,732.00	\$145.29 \$49.36	\$119.80 \$40.70					
3214B004 3214B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	Essential Business Builder - Mentoning 10 HRS SUPPORT	\$1,500.00		\$1,732.00	\$49.36	\$40.70					
3214B006	imagePRESS C7000VPe	Essential Business Builder Mentoring	15 HRS SUPPORT	\$6,016.00		\$4,974.00	\$141.76	\$116.89					
3214B007	imagePRESS C7000VPe	Essential Business Builder Mentoring Essential Business	20 HRS SUPPORT	\$7,895.00	0 17%	\$6,527.00	\$186.02	\$153.38	\$124.67				
5301B001	imagePRESS C7000VPe	Builder Mentoring Essential Business	TARGETED CUSTOMER EXPANSION	\$8,845.00		\$8,137.00	\$231.90	\$191.22					
5301B002	imagePRESS C7000VPe	Builder Mentoring Essential Business	TACTICAL SELF PROMOTION	\$17,704.00		\$16,287.00	\$464.18	\$382.74					
5301B003 5301B004	imagePRESS C7000VPe imagePRESS C7000VPe	Builder Mentoring Essential Business Builder Mentoring	ACCELERATED SALES GROWTH REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	\$26,893.00 \$373.00		\$24,741.00 \$343.00	\$705.12 \$9.78	\$581.41					
5301B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	\$2,230.00	8%	\$2,052.00	\$58.48	\$48.22	\$39.19				
1275V713	imagePRESS C7000VPe	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	\$5,685.00	53%	\$2,662.00	\$75.87	\$62.56	\$50.84				
1972V075 1338V911	imagePRESS C7000VPe imagePRESS C7000VPe	Power Filter Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80- 120TM	\$287.11 \$3,412.00	0 53%	\$175.00 \$1,602.00	\$4.99 \$45.66	\$4.11					
1338V911	imagePRESS C7000VPe	Education and Training Services	BASIC OPERATOR TRAINING	\$3,412.00		\$1,602.00	\$45.66	\$37.65					
1197V645	imagePRESS C7000VPe	Education and Training Services	ADVANCED OPERATOR TRAINING	\$5,760.00		\$5,750.00	\$163.88	\$135.13					
197V643	imagePRESS C7000VPe	Education and Training Services Education and	ADVANCED RIP TRAINING	\$2,304.00		\$2,300.00	\$65.55	\$54.05					
I481V463	imagePRESS C7000VPe	Education and Training Services Education and	BASIC COLOR MANAGEMENT TRAINING	\$1,152.00	0%	\$1,150.00	\$32.78	\$27.03	\$21.97				
1481V475	imagePRESS C7000VPe	Training Services	ADVANCED COLOR MANAGEMENT TRAINING	\$2,304.00	0%	\$2,300.00	\$65.55	\$54.05	\$43.93	ł			
1371V377	imagePRESS C7000VPe	Customer Poductivity Program	Y TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP - FIRST OPERATOR	\$2,200.00	-1%	\$2,216.00	\$63.16	\$52.08	\$42.33				
1371V372	imagePRESS C7000VPe	Customer Poductivity Program	Y TRAINING FOR THE BASIC CPP - ADDITIONAL OPERATOR	\$487.00	0 17%	\$403.00	\$11.49	\$9.47	\$7.70				
		Program Customer Poductivity	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP PLUS										
1371V373	imagePRESS C7000VPe	Program	- FIRST OPERATOR	\$2,626.00	6%	\$2,463.00	\$70.20	\$57.88	\$47.04				
1371V374	imagePRESS C7000VPe	Customer Poductivity Program	TRAINING FOR THE BASIC CPP PLUS - ADDITIONAL OPERATOR	\$550.00	17%	\$454.00	\$12.94	\$10.67	\$8.67				
		Customer Poductivity	y TRANING FOR IMAGEPRESS C7000VP/C6000VP ADVANCED CPP - FIRST OPERATOR	\$2,787.00) 7%	\$2,596.00	\$73.99	\$61.01	\$49.58				
1371V375	imagePRESS C7000VPe					,_,	210.00	001.01	Q+0.00	1			
	imagePRESS C7000VPe	Program Customer Poductivity	v										
1371V375 1371V376	imagePRESS C7000VPe imagePRESS C7000VPe			\$700.00	0 18%	\$575.00	\$16.39	\$13.51	\$10.98				

Product Item Code Options 1823V682 1458V246 1458V247 1618V191 1630V764 1396V769 1396V769 1396V770 1396V771 1395V772 33766007	Sub Category imagePRESS C7000VPe imagePRESS C7	Sub Type Implementation Services by Local Systems Analyst Implementation Services by Local Services by Local Systems Analyst Systems Analyst Services by Local Systems Analyst Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription	Product Model APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST R ADVANCE SETTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	Purchase Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.) \$840.00 \$840.00 \$840.00 \$1.680.00 \$346.00		Net Price \$740.00 \$740.00	Lease 36 Month FMV \$21.09	48 Month FMV \$17.39	60 Month FMV \$14.13	Volume	Base	Overage B&W	Overages Color
Options 1623V692 1458V246 1458V247 1458V247 1458V191 1530V764 1396V767 1396V769 1396V770 1396V771 1396V772 1396V772	imagePRESS C7000VPe imagePRESS C7000VPe	Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Services by Local Systems Analyst Services by Local Systems Complementation Services by Local Services by Local Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	erver, Single Unit, Annual,etc.) \$840.00 \$840.00 \$840.00 \$1,680.00	off of MSRP 12%	\$740.00	\$21.09			Volume	Base		
Options 1623V692 1458V246 1458V247 1458V247 1458V191 1530V764 1396V767 1396V769 1396V770 1396V771 1396V772 1396V772	imagePRESS C7000VPe imagePRESS C7000VPe	Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Services by Local Systems Analyst Services by Local Systems Complementation Services by Local Services by Local Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00 \$840.00 \$840.00 \$1,680.00	12%	\$740.00	\$21.09			volume	Base	Baw	Color
1458V246 1458V247 1458V247 158V74 1396V767 1396V768 1396V769 1396V770 1396V771 1396V772	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Services by Local Systems Analyst Systems Analyst Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Systems Analyst Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription Subscription	LOCAL SYSTEMS ANALYST SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00 \$840.00 \$1,680.00	12%			\$17.39	\$14.13				
1458V247 1618V191 1630V764 1396V767 1396V769 1396V770 1396V771 1396V771 1396V772 35768007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Services by Local Systems Analyst Implementation Services by Local Systems Analyst Implementation Services by Local Systems Analyst Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services	LOCAL SYSTEMS ANALYST PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST IN ADVINCE EXTERNAL CONTROLLER PREMIUM MIP LEMENTATION SERVICES VI LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00		\$740.00				1			
1458V247 1618V191 1630V764 1396V767 1396V769 1396V770 1396V771 1396V771 1396V772 35768007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Implementation Services by Local Systems Analyst Implementation Services by Local Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services	PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BU LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00		\$740.00		\$17.39	\$14.13				
1618V191 1630V764 1396V767 1396V768 1396V769 1396V770 1396V771 1396V772 1396V772	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe	Systems Analyst implementation Services by Local Systems Analyst Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services	LOCAL SYSTEMS ANALYST IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BV LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$1,680.00	12%		\$21.09	\$17.39	\$14.13				
1630V764 1396V767 1396V768 1396V769 1396V770 1396V770 1396V771 1396V772 5376B007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe oce VarioPrint 6000 Series	Systems Analyst Subscription Services Subscription Services Subscription Services Subscription Services Subscription Services	IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)			\$740.00	\$21.09	\$17.39	\$14.13				
1396V767 1396V768 1396V769 1396V770 1396V770 1396V771 1396V772 5376B007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe Oce VarioPrint 600 Series	Services Subscription Services Subscription Services Subscription Services Subscription Services	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
1396V768 1396V769 1396V770 1396V771 1396V772 5376B007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe Oce VarioPrint 6000 Series	Subscription Services Subscription Services Subscription Services		010.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
1396V769 1396V770 1396V771 1396V772 5376B007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe Oce VarioPrint 6000 Series	Subscription Services Subscription Services	PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75 \$81.74	\$34.43	\$27.98 \$54.78				
1396V770 1396V771 1396V772 5376B007	imagePRESS C7000VPe imagePRESS C7000VPe imagePRESS C7000VPe Oce VarioPrint 6000 Series	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$6,371.00		\$2,868.00	\$81.74	\$131.88	\$107.19				
1396V772 5376B007	imagePRESS C7000VPe Oce VarioPrint 6000 Series		SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$15,575.00		\$13,721.00	\$391.05	\$322.44	\$262.07				
5376B007	Oce VarioPrint 6000 Series	Subscription Services Subscription	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
	Oce VarioPrint 6000 Series	Services Base Engine Set	OF-PURCHASE (POP) VARIOPRINT 6000 ULTRA BASE MODEL SET	\$59,498.00 \$144,700.00		\$52,417.00 \$102,165.00	\$1,493.88 \$2,911.70	\$1,231.80 \$2,400.88	\$1,001.16 \$1,951.35				
6259B008 5865B007 5377B004	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series		VP6000 TP BASE MODEL SET VP6000 MICR BASE MODEL SET VARIOPRINT 6160 ULTRA BASE LICENSE SET	\$179,700.00 \$193,400.00	35% 44% 47%	\$117,256.00 \$109,055.00	\$3,341.80 \$3,108.07 \$571.20	\$2,755.52 \$2,562.79 \$470.99	\$2,239.59 \$2,082.95 \$382.80				
5377B004 5377B005 5377B006	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6100 ULTRA BASE LICENSE SET VARIOPRINT 6200 ULTRA BASE LICENSE SET VARIOPRINT 6250 ULTRA BASE LICENSE SET	\$37,900.00 \$82,900.00 \$127,900.00	47% 48% 40%	\$20,042.00 \$43,143.00 \$76,956.00	\$5/1.20 \$1,229.58 \$2,193.25	\$470.99 \$1,013.86 \$1,808.47	\$382.80 \$824.03 \$1.469.86				
5377B007 6928B002	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Speed License Set Speed License Set	VARIOPRINT 6320 ULTRA BASE LICENSE SET TP 6160 BASE LICENSE SET	\$213,000.00 \$37,900.00	41% 47%	\$124,909.00 \$20,042.00	\$3,559.91 \$571.20	\$2,935.36 \$470.99	\$2,385.76 \$382.80				
6928B003 6928B004 6928B005	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Speed License Set Speed License Set Speed License Set	TP 6200 BASE LICENSE SET TP 6250 BASE LICENSE SET TP 6320 BASE LICENSE SET	\$82,900.00 \$127,900.00 \$213,000.00	48% 40% 41%	\$43,143.00 \$76,956.00 \$124,909.00	\$1,229.58 \$2,193.25 \$3,559.91	\$1,013.86 \$1,808.47 \$2,935.36	\$824.03 \$1,469.86 \$2,385.76				
5866B002 5866B003	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Speed License Set Speed License Set	MICR 6160 BASE LICENSE SET MICR 6200 BASE LICENSE SET	\$40,000.00 \$85,000.00		\$33,198.00 \$56,299.00	\$3,539.91 \$946.14 \$1,604.52	\$780.15 \$1,323.03	\$634.08 \$1,075.31	-			
5866B004	Oce VarioPrint 6000 Series	Speed License Set High Capacity	MICR 6250 BASE LICENSE SET	\$130,000.00	31%	\$90,112.00	\$2,568.19	\$2,117.63	\$1,721.14				
6267B002 6267B004	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Stacker- Required High Capacity Stacker- Required	HIGH CAPACITY STACKER 2.1 with Covers HIGH CAPACITY STACKER 2.1 WITH SET FINISHER	\$17,900.00	25%	\$13,459.00 \$21,341.00	\$383.58	\$316.29	\$257.07 \$407.61				
		Power Supply- Must		¢17,000.00	21/0		+000.22	2001.01	0101.01	1			
8221B009	Oce VarioPrint 6000 Series	select 1- Based on site survey	208/240VAC, 3 PHASE, 30A (NEMA L15-30R)	\$150.00	9%	\$136.00	\$3.88	\$3.20	\$2.60				
		Power Supply- Must select 1- Based on											
8221B012 5410B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	site survey Options	SINGLE PHASE 50 AMP (RECEPTACLE: 14-50R OCE VP6000 PAPER INPUT MODULE OPTIONAL	\$260.00 \$16,150.00	-4% 6%	\$270.00 \$15,229.00	\$7.70 \$434.03	\$6.35 \$357.88	\$5.16 \$290.87				
6267B003 5416B001 5414B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options Options	ADDITONAL HIGH CAPACITY STACKER WITH TOP COVER OCE VP6000 R-SIDED DOCKING AT IHCS (POS) OCE VP6000 DED2 INTERFACE IHCS FOR OEM	\$17,900.00 \$70.00 \$400.00	65% -1% -3%	\$6,295.00 \$71.00 \$410.00	\$179.41 \$2.02 \$11.69	\$147.93 \$1.67 \$9.64	\$120.23 \$1.36 \$7.83				
7180B023 5419B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options	DIRECT OEM INTERFACE MEDIA ENHANCEMENT MODULE	\$400.00 \$438.00 \$15,757.00	-3% 20% 14%	\$350.00	\$9.98	\$8.23 \$319.34	\$6.69 \$259.55				
7603B662 7603B685	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options	DOCUSHEETER VP UNWINDER DOCUSHEETER VP CUTTER	\$35,136.00 \$24,325.00	-4% -1%	\$36,382.00 \$24,628.00	\$1,036.89 \$701.90	\$854.98 \$578.76	\$694.90 \$470.39				
7603B493 7606B137 7603B664	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options Options	DOCUSHEETER VP TRANSPORT DOCUSHEET HOLE PUNCH DOCUSHEET PRINT REGISTRATION	\$11,352.00 \$9,950.00 \$12,500.00	-4% 7% 4%	\$11,755.00 \$9,292.00 \$12.035.00	\$335.02 \$264.82 \$343.00	\$276.24 \$218.36 \$282.82	\$224.52 \$177.48 \$229.87				
7603B703 8221B007	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options	RIGHT ANGLE OPTION FOR DOCUSHEET RUNNING PERFORATOR	\$3,050.00		\$2,855.00 \$6,717.00	\$81.37 \$191.43	\$67.09 \$157.85	\$54.53				
7603B665 7603B666	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options	UNWINDER 3 INCH CHUCK UNWINDER 5 INCH CHUCK	\$649.00 \$645.00	-4% -4%	\$672.00 \$672.00	\$19.15 \$19.15	\$15.79 \$15.79	\$12.84 \$12.84				
7603B667 5403B001 8221B011	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Options Options Options	UNWINDER 6 INCH CHUCK COPY CONTROL INTERFACE (VP) VARIOPRINT 6000 REMOVABLE HD ASSEMBLY	\$0.00 \$350.00 \$435.00	#DIV/0! 29% 29%	\$672.00 \$247.00 \$307.00	\$19.15 \$7.04 \$8.75	\$15.79 \$5.80 \$7.21	\$12.84 \$4.72 \$5.86				
5407B001 5401B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options	OCE DP LINK LICENSE OCE VP6000 E-SHREDDING LICENSE	\$0.00	#DIV/0!	\$2,417.00 \$448.00	\$68.88 \$12.77	\$56.80 \$10.53	\$46.16 \$8.56				
5405B001 5406B001 5408B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options Software Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM) PCL SRA LICENSE KDK LINK LICENSE	\$0.00 \$0.00	#DIV/0! #DIV/0!	\$8,818.00 \$6,331.00	\$251.31 \$180.43	\$207.22 \$148.78	\$168.42 \$120.92				
5408B001 5409B001 5394B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options	RDK LINK LICENSE REMOTE VIEWER LICENSE SPEED UPGRADE TO VP6200 ULTRA	\$0.00 \$0.00 \$0.00	#DIV/0! #DIV/0! #DIV/0!	\$2,519.00 \$601.00 \$26,593.00	\$71.79 \$17.13 \$757.90	\$59.20 \$14.12 \$624.94	\$48.11 \$11.48 \$507.93				
5395B001 5396B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options Software Options	SPEED UPGRADE TO VP6250 ULTRA SPEED UPGRADE TO VP6320 ULTRA	\$0.00 \$0.00	#DIV/0! #DIV/0!	\$37,306.00 \$52,906.00	\$1,063.22 \$1,507.82	\$876.69 \$1,243.29	\$712.54 \$1,010.50				
5397B001 6933B001 6930B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options Software Options	TEMPORARY SPEED UPGRADE TO VP 6250 TEMPORARY SPEED UPGRADE TO 6320 SPEED UPGRADE TO VP 6300 TP	\$0.00 \$6,667.00	20%	\$2,573.00 \$5,329.00	\$73.33 \$151.88	\$60.47 \$125.23					
6930B001 6931B001 6932B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options Software Options Software Options	SPEED UPGRADE TO VP6200 TP SPEED UPGRADE TO VP6200 TP SPEED UPGRADE TO VP6320 TP	\$0.00 \$0.00 \$0.00	#DIV/0!	\$32,511.00 \$32,511.00 \$46,106.00	\$926.56 \$926.56 \$1,314.02	\$764.01 \$764.01 \$1,083.49	\$620.96 \$620.96 \$880.62				
5489B001 5489B002	Oce VarioPrint 6000 Series	Software Options Software Options	FONTSET SIMPLIFIED CHINESE FONTSET TRADITIONAL CHINESE	\$415.00 \$415.00	0%	\$417.00 \$417.00	\$11.88 \$11.88	\$9.80 \$9.80	\$7.96 \$7.96				
5489B003 5489B004	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Software Options Software Options BLM 200 Saddle	FONTSET JAPANESE FONTSET KOREAN	\$2,080.00	-2% 0%	\$2,116.00 \$417.00	\$60.31 \$11.88	\$49.73 \$9.80	\$40.42 \$7.96				
5427B001	Oce VarioPrint 6000 Series	Finisher BLM 200 Saddle	BLM200 BOOKLET MAKER WITH STARTER KIT	\$25,125.00	-7%	\$26,783.00	\$763.32	\$629.40	\$511.56				
5429B001	Oce VarioPrint 6000 Series	Finisher BLM 200 Saddle		\$15,942.00	16%	\$13,446.00	\$383.21	\$315.98	\$256.82				
7161B002 5431B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Finisher BLM 200 Saddle Finisher	ROTATOR TRANSPORT MODULE OCE BLM200 POWERSTACKER	\$19,013.00	14%	\$16,401.00	\$467.43	\$385.42	\$313.26				
5430B001	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	SQUARE SPINE MODULE	\$15,007.00		\$12,652.00	\$360.58	\$297.32	\$241.65				
5654B001	Oce VarioPrint 6000 Series	BLM 550 Saddle Finisher BLM 550 Saddle	BLM550 BOOKLET MAKER	\$80,000.00	3%	\$77,885.00	\$2,219.72	\$1,830.30	\$1,487.60				
5656B001	Oce VarioPrint 6000 Series	BLM 550 Saddle Finisher BLM 6300 Saddle	BLM550 Book Stacker	\$15,250.00		\$14,058.00	\$400.65	\$330.36	\$268.51				
7160B038	Oce VarioPrint 6000 Series	Finisher BLM 6300 Saddle	BLM6300 BOOKLET MAKER	\$56,580.00		\$49,201.00	\$1,402.23	\$1,156.22	\$939.74				
7621B139 7621B137	Oce VarioPrint 6000 Series	Finisher BLM 6300 Saddle Finisher	BLM6300 SQUAREFOLD MODULE	\$14,695.00	16% 35%	\$12,300.00	\$350.55 \$432.72	\$289.05 \$356.80	\$234.93 \$290.00				
7621B137 7621B140	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	BLM 6300 Saddle Finisher	BLM6300 BOOKLET TRIMMER BLM6300 ROTATOR TRANSPORT MODULE	\$20,091.00	13%	\$17,572.00	\$432.72	\$412.94	\$335.63				
5432B002 5506B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Tape Binding Tape Binding	OCE DFS30-N (LETTER 120VAC/60HZ) LOWER OUTPUT TRAY FOR IHCS 4980084	\$27,000.00 \$2,000.00	-13% -18%	\$30,524.00 \$2,356.00	\$869.93 \$67.15	\$717.31 \$55.37	\$583.01 \$45.00				
7621B108 7168B010 7168B011	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH GBC POWER PUNCH STACKER GBC POWER PUNCH BYPASS STACKER	\$0.00 \$16,500.00 \$23,750.00	#DIV/0! 3% 23%	\$52,527.00 \$16,025.00 \$18,352.00	\$1,497.02 \$456.71 \$523.03	\$1,234.38 \$376.59 \$431.27	\$1,003.27 \$306.08 \$350.52				
8370B232 5418B001	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	Glue Binder Powerlift for iHCS	GLUE BINDER BGB1208 SET POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$93,695.00 \$4,212.00	-19% 15%	\$111,073.00 \$3,585.00	\$3,165.58 \$102.17	\$2,610.22 \$84.25	\$2,121.49 \$68.47				
5461B001 2401V944	Oce VarioPrint 6000 Series	Mandatory Delivery	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$100.00	-5%	\$105.00	\$2.99	\$2.47	\$2.01				
2401V944 2379V587	Oce VarioPrint 6000 Series Oce VarioPrint 6000 Series	and Installation Professional Services	INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT EDUCATION SPECIALIST ADD-ON	\$5,700.00		\$5,700.00 \$777.00	\$162.45 \$22.14	\$133.95	\$108.87				
2379V586	Oce VarioPrint 6000 Series		VARIOPRINT 6000 IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST ADD-ON	\$840.00		\$777.00	\$22.14	\$18.26	\$14.84				
2375V275	Oce VarioPrint 6000 Series		VarioPrint 6000 Implementation Services by Local Systems Analyst	\$3,360.00	8%	\$3,108.00	\$88.58	\$73.04	\$59.36				
2375V279 8116B023	Oce VarioPrint 6000 Series varioPRINT DP Series	Professional Services Machine	VarioPrint 6000 Key Operator training by Client Education Specialist VARIOPRINT DP MAIN ENGINE BASE MODEL SET	\$3,360.00 \$43,500.00	8% 56%	\$3,108.00 \$19,038.00	\$88.58 \$542.58	\$73.04 \$447.39	\$59.36 \$363.63	175,000	\$735.0	0 \$0.0042	\$0.0000
6071B008	varioPRINT DP Series	Base License Set	VARIOPRINT DP LINE 135 BASE LICENSE SET WITH PRINTER OPERATION CARE	\$33,000.00		\$14,654.00	\$417.64	\$344.37	\$279.89				
6071B009	varioPRINT DP Series	Base License Set	VARIOPRINT DP LINE 120 BASE LICENSE SET WITH PRINTER OPERATION CARE VARIOPRINT DP LINE 110 BASE LICENSE SET WITH PRINTER	\$17,000.00	57%	\$7,327.00	\$208.82	\$172.18	\$139.95				
6071B010	varioPRINT DP Series	Base License Set Hardware	OPERATION CARE	\$7,000.00	57%	\$3,023.00	\$86.16	\$71.04	\$57.74				
8117B011	varioPRINT DP Series	Accessories Hardware	EXTERNAL PAPER INPUT MODULE-C1 SET	\$10,000.00	35%	\$6,545.00	\$186.53	\$153.81	\$125.01				
6083B001 8117B002	varioPRINT DP Series	Accessories Hardware Accessories	COVERS NO EPIM-C1 DUAL PAPER TRAY KIT A1	\$120.00	23%	\$93.00	\$2.65 \$83.65	\$2.19	\$1.78				
5734B006	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP FINISHER-AK1	\$10,395.00		\$7,833.00	\$223.24	\$184.08					
5738B002	varioPRINT DP Series	Hardware Accessories	PUNCHER UNIT-BS1	\$945.00	51%	\$463.00	\$13.20	\$10.88	\$8.84				
2827B002	varioPRINT DP Series	Hardware Accessories Hardware	TWO-KNIFE BOOKLET TRIMMER-A1	\$47,250.00	48%	\$24,710.00	\$704.24	\$580.69	\$471.96				
2886B002	varioPRINT DP Series	Accessories	DOCUMENT INSERTION UNIT-F1	\$4,515.00	31%	\$3,132.00	\$89.26	\$73.60	\$59.82]			

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2888B001	varioPRINT DP Series	Hardware Accessories	PAPER FOLDING UNIT-F1	\$15,750.00	50%	\$7,908.00	\$225.38	\$185.84	\$151.04				
2876B002	varioPRINT DP Series	Hardware Accessories	HIGH CAPACITY STACKER-E1	\$21,000.00	44%	\$11,861.00	\$338.04	\$278.73	\$226.55	1			
2885B001	varioPRINT DP Series	Hardware Accessories Hardware	STACKER DOLLY-C1	\$630.00	45%	\$347.00	\$9.89	\$8.15	\$6.63	4			
6357B002	varioPRINT DP Series	Accessories Hardware	SDD SQUARE FOLD W/ BELT STACKER	\$25,000.00	30%	\$17,379.00	\$495.30	\$408.41	\$331.94	1			
6357B001	varioPRINT DP Series	Accessories Hardware	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	\$64,050.00	31%	\$44,398.00	\$1,265.34	\$1,043.35	\$848.00	4			
6079B001	varioPRINT DP Series	Accessories Hardware	COPY CONTROL DEVICE-C1	\$150.00	28%	\$108.00	\$3.08	\$2.54	\$2.06	1			
	varioPRINT DP Series	Accessories Hardware	OPERATOR ATTENTION LIGHT-C1	\$950.00	31%	\$654.00	\$18.64	\$15.37	\$12.49	ł			
6086B001	varioPRINT DP Series	Accessories Hardware	SECTION 508-1-C1	\$50.00		\$36.00	\$1.03	\$0.85	\$0.69	ł			
5086B002	varioPRINT DP Series	Accessories Hardware	SECTION 508-2-C1	\$35.00	31%	\$24.00	\$0.68	\$0.56	\$0.46	ł			
7168B002	varioPRINT DP Series	Accessories Hardware	DFD INTERFACE KIT-A1	\$492.00	5%	\$467.00	\$13.31	\$10.97	\$8.92				
	varioPRINT DP Series	Accessories Hardware	HCS-F1 END MODULE COVER	\$130.00	33%	\$87.00	\$2.48	\$2.04	\$1.66				
5082B001	varioPRINT DP Series	Accessories Hardware	REMOVABLE HD KIT-C1	\$250.00	28%	\$181.00	\$5.16	\$4.25	\$3.46				
2825B009	varioPRINT DP Series	Accessories Hardware		\$15,000.00	34%	\$9,946.00	\$283.46	\$233.73	\$189.97				
5735B006 7168B014	varioPRINT DP Series	Accessories Hardware Accessories	VARIOPRINT DP SADDLE FINISHER-AK2 HIGH CAPACITY STACKER - F1 SET	\$17,850.00) 34% 41%	\$11,750.00	\$334.88	\$276.13 \$229.36	\$224.43				
5868B001	varioPRINT DP Series	Controller Options	DOCBOX-C1 COLOR SCAN TO FILE/E-MAIL-C1	\$1,500.00 \$1,500.00 \$450.00	20%	\$9,760.00 \$1,204.00 \$362.00	\$34.31 \$10.32	\$229.36 \$28.29 \$8.51	\$100.42 \$23.00 \$6.91	1			
5871B001	varioPRINT DP Series	Controller Options Controller Options	REMOTE USER INTERFACE-C1 MULTIPLE QUEUE-C1	\$800.00	25%	\$602.00 \$602.00 \$578.00	\$17.16	\$14.15	\$11.50 \$11.04	4			
	varioPRINT DP Series varioPRINT DP Series	Controller Options Controller Options	DP LINK-C1	\$3,000.00	28%	\$2,167.00 \$2,167.00	\$61.76 \$61.76	\$50.92 \$50.92	\$41.39 \$41.39	ł			
5877B001	varioPRINT DP Series	Controller Options Controller Options	ACCOUNTING-C1 E-SHREDDING-C1	\$450.00	20%	\$362.00	\$10.32 \$18.87	\$8.51 \$15.56	\$6.91	4			
5880B001	varioPRINT DP Series varioPRINT DP Series	Controller Options Controller Options	KDK LINK-C1 MICROSOFT XPS STANDARD SPEED-C1	\$3,000.00	28% 31%	\$062.00 \$2,167.00 \$482.00	\$61.76 \$13.74	\$10.00 \$50.92 \$11.33	\$12.64 \$41.39 \$9.21	ł			
5886B001	varioPRINT DP Series varioPRINT DP Series	Controller Options Controller Options	MICROSOFT XPS HIGH SPEED-C1 CHINESE SIMPL PS3 FONTS-C1	\$1,100.00 \$600.00	0 34% 20%	\$722.00 \$482.00	\$20.58 \$13.74	\$16.97 \$11.33	\$13.79 \$9.21	ł			
5888B001 5889B001	varioPRINT DP Series varioPRINT DP Series	Controller Options Controller Options	CHINESE TRAD PS3 FONTS-C1 JAPANESE PS3 FONTS-C1	\$600.00 \$2,600.00	20% 17%	\$482.00 \$2,167.00	\$13.74 \$61.76	\$11.33 \$50.92	\$9.21 \$41.39	ł			
	varioPRINT DP Series varioPRINT DP Series	Controller Options Controller Options	KOREAN PS3 FONTS-C1 PRISMAsync SRA/PCL6 License for VarioPrint DP	\$600.00 \$7,000.00	20%	\$482.00 \$6,217.00	\$13.74 \$177.18	\$11.33 \$146.10	\$9.21 \$118.74	ł			
3539B001	varioPRINT DP Series varioPRINT DP Series	Controller Options Powerlift	PRISMAsync IPDS License for VarioPrint DP POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	\$10,000.00 \$4,212.00	13% 15%	\$8,703.00 \$3,585.00	\$248.04 \$102.17	\$204.52 \$84.25	\$166.23 \$68.47				
972V076	varioPRINT DP Series	Power Filters	ESP NEXT GEN PCS POWER FILTER (208V/20A) XG-PCS-20820D	\$287.11	47%	\$152.00	\$4.33	\$3.57	\$2.90				
246V635	varioPRINT DP Series	Mandatory Delivery and Installation	VARIOPRINT DP INSTALL PACK	\$2,679.00	30%	\$1,875.00	\$53.44	\$44.06	\$35.81				
2368V118	varioPRINT DP Series	Mandatory Delivery and Installation	HIGH VOLUME CONNECTIVITY OVER 80PPM	\$132.00	24%	\$100.00	\$2.85	\$2.35	\$1.91				
2195V020	varioPRINT DP Series	Professional Services	VARIOPRINT DP OPERATOR TRAINING	\$2,393.00	26%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2195V021	varioPRINT DP Series	Professional Services	VARIOPRINT DP IMPLEMENTATION SERVICES	\$1,196.00	27%	\$879.00	\$25.05	\$20.66	\$16.79	1			
002A002	Canon ColorPASS RIPs Canon ColorPASS RIPs	Machine Calibration Units	COLORPASS Z7100 W/IF BOARD E1 DENSITOMETER ED-100 V. DITE OVE OVE OPEOTOODUOTOMETED (DOD)	\$36,900.00 \$1,200.00	35% 26%	\$24,054.00 \$886.00	\$685.54 \$25.25	\$565.27 \$20.82	\$459.43 \$16.92	4			
752A005	Canon ColorPASS RIPs Canon ColorPASS RIPs	Calibration Units Graphic Arts Package	X-RITE EYE ONE SPECTROPHOTOMETER (POS) GRAPHIC ARTS FEATURE SET V1.2 FOR CP Z5100/7000/6000	\$1,300.00	26%	\$967.00 \$3,444.00	\$27.56 \$98.15	\$22.72	\$18.47				
	Canon ColorPASS RIPs	Package Graphic Arts Package	GRAPHIC ARTS FEATURE SET V1.2 FOR CP 25100/7000/6000 GA PACKAGE, PREMIUM EDITION	\$4,200.00	18%	\$5,803.00	\$98.15 \$165.39	\$80.93	\$65.78				
	Canon ColorPASS RIPs	Hardware Accessories	ADVANCE CONTROL IF KIT (DELL)	\$611.00	41%	\$362.00	\$10.32	\$130.37	\$6.91				
0452A001	Canon ColorPASS RIPs	Hardware Accessories	100 BASE T KIT	\$555.00	15%	\$473.00	\$13.48	\$11.12	\$9.03				
0451A012	Canon ColorPASS RIPs	Hardware Accessories	TOKEN RING	\$915.00		\$741.00	\$21.12	\$17.41	\$14.15				
0451A005	Canon ColorPASS RIPs	Hardware Accessories	CP TOKEN RING KIT FOR V-SERIES	\$1,030.00		\$877.00	\$24.99	\$20.61	\$16.75				
0134B001	Canon ColorPASS RIPs	Hardware Accessories	REMOVABLE HDD KIT-A1	\$1,950.00		\$1,493.00	\$42.55	\$35.09	\$28.52				
0134B002	Canon ColorPASS RIPs	Hardware Accessories	REMOVABLE HDD KIT-A2	\$2,950.00	24%	\$2,238.00	\$63.78	\$52.59	\$42.75				
0364V672	Canon ColorPASS RIPs	Hardware Accessories	ADVANCED CONTROLLER INTERFACE KIT	\$1,107.00	-142%	\$2,674.00	\$76.21	\$62.84	\$51.07				
0449A033	Canon ColorPASS RIPs	Software/Memory Accessories	Z6000-Z6100 UPGRADE KIT A2	\$5,700.00	22%	\$4,439.00	\$126.51	\$104.32	\$84.78]			
0449A036	Canon ColorPASS RIPs	Software/Memory Accessories	Z7000-Z7100 UPGRADE KIT A3	\$5,700.00	22%	\$4,439.00	\$126.51	\$104.32	\$84.78	1			
0449A037	Canon ColorPASS RIPs	Software/Memory Accessories Software/Memory	Z7400-Z7500 UPGRADE KIT A3	\$10,500.00	21%	\$8,269.00	\$235.67	\$194.32	\$157.94	4			
596A008	Canon ColorPASS RIPs	Accessories Software/Memory	DOCBUILDER PRO KIT V2.2 1 USER LICENSE	\$2,450.00	18%	\$2,002.00	\$57.06	\$47.05	\$38.24	1			
596A017	Canon ColorPASS RIPs	Accessories Software/Memory	IMPOSE V. 2.5 (1 LICENSE)	\$2,450.00	25%	\$1,828.00	\$52.10	\$42.96	\$34.91	1			
0445V221	Canon ColorPASS RIPs	Accessories Software/Memory	MEMORY 256MB CP Z800/Z6000/Z7000 MXZ6000256	\$178.00	38%	\$110.00	\$3.14	\$2.59	\$2.10	4			
0511V962	Canon ColorPASS RIPs	Accessories Software/Memory	256MB MEMORY FOR CP Z500e MXZ500W256	\$135.00	21%	\$107.00	\$3.05	\$2.51	\$2.04				
6596A005	Canon ColorPASS RIPs	Accessories Software/Memory	ENHANCED DB PRO1, V2.1	\$2,950.00	13%	\$2,568.00	\$73.19	\$60.35	\$49.05				
596A006	Canon ColorPASS RIPs	Accessories Software/Memory	ENHANCED DB PRO3, V2.1	\$7,950.00	18%	\$6,491.00	\$184.99	\$152.54	\$123.98				
	Canon ColorPASS RIPs	Accessories Software/Memory	ENHANCED DB PRO7, V2.1	\$16,500.00	18%	\$13,552.00	\$386.23	\$318.47	\$258.84				
450A037	Canon ColorPASS RIPs	Accessories Mandatory Delivery &	ENHANCED DOCBUILDER PRO 3	\$7,950.00	17%	\$6,622.00	\$188.73	\$155.62	\$126.48				
023V296	Canon ColorPASS RIPs	Install Mandatory Delivery &	RIPS LEVEL 1 INSTALL PAK	\$225.00	23%	\$173.00	\$4.93	\$4.07	\$3.30				
562B002	Canon ColorPASS RIPs imagePROGRAF iPF9400S	Install MACHINE	RIPS LEVEL 2 (26000,27000,27400) INSTALL PAK IMAGEPROGRAF IPF9400S POLL HOLDER SET DIA SA	\$725.00 \$9,995.00	30% 2%	\$507.00 \$9,810.00	\$14.45 \$279.59	\$11.91 \$230.54	\$9.68 \$187.37				
480B001	imagePROGRAF iPF9400S imagePROGRAF iPF9400S	ACCESSORIES ACCESSORIES	ROLL HOLDER SET RH2-64 BASKET BU-01 CUTTER HADE CT 06	\$800.00 \$315.00	40% 21%	\$478.00 \$250.00	\$13.62 \$7.13	\$11.23 \$5.88	\$9.13 \$4.78				
320B006	imagePROGRAF iPF9400S	ACCESSORIES ACCESSORIES	CUTTER BLADE CT-06 MAINTENACE CARTRIGDE MC-08 POSTEPATIST	\$86.00 \$95.00	12% 12%	\$76.00 \$84.00	\$2.17 \$2.39 \$22.01	\$1.79 \$1.97	\$1.45 \$1.60 \$15.26				
7025A039	imagePROGRAF iPF9400S	SOFTWARE PROFILING and CALIBRATION	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
438B025	imagePROGRAF iPF9400S	TOOLS PROFILING and	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49	ł			
002A004	imagePROGRAF iPF9400S	CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
		PROFILING and CALIBRATION		¢ 1,000.00	20%	2307.00	QL1.00	<i>\\</i>	\$10.4 <i>1</i>				
002A006	imagePROGRAF iPF9400S	TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
002A007	imagePROGRAF iPF9400S	CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
		PROFILING and CALIBRATION		1,122,00									
438B027	imagePROGRAF iPF9400S	TOOLS PROFILING and	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15	ł			
438B028	imagePROGRAF iPF9400S	CALIBRATION TOOLS	IIISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
		PROFILING and CALIBRATION											
	imagePROGRAF iPF9400S imagePROGRAF iPF9400S	TOOLS SERVICE	I1 IO AUTOMATED SCANNING TABLE (V2) IPF9400S 1 YEAR ECAREPAK	\$2,595.00 \$1,600.00		\$2,031.00 \$1,592.00	\$57.88 \$45.37	\$47.73 \$37.41	\$38.79 \$30.41	J			
438B022 708B231		SERVICE	IPF9400S 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP	\$2,600.00	1%	\$2,586.00	\$73.70	\$60.77	\$49.39				
1438B022 708B231 708B234	imagePROGRAF iPF9400S			\$519.00	20%	\$417.00 \$11,336.00	\$11.88 \$323.08	\$9.80 \$266.40	\$7.96 \$216.52	ł			
1438B022 708B231 708B234 023V298 5560B002	imagePROGRAF iPF9400S imagePROGRAF iPF9400S imagePROGRAF iPF9400	INSTALL PAKS MACHINE	DESIGNJET) IMAGEPROGRAF IPF9400	\$11,995.00	5%								
438B022 708B231 708B234 023V298 550B002 465B016 480B001	imagePROGRAF iPF9400S imagePROGRAF iPF9400S imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400	MACHINE ACCESSORIES ACCESSORIES	DESIGNJET) IMAGEPROGRAF IPF9400 ROLL HOLDER SET RH2-64 BASKET BU-01	\$11,995.00 \$800.00 \$315.00	40% 21%	\$478.00 \$250.00	\$13.62 \$7.13	\$11.23 \$5.88	\$9.13 \$4.78				
34388022 17088231 17088234 1023V298 35608002 44558016 14858001 14828002 3208006	imagePROGRAF iPF9400S imagePROGRAF iPF9400S imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400	MACHINE ACCESSORIES ACCESSORIES ACCESSORIES ACCESSORIES	DESIGNET) IMAGEPROGRAF IPF9400 ROLL HOLDER SET RH2-84 BASKET BU-01 CUTTER BLADE CT-06 MiNTENACE CATRIGDE MC-08	\$11,995.00 \$800.00 \$315.00 \$86.00 \$95.00	40% 21% 12% 12%	\$478.00 \$250.00 \$76.00 \$84.00	\$13.62 \$7.13 \$2.17 \$2.39	\$11.23 \$5.88 \$1.79 \$1.97	\$9.13 \$4.78 \$1.45 \$1.60				
3438B022 1708B231 1708B234 1023V298 8560B002 1465B016 1480B001 1482B002 1320B006	imagePROGRAF iPF9400S imagePROGRAF iPF9400S imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400	MACHINE ACCESSORIES ACCESSORIES ACCESSORIES ACCESSORIES SOFTWARE PROFILING and	DESIGNJET) IMAGEPROGRAF IPF9400 ROLL HOLDER SET RH2-64 BASKET BU-01 CUTTER BLADE CT-06	\$11,995.00 \$800.00 \$315.00 \$86.00	40% 21% 12%	\$478.00 \$250.00 \$76.00	\$13.62 \$7.13 \$2.17	\$11.23 \$5.88 \$1.79	\$9.13 \$4.78 \$1.45				
14388022 17088231 17088234 1023V298 15608002 14658016 14828002 13208006 17025A039	imagePROGRAF iPF9400S imagePROGRAF iPF9400S imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400 imagePROGRAF iPF9400	MACHINE ACCESSORIES ACCESSORIES ACCESSORIES ACCESSORIES SOFTWARE	DESIGNET) IMAGEPROGRAF IPF9400 ROLL HOLDER SET RH2-84 BASKET BU-01 CUTTER BLADE CT-06 MiNTENACE CATRIGDE MC-08	\$11,995.00 \$800.00 \$315.00 \$86.00 \$95.00	40% 21% 12% 12%	\$478.00 \$250.00 \$76.00 \$84.00	\$13.62 \$7.13 \$2.17 \$2.39	\$11.23 \$5.88 \$1.79 \$1.97	\$9.13 \$4.78 \$1.45 \$1.60				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options		PROFILING and											
8002A006	imagePROGRAF iPF9400	CALIBRATION TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF iPF9400	CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
		PROFILING and CALIBRATION											
3438B027	imagePROGRAF iPF9400	TOOLS PROFILING and CALIBRATION	IIISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF iPF9400	TOOLS PROFILING and	IIISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF iPF9400	CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B236 1708B239	imagePROGRAF iPF9400 imagePROGRAF iPF9400	eCARE PAK eCARE PAK	IPF9400 1 YEAR ECAREPAK IPF9400 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP	\$1,800.00 \$2,800.00	1% 1%	\$1,791.00 \$2,785.00	\$51.04 \$79.37	\$42.09 \$65.45	\$34.21 \$53.19				
1023V298 6565B002	imagePROGRAF iPF9400 imagePROGRAF iPF8400	INSTALL PAKS MACHINE	DESIGNJET) IMAGEPROGRAF IPF8400	\$519.00 \$5,995.00	20% 29%	\$417.00 \$4,250.00	\$121.13	\$9.80 \$99.88	\$7.96 \$81.18				
1465B012 1482B002	imagePROGRAF iPF8400 imagePROGRAF iPF8400	ACCESSORIES ACCESSORIES	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS) CUTTER BLADE CT-06	\$160.00 \$86.00	14% 12%	\$138.00 \$76.00	\$3.93 \$2.17	\$3.24 \$1.79	\$2.64 \$1.45				
1320B006 1709B001	imagePROGRAF iPF8400 imagePROGRAF iPF8400	ACCESSORIES ACCESSORIES	MAINTENACE CARTRIGDE MC-08 MEDIA TAKE-UP UNIT TU-06	\$95.00 \$1,500.00	12% 15%	\$84.00 \$1,280.00	\$2.39 \$36.48	\$1.97 \$30.08	\$1.60 \$24.45				
7025A039 1708B241	imagePROGRAF iPF8400 imagePROGRAF iPF8400	SOFTWARE SERVICE	POSTERARTIST IPF8400 1 YEAR ECAREPAK	\$699.00 \$1,250.00	-15% 0%	\$804.00 \$1,244.00	\$22.91 \$35.45	\$18.89 \$29.23	\$15.36 \$23.76				
1708B243 1023V298	imagePROGRAF iPF8400	SERVICE	IPF8400 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	\$2,400.00	1%	\$2,387.00 \$417.00	\$68.03 \$11.88	\$56.09 \$9.80	\$45.59 \$7.96				
10237296	imagePROGRAF iPF8400	PROFILING and CALIBRATION		\$519.00	20%	\$417.00	\$11.00	\$9.80	\$7.90				
3438B025	imagePROGRAF iPF8400	TOOLS PROFILING and	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF iPF8400	CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
80024000		PROFILING and CALIBRATION	EYE ONE ISIS AUTOMATED CHART READER	\$2.405.00	0001	\$2 720 00	\$78.06	864.07	650.04				
8002A006	imagePROGRAF iPF8400	TOOLS PROFILING and CALIBRATION	LIE ONE IDIO AUTOWATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF iPF8400	TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF iPF8400	CALIBRATION TOOLS	11ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
		PROFILING and CALIBRATION											
3438B028	imagePROGRAF iPF8400	TOOLS PROFILING and CALIBRATION	IIISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022 8554B002	imagePROGRAF iPF8400 imagePROGRAF iPF8400S	TOOLS Machine	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00 \$4,995.00	22% 3%	\$2,031.00 \$4,853.00	\$57.88 \$138.31	\$47.73 \$114.05	\$38.79 \$92.69				
1465B012 1482B002	imagePROGRAF iPF8400S imagePROGRAF iPF8400S	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS) CUTTER BLADE CT-06	\$4,995.00 \$160.00 \$86.00	14%	\$138.00	\$3.93	\$1.79	\$92.69 \$2.64 \$1.45				
1320B006	imagePROGRAF iPF8400S	Accessories Accessories	MAINTENACE CARTRIGDE MC-08	\$95.00	12%	\$76.00 \$84.00	\$2.39	\$1.97	\$1.60				
1709B001 7025A039		Accessories Software	MEDIA TAKE-UP UNIT TU-06 POSTERARTIST	\$1,500.00 \$699.00	15% -15%	\$1,280.00 \$804.00	\$36.48 \$22.91	\$30.08 \$18.89	\$24.45 \$15.36				
1708B261 1708B262	imagePROGRAF iPF8400S imagePROGRAF iPF8400S	eCare PAK eCare PAK	IPF8400S 1 YEAR ECAREPAK IPF8400S 2 YEAR ECARE PAK	\$1,250.00 \$2,400.00	0% 1%	\$1,244.00 \$2,387.00	\$35.45 \$68.03	\$29.23 \$56.09	\$23.76 \$45.59				
1023V298	imagePROGRAF iPF8400S	Install Paks	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH, HP DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
3438B025	imagePROGRAF iPF8400S	Profiling and Calibration Tools	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF iPF8400S	Profiling and Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF iPF8400S	Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF iPF8400S	Calibration Tools Profiling and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF iPF8400S	Calibration Tools Profiling and	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF iPF8400S	Calibration Tools Profiling and	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00		\$21.60	\$17.55				
3438B022	imagePROGRAF iPF8400S	Calibration Tools Implementation	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00		\$47.73	\$38.79				
1396V761	imagePROGRAF iPF8400S	Services Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00		\$4.35	\$3.53				
1396V762 6554B002	imagePROGRAF iPF8400S imagePROGRAF iPF6450/6400	Services	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85 \$105.02	\$2.35	\$1.91				
5339B002	imagePROGRAF iPF6450/6400		IMAGEPROGRAF IPF6400	\$3,895.00	-7%	\$3,085.00	\$105.02	\$75.18	\$10.38				
6572B001	imagePROGRAF iPF6450/6400		SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	\$1,795.00	15%	\$1,529.00	\$43.58	\$35.93	\$29.20				
1465B015	imagePROGRAF iPF6450/6400		ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010	imagePROGRAF iPF6450/6400	ACCESSORIES	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
7025A039	imagePROGRAF iPF6450/6400	SOFTWARE	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
3438B025	imagePROGRAF iPF6450/6400	CALIBRATION	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
		PROFILING and CALIBRATION											
8002A004	imagePROGRAF iPF6450/6400	PROFILING and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF iPF6450/6400	CALIBRATION TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	imagePROGRAF iPF6450/6400	CALIBRATION	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
		PROFILING and CALIBRATION			22.70								
3438B027	imagePROGRAF iPF6450/6400	PROFILING and	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	imagePROGRAF iPF6450/6400	CALIBRATION TOOLS	11ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
24290000		PROFILING and CALIBRATION	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
3438B022	imagePROGRAF iPF6450/6400 imagePROGRAF iPF6450/6400		IPF6400 1 YEAR CCAREPAK	\$2,595.00	72%	\$2,031.00	\$22.69	\$47.73	\$36.79				
1708B248	imagePROGRAF iPF6450/6400		IPF6400 2 YEAR ECAREPAK	\$2,400.00	42%	\$1,393.00		\$32.74	\$26.61				
1708B251	imagePROGRAF iPF6450/6400		IPF6450 1 YEAR CCAREPAK	\$2,800.00	72%	\$796.00		\$18.71	\$15.20				
1708B253	imagePROGRAF iPF6450/6400		IPF6450 2 YEAR ECAREPAK	\$2,400.00	42%	\$1,393.00		\$32.74	\$26.61				
1059V452	imagePROGRAF iPF6450/6400		WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
8571B002		Machine	IPF6400S ROLL HOLDER SET RH2-25 (2° OR 3° CORE WITH SUPPLIED	\$2,995.00		\$2,912.00		\$68.43	\$55.62				
1465B015 1320B010	imagePROGRAF iPF6400S imagePROGRAF iPF6400S	Accessories Accessories	ADAPTER) MAINTENANCE CARTRIDGE MC-16	\$137.00 \$69.00	20% 22%	\$109.00 \$54.00	\$3.11 \$1.54	\$2.56 \$1.27	\$2.08 \$1.03				
6572B001	imagePROGRAF iPF6400S	Accessories	SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	\$1,795.00	15%	\$1,529.00	\$43.58	\$35.93	\$29.20				
7025A039 1708B257 1708B258	imagePROGRAF iPF6400S imagePROGRAF iPF6400S imagePROGRAF iPF6400S	Software eCarePAK	POSTERARTIST IPF6400S 1 YEAR ECAREPAK IPE6400S 2 YEAR ECAREPAK	\$699.00 \$800.00 \$1.400.00	-15% 1% 1%	\$804.00 \$796.00 \$1.393.00	\$22.69	\$18.89 \$18.71 \$22.74	\$15.36 \$15.20 \$26.61				
1708B258 1059V452	imagePROGRAF iPF6400S imagePROGRAF iPF6400S	eCarePAK Install Paks Profiling and	IPF6400S 2 YEAR ECAREPAK WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$1,400.00 \$356.00	1% 20%	\$1,393.00 \$286.00	\$39.70 \$8.15	\$32.74 \$6.72	\$26.61 \$5.46				
3438B025	imagePROGRAF iPF6400S	Calibration Tools Profiling and	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	imagePROGRAF iPF6400S	Calibration Tools Profiling and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00		\$22.72	\$18.47				
8002A006	imagePROGRAF iPF6400S	Calibration Tools Profiling and		\$3,495.00		\$2,739.00		\$64.37	\$52.31				
8002A007	imagePROGRAF iPF6400S	Calibration Tools Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027 3438B028	imagePROGRAF iPF6400S imagePROGRAF iPF6400S	Calibration Tools Profiling and Calibration Tools	I1ISIS HARDCASE	\$800.00	93%	\$60.00 \$919.00		\$1.41	\$1.15				
3438B022	imagePROGRAF iPF6400S	Profiling and Calibration Tools	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	23%	\$2,031.00		\$47.73	\$38.79				
1396V761	imagePROGRAF iPF6400S	Implementation Services	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00		\$4.35	\$3.53				
1396V762	imagePROGRAF iPF6400S	Implementation Services	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00		\$2.35	\$1.91				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc						_	Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
4918B002	imagePROGRAF iPF6300S	Machine	IMAGEPROGRAF IPF6300S ROLL HOLDER SET RH2-25 (2° OR 3° CORE WITH SUPPLIED	\$2,995.00	-7%	\$3,204.00	\$91.31	\$75.29	\$61.20				
1465B015 1320B010	imagePROGRAF iPF6300S imagePROGRAF iPF6300S	Accessories Accessories	ADAPTER) MAINTENANCE CARTRIDGE MC-16	\$137.00 \$69.00		\$109.00 \$54.00	\$3.11 \$1.54	\$2.56 \$1.27	\$2.08 \$1.03				
7025A039	imagePROGRAF iPF6300S	Software/RIP PROFILING and	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
3438B025	imagePROGRAF iPF6300S	CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
		PROFILING and CALIBRATION											
8002A004	imagePROGRAF iPF6300S	TOOLS PROFILING and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
8002A006	imagePROGRAF iPF6300S	CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
		PROFILING and CALIBRATION											
8002A007	imagePROGRAF iPF6300S	TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF iPF6300S	CALIBRATION TOOLS	11ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
		PROFILING and CALIBRATION											
3438B028	imagePROGRAF iPF6300S	TOOLS PROFILING and	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF iPF6300S	CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
1708B155 1708B156	imagePROGRAF iPF6300S imagePROGRAF iPF6300S	eCarePAK eCarePAK	IPF6300S 1 YEAR ECAREPAK IPF6300S 2 YEAR ECAREPAK	\$515.00 \$1,000.00	3% 8%	\$498.00 \$920.00	\$14.19 \$26.22	\$11.70 \$21.62	\$9.51 \$17.57				
		Implementation Services by Local											
1396V761	imagePROGRAF iPF6300S	Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF iPF6300S	Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
1059V452	imagePROGRAF iPF6300S	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
2157B002 1708B024	imagePROGRAF iPF5100 imagePROGRAF iPF5100	Machine Accessories	IMAGEPROGRAF 5100 LARGE FORMAT PRINTER IPF 5100 1 YEAR CAREPAK	\$2,095.00 \$300.00	-18% 9%	\$2,476.00 \$273.00	\$70.57 \$7.78	\$58.19 \$6.42	\$47.29 \$5.21				
1465B001	imagePROGRAF iPF5100	Accessories	ROLL HOLDER SET RH2-11 (2"OR 3" CORE WITH SUPPLIED ADAPTER)	\$126.00	20%	\$101.00	\$2.88	\$2.37	\$1.93				
1320B003 1708B025	imagePROGRAF iPF5100 imagePROGRAF iPF5100	Accessories Accessories	MAINTENANCE CARTRIDGE MC-05 IPF 5100 2 YEAR CAREPAK	\$69.00 \$500.00	22% 9%	\$455.00	\$1.54 \$12.97	\$1.27 \$10.69	\$1.03 \$8.69				
1317B001 1701B001	imagePROGRAF iPF5100 imagePROGRAF iPF5100	Accessories Accessories	IEEE 1394 EXPANSION BOARD EB-05 CABINET STAND CB17-01 DRINTER STAND C517-01	\$250.00 \$295.00	14%	\$216.00 \$250.00	\$6.16 \$7.13	\$5.08 \$5.88	\$4.13 \$4.78				
1255B006 1255B007	imagePROGRAF iPF5100 imagePROGRAF iPF5100	Accessories Accessories	PRINTER STAND ST-11 DESKTOP BASKET BU-02	\$310.00 \$153.00	21% 21%	\$246.00 \$121.00	\$7.01 \$3.45	\$5.78 \$2.84	\$4.70 \$2.31				
7025A039	imagePROGRAF iPF5100	Software/ Software Rip PROFILING and	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
0.4000005		CALIBRATION		64 000 00	000/	6 044.00	\$23.11	\$10.00	\$15.49				
3438B025	imagePROGRAF iPF5100	PROFILING and CALIBRATION	I1PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$13.49				
8002A004	imagePROGRAF iPF5100	TOOLS PROFILING and	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
80020006	imagePROGRAE (PE5100	CALIBRATION	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A006	imagePROGRAF iPF5100	PROFILING and CALIBRATION	ETE ONE ISIS AUTOMATED CHART READER	\$5,495.00	2276	\$2,739.00	\$78.00	304.37	302.31				
8002A007	imagePROGRAF iPF5100	TOOLS PROFILING and	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	imagePROGRAF iPF5100	CALIBRATION	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
		PROFILING and CALIBRATION											
3438B028	imagePROGRAF iPF5100	TOOLS PROFILING and	I1ISIS XL HARDCASE	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	imagePROGRAF iPF5100	CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
		eCarePAK - Unavailable in Puerto											
1708B151	imagePROGRAF iPF5100	Rico eCarePAK -	IPF5100 1 YEAR ECAREPAK	\$300.00	0%	\$299.00	\$8.52	\$7.03	\$5.71				
1708B152	imagePROGRAF iPF5100	Unavailable in Puerto Rico	IPF5100 2 YEAR ECAREPAK	\$500.00	0%	\$498.00	\$14.19	\$11.70	\$9.51				
1059V452	imagePROGRAF iPF5100	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
		Implementation Services by Local											
1396V761	imagePROGRAF iPF5100	Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762 2158B002	imagePROGRAF iPF5100	Services by Local Systems Analyst Machine	POSTER ARTIST WEB-BASED TRAINING	\$152.00 \$1.595.00	34%	\$100.00	\$2.85 \$57.31	\$2.35 \$47.26	\$1.91				
1318B003	imagePROGRAF iPF510 imagePROGRAF iPF510	Accessories	AUTO ROLL FEED UNIT RU-01 (CONTAINS ONE RH2-11) ROLL HOLDER SET RH2-11 (2"OR 3" CORE WITH SUPPLIED	\$263.00	-20%	\$2,011.00 \$200.00	\$5.70	\$4.70	\$38.41 \$3.82				
1465B001 1320B003	imagePROGRAF iPF510 imagePROGRAF iPF510	Accessories Accessories	ADAPTER) MAINTENANCE CARTRIDGE MC-05	\$126.00 \$69.00	20% 22%	\$101.00 \$54.00	\$2.88 \$1.54	\$2.37 \$1.27	\$1.93 \$1.03				
1317B001 1701B001	imagePROGRAF iPF510 imagePROGRAF iPF510	Accessories	IEEE 1394 EXPANSION BOARD EB-05 CABINET STAND CB17-01	\$250.00	14%	\$216.00	\$6.16	\$5.08	\$4.13				
1255B006 1255B007	imagePROGRAF iPF510 imagePROGRAF iPF510	Accessories Accessories	PRINTER STAND ST-11 DESKTOP BASKET BU-02	\$310.00 \$153.00	21%		\$7.01 \$3.45	\$5.78 \$2.84	\$4.70 \$2.31				
7025A039	imagePROGRAF iPF510	Software/Software Rip	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
		eCarePAK - Unavailable in Puerto											
1708B163	imagePROGRAF iPF510	Rico eCarePAK -	IPF510/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
1708B164	imagePROGRAF iPF510	Unavailable in Puerto Rico	IPF510/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
		Implementation Services by Local											
1396V761	imagePROGRAF iPF510	Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF iPF510	Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
1059V452	imagePROGRAF iPF510	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
3034B002 3034B017	imagePROGRAF iPF605 imagePROGRAF iPF605	Machine Machine	IMAGEPROGRAF IPF605 WITH STAND IMAGEPROGRAF IPF605 W/O STAND	\$1,595.00 \$1,295.00	-20%	\$1,914.00 \$1,731.00	\$54.55 \$49.33	\$44.98 \$40.68	\$36.56 \$33.06				
1465B015	imagePROGRAF iPF605	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	\$137.00	20%	\$109.00	\$3.11	\$2.56	\$2.08				
1320B010 1317B001 1355B010	imagePROGRAF iPF605 imagePROGRAF iPF605	Accessories Accessories	MAINTENANCE CARTRIDGE MC-16 IEEE 1394 EXPANSION BOARD EB-05 DRIMTER STAND, ST 25	\$69.00 \$250.00	14%	\$216.00	\$1.54 \$6.16	\$5.08	\$1.03 \$4.13				
1255B010 7025A039	imagePROGRAF iPF605 imagePROGRAF iPF605	Accessories Software/Software RIP	PRINTER STAND ST-25 POSTERARTIST	\$300.00	3%	\$292.00 \$804.00	\$8.32	\$6.86 \$18.89	\$5.58 \$15.36				
10234039	magerrookar IPF605	eCarePAK -	I SOLAAR IIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B163	imagePROGRAF iPF605	Unavailable in Puerto Rico eCarePAK -	IPF510/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
1708B164	imagePROGRAF iPF605	Unavailable in Puerto Rico	IPF510/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
1059V452	imagePROGRAF iPF605	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$374.00	\$10.66	\$6.79	\$7.14				
		Implementation Services by Local		\$330.00	20%	<i>4200.00</i>	φυ. 15	90.72	<i>4</i> 0.40				
1396V761	imagePROGRAF iPF605	Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF iPF605	Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
2159B014	imagePROGRAF iPF610	Machine	IMAGEPROGRAF 610 LARGE FORMAT PRINTER ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED	\$3,277.00	12%	\$2,895.00	\$82.51	\$68.03	\$55.29				
1465B015 1317B001	imagePROGRAF iPF610 imagePROGRAF iPF610	Accessories Accessories	ADAPTER) IEEE 1394 EXPANSION BOARD EB-05	\$137.00 \$250.00	20% 14%	\$109.00 \$216.00	\$3.11 \$6.16	\$2.56 \$5.08	\$2.08 \$4.13				
1320B010	imagePROGRAF iPF610	Accessories Software/Software	MAINTENANCE CARTRIDGE MC-16	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
7025A039	imagePROGRAF iPF610	Rip eCarePAK -	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B163	imagePROGRAF iPF610	Unavailable in Puerto Rico	IPF510/610/605 1 YEAR ECAREPAK	\$200.00	1%	\$199.00	\$5.67	\$4.68	\$3.80				
17090104		eCarePAK - Unavailable in Puerto		\$000 T		\$074.5-	e.o	eo	A				
1708B164	imagePROGRAF iPF610	Rico Mandatory Delivery &	IPF510/610/605 2 YEAR ECAREPAK	\$390.00	4%	\$374.00	\$10.66	\$8.79	\$7.14				
1059V452	imagePROGRAF iPF610	Install Implementation Services by Local	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	imagePROGRAF iPF610	Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				

Product				Purchase			Lease			Service			
Product				Pricing Quantity (License per			Lease			Service	1		
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
		Implementation Services by Local											
1396V762 2990B013		Systems Analyst Machine	POSTER ARTIST WEB-BASED TRAINING IMAGEPROGRAF IPF650 SET	\$152.00 \$2,495.00	-10%	\$100.00 \$2,748.00	\$2.85 \$78.32	\$2.35 \$64.58	\$1.91 \$52.49				
3433B018	imagePROGRAF iPF650/655	Machine	IMAGEPROGRAF IPF655 SET ROLL HOLDER SET RH2-26 (2" OR 3" CORE WITH SUPPLIED	\$3,195.00		\$3,399.00	\$96.87	\$79.88	\$64.92				
1465B014 1320B014	imagePROGRAF iPF650/655 imagePROGRAF iPF650/655		ADAPTER) MAINTENANCE CARTRIDGE MC-10 DUST COVER DC24-1	\$140.00 \$69.00 \$110.00	22%	\$111.00 \$54.00 \$88.00	\$3.16 \$1.54 \$2.51	\$2.61 \$1.27 \$2.07	\$2.12 \$1.03 \$1.68				
1480B005 7025A039	imagePROGRAF iPF650/655 imagePROGRAF iPF650/655	Software/Software RIP	POSTERATIST	\$699.00		\$804.00	\$2.51	\$2.07	\$15.36				
1020/000		eCarePAK - Unavailable in Puerto		0000.00	10%	\$004.00	QLL.01	010.00	¢10.00				
1708B165	imagePROGRAF iPF650/655	Rico eCarePAK -	IPF650/655 1 YEAR ECAREPAK	\$500.00	0%	\$498.00	\$14.19	\$11.70	\$9.51				
1708B166	imagePROGRAF iPF650/655	Unavailable in Puerto Rico	IPF650/655 2 YEAR ECAREPAK	\$1,000.00	0 1%	\$995.00	\$28.36	\$23.38	\$19.00				
1059V452	imagePROGRAF iPF650/655	Mandatory Delivery & Install Implementation	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	\$356.00	20%	\$286.00	\$8.15	\$6.72	\$5.46				
1396V761	imagePROGRAF iPF650/655	Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	0 12%	\$185.00	\$5.27	\$4.35	\$3.53				
		Implementation Services by Local											
1396V762	imagePROGRAF iPF650/655 imagePROGRAF	Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00		\$100.00	\$2.85	\$2.35	\$1.91				
2983B013 2983B048	iPF750/iPF750 MFP M40 imagePROGRAF iPF750/iPF750 MFP M40	Machine Machine	IMAGEPROGRAF IPF750 IMAGEPROGRAF IPF750 MFP M40	\$3,495.00	0 11%	\$3,115.00	\$88.78	\$73.20 \$157.71	\$59.50 \$128.18				
1465B013	imagePROGRAF iPF750/iPF750 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$7,495.00		\$6,711.00	\$191.26	\$157.71	\$128.18				
1320B014	imagePROGRAF iPE750/iPE750 MEP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	\$150.00		\$120.00	\$3.42	\$2.02	\$2.29				
1480B004	imagePROGRAF iPF750/iPF750 MFP M40	Accessories	DUST COVER DC36-2	\$110.00		\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	imagePROGRAF iPF750/iPF750 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00		\$804.00	\$22.91	\$18.89					
17092074	imagePROGRAF	CarePAK - Unavailable in Puerto		6000 -		e=+0	···	A10	AD 5-				
1708B071	iPF750/iPF750 MFP M40	Rico CarePAK - Unavailable in Puerto	IPF750 1 YEAR CAREPAK	\$600.00	0 14%	\$519.00	\$14.79	\$12.20	\$9.91				
1708B072	iPF750/iPF750 MFP M40	Rico CarePAK -	IPF750 2 YEAR CAREPAK	\$1,100.00	13%	\$952.00	\$27.13	\$22.37	\$18.18				
1708B173	imagePROGRAF iPF750/iPF750 MFP M40	Unavailable in Puerto Rico	IPF750 MFP 1 YR ECAREPAK	\$1,395.00	13%	\$1,207.00	\$34.40	\$28.36	\$23.05				
	imagePROGRAF	CarePAK - Unavailable in Puerto											
1708B174	iPF750/iPF750 MFP M40 imagePROGRAF		IPF750 MFP 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP	\$2,595.00	13%	\$2,245.00	\$63.98	\$52.76	\$42.88				
1023V298	iPF750/iPF750 MFP M40 imagePROGRAF	Install Mandatory Delivery &	DESIGNJET)	\$519.00		\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	iPF750/iPF750 MFP M40	Install Implementation	CANON MFP 36 INSTALL	\$1,295.00	0 14%	\$1,120.00	\$31.92	\$26.32	\$21.39				
1396V761	imagePROGRAF iPF750/iPF750 MFP M40	Services by Local Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF iPF750/iPF750 MFP M40	Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
6470B002	imagePROGRAF iPF760/iPF760 MFP M40	Machine	IMAGEPROGRAF 760 PRINTER ONLY	\$4,495.00	0 19%	\$3,631.00	\$103.48	\$85.33	\$69.35				
6470B027	imagePROGRAF iPF760/iPF760 MFP M40	Machine	IMAGEPROGRAF IPF760 MFP M40	\$8,495.00	15%	\$7,254.00	\$206.74	\$170.47	\$138.55				
1465B013	imagePROGRAF iPF760/iPF760 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$150.00	20%	\$120.00	\$3.42	\$2.82	\$2.29				
1320B014	imagePROGRAF iPF760/iPF760 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00	22%	\$54.00	\$1.54	\$1.27	\$1.03				
1480B004	imagePROGRAF iPF760/iPF760 MFP M40 imagePROGRAF	Accessories	DUST COVER DC36-2	\$110.00	20%	\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	iPF760/iPF760 MFP M40	Software/Software Rip eCarePAK -	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B204	imagePROGRAF iPF760/iPF760 MFP M40	Unavailable in Puerto Rico	IPF760/765 1 YEAR ECAREPAK	\$600.00	0 1%	\$597.00	\$17.01	\$14.03	\$11.40				
	imagePROGRAF	eCarePAK - Unavailable in Puerto											
1708B205	iPF760/iPF760 MFP M40	Rico eCarePAK -	IPF760/765 2 YEAR ECAREPAK	\$1,100.00	0%	\$1,095.00	\$31.21	\$25.73	\$20.91				
1708B211	imagePROGRAF iPF760/iPF760 MFP M40	Unavailable in Puerto Rico eCarePAK -	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK	\$2,595.00	0 1%	\$2,582.00	\$73.59	\$60.68	\$49.32				
1708B209	imagePROGRAF iPF760/iPF760 MFP M40	Unavailable in Puerto Rico	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	\$1.395.00	0 1%	\$1.388.00	\$39.56	\$32.62	\$26.51				
1023V298	imagePROGRAF iPF760/iPF760 MFP M40		WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH, HP DESIGNJET)	\$519.00		\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	imagePROGRAF iPF760/iPF760 MFP M40	Mandatory Delivery & Install		\$1,295.00		\$1,120.00	\$31.92	\$26.32	\$21.39				
	imagePROGRAF	Implementation Services by Local											
1396V761	iPF760/iPF760 MFP M40	Systems Analyst Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
1396V762	imagePROGRAF iPF760/iPF760 MFP M40 imagePROGRAF	Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	\$152.00	34%	\$100.00	\$2.85	\$2.35	\$1.91				
6471B002	iPF765/iPF765 MFP M40 imagePROGRAF	Machine	IMAGEPROGRAF 765 PRINTER ONLY	\$4,995.00	18%	\$4,096.00	\$116.74	\$96.26	\$78.23				
6471B031	iPF765/iPF765 MFP M40 imagePROGRAF	Machine	IMAGEPROGRAF IPF765 MFP M40	\$8,995.00		\$7,638.00	\$217.68	\$179.49	\$145.89				
1465B013	iPF765/iPF765 MFP M40 imagePROGRAF	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	\$150.00		\$120.00	\$3.42	\$2.82	\$2.29				
1320B014	iPF765/iPF765 MFP M40 imagePROGRAF	Accessories	MAINTENANCE CARTRIDGE MC-10	\$69.00		\$54.00	\$1.54	\$1.27	\$1.03				
1480B004	iPF765/iPF765 MFP M40 imagePROGRAF	Accessories Software/Software	DUST COVER DC36-2	\$110.00		\$88.00	\$2.51	\$2.07	\$1.68				
7025A039	iPF765/iPF765 MFP M40 imagePROGRAF	Rip eCarePAK - Unavailable in Puerto	POSTERARTIST	\$699.00	-15%	\$804.00	\$22.91	\$18.89	\$15.36				
1708B204	iPF765/iPF765 MFP M40	Rico eCarePAK -	IPF760/765 1 YEAR ECAREPAK	\$600.00	0 1%	\$597.00	\$17.01	\$14.03	\$11.40				
1708B205	imagePROGRAF iPF765/iPF765 MFP M40	Unavailable in Puerto Rico	IPF760/765 2 YEAR ECAREPAK	\$1,100.00	0%	\$1,095.00	\$31.21	\$25.73	\$20.91				
	imagePROGRAF	eCarePAK - Unavailable in Puerto											
1708B209	iPF765/iPF765 MFP M40	Rico eCarePAK -	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	\$1,395.00	0 1%	\$1,388.00	\$39.56	\$32.62	\$26.51				
1708B211	imagePROGRAF iPF765/iPF765 MFP M40 imagePROGRAF	Unavailable in Puerto Rico Mandatory Delivery &	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP	\$2,595.00	1%	\$2,582.00	\$73.59	\$60.68	\$49.32				
1023V298	iPF765/iPF765 MFP M40 imagePROGRAF	Install Mandatory Delivery &	DESIGNJET)	\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
2133V091	iPF765/iPF765 MFP M40	Install Implementation	CANON MFP 36 INSTALL	\$1,295.00	14%	\$1,120.00	\$31.92	\$26.32	\$21.39				
1396V761	imagePROGRAF iPF765/iPF765 MFP M40	Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
12061/702	imagePROGRAF	Implementation Services by Local Systems Applyst	DOSTED ADTIST WED DASED TRAINING			\$400 C-	#0.c=	An					
1396V762 4836B002	iPF765/iPF765 MFP M40 imagePROGRAF iPF815/iPF815 MFP M40	Systems Analyst Machine	POSTER ARTIST WEB-BASED TRAINING	\$152.00	0 34% 0 7%	\$100.00 \$5,365.00	\$2.85	\$2.35	\$1.91				
4836B034	imagePROGRAF iPF815/iPF815 MFP M40	Machine	IMAGEPROGRAF IFF815 IMAGEPROGRAF IFF815 MFP M40	\$9,795.00		\$9,181.00	\$152.90	\$126.06	\$102.47				
1465B012	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	\$160.00		\$138.00	\$3.93	\$3.24	\$2.64				
1320B012	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-09	\$95.00		\$84.00	\$2.39	\$1.97	\$1.60				
1709B001	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	MEDIA TAKE-UP UNIT TU-06	\$1,500.00		\$1,280.00	\$36.48	\$30.08	\$24.45				
7025A039	imagePROGRAF iPF815/iPF815 MFP M40	Software/Software RIP	POSTERARTIST	\$699.00		\$804.00	\$22.91	\$18.89	\$15.36				
	imagePROGRAF	eCarePAK - Unavailable in Puerto				Ar							
1708B175	iPF815/iPF815 MFP M40 imagePROGRAF	Rico eCarePAK - Unavailable in Puerto	IPF815/825 1 YEAR ECAREPAK	\$975.00	0 7%	\$909.00	\$25.91	\$21.36	\$17.36				
1708B176	iPF815/iPF815 MFP M40	Rico eCarePAK -	IPF815/825 2 YEAR ECAREPAK	\$1,950.00	7%	\$1,816.00	\$51.76	\$42.68	\$34.69				
1708B177	imagePROGRAF iPF815/iPF815 MFP M40	Unavailable in Puerto Rico	IPF815/825 MFP 1 YEAR ECAREPAK	\$1,795.00	0 1%	\$1,786.00	\$50.90	\$41.97	\$34.11				
				\$1,700.00	1.70	÷.,.00.00	400.00	÷+1.57		1			

Dotation Data into the bination Partial into the bination of bination	Product				Purchase			Lease			Service			
Index <th< th=""><th>Product</th><th></th><th></th><th></th><th>Pricing Quantity</th><th></th><th></th><th>Lease</th><th></th><th></th><th>Service</th><th></th><th></th><th></th></th<>	Product				Pricing Quantity			Lease			Service			
NameJohney<					device/employee/s	Minimum Disc							Overage	Overages
		Sub Category	Sub Type	Product Model			Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
Name Name <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>														
BATM BATM	8B178 i	iPF815/iPF815 MFP M40	Rico	IPF815/825 MFP 2 YEAR ECAREPAK WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH.HP	\$3,445.00	1%	\$3,427.00	\$97.67	\$80.53	\$65.46				
Diable Diable Diable Diable 	3V298 i	iPF815/iPF815 MFP M40	Install		\$519.00	20%	\$417.00	\$11.88	\$9.80	\$7.96				
MACHNorman	3V092 i	iPF815/iPF815 MFP M40		MFP 42 INSTALL	\$1,395.00	13%	\$1,207.00	\$34.40	\$28.36	\$23.05				
math matr				POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
Normal Norma	i	imagePROGRAF	Services by Local											
NormN	i	imagePROGRAF												
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NoneProvide of the sectorProvide of the sectorProvid	i	imagePROGRAF												
NumberNumb	i	imagePROGRAF												
Mathematical mathem				POSTERARIIST	\$699.00	-15%	\$804.00	\$22.91	\$10.05	\$15.36				
Mache MathemaMach Mach Mach Mach Mach Mach Mach Mach		iPF825/iPF825 MFP M40	Rico	IPF815/825 1 YEAR ECAREPAK	\$975.00	7%	\$909.00	\$25.91	\$21.36	\$17.36				
NumberNumb	i BB176 i		Rico	IPF815/825 2 YEAR ECAREPAK	\$1.950.00	7%	\$1.816.00	\$51.76	\$42.68	\$34.69				
NameNote of the sectorName			eCare PAK- Not				1.10.000							
			Rico	IPF815/825 MFP 1 YEAR ECAREPAK	\$1,795.00	1%	\$1,786.00	\$50.90	\$41.97	\$34.11				
NomeN				IPF815/825 MFP 2 YEAR ECAREPAK	\$3,445.00	1%	\$3,427.00	\$97.67	\$80.53	\$65.46				
Mathematical Mathematical Mathematical Mathematical 	i 3V298 i	iPF825/iPF825 MFP M40	Mandatory Delivery & Installation	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH, HP	\$519.00	20%		\$11.88	\$9.80	\$7.96				
NormN	i	imagePROGRAF	Mandatory Delivery &	MFP 42 INSTALL					\$28.36					
	i	imagePROGRAF	Implementation Services by Local											
Part of the p			Implementation	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	6V762 i	iPF825/iPF825 MFP M40	Systems Analyst	POSTER ARTIST WEB-BASED TRAINING			\$100.00							
	7B001 F 9B007 F	PlotWave 340/360 PlotWave 340/360	Main Engine Accessories	PLOTWAVE 340/360 PRINTER PLOTWAVE 340 PRODUCT LICENSE	\$12,000.00 \$250.00	22% 16%	\$9,315.00 \$210.00	\$5.99	\$4.94	\$4.01				
	9B008 F 8B008 F	PlotWave 340/360 PlotWave 340/360	Accessories	340 ACCESSORY KIT	\$900.00	18%	\$735.00	\$20.95	\$67.23 \$17.27	\$54.65 \$14.04				
	8B004 F	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES 2ND ROLL	\$785.00	26%	\$578.00	\$16.47	\$13.58	\$11.04				
	BB006	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES FRONT ORIGINAL TRAY	\$250.00) -5%) -5%	\$263.00	\$7.50	\$6.18	\$5.02				
Name 	3B025	PlotWave 340/360	Accessories	ADDITIONAL HD KIT	\$225.00	-5%	\$236.00	\$6.73	\$5.55	\$4.51				
NHEEM NAME NAME <t< td=""><td>6B003 F</td><td>PlotWave 340/360</td><td>Accessories</td><td>OCÉ ESTEFOLD 2400 CONNECTION KIT LV BW (PW3X0)</td><td>\$2,500.00</td><td>16%</td><td>\$2,100.00</td><td>\$59.85</td><td>\$49.35</td><td>\$40.11</td><td></td><td></td><td></td><td></td></t<>	6B003 F	PlotWave 340/360	Accessories	OCÉ ESTEFOLD 2400 CONNECTION KIT LV BW (PW3X0)	\$2,500.00	16%	\$2,100.00	\$59.85	\$49.35	\$40.11				
Name Name <th< td=""><td>8B001 F</td><td>PlotWave 340/360</td><td>Accessories</td><td>OCE DELIVERY TRAY BASE UNIT</td><td>\$1,960.00</td><td>-5%</td><td>\$2,058.00</td><td>\$58.65</td><td>\$48.36</td><td>\$39.31</td><td></td><td></td><td></td><td></td></th<>	8B001 F	PlotWave 340/360	Accessories	OCE DELIVERY TRAY BASE UNIT	\$1,960.00	-5%	\$2,058.00	\$58.65	\$48.36	\$39.31				
Parton 3000Parton 30000Parton	2B001 F	PlotWave 340/360	Scanners	SCANNER EXPRESS II	\$5,000.00	22%	\$3,910.00	\$111.44	\$91.89	\$74.68				
Network<			Mandatory Delivery											
Name Material Marcial			Mandatory Delivery											
Processed <td></td> <td></td> <td>Mandatory Delivery</td> <td></td>			Mandatory Delivery											
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PARCE Partners Partners <t< td=""><td></td><td></td><td>Mandatory Delivery</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>			Mandatory Delivery											
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289781 PARWAR 00 Accession Log DC PATVAX 500 SCAMRER 480228 58.58.00 Corr 114.33.00 582.7.80	5V942 F	PlotWave 900 PlotWave 900	Machine	OCE PLOTWAVE 900 PRINT ENGINE-4 ROLLS 4985203 TDS PRO PLC FOR PW900 4904896	\$94,000.00		\$47,393.00	\$1,350.70	\$1,113.74	\$905.21				
255903 PANNE 80 Accession Prior				TDS PRO PLC 4904896C OCE PLOTWAVE 900 SCANNER 4985226	\$17,900.00		\$6,633.00			\$126.69				
Service Performance <				FOLDER 2ND SECTION 737					\$418.14	\$339.85				
Parthy Bo Accessorie DOUBLE DECKIR STACKER 49000 \$1,000 65 50,001 914.4 910.7 917.7 2599560 RAVING 500 Accessorie PLACIE (VET FAX / 4000) \$1,000 10,100 51,000 \$10,000 <t< td=""><td>5V939 F 5V940 F</td><td>PlotWave 900 PlotWave 900</td><td>Accessories Accessories</td><td>PW900 HIGH SPEED (10E/MIN) 4985234</td><td>\$6,600.00</td><td>0 30% 39%</td><td>\$4,045.00</td><td>\$115.28</td><td>\$95.06</td><td>\$77.26</td><td></td><td></td><td></td><td></td></t<>	5V939 F 5V940 F	PlotWave 900 PlotWave 900	Accessories Accessories	PW900 HIGH SPEED (10E/MIN) 4985234	\$6,600.00	0 30% 39%	\$4,045.00	\$115.28	\$95.06	\$77.26				
Partial Profiles 800 Accessories PLINCH UNIT PEOLOBER 48602(1) \$50,000 (mode) \$50,000 (mode) \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,110 \$50,000 \$10,100 \$50,000 \$10,100 \$50,000 \$10,100 \$50,000 \$10,100 \$50,000 \$10,000 <td>5V934 F</td> <td>PlotWave 900</td> <td>Accessories</td> <td>COPY DELIVERY TRAY PW 900 4984004</td> <td>\$1,700.00</td> <td>9% 0%</td> <td>\$1,703.00</td> <td>\$48.54</td> <td>\$40.02</td> <td>\$32.53</td> <td></td> <td></td> <td></td> <td></td>	5V934 F	PlotWave 900	Accessories	COPY DELIVERY TRAY PW 900 4984004	\$1,700.00	9% 0%	\$1,703.00	\$48.54	\$40.02	\$32.53				
Derives 89 Accessories BELT FINISHER : 107 ELT (FOLDER) 848488 \$5,000.00 \$6,07.00 \$16,77.2 \$13,38 \$10,67.1 1979/30 PARWes 80 Accessories DELT (FOLDER) 848488 \$5,000.00 2,07.0 \$6,77.0 \$6,77.8 \$33,18 \$14,18 1979/30 PARWes 80 Accessories DELTO CONTRACTORES \$50,000 2,07.0 \$6,77.8 \$13,18 \$14,18 \$14,18 1979/30 PARWes 80 Accessories DELTO PARTICIPACE 482,292 \$50,000 2,07.0 \$17,78 \$14,15 \$14,15 1997/90 PARWes 80 Accessories DELTO PARUE 482,292 \$50,000 2,07.0 \$17,78 \$14,15 \$17,78 \$14,15 22707056 PARWes 800 Software DELTO PARUE 480,002 \$40,000 \$17,00 \$17,78 \$14,15 2280708 PARWes 800 Software DAV \$17,00 \$17,78 \$11,15 \$17,278 2280709 PARWes 800 Software DAV \$17,00 \$17,78 \$13,38 \$10,279	9V683 F	PlotWave 900	Accessories	PUNCH UNIT (FOLDER) 4985042	\$5,000.00	9%	\$4,541.00	\$129.42	\$106.71	\$86.73				
TPYP309 PreView 800 Accessories SPALE VARIAGE SPALE SPALE <ths< td=""><td>DV179 F</td><td>PlotWave 900</td><td>Accessories</td><td>BELT FINISHER - 1ST BELT (FOLDER) 4984088</td><td>\$6,000.00</td><td>5%</td><td>\$5,676.00</td><td>\$161.77</td><td>\$133.39</td><td>\$108.41</td><td></td><td></td><td></td><td></td></ths<>	DV179 F	PlotWave 900	Accessories	BELT FINISHER - 1ST BELT (FOLDER) 4984088	\$6,000.00	5%	\$5,676.00	\$161.77	\$133.39	\$108.41				
Part Processories Privato 2 ROLL DRAWER RUPCARDE 488520 \$8,000.00 30% 54,000.00 3178.81 \$148.86 \$120.50 2599080 Peckware 900 Accessories OEX ACCULUT CONSIGLE 430002 \$10.000.00 267.00 \$27.00 \$5.77.81 \$145.25 2599080 Peckware 900 Schware OCE DESCT PENT MANAGE REN USER/ADMIN TRAINING (1/2 \$300.00 \$57.10 \$27.00 \$5.77.0 \$51.01 \$50.00 \$50.77 \$50.01 \$50.77 \$50.01 \$50.77 \$50.01 \$50.77 \$50.77 \$50.01 \$50.77 \$50.01 \$50.77 \$50.01 \$50.77 \$50.01 \$50.77 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75 \$50.75	9V359 F	PlotWave 900	Accessories	DELUXE CONTROLLER CABINET 4983022	\$900.00	24%	\$685.00	\$19.52	\$16.10	\$13.08				
PartName PertName Conscience PC SECURITY KIT 15002196 S0.00 #D/100 S2.700 S0.70 S0.60 S0.70 27971/365 PertName S00 Software Differ Transmanne Differ Transmanne Software Sof	9V687 F	PlotWave 900	Accessories	PW900 2 ROLL DRAWER UPGRADE 4985239	\$9,000.00	30%	\$6,309.00	\$179.81	\$148.26	\$120.50				
2270305 PadViave 500 Software Ox/1 971792 Software				PC SECURITY KIT 155062136										
Jame Markadary Devices of Manual Science (MUTAL SUPPLIES 1060124867 5409.0 0% 5409.0 513.0 51.0.7 58.7 2269V183 Markadary Devices of Manual Science (MUTAL SUPPLIES 1060124867 56.436.0 0% \$58.436.0 \$13.0.8 \$10.79 \$32.7 2269V183 Morkwe 900 Services by Oce (Markwe 500 OCE MONOCHROME TOS SERIES IPAK 61540481P \$16.75.00 \$47.74 \$33.95 \$31.97 1973/93.0 PortWe 900 Services by Oce (CC PROLICT MANAGEMENT SERVICES (DAV) 615220 \$2.200.00 \$47.74 \$33.95 \$44.12 1983/98.0 PortWe 900 Services by Oce (CC ST STSTERS PARLITS IN INTER-ICU SHEET TRAY \$19.95.00 \$5.310.00 \$56.34 \$51.32.3 \$50.32 <td></td> <td></td> <td></td> <td>DAY) 9717972</td> <td></td> <td></td> <td></td> <td>\$28.22</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>				DAY) 9717972				\$28.22						
PlotWave 90 Mandatory Delivery 8 Implementation INSTALL PACK FOR PLOTWAVE 900 \$6,436.00 0% \$6,430.00 \$183.41 \$151.25 \$122.93 1971V362 PlotWave 900 Brylementation Implementation CE MONOCHROME TDS SERIES IPAK 61540461P \$1,675.00 \$47.74 \$33.36 \$31.99 1982V386 PlotWave 900 Brylementation CE MONOCHROME TDS SERIES IPAK 61540461P \$1,675.00 \$47.74 \$33.36 \$31.99 1982V386 PlotWave 900 Brylementation CE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200 \$2,200.00 .5% \$2,310.00 \$50.13 \$41.34 \$33.80 1982V386 PlotWave 900 Brylementation CE PSTEMS ANALYSIS (1 DAY) 6152200 \$28.9 \$151.500 \$50.13 \$41.34 \$33.80 67208002 TD5750 Accessories TC54 SCANNER 4510 \$78.995.00 34%, \$53.260 \$46.73 \$31.01 63088090 TD5750 Accessories CUC FINERT FAX FOR CCE TC4 SCANNER \$38.450.00 \$176.75 \$140.48 \$32.28 \$31.01 63088090 TD5750 Accessories			Mandatory Delivery &											
Implementation (377V)352 Deckwaye 900 Bernices tyCole (387V)360 OCE MONOCHROME TDS SERIES IPAK 61540461P \$1,675.00 \$1,675.00 \$47.7 \$33.8 \$31.95 182V)360 Pockwaye 900 Services by Cole CCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152203 \$2,200.00 .5% \$2.310.00 \$56.54 \$54.4.20 \$54.4.12 182V)360 Pockwaye 800 CCE SYSTEMS ANALYSIS (1 DAY) 6152203 \$1,875.00 .5%,5 \$1,759.00 \$56.54 \$54.3 \$53.350 \$46.91 \$50.95 \$40.92 \$56.91 \$50.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$40.92 \$57.95 \$57.95 \$57.95 \$40.77 \$58.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.74 \$56.95 \$10.75 \$10.75			Mandatory Delivery &											
Inspiration Implementation Bervices by Col PROJECT MANAGEMENT SERVICES (1 DAY) 615200 \$2.2000 .5% \$2.3100 \$56.54 \$54.29 \$44.12 182/1386 PlotWave 900 Services by Col EVS/STEMS ANALYSIS (1 DAY) 615203 \$1.675.00 .5% \$1.759.00 \$56.14 \$54.23 \$33.05 68248004 T05750 Engine OCE TIS/R0 2 ROLL PRINTER-CUT SHEET TRAY \$19.995.00 25% \$15.83.00 \$44.89.11 \$33.05 03880641 T05750 Accessories OCE TIS/R0 2 ROLL PRINTER-CUT SHEET TRAY \$19.995.00 25% \$15.83.00 \$44.69.11 \$36.07.01 \$36.67.00 \$250.280 \$170.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.24 \$570.10 \$56.250 \$571.95 \$56.250 \$571.95 \$56.250 \$51.990.00 \$57.55 \$56.43 \$52.255.00 \$51.42			Implementation											
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50368041 TOS750 Accessories OCC 2 ROL DRAWER \$4,600.00 19% \$3,675.00 \$104.74 \$86.36 \$70.19 50368000 TOS750 Accessories ORININAL DELUKERY TRAY FOR OCE TOS750 \$3,500.00 27%.6 \$1,822.00 \$51.822.00 \$51.822.00 \$55.72 \$44.677 \$33.81 67208003 TOS750 Accessories OCE DELUKERY TRAY FOR OCE TOS ACCANNER \$3,450.00 -5%.6 \$1,892.00 \$51.822.00	4B004 1	TDS750	Engine	OCE TDS750 2 ROLL PRINTER+CUT SHEET TRAY	\$19,995.00	23%	\$15.330.00	\$436.91	\$360.26	\$292.80				
67208034 T05750 Accessories OPRIONAL DELIVERY TRAY FOR OCE TC4 SCANNER \$1,995.00 -5% \$1,990.00 566.72 546.77 \$38.01 67208003 T05750 Accessories OCE DELIVERY TRAY BASE UNIT \$1,995.00 -5% \$2,058.00 \$516.72 \$147.72 \$38.01 68988001 T05750 Accessories OCD TUTEKTOR VIEW RAY TRAY BASE UNIT \$1,905.00 -5% \$2,058.00 \$54.61 \$143.20 \$147.00 \$1.43 \$1.45 \$2.33 \$157.50 Accessories ODT TUTEKTACE LUNIT TOTAY BASE UNIT \$34.60 -5% \$2,058.00 \$1.44 \$1.10 \$30.09 70898062 T05750 Accessories OUTPUT THAY LGS ET WITHIT TC5% SCANNER \$500.00 -5% \$525.00 \$1.48 \$1.2.03 6428003 T05750 Accessories OUTPUT THAY LGS ET WITHIT TC5% SCANNER \$500.00 -5% \$503.00 \$1.41 \$12.03 7059005 T05750 Accessories COUNTROLLER CABINET \$500.00 -5% \$51.05.00 \$2.22.22 \$27.14 \$22.00	BB041 1	TDS750	Accessories	OCE 2 ROLL DRAWER	\$4,500.00	18%	\$3,675.00	\$104.74 \$51.93	\$86.36	\$70.19				
89898001 TOS750 Accessories OCC DELL/RENT TRAY BASE UNIT \$1,980.00 -5% \$2,088.00 \$58.65 \$48.38 \$39.31 70898062 TOS750 Accessories VMI SWITCH 2 PORT, PS/2, MOLDED 6 CABLE \$140.00 -5% \$147.00 \$1.34 \$1.10 \$3.63 70898062 TOS750 Accessories VMI SWITCH 2 PORT, PS/2, MOLDED 6 CABLE \$460.00 -4% \$47.700 \$1.34 \$1.10 \$50.90 6428003 TOS750 Accessories OCD TITETRAY LIGS SET VIMIT TCS & SCANNER \$500.00 -5% \$525.50 \$1.47 \$1.51.01 \$12.03 70998067 TOS750 Accessories REQUIRED FOR PRINTER ONLY SALES \$500.00 -5% \$503.00 \$1.47 \$1.65.0 \$12.03 7098067 TOS750 Accessories REQUIRED FOR PRINTER ONLY SALES \$11.00 \$1.45.00 \$1.45.00 \$1.07 \$1.07 \$1.07 \$1.07.00 \$41.65.00 \$27.14 \$22.00 \$27.14 \$22.00 \$27.14 \$22.00 \$27.14 \$22.00 \$27.14 \$22.00 <td>DB034 1 DB003 1</td> <td>TDS750 TDS750</td> <td>Accessories</td> <td>ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER TCS4XT THICK ORIGINAL SCANNER</td> <td>\$1,895.00 \$9,495.00</td> <td>-5% 31%</td> <td>\$1,990.00 \$6,563.00</td> <td>\$56.72 \$187.05</td> <td>\$46.77 \$154.23</td> <td>\$38.01 \$125.35</td> <td></td> <td></td> <td></td> <td></td>	DB034 1 DB003 1	TDS750 TDS750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER TCS4XT THICK ORIGINAL SCANNER	\$1,895.00 \$9,495.00	-5% 31%	\$1,990.00 \$6,563.00	\$56.72 \$187.05	\$46.77 \$154.23	\$38.01 \$125.35				
Topspelo2 Top570 Accessories KVM SWITCH 2 PORT, PS2, MOLDED 6 CALLE \$46.00 -4% \$47.00 \$1.34 \$1.10 \$0.30 672809.02 TD5750 Accessories OUTPUT TWAT LEG SET WITH TCS4 SCANKER \$500.00 -5% \$525.50 \$1.48 \$1.10 \$0.30 642809.01 TO5750 Accessories OCC STANDOARD CONTROLLER CABINET \$600.00 -5% \$525.50 \$1.48 \$12.03 709809.07 TD570 Accessories REQUIRED FOR PRINTER ONLY SALES \$700.00 -5% \$503.00 \$11.47 \$16.05 \$13.05 709809.05 TD5750 Accessories REQUIRED FOR PRINTER ONLY SALES \$11.00.00 -5% \$11.65.00 \$32.02 \$27.14 \$22.06 708909.05 TD5750 Accessories TD5700 FOLDER LIST FOLD ESCTION 490442 \$14.400.00 9% \$14.196.00 \$30.744 \$250.22 67248017 TD5750 Accessories ODUBLE DECHOR PRINTER ONLY SALES \$85.00.00 15% \$56.25.00 \$14.196.00 \$30.744 \$250.25 67	BB001 1 BB002 1	TDS750 TDS750	Accessories Accessories	OCE DELIVERY TRAY BASE UNIT ODT INTERFACE LV/MV TDS/PLOTWAVE	\$1,960.00 \$140.00) -5% -5%	\$2,058.00 \$147.00	\$58.65 \$4.19	\$48.36 \$3.45	\$39.31 \$2.81				
5428003 TOS750 Accessories COCHTROLLER CABINET \$800.00 -5% \$850.00 \$17.96 \$14.81 \$12.03 70980057 TOS70 Accessories REQUIRED FOR PRINTER ONLY SALES) \$700.00 2% \$683.00 \$19.47 \$12.03 70980057 TOS70 Accessories REQUIRED FOR PRINTER ONLY SALES) \$700.00 2% \$683.00 \$11.47 \$12.03 70980056 TOS70 Accessories REQUIRED FOR PRINTER ONLY SALES) \$11.000 -% \$11.650.0 \$32.02 \$27.14 \$22.06 70890056 TOS705 Accessories TOS700 FOR PERL GUIRED FOR PRINTER ONLY SALES) \$11.000.0 -% \$11.165.00 \$32.02 \$27.14 \$22.06 67248017 TOS750 Accessories TOS700 FOLDER 157 FOLD ESCTION 490442 \$14.400.00 9% \$13.104.00 \$34.451 \$31.456.01 \$11.95.00 \$32.02 \$27.14 \$22.06 67248017 TOS750 Accessories ODURE DECIDEN 197.00 FOLDER 28.70 FOLD EX 28.00 \$166.00 \$14.96.00 \$14.96.00 \$14.96.00 <td>9B062 1 0B020 1</td> <td>TDS750 TDS750</td> <td>Accessories Accessories</td> <td>KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE OUTPUT TRAY LEG SET WITH TCS4 SCANNER</td> <td>\$45.00 \$500.00</td> <td>-4% -5%</td> <td>\$525.00</td> <td>\$1.34 \$14.96</td> <td>\$1.10 \$12.34</td> <td>\$0.90 \$10.03</td> <td></td> <td></td> <td></td> <td></td>	9B062 1 0B020 1	TDS750 TDS750	Accessories Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE OUTPUT TRAY LEG SET WITH TCS4 SCANNER	\$45.00 \$500.00	-4% -5%	\$525.00	\$1.34 \$14.96	\$1.10 \$12.34	\$0.90 \$10.03				
Possessor PLAT PANEL GUI KIT (MANDATORY YMFP. NOT S1,100,0 -5% S1,150,0 S2,22 S27,14 S22,00 67248017 T05750 Accessories TD5700 FOR PRINTE NOU NUX SALES) \$1,100,0 -5% \$1,155,00 \$32,22 \$27,14 \$22,00 67248016 T05750 Accessories TD5700 FOLDER L3T FOLD SECTION 4904942 \$15,600,00 9% \$1,145,00 \$33,34 01 \$27,14,0 5086010 T05750 Accessories DDUBLE DECIVER 4904942 \$16,600,00 9% \$13,140,00 \$37,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$237,34 61 \$357,30 61 \$357,34 61 \$357,30 61 \$357,30 61 \$31,34 00 \$37,34 61 \$357,30 61 \$31,34 00 \$357,30 61 \$31,34 00 \$357,30 61 \$31,34 00 \$357,30 61 \$31,34 00 \$357,30 61 \$31,34 00 \$357,30 61 \$31,34 00 \$357,30 61 \$35,70 00 \$34,83 65 \$32,28 30 \$31,41 00 \$35,70 100 \$35,70 100 \$35,70 100 \$35,70 100 \$35,70 100<	BB003 1	TDS750	Accessories	OCE STANDDARD CONTROLLER CABINET 17 FLAT PANEL GUI KIT (MANDATORY FOR EVERY MFP, NOT	\$600.00	-5%	\$630.00	\$17.96	\$14.81	\$12.03				
T0989056 T05750 Accessories RECUIRED FOR PRINTER ONLY SALES) \$1,100,00 -5% \$1,155,00 \$32.22 \$27.14 \$22.06 67248017 T05750 Accessories TD5700 FOLDER LST FOLD SECTION 490442 \$15,600,00 \$14,156,00 \$340.45 \$333.61 \$27.114 67248016 T05750 Accessories TD5700 FOLDER LST FOLD SECTION 490442 \$14,400,00 \$41,156,00 \$340.45 \$333.61 \$27.114 67248017 T05750 Accessories DOUBLE DECKIN 490441 \$14,400,00 \$41,156,00 \$313.68 \$511.13 67248002 TD5750 Accessories DOUBLE DECKIN 510,00 \$5,620,00 \$161,610,00 \$313.68 \$113.13 67248002 TD5750 Accessories DOUBLE DECKIN 510,00 \$37,600,00 \$5,620,00 \$144,83 \$123.38 \$1010,30 67248002 TD5750 Accessories DOE FOR/DOTOSPOU DAQUES; \$5,600,00 \$5,670,00 \$414,83,00 \$343,800 67389030 TD5750 Accessories OCE PRO/DOSPOU DAQUES; REAULES \$550,00 \$54,500 </td <td></td> <td></td> <td></td> <td>19" FLAT PANEL GUI KIT (MANDATORY FOR EVERY MFP. NOT</td> <td></td>				19" FLAT PANEL GUI KIT (MANDATORY FOR EVERY MFP. NOT										
S088010 T05750 Accessories DOUBLE DECKER STACKER \$98,000.0 10%, \$5.828.00 \$166.10 \$136.96 \$111.31 7648002 TD5750 Accessories BELT DELURPKY UNIT \$700.000 25%, \$5.250.00 \$140.63 \$123.98 \$110.31 7648002 TD5750 Accessories ADDU ROLL UNIT PACKED - UPGRADE 4903355 \$110.000 25%, \$5.250.00 \$474.88 \$32.09 76480003 TD5750 Accessories OCE TD5750 CONTROLLER (PR ONLY TC4 SCANNER) \$5.400.00 \$4%, \$3.570.00 \$410.83 \$508.90 \$508.90 \$101.75 \$83.80 \$88.19 63068003 TD5750 Accessories OCE 900/TD5000 LOADER, 2 ROLLS \$500.00 -5%, \$525.00 \$14.46 \$12.34 \$10.03 63068002 TD5750 Accessories OCE TD57/00 PAPER SWITCH \$300.00 -5%, \$345.00 \$26.03 \$22.24 \$10.03 50680002 TD5750 Accessories OCE TD57/00 PAPER SWITCH \$300.00 -5%, \$371.00 \$26.03 \$25.01 \$4.07 506	4B017 1	TDS750	Accessories	REQUIRED FOR PRINTER ONLY SALES) TDS700 FOLDER LST FOLD SECTION 4904942	\$15,600.00	9%	\$14,196.00	\$404.59	\$333.61	\$271.14				
Totaspoor Accessories ADDL ROLL UNIT PACKED - UPGRADE 400355 \$1,600.00 -5% \$1,680.00 \$47,88 \$39.48 \$32.09 T085760 Accessories OCC T05700 Accessories OCC T05700 \$5,000.00 -5% \$1,680.00 \$47,88 \$39.48 \$32.09 \$008000 T05750 Accessories OCC T05700 CONTROLLE RF RONLY TC4 \$CANNER \$5,400.00 34% \$53.570.00 \$101.75 \$83.30 \$68.19 \$6080000 T05750 Accessories OCC B000/T05000 IDADER 2, ROLLS \$500.00 -5% \$54.50 \$14.96 \$12.34 \$10.03 \$6080000 T05750 Accessories OCC E T05/700 PAPER SWITCH \$500.00 -5% \$245.00 \$24.93 \$24.07 \$6080000 T05750 Accessories OCC E T05/700 PAPER SWITCH \$200.00 -5% \$21.00 \$26.07 \$25.01 \$4.07 \$6080000 T05750 Accessories OCC E T05/700 PAPER SWITCH \$22.00 6% \$21.30 \$6.07 \$5.01 \$4.07 \$6080000 <	BB010	TDS750	Accessories	DOUBLE DECKER STACKER	\$6,500.00	10%	\$5,828.00	\$166.10	\$136.96	\$111.31				
ScoreB000 TD5750 Accessories OCC B900/TD5800/ID3200 LOADER, 2 ROLLS \$500.00 -5% \$522.80 \$14.96 \$12.34 \$10.03 FX28B001 TD5750 Accessories OCC DECLUE CABINET \$300.00 -5% \$526.20 \$24.00 \$24	BB006 1	TDS750	Accessories	ADD'L ROLL UNIT PACKED - UPGRADE 4903535	\$1,600.00	-5%	\$1,680.00	\$47.88	\$39.48	\$32.09				
SoseBoo2 TD5750 Accessories OCE TD5700 PAPER SWITCH \$226.00 6% \$213.00 \$6.07 \$5.01 \$4.07 SoseBoo2 TD5750 Accessories OCE TD5700 PAPER SWITCH \$226.00 6% \$213.00 \$6.07 \$5.01 \$4.07 SoseBoo2 TD5750 Accessories OCE TD5700 USBVIGA ENTRISION CABLE \$35.00 6% \$37.00 \$1.06 \$0.87 \$0.71	BB003 1	TDS750	Accessories	OCE 9600/TDS600/TDS700 LOADER, 2 ROLLS	\$500.00	-5%	\$525.00	\$14.96	\$12.34	\$10.03				
	BB002 1	TDS750	Accessories	OCE TDS700 PAPER SWITCH	\$226.00	6%	\$213.00	\$6.07	\$5.01	\$4.07				
6/2000/26 105/50 Accessores 1C4 STAND ALONE PLC IBASE \$3,000.00 20% \$2,080.00 \$22.31 \$57.37 \$55.15 70580663 TD5575 Software/Controller TD55760 ACCY KIT \$44.947% \$4.00 \$1.37 \$1.13 \$0.92	0B026	TDS750	Accessories	TC4 STAND ALONE PLC IBASE	\$3,600.00	20%	\$2,888.00	\$82.31	\$67.87	\$55.16				
70898063 TDS750 Software/Controller TDS750 \$1.37 \$1.13 \$0.92 61178003 TDS750 Software/Controller TDS750 EXPRESS BUNDLE 4904753 \$2,500.00 8% \$2,300.00 \$65.55 \$54.05 \$43.33	7B003 1	TDS750	Software/Controller	TDS750 EXPRESS BUNDLE 4904753										

Dura durat				Purchase			1			Candles			
Product				Pricing Quantity (License per			Lease			Service			
				device/employee/s								Overage	
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options 6717B005	TDS750		PROFESSIONAL BUNDLE 4904755	\$6,500.0	0 12%	\$5,750.00	\$163.88	\$135.13	\$109.83				
6717B007 7098B001	TDS750 TDS750	Software/Controller Software/Controller	OCE TDS750 ADOBE POSTSCRIPT 3/PDF LIC OCE ACCOUNT CONSOLE V2 4909002	\$2,000.0 \$1,000.0	0 14%	\$1,725.00 \$1,150.00	\$49.16 \$32.78	\$40.54 \$27.03	\$32.95 \$21.97				
7595B002 8400B014	TDS750 TDS750	Software/Controller	CCE DIRECT PRINT MANAGER CD PACK	\$7,000.0	0 10%	\$6,325.00	\$180.26	\$148.64	\$120.81 \$0.17				
8400B002	TDS750	Software/Controller	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	\$500.0	0 -15%	\$575.00	\$16.39	\$13.51	\$10.98				
7595B001 7595B004	TDS750 TDS750		TCS4 STAND ALONE, PLC BASE LICENSE TC4 STAND ALONE SECURITY LEVEL	\$823.0 \$100.0		\$851.00 \$115.00	\$24.25 \$3.28	\$20.00 \$2.70	\$16.25 \$2.20				
2010V164	TDS750	Mandatory Delivery & Install	INSTALL PACK FOR TDS 750	\$1,922.0	0 30%	\$1,345.00	\$38.33	\$31.61	\$25.69				
2202V058	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT FLOOR PROTECTION	\$110.0	0 0%	\$110.00	\$3.14	\$2.59	\$2.10				
2202V059	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT STAIR CRAWLER	\$204.0		\$204.00	\$5.81	\$4.79	\$3.90				
6717B001	TD\$750	Mandatory Delivery & Install	OCE TDS750 POWER LOGIC BASE LICENSE	\$1,203.0		\$1.082.00	\$30.84	\$25.43	\$20.67				
		Implementation											
1979V362	TDS750	Services by Oce Implementation	OCE MONOCHROME TDS SERIES IPAK 61540461P	\$1,675.0		\$1,675.00	\$47.74	\$39.36	\$31.99				
2107V449	TDS750	Services by Oce Implementation	OCE MONOCHROME IPAK ALASKA AND HAWAII 6154069IP	\$6,000.0		\$6,300.00	\$179.55	\$148.05	\$120.33				
1982V386	TDS750	Services by Oce Implementation	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.0	0 -5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388 5838B001	TDS750 ColorWave 300	Services by Oce Machine	OCE SYSTEMS ANALYSIS (1 DAY) 6152203 OCE COLORWAVE 300 PRINT ENGINE #4913400	\$1,675.0 \$15.000.0		\$1,759.00	\$50.13 \$393.36	\$41.34 \$324.35	\$33.60 \$263.62				
8782B001 5817B004	ColorWave 300 ColorWave 300	Accessories Accessories	SCANNER EXPRESS II SCII ADAPTER CABLE	\$5,000.0 \$15.0		\$3,910.00 \$11.00	\$111.44 \$0.31	\$91.89 \$0.26	\$74.68 \$0.21				
5839B001 5840B001	ColorWave 300 ColorWave 300	Accessories	OCE COLORWAVE300 COVER(FOR PRINTER ONLY) OCE COLORWAVE300 TOP DELIVERY TRAY	\$200.0 \$3,500.0	-5%	\$210.00 \$3,675.00	\$5.99	\$4.94	\$4.01 \$70.19				
5837B001	ColorWave 300	Accessories	CALIBRATION SHEET OCE SCANNER EXPRESS	\$72.0	D 14%	\$62.00	\$1.77	\$1.46	\$1.18				
6803B010 5828B009	ColorWave 300 ColorWave 300		ESTEFOLD 2400 FAN FOLD OCE ESTEFOLD CONNECTION KIT LV COLOR (CW3X0, TCS500)	\$16,995.0 \$2,500.0	0 16%	\$15,220.00 \$2,100.00	\$433.77 \$59.85	\$357.67 \$49.35	\$290.70 \$40.11				
6803B007 5828B010	ColorWave 300 ColorWave 300	Accessories Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007)	\$31,995.0		\$28,345.00 \$637.00	\$807.83 \$18.15	\$666.11 \$14.97	\$541.39 \$12.17				
5843B001 5842B001	ColorWave 300 ColorWave 300	Software Software	OCE COLORWAVE 300 ADOBE PS3/PDF COLORWAVE300 CONTROLLER LICENSE	\$1,450.0 \$3.0	0 33%	\$1,668.00 \$2.00	\$47.54 \$0.06	\$39.20 \$0.05	\$31.86 \$0.04				
7098B001 8400B002	ColorWave 300 ColorWave 300	Software Software	OCE ACCOUNT CONSOLE V2 4909002 OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	\$1,000.0 \$500.0	-15%	\$1,150.00 \$575.00	\$32.78 \$16.39	\$27.03 \$13.51	\$21.97 \$10.98				
8400B002 8400B014	ColorWave 300 ColorWave 300	Software Software PROFILING and	OCE DIRECT PRINT MANAGER (25 FIXED SEATS) OCE DIRECT PRINT MANAGER CD PACK	\$500.0	0 -15%	\$575.00	\$16.39 \$0.26	\$13.51 \$0.21	\$10.98				
3438B025	ColorWave 300	CALIBRATION	I1PUBLISH -1 PROFILER- SOFTWARE	\$1.099.0		*****	\$23.11	\$19.06					
3#38B025	Colorwave 300	TOOLS PROFILING and	ITFUDLION -T PROFILER- SUFTWARE	\$1,099.0	26%	\$811.00	\$23.11	\$19.06	\$15.49				
8002A004	ColorWave 300	CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.0	26%	\$967.00	\$27.56	\$22.72	\$18.47				
		PROFILING and CALIBRATION											
8002A006	ColorWave 300		EYE ONE ISIS AUTOMATED CHART READER	\$3,495.0	0 22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
80024007	ColorWaye 300	CALIBRATION	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4.405.0	0 22%	\$3,507.00	800.05	\$82.41	\$66.98				
8002A007	ColorWave 300	PROFILING and	CTE ONE IDIO AUTOWATED CHART READER - XL	\$4,495.0	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	ColorWave 300	CALIBRATION TOOLS	I1ISIS HARDCASE	\$800.0	93%	\$60.00	\$1.71	\$1.41	\$1.15				
		PROFILING and CALIBRATION											
3438B028	ColorWave 300	TOOLS PROFILING and	I1ISIS XL HARDCASE	\$1,200.0	0 23%	\$919.00	\$26.19	\$21.60	\$17.55				
3438B022	ColorWave 300	CALIBRATION	I1 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.0	0 22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
2107V448	ColorWave 300	Implementation Services by Oce	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	\$6,000.0		\$6,000.00	\$171.00	\$141.00	\$114.60				
		Implementation											
2202V056	ColorWave 300	Services by Oce Implementation	OCE COLORWAVE 300 IPAK 6154064IP	\$1,295.0		\$1,295.00	\$36.91	\$30.43	\$24.73				
1982V386	ColorWave 300	Services by Oce Implementation	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.0		\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388	ColorWave 300	Services by Oce Install Pack for Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.0	0 -5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2117V089	ColorWave 300	300 Install Pack for Oce	OCE COLORWAVE 300 INSTALL PAK	\$1,665.0	0 20%	\$1,340.00	\$38.19	\$31.49	\$25.59				
2202V058	ColorWave 300	300 Install Pack for Oce	OCE WIDE FORMAT FLOOR PROTECTION	\$110.0	0%0	\$110.00	\$3.14	\$2.59	\$2.10				
2202V059 7018B002	ColorWave 300 ColorWave 650	300 Machine	OCE WIDE FORMAT STAIR CRAWLER COLORWAVE 650 PRINTER (2 ROLLS) 4904683	\$204.0 \$43.990.0		\$204.00 \$33.923.00	\$5.81 \$966.81	\$4.79 \$797.19	\$3.90 \$647.93				
7063B032 7650B006	ColorWave 650 ColorWave 650 ColorWave 650	Accessories Accessories	COLORWAVE 650 ACCESSORY KIT (REQ W/ ENGINE) CW600/650 ROLL HOLDER 2	\$607.0	0 6%	\$573.00 \$105.00	\$16.33	\$13.47	\$10.94				
7650B005	ColorWave 650	Accessories	OCE 2 ROLL DRAWER 4904954	\$4,792.0	23%	\$3,675.00	\$104.74	\$86.36	\$70.19				
7650B011 6720B002	ColorWave 650 ColorWave 650	Accessories Accessories	COLORWAVE 600 STACKER 4904997 TCS4 SCANNER 4510	\$2,700.0 \$7,995.0	0 34%	\$2,625.00 \$5,245.00	\$74.81 \$149.48	\$61.69 \$123.26	\$50.14 \$100.18				
6720B041 8932B001	ColorWave 650 ColorWave 650	Accessories Accessories	(CONFIG CTR) TC4 HYBRID KIT (CONFIG CTR) WINDOWS 7 CONTROLLER KIT	\$30.0		\$32.00 \$840.00	\$0.91 \$23.94	\$0.75 \$19.74	\$0.61 \$16.04				
8932B002 6720B042	ColorWave 650 ColorWave 650	Accessories Accessories	CW650/550/TC4 HYBRID CONTROLLER F/I TC4 HYBRID KIT	\$3,600.0		\$2,888.00 \$32.00	\$82.31 \$0.91	\$67.87 \$0.75	\$55.16 \$0.61				
8392B001 6720B043	ColorWave 650 ColorWave 650	Accessories Accessories	GUI KIT (17"MONITOR, KEYBOARD, MOUSE) F/I WIN7 UPGRADE KIT	\$382.0 \$1,000.0	0 26% 0 16%	\$282.00 \$840.00	\$8.04 \$23.94	\$6.63 \$19.74	\$5.39 \$16.04				
6720B003 7650B010	ColorWave 650 ColorWave 650	Accessories	TCS4XT THICK ORIGINAL SCANNER OCE CW600 RECEIVING RACK	\$9,495.0	D 31%	\$6,563.00 \$140.00	\$187.05	\$154.23 \$3.29	\$125.35 \$2.67				
6803B010 5828B008	ColorWave 650 ColorWave 650	Accessories Accessories	OCE ESTEFOLD 2400 FAN FOLD OCE ESTEFOLD CONNECTION KIT MV COLOR	\$16,995.0	0 10%	\$15,220.00 \$3,150.00	\$433.77 \$89.78	\$357.67 \$74.03	\$290.70 \$60.17				
6803B007	ColorWave 650		OCE ESTEFOLD 4312 WITH EXTENDED STACKER	\$31,995.0	0 11%	\$28,345.00	\$807.83	\$666.11	\$541.39				
5828B010 7064B001	ColorWave 650 ColorWave 650	Accessories Software	OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007) COLORWAVE 650 LICENSE RESALE	\$663.6 \$1,690.0	0 -15%	\$637.00 \$1,944.00	\$18.15 \$55.40	\$14.97 \$45.68	\$12.17 \$37.13				
7064B002 7098B001	ColorWave 650 ColorWave 650	Software Software	COLORWAVE 650 ADOBE POSTSCRIPT 3 OCE ACCOUNT CONSOLE V2 4909002	\$2,750.0 \$1,000.0	0 -15%	\$3,163.00 \$1,150.00	\$90.15 \$32.78	\$74.33 \$27.03	\$60.41 \$21.97				
8400B002 8400B014	ColorWave 650 ColorWave 650	Software Software	OCE DIRECT PRINT MANAGER (25 FIXED SEATS) OCE DIRECT PRINT MANAGER CD PACK	\$500.0 \$9.0	0 -15% 0 0%	\$575.00 \$9.00	\$16.39 \$0.26	\$13.51 \$0.21	\$10.98 \$0.17				
7595B001 7595B004	ColorWave 650 ColorWave 650	Software Software	TCS4 STAND ALONE, PLC BASE LICENSE TC4 STAND ALONE SECURITY LEVEL	\$823.0 \$100.0	-3%	\$851.00 \$115.00	\$24.25 \$3.28	\$20.00 \$2.70	\$16.25 \$2.20				
2304V898	ColorWave 650	Delivery & Installation	DCE ESTEFOLD CONNECTION KIT LV COLOR (CW3X0, TCS500) D&I	\$779.0		\$627.00	\$17.87	\$14.73	\$11.98				
2304V229	ColorWave 650	Delivery & Installation	OCE ESTEFOLD 4312 WITH EXTENDED STACKER D&I	\$3,093.0		\$2,165.00	\$61.70	\$50.88	\$41.35				
	ColorWave 650	Delivery & Installation	OCE WIDE FORMAT FLOOR PROTECTION	\$3,093.0		\$2,165.00	\$61.70	\$50.88	\$41.35				
2202V058		Delivery &											
2202V059	ColorWave 650	Installation Delivery &	OCE WIDE FORMAT STAIR CRAWLER	\$204.0		\$204.00	\$5.81	\$4.79	\$3.90				
2117V090	ColorWave 650	Installation Delivery &	OCE COLORWAVE 600/650 INSTALL PAK	\$2,893.0		\$2,329.00	\$66.38	\$54.73	\$44.48				
2471V782	ColorWave 650	Installation Implementation	TC4 HYBRID CONTROLLER DELIVERY AND INSTALLATION	\$1,000.0		\$805.00	\$22.94	\$18.92	\$15.38				
2113V966	ColorWave 650	Services by Oce Implementation	OCE COLORWAVE 600 IPAK 6154011IP	\$1,675.0		\$1,675.00	\$47.74	\$39.36	\$31.99				
2107V448	ColorWave 650	Services by Oce Implementation	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	\$6,000.0	0%0	\$6,000.00	\$171.00	\$141.00	\$114.60				
1982V386	ColorWave 650	Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.0	0 -5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388 1810V328	ColorWave 650	Services by Oce Software	OCE SYSTEMS ANALYSIS (1 DAY) 6152203 ONYX PRODUCTIONHOUSE X10	\$1,675.0 \$4,995.0		\$1,759.00 \$3,726.00	\$50.13 \$106.19	\$41.34 \$87.56	\$33.60 \$71.17				
1810V327	Onyx Onyx Onyx	Software	ONYX POSTERSHOP X10	\$3,295.0	25%	\$2,459.00	\$70.08	\$57.79	\$46.97				
1810V329 0904V618	Onyx Onyx	Software Add-ons	ONYX RIPCENTER X10 One Additional RIP OP-RIP	\$1,695.0 \$795.0	25%	\$1,265.00 \$593.00	\$36.05 \$16.90	\$29.73 \$13.94	\$24.16 \$11.33				
0904V605 0904V617	Onyx Onyx	Add-ons Add-ons	Add One More Active Printer OP-AP1 CADPrint Front End Option for RIP-Queue OP-CADPRINT	\$495.0 \$995.0		\$370.00 \$743.00	\$10.55 \$21.18	\$8.70 \$17.46	\$7.07 \$14.19				
2375V804	Onyx	Add-ons	ADD CONTOUR CUTTING FOR I-CUT AND OTHER FLATBED CUTTERS OP-ICUT	\$1,995.0		\$1,489.00	\$42.44	\$34.99	\$28.44				
0904V605 0904V618	Onyx Onyx	Accessories Accessories	Add One More Active Printer OP-AP1 One Additional RIP OP-RIP	\$495.0 \$795.0	0 25% 0 25%	\$370.00 \$593.00	\$10.55 \$16.90	\$8.70 \$13.94	\$7.07 \$11.33				
0904V617 2117V702	Onyx Onyx	Accessories Support	CADPrint Front End Option for RIP-Queue OP-CADPRINT ONYX PLUS SERVICE SVC-PLUS12	\$995.0	25%	\$743.00 \$444.00	\$21.18 \$12.65	\$17.46	\$14.19 \$8.48				
2375V811	Onyx		ONYX RIDCENTER - MID-SIZE EDITION -UP TO 24" SUPPORT- SRX RIPCTR-MID	\$595.0 \$695.0		\$444.00	\$12.65	\$10.43	\$9.91				
		Support	ONYX 1 YEAR ADVANTAGE FOR V. X10.X POSTERSHOP &										
2462V499	Onyx	Maintenance	PRODUCTIONHOUSE - SVC-ADV1CRNT ONYX 3 YEAR ADVANTAGE FOR V. X10.X POSTERSHOP &	\$695.0		\$591.00	\$16.84	\$13.89	\$11.29				
2462V502 2375V813	Onyx Onyx	Maintenance Maintenance	PRODUCTIONHOUSE - SVC-ADV3CRNT ONYX ADVANTAGE FOR VERSION 7.X, SVC-ADVPREV	\$1,895.0 \$995.0	0 35%	\$1,611.00 \$646.00	\$45.91 \$18.41	\$37.86 \$15.18	\$30.77 \$12.34				
2375V314	Onyx	Maintenance	ONYX ADVANTAGE FOR VERSION 6.X, SVC-ADVLGCY ONYX 1 YR ADV PLUS PHONE FOR V. X10.X	\$2,195.0	0 35%	\$1,424.00	\$40.58	\$33.46	\$27.20				
2462V501	Onyx	Maintenance	POSTERSHOP&PRODUCTIONHOUSE - SVC-PREMICRNT ONYX 3 YR ADV PLUS PHONE FOR V. X10.X	\$995.0	0 15%	\$846.00	\$24.11	\$19.88	\$16.16				
2462V506	Onyx	Maintenance	POSTERSHOP&PRODUCTIONHOUSE - SVC-PREM3CRNT ONYX ADVANTAGE PLUS PHONE SUPPORT FOR VERSION 7.X,	\$2,695.0	0 15%	\$2,291.00	\$65.29	\$53.84	\$43.76				
2375V338	Onyx	Maintenance	ONYX ADVANTAGE PLUS PHONE SUPPORT FOR VERSION 6.X,	\$1,295.0	0 35%	\$840.00	\$23.94	\$19.74	\$16.04				
2375V803	Onyx	Maintenance	SVC-PREMLGCY ONYX 1 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER -	\$2,495.0	0 35%	\$1,619.00	\$46.14	\$38.05	\$30.92				
2462V500	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER - SVC-ADV1CRNT-RC	\$395.0	0 15%	\$336.00	\$9.58	\$7.90	\$6.42				

				Purchase Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc		Lease			Service		Overage	Overag
em Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Colo
462V504	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER - SVC-ADV3CRNT-RC	\$1,095.00	15%	\$931.00	\$26.53	\$21.88	\$17.78				
462V503	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREM1CRNT-RC	\$695.00	15%	\$591.00	\$16.84	\$13.89	\$11.29				
462V505	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREM3CRNT-RC	\$1,895.00	15%	\$1,611.00	\$45.91	\$37.86	\$30.77				
		Implementation Services by Local	ONYX IMPLEMENTATION SERVICES BY LOCAL SYSTEMS										
396V764	Onyx ReproDesk- Contact ESS	Systems Analyst	ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
337V285	Marketing for more information	ReproDesk Studio	REPRO DESK STUDIO 4937401	\$1,000.00	-4%	\$1,042.00	\$29.70	\$24.49	\$19.90				
5720B002 5720B003	TC4 Scanners TC4 Scanners	Machines Machines	TCS4 SCANNER 4510 TCS4XT THICK ORIGINAL SCANNER	\$7,995.00 \$9,495.00	34% 31%	\$5,245.00 \$6,563.00	\$149.48 \$187.05	\$123.26 \$154.23	\$100.18 \$125.35				
8898B001 8898B002 6720B020	TC4 Scanners TC4 Scanners TC4 Scanners	Accessories Accessories Accessories	OCE DELIVERY TRAY BASE UNIT ODT INTERFACE LV/MV TDS/PLOTWAVE OUTPUT TRAY LEG SET WITH TCS4 SCANNER	\$1,960.00 \$140.00 \$500.00	-5% -5%	\$2,058.00 \$147.00 \$525.00	\$58.65 \$4.19 \$14.96	\$48.36 \$3.45 \$12.34	\$39.31 \$2.81 \$10.03				
		Stand Alone	TC4 STAND ALONE PLC IBASE		-5%	\$525.00	\$14.96	\$12.34	\$10.03				
720B026 7595B012	TC4 Scanners TC4 Scanners	Configuration Stand Alone Configuration	OCE TCS4 STAND ALONE, CONFIGURATION KEY	\$3,600.00	20%	\$2,888.00	\$0.06	\$0.05	\$0.04				
7595B012	TC4 Scanners	Configuration Stand Alone Configuration	TCS4 STAND ALONE, PLC BASE LICENSE	\$3.00	-3%	\$2.00	\$24.25	\$0.05	\$16.25				
75958002	TC4 Scanners	Stand Alone Configuration	TCS4 STAND ALONE, YES BASE EIGENGE	\$7,000.00	-3%	\$6,325.00	\$180.26	\$148.64	\$120.81				
7595B003	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE ACCOUNT LOGIC	\$0.00	#DIV/0!	\$588.00	\$16.76	\$13.82	\$11.23				
7595B004	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE SECURITY LEVEL	\$100.00	-15%	\$115.00	\$3.28	\$2.70	\$2.20				
7595B006	TC4 Scanners	Stand Alone Options	OCE TC4 PUBLISHER COPY LIC (CW600 ONLY)	\$250.00	-15%	\$288.00	\$8.21	\$6.77	\$5.50				
2442V143	TC4 Scanners	Mandatory Delivery and Installation	TC4 SCANNER DELIVERY & INSTALLATION	\$528.00	30%	\$369.00	\$10.52	\$8.67	\$7.05				
2474V829	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1/2 DAY) 6152202	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V828	TC4 Scanners	Professional Services	SYSTEM ANALYSIS (1/2 DAY) 6152205	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
2474V826	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1 DAY) 6152206	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2474V823	TC4 Scanners	Professional Services	PROJECT MANAGEMENT (1/2 DAY) 6152207	\$1,295.00	-5%	\$1,360.00	\$38.76	\$31.96	\$25.98				
1982V386	TC4 Scanners	Professional Services	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	\$2,200.00	-5%	\$2,310.00	\$65.84	\$54.29	\$44.12				
1982V388	TC4 Scanners	Professional Services	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	\$1,675.00	-5%	\$1,759.00	\$50.13	\$41.34	\$33.60				
2134V016	Total Color Management Professional Services Total Color Management	Services	COLOR WORKFLOW ASSESSMENT	\$1,000.00	-15%	\$1,150.00	\$32.78	\$27.03	\$21.97				
2134V017	Total Color Management Professional Services	Services	G7 MASTER PRINTER QUALIFICATION ADDITIONAL SERVICES (COLOR WORKFLOW ASSESSMENT/G7	\$5,000.00	-15%	\$5,750.00	\$163.88	\$135.13	\$109.83				
2134V015	Professional Services Total Color Management	Services	MADITIONAL SERVICES (COLOR WORKFLOW ASSESSMENT/G/ MASTER PRINTER QUALIFICATION) PROFILING SERVICE (ICC OUTPUT PROFILE,1 DIGITAL PRINTER,1	\$500.00	-15%	\$575.00	\$16.39	\$13.51	\$10.98				
2138V454	Professional Services Total Color Management	Services	MEDIA) PROFILING SERVICE ADDITIONAL MEDIA (ICC OUTPUT PROFILE,1	\$1,500.00	-15%	\$1,725.00	\$49.16	\$40.54	\$32.95				
2138V457	Professional Services Total Color Management	Services	PRINTER,1 MEDIA)	\$450.00	-15%	\$518.00	\$14.76	\$12.17	\$9.89				
2138V455	Professional Services	Services i1 Publish / i1 Pro 2 /	PROFILING SERVICE (MONITOR PROFILING AND CALIBRATION)	\$250.00	-15%	\$288.00	\$8.21	\$6.77	\$5.50				
3438B025	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	11PUBLISH -1 PROFILER- SOFTWARE	\$1,099.00	26%	\$811.00	\$23.11	\$19.06	\$15.49				
3002A004	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	\$1,300.00	26%	\$967.00	\$27.56	\$22.72	\$18.47				
3438B022	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	11 IO AUTOMATED SCANNING TABLE (V2)	\$2,595.00	22%	\$2,031.00	\$57.88	\$47.73	\$38.79				
8002A006	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	EYE ONE ISIS AUTOMATED CHART READER	\$3,495.00	22%	\$2,739.00	\$78.06	\$64.37	\$52.31				
8002A007	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	EYE ONE ISIS AUTOMATED CHART READER - XL	\$4,495.00	22%	\$3,507.00	\$99.95	\$82.41	\$66.98				
3438B027	X-Rite i1 Publish	i1IO / ISIS i1 Publish / i1 Pro 2 /	I1ISIS HARDCASE	\$800.00	93%	\$60.00	\$1.71	\$1.41	\$1.15				
3438B028	X-Rite i1 Publish	i1IO / ISIS Implementation	ITISIS XL HARDCASE X-RITE IT PUBLISH IMPLEMENTATION SERVICES BY LOCAL	\$1,200.00	23%	\$919.00	\$26.19	\$21.60	\$17.55				
2364V847 3438B001	X-Rite i1 Publish X-Rite Color Training	Services Training	SYSTEMS ANALYST PERSONAL COLOR TRAINER SESSION #1	\$840.00 \$500.00	0% -2%	\$840.00 \$508.00	\$23.94 \$14.48	\$19.74 \$11.94	\$16.04 \$9.70				
3438B002 3438B003	X-Rite Color Training X-Rite Color Training	Training Training	PERSONAL COLOR TRAINER SESSION #2 PERSONAL COLOR TRAINER SESSION #3 PERSONAL COLOR TRAINER SESSION #4	\$500.00 \$500.00	12%	\$442.00 \$508.00 \$508.00	\$12.60 \$14.48 \$14.48	\$10.39 \$11.94 \$11.94	\$8.44 \$9.70				
3438B014	X-Rite Color Training X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #4 PERSONAL COLOR TRAINER SESSION MULTIPACK (3 SESSIONS)	\$500.00	-2%	\$1,185.00	\$14.48	\$11.94	\$9.70 \$22.63				
3438B018 3438B019	X-Rite Color Training X-Rite Color Training X-Rite Color Training	Training	ASK THE COLOR EXPERT - 6 MONTH SUPPORT PACKAGE ASK THE COLOR EXPERT - 1 YEAR SUPPORT PACKAGE	\$500.00	-2%	\$1,185.00 \$508.00 \$1,015.00	\$14.48 \$28.93	\$27.85 \$11.94 \$23.85	\$9.70 \$19.39				
34388012	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	11 PROCESS CONTROL SOFTWARE (IP C1+/C7000VP/C6000/VP)	\$900.00	27%		\$18.84	\$15.53	\$12.63				
3438B020	X-Rite i1 Process Control		11 PROCESS CONTROL SOFTWARE FOR IMAGERUNNER			\$661.00			÷				
8002A008		X-Rite Process Control	ADVANCE C9075 PRO/ C9065 PRO/ C7065/ C7055	\$900.00	34%	\$661.00 \$592.00	\$16.87	\$13.91	\$11.31				
	(Legacy) X-Rite i1 Process Control (Legacy)		EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS	\$900.00 \$3.950.00	34%	\$592.00	\$16.87	\$13.91 \$71.21	\$11.31 \$57.87				
B002A009	X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control	Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER - XL	\$3,950.00	34% 23%	\$592.00 \$3,030.00	\$86.36	\$71.21	\$57.87				
8002A009 1396V759	X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control	Control X-Rite Process Control X-Rite Process Control Implementation	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE DE OHART READER EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE DE OHART READER - X.L X-RITE II PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST		34%	\$592.00			\$57.87 \$72.31				
	X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control	Control X-Rite Process Control X-Rite Process Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE OLART READER AUTOMATE OLART READER AUTOMATE OLART READER + XL X-RTE 11 PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST ECOPY PDF PRO OFFICE, SINGLE LICENSE, 1 YEAR MUNTENANCE & SUPPORT (PACKAGE)	\$3,950.00 \$4,950.00	34% 23% 24%	\$592.00 \$3,030.00 \$3,786.00	\$86.36 \$107.90	\$71.21 \$88.97	\$57.87				
1396V759	X-Rite if Process Control (Legacy) X-Rite if Process Control (Legacy) X-Rite if Process Control (Legacy)	Control X-Rite Process Control X-Rite Process Control Implementation Services	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE OLART READER EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE OLART READER - X.L X-RITE I PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST ECOPY POF PRO OFFICE, SINGLE LICENSE, 1 YEAR MINITENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINITENANCE & SUPPORT (PACKAGE)	\$3,950.00 \$4,950.00 \$840.00	34% 23% 24% 12%	\$592.00 \$3,030.00 \$3,786.00 \$740.00	\$86.36 \$107.90 \$21.09	\$71.21 \$88.97 \$17.39	\$57.87 \$72.31 \$14.13				
1396V759 3315AD39	X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control (Legacy) X-Rite i1 Process Control (Legacy) eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control Implementation Services PDF Pro Office	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATE OLART READER AUTOMATE OLART READER AUTOMATE OLART READER + AL X-RITE I PROCESS CONTROL INPLEMENTATION SERVICES BY LOCAL SYSTEMS NAULYST ECORY POF PRO OFFICE, SINGLE LICENSE, 1 YEAR MINITENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINITENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINITENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 4 YEARS MINITENANCE & SUPPORT (PACKAGE)	\$3,950.00 \$4,950.00 \$840.00 \$197.00	34% 23% 24% 12% 28%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00	\$86.36 \$107.90 \$21.09 \$4.05	\$71.21 \$88.97 \$17.39 \$3.34	\$57.87 \$72.31 \$14.13 \$2.71				
1396V759 3315AD39 3315AD40	X-Rite if Process Control (Legacy) X-Rite if Process Control (Legacy) X-Rite if Process Control (Legacy) aCopy PDF Pro Office aCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control Services PDF Pro Office PDF Pro Office PDF Pro Office PDF Pro Office	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER AUTOMATED CHART READER AUTOMATED CHART READER + AL X-RITE I PROCESS CONTROL INPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST ECORY PDF PRO OFFICE, SINGLE LICENSE, 1 YEAR MINITENANCE & SUPPORT (PACKAGE) ECORY PDF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINITENANCE & SUPPORT (PACKAGE) ECORY PDF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINITENANCE & SUPPORT (PACKAGE) ECORY PDF PRO OFFICE, SINGLE LICENSE, 4 YEARS MINITENANCE & SUPPORT (PACKAGE) ECORY PDF PRO OFFICE, SINGLE LICENSE, 5 YEARS MINITENANCE & SUPPORT (PACKAGE)	\$3,950.00 \$4,950.00 \$840.00 \$197.00 \$257.00	34% 23% 24% 12% 28% 28%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00 \$185.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53				
1396V759 5315AD39 5315AD40 5315AD41	X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control implementation Services PDF Pro Office PDF Pro Office PDF Pro Office PDF Pro Office PDF Pro Office	EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER AUTOMATE OLART READER AUTOMATE OLART READER + AL AUTOMATE OLART READER + AL X-RITE I PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS NAULYST ECORY POF PRO OFFICE, SINGLE LICENSE, 1 YEAR MAINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, VICLUME, 539 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$3,950.00 \$4,950.00 \$840.00 \$197.00 \$257.00 \$287.00	34% 23% 24% 12% 28% 28% 28%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00 \$185.00 \$207.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95				
396V759 3315AD39 3315AD40 3315AD41 3315AD42 3315AD44	X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control Implementation Bervices PDF Pro Office PDF Pro Office	EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER AUTOMATE OLART READER AUTOMATE OLART READER + AL AUTOMATE OLART READER + AL X-RITE 11 PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANAL YST ECORY POF PRO OFFICE, SINGLE LICENSE, 1 YEAR MINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 3 YEARS MINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 5 YEARS MINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, SINGLE LICENSE, 5 YEARS MINTENANCE & SUPPORT (PACKAGE) ECORY POF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	\$3,950.00 \$4,950.00 \$840.00 \$197.00 \$257.00 \$287.00 \$317.00	34% 23% 24% 12% 28% 28% 28%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00 \$142.00 \$185.00 \$207.00 \$227.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90 \$6.47	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86 \$5.33	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95 \$4.34				
1396V759 3315AD39 3315AD40 3315AD41 3315AD42	X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control mplementation Services PDF Pro Office PDF Pro Office	EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATED CHART READER TO AUTOMATED CHART READER - MARKE & EVE ONE ISIS AUTOMATED CHART READER - MULLENTATION SERVICES BY LOCAL, SYSTEMS NANLYST COCAL, SYSTEMS NANLYST MAINTENNNCE & SUPPORT (PACKAGE) ECOPY PDF PRO OFFICE, SINGLE LICENSE, 1 VEAR MAINTENNNCE & SUPPORT (PACKAGE) ECOPY PDF PRO OFFICE, SINGLE LICENSE, 2 VEARS MAINTENNNCE & SUPPORT (PACKAGE) ECOPY PDF PRO OFFICE, SINGLE LICENSE, 5 VEARS MAINTENNNCE & SUPPORT (PACKAGE) ECOPY PDF PRO OFFICE, VILLIME, 5-39 SEATS, 1 VEAR MAINT & SUPPORT (PRO OFFICE, VILLIME, 5-39 SEATS, 1 VEAR MAINT & SUPPORT (PRO OFFICE, VILLIME, 200-399 SEATS, 1 VEAR MAINT S SUPPORT (PAC	\$3,950.00 \$4,950.00 \$840.00 \$197.00 \$257.00 \$287.00 \$317.00 \$142.00	34% 23% 24% 12% 28% 28% 28% 28% 28%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00 \$142.00 \$185.00 \$207.00 \$227.00 \$113.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90 \$6.47 \$3.22	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86 \$5.33 \$2.66	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95 \$4.34 \$2.16				
3396V759 3315AD39 3315AD40 3315AD41 3315AD42 3315AD44 3315AD45	X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) X-Rite i 1 Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control mplementation Services PDF Pro Office PDF Pro Office	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER + L X-RITE II PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS NAAL YSI ECONY TOF FRO SOFTICE, SINGLEX LICENSE, 1 YEAR ECONY TOF FRO OFFICE, SINGLEX LICENSE, 2 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF FRO OFFICE, SINGLEX LICENSE, 3 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF FRO OFFICE, SINGLEX LICENSE, 2 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF FRO OFFICE, SINGLEX LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF FRO OFFICE, VILLME, 539 SEATS, 1 YEAR MAINT & SUPPORT (PKG) MAINT & SUPPORT (PKG) MAINT & SUPPORT (PKG) MAINT & SUPPORT (PKG)	\$3,950.00 \$4,950.00 \$840.00 \$197.00 \$257.00 \$287.00 \$317.00 \$142.00 \$132.00	34% 23% 24% 12% 28% 28% 28% 28% 20% 20%	\$592.00 \$3,030.00 \$3,786.00 \$740.00 \$142.00 \$142.00 \$185.00 \$207.00 \$227.00 \$113.00 \$113.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90 \$6.47 \$3.22 \$3.02	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86 \$5.33 \$2.66 \$2.49	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95 \$4.34 \$2.16 \$2.02				
396V759 3315AD39 3315AD40 3315AD41 3315AD42 3315AD44 3315AD45 3315AD46 3315AD47	X-Rite i Process Control (Legacy) X-Rite i Process Control (Legacy) & Rite i Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control mplementation Services PDF Pro Coffice PDF Pro Office PDF Pro Office	EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER + L X-RITE II PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEM SANALYST ECOPY POF PRO OFFICE, SINGLE ULENSE, 1 YEAR MAINTENNICE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE ULENSE, 3 YEARS MAINTENNICE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE ULENSE, 4 YEARS MAINTENNICE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE ULENSE, 5 YEARS MAINTENNICE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, VOLUME, 539 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-998 SEATS, 1 YEAR MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-998 SEATS, 1 YEAR MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-998 SEATS, 1 YEAR MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-998 SEATS, 1 YEAR MAINT, & SUPPORT (PKG)	\$3,950.00 \$4,950.00 \$197.00 \$257.00 \$287.00 \$317.00 \$142.00 \$132.00 \$125.00	34% 23% 24% 12% 28% 28% 28% 28% 20% 20% 20% 21%	\$3,030.00 \$3,786.00 \$3,786.00 \$142.00 \$142.00 \$185.00 \$207.00 \$227.00 \$113.00 \$106.00 \$99.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90 \$6.47 \$3.22 \$3.02 \$2.82	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86 \$5.33 \$2.66 \$2.49 \$2.33	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95 \$4.34 \$2.16 \$2.02 \$1.89				
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336V759 3315AD39 3315AD40 3315AD40 3315AD41 3315AD42 3315AD44 3315AD45 3315AD46 3315AD46 3315AD47 3315AD48	X-Rite i Process Control (Legacy) X-Rite i Process Control (Legacy) eCopy PDF Pro Office eCopy PDF Pro Office	Control X-Rite Process Control X-Rite Process Control Minimentation Services PDF Pro Coffice PDF Pro Office PDF PDF PDF PDF PDF PDF PDF PDF PDF PDF	EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER EVE ONE PROCESS CONTROL SOFTWARE & EVE ONE ISIS AUTOMATE OLART READER + AL X-RITE II PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEM SANALYST ECOPY POF PRO OFFICE, SINGLE LICENSE, 1 YEAR MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, SINGLE LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE) ECOPY POF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-999 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-999 SEATS, 1 YEAR MAINT & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-999 SEATS, 1 YEAR MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-999 SEATS, 1 YEAR MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-99 SEATS, 1 YEARS MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-99 SEATS, 1 YEARS MAINT, & SUPPORT (PKG) ECOPY POF PRO OFFICE, VOLUME, 40-99 SEATS, 1 YEARS MAINT, & SUPPORT (PKG)	\$3,950.00 \$4,950.00 \$197.00 \$257.00 \$287.00 \$317.00 \$142.00 \$132.00 \$125.00 \$107.00 \$80.00	34% 23% 24% 12% 28% 28% 28% 28% 20% 20% 20% 20% 20% 19%	\$592.00 \$3,030.00 \$3,766.00 \$740.00 \$142.00 \$142.00 \$185.00 \$207.00 \$227.00 \$113.00 \$106.00 \$99.00 \$86.00 \$73.00	\$86.36 \$107.90 \$21.09 \$4.05 \$5.27 \$5.90 \$6.47 \$3.22 \$3.02 \$2.82 \$2.45 \$2.08	\$71.21 \$88.97 \$17.39 \$3.34 \$4.35 \$4.86 \$5.33 \$2.66 \$2.49 \$2.23 \$2.20 \$1.72	\$57.87 \$72.31 \$14.13 \$2.71 \$3.53 \$3.95 \$4.34 \$2.16 \$2.02 \$1.89 \$1.64 \$1.39				
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Section of a provide sectin provide sectin a provide sectin a provide section of a provide	6315AF82	eCopy ShareScan Elements	eCopy ShareScan		\$703.00	4%	\$677.00	\$19.29	\$15.91	\$12.93			
Norm Norm Norm Norm Norm Norm Norm Norm Norm Norm N	6315AF86	eCopy ShareScan Elements	Licenses eCopy ShareScan	UNITS - 3 YRS MAINT. & SUPPORT	\$540.00	4%	\$521.00	\$14.85	\$12.24	\$9.95			
Image: Marcine and Section of Sect	6315AF87	eCopy ShareScan Elements	Licenses		\$601.00	3%	\$580.00	\$16.53	\$13.63	\$11.08			
	6315AF88	eCopy ShareScan Elements	Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 5 YRS MAINT. & SUPPORT	\$663.00	4%	\$638.00	\$18.18	\$14.99	\$12.19			
Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal Normal Normal Normal Normal Normal Normal Normal 1000 Normal Normal <td>6315AF92</td> <td>eCopy ShareScan Elements</td> <td>Elements – Volume Licenses</td> <td></td> <td>\$505.00</td> <td>) 4%</td> <td>\$486.00</td> <td>\$13.85</td> <td>\$11.42</td> <td>\$9,28</td> <td></td> <td></td> <td></td>	6315AF92	eCopy ShareScan Elements	Elements – Volume Licenses		\$505.00) 4%	\$486.00	\$13.85	\$11.42	\$9,28			
Normal Normal			eCopy ShareScan Elements – Volume	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS									
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Name Name <	6315AF94	eCopy ShareScan Elements	Licenses eCopy ShareScan		\$628.00	4%	\$606.00	\$17.27	\$14.24	\$11.57			
NameN	1926V443	eCopy ShareScan Elements	Implementation	LOCAL SYSTEMS ANALYST	\$630.00	.1%	\$638.00	\$18.18	\$14.99	\$12.19			
	6315AA12		Office	MAINTENANCE AND SUPPORT		35%	\$1,315.00	\$37.48	\$30.90				
Name 1000 Spane Name Spane	6315AA13		Office eCopy ShareScan	MAINTENANCE AND SUPPORT ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS									
1993 Model Constrained for the Market Sector 11 and the Market Sector 11 an	6315AA14	eCopy ShareScan Office	eCopy ShareScan		\$2,370.00	36%	\$1,524.00	\$43.43	\$35.81	\$29.11			
1987 20Control of the Mort - Curr Control of the M	6315AF36	eCopy ShareScan Office	License Key eCopy ShareScan	YRS MAINT & SUPPORT	\$1,509.00	20%	\$1,211.00	\$34.51	\$28.46	\$23.13			
Bit Process of the second s	6315AF37	eCopy ShareScan Office	License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 4 YRS MAINT SUPPORT	\$1,688.00	20%	\$1,354.00	\$38.59	\$31.82	\$25.86			
Bit State State <tb>State State State</tb>	6315AF38	eCopy ShareScan Office	Office - Volume License Key		\$1,867.00	20%	\$1,496.00	\$42.64	\$35.16	\$28.57			
Normal Section Norma	6315AF42	eCopy ShareScap Office	Office - Volume		\$1.434.00	20%	\$1 152 00	\$32.83	\$27.07	\$22.00			
Normal Second			eCopy ShareScan Office - Volume	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS -									
Note: Corp baseline ONE	6315AF43	eCopy ShareScan Office	eCopy ShareScan	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS -				\$36.88					
Market 1980 - Copy Bardets mile Market Mar	6315AF44	eCopy ShareScan Office	License Key eCopy ShareScan			20%	\$1,437.00	\$40.95	\$33.77	\$27.45			
NBM9 Kong Bandan (m) Kong Banda (m) Kong Bandan (m) Kong Bandan	6315AF48	eCopy ShareScan Office	License Key eCopy ShareScan			20%	\$1,033.00	\$29.44	\$24.28	\$19.73			
Introduction One	6315AF49	eCopy ShareScan Office	Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	\$1,464.00	20%	\$1,175.00	\$33.49	\$27.61	\$22.44			
Name Normalization	6315AF50	eCopy ShareScan Office	Office - Volume			20%	\$1,317.00	\$37.53	\$30.95	\$25.15			
NEXY 44 OCC/L STITEME ALALYST SECO 1			Office										
SMOVT Cody Shardcan Ditto Series Description of the series	1926V444	eCopy ShareScan Office	Services eCopy Project	LOCAL SYSTEMS ANALYST	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60			
NEALTHO Copy Bardes have No BUPPORT NO BUPPORT SUBJECT SUBJECT <t< td=""><td>2030V475</td><td>eCopy ShareScan Office</td><td>Services</td><td>OPERATIONS TEAM</td><td>\$840.00</td><td>-1%</td><td>\$851.00</td><td>\$24.25</td><td>\$20.00</td><td>\$16.25</td><td></td><td></td><td></td></t<>	2030V475	eCopy ShareScan Office	Services	OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25			
Model Copy Bandes Copy Bandes <thcopy bandes<="" th=""> <thc< td=""><td>6315AA15</td><td></td><td>Suite eCopy ShareScan</td><td>AND SUPPORT ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thc<></thcopy>	6315AA15		Suite eCopy ShareScan	AND SUPPORT ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE									
Hard Copy Shardsca Sub Sub View View View SUM View View View View View View View View	6315AA16 6315AA17		eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 5 YRS MAINTENANCE									
Market Market<			eCopy ShareScan Suite - Volume	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 3									
115 AF 0 Copy ShareScan Sub Copy ShareScan Sub State Volume (Copy ShareScan Sub State Volume) 115 MURT. X SUPPORT State Volume (Copy ShareScan State Volume) 115 MURT. X SUPPORT State Volume (Copy ShareScan State Volume) 115 MURT. X SUPPORT 115 MURT. X SUPPORT <th< td=""><td>6315AF39</td><td></td><td>eCopy ShareScan Suite - Volume</td><td>ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 4</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	6315AF39		eCopy ShareScan Suite - Volume	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 4									
1154F4 Copy ShareScan Suid Lones Ky YRS MANT & SUPPORT Statu	6315AF40	eCopy ShareScan Suite	License Key eCopy ShareScan	YRS MAINT. & SUPPORT	\$3,233.00	20%	\$2,582.00	\$73.59	\$60.68	\$49.32			
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Stafe (opp) ShareScan Suite Suite - Volume ECOPY ShareScan Suite Soute - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite Inplementation Services by Local Systems Soute - Volume (COP) ShareScan Suite Inplementat	6315AF45	eCopy ShareScan Suite	License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 3 YRS MAINT. & SUPPORT	\$2,724.00	20%	\$2,177.00	\$62.04	\$51.16	\$41.58			
NTAFAT Copy ShareScan Suite Lisense Ky NTSAFAT Copy ShareScan Suite Inplementation Services by Lisen Systems Suite Inplementation Services by ShareScan Suite Inplementation Services by ShareScan MareScan Suite Inplementation Services by ShareScan MareScanStation Suite Inplementation Services By ShareScan MareScanStation Suite Inplementation Services By	6315AF46	eCopy ShareScan Suite	Suite - Volume License Kev			20%	\$2,463.00	\$70.20	\$57.88	\$47.04			
Provide Propriet Propri	6315AF47	eCopy ShareScan Suite	Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 5 YRS MAINT. & SUPPORT	\$3.442.00	20%	\$2,748.00	\$78.32	\$64.55	\$52.49			
Stars2 eCopy ShareScan Suite eCopy ShareScan Suite eCopy ShareScan Suite eCopy ShareScan VS SUITE - VOLUME LICENSE 50+ UNITS - 4 \$2,784.00 20% \$2,225.00 \$63.41 \$52.29 \$42.50 158/FS3 eCopy ShareScan Suite ECOPY ShareScan VS SUITE - VOLUME LICENSE 50+ UNITS - 5 \$3,143.00 20% \$2,225.00 \$63.41 \$52.29 \$42.50 158/FS3 eCopy ShareScan Suite ECOPY ShareScan VS SUITE - VOLUME LICENSE 50+ UNITS - 5 \$3,143.00 20% \$2,250.00 \$71.54 \$66.99 \$47.94 158/FS3 eCopy ShareScan Suite Implementation Services by Local Systems \$840.00 12% \$740.00 \$21.00 \$17.39 \$14.13 158/F54 eCopy ShareScan Suite Implementation Services by ShareBC \$840.00 12% \$740.00 \$22.100 \$17.39 \$14.13 158/F54 eCopy ShareScan Suite Implementation Services by ShareBC \$840.00 17% \$561.00 \$24.25 \$20.00 \$16.25 158/F54 Sarvices Sarvices Sarvices Sarvices \$6007 ShareScan Suite Implementation Services by ShareBC \$6007 ShareScan Suite Implementation Services by ShareBC \$6007 ShareScan Suite Implementation Services by ShareBC \$6007 ShareScan Suite Services \$6007 ShareScan Suite Services \$6007 ShareScan Suite Services \$6007 ShareScan Suite Services			eCopy ShareScan Suite - Volume	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 3									
915AF32 9Copy ShareScan Suite Lenense Key WRINIT, & SUPPORT 92,784.00 20,9 52,225.00 98,3.41 55,2.20 94,2.50 15AF32 Copy ShareScan Suite Copy ShareScan Suite Copy ShareScan Suite Copy ShareScan Suite Solite Volume Copy ShareScan Suite Solite Volume Solite Volume <t< td=""><td>6315AF51</td><td></td><td>eCopy ShareScan Suite - Volume</td><td>ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 4</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	6315AF51		eCopy ShareScan Suite - Volume	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 4									
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State	6315AF53	eCopy ShareScan Suite		YRS MAINT. & SUPPORT	\$3,143.00	20%	\$2,510.00	\$71.54	\$58.99	\$47.94			
Sign/475 eCopy SpareScan Suite Services COPY FR0JECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM Services BY SHARED OPERATION SEAM Services BY SHARED OPERATION SEAM Services BY SHARED Services BY SHARED 158A657 eCopy StareStation Suite Devices COPY SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE SEAP Elabled Services BY SHARED Services BY SHARED Services BY SHARED 115AA57 eCopy ScanStation Suite Devices COPY SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE SEAP Elabled Services BY SHARED Services BY SHARED Services BY SHARED 115AA58 eCopy ScanStation Suite Copy ScanStation Suite BY SHARED Devices BY SHARED Services BY SHARED Services BY SHARED Services BY SHARED 115AA59 eCopy ScanStation Suite Copy ScanStation Suite BY SHARESCAN SERVE Elabled COPY SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE SERVE Elabled Services BY SHARESCAN SERVE Elabled Service BY SHARESCAN SERVE Elabled Services BY SHARESCAN SERVE Elabled Services BY SHARESCAN SERVE Elabled Services BY SHARESCAN SERVE Elabled Services BY SHARESCAN SERVICE Elabled Service BY SHARESCAN SERVICE Elabled Service BY SHARESCAN SERVICE ELBBLE ELBBLE ELBBLE SERVICE ELBBLE ELBBLE ELBBLE ELBBLE ELBBLE ELBBLE SERVICE ELBBLE ELBBLE ELBBLE ELBBLE ELBBLE EL	1459\/249	oCony Share Contra	Suite Implementation		*0.00 T		\$740 F-	****	A17				
Starts Services Services OPE ATTONS TEAM Starts			eCopy Project Management	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED									
MEAP Enabled PCOpy Stanstantion VP scanstantion VP scanstantion VP surf FOR MFD, 3 YRS MAINTENANCE COpy Stanstantion VP scanstantion VP scanstantion VP surf FOR MFD, 3 YRS MAINTENANCE COpy Stanstantion VP scanstantion VP	2030V475	eCopy ShareScan Suite	Services eCopy ShareScan	OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25			
eccopy Scanstains suite 155AS58 eccopy Scanstains suite beviews eccopy Scanstain Suite NDSUPPORT eccopy	6315AA57	eCopy ScanStation Suite	MEAP Enabled Devices		\$5,704.00	36%	\$3,642.00	\$103.80	\$85.59	\$69.56			
115A-58 eCopy ScanStation Suite Devices AND SUPPORT \$8, 187.00 36% \$3, 952.00 \$12.63 \$92.87 \$75.48 ScanStation Suite for MEAP Enabled ScanStation Suite for MEAP Enabled ECOPY SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE ScanStation Suite for MEAP Enabled ScanStation Suite for MEAP Enabled ScanStation Suite for ECOPY SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE ScanStation Suite for ScanStation Suite for ECOPY ScanStation Suite for ECO			eCopy ShareScan ScanStation Suite for		1,121,00			,					
ScanStation Suite for MEAP Enabled ScanStation Suite for ECOpy ScanStation Suite for AND SUPPORT ScanStation Suite for ECOpy Sc	6315AA58	eCopy ScanStation Suite	Devices eCopy ShareScan		\$6,187.00	36%	\$3,952.00	\$112.63	\$92.87	\$75.48			
Copy ShareScan ScanStation Subject FOOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 3 YRS	63454450		ScanStation Suite for MEAP Enabled				*****						
	6315AA59	ecopy ScanStation Suite	eCopy ShareScan ScanStation Suite for	ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 3 YRS									
	6315AA63	eCopy ScanStation Suite		MAINTENANCE AND SUPPORT	\$5,704.00	36%	\$3,642.00	\$103.80	\$85.59	\$69.56			

Droduct				Purchase			Lease			Service			
Product				Pricing Quantity (License per			Lease			Service			
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
		eCopy ShareScan ScanStation Suite for											
6315AA65	eCopy ScanStation Suite	DR Scanners eCopy ShareScan ScanStation Suite for	MAINTENANCE AND SUPPORT ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 4 YRS	\$6,649.00	36%	\$4,246.00	\$121.01	\$99.78	\$81.10				
6315AA64	eCopy ScanStation Suite	DR Scanners eCopy ScanStation	AMINTENANCE AND SUPPORT 2GB MEMORY UPGRADE FOR ECOPY SCANSTATION PC (HP 6305	\$6,187.00	36%	\$3,952.00	\$112.63	\$92.87	\$75.48				
2395V947	eCopy ScanStation Suite	Options eCopy PC-LESS	SERIES ONLY) - 6354716	\$86.00	13%	\$75.00	\$2.14	\$1.76	\$1.43				
		ScanStation Suite for MEAP enabled	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 3 YRS										
6315AF04	eCopy ScanStation Suite	Devices eCopy PC-LESS	MAINTENANCE AND SUPPORT	\$5,161.00	23%	\$3,992.00	\$113.77	\$93.81	\$76.25				
6315AF05	eCopy ScanStation Suite	ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE AND SUPPORT	\$5,597.00	23%	\$4,328.00	\$123.35	\$101.71	\$82.66				
6315AF05	ecopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for	MAINTENANCE AND SUPPORT	\$5,597.00	23%	\$4,328.00	\$123.35	\$101.71	\$82.00				
6315AF06	eCopy ScanStation Suite	MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE AND SUPPORT	\$6.015.00	23%	\$4.653.00	\$132.61	\$109.35	\$88.87				
		eCopy PC-LESS ScanStation Office	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 3 YRS										
6315AA69	eCopy ScanStation Suite	for DR Scanners eCopy PC-LESS	MAINTENANCE AND SUPPORT	\$4,073.00	36%	\$2,601.00	\$74.13	\$61.12	\$49.68				
6315AA70	eCopy ScanStation Suite	ScanStation Office for DR Scanners eCopy PC-LESS	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 4 YRS MAINTENANCE AND SUPPORT	\$4,417.00	36%	\$2,821.00	\$80.40	\$66.29	\$53.88				
6315AA71	eCopy ScanStation Suite	ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 5 YRS MAINTENANCE AND SUPPORT	\$4.747.00	36%	\$3.032.00	\$86.41	\$71.25	\$57.91				
6315AE93	eCopy ScanStation Suite	Hardware ScanStation Delivery	HP PC 6005 WIN XP/WIN 7 CTO5	\$1,154.29	13%	\$1,005.00	\$28.64	\$23.62	\$19.20				
1264V167	eCopy ScanStation Suite	Fee	ECOPY SCANSTATION DELIVERY CHARGE	\$150.00	17%	\$124.00	\$3.53	\$2.91	\$2.37				
4.50%040		eCopy ShareScan Suite Implementation	eCopy ShareScan Suite Implementation Services by Local Systems	to 10 0		\$740.00	6 04.00	\$47.00					
1458V249	eCopy ScanStation Suite	Services eCopy Project Management	Analyst ECOPY PROJECT MANAGEMENT SERVICES BY SHARED	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2030V475	eCopy ScanStation Suite	Services eCopy ShareScan	OPERATIONS TEAM MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
6315AB14	eCopy Connector Services	Connectors eCopy ShareScan	SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB15	eCopy Connector Services	Connectors eCopy ShareScan	SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY	\$1,173.00	36%	\$750.00	\$21.38	\$17.63					
6315AB16	eCopy Connector Services	Connectors	SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB38	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
	- Sopy Confidence Services	eCopy ShareScan	CONTRACTOR COLONIE, O THO MAINTENAINGE AND SUPPORT	\$1,001.0U	30%	9091.0U	\$19.09	\$10.24	ə13.20	1			
6315AB39	eCopy Connector Services	Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		eCopy ShareScan											
6315AB40	eCopy Connector Services	Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB17	eCopy Connector Services	OpenText Fax Server Connectors OpenText Fax Server	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR	\$1,081.00	36%	\$692.00	\$19.72	\$16.26	\$13.22				
6315AB18	eCopy Connector Services	Connectors OpenText Fax Server	ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB19	eCopy Connector Services	Connectors	ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		OpenText Fax Server Connectors - Volume	ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND										
6315AB41	eCopy Connector Services	License Key OpenText Fax Server	SUPPORT OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB42	eCopy Connector Services	Connectors - Volume License Key	ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
0010/10/12		OpenText Fax Server	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR	\$1,170.00	50%	\$100.00	021.00	¢11.00	¢14.00				
6315AB43	eCopy Connector Services	Connectors - Volume License Key	ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB20	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB21	eCopy Connector Services	OpenText Content Server Connectors OpenText Content	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB22	eCopy Connector Services	Server Connectors	SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		OpenText Content Server Connectors -	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 -										
6315AB44	eCopy Connector Services	Volume License Key	VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
		OpenText Content Server Connectors -	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 -										
6315AB45	eCopy Connector Services	Volume License Key	VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$687.00	\$19.58	\$16.14	\$13.12				
6315AB46	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 - VOLUME, 5 VRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB23	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,200.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB24	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB25	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89					
		OpenText DM eDOCS Connectors - Volume											
6315AB47	eCopy Connector Services	Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
		OpenText DM eDOCS Connectors - Volume	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY										
6315AB48	eCopy Connector Services	License Key	SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		OpenText DM eDOCS Connectors - Volume	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY			·							
6315AB49	eCopy Connector Services	License Key Autonomy iManage	SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB26	eCopy Connector Services	Autonomy Manage WorkSite Connectors	AUTONOMY IMANAGE WORKSTTE CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB27	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		Autonomy iManage	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY										
6315AB28	eCopy Connector Services		SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		Autonomy iManage WorkSite Connectors - Volume License	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY										
6315AB50	eCopy Connector Services	Key	SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
		Autonomy iManage WorkSite Connectors											
6315AB51	eCopy Connector Services	- Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		Autonomy iManage											
6215 4 852	oCony Connector Parties	WorkSite Connectors - Volume License	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	84 000 O	2001	\$004 00	\$33.04	640.00	\$4E 00				
6315AB52 6315AB29	eCopy Connector Services eCopy Connector Services	Key EMC Documentum Connectors	SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,260.00		\$804.00	\$22.91	\$18.89					
6315AB30	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$750.00	\$19.69	\$10.24		1			
6315AB31	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$17.65	\$14.35				
								-					
		EMC Documentum											
6315AB53	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
	eCopy Connector Services	Connectors - Volume	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				

Product				Purchase			Lease			Service			
				Pricing Quantity (License per									
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overage
tem Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
		EMC Documentum											
6315AB55	eCopy Connector Services	Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AB32	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AB33	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AB34	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		Quick Connect Connectors - Volume	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 -										
6315AB56	eCopy Connector Services	License Key	VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
		Quick Connect Connectors - Volume	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 -										
6315AB57	eCopy Connector Services	License Key	VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		Quick Connect Connectors - Volume	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 -										
6315AB58	eCopy Connector Services	License Key Xerox Docushare	VOLUME, 5 YRS MAINTENANCE AND SUPPORT XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 3	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AD02	eCopy Connector Services	Connectors Xerox Docushare	VRS MAINTENANCE & SUPPORT XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 4	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD03	eCopy Connector Services	Connectors Xerox Docushare	YRS MAINTENANCE & SUPPORT XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 5	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD04	eCopy Connector Services	Connectors SalesForce	YRS MAINTENANCE & SUPPORT SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
6315AD05	eCopy Connector Services	Connectors SalesForce	MAINTENANCE & SUPPORT SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD06	eCopy Connector Services	Connectors SalesForce	MAINTENANCE & SUPPORT SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD07	eCopy Connector Services	Connectors	MAINTENANCE & SUPPORT HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
6315AD08	eCopy Connector Services	HP Trim Connectors	MAINTENANCE & SUPPORT HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS	\$1,926.00	36%	\$1,231.00	\$35.08	\$28.93	\$23.51				
6315AD09	eCopy Connector Services	HP Trim Connectors	MAINTENANCE & SUPPORT HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS	\$2,096.00	36%	\$1,339.00	\$38.16	\$31.47	\$25.57				
6315AD10	eCopy Connector Services		MAINTENANCE & SUPPORT	\$2,666.00	46%	\$1,447.00	\$41.24	\$34.00	\$27.64				
		Microsoft SharePoint Connectors - Server	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS.										
6315AD11	eCopy Connector Services	Edition	PACKAGE) WITH 3 YRS MAINT & SUPPORT	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
		Microsoft SharePoint Connectors - Server	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS.										
6315AD12	eCopy Connector Services	Edition	PACKAGE) WITH 4 YRS MAINT & SUPPORT	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
		Microsoft SharePoint Connectors - Server	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS.										
6315AD13	eCopy Connector Services	Edition Sage 50 Accounts	PACKAGE) WITH 5 YRS MAINT & SUPPORT SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 3	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AD14	eCopy Connector Services	Connectors Sage 50 Accounts	YRS MAINT & SUPPORT SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 4	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
5315AD15	eCopy Connector Services	Connectors Sage 50 Accounts	YRS MAINT & SUPPORT SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 5 VPR MAINT & SUPPORT	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
5315AD16	eCopy Connector Services	Connectors Sage ACT	YRS MAINT & SUPPORT SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
5315AD17	eCopy Connector Services	Connectors Sage ACT	MAINT & SUPPORT SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS	\$1,564.00	36%	\$1,000.00	\$28.50	\$23.50	\$19.10				
5315AD18	eCopy Connector Services	Connectors Sage ACT Connectors	MAINT & SUPPORT SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS	\$1,702.00	36%	\$1,087.00	\$30.98	\$25.54	\$20.76				
6315AD19	eCopy Connector Services	Connectors Healthcare	MAINT & SUPPORT HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,840.00	36%	\$1,175.00	\$33.49	\$27.61	\$22.44				
6315AF30	eCopy Connector Services	Connectors Healthcare Connectors	MAINTENANCE & SUPPORT HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	\$1,081.00	23%	\$837.00	\$23.85	\$19.67	\$15.99				
6315AF31 6315AF32	eCopy Connector Services	Connectors Healthcare	MAINTENANCE & SUPPORT HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	\$1,172.00	23%	\$907.00 \$976.00	\$25.85 \$27.82	\$21.31 \$22.94	\$17.32				
0313MF3Z	eCopy Connector Services	Connectors		\$1,260.00	23%	ຈອາຍ.00	\$27.82	\$22.94	\$18.64				
6315AF33	eCopy Connector Services	Connectors- Volume	HEALTHCARE CONNECTOR (VOLUME) WITH 3 YRS MAINTENANCE & SUPPORT	\$1,081.00	23%	\$837.00	\$23.85	\$19.67	\$15.99				
So rami da	Coopy Connector Services	License Key Healthcare		ş1,081.00	23%	4037.0U	\$23.85	\$19.67	\$15.99				
6315AF34	eCopy Connector Services	Connectors- Volume	HEALTHCARE CONNECTOR (VOLUME) WITH 4 YRS MAINTENANCE & SUPPORT	\$1,172.00	23%	\$907.00	\$25.85	\$21.31	\$17.32				
10/11 34	Copy connector dervices	Healthcare		¢1,172.00	23%	90.10 ₆ ę.	ə∠ 3.6 5	ə21.31	ə17.32				
6315AF35	eCopy Connector Services	Connectors- Volume	HEALTHCARE CONNECTOR (VOLUME) WITH 5 YRS MAINTENANCE & SUPPORT	\$1,260.00	23%	\$976.00	\$27.82	\$22.94	\$18.64				
6315AC05	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$27.62	\$22.94	\$13.20	1			
6315AC06	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1 173 00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC07	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		Bates/Endorsement Extender - Volume	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5										
6315AC14	eCopy Extenders Services	License Key Bates/Endorsement	VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC15	eCopy Extenders Services	Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5- VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
		Bates/Endorsement Extender - Volume	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5	-									
6315AC16	eCopy Extenders Services	License Key Cost Recovery	VOLUME, 5 YRS MAINTENANCE AND SUPPORT COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 3	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC08	eCopy Extenders Services	Extender Cost Recovery	YRS MAINTENANCE AND SUPPORT COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 4	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20	1			
6315AC09	eCopy Extenders Services	Extender Cost Recovery	YRS MAINTENANCE AND SUPPORT COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 5	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33	1			
6315AC10	eCopy Extenders Services	Extender Cost Recovery	YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
6315AC17	eCopy Extenders Services	Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	36%	\$691.00	\$19.69	\$16.24	\$13.20				
		Cost Recovery Extender - Volume	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 -										
6315AC18	eCopy Extenders Services	License Key Cost Recovery	VOLUME, 43 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
6315AC19	eCopy Extenders Services	Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
		Barcode Recognition	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN										
6315AC11	eCopy Extenders Services	Extender	V5, 3 YRS MAINTENANCE AND SUPPORT	\$1,061.00	35%	\$691.00	\$19.69	\$16.24	\$13.20				
6315AC12	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
2464040	a Came English Land	Barcode Recognition	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN		l T	****		····					
5315AC13	eCopy Extenders Services	Extender	V5, 5 YRS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
2464000	a Came English to a C	Barcode Recognition Extender - Volume	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN			****	····	····					
6315AC20	eCopy Extenders Services	License Key	V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,061.00	35%	\$691.00	\$19.69	\$16.24	\$13.20				
2454004	a Came English Land	Barcode Recognition Extender - Volume	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN			A			····				
6315AC21	eCopy Extenders Services	License Key Barcode Recognition	V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1,173.00	36%	\$750.00	\$21.38	\$17.63	\$14.33				
62154022	oConv Extenders Sector	Extender - Volume		et 000 -		\$00 ×	800 C -	A+0	A.F				
5315AC22	eCopy Extenders Services	License Key Forms Processing	V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 3 VPS MAINTENANCE AND SUPPORT	\$1,260.00	36%	\$804.00	\$22.91	\$18.89	\$15.36				
5315AC67	eCopy Extenders Services	Extender Forms Processing	YRS MAINTENANCE AND SUPPORT FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	\$1,081.00	0 30% 29%	\$753.00 \$827.00	\$21.46 \$23.57	\$17.70 \$19.43	\$14.38 \$15.80				
	eCopy Extenders Services	Extender Forms Processing	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 5	5									
5315AC69	eCopy Extenders Services	Extender Forms Processing		\$1,260.00	29%	\$897.00	\$25.56	\$21.08	\$17.13				
5315AC70	eCopy Extenders Services	Extender - Volume License Key Forms Processing	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	\$1,081.00	30%	\$753.00	\$21.46	\$17.70	\$14.38				
	eCopy Extenders Services	Extender - Volume	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	\$1.173.00	29%	\$827.00	\$23.57	\$19.43	\$15.80				
		License Key	COLORIE, MITING WARTERNINGE AND SUPPORT	\$1,173.00	29%	.vo∠7.00	\$Z3.5/	\$19.43	\$15.80	1			
315AC71		Forms Processing Extender - Volume	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 -										

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Mainter 1330/236 Len Brz 1756/867 Len Brz 1756/874 Len Brz 1626/901 Mainter 1626/903 Mainter 1626/903 Mainter 1756/878 Len Brz 1756/878 Len Brz 1756/878 Len Brz 1756/8881 Len Brz 1756/881 Len Brz 1756/876 Len Brz 1627/096 Len Brz 1627/096 Len Brz 20207/47 Len Brz 20207/47 Len Brz 20207/47 Len Brz	intenance pricing, contact Parzzano 19 Parzzano 19 Parzano 19	Scan Stations Scan Stations Scan Stations Scan Stations Scan Stations Scan Volume Scan Volume	Kofax Capture 5 Concurrent Stations AE#T024-005U Kofax Capture 10 Concurrent Stations AE#T024-010U Kofax Capture 20 Concurrent Stations AE#T024-020U Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	\$10,700.00 \$21,400.00 \$42,200.00 \$105,000.00	7%	\$9,977.00 \$19,955.00	\$284.34 \$568.72	\$234.46	\$190.56				
Kofas C Mainter 1756/9867 Lon Brr Kofas C 1719/053 Mainter 1756/9866 Lon Brr 1756/9866 Lon Brr 1756/9866 Lon Brr Kofas C Mainter 1756/9866 Lon Brr 1464/033 Mainter 1464/033 Lon Brr 1756/9861 Lon Brr 1756/976 Mainter 1622/922 Lon Brr 1642/9225 Lon Brr 1642/922 Lon Brr 1642/922 Lon Brr 1642/922 Lon Brr 1642/924 Lon Brr 20207/47 Kofas C 1607/096 Lon Brr	iax Capture - for intenance pricing, contact Brazzano Brazano Braz	Scan Stations Scan Stations Scan Stations Scan Stations Scan Stations Scan Volume Scan Volume	Kofax Capture 5 Concurrent Stations AE#T024-005U Kofax Capture 10 Concurrent Stations AE#T024-010U Kofax Capture 20 Concurrent Stations AE#T024-020U Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	\$10,700.00 \$21,400.00 \$42,200.00 \$105,000.00	7%	\$9,977.00 \$19,955.00	\$284.34 \$568.72	\$234.46	\$190.56				
1756/867 Len Br; Kofas C Mainter 1719/659 Len Br; 1756/766 Kofas C 1756/766 Mainter 1756/767 Len Br; 1756/767 Len Br; 1464/039 Kofas C 1464/039 Len Br; 1756/767 Len Br; 1756/768 Len Br; 1756/769 Len Br; 162/7096 Len Br; 1642/922 Len Br; 20207/47 Len Br; 20207/47 Len Br; 20207/47 Len Br; 20207/47 Len Br;	I Brazzano	Scan Stations Scan Stations Scan Stations Scan Volume Scan Volume	Kofax Capture 10 Concurrent Stations AE#T024-010U Kofax Capture 20 Concurrent Stations AE#T024-020U Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	\$21,400.00 \$42,200.00 \$105,000.00	7%	\$19,955.00	\$568.72						
Mainter 1719V659 Len Brz VG7ax C Mainter 1756V866 Len Brz 1756V874 Len Brz 1756V874 Len Brz 1644V039 Kofax C 1644V039 Kofax C 1756V874 Len Brz 1626V019 Len Brz 1756V878 Mainter 1756V878 Mainter 1756V878 Len Brz Kofax C Len Brz 1756V881 Len Brz 1756V876 Len Brz 1642V825 Len Brz 1642V825 Len Brz 20202V747 Kofax C 20202V747 Len Brz 20202V742 Len Brz	intenance pricing, contact Brazzano tax Capture - for intenance pricing, contact Brazzano tax Capture - for tax Capture - for tax Capture - for intenance pricing, contact Brazzano Brazzano Brazzano Brazzano Brazzano Brazzano Brazzano Brazzano Brazzano Brazzano Sax Capture - for intenance pricing, contact Brazzano Brazzano Brazzano Sax Capture - for Brazzano Brad	Scan Stations Scan Stations Scan Volume Scan Volume	Kofax Capture 20 Concurrent Stations AE#T024-020U Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pagas Per Year AE#Y024-300K	\$42,200.00 \$105,000.00	7%			\$468.94	\$381.14				
Kofas C Mainter 1756V866 Len Br Kofas C Kofas C 1856V874 Mainter 1864V039 Kofas C 1644V039 Kofas C 1626V019 Len Br 1626V019 Len Br 1756V878 Mainter 1756V878 Len Br 1756V878 Len Br 1756V878 Len Br 1756V876 Len Br 1756V876 Len Br 1756V878 Len Br 1756V878 Len Br 1756V878 Len Br 1756V879 Len Br 1756V879 Len Br 1642V825 Len Br 1642V825 Len Br 2022V747 Kofas C 2022V747 Len Br 2022V747 Len Br 243EV042 Len Br	ax Capture - for intenance pricing, contact is Prazzano b Brazzano tax Capture - for intenance pricing, contact i Brazzano tax Capture - for intenance pricing, contact i Brazzano b Brazzano b Brazzano b Brazzano intenance pricing, contact i Brazzano intenance pricing, contact i Brazzano i Brazzano i Brazzano i Brazzano i Brazano i Brazano	Scan Stations Scan Stations Scan Volume Scan Volume	Kofax Capture 20 Concurrent Stations AE#T024-020U Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pagas Per Year AE#Y024-300K	\$42,200.00 \$105,000.00	7%					1			
Kofas C Mainter 1756/V874 Len Br. Kofas C Mainter 1464/V039 Lun Br. 1626/V039 Len Br. 1626/V039 Len Br. 1756/V878 Len Br. 1756/V878 Len Br. 1756/V880 Mainter 1756/V876 Len Br. 1756/V876 Len Br. Kofas C Mainter 1756/V876 Len Br. Kofas C Kofas C 1756/V876 Len Br. Kofas C Mainter 1262/V825 Len Br. 1422/V825 Len Br. 1627/V996 Len Br. 2302V747 Kofas C Wainter Kofas C 2302V742 Len Br.	ax Capture -for intenance pricing, contact Brazzano Brazzano Brazzano Ax Capture -for intenance pricing, contact Brazzano Brazzano Brazzano Brazzano Ax Capture -for intenance pricing, contact Brazzano Sax Capture -for intenance pricing, contact Brazzano Sax Capture - for ax Capture - for	Scan Stations Scan Volume Scan Volume	Kofax Capture 50 Concurrent Stations AE#T024-050U Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	\$105,000.00		\$39,350.00	\$1,121.48						
1756V874 Len Br; Kofas C Mainter 1464V030 Kofas C 1628V019 Len Br; 1756V878 Len Br; 1756V878 Len Br; 1756V881 Len Br; 1756V881 Len Br; 1756V881 Len Br; 1756V876 Len Br; 1756V876 Len Br; 1756V876 Len Br; 1756V876 Len Br; Kofas C Kofas C 1756V876 Len Br; 1756V876 Len Br; 1627V056 Len Br; 1642V825 Len Br; 1642V825 Len Br; 202V747 Kofas C 202V747 Len Br;	B Brazzano B B Brazzano B B Brazzano B B Brazzano B B B B B B B B B B B B B B B B B B B	Scan Volume Scan Volume	Kofax Capture Scan Volume 300K Pages Per Year AE≢Y024-300K		7%			\$924.73	\$751.59				
Mainter 164/0239 Lon Brz 1620/0219 Lon Brz 1620/0219 Lon Brz 1756/078 Mainter 1756/078 Mainter 1756/078 Mainter 1756/078 Lon Brz 1756/078 Lon Brz 1756/076 Lon Brz 1642/022 Lon Brz 1642/025 Lon Brz 1642/025 Lon Brz 20202/747 Kofarz C 20202/747 Lon Brz 20202/742 Lon Brz 2436/0422 Lon Brz	intenance pricing, contact 1 Brazzano 3 & Capture - for intenance pricing, contact 1 Brazzano 3 & Capture - for intenance pricing, contact 1 Brazzano 3 & Capture - for intenance pricing, contact 1 Brazzano 3 & Capture - for 3 & Capture - for	Scan Volume		\$1,600.00		\$97,906.00	\$2,790.32	\$2,300.79	\$1,870.00				
Kofas C Mainter 1220/019 Lon Br Kofas C Kofas C 1756/878 Mainter Mainter Kofas C 1756/878 Lon Br Kofas C Mainter 1756/878 Lon Br 1756/876 Lon Br 1642/825 Lon Br 1642/825 Lon Br 1607/096 Mainter 162/2020747 Kofas C 2020747 Lon Br 2020742 Lon Br 2486/042 Lon Br	fax Capture - for intenance pricing, contact 1 Brazzano 18 Capture - for 16 Capture - for 18 Capture - for 18 Capture - for intenance pricing, contact 18 Brazzano 28 Capture - for 28 Capture - for 29 Capture - for 20	Scan Volume			7%	\$1,493.00	\$42.55	\$35.09	\$28.52				
1628/0019 Len Br. Kafaz, C. Mainter 1756/0878 Len Br. 1756/0878 Len Br. 1756/0878 Len Br. 1756/0878 Len Br. 1756/0879 Kofaz C. 1756/0879 Len Br. 1756/0879 Len Br. 1756/0879 Len Br. 16/2025 Len Br. 16/2026 Mainter 16/202825 Len Br. 16/20202747 Kofaz C. 20202747 Len Br. Kofaz C. Mainter 23020747 Len Br. Kofaz C. Len Br. 2456/042 Len Br.	Brazzano Sacapture - for intenance pricing, contact Brazzano Sac Capture - for intenance pricing, contact Brazzano Sac Capture - for Sac Capture - for		Kofax Capture Scan Volume 600K Pages Per Year AE#Y024-600K										
1756V878 Len Br; Kofas C Mainter 1756V880 Len Br; Kofas C Mainter 1756V881 Len Br; Lan Br; Mainter 1756V876 Len Br; Kofas C Mainter 1756V876 Len Br; Kofas C Mainter 182V825 Len Br; 1607V096 Mainter 20207V47 Kofas C Mainter Mainter 20207V47 Len Br; Kofas C Len Br; 20207V47 Len Br; Kofas C Mainter 20207V47 Len Br;	n Brazzano S fax Capture - for intenance pricing, contact n Brazzano S fax Capture - for	Scan Volume		\$2,940.00	7%	\$2,742.00	\$78.15	\$64.44	\$52.37				
Mainter 1756V880 Lon Brz 1756V881 Lon Brz 1756V876 Mainter 1756V876 Mainter 1756V876 Mainter 1756V876 Lon Brz 1756V876 Mainter 1756V876 Lon Brz 1642V825 Lon Brz 1647V096 Mainter 1607V096 Lon Brz 20202V747 Kofac C 20202V42 Lon Brz 2436V042 Lon Brz	intenance pricing, contact n Brazzano fax Capture - for		Kofax Capture Scan Volume 1M Pages Per Year AE#Y024-001M	\$4,390.00	7%	\$4,094.00	\$116.68	\$96.21	\$78.20				
Kofas C Mainter 1756V861 Lon Bri Kofas C Kofas C 1756V876 Mainter Mainter Kofas C 1756V876 Lon Bri 1756V876 Lon Bri 1642V825 Lon Bri 1647V096 Mainter 202V747 Kofas C 2022V747 Lon Bri 2436V042 Lon Bri	fax Capture - for	Scan Volume	Kofax Capture Scan Volume 2M Pages Per Year AE#Y024-002M	\$8,240.00	7%	\$7,684.00	\$218.99	\$180.57	\$146.76				
1756/981 Len Brr Kofas C. Mainter 1756/976 Len Brr Kofas C. Mainter 1756/979 Kofas C. Mainter Mainter 1756/979 Lon Brr 1642/9825 Len Brr 1607/096 Len Gra 2302/747 Kofas C Mainter Mainter 2436/9042 Len Brr			Rolax Captule Scall Volume zivir ages rei Tear AE#1024900210	\$0,240.00	176	\$7,004.00	\$210.35	\$100.57	\$140.70				
1756V876 Len Br; Kofas C Mainter 1756V879 Len Br; 1607V096 Mainter 1607V096 Mainter 1607V096 Kofas C Mainter Kofas C 1607V096 Kofas C Mainter Kofas C 2302V747 Len Br; 2436V042 Len Br;	a Brazzano Staz Staz Staz Staz Staz Staz Staz Staz	Scan Volume	Kofax Capture Scan Volume 5M Pages Per Year AE#Y024-005M	\$20,600.00	7%	\$19,208.00	\$547.43	\$451.39	\$366.87				
Mainter 1756/V879 Lon Brz Molarter Kofas C 1642/V825 Lon Brz 1607/V096 Mainter 2020/747 Lon Brz 2020/747 Lon Brz Kofas C Mainter 2020/747 Lon Brz Kofas C Mainter 2436/V042 Lon Brz		Scan Volume	Kofax Capture Scan Volume 10M Pages Per Year AE#Y024-010M	\$37,000.00	19%	\$29,900.00	\$852.15	\$702.65	\$571.09				
Kofax C Mainter 1642V825 Lon Br Kofax C Mainter 1607V096 Lon Br Lon Br 2302V747 Kofax C Kofax C Mainter 2302V747 Lon Br 2438V042 Lon Br	fax Capture - for intenance pricing, contact			#74.000.00	70/	too 000 00	\$4,000 F0	\$4.004.50	\$1.017.00				
1642V825 Len Br: Kofax C Mainter 1607V096 Len Br: 2302V747 Len Br: Kofax C Mainter 2436V042 Len Br: Kofax C Kofax C	a Brazzano S fax Capture - for intenance pricing, contact	Scan Volume	Kofax Capture Scan Volume 20M Pages Per Year AE#Y024-020M Kofax Capture Stand-Alone System Scan Volume 60K Pages Per Year	\$74,000.00	7%	\$69,000.00	\$1,966.50	\$1,621.50	\$1,317.90				
1607V096 Len Bra Kofax C 2302V747 Len Bra Kofax C Mainter 2436V042 Len Bra Kofax C	a Brazzano Stax Capture - for	Stand-Alone System	AE#Y099-060K	\$995.00	7%	\$928.00	\$26.45	\$21.81	\$17.72				
Kofax C Mainter 2302V747 Len Bra Kofax C Mainter 2436V042 Len Bra Kofax C	intenance pricing, contact	Kofax Capture Add- On Options	ENHANCED BAR CODE AE#T018-0008	\$2,800.00	7%	\$2,612.00	\$74.44	\$61.38	\$49.89				
Kofax C Mainter 2436V042 Len Bra Kofax C	fax Capture - for intenance pricing, contact	Kofax Capture Add-	KOFAX IMPORT CONNECTOR - ELECTRONIC DOCUMENTS - FILE						_				
2436V042 Len Bra Kofax C	fax Capture - for	On Options Kofax Capture Add-	INTERFACE (FOLDER) AE#T610-0030	\$15,000.00	7%	\$13,987.00	\$398.63	\$328.69	\$267.15				
		On Options	VRS ELITE WORKGROUP FOR KOFAX CAPTURE AE#T026-0000	\$1,450.00	7%	\$1,352.00	\$38.53	\$31.77	\$25.82				
Mainter 1396V736 Len Bra	intenance pricing, contact	mplementation Services by NCS	KOFAX IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00	12%	\$1,016.00	\$28.96	\$23.88	\$19.41				
Captiva	ptiva - for Maintenance	Captiva InputAccel											
		Server	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
1858V023 pricing	ptiva - for Maintenance cing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	\$42,000.00	19%	\$33,941.00	\$967.32	\$797.61	\$648.27				
	ptiva - for Maintenance cing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION 100K PPY BUNDLE	\$6,000.00	19%	\$4,850.00	\$138.23	\$113.98	\$92.64				
Captiva	ptiva - for Maintenance	Captiva InputAccel	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION							1			
1858V021 pricing	cing, contact Len Brazzano		1M PPY BUNDLE	\$77,000.00	19%	\$62,225.00	\$1,773.41	\$1,462.29	\$1,188.50				
	ptiva - for Maintenance cing, contact Len Brazzano (Captiva Upgrade	CAPTIVA STANDARD TO ENTERPRISE UPGRADE (NO VOLUME)	\$30,000.00	19%	\$24,244.00	\$690.95	\$569.73	\$463.06				
	ptiva - for Maintenance cing, contact Len Brazzano (CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY)	\$1,375.00	19%	\$1,112.00	\$31.69	\$26.13	\$21.24				
Captiva	ptiva - for Maintenance	Captiva Volume Add-	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON							1			
1858V028 pricing	cing, contact Len Brazzano	Dn	(+100K PPY) WITH ADVANCED RECOGNITION	\$4,840.00	19%	\$3,912.00	\$111.49	\$91.93	\$74.72				
		Captiva Volume Add- Dn	CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY)	\$3,850.00	19%	\$3,112.00	\$88.69	\$73.13	\$59.44				
	ptiva - for Maintenance cing, contact Len Brazzano (CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY) - ONE YEAR TERM	\$458.00	19%	\$371.00	\$10.57	\$8.72	\$7.09				
Captiva	otiva - for Maintenance	Captiva Volume Add-	(+100K PP1) - ONE YEAR I ERM CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME WITH ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR	9400.00	19%	<i>431</i> 1.00	\$10.57	\$0.72	\$U.18	1			
1863V602 pricing	cing, contact Len Brazzano	Dn	TERM	\$1,613.00	19%	\$1,303.00	\$37.14	\$30.62	\$24.89				
	ptiva - for Maintenance cing, contact Len Brazzano		CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR TERM	\$1,283.00	19%	\$1,037.00	\$29.55	\$24.37	\$19.81				
Captiva	ptiva - for Maintenance	Captiva inputAccel											
	cing, contact Len Brazzano (ptiva - for Maintenance	Clients Captiva inputAccel	CAPTIVA SCANPLUS MODULE (STANDARD)	\$1,000.00	19%	\$808.00	\$23.03	\$18.99	\$15.43				
1858V020 pricing	cing, contact Len Brazzano		CAPTIVA ATTENDED CLIENT	\$3,500.00	19%	\$2,829.00	\$80.63	\$66.48	\$54.03				
		Captiva inputAccel Clients	CAPTIVA EINPUT CLIENT	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
Captiva	ptiva - for Maintenance												
	cing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR EMC	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
	ptiva - for Maintenance cing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR IBM + FILENET	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
	otiva - for Maintenance	Enterprise Exports	CAPTIVA EXPORT FOR SHAREPOINT	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
Captiva										1			
	cing, contact Len Brazzano I	Enterprise Exports	CAPTIVA EXPORT FOR GLOBAL360	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
	cing, contact Len Brazzano I ptiva - for Maintenance cing, contact Len Brazzano I		CAPTIVA EXPORT FOR OPENTEXT LIVELINK	\$5,000.00	19%	\$4,041.00	\$115.17	\$94.96	\$77.18				
Captiva 1863V598 pricing	cing, contact Len Brazzano I	Enterprise Exports								1			

				Purchase			Lease			Service			
				Pricing Quantity (License per device/employee/s									
m Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Ove C
otions	Captiva - for Maintenance	Captiva Advanced Recoginition Add-											
63V593	pricing, contact Len Brazzano Captiva - for Maintenance	Ons Captiva Advanced	CAPTIVA EAST EURO/APAC OCR	\$11,400.00	19%	\$9,213.00	\$262.57	\$216.51	\$175.97				
363V590	pricing, contact Len Brazzano	Recoginition Add- Ons Captiva Advanced	CAPTIVA ADVANCED ZONAL OCR (25 CPS)	\$12,700.00	19%	\$10,264.00	\$292.52	\$241.20	\$196.04				
863V591	Captiva - for Maintenance pricing, contact Len Brazzano	Recoginition Add- Ons Captiva Advanced	CAPTIVA ADVANCED ZONAL OCR (250 CPS)	\$76,200.00	19%	\$61,578.00	\$1,754.97	\$1,447.08	\$1,176.14				
863V587	Captiva - for Maintenance pricing, contact Len Brazzano	Recoginition Add-	CAPTIVA ADVANCED FULL PAGE OCR (360 PPH)	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
863V588	Captiva - for Maintenance	Captiva Advanced Recoginition Add-	CAPTIVA ADVANCED FULL PAGE OCR (3600 PPH)	\$10,400.00	19%	\$8,405.00	\$239.54	\$197.52	\$160.54				
0039300	pricing, contact Len Brazzano Captiva - for Maintenance	Captiva Advanced Recoginition Add-	CAPITIVA ADVANUED FULL PAGE OUK (3000 PPH)	\$10,400.00	19%	\$6,405.00	ą239.34	\$197.52	\$160.54				
863V600	pricing, contact Len Brazzano Captiva - for Maintenance	Captiva Advanced	CAPTIVA STANDARD HANDPRINT (ICR)	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
863V592	pricing, contact Len Brazzano	Recoginition Add- Ons	CAPTIVA CHECK READING U.S. (100K PPY)	\$2,800.00	19%	\$2,263.00	\$64.50	\$53.18	\$43.22				
	Captiva - for Maintenance		CAPTIVA STANDARD SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K PPY)	\$1.000.00		\$808.00	\$23.03	\$18.99	\$15.43				
859V032	pricing, contact Len Brazzano	Additional Test &	DISASTER RECOVERT SERVER (TUR PPT)	\$1,000.00	19%	\$808.00	\$23.03	\$18.99	\$15.43				
859V030	Captiva - for Maintenance pricing, contact Len Brazzano	Development/Disaste r Recovery Servers	CAPTIVA ENTERPRISE SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	\$16,800.00	19%	\$13,577.00	\$386.94	\$319.06	\$259.32				
	Captiva - for Maintenance	Additional Test & Development/Disaste	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K										
859V033	pricing, contact Len Brazzano	r Recovery Servers	PPY)	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05				
859V031	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaste	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	\$30,800.00	19%	\$24,891.00	\$709.39	\$584.94	\$475.42				
	Captiva - for Maintenance	Captiva Implementation			1376								
396V737	pricing, contact Len Brazzano Captiva - for Maintenance		CAPTIVA IMPLEMENTATION SERVICES BY NSC ENGINEER CAPTIVA PROJECT MANAGEMENT SERVICES BY SHARED	\$1,152.00	-1%	\$1,168.00	\$33.29	\$27.45	\$22.31				
030V472		Management Services	OPERATIONS TEAM IMAGEWARE DOCUMENT SERVER (V2.0E) WITH 3 YRS	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
143B039	Server imageWARE Document	Document Server	SOFTWARE MAINTENANCE ELAN IMAGEWARE DOCUMENT SERVER (V2.0E) 1 YR SOFTWARE	\$2,800.00	34%	\$1,852.00	\$52.78	\$43.52	\$35.37				
494A696	Server imageWARE Document	Document Server	MAINTENANCE EXTENSION	\$400.00	31%	\$278.00	\$7.92	\$6.53	\$5.31				
	Server imageWARE Document	Document Server	DESKTOP (5L) ONE YEAR SOFTWARE MAINTENANCE EXTENSION FIVE (5) CLIENT ACCESS LICENSES FOR IMAGEWARE	\$600.00		\$416.00	\$11.86	\$9.78	\$7.95				
143B046 143B047	Server imageWARE Document Server	Document Server	DOCUMENT SERVER (V2.0e) ELAN TWENTY (20) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	\$550.00	28%	\$397.00	\$11.31 \$36.14	\$9.33	\$7.58 \$24.22				
143B047	imageWARE Document Server	Document Server	DOCUMENT SERVER (V2.0E) ELAN ONE-HUNDRED (100) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	\$1,800.00	29%	\$1,268.00	\$36.14 \$100.55	\$29.80 \$82.91	\$24.22				
140B397	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	\$340.00		\$270.00	\$7.70	\$6.35	\$5.16				
140B398	imageWARE Document Server imageWARE Document	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC) ELAN	\$1,400.00	34%	\$927.00	\$26.42	\$21.78	\$17.71				
140B399	Server imageWARE Document	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC) ELAN imageRUNNER ADVANCE Desktop 1L Additional Maintenance	\$4,000.00		\$2,646.00	\$75.41	\$62.18	\$50.54				
194A752 194A689	Server imageWARE Document Server	ADVANCE Desktop	Extension (one year) imageRUNNER ADVANCE Desktop Additional 5L Maintenance Extension (one year)	\$60.00	33%	\$40.00 \$139.00	\$1.14	\$0.94	\$0.76				
494A751	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 20L Maintenance Extension (one year)	\$500.00	31%	\$347.00	\$9.89	\$8.15	\$6.63				
494A698	imageWARE Document Server imageWARE Document	Scan Manager DS	imageWARE Scan Manager DS V1.1E 1L with 3 Yrs Software Maintenance imageWARE Scan Manager DS V1.0/1.1EFS 1L 1 YR Software	\$2,400.00	34%	\$1,588.00	\$45.26	\$37.32	\$30.33				
494A699	Server imageWARE Document	Scan Manager DS Implementation	Maintenance Extension IMAGEWARE SCAN MANAGER FOR DS IMPLEMENTATION	\$350.00	31%	\$243.00	\$6.93	\$5.71	\$4.64				
982V416	Server imageWARE Document	Services Implementation Services	SERVICES BY LOCAL SYSTEMS ANALYST IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION SERVICES BY LOCAL	\$840.00	12%	\$740.00	\$21.09 \$4.70	\$17.39	\$14.13				
320V154 900V716	Server imageWARE Document Server	Implementation Services	imageRUNNER ADVANCE Desktop (5L) Implementation Services by Local Systems Analyst	\$165.00		\$165.00	\$4.70	\$3.00	\$10.60				
900V715	imageWARE Document Server imageWARE Document	Implementation Services	imageRUNNER ADVANCE Desktop (20L) Implementation Services by Local Systems Analyst IW DOCUMENT SERVER IMPLEMENTATION SERVICES BY LOCAL	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
623V694	Server imageWARE Document	Implementation Services Implementation	SYSTEMS ANALYST IMAGEWARE DOCUMENT SERVER IMPLEMENTATION SERVICES	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
982V415 396V743	Server imageWARE Document	Services Implementation	ADD-ON BY LOCAL SYSTEMS ANALYST (1 HOUR)	\$210.00	12%	\$185.00	\$5.27 \$28.96	\$4.35	\$3.53				
3967743	Server imageWARE Document Server	Services Implementation Services	W Document Server Implementation Services by NCS Engineer IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	\$1,152.00	12%	\$1,016.00	\$28.96	\$23.88	\$19.41 \$84.50				
354V576	imageWARE Document Server	Implementation	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II	\$8,377.00	12%	\$7,374.00	\$210.16	\$173.29	\$140.84				
	Server	Services			1270								
		imageWARE Document Server			12,0								
030V477		imageWARE	IMAGEWARE DOCUMENT SERVER PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
030V477	imageWARE Document Server imageWARE DM Conversion	imageWARE Document Server Project Management	SERVICES BY SHARED OPERATIONS TEAM			\$851.00	\$24.25	\$20.00	\$16.25				
	imageWARE Document Server imageWARE DM Conversion Services (Optional Professional Services)	imageWARE Document Server Project Management Services				\$851.00 \$7,374.00	\$24.25 \$210.16	\$20.00 \$173.29	\$16.25 \$140.84				
354V576	ImageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional	imageWARE Document Server Project Management Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES	\$840.00 \$8,377.00	-1%	\$7,374.00	\$210.16	\$173.29	\$140.84				
354V576	imageWARE Document Server imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Professional Services) imageWARE DM Conversion	imageWARE Document Server Project Management Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	\$840.00	-1%								
354V576 354V574	imageWARE Document Server imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services)	imageWARE Document Server Project Management Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES	\$840.00 \$8,377.00	-1% 12%	\$7,374.00	\$210.16	\$173.29	\$140.84				
354V576 354V574 395V968	ImageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Services) (Optional Services) (Optional Services) (Optional Services) (Optional	imageWARE Document Server Project Management Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM MAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II MAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I MAGEWARE DOCUMENT MANAGER CONVERSION SERVICES MAGEWARE DOCUMENT MANAGER CONVERSION SERVICES	\$840.00 \$8,377.00 \$5,027.00 \$210.00	-1% 12% 12% -1%	\$7,374.00 \$4,424.00 \$213.00	\$210.16 \$126.08 \$6.07	\$173.29 \$103.96 \$5.01	\$140.84 \$84.50 \$4.07				
354V576 354V574 395V968	imageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services)	imageWARE Document Server Project Management Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM MAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II MAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I MAGEWARE DOCUMENT MANAGER CONVERSION SERVICES MAGEWARE DOCUMENT MANAGER CONVERSION SERVICES	\$840.00 \$8,377.00 \$5,027.00	-1% 12%	\$7,374.00 \$4,424.00	\$210.16 \$126.08	\$173.29 \$103.96	\$140.84 \$84.50				
354V576 354V574 395V968 395V967	ImageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Services) (Optional Services) (Optional Services) (Optional Services) (Optional	imageWARE Document Server Project Management Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM MAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO IW DOC SERVER) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO DOCUMENT MANAGER CONVERSION SERVICES	\$840.00 \$8,377.00 \$5,027.00 \$210.00	-1% 12% 12% -1%	\$7,374.00 \$4,424.00 \$213.00	\$210.16 \$126.08 \$6.07	\$173.29 \$103.96 \$5.01	\$140.84 \$84.50 \$4.07				
354V576 354V574 395V968 395V967	imageWARE Document Server imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion	imageWARE Document Server Project Management Services Conversion Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (WDM TO IW DOC SERVER) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (WDM TO THEREFORE)	\$840.00 \$8,377.00 \$5,027.00 \$210.00 \$210.00	-1% 12% 12% -1%	\$7,374.00 \$4,424.00 \$213.00 \$213.00	\$210.16 \$126.08 \$6.07 \$6.07	\$173.29 \$103.96 \$5.01 \$5.01	\$140.84 \$84.50 \$4.07 \$4.07				
354V576 3554V574 395V968 395V967 395V969 395V966	imageWARE Document Server imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services) imageWARE DM Conversion Services (Optional Professional Services)	imageWARE Document Server Project Management Services Conversion Services Conversion Services Conversion Services Conversion Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO IW DOC SERVER) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE)	\$840.00 \$8,377.00 \$5,027.00 \$210.00 \$210.00 \$210.00 \$210.00	-1%	\$7,374.00 \$4,424.00 \$213.00 \$213.00 \$213.00 \$213.00	\$210.16 \$126.08 \$6.07 \$6.07 \$6.07 \$6.07	\$173.29 \$103.96 \$5.01 \$5.01 \$5.01 \$5.01	\$140.84 \$84.50 \$4.07 \$4.07 \$4.07 \$4.07				
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154V576 154V574 195V968 195V967 195V969 195V966 186B014 186B002 186B003 196B006	ImageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) Therefore Therefore	imageWARE Document Server Project Management Services Conversion Services Conversion Services	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO IW DOC SERVER) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO DOCUMENTUM AX) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO SRD PARTY SOLUTION) THEREFORE PERSONAL EDITION DUNDLE THEREFORE WORKGROUP EDITION ADDITIONAL 5 NAMED USER YACK	\$840.00 \$8,377.00 \$5,027.00 \$210.00 \$20 \$210.00 \$2	-1% 12% 12% -1% -1% -1% -1% 16% 17%	\$7,374.00 \$4,424.00 \$213.00 \$213.00 \$213.00 \$213.00 \$4,290.00 \$2,860.00	\$210.16 \$126.08 \$6.07 \$6.07 \$6.07 \$19.15 \$122.27 \$81.51	\$173.29 \$103.96 \$5.01 \$5.01 \$5.01 \$5.01 \$5.01 \$5.01 \$100.82 \$6.01 \$100.82 \$67.21	\$140.84 \$84.50 \$4.07 \$4.07 \$4.07 \$4.07 \$4.07 \$12.84 \$81.94 \$81.94 \$54.63				
154V576 155V574 195V968 195V967 195V969 195V966 195V966 1958000 196B002 196B000 196B000 196B000 196B000	imageWARE Document Server ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) ImageWARE DM Conversion Services (Optional Professional Services) Therefore Therefore Therefore Therefore	ImageWARE Document Server Project Management Services Conversion Services Conversion Services Therefore Parsonal Edition Therefore Essentials Edition Therefore Essentials Edition	SERVICES BY SHARED OPERATIONS TEAM IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO IN DOC SERVER) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO IND DOCUMENTUM AX) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO SRD PARTY SOLUTION) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO THEREFORE) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO SRD PARTY SOLUTION) IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNT (INVDM TO SRD PARTY SOLUTION) THEREFORE WORKGROUP EDITION BUNDLE THEREFORE WORKGROUP EDITION - ADDITIONAL 5 NAMED USER PACK. THEREFORE SESENTIALS EDITION BUNDLE (CONCURRENT) USERS)	\$840.00 \$8,377.00 \$5,027.00 \$210.00 \$2	-1% 12% -1% -1% -1% -1% 15% 17% 17% 17%	\$7,374.00 \$4,424.00 \$213.00 \$213.00 \$213.00 \$213.00 \$672.00 \$4,290.00 \$4,290.00 \$11,936.00 \$2,860.00 \$11,936.00 \$14,795.00	\$210.16 \$126.08 \$6.07 \$6.07 \$6.07 \$19.15 \$122.27 \$81.51 \$340.18 \$340.18 \$421.66	\$173.29 \$103.96 \$5.01 \$5.01 \$5.01 \$15.79 \$100.82 \$67.21 \$280.50 \$67.21 \$347.68	\$140.84 \$84.50 \$4.07 \$4.07 \$4.07 \$12.84 \$81.94 \$54.63 \$227.98 \$54.63 \$222.88				
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Options S986B037 S986B038 S986B039 S986B039 S986B040 S986B017 S986B018 S986B019 S986B020 S986B021 S986B022 S986B024 S986B025	Sub Category Therefore Therefore Therefore Therefore	Sub Type Therefore User Licenses Therefore User Licenses	Product Model	Pricing Quantity (License per device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV			Base	Overage	Ov
2ptions 39868037 39868033 39868033 39868033 39868040 39868017 39868019 39868019 39868019 39868020 39868022 39868022 39868022	Therefore Therefore Therefore	Therefore User Licenses Therefore User	Product Model		Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV			Been		0
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9868038 9868039 9868040 9868047 9868017 9868019 9868029 9868021 9868022 9868023 9868023 9868024 9868024	Therefore Therefore	Therefore User											
9866039 99868040 99868017 99868018 99868019 99868020 99868022 99868022 99868024 99868025	Therefore		THEREFORE READ-ONLY USER LICENSE (100-249 USERS)	\$265.00	15%	\$224.00	\$6.38	\$5.26	\$4.28				
9868040 9868017 9868018 9868019 9868020 9868022 9868022 9868023 9868024 9868025		Therefore User	THEREFORE READ-ONLY USER LICENSE (250-499 USERS)	\$195.00	17%	\$162.00	\$4.62	\$3.81	\$3.09				
9966017 9966018 9966019 9966020 9966022 9966022 9966023 9966023 9966024 9966025	Ineretore	Licenses Therefore User	THEREFORE READ-ONLY USER LICENSE (500-999 USERS)	\$140.00	16%	\$118.00	\$3.36	\$2.77	\$2.25				
9868018 9868019 9868020 9868021 9868022 9868023 9868023 9868024 9868025	Th	Licenses Therefore User	THEREFORE READ-ONLY USER LICENSE (1000+ USERS)	\$105.00	17%	\$87.00	\$2.48	\$2.04					
99660019 9966020 9966021 9966022 9966023 9966023 9966024 99868025	Therefore Therefore	Licenses Therefore User Licenses	THEREFORE NAMED USER LICENSE (1-9 USERS) THEREFORE NAMED USER LICENSE (10-24 USERS)	\$1,015.00		\$846.00 \$722.00	\$24.11 \$20.58	\$19.88 \$16.97					
1986B020 1986B021 1986B022 1986B023 1986B024 1986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (10-24 USERS)	\$735.00	16%	\$722.00	\$20.56	\$16.97	\$13.79				
986B021 996B022 986B023 986B024 986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (50-99 USERS)	\$625.00	16%	\$523.00	\$17.50	\$14.48	\$9.99				
1986B022 1986B023 1986B024 1986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (100-249 USERS)	\$530.00	17%	\$442.00	\$12.60	\$10.39	\$8.44				
986B023 986B024 986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (250-499 USERS)	\$390.00	17%	\$324.00	\$9.23	\$7.61	\$6.19				
986B024 986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (500-999 USERS)	\$280.00	15%	\$237.00	\$6.75	\$5.57	\$4.53				
986B025	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (1000+ USERS)	\$205.00		\$175.00	\$4.99	\$4.11	\$3.34				
	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1-9 USERS)	\$2,035.00	17%	\$1,697.00	\$48.36	\$39.88					
	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (10-24 USERS)	\$1,730.00	17%	\$1,443.00	\$41.13	\$33.91					
986B027	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (25-49 USERS)	\$1,470.00	17%	\$1,225.00	\$34.91	\$28.79	\$23.40				
	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (50-99 USERS)	\$1,245.00) 17%	\$1,038.00	\$29.58	\$24.39	\$19.83				
986B029	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (100-249 USERS)	\$1,060.00	17%	\$883.00	\$25.17	\$20.75	\$16.87				
986B030	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (250-499 USERS)	\$775.00	17%	\$647.00	\$18.44	\$15.20	\$12.36				
986B031	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (500-999 USERS)	\$565.00	16%	\$473.00	\$13.48	\$11.12	\$9.03				
	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1000+ USERS)	\$415.00	17%	\$343.00	\$9.78	\$8.06	\$6.55				
		Therefore Capture & Connector											
986B041	Therefore	Licenses Therefore Capture		\$1,900.00	18%	\$1,555.00	\$44.32	\$36.54	\$29.70				
986B042	Therefore	& Connector Licenses	THEREFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE)	\$1,100.00	15%	\$933.00	\$26.59	\$21.93	\$17.82				
096B042	Therefore	Therefore Capture & amp; Connector		to 10 -		\$70 + C-	800 C -	A40	A				
986B043	Therefore	Licenses Therefore Capture & amp: Connector	THEREFORE INTEGRATION LICENSE FOR ECOPY SHARESCAN	\$940.00	17%	\$784.00	\$22.34	\$18.42	\$14.97				
986B044	Therefore	& Connector Licenses Therefore Capture	THEREFORE INTEGRATION LICENSE FOR KOFAX CAPTURE	\$1,900.00	18%	\$1,555.00	\$44.32	\$36.54	\$29.70				
986B045	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONTENT CONNECTOR	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
9868045	Ineretore	Therefore Capture & amp; Connector		\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$04.63				
986B046	Therefore	Licenses Therefore Capture	THEREFORE UNIVERSAL CONNECTOR	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
986B047	Therefore	& Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT EXCHANGE SERVER	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
5002041		Therefore Capture & amp; Connector	THEREFORE CONNECTOR LICENSE FOR MICROSOFT	\$0,000.00	1776	40,110.00	0102.00	\$104.40	\$100.20				
986B048	Therefore	Licenses Therefore Capture	SHAREPOINT SERVER	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
986B049	Therefore	& Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT DYNAMICS NAV	\$6,900.00	17%	\$5,719.00	\$162.99	\$134.40	\$109.23				
		Therefore Capture & amp; Connector			1170								
986B050	Therefore	Licenses Therefore Capture	THEREFORE CONNECTOR LICENSE FOR IBM LOTUS NOTES	\$3,440.00	17%	\$2,860.00	\$81.51	\$67.21	\$54.63				
986B051	Therefore	& Connector Licenses	THEREFORE CONNECTOR LICENSE FOR SAP	\$34,500.00	17%	\$28,595.00	\$814.96	\$671.98	\$546.16				
		Therefore Implementation											
478V481	Therefore	Services Therefore	THEREFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00	-1%	\$1,168.00	\$33.29	\$27.45	\$22.31				
478V482	Therefore	Implementation Services	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
		Therefore Implementation	THEREFORE PROJECT MANAGEMENT SERVICES BY SHARED										
478V483	Therefore	Services Therefore	OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
986B052	Therefore	Implementation Services	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1/2 UNIT	\$894.00	-1%	\$907.00	\$25.85	\$21.31	\$17.32				
		Therefore Implementation	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT										
986B053	Therefore	Services Therefore	(RIAS) - 1 DAY	\$1,787.00	-2%	\$1,814.00	\$51.70	\$42.63	\$34.65				
986B054	Therefore	Implementation Services	THEREFORE PS CUSTOMIZATION UNIT	\$740.00	-1%	\$751.00	\$21.40	\$17.65	\$14.34				
		Therefore Implementation											
986B055	Therefore	Services Therefore Software	THEREFORE TRAVEL COST UNIT	\$148.00	-2%	\$151.00	\$4.30	\$3.55	\$2.88				
		Assurance Points (Extended Software											
	Therefore PRISMA Prepare	Maintenance) PRISMAprepare V6	THEREFORE SOFTWARE ASSURANCE OCÉ PRISMAPREPARE V6 - 1ST CONCURRENT USER	\$12.00 \$12,450.00	0 -17% 9%	\$14.00 \$11,323.00	\$0.40 \$322.71	\$0.33 \$266.09	\$0.27 \$216.27				
943B007	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE V6 - 1 ADDITIONAL CONCURRENT USER	\$7,450.00	19%	\$6,017.00	\$171.48	\$141.40	\$114.92				
943B005	PRISMA Prepare PRISMA Prepare	PRISMAprepare V6 PRISMAprepare V6	OCE PRISMAPREPARE V6 - AUTOMATION OCÉ PRISMAPREPARE V6 - PREFLIGHT (PER USER) OCE PRISMAPREPARE LIGHT V6 - 1 CONCURRENT USER	\$2,450.00 \$385.00	19% 9%	\$1,987.00 \$350.00 \$5.903.00	\$56.63 \$9.98 \$168.24	\$46.69 \$8.23 \$138.72	\$37.95 \$6.69 \$112.75				
	PRISMA Prepare	PRISMAprepare V6 PRISMAprepare V6	LICENSE UPGRADE OCÉ PRISMAPREPARE V4 TO V6 1ST CONC	\$6,900.00	14%								
	PRISMA Prepare PRISMA Prepare	License Upgrades PRISMAprepare V6 License Upgrades	USER LICENSE UPGRADE OCÉ PRISMAPREPARE V4 TO V6 EXTRA CONC USER	\$8,840.00	32%	\$6,028.00	\$171.80 \$94.51	\$141.66					
		PRISMAprepare V6	LICENSE UPGRADE OCÉ PRISMAPREPARE LIGHT V6 TO 1 CONC USER	\$4,896.00) <u>32%</u>) 19%		\$94.51						
	PRISMA Prepare PRISMA Prepare	License Upgrades PRISMAprepare V6 License Upgrades	USER LICENSE UPGRADE OCÉ DOCWORKS TO V6 1ST CONC USER	\$7,450.00	19% #DIV/0!	\$6,017.00	\$171.48	\$141.40 \$153.29					
609B021	PRISMA Prepare	PRISMA Options PRISMA Options	LICENSE UPGRADE OCE DOCWORKS TO V6 1ST CONCUSER ADOBE ACROBAT PROFESSIONAL V11 OUITE IMPOSING PLUS V3	\$0.00 \$560.00 \$888.00	#DIV/0! 14%	\$6,523.00 \$483.00 \$727.00	\$185.91 \$13.77 \$20.72	\$153.29 \$11.35 \$17.08	\$124.59 \$9.23 \$13.89				
276B003	PRISMA Prepare	PRISMA Options PRISMA Options	DPCONVERT V2 CORPORATE SET	\$10,502.00	18% 11% 28%	\$625.00 \$7,563.00	\$20.72 \$17.81 \$215.55	\$17.06 \$14.69 \$177.73	\$13.69 \$11.94 \$144.45				
629B056	PRISMA Prepare	PRISMA Options Implementation	MEDIA- PRISMAPREPARE V6	\$20.00	40%	\$12.00	\$0.34	\$0.28	\$0.23				
094V623	PRISMA Prepare	Services by Local Systems Analyst	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	2%	\$825.00	\$23.51	\$19.39	\$15.76				
281B014 281B004	Oce DocSetter Oce DocSetter	Oce DocSetter Oce DocSetter	OCE DOCSETTER V3 SET OCE DOCSETTER PRISMAPRO PRINT INCL TAB	\$4,425.00 \$2,755.00	-4% 27%	\$4,617.00 \$2,022.00	\$131.58 \$57.63	\$108.50 \$47.52	\$88.18 \$38.62				
629B051	Oce DocSetter	Oce DocSetter	MEDIA FOR DOCSETTER OCE DOCSETTER IMPLEMENTATION SERVICES BY LOCAL CBS	\$20.00	30%	\$14.00	\$0.40	\$0.33	\$0.27				
	Oce DocSetter imageWARE Publishing	Oce DocSetter	SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
	Manager Standard - Contact Marketing for more	Implementation Services by Local	IW PUBLISHING MANAGER IMPLEMENTATION SERVICES BY										
396V749	information.	Systems Analyst imageWARE	LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	imageWARE PrePress Manager (32-bit version only)	PrePress Manager - Version 1.3.3	IMAGEWARE PREPRESS MANAGER V1.3.3 SINGLE USER LICENSE	\$6,000.00	26%	\$4,411.00	\$125.71	\$103.66	\$84.25				
	imageWARE PrePress	imageWARE PrePress Manager -	IMAGEWARE PREPRESS MANAGER V1.3.3 ADDITIONAL SINGLE										
	Manager (32-bit version only)	Version 1.3.3 imageWARE	USER LICENSE (ADD-ON)	\$3,000.00	27%	\$2,205.00	\$62.84	\$51.82	\$42.12				
	imageWARE PrePress Manager (32-bit version only)	Prepress Manager Select	IMAGEWARE PREPRESS MANAGER SELECT V2.0	\$2,000.00	25%	\$1,502.00	\$42.81	\$35.30	\$28.69				
	imageWARE PrePress	imageWARE Prepress Manager											
494A723	Manager (32-bit version only)	Select Implementation	IMAGEWARE PREPRESS MANAGER SELECT V2.0 UPGRADE	\$500.00	28%	\$358.00	\$10.20	\$8.41	\$6.84				
396V751	imageWARE PrePress Manager (32-bit version only)	Service by Local Systems Analyst	IW PREPRESS MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
		Print Discovery -											
492V607	Print Assessment	NTSC Services - Submit DPS Request Form to NTSC	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD REPORTING)	\$2,857.00) 3%	\$2,769.00	\$78.92	\$65.07	\$52.89				

Product				Purchase Pricing Quantity			Lease			Service		_
				(License per device/employee/s								
em Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W
Options		Print Discovery -										
		NTSC Services - Submit DPS Request	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY									
1492V609	Print Assessment	Form to NTSC	(ADVANCED REPORTING) IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR	\$4,286.00	3%	\$4,152.00	\$118.33	\$97.57	\$79.30			
1623V696	In-Plant Business Tools Forms and Print Services for	In-Plant Business Development	IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	\$1,500.00	34%	\$997.00	\$28.41	\$23.43	\$19.04			
6788B001	Salesforce.com Forms and Print Services for	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 10 ID ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 20 ID	\$3,480.00	32%	\$2,355.00	\$67.12	\$55.34	\$44.98			
5788B002	Salesforce.com Forms and Print Services for	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 20 ID	\$6,960.00	33%	\$4,667.00	\$133.01	\$109.67	\$89.14			
6788B003	Salesforce.com Forms and Print Services for	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 40 ID	\$10,440.00	32%	\$7,064.00	\$201.32	\$166.00	\$134.92			
5788B004	Salesforce.com Forms and Print Services for	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 50 ID	\$13,920.00	32%	\$9,418.00	\$268.41	\$221.32	\$179.88			
5788B005	Salesforce.com Forms and Print Services for	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 60 ID	\$15,660.00	32%	\$10,595.00	\$301.96	\$248.98	\$202.36			
5788B006	Salesforce.com Forms and Print Services for	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 70 ID	\$18,792.00	32%	\$12,714.00	\$362.35	\$298.78	\$242.84			
788B007	Salesforce.com Forms and Print Services for Salesforce.com	Subscriptions	ANNUAL SUBSCRIPTION FORMS & PRINT SERVICES FOR SALESFORCE.COM - 80 ID ANNUAL SUBSCRIPTION	\$21,924.00	32%	\$14,833.00	\$422.74	\$348.58	\$283.31			
5788B008 5788B009	Forms and Print Services for Salesforce.com	Subscriptions Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 90 ID ANNUAL SUBSCRIPTION	\$25,056.00	32%	\$16,952.00	\$483.13 \$543.52	\$398.37	\$323.78			
5788B010	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 100 ID ANNUAL SUBSCRIPTION	\$29,580.00	32%	\$20,013.00	\$570.37	\$470.31				
5788B011	Forms and Print Services for Salesforce.com	Subscriptions	ADDITIONAL FORMS & PRINT SERVICES FOR SALESFORCE.COM IDS	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02			
6788B013	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - ADD'L 1000 PDF PAGE TRANSACTIONS	\$25.00	32%	\$17.00	\$0.48	\$0.40	\$0.32			
788B012	Forms and Print Services for Salesforce.com	Professional Services	FORMS & PRINT SERVICES FOR SALESFORCE.COM - FORMS DESIGN & IMPLEMENTATION SERVICES I-0 5735DP PRINTER GATEWAY	\$0.00	#DIV/0!	\$112.00	\$3.19	\$2.63	\$2.14			
133A012 133A005	I-O Solutions I-O Solutions	I-O Solutions	I-O 5735DP PRINTER GATEWAY I-O 5755DP PRINTER GATEWAY	\$1,895.00	22% 15%	\$1,486.00 \$2,860.00	\$42.35 \$81.51	\$34.92 \$67.21				
7133A013	I-O Solutions	Warranty Support for I-O Warranty Support for	1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5735DP 1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5755DP	\$400.00	-32%	\$527.00	\$15.02	\$12.38	\$10.07			
7133A007 7133A016	I-O Solutions I-O Solutions	I-O Adaptio	1-2 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$625.00 \$1,100.00	-32% 12%	\$822.00 \$964.00	\$23.43 \$27.47	\$19.32 \$22.65	\$15.70 \$18.41			
133A017 133A018	I-O Solutions I-O Solutions	Adaptio Adaptio	3-4 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE 5-8 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,080.00	14% 14%	\$933.00 \$902.00	\$26.59 \$25.71	\$21.93 \$21.20	\$17.82 \$17.23			
133A019	I-O Solutions	Adaptio	9-16 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$1,020.00	15%	\$871.00	\$24.82	\$20.47	\$16.64			
7133A020	I-O Solutions	Adaptio	17-32 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$990.00	15%	\$840.00	\$23.94	\$19.74	\$16.04			
133A021	I-O Solutions	Adaptio	33-64 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	\$960.00	16%	\$808.00	\$23.03	\$18.99	\$15.43			
133A022	I-O Solutions	Adaptio Warranty Support for	65-128 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE 1 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO	\$930.00	16%	\$777.00	\$22.14	\$18.26	\$14.84			
133A023	I-O Solutions	Adaptio Warranty Support for	2 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO	\$130.00	-26%	\$164.00	\$4.67	\$3.85				
133A024	I-O Solutions	Adaptio Warranty Support for	SOFTWARE PER IR LICENSE 3 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO	\$260.00	-27%	\$329.00	\$9.38	\$7.73	\$6.28			
133A025	I-O Solutions	Adaptio Warranty Support for	SOFTWARE PER IR LICENSE 4 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO	\$390.00	-26%	\$493.00	\$14.05	\$11.59	\$9.42			
133A026	I-O Solutions	Adaptio Implementation	SOFTWARE PER IR LICENSE	\$520.00	-27%	\$658.00	\$18.75	\$15.46	\$12.57			
396V730	I-O Solutions	Services by Local Systems Analyst	I-O DATA IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST COVERBIND 5000 04CB5000 (INCLUDES 2 YEAR WARRANTY)	\$420.00	12%	\$370.00	\$10.55	\$8.70				
1539V786 1539V790	Coverbind	Machine Machine	COVERBIND S000 04CB3000 (INCLODES 2 YEAR WARRANTY) COVERBIND COVERBIND 101 DFS (INCLUDES 2 YEAR WARRANTY) 04101DFS	\$695.00	-17%	\$812.00	\$23.14 \$148.57	\$19.08	\$15.51 \$99.57			
)539V796	Coverbind	Machine	COVERBIND 301 DFS (INCLUDES 90 DAY WARRANTY) 04301DFS	\$29.500.00	26%	\$21,852.00	\$622.78	\$513.52	\$417.37			
0636V547	Coverbind	Installation Extended	COVERBIND 301 DFS INSTALLATION FEE 04INSTAL301	\$1,000.00	14%	\$860.00	\$24.51	\$20.21	\$16.43			
539V788	Coverbind	Maintenance Agreements (EMA)	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-3WARR	\$289.00	1%	\$286.00	\$8.15	\$6.72	\$5.46			
		Extended Maintenance										
0539V789	Coverbind	Agreements (EMA) Extended	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-5WARR	\$540.00	1%	\$535.00	\$15.25	\$12.57	\$10.22			
539V791	Coverbind	Maintenance Agreements (EMA) Extended	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 3 YEARS) 04101DFFS-3WARR	\$565.00	1%	\$560.00	\$15.96	\$13.16	\$10.70			
)539V792	Coverbind	Maintenance Agreements (EMA)	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 5 YEARS) 04101DEFS-5WARR	\$1.069.00	1%	\$1.057.00	\$30.12	\$24.84	\$20.19			
		Extended Maintenance		\$1,000.00		\$1,001.00	000.12	¢24.04	\$20.10			
0761V898	Coverbind	Agreements (EMA) Extended	Coverbind 1 Year Spare Parts Program 04301DSF-1WARR	\$425.00	14%	\$367.00	\$10.46	\$8.62	\$7.01			
)761V899	Coverbind	Maintenance Agreements (EMA)	Coverbind 3- Year Spare Parts Program 04301DSF- 3WARR	\$1,200.00	13%	\$1,041.00	\$29.67	\$24.46	\$19.88			
		Extended Maintenance										
0761V900	Coverbind	Agreements (EMA) Duplo Promotional Bundles	Coverbind 5 Year Spare Parts Program 04301DSF- 5WARR	\$1,900.00	13%	\$1,648.00 \$94,257.00	\$46.97 \$2,686.32	\$38.73				
458V803 458V802	Duplo Finishing Equipment Duplo Finishing Equipment	Bundles Duplo Promotional Bundles	DC-745 PROMOTIONAL BUNDLE DC-645 PROMOTIONAL BUNDLE	\$94,257.00	18%	\$94,257.00	\$2,686.32	\$2,215.04				
1430 0002	Duplo I mishing Equipment	Pressure Sealer - Must contact Duplo		\$32,047.00	10 /8	\$45,275.00	ψ1,200.40	φ1,017.00	\$020.03			
149V462	Duplo Finishing Equipment	to qualify customer Pressure Sealer -	DUPLO EX-2000 PRESSURE SEALER EX-2000	\$10,150.00	8%	\$9,300.00	\$265.05	\$218.55	\$177.63			
149V463	Duplo Finishing Equipment	Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DUPLO EX-2000 PRESSURE SEALER	\$1,170.00	4%	\$1,119.00	\$31.89	\$26.30	\$21.37			
		Perfect Binder - Must contact Duplo to										
285V222	Duplo Finishing Equipment	qualify customer Perfect Binder - Must	DUPLO DB-280 TABLETOP PERFECT BINDER DB-280	\$11,885.00	2%	\$11,699.00	\$333.42	\$274.93	\$223.45			
300V674	Duplo Finishing Equipment	contact Duplo to qualify customer Perfect Binder - Must	ANNUAL MAINTENANCE FOR THE DB-280 TABLETOP PERFECT BINDER DB-280-MAINT	\$1,930.50	4%	\$1,846.00	\$52.61	\$43.38	\$35.26			
964V076	Duplo Finishing Equipment	contact Duplo to qualify customer	DB-280 ADHESIVE GLUE AAG-DB280 GLUE	\$144.00	-15%	\$166.00	\$4.73	\$3.90	\$3.17			
		Perfect Binder - Must contact Duplo to		9144.00	-13/0	÷100.00	φ 4 .73	40.9L	40.17			
964V077	Duplo Finishing Equipment	qualify customer Perfect Binder - Must	STAND FOR DB-280 AAO-DB280 STAND	\$572.00	0%	\$570.00	\$16.25	\$13.40	\$10.89			
1791V234	Duplo Finishing Equipment	contact Duplo to qualify customer	DBP-500 PERFECT BINDER SYSTEM	\$59,230.00	-2%	\$60,707.00	\$1,730.15	\$1,426.61	\$1,159.50			
7041/222		Perfect Binder - Must contact Duplo to										
1791V233	Duplo Finishing Equipment	qualify customer Perfect Binder - Must	ANNUAL MAINTENANCE FOR DBP-500 PERFECT BINDER SYSTEM	\$6,149.00	4%	\$5,881.00	\$167.61	\$138.20	\$112.33			
1849V938	Duplo Finishing Equipment	contact Duplo to qualify customer Perfect Binder - Must	DPB-500 GLUE (50LB PER CARTON)	\$250.00	6%	\$235.00	\$6.70	\$5.52	\$4.49			
433V302	Duplo Finishing Equipment	contact Duplo to qualify customer	KB-4000 PUR PERFECT BINDER	\$80,600.00	-2%	\$82,552.00	\$2,352.73	\$1,939.97	\$1,576.74			
		Perfect Binder - Must contact Duplo to										
433V289	Duplo Finishing Equipment	qualify customer Off-Line	ANNUAL MAINTENANCE FOR THE KB-4000 PUR PERFECT BINDER	\$9,230.00	4%	\$8,827.00	\$251.57	\$207.43	\$168.60			
		Bookletmaker - Must contact Duplo to										
0857V260	Duplo Finishing Equipment	qualify customer Off-Line	Duplo DBM-120 SXS Off-line Bookletmaker	\$11,185.00	-1%	\$11,333.00	\$322.99	\$266.33	\$216.46			
	Duplo Finishing Equipment	Bookletmaker - Must contact Duplo to qualify customer	Annual Maintenance for the DBM 120 SVS	\$1,930.50	4%	\$1,846.00	\$52.61	\$43.38	\$35.26			
18571/242	Duplo Finishing Equipment	qualify customer Off-Line Bookletmaker - Must	Annual Maintenance for the DBM-120 SXS	ə1,930.50	4%	əı,d46.00	302.61	\$43.38	\$35.26			
0857V242		contact Duplo to		\$9,470.00	6%	\$8,865.00	\$252.65	\$208.33	\$169.32			
	Duplo Finishing Equipment	qualify customer	Duplo DBM-120T Face Trimmer	39.470 0				,				
	Duplo Finishing Equipment	qualify customer Off-Line Bookletmaker - Must	Duplo DBM-120T Face Trimmer	39,470.00	078							
)857V261	Duplo Finishing Equipment Duplo Finishing Equipment	qualify customer Off-Line Bookletmaker - Must contact Duplo to qualify customer	Duplo DBM-120T Face Trimmer Annual Maintenance for the DBM-120T	\$1,521.00	4%	\$1,455.00	\$41.47	\$34.19	\$27.79			
)857V242)857V261)857V244		qualify customer Off-Line Bookletmaker - Must contact Duplo to					\$41.47	\$34.19	\$27.79			

Product				Purchase Pricing Quantity (License per device/employee/s			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options		Off-Line Bookletmaker - Must								1			
1091V741	Duplo Finishing Equipment	contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DCM ANTI-STATIC KIT DCM-KIT- MAINT	\$390.00	4%	\$373.00	\$10.63	\$8.77	\$7.12	1			
		Off-Line Bookletmaker - Must								1			
2433V299	Duplo Finishing Equipment	contact Duplo to qualify customer	DSF-2200 SHEET BY SHEET FEEDER	\$28,400.00	9%	\$25,984.00	\$740.54	\$610.62	\$496.29	l			
		Off-Line Bookletmaker - Must contact Duplo to	ANNUAL MAINTENANCE FOR DUPLO DSF-2000 SHEET FEEDER							1			
1091V739	Duplo Finishing Equipment	qualify customer Off-Line	DSF-2000-MAINT	\$3,380.00	4%	\$3,233.00	\$92.14	\$75.98	\$61.75	1			
		Bookletmaker - Must contact Duplo to	CONNECTOR TO CONNECT DPORT MACHINE TO D-LINK							1			
2433V295	Duplo Finishing Equipment	qualify customer Off-Line Bookletmaker - Must	MACHINES	\$0.00	#DIV/0!	\$558.00	\$15.90	\$13.11	\$10.66	Ì			
2433V298	Duplo Finishing Equipment	contact Duplo to qualify customer	DSF-2200 PC CONTROLLER SOFTWARE	\$0.00	#DIV/0!	\$1,393.00	\$39.70	\$32.74	\$26.61	Ì			
		Off-Line Bookletmaker - Must								Ì			
2433V280	Duplo Finishing Equipment	contact Duplo to qualify customer Off-Line	22" TOUCHSCREEN PC FOR DUPLO PC CONTROLLER FOR DSF- 2200	\$0.00	#DIV/0!	\$2,161.00	\$61.59	\$50.78	\$41.28	1			
		Bookletmaker - Must contact Duplo to								Ì			
2433V303	Duplo Finishing Equipment	qualify customer Off-Line Bookletmaker - Must	PC ARM AND PC ARM MOUNT FOR DSF-2200	\$1,774.00	-1%	\$1,789.00	\$50.99	\$42.04	\$34.17	Ì			
2433V308	Duplo Finishing Equipment	contact Duplo to qualify customer	TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	\$6,970.00	-2%	\$7,124.00	\$203.03	\$167.41	\$136.07	1			
		Off-Line Bookletmaker - Must								Ì			
2433V291	Duplo Finishing Equipment	contact Duplo to qualify customer Off-Line	ANNUAL MAINTENANCE FOR TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	\$806.00	4%	\$772.00	\$22.00	\$18.14	\$14.75	1			
		Bookletmaker - Must contact Duplo to								1			
2433V293	Duplo Finishing Equipment	qualify customer Off-Line	BAR CODE READING KIT	\$10,125.00	-2%	\$10,350.00	\$294.98	\$243.23	\$197.69	I			
2433V279	Duplo Finishing Equipment	Bookletmaker - Must contact Duplo to gualify customer	ANNUAL MAINTENANCE FOR BAR CODE READING KIT	\$1,170.00	4%	\$1,119.00	\$31.89	\$26.30	\$21.37	I			
		Near-Line Bookletmaker - Must		,	470	\$1,110.00	401.00	Q20.00	\$21.07	I			
2433V301	Duplo Finishing Equipment	contact Duplo to qualify customer Near-Line	DSF-2200/DBM120-SXS/DBM-120T/TWO (2) D-PORT CONVERTERS NEAR-LINE BOOKLETMAKER BUNDLE	\$51,029.00	8%	\$47,098.00	\$1,342.29	\$1,106.80	\$899.57	I			
		Bookletmaker - Must contact Duplo to								I			
2433V286	Duplo Finishing Equipment	qualify customer Near-Line	ANNUAL MAINTENANCE FOR THE DSF-2200 SYSTEM	\$7,031.70	4%	\$6,725.00	\$191.66	\$158.04	\$128.45	I			
2433V300	Duplo Finishing Equipment	Bookletmaker - Must contact Duplo to qualify customer	DSF-2200/DBM-350/DBM-350T/TWO (2) D-PORT CONVERTERS/PC CONTROLLERSW/DUPLO PC/PC ARM/ ARM MOUNT NEAR-LINE BOOKLETMAKER BUNDLE	\$79,593.00	3%	\$77,234.00	\$2,201.17	\$1,815.00	\$1,475.17	1			
2433 7300	Duplo I misming Equipment	Near-Line Bookletmaker - Must		<i>\$18,383.00</i>	5/8	311,234.00	\$2,201.17	\$1,613.00	φ1,4/3.1/	1			
2433V287	Duplo Finishing Equipment	contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-2200/DBM-350 SYSTEM	\$9,248.20	4%	\$8,845.00	\$252.08	\$207.86	\$168.94				
		Near-Line Bookletmaker - Must contact Duplo to	DC-445/DBM-350/DBM-350T/AIR KNIFE/DOUBLE DET/445 BRIDGE/IF BOX/DCM-KIT/SLITKIT/STAND NEAR-LINE							1			
2433V297	Duplo Finishing Equipment	qualify customer Near-Line	BOOKLETMAKER BUNDLE	\$0.00	#DIV/0!	\$77,809.00	\$2,217.56	\$1,828.51	\$1,486.15	1			
2433V288	Duplo Finishing Equipment	Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-3500 SYSTEM #1	\$9,230.00	4%	\$8.827.00	\$251.57	\$207.43	\$168.60	l			
24337200	Duplo I mishing Equipment	Slitter-Cutter-Creaser		95,230.00	478	\$0,027.00	\$231.37	\$201.43	\$100.00	1			
1964V098	Duplo Finishing Equipment	 Must contact Duplo to qualify customer 	DC-745 PRODUCTION SCC COLOR FINISHER DC-745	\$104,000.00	-2%	\$106,174.00	\$3,025.96	\$2,495.09	\$2,027.92				
		Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR THE DC-745 PRODUCTION SCC							1			
1964V099	Duplo Finishing Equipment	to qualify customer	COLOR FINISHER DC-745-MAINT	\$11,050.00	4%	\$10,567.00	\$301.16	\$248.32	\$201.83	1			
1964V074	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ADDITIONAL SLITTER MODULE FOR THE DC-745 (MUST ORDER DEFLECTORS) AAO-DC745OSM01	\$4,364.00	-5%	\$4,561.00	\$129.99	\$107.18	\$87.12	1			
13041074	Duplo I mishing Equipment	Slitter-Cutter-Creaser		94,504.00	-378	\$4,301.00	\$128.88	\$107.10	407.12	1			
1964V082	Duplo Finishing Equipment	 Must contact Duplo to qualify customer 	ANNUAL MAINTENANCE FOR THE ADDITIONAL SLITTER MODULE FOR THE DC-745_AAO-DC745OSM01-MAINT	\$761.80	4%	\$729.00	\$20.78	\$17.13	\$13.92	1			
		Slitter-Cutter-Creaser - Must contact Duplo	DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-							1			
1964V083	Duplo Finishing Equipment	to qualify customer	745 AAO-DC7450DF01	\$938.00	-3%	\$966.00	\$27.53	\$22.70	\$18.45	1			
1964V085	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745ODF01-MAINT	\$175.50	4%	\$168.00	\$4.79	\$3.95	\$3.21	1			
	<u> </u>	Slitter-Cutter-Creaser			4.6					l			
2182V074	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	CROSS PERFORATING MODULE WITH MOTOR KIT FOR THE DC- 745 AAO-DC745CPM01	\$11,678.00	-2%	\$11,958.00	\$340.80	\$281.01	\$228.40	I			
		Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR CROSS PERFORATING MODULE							I			
2178V967	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	WITH MOTOR KIT FOR THE DC-745 AAO-DC745CPM01-MAINT	\$1,337.70	12%	\$1,183.00	\$33.72	\$27.80	\$22.60	I			
1964V100	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01	\$10,615.00	-4%	\$11,002.00	\$313.56	\$258.55	\$210.14]			
		Slitter-Cutter-Creaser								I			
1964V108	Duplo Finishing Equipment	to qualify customer	ANNUAL MAIN LENANCE FOR THE ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01-MAINT	\$1,933.10	4%	\$1,849.00	\$52.70	\$43.45	\$35.32	I			
10001/0		Slitter-Cutter-Creaser - Must contact Duplo						. .		I			
1038V925	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	DC-645 DOCUCUTTER	\$47,490.00	-2%	\$48,599.00	\$1,385.07	\$1,142.08	\$928.24	I			
1038V923	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DC-645 DOCUCUTTER	\$5,187.00	4%	\$4,961.00	\$141.39	\$116.58	\$94.76	1			
		Slitter-Cutter-Creaser								I			
1469V698	Duplo Finishing Equipment	to qualify customer	ROTARY SCORER MODULE FOR DC-645 DOCUCUTTER RSM-01	\$7,351.00	-4%	\$7,623.00	\$217.26	\$179.14	\$145.60	I			
1400/007	Dunia Einisting F	Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR ROTARY SCORER MODULE FOR DC-			A				I			
1469V697	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	645 DOCUCUTTER	\$1,367.60	4%	\$1,308.00	\$37.28	\$30.74	\$24.98	I			
1091V736	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	DUPLO BUSINESS CARD MODULE BD-MODULE	\$5,357.00	-4%	\$5,563.00	\$158.55	\$130.73	\$106.25	Į			
		Slitter-Cutter-Creaser - Must contact Duplo								I			
1091V737	Duplo Finishing Equipment	to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE BD- MODULE-MAINT	\$965.90	4%	\$923.00	\$26.31	\$21.69	\$17.63	l			
4741/007	Dunia Einistian E	Slitter-Cutter-Creaser - Must contact Duplo								I			
1471V867	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	BUSINESS CARD MODULE (30-UP) BCM-26	\$7,200.00	-4%	\$7,462.00	\$212.67	\$175.36	\$142.52	I			
1471V868	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE (20-UP) BCM-26-MAINT	\$1,310.40	4%	\$1,254.00	\$35.74	\$29.47	\$23.95	Į			
		Slitter-Cutter-Creaser								I			
1091V738	Duplo Finishing Equipment	to qualify customer	DUPLO PERFORATING MODULE PFM-01	\$7,312.00	-4%	\$7,574.00	\$215.86	\$177.99	\$144.66	I			
100117		Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR PERFORATING MODULE PFM-01-			.				I			
1091V745	Duplo Finishing Equipment	to qualify customer	MAINT	\$1,316.90	4%	\$1,259.00	\$35.88	\$29.59	\$24.05				

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em Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	
ptions	,												-
			DUPLO DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) DC-										
105V967	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	615 BASE MODEL	\$25,485.00	6%	\$23,852.00	\$679.78	\$560.52	\$455.57				
105V302	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) MAINT_DC-615	\$3,880.50	4%	\$3,711.00	\$105.76	\$87.21	\$70.88				
		Slitter-Cutter-Creaser											
105V966	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED) DC-615PRO_Fully Equipped	\$29,985.00	7%	\$27,955.00	\$796.72	\$656.94	\$533.94				
		Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED)										
105V968	Duplo Finishing Equipment	to qualify customer	MAINT_DC615PRO	\$4,660.50	4%	\$4,457.00	\$127.02	\$104.74	\$85.13				
1594V911	Duplo Einiching Equipment	Slitter-Cutter-Creaser - Must contact Duplo to gualify customer	DOUBLE FEED DETECTION FOR DC-615	\$767.00	-3%	\$788.00	\$22.46	\$18.52	\$15.05				
5344911	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	DOUBLE FEED DETECTION FOR DC-813	\$767.00	-3%	\$788.00	\$22.40	\$10.52	\$15.05				
964V086	Duplo Finishing Equipment	 Must contact Duplo to qualify customer 	DC-615 JOB CREATOR SOFTWARE DC-615JCR01	\$1,470.00	-3%	\$1,512.00	\$43.09	\$35.53	\$28.88				
		Slitter-Cutter-Creaser - Must contact Duplo	ANNUAL MAINTENANCE FOR DC-615 JOB CREATOR SOFTWARE										
964V110	Duplo Finishing Equipment	to qualify customer	DC-615JCR01 MAINTENANCE	\$130.00	5%	\$124.00	\$3.53	\$2.91	\$2.37				
		Slitter-Cutter-Creaser - Must contact Duplo											
285V214	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	DC-445 CREASER UNIT DC-445	\$13,035.00	3%	\$12,663.00	\$360.90	\$297.58	\$241.86				
300V675	Duplo Finishing Equipment		ANNUAL MAINTENANCE FOR THE DC-445 CREASER UNIT DC-445- MAINT	\$2,125.50	4%	\$2,033.00	\$57.94	\$47.78	\$38.83				
		Slitter-Cutter-Creaser											
285V216	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	HOUSING MODULE FOR DC-445 AAO-DC445OPM02	\$1,058.00	-2%	\$1,078.00	\$30.72	\$25.33	\$20.59				
		Slitter-Cutter-Creaser - Must contact Duplo											
285V217	Duplo Finishing Equipment	to qualify customer	PERFORATOR UNIT FOR DC-445 AAO-PFR-04	\$1,082.00	-2%	\$1,102.00	\$31.41	\$25.90	\$21.05				
285V218	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	SLITTER UNIT FOR DC-445 AAO-SLT18	\$1,050.00	-2%	\$1,070.00	\$30.50	\$25.15	\$20.44				
2007210	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	AND SET ON DOMAS AND SET IS	\$1,050.00	-2%	\$1,070.00	\$30.50	\$25.15	\$20.44				
285V219	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	AIR KNIFE KIT FOR DC-445 AAO-AIR03	\$1,112.00	-13%	\$1,259.00	\$35.88	\$29.59	\$24.05				
		Slitter-Cutter-Creaser - Must contact Duplo			I T								
285V220	Duplo Finishing Equipment	to qualify customer	LONG PAPER TRAY FOR DC-445 AAO-DC445LPT02	\$477.00	1%	\$474.00	\$13.51	\$11.14	\$9.05				
		Slitter-Cutter-Creaser - Must contact Duplo	DOUBLE-FEED DETECTOR SENSOR FOR DC-445 AAO-										
285V221	Duplo Finishing Equipment	to qualify customer Slitter-Cutter-Creaser	DC445DFD07	\$767.00	-3%	\$789.00	\$22.49	\$18.54	\$15.07				
478V973	Duplo Finishing Equipment	- Must contact Duplo	STAND FOR DC-445 CREASER	\$545.00	0%	\$543.00	\$15.48	\$12.76	\$10.37				
		Slitter-Cutter-Creaser								1			
353V049	Duplo Finishing Equipment	- Must contact Duplo to qualify customer	CC-330 CARD CUTTER	\$10,200.00	0%	\$10,245.00	\$291.98	\$240.76	\$195.68				
		Slitter-Cutter-Creaser - Must contact Duplo											
352V364	Duplo Finishing Equipment	to qualify customer	ANNUAL MAINTENANCE FOR CC-330 CARD CUTTER	\$2,229.50	4%	\$2,133.00	\$60.79	\$50.13	\$40.74				
4221/200	Duale Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE STRIKE PERF MODULE	\$1,644.50	4%	\$1,573.00	\$44.83	\$36.97	\$30.04				
2433V290	Duplo Finishing Equipment	Slitter-Cutter-Creaser		\$1,644.50	4%	\$1,573.00	\$44.83	\$36.97	\$30.04				
433V307	Duplo Finishing Equipment	 Must contact Duplo to qualify customer 	STRIKE PERF MODULE INCLUDING SPM MOTOR KIT	\$0.00	#DIV/0!	\$14,591.00	\$415.84	\$342.89	\$278.69				
9571/205		Guillotine Cutter - Must contact Duplo	Durale 400D Cuilletine Cutter	\$16 250 0G	6%	\$15 202 00	\$425 P2	\$359.36	\$202.08				
1857V265	Duplo Finishing Equipment	to qualify customer Guillotine Cutter - Must contact Duplo	Duplo 490P Guillotine Cutter	\$16,350.00	0%	\$15,292.00	\$435.82	\$339.30	\$292.08				
1857V249	Duplo Finishing Equipment	to qualify customer Guillotine Cutter -	Annual Maintenance for the 490P Guillotine Cutter	\$1,755.00	4%	\$1,678.00	\$47.82	\$39.43	\$32.05				
149V460	Duplo Finishing Equipment	Must contact Duplo to qualify customer Guillotine Cutter -	DUPLO 660P GUILLOTINE 25.6 PROGRAMMABLE CUTTER 660P	\$21,070.00	7%	\$19,594.00	\$558.43	\$460.46	\$374.25				
149V461	Duplo Finishing Equipment	Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO 660P PROGRAMMABLE CUTTER 660P_MAINT	\$2,301.00	4%	\$2,201.00	\$62.73	\$51.72	\$42.04				
		Guillotine Cutter - Must contact Duplo											
005V955	Duplo Finishing Equipment	to qualify customer Guillotine Cutter - Must contact Duplo	DUPLO 490 GUILLOTINE CUTTER	\$13,400.00	6%	\$12,594.00	\$358.93	\$295.96	\$240.55				
2005V954	Duplo Finishing Equipment	to qualify customer Integrated Folding	MAINT	\$1,430.00		\$1,367.00	\$38.96	\$32.12	\$26.11				
964V109	Duplo Finishing Equipment	System Integrated Folding	DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS ANNUAL MAINTENANCE FOR DC-445 INTEGRATED FOLDING	\$40,501.00	11%	\$36,107.00	\$1,029.05	\$848.51	\$689.64				
964V087 964V088	Duplo Finishing Equipment Duplo Finishing Equipment	System Integrated Folding System	SYSTEM DC-445IFS MAINTENANCE DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS	\$4,538.30 \$88,672.00	17%	\$3,774.00	\$107.56 \$2,248.14	\$88.69					
	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS MAINTENANCE	\$88,672.00	11%	\$78,882.00	\$2,248.14	\$1,853.73					
157V097	Duplo Finishing Equipment	Integrated Folding System	DUPLO TOUCHLINE CF-375	\$39,450.00	11%	\$35,190.00	\$1,002.92	\$826.97]			
157V099	Duplo Finishing Equipment	Integrated Folding System Integrated Folding	ANNUAL MAINTENANCE FOR TOUCHLINE CF-375	\$4,485.00	23%	\$3,450.00	\$98.33	\$81.08	\$65.90				
202V804	Duplo Finishing Equipment	System Integrated Folding	PERFORATOR MODULE FOR CF-375 AAO-CF375PFR ANNUAL MAINTENANCE FOR PERFORATOR MODULE FOR CF-375	\$2,222.00	11%	\$1,976.00	\$56.32	\$46.44					
202V805	Duplo Finishing Equipment	System	AAO-CF375PFR MAINTENANCE	\$260.00		\$200.00	\$5.70	\$4.70					
964V090 964V091	Duplo Finishing Equipment Duplo Finishing Equipment	Business Card Cutter Business Card Cutter	CC-228 BUSINESS CARD CUTTER CC-228 ANNUAL MAINTENANCE FOR CC-228 BUSINESS CARD CUTTER CC-228 MAINTENANCE	\$6,000.00	15% 17%	\$5,082.00	\$144.84	\$119.43	\$97.07				
	Duplo Finishing Equipment	Business Card Cutter	7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER 7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER	\$650.00	17%	\$541.00	\$15.42	\$12.71	\$10.33				
964V075	Duplo Finishing Equipment		ANNUAL MAINTENANCE FOR 7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AA0-BCC228 SLT7 MAINTENANCE	\$65.00	17%	\$54.00	\$1.54	\$1.27					
964V073	Duplo Finishing Equipment	Business Card Cutter	8" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AA0-BCC228 SLT8 ANNUAL MAINTENANCE FOR 8" CASSETTE FOR CC-228	\$650.00	17%	\$541.00	\$15.42	\$12.71	\$10.33				
964V092	Duplo Finishing Equipment		BUSINESS CARD CUTTER AA0-BCC228 SLT8 MAINTENANCE	\$65.00		\$54.00	\$1.54	\$1.27					
433V294	Duplo Finishing Equipment			\$0.00		\$9,492.00	\$270.52	\$223.06					
433V281 433V306	Duplo Finishing Equipment		SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	\$1,274.00	17%	\$1,060.00	\$30.21	\$24.91 \$27.14					
	Duplo Finishing Equipment Duplo Finishing Equipment		ANNUAL MAINTENANCE FOR SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	\$1,380.00	16%	\$1,155.00	\$32.92	\$27.14	\$22.06				
433V285	Duplo Finishing Equipment		SLITTER CASSETTE A FOR CC-330 BUSINESS CARD CUTTER	\$0.00	#DIV/0!	\$798.00	\$22.74	\$18.75]			
			ANNUAL MAINTENANCE FOR SLITTER CASSETTE A FOR CC-330	\$130.00	16%	\$109.00	\$3.11	\$2.56	\$2.08				
433V304	Duplo Finishing Equipment	Business Card Cutter	BUSINESS CARD CUTTER		1 1					i i			
433V304 433V283 433V305	Duplo Finishing Equipment Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER ANNUAL MAINTENANCE FOR SLITTER CASSETTE B FOR CC-330	\$0.00		\$933.00	\$26.59	\$21.93					
2433V304 2433V283	Duplo Finishing Equipment	Business Card Cutter Business Card Cutter	SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER		17%	\$933.00 \$130.00 \$966.00	\$26.59 \$3.71 \$27.53	\$21.93 \$3.06 \$22.70	\$2.48				

Product				Purchase Pricing Quantity	1		Lease	0		Service			Т
				(License per device/employee/s									
tem Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options		Freight - Must		Annual,etci)	on or more	Het i Hee		40 100101 1 10		Volume	Buse	built	00101
1262V674	Duplo Finishing Equipment	contact Duplo to qualify customer	DUPLO FREIGHT UNIT ONE (1)	\$11.00	-18%	\$13.00	\$0.37	\$0.31	\$0.25				
	Watkiss Power Square - Contact Marketing for more												
1764V168 4140B397	information ADVANCE Desktop	Freight ADVANCE Desktop	CP BOURG FREIGHT UNIT ONE (1) IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	\$15.00 \$340.00	13% 21%	\$13.00 \$270.00	\$0.37 \$7.70	\$0.31 \$6.35	\$0.25 \$5.16				
4140B398 4140B399	ADVANCE Desktop ADVANCE Desktop	ADVANCE Desktop ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC) ELAN IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC) ELAN imageRUNNER ADVANCE Desktop 1L Additional Maintenance	\$1,400.00	34% 34%	\$927.00 \$2,646.00	\$26.42 \$75.41	\$21.78 \$62.18	\$17.71 \$50.54				
7494A752	ADVANCE Desktop	ADVANCE Desktop	Extension (one year) imageRUNNER ADVANCE Desktop Additional 5L Maintenance	\$60.00	33%	\$40.00	\$1.14	\$0.94	\$0.76				
7494A689	ADVANCE Desktop	ADVANCE Desktop	Extension (one year) imageRUNNER ADVANCE Desktop Additional 20L Maintenance	\$200.00	31%	\$139.00	\$3.96	\$3.27	\$2.65				
7494A751	ADVANCE Desktop	ADVANCE Desktop	Extension (one year) IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION	\$500.00	31%	\$347.00	\$9.89	\$8.15	\$6.63				
2320V154	ADVANCE Desktop	Services Implementation	SERVICES BY LOCAL imageRUNNER ADVANCE Desktop (5L) Implementation Services by	\$165.00	0%	\$165.00	\$4.70	\$3.88	\$3.15				
1900V716	ADVANCE Desktop	Services Implementation	Local Systems Analyst imageRUNNER ADVANCE Desktop (20L) Implementation Services by	\$630.00	12%	\$555.00	\$15.82	\$13.04	\$10.60				
1900V715	ADVANCE Desktop	Services	Local Systems Analyst MEAP CONNECTOR FOR MS SHAREPOINT SERVER V1.1 (1	\$1,680.00	12%	\$1,480.00	\$42.18	\$34.78	\$28.27				
4165B036 4165B092	Workflow Composer Workflow Composer	Workflow Composer	DEVICE) ELAN WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 1 TO 4 LICENSES	\$900.00	27%	\$661.00	\$18.84	\$15.53 \$14.62	\$12.63				
4165B092	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 5 TO 19 LICENSES- ELAN	\$1,000.00	38%	\$498.00	\$17.73	\$14.62	\$11.88				
41658094	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 20 OR MORE- ELAN	\$750.00	38%	\$467.00	\$13.31	\$10.97	\$8.92				
4165B102	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (1 TO 4 LICENSES) - ELAN	\$1,080.00	38%	\$672.00	\$19.15	\$15.79	\$12.84				
4165B103	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (5 TO 19 LICENSES) - ELAN	\$800.00	38%	\$498.00	\$14.19	\$11.70	\$9.51				
4165B104	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (20 OR MORE LICENSES) - ELAN	\$750.00	38%	\$467.00	\$13.31	\$10.97	\$8.92	1			
2320V158	Workflow Composer	Implementation Services	WORKFLOW COMPOSER W/MEAP CONNECTORS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
2320V156	Workflow Composer	Implementation Services EEI PrintMe -	MEAP CONNECTOR FOR SHAREPOINT SERVER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST EEL DRINTME MEAD ADDITCOM - 1 YEAD MAINTENANCE &	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
6365B001	EFI PrintMe	EFI PrintMe - Subscription EFI PrintMe -	EFI PRINTME MEAP APPLICATION - 1 YEAR MAINTENANCE & SUPPORT EFI PRINTME MEAP APPLICATION - 3 YEAR MAINTENANCE &	\$652.00	20%	\$519.00	\$14.79	\$12.20	\$9.91				
6365B002	EFI PrintMe	EFI Printie - Subscription EFI PrintMe -	SUPPORT EFI PRINTME MEAP APPLICATION - 3 YEAR MAINTENANCE & EFI PRINTME MEAP APPLICATION - 5 YEAR MAINTENANCE &	\$1,145.00	20%	\$911.00	\$25.96	\$21.41	\$17.40				
6365B003	EFI PrintMe	Subscription Implementation	SUPPORT	\$1,599.00	20%	\$1,272.00	\$36.25	\$29.89	\$24.30				
2150V778	EFI PrintMe	Services by Local Systems Analyst	EFI PRINTME IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
4164BK29	Direct Print & Scan for Mobile	Direct Print & Scan for Mobile	DIRECT PRINT AND SCAN FOR MOBILE V2.2 1L - ELAN	\$100.00	25%	\$75.00	\$2.14	\$1.76	\$1.43				
2267V470 2267V467	Prism Routing Manager Prism Routing Manager	Routing Manager Routing Manager	ROUTING MANAGER: 1 PROCESS, OCR INCLUDED DS-50002-C ADDITIONAL PROCESS FOR ROUTING MANAGER DS-50010-C	\$1,756.00 \$1,174.00	21% 21%	\$1,394.00 \$928.00	\$39.73 \$26.45	\$32.76 \$21.81	\$26.63 \$17.72				
2336V427	Prism Routing Manager	Routing Manager	PRISM SOFTWARE WORKFLOW AGENT FOR ROUTINGMANAGER: DS-60001-C	\$495.00	25%	\$370.00	\$10.55	\$8.70	\$7.07				
2336V424	Prism Routing Manager	Routing Manager Routing Manager	PRISM SOFTWARE EXTRA ADMINISTRATOR FOR ROUTINGMANAGER: DS-60002-C ANN'L MAINT: PRISM SOFTWARE ROUTINGMANAGER; 1	\$695.00	25%	\$519.00	\$14.79	\$12.20	\$9.91				
2336V414	Prism Routing Manager	Maintenance Routing Manager	ANN'L MAINT: PRISM SFTWR ROUTINGMANAGER;1 ADDTNL	\$269.10	-37%	\$369.00	\$10.52	\$8.67	\$7.05				
2336V421	Prism Routing Manager	Maintenance Routing Manager	PROCESS, OCR INC.: DS-50010-CAM ANNUAL MAINTENANCE: PRISM SFTWR WORKFLOW AGENT FOR	\$179.10	-37%	\$246.00	\$7.01	\$5.78	\$4.70				
2336V425	Prism Routing Manager	Maintenance Routing Manager	ROUTINGMANAGER: DS-60001-CAM ANN'L MAINT: PRISM SFTWR EXTRA ADMINISTRATOR FOR	\$89.10	-38%	\$123.00	\$3.51	\$2.89	\$2.35				
2336V435	Prism Routing Manager	Maintenance Routing Manager	ROUTINGMANAGER: DS-60002-CAM ANNUAL MAINTENANCE: PRISM SOFTWARE MFP CONNECTOR,	\$125.00	-37%	\$171.00	\$4.87	\$4.02	\$3.27				
2336V419	Prism Routing Manager	Maintenance QManager for	CANON MEAP: DS-20001-CAM	\$71.10	-38%	\$98.00	\$2.79	\$2.30	\$1.87				
2260V178	QManager for PRISMAsync	PRISMAsync QManager for	QMANAGER FOR PRISMASYNC QD-001 QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM	\$9,495.00	2%	\$9,325.00	\$265.76	\$219.14	\$178.11				
2260V115	QManager for PRISMAsync	PRISMAsync QManager for DRISMAsymp	SUPPORT QD-001-1 QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-001-4	\$2,000.00	-15%	\$2,300.00	\$65.55 \$98.33	\$54.05 \$81.08	\$43.93				
2260V117 2260V119	QManager for PRISMAsync QManager for PRISMAsync	PRISMAsync QManager for PRISMAsync	ADDITIONAL PRINTER - QMANAGER FOR PRISMASYNC (PER PRINTER) QD-002	\$3,000.00	19%	\$3,450.00	\$69.11	\$56.99	\$65.90 \$46.32				
2260V129	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM SUPPORT QD-002-1	\$600.00	-15%	\$690.00	\$19.67	\$16.22	\$13.18				
2260V131	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-002-4	\$900.00	-15%	\$1,035.00	\$29.50	\$24.32	\$19.77				
2260V133	QManager for PRISMAsync	Delivery & Installation	QMANAGER FOR PRISMASYNC - REMOTE INSTALLATION & TRAINING FEE QD-001-9	\$1,800.00	-2%	\$1,827.00	\$52.07	\$42.93	\$34.90				
1605V392	QManager for PRISMAsync	Delivery & Installation	FREIGHT AND HANDLING - U.S. (PER RSA SERVER)	\$325.00	-15%	\$374.00	\$10.66	\$8.79	\$7.14				
4164BK68 4164BK70	AA-PRINT AA-PRINT	AA-PRINT AA-PRINT MiCard PLUS Card	AA-PRINT V1.3 FOR MFP - ONE LICENSE AA-PRINT V1.3 FOR LBP - ONE LICENSE	\$800.00	38% 38%	\$498.00 \$250.00	\$14.19 \$7.13	\$11.70 \$5.88	\$9.51 \$4.78				
3575B353	AA-PRINT	Reader Implementation	UNIFLOW MICARD PLUS CARD READER AA-PRINT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
2368V563	AA-PRINT	Services imageWARE Secure	ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
7494A823	imageWARE Secure Audit Manager Express	Audit Manager Express	IMAGEWARE SECURE AUDIT MANAGER EXPRESS SERVER (1 LICENSE) ELAN	\$3,500.00	27%	\$2,569.00	\$73.22	\$60.37	\$49.07				
7494A433	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (1 LICENSE) ELAN	\$1,120.00	27%	\$820.00	\$23.37	\$19.27	\$15.66				
7494A434	imageWARE Secure Audit Manager Express imageWARE Secure Audit	imageRUNNER Agent	IMAGERUNNER AGENT (10 LICENSES)	\$10,000.00	27%	\$7,337.00	\$209.10	\$172.42	\$140.14				
7494A435	imageWARE Secure Audit Manager Express imageWARE Secure Audit	imageRUNNER Agent	IMAGERUNNER AGENT (50 LICENSES)	\$44,500.00	27%	\$32,647.00	\$930.44	\$767.20	\$623.56				
7494A436	Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (100 LICENSES)	\$80,000.00	27%	\$58,690.00	\$1,672.67	\$1,379.22	\$1,120.98				
	imageWARE Secure Audit	imageWARE Secure Audit Manager	ANNUAL MAINTENANCE AND SUPPORT FOR IW SAM SERVER (1										
7494A826	Manager Express	Express Maintenance Implementation	LICENSE)	\$645.00	24%	\$492.00	\$14.02	\$11.56	\$9.40				
2246V634	imageWARE Secure Audit Manager Express	Services by Local Systems Analyst	IMAGEWARE SAM EXPRESS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
3575B279	imageWARE Secure Audit Manager Express	uniFLOW Scan Device License uniFLOW Scan	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (200K SCANS PER YEAR)	\$1,800.00	24%	\$1,372.00	\$39.10	\$32.24	\$26.21				
3575B280	imageWARE Secure Audit Manager Express imageWARE Secure Audit	uniFLOW Scan Device License uniFLOW Scan	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (600K SCANS PER YEAR) UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (1M	\$4,800.00	27%	\$3,528.00	\$100.55	\$82.91	\$67.38				
3575B281	Manager Express imageWARE Secure Audit	Device License uniFLOW Scan	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (1M SCANS PER YEAR) UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE	\$7,200.00	26%	\$5,293.00	\$150.85	\$124.39	\$101.10				
3575B282	Manager Express	Device License Implementation	(UNLIMITED SCANS)	\$88,300.00	26%	\$65,154.00	\$1,856.89	\$1,531.12	\$1,244.44				
2113V967	Data Erase Services (Optional Professional Services)	Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL I BASE FEE	\$256.00	12%	\$225.00	\$6.41	\$5.29	\$4.30				
	Data Erase Services (Optional	Implementation Services by Local											
2284V889	Professional Services)	Systems Analyst Implementation	HARD DISK DATA ERASE SERVICES (ADD-ON FEATURE)	\$25.00	0%	\$25.00	\$0.71	\$0.59	\$0.48				
2354V572	Data Erase Services (Optional Professional Services)	Services by Local Systems Analyst Implementation	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL II BASE FEE	\$313.00	12%	\$275.00	\$7.84	\$6.46	\$5.25				
2354V573	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL III BASE FEE	\$369.00	12%	\$325.00	\$9.26	\$7.64	\$6.21				
2354V573 3575B372	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (1 DEVICE)	\$369.00	26%	\$325.00	\$9.26	\$7.64	\$6.21				
3575B373	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (5 DEVICES)	\$1,925.00	26%	\$1,418.00	\$40.41	\$33.32	\$27.08	1			
3575B374	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (10 DEVICES)	\$3,806.00	27%	\$2,797.00	\$79.71	\$65.73	\$53.42				
3575B353	Universal Login Manager	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00	19%	\$203.00	\$5.79	\$4.77	\$3.88				
2333V332	Universal Login Manager Subscription Support	Implementation Services	ULM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$105.00	11%	\$93.00	\$2.65	\$2.19	\$1.78				
1630\/764	Services - Point of Purchase	Support Service Unit	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$840.00	400/	\$740.00	\$21.09	\$17.39	\$14.13				
1630V764	(POP) Subscription Support Services - Point of Purchase	Blocks Support Service Unit	PURCHASE (POP) SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
	(POP)	Blocks	PURCHASE (POP)	\$1,663.00	12%	\$1,465.00	\$41.75	\$34.43	\$27.98				
1396V767	Subscription Support												
	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
1396V767 1396V768	Services - Point of Purchase			\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				

Product			· · · · · · · · · · · · · · · · · · ·	Purchase Pricing Quantity			Lease			Service			-
				(License per device/employee/s									
em Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	0
ptions	Subscription Support Services - Point of Purchase	Support Service Unit	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-										
396V770	(POP) Subscription Support	Blocks	PURCHASE (POP)	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07	1			
396V771	Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF- PURCHASE (POP)	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36				
396V772	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT- OF-PURCHASE (POP)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1.231.80	\$1,001.16				
375V768	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: STAND- ALONE (SA)	\$39,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16				
375V773	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: STAND- ALONE (SA)	\$1,465.00	0%	\$1,465.00	\$41.75	\$34.43	\$27.98				
2375V765	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	ALONE (SA)	\$3,256.00	12%	\$2,868.00	\$81.74	\$67.40	\$54.78				
2375V772	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: STAND- ALONE (SA)	\$6,371.00	12%	\$5,612.00	\$159.94	\$131.88	\$107.19				
2375V767	Subscription Support Services - Stand-Alone (SA) Subscription Support	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: STAND- ALONE (SA) SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: STAND-	\$15,575.00	12%	\$13,721.00	\$391.05	\$322.44	\$262.07	1			
375V771	Subscription Support Services - Stand-Alone (SA) Subscription Support	Support Service Unit Blocks Support Service Unit	ALONE (SA) SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: STAND-	\$30,449.00	12%	\$26,825.00	\$764.51	\$630.39	\$512.36	4			
375V769	Services - Stand-Alone (SA) Canon imageWARE	Blocks	ALONE (SA)	\$59,498.00	12%	\$52,417.00	\$1,493.88	\$1,231.80	\$1,001.16	ł			
494A672	Enterprise Management Console	iW EMC Plug-in	IMAGEWARE ENTERPRISE MANAGEMENT CONSOLE ACCOUNTING MANAGEMENT PLUG-IN (SUBSCRIPTION)	\$1,000.00	34%	\$662.00	\$18.87	\$15.56	\$12.64				
10.0/777	Canon imageWARE Enterprise Management	Implementation Services by Local	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$420.00	12%	\$370.00	\$10.55	\$8.70	\$7.07				
424V777 920V182	Console Jamex - Cost Recovery Solution (Coin-op)	Systems Analyst VendTowers_CoinOn	IR PayStation 6552C Multi-Copy Vend Tower (Coin Only)	\$420.00	21%	\$370.00	\$10.55	\$8.70	\$35.28				
920V183	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_CoinOn	Extended Warranty for 6552C Vend Tower	\$306.00	21%	\$229.00	\$6.53	\$5.38					
941V287	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coi	IR PAYSTATION 6557B MULTI-COPY VEND TOWER (BILL & COIN)	\$2,566.00	27%	\$1,885.00	\$53.72	\$44.30	\$36.00	1			
941V290	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coi n	EXTENDED WARRANTY FOR 6557B VEND TOWER 6557-BASE- WARR	\$334.00	25%	\$250.00	\$7.13	\$5.88	\$4.78]			
941V288	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coi n	IR PAYSTATION 6557C MULTI-COPY VEND TOWER (BILL & COIN) 6557-CS1 EXTENDED WARRANTY FOR 6557C VEND TOWER .6557CS1.	\$3,241.00	23%	\$2,483.00	\$70.77	\$58.35	\$47.43	1			
941V291	Jamex - Cost Recovery Solution (Coin-op) Jamex - Cost Recovery	VendTowers_Bill_Coi n VendTowers Coin C	EXTENDED WARRANTY FOR 6557C VEND TOWER 6557-CS1- WARR IR PAYSTATION 6552-70B MULTI-COPY VEND TOWER (COIN AND	\$421.00	25%	\$315.00	\$8.98	\$7.40	\$6.02				
941V277	Solution (Coin-op) Jamex - Cost Recovery	ard VendTowers_Coin_C	CARD) 6552-70-BASE EXTENDED WARRANTY FOR 6552-70B VEND TOWER (COIR AND EXTENDED WARRANTY FOR 6552-70B VEND TOWER 6552-70-	\$2,687.00	26%	\$1,976.00	\$56.32	\$46.44	\$37.74	ł			
941V292	Solution (Coin-op) Jamex - Cost Recovery	ard VendTowers_Coin_C	BASE- WARR IR PAYSTATION 6552-70C MULTI-COPY VEND TOWER (COIN AND	\$349.00	25%	\$262.00	\$7.47	\$6.16	\$5.00	ł			
941V289	Solution (Coin-op) Jamex - Cost Recovery	ard VendTowers_Coin_C	CARD) 6552-70-CS1 EXTENDED WARRANTY FOR 6552-70C VEND TOWER 6552-70-	\$3,362.00	23%	\$2,574.00	\$73.36	\$60.49	\$49.16	1			
941V293	Solution (Coin-op) Jamex - Cost Recovery	ard VendTowers_Bill_Coi	CS1-WARR IR PAYSTATION 6557-708 MULTI-COPY VEND TOWER (BILL, COIN	\$437.00	25%	\$328.00	\$9.35	\$7.71		1			
941V294	Solution (Coin-op) Jamex - Cost Recovery Solution (Coin-op)	n_Card VendTowers_Bill_Coi n Card	AND CARD) 6557-70-BASE EXTENDED WARRANTY FOR 6557-70B VEND TOWER 6557-70- BASE-WARR	\$3,585.00	27%	\$2,612.00 \$348.00	\$74.44	\$61.38 \$8.18		1			
941V295	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coi	IR PAYSTATION 6557-70C MULTI-COPY VEND TOWER (BILL, COIN AND CARD) 6557-70-CS1	\$4,260.00	25%	\$3,210.00	\$91.49	\$75.44		1			
941V297	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coi n_Card	EXTENDED WARRANTY FOR 6557-70C VEND TOWER 6557-70- CS1-WARR	\$554.00	25%	\$414.00	\$11.80	\$9.73	\$7.91	1			
941V279	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION INTERNAL RECEIPT PRINTER 8157	\$1,250.00	25%	\$933.00	\$26.59	\$21.93	\$17.82				
941V278	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION 4-TUBE CHANGER UPGRADE 2000818 EXTENDED WARRANTY FOR INTERNAL RECEIPT PRINTER 8157-	\$333.00	25%	\$250.00	\$7.13	\$5.88	\$4.78	1			
941V280	Jamex - Cost Recovery Solution (Coin-op) Jamex - Cost Recovery	VendTowerOptions	EXTENDED WARRANTY FOR INTERNAL RECEIPT PRINTER 815/- WARR EXTENDED WARRANTY FOR CHANGER UPGRADE 2000818-	\$160.00	24%	\$122.00	\$3.48	\$2.87	\$2.33	1			
949V606	Solution (Coin-op) Jamex - Cost Recovery	VendTowerOptions Interface Solution	WARR	\$40.00	18%	\$33.00	\$0.94	\$0.78	\$0.63	1			
101V329	Solution (Coin-op) Jamex - Cost Recovery	Cables Interface Solution	JAMEX INTERFACE SOLUTION - CANON IRC5000 CABLE JAMEX INTERFACE SOLUTION CARD, CANON IRC5000 CABLE	\$178.00	37%	\$112.00	\$3.19	\$2.63		ł			
101V330	Solution (Coin-op) Jamex - Cost Recovery	Cables Interface Solution	300885	\$178.00	37%	\$112.00	\$3.19	\$2.63					
101V331	Solution (Coin-op) Jamex - Cost Recovery Solution (Coin-op)	Cables Interface Solution Cables	JAMEX INTERFACE SOLUTION - CANON IRC2200 CABLE 300923 JAMEX INTERFACE SOLUTION CARD - CANON IRC2200 CABLE 300932	\$178.00		\$112.00	\$3.19	\$2.63		1			
101V332 101V333	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution	JAMEX INTERFACE SOLUTION - CC-VI CABLE 301607	\$178.00	37%	\$112.00 \$112.00	\$3.19	\$2.63	\$2.14				
101V334	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - IR ADVANCE CABLE 301615	\$178.00	37%	\$112.00	\$3.19	\$2.63					
101V335	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD - IR ADVANCE CABLE 301652	\$178.00	37%	\$112.00	\$3.19	\$2.63					
941V281	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER 7110	\$1,016.00	25%	\$759.00	\$21.63	\$17.84	\$14.50				
941V282	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER 7110PD	\$1,236.00	25%	\$923.00	\$26.31	\$21.69	\$17.63	1			
949V605	Jamex - Cost Recovery Solution (Coin-op) Jamex - Cost Recovery	Stored_valueCardRe aders Stored_valueCardRe	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR COPY CONTROL 7112 IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD	\$1,187.00	24%	\$903.00	\$25.74	\$21.22	\$17.25	1			
962V260	Solution (Coin-op) Jamex - Cost Recovery	aders Stored_valueCardRe	READER FOR COPY CONTROL CED STORED VALUE CARD READER FOR COPY CONTROL 7112PD IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC	\$1,407.00	23%	\$1,088.00	\$31.01	\$25.57	\$20.78	4			
0962V261	Solution (Coin-op) Jamex - Cost Recovery	aders Stored_valueCardRe	CONNECTION 7114 IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC	\$1,239.00	24%	\$940.00	\$26.79	\$22.09		-			
962V262	Solution (Coin-op) Jamex - Cost Recovery	aders Stored_valueCardRe	CONNECTION 7114PD EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER	\$1,407.00	23%	\$1,088.00	\$31.01	\$25.57		-			
962V263	Solution (Coin-op) Jamex - Cost Recovery	aders Stored_valueCardRe	7110-WARR EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD	\$132.00	25%	\$99.00	\$2.82	\$2.33	\$1.89	-			
1962V264	Solution (Coin-op) Jamex - Cost Recovery Solution (Coin-op)	aders Stored_valueCardRe aders	READER 7100PD-WARR EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD READER 7112-WARR	\$161.00	25%	\$121.00 \$116.00	\$3.45	\$2.84	\$2.31	1			
1962V265 1962V266	Solution (Coin-op) Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CARD READER 7112PD-WARR	\$154.00	25%	\$137.00	\$3.31	\$2.73	\$2.22				
962V267	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 7114-WARR	\$154.00		\$116.00	\$3.31	\$2.73		1			
962V268	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER 7114PD-WARR	\$183.00	25%	\$137.00	\$3.90	\$3.22	\$2.62				
962V269	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardRe aders	JAMEX STORED-VALUE CARDS (QTY 100) 7001-100	\$80.00	28%	\$58.00	\$1.65	\$1.36	\$1.11	1			
962V270	Jamex - Cost Recovery Solution (Coin-op) Jamex - Cost Recovery	Stored_valueCardDis pensers Stored_valueCardDis	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	\$2,894.00	23%	\$2,220.00	\$63.27	\$52.17	\$42.40				
941V284	Solution (Coin-op) Jamex - Cost Recovery	pensers Stored_valueCardDis Stored_valueCardDis	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220 IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/	\$3,911.00	25%	\$2,921.00	\$83.25	\$68.64	\$55.79	ł			
962V271	Solution (Coin-op) Jamex - Cost Recovery	pensers Stored_valueCardDis	RECEIPT PRINTER 7225 EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD	\$4,935.00	24%	\$3,752.00	\$106.93	\$88.17	\$71.66	ł			
962V272	Solution (Coin-op) Jamex - Cost Recovery	pensers Stored_valueCardDis		\$376.00	25%	\$282.00	\$8.04	\$6.63	\$5.39	1			
962V273	Solution (Coin-op) Jamex - Cost Recovery	pensers Stored_valueCardDis	DISPENSER & RE-VALUE STATION 7220-WARR EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD	\$508.00	25%	\$380.00	\$10.83	\$8.93	\$7.26				
962V274 232V774	Solution (Coin-op) Jamex - Cost Recovery Solution (Coin-op)	pensers Mandatory Delivery & Install	DISPENSER & RE-VALUE STATION 7225-WARR	\$642.00	25%	\$480.00 \$172.00	\$13.68	\$11.28		1			
2324114	Equitrac Professional	instan		\$220.00	2476	\$172.00	94.30	\$4.04	\$5.25				
878V577	(Available for Law Firms only)	Professional	Equitrac Professional 5: Small Firm Edition	\$2,995.00	19%	\$2,421.00	\$69.00	\$56.89	\$46.24	1			
378V574	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Server	\$5,995.00	19%	\$4,845.00	\$138.08	\$113.86	\$92.54				
	Equitrac Professional												
877V901	(Available for Law Firms only)	Protessional	Equitrac Professional 5: Enterprise Server	\$22,995.00	19%	\$18,583.00	\$529.62	\$436.70	\$354.94				
877V785	(Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - eCopy EP5EDEC1	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
877V900	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - Canon MEAP	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
	Equitrac Professional												
878V575	(Available for Law Firms only)	Professional Options	Equitrac Professional 5: Server Expansion Pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47	ł			
	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: SFE Expansion Pack	\$2,500.00	19%	\$2,021.00	\$57.60	\$47.49	\$38.60				
878V576													
	Equitrac Professional	Drefe of the state	Equitera Desfercional 5. Otrata Enables	AC		eo o	·						
878V576 877V897	(Available for Law Firms only)	Professional Options	Equitrac Professional 5: Cluster Enabler	\$3,995.00	19%	\$3,229.00	\$92.03	\$75.88	\$61.67	1			
	(Available for Law Firms only) Equitrac Professional		Equitrac Professional 5: Cluster Enabler Equitrac Professional 5: T&B Transaction/Validation Integration	\$3,995.00	19%	\$3,229.00 \$1,209.00	\$92.03 \$34.46	\$75.88 \$28.41	\$61.67	1			

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Product				Purchase Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc		Lease			Service		Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
1878V581	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Third Party Validation Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				
1878V569	Equitrac Professional		Equitrac Professional 5: Professional Services Pack	\$3,995.00	19%	\$3,229.00	\$92.03	\$75.88	\$61.67				
	Equitrac Professional					\$283.00	\$8.07	\$6.65					
1878V573	Equitrac Professional		Equitrac Professional 5: Scan to DMS Device License	\$350.00									
1877V906	Equitrac Professional		Equitrac Professional 5: New Custom Crystal Report	\$1,500.00	19%	\$1,213.00	\$34.57	\$28.51	\$23.17				
1877V898	(Available for Law Firms only) Equitrac Professional	Professional Options Professional & Enterprise License	Equitrac Professional 5: Configuration Change Fee	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
1878V598	(Available for Law Firms only) Equitrac Professional	Opt Professional & Enterprise License	Equitrac Professional: Call Accounting 100 extension pack	\$2,495.00	19%	\$2,017.00	\$57.48	\$47.40	\$38.52				
1878V600		Opt Professional &	Equitrac Professional: Call Accounting 250 extension pack	\$4,495.00	19%	\$3,633.00	\$103.54	\$85.38	\$69.39				
1878V602	(Available for Law Firms only)	Professional &	Equitrac Professional: Call Accounting 500 extension pack	\$6,495.00	19%	\$5,250.00	\$149.63	\$123.38	\$100.28				
1878V599		Enterprise License Opt Professional &	Equitrac Professional: Call Accounting 1000 extension pack	\$8,495.00	19%	\$6,866.00	\$195.68	\$161.35	\$131.14				
1878V601	Equitrac Professional (Available for Law Firms only)	Enterprise License Opt Professional &	Equitrac Professional: Call Accounting 2500 extension pack	\$12,495.00	19%	\$10,098.00	\$287.79	\$237.30	\$192.87				
1878V605	Equitrac Professional (Available for Law Firms only)	Enterprise License Opt Professional &	Equitrac Professional: Call Accounting Rate Table (Multi-Year), per month	\$79.00	19%	\$64.00	\$1.82	\$1.50	\$1.22				
1878V606	Equitrac Professional (Available for Law Firms only)	Enterprise License Opt Professional &	Equitrac Professional: Call Accounting Rate Table (One Year), prepaid	\$948.00	19%	\$767.00	\$21.86	\$18.02	\$14.65				
1878V603	Equitrac Professional (Available for Law Firms only)	Enterprise License	Equitrac Professional: Call Accounting International Rate Table (Multi- Year), per month	\$99.00	18%	\$81.00	\$2.31	\$1.90	\$1.55				
1878V604	Equitrac Professional (Available for Law Firms only)	Enterprise License Opt	Equitrac Professional: Call Accounting International Rate Table (One Year), prepaid	\$1,188.00	19%	\$960.00	\$27.36	\$22.56	\$18.34				
1878V607	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table Upgrade, per month	\$79.00) 19%	\$64.00	\$1.82	\$1.50	\$1.22				
1878V608	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting VoIP Server Integration (per VoIP application server)	\$2,000.00		\$1,617.00	\$46.08	\$38.00					
1878V610	Equitrac Professional	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 1 workstation pack	\$250.00		\$202.00	\$5.76	\$4.75					
	Equitrac Professional	Professional & Enterprise License											
1878V613	Equitrac Professional	Professional & Enterprise License	Equitrac Professional: Desktop Client 25 workstation pack	\$1,500.00	19%	\$1,213.00	\$34.57	\$28.51	\$23.17				
1878V611	(Available for Law Firms only) Equitrac Professional	Professional & Enterprise License	Equitrac Professional: Desktop Client 100 workstation pack	\$4,500.00		\$3,637.00	\$103.65	\$85.47					
1878V614	(Available for Law Firms only) Equitrac Professional	Opt Professional & Enterprise License	Equitrac Professional: Desktop Client 250 workstation pack	\$6,250.00		\$5,051.00	\$143.95	\$118.70	\$96.47				
1878V615	(Available for Law Firms only) Equitrac Professional	Opt Professional & Enterprise License	Equitrac Professional: Desktop Client 500 workstation pack	\$7,500.00	-15%	\$8,625.00	\$245.81	\$202.69	\$164.74				
1878V612	(Available for Law Firms only)	Opt Professional & Enterprise License	Equitrac Professional: Desktop Client 1000 workstation pack	\$10,000.00	19%	\$8,082.00	\$230.34	\$189.93	\$154.37				
1878V609	(Available for Law Firms only)	Opt	Equitrac Professional: Configuration Change Fee	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
1878V597	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional Enterprise Edition Base: No PC	\$3,000.00	19%	\$2,425.00	\$69.11	\$56.99	\$46.32				
1878V587	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 1 Device Pack	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
1878V591	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 5 Device Pack	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05				
1878V588	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 10 Device Pack	\$4,500.00	19%	\$3,637.00	\$103.65	\$85.47	\$69.47				
1878V590	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 25 Device Pack	\$8,500.00) 19%	\$6,869.00	\$195.77	\$161.42	\$131.20				
1878V592	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 50 Device Pack	\$12,500.00) 19%	\$10,102.00	\$287.91	\$237.40	\$192.95				
1878V596	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Professional Services Pack (Includes Customs and T&B Interface)	\$3,500.00) 19%	\$2,829.00	\$80.63	\$66.48	\$54.03				
1878V594	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, 3rd Party Import)	\$2,495.00) 19%	\$2,017.00	\$57.48	\$47.40	\$38.52				
1878V593	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Additional Office (per office)	\$750.00) 19%	\$607.00	\$17.30	\$14.26	\$11.59				
1878V595	Equitrac Professional	Pro Enterprise 4.63	Equitrac Professional EE: New Custom Report	\$1,000.00	19%	\$808.00	\$23.03	\$18.99					
18789595	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63	Equitrac Professional EE: New Custom Report Equitrac Professional EE: Custom Validation / PAS/ PrintLog Accounting Server Data Import	\$1,000.00		\$808.00	\$23.03	\$18.99					
	Equitrac Professional	Pro Enterprise 4.63											
1882V197	(Available for Law Firms only) Equitrac Professional	Pro Enterprise 4.63	Equitrac Professional EE: Custom Or Summary Exports	\$900.00		\$728.00	\$20.75	\$17.11	\$13.90				
1882V195	Equitrac Professional	Pro Enterprise 4.63	Equitrac Professional EE: Custom Costing Definitions	\$1,500.00		\$1,213.00	\$34.57	\$28.51					
1882V196	(Available for Law Firms only) Equitrac Professional	Suite Pro Enterprise 4.63	Equitrac Professional EE: Custom Look-Ups	\$750.00		\$607.00	\$17.30	\$14.26	i \$11.59				
1882V198	(Available for Law Firms only) Equitrac Professional	Suite Pro Enterprise 4.63	Equitrac Professional EE: Custom Replication Fee	\$750.00	19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V199	(Available for Law Firms only)	Suite	Equitrac Professional EE: Custom Third Party Import	\$1,995.00	19%	\$1,612.00	\$45.94	\$37.88	\$30.79				
1882V201	(Available for Law Firms only)		Equitrac Professional EE: Fax Control Plus Fax Call Costing	\$999.00	19%	\$807.00	\$23.00	\$18.96	\$15.41				
1882V202	Equitrac Professional (Available for Law Firms only)		Equitrac Professional EE: FaxPost Network Fax Integration	\$995.00) 19%	\$805.00	\$22.94	\$18.92	\$15.38				
1887V792		Pro Enterprise 4.63 Suite	Equitrac Professional EE: ScanPost Terminal or Import Scan Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				
1882V211	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional Base - No PC	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
1882V212	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 1 Device Pack	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
1882V215	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 5 Device Pack	\$2,400.00	19%	\$1,940.00	\$55.29	\$45.59	\$37.05				
1882V213	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 10 Device Pack	\$4,500.00) 19%	\$3,637.00	\$103.65	\$85.47	\$69.47				
1882V214	Equitrac Professional (Available for Law Firms only)	Professional 3.52	Equitrac Professional: 25 Device Pack	\$8,500.00		\$6,869.00	\$195.77						
1882V216	Equitrac Professional	Professional 3.52 Suite	Equitrac Professional: 50 Device Pack	\$12,500.00	19%	\$10,102.00	\$287.91	\$237.40	\$192.95				
	Equitrac Professional	Professional 3.52	Equitrac Professional: Professional Services Pack (Includes Remotes and										
1882V227	(Available for Law Firms only)	Suite	T&B Interface)	\$3,500.00	19%	\$2,829.00	\$80.63	\$66.48	\$54.03				

Product				Purchase			Lease			Service			
Product				Pricing Quantity (License per			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overage Color
Options													
1882V219	Equitrac Professional (Available for Law Firms only)		Equitrac Professional: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, External Transaction Imports)	\$2,495.00	19%	\$2,017.00	\$57.48	\$47.40	\$38.52				
1882V225	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Remote LAN/WAN Polling (per remote)	\$1,995.00	19%	\$1,612.00	\$45.94	\$37.88	\$30.79				
1882V217	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Additional Office (per office)	\$750.00	0 19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V228	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Validation File Integration	\$750.00	0 19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V220	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Billing File Export Integration	\$750.00	0 19%	\$607.00	\$17.30	\$14.26	\$11.59				
1882V221	Equitrac Professional (Available for Law Firms only)	Professional 3.52	Equitrac Professional: Fax Call Costing (Fax Control Plus)	\$999.00		\$807.00	\$23.00	\$18.96	\$15.41				
	Equitrac Professional	Professional 3.52											
1882V229	(Available for Law Firms only) Equitrac Professional	Professional 3.52	Equitrac Professional: Incoming Fax Allocation System Option	\$750.00		\$607.00	\$17.30	\$14.26	\$11.59				
1882V231	(Available for Law Firms only) Equitrac Professional	Suite Professional 3.52	Equitrac Professional: FaxPost or External Transaction Import Integration	\$995.00	19%	\$805.00	\$22.94	\$18.92	\$15.38				
1882V232	(Available for Law Firms only) Equitrac Professional		Equitrac Professional: ScanPost Terminal or Import Scan Integration	\$995.00	0 19%	\$805.00	\$22.94	\$18.92	\$15.38				
1878V578	(Available for Law Firms only)	Accounting	Equitrac Professional 5: Small Firm Edition w/Call Accounting (100 ext and PC CDR)	\$5,995.00	0 19%	\$4,845.00	\$138.08	\$113.86	\$92.54				
1877V902	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (100)	\$2,695.00	19%	\$2,178.00	\$62.07	\$51.18	\$41.60				
1877V904	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (500)	\$6,995.00	19%	\$5,653.00	\$161.11	\$132.85	\$107.97				
1877V903	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (1000)	\$8,995.00) 19%	\$7,269.00	\$207.17	\$170.82	\$138.84				
1877V896	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting VoIP Server / File Import Integration	\$2,000.00	0 19%	\$1,617.00	\$46.08	\$38.00	\$30.88				
1877V102	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting with PageCounter CDR	\$1,750.00	0 6%	\$1,639.00	\$46.71	\$38.52	\$31.30				
1878V570	Equitrac Professional (Available for Law Firms only)	Professional Call	Equitrac Professional 5: Rate Table (1 Year)	\$948.00		\$767.00	\$21.86	\$18.02	\$14.65				
	Equitrac Professional	Professional Call											
1878V571	(Available for Law Firms only) Equitrac Professional	Accounting Professional Call	Equitrac Professional 5: Rate Table Multi-Year (per month)	\$79.00		\$64.00	\$1.82	\$1.50	\$1.22				
1877V905	(Available for Law Firms only) Equitrac Professional	Accounting Professional Call	Equitrac Professional 5: International Rate Table (1 Year)	\$1,188.00	19%	\$960.00	\$27.36	\$22.56	\$18.34				
1877V907	(Available for Law Firms only) Equitrac Professional		Equitrac Professional 5: International Rate Table Multi-Year (per month)	\$99.00) 18%	\$81.00	\$2.31	\$1.90	\$1.55				
1880V437	(Available for Law Firms only)	Tracking	Equitrac Professional 5: Workstation Print Client (1)	\$250.00	25%	\$187.00	\$5.33	\$4.39	\$3.57				
1878V582	Equitrac Professional (Available for Law Firms only)		Equitrac Professional 5: Workstation Print Client (10)	\$1,295.00) 19%	\$1,047.00	\$29.84	\$24.60	\$20.00				
1878V585	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (50)	\$4,995.00) 19%	\$4,037.00	\$115.05	\$94.87	\$77.11				
1878V583	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (100)	\$7,995.00	0 19%	\$6,462.00	\$184.17	\$151.86	\$123.42				
1878V586	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (500)	\$34,995.00) 19%	\$28,281.00	\$806.01	\$664.60	\$540.17				
1878V584	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (1000)	\$64,994.00) 19%	\$52,523.00	\$1,496.91	\$1,234.29	\$1,003.19				
1877V894	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Additional Print Server	\$1,250.00	0 19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1878V572	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Release Station	\$695.00		\$562.00	\$16.02	\$13.21	\$10.73				
	Equitrac Professional					\$1,289.00	\$36.74	\$30.29	\$24.62				
1876V468	(Available for Law Firms only) Equitrac Professional		Equitrac Print Tracking: Base, includes 10 workstation licenses	\$1,595.00									
1876V471	(Available for Law Firms only) Equitrac Professional		Equitrac Print Tracking: Workstation Client 10 license pack	\$1,295.00		\$1,047.00	\$29.84		\$20.00				
1876V472	(Available for Law Firms only) Equitrac Professional	Print Tracking	Equitrac Print Tracking: Workstation Client 25 license pack	\$2,695.00	19%	\$2,178.00	\$62.07	\$51.18	\$41.60				
1877V889	(Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 50 license pack	\$4,995.00	0 19%	\$4,037.00	\$115.05	\$94.87	\$77.11				
1877V888	(Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 100 license pack	\$7,995.00	19%	\$6,462.00	\$184.17	\$151.86	\$123.42				
1877V891	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 500 license pack	\$34,995.00) 19%	\$28,281.00	\$806.01	\$664.60	\$540.17				
1877V885	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Additional Print Server license	\$1,250.00	0 19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V886	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Release Station	\$595.00	0 19%	\$482.00	\$13.74	\$11.33	\$9.21				
1877V103	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console	\$2,750.00) 19%	\$2,223.00	\$63.36	\$52.24	\$42.46				
1877V104	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console with fax	\$3,450.00) 19%	\$2,789.00	\$79.49	\$65.54	\$53.27				
1877V105	Equitrac Professional (Available for Law Firms only)		TouchPoint Console with dual fax	\$4,150.00		\$3,355.00	\$95.62	\$78.84	\$64.08				
1877V123	Equitrac Professional (Available for Law Firms only)		TouchPoint Console desktop stand	\$100.00		\$82.00	\$2.34	\$1.93	\$1.57				
	Equitrac Professional												
1877V119	(Available for Law Firms only) Equitrac Professional		TouchPoint Console wall stand	\$150.00		\$82.00	\$2.34	\$1.93	\$1.57				
1877V120	(Available for Law Firms only) Equitrac Professional	TouchPoint	TouchPoint Console floor stand	\$200.00		\$162.00	\$4.62	\$3.81	\$3.09				
1877V121	(Available for Law Firms only)	TouchPoint	TouchPoint card reader - HID	\$350.00	-15%	\$403.00	\$11.49	\$9.47	\$7.70				
1877V117	(Available for Law Firms only)	TouchPoint	TouchPoint card reader - Mifare	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1877V118	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33				
1877V122	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Track 2 Magnetic swipe	\$175.00	0 19%	\$141.00	\$4.02	\$3.31	\$2.69				
1882V180	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Indala/EM Marin/Hitag	\$350.00	0 19%	\$283.00	\$8.07	\$6.65	\$5.41				
1882V181	Equitrac Professional (Available for Law Firms only)	TouchPoint	USB keyboard (Do no use geographic extension when ordering keyboard)	\$29.00	0 17%	\$24.00	\$0.68	\$0.56	\$0.46				
1876V470	Equitrac Professional (Available for Law Firms only)		USB Card Reader - Mifare/HID iClass	\$350.00		\$283.00	\$8.07	\$6.65	\$5.41				
	Equitrac Professional												
1876V474	(Available for Law Firms only)	Card Reader	USB Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33	J			

Product				Purchase			Lease			Service			
				Clicense per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	Equitrac Professional												
1876V473	(Available for Law Firms only) Equitrac Professional	Card Reader	USB Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
1877V096	(Available for Law Firms only)	Card Reader	USB Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50	+			
1877V071	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader- Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41	-			
1877V093	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Terminal with Keyboard, Fax & CR Options	\$1,750.00	19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
1877V114	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal	\$2,450.00) 19%	\$1,980.00	\$56.43	\$46.53	\$37.82				
1877V094	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Magstripe Option	\$2,550.00) 19%	\$2,061.00	\$58.74	\$48.43	\$39.37				
1877V097	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Fax Option	\$2,950.00) 19%	\$2,384.00	\$67.94	\$56.02	\$45.53				
1877V098	Equitrac Professional (Available for Law Firms only)	PageCounter	EP 5 PageCounter Professional Terminal with Fax & Magstripe Options	\$3,050.00		\$2,466.00	\$70.28	\$57.95	\$47.10				
	Equitrac Professional	PageCounter											
1877V127	(Available for Law Firms only) Equitrac Professional	Terminal PageCounter	EP 5 PageCounter Professional Terminal with Dual Fax Option EP 5 PageCounter Professional Terminal with Dual Fax & Magstripe	\$3,950.00	9 19%	\$3,192.00	\$90.97	\$75.01	\$60.97				
1877V124	(Available for Law Firms only) Equitrac Professional	Terminal PageCounter	Options	\$4,050.00	19%	\$3,273.00	\$93.28	\$76.92	\$62.51				
1877V125	(Available for Law Firms only) Equitrac Professional	Terminal PageCounter	PageCounter Professional Wallmount	\$50.00	18%	\$41.00	\$1.17	\$0.96	\$0.78				
1877V095	(Available for Law Firms only)	Terminal	PageCounter Professional Floor Stand	\$179.00	19%	\$145.00	\$4.13	\$3.41	\$2.77				
1877V116	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Power Interrupt Interface W/Cable	\$299.00	19%	\$243.00	\$6.93	\$5.71	\$4.64	-			
1707V265	Equitrac Professional (Available for Law Firms only)		EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR ADVANCE	\$123.00	0 7%	\$115.00	\$3.28	\$2.70	\$2.20				
1882V185	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EQUITRAC COPIER CABLE (12/3.6M)	\$95.00) 19%	\$77.00	\$2.19	\$1.81	\$1.47				
1877V099	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Programmed Magnetic Card (Track 2)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1877V100	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter CDR	\$1,750.00) 19%	\$1,415.00	\$40.33	\$33.25	\$27.03				
2101V336	Equitrac Professional (Available for Law Firms only)	OmniPage OCR Add-	EQUITRAC PRO 5 OMNIPAGE OCR ADD-ON	\$450.00	19%	\$365.00	\$10.40	\$8.58		1			
	Equitrac Professional												
1878V617	(Available for Law Firms only) Equitrac Professional		Equitrac Remote Diagnostics Kit - Modem	\$350.00		\$283.00	\$8.07	\$6.65	\$5.41				
1878V616	(Available for Law Firms only) Equitrac Professional	Other Parts	Equitrac Remote Access - Application Sharing Access Via Internet	\$99.00	18%	\$81.00	\$2.31	\$1.90	\$1.55				
1877V839	(Available for Law Firms only)	Services	Equitrac Direct Installation Services (per unit) EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$2.00	50%	\$1.00	\$0.03	\$0.02	\$0.02				
2229V847	(Available for Law Firms only)	Services	ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53	+			
2404V133	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC LARGE CUSTOMIZATION UNIT - EQPSLARG	\$1,334.00	19%	\$1,082.00	\$30.84	\$25.43	\$20.67	-			
2404V131	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC SMALL CUSTOMIZATION UNIT - EQPSSMAL	\$134.00	12%	\$118.00	\$3.36	\$2.77	\$2.25				
1906V320	Equitrac Professional (Available for Law Firms only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02	ļ			
1906V321	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	\$1.00	0 0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V322	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQDRSUPT4	\$1.00	0 0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V323	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQDRSUPT5	\$1.00	0 0%	\$1.00	\$0.03	\$0.02	\$0.02				
1878V619	Equitrac Professional	Freight	Equitrac Shinning Charge	\$1.00		\$1.00	\$0.03	\$0.02	\$0.02				
	Equitrac Express (Available		EQUITRAC EXPRESS 5: SUITE - EQSEESUI										
2449V912	for Education customers only Equitrac Express (Available		EQUITRAC EXPRESS 5: SMALL CAMPUS EDITION - SCE -	\$2,790.00		\$2,158.00	\$61.50	\$50.71	\$41.22				
2449V911	for Education customers only	EE5	EQ5EESC1 EQUITRAC EXPRESS 5: SUITE - VERSION UPGRADE FROM EE4 -	\$1,095.00	23%	\$847.00	\$24.14	\$19.90	\$16.18				
2451V169	for Education customers only	EE5	EQSEESUU EQUITRAC EXPRESS 5: SCE - VERSION UPGRADE FROM EE4 -	\$837.00	23%	\$648.00	\$18.47	\$15.23	\$12.38				
2451V168	for Education customers only		EQSEESCU	\$329.00	22%	\$255.00	\$7.27	\$5.99	\$4.87	+			
2451V179	Equitrac Express (Available for Education customers only)		EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 1,000-4,999 USERS - EQ5EENCK	\$11.00	18%	\$9.00	\$0.26	\$0.21	\$0.17				
2451V185	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 5,000-9,999 USERS - EQ5EENC1	\$7.00	0%	\$7.00	\$0.20	\$0.16	\$0.13				
2451V180	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 10,000-24,999 USERS - EQ5EENC2	\$6.00	0 0%	\$6.00	\$0.17	\$0.14	\$0.11				
2451V182	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 25,000-49,999 USERS - EQ5EENC3	\$6.00	0%	\$6.00	\$0.17	\$0.14	\$0.11				
2451V186	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 50,000-99,999 USERS - EQ5EENC4	\$6.00	33%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V181	Equitrac Express (Available for Education customers only)	EE5 EnterPrise	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 100,000 AND MORE USERS -EQSEENC5	\$5.00	20%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V170	Equitrac Express (Available for Education customers only)	EE5 EnterPrise	EQUITRAC EXP 5: CORE ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQ5EENUK	\$3.00	0 0%	\$3.00	\$0.09	\$0.07	\$0.06				
	Equitrac Express (Available	EE5 EnterPrise	EQUITRAC EXP 5: CORE ENT LICENSE 5,000-9,999 USERS -										
2451V173	for Education customers only Equitrac Express (Available	EE5 Enterprise	VERSION UPGRADE - EQ5EENU1 EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 1,000-	\$2.00		\$2.00	\$0.06	\$0.05	\$0.04				
2451V187	for Education customers only) Equitrac Express (Available		4,999 USERS - EQSEECEK EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 5,000-	\$17.40	20%	\$14.00	\$0.40	\$0.33	\$0.27				
2451V191	for Education customers only		9,999 USERS - EQSECCE1 EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 10,000-	\$11.85	16%	\$10.00	\$0.29	\$0.24	\$0.19				
2451V188	for Education customers only	Enhanced	24,999 USERS - EQ5EECE2	\$11.00	18%	\$9.00	\$0.26	\$0.21	\$0.17				
2451V190	Equitrac Express (Available for Education customers only)		EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 25,000- 49,999 USERS - EQ5EECE3	\$8.90	10%	\$8.00	\$0.23	\$0.19	\$0.15				
2451V192	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 50,000- 99,999 USERS - EQSEECE4	\$8.05	13%	\$7.00	\$0.20	\$0.16	\$0.13				
2451V189	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 100,000 AND MORE USERS - EQ5EECE5	\$7.20	3%	\$7.00	\$0.20	\$0.16	\$0.13	ļ			
2451V175	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXP 5: ENHANCED ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQ5EECUK	\$5.2	23%	\$4.00	\$0.11	\$0.09	\$0.08				
2451V178	Equitrac Express (Available	EE5 Enterprise	EQUITRAC EXP 5: ENHANCED ENT LICENSE 5,000-9,999 USERS - VERSION UPGRADE - EQ5EECU1	\$3.56	16%	\$3.00	\$0.09	\$0.07	\$0.06				
2-3111/8	for Education customers only	nennanced	VERSION UPGRADE - EQ3EEGUT	\$3.56	16%	\$3.00	\$0.09	\$0.07	\$0.06	1			

Product				Purchase			Lease			Service			
Product				Pricing Quantity (License per			Lease			Service	1		
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overage
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
2449V926	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - EQ5ED001	\$500.00	19%	\$405.00	\$11.54	\$9.52	\$7.74				
2449V929	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - EQ5ED010	\$4.300.00	19%	\$3.475.00	\$99.04	\$81.66	\$66.37				
	Equitrac Express (Available	Embedded Device											
2449V931	for Education customers only) Equitrac Express (Available	Embedded Device	EE5: EMBEDDED DEVICE 100 - EQ5ED100	\$33,900.00	19%	\$27,395.00	\$780.76	\$643.78	\$523.24				
2449V937	for Education customers only) Equitrac Express (Available	License Embedded Device	EES: EMBEDDED DEVICE 500 - EQ5ED500	\$152,540.00	19%	\$123,270.00	\$3,513.20	\$2,896.85	\$2,354.46				
2449V928	for Education customers only)	License	EE5: EMBEDDED DEVICE - VERSION UPGRADE - EQSEDOIU	\$150.00	19%	\$122.00	\$3.48	\$2.87	\$2.33				
2449V930	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - VERSION UPGRADE - EQ5ED0XU	\$1,290.00	19%	\$1,044.00	\$29.75	\$24.53	\$19.94				
2449V932	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 100 - VERSION UPGRADE -EQ5ED0CU	\$10,170.00	19%	\$8,220.00	\$234.27	\$193.17	\$157.00				
2449V918	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS - EQ5MA001	\$700.00	19%	\$566.00	\$16.13	\$13.30	\$10.81				
2449V920	Equitrac Express (Available for Education customers only)	Embedded Device	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 10 - EQ5MA010	\$6,118.00	19%	\$4,945.00	\$140.93	\$116.21	\$94.45				
	Equitrac Express (Available	Embedded Device	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 100 -										
2449V922	for Education customers only) Equitrac Express (Available	License	EQ5MA100	\$50,847.00	19%	\$41,091.00	\$1,171.09	\$965.64	\$784.84				
2449V939	for Education customers only) Equitrac Express (Available	Connector License	EE5: EXTERNAL DATA CONNECTOR - EQ5DC001	\$590.00	19%	\$478.00	\$13.62	\$11.23	\$9.13				
2449V915	for Education customers only	Connector License	EE5: CAMPUS CARD CONNECTOR - EQ5CC001	\$4,235.00	19%	\$3,424.00	\$97.58	\$80.46	\$65.40				
2449V949	Equitrac Express (Available for Education customers only)	Connector License	EE5: EXTERNAL DATA CONNECTOR - VERSION UPGRADE - EQ5DC0IU	\$177.00	19%	\$144.00	\$4.10	\$3.38	\$2.75				
2449V916	Equitrac Express (Available for Education customers only)	Connector License	EE5: CAMPUS CARD CONNECTOR - VERSION UPGRADE - EQ5CC0IU	\$1,271.00	19%	\$1,027.00	\$29.27	\$24.13	\$19.62				
2450V490	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 10 - EQ5WS010	\$505.00) 19%	\$408.00	\$11.63	\$9.59	\$7.79				
2451V159	Equitrac Express (Available		EE5: WORKSTATION CLIENT 100 - EQ5WS100	\$2,370.00		\$1.916.00	\$54.61	\$45.03	\$36.60				
	Equitrac Express (Available												
2451V161	for Education customers only) Equitrac Express (Available	Workstation License	EE5: WORKSTATION CLIENT 1000 - EQ5WS01K EE5: WORKSTATION CLIENT 10 - VERSION UPGRADE -	\$10,165.00	19%	\$8,214.00	\$234.10	\$193.03	\$156.89				
2450V491	for Education customers only)	Workstation License	EQ5WU010	\$152.00	20%	\$122.00	\$3.48	\$2.87	\$2.33				
2451V160	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 100 - VERSION UPGRADE - EQ5WU100	\$711.00	19%	\$575.00	\$16.39	\$13.51	\$10.98				
2451V162	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 1000 - VERSION UPGRADE - EQ5WU01K	\$3,050.00	19%	\$2,464.00	\$70.22	\$57.90	\$47.06				
2449V957	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION - EQ5R\$001	\$590.00) 19%	\$478.00	\$13.62	\$11.23	\$9.13				
2449V959	Equitrac Express (Available for Education customers only)		EE5: RELEASE STATION 10 - EQ5RS010	\$5,080.00	19%	\$4,106.00	\$117.02	\$96.49	\$78.42				
2449V958	Equitrac Express (Available		EE5: RELEASE STATION - VERSION UPGRADE - EQ5RS0IU	\$177.00		\$144.00	\$4.10	\$3.38	\$2.75				
	for Education customers only) Equitrac Express (Available	Additional Print											
2449V910	for Education customers only) Equitrac Express (Available	Server Additional Print	EE5: PRINT SERVER - EQ5PS001	\$1,350.00	19%	\$1,093.00	\$31.15	\$25.69	\$20.88				
2451V163	for Education customers only) Equitrac Express (Available	Server Additional Print	EE5:PRINT SERVER 10 - EQ5PS010	\$11,015.00	19%	\$8,902.00	\$253.71	\$209.20	\$170.03				
2449V914	for Education customers only)	Server	EE5: CLUSTER ENABLER - EQ5CLS01	\$3,810.00	19%	\$3,080.00	\$87.78	\$72.38	\$58.83				
2449V952	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER - VERSION UPGRADE - EQ5PS0IU	\$405.00	19%	\$328.00	\$9.35	\$7.71	\$6.26				
2449V954	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER 10 - VERSION UPGRADE - EQ5PSU10	\$3,305.00	19%	\$2,671.00	\$76.12	\$62.77	\$51.02				
2449V917	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: CLUSTER ENABLER - VERSION UPGRADE - EQ5CLSOU	\$1,143.00	19%	\$925.00	\$26.36	\$21.74	\$17.67				
2450V483	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE - EQ5WR001	\$275.00	19%	\$223.00	\$6.36	\$5.24	\$4.26				
2450V485	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE 10 - EQ5WR010	\$2,225.00		\$1,799.00	\$51.27	\$42.28	\$34.36				
	Equitrac Express (Available	Web-based Release											
2450V487	for Education customers only) Equitrac Express (Available	Station	EE5: WEB-BASED RELEASE 100 - EQ5WR100	\$16,950.00	19%	\$13,699.00	\$390.42	\$321.93	\$261.65				
1877V078	for Education customers only) Equitrac Express (Available	PageCounter	PAGECOUNTER (BASE)	\$850.00	19%	\$688.00	\$19.61	\$16.17	\$13.14				
1877V079	for Education customers only)	PageCounter	PAGECOUNTER WITH MAGSTRIPE	\$950.00	19%	\$768.00	\$21.89	\$18.05	\$14.67				
1877V080	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH MIFARE	\$1,100.00	19%	\$889.00	\$25.34	\$20.89	\$16.98				
1877V081	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH LEGIC	\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V082	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH HID	\$1,100.00) 19%	\$889.00	\$25.34	\$20.89	\$16.98				
1877V083	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD	\$1,150.00	19%	\$929.00	\$26.48	\$21.83	\$17.74				
	Equitrac Express (Available		PAGECOUNTER WITH KEYBOARD & MAGSTRIPE							1			
1877V084	for Education customers only) Equitrac Express (Available			\$1,250.00	19%	\$1,011.00	\$28.81	\$23.76	\$19.31				
1877V085	for Education customers only) Equitrac Express (Available	PageCounter	PAGECOUNTER WITH KEYBOARD & MIFARE/HID ICLASS	\$1,400.00		\$1,132.00	\$32.26	\$26.60	\$21.62				
1877V086	for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & LEGIC	\$1,550.00	19%	\$1,254.00	\$35.74	\$29.47	\$23.95				
1877V073	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & HID	\$1,400.00	19%	\$1,132.00	\$32.26	\$26.60	\$21.62				
1882V192	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL ONLY, NO PRINTER)	\$4,655.00	19%	\$3,763.00	\$107.25	\$88.43	\$71.87				
1882V193	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US\$, BILL ONLY)	\$5,505.00) 19%	\$4,449.00	\$126.80	\$104.55	\$84.98				
1882V194	Equitrac Express (Available for Education customers only)		PAY STATION DEPOSIT CENTER (US\$, BILL/MAGSTRIPE)	\$5,800.00) 19%	\$4,687.00	\$133.58	\$110.14	\$89.52				
	Equitrac Express (Available												
1882V205	for Education customers only) Equitrac Express (Available		PAY STATION DEPOSIT CENTER (US\$, BILL/COIN/MAGSTRIPE) PAY STATION DEPOSIT CENTER (US\$, BILL/MAGSTRIPE, CARD	\$7,200.00		\$5,819.00	\$165.84	\$136.75	\$111.14				
1882V206	for Education customers only) Equitrac Express (Available	Pay Station	DISPENSER)	\$7,300.00	19%	\$5,900.00	\$168.15	\$138.65	\$112.69				
1882V203	for Education customers only)	Pay Station	PAY STATION CARD MANAGER (BILL ONLY)	\$6,914.00	19%	\$5,588.00	\$159.26	\$131.32	\$106.73				
	Equitrac Express (Available	Pay Station	PAY STATION COPY/PRINT CONTROL TERMINAL (TRACK 5) EPAY0802	\$1.633.00	19%	\$1.320.00	\$37.62	\$31.02	\$25.21				

Product													
				Pricing Quantity (License per			Lease			Service			
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overages
tem Code Su Options	ub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
	quitrac Express (Available or Education customers only)	Pay Station	PAY STATION ENCODING STATION (TRACK 5) EPAY0804	\$2,223.00	19%	\$1,797.00	\$51.21	\$42.23	\$34.32				
Eq	quitrac Express (Available		(USE 2567V114) PAY STATION VENDTOWER COPY/PRINT										
	er Education customers only)	Pay Station	(COIN/BILL/TRACK 5 CARD) - STAND EPAY0820 PAY STATION VENDTOWER COPY/PRINT (COIN/BILL/TRACK 5	\$4,371.00	19%	\$3,533.00	\$100.69	\$83.03	\$67.48				
	quitrac Express (Available or Education customers only)	Pay Station	PAY STATION VENDTOWER COPYPRINT (COINBILL/TRACK 5 CARD) - ROLLER EPAY0821	\$4,371.00	19%	\$3,533.00	\$100.69	\$83.03	\$67.48				
	quitrac Express (Available or Education customers only)	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - STAND EPAY0824	\$3,200.00	19%	\$2,586.00	\$73.70	\$60.77	\$49.39				
	quitrac Express (Available	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - ROLLER EPAY0825	\$3,200.00	19%	\$2,586.00	\$73.70	\$60.77	\$49.39				
	or Education customers only) quitrac Express (Available		PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - STAND	\$0,200.00	1378	\$2,000.00	¢10.10	000.17	¢+0.05				
	er Education customers only)	Pay Station	EPAY0826	\$2,305.00	19%	\$1,863.00	\$53.10	\$43.78	\$35.58				
	quitrac Express (Available or Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - ROLLER EPAY0827	\$2,305.00	19%	\$1,863.00	\$53.10	\$43.78	\$35.58				
	quitrac Express (Available or Education customers only)	Pay Station	KEYPAD (4035) EPAY0801	\$186.00	19%	\$151.00	\$4.30	\$3.55	\$2.88				
	quitrac Express (Available or Education customers only)	Pay Station	PAY STATION RS-232 SERIAL CABLE FOR PRINT CONTROL WITH RELEASE STATION EPAYCB06	\$95.00	19%	\$77.00	\$2.19	\$1.81	\$1.47				
	quitrac Express (Available		PAY STATION SECURITY HOUSING FOR VENDTOWER WITH										
	er Education customers only)		ROLLER BASE EPAYRBSH	\$815.00	19%	\$659.00	\$18.78	\$15.49	\$12.59				
	quitrac Express (Available or Education customers only)	PageCounter Pay Station	NUANCE ETHERNET ID CONTROLLER - CRIDC000	\$310.00	19%	\$251.00	\$7.15	\$5.90	\$4.79				
	quitrac Express (Available or Education customers only)	PageCounter Pay Station	EQUITRAC COPIER CABLE (12/3.6M)	\$95.00	19%	\$77.00	\$2.19	\$1.81	\$1.47				
Eq	quitrac Express (Available	PageCounter Pay	EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR	\$102.00	70/	\$115.00	\$3.00	¢0.70	\$3.20				
Eq	or Education customers only) quitrac Express (Available	PageCounter Pay	ADVANCE	\$123.00	7%	\$115.00	\$3.28	\$2.70	\$2.20				
1882V182 for	r Education customers only)	Station	PAY STATION CARD MANAGER/DEPOSIT CENTER BASE	\$950.00	19%	\$768.00	\$21.89	\$18.05	\$14.67				
	quitrac Express (Available or Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER SECURITY HOUSING	\$505.00	19%	\$408.00	\$11.63	\$9.59	\$7.79				
	quitrac Express (Available or Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER COIN OP STAND	\$300.00	19%	\$243.00	\$6.93	\$5.71	\$4.64				
Eq	quitrac Express (Available	PageCounter Pay											
	or Education customers only) quitrac Express (Available	Station PageCounter Pay	PAY STATION MANAGEMENT CARD SET	\$75.00	19%	\$61.00	\$1.74	\$1.43	\$1.17				
1882V189 for	F Education customers only)	Station	PAY STATION MAGNETIC STRIPE CARD (BLANK)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
	quitrac Express (Available or Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (EQUITRAC) EPAY1012	\$1.10	9%	\$1.00	\$0.03	\$0.02	\$0.02				
	quitrac Express (Available or Education customers only)	PageCounter Pay	PAY STATION MAGNETIC STRIPE CARD (CUSTOM)	\$2.00	0%	\$2.00	\$0.06	\$0.05	\$0.04				
	quitrac Express (Available	PageCounter Pay				φ2.00		\$0.00	\$0.04				
	or Education customers only) quitrac Express (Available	Station	PRE-PROGRAMMED MAGNETIC STRIPE CARD	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
	pr Education customers only)	Card Readers	USB Card Reader - Mifare/HID iClass	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
Eq 1876V474 for	quitrac Express (Available or Education customers only)	Card Readers	USB Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33				
	quitrac Express (Available or Education customers only)	Card Readers	USB Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
Eq	quitrac Express (Available				1378		\$8.07	\$0.05	40.41				
	or Education customers only)	Card Readers	USB Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50				
	quitrac Express (Available or Education customers only)	Card Readers	USB Card Reader- Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
	quitrac Express (Available or Education customers only)	Card Readers	EPA Card Reader - Mifare/HID iClass	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
	quitrac Express (Available	Card Baadara	EDA Cord Booder, Loria	\$475.00	19%	\$384.00	\$10.94	£0.02	\$7.33				
	r Education customers only) quitrac Express (Available	Card Readers	EPA Card Reader - Legic	\$475.00	19%	\$384.00	\$10.94	\$9.02	\$7.33				
	er Education customers only)	Card Readers	EPA Card Reader - HID	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
	quitrac Express (Available or Education customers only)	Card Readers	EPA Card Reader - Magstripe	\$225.00	19%	\$183.00	\$5.22	\$4.30	\$3.50				
	quitrac Express (Available or Education customers only)	Card Readers	EPA Card Reader– Indala/EM Marin/Hitag	\$350.00	19%	\$283.00	\$8.07	\$6.65	\$5.41				
	quitrac Express (Available	Implementation	Faultras Direct Installation Services (nor unit)	\$2.00	5.00/	\$1.00	\$0.02	\$0.02	\$0.02				
Eq	r Education customers only) quitrac Express (Available	Services Implementation	Equitrac Direct Installation Services (per unit) EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$2.00	50%	\$1.00	\$0.03	\$0.02	\$0.02				
2229V847 for	r Education customers only)		ANALYST	\$210.00	12%	\$185.00	\$5.27	\$4.35	\$3.53				
	quitrac Express (Available or Education customers only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
	quitrac Express (Available or Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
Eq	quitrac Express (Available			\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
	er Education customers only) quitrac Express (Available	maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQDRSUPT4	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1906V323 for	r Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQDRSUPT5	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
1878V619 for	quitrac Express (Available or Education customers only) Queue	Freight iAEmbedded	Equitrac Shipping Charge NQUEUE IAEMBEDDED - PER DEVICE NQEMBED	\$1.00 \$2,390.00	0% 17%	\$1.00 \$1,977.00	\$0.03 \$56.34	\$0.02 \$46.46	\$0.02 \$37.76				
	Queue	iAEmbedded	NQUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (POINT-OF-PURCHASE) NQEMBED-SPT	\$2,390.00	17%	\$1,977.00	\$38.34	\$8.86	\$7.20				
2119V544 nG	Queue Queue	iAEmbedded iAPrint	NQUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (RENEWAL) NQEMBED-SPT-RENEW NQUEUE IAPRINT OFFICE LICENSE IAPRINT-OFFICE	\$455.00 \$4,656.00	17% 17%	\$377.00 \$3,850.00	\$10.74 \$109.73	\$8.86 \$90.48	\$7.20 \$73.54				
2119V546 nG	Queue	iAPrint	NQUEUE IAPRINT USER LICENSE IAPRINT-USER NQUEUE IAPRINT OFFICE LICENSE - ANNUAL MAINTENANCE	\$200.00	17%	\$166.00	\$4.73	\$3.90	\$3.17				
	Queue	iAPrint	(POINT-OF-PURCHASE) IAPRINT-OFFICE-SPT NQUEUE IAPRINT USER LICENSE- ANNUAL MAINTENANCE (POINT	\$1,084.00		\$897.00	\$25.56	\$21.08	\$17.13				
	Queue Queue	iAPrint iAPhone	OF-PURCHASE) IAPRINT-USER-SPT NQUEUE IA SOFTWARE/BUFFER BOX - PER-SWITCH IAPHONE	\$25.00 \$2,590.00		\$21.00 \$2,141.00	\$0.60	\$0.49	\$0.40 \$40.89				
2119V552 nQ	Queue	iAPhone	NQUEUE IA MAINTENANCE & SUPPORT - BUFFER BOX - PER SWITCH (POINT OF PURCHASE) IAPHONE-SPT	\$492.00	17%	\$407.00	\$11.60	\$9.56	\$7.77				
2119V554 nG	Queue	iATablet iATablet	NQUEUE IA TABLET OR TERMINAL - FOR MFD IATABCMFD NQUEUE IA FAX TABLET IATABFAX	\$1,990.00 \$2,190.00		\$1,646.00 \$1,811.00	\$46.91 \$51.61	\$38.68 \$42.56	\$31.44 \$34.59				
2120V047 nG	Queue	iATablet	NQUEUE IA ANNUAL MAINTENANCE - TABLET OR TERMINAL (POINT OF PURCHASE) IATABMED-SPT NQUEUE IA ANNUAL MAINTENANCE - FAX TABLET (POINT OF	\$378.00	17%	\$313.00	\$8.92	\$7.36	\$5.98				
	Queue	iATablet	PURCHASE) IATABFAX-SPT LICENSE TRANSFER - EMBEDDED MFD / TABLET / TERMINAL	\$415.00		\$344.00	\$9.80	\$8.08	\$6.57				
	Queue	License Transfer	MFDTABTERM-TRANSFER NQUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE AND 7	\$133.00		\$136.00	\$3.88	\$3.20	\$2.60				
	Queue	iATravel	DAY ADVANCE NOTICE IATRAVELCR7 NQUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND 7 DAY ADVANCE NOTICE IATRAVELCNR7	\$1,805.00		\$1,493.00 \$2,114.00	\$42.55 \$60.25	\$35.09	\$28.52 \$40.38				
		iATravel	NQUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE WITH NO ADVANCE NOTICE IATRAVELCR	\$2,556.00	17%	\$2,114.00	\$60.25	\$49.68	\$40.38				
	Queue	iATravel	NQUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND NO ADVANCE NOTICE IATRAVELCNR	\$3,308.00	17%	\$2,736.00	\$77.98	\$64.30	\$52.26				
2120V044 nG	Queue	iATravel	NQUEUE IA ADDITIONAL IMPLEMENTATION SERVICES IAADDON NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 1 - 50	\$444.00	-2%	\$451.00	\$12.85	\$10.60	\$8.61				
2120V050 nG			ATTORNEYS IAEMI-50	\$6.075.00	17%	\$5.023.00	\$143.16	\$118.04	\$95.94				

Product				Purchase Pricing Quantity			Lease			Serv
				(License per device/employee/s erver, Single Unit,	Minimum Disc					
m Code otions	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	
120V053	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 51 - 100 ATTORNEYS IAEM51-100	\$10,125.00	17%	\$8,372.00	\$238.60	\$196.74	\$159.91	1
2120V051	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 101 - 400 ATTORNEYS IAEM101-400	\$24,300.00	17%	\$20,091.00	\$572.59	\$472.14	\$383.74	
2120V052	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 401+ ATTORNEYS IAEM401+	\$48,600.00	17%	\$40,181.00	\$1,145.16	\$944.25	\$767.46	;
2120V035	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 1 - 50 (POINT OF PURCHASE) IAEM1-50-SPT	\$1,425.00	17%	\$1,179.00	\$33.60	\$27.71	\$22.52	!
2120V042	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 51 - 100 (POINT OF PURCHASE) IAEM51-100-SPT ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER -	\$2,375.00	17%	\$1,964.00	\$55.97	\$46.15	\$37.51	
2120V038	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 101 - 400 (POINT OF PURCHASE) IAEM101-400-SPT ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER -	\$5,700.00	17%	\$4,713.00	\$134.32	\$110.76	\$90.02	
2120V040	nQueue Pharos - Uniprint Higher	Expense Manager Uniprint Higher	401+ (POINT OF PURCHASE) IAEM401+ SPT	\$11,400.00	17%	\$9,425.00	\$268.61	\$221.49	\$180.02	
0852V568	Education Pharos - Uniprint Higher	Education Uniprint Higher	UNIPRINT HE STANDARD CBS-PUP5-DH-BASE UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-	\$6,000.00	11%	\$5,346.00	\$152.36	\$125.63	\$102.11	1
0852V571	Education Pharos - Uniprint Higher	Education Uniprint Higher	PRINT UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-	\$780.00		\$696.00	\$19.84	\$16.36	\$13.29	
0852V570	Education Pharos - Uniprint Higher	Education Uniprint Higher	SH-1	\$18,600.00	11%	\$16,536.00	\$471.28	\$388.60	\$315.84	
0852V579	Education Pharos - Uniprint Higher	Education Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2	\$26,100.00	11%	\$23,255.00 \$26,463.00	\$662.77 \$754.20	\$546.49	\$444.17 \$505.44	
0852V580 0852V581	Education Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3 UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4	\$29,700.00	11%	\$26,463.00	\$754.20	\$734.94	\$505.44	
0852V582	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 7,501 TO 1,000 CBS-PUP6-SH-5	\$42,000.00	11%	\$37,422.00	\$1,066.53	\$879.42	\$714.76	5
0852V583	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH- 6	\$51,600.00	11%	\$45,976.00	\$1,310.32	\$1,080.44	\$878.14	ļ
0852V584	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH- 7	\$62,400.00	11%	\$55,598.00	\$1,584.54	\$1,306.55	\$1,061.92	
0852V585	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH- 8	\$75,000.00	11%	\$66,825.00	\$1,904.51	\$1,570.39	\$1,276.36	;
0852V586	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Uniprint Higher Education Uniprint Higher	UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH- 9 UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-	\$90,600.00	11%	\$80,724.00	\$2,300.63	\$1,897.01	\$1,541.83	1
0852V587	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Education Uniprint Higher	10 10	\$105,300.00	11%	\$93,822.00	\$2,673.93	\$2,204.82	\$1,792.00	<u>_</u>
0852V588	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Education Support for Uniprint	UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD	\$118,800.00	11%	\$105,851.00	\$3,016.75	\$2,487.50	\$2,021.75	
0852V574	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	CBS-PUP5-DH-BASE-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD	\$1,900.00	13%	\$1,644.00	\$46.85	\$38.63	\$31.40	
0852V575	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	PRINTER LICENSE CBS-PUP5-DH-PRINT-3M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD	\$247.00	13%	\$214.00	\$6.10	\$5.03	\$4.09	
0852V578	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	CBS-PUP5-DH-BASE-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD	\$3,600.00	14%	\$3,114.00	\$88.75	\$73.18	\$59.48	
0852V569	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint Higher Education	PRINTER LICENSE CB3-PUP5-DH-PRINT-5M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3.000 AND BELOW CBS-PUP6-SH-1-3M	\$468.00	13%	\$405.00	\$11.54	\$9.52	\$7.74	•
0852V589 0852V590	Education Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-3M	\$5,890.00	13%	\$5,095.00	\$145.21 \$203.75	\$119.73	\$97.31 \$136.55	
0852V592	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-3M	\$9,405.00	14%	\$8,135.00	\$231.85	\$100.00	\$155.38	3
0852V593	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-3M	\$11,115.00		\$9,613.00	\$273.97	\$225.91	\$183.61	
0852V594	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5-3M	\$13,300.00	14%	\$11,503.00	\$327.84	\$270.32	\$219.71	
0852V595	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-3M	\$16,340.00	14%	\$14,132.00	\$402.76	\$332.10	\$269.92	!
0852V596	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for Uniprint Higher Education Support for Uniprint	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$19,760.00	14%	\$17,090.00	\$487.07	\$401.62	\$326.42	!
0852V597	Education Pharos - Uniprint Higher	Higher Education	2 YEAR EXTENDED MAIN TENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$23,750.00	14%	\$20,541.00	\$585.42	\$482.71	\$392.33	
0852V598	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$28,690.00	14%	\$24,813.00	\$707.17	\$583.11	\$473.93	
0852V599	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$33,345.00	14%	\$28,839.00	\$821.91	\$677.72	\$550.82	
0852V600	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-3M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$37,620.00	14%	\$32,537.00	\$927.30	\$764.62		
0852V603	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$8,912.50		\$7,709.00	\$219.71	\$181.16	\$147.24	
0852V605	Education Pharos - Uniprint Higher	Higher Education Support for Uniprint	LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$15,660.00	14%	\$13,544.00	\$386.00	\$318.28	\$258.69	
0852V607 0852V609	Education Pharos - Uniprint Higher Education	Higher Education Support for Uniprint Higher Education	LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-5M	\$17,820.00	14%	\$15,412.00	\$439.24 \$519.13	\$362.18	\$294.37 \$347.91	•
0852V609	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7.501 TO 10.000 CBS-PUP6-SH-5-5M	\$25,200.00	14%	\$18,215.00	\$621.16	\$428.05	\$416.28	
D852V613	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-5M	\$30,960.00	14%	\$26,777.00	\$763.14	\$629.26	\$511.44	
0852V616	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-5M	\$37,440.00	14%	\$32,381.00	\$922.86	\$760.95	\$618.48	,
0852V619	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-5M	\$45,000.00	14%	\$38,919.00	\$1,109.19	\$914.60	\$743.35	į
0852V635	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$54,360.00	14%	\$47,015.00	\$1,339.93	\$1,104.85	\$897.99	1
0852V634	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for Uniprint Higher Education Support for Uniprint	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-SM 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE	\$63,180.00	14%	\$54,643.00	\$1,557.33	\$1,284.11	\$1,043.68	
0852V633	Education Pharos - Uniprint Higher	Higher Education Off-the-Glass Higher	LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-5M	\$71,280.00	14%	\$61,648.00	\$1,756.97	\$1,448.73	\$1,177.48	
0852V632	Education Pharos - Uniprint Higher	Education Off-the-Glass Higher	OFF-THE-GLASS HE STANDARD CBS-POTG1-DH-BASE OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-	\$4,700.00	54%	\$2,139.00	\$60.96	\$50.27	\$40.85	į
0852V630	Education	Education Support for Off-the-	DH-COPY	\$360.00	11%	\$321.00	\$9.15	\$7.54	\$6.13	
0852V629	Pharos - Uniprint Higher Education	Glass Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD OR DISCOUNT BUNDLE CBS-POTG1-DH-BASE-3M	\$760.00	13%	\$658.00	\$18.75	\$15.46	\$12.57	
0953\/629	Pharos - Uniprint Higher	Support for Off-the- Glass Higher	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-3M	*** *		800 C-	#0.FT	An	A	,
0852V628	Education Pharos - Uniprint Higher	Education Support for Off-the- Glass Higher	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE	\$114.00	13%	\$99.00	\$2.82	\$2.33	\$1.89	
0852V627	Education	Education Support for Off-the-	4 YEAR EXTENDED MAIN LENANCE FOR OFF-THE-OLASS HE STANDARD OR DISCOUNT BUNDLE_CBS-POTG1-DH-BASE-5M	\$1,440.00	13%	\$1,246.00	\$35.51	\$29.28	\$23.80)
0852V626	Pharos - Uniprint Higher Education	Glass Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-5M	\$216.00	13%	\$187.00	\$5.33	\$4.39	\$3.57	,
	Pharos - Uniprint Higher	Off-the-Glass Higher Education Site	OFF-THE-GLASS HE SITE LICENSE FTE 3,000 AND BELOW CBS-							
0852V625	Education	Licenses Off-the-Glass Higher	POTG2-SH-1	\$9,000.00	11%	\$8,019.00	\$228.54	\$188.45	\$153.16	
0852V624	Pharos - Uniprint Higher Education	Education Site Licenses Off-the-Glass Higher	OFF-THE-GLASS HE SITE LICENSE FTE 3,001 TO 4,000 CBS- POTG2-SH-2	\$11,100.00	11%	\$9,890.00	\$281.87	\$232.42	\$188.90)
00501/600	Pharos - Uniprint Higher	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 4,001 TO 5,000 CBS-	\$12,000,00	4407	\$10,693.00	\$304.75	\$251.29	\$204.24	
0852V623	Education Pharos - Uniprint Higher	Off-the-Glass Higher Education Site	POTG2-SH-3 OFF-THE-GLASS HE SITE LICENSE FTE 5,001 TO 7,500 CBS-	\$12,000.00	11%	\$10,693.00	\$304.75	\$231.29	\$204.24	•
0852V622	Education	Licenses Off-the-Glass Higher	POTG2-SH-4	\$13,800.00	11%	\$12,296.00	\$350.44	\$288.96	\$234.85	
0852V621	Pharos - Uniprint Higher Education	Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 7,501 TO 10,000 CBS- POTG2-SH-5	\$16,200.00	11%	\$14,435.00	\$411.40	\$339.22	\$275.71	
	Pharos - Uniprint Higher	Off-the-Glass Higher Education Site	OFF-THE-GLASS HE SITE LICENSE FTE 10,001 TO 15,000 CBS-							
0852V620	Education	Licenses Off-the-Glass Higher		\$19,500.00	11%	\$17,375.00	\$495.19	\$408.31	\$331.86	•
0852V618	Pharos - Uniprint Higher Education	Education Site Licenses Off-the-Glass Higher	OFF-THE-GLASS HE SITE LICENSE FTE 15,001 TO 20,000 CBS- POTG2-SH-7	\$23,700.00	11%	\$21,117.00	\$601.83	\$496.25	\$403.33	-
0852V617	Pharos - Uniprint Higher Education	Education Site	OFF-THE-GLASS HE SITE LICENSE FTE 20,001 TO 30,000 CBS- POTG2-SH-8	\$29,400.00	11%	\$26,196.00	\$746.59	\$615.61	\$500.34	4
	Pharos - Uniprint Higher	Off-the-Glass Higher Education Site	OFF-THE-GLASS HE SITE LICENSE FTE 30,001 TO 40,000 CBS-	φ£8,400.00	1170	¥20, 190.00	\$6.091¢	4013.61		
0852V614	Education	Licenses Off-the-Glass Higher	POTG2-SH-9	\$36,000.00	11%	\$32,076.00	\$914.17	\$753.79	\$612.65	į
0852V612	Pharos - Uniprint Higher Education	Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 40,001 TO 50,000 CBS- POTG2-SH-10	\$42,000.00	11%	\$37,422.00	\$1,066.53	\$879.42	\$714.76	į
	Pharos - Uniprint Higher	Off-the-Glass Higher Education Site	OFF-THE-GLASS HE SITE LICENSE FTE ABOVE 50,000 CBS-							
0852V610	Education	Licenses Support for Uniprint	POTG2-SH-11	\$48,000.00	11%	\$42,769.00	\$1,218.92	\$1,005.07	\$816.89	
0852V608	Pharos - Uniprint Higher Education	Higher Education Site Licenses Support for Uniprint	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000 AND BELOW CBS-POTG2-SH-1-3M	\$2,850.00	14%	\$2,465.00	\$70.25	\$57.93	\$47.08	
0852V606	Pharos - Uniprint Higher Education	Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,001 TO 4,000 CBS-POT62-SH-2-3M	\$3.515.00	14%	\$3,040.00	\$86.64	\$71.44	\$58.06	\$
0021000	Laucation	One LICENSES	20.112 3,001 10 4,000 000-F0102-off-2-3M	\$3,515.00	14%	φο,040.00	380.64	\$/1.44	\$58.06	

Product				Purchase Pricing Quantity			Lease			Service			
				(License per device/employee/s erver, Single Unit,	Minimum Disc							Overage	Ov
n Code tions	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	0.
	Pharos - Uniprint Higher	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE										
52V604	Education Pharos - Uniprint Higher	Site Licenses Support for Uniprint Higher Education	LIC. FTE 4,001 TO 5,000 CBS-POTG2-SH-3-3M 2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE	\$3,800.00	14%	\$3,287.00	\$93.68	\$77.24	\$62.78				
852V602	Education	Site Licenses Support for Uniprint	LIC. FTE 5,001 TO 7,500 CBS-POTG2-SH-4-3M	\$4,370.00	14%	\$3,780.00	\$107.73	\$88.83	\$72.20				
852V601	Pharos - Uniprint Higher Education	Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 7,501 TO 10,000 CBS-POTG2-SH-5-3M	\$5,130.00	14%	\$4,437.00	\$126.45	\$104.27	\$84.75				
852V566	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10,001 TO 15,000 CBS-POTG2-SH-6-3M	\$6,175.00	14%	\$5,341.00	\$152.22	\$125.51	\$102.01				
	Pharos - Uniprint Higher	Support for Uniprint Higher Education	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 15,001 TO										
852V564	Education Pharos - Uniprint Higher	Site Licenses Support for Uniprint Higher Education	20,000 CBS-POTG2-SH-7-3M 2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE	\$7,505.00	14%	\$6,491.00	\$184.99	\$152.54	\$123.98				
852V562	Education	Site Licenses Support for Uniprint	LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-3M	\$9,310.00	14%	\$8,052.00	\$229.48	\$189.22	\$153.79				
852V560	Pharos - Uniprint Higher Education	Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-3M	\$11,400.00	14%	\$9,860.00	\$281.01	\$231.71	\$188.33				
852V559	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 40,001 TO 50,000 CBS-POTG2-SH-10-3M	\$13,300.00	14%	\$11.503.00	\$327.84	\$270.32	\$219.71				
	Pharos - Uniprint Higher	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE										
852V556	Education Pharos - Uniprint Higher	Site Licenses Support for Uniprint Higher Education	LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-3M 4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000	\$15,200.00	14%	\$13,146.00	\$374.66	\$308.93	\$251.09				
852V555	Education	Site Licenses Support for Uniprint	AND BELOW CBS-POTG2-SH-1-5M	\$5,400.00	14%	\$4,671.00	\$133.12	\$109.77	\$89.22				
1852V553	Pharos - Uniprint Higher Education	Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,001 TO 4,000 CBS-POTG2-SH-2-5M	\$6,660.00	14%	\$5,760.00	\$164.16	\$135.36	\$110.02				
852V552	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 4,001 TO 5,000 CBS-POTG2-SH-3-5M	\$7,200.00	14%	\$6,228.00	\$177.50	\$146.36	\$118.95				
	Pharos - Uniprint Higher	Support for Uniprint Higher Education	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 5,001 TO										
852V550	Education	Site Licenses Support for Uniprint	7,5005 CBS-POTG2-SH-4-5M 4 YEAR EXTENDED MAINTENANCE FOR OFE-THE-GLASS HE SITE	\$8,280.00	14%	\$7,162.00	\$204.12	\$168.31	\$136.79				
852V548	Pharos - Uniprint Higher Education	Higher Education Site Licenses Support for Uniprint	LIC. FTE 7,501 TO 10,000 CBS-POTG2-SH-5-5M	\$9,720.00	14%	\$8,407.00	\$239.60	\$197.56	\$160.57				
1852V547	Pharos - Uniprint Higher Education	Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10,001 TO 15,000 CBS-POTG2-SH-6-5M	\$11,700.00	14%	\$10,119.00	\$288.39	\$237.80	\$193.27				
1852V545	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 15,001 TO 20,000 CBS-POTG2-SH-7-5M	\$14,220.00	14%	\$12,299.00	\$350.52	\$289.03	\$234.91				
	Pharos - Uniprint Higher	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE										
1852V543	Education Pharos - Uniprint Higher	Site Licenses Support for Uniprint Higher Education	LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-5M	\$17,640.00	14%	\$15,257.00	\$434.82	\$358.54	\$291.41				
852V541	Education	Site Licenses Support for Uniprint	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-5M	\$21,600.00	14%	\$18,682.00	\$532.44	\$439.03	\$356.83				
852V540	Pharos - Uniprint Higher Education	Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 40,001 TO 50,000 CBS-POTG2-SH-10-5M	\$25,200.00	14%	\$21,795.00	\$621.16	\$512.18	\$416.28				
0501/500	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE	\$00.000 or	14%	\$24,909.00	\$709.91	\$585.36	\$475.76				
852V539 852V538	Pharos - Uniprint Higher Education	Site Licenses	LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-5M BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE	\$28,800.00	14%	\$2,674.00	\$76.21	\$585.30	\$51.07				
852V536	Pharos - Uniprint Higher Education	Uniprint Options	CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
852V535	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Uniprint Options	CBORD CS GOLD (DIEBOLD) BILLING GATEWAY CBS-PUP5-DH- DBGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
852V534	Education Pharos - Uniprint Higher	Uniprint Options	GENERAL METERS BILLING GATEWAY CBS-PUP5-DH-GMGATE	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
852V499	Education Pharos - Uniprint Higher	Uniprint Options	UNIPRINT THIRD-PARTY CHARGING PUP5-DH-3PARTY	\$3,000.00	11%	\$2,674.00	\$76.21	\$62.84	\$51.07				
852V498 723V720	Education Pharos - Uniprint Higher Education	Uniprint Options	UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	\$600.00	11%	\$535.00 \$155.00	\$15.25 \$4.42	\$12.57 \$3.64	\$10.22 \$2.96				
232V143	Pharos - Uniprint Higher Education	iMFP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-5M	\$125.00	1%	\$124.00	\$3.53	\$2.91	\$2.30				
852V533	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE-3M 2 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
852V531	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for Uniprint Options Support for Uniprint	2 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE-3M 2 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
852V530	Education Pharos - Uniprint Higher	Options Support for Uniprint	GATEWAY CBS-PUP5-DH-DBGATE-3M 2 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS	\$950.00	13%	\$822.00	\$23.43	\$19.32	\$15.70				
1852V529 1852V497	Education Pharos - Uniprint Higher Education	Options Support for Uniprint Options	BILLING GATEWAY CBS-PUP5-DH-GMGATE-3M 2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY CHARGING PUP5-DH-3PARTY-3M	\$950.00	13%	\$822.00	\$23.43 \$23.43	\$19.32	\$15.70				
1852V497	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE-3M	\$950.00	13%	\$165.00	\$4.70	\$3.88	\$15.70				
852V528	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
852V526	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for Uniprint Options Support for Uniprint	4 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE-SM 4 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
852V524	Education Pharos - Uniprint Higher	Options Support for Uniprint	GATEWAY CBS-PUP5-DH-DBGATE-5M 4 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
852V523	Education Pharos - Uniprint Higher	Options Support for Uniprint	BILLING GATEWAY CBS-PUP5-DH-GMGATE-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
852V495 852V494	Education Pharos - Uniprint Higher Education	Options Support for Uniprint Options	CHARGING PUP5-DH-3PARTY-5M 4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE-5M	\$1,800.00	14%	\$1,557.00	\$44.37	\$36.59	\$29.74				
213V066	Pharos - Uniprint Higher Education	iMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (1-250 DEVICES) CBS- P-IMFP-CANON-1DVC		11%	\$476.00	\$13.57	\$11.19	\$9.09				
213V073	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	iMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (251-500 DEVICES) CBS-P-IMFP-CANON-251DVC INTEGRATED MFP (MEAP) DEVICE LICENSE (OVER 500 DEVICES)	\$516.00	11%	\$460.00	\$13.11	\$10.81	\$8.79				
213V091	Education Pharos - Uniprint Higher	iMFP - MEAP	CBS-P-IMFP-CANON-500DVC CANON IPR SOFTWARE MODULE DEVICE LICENSE (1-250	\$498.00	11%	\$444.00	\$12.65	\$10.43	\$8.48				
213V094	Education Pharos - Uniprint Higher	IMFP - MEAP	DEVICES) CBS-P-IPR-CANON-1DVC CANON IPR SOFTWARE MODULE DEVICE LICENSE (251-500	\$264.00		\$236.00	\$6.73	\$5.55	\$4.51				
213V097 231V641	Education Pharos - Uniprint Higher Education	iMFP - MEAP	DEVICES) CBS-P-IPR-CANON-251DVC CANON IPR SOFTWARE MODULE DEVICE LICENSE (OVER 500 DEVICES) CBS-P-IPR-CANON-500DVC	\$252.00	11%	\$225.00 \$214.00	\$6.41	\$5.29	\$4.30				
213V067	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(1-250 DVCS)CBS P-IMFP-CANON-1DVC-3M		13%	\$147.00	\$4.19	\$3.45	\$2.81				
213V075	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for iMFP Options Support for iMFP	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(251-500 DVCS)CBS-P-IMFP-CANON-251DVC-3M 2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(OVER 500	\$163.40	13%	\$142.00	\$4.05	\$3.34	\$2.71				
213V092	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for iMFP Options Support for iMFP	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(OVER 500 DVCS)CBS-P-IMFP-CANON-500DVC-3M 2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1	\$157.70	13%	\$137.00	\$3.90	\$3.22	\$2.62				
213V095	Education Pharos - Uniprint Higher	Options Support for iMFP	250 DVCS)CBS-P-IPR-CANON-1DVC-3M 2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC	\$83.60		\$73.00	\$2.08	\$1.72	\$1.39				
213V098 213V101	Education Pharos - Uniprint Higher Education	Options Support for iMFP Options	LIC(251-500 DVCS)CBS-P-IPR-CANON-251DVC-3M 2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(0VER 500 DVCS)CBS-P-IPR-CANON-500DVC-3M	\$79.80	12%	\$70.00 \$66.00	\$2.00	\$1.65	\$1.34				
213V101 213V071	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (1-250 DVCS) CBS-P-IMFP-CANON-1DVC-5M	\$76.00	13%	\$66.00	\$1.88	\$1.55	\$1.26				
213V077	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (251-500 DVCS) CBS-P-IMFP-CANON-251DVC-5M	\$309.60	13%	\$268.00	\$7.64	\$6.30	\$5.12				
213V093	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for iMFP Options Support for iMFP	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (OVER 500 DVCS) CBS-P-IMFP-CANON-500DVC-5M 4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1	\$298.80	13%	\$259.00	\$7.38	\$6.09	\$4.95				
213V096	Education Pharos - Uniprint Higher	Options Support for iMFP	250 DVCS)CBS-P-IPR-CANON-1DVC-5M 4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC	\$158.40	14%	\$137.00	\$3.90	\$3.22	\$2.62				
213V099	Education Pharos - Uniprint Higher	Options Support for iMFP	(251-500 DVCS)CBS-P-IPR-CANON-251DVC-5M 4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC	\$151.20	13%	\$131.00	\$3.73	\$3.08	\$2.50				
231V666 213V103	Education Pharos - Uniprint Higher Education	Options iMFP Hardware	(OVER 500 DVCS)CBS-P-IPR-CANON-500DVC-5M RFIDEAS PC PROX HID USB READER RDR-6081-APU	\$144.00	-1%	\$125.00	\$3.56	\$2.94	\$2.39				
213V103 213V106	Education Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX HID USB READER RDR-8081-APU PHAROS PCPROX INDALA USB READER CBS-P-PROX-INDALA- USB	\$179.00	-1%	\$181.00	\$5.16	\$4.25	\$3.46				
723V720	Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	\$155.00	0%	\$155.00	\$4.42	\$3.64	\$2.96				
213V109	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	iMFP Hardware iMFP Hardware	PHAROS PCPROX ICLASS USB READER CBS-P-PROX-ICLASS- USB 2 YEAR EXTENDED MAINTENANCE FOR PCPROX HID USB	\$155.00	1%	\$153.00	\$4.36	\$3.60	\$2.92				
	Education	Support	READER CBS-P-PROX-HID-USB-3M	\$62.00	0%	\$62.00	\$1.77	\$1.46	\$1.18				

Product				Purchase		Lease				Service			
				Chickense per (License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	Pharos - Uniprint Higher	iMFP Hardware	2 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB										
1213V107	Education Pharos - Uniprint Higher	Support iMFP Hardware	READER CBS-P-PROX-INDALA-USB-3M 4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB	\$62.00	0%	\$62.00	\$1.77	\$1.46	\$1.18				
1232V143	Education Pharos - Uniprint Higher Education	Support iMFP Hardware Support	READER CBS-P-PROX-INDALA-USB-5M 2 YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-3M	\$125.00	0 1%	\$124.00 \$62.00	\$3.53	\$2.91					
1213V111	Pharos - Uniprint Higher Education	iMFP Hardware Support	A YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-5M	\$124.00		\$124.00	\$3.53	\$2.91	\$2.37				
1974V775	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA PS200TERMINAL CBS-OMEGA-PS200	\$1,050.00		\$909.00	\$25.91	\$21.36					
1974V774	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Pharos Omega	OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA- PS200-MAG INDALA USB OMEGA PROXIMITY CARD READER CBS-OMEGA-	\$155.00	13%	\$135.00	\$3.85	\$3.17	\$2.58				
1974V773	Education Pharos - Uniprint Higher	Pharos Omega	PS200PROX-IND HID USB OMEGA PROXIMITY CARD READER CBS-OMEGA-	\$155.00	13%	\$135.00	\$3.85	\$3.17	\$2.58				
1974V772	Education Pharos - Uniprint Higher	Pharos Omega	PS200PROX-HID OMEGA SMARTLINK FOR COPY CABLE - STANDARD CBS-OMEGA	\$150.00		\$130.00	\$3.71	\$3.06	\$2.48				
1974V776 1213V024	Education Pharos - Uniprint Higher Education	Pharos Omega	PS200COPY-STD OMEGA SMARTLINK FOR COPY CABLE -ADVANCED CBS-OMEGA PS150COPY-ADV	\$125.00 \$250.00	13%	\$109.00 \$217.00	\$3.11	\$2.56	\$ \$2.08 \$4.14				
2105V669	Pharos - Uniprint Higher Education	Pharos Omega Pharos Omega	PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60	\$250.00		\$368.00	\$0.10	\$5.10					
2094V629	Pharos - Uniprint Higher Education	Pharos Omega	PHAROS LICENSE TRANSFER FEE CBS-OTF-CHG-TRF	\$1.875.00		\$1,622.00	\$46.23	\$38.12	\$30.98				
1974V765	Pharos - Uniprint Higher Education Pharos - Uniprint Higher	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL CBS-OMEGA-PS200-3M 4 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL	\$425.00	13%	\$368.00	\$10.49	\$8.65	\$7.03				
1974V770	Education Pharos - Uniprint Higher	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA F3200 TERMINAL 22 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED	\$850.00	13%	\$736.00	\$20.98	\$17.30	\$14.06				
1974V764	Education Pharos - Uniprint Higher	Support for Omega	MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-3M 4 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED	\$62.00		\$54.00	\$1.54	\$1.27					
1974V769	Education Pharos - Uniprint Higher	Support for Omega	MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-5M 2 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB	\$124.00		\$108.00	\$3.08	\$2.54					
1974V763 1974V768	Education Pharos - Uniprint Higher Education	Support for Omega	PROX CARD READER CBS-OMEGA-PS200PROX-IND-3M 4 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB PROX CARD READER CBS-OMEGA-PS200PROX-IND-5M	\$62.00	13%	\$54.00 \$108.00	\$1.54	\$1.27					
1974V762	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-3M	\$150.00	13%	\$130.00	\$3.71	\$3.06	\$2.48				
1974V767	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-5M	\$124.00		\$108.00	\$3.08	\$2.54					
1974V766	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-3M	\$50.00	12%	\$44.00	\$1.25	\$1.03	\$0.84				
	Pharos - Uniprint Higher		4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK										
1974V771	Education	Support for Omega	WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-5M 2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK	\$100.00	13%	\$87.00	\$2.48	\$2.04	\$1.66				
1213V037	Pharos - Uniprint Higher Education	Support for Omega	WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV- 3M 4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK	\$100.00	13%	\$87.00	\$2.48	\$2.04	\$1.66				
1213V049	Pharos - Uniprint Higher Education	Support for Omega	4 TEAR EXTENDED MAIN TENANCE FOR OMEGA SMARTLINK WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV- 5M	\$200.00	14%	\$173.00	\$4.93	\$4.07	\$3.30				
2105V670	Pharos - Uniprint Higher Education	Support for Omega	TWO (2) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-3M	\$158.00	0%	\$158.00	\$4.50	\$3.71	\$3.02				
2105V668	Pharos - Uniprint Higher Education	Support for Omega	FOUR (4) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-5M	\$316.00	13%	\$274.00	\$7.81	\$6.44	\$5.23				
1212V995	Pharos - Uniprint Higher Education	Implementation Services from Pharos	CUSTOM DEVELOPMENT (DAILY RATE) CBS-P-DEV-IFACE	\$3,276.00	12%	\$2,891.00	\$82.39	\$67.94	\$55.22				
	Pharos - Uniprint Higher	Implementation	2 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT										
1212V997	Education Pharos - Uniprint Higher	Services from Pharos	P-DEV-IFACE-3M 4 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT	\$1,159.00	12%	\$1,022.00	\$29.13	\$24.02	\$19.52				
1212V999	Education	Services from Pharos		\$2,195.00	12%	\$1,937.00	\$55.20	\$45.52	\$37.00				
1213V003	Pharos - Uniprint Higher Education	Implementation Services from Pharos	SCRIPT DEVELOPMENT (HOURLY RATE) CBS-P-SCRIPT-DEV	\$337.00	0%	\$337.00	\$9.60	\$7.92	\$6.44				
1213V010	Pharos - Uniprint Higher	Implementation Services from Pharos	ADDITIONAL ON-SITE SERVICES DAY (TRAVEL INCLUSIVE) CBS- P-INST-LABOR-3-LESS	\$2,400.00	12%	\$2,118.00	\$60.36	\$49.77	\$40.45				
12130010	Education Pharos - Uniprint Higher	Implementation	2 Day On-site Pharos Professional Services CBS-P-INST-LABOR-3-	\$2,400.00	12%	\$2,118.00	\$60.36	\$49.77	\$40.45				
0849V323	Education	Services from Pharos	PLUS	\$7,000.00	2%	\$6,858.00	\$195.45	\$161.16	\$130.99				
0852V384	Pharos - Uniprint Higher Education	Implementation Services from Pharos	Two Day On-site Services w/ Less Than 3 Weeks Notice (travel inclusive) CBS- P-INST-LABOR-3-LESS	\$7,571.43	8 0%	\$7,571.00	\$215.77	\$177.92	\$144.61				
3575B005	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Basic License (Enterprise Edition)	\$19,092.00	27%	\$14,032.00	\$399.91	\$329.75	\$268.01				
00100000		Edition (unlimited		\$10,002.00	21%	\$14,002.00	\$000.01	020.70	\$200.01				
3575B006	uniFLOW	users) uniFLOW Enterprise	uniFLOW Standard Module (Enterprise Edition)	\$5,579.00	27%	\$4,100.00	\$116.85	\$96.35	\$78.31				
3575B009	uniFLOW	Edition (unlimited users) uniFLOW Enterprise	uniFLOW Remote Print Server (Enterprise Edition)	\$2,412.00	26%	\$1,773.00	\$50.53	\$41.67	\$33.86				
3575B010	uniFLOW	Edition (unlimited users)	10-Pack uniFLOW Remote Print Servers (Enterprise Edition)	\$21,699.00	27%	\$15,948.00	\$454.52	\$374.78	\$304.61				
		uniFLOW Enterprise Edition (unlimited											
3575B012	uniFLOW	users) uniFLOW Corporate Edition (251-500 CC	25-Pack uniFLOW Remote Print Servers (Enterprise Edition)	\$51,456.00	27%	\$37,818.00	\$1,077.81	\$888.72	\$722.32				
3575B014	uniFLOW	users) uniFLOW Corporate	uniFLOW Basic License (Corporate Edition)	\$9,819.00	27%	\$7,216.00	\$205.66	\$169.58	\$137.83				
3575B015	uniFLOW	Edition (251-500 CC users)	uniFLOW Standard Module (Corporate Edition)	\$3,945.00	26%	\$2,900.00	\$82.65	\$68.15	\$55.39				
3575B018	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniELOW Remote Brief Server (Company) Edition	\$2,091.00	26%	\$1,538.00	\$43.83	\$36.14	\$29.38				
		uniFLOW Business Edition (51-250	uniFLOW Remote Print Server (Corporate Edition)										
3575B019	uniFLOW	users) uniFLOW Business	uniFLOW Basic License (Business Edition)	\$5,456.00	27%	\$4,009.00	\$114.26	\$94.21	\$76.57				
3575B020	uniFLOW	Edition (51-250 users) uniFLOW Business	uniFLOW Standard Module (Business Edition)	\$1,746.00	26%	\$1,284.00	\$36.59	\$30.17	\$24.52				
3575B023	uniFLOW	Edition (51-250 users)	uniFLOW Remote Print Server (Business Edition)	\$1,571.00	27%	\$1,154.00	\$32.89	\$27.12	\$22.04				
		uniFLOW Workgroup											
3575B024	uniFLOW	Edition (1-50 users)	uniFLOW Basic License (Workgroup Edition)	\$2,456.00	27%	\$1,805.00	\$51.44	\$42.42	\$34.48				
3575B025	uniFLOW	Edition (1-50 users)	uniFLOW Standard Module (Workgroup Edition)	\$1,409.00	27%	\$1,035.00	\$29.50	\$24.32	\$19.77				
3575B134	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Remote Print Server (Workgroup Edition)	\$1,268.00	27%	\$931.00	\$26.53	\$21.88	\$17.78				
		uniFLOW Secure Public Printing Device License for	uniFLOW SPP (Secure Public Printing) Device License for Canon										
3575B028	uniFLOW	MEAP uniFLOW Secure	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (1 Device)	\$857.00	25%	\$646.00	\$18.41	\$15.18	\$12.34				
		Public Printing Device License for	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAF										
3575B308	uniFLOW	MEAP uniFLOW Secure Public Printing	(5 Devices)	\$3,940.00	19%	\$3,210.00	\$91.49	\$75.44	\$61.31				
3575B029	uniFLOW	Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (10 Devices)	\$7,736.00	27%	\$5,613.00	\$159.97	\$131.91	\$107.21				
		uniFLOW Secure Public Printing		¢1,102.00	21.70	40,010.00	\$100.01	2101.01	2101.21	1			
3575B030	uniFLOW	Device License for MEAP uniFLOW Secure	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (25 Devices)	\$18,063.00	28%	\$13,052.00	\$371.98	\$306.72	\$249.29				
		UNIFLOW Secure Public Printing Device License for	uniFLOW SPP (Secure Public Printing) Device License for Canon										
3575B031	uniFLOW	MEAP uniFLOW Secure	MEAP (50 Devices)	\$33,580.00	28%	\$24,133.00	\$687.79	\$567.13	\$460.94				
05750000		Public Printing Device License for	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAF			A07							
3575B032	uniFLOW	MEAP uniFLOW Secure Public Printing	(75 Devices)	\$46,566.00	29%	\$33,279.00	\$948.45	\$782.06	\$635.63				
3575B033	uniFLOW	Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAF (100 Devices)	\$57,006.00	29%	\$40,466.00	\$1,153.28	\$950.95	\$772.90				
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				(License per device/employee/s									
item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overag Colo
Options		uniFLOW Secure											
3575B161	uniFLOW	Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (250 Devices)	\$128,003.00	29%	\$91,350.00	\$2,603.48	\$2.146.73	\$1.744.79				
3575B258	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (1 DEVICE)	\$390.00	26%	\$287.00	\$8.18	\$6.74	\$5.48				
3575B328	uniFLOW	uniFLOW Login Manager for MEAP uniFLOW Login	UNIFLOW LOGIN MANAGER FOR UNIFLOW (5 DEVICES)	\$1,925.00	26%	\$1,416.00	\$40.36	\$33.28	\$27.05				
3575B259	uniFLOW	Manager for MEAP uniFLOW Login	UNIFLOW LOGIN MANAGER FOR MEAP (10 DEVICES)	\$3,806.00	27%	\$2,797.00	\$79.71	\$65.73	\$53.42				
3575B260	uniFLOW	Manager for MEAP uniFLOW Login	UNIFLOW LOGIN MANAGER FOR MEAP (25 DEVICES)	\$9,324.00		\$6,853.00	\$195.31	\$161.05					
3575B261	uniFLOW	Manager for MEAP uniFLOW Login	UNIFLOW LOGIN MANAGER FOR MEAP (50 DEVICES)	\$18,126.00	27%	\$13,322.00	\$379.68	\$313.07					
3575B262 3575B263	uniFLOW	Manager for MEAP uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (75 DEVICES) UNIFLOW LOGIN MANAGER FOR MEAP (100 DEVICES)	\$26,175.00 \$34,172.00	27%	\$19,238.00	\$548.28 \$715.78	\$452.09	\$367.45 \$479.70				
3575B264	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (250 DEVICES)	\$82,833.00		\$60,879.00	\$1,735.05	\$1,430.66					
3575B405	uniFLOW	Universal Login Manager Upgrades Universal Login	UPGRADE UNIVERSAL LOGIN MANAGER (ULM) TO UNIFLOW FOR SMB-MEAP UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL	\$1,230.00	26%	\$905.00	\$25.79	\$21.27	\$17.29				
2260V182	uniFLOW	Manager Upgrades Secure Public	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
3575B265	uniFLOW	Printing Upgrade Secure Public	FOR MEAP UPGRADE - 1 DEVICE UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER	\$500.00		\$368.00	\$10.49	\$8.65					
3575B309 3575B266	uniFLOW	Printing Upgrade Secure Public	FOR MEAP UPGRADE - 5 DEVICES UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 10 DEVICE	\$2,241.00	26%	\$1,648.00 \$3,139.00	\$46.97	\$38.73					
3575B266	uniFLOW	Printing Upgrade Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 25 DEVICES	\$9,713.00	27%	\$3,139.00	\$203.43	\$15.77	\$136.34				
3575B268	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 50 DEVICES	\$17,535.00	27%	\$12,888.00	\$367.31	\$302.87					
3575B269	uniFLOW	Secure Public Printing Upgrade Secure Public	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 75 DEVICES UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER	\$23,475.00	27%	\$17,253.00	\$491.71	\$405.45	\$329.53				
3575B270	uniFLOW	Printing Upgrade Secure Public	FOR MEAP UPGRADE - 100 DEVICES UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER	\$27,516.00	27%	\$20,224.00	\$576.38	\$475.26					
3575B271	uniFLOW	Printing Upgrade uniFLOW Software	FOR MEAP UPGRADE - 250 DEVICES	\$58,005.00	27%	\$42,632.00	\$1,215.01	\$1,001.85					
3575B132 3575B413	uniFLOW	Accessories uniFLOW Software Accessories	uniFLOW Job Conversion Instance UNIFLOW PCL JOB CONVERSION	\$1,862.00	26%	\$1,369.00	\$39.02	\$32.17					
3575B414	uniFLOW	uniFLOW Software Accessories	UNIFLOW VARIABLE DATA PRINTING	\$21,250.00		\$17,655.00	\$503.17	\$414.89					
3575B415	uniFLOW	uniFLOW Software Accessories uniFLOW Software	UNIFLOW VARIABLE DATA PRINTING - 5 ADDITIONAL DESIGNER PACK	\$350.00	23%	\$270.00	\$7.70	\$6.35	\$5.16				
3575B304	uniFLOW	uniFLOW Software Accessories uniFLOW Software	UNIFLOW FILE FORMAT CONVERSION	\$660.00	26%	\$486.00	\$13.85	\$11.42	\$9.28				
3575B305	uniFLOW	Accessories uniFLOW Software	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	\$1,155.00	26%	\$849.00	\$24.20	\$19.95	\$16.22				
3575B306	uniFLOW	Accessories uniFLOW Software	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (30 DEVICES) UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (100	\$1,990.00	27%	\$1,461.00	\$41.64	\$34.33					
3575B307 3575B273	uniFLOW	Accessories Blackboard Integration	DEVICES) UNIFLOW BLACKBOARD INTEGRATION MODULE	\$5,775.00	26%	\$4,245.00	\$120.98	\$99.76	\$81.08				
3575B274	uniFLOW	Blackboard Integration	ANNUAL BLACKBOARD SERVICE LICENSE (MANDATORY)	\$3,500.00		\$2,591.00	\$73.84	\$60.89					
3575B272	uniFLOW	Serverless Secure Print Serverless Secure	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR MEAP (1 DEVICE) UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE	\$360.00	18%	\$294.00	\$8.38	\$6.91	\$5.62				
3575B232	uniFLOW	Print Serverless Secure	FOR CMFP (1 DEVICE) UNIFLOW SERVERLESS SECURE PRINT IMPLEMENTATION	\$120.00	30%	\$84.00	\$2.39	\$1.97	\$1.60				
2030V459	uniFLOW	Print uniFLOW SPP for	SERVICES BY LOCAL SYSTEMS ANALYST	\$210.00	-1%	\$213.00	\$6.07	\$5.01	\$4.07				
3575B197 3575B198	uniFLOW	Compact MFPs uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (1 Device) uniFLOW SPP Device License for Compact MFP (10 Devices)	\$282.00	26%	\$208.00 \$1.908.00	\$5.93 \$54.38	\$4.89					
3575B199	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (25 Devices)	\$6,311.00	27%	\$4,638.00	\$132.18	\$108.99	\$88.59				
3575B200	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (50 Devices)	\$12,269.00	27%	\$9,017.00	\$256.98	\$211.90	\$172.22				
3575B201	uniFLOW	uniFLOW SPP for Compact MFPs uniFLOW SPP for	uniFLOW SPP Device License for Compact MFP (75 Devices)	\$17,876.00	27%	\$13,138.00	\$374.43	\$308.74	\$250.94				
3575B202	uniFLOW	Compact MFPs uniFLOW SPP for	uniFLOW SPP Device License for Compact MFP (100 Devices)	\$23,133.00		\$17,003.00	\$484.59	\$399.57	\$324.76				
3575B416 3575B037	uniFLOW uniFLOW	Compact MFPs Additional Services	UNIFLOW SPP DEVICE LICENSE FOR CMFP - 250 DEVICE uniFLOW Customization Unit	\$55,800.00 \$1,080.00	16% 7%	\$46,622.00 \$1,003.00	\$1,328.73 \$28.59	\$1,095.62 \$23.57	\$19.16				
3575B038 3575B039	uniFLOW uniFLOW	Additional Services Additional Services uniFLOW microMIND	uniFLOW 1 day Remote Installation Assistance Service (RIAS) uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	\$1,620.00 \$811.00	7% 7%	\$1,504.00 \$752.00	\$42.86 \$21.43	\$35.34 \$17.67	\$28.73 \$14.36				
3575B349	uniFLOW	V2 uniFLOW microMIND	MICROMIND V2 (1 UNIT)	\$296.00	27%	\$217.00	\$6.18	\$5.10	\$4.14				
3575B350 3575B352	uniFLOW	V2 uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN) COPY CONTROL CABLE FOR OCE DEVICES (25 PIN)	\$171.00	26%	\$127.00	\$3.62	\$2.98	\$2.43 \$2.43				
3575B352	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR 3RD PARTY DEVICES	\$171.00	26%	\$127.00	\$3.62	\$2.96	3 \$2.43				
3575B322	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (1 DEVICE)	\$290.00	28%	\$210.00	\$5.99	\$4.94	\$4.01				
3575B323	uniFLOW	uniFLOW SPP for Canon SFP MEAP uniFLOW SPP for	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (10 DEVICES)	\$2,640.00	26%	\$1,941.00	\$55.32	\$45.61	\$37.07				
3575B324	uniFLOW	Canon SFP MEAP uniFLOW SPP for	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (25 DEVICES)	\$6,480.00		\$4,763.00	\$135.75	\$111.93					
3575B325	uniFLOW	Canon SFP MEAP uniFLOW SPP for	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (50 DEVICES)	\$12,740.00		\$9,361.00	\$266.79	\$219.98					
3575B326 3575B327	uniFLOW	Canon SFP MEAP uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (75 DEVICES) UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (100 DEVICES)	\$18,770.00		\$13,792.00	\$393.07 \$514.34	\$324.11	\$263.43				
3575B417	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SPP MEAP (100 DEVICES) UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP - 250 DEVICE	\$24,560.00	17%	\$46,622.00	\$1,328.73	\$424.10					
		uniFLOW Secure Public Printing Device License for											
		MEAP + MiCard V2 HID Prox Card	uniFLOW SPP (Secure Public Printing) Device License for MEAP (1										
3575B189	uniFLOW	Reader Bundles uniFLOW Secure	Device) + 1 MiCard v2 HID Prox Card Reader	\$1,101.00	26%	\$810.00	\$23.09	\$19.04	\$15.47				
		Public Printing Device License for MEAP + MiCard V2											
3575B310	uniFLOW	HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (5 Devices) + 5 MiCard v2 HID Prox Card Readers	\$5,360.00	26%	\$3,941.00	\$112.32	\$92.61	\$75.27				
		uniFLOW Secure Public Printing			//								
		Device License for MEAP + MiCard V2 HID Prox Card	uniELOW SPP (Secure Public Printing) Draine Liggues for MEAD (40										
3575B190	uniFLOW	Reader Bundles uniFLOW Secure	uniFLOW SPP (Secure Public Printing) Device License for MEAP (10 Devices) + 10 MiCard v2 HID Prox Card Readers	\$9,660.00	27%	\$7,100.00	\$202.35	\$166.85	\$135.61				
		Public Printing Device License for											
3575B191	uniFLOW	MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (25 Devices) + 25 MiCard v2 HID Prox Card Readers	\$23.060.00	27%	\$16.948.00	\$483.02	\$398.28	\$323.71				
		uniFLOW Secure Public Printing		φ23,000.00	21%	φ.0,040.00	9403.02	4360.20	φσεσ./1				
		Device License for MEAP + MiCard V2											
3575B192	uniFLOW	HID Prox Card Reader Bundles uniFLOW Secure	uniFLOW SPP (Secure Public Printing) Device License for MEAP (50 Devices) + 50 MiCard v2 HID Prox Card Readers	\$43,998.00	27%	\$32,337.00	\$921.60	\$759.92	\$617.64				
		Public Printing Device License for											
		MEAP + MiCard V2 HID Prox Card	uniFLOW SPP (Secure Public Printing) Device License for MEAP (75										
3575B193	uniFLOW	Reader Bundles uniFLOW Secure Public Printing	Devices) + 75 MiCard v2 HID Prox Card Readers	\$62,517.00	27%	\$45,948.00	\$1,309.52	\$1,079.78	\$877.61				
		Device License for MEAP + MiCard V2											
								1	1	1			
3575B194	uniFLOW	HID Prox Card Reader Bundles MiCard PLUS Card	uniFLOW SPP (Secure Public Printing) Device License for MEAP (100 Devices) + 100 MiCard v2 HID Prox Card Readers	\$78,819.00	27%	\$57,928.00	\$1,650.95	\$1,361.31	\$1,106.42				

Product				Purchase			Lease			Service			
Product				Pricing Quantity (License per			Lease			Service	1		
				device/employee/s erver, Single Unit,	Minimum Disc							Overage	Overag
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Colo
3575B154	uniFLOW	HID Prox Card Readers	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
		uniFLOW MiCard V2 HID Prox Card											
3575B155	uniFLOW	Readers uniFLOW MiCard V2 HID Prox Card	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers)	\$293.00	27%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B156	uniFLOW	Readers uniFLOW MiCard V2	uniFLOW MiCard v2 HID Prox Card Reader (25-49 Readers)	\$279.00	27%	\$205.00	\$5.84	\$4.82	\$3.92				
3575B157	uniFLOW	HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (50-99 Readers)	\$255.00	26%	\$188.00	\$5.36	\$4.42	\$3.59				
25750450	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (100-249 Readers)	\$243.00		\$179.00	\$5.10	\$4.21	\$3.42				
3575B158		uniFLOW MiCard V2 HID Prox Card	unincow micald v2 HD Flox Cald Reader (100-249 Readers)	\$243.00	26%	\$179.00	\$5.10	\$4.21	\$3.4Z				
3575B159	uniFLOW	Readers	uniFLOW MiCard v2 HID Prox Card Reader (250+ Readers)	\$233.00	27%	\$171.00	\$4.87	\$4.02	\$3.27				
3575B418	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 1-9 READERS	\$365.00	17%	\$302.00	\$8.61	\$7.10	\$5.77				
3575B419	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 10-24 READERS	\$350.00	0 17%	\$290.00	\$8.27	\$6.82	\$5.54				
		uniFLOW MiCard V3											
3575B420	uniFLOW	Multi Card Readers uniFLOW MiCard V3	MICARD V3 MULTI - 25-49 READERS	\$304.00	0 8%	\$279.00	\$7.95	\$6.56	\$5.33				
3575B421	uniFLOW	Multi Card Readers	MICARD V3 MULTI - 50-99 READERS	\$306.00	17%	\$254.00	\$7.24	\$5.97	\$4.85				
3575B422	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 100-249 READERS	\$293.00	0 17%	\$243.00	\$6.93	\$5.71	\$4.64				
35758423	uniFLOW	uniFLOW MiCard V3 Multi Card Readers		\$270 O		\$230.00	\$6.56	\$5.41	\$4.39				
35758423	uniFLOW	NT-Ware Card Packs	MICARD V3 MULTI - 250+ READERS uniFLOW Mifare Cards (10 Pack)	\$278.00		\$230.00	\$0.56	\$5.41	\$4.39				
35758077	uniFLOW	NT-Ware Card Packs	uniFLOW Legic Cards (10 Pack)	\$182.00		\$150.00	\$4.28	\$3.53					
3575B204	uniFLOW	NT-Ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	\$41.00	17%	\$34.00	\$0.97	\$0.80	\$0.65				
3575B203	uniFLOW	NT-Ware Card Packs uniFLOW MiCard	UNIFLOW HID CARDS (10 PACK)	\$188.00	34%	\$125.00	\$3.56	\$2.94	\$2.39				
3575B052	uniFLOW	Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$201.00	26%	\$149.00	\$4.25	\$3.50	\$2.85				
		uniFLOW MiCard Magnetic Card	In FLOW AFCORD IN New York Control of the										
3575B053	uniFLOW	Readers uniFLOW MiCard Magnetic Card	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	\$192.00	26%	\$142.00	\$4.05	\$3.34	\$2.71				
3575B054 1464V038	uniFLOW uniFLOW	Readers RFIDeas Cards	uniFLOW MiCard v2 Magnetic Card Reader (25-49 Readers) RFIDEAS PROX CARD II CLAMSHELL BDG-1326	\$186.00 \$3.10		\$137.00 \$3.00	\$3.90 \$0.09	\$3.22 \$0.07	\$2.62 \$0.06				
1642V828	uniFLOW		RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	\$10.00		\$10.00	\$0.29	\$0.24	\$0.19				
1902V381	uniFLOW	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR- 7081APU-5Y	\$238.80	0 1%	\$237.00	\$6.75	\$5.57	\$4.53				
1896V808	uniFLOW	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$369.00	42%	\$215.00	\$6.13	\$5.05	\$4.11				
3575B205	uniFLOW	uniFLOW SPP Device License for Xerox	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR XEROX MFP 1 DEVICE	\$1,014.00	27%	\$745.00	\$21.23	\$17.51	\$14.23				
3575B233	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (1 DEVICE)	\$1,014.00	27%	\$745.00	\$21.23	\$17.51	\$14.23				
33738233		uniFLOW SPP Device	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE	\$1,014.00	2176	\$745.00	\$21.23	\$17.51	\$14.23				
3575B234	uniFLOW	License for HP	FOR HP MFP (10 DEVICES)	\$9,825.00	27%	\$7,221.00	\$205.80	\$169.69	\$137.92				
3575B235	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (25 DEVICES)	\$23,213.00	27%	\$17,060.00	\$486.21	\$400.91	\$325.85				
3575B236	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (50 DEVICES)	\$43,721.00	27%	\$32,132.00	\$915.76	\$755.10	\$613.72				
		uniFLOW SPP Device	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE										
3575B237	uniFLOW	License for HP uniFLOW SPP Device	FOR HP MFP (75 DEVICES) UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE	\$61,529.00	27%	\$45,220.00	\$1,288.77	\$1,062.67	\$863.70				
3575B238	uniFLOW	License for HP	FOR HP MFP (100 DEVICES)	\$76,634.00	27%	\$56,322.00	\$1,605.18	\$1,323.57	\$1,075.75				
		uniFLOW Per Device Scan License for	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (1										
3575B354	uniFLOW	Canon MEAP uniFLOW Per Device	DEVICE)	\$1,280.00	22%	\$1,003.00	\$28.59	\$23.57	\$19.16				
3575B355	uniFLOW	Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (5 DEVICES)	\$5,795.00	21%	\$4,558.00	\$129.90	\$107.11	\$87.06				
		uniFLOW Per Device											
3575B356	uniFLOW	Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (10 DEVICES)	\$10,500.00	21%	\$8,264.00	\$235.52	\$194.20	\$157.84				
		uniFLOW Per Device Scan License for	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (25										
3575B357	uniFLOW	Canon MEAP	DEVICES)	\$24,500.00	21%	\$19,276.00	\$549.37	\$452.99	\$368.17				
25758259	uniELOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (50	645 000		ê95 400 F-	B4 000	\$000	\$070				
3575B358	uniFLOW	uniFLOW Per Device	DEVICES)	\$45,000.00	21%	\$35,408.00	\$1,009.13	\$832.09	\$676.29				
3575B359	uniFLOW	Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (75 DEVICES)	\$62,000.00	21%	\$48,706.00	\$1,388.12	\$1,144.59	\$930.28				
		uniFLOW Per Device	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (100										
3575B360	uniFLOW	Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (100 DEVICES)	\$75,000.00	21%	\$58,993.00	\$1,681.30	\$1,386.34	\$1,126.77				
		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1										
3575B362	uniFLOW	Canon MEAP uniFLOW Per Device	DEVICE)	\$925.00	22%	\$721.00	\$20.55	\$16.94	\$13.77				
3575B363	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5 DEVICES)	\$4,100.00	21%	\$3,225.00	\$91.91	\$75.79	\$61.60				
		uniFLOW Per Device		\$4,100.00	21%	φ0,220.00	401.91		401.00				
3575B364	uniFLOW	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	\$7,280.00	21%	\$5,726.00	\$163.19	\$134.56	\$109.37				
		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25										
3575B365	uniFLOW	Canon MEAP	DEVICES)	\$16,730.00	21%	\$13,159.00	\$375.03	\$309.24	\$251.34				
25750202		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50	6 0		£00		·					
3575B366	uniFLOW	Canon MEAP uniFLOW Per Device	DEVICES)	\$30,200.00	21%	\$23,777.00	\$677.64	\$558.76	\$454.14				
3575B367	uniFLOW	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	\$40,500.00	21%	\$31,857.00	\$907.92	\$748.64	\$608.47				
		uniFLOW Per Device											
3575B368	uniFLOW	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	\$47,400.00	21%	\$37,289.00	\$1,062.74	\$876.29	\$712.22				
		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250										
3575B369	uniFLOW	Canon MEAP Extended	DEVICES)	\$100,000.00	21%	\$78,591.00	\$2,239.84	\$1,846.89	\$1,501.09				
3575B040	uniFLOW	Maintenance & Support	uniFLOW Software Assurance (1 Point)	\$23.00	17%	\$19.00	\$0.54	\$0.45	\$0.36				
35758041	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (5 Points)	\$106.00) 17%	\$88.00	\$2.51	\$2.07	\$1.68				
3730041	umfLOW	Support	um Eow Sutware Assurance (5 FOINts)	\$106.00	1/%	\$88.00	\$2.51	\$2.07	\$1.68	J			

							Lease						
Product				Purchase Pricing Quantity (License per device/employee/s			Lease			Service			
Item Code Options	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
		Extended Maintenance &											
3575B042	uniFLOW	Support Extended Maintenance &	uniFLOW Software Assurance (10 Points)	\$212.00	26%	\$157.00	\$4.47	\$3.69	\$3.00				
3575B043	uniFLOW	Support Extended	uniFLOW Software Assurance (25 Points)	\$530.00	26%	\$391.00	\$11.14	\$9.19	\$7.47				
3575B044	uniFLOW	Maintenance & Support Extended	uniFLOW Software Assurance (50 Points)	\$1,059.00	26%	\$782.00	\$22.29	\$18.38	\$14.94				
3575B045	uniFLOW	Maintenance & Support uniFLOW	uniFLOW Software Assurance (100 Points)	\$2,115.00	26%	\$1,563.00	\$44.55	\$36.73	\$29.85				
1396V766	uniFLOW	Implementation Services	uniFLOW Implementation Services by Local Systems Analyst	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
	UNIEL OW	uniFLOW Implementation Services	UNIFLOW IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,152.00) -1%	\$1.169.00	\$22.20	\$27.45	800.04				
1458V242	uniFLOW	uniFLOW Implementation				\$1,168.00	\$33.29		\$22.31				
3340B004	uniFLOW	Services uniFLOW Project Management	Canon USA Implementation Services for uniFLOW UNIFLOW PROJECT MANAGEMENT SERVICES BY SHARED	\$2,000.00	7%	\$1,856.00	\$52.90	\$43.62	\$35.45				
2030V474	uniFLOW	Services uniFLOW for SMB	OPERATIONS TEAM	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25				
3575B345	uniFLOW for SMB	Device-Based Licenses uniFLOW for SMB	UNIFLOW FOR SMB (MEAP LICENSE)	\$1,600.00	26%	\$1,181.00	\$33.66	\$27.75	\$22.56				
3575B346	uniFLOW for SMB	Device-Based Licenses uniFLOW for SMB	UNIFLOW FOR SMB (COMPACT MFP LICENSE)	\$950.00	27%	\$695.00	\$19.81	\$16.33	\$13.27				
3575B347	uniFLOW for SMB	Device-Based Licenses	UNIFLOW FOR SMB - STANDARD MODULE ADD-ON (DEVICE- BASED EDITION)	\$3,630.00	26%	\$2,680.00	\$76.38	\$62.98	\$51.19				
	UNICE ON LAS SMD	uniFLOW for SMB Device-Based	UNIFLOW FOR SMB - REMOTE PRINT SERVER (DEVICE-BASED EDITION)	\$2,150.00			\$44.94	\$27.00	\$20.42				
3575B348	uniFLOW for SMB	Licenses uniFLOW Per Device		\$2,150.00	27%	\$1,577.00	344.94	\$37.06	\$30.12				
3575B362	uniFLOW for SMB	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1 DEVICE)	\$925.00	22%	\$721.00	\$20.55	\$16.94	\$13.77				
0777000-		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5			·							
3575B363	uniFLOW for SMB	Canon MEAP uniFLOW Per Device	DEVICES)	\$4,100.00	21%	\$3,225.00	\$91.91	\$75.79	\$61.60				
3575B364	uniFLOW for SMB	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	\$7,280.00	21%	\$5,726.00	\$163.19	\$134.56	\$109.37				
		uniFLOW Per Device Scan Addition for	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25										
3575B365	uniFLOW for SMB	Canon MEAP uniFLOW Per Device	DEVICES)	\$16,730.00	21%	\$13,159.00	\$375.03	\$309.24	\$251.34				
3575B366	uniFLOW for SMB	Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50 DEVICES)	\$30,200.00	21%	\$23,777.00	\$677.64	\$558.76	\$454.14				
		uniFLOW Per Device Scan Addition for											
3575B367	uniFLOW for SMB	Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	\$40,500.00	21%	\$31,857.00	\$907.92	\$748.64	\$608.47				
3575B368	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	\$47,400.00	21%	\$37,289.00	\$1,062.74	\$876.29	\$712.22				
00702000		uniFLOW Per Device		\$47,400.0C	2170	401,200.00	\$1,00£.74	\$070.20	QT TL.LL				
3575B369	uniFLOW for SMB	Scan Addition for Canon MEAP Software	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250 DEVICES)	\$100,000.00	21%	\$78,591.00	\$2,239.84	\$1,846.89	\$1,501.09				
3575B132	uniFLOW for SMB	Accessories Software	uniFLOW Job Conversion Instance	\$1,862.00	26%	\$1,369.00	\$39.02	\$32.17	\$26.15				
3575B304 3575B305	uniFLOW for SMB	Accessories Software Accessories	UNIFLOW FILE FORMAT CONVERSION UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	\$660.00	26%	\$486.00 \$849.00	\$13.85 \$24.20	\$11.42	\$9.28 \$16.22				
3575B349	uniFLOW for SMB	uniFLOW microMIND V2	MICROMIND V2 (1 UNIT)	\$296.00		\$217.00	\$6.18	\$5.10	\$4.14				
3575B350	uniFLOW for SMB	uniFLOW microMIND V2 uniFLOW microMIND	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN)	\$171.00		\$127.00	\$3.62	\$2.98	\$2.43				
3575B352 3575B351	uniFLOW for SMB	V2 uniFLOW microMIND	COPY CONTROL CABLE FOR OCE DEVICES (25 PIN) COPY CONTROL CABLE FOR 3RD PARTY DEVICES	\$171.00		\$127.00	\$3.62	\$2.98	\$2.43				
3575B353	uniFLOW for SMB	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	\$250.00		\$203.00	\$5.79	\$4.77	\$3.88				
3575B154	uniFLOW for SMB	MiCard v2 HID Prox Readers MiCard v2 HID Prox	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	\$305.00	26%	\$226.00	\$6.44	\$5.31	\$4.32				
3575B155 3575B141	uniFLOW for SMB	Readers MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers) uniFLOW MiCard v2 Multi- Card Reader (1-9 Readers)	\$293.00		\$215.00 \$269.00	\$6.13 \$7.67	\$5.05	\$4.11				
3575B141	uniFLOW for SMB	MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 Multi- Card Reader (1-9 Readers)	\$350.00		\$269.00	\$7.87	\$6.04	\$4.91				
3575B052	uniFLOW for SMB	MiCard v2 Magnetic Card Readers MiCard v2 Magnetic	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$201.00		\$149.00	\$4.25	\$3.50	\$2.85				
3575B053	uniFLOW for SMB	Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	\$192.00		\$142.00	\$4.05	\$3.34	\$2.71				
3575B203 3575B078	uniFLOW for SMB	NT-ware Card Packs	UNIFLOW HID CARDS (10 PACK) uniFLOW Mifare Cards (10 Pack)	\$188.00		\$125.00 \$91.00	\$3.56	\$2.94	\$2.39				
35758077	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Legic Cards (10 Pack)	\$182.00		\$150.00	\$4.28	\$3.53	\$2.87				
3575B204	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	\$41.00		\$34.00	\$0.97	\$0.80	\$0.65				
3575B079	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Hitag Cards (10 Pack) RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	\$147.00		\$122.00	\$3.48	\$2.87	\$2.33				
1902V381	uniFLOW for SMB	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR- 7081APU-5Y	\$238.80	1%	\$237.00	\$6.75	\$5.57	\$4.53				
1464V038 1896V808	uniFLOW for SMB	RFIDeas Cards	RFIDEAS PROX CARD II CLAMSHELL BDG-1326 ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$3.10) 3%) 42%	\$3.00 \$215.00	\$0.09	\$0.07	\$0.06				
		uniFLOW Extended Maintenance &	CONTRACTOR CALLER TO NOL -1330	\$305.00	42.70	φ£10.00	φυ. I 3		φη.11				
3575B040	uniFLOW for SMB	Support - Software Assurance Points uniFLOW Extended	uniFLOW Software Assurance (1 Point)	\$23.00	17%	\$19.00	\$0.54	\$0.45	\$0.36				
357500.1		Maintenance & Support - Software	un ELOMI Calinata Assure (C.D)			·							
3575B041	uniFLOW for SMB	Assurance Points uniFLOW Extended Maintenance &	uniFLOW Software Assurance (5 Points)	\$106.00	17%	\$88.00	\$2.51	\$2.07	\$1.68				
3575B042	uniFLOW for SMB	Support - Software Assurance Points uniFLOW Extended	uniFLOW Software Assurance (10 Points)	\$212.00	26%	\$157.00	\$4.47	\$3.69	\$3.00				
		Maintenance & Support - Software											
3575B043	uniFLOW for SMB	Assurance Points uniFLOW Extended Maintenance &	uniFLOW Software Assurance (25 Points)	\$530.00	26%	\$391.00	\$11.14	\$9.19	\$7.47				
3575B044	uniFLOW for SMB	Support - Software Assurance Points	uniFLOW Software Assurance (50 Points)	\$1,059.00	26%	\$782.00	\$22.29	\$18.38	\$14.94				
		uniFLOW Extended Maintenance & Support - Software											
3575B045	uniFLOW for SMB	Assurance Points	uniFLOW Software Assurance (100 Points)	\$2,115.00	26%	\$1,563.00	\$44.55	\$36.73	\$29.85				
3575B037	uniFLOW for SMB	NT-ware Professional Services	uniFLOW Customization Unit	\$1,080.00	7%	\$1,003.00	\$28.59	\$23.57	\$19.16				
3575B038	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,620.00	0 7%	\$1,504.00	\$42.86	\$35.34	\$28.73				
3575B039	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	\$811.00	0 7%	\$752.00	\$21.43	\$17.67	\$14.36				
		Implementation Services by Local	UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL										
2260V182	uniFLOW for SMB	Systems Analyst	SYSTEMS ANALYST	\$840.00	-1%	\$851.00	\$24.25	\$20.00	\$16.25	l			

Product		Purchase Lease Lease			Service			1					
				Clicense per device/employee/s									
em Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overa Col
Options 336V385	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER - DF-20011-C	\$4,995.00	25%	\$3,726.00	\$106.19	\$87.56	\$71.17				
2336V391	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012- C	\$9,995.00	25%	\$7,457.00	\$212.52	\$175.24	\$142.43				
336V429	Prism Forms Manager/DirectSmile Prism Forms	FORMSManager	PRISM SOFTWARE UPGRADE:FORMSMANAGER TO FORMSMANAGER PROFESSIONAL - DF-21000-C	\$6,495.00	25%	\$4,845.00	\$138.08	\$113.86	\$92.54				
2336V879	Manager/DirectSmile Prism Forms	FORMSManager	PRISM SOFTWARE FORMSMANAGER WEB SERVER - DF-22010-C	\$9,995.00	25%	\$7,457.00	\$212.52	\$175.24	\$142.43				
2336V405	Manager/DirectSmile Prism Forms	FORMSManager	PRISM SOFTWARE FORMSMANAGER PURL SERVER - DF-22011-C PRISM SOFTWARE FORMSMANAGER TRANSACTION SERVER -	\$1,495.00	25%	\$1,116.00	\$31.81	\$26.23	\$21.32				
2336V867 2336V407	Manager/DirectSmile Prism Forms Manager/DirectSmile	FORMSManager FORMSManager	DF-22012-C PRISM SOFTWARE FORMSMANAGER DESIGNER - DF-20013-C	\$9,995.00	25%	\$7,457.00 \$374.00	\$212.52 \$10.66	\$175.24	\$142.43 \$7.14				
2336V868	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER SERVER - DF-20014-C	\$4,495.00	25%	\$3,353.00	\$95.56	\$78.80	\$64.04				
2336V406	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER LOAD BALANCING SERVER DF-22015-C	\$12,500.00	25%	\$9,325.00	\$265.76	\$219.14	\$178.11				
2336V440	Prism Forms Manager/DirectSmile Prism Forms	FORMSManager	PRISM SOFTWARE FORMSMANAGER BACK-UP SERVER - DF- 20050-C PRISM SOFTWARE FORMSMANAGER TEST PLATFORM SERVER -	\$1,995.00	25%	\$1,489.00	\$42.44	\$34.99	\$28.44				
2336V401	Manager/DirectSmile Prism Forms	FORMSManager FORMSManager	DF-20060-C ANNUAL MAINTENANCE PRISM SOFTWARE FORMSMANAGER -	\$1,995.00	25%	\$1,489.00	\$42.44	\$34.99	\$28.44				
2336V880 2336V430	Manager/DirectSmile Prism Forms Manager/DirectSmile	Maintenance FORMSManager Maintenance	DF-20011-C(DF-20011-CAM) ANN'L MAINT PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012-C(DF-20012-CAM)	\$899.00	-4%	\$932.00 \$1,864.00	\$26.56 \$53.12	\$21.90 \$43.80	\$17.80 \$35.60				
2336V398	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR UPGRD:FORMSMGR TO FORMSMGR PRO-DF-21000-C(DF-21000-CAM)	\$1,169.00	-4%	\$1,212.00	\$34.54	\$43.60	\$23.15				
2336V434	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER WEB SERVER DF-22010-C(DF-22010-CAM) ANN'L MAINT PRISM SOFTWARE FORMSMANAGER PURL SERVER	\$1,799.00	-4%	\$1,864.00	\$53.12	\$43.80	\$35.60				
2336V441	Prism Forms Manager/DirectSmile Prism Forms	FORMSManager Maintenance FORMSManager	ANNTL MAINT PRISM SOFTWARE FORMSMANAGER PURL SERVEN - DF-22011-C(DF-22011-CAM) ANNTL MAINT PRISM SETWR FORMSMGR TRANSACTION SERVER	\$269.00	-4%	\$279.00	\$7.95	\$6.56	\$5.33				
2336V395	Manager/DirectSmile Prism Forms	Maintenance FORMSManager	DF-22012-C(DF-22012-CAM) ANN'L MAINT PRISM SOFTWARE FORMSMANAGER DESIGNER -	\$1,799.00	-4%	\$1,864.00	\$53.12	\$43.80	\$35.60				
2336V869	Manager/DirectSmile Prism Forms	Maintenance FORMSManager	DF-20013-C(DF-20013-CAM) ANNT_MAINT_PRISM SOFTWARE FORMSMANAGER SERVER - DF-	\$90.00	-4%	\$94.00	\$2.68	\$2.21	\$1.80				
2336V397 2336V408	Manager/DirectSmile Prism Forms Manager/DirectSmile	Maintenance FORMSManager Maintenance	20014-C(DF-20014-CAM) ANN'L MAINT PRISM SFTWR FORMSMGR LOAD BALANCING SERVER-DF-22015-C(DF-20015-CAM)	\$809.00	-4%	\$838.00 \$2,332.00	\$23.88 \$66.46	\$19.69 \$54.80	\$16.01 \$44.54				
2336V387	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR FORMSMANAGER BACK-UP SERVER DF-20050-C(DF-20050-CAM)		-4%	\$373.00	\$10.63	\$8.77	\$7.12				
2336V392	Prism Forms Manager/DirectSmile Prism Forms	FORMSManager Maintenance FORMSManager	ANN'L MAINT PRISM SFTWR FORMSMGR TEST PLATFORM SERVER - DF-20060-C(DF-20060-CAM) PRISM SOFTWARE POSTAL CERTIFICATION MODULE, UNLIMITED	\$359.00	-4%	\$373.00	\$10.63	\$8.77	\$7.12				
2336V393	Manager/DirectSmile Prism Forms	Postal Certification FORMSManager	LICENSE, YEAR 1 - DF-22020 PRISM SOFTWARE POSTAL CERT MODULE, UNLIMITED LICENSE,	\$5,000.00	25%	\$3,731.00	\$106.33	\$87.68	\$71.26				
2336V389	Manager/DirectSmile Prism Forms Manager/DirectSmile	Postal Certification FORMSManager	YEAR 2+ - DF-22021 PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 1 - DF-22025	\$3,500.00	25%	\$2,612.00 \$1.865.00	\$74.44 \$53.15	\$61.38	\$49.89				
2336V877 2336V443	Manager/DirectSmile Prism Forms Manager/DirectSmile	Postal Certification FORMSManager Postal Certification	YEAR 1 - DF-22025 PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 2+ - DF-22026	\$2,500.00	25% 25%	\$1,865.00	\$53.15 \$31.89	\$43.83	\$35.62				
2336V396	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE UPGRADE: LTD VERSION TO UNLTD VER-DF-21010	\$3,250.00	25%	\$2,425.00	\$69.11	\$56.99	\$46.32				
2336V438	Prism Forms Manager/DirectSmile Prism Forms	FORMSManager Postal Certification FORMSManager	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR1 (UNLIMITED LIC EDTN RQE'D)-DF-22050 PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR2+	\$2,000.00	25%	\$1,493.00	\$42.55	\$35.09	\$28.52				
2336V436	Manager/DirectSmile Prism Forms	Postal Certification FORMSManager	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, TR2+ (UNLIMITED LIC EDTN RQE'D)-OP-2051 PRISM SFTWR GEOCODING ADD-ON OPTION, YR1 (UNLIMITED	\$1,200.00	25%	\$896.00	\$25.54	\$21.06	\$17.11				
2336V400	Manager/DirectSmile Prism Forms	Postal Certification FORMSManager	LIC EDTN RQE'D)-DF-22070 PRISM SFTWR GEOCODING ADD-ON OPTION, YR2+ (UNLIMITED	\$1,000.00	25%	\$746.00	\$21.26	\$17.53	\$14.25				
2336V388 2465V737	Manager/DirectSmile Prism Forms Manager/DirectSmile	Postal Certification DirectSmile for Forms Manager	LIC EDTN RQE'D)-DF-22071 DIRECTSMILE CREATOR - DI-00010	\$1,000.00	25%	\$746.00 \$4,476.00	\$21.26 \$127.57	\$17.53 \$105.19	\$14.25 \$85.49				
2467V093	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	ANNUAL MAINTENANCE DIRECTSMILE CREATOR - DI-00010-AM	\$815.00	-6%	\$861.00	\$24.54	\$20.23	\$16.45				
2465V738	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	PRISM FORMSMANAGER DIRECTSMILE IMPLEMENTATION BY LOCAL SYSTEMS ANALYST	\$1,680.00	-15%	\$1,932.00	\$55.06	\$45.40	\$36.90				
		Implementation Services by PRISM -											
2336V866	Prism Forms Manager/DirectSmile	Contact Marketing for more information	PRISM SOFTWARE TRAINING; 3 HOURS MAX;REMOTE VIA WEBEX - DF-80010-C	\$476.00	12%	\$420.00	\$11.97	\$9.87	\$8.02				
22751/774	Prism Forms	Implementation Services by Local	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	\$940.00	-1%	\$951.00	804.05	\$20.00	£10.05				
2375V774	Manager/DirectSmile Meadows Publishing -	Systems Analyst DesignMerge for Adobe InDesign	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN	\$840.00	-176	\$851.00	\$24.25	\$20.00	\$16.25				
1298V557	DesignMerge	(Windows) DesignMerge for		\$3,595.00	13%	\$3,129.00	\$89.18	\$73.53	\$59.76				
2184V791	Meadows Publishing - DesignMerge	Adobe InDesign (Windows) DesignMerge for	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D030	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V792	Meadows Publishing - DesignMerge	Adobe InDesign (Windows)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D031	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V785	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN (WIN) OEM-AW-D032	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
21047703	Meadows Publishing -	DesignMerge for Adobe InDesign	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN			\$000.00	924.00	920.33	\$10.04				
2184V794	DesignMerge	(Windows) DesignMerge for	(WIN) OEM-AW-D045 DESIGNMERGE PROFESSIONAL FOR ADOBE	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
1397V971	Meadows Publishing - DesignMerge	Adobe InDesign (Mac) DesignMerge for	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN(MACINTOSH EDITION) OEM-AM-D001	\$3,595.00	13%	\$3,128.00	\$89.15	\$73.51	\$59.74				
2184V787	Meadows Publishing - DesignMerge	Adobe InDesign (Mac)	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D030	\$695.00	13%	\$605.00	\$17.24	\$14.22	\$11.56				
2184V788	Meadows Publishing -	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D031	\$695.00		\$605.00	\$17.24	\$14.22	\$11.56				
21041/08	DesignMerge Meadows Publishing -	(Mac) DesignMerge for Adobe InDesign	OEM-AM-D031 DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN	\$695.00	13%	3605.00	\$17.24	\$14.22	\$11.56				
2184V784	DesignMerge	(Mac) DesignMerge for	(MAC) OEM-AM-D032	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2184V789	Meadows Publishing - DesignMerge	Adobe InDesign (Mac) DesignMerge for	DESIGNMERGE SCRIPTING MODULE FOR INDESIGN (MAC) OEM- AM-0040	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
2184V790	Meadows Publishing - DesignMerge	Adobe InDesign (Mac)	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN (MAC) OEM-AM-D045	\$1,495.00	13%	\$1,302.00	\$37.11	\$30.60	\$24.87				
	Meadows Publishing -	DesignMerge Annual	ANNUAL MAINTENANCE FOR DESIGNMERGE FOR QUARK										
1298V555	DesignMerge Meadows Publishing -	Maintenance DesignMerge Annual	EXPRESS (MAC AND WINDOWS) OEM-S-D050 ANNUAL MAINTENANCE FOR DESIGNMERGE FOR ADOBE	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99				
1298V558	DesignMerge	Maintenance	INDESIGN (MAC AND WINDOWS) OEM-S-D051	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99	x			
2184V795	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance Implementation	ANNUAL MAINTENANCE SUPPORT RENEWAL CONTRACTS INDESIGN (MAC OR WIN)	\$600.00	-15%	\$690.00	\$19.67	\$16.22	\$13.18				
1397V966	Meadows Publishing - DesignMerge	Services by DesignMerge	DESIGNMERGE WEB-BASED TRAINING (STANDARD) OEM-S-0054	\$1,194.00	12%	\$1,054.00	\$30.04	\$24.77	\$20.13				
	Meadows Publishing -	Implementation Services by											
1397V972	DesignMerge Meadows Publishing -	DesignMerge Implementation Services by	DESIGNMERGE WEB-BASED TRAINING (ADVANCED) DESIGNMERGE ONE DAY ON-SITE TRAINING (STANDARD) OEM-S	\$2,100.00	12%	\$1,853.00	\$52.81	\$43.55	\$35.39				
1397V973	DesignMerge	DesignMerge Implementation	0056	\$2,634.00	12%	\$2,324.00	\$66.23	\$54.61	\$44.39				
1397V974	Meadows Publishing - DesignMerge	Services by DesignMerge	DESIGNMERGE ONE DAY ON-SITE TRAINING (ADVANCED) OEM-S 0057	\$3,540.00	12%	\$3,124.00	\$89.03	\$73.41	\$59.67				
1397V975	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ON-SITE TRAINING ADD-ON DAY OEM-S-0058	\$1.440.00	12%	\$1.271.00	\$36.22	\$29.87	\$24.28				
1707V266	Meadows Publishing - DesignMerge	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR WINDOWS	\$1,440.00	-21%	\$1,271.00	\$34.31	\$29.87	\$24.28				
2184V797	Meadows Publishing - DesignMerge	Starter Kits	ADDITIONAL 100K RECORDS FOR DESIGNMERGE STARTER (WIN) OEM-AW-D401	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2184V783	Meadows Publishing - DesignMerge Meadows Publishing -	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (WIN) OEM-AW-D400	\$2,995.00	13%	\$2,607.00	\$74.30	\$61.26	\$49.79				
1707V267	DesignMerge Meadows Publishing -	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR MACINTOSH ADDITIONAL 100K RECORDS FOR DESIGNMERGE STARTER	\$995.00		\$1,204.00	\$34.31	\$28.29	\$23.00				
		Starter Kits	(MAC) OEM-AM-D401	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2184V786 2184V796	DesignMerge Meadows Publishing - DesignMerge	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (MAC) OEM-AM-D400	\$2,995.00	13%	\$2,607.00	\$74.30	\$61.26	\$49.79				

	Sub Cat	Sub Trees		Pricing Quantity (License per device/employee/s erver, Single Unit,	Minimum Disc	Net Port	26 M	40 Martin	60 M	Materia.		Overage	Overa
em Code Iptions	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Cold
541V932 541V933	Objectif Lune - PlanetPress Objectif Lune - PlanetPress	PlanetPress PlanetPress	PlanetPress Production PW600E-102-70-01 PlanetPress Production (Qty 2+) PW600E-102-70-02	\$12,500.00 \$9,375.00	26% 26%	\$9,247.00 \$6,936.00	\$263.54 \$197.68 \$84.33	\$217.30 \$163.00	\$176.62 \$132.48 \$56.52				
541V934 541V935	Objectif Lune - PlanetPress Objectif Lune - PlanetPress	PlanetPress PlanetPress	PlanetPress Imaging PI300E-102-70-01 PlanetPress Imaging (Oty 2+) PI300E-102-70-02 Annual Meintengenge for Direct Planet Watch CW000E 102:00.01	\$4,000.00	26% 26%	\$2,959.00 \$2,220.00	\$63.27	\$69.54 \$52.17	\$42.40				
305V543	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch CW000E-102-00-01 Annual Maintenance for PlanetPress Watch (Qty 2+) CW000E-102-00-	\$595.00	26%	\$440.00	\$12.54	\$10.34	\$8.40				
541V937 541V938	Objectif Lune - PlanetPress Objectif Lune - PlanetPress	PlanetPress PlanetPress	02 Annual Maintenance for PlanetPress Office CW500E-102-00-01	\$446.00 \$1,275.00	26% 26%	\$332.00 \$944.00	\$9.46 \$26.90	\$7.80 \$22.18	\$6.34 \$18.03				
541V939	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office (Qty 2+) CW500E-102-00-02	\$956.00	26%	\$708.00	\$20.18	\$16.64	\$13.52				
541V940	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production CW600E-102-00-01	\$2,125.00	26%	\$1,572.00	\$44.80	\$36.94	\$30.03				
541V936	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production (Qty 2+) CW600E-102- 00-02	\$1,594.00	26%	\$1,180.00	\$33.63	\$27.73	\$22.54				
541V941	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Imaging CI300E-102-00-01	\$680.00	26%	\$504.00	\$14.36	\$11.84	\$9.63				
541V942 541V943	Objectif Lune - PlanetPress Objectif Lune - PlanetPress	PlanetPress PlanetPress	Annual Maintenance for PlanetPress Imaging (Qty 2+) Cl300E-102-00-02 PlanetPress Suite 7 Software Media w/Shipping MEDIAX-102-70-01	\$510.00	26% 24%	\$378.00 \$38.00	\$10.77 \$1.08	\$8.88 \$0.89	\$7.22 \$0.73				
543V696	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Office PW50UE-102- 70-01	\$5,200.00	26%	\$3,847.00	\$109.64	\$90.40	\$73.48				
543V701	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Office (Qty 2+) PW50UE-102-70-02	\$3,900.00	26%	\$2,885.00	\$82.22	\$67.80	\$55.10				
543V700	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Production PW60UE- 102-70-01	\$11,700.00	26%	\$8.655.00	\$246.67	\$203.39	\$165.31				
543V697		PlanetPress	Upgrade from PlanetPress Watch to PlanetPress Production (Qty 2+) PW60UE-102-70-02		26%	\$6,492.00	\$185.02	\$152.56	\$103.31				
	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade from PlanetPress Office to PlanetPress Production PW65UE-	\$8,775.00									
543V702	Objectif Lune - PlanetPress	Upgrades PlanetPress	102-70-01 Upgrade from PlanetPress Office to PlanetPress Production (Qty 2+)	\$6,500.00	26%	\$4,809.00	\$137.06	\$113.01	\$91.85				
543V698	Objectif Lune - PlanetPress	Upgrades PlanetPress	PW65UE-102-70-02 Annual Maintenance for PlanetPress Watch to PlanetPress Office	\$4,875.00	26%	\$3,606.00	\$102.77	\$84.74	\$68.87				
543V699	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade CW50UE-102-00-01 Annual Maintenance for PlanetPress Watch to PlanetPress Office	\$884.00	26%	\$654.00	\$18.64	\$15.37	\$12.49				
543V706	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade (Qty 2+) CW50UE-102-00-02 Annual Maintenance for PlanetPress Watch to PlanetPress Production	\$663.00	26%	\$491.00	\$13.99	\$11.54	\$9.38				
543V703	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade CW60UE-102-00-01 Annual Maintenance for PlanetPress Watch to PlanetPress Production	\$1,989.00	26%	\$1,472.00	\$41.95	\$34.59	\$28.12				
543V704	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade (Qty 2+) CW60UE-102-00-02 Annual Maintenance for PlanetPress Office to PlanetPress Production	\$1,492.00	26%	\$1,104.00	\$31.46	\$25.94	\$21.09				
543V705	Objectif Lune - PlanetPress	Upgrades PlanetPress	Upgrade CW65UE-102-00-01 Annual Maintenance for PlanetPress Office to PlanetPress Production	\$1,105.00	26%	\$818.00	\$23.31	\$19.22	\$15.62				
543V707	Objectif Lune - PlanetPress	Upgrades PlanetPress Printer	Upgrade (Qty 2+) CW65UE-102-00-02	\$829.00	26%	\$614.00	\$17.50	\$14.43	\$11.73				
579V792	Objectif Lune - PlanetPress	PlanetPress Printer Licenses PlanetPress Printer	PlanetPress Printer License Category I (1 to 50 ppm) PL001E-102-00-01 PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 PL001E-	\$1,540.00	26%	\$1,140.00	\$32.49	\$26.79	\$21.77				
585V599	Objectif Lune - PlanetPress	PlanetPress Printer Licenses PlanetPress Printer	PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 PL001E- 102-00-02 PlanetPress Printer License Category II (51 to 69 ppm) PL002E-102-00-	\$925.00	26%	\$685.00	\$19.52	\$16.10	\$13.08				
585V595	Objectif Lune - PlanetPress	Licenses	01	\$3,465.00	26%	\$2,563.00	\$73.05	\$60.23	\$48.95				
585V596	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category II (51 to 69 ppm) Qty 2-5 PL002E- 102-00-02	\$2,420.00	26%	\$1,791.00	\$51.04	\$42.09	\$34.21				
585V594	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category III (70 to 105 ppm) PL003E-102- 00-01	\$4,675.00	26%	\$3,459.00	\$98.58	\$81.29	\$66.07				
585V600	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category III (70 to 105 ppm) Qty 2-5 PL003E-102-00-02	\$3,750.00	26%	\$2,775.00	\$79.09	\$65.21	\$53.00				
582V737	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category IV (106 to 179 ppm) PL004E-102-00-01	\$7,425.00	26%	\$5,494.00	\$156.58	\$129.11	\$104.94				
582V736	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category IV (106 to 179 ppm) Qty 2-5 PL004E-102-00-02	\$5,950.00	26%	\$4,402.00	\$125.46	\$103.45	\$84.08				
582V724	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) CL001E-102-00-01	\$262.00	26%	\$194.00	\$5.53	\$4.56	\$3.71				
582V720	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 CL001E-102-00-02	\$157.00	25%	\$117.00	\$3.33	\$2.75	\$2.23				
582V721	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) CL002E-102-00-01	\$589.00	26%	\$436.00	\$12.43	\$10.25	\$8.33				
582V725	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) dtv 2-5 CL002E-102-00-02	\$411.00		\$305.00	\$8.69	\$7.17	\$5.83				
		PlanetPress Printer	Annual Maintenance for PlanetPress Printer License Category III (70 to										
582V726	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	105 ppm) CL003E-102-00-01 Annual Maintenance for PlanetPress Printer License Category III (70 to	\$475.00	-24%	\$589.00	\$16.79	\$13.84	\$11.25				
582V727	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	105 ppm) Qty 2-5 CL003E-102-00-02 Annual Maintenance for PlanetPress Printer License Category IV (106 to	\$638.00	26%	\$473.00	\$13.48	\$11.12	\$9.03				
582V728	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	179 ppm) CL004E-102-00-01 Annual Maintenance for PlanetPress Printer License Category IV (106 to	\$1,262.00	26%	\$934.00	\$26.62	\$21.95	\$17.84				
582V729	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	179 ppm) Qty 2-5 CL004E-102-00-02 PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY	\$1,012.00	26%	\$749.00	\$21.35	\$17.60	\$14.31				
325V690	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	6-10 PL001E-102-00-03 ANN'L MAINT PLANETPRESS PRINTER LIC CAT I(1-50 PPM)QTY 6-	\$650.00	26%	\$482.00	\$13.74	\$11.33	\$9.21				
325V655	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	10 CL001E-102-00-03 PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY	\$110.50	2%	\$108.00	\$3.08	\$2.54	\$2.06				
325V689	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	11+ PL001E-102-00-04 ANN'L MAINT PLANETPRESS PRINTER LIC CAT I(1 TO 50 PPM)QTY	\$500.00	26%	\$370.00	\$10.55	\$8.70	\$7.07				
325V652	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	11+ CL001E-102-00-04 PLANETPRESS PRINTER LICENSE CATEGORY II/51 TO 69	\$85.00	1%	\$84.00	\$2.39	\$1.97	\$1.60				
325V692	Objectif Lune - PlanetPress	Licenses PlanetPress Printer	PPM)QTY 6-10 PL002E-102-00-03 ANN'L MAINT PLANETPRESS PRINTER LIC CAT II(51-69 PPM)QTY 6	\$1,925.00	26%	\$1,425.00	\$40.61	\$33.49	\$27.22				
325V658	Objectif Lune - PlanetPress	Licenses	10 CL002E-102-00-03	\$327.25	2%	\$321.00	\$9.15	\$7.54	\$6.13				
325V691	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY II(51 TO 69 PPM)QTY 11+ PL002E-102-00-04	\$1,534.50	26%	\$1,136.00	\$32.38	\$26.70	\$21.70				
325V657	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT II(51-69 PPM)QTY 11+ CL002E-102-00-04	\$260.87	2%	\$255.00	\$7.27	\$5.99	\$4.87				
325V693	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY III(70 TO 105 PPM)QTY 6+ PL003E-102-00-03	\$3,000.00	26%	\$2,220.00	\$63.27	\$52.17	\$42.40				
325V659	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT III(70-105 PPM)QTY 6+ CL003E-102-00-03	\$510.00	2%	\$499.00	\$14.22	\$11.73	\$9.53				
580V838	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Design (2 days) - At Objectif Lune *Per Student T5010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
582V722	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Flow (2 days) - At Objectif Lune *Per Student T3010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
580V839	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Talk (per day) - At Objectif Lune *Per Student T6210E-102- 00-01	\$1,250.00	13%	\$1,088.00	\$31.01	\$25.57	\$20.78				
		PlanetPress		¢1,200.00	1378	÷.,200.00	01.01	Q20.07	(LU.) 0				
586V887	Objectif Lune - PlanetPress	Services by Objectif	PlanetPress Implementation Services by Objectif Lune Engineers - at OL (hourly) SE010E-102-00-01	\$234.00	-1%	\$237.00	\$6.75	\$5.57	\$4.53				
0000001	objectil Lune - PlanetPress	PlanetPress Implementation	nony, 660106-102-00-01	\$234.00	-1%	\$237.00	30.75	35.57	\$4.53				
5961/900	Objectif Luna Blanci Da	Services by Objectif	PlanetPress Implementation Services by Objectif Lune Engineers -	\$325.00	27%	\$237.00	\$6.75	\$5.57	A				
586V889	Objectif Lune - PlanetPress	Lune PlanetPress Implementation	Remote (Hourly, 4 hrs minimum) PDIEMX-102-00-01	\$325.00	27%	\$237.00	\$ б./5	\$5.57	\$4.53				
		Implementation Services by Objectif	PLANETPRESS PRO SERVICES: ON-SITE SERVICE - ONE 8-HOUR			<u></u>							
377V548	Objectif Lune - PlanetPress	Lune PlanetPress	DAY SE011E-102-00-01	\$0.00	#DIV/0!	\$1,741.00	\$49.62	\$40.91	\$33.25				
		Implementation Services by Objectif	PLANETPRESS SOLUTION DEVLPMNT W/ PPS (4 DAYS ON-SITE)										
377V550	Objectif Lune - PlanetPress	Lune PlanetPress	T2011E-102-00-01	\$0.00	#DIV/0!	\$6,963.00	\$198.45	\$163.63	\$132.99				
		Implementation Services by Objectif	PLANETPRESS CUSTOM TRAINING - PER DAY (1 DAY ON-SITE)										
377V546	Objectif Lune - PlanetPress	Lune PlanetPress	T8111E-102-00-01	\$0.00	#DIV/0!	\$1,915.00	\$54.58	\$45.00	\$36.58				
		Implementation Services by Objectif	PlanetPress Document Design (2 days) - At Objectif Lune *Per Student										
580V838	Objectif Lune - PlanetPress	Lune	T5010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
		Implementation											
375V837	Objectif Lune - PlanetPress	Services by Objectif	PLANETPRESS DOCUMENT DESIGN W/ PPS (2 DAYS ON-SITE) T5011E-102-00-01	\$0.00	#DIV/0!	\$3,482.00	\$99.24	\$81.83	\$66.51				
		PlanetPress Implementation											
582V722	Objectif Lune - PlanetPress	Services by Objectif	PlanetPress Document Flow (2 days) - At Objectif Lune *Per Student T3010E-102-00-01	\$1,634.00	-1%	\$1,658.00	\$47.25	\$38.96	\$31.67				
		PlanetPress		¢1,004.00		÷.,200.00	¢-1.20	ę	φ01.01				
3751/829	Objectif Lune - Planat Des	Services by Objectif	PLANETPRESS DOCUMENT FLOW W/ PPS (2 DAYS ON-SITE)	to 22	#D11//01	\$3 400 00	£00.04	\$81.83	\$00 F1				
375V838	Objectif Lune - PlanetPress	Lune PlanetPress	T3011E-102-00-01	\$0.00	#DIV/0!	\$3,482.00	\$99.24	\$51.83	\$66.51				
		Implementation Services by Objectif	PLANETPRESS PRO SERVICES AT OL SOLUTION DEVLOPMNT W/										
375V840	Objectif Lune - PlanetPress	Lune PlanetPress	PPS 4 DAYS T2010E-102-00-01	\$0.00	#DIV/0!	\$2,394.00	\$68.23	\$56.26	\$45.73				
		Implementation Services by Objectif	PLANETPRESS PRO SERVICES AT OL: CUSTOM TRAINING - PER										
375V839	Objectif Lune - PlanetPress	Lune PlanetPress	DAY T8110E-102-00-01	\$0.00	#DIV/0!	\$1,263.00	\$36.00	\$29.68	\$24.12				
		Implementation											
		Services by Objectif	PLANETPRESS TALK - PER DAY (1 DAY ON-SITE) T6211E-102-00-										

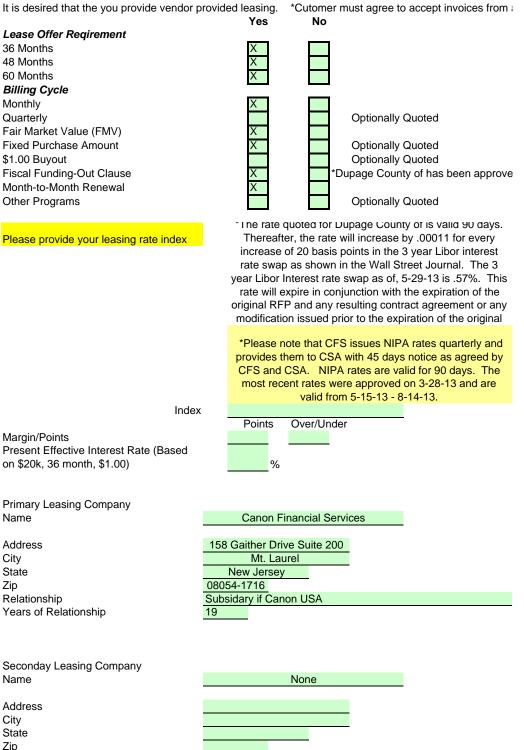
Product				Purchase Pricing Quantity			Lease			Service	1		
				(License per device/employee/s									
Item Code	Sub Category	Sub Type	Product Model	erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options		Implementation											
1396V753	Objectif Lune - PlanetPress	Services by Local Systems Analyst	PlanetPress Implementation Services by Local Systems Analyst	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
00001405	Objectif Lune - PlanetPress	PlanetPress Capture Software &	PLANETPRESS CAPTURE - PEN LICENSE (QTY 1 TO 25) P03001-	6 400 00	050/	0054.00	610.00	to or	eo 70				
2208V105	Capture Objectif Lune - PlanetPress	Maintenance PlanetPress Capture Software &	102-00-01 OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN	\$469.00	25%	\$351.00	\$10.00	\$8.25	\$6.70				
2208V113	Capture	Maintenance PlanetPress Capture	LICENSE (QTY 1 TO 25) C03001-102-00-01	\$79.73	1%	\$79.00	\$2.25	\$1.86	\$1.51				
2208V108	Objectif Lune - PlanetPress Capture	Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 26-50) P03001-102- 00-02	\$439.00	25%	\$328.00	\$9.35	\$7.71	\$6.26				
	Objectif Lune - PlanetPress	PlanetPress Capture Software &	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN										
2208V109	Capture	Maintenance PlanetPress Capture	LICENSE (QTY 26-50)C03001-102-00-02	\$74.63	1%	\$74.00	\$2.11	\$1.74	\$1.41				
2208V112	Objectif Lune - PlanetPress Capture	Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 51-100) P03001- 102-00-03	\$399.00	25%	\$298.00	\$8.49	\$7.00	\$5.69				
	Objectif Lune - PlanetPress	PlanetPress Capture Software &	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN										
2208V100	Capture	Maintenance PlanetPress Capture	LICENSE (QTY 51-100) C03001-102-00-03	\$67.83	0%	\$68.00	\$1.94	\$1.60	\$1.30				
2208V115	Objectif Lune - PlanetPress Capture	Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 101+) P03001-102- 00-04	\$379.00	25%	\$283.00	\$8.07	\$6.65	\$5.41				
2208V116	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (0TY 101+) C03001-102-00-04	\$64.43	1%	\$64.00	\$1.82	\$1.50	\$1.22				
2208V116 2208V098	Capture Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN PN1001-102-00-01	\$249.00	-6%	\$64.00	\$1.82	\$1.50	\$1.22				
2461V467	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN EXTENDED WARRANTY CN100W-102-00-01	\$75.00	-6%	\$66.00	\$1.88	\$1.55	\$1.26				
2208V101	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY SPARE CAP DP201-BLACK COLOR (SET OF 10) 711005-102-00-01	\$155.00	-6%	\$164.00	\$4.67	\$3.85	\$3.13				
2208V103	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY MOBILE CRADLE (SET OF 10) 711002-102-00-01	\$155.00	-6%	\$164.00	\$4.67	\$3.85	\$3.13				
2410V892	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLACK 1	\$120.00	-15%	\$138.00	\$3.93	\$3.24	\$2.64				
2410V891	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLUE 711024-102-00-01	\$120.00	-15%	\$138.00	\$3.93	\$3.24	\$2.64	1			
2448V053	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO PEN REFILL BLACK 5-PACK TRIPLE ACTION INK CATRIDGE- 711031-102-00-02	\$15.00	-13%	\$17.00	\$0.48	\$0.40	\$0.32]			
2410V890	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILL BLUE 5-PACK TRIPLE ACTION INK CATRIDGE 711030-102-00-01	\$15.00	-7%	\$16.00	\$0.46	\$0.38	\$0.31				
2378V739	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OL CANON SOLUTIONS AMERICA SHIPPING AND HANDLING SP5001-202-00-01	\$1.00	0%	\$1.00	\$0.03	\$0.02	\$0.02				
2465V343 2451V154	Objectif Lune - DocuMailer Objectif Lune - DocuMailer	DocuMailer DocuMailer	DOCUMAILER PRO DMP DOCUMAILER LITE - DML DOQUMAILER LITE - DML	\$6,000.00 \$1,500.00	13% 13%	\$1,306.00	\$148.83 \$37.22	\$122.72 \$30.69	\$99.74 \$24.94				
2465V341 2465V342	Objectif Lune - DocuMailer Objectif Lune - DocuMailer	DocuMailer DocuMailer	DOCUMAILER ADD-ON DM-AO DOCUMAILER ENHANCED DATA SERVICES \$10/K DM-EDS	\$1,000.00 \$10.00	13% 10%	\$871.00 \$9.00	\$24.82 \$0.26	\$20.47 \$0.21	\$16.64 \$0.17				
2467V120	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER PRO - ANNUAL SUPPORT POP - DMP-AS ANNUAL MAINTENANCE 1 YEAR - POP - DOCUMAILER LITE - DML-	\$1,200.00	2%	\$1,173.00	\$33.43	\$27.57	\$22.40				
2451V150	Objectif Lune - DocuMailer	DocuMailer Maintenance DocuMailer	AS	\$300.00	13%	\$262.00	\$7.47	\$6.16	\$5.00				
2467V111	Objectif Lune - DocuMailer	Maintenance DocuMailer	DOCUMAILER ADD-ON - ANNUAL SUPPORT POP - DM-AOAS DOCUMAILER CLOUD STORAGE ADD-ON - ANNUAL SUPPORT	\$200.00	13%	\$175.00	\$4.99	\$4.11	\$3.34				
2467V112	Objectif Lune - DocuMailer	Maintenance	POP - DM-CS-AOAS DOCUMAILER CLOUD STORAGE ADDITIONAL 50 GB ADD-ON POP -	\$600.00	13%	\$523.00	\$14.91	\$12.29	\$9.99				
2467V113 2465V344	Objectif Lune - DocuMailer Objectif Lune - DocuMailer	Maintenance Satori Bulk Mailer	ANNUAL SUPPORT - DM-CS-50AOAS SATORI BULK MAILER PRO EDITION - SS-USBW-PRO	\$400.00 \$2.695.00	13%	\$348.00 \$2,346.00	\$9.92 \$66.86	\$8.18 \$55.13	\$6.65 \$44.81				
2465V345	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER PRO EDITION UNLIMITED MOVE UPDATE CREDITS - SS-USBW-PRO MOVE ANNUAL	\$1,300.00	13%	\$1,132.00	\$32.26	\$26.60	\$21.62				
2451V153	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER BUSINESS EDITION SS-USBW-BUS SATORI BULK MAILER BUSINESS EDITION UNLIMITED MOVE	\$3,695.00	13%	\$3,217.00	\$91.68	\$75.60	\$61.44				
2451V152	Objectif Lune - DocuMailer	Satori Bulk Mailer Satori Mailroom	UPDATE CREDITS - SS-USBW-BUS MOVE ANNUAL SATORI MAILROOM TOOLKIT ARCHITECT - 0-250K - POP - SS-	\$1,300.00	13%	\$1,132.00	\$32.26	\$26.60	\$21.62				
2465V346	Objectif Lune - DocuMailer	Architect Satori Mailroom	MRTKA0-250-1 SATORI MAILROOM TOOLKIT ARCHITECT - 250K-500K - POP - SS-	\$2,295.00	13%	\$1,998.00	\$56.94	\$46.95	\$38.16				
2465V713	Objectif Lune - DocuMailer	Architect Satori Mailroom	MRTKA250-500-1 SATORI MAILROOM TOOLKIT ARCHITECT - 500K-1M - POP - SS-	\$3,295.00	13%	\$2,869.00	\$81.77	\$67.42	\$54.80				
2465V715	Objectif Lune - DocuMailer	Architect Satori Mailroom	MRTKA500-1M-1 SATORI MAILROOM TOOLKIT ARCHITECT - 1M-2.5M - POP - SS-	\$5,295.00	13%	\$4,608.00	\$131.33	\$108.29	\$88.01				
2465V711	Objectif Lune - DocuMailer	Architect Satori Mailroom	MRTKA-2.5M-1 SATORI MAILROOM TOOLKIT ARCHITECT - GEOCODING ADDON -	\$7,295.00	13%	\$6,350.00	\$180.98	\$149.23	\$121.29				
2465V722	Objectif Lune - DocuMailer	Architect Satori Mailroom	POP - SS-USA-GEO SATORI MAILROOM TOOLKIT ARCHITECT - MIXED WEIGHT	\$495.00	13%	\$432.00	\$12.31	\$10.15	\$8.25				
2465V725		Architect Satori Mailroom	PRESORT ADDON - POP- SS-USA-MIXWT SATORI MAILROOM TOOLKIT ARCHITECT - MAIL.DAT ADDON -	\$0.00	#DIV/0!	\$1,128.00	\$32.15	\$26.51 \$10.15	\$21.54				
2465V726 2466V648	Objectif Lune - DocuMailer Objectif Lune - DocuMailer	Architect Lorton Data	POP - SS-USA-EDOC DOCUMAILER LORTON DATA: LD-50,000 ANNUAL MAILINGS - POP	\$495.00	13%	\$432.00 \$344.00	\$12.31	\$10.15	\$8.25				
2466V646	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-100,000 ANNUAL MAILINGS - POP	\$595.00	13%	\$519.00	\$3.00	\$12.20	\$9.91				
2466V647	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-250,000 ANNUAL MAILINGS - POP	\$995.00	13%	\$866.00	\$24.68	\$20.35	\$16.54				
2467V118	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-500,000 ANNUAL MAILINGS - POP	\$1.395.00	13%	\$1,214.00	\$34.60	\$28.53	\$23.19				
2467V104	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-1,250,000 ANNUAL MAILINGS - POP	\$2,845.00	13%	\$2,476.00	\$70.57	\$58.19	\$47.29				
2467V109	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-2,500,000 ANNUAL MAILINGS - LD-2,500,000 ANNUAL MAILINGS - POP	\$4,995.00	13%	\$4,347.00	\$123.89	\$102.15	\$83.03				
2467V115	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-5,000,000 ANNUAL MAILINGS - POP	\$7,495.00	13%	\$6,523.00	\$185.91	\$153.29	\$124.59				
2467V106	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-10,000,000 ANNUAL MAILINGS - POP	\$9,995.00	13%	\$8,699.00	\$247.92	\$204.43	\$166.15				
04670/404		DocuMailer	DOCUMAILER PROFESSIONAL SERVICES ON-SITE 2 DAYS KT-PS-			**							
2467V121	Objectif Lune - DocuMailer	Professional Services	ONSITE2DAY DOCUMAILER PROFESSIONAL SERVICES ON-SITE ADDITIONAL	\$0.00	#DIV/0!	\$5,719.00	\$162.99	\$134.40	\$109.23				
2467V122	Objectif Lune - DocuMailer		DOCUMAILER PROFESSIONAL SERVICES ON-SITE ADDITIONAL DAY KT-PS-ONSITEADDDAY	\$0.00	#DIV/0!	\$1,045.00	\$29.78	\$24.56	\$19.96				
2451V156	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER USPS FACILITATION ASSISTANCE BY OL ANALYST - ED-USPS-ASST	\$1,200.00	5%	\$1,137.00	\$32.40	\$26.72	\$21.72				
_ /011100	- Jostin Conte - Documaner	DocuMailer	EU-USPS-ASST DOCUMAILER PROFESSIONAL SERVICES HOURLY RATE - KT-PS-	91,200.00	5%	φ1,137.0U	ə ə z.40	320./Z	\$21.72	1			
2451V155	Objectif Lune - DocuMailer Objectif Lune - PrintShop	Professional Services PrintShop Mail	HR	\$250.00	5%	\$237.00	\$6.75	\$5.57	\$4.53				
1770V436	Mail/DirectSmile Objectif Lune - PrintShop	Starter PrintShop Mail	PRINTSHOP MAIL STARTER	\$995.00	25%	\$743.00	\$21.18	\$17.46	\$14.19				
1770V429	Mail/DirectSmile Objectif Lune - PrintShop	Starter PrintShop Mail	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL STARTER	\$169.15	25%	\$127.00	\$3.62	\$2.98	\$2.43				
1770V435	Mail/DirectSmile Objectif Lune - PrintShop	Production PrintShop Mail	PRINTSHOP MAIL PRODUCTION	\$4,995.00	25%	\$3,726.00	\$106.19	\$87.56	\$71.17				
1770V428	Mail/DirectSmile Objectif Lune - PrintShop	Production PrintShop Mail	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL PRODUCTION UPGRADE FROM PRINTSHOP MAIL STARTER TO PRINTSHOP	\$849.15	25%	\$634.00	\$18.07	\$14.90	\$12.11				
1770V437	Mail/DirectSmile Objectif Lune - PrintShop	Production PrintShop Mail	MAIL PRODUCTION OL CARE - MANDATORY AT POP - FROM PRINTSHOP MAIL	\$4,495.00	25%	\$3,353.00	\$95.56	\$78.80	\$64.04				
1770V434	Mail/DirectSmile Objectif Lune - PrintShop Mail/DirectSmile	Production DirectSmile for PrintShop Mail	STARTER TO PRINTSHOP MAIL PRODUCTION DIRECTSMILE CREATOR PRO FOR PRINTSHOP MAIL - 2 CORE SYSTEM INCLUDES 100 SETS DESABSM2C.01	\$764.15	25%	\$570.00	\$16.25	\$13.40	\$10.89				
2245V129	Mail/DirectSmile Objectif Lune - PrintShop	PrintShop Mail PrintShop Mail Services by Objectif	SYSTEM, INCLUDES 100 SETS PDS4PSM-2C-01	\$3,200.00	26%	\$2,368.00	\$67.49	\$55.65	\$45.23				
2245V132	Objectif Lune - PrintShop Mail/DirectSmile	Services by Objectif Lune Implementation	DS CARE - MANDATORY AT POP CDS4PSM-2C-01	\$640.00	26%	\$474.00	\$13.51	\$11.14	\$9.05				
1396V754	Objectif Lune - PrintShop Mail/DirectSmile	Services by Local Systems Analyst	PRINTSHOP MAIL/ DIRECTSMILE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$840.00	12%	\$740.00	\$21.09	\$17.39	\$14.13				
2384V848	IPRO	IPRO Copy +	IPRO COPY + BASE SUBSCRIPTION - COPYSUB IPRO COPY + RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON -	\$4,000.00	12%	\$3,482.00	\$99.24	\$81.83	\$66.51				
2384V850 2384V842	IPRO IPRO	IPRO Copy + IPRO eScan-IT	COPYSUBAR ESCAN-IT BASE SUBSCRIPTION - ESCANSUB	\$3,000.00 \$2,500.00	13% 13%	\$2,612.00 \$2,176.00	\$74.44 \$62.02	\$61.38 \$51.14	\$49.89 \$41.56				
2384V843	IPRO	IPRO eScan-IT	ESCAN-IT RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON - ESCANSUBAR	\$1,500.00	13%	\$1,306.00	\$37.22	\$30.69	\$24.94	1			
2284V141	IPRO	IPRO Professional Services	IPRO WEB-BASED PROFESSIONAL SERVICES & TRAINING (HOURLY RATE) TRA003	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				
2284V142	IPRO	IPRO Professional Services	IPRO ON-SITE PROFESSIONAL SERVICES & TRAINING (TRAVEL NOT INCLUDED) TRA002	\$2,067.00	-1%	\$2,098.00	\$59.79	\$49.30	\$40.07				
2284V143	IPRO	IPRO Professional Services	IPRO EXT REMOTE SUPPORT - AFTER HRS, HOLIDAYS, WEEKENDS & CUSTOM PROJECTS (HRLY RATE) - TEL002	\$334.00	-1%	\$339.00	\$9.66	\$7.97	\$6.47				
5444B002	PRISMA Access	PRISMA Access Central Server	OCE PRISMAACCESS CENTRAL SERVER SET	\$4,248.00	28%	\$3,078.00	\$87.72	\$72.33	\$58.79				
9752004		PRISMA Access Operator Console	DDISMA ACCESS 1ST OPERATOR CONSCI 5	eo 101		#4 F00 FT	A	foo	600 CT				
8753B001	PRISMA Access	License PRISMA Access	PRISMA ACCESS 1ST OPERATOR CONSOLE	\$2,124.00	26%	\$1,568.00	\$44.69	\$36.85	\$29.95				
8753B003	PRISMA Access	Operator Console License	PRISMA ACCESS EXTRA OPERATOR CONSOLE	\$1,699.00	27%	\$1,248.00	\$35.57	\$29.33	\$23.84				

Product		_		Purchase			Lease			Service			
Troduct				Pricing Quantity (License per			20000			00.1100	T		
Item Code	Sub Catogory	Sub Type	Product Model	device/employee/s erver, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options	Sub Category	PRISMA Access	Product Model	Annuai,etc.)	Off Of MSRP	Net Price	36 MONTH FMV	48 Month FMV	60 Month FMV	volume	Base	B&W	Color
8753B004	PRISMA Access	Operator Console License	PRISMA ACCESS SUBMISSION SERVER	\$3,540.00	26%	\$2,612.00	\$74.44	\$61.38	\$49.89	,			
5450B004	PRISMA Access	PRISMA Access V5 License Upgrade	PRISMA ACCESS V4 TO PRISMA ACCESSS V5 LICENSE UPGRADE PRISMA ACCESS - OCE DOCWORKS ODW SUBMISSION TO	\$5,496.00	25%	\$4,121.00	\$117.45	\$96.84	\$78.71				
5450B005	PRISMA Access	PRISMA Access V5 License Upgrade PRISMA Access	PRISMA ACCESS - OCE DOCIVORIS ODW SUBMISSION TO PRISMA ACCESS V5 LICENSE UPGRADE	\$5,496.00	25%	\$4,121.00	\$117.45	\$96.84	\$78.71				
5446B001	PRISMA Access	Options PRISMA Access	PRISMA ACCESS ACCOUNTING OPTION	\$1,151.00	11%	\$1,026.00	\$29.24	\$24.11	\$19.60				
5447B001	PRISMA Access PRISMA Access	Options PRISMA Access Options		\$1,416.00	28%	\$1,026.00	\$29.24	\$24.11 \$24.11	\$19.60				
5448B001 6922B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS BUDGET APPROVAL OPTION OCÉ PRISMAACCESS INTEGRATED ARCHIVE	\$3,540.00	28%	\$1,026.00	\$29.24 \$73.10	\$60.28	\$19.60				
7282B009	PRISMA Access	PRISMA Access Options	DPCONVERT V2 CORPORATE SET	\$10,502.00	28%	\$7,563.00	\$215.55	\$177.73	\$144.45				
7629B055	PRISMA Access	PRISMA Access Options PRISMA Access	MEDIA FOR PRISMAACCESS V5.3	\$20.00	-5%	\$21.00	\$0.60	\$0.49	\$0.40				
7629B054	PRISMA Access	Options PRISMA Third Party	MEDIA FOR PRISMAACCESS V5 INTEGRATED ARCHIVE MODULE ADOBE ACROBAT PROFESSIONAL V10 (MUST BE ORDERED	\$20.00		\$12.00	\$0.34	\$0.28	\$0.23				
5659B002 6277B002	PRISMA Access PRISMA Access	Options PRISMA Third Party Options	WITH PRISMA ACCESS) QUITE IMPOSING PLUS V3	\$560.00	15%	\$474.00 \$727.00	\$13.51 \$20.72	\$11.14	\$9.05				
6276B003	PRISMA Access	PRISMA Third Party Options	ENFOCUS PITSTOP PROFESSIONAL V11	\$700.00	18%	\$625.00	\$20.72	\$17.08	\$13.89				
		Implementation Services by Local	PRISMA ACCESS IMPLEMENTATION SERVICES BY LOCAL										
2149V683 7968A560	PRISMA Access	Systems Analyst Digistal StoreFront On-Site Bundles	SYSTEMS ANALYST DSF BASIC PLATFORM BUNDLE LICENSE ELAN	\$840.00	2%	\$825.00 \$23,412.00	\$23.51 \$667.24	\$19.39 \$550.18	\$15.76				
7968A572	Digital StoreFront Digital StoreFront	Digistal StoreFront On-Site Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	\$29,000.00	0 0%	\$23,412.00	\$700.79	\$530.10	\$469.65				
7968A571	Digital StoreFront	Digistal StoreFront On-Site Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	\$20,880.00	0%	\$20,829.00	\$593.63	\$489.48	\$397.83				
7968A570	Digital StoreFront	Digistal StoreFront On-Site Bundles Digistal StoreFront	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC	\$16,530.00	0%	\$16,485.00	\$469.82	\$387.40	\$314.86				
7968A569	Digital StoreFront	On-Site Bundles Digistal StoreFront	BUNDLE MAINTENANCE	\$5,800.00	0%	\$5,787.00	\$164.93	\$135.99	\$110.53				
7968A561	Digital StoreFront	On-Site Bundles Digistal StoreFront	DSF FUSION PRO PLATFORM BUNDLE LICENSE ELAN SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSE ELISION PRO BUNDLE MAINTENANCE	\$39,000.00	19%	\$31,486.00	\$897.35	\$739.92		1			
7968A576 7968A575	Digital StoreFront Digital StoreFront	On-Site Bundles Digistal StoreFront On-Site Bundles	DSF FUSION PRO BUNDLE MAINTENANCE SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	\$33,150.00	0%	\$33,077.00	\$942.69 \$798.34	\$777.31 \$658.28	\$631.77 \$535.03	1			
7968A574	Digital StoreFront	Digistal StoreFront On-Site Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	\$22,230.00	0%	\$22,180.00	\$632.13	\$521.23	\$423.64				
7968A573	Digital StoreFront	Digistal StoreFront On-Site Bundles Digital StoreFront On-	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE MAINTENANCE	\$7,800.00	0%	\$7,782.00	\$221.79	\$182.88	\$148.64				
7968A553	Digital StoreFront	Site (do not use with bundles)	DSF SOFTWARE PLATFORM DONGLE ELAN	\$25,000.00	19%	\$20,203.00	\$575.79	\$474.77	\$385.88				
		Digital StoreFront On- Site (do not use with											
7968A554	Digital StoreFront	bundles) Digital StoreFront On-	DSF SOFTWARE PLATFORM REPLACEMENT DONGLE	\$290.00	-24%	\$361.00	\$10.29	\$8.48	\$6.90	1			
7968A557	Digital StoreFront	Site (do not use with bundles) Digital StoreFront On-	DSF CREDIT CARDS <2><3>	\$4,000.00	19%	\$3,233.00	\$92.14	\$75.98	\$61.75				
7968A558	Digital StoreFront	Site (do not use with bundles)	DSF AUTHENTICATION PACKAGE: LDAP MANUALLY MANAGE USERS ELAN	\$4,000.00) 19%	\$3,233.00	\$92.14	\$75.98	\$61.75				
7968A555	Digital StoreFront	Digital StoreFront On- Site (do not use with bundles)	DSF VDP MODULE: FUSIONPRO ELAN	\$10,000.00	4%	\$9,563.00	\$272.55	\$224.73	\$182.65				
1900/4555	Digital Storer font	Digital StoreFront On- Site (do not use with	DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI)	\$10,000.00	470	\$9,303.00	\$272.33	9224.75	\$102.03	1			
7968A559	Digital StoreFront	bundles) Digital StoreFront On-	ELAN	\$7,500.00	19%	\$6,062.00	\$172.77	\$142.46	\$115.78				
7968A556	Digital StoreFront	Site (do not use with bundles) Digital StoreFront On	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES ELAN	\$800.00	-9%	\$871.00	\$24.82	\$20.47	\$16.64				
7968A562	Digital StoreFront	Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF SOFTWARE PLATFORM: ANNUAL MAINTENANCE	\$5,000.00	-5%	\$5,253.00	\$149.71	\$123.45	\$100.33				
7968A565	Digital StoreFront	Digital StoreFront On- Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARDS: ANNUAL MAINTENANCE	\$800.00	4%	\$765.00	\$21.80	\$17.98	\$14.61				
75004505	Digital Storer font	Digital StoreFront On Site (do not use with	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF	\$666.00	478	\$705.00	\$21.00	917.80	\$14.01	1			
7968A567	Digital StoreFront	bundles) Digital StoreFront On-	AUTHENTICATION PACKAGE: LDAP ANNUAL MAINTENANCE	\$800.00	4%	\$765.00	\$21.80	\$17.98	\$14.61				
7968A564	Digital StoreFront	Site (do not use with bundles) Digital StoreFront On-	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF VDP FUSIONPRO MODULE: ANNUAL MAINTENANCE	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A563	Digital StoreFront	Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - 24/7 SUPPORT ADD ON (US ONLY)-1 YEAR	\$3,500.00	-24%	\$4,352.00	\$124.03	\$102.27	\$83.12				
7968A568	Digital StoreFront	Digital StoreFront On- Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOP: ANNUAL MAINTENANCE	\$1,500.00	0 2%	\$1,466.00	\$41.78	\$34.45	\$28.00				
		Digital StoreFront On Site (do not use with											
7968A505	Digital StoreFront	bundles) Digital StoreFront On-		\$840.00	-11%	\$929.00	\$26.48	\$21.83	\$17.74	•			
7968A577	Digital StoreFront	Site (do not use with bundles) Digital StoreFront On-	SW MAINTENANCE - 1 YEAR(S) - RENEWAL ONLY - DSF EXPRESS SOFTWARE PLATFORM: ANNUAL MAINTENANCE	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A580	Digital StoreFront	Site (do not use with bundles)	DSF EXPRESS TO DSF (FULL VERSION) UPGRADE ELAN	\$15,000.00	19%	\$12,122.00	\$345.48	\$284.87	\$231.53				
7968A602		Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36	\$8,500.00	-26%	\$10,716.00	\$305.41	\$251.83	\$204.68				
	Digital StoreFront	Digital StoreFront	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS)										
7968A603	Digital StoreFront	Professional Services		\$11,500.00	-28%	\$14,775.00	\$421.09	\$347.21	\$282.20	1			
3340B009	Digital StoreFront	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	\$187.50	-35%	\$254.00	\$7.24	\$5.97	\$4.85				
3214B004	Digital StoreFront	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
7968A613	Digital StoreFront	Digital StoreFront	DSF VDP TRAINING PACKAGE	\$1.600.00		\$2.098.00	\$59.79	\$49.30	\$40.07				
1300MD 13	orgital StoreFront	Professional Services Digital StoreFront	USE VOF TRAINING FAURAGE	\$1,600.00	-31%	\$2,098.00	\$59.79	\$49.30	\$40.07	1			
7968A604	Digital StoreFront	Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	\$1,500.00	-35%	\$2,030.00	\$57.86	\$47.71	\$38.77	-			
7968A605	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	\$5,000.00	-35%	\$6,765.00	\$192.80	\$158.98	\$129.21				
7968A606	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	\$2,250.00	-35%	\$3,045.00	\$86.78	\$71.56	\$58.16				
		Digital StoreFront											
7968A607	Digital StoreFront	Professional Services Digital StoreFront	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	\$200.00	-36%	\$271.00	\$7.72	\$6.37	\$5.18	1			
7968A521	Digital StoreFront	Professional Services Digital StoreFront	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				
7968A610	Digital StoreFront Cloud	Cloud Bundles Digital StoreFront	DSF ESSENTIAL PLATFORM-ACTIVATION ELAN SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF	\$6,000.00	5%	\$5,704.00	\$162.56	\$134.04	\$108.95	1			
7968A611 7968A592	Digital StoreFront Cloud	Cloud Bundles Digital StoreFront Cloud Bundles	ESSENTIAL PLATFORM-SUBSCRIPTION DSF BASIC PLATFORM BUNDLE-ACTIVATION ELAN	\$6,000.00	-11% 19%	\$6,633.00	\$189.04	\$155.88	\$126.69				
7968A592 7968A596	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	\$7,500.00	0 19%	\$59,369.00	\$1,692.02	\$142.29	\$115.65				
7968A595	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	\$50,400.00	0%	\$50,283.00	\$1,433.07	\$1,181.65					
7968A594	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles Digital StoreFront	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC	\$39,900.00	0%	\$39,815.00	\$1,134.73	\$935.65	\$760.47				
7968A593	Digital StoreFront Cloud	Cloud Bundles Digital StoreFront	BUNDLE-SUBSCRIPTION	\$14,000.00	0%	\$13,968.00	\$398.09	\$328.25		1			
7968A597	Digital StoreFront Cloud	Cloud Bundles Digital StoreFront	DSF FUSION PRO PLATFORM BUNDLE-ACTIVATION ELAN SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DEF FUEDD PRO BUNDLE SUBSCRIPTION	\$11,500.00	19%	\$9,285.00	\$264.62	\$218.20	\$177.34	1			
7968A601 7968A600	Digital StoreFront Cloud Digital StoreFront Cloud	Cloud Bundles Digital StoreFront Cloud Bundles	DSF FUSION PRO BUNDLE-SUBSCRIPTION SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$80,750.00	0 0%	\$80,566.00	\$2,296.13 \$1,944.87	\$1,893.30	\$1,538.81				
	g.u. otorer rom Cloud	Siona Dunuida		\$00,400.0U	0%	400,241.0U	φ1,344.87	φ1,0U3.0b	φ1,303.40	1			

Product	-	-		Purchase Pricing Quantity			Lease			Service			
			Product Model	(License per device/employee/s erver, Single Unit,	Minimum Disc			48 Month FMV	60 Month FMV		Base	Overage	Overages
Item Code Options	Sub Category	Sub Type	Product Model	Annual,etc.)	off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	B&W	Color
7968A599	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$54,150.00	0%	\$54,028.00	\$1,539.80	\$1,269.66	\$1,031.93				
7968A598	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE-SUBSCRIPTION	\$19,000.00	0%	\$18,957.00	\$540.27	\$445.49	\$362.08				
7968A581	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF PLATFORM-ACTIVATION ELAN	\$7,500.00	19%	\$6,062.00	\$172.77	\$142.46	\$115.78				
7968A582	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF VDP: FUSIONPRO MODULE-ACTIVATION <3><4>	\$4,000.00	4%	\$3,826.00	\$109.04	\$89.91	\$73.08				
7968A583	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES (CLOUD)	\$800.00	-9%	\$871.00	\$24.82	\$20.47	\$16.64				
19004303	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use	DSF ADDITIONAL POSIONPRO DESKTOP EICENSES (CCOOD) DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI)-	\$800.00	-9%	\$871.00	\$24.0Z	\$20.47	\$10.04	-			
7968A584	Digital StoreFront Cloud	with bundles) Digital StoreFront	ACTIVATION-1 YEAR ELAN	\$3,000.00	19%	\$2,422.00	\$69.03	\$56.92	\$46.26				
7968A524	Digital StoreFront Cloud	Cloud (do not use with bundles) Digital StoreFront	DSF NFR (ASP DEMO PROGRAM) ACTIVATION ELAN	\$4,000.00	-24%	\$4,974.00	\$141.76	\$116.89	\$95.00				
7968A585	Digital StoreFront Cloud	Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF PLATFORM-SUBSCRIPTION	\$12,000.00	2%	\$11,730.00	\$334.31	\$275.66	\$224.04				
7968A588	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARD-SUBSCRIPTION	\$2,000.00	2%	\$1,955.00	\$55.72	\$45.94	\$37.34				
7968A587	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSIONPRO MODULE-SUBSCRIPTION	\$5,000.00	2%	\$4,888.00	\$139.31	\$114.87	\$93.36				
7968A589	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOPS -SUBSCRIPTION	\$4,000.00	2%	\$3,910.00	\$111.44	\$91.89	\$74.68				
7968A590	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL 20GB ENTERPRISE STORAGE-SUBSCRIPTION	\$1,000.00	2%	\$978.00	\$27.87	\$22.98	\$18.68				
7968A586	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF 24/7 SUPPORT ADD ON (US ONLY)-SUBSCRIPTION	\$3,500.00	-24%	\$4,352.00	\$124.03	\$102.27	\$83.12				
7968A525	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF NFR (ASP DEMO PROGRAM) SUBSCRIPTION	\$1,000.00	-24%	\$1,244.00	\$35.45	\$29.23	\$23.76				
7968A612	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF ESSENTIAL PLATFORM IMPLEMENTATION PACKAGE (24 HRS)	\$5,520.00	-28%	\$7,079.00	\$201.75	\$166.36	\$135.21				
7968A602	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36 HRS)	\$8,500.00	-26%	\$10,716.00	\$305.41	\$251.83	\$204.68				
7968A603	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS) ELAN	\$11,500.00	-28%	\$14,775.00	\$421.09	\$347.21	\$282.20	-			
3340B009	Digital StoreFront Cloud	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	\$187.50	-35%	\$254.00	\$7.24	\$5.97	\$4.85	-			
3214B004	Digital StoreFront Cloud	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	\$1,500.00	-15%	\$1,732.00	\$49.36	\$40.70	\$33.08				
7968A613	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF VDP TRAINING PACKAGE	\$1,600.00	-31%	\$2,098.00	\$59.79	\$49.30	\$40.07				
7968A604	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	\$1,500.00	-35%	\$2,030.00	\$57.86	\$47.71	\$38.77				
7968A605	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	\$5,000.00	-35%	\$6,765.00	\$192.80	\$158.98	\$129.21	-			
7968A606	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	\$2,250.00	-35%	\$3,045.00	\$86.78	\$71.56	\$58.16	-			
7968A607	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	\$200.00	-36%	\$271.00	\$7.72	\$6.37	\$5.18				
7968A521	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	\$267.00	-1%	\$271.00	\$7.72	\$6.37	\$5.18				

Lease Option

Relationship Years of Relationship



1. Describe additional and value-add services offeror provides. Indicate how these services are priced.

All consulting, analysis, planning, inventory control, legal or healthcare, document services, managed print services, outsourcing, integration, network and software solutions Pricing has been included into the Optional Pricing Tab. With the exception of services that require a Scope of Work (i.e. Managed Document Services, Applicationa Analysis, Color Management)

C. Qualifications and Experience







1. Company Brief History and Description

1. Provide a brief history and description of your company.

Canon Inc.

Canon Inc., the parent of Canon U.S.A., Inc. and Original Equipment Manufacturer (OEM), is a leader in digital imaging solutions and employs over 197,000 people throughout the world. Founded in 1937 and headquartered in Tokyo, Japan, Canon Inc. is the world's largest office equipment/imaging company, with over 277 consolidated subsidiaries throughout the world. Canon, Inc. is listed fifth in the computer industry on Fortune Magazine's World's Most Admired Companies 2012 list and was ranked #33 on the 2009 Bloomberg BusinessWeek list of The 100 Best Global Brands and #10 among technology companies and #1 among office equipment companies.

Canon U.S.A., Inc.

Canon U.S.A., Inc., is a leading provider of consumer, business-to-business, and industrial digital imaging solutions. With approximately \$45.6 billion in global revenue, its parent company, Canon Inc. (NYSE:CAJ), ranks third overall in U.S. patents registered in 2011 and is one of Fortune Magazine's World's Most Admired Companies (2012). In 2012, Canon U.S.A. received the PCMag.com Readers' Choice Award for Service and Reliability in the digital camera and printer categories for the ninth consecutive year and for camcorders for the past two years. Canon U.S.A. is committed to the highest level of customer satisfaction and loyalty, providing 100 percent U.S.-based consumer service and support for all of the products it distributes.

Canon Solutions America, Inc.

We are one of the largest document and imaging business-to-business sales and service organizations in the world. As one of the largest wholly owned subsidiaries of Canon U.S.A., Inc., we have over 130 offices covering most major metropolitan areas and continue to expand into cities where companies may benefit from working directly with a Canon U.S.A. sales subsidiary. We sell, service and support Canon's world-renowned networked office systems, graphic systems, copiers, printers, scanners, fax machines and third-party software enabling solutions - backed by one of the world's most financially stable companies. As part of this, we provide both consultative services and analytical tools that assist organizations with all aspects of their document workflow and fleet management, for both Canon and Océ products. Through our continuous efforts, we have been successful in leveraging the strength of Canon hardware by working with third-party software vendors to develop solutions that offer organizations a strategy and program suited for their unique industry and work environment.



C. Qualifications and Experience

Canon Solutions America, Inc.

Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

3.2 Distribution, Logistics

A. Describe how your company proposes to distribute the products/servic e nationwide.

B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.

D. State any return and restocking policy and fees, if applicable, associated with returns.



1. Company Brief History and Description

(continued)

(Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract)

Distribution, Logistics

- A. On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. At Canon Solutions America, we have the benefit of the rich, diverse histories of Canon and Océ. Representing the combined strengths of these worldrenowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with the Canon Authorized Dealers.
- B. We will utilize contacted delivery companies for the delivery and removal of all of the products. We will use common carries like Federal Express and UPS for the delivery of Parts and Supplies.
- C. Today our distribution structure is: 1 Headquarter in Melville, New York, 4 Zone Operations, 13 Regions, 78 Branches and 133 offices covering 81% of the US market BPI.

D. Please see Tab A. Method of Approach, Section 6. Return and Restocking Policy.



C. Qualifications and Experience

Canon Solutions America, Inc.

2. Sales Person Employed

Four-Zone Coverage Model:



2. Provide the total number and location of sales persons employed by your company.

On January 1, 2013, several of our divisions merged with Océ North America to become **Canon Solutions America, Inc.** Our name change represents the great marriage of Canon's office equipment with the equally extensive geographic reach and superior high-quality production printers and plotters produced by Océ Document Printing Services. We are better positioned than ever to offer you more creative solutions while continuing to streamline your processes and eliminate once manual labor-intensive tasks. CSA Sales Persons Employed by State

Alaska	2
Alabama	17
Arkansas	10
Arizona	11
California	193
Colorado	16
Connecticut	24
Delaware	16
Florida	60
Georgia	41
Hawaii	4
lowa	2
Idaho	3
Illinois	98
Indiana	21
Kansas	20
Kentucky	6
Louisiana	14
Massachusetts	17
Maryland	18
Maine	5
Michigan	28
Minnesota	13
Missouri	10
Mississippi	7
North Carolina	20
Nebraska	7
New	12
Hampshire	(0)
New Jersey	69
New Mexico	4
Nevada	10
New York	140
Ohio	37
Oklahoma	2
Oregon	23



CSA Sales Persons Employed by State (cont.)

Pennsylvania	70
Road Island	8
South Carolina	1
Tennessee	11
Texas	83
Utah	20
Virginia	45
Vermont	5
Washington	20
Wisconsin	9
Total	1252



Prepared for: The County of DuPage *Response to:* Solicitation #13-065



3. U.S. Annual Sales (2010-2012)

 Provide your company's annual sales in the United States for 2010, 2011, and 2012.

We offer you the financial backing of Canon, Inc., one of the world's most financially stable companies, with nearly \$46 billion in global revenue. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal website links to Canon, Inc.'s latest audited financial statements and Consolidated Year End Quarterly Results for the past three years, as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

http://www.canon.com/ir/results/2010/rslt2010e.pdf

http://www.canon.com/ir/results/2011/rslt2011e.pdf

http://www.canon.com/ir/results/2012/rslt2012e.pdf

http://www.canon.com/ir/results/2013/rslt2013q1e.pdf

Additional information can be found on Canon Inc.'s investor relations website: http://www.canon.com/ir/.

4. FEIN and Dunn & Bradstreet Report

4. Submit your FEIN and Dunn & Bradstreet report.

FEIN number: 13-2677004.

Please see Exhibit vi. Dunn & Bradstreet Report.

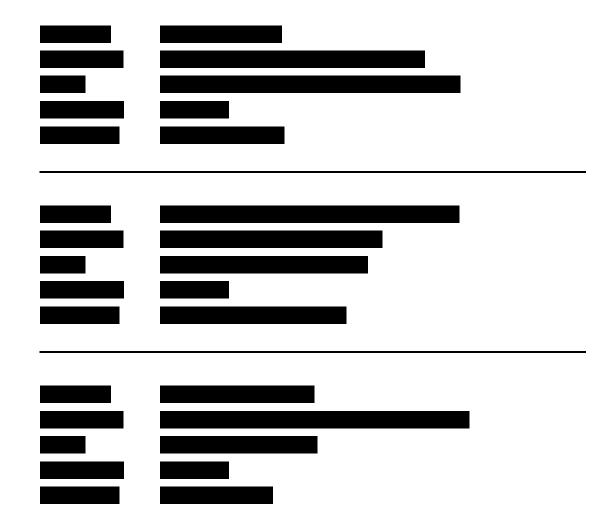




5. State, Political Subdivision and School District References

Summarization of Experience

With over 42 years experience in the document management industry, we have provided integrated systems technologies, consultative services and analytical tools assisting organizations with all aspects of their document workflow. No matter what size your fleet is, we will provide you with a high level of support through our local account management and national help desk.



CONFIDENTIAL AND PRORIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.

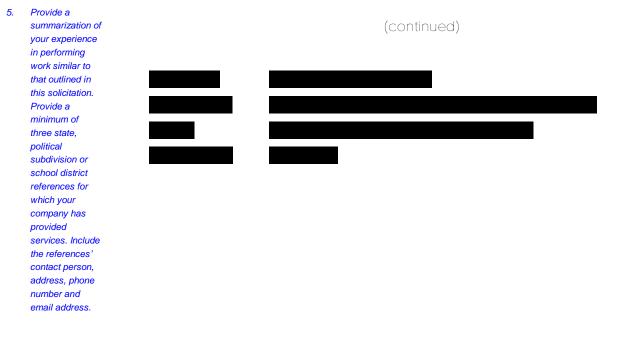


Provide a summarization of your experience in performing work similar to that outlined in this solicitation Provide a minimum of three state, political subdivision or school district references for which vour company has provided services. Include the references' contact person, address, phone number and email address

5.



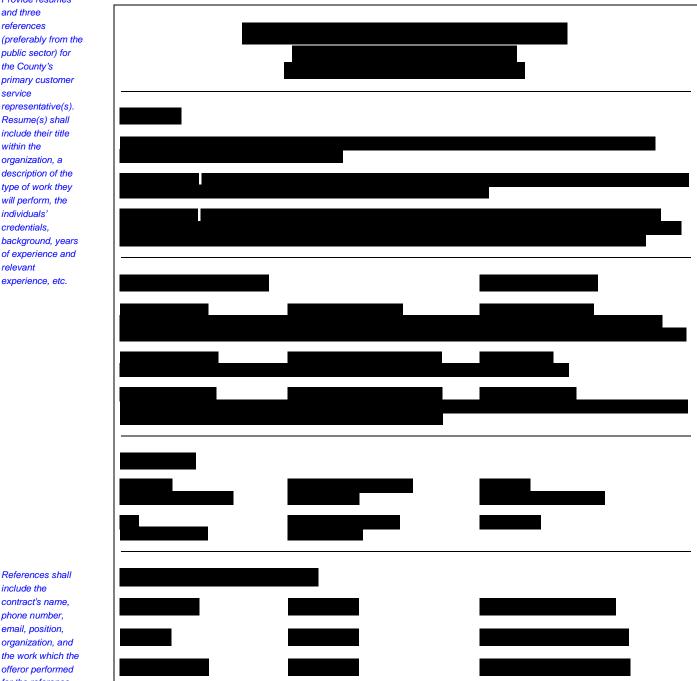
5. State, Political Subdivision and School District References



CONFIDENTIAL AND PRORIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.







6. Resumes and Professional References

References shall include the contract's name, phone number, email, position, organization, and the work which the offeror performed for the reference.

6.

Provide resumes and three references

public sector) for the County's primary customer service representative(s). Resume(s) shall include their title within the organization, a description of the

type of work they will perform, the individuals'

credentials. background, years of experience and relevant experience, etc.

> CONFIDENTIAL AND PROPRIETARY: We request that any responsive documents identifying individual members of our proposed product team be kept confidential to protect the personal privacy of our employees. Our usual practice should we be awarded a contract is to request redaction of names, telephone and email contacts or other personally identifiable information, but not of qualifications (e.g. years of experience).





6. Statement of Completion of Work Awarded

Due to the size of our organization and its extensive transactions throughout the country, in the ordinary course of business we are occasionally involved in disputes. However, we are not involved in any such disputes that would impair or adversely affect our ability to perform under any agreement resulting from this proposal.

7. Litigation, Bankruptcy, Reorganization

As a wholly owned subsidiary of Canon U.S.A., we have grown in recent years. With the recent purchase of Océ North America by Canon, On January 1, 2013 several of our divisions merged with Océ to become Canon Solutions America. In addition, by way of merger, we have assumed control of companies formerly known as Canon Business Solutions-Tereck, Inc., as of June 30, 2011, and Canon Business Solutions-NewCal, Inc., as of December 31, 2011. This recent growth provides us with additional resources and added territories with which to market and deliver the requested services nationwide.

Like many companies, we are a party to litigation against us in the normal course and scope of our business. Notwithstanding the foregoing, we are not a party to any pending or past civil litigation, judgments or claims that could have a material adverse effect on our ability to perform our obligations under an eventual agreement between the parties hereto. We believe, to the best of our knowledge, information and belief, that none of the pending or past litigation to which we are a party would be deemed Imaterial as that term is defined in the bid documents. We have never filed for bankruptcy relief, nor have we ever been the subject of an involuntary bankruptcy petition.

8. Proposed Site Manager

Provide the following information for	i.	Name:	Reed Byhring, Manager, Major Accounts
the offeror's proposed site	ii.	Office Phone Number:	847.706.3404
manager.	 111.	Cell Phone Number:	630.370.5006
	iv.	Email Address:	rbyhring@csa.canon.com
	v.	Correspondence Address:	425 N. Martingale Road, Schaumburg, IL 60173

Canon solutions America

Provide information regarding if your organization ever failed to complete any work awarded.

7.

8. Provide information

9

regarding if your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.

C. Qualifications and Experience

Canon Solutions America, Inc.



10. Audited Financial Statements

10. Provide a copy of offeror's latest audited, reviewed, or compiled financial statements (balance sheet, income statement, statement of cash flows, footnotes) prepared by an independent certified public accountant.

We offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over \$45 billion in 2012. We are highly qualified to meet your needs. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon Inc.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon Inc. does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal the latest audited financial statement and Canon Inc. Consolidated Year End Quarterly Results for the past three years as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

http://www.canon.com/ir/results/2010/rslt2010e.pdf

http://www.canon.com/ir/results/2011/rslt2011e.pdf

http://www.canon.com/ir/results/2012/rslt2012e.pdf

http://www.canon.com/ir/results/2013/rslt2013q1e.pdf

If your company is not required by federal, state and local law, financial institutions, or company management to have audited, reviewed, or compiled financial statements prepared by an independent certified public accountant, you manv submit an internally generated balance sheet and income statement instead.

Additional information is available on Canon Inc.'s investor relations website: http://www.canon.com/ir/.



Required Forms







JOHN E. ZARUBA SHERIFF

501 N. County Farm Road Wheaton, Illinois 60187 (630) 407-2000 FAX (630) 407-2013 www.co.dupage.il.us/sheriff



 Civil Division
 (630) 407-2060

 Corrections
 (630) 407-2255

 Crime Laboratory
 (630) 407-2100

 Detective Division
 (630) 407-2323

 Radio Room
 (630) 407-2400

 Records Division
 (630) 407-2270

 Warrants Division
 (630) 407-2290

OFFICE OF THE SHERIFF COUNTY OF DUPAGE

APPROVAL FOR BACKGROUND INVESTIGATION, CRIMINAL HISTORY AND DRIVERS LICENSE CHECK

As an employee for a company under contract with DuPage County, I realize that a background investigation, criminal history, and driver's license check will be done before I can work in the DuPage County Jail. I hereby authorize the DuPage County Sheriff's Office to search any law enforcement database to conduct it.

List ALL names you have ever used:

Name:				
(PRINT)	LAST,	FIRST	MIDDLE	
Name: (PRINT)				
(PRINT)	LAST,	FIRST	MIDDLE	
Name:				
(PRINT)	LAST,	FIRST	MIDDLE	
Address:			Apt.:	
City:		State:	Zip:	
Date of Birth:	//	Soc. Sec. #		_
Drivers License Nu	mber:			
Sex:	Race:			
Vendor:				
Date:				
Witness:				

	Required Vendor	Ethics Disclosure	Contact Phone: 847.706.3150	
Company Name:	Canon Solutions America	, Inc.		
Company Contact:	Armand Lanera	Contact Phone:	847.706.3150	
Bid/Contract/ PO:	Solicitation #13-065		LOW VIEW	

The DuPage County Procurement Ordinance requires the following written disclosures prior to award:

1. Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the county resulting in an aggregate amount at or in excess \$25,000, shall provide to Procurement Services Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor within the current and previous calendar year to any incumbent county board member, county board chairman, or countywide elected official whose office the contract to be awarded will benefit. The contractor, union or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

I have made the following campaign contributions within the current and previous calendar year:

11	^c no	contri	butions	have	been	made	enter	"NONE"	" below:	•

Recipient	Donor	Description (e.g., cash, type of item, in-kind service, etc.)	Amount/Value	Date Made
NONE				

Attach additional sheets if necessary. Sign each added sheet and number each page __ (#) of __ (total pages).

2. All contractors and vendors who have obtained or are seeking contracts with the county shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contract or bid and shall update such disclosure with any changes that may occur.

Lobbyists, Agents And Representatives And All Individuals Who Are Or Will Be Having Contact With County Officers Or Employees In Relation To The Contract Or Bid		Email
Paul Murphy, Strategic Contract Support	847.706.3411	Pmu/Phy@csa.canon.com

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future county contracts.

Continuing disclosure is required, and I agree to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner
- 30 days prior to the optional renewal of any contract
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments.

The full text of the county's ethics and procurement policies and ordinances are available at http://www.dupageco.org/CountyBoard/Policies/

I hereby acknowledge that I have received, have read, and understand these requirements.

Authorized Signature		VB
Printed Name	Tovotsugu Kuwamura	APPILIEUSIO
Title	President	SISI
Date	June 3, 2013	
Page 1 of 1	Failure to complete and return this form may result in delay or cancellation of the County's Contrac	tual Obligation.

DuPage County Solicitation #13-065 Page 26 of 61

Name (as shown as your issues to

	Canon Solutions America, Inc.										
page 2.	Business name/disregarded entity name, if different from above										
5											-
Print or type Specific Instructions	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership)	▶]] Ex	empt	payee	
Γ. F	□ Other (see instructions) ►										
cifi	Address (number, street, and apt. or suite no.)	uester's	nam	e anc	addres	s (op	otiona	al)			-
, De	300 Commerce Square Blvd										
	City, state, and ZIP code										
See	Burlington, NJ 08016										
	List account number(s) here (optional)			_							_
Pa	t I Taxpayer Identification Number (TIN)										_
Enter	your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line	So	cial s	secur	ity num	ber					
to ave	bid backup withholding. For individuals, this is your social security number (SSN). However, for a		1		- _	T	7			- T-	_
reside	ent alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other				-		-				
entitie	es, it is your employer identification number (EIN). If you do not have a number, see How to get a	L			L						
	n page 3.	m =									
Note.	If the account is in more than one name, see the chart on page 4 for guidelines on whose	Em	ploy	er ide	entifica	ion	numt	ber	_		
numo	er to enter.	1	3	-	2 6	7	7	0	0	4	
Par	t II Certification					1	1				-

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of	
nere	U.S. person 🕨	

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Date)

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or
- organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

Cat. No. 10231X

REFERENCES

The offeror must list four (4) references, listing firm name, address, telephone number and contact person to whom they have provided similar equipment, material or services for a period of not less than six (6) months. Additional references may be required. If offeror is a new business, provide references that will enable the County to determine if offeror is responsible.

COMPANY NAME:	1
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
CONTACT FERSON.	
TELEPHONE NUMBER:	
	l

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

STATE THE NUMBER OF YEARS IN BUSINESS:	
STATE THE CURRENT NUMBER OF PERSONNEL ON STAFF:	

OFFEROR'S SUBCONTRACTORS

FULL NAME OF OFFEROR:	Canon Solutions America, Inc.
CONTACT PERSON:	Reed Byhring, Manager, Major Accounts, 847.706.3404

SUBCONTRACTORS:

A. Will you employ subcontractors?

(YES) (NO)

B. If "YES", identify with each firm's name, address, telephone number and work to be subcontracted:

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	
COMPANY NAME:	

ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

The Contractor will not change or use subcontractors not identified in this proposal without prior written approval from the County of DuPage.

A request for a change in subcontractors shall be made in writing and will include a description of any savings that may be realized in the execution of this contract, and must be passed on to the County of DuPage.

FAILURE TO PROVIDE SUBCONTRACTORS MAY BE JUST CAUSE FOR REJECTION OF OFFEROR'S PROPOSAL.

SOLICITATION # 13-065

PROPOSAL FORM

Failure to complete this form shall result in your proposal being deemed non-responsive and rejected without further evaluation.

TO: DUPAGE COUNTY:

The Undersigned hereby offers and agrees to furnish the goods and/or services in compliance with all terms, scope of work, conditions, specifications, and addenda in the Request for Proposal.

ADDENDA:

The undersigned has read, understands and is fully cognizant of the Information to offerors, Offer and Form of Contract, all Exhibits thereto, together with any written addendum issued in connection with any of the above. The undersigned hereby acknowledges receipt of the following addendum(s): $1, 2, 3, \dots$ (write "none" if none). In addition, the undersigned has completely and appropriately filled out all required forms.

OBLIGATION:

The undersigned, by submission of this Offer, hereby agrees to be obligated, if selected as the Contractor, to provide the stated goods and/or services to the County, for the term as stated herein, and to enter into a Contract with the County, in accordance with the Conditions, Scope and Terms, as well as the Form of Contract, together with any written addendum as specified above.

COMPLIANCE:

The undersigned hereby accepts all administrative requirements of the RFP and will be in compliance with such requirements. By submitting this Proposal Form, the offeror represents that: 1) the offeror is in compliance with any applicable ethics or anti-kickback provisions of the County's Procurement Ordinance, and 2) if awarded a contract to operate the Concession or provide the Services required in the RFP, the offeror will comply with the ethics and anti-kickback provisions of the Procurement Ordinance.

NONCOLLUSION:

The undersigned, by submission of this Proposal Form, hereby declares that this proposal is made without collusion with any other business making any other Proposal, or which otherwise would make a Proposal.

PERFORMANCE GUARANTEE:

The undersigned further agrees that if awarded the Agreement, it will submit to the County any required performance guarantee (i.e. irrevocable letter of credit or cash deposit).

SUBMITTAL REQUIREMENTS:

The undersigned certifies it has attached a complete response to each of the submittal requirements listed in the Evaluation Criteria and Submittal Requirements section of this RFP.

No proposal shall be accepted which has not been manually signed in ink in the appropriate space below:

I certify, under penalty of perjury, that I have the legal authorization to bind the firm hereunder:

	For clarification of this offer, contact:
Canon Solutions America, Inc.	Name: Armand Lanera
Company Name	
One Canon Park	Title: Director, Major Accounts
Address	
Melville New York 11	747 Phone: 847.706.3150
City State Zi Ana Coll Signature of Person Authorized to Sign	p Fax: 847.706.3152
Tracie Sokol	Email: alanera@csa.canon.com
Printed Name <u>Vice President, Marketing</u> Title	
13-2677004 Federal Tax ID	
Acknowledged before me by Tracie S of <u>Canon Solutions America, Inc.</u> (company) this	
Notary Signature:	Joseph B. J.
My Commission Expires:	10/05/ 2013
Affix Seal	JOSEPH B. TUCHINSKY Notary Public, State of New York No. 4905567 Qualified in Nassau County Commission Expires August 24, 2013

DuPage County Solicitation #13-065 Page 32 of 61



EPEAT® Matrix

14. Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein. Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.











Exhibit i. Canon Sustainability Literature

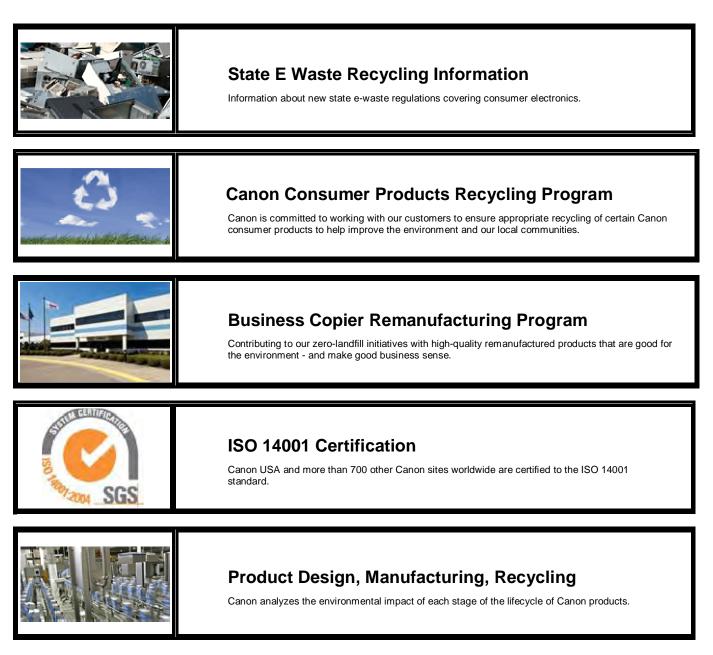






Exhibit i. Canon Sustainability Literature

(Continued)



For more information, please see the Canon Generation Green Sustainability Website:

http://www.usa.canon.com/app/html/GenerationGreen/sustainability.html





Exhibit ii. Call Center By Type of Call							
Type of Call	Canon Office Equipment	Canon Wide Format	Canon - MPS	Oce - DPS (Office Equipment): Imagistics	Oce -Office Equipment-Oce In SAP	Wide Format	Oce Production Print
Service	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586
Technical Assistance	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586
Software Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	SD 4586
Supplies Included in Contract	ESS - Supplies/CS Burlington SD 2429		ESS - Supplies/CS Burlington SD 2429	ESS - Supplies/CS Burlington SD 2429	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2		CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2
Billable Supplies	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	Imaging Supplies - Itasca	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Parts	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Billing Inquiries/ Customer Service	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Meters	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Sales	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000
MSDS/PSDS Requests	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471
Leasing	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other





Exhibit iii. Technical Support Centers

Address 1	City	State	Zip	Contact Number
5100 Cordova Street	Anchorage	AK	99503	907-562-0934
206 Barnette Street	Fairbanks	AK	99701	907-562-0934
431 North Franklin Street	Juneau	AK	99801	907-562-0934
1876 Kinsey Road	Dothan	AL	36303	334-793-6711
3059 Dauphin Square Connector	Mobile	AL	30607	251-476-2807
33 Barber Court	Birmingham	AL	35209	205-944-0621
380 Arba Street	Montgomery	AL	36104	334-265-9578
3711 Resource Drive	Tuscaloosa	AL	35401	334-265-9578
721 West 9th Street	Little Rock	AR	72201	501-376-2679 x223
1475 N. Scottsdale Road	Scottsdale	AZ	85257	480-295-3075
3838 North Central Avenue	Phoenix	AZ	85012	
4710 East Elwood Street	Phoenix	AZ	85040	
300 Westmont Drive	San Pedro	CA	95134	310-217-3770
6723 Sierra Court	Dublin	CA	94568	
3831 North Freeway Blvd	Sacramento	CA	95834	916-419-6975
26901 Agoura Road	Calabasas Hills	CA	91301	818-871-6770
3237 East Guasti Road	Ontario	CA	91761	909-390-7420
3210 El Camino Real	Irvine	CA	95131	909-393-3668
1055 West Seventh Street	Los Angeles	CA	90017	213-629-6778
3300 North First Street	San Jose	CA	95134	408-468-2376
3300 North First Street	San Jose	CA	95134	
1350 Treat Blvd	Walnut Creek	CA	94597	925-465-8464
546 Portal Street	Cotati	CA	94931	707-665-9500
1651 Myrtle Avenue	Eureka	CA	95501	541-772-9174
387 N. State Street	Ukiah	CA	95482	707-468-1237
9330 Scranton Road	San Diego	CA	92121	858-202-3940
15975 Alton Parkway	Irvine	CA	92618	949-453-6912
15975 Alton Parkway	Irvine	CA	92618	
201 California St	San Francisco	CA	94111	415-977-3402
201 California St	San Francisco	CA	94111	408-468-2376
707 Wilshire Boulevard	Los Angeles	CA	90017	
19 Upper Ragsdale Drive	Monterey	CA	93940	



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Address 1	City	State	Zip	Contact Number
110 West Walnut Street	Carson	CA	90248	310-217-3640
2417 E Carson Street	Long Beach	CA	90810	310-217-3526
1455 South Auto Center Drive	Ontario	CA	91761	
9810 Summers Ridge Road	San Diego	CA	92121	
1000 W. 6th Street	Los Angeles	CA	90017	
6435 Ventura Boulevard	Ventura	CA	93003	
7002 South Revere Parkway	Centennial	CO	80112	303-209-8352
7555 East Hampden Avenue	Denver	CO	80231	303-209-8320
Front Range Bus Center	Loveland	CO	80538	
One Parrott Drive	Shelton	СТ	06484	203-447-1814
100 Oakview Drive	Trumbull	СТ	06611	203-365-7499
100 Prestige Park Road	East Hartford	СТ	06108	no phone listed
845 Brook Street	Rocky Hill	СТ	06067	860-257-3994
200 Bellevue Parkway	Wilmington	DE	19809	302-793-4003
2416 Lake Orange Drive	Orlando	FL	32837	407-816-4801
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
3070 Venture Lane	Melbourne	FL	32934	321-757-6203
6639 Southpoint Parkway	Jacksonville	FL	32216	904-296-0720
7975 NW 154th Street	Miami Lakes	FL	33016	305-231-1081
501 E. Kennedy Boulevard	Tampa	FL	33602	
5625 Oakbrook Parkway	Norcross	GA	30093	678-728-4403
5625 Oakbrook Drive	Norcross	GA	30093	678-728-4403
307 Grand Island Drive	Albany	GA	31707	912-285-8802
4100 Riverside Drive	Macon	GA	31210	912-285-8802
125 Airport Park Drive	Savannah	GA	31408	904-296-0720
3970 Brunswick Highway	Waycross	GA	31503	912-285-8802
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
228 South Cole Road	Boise	ID	83709	509-242-2153
610 West Hubbard	Coeur d'Alene	ID	83814	509-242-2153
200 South Almon	Moscow	ID	83843	509-242-2153
123 South Third Street	Sandpoint	ID	83864	509-242-2153
1333 Butterfield Road	Downers Grove	IL	60515	630-874-2230
311 S. Wacker Drive	Chicago	IL	60606	312-294-2889



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Canon Solutions America, Inc



Address 1	City	State	Zip	Contact Number
1800 Bruning Drive West	Itasca	IL	60143	630-582-5621
223 W. Jackson Blvd	Chicago	IL	60606	312-294-2882
10305 Beaudin Boulevard	Woodridge	IL	60517	630-343-3610
425 North Martingale Road	Schaumburg	IL	60173	847-706-3721
5450 North Cumberland Avenue	Chicago	IL	60656	312-294-2992
6915 Innovation Drive	Fort Wayne	IN	46818	260-436-7395
2420 Viridian Drive	South Bend	IN	46628	260-436-7395
550 Congressional Boulevard	Carmel	IN	46032	317-810-0731
7300 W. 110th Street	Overland Park	KS	6210	913-599-6608
3214 Southwest 29th Street	Topeka	KS	66614	913-599-6608
8201 East 34th Street North	Wichita	KS	67226	913-599-6608
10400 Linn Station Road	Louisville	KY	40223	502-493-3423
2285 Executive Drive	Lexington	KY	40505	859-825-6013
113 Amedee Drive	Scott	LA	70507	337-235-1391 x32
2404B Ryan Street	Lake Charles	LA	70601	337-235-1391 x32
11115 Industriplex Boulevard	Baton Rouge	LA	70809	504-837-4993
2323 Edenborn Avenue	Metairie	LA	70002	504-837-4993
3501 N. Causeway Blvd.	Metairie	LA	70002	504-837-4993
233 Equity Boulevard	Houma	LA	70360	504-868-4165
40 Broad Street	Boston	MA	2109	617-423-4516
6011 University Boulevard	Ellicott City	MD	21043	410-480-7101
9629 Philadelphia Road	Baltimore	MD	21237	
346 Harlow Street	Bangor	ME	04401	207-774-5936
Second Tee Business Condo	Portland	ME	04103	207-774-5936
330 E. Beltline NE	Grand Rapids	MI	49506	248-489-9818
27005 Hills Tech Drive	Farmington Hills	MI	48331	248-489-9818
4660 S. Hagadorn Road	East Lansing	MI	48823	
2750 Blue Water Road	Eagan	MN	55121	952-210-6075
4801 W. 81st Street	Bloomington	MN	55437	
6 CityPlace Drive	Creve Coeur	MO	63141	314-432-9801
9480 Three Rivers Road	Gulfport	MS	39501	228-863-0458
2401 Hardy Street	Hattiesburg	MS	39401	228-863-0458
119 Marketridge Drive	Ridgeland	MS	39157	228-863-0458
4319 South Alston Avenue	Durham	NC	27713	919-433-1593
8720 Red Oak Boulevard	Charlotte	NC	28217	704-778-4645



Canon Solutions America, Inc



Address 1	City	State	Zip	Contact Number
598 Airport Boulevard	Morrisville	NC	27560	
3701 O Street	Lincoln	NE	68510	402-592-9130
6940 South 108th Street	Omaha	NE	68128	402-592-9130
640 Marlboro Street	Keene	NH	03431	802-860-0744
31 Old Etna Road	Lebanon	NH	03766	802-860-0744
15 Constitution Drive	Bedford	NH	03110	207-774-5936
1817 Route 130	Burlington	NJ	8016	609-239-6518
Two Center Court	Totowa	NJ	07512	973-890-7452
14000 Commerce	Mt. Laurel	NJ	08054	609-239-6421
Parkway 115 W Century Road	Paramus	NJ	07652	201-225-7307
11 Commerce Drive	Cranford	NJ	7016	908-709-2950
100 Ridge Road	Jamesburg	NJ	08831	609-699-4564
100 Ridge Road	Jamesburg	NJ	08831	732-521-7160
302 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
300 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
8000 Midlantic Drive	Mount Laurel	NJ	8054	609-239-6421
3401 Candelaria NE	Albuquerque	NM	87107	801-412-6400
2222 East 20th Street	Farmington	NM	87401	801-412-6401
1400 Greg Street	Sparks	NV	84931	775-826-3363
6870 Paradise Road	Las Vegas	NV	89119	702-473-7310
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
1311 Mamaroneck Avenue	White Plains	NY	10605	914-286-8907
18 Corporate Woods Boulevard	Albany	NY	12211	518-465-2221
61 Broadway	New York	NY	10006	212-742-2611
125 Park Avenue	New York	NY	10017	212-850-1065
1800 Walt Whitman Road	Melville	NY	11747	631-844-2711
370 Lexington	New York	NY	10006	212-922-0701
800 CrossKeys Office Park	Fairport	NY	14450	607-765-6550
50 Broadway	Hawthorne	NY	10532	
1333 Broadway	New York	NY	10018	
4900 Parkway Drive	Mason	OH	45040	614-662-9904
5200 Upper Metro Place	Dublin	OH	43017	614-662-9904
2525 Rohr Road	Lockbourne	OH	43137	614 491 1434
6100 Oak Tree Boulevard	Independence	OH	44131	412-474-1500



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Canon Solutions America, Inc



Address 1	City	State	Zip	Contact Number
1724 Indian Wood Circle	Maumee	OH	43537	260-436-7395
2 Prestige Place	Miamisburg	OH	45342	614-662-9904
5700 SW 36th Street	Oklahoma City	OK	73179	817-345-4272
9401 SW Nimbus Avenue	Beaverton	OR	97008	503-277-1140
1020 Greenacres Road	Eugene	OR	97408	541-772-9174
1020 Knutson	Medford	OR	97504	541-772-9174
16416 Southwest 72nd	Portland	OR	97224	503-431-3986
Avenue 16535 Southwest 72nd Avenue	Portland	OR	97224	503-431-3986
2280 N.W. Stewart	Roseburg	OR	97471	541-772-9174
Parkway 726 Hawthorne Avenue Northeast	Salem	OR	97301	541-772-9174
5020 Ritter Road	Mechanicsburg	PA	17055	717-796-9970
800 Enterprise Drive	Horsham	PA	19044	215-682-5900
1650 Market Street	Philadelphia	PA	19103	215-209-6201
500 Lindbergh Drive	Moon Township	PA	15108	412-474-1500
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
117 Metro Center Boulevard	Warwick	RI	02886	401-732-3079
850 Waterman Avenue	East Providence	RI	02914	401-732-7048
101 Corporate Boulevard	West Columbia	SC	29169	
5416 Middlebrook Pike	Knoxville	TN	37921	865-291-3879
421 Great Circle Drive	Nashville	TN	37228	615-238-6241
402 BNA Drive	Nashville	TN	37217	615-238-6241
1210 N. Post Oak Road	Houston	ТΧ	77055	281-949-2676
1300 Post Oak Boulevard	Houston	ТΧ	77056	
14241 Dallas Parkway	Dallas	ТΧ	75254	214-257-7301
1817 West Braker Lane	Austin	ТΧ	78758	512-506-2080
12515-7 Research	Austin	ТΧ	78759	512-506-2080
Boulevard 14220 Northbrook Drive	San Antonio	ТΧ	78232	512-506-2080
7510 Calder Avenue	Beaumont	ТΧ	7706	409-351-9733
1132 Northwest Stallings Drive	Nacogdoches	ТΧ	75964	409-866-2422
860 West Airport Freeway	Hurst	ТΧ	76054	817-345-4272
5800 Campus Circle Drive	Irving	ТΧ	75063	214-257-7311
2930 W Sam Houston Parkway North	Houston	ТХ	77043	
298 Mercer Way	Salt Lake City	UT	84115	801-461-7635
573 West 1830 North	Orem	UT	84057	801-412-6400





Address 1	City	State	Zip	Contact Number
2441 North Main Street	Sunset	UT	84015	801-412-6400
1325 West 2200 South	West Valley City	UT	84119	801-412-6400
6464 General Greenway	Alexandria	VA	22312	703-914-3103
1919 Gallows Road	Vienna	VA	22182	703-442-1351
192 Ballard Court	Virginia Beach	VA	23462	757-497-4648
4701 Cox Road	Glen Allen	VA	23060	804-270-0708
3901 Westerre Parkway	Richmond	VA	23233	804-270-0708
2110 Washington Boulevard	Arlington	VA	22204	703-807-3972
6800 Versar Center Drive	Springfield	VA	22151	(703) 247-3923
520 Avenue D	Williston	VT	05495- 7136	802-860-0744
10102 East Knox Avenue	Spokane	WA	99206	509-242-2153
8601 West Clearwater Avenue	Kennewick	WA	99336	509-575-0734
801 West Yakima Avenue	Yakima	WA	98902	509-575-0734
1300 Southwest 7th Street	Renton	WA	98057	425-873-1800
20800 Swenson Drive	Waukesha	WI	53186	262-785-4301





Exhibit iv. Example Warranty Statement

10. Warranty

- a. Describe the warranty period for proposed products.
- b. Submit offeror's warranty program.

Warranty periods and programs are specific to the devices delivered under the contract. Equipment will conform to "manufacturer specifications" as opposed to "specifications of this Contract."

We warrant the Canon Brand equipment we supply will be free from defects in material and workmanship for 90-days from the date of delivery. In addition, after such 90-day period, we will maintain such equipment in good operating order per manufacturer's specifications provided, subject to normal use. For a complete description of our limited warranty, please see attached Acquisition, Lease and Maintenance Agreements included in Section *A. Method of Approach, 16. Additional Agreements*.

Below is an example of our Replacement Guarantee for Canon multifunctional devices:

Replacement Guarantee

Within four (4) years of original installation of any newly, installed Canon brand equipment covered under an active Maintenance Agreement, at your written request we will, replace such equipment with a like unit if you meet the following three conditions:

- (1) The equipment is continuously under our Maintenance Agreement from date of installation;
- (2) You fulfill all of the terms of the Maintenance Agreement applicable to you, and;
- (3) Before requesting a replacement unit, you give us the opportunity to cure any service problems which you may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, we will supply a loaner unit until the machine is restored to good working order.





Exhibit v. Company Description

We are a Canon U.S.A., Inc. company providing integrated systems technology that comprises one of the strongest solutions portfolios in the document management industry. Our unique and successful heritage is built upon an ability to offer benchmark levels of service and support.

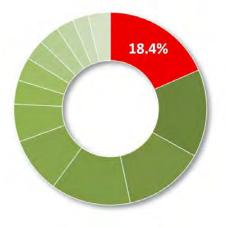
Combining the strengths of the *Canon Group* companies we provide industry leading enterprise services, advanced production print technology and large format solutions supported by experienced professional service offerings. Our solutions help companies of all sizes to improve their business by increasing efficiency, controlling costs and becoming more environmentally conscious.

A wholly owned subsidiary of Canon U.S.A, Inc. we are headquartered in Melville, NY and have nearly 7,000 employees in 130 offices across the country. For more information, please visit <u>csa.canon.com</u>. We continue to expand into cities where companies may benefit from working directly with a Canon U.S.A., Inc. sales subsidiary.

Canon has once again been recognized as the number-one brand leader in the overall copier market and in every speed segment of the black-and-white copier market evaluated in the U.S., according to Gartner Dataquest^{*}.

Canon has been #1 in U.S. black-and-white and color copier placements for the 13^{th} consecutive year.

*The Gartner Dataquest research studies focused on market share for color and black-and-white copiers of both digital and analog technology for 2009, including PC copiers (1-10ppm) and copiers in Segments 1-6, which range in speed from 11 to 91+ copies-per-minute (cpm).



Canon is a nearly \$46 billion company that pursues global diversification with regional operations in the Americas, Europe and Asia. In our global structure, each region handles comprehensive sales and marketing duties. Throughout the group there are 197,386 employees and 294 research, manufacturing, and sales subsidiaries.





The high priority Canon places on its Global R&D effort is evident in its devotion of more than 8.5% of annual revenues. Canon's worldwide research and development investment approached \$3.9 billion in 2010. Canon's efforts in this area include a more regional focus in order to develop technologies that meet the specific demands encountered in the Americas, Europe, and Asia. Based upon the number of registered US patents filed by Canon, you can easily conclude that we have spent our Research & Development dollars effectively. Over the last 18 years, Canon has consistently ranked within the top four in this critical category.

We offer many unique benefits. One area that has been a welcome addition to our offerings is the National Technology Solutions Center (NTSC). This truly sets us apart. It offers a single, simplified resource for a full range of technologies, as well as implementation and help desk support. In addition, national customers enjoy consistent best-in-class support for all their locations nationwide. A staff of product and software application experts is directly accessible to assist our customers with the continual task of streamlining workflow processes through innovative technology.

Given all of these areas of support, it is easy to see why we position ourselves as a total document management solutions provider. Our diversified portfolio of solutions touches upon every point of the document cycle within a given workflow.

There are many reasons why we are a premier choice for you to consider for your imaging systems/document management needs. Here are a few:

1. We are a single source solutions provider. Our hardware, software, and third-party enablers combine for one of the most diverse portfolios in the industry.



- 2. We are a Canon U.S.A., Inc. Company. The relationship we have with our parent company is a strong and valued one. We are committed to providing outstanding quality and value that lives up to the Canon name.
- 3. Canon office equipment is the #1 brand in the industry. Being #1 is not reason enough to partner with any company. It does however provide assurance that the technology is widely accepted and utilized in the ever-changing world of business. Staying ahead of the technological curve requires a commitment to excellence that never ceases \Box from research and development to manufacturing and marketing.





- 4. Our **ability to draw upon the support of Canon U.S.A., Inc.** and the technology they represent, yet still have the flexibility to create local programs which meet the specific needs of the markets we support, is a one/two combination rarely found in business.
- 5. The addition of programs such as NTSC shows the level of commitment we have to supporting our customers. **We will continue to develop ways in which to improve our capabilities** and ultimately provide you with outstanding customer service. To that end:
 - a. We will listen to understand your requirements.
 - b. We will provide the necessary solutions to meet those requirements.
 - c. From a financial perspective, we will provide benchmark value.
 - d. We will offer outstanding service and support to ensure your ongoing satisfaction.



Address One Canon Park Melville,NY - 11747 Location Type Headquarters (Subsidiary) Phone 631 330-5000 Web www.csa.canon.com Fax One Canon Park Understanding pompany Summary One Canon Park Understanding	DAGE R	DNBi [®] isk Mar	nagement				Printed By: Steve Date Printed: May 0	
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Year Started	1971
Employees	6600 (125 Here)
Financing	SECURED
SIC	7389
Line of business	Business services
NAICS	561990
History Status	CLEAR

Corporate Linkage

Global Ultimate

Company	City , Country	D-U-N-S® NUMBER
CANON INC.	OTA-KU , JAPAN	69-054-9662

Parent

Company City , State D-U-N-S	S® NUMBER
CANON U.S.A., INC. MELVILLE , New York 04-153	-0692

Branches (Domestic)

Company	City, State	D-U-N-S® NUMBER
CANON SOLUTIONS AMERICA, INC.	DOWNERS GROVE , Illinois	00-233-0889
CANON SOLUTIONS AMERICA, INC.	LOS ANGELES , California	00-270-2863
CANON SOLUTIONS AMERICA, INC.	SALT LAKE CITY , Utah	00-381-9328
CANON SOLUTIONS AMERICA, INC.	PARAMUS , New Jersey	00-814-1384
CANON SOLUTIONS AMERICA, INC.	NEW HYDE PARK , New York	00-861-5895
CANON SOLUTIONS AMERICA, INC.	CHICAGO, Illinois	01-743-2522
CANON SOLUTIONS AMERICA, INC.	CHICAGO, Illinois	01-937-0209
CANON SOLUTIONS AMERICA, INC.	BOCA RATON , Florida	02-087-3522
CANON SOLUTIONS AMERICA, INC.	ENGLEWOOD , Colorado	02-683-9576
CANON SOLUTIONS AMERICA, INC.	ITASCA , Illinois	02-765-6805
CANON SOLUTIONS AMERICA, INC.	PORTLAND, Oregon	03-445-4905
CANON SOLUTIONS AMERICA, INC.	AGOURA HILLS , California	04-227-5516
CANON SOLUTIONS AMERICA, INC.	SAN DIEGO , California	04-891-8432
CANON SOLUTIONS AMERICA, INC.	TROY , Michigan	06-792-9690
CANON SOLUTIONS AMERICA, INC.	CHICAGO, Illinois	06-724-0148
CANON SOLUTIONS AMERICA, INC.	WOODCLIFF LAKE , New Jersey	07-103-5302
CANON SOLUTIONS AMERICA, INC.	FARMINGTON , Michigan	36-192-7403
CANON SOLUTIONS AMERICA, INC.	CRANFORD , New Jersey	10-758-6208
CANON SOLUTIONS AMERICA, INC.	PASADENA, California	11-363-8949
CANON SOLUTIONS AMERICA, INC.	SOUTH SAN FRANCISCO , California	11-889-9314
CANON SOLUTIONS AMERICA, INC.	MASON , Ohio	12-102-3738
CANON SOLUTIONS AMERICA, INC.	VIRGINIA BEACH, Virginia	12-317-7813
CANON SOLUTIONS AMERICA, INC.	CORAOPOLIS, Pennsylvania	12-541-4339
CANON SOLUTIONS AMERICA, INC.	ELLICOTT CITY , Maryland	12-826-2859
CANON SOLUTIONS AMERICA, INC.	BEDFORD , New Hampshire	12-834-9359

This list is limited to the first 25 branches. For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.

Affiliates (Domestic)

Company	City, State	D-U-N-S® NUMBER
CANON FINANCIAL SERVICES, INC.	MOUNT LAUREL , New Jersey	02-197-4928
CANON BUSINESS SOLUTIONS	SALT LAKE CITY , Utah	05-951-3960
CANON BUSINESS SOLUTIONS-WEST	GARDENA , California	07-227-3220
CANON INFORMATION TECHNOLOGY SERVICES, INC.	CHESAPEAKE, Virginia	12-648-7508
CANON VIRGINIA INC	NEWPORT NEWS, Virginia	15-324-7531
CANON BUSINESS SOLUTIONS - TERECK, INC.	DURHAM, North Carolina	15-782-4699
CANON U.S. LIFE SCIENCES, INC.	ROCKVILLE , Maryland	17-961-4149
CANON BUSINESS SOLUTIONS, INC	NEW YORK , New York	06-493-5877
CANON DEVELOPMENT AMERICAS, INC.	IRVINE , California	62-155-2520
CANON BUSINESS PROCESS SERVICES, INC.	NEW YORK , New York	78-689-8726
CANON LATIN AMERICA, INC.	MIAMI , Florida	94-408-9432
VIRTUAL IMAGING, INC.	BOCA RATON , Florida	88-477-4951

Affiliates (International)

Company	City , Country	D-U-N-S® NUMBER
Canon Canada Inc	MISSISSAUGA , CANADA	20-770-1541
Canon do Brasil Indústria e Comércio Ltda.	SAO PAULO , BRAZIL	89-751-2224
CANON ARGENTINA S.A.	Ciudad de Buenos Aires , ARGENTINA	97-019-6895

Predictive Scores

Currency: Shown in USD unless otherwise indicated

Credit Capacity Summary

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the D&B Rating Key

D&B Rating : 1R3

Composite credit appraisal: 3 is fair

Number of employees: 1R indicates 10 or more employees

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history since 01-01-1991		Number of Employees Total:	6,600 (125 here)
D&B Rating	Date Applied		
1R3	09-01-2011		
1R4	07-12-2011		
1R3	11-30-2004	Payment Activity:	(based on 236 experiences)
1R4	12-31-2001	Average High Credit:	20,586
1R3	12-04-2001	Highest Credit:	900,000
1R4	12-21-2000	Total Highest Credit:	3.881.000
1R3	05-13-1998		.,
1R4	04-08-1997		
1R3	02-22-1997		
	01-01-1991		

D&B Credit Limit Recommendation

Conservative credit Limit	400,000
Aggressive credit Limit:	900,000

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

LOW

Financial Stress Class Summary

Risk category for this business :

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : 2 🚳



Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

Among Businesses with this Class: **0.09** % (9 per 10,000) Financial Stress National Percentile : **71** (Highest Risk: 1; Lowest Risk: 100) Financial Stress Score : **1515** (Highest Risk: 1,001; Lowest Risk: 1,875) Average of Businesses in D&Bs database: **0.48** % (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences. UCC Filings reported. High proportion of past due balances to total amount owing. High number of inquiries to D & B over last 12 months.

Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes. The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file. The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	71
Region: MIDDLE ATLANTIC	44
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	52
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 3 for this company shows that 18.4% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.



Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

Among Companies with this Classification: **18.40 %** Average compared to businesses in D&Bs database: **23.50 %** Credit Score Percentile : **70** (Highest Risk: 1; Lowest Risk: 100) Credit Score : **450** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

Most recent amount past due. Composite credit appraisal is rated fair. High proportion of past due balances to total amount owing. Insufficient number of payment experiences.

Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency. The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes. The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file. The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	70
Region: MIDDLE ATLANTIC	57
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	46
Employee range: 500+	85
Years in Business: 26+	88

This business has a Credit Score Percentile that shows:

- · Lower risk than other companies in the same region.
- · Lower risk than other companies in the same industry.
- · Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Trade Payments

Currency: Shown in USD unless otherwise indicated

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is	70	Equal to 15 days beyond terms (Pays more slowly than the average for its industry of 6 days beyond terms)
Industry Median is	76	Equal to 6 days beyond terms
Payment Trend currently is	Ð	Down, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection

even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	236
Payments Within Terms (not weighted)	77 %
Trade Experiences with Slow or Negative Payments(%)	25.85%
Total Placed For Collection	0
High Credit Average	20,586
Largest High Credit	900,000
Highest Now Owing	800,000
Highest Past Due	800,000

D&B PAYDEX® : 70 🔮

(Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average 15 days beyond terms



(Lowest Risk:100; Highest Risk:1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 17 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	6/12	7/12	8/12	9/12	10/12	11/12	12/12	1/13	2/13	3/13	4/13	5/13
This Business	69	71	69	72	72	73	73	77	77	71	70	70
Industry Quartiles												
Upper	80			80			79			80		
Median	76			76			76			76		
Lower	68			68			68			69		

Current PAYDEX for this Business is 70, or equal to 15 days beyond terms The 12-month high is 77, or equal to 5 DAYS BEYOND terms The 12-month low is 69, or equal to 16 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Previous Year	06/11 Q2'11	09/11 Q3'11	12/11 Q4'11	03/12 Q1'12
This Business	65	70	72	71
Industry Quartiles				
Upper	79	79	80	80
Median	76	76	76	76
Lower	67	68	68	68

Based on payments collected over the last 4 quarters.

- Current PAYDEX for this Business is 70 , or equal to 15 days beyond terms
- The present industry median Score is 76, or equal to 6 days beyond terms
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	4	2,400,000	67%
50,000-100,000	7	465,000	94%
15,000-49,999	23	575,000	84%
5,000-14,999	23	575,000	
1,000-4,999	47	325,000	77%
Under 1,000	54	91,500	83%
	53	13,750	66%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

- There are 236 payment experience(s) in D&Bs file for the most recent 24 months, with 150 experience(s) reported during the last three month period.
- The highest Now Owes on file is 800,000 . The highest Past Due on file is 800,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Total Largest High Revd Amts Credit (#)			Within Terms (%)		s Slow 31-60 ((%)		90>
Top Industries								
Telephone communictns	19	110,750	40,000	93	3	4	0	0
Nonclassified	15	939,650	800,000	14	0	86	0	0
Public finance	12	49,000	15,000	98	2	0	0	0
Electric services	11	18,500	7,500	59	41	0	0	0
Whol office equipment	10	48,500	15,000	83	14	3	0	0
Whol office supplies	8	1,293,750	900,000	96	2	0	0	2
Whol computers/softwr	8	167,750	95,000	96	4	0	0	0
Mfg computers	8	125,100	35,000	97	0	0	3	C
Help supply service	8	28,750	7,500	43	9	9	39	C
Radiotelephone commun	7	525,100	400,000	100	0	0	0	C
Trucking non-local	6	18,850	7,500	98	0	0	2	C
Whol electrical equip	6	6,100	5,000	100	0	0	0	C
Misc equipment rental	6	8,050	50	100	0	0	0	C
Photocopying service	5	74,250	60,000	99	0	0	0	1
Misc business service	5	71,050	50,000	75	0	4	21	C
Mfg misc office eqpt	5	35,250	20,000	22	29	28	21	0
Ret misc merchandise	5	20,350	10,000	86	13	1	0	C
Employment agency	4	49,250	45,000	95	5	0	0	C
Ret mail-order house	4	6,600	5,000	4	19	75	0	2
Mfg photograph equip	3	31,500	30,000	52	48	0	0	C
Whol service paper	3	25,350	25,000	100	0	0	0	C
Paper mill	3	31,000	15,000	74	26	0	0	C
Whol printing paper	3	17,000	15,000	100	0	0	0	C

Lithographic printing	3	10,100	10,000	100	0	0	0	0
Misc publishing	3	900	750	100	0	0	0	0
Passenger car rental	2	80,000	55,000	100	0	0	0	0
Short-trm busn credit	2	21,000	20,000	98	0	2	0	0
Gravure printing	2	12,500	7,500	100	0	0	0	0
Police protection	2	3,250	2,500	100	0	0	0	0
Misc investor	2	550	500	100	0	0	0	0
WhoI heating/ac equip	1	10,000	10,000	100	0	0	0	0
Detective/guard svcs	1	7,500	7,500	50	50	0	0	0
Mfg computer storage	1	7,500	7,500	100	0	0	0	0
Personal credit	1	5,000	5,000	50	50	0	0	0
Mfg relays/controls	1	2,500	2,500	100	0	0	0	0
Ret fuel oil dealer	1	2,500	2,500	0	0	100	0	0
Whol industrial equip	1	2,500	2,500	100	0	0	0	0
Executive office	1	1,000	1,000	100	0	0	0	0
Arrange cargo transpt	1	1,000	1,000	100	0	0	0	0
Truck rental/leasing	1	500	500	100	0	0	0	0
Mfg male work clothes	1	250	250	50	50	0	0	0
Business consulting	1	100	100	100	0	0	0	0
Newspaper-print/publ	1	50	50	100	0	0	0	0
Coating/engrave svcs	1	50	50	100	0	0	0	0
Investment advice	1	50	50	0	50	50	0	0
Other payment categories								
Cash experiences	38	6,500	1,000					
Payment record unknown	2	1,750	1,000					
Unfavorable comments	1	2,500	2,500					
Placed for collections	0	N/A	0					
Total in D&B's file	236	3,881,000	900,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
04/13	Ppt	95,000	95,000	0		1 mo
	Ppt	90,000	65,000	1,000	N30	1 mo
	Ppt	5,000	1,000	0	N30	1 mo
	Ppt	1,000	0	0	N30	4-5 mos
	Ppt	1,000	0	0		1 mo
	Ppt	500	500	0		1 mo
	Ppt-Slow 30	250	250	50		1 mo
	Slow 30-90	250	250	250	N30	1 mo
03/13	Disc	1,000	0	0		6-12 mos
	Disc-Ppt	15,000	15,000	0		1 mo
	Ppt	300,000	30,000	250		1 mo
	Ppt	40,000	30,000	0		1 mo
	Ppt	30,000	2,500	0		1 mo
	Ppt	25,000	25,000	50		1 mo
	Ppt	20,000	500	0		1 mo
	Ppt	15,000	0	0		2-3 mos
	Ppt	10,000	750	0		1 mo
	Ppt	10,000	500	0	N30	1 mo
	Ppt	10,000	0	0		1 mo
	Ppt	7,500	2,500	0		1 mo

07/12

Ppt	7,500	100	0		1 mo
Ppt	7,500	0	0		4-5 mos
Ppt	5,000	0	0		6-12 mos
Ppt	5,000	5,000	0		1 mo
Ppt	5,000	0	0		2-3 mos
Ppt	2,500	2,500	0	N30	1 mo
Ppt	2,500	750	0		1 mo
Ppt	2,500	0	0		1 mo
Ppt	2,500	0	0	N30	6-12 mos
Ppt	2,500	2,500	0		1 mo
Ppt	2,500	250	0		1 mo
Ppt	2,500	0	0		6-12 mos
Ppt	2,500	0	0		2-3 mos
Ppt	2,500	0	0		2-3 mos
Ppt	1,000	0	0		1 mo
Ppt	1,000	250	0	100	1 mo
Ppt	1,000	0	0	N30	1 mo
Ppt	1,000	1,000	0		1 mo
Ppt	1,000	500	0		1 mo
Ppt	1,000	0	0		6-12 mos
Ppt	1,000	1,000	0	N30	1 mo
Ppt	1,000	500	0	N30	1 mo
Ppt	1,000	0	0		2-3 mos
Ppt	500	100	0		1 mo
Ppt	500	500	0		1 mo
Ppt	500	0	0	N30	1 mo
Ppt	500	500	0		
Ppt	500	500	0		1 mo
Ppt	250	0	0		6-12 mos
Ppt	250	0	0	Regular terms	2-3 mos
Ppt	250	250	0		1 mo
Ppt	250	250	0	N30	1 mo
Ppt	100	100	0		1 mo
Ppt	100	0	0		4-5 mos
Ppt	50	50	0		1 mo
Ppt	0	0	0	N30	1 mo
Ppt	0	0	0		1 mo
Ppt	0	0	0	N30	2-3 mos
Ppt	0	0	0	N30	2-3 mos
Ppt	0	0	0	N30	2-3 mos
Disc-Slow 30	15,000	10,000	5,000		1 mo
Disc-Slow 30	1,000	1,000	1,000		1 mo
					1 mo
Ppt-Slow 30	55,000	45,000	15,000		
Ppt-Slow 30	5,000	5,000	0	NOO	1 mo
Ppt-Slow 30	500	0	0	N30	6-12 mos
Ppt-Slow 60	5,000	5,000	2,500		1 mo
Ppt-Slow 60	1,000	1,000	250		1 mo
Ppt-Slow 80	750	250	250	N30	1 mo
Ppt-Slow 90	7,500	5,000	2,500		1 mo
Slow 15	250	0	0		2-3 mos
Slow 30	7,500	5,000	5,000	N30	6-12 mos
Slow 30	100	0	0		6-12 mos
Slow 30	50	0	0		2-3 mos
Slow 60	800,000	800,000	800,000		2-3 mos
Slow 60	2,500	2,500	2,500	N30	
Slow 60	1,000	1,000	750		1 mo
Slow 60+	5,000	5,000	5,000		
(078) Unsatisfactory .	2,500	2,500	2,500		
(078) Unsatisfactory . (079)	2,500	2,500	2,500 0	Cash account	6-12 mos

Currency: Shown in USD unless otherwise indicated

Payments Detail Key: red - 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	
Judgments	0	-
Liens	1	06/06/11
Suits	1	10/13/11
UCCs	20	11/08/12

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	8,942
Status	Released
DOCKET NO.	116918887
Туре	State Tax
Filed By	WORKFORCE SER
Against	CANON BUSINESS SOLUTIONS, NEW YORK, NY
Where Filed	SALT LAKE COUNTY 3RD DISTRICT COURT, SALT LAKE CITY, UT
Date Status Attained	09/27/11
Date Filed	06/06/11
Latest Info Received	10/14/11

Suits

Suit Amount	1,516
Status	Pending
CASE NO.	CSM11838880
Plaintiff	CATAPULT ADVISORS LLC
Defendant	CANON BUSINESS SOLUTIONS INC., SAN FRANCISCO, CA
Cause	UNFAIR BUSINESS PRACTICE
Where filed	SAN FRANCISCO COUNTY SMALL CLAIMS COURT, SAN FRANCISCO, CA
Date status attained	10/13/11
Date filed	10/13/11
Latest Info Received	10/21/11

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS
Туре	Amendment
Sec. Party	IBM CREDIT LLC
Debtor	CANON BUSINESS SOLUTIONS, INC.
Filing No.	1201230045950
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2012-01-23
Latest Info Received	01/31/12
Original UCC Filed Date	2010-01-05
Original Filing No.	1001055009313
Collateral	Computer equipment
Туре	Original
Sec. Party	MITSUBISHI IMAGING (MPM), INC., RYE, NY
Debtor	CANON BUSINESS SOLUTIONS WEST, GARDENA, CA
Filing No.	067056540598
Filed With	
	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date Filed	2006-01-24
Latest Info Received	02/07/06
Collateral	Communications equipment
Туре	Original
Sec. Party	COURT SQUARE LEASING CORPORATION, MALVERN, PA
Debtor	CANON BUSINESS SOLUTIONS SOUTHEAST INC
Filing No.	21828317
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
	SEGRETARY OF STATE/SSS BINGION, TREATON, NO
Date Filed	2003-10-06
Latest Info Received	10/29/03
Collateral	Leased Equipment and proceeds
	Original
Type	-
Sec. Party	OCE FINANCIAL SERVICES, INC., CHICAGO, IL
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC.
Filing No.	
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	
	2010-04-23
	2010-04-23
Latest Info Received	2010-04-23 07/07/10

Collateral	Leased Computer equipment and proceeds						
Туре	Original DELL FINANCIAL SERVICES, L.P., AUSTIN, TX						
Sec. Party							
Debtor	CANON BUSINESS SOLUTIONS, INC. 0802225188693						
Filing No.							
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY						
Date Filed	2008-02-22						
Latest Info Received	03/05/08						
Collateral	Leased Computer equipment and proceeds						
Гуре	Original						
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX						
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC						
Filing No.	0705155492801						
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY						
Date Filed	2007-05-15						
Latest Info Received	05/22/07						
Collateral	Leased Computer equipment and proceeds						
Туре	Original						
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX						
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC.						
Filing No.	2007 1613719						
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE						
Date Filed	2007-04-30						
Latest Info Received	06/12/07						
Collateral	Leased Computer equipment and proceeds						
Гуре	Original						
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX						
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC						
Filing No.	0606085563605						
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY						
Date Filed	2006-06-08						
Date Flied							
Latest Info Received	06/30/06						

Туре	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC
Filing No.	0602075127269
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2006-02-07
Latest Info Received	03/10/06
Collateral	Leased Computer equipment and proceeds
Туре	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-SOUTHEAST, INC
Filing No.	23400863
	20.00000
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Filed With	
Filed With Date Filed	
	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ

There are additional UCCs in D&Bs file on this company available by contacting 1-800-234-3867.

Government Activity

Activity summary	
Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Currency: Shown in USD unless otherwise indicated

Special Events

04/23/2013

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

History & Operations

Currency: Shown in USD unless otherwise indicated

Company Overview	
Company Name:	CANON SOLUTIONS AMERICA, INC.
Doing Business As :	(SUBSIDIARY OF CANON U.S.A., INC., MELVILLE, NY)
Street Address:	One Canon Park Melville,NY 11747
Phone:	631 330-5000
URL:	http://www.csa.canon.com
History	Is clear
Present management control	42 years

History

The following information was reported: 04/25/2013

Officer(s):	YOROKU ADACHI, CEO-CHB TOYOTSUGU KUWAMURA, PRES SEYMOUR LIEBMAN, V CHB-SEC KUNIHIKO TEDO, TREAS
Officer(s):	

DIRECTOR(S): THE OFFICER(S)

The New York Secretary of State's business registrations file showed that Canon Business Solutions, Inc was registered as a Corporation on March 19, 1971.

Business started 1971. 100% of capital stock is owned by parent company.

YOROKU ADACHI. Antecedents are unknown.

TOYOTSUGU KUWAMURA. Antecedents are unknown.

SEYMOUR LIEBMAN. Antecedents are unknown.

KUNIHIKO TEDO. Antecedents are unknown.

SISTER SUBSIDIARIES :

Canon Canada Inc, Mississauga, Ontario, Canada. Started 1972. Operates as a sales agent for top parent's products in Canada.

Canon Virginia Inc, Newport News, VA. Started 1985. Manufactures copy machines and laser printers for sale by the parent company.

Canon Financial Services Inc, Burlington, NJ. Acquired in 1990. This business leases business machines.

Canon Computer Systems, Costa Mesa, CA. DUNS #-963-4102. Started 1992. Wholesales computers and printers.

Business address has changed from 300 Commerce Square Blvd, Burlington, NJ, 08016 to 4 Ohio Dr, Lake Success, NY, 11042.

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Apr 26 2013 The following data is not an official record of the Department of State or the State of New York and Dun & Bradstreet is not an employee or agent thereof.

Registered Name:	CANON SOLUTIONS AMERICA, INC.
Business type:	CORPORATION
Corporation type:	PROFIT
Date incorporated:	Mar 19 1971
State of incorporation:	NEW YORK

	No. 40 4074
Filing date:	Mar 19 1971
Registration ID:	304603
Duration:	PERPETUAL
Status:	ACTIVE
Where filed:	SECRETARY OF STATE/CORPORATION DIVISION , ALBANY , NY
Registered agent:	CORPORATION SERVICE COMPANY , 80 STATE STREET , ALBANY , NY , 122072543
Principals:	YOROKU ADACHI , CHAIRMAN OF THE BOARD , ONE CANON PLAZA , LAKE SUCCESS , NY , 110420000
Operations	
04/25/2013	
	Subsidiary of CANON U.S.A., INC., MELVILLE, NY started 1966 which operates as a wholesaler of business machines and photographic products. Parent company owns 100% of capital stock. Parent company has numerous other subsidiary(ies).
	As noted, this company is a subsidiary of Canon U.S.A., Inc., DUNS #04-153-0692, and reference is made to that report for background information on the parent company and its management. No current financial information is reported.
Description:	Operates business services, specializing in advertising, promotional and trade show services (100%).
	ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 815-4000.
	Has 40,000 account(s). Terms are cash Net 10 days, contractual basis and Net 30 days. Sells to non profit organizations, retail, commercial concerns and government. Territory : Regional.
	Nonseasonal.
Employees:	6,600 which includes officer(s). 125 employed here.
Facilities:	Rents 77,000 sq. ft. in a one story brick building.
	This business has multiple branches, detailed branch/division information is available in Dun & Bradstreets

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

7389 0300 Advertising, promotional, and trade show services NAICS:

561990 All Other Support Services

Financials

Currency: Shown in USD unless otherwise indicated

Company Financials: D&B

Additional Financial Data

As of March 15, 2013, attempts to contact the management of this business have been unsuccessful. Inside source declined information. Outside sources confirmed operation and location.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

10

Industry Norms Based On 10 Establishments

	This Business	Industry Median	Industry Quartile	
Profitability				
	UN	4.7	UN	
	UN	11.1	UN	
Short-Term Solvency				
	UN	1.6	UN	
	UN	1.3	UN	
Efficiency				
	UN	100.1	UN	
	UN	8.9	UN	
Utilization				
	UN	111.9	UN	

UN = Unavailable

Detailed Trade Risk Insight[™]

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

3 months from Mar 13 to May 13



Dollar-weighted average of **21** payment experiences reported from **7** companies

Derogatory Events Last 12 Months from May 12 to Apr 13

12 months from Jun 12 to May 13



Dollar-weighted average of **47** payment experiences reported from **18** companies

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 12 month trend from May 12 to Apr 13

Status	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13
Total	1,001,398	976,771	889,744	488,859	792,037	709,975	686,547	637,115	639,322	585,548	636,137	0
Current	999,700	976,669	889,744	488,838	791,935	709,776	686,547	637,115	604,781	585,548	635,673	-
1-30 Days Past Due	1,628	-	-	-	-	97	-	-	9,985	-	202	-
31-60 Days Past Due	-	-	-	-	-	-	-	-	8,242	-	92	-
61-90 Days Past Due	70	102	-	-	-	-	-	-	8,157	-	85	-
90+ Days Past Due	-	-	-	21	102	102	-	-	8,157	-	85	-

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Exhibit vii. Disadvantaged Business Enterprise

When a participating Purchasing Agency wishes to engage a Certified Disadvantaged Business Enterprise to perform functions, services, or support covered within the County of DuPage Agreement and with our approval; a billing and discount arrangement will be agreed upon with the Certified Disadvantaged Business Enterprise. The Participating Purchasing Agency will receive the same level of pricing and services as outlined in the DuPage Agreement.

If a Participating Purchasing Agency requires the performance of functions, services or support not covered within the County of DuPage Agreements, the Participating Purchasing Agency and Certified Disadvantaged Business Enterprise will negotiate the requirements, terms, conditions and compensation.





Exhibit viii. Sponsorship Fee

As part of our commitment to providing excellent support for the County of DuPage and the National IPA agreement, we are requesting the inclusion of the process listed below, so that we can better support certain Participating Purchasing Agencies.

From time to time Participating Purchasing Agencies will organize a separate buying group under a lead or parent organization (the "Sponsor") for the purposes of consolidating buying agreements, locally, regionally or nationally. These Sponsors will perform, for their buying groups, various functions, services or support. To compensate Sponsors for their functions, services and support, Sponsors may request or require a fee (fixed amount or percentage of sales) in respect of procurements made by Participating Purchasing Agencies in their separate buying groups, and they may desire that the fee be collected and remitted by the vendors, rather than being paid directly by the Participating Purchasing Agencies to the Sponsors.

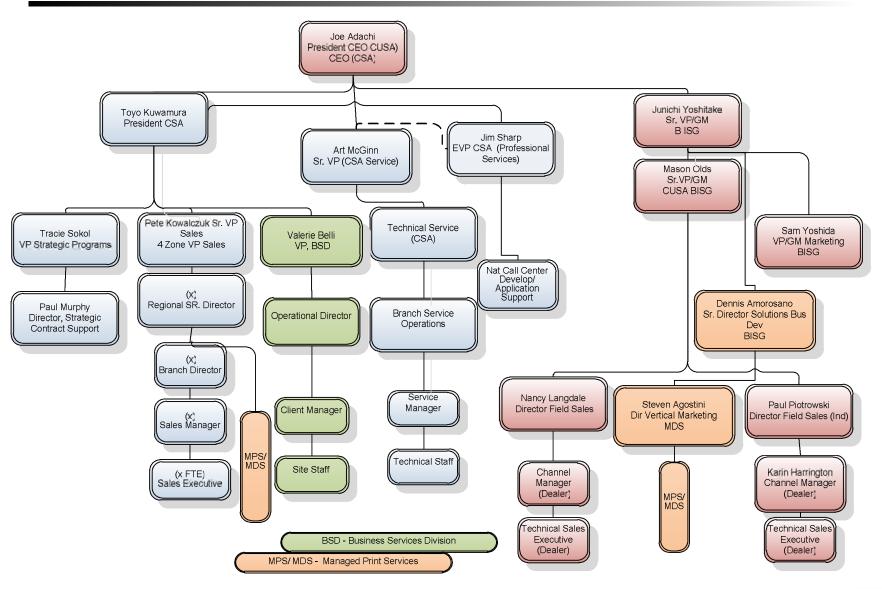
Accordingly, as supplier under County of DuPage Agreement is permitted, if a Sponsor requests or requires a fee in respect of procurements made by Participating Purchasing Agencies, which are members of the Sponsor's separate buying group, to increase the pricing otherwise payable by such Participating Public Agencies under County of DuPage Agreement by the amount of such fee (without itemizing as a separate line item); provided, however, that all such fees shall be remitted by Canon Solutions America, Inc. to the Sponsor.



-



Canon USA & Canon Solutions America







PURCHASE AND MAINTENANCE AGREEMENT

PMAF#

				Salesp	person:			Order	Date:		
Customer ("You	ustomer ("You"): Customer Account:				Ship To:	Ship To:					
Company:						Company:					
Address:						Address:					
City: County:					City: County:						
State:	Zip: Phone:		Phone:		State:	State: Zip:		Phone:			
Contact:				Contact:	Contact:		Fax:				
E-Mail:					E-Mail:	E-Mail:					
Equipment, Supplies and Licenses of Application Software with listed third party support contracts: See Schedule A											
Payment Terms					Other	Other Requirements					
Check with	Check with Order Check #					Purchase P.O. Required					
Net 30					P.O.#		ce P.O. Required	Sales Tax			
Credit Card Requires submission of secure credit card authorization form.								Total			
						Tax Exempt (Attach Certificate)					
					, ,						
MAINTENANCE Select 1 option: Included for all Equipment Included, except for Equipment Decline Under separate agreement											
Bas	se Charge	Billing Cycl	e			Coverage Plan					
Monthly	Quarte	rly 🗌 O	ther	🗋 Per Unit 🛛	-	If adding to existing If adding to existing Aggregate, Fleet fleet, applicable contract # Aggregate # #					
Excess Pe	Excess Per Image Charge Billing Cycle Init			Initial T	erm	Consumables Inclusive					
Monthly [Quarte	erly 🗌 C	ther	Months (min. 12) Toner (excludes				Clear) 🗌 Other			
CUSTOMER S	ATISFAC	TION POL	ICY								
If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. This policy shall apply for 3 years from the date of installation or for the initial term of any CFS Lease, if longer, provided you are not in default of this Agreement and such maintenance services have not been canceled or terminated.											
BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE ITEMS LISTED AND MAINTENANCE IF SELECTED ABOVE, IN SCHEDULE A OR IN ANY ADDENDUM(S) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, CONSISTING OF THIS FACE PAGE, THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2, SCHEDULE A AND ANY ADDENDUM(S) ATTACHED HERETO.											
Customer's Authori	zed Signature	e									

Printed Name

Title

Date

ADDITIONAL TERMS AND CONDITIONS

PMAF#

These are the additional terms and conditions referred to on the face page to which they are attached (such face page, schedules and any addendum(s) hereto, collectively with these terms and conditions, the

"Agreement"). 1. PURCHASE OF EQUIPMENT AND MAINTENANCE

1.1 Listed Items and Maintenance. You agree to purchase the units of equipment and supplies (the "Equipment") and licenses of application software with third party support contracts, if applicable (the "Listed Software" and, together with the Equipment, the "Listed Items"), as indicated on Schedule A and in any addendum(s) thereto (collectively, the "Schedule"). If you have selected maintenance on the face page, you also agree to purchase the maintenance services for the Listed Items described in Section 2 below ("Maintenance"). (a) The total purchase price specified on the face page, including sales taxes and delivery/installation charges, is due and payable in accordance with the payment terms herein. If payments are late, (i) you shall pay the actual and reasonable costs and expenses of collection incurred by CSA, including the maximum attorney's fees permitted by law and (ii) CSA may charge you and you agree to pay, a monthly late charge equal to the higher of five percent (5%) of the amount due or the maximum amount permitted by applicable law. (b) In addition to the amounts shown in this Agreement, you shall pay CSA' rates if any special rigging is necessary for delivery and installation. (c) CSA reserves the right to withhold shipment of the Listed Items until you make full payment of the total price specified in this Agreement or to revoke any credit extended to you because of your failure to pay any amounts when due or for any other reason affecting your creditworthiness. If, at any time prior to shipment, CSA discovers any mistake in pricing or Equipment configuration with respect to any Listed Item(s), CSA reserves the right to notify you of the mistake in writing, and such notification will constitute the non-acceptance of this Agreement by it with respect to such Listed Items without liability. 1.2 <u>Maintenance Term</u>. Maintenance under this Agreement, if selected by you on the face page, shall start on the date (the "Start Date") of installation for newly installed Equipment covered under toner inclusive maintenance. For all other newly installed Equipment, the Start Date shall be at the end of the relevant Equipment warranty or 90 days from installation, whichever comes first. The initial Maintenance term specified on the face page shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then-current term (except that in the case of image dependent service, the renewal terms shall be of the same duration as the initial term). The renewal charges shall be reflected on the invoice for the first billing cycle of the renewal period. You shall have the right to terminate this Agreement during any renewal term on 30 days written notice to CSA

1.3 Maintenance Charges. Base charges shall be billed in advance and per image charges, shall be billed in arrears. Invoices shall be due and payable within 30 days of the invoice date unless otherwise stated on the invoice. Applicable taxes shall be added to the charges. (a) Consumables Inclusive Maintenance Includes replenishment of consumables specified on the face page for <u>exclusive</u> use with the Equipment. CSA may terminate the Maintenance under this Agreement if you use the consumables in a different manner. In the event your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, as determined by CSA, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required during the term. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement. b) If you have selected the Fleet or Aggregate Coverage plan, the Base Charge and the Covered Images shall apply to all of the Equipment on the Schedule unless otherwise indicated. If specified on the face page that the Listed Items are being added to an existing Fleet Coverage Plan under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (c) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule , unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (d) Unless otherwise indicated, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. (f) You agree to provide meter readings to CSA, if applicable, in accordance with the meter read option selected and CSA's normal procedures. If you selected CSA's eManage website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days notice. If CSA does not receive timely meter readings from you, you agree to pay invoices that reflect CSA's estimates of meter readings. CSA reserves the right to verify the accuracy of any meter readings from time to time, and to invoice you for any shortfall in the invoice for the next periodic billing cycle

2. <u>Maintenance</u>, YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS SECTION 2 ONLY IF YOU HAVE SELECTED THE SAME ON THE FACE PAGE. CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance with this Agreement and CSA's normal practice. Such service shall be performed during CSA's local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays). (a) You shall give CSA reasonable access to the Equipment to perform on-site service. CSA may terminate maintenance for any Equipment you relocate to a site outside CSA's service territory. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA' routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of this Agreement as to such Equipment and refund the unearned portion of any prepaid charges hereunder. Parts or Equipment replaced or removed by CSA in connection with maintenance services will become the property of CSA and you disclaim any interest therein. (b) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug towered by separate support contract opticates d by ou, and (in installation of each opticates and obg fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in operating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the Same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement.
3. <u>Non-Covered Service</u>. The following services, and any other work beyond the scope of this Agreement are not included within Maintenance and shall be invoiced in accordance with CSA' then current labor, parts and supply charges: (a) replacement of any consumable supply item, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Section 1.3(b) above), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, includence and section of the Equipment; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; accident; use of the Listed Iterms with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, reinstallation or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment, and related training, necessitated by changes you made to your system configuration or network environment;

(e) work which you request to be performed outside of CSA' regular business hours; or (f) repair of network/system connection device, except when listed on face page. If you have NOT selected Maintenance on the face page, any of the maintenance services described in Section 2 above shall be available only upon your request, and shall be invoiced in accordance with CSA' then current labor, parts and supply charges.

Available only dearly but request, are sensed and any provide the sense of the sens

5. <u>Limited Warranty</u>. For 90 days after the date of the original delivery of Canon brand Equipment, CSA warrants that under normal use and maintenance conditions all such Equipment will be free from defects in material and workmaship. Warranty claims must be made in writing by you to CSA no later than five (5) business days after the expiration of the warranty period. CSA's obligations under this warranty are limited solely to repair or replacement (at CSA's sole option) of such parts as are proven to be defective upon CSA's inspection. This warranty does not extend to, and you shall pay. CSA's labor, parts and supply charges for any of the non-covered service described in Section 3 above. YOU EXPRESSLY ACKNOWLEDGE THAT NEITHER THIS LIMITED EQUIPMENT WARRANTY NOR THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT ASSURES UNINTERRUPTED OPERATION AND USE OF THE LISTED ITEMS. CSA SHALL, UPON REQUEST, FURNISH TO YOU WITHOUT RECOURSE ANY END USER WARRANTIES MADE BY THE MANUFACTURER OF THE LISTED SOFTWARE OR ANY NON-CANON BRAND EQUIPMENT. CSA MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO LISTED SOFTWARE OR WITH RESPECT TO NON-CANON BRAND EQUIPMENT.

ALCOTECT TO INFORMATION BIAND BIAND BIAND BIAND BIAND STATES AND LIMITATION OF LIABILITY. CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSA'S NEGLIGENCE OR WILLFUL MISCONDUCT. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FALURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR METER COLLECTION METHODS OR CSA'S PERFORMANCE OR NONPERFORMANCE OF MAINTENANCE OR OTHER SERVICES HEREUNDER, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. Other than the limited warranty for the Canon-brand Equipment in Section 5 above, CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA OR JUNCE ON AND FITHER ON ANY METER READ COLLECTION METHOD PROVIDED

BY CSA OR THE MAINTENANCE OR ANY OTHER SERVICES HEREUNDER. 7. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making payments when due. CSA may withhold service under this Agreement in whole or in part until any delinquent payment is received by CSA. CSA may terminate Maintenance in whole or in part upon your nonpayment or other default with thirty (30) days notice to you, unless such default is cured by you within the thirty (30) day period. If an overdue payment is disputed in good faith, you shall nonetheless pay all undisputed amounts when due and promptly make a good faith effort to resolve such dispute with CSA within no later than thirty (30) days after the due date of the disputed charges. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus an early termination fee equal to three (3) times such charges are reasonable liquidated damages for loss of bargain and not a penalty.

8. SECURITY. As security for the payment of all amounts due to CSA, you hereby grant to CSA a security interest in the Listed Items. To the extent permitted by applicable law, you hereby authorize CSA to file with the appropriate governmental authorities any and all financing statements necessary to evidence or perfect CSA's security interest in the Listed Items.

9. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY YOU AGINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. YOU HEREBY WAIVE OBJECTIONS AS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

10. GENERAL. This Agreement shall be binding on you upon your signature and on CSA upon the delivery of any of the Equipment by CSA. This Agreement constitutes the entire agreement between the parties with respect to the purchase of the Listed Items and Maintenance, superseding all previous proposals and agreements, oral or written. All provisions of this Agreement including Section 4, which by their nature can be construed to survive the expiration or termination of this Agreement shall so survive. If so indicated on a Schedule, you (or your leasing company) may submit a purchase order for procurement of Listed Items, and you may submit a purchase order for procurement of Maintenance hereunder, but any terms and conditions set forth in any purchase order (including a leasing company purchase order) which conflict with, vary from, modify or supplement the provisions of this Agreement shall be deemed null and void and of no force or effect, notwithstanding any statement to the contrary contained in any such purchase order. No representation or statement not contained on the original of this Agreement shall be binding upon CSA as a warranty or otherwise, nor shall this Agreement shall memanded except yart thereof) to be unenforceable, the remaining provisions of this Agreement shall not be assignable by you without CSA' prior written consent, and any attempted assignment without such consent, which shall not be unreasonably withheld, shall be void. You expressly disclaim having relied upon any representation or statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth on the original of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original of this Agreement. You agree



CANON SOLUTIONS AMERICA Canon Solutions America, Inc. ("CSA") 4 Ohio Drive, Lake Success, NY 11042 (800)-613-2228

UNIFIED LEASE AGREEMENT #ULS

Salesperson:		Order	Date:				
Customer ("You"): Customer Account:	Organization	Organization Information					
Company Legal Name:	Federal Tax Identif	Federal Tax Identification Number (TIN):					
Doing Business As:	Corporat	ion 🗌	Limited Liability Company				
Billing Address:	Partnersh		Limited Liability Partnership				
City: County:		Non-Profit Corporation					
State: Zip: Phone:		prietorship If selected, com					
		fice and address for notices:					
		lice and address for notices:					
E-Mail:	Address:	Γ					
Lease Information	City:	State:					
Lease Term Payment		Last Two/Security Amount					
Base Maintenance Months	Total	Last 2 Payments Sec	curity Deposit TOTAL DUE AT SIGNING				
\$ + \$ =	\$	\$+\$_	= \$				
Payment Frequency (Plu	us applicable taxes)	Check must a	ccompany agreement				
Monthly End of Lease Te	erm Purchase Opti	ion	Tax Exempt Yes (Attach certificate)				
Quarterly Fair Market Value \$1.00 Bu	uyout 🔲 Other	(estimated)					
Equipment Description: See Schedule A							
	ed, except for Equ	ipment Destin	Under separate				
	led on Schedule A		ed agreement				
Excess Per Image Charge Billing Cycle	Fleet contract #	Coverage Plan	If adding to an existing Aggregate, provide $_{a\dagger e}$ ther a contract # or serial # under				
Monthly Quarterly Other Per Unit	contract in		Aggregate.				
Consumables Inclusive	PO Required	_	Charges				
Toner (excludes clear) Other Yes PO#	I Guaranty	No	See Schedule A				
supplements thereto, the "Agreement") with the customer identified above ("Customer"), irrevocably and and assigns the payment when due of all amounts owed under the Agreement (whether at maturity or up obligations and terms of the Agreement and any other financial transaction between Customer and Lesso or any part of the Liabilities when due, Guarantors agree, upon demand, to pay any amounts that may be that this is an absolute and continuing guaranty and that their liability under this Guaranty is primary and discharge or release of Customer's obligations, whether or not by operation of law. If any payment applied by Lessor to the Liabilities is thereafter set aside, recovered or required to be re or any other person), the Liabilities as fully as if such application had never been made. This Guaranty effective only as to Liabilities arising under schedules, supplements, or agreements entered into after the Agreement or other agreements entered into prior to such date. Guarantors waive all damages, demand a surety or guarantor under applicable law (other than the defense of payment and performance in full). (i) iig duaranty, (ii) right to require suit against Customer or any other party before enforcing this Guaranty performed in full. Guarantors consent and agree that any (a) renewals and extensions of time of payment Agreement), other guaranties or any collateral security and (c) exercise of any other right under this or an may be made, granted and effected by Lessor without notice to Guarantors and without in any manner af GUARANTY SHALL BE GOVERNED BY THE LAWS OF THE STATE OF NEW JERSEY. GUARANTOR LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION GUARANTOR WAIVES OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. EACH OF THE G BY THEIR ACCEPTANCE HEREOF, HEREBY WAIVES ANY RIGHT TO A JURY TRIAL IN ANY SUCH I Guarantors agree that CSA and Lessor may accept a facsimile or other electronic transmission of this (signatures will be treated as an original for all purpos	on the occurrence of an evo or (or CSA as assigned to 1) e due from Customer and ti will not be affected by any eturned for any reason (inc aranty be deemed to have - maybe terminated only uppe e effective date of terminati s, presentments and notice Guarantors further waive a , and (iii) right of subrogati t, (b) release, substitution - ny other agreement betwee ffecting Guarantors' liability y Lessor in endeavoring to S CONSENT TO THE EXC IN ANY STATE WHERE A UJARANTORS, BY THEIR PROCEEDINGS. Guaranty as an original, ar	vent of default or otherwise) and the Lessor) (collectively, the "Liabilities" o take any action required of Custom v settlement, extension, renewal or n cluding without limitation the bankrup continued in existence, notwithstance on 60 days' prior written notice to CS ion and shall not affect Lessor's righ es of every kind and nature, any righ ny (i) notice of the incurring of indeb on to Lessor's rights against Custom or compromise of or realization upor en Customer and Lessor (or CSA as y under this Guaranty. b collect the Liabilities or any part the LUSIVE JURISDICTION AND VEN ANY GUARANTOR, CUSTOMER OF EXECUTION AND DELIVERY HER nd that facsimile or other electronica	performance by Customer of all promises,). If Customer shall fail to pay or perform all ner under the Agreement. Guarantors agree nodification of the Agreement or any tcy, insolvency or reorganization of Custome ling such application, and this Guaranty shall SA and Lessor, and such termination shall be ts under this Guaranty arising out of the tts of set-off, and any defenses available to tedness by Customer and the acceptance of ner until the Liabilities have been paid and n the Equipment (as defined in the assigned to Lessor) or any third party ereof and in enforcing this Guaranty. THIS UE OF ANY STATE OR FEDERAL COURT R THE EQUIPMENT IS LOCATED. EACH EOF, AND CSA AND LESSOR,				
Address:		Ph	one:				
Printed Name:Signature:			(no title) Date:				
Address:			one:				
BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE THE ITEMS LISTED ON SCHE ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, INCLUDING THE GENI REFERENCE. The undersigned and CSA have each caused this Agreement to be execute Customer's Authorized Signature:	ERAL TERMS AND CO	ADDENDUM(S) TO THIS AGRE DNDITIONS, WHICH ARE INCO itten below.	EEMENT. YOU				
Printed Name:		Title:					
CSA Authorized Signature:							
		Date:					

1. LEASE OF EQUIPMENT AND SOFTWARE

1.1 Listed Items: Commencement of Lease: Lessor. CSA shall supply, for lease by you as provided below, and you shall lease the units of equipment ("Equipment") and licenses of software with third party support contracts, if applicable ("Listed Software"; and together with the Equipment and all replacements and additions thereto, "Listed Items") indicated on Schedule A. The initial lessor is Canon Financial Services, Inc. (together with any future assignees of its rights as lessor, "Lessor"). You shall keep the Listed Items at the "Ship To" location, not move them to another location without the prior written consent of Lessor (defined below), and keep them free and clear of all liens and encumbrances. The term of the lease shall commence on the date the Listed Items are accepted by you ("Lease Commencement Date") and shall continue for an initial term of the number of months specified on page 1(together with any renewal periods, "Lease Term"). Your execution of an acceptance certificate provided by CSA shall conclusively establish that the Listed Items have been delivered to and irrevocably accepted by you. If you have not, within 10 days after delivery of Equipment, delivered to Lessor written notice of non-acceptance of any Equipment, specifying the reasons and referencing this Agreement, you shall be deemed to have irrevocably accepted the Equipment. After acceptance, you shall have no right to cancel this Agreement or return the Listed Items prior to the end of the Lease Term for any reason whatsoever, including termination of any maintenance services that may be provided by CSA under this or any separate agreement. Title to all Listed Items shall be transferred by CSA to Lessor. CSA shall assign to Lessor all of its rights (but none of its obligations) with respect to the Listed Items, including the right to receive all Payments. Lessor does not and shall not assume any obligations under this Agreement. CSA shall remain solely liable for the performance of all maintenance, service, and warranty obligations described in this Agreement.

1.2 Parments and Costs. You shall pay to Lessor each billing period the fixed base and, if applicable, the fixed maintenance amounts and per image charges and all other amounts, as listed and specified on page 1 and Schedule A and such other amounts permitted in this Agreement as invoiced by Lessor (collectively, "Payments"; the fixed maintenance amounts and the per image charges are the "CSA Payments", and all other Payments are the "Lessor Payments"). The per image charges included within the CSA Payments are subject to an annual increase of up to 10% (as determined by CSA in its sole discretion) either (i) on each anniversary of the Lease Commencement Date or (ii) once in each calendar year it you have selected the Aggregate Coverage Plan. Lessor Payments are fixed for the initial term. Prepaid charges shall not be refundable except as provided in Paragraph 2.1(a). Invoices shall be due and payable upon receipt. All Payments will be applied in such order as Lessor, in its discretion, may determine. This lease is a net lease. Lessor Payments shall be made without set-off or deduction, even if the Listed Items malfunction and irrespective of any non-performance by CSA of its maintenance obligations. You authorize Lessor to adjust the Lessor Payments and the Other End of Term Purchase Option (if specified on page 1) amount by up to 15% if the actual costs exceed CSA's estimates on which such amounts were based. You shall pay a \$65 documentation fee and any applicable taxes (including personal property tax), expenses, charges and fees imposed with respect to the Listed Items, the Payments or your performance or non-performance under this Agreement, and you shall reimburse Lessor for the same plus processing fees (collectively, "Costs"). Lessor may apply any "Security Deposit" to any amount in default, and you shall promptly restore any such amounts applied. Security Deposits (which shall not earn interest unless required by law) shall not be refunded to you until all your obligations are discharged in full. If any Payments are late, you shall pay (a) the actual and reasonable costs and expenses of collection, including atomeys fees, whether or not suit is brought, (b) a late charge equal to the higher of 10% of the amount due or \$10, as reasonable liquidated damages, and (c) if Lessor should bring court action, you agree that attorney fees equal to 25% of the amount sought shall be deemed reasonable, in each case not to exceed the maximum amount permitted by law. 1.3 <u>Purchase Options: Return</u>. (a) END OF TERM PURCHASE OPTION. To elect this

option, you shall give Lessor not less than 60 and not more than 120 days' prior irrevocable written notice (unless the End of Lease Term Purchase Option price is \$1.00, as specified on page 1) that you will purchase, upon the expiration of the Lease Term, all the Listed Items at the End of Lease Term Purchase Option price plus any Costs. (b) PRIOR TO MATURITY PURCHASE. You may, at any time, upon not less than 60 and not more than 120 days' prior irrevocable written notice, purchase all the Listed Items at a price equal to the sum of all remaining Payments plus the Fair Market Value plus Costs. "Fair Market Value" shall be Lessor's retail price at the time you notify Lessor of your intent to purchase the Listed Items, but not less than 20% of the total cost of the Listed Items. (c) Listed Item purchases shall not be permitted if a default is continuing. Listed Item purchases shall be "AS-IS WHERE-IS" without warranty, except for title; purchases of licenses of Listed Software are subject to the terms thereof. (d) Unless this Agreement contains a \$1.00 purchase option, this Agreement shall automatically renew on a month to month basis at the same Payment amount (subject to increase of CSA Payments) and frequency unless you, at least 60 and not more than 120 days before the end of the Lease Term, send to Lessor written notice (the "End of Term Notice") that you either (i) are exercising the purchase option in accordance with the terms hereof, or (ii) do not want to renew this Agreement, and at the end of the Lease Term shall return the Equipment as provided below. Lessor may cancel any automatic renewal by, at least 60 and not more than 120 days before the end of the Lease Term, sending you written notice that Lessor does not want this Agreement to renew. Unless this Agreement automatically renews or you purchase the Equipment as provided in this Agreement, you shall, at the termination of the Lease Term, return the Equipment at your sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by Lessor. If for any reason you fail to return any Equipment to Lessor as provided in this Agreement by the last day of such Lease Term, you shall pay to Lessor upon demand one billing period's Lessor Payment for each billing period or portion thereof that such delivery is delayed. If you fail to provide the required End of Term Notice at least 60 and not more than 120 days before the end of the Lease Term and return the Equipment at the end of the Lease Term, you shall pay to Lessor upon demand two billing period's Lessor Payments, which will satisfy the 60-120 day notice period referenced above.

2. MAINTENANCE. YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS PARAGRAPH 2 ("Maintenance") ONLY IF YOU HAVE ACCEPTED MAINTENANCE ON PAGE 1. Such services are subject to the exclusions hereinafter described. Maintenance provided to you under separate agreement between CSA and you shall be governed solely by the provisions thereof.

2.1 <u>Covered Service</u>. (a) CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance

with this Agreement and CSA's normal practice. Such service shall be performed between 8:30 A.M. and 5:00 P.M. Monday through Friday, except holidays. (b) You shall afford CSA reasonable access to the Equipment to perform on-site service. CSA may terminate its maintenance obligations as to any Equipment if you relocate it to a site outside CSA's service coverage area. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA's routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of its maintenance obligations as to such Equipment and refund the unearned portion of any prepaid CSA Payments. Parts or Equipment replaced or removed by CSA in connection with Maintenance shall become the property of Lessor and you disclaim any interest in them. (c) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in poperating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement.

2.2 <u>Maintenance Term and Charges.</u> (a) Maintenance shall start on the Lease Commencement Date and shall continue for the Lease Term. (b) Consumables Inclusive Maintenance includes replenishment of toner only (and other consumables, but only if specified on page 1) Toner is supplied for exclusive use with the Equipment. CSA may terminate the Maintenance if you use consumables in a different manner. If your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement or Maintenance. (c) If you selected the Fleet or Aggregate Coverage Plan on page 1, the Base Charge and the Covered Images Included shall apply to all of the Equipment on Schedule A unless otherwise indicated.. If specified on page 1 that the Listed Items are being added to an existing fleet under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (d) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule, unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (e) Unless otherwise indicated on Schedule A, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. This feature is not capable of sending or receiving image data. (f) You shall provide meter readings to CSA in accordance with the Meter Read Method selected. If you selected CSA's eManage website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days' notice. If CSA does not receive timely meter readings from you, you shall pay invoices that reflect CSA's estimates of meter readings. CSA may verify the accuracy of any meter readings from time to time and invoice you for any shortfall in the next invoice. (g) You agree that CSA may suspend performance of Maintenance if and so long as any Payments are overdue, and that any such suspension shall not in and of itself be deemed a termination of this Agreement. 3.3 <u>Non-Covered Service</u>. The following services are not included within Maintenance and shall be invoiced in accordance with CSA's then current labor, parts and supply charges: (a) replacement of any consumables, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Paragraph 2.2(b)), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Equipment; the use of parts, supplies or software not supplied by CSA; service performed by anyone other than CSA; accident; use of Equipment with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, re-installation, or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment and related training necessitated by changes made to your system configuration or network environment; (e) work requested to be performed outside of CSA's regular business hours; and (f) repair of any network/system connection devices, except when listed on page 1. If you have NOT selected Maintenance on page 1, any of the maintenance services described in Paragraph 2.1 above shall be available only upon your request, either under separate agreement with CSA or invoiced in accordance with CSA's then current labor, parts and supply charges. Installation of certain Listed Software may also require a separate agreement between you and CSA setting forth the scope of work, your responsibilities in connection with such installation, and other terms and conditions as required by CSA. Such separate agreement(s) shall solely govern, and this Agreement shall not apply to, the services described therein.

3. CSA CUSTOMER SATISFACTION POLICY. If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. If a replacement unit is

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provided, the lease hereunder of the replaced unit shall be deemed terminated and the replacement unit shall be deemed a "Listed Item" for the lease and all other purposes of this Agreement. This policy shall apply only if you are not in default of this Agreement and Maintenance under this Agreement has not been canceled or terminated. 4. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment ("Data") and that exposure or access to the Data by CSA or Lessor, if any, is purely incidental to the services performed by CSA. Neither CSA nor Lessor nor or any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA, Lessor or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as "Initialized All Data/Settings" function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an appropriate option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) an HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). You shall indemnify Lessor, CSA, their subsidiaries, directors, officers, employees and agents for and hold such parties harmless from any and all costs, expenses, liabilities, claims, damages, losses, judgments or fees (including reasonable attorneys' fees) arising or related to the storage, transmission or destruction of the Data. The terms of this Section 4 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA or Lessor applies, or could be construed to apply to Data. 5. LIMITED WARRANTY; EXCLUSIONS & LIMITATIONS; INDEMNIFICATION

Limited Warranty. Equipment is warranted only as provided in the manufacturer's warranty provided with the Equipment (for CANON brand Equipment, the manufacturer's warranty is provided by Canon U.S.A., Inc.). End user warranties, if any, for Listed Software are provided solely by the developers or suppliers of the Listed Software. So long as you are not in breach or default of this Agreement, Lessor assigns to you, solely for the purpose of making and prosecuting any such claim, the rights, if any, which Lessor may have under all manufacturer's, developer's or supplier's warranties for the Listed Items.

an manufacturer s, developer's of supplier's warranties for the Listed items, 5.2 <u>Disclaimer of Warranties</u>. LESSOR IS NOT A MANUFACTURER, DEALER, OR SUPPLIER OF THE LISTED ITEMS. AS BETWEEN YOU AND LESSOR, THE LISTED ITEMS ARE LEASED "AS IS" AND ARE OF A SIZE, DESIGN, AND CAPACITY SELECTED BY YOU. LESSOR HAS MADE NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE LISTED ITEMS. The warranties, if any, provided for any of the Listed Items are enforceable by you only against the Canon company or third party making such warranties, not against any Lessor. CSA is not an agent or representative of Lessor and is not authorized to waive or alter any of Lessor's rights or make any representation for Lessor about the Listed Items, except to the extent set forth in this Agreement. EACH OF CSA AND LESSOR EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR CSA'S SERVICES. THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION OR USE OF ANY OF THE LISTED ITEMS.
5.3 Limitation of Liability. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR INJURY OR DAMAGE EXCEPT TO THE EXTENT CAUSED BY SUCH PARTY'S NEGLIGENCE OR WILLFUL MISCONDUCT. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR CSA'S SERVICES UNDER THIS AGREEMENT, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA OR LESSOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

5.4 Indemnification. You shall reimburse Lessor for and defend Lessor against any claim for losses or injury caused by the Listed Items, before and after the Lease Term ends. 6. ADDITIONAL LEASE REQUIREMENTS.

6.1 Warranty of Business Purpose: Maintenance. You warrant that the Listed Items will not be used for personal, family or household purposes. If at any time for any reason whatsoever CSA's maintenance obligations have terminated, at your sole expense you shall keep the Equipment in good working order and supply and install replacement parts and accessories when required to maintain the Equipment. Any such replacements shall be the property of Lessor and shall be deemed Equipment.

6.2 Risk of loss; Insurance. Effective upon delivery to you, you shall bear the entire risk of any loss or theft of or damage to the Equipment ("Loss"). You shall maintain, at your expense, (a) property insurance for the full replacement value of the Equipment and (b) comprehensive public liability and property damage insurance. All such insurance shall provide for a deductible not exceeding \$5,000 and be in form and amount and with companies satisfactory to Lessor. Each insurer providing such insurance shall name Lessor as additional insured and loss payee and provide Lessor 30 days' prior written notice of alteration or cancellation. You shall deliver certificates or other evidence of insurance to Lessor. You appoint Lessor as your attorney-in-fact to make claim for, receive payment of, and execute and endorse documents, checks, or drafts for any Loss. If within 10 days after request you fail to deliver satisfactory evidence of such insurance to Lessor, Lessor may obtain it at your expense. Lessor shall be entitled to retain any fees earned by it in connection with any such insurance. You shall promptly (i) repair or replace any Equipment subject to a Loss or (ii) pay to Lessor the Remaining Lease Balance (defined below). No

Loss shall relieve you of any obligation under this Agreement. **7. DEFAULT; REMEDIES.** You shall be in default of this Agreement if: (a) you fail to make any Payments when due or perform any of your other obligations under this Agreement; (b) you fail to make payments when due of any indebtedness to Lessor; (c) you or any guarantor of your obligations ("Guarantor") cease doing business as a going concern; (d) you or any Guarantor become insolvent or make an assignment for the benefit of creditors; (e) a petition or proceeding is filed by or against you or any Guarantor under any bankruptcy or insolvency law; (f) a receiver, trustee, conservator, or liquidator is appointed for you, any Guarantor, or any of your or any Guarantor's property; (g) any statement, representation or warranty made by you or any Guarantor to CSA or Lessor is incorrect in any material respect; (h) you or any Guarantor default under any loan or credit

agreement; or (i) you or any Guarantor who is a natural person die. If you are in default, you shall pay for Lessor's reasonable collection and other costs, and without limiting any of CSA's rights hereunder or under applicable law, Lessor may exercise (on behalf of itself and, as applicable, CSA) any one or all of the following remedies: (1) declare all unpaid Payments (other than per image charges) immediately due and payable, with Lessor retaining title to the Listed Items; (2) terminate any and all agreements with you; (3) without notice, demand or legal process, retake possession of the Listed Items (and you authorize Lessor to enter upon the premises where the Listed Items may be found) and (A) retain the Listed Items and all Payments and other sums paid, (B) re-lease the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the value attributed to the Listed Items by Lessor for purposes of calculating the payments under the new lease agreement, or (C) sell the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the net amount received by Lessor from such sale; or (4) pursue any other remedy permitted at law or in equity. Lessor may sell the Listed Items after preparing them or not and may disclaim warranties of title and the like. If the Listed items are preparing item of not and may discard warantees of the and the line. In the Listed items are not available for sale, you shall be liable for the Remaining Lease Balance and any other amounts due. The "Remaining Lease Balance" shall be the sum of: (i) all Lessor Payments then owed by you to Lessor; (ii) the present value of all remaining Lessor Payments for the full Lease Term; (iii) the Fair Market Value of the Listed Items; plus (iv) any applicable taxes, expenses, charges, and fees. For purposes of determining

present value, Lessor Payments shall be discounted at 6% per year. 8. SECURITY; WAIVER. You authorize Lessor to file any form of financing or continuation statements and amendments thereto. THE LEASE CREATED BY THIS AGREEMENT IS INTENDED AS A "FINANCE LEASE" AS DEFINED IN ARTICLE 2A OF AGREEMENT IS INTENDED AS A "HINANCE LEASE" AS DEFINED IN ARTICLE 2A OF THE UNIFORM COMMERCIAL CODE ("UCC 2A). LESSOR IS ENTITLED TO ALL BENEFITS, PRIVILEGES AND PROTECTIONS OF A LESSOR UNDER A FINANCE LEASE, AND YOU IRREVOCABLY WAIVE ANY RIGHT OF NOTICE THEREOF. YOU WAIVE YOUR RIGHTS AS A LESSEE UNDER UCC 2A SECTIONS 508-522. If the lease is determined not to be a true lease, you grant Lessor a security interest in the Listed Items. Your exact legal name, the location of your chief executive office, and your jurisdiction of organization are as set forth on page 1; if you change any of them or the corporate structure, you shall provide prior written notice to Lessor 30 days before such change. Upon request, you will deliver state-certified constituent documents to Lessor. GENERAL 9.

9.1 <u>Choice of Law and Forum</u>. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF NEW JERSEY. YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION IN ANY STATE WHERE YOU OR THE EQUIPMENT ARE LOCATED. YOU WAIVE OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE, SHALL BE COMMENCED, IF AT ALL, WITHIN 1 YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

9.2 Entire Agreement; Electronic Acceptance. This Agreement shall be binding upon you when you sign it, upon CSA when CSA has installed the Equipment, and upon Lessor when you have accepted the Listed Items. All provisions of this Agreement, including Section 4, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. CSA or Lessor may insert missing or correct other information including the Listed Item description, serial number, and location; but otherwise this Agreement (together with any separate agreement entered into between you and CSA as described in Section 2.3 above) constitutes the entire agreement between the parties with respect to the subject matter hereof. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. No representation or statement shall be binding upon Lessor or CSA as a warranty or otherwise unless it is contained in the original of this Agreement. This Agreement shall not be modified or amended except in a written amendment signed by an authorized signer of CSA and you. If a court finds any provision to be unenforceable, the remaining provisions shall remain in full force and effect. You expressly disclaim having relied upon any statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth in the original of this Agreement. CSA or Lessor may accept electronic images of this Agreement as originals, and electronic copies of your signature will be treated as original for all purposes.

9.3 Joint and Several Liability: Assignment. If more than one entity executes this Agreement as the Customer, your obligations shall be joint and several. YOU SHALL NOT ASSIGN OR PLEDGE THIS AGREEMENT, NOR SHALL YOU SUBLET OR LEND ANY LISTED ITEMS. Each of CSA and Lessor may pledge or assign its rights under this Agreement. If a Lessor assigns its rights, the assignee Lessor will have the same rights and benefits that the assignor Lessor had and shall not have any obligations hereunder. The rights of the assignee Lessor will not be subject to any claims, defenses, or setoffs that you may have against the assignor Lessor.

9.4 Notices. All notices required or permitted under this Agreement shall be sufficient if delivered personally, sent via facsimile or other electronic transmission, or mailed to such party at the address set forth on page 1 or at such other address as such party may designate in writing from time to time. Notices shall be effective 3 days after deposit in the U.S. mail, duly addressed, or upon delivery via personal or express delivery, facsimile or other electronic transmission. You shall send all notices regarding lease provisions to Lessor only and all notices regarding maintenance provisions to CSA only.

Address for notices to Canon Financial Address for notices to Canon Solutions Services, Inc.: America, Inc.: 300 Commerce Square Blvd. Burlington, NJ 08016

Attn: Customer Service Department

Phone: (800) 613-2228

Fax: (800) 220-4002

158 Gaither Drive, Suite 200 Mount Laurel, NJ 08054 Attn: Portfolio Management Department Phone: (800) 220-0330 Fax: (856) 813-5122

Email: <u>customercare@csa.canon.com</u> **9.5** <u>USA PATRIOT Act: Credit information</u>. To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who enters into a lease. This means that when you enter into a lease, Lessor may ask for, among other things: (a) your federal tax identification number and (b) your date of birth, if you are a sole proprietor. Lessor may also ask to see identifying documents. You authorize your credit references, any credit reporting agency, or any third party (including Lessor) to collect any credit information and to release the same to Lessor, its affiliates, and their respective designees or assignees.



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA") 4 Ohio Drive, Lake Success, NY 11042 (800) 613-2228

LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT REIMBURSEMENT ADDENDUM TO AGREEMENT # _____ (the "AGREEMENT")

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Cust	omer ("Y	ou"):	Cust	omer Acco	ount:		Buy-out Reimbursement								
Com	pany:						\$		to be	paid u	nder t	he circum	istances o	described ir	1
Addre	ess:						Section 1 below.							•	
City:			Coun	ity:			Payab	le to:	You	r		Canon F	inancial S	Services, In	с.
State	:	Zip:	Phon	e #:		Reason for check issuance:									
Emai	l:						Rease		160K 13500	ance					
Leas	se Upgra	de or Buy-ou	t Acknov	vledgem	ient										
If this transaction includes a lease upgrade or buy-out to be paid upon delivery and acceptance of the Equipment listed on the Agreement, select one of the following:						Li	st the leas	sing comp	pany and lea	ase num	ber ass	ociated wit	h any lease	upgrade or b	uy-out.
Not Applicable							Leasi	ng Coi	mpany I	Name		Lease Number			•
	You will retu	urn the equipment to	the leasing	company a	ccording to the terms										
and conditions of your lease agreement.															
CSA will return the equipment to the leasing company per Section 2 below.															
☐ You will retain the equipment. If so, will the equipment remain under a CSA Maintenance Agreement? Yes ☐ No ☐															
	CSA will picl	k up the equipment f	for Trade In.												
Retu	Irn Auth	orization													
Plea	se selec	t one:				Pick-Up Information:									
	Trade-In					Same Date as Delivery of Listed Items specified on the Agreement.									
	Please note payments o	e that any applicable tr r purchase price as sp	ade-in credit	is reflected in Agreement.	the periodic lease										
	Equipment		Good Workin	-	As is condition	Other Specified Date: / / / (but no longer than 30 days after delivery of Listed Items under Agreement)									
				0		Contact Name: Phone:									
	Return E	quipment to sele	ected Leas	sing Comp	bany										
		Canon Financ	cial Servic	es		E-Mail: Special Removal Instructions:									
Return Equipment to CSA. Original Order Date							Decial R	emoval	Instruct	ions: _					
Return Code	Item Code	Description	Serial #	Meter Reading	Equipment loc different than				act Name Phone	&		F	mail		Alt. Pick Up Date
Code	Code	Description	Seria #	Reading		abu	ve		THONE			E	man		op Date
Returr	n Codes:	Trade-In:TRD Re	eturn to CFS	S:R-CFS	Return to CIT:R-CIT	Re	eturn to C	SA:R-CS	SA						

You have agreed to acquire from CSA certain Listed Items pursuant to the Agreement. By your signature below, you agree to supplement the terms of the Agreement as follows:

1. If Buy Out Reimbursement is selected: The Buy-Out Reimbursement indicated above will be paid directly to the designated party by CSA upon installation and testing of the Listed Items and payment to CSA (by you or by the Leasing Company) of the purchase price for the Listed Items. The Buy-Out Reimbursement will be paid for the sole purpose of reimbursement of early termination charges or fees and associated expenses payable for (a) early termination of the lease of the Trade-in or Return Equipment or for other equipment being replaced by the Listed Items under the Agreement, (b) refinancing the lease of other equipment or (c) preparation of the site for installation of Listed Items. You acknowledge and agree that CSAs financial obligation is limited to the Buy-Out Reimbursement amount, and that you are responsible for any other obligations, including any charges which are not covered by the Buy-Out Reimbursement.

2. If Trade-in Equipment or Return to Leasing Company is selected: You hereby authorize CSA to pick up the Trade-in or Return Equipment listed above. You agree to pay CSAs removal charges if, on the date specified above, the Trade-in or Return Equipment is unavailable for pickup and removal through no fault of CSA. Trade-in Equipment shall be conveyed to CSA, and (a) you represent that CSA will receive good and marketable title to each unit of Trade-in Equipment, free and clear of any and all liens and leasehold interests, (b) you warrant that the Trade-In Equipment will be delivered to CSA (unless specified above that the trade-in is on an As Is basis) in good working condition, reasonable wear and tear excepted, and (c) you shall make the Trade-In Equipment available for pickup by CSA on the relevant date specified above. If you breach or fail to comply with any of the foregoing, CSA may, without limiting its other remedies under applicable law, return the Trade-In Equipment to you (at your expense both for the return and the original pickup) and rescind, or require you to refund to CSA, promptly upon receipt of CSAs invoice, the full amount of any trade-in credit reflected in the Agreement (which amount shall equal the fair market value of such Trade-In Equipment, as determined by CSA). Return Equipment shall be shipped to the Leasing Company specified above, and CSAs sole obligation is to use commercially reasonable efforts to pick-up and remove the Return Equipment and to arrange, on your behalf and at CSAs expense and risk (but only to the extent of obvious damage in transit), for the shipment of the Return Equipment to the Leasing Company.

3. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon Your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. The terms of this section shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

THIS ADDENDUM SHALL BECOME EFFECTIVE AT THE SAME TIME AS THE AGREEMENT BECOME EFFECTIVE IN ACCORDANCE WITH THE TERMS THEREOF. EXCEPT AS SUPPLEMENTED HEREBY THE AGREEMENT SHALL REMAIN UNCHANGED AND IN FULL FORCE AND EFFECT.

Customer's Authorized Signature



CANON SOLUTIONS AMERICA. Canon Solutions America, Inc. ("CSA") 4 Ohio Drive, Lake Success, NY 11042 (800) 613-2228

ADDITIONAL EQUIPMENT ADDENDUM to the LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT REIMBURSEMENT ADDENDUM TO ACQUISITION AGREEMENT # (the "AGREEMENT")

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			Salesperson:	Order Date:				
Customer ("You"):								
Company:			Contact:					
Address:			Phone: Fax:					
City:	State:	Zip:	E-Mail:					

PLEASE	PRINT:							
Addition	al Trade In/F	Return Equipment an	d Contact In	formation:				
Return Code	ltem Code	Description	Serial #	Meter Reading	Equipment location, if different that above	Contact Name & Phone	E-Mail	Alt. Pick Up Date
Return Coo	des: Trade-In: T	RD Return to CFS: R-CF	S Return to C	T: R-CIT Return	to CSA: R-CSA			
SLS-004F	January 2013 CS	SA				Cus	stomer Initials Date	

MANAGED PRINT SERVICES AGREEMENT



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA") 4 Ohio Drive, Lake Success, NY 11042 (200) 612 2228

(800) 613-2228	MPS	S Consultant	Salesperson Order Date: / /
Customer Name ("You	u"):		Initial Term: months
Billing Address:			Requested Start Date:/ (no sooner than 10 days after
City:	County:		contract order date and completion of Schedule A, Schedule A-MICR or B an submission of a printed configuration page for each printer)
State:	Zip:	Phone #:	Do you require a P.O. for payment? Yes No
Contact:		Fax #:	Is there a statement of Work ("SOW") covering additional services?
Email:			Note: Charges for additional services are billed separately.

The Printers covered under this Agreement are listed on Schedule A, Schedule A-MICR, and/or Schedule B.

The initial price for Equipment listed on Schedule A and/or Schedule B is as follows

Estimated Quarterly Print Volume B & W Color	Quarterly Base Charge	Per Image B & W Col	•	Toner Type		
	\$	\$ 0.	\$ 0.	ОЕМ	3 rd Party	

The initial price for Equipment listed on **Schedule A-MICR** is as follows

Estimated Quarterly Print Volume	Quarterly Base	Per Image	Toner Type		
B & W Color	Charge	B & W Col			
	\$	\$ 0.	\$ 0.	ОЕМ	⊠3 rd Party

TERMS AND CONDITIONS

1. TERM. The Managed Print Services ("MPS") shall begin on the Start Date and continue for the initial term specified above. The initial term shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then current term.

2. CHARGES. Base charges shall be billed in advance and per image charges shall be billed in arrears on a quarterly basis. Invoices shall be due and payable within thirty days of the invoice date. Applicable taxes shall be added to the charges. If payments are late, CSA may charge you and you agree to pay, a late charge equal to the higher of five percent (5%) of the amount due or ten dollars (\$10) for each billing period or portion of a billing period such payment is delayed as reasonable collection fees, not to exceed the maximum amount permitted by law. CSA reserves the right to increase the prices above at any time during the Term to reflect increased costs upon thirty (30) days written notice to you. The charges are subject to an annual increase on each anniversary of the start date.

3. PRIOR ASSESSMENT. Under a prior agreement, CSA has performed a network and system discovery analysis of your IT environment in which services are to be rendered under this Agreement. Under the prior agreement, CSA has used certain discovery tools to identify the components and conditions of your IT environment.

4. COVERED PRINTERS. This agreement is intended to provide services for your entire fleet of printers however certain models of printers may not be eligible for services under this contract due to age, geographic location or other reasons determined by CSA. At CSA's discretion, the ineligible printers may be placed under a "Standard Plan" and identified on the associated schedule ("Schedule B") and shall only receive toner cartridges and monitoring services. The "Premier" scope of services as defined in Paragraph 7 covers <u>only</u> the printers identified on the associated schedule ("Schedule A" or "Schedule A-MICR"). The parties may agree to add or remove printers from time to time during the Term by mutual execution of a CSA MDS Change Order. Customer shall provide CSA a standard device configuration sheet showing the start meter reading of the added printer(s) as of the start date of this contract. Otherwise, CSA may compute a start reading for the printer(s) utilizing the current meter reading and subtracting an estimated monthly volume per printer, as determined by CSA. In the event Customer acquires additional devices subsequent to the start date of this Agreement, the start meter shall be zero. If the quantity of printers changes during the Term from the original quantity listed on Schedule A, Schedule A-MICR or Schedule B, CSA reserves the right to adjust the pricing accordingly.

5. YOUR RESPONSIBILITIES. As a condition precedent to CSA's duties:

- (a) The Printers shall be in good working condition on the Start Date (as determined solely by CSA in its reasonable discretion).
- (b) You shall provide CSA with an accurate location and printed configuration page for each printer placed under this Agreement. You shall notify CSA if you relocate any printers from the address indicated on Schedule A, A-MICR, B or any related Change Order.
- (c) You shall use only CSA-approved parts and supplies for the Printers.
- (d) You shall have proper electrical and network connections and install and use CSA approved surge protector(s) where appropriate.
- (e) You shall provide a Key Operator responsible for designated duties in the operator's manual and insure that the proper supplies are being installed and/or used correctly with the Printers.
- (f) You are solely responsible for security of your electronic and other data.
- (g) You must install and keep the DCA installed on your network for networked devices and locally for non-networked devices throughout the Term of this Agreement. If the DCA does not communicate with CSA, you agree to provide manual meter readings upon request.
- (h) You agree that CSA may use estimated meter readings if it does not receive timely meter reading on any Printers covered by this Agreement.
- You shall utilize the CSA ordering procedures for adding or deleting printers and ordering Toner Cartridges. You acknowledge that CSA will not deliver services or toner for printers not listed on Schedule A, Schedule A-MICR, Schedule B or any related Change Order until you complete the proper ordering procedure to add the printer to the Agreement.
- (j) You shall provide timely meter readings for any printer not connected to the DCA for any reason.

SEE PAGE 2 FOR ADDITIONAL TERMS AND CONDITIONS

Subject to the terms and conditions of this Agreement and any listed Statement of Work above, CSA agrees to provide (i) Managed Print Services for the Printers listed in Schedule A, Schedule A-MICR and if applicable, (ii) toner cartridges for the Printers listed in Schedule B of this Agreement or in any future Change Order related to this Agreement (the "Printers") at the charges stated herein or therein.

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE MANAGED PRINT SERVICES SPECIFIED ABOVE. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT. THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2 HEREOF AND IN ANY SCHEDULE(S) OR ADDENDUM(S) HERETO, ARE INCORPORATED AND MADE A PART OF THIS AGREEMENT.

Customer's Authorized Signature ____

Printed Name _

Title

Date

ADDITIONAL TERMS AND CONDITIONS

These are the additional terms and conditions referred to on page 1 to which they are attached (such page 1, and any addendum(s) hereto, collectively with these terms and conditions, the Agreement). 6. CSA RESPONSIBLITIES

(a) CSA will tag each Printer initially listed on Schedule A, Schedule A-MICR or Schedule B with a CSA Service tag indicating serial # and CSA contact information.

(b) Printers listed on Schedule A, A-MICR and B are provided replenishment of Original Equipment Manufacturer (OEM) or 3rd Party manufactured toner cartridges, as indicated on Page 1, for exclusive use with the Printers specified on Schedule A, A-MICR and B. The pricing in this agreement is based upon 5% toner coverage for black & white and 20% for color letter size pages. You agree that CSA may invoice you annually for excess usage in the event your actual toner usage exceeds these assumptions by more than 10%. Excess toner charges shall be computed using the expected print volume (EPV) minus the actual print volume reported. The EPV = actual number of cartridges shipped x the toner yield per cartridge x 90%. You shall bear all risk of loss, theft or damage to unused toner cartridges provided to you under this Agreement.

(c) CSA will perform an initial walkthrough of Customer locations covered under this Agreement. Customer shall identify each networked and non-networked device to be covered under this agreement. CSA will deliver, install, configure and test its network Data Collection Agent (DCA) with your IT staff assistance. CSA will perform a one-time installation of its local DCA to non-networked devices with the assistance of your IT staff however it will be your responsibility to re-install any local DCA if necessary. CSA will provide all technical support, updates and maintenance for the DCA.

(d) You acknowledge that CSAs ability to deliver the services is dependent upon your full and timely cooperation with CSA, as well as the accuracy and completeness of the information provided by you to CSA. If, during the initial three (3) months of the Term, the assumptions used to develop the pricing and any related Statement of Work is found to be incorrect or misstated, the parties agree to meet and in good faith negotiate equitable changes in the scope of work and associated charges. You agree to follow the detailed operational procedures which are explained in the MDS Customer Expectation Document which you hereby acknowledge receipt of at the time of executing this agreement.
7. SERVICES. YOU SHALL RECEIVE THE SERVICES DESCRIBED IN THIS PARAGRAPH 7 ONLY FOR THE EQUIPMENT LISTED ON A SCHEDULE A, SCHEDULE A, MICR, CHANGE ORDER FORM A, OR CHANGE ORDER FORM A, MICR. Such services are subject to the exclusions hereinafter described.

7.1 COVERED SERVICES.

(a) CSA shall provide all routine preventive maintenance, maintenance kits and emergency service necessary to keep the Printers in good working order in accordance with this Agreement and CSAs normal practice. Such service shall be performed during CSAs local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays).

(b) You shall afford CSA full, free and safe access to the Printers to perform on-site service. CSA may terminate its maintenance obligations as to any Printers if you relocate it to a site outside CSAs authorized service territory. If, in CSAs opinion, any Printers cannot be maintained in good working order through CSAs routine maintenance services, CSA shall, at its option, either (i) substitute comparable Printers at your expense or (ii) cancel the balance of any remaining term of this Agreement as to such Printers and refund the unearned portion of any prepaid charges hereunder. Parts replaced or removed by CSA in connection with maintenance services hereunder shall become the property of CSA and you disclaim any interest therein.

7.2 NON-COVERED SERVICE. You acknowledge that CSA shall not have obligations related to i) overhauls and/or reconditioning of printers; ii) printer user errors; (iii) the alteration, modification or customization of any software controlling, used by, installed on or embedded in the Printers; (iv) the service or repair of devices, accessories, power, data or communication lines or other instruments which are external to or otherwise not a component part of the Printers: (v) data erasure or hard drive removal or (vi) supplying external communications or data transfer lines, paper or other throughput, staples, cassettes, exit trays or other like items or supplies (other than toner cartridges as defined in section 3) used or consumed in the normal operations of the Printers (Excluded Items). The following services, and any other work beyond the scope of this Agreement, shall be invoiced in accordance with CSAs then current labor, parts and supply charges: (a) replacement of any consumable supply item other than toner, (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Printers; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; transportation of the Printers; accident; use of the Printers with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) re-installation or relocation of Printers; (d) repairs to or realignment of Printers, and related training, necessitated by changes you made to your system configuration or network environment; (e) repairs or service required as a result of inadequate operation of the Printers (e.g., CSA technician is dispatched to rectify a problem described in the operator manual); (f) work which you request to be performed outside of CSAs regular business hours.

8. LIMITED WARRANTY. CSAs services shall be performed in a good and workmanlike manner consistent with generally prevailing industry practices, and all parts and materials provided by CSA shall be free from defects in materials or workmanship, for a period of thirty days after the date of installation. This limited warranty excludes normal wear and tear on parts or components thereof and Printer problems arising from or related to Excluded Items, misuse, abuse, neglect, accident or improper maintenance (other than services performed by CSA) and shall be null and void if you or any third party alters or modifies the Printers in any manner after CSA repairs or services the Printers.

9. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as Initialized All Data/Settings function) if found on the

Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an available option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) a HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). The terms of this Section 9 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

10. EXCLUSION OF WARRANTIES AND LIMITATION OF LIABILITY. CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE PRINTERS AND SOFTWARE (OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA). YOU EXPRESSLY ACKNOWLEDGE THAT THE FURNISHING OF MAINTENANCE SERVICE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION AND USE OF THE PRINTERS, SOFTWARE (OR METER COLLECTION METHODS). CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSAS NEGLIGENCE. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE PRINTERS OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE PRINTERS, SOFTWARE OR METER COLLECTION METHODS, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

11. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making prompt undisputed payments when due. CSA may terminate this Agreement upon your default with thirty (30) days notice to you. If an overdue payment is disputed in good faith within thirty (30) days after the due date thereof, you shall pay all undisputed amounts and promptly make a good faith effort to resolve such dispute with CSA. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus the remaining base charges for the balance of the term (not to exceed a period of 6 months). You agree that such charges are reasonable liquidated damages for loss of bargain and not a penalty.

12. TERMINATION. Either party may terminate this Agreement, with or without cause, by providing thirty (30) days written notice to the other party. CSA may also terminate this Agreement upon five (5) days written notice in the event of your failure to pay compensation due hereunder. Should you terminate this Agreement prior to the expiration of the Term other than for a material, uncured breach by CSA, you shall immediately pay to CSA an early termination fee equal to the average monthly billing to date and any excess toner charges per Section 6(b). Early termination charges are due in full immediately with the written termination notice, and are intended as a reasonable estimate of the anticipated damages to CSA arising from set-up, personnel training and similar costs. Your termination will not be effective until the early termination fee and any excess toner charges are paid in full. Any rights or remedies of either party existing prior to or as of the date of termination, such as for compensation, shall survive any termination or expiration of this Agreement. You shall promptly return, or permit CSA to remove, any Printers, parts, software or supplies owned, controlled or licensed by CSA.

13. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK. THE PARTIES CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY CLIENT AGAINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

14. MISCELLANEOUS. This Agreement shall be binding upon you when you sign this Agreement, and shall be binding upon CSA upon commencement of the covered services. CSA is and shall at all times be an independent contractor and shall not be deemed an employee or agent of you. Nothing in this Agreement shall be deemed to create a partnership or joint venture between the parties. This Agreement and the attached exhibits contain the complete agreement between the parties and shall, as of the Effective Date hereof, supersede all other agreements, if any, between the parties relating to the services provided hereunder. The parties stipulate that neither of them has made any representation with respect to the subject matter of this Agreement or the execution and delivery hereof except such representation as are specifically set forth herein. No modification, amendment, supplement to or waiver of this Agreement shall be binding upon the parties hereto unless made in writing and duly signed by both parties. All provisions of this Agreement including Section 9, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. A failure of either party to exercise any right provided for herein shall not be deemed a waiver of any right under this Agreement. This Agreement shall inure to the benefit of and be binding upon the successors and permitted assigns of the respective parties. This Agreement shall not be assignable by you without CSAs prior written consent, and any attempted assignment without such consent shall be void If a court finds any provision of this Agreement (or part thereof) to be unenforceable, the remaining provisions of this Agreement shall remain in full force and effect. Headings are for convenience only and shall not be considered in the interpretation of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original, and that electronic copies of your signature will be treated as an original for all purposes.



Customer Expectations Document

1. Introduction

This Customer Expectation Document is designed to provide details related to the Canon Solutions America Managed Print Services ('MPS') Program and to answer commonly asked questions. The terms and conditions of the MPS program can be found in the CSACSA Managed Print Services Agreement.

2. Program Objectives

The MPS program is designed to help organizations achieve business efficiencies and cost savings through better management and administration of print environments. Our unique consulting process contemplates collaboration with our customers to identify areas for print optimization, increased productivity and cost savings. Critical to this process is the availability of print volume data from all sources within the print enterprise. The success of the program is dependent on uninterrupted communication with the printers or alternative sources of data capture in order for CSA to perform the services and provide accurate and timely billing under the agreement.

3. Initial Contract Set-up

a. Start Date

The contract becomes effective approximately 10 days after the Customer executes the MPS Agreement accompanied by a complete listing of the covered printers on Schedule A and Schedule B, if applicable. This allows CSA ample time to prepare its systems to accept customer calls and begin to provide services.

b. Initial Printer Listing

Schedule A and B contain all relevant information on each printer initially covered under the MPS Agreement. Printers listed in Schedule B will only be eligible for toner fulfillment and monitoring services. The Customer is responsible for discovering and identifying the required information for all printers to be covered under this agreement. Although CSA software tools may help discover devices based on detection of activity, idle units and units with no network connection may not be detected during this discovery process. In the event a customer identifies additional equipment which was mistakenly excluded from the original schedules, additional printers can be added using the Change Order form along with a printed configuration page for each printer added and made retroactive to the start date. Customers who call for services or toner for units not yet added to the contract may be told their printer is not covered since it will not appear in the CSA system.

c. Tagging

Each printer initially covered under the agreement will be tagged with a CSA Service tag by a CSA representative. The tag includes the serial # of the printer, the phone # for service and supplies and other relevant information. The tag should not be removed from the printer during the term of the agreement. CSA may mail tags to the customer for placement on the printers machine additions or remote locations during the term of the contract.

d. Installation of DCA Software

CSA will work with the Customer's IT staff to perform the initial installation of the Data Collection Agent ("DCA") software for networked devices. Additionally, CSA will assist the Customer's IT staff to push the local client version of the DCA software for use with any non-networked printers. It is the Customer's responsibility to keep the DCA installed during the term including any reinstallation that may be required as a result of change in the Customer's infrastructure or environment.

4. Ordering Procedures

a. Toner

Printer toner cartridges may be ordered from CSA by either calling our Customer Service order desk at 1-800-355-1385 or by placing an on-line order in the CSA eManage site. Customers who wish to use the eManage site must first register at www/solutions.canon.com and select the eManage icon on the home page. Customers will be asked to provide the related serial # or asset tag# located on the asset tag placed on the printer.

b. Service Calls

Requests for repair may be placed by either calling our Dispatch Center at 1-800-466-1750 or by placing a service request on-line at www.solutions.canon.com.

c. Add/Remove

Additions or deletions of printers covered under the MPS Agreement are made by executing and submitting an MPS Change Order form indicating the pertinent information on the specific units being added or removed from the agreement. Additionally, Customers must provide a printed configuration page from each added or removed unit which provides CSA necessary meter, quality and other information necessary to make the change effective. Please note that changes to the printer fleet configuration may impact the price per copy reflected in the contract on a prospective basis.

5. Customer Service

For any questions or contract changes, please reference the following contact information:

Email: <u>MDSUPPORT@csa.canon.com</u>

Phone: 1-888-414-2720

6. Relocations

If Customers relocate any printers under the agreement, they must promptly notify CSA in order to change the location information in the CSA database. Customers are responsible for de-installing and reinstalling all relocated printers including installation of the DCA in order to keep the printers communicating with CSA. Please note that printers relocated outside of CSAA's Servicing geography (e.g. Alaska, remote islands, etc.) may not be eligible to be covered under this agreement.

7. Meter Collection

The MPS program is designed to automatically collect periodic meter readings from the printers covered under this agreement using the DCA software program. The DCA program is initially installed on the Customer network for connectivity to networked printing devices. A local DCA program must be installed on individual networked computers in order to communicate with non-networked printers. It is extremely important to keep the DCA software connected in order for CSA to capture information in order to provide the services under the MPS Agreement. Customers are responsible to maintain this critical connection which may require reinstallation of the local DCA software when upgrading, replacing or repairing related computers.

8. Estimation

If CSA does not receive timely meter readings from the DCA software or alternatively from the Customer through other means of communication, CSA will estimate the usage on the related devices utilizing past customer history or, if no historical data is available, utilizing CSA estimates based on CSA standard usage rates by model.

9. Toner Usage Reconciliation

The MPS program includes replenishment of toner cartridges based upon toner page coverage of 5% for black toner and 20% for color toner. Customers who print images with more toner average coverage should expect to pay additional charges which will be assessed at each 12 month interval of the term. Toner usage reconciliation is done separately for black toner and color toner. Please see the reconciliation example below:

Toner Manufacturer Yield per Cartridg	ge 3,000
# of Cartridges shipped to Customer*	<u>x 10</u>
Manufacturer Expected Print Volume	30,000
Extra 10% provided by CSA	- <u>3,000</u>
CSA Expected Print Volume	27,000
Actual Print Volume	- <u>25,500</u>
Volume Reconciliation	1,500
Price per Page	<u>x \$.0200</u>
Toner Usage Reconciliation Charge	\$30.00

* Note: Certain cartridges for the same models may contain different manufacturer yields.

10. Quarterly Review Process

Customers are entitled to a quarterly review discussion to review expectations, charges, print volume data and recommendations for further optimization of the print environment.

11. Renewal and end of term process

Customers may request to renew the contract prior to the scheduled expiration by providing a written request to CSA stating the requested renewal term. CSA shall promptly provide a renewal quote for the requested renewal period. Upon mutual agreement, an appropriate addendum or new agreement shall be executed for the renewal term.

If the Customer does not chose to renew, the Customer may return unused toner within 30 days of the end of term and CSA will adjust the # of cartridges shipped for the purpose of computing the final toner reconciliation described above. Customers must contact the CSA Customer Service center at 1-800-355-1385 to obtain return instructions and return authorization # prior to mailing the returned supplies back to CSA. In the event CSA is unable to obtain a final meter reading from the DCA or other reasonable means, CSA will estimate the final meter reading using customer volume history or utilizing the CSA standard usage rates by model.

12. DCA Software & Technical Requirements

CSA must utilize data collection software to provide services under this agreement. CSA is responsible to maintain the software, provide updates when necessary, and assist with the initial installation as necessary. The detailed technical information with respect to the Data Collection Agent (DCA) is as follows:

The DCA collects usage data on Products from predefined Management Information Bases (MIBs), using Simple Network Management Protocol (SNMP). For greater security, the DCA initiates communication solely with the CSA Data Repository. Communication sessions are conducted via HTTPS (port 443), the universal standard in secure transactions. The DCA sends and receives data in a single hourly session.

CSA does not provide root access or local edit access to the DCA and CSA does not permit scripts to be run against the DCA.

Customers must provide the following technical information in conjunction with the implementation of the CSA Managed Print Services program. This information is required specifically for the expressed purposes of configuration and implementation the DCA.

INFORMATION

DCA Server (must be able to access all subnets with devices under contract) Hostname **IP** Address **Default Gateway** Fully Qualified Domain Name DNS Server (primary and secondary) Subnet Mask Network Subnet Range(s) Proxy (if applicable) Proxy Name Port Number Username / Password (if required) SNMP Public (READ) Any non-public SNMP community strings **CONFIGURATION**

In addition to the information above to function properly, the DCA requires the following network configuration Port 80 TCP (outbound access) Port 443 TCP (outbound access) SNMP Port 161 UDP (access to all subnets with devices on contract) Port 80 TCP (outbound access) Port 443 TCP (outbound access) SNMP (access to all subnets with devices on contract)Port 161 UDP (access to all subnets with devices on contract)

HARDWARE

Hardware: Non-dedicated server powered on 24 hours a day, 7 days a week Network Card: 100mbit or higher RAM 512 MB or higher Internet connected browser

SOFTWARE

Computers where the DCA will be installed must meet the following software requirements Windows XP, 7, Server 2003, Server 2008, Vista.NET version 2.0 SP2 or higher Virtualization software support: The following virtualization software will support the installation: Microsoft Virtual Server 2005 VMware GSX

DATA TRANSMISSION

The DCA transmits small amounts of data to the central server. This data includes only statistical and alert condition information. NO IMAGE DATA IS TRANSMITTED. The following data estimates are provided to assist in the assessment of network impact. DCA scan, blank IP: 5.2KB DCA scan, 1 printer: 7.2KB DCA scan, 1 printer; 7.2KB DCA scan, 1 printer, 254 local IP addresses: 96KB DCA scan, network of 15 printers, 254 local IP addresses: 125KB

ACORD [®] CERTIFICATE OF LIABILITY INSURANCE									DATE (MM/DD/YYYY) 01/04/2013			
C B R	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.											
th	IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).											
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Evide	nce of Insurance											
CERTIFICATE HOLDER						CELLATION						
30	non Solutions America, Inc.) Commerce Square Blvd. rlington, NJ 08016				THE	EXPIRATIO	N DATE TH	ESCRIBED POLICIES BE EREOF, NOTICE WILL CY PROVISIONS.				
					AUTHO	RIZED REPRESE	NTATIVE					
						of Marsh USA Inc.						

ACORD 25 (2010/05)

The ACORD name and logo are registered marks of ACORD

William Mollica

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William h . Mollin



January 2, 2013

To Whom It May Concern:

Canon Solutions America, Inc., headquartered at 4 Ohio Drive, Lake Success, NY 11042, is a non-exclusive Canon Business Imaging Solutions Group Dealer.

Under the terms of the Canon Business Imaging Solutions Group Retail Dealer Agreement, this dealer is presently authorized to sell and service the Canon Business Imaging Solutions Group machines listed in response to your Request for Proposal, and related Canon Business Imaging Solutions Group supplies and parts.

The agreement requires that the dealer enroll technicians in Canon training programs to enable the Dealer to properly maintain each model of the products it is authorized to sell. The agreement also provides that the dealer shall maintain an adequate inventory of parts and supplies to service all the Canon Business Imaging Solutions Group machines sold by it. The contractual commitments by the dealer have been established by Canon to afford the user of the Canon Business Imaging Solutions Group products adequate service facilities to properly maintain these products.

In the unlikely event that Canon Solutions America, Inc. should not continue in business as an authorized Canon Business Imaging Solutions Group Dealer, Canon U.S.A., Inc. will use commercially reasonable efforts to make arrangements to find a suitable replacement facility.

If there are further questions, please contact the Canon Regional Office.

Very truly yours,

CANON U.S.A., INC.

Junichi Yoshitake

Servior Vice President and General Manager Business Imaging Solutions Group



Phone: 800.815.4000 www.csa.canon.com

January 2, 2013

Re: Assignment of Contract

To Whom It May Concern:

Canon Solutions America, Inc. requires the right of assignment to any affiliate which is a wholly owned subsidiary of Canon U.S.A., Inc., a company dedicated to providing the highest level of Canon brand products, services and financing to our customers, such as Canon Financial Services, Inc. (CFS).

CFS is the billing entity for lease transactions for Canon Solutions America, Inc. CFS has specialized in delivering high content invoices, including lease and maintenance charges, in a variety of formats (paper, electronic, web) to meet our customer's needs. An assignment might occur either as a result of lease/billing requirements or corporate restructure, either of which would not result in decreased service capability.

We trust in the strength of the relationship among the Canon companies will meet your requirements for written consent to assignment.

Sincerely, Tradie Sokoli

Vice President, Strategic Pricing