

Economic Impact of Jobs Added in 2011 by Companies that Worked With Denver South Economic Development Partnership						
Company Name	NAICS	Description	EMSI Average Wage & Salary Plus Supplements	Number Jobs Added	Annualized Impact, Wage & Salary Plus Supplements	Estimated Annual Local and State Tax Revenue Generated
Trulia.com	518210	Data Processing, Hosting, and Related Services	\$ 100,216	100	\$ 10,021,600	\$ 1,000,156
RingCentral	517919	All Other Telecommunications	\$ 47,529	100	\$ 4,752,900	\$ 474,339
MicroDATA	541512	Computer Systems Design Services	\$ 95,569	50	\$ 4,778,450	\$ 476,889
Gordon Composites/Polystrand	326199	All Other Plastics Manufacturing	\$ 53,635	240	\$ 12,872,400	\$ 1,284,666
TransCom North America	561422	Telemarketing Bureaus and Other Contact Centers	\$ 41,271	30	\$ 1,238,130	\$ 123,565
24/7 InTouch	561422	Telemarketing Bureaus and Other Contact Centers	\$ 41,271	100	\$ 4,127,100	\$ 411,885
Arrow	423690	Other Electronic Parts and Equipment Merchant Wholesalers	\$ 126,720	250	\$ 31,680,000	\$ 3,161,664
TIC The Industrial Company	237000	Heavy & Civil Engineering Construction	\$ 68,616	100	\$ 6,861,600	\$ 684,788
Innovation Pavilion	541600	Management, Scientific and Technical Consulting Services	\$ 68,219	30	\$ 2,046,570	\$ 204,248
Totals				1,000	\$ 78,378,750	\$ 7,822,199

Sources: EMSI Complete Employment 2012.1 and U.S. Bureau of Economic Analysis

Denver South Economic Development Partnership can say, based on this table, that it helped bring nine companies to the area in 2011. Together, these companies added 1,000 jobs, with an annualized impact of \$78.4 million in wages, salaries, and supplements. In addition, the estimated revenue back to state and local governments and other taxing entities is in excess of \$7.8 million.

Input/Output			
Company Name	NAICS	Jobs Mult.	Earnings Mult.
Trulia.com	518210	2.85	1.87
RingCentral	517919	2.37	2.42
MicroDATA	541512	1.89	1.44
Gordon Composites/ Polystrand	326199	2.00	1.95
TransCom North America	561422	1.41	1.46
24/7 InTouch	561422	1.41	1.46
Arrow	423690	2.80	1.70
TIC The Industrial Company	237000	1.84	1.54
Innovation Pavilion	541600	1.81	1.50
Totals		2.14	1.75

Sources: EMSI Complete Employment 2012

Output Analysis Showing Total Estimated Economic Benefit for Denver-Aurora

Description	Direct Jobs Added	Indirect Jobs Added	Direct Earnings Added
Data Processing, Hosting, and Related Services	100	185	\$ 10,021,600
All Other Telecommunications	100	137	\$ 4,752,900
Computer Systems Design Services	50	45	\$ 4,778,450
All Other Plastics Manufacturing	240	240	\$ 12,872,400
Telemarketing Bureaus and Other Contact Centers	30	12	\$ 1,238,130
Telemarketing Bureaus and Other Contact Centers	100	41	\$ 4,127,100
Other Electronic Parts and Equipment Merchant Wholesalers	130	234	\$ 31,680,000
Heavy & Civil Engineering Construction	100	84	\$ 6,861,600
Management, Scientific and Technical Consulting Services	30	24	\$ 2,046,570
	880	1,002	\$ 78,378,750

...1 and U.S. Bureau of Economic Analysis

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Indirect Earnings Added	Total New Jobs	Total Added Earnings
\$ 8,718,792	285	\$ 18,740,392
\$ 6,749,118	237	\$ 11,502,018
\$ 2,102,518	95	\$ 6,880,968
\$ 12,228,780	480	\$ 25,101,180
\$ 569,540	42	\$ 1,807,670
\$ 1,898,466	141	\$ 6,025,566
\$ 22,176,000	364	\$ 53,856,000
\$ 3,705,264	184	\$ 10,566,864
\$ 1,023,285	54	\$ 3,069,855
\$ 59,171,763	1,882	\$ 137,550,513

Input/Output Analysis Showing Total Estimated Economic Benefit Based on Denver South Economic Development Partnership Activity, 2012										
Company Name	NAICS	Jobs Mult.	Earnings Mult.	Description	Initial Jobs Added	Direct, Indirect, and Induced Jobs Added	Initial Earnings Added	Direct, Indirect, and Induced Earnings Added	Total New Jobs	Total Added Earnings
Arrow Electronics	423690	3.66	2.06	Other Electronic Parts & Equipment Merchant Wholesalers	750	1,995	\$ 95,439,266	\$ 101,165,622	2,745	\$ 196,604,888
Blockbuster/DISH	515210	2.89	1.98	Cable and Other Subscription Programming	150	284	\$ 13,150,766	\$ 12,887,751	434	\$ 26,038,517
Charles Schwab	523120	3.46	2.13	Securities Brokerage	480	1,181	\$ 55,827,521	\$ 63,085,099	1,661	\$ 118,912,620
Comcast	517110	5.87	3.07	Wired Telecommunications Carrier	126	614	\$ 15,066,342	\$ 31,187,328	740	\$ 46,253,670
Community Power	332410	1.93	1.90	Power Boiler & Heat Exchanger Manufacturing	45	42	\$ 2,369,516	\$ 2,132,564	87	\$ 4,502,080
Connexions	561422	1.61	1.69	Customer Contact Center	550	336	\$ 23,305,142	\$ 16,080,548	886	\$ 39,385,690
Hitachi Data Systems	518210	3.40	2.13	Data Processing, Hosting & Related Services	240	576	\$ 24,790,295	\$ 28,013,033	816	\$ 52,803,328
Kaiser	621491	2.53	1.89	HMO Medical Center	500	765	\$ 42,495,533	\$ 37,821,024	1,265	\$ 80,316,557
National Bank Holding	551111	3.03	1.71	Offices of Bank Holding Companies	50	102	\$ 7,129,835	\$ 5,062,183	152	\$ 12,192,018
Redwood Trust	523110	4.24	2.17	Investment Banking & Securities Dealing	550	1,782	\$ 81,378,546	\$ 95,212,899	2,332	\$ 176,591,445
Star Tek	561422	1.61	1.69	Customer Contact Center	95	58	\$ 4,025,434	\$ 2,777,549	153	\$ 6,802,983
TriZetto	541512	2.37	1.68	Computer Systems Design	750	1,028	\$ 72,882,563	\$ 49,560,143	1,778	\$ 122,442,706
Totals		3.04	2.02		4,286	8,760	\$ 437,860,759	\$ 444,985,743	13,046	\$ 882,846,502

Sources: EMSI Complete Employment 2012.4

Input/Output Analysis Showing Total Estimated Economic Benefit Based on Denver South Economic Development Partnership Activity, 2013										
Company Name	NAICS	Jobs Mult.	Earnings Mult.	Description	Initial Jobs Added	Direct, Indirect, and Induced Jobs Added	Initial Earnings Added	Direct, Indirect, and Induced Earnings Added	Total New Jobs	Total Added Earnings
Fidelity	523110	4.24	2.17	Investment Banking & Securities Dealing	500	1,620	\$ 73,980,496	\$ 86,557,180	2,120	\$ 160,537,676
Surrey Satellite	517410	5.35	3.00	Satellite Telecommunications	116	505	\$ 12,817,020	\$ 25,634,040	621	\$ 38,451,060
Visa	522210	4.42	2.64	Credit Card Issuing	400	1,368	\$ 43,571,205	\$ 71,456,776	1,768	\$ 115,027,981
Totals		4.44	2.41		1,016	3,493	\$ 130,368,721	\$ 183,647,997	4,509	\$ 314,016,718

Sources: EMSI Complete Employment 2012.4

Input/Output 1			
NAICS	Jobs Mult.	Earnings Mult.	Description
541712 & 541330	2.98	1.90	Oil and Gas Services (Engineering Jobs)
	2.98	1.90	

Table for Oil and Gas Services Company

Initial Jobs Added	Direct, Indirect, and Induced Jobs Added	Initial Earnings Added	Direct, Indirect, and Induced Earnings Added	Total New Jobs
64	127	\$ 6,400,000	\$ 5,760,000	191
64	127	\$ 6,400,000	\$ 5,760,000	191

Total Added Earnings
\$ 12,160,000
\$ 12,160,000