Economic Development

Update & Future Considerations

July 31, 2018



Purpose

- Cover programs and activities of the Economic Development Department
- Review what we know about current trends
- Review some broad concepts and seek council direction on how we might approach economic development in the future



Business Retention

Meeting with Kurt Fischer/City of

Thursday, November 30, 2017 1:30pm - 2:30pm

(1) City of Littleton

2255 W Berry Ave, Littleton, CO 80120, USA

4 auests

Eric Ervin Organizer

dstephens@littletongov.org

Kurt Fischer

Recca Larson

Hi Kurt.

This day/time works for us...might this also work for you for a meeting to discuss your new restaurant in Downtown Littleton? If so, when you come in the City building you can ask for the booth and

Thanks, E

Eric Ervin



<u>Home Page</u> Great photo but red text is hard to read against the background. Although it takes more space, consider changing hours for an easier read:

There's some rectangular ghosting under "About..."

ABOUT GRANDE STATION -We are an upscale-casual bistro serving breakfast on Saturday and Sunday, lunch, and dinner seven days a week. Our focus and mission is to offer top quality food and friendly, efficient

There's ghosting of red text over black text

Consider a notation by the breakfast menus (GF and regular) - served on Saturday and Sunday

History https://www.grandestation.com/history

Good information and photo

Contact https://www.grandestation.com/contact Rectangular ghost on the middle of the page Do you take reservations? If so indicate on the



COMMUNITY



Grande Station restaurant, Formerly a private club for the Columbine Country Club, located at 2299 West Main Street (corner of Rio Grande and Main), has opened as a new restaurant serving the public. Owner Kurt Fischer is an experienced restauranteur with a passion for providing friendly, attentive service. In the short time the restaurant has been open, it's received five star ratings on both Yelp and Trip Advisor. Littleton-brewed Locavore craft beer is available on tap as well as a rotating list of specialty dishes such as elk and lamb. Open seven days a week from 6 am to 9 pm, the restaurant serves breakfast, lunch and dinner and features a full gluten-free menu option for all three services.

Littleton

Littleton Economic Development January, 2018 Newsletter



Pets by Nature

Columbine Country Club. located at 2299 West Main Stre

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Grande Station restaurant, a social bistro opens December 21, 2017



		THE REAL PROPERTY.				177740	
New active businesses 30 days or older							
Business Name	Date Opened	Phone	Business Catagory	State	Street	Zip Billing	
Semper Iuvenis	2/1/2018 (30)	0 656-9841	Personal Services - Care	co	129 W. County Line Road		
Law Office of John Hershey, LLC	1/30/2018 (303) 918-1724		Legal Services	co	6463 S Prince Street	80120 Littleton	
Carlice Enterprises / Promaster Multiservices LLC	1/29/2018 (30)	955-2243	Accounting Services	co	1449 W Littleton Blvd, Suite 207	**	
SEG Security, LLC / Liberty Home Products	1/2/2018 (303) 730-2070		Construction - Equipment - Contractors	co	145 W County Line Road		
Ascend Littleton, LLC / Ascend Cannabia Co.	1/1/2018 (303) 888-8732		Retail	co	5231 S. Santa Fe Blvd	**	
Tri County Fire Protection Inc	1/1/2018 (970	0 366-3407	Industrial Products - Supplies - Service	co	1501 W. Campus Dr., Unit N	80120 Littleton	
Schroll Distribution, Inc.	1/1/2018 (303) 237-5469		Design - Decorators; Home Improvement - Commercial Services	co	2430 W, Main St.	80120 Littleton	
Trailhead Designs Inc	12/1/2017 (303	1) 798-5037	Retail	co	42 E Arapahoe Road		
Grande Station A Social Bistro	12/1/2017 (30)	1) 942-0662	Restaurants - Food - Beverage	co	2299 W. Main St.	80120 Littleton	
Pho Hien	12/1/2017 (720	0) 207-4528	Restaurants - Food - Beverage	co	1500 W. Littleton Blvd. #110-A	80120 Littleton	
PeakMed	12/1/2017 -		Other (not for business directory)	co	2600 W. Belleview Ave. Ste. 200	80123 Littleton	
Physiotherapy Associates Inc.	11/16/2017 (717	972-1100	Health - Wellness; Personal Services - Care	co	11 W. Dry Creek Court	80120 Littleton	
Rite Aid	11/16/2017 (303	1) 795-0232	Grocery - Pharmacy; Retail & Service	co	100 E Mineral Ave	80122 Littleton	
Laboratory Corporation of America	11/13/2017 (336	436-4264	Health - Wellness	co	7780 S. Broadway	80122 Littleton	
Residence Inn by Marriott	11/1/2017 (30)	9791-3010	Lodging - Travel	co	3090 W. County Line Road	80129 Littleton	
Car Nuts	11/1/2017 (303	1) 794-4938	Automotive - Motorcycles	co	6449 S. Broadway	80121 Littleton	
Sulzer Pumps Solutions Inc.	11/1/2017 (30)	1) 798-4454	Industrial Products - Supplies - Service	co	7901 Southpark Plaza, Suite 102	80120 Littleton	
Pets by Nature	11/1/2017 (720	1) 287-3296	Pets - Veterinary	co	7800 S. Elati St., Suite 108	80120 Littleton	
City Donuts	11/1/2017 (30)	1) 757-0307	Restaurants - Food - Beverage	co	5816 S Lowell Blvd	80123-2866 Littleton	
Sarah Dennis Insurance Agency Inc	11/1/2017 (720	389-6857	Insurance	co	1869 W Littleton Blvd	80120 Littleton	
Conservatrice LLC	10/28/2017 (303	1) 733-2391	Retail	co	2376 W Main Street	80120 Littleton	
Flower Pedaler / Little Shop of Floral	10/10/2017 (30)) 547-0197	Garden - Floral - Landscape	co	5535 S Sycamore Street	**	
InfiniteVision LLC	10/2/2017 (303	919-9559		co	5819 S Broadway	80121 Littleton	
MOD Photo Solutions LLC	10/2/2017 (30)	1) 933-0187	Entertainment - Arts	co	9601 W Belfast Dr	80127 Littleton	
South Broadway Dental Care	10/1/2017 (303	987-9109	Health - Wellness	co	7261 S. Broadway #102	80122 Littleton	
Tattoo & Fine Arts Studio	10/1/2017 (303	1) 579-1847	Specialty - Boutique Retail; Other (not for business directory)	co	1449 W. Littleton Blvd., #105	80120 Littleton	
Intact Chiropractic	10/1/2017 (303	955-8616	Health - Wellness	co	8000 S Lincoln St, Ste 203	80122 Littleton	
Glddyup Glass	10/1/2017 (720	789-5644	Automotive - Motorcycles	CO	6861 5 Greenwood Street	80210 Denver	
Bloom Early Learning Center	9/18/2017 (303	1) 377-3231	Daycare - Children - Adults	co	5472 S. Federal Cir.	80123 Littleton	
ARC Thrift Stone	9/1/2017 (720	758-6291	Thrift Stores - Pawn Shops	CO	1400 W. Littleton Blvd	80120 Littleton	
Lewis & Bark	9/1/2017 (303	347-6370	Pets - Veterinary	co	5623 S Prince St	80120 Littleton	
The Cut	8/14/2017 {970	1) 799-7000	Entertainment - Arts	co	309 W. Littleton Blvd.	80120 Littleton	
OnPoint Medical Group	8/7/2017 (720	0 642-8321	Health - Wellness	co	8055 E Tufts Ave Ste 230	80237 Denver	
RBH& W	8/7/2017 (305) 738-1100	Health - Wellness	co	7780 S Broadway Ste 280	80122 Littleton	



Always

Business Attraction

State of Colorado Site Inquiries



Project 5861

Response from City of Littleton

City of Littleton - Project 5861

Littleton Outdoor Open Space and Trail Info

The City of Littleton places a high value on open space. The city has over 1,400 acres of parks and open space and over 200 miles of trails.

The city has an agreement with <u>South Suburban Parks and Recreation (SSPR)</u> to maintain most parks in the city.

Littleton's 878-acre South Platte Park is one of the largest suburban parks in the U.S.

The popular biking Highline Canal Trail is located .07 mile from the proposed building.

Littleton hosts an annual "criterium" bike race. The next event is scheduled for August 4, 2018. A "criterium" race is defined as a timed circuit around a short, technical course. Spectators can watch the racers fly by the 0.8 mile course at nearly 30 mph. The event is part of USA Cycling's National Calendar.

Chatfield State Park is located nearby offering numerous biking trails.

Maps of parks and trails are included in appendix

Project 5861 is an Italian electric bike manufacturer that opened offices in the US in 2016.

Criteria and Background

Company is considering a move from California to Colorado.

The ideal space will have a small showroom, 3 office spaces, and a small warehouse space to hold parts and demo bikes.

Seeking flex space in a business park setting. No manufacturing

US operations has a dedicated storage space for US distribution on the East Coast. This project has specifically requested Jefferson, Boulder, and Arapahoe counties

- . Existing flex facility, minimum 2,000 SF maximum 2,500 SF (office and warehouse included)
- Available immediately

Please send a letter outlining your municipality's pre-existing outdoor recreation cluster (employers, etc.), bike trail maps, and maps of large recreational open

Brokers' brochure and letter outlining OREC cluster and additional information listed above are due by close of business Thursday, March 1.

Overview of Littleton Colorado

The City of Littleton is submitting a 4,200 SF property located in South Park, a professionally maintained, covenant controlled vibrant business park. The Highline Canal Bike Path is located near the building.

Littleton Colorado is located twelve miles south of Denver and has a population of over 44,000 residents and over 3,000 busine

The City of Littleton has over 1,400 acres of parks and open space and more than 200 miles of trails. The city has an agreement with South Suburban Parks and Recreation (SSPR) to maintain most of the parks in the city. Over 30 unique art pieces are displayed in parks and outdoor spaces in Littleton.

The City of Littleton has a vibrant and charming Main Street and Historic District placed on the National Register of Historic Places in 1998.

Littleton is served by two Light Rail stops on the RTD Southwest line with stops in the historic downtown and Mineral Avenue/Santa Fe. The rail service makes commuting t downtown Denver and easy ride.

Site Attributes

Address: 621 Southpark Drive, Suite 100/200, Littleton, CO 80120

- · Warehouse: 280 SF
- Loading: 1 Grade Level Door Clear Height: 14' - 6"

Description: This is a highly visible rare end-cap space with 3 sides of windows and lots of natural lighting. There are numerous amenities and services near the site including dining, shopping, services and residential living.

- Located 0.5 mile from C470
- . 13 miles south of Denver

Proximity to Denver International Airport:

- Approximately 35 miles / 40 minute drive from DIA via C470
- · Property offers views of the nearby mountains
- . The popular biking Highline Canal Trail is located .07 mile from the building
- <u>Chatfield State Park</u> is located nearby offering numerous biking trails. Availability: Available Immediately

Pricing: \$18.50 /SF

Listing Company: Genesee Commercial

Broker brochure with property specs is attached.

urisdictions:

- State: Colorado
- · County: Arapahoe

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City of Littleton - Project 5861

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City of Littleton - Project 5861

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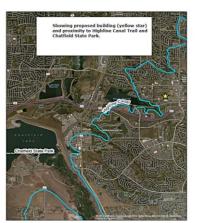
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Business Attraction

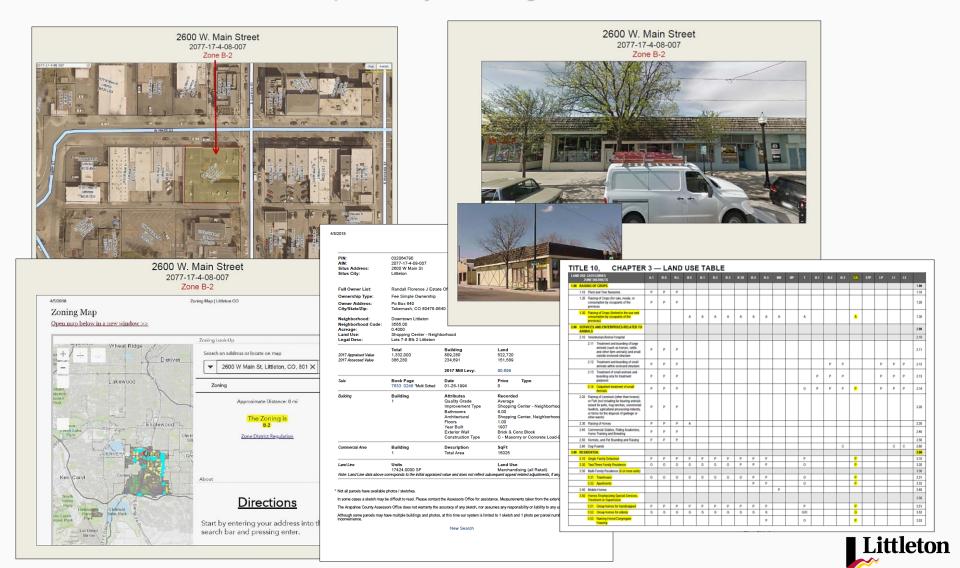
Direct to Site Selector

Specialty Market: Site Comparison - 2 Mile Radius						
Metric	Market	%	Littleton - Site 1	%	Littleton - Site 2	%
Population (SiteSeer.com)	32,316		49,273		30,108	
Number of households (SiteSeer.com)	12,496		21,625		12,925	
Median household income (SiteSeer.com)	\$58,097		\$57,135		\$79,752	
Number of units owner occupied (SiteSeer.com)	7,822	62.6	12,782	59.1	9,732	75.3
Number of units renter occupied (SiteSeer.com)	4,673	37.4	8,843	40.9	3,193	24.7
Average Age (SiteSeer.com)	38.4		41.1		44.6	
Number of Households with income over 75k (SiteSeer.com)	4,793	38.3	7,839	36.3	6,857	53
Food at home index (ESRI 2016)	100		97		136	
Percent Bachelor degree or higher (SiteSeer.com)	6,845	32.1	12,027	34.6	10,011	46
Grocery Stores - Surplus/Gap (SiteSeer.com)	Supply	Demand	Surplus or Gap			
Market	\$83,102,983	\$83,716,765	(\$613,782)			
Littleton - Site 1	\$46,287,316	\$126,588,870	(\$80,301,554)			
Littleton - Site 2	\$69,467,800	\$79,668,356	(\$10,200,556)			
Specialty Food Stores - Surplus/Gap (SiteSeer.com)	Supply	Demand	Surplus or Gap			
Market	\$930,209	\$1,438,080	(\$507,871)			
Littleton - Site 1	\$952,647	\$2,165,967	(\$1,213,321)			
Littleton - Site 2	\$1,496,308	\$1,362,290	\$134,018			



Development & Commercial Real Estate

Information + Exploratory Meetings = Informed Decisions



Revitalization Incentive Grant

2013 - 2018

Year	Total Allocation	Grant Award	Private Investment
2013	\$50,000	\$27,260	\$107,113
2014	\$50,000	\$8,777	\$13,412
2015	\$75,000	\$79,630	\$2,484,670
2016	\$100,000	\$95,971	\$5,460,301
2017	\$100,000	\$37,178	\$116,889 Est
2018	\$100,000	\$63,750 Est	\$127,500 Est
	TOTALS	\$312,566	\$8,309,885



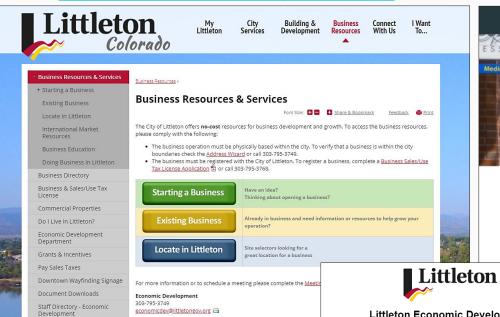
Business Attraction

Effort = Success

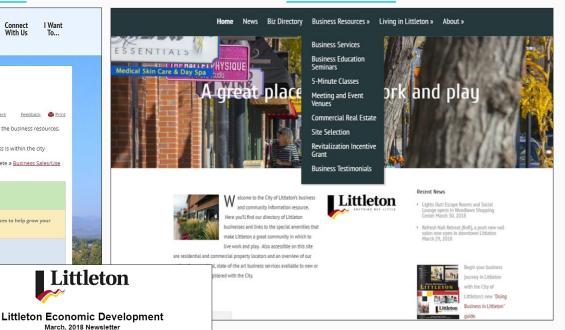


Communication & Resources

Business Resources - City of Littleton



Go2Littleton



Free Google Tool 'Test My Site' Assesses Your Mobile Website Load Speed

Most mobile sites lose half of their visitors while loading. See how fast your site is and get tips on how to make it faster with Google's free 'Test My Site' tool. Using the tool is simple; simply type your company's url into the tool's search box. Google then scans your mobile site using a standard connection and rates the time it took for your site to load. Once your site is scanned, Google provides a free report.

Find time and work smarter with these 5 tools

We're busy. All the time. We have a million and one things vying for our attention, to-do lists that expand as rapidly and mystenously as our solar system, and attention spans at the very brink of collapse. What can help? A little structure. Productivity tools allow you to manage your time, so the demands of your life and work don't manage you. The options are as limitless as the applications. Try each on for size, and see which can save your workday. Read more about some great tools on the denversouthedp.org website.



Visioning, Comprehensive & Area Plans

Economic Development/Community Development

- Committee participant
- Research and information
- Plan review feedback
- Outreach to business and property owners



Economic Overview - What We Know

- Sales and use taxes are 52% of our budget in 2018
- Retail is changing dramatically
 - e-Commerce has reduced purchasing from brick and mortar locations
 - Major retailers have closed
 - Retailers have reduced brick and mortar footprints and are requiring more to justify sites
 - Retail centers are struggling for tenants and revisiting configuration and including entertainment experiences
 - Retailers look at regions NOT cities



Economic Overview - What We Know

- We have limited vacant land for new development
- Developers are driven by the current market

Assisted Living

Storage Facilities

Apartments

"Use by Right" projects mean limited control over what develops

With the proper tools we can encourage desired developments

There will eventually be a downturn in the economy



Recommendations for Consideration

If the City of Littleton is to be economically vital in the current and future market we need to add tools that can be used to bring desired development to the community.

Areas of Economic Significance

Developments within designated areas identified by the upcoming city visioning, area planning and comprehensive plan processes, when approved by city council would receive priority consideration for incentives

Revitalization Incentive Grant – Areas of Economic Significance

Increased allocation earmarked for improvements proposed within designated areas



Recommendations for Consideration

Improvement Districts

Downtown District

Mechanism to manage and improve the district

<u>Improvement District</u> – Areas of Economic Significance

Mechanism to cover infrastructure improvements

Mixed Use Projects

Development agreements – % commercial/retail prior to housing

Accelerated Development Review

Develop criteria and process as a concept applicable to designated Areas of Economic Significance or broadened for specific types of development



Questions

